



32ND ANNUAL GENERAL MEETING

Draft Minutes of the Annual General Meeting held in the Morrison Room, Level 6, The Wellington Club, 88 The Terrace, Wellington on 20 September 2016, commencing at 16:30

1.0 Present

John Loughlin	Chairman Alliance Group Limited Blue Sky Meats (NZ) Ltd Progressive Meats Ltd
Simon Gatenby	Taylor Preston Ltd Fern Ridge
Tony Egan	Greenlea Premier Meats Ltd
Tim Harrison	Advance Marketing Ltd Asia New Zealand Pacific Foods (ANZPAC) Lanexco Ltd
Dean Hamilton	Silver Fern Farms Ltd
Mark Clarkson	ANZCO Foods Ltd
Tim Ritchie	Auckland Meat Processors
Rowan Ogg	AFFCO New Zealand Ltd
Willem Sandberg	Ovation New Zealand
John Upton	Farmlands Mathias International Ltd Davmet New Zealand

In Attendance:

S Dreyer	Association Secretary
T Ritchie	Chief Executive

2.0 APOLOGIES

Apologies were received from:

David Surveyor	Alliance Group Ltd
Fred Hellaby	Auckland Meat Processors
Craig Hickson	Progressive Meats Ltd
John Blanc	Columbia Export
Matt Henzell	Farmlands Matthias
Murray Roberts	ANZPAC Foods
Richard Frater	ANZPAC Foods
Willem Sandberg	Ovation

The Chairman welcomed members to the 32nd Annual General Meeting of the Meat Industry Association. The Chairman noted that, with proxies, there were 16 companies represented at the meeting (quorum is 11 companies).

3.0 CONFIRMATION OF MINUTES

Motion: That the Minutes of the 31st Annual General Meeting of the Meat Industry Association of New Zealand (Inc) held on the 15th September 2015 in the Morrison Room, Level 6, The Wellington Club, 88 The Terrace, Wellington be adopted and confirmed without amendment.

T Harrison/T Egan
Carried

4.0 MATTERS ARISING FROM THE MINUTES

There were no matters arising from the minutes of the 31st Annual General Meeting held on 15th September 2015

5.0 CHAIRMAN'S AND CEO'S ANNUAL REPORT

Motion: That the Chairman's and CEO's Annual Report for the year ending 30 June 2016, as contained in the 2016 Annual Report, be received.

J Loughlin /R Ogg
Carried

6.0 ANNUAL ACCOUNTS (YEAR ENDED 30 JUNE 2016)

Motion: That the Financial Report for the year ending 30 June 2016 be received.

J Loughlin/M Clarkson
Carried

7.0 SPECIAL RESOLUTIONS

There were no special resolutions.

8.0 ELECTION/APPOINTMENT OF COUNCIL

The Chairman advised that nine valid nominations had been received for the nine Council positions.

The Chairman then noted, of the nine nominations, four individuals are appointed as of right pursuant to Rule 13.1(a)¹, these were:

David Surveyor	Alliance Group Ltd
Rowan Ogg	AFFCO New Zealand Ltd
Mark Clarkson	ANZCO Foods Ltd
Dean Hamilton	Silver Fern Farms Ltd

The Chairman **moved** that the four individuals named above be appointed to Council until the 2017 Annual General Meeting

J Loughlin /T Harrison
Carried

¹ Each processor whose annual subscription in the preceding Financial Year represents 10% or more of the MIA's annual budget paid by Processors in aggregate may appoint a person as a Council member

The remaining five nominees were eligible for the five remaining vacancies, one under Rule 13.1(b)² and four under Rule 13.2(c), these were:

Tim Harrison	Advance Marketing Ltd (Nominated by Exporter Representative)
Fred Hellaby	Auckland Meat Processors Ltd
Tony Egan	Greenlea Premier Meats Ltd
Craig Hickson	Progressive Meats Ltd
Simon Gatenby	Taylor Preston Ltd

The Chairman **moved** that all nominees named above be appointed to Council until the 2017 Annual General Meeting

J Loughlin /T Harrison
Carried

9.0 APPOINTMENT OF AUDITORS

Motion: That KPMG be re-appointed Auditors of the Association for the year ending 30 June 2017

J Loughlin/D Hamilton
Carried

10.0 GENERAL BUSINESS

There being no further business the meeting closed at 16:45.

² At least one (1) Council Member shall be elected from persons nominated by Members who are Registered Exporters

Appendix One

ANNUAL REPORT

MIA Annual Report 2016 – Foreword

It has been a busy year for the MIA.

The much anticipated Trans Pacific Partnership (TPP) was signed in February, a long-held goal of the New Zealand meat industry. If ratified, the long-term benefits of this trade deal are very significant. Not only will our Pacific trading partners reduce their tariffs, restoring a level playing field for New Zealand, but they will accept a trading rules system which is very much to the benefit of the New Zealand industry. MIA has been an active proponent of the TPP, but there is more work to be done.

We now focus on supporting parliamentary ratification of the TPP in the various signatory countries. This is a process that we cannot take for granted. It would be tragic if the wisdom and compromise that has brought us to this point were to be lost in expedient partisan politics. Economic history has confirmed the global wealth accretion that has occurred through freer trade and focus on comparative advantage.

Less anticipated has been the decision of the British people to exit the European Union. Inevitably, there will be some uncertainty as Britain and the EU negotiate new arrangements. But we are confident that the existing very good trade relationship we have with both the EU and the UK will continue. An important focus for MIA going forward will be supporting the government's negotiation of an FTA with the EU and, once the UK is ready, to further our very important and longstanding trading relationship with the UK.

Much of the international work this year has concerned China. China continues to develop as a market and our industry has invested in deepening and maturing its relationships there. The commercial relationships between New Zealand meat processors and exporters and their Chinese partners continue to develop. At the whole-of-industry level, there has been an on-going push by MIA to deepen relationships with our Chinese counterparts, and MIA led a major delegation of industry leaders to China in late-2015. The MIA has made four visits to China in the past year, meeting industry counterparts, Chinese officials and making presentations to Chinese organisations and conferences. We anticipate this level of commitment to China will continue next year.

The meat industry exports a significant amount of product to Muslim customers, for which halal certification is needed. Issues related to halal processing, certification and accreditation are significant work areas for MIA. During the year MIA has worked closely with the Ministry for Primary Industries on changes to widen the scope of the Halal Notice. MIA believes that having a robust regulatory framework is vital for the industry. However, it is important that this framework is not unnecessarily prescriptive or onerous, so that companies can be left to make commercial decisions as to the markets they wish to service and therefore the particular halal regulatory requirements.

While the industry has a clear preference for employing New Zealanders, to ensure there are enough halal slaughterers to service the industry each year, the MIA seeks approval to bring in suitable workers from overseas. This year the immigration process continued to absorb significant MIA resources, and it is frustrating that we have been

unable to reach agreement with government on an immigration process that is more timely and less bureaucratic.

At home, MIA continues to undertake several significant areas of work. Health and Safety is an important area of work for MIA. MIA has worked closely with the government health and safety agency, WorkSafe New Zealand, to enable the regulators to better understand the meat processing industry. MIA is also updating the Meat Industry Health and Safety Guidelines and is developing industry standards to address the higher hazard activities.

This year the MIA Council agreed to begin the process for signing a Government Industry Agreement (GIA) on biosecurity. This is a partnership agreement between government and industry to ensure improved biosecurity outcomes. MIA has worked closely with other livestock industry organisations and the Ministry for Primary Industries to develop a potential partnership agreement, including the agreed minimum commitments of the parties, joint governance, and the share of the costs. If negotiated satisfactorily, MIA will seek a mandate from its membership to sign the GIA.

The meat processing industry was disturbed at allegations of animal welfare cruelty made on television against a petfood manufacturer (not a meat processor) late in 2015. While confident that the industry as a whole has an excellent record for animal welfare, MIA has warned of the risk to New Zealand's reputation for animal welfare as a result of unacceptable actions by others outside meat processing plants and where generally the regulatory oversight is less rigorous.

MIA has been an active participant in driving improved animal welfare standards for young calves from dairy farm through to processor, and has worked closely with Dairy NZ and others in the bobby calf supply chain to develop and implement a programme to improve bobby calf animal welfare.

Overall, it has been another productive year for the Association, with good progress being made in some areas, including major trade agreements, but less so in others such as immigration and biosecurity.

Finally, we would like to acknowledge and pay tribute to the considerable contribution that Bill Falconer has made to the both the MIA and the meat industry as a whole.

Since becoming the MIA chairman in 2000, Bill guided the Association through some significant changes in both the domestic industry and in the international environment that the industry operates in. His insight and sage advice will be missed, and we wish him well in his well-earned retirement from the New Zealand meat industry.

John Loughlin
Chairman

Tim Ritchie
CEO