

Red meat export trends in selected markets up to December 2016



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

Volume. Shipped weight
Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

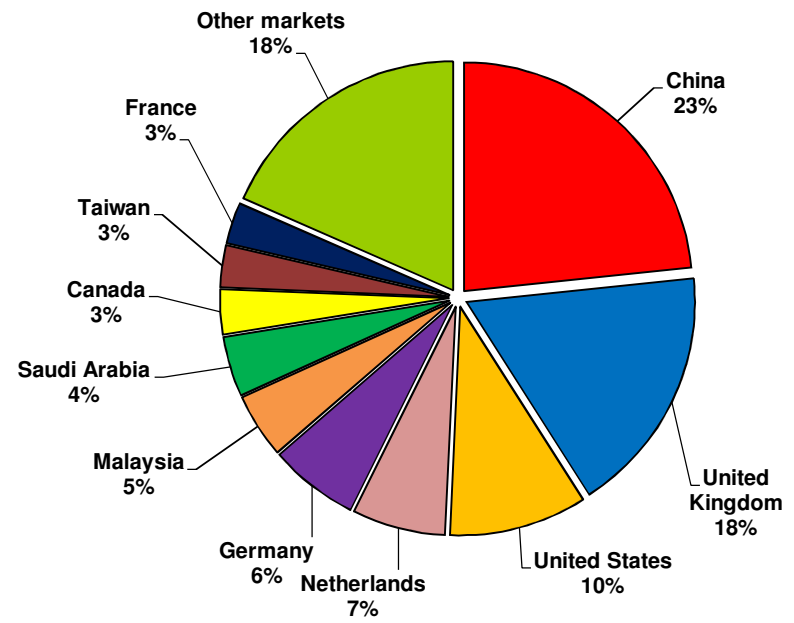
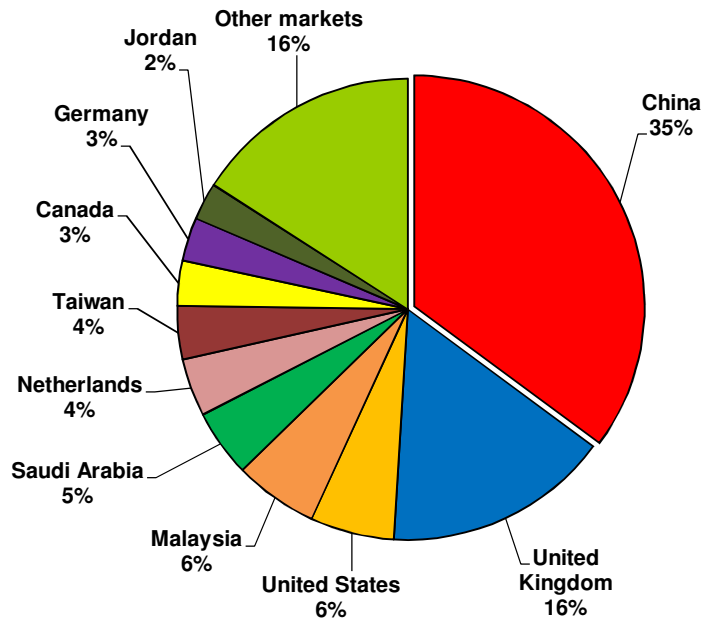
Top 10 sheepmeat markets by volume, month of December 2016

	Country	Volume (tonnes)	% of total	Change from previous month	Change from same month previous year
1	China	11,354	35%	61%	-34%
2	United Kingdom	5,122	16%	48%	-31%
3	United States	1,895	6%	4%	19%
4	Malaysia	1,891	6%	498%	147%
5	Saudi Arabia	1,529	5%	32%	358%
6	Netherlands	1,316	4%	78%	-28%
7	Taiwan	1,206	4%	158%	-5%
8	Canada	1,023	3%	25%	40%
9	Germany	979	3%	50%	-44%
10	Jordan	849	3%	58%	7%
	Other markets	5,149	16%		
	Total	32,313		54%	-19%

Top 10 sheepmeat markets by value, month of December 2016

	Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1	China	53.0	23%	64%	-28%
2	United Kingdom	39.9	18%	53%	-36%
3	United States	22.2	10%	-1%	9%
4	Netherlands	15.0	7%	43%	-34%
5	Germany	14.3	6%	37%	-33%
6	Malaysia	10.3	5%	537%	191%
7	Saudi Arabia	9.6	4%	30%	444%
8	Canada	7.3	3%	5%	26%
9	Taiwan	6.8	3%	133%	-5%
10	France	6.6	3%	-2%	-17%
	Other markets	41.8	18%		
	Total	226.8		42%	-35%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



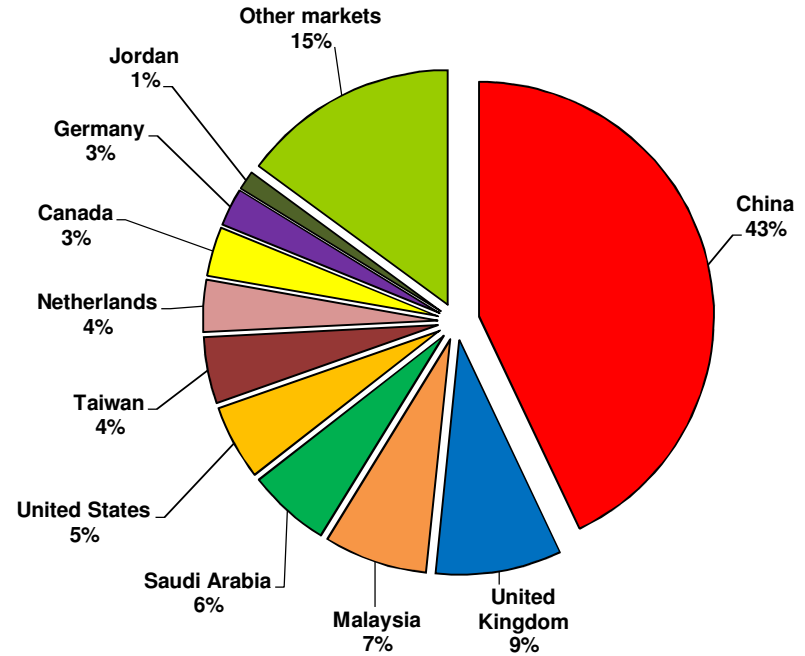
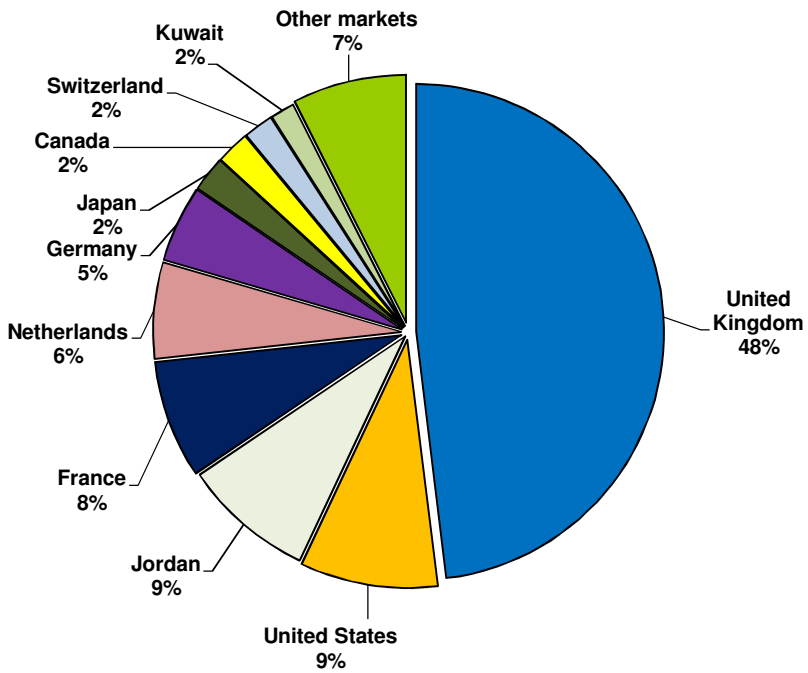
Top 10 chilled sheepmeat markets by volume, month of December 2016

	Country	Volume (tonnes)	% of total	Change from previous month	Change from same month previous year
1	United Kingdom	2,826	48%	46%	-20%
2	United States	528	9%	-11%	13%
3	Jordan	503	9%	25%	12%
4	France	453	8%	-11%	2%
5	Netherlands	368	6%	0%	17%
6	Germany	293	5%	-12%	15%
7	Japan	135	2%	-28%	-11%
8	Canada	129	2%	-38%	-4%
9	Switzerland	115	2%	0%	-11%
10	Kuwait	94	2%	17%	6%
	Other markets	438	7%		
	Total	5,882		14%	-9%

Top 10 frozen sheepmeat markets by volume, month of December 2016

	Country	Volume (tonnes)	% of total	Change from previous month	Change from same month previous year
1	China	11,354	43%	61%	-34%
2	United Kingdom	2,296	9%	51%	-41%
3	Malaysia	1,887	7%	497%	148%
4	Saudi Arabia	1,500	6%	32%	425%
5	United States	1,367	5%	12%	22%
6	Taiwan	1,206	5%	158%	0%
7	Netherlands	948	4%	156%	-37%
8	Canada	894	3%	46%	51%
9	Germany	686	3%	113%	-54%
10	Jordan	346	1%	161%	0%
	Other markets	3,947	15%		
	Total	26,431		67%	-20%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



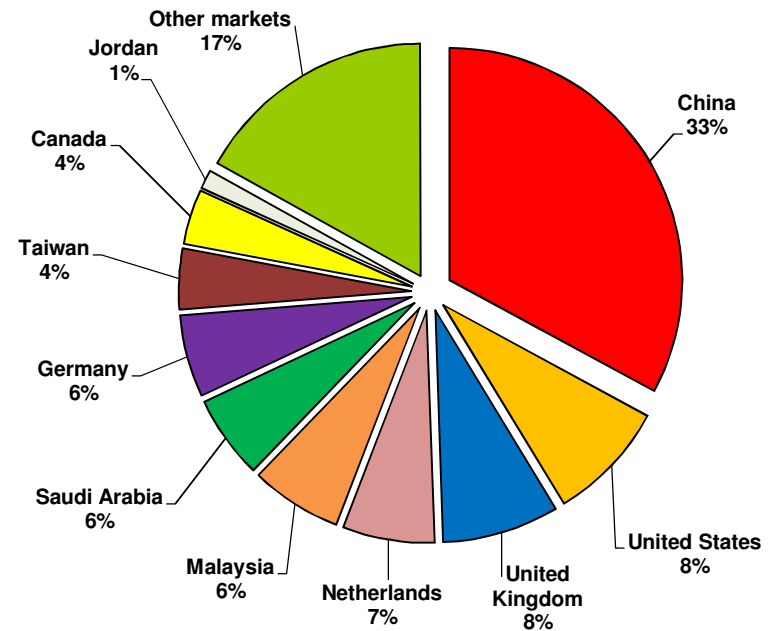
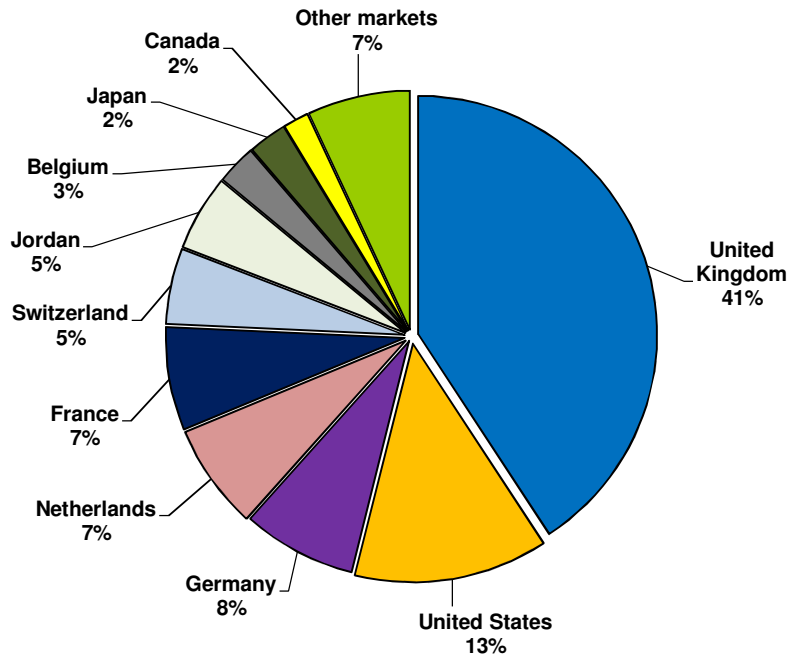
Top 10 chilled sheepmeat markets by value, month of December 2016

	Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1	United Kingdom	26.8	41%	53%	-28%
2	United States	8.6	13%	-8%	22%
3	Germany	5.1	8%	-16%	9%
4	Netherlands	4.7	7%	-12%	0%
5	France	4.6	7%	-17%	-3%
6	Switzerland	3.4	5%	3%	-8%
7	Jordan	3.4	5%	31%	12%
8	Belgium	1.8	3%	-15%	-8%
9	Japan	1.7	3%	-30%	-11%
10	Canada	1.1	2%	-42%	7%
	Other markets	4.6	7%		
	Total	65.7		9%	-12%

Top 10 frozen sheepmeat markets by value, month of December 2016

	Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1	China	53.0	33%	64%	-28%
2	United States	13.5	8%	5%	3%
3	United Kingdom	13.1	8%	55%	-47%
4	Netherlands	10.3	6%	100%	-43%
5	Malaysia	10.3	6%	537%	193%
6	Saudi Arabia	9.4	6%	30%	612%
7	Germany	9.2	6%	110%	-44%
8	Taiwan	6.8	4%	133%	2%
9	Canada	6.1	4%	23%	31%
10	Jordan	2.1	1%	180%	17%
	Other markets	27.3	17%		
	Total	161.1		61%	-19%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



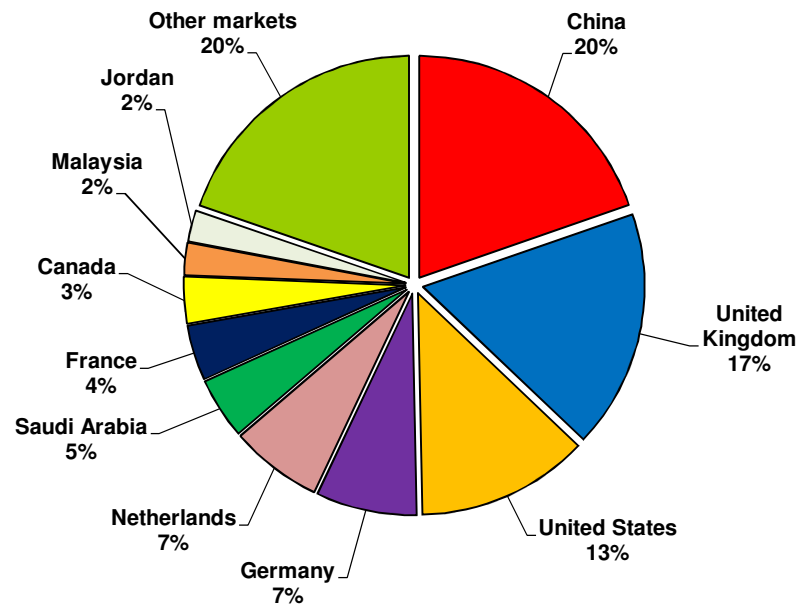
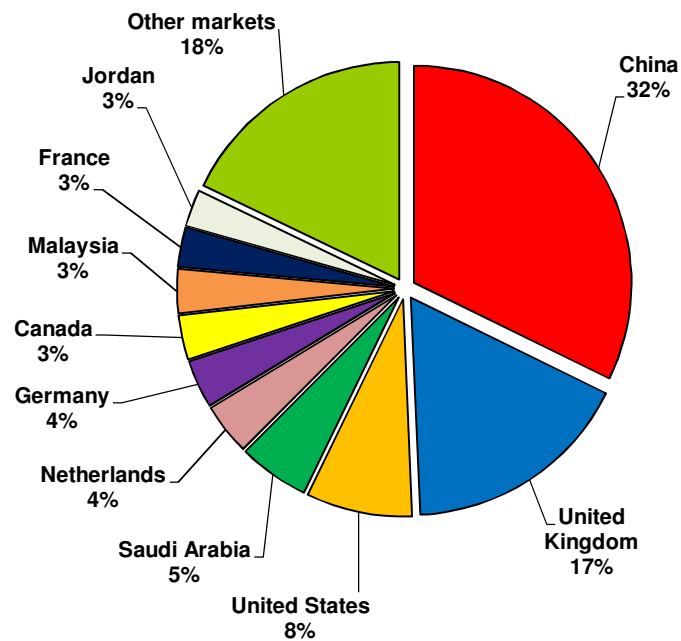
Top 10 sheepmeat markets by volume, 4th quarter 2016

	Country	Volume (tonnes)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	China	22,907	32%	51%	-32%
2	United Kingdom	12,125	17%	51%	-28%
3	United States	5,598	8%	26%	6%
4	Saudi Arabia	3,745	5%	119%	413%
5	Netherlands	2,734	4%	11%	-38%
6	Germany	2,532	4%	-24%	-27%
7	Canada	2,347	3%	-6%	-2%
8	Malaysia	2,308	3%	160%	80%
9	France	2,095	3%	-1%	-13%
10	Jordan	1,937	3%	203%	2%
	Other markets	12,699	18%		
	Total	71,028		33%	-19%

Top 10 sheepmeat markets by value, 4th quarter 2016

	Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	China	104.9	20%	71%	-29%
2	United Kingdom	92.8	17%	83%	-38%
3	United States	67.0	13%	34%	-3%
4	Germany	39.2	7%	-6%	-17%
5	Netherlands	35.7	7%	20%	-37%
6	Saudi Arabia	23.8	4%	140%	422%
7	France	21.5	4%	5%	-17%
8	Canada	18.1	3%	-7%	-12%
9	Malaysia	12.5	2%	164%	100%
10	Jordan	12.2	2%	212%	-1%
	Other markets	105.2	20%		
	Total	532.9		37%	-21%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



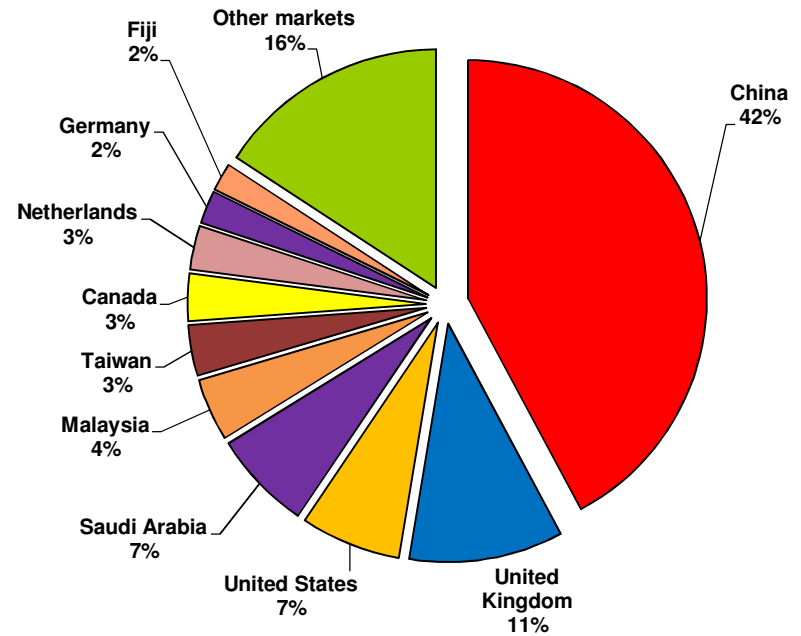
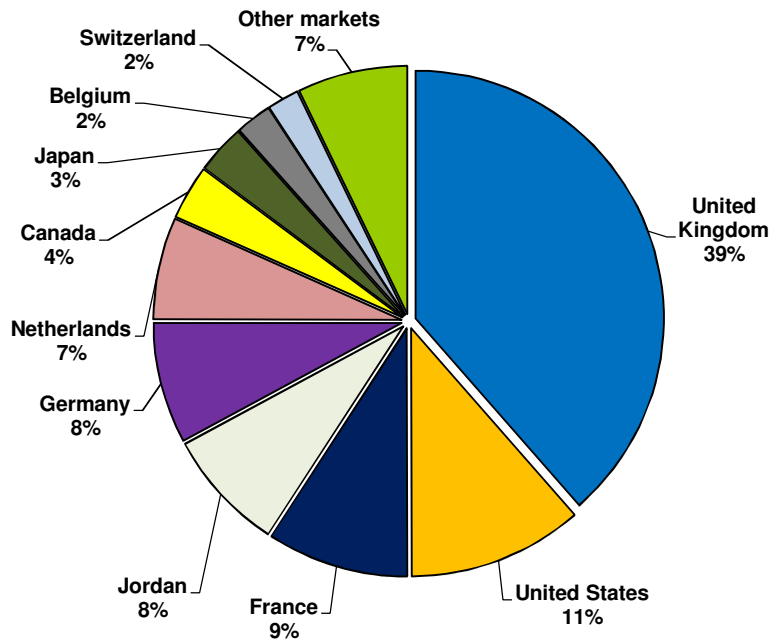
Top 10 chilled sheepmeat markets by volume, 4th quarter 2016

	Country	Volume (tonnes)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	United Kingdom	6,447	39%	261%	-21%
2	United States	1,906	11%	29%	3%
3	France	1,539	9%	56%	-6%
4	Jordan	1,329	8%	136%	2%
5	Germany	1,317	8%	54%	10%
6	Netherlands	1,110	7%	53%	-20%
7	Canada	591	4%	31%	25%
8	Japan	535	3%	-31%	5%
9	Belgium	394	2%	10%	24%
10	Switzerland	348	2%	28%	-14%
	Other markets	1,198	7%		
	Total	16,714		82%	-10%

Top 10 frozen sheepmeat markets by volume, 4th quarter 2016

	Country	Volume (tonnes)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	China	22,907	42%	51%	-32%
2	United Kingdom	5,678	10%	-9%	-35%
3	United States	3,692	7%	25%	8%
4	Saudi Arabia	3,669	7%	135%	510%
5	Malaysia	2,304	4%	159%	81%
6	Taiwan	1,859	3%	43%	-6%
7	Canada	1,756	3%	-14%	-9%
8	Netherlands	1,624	3%	-6%	-46%
9	Germany	1,216	2%	-51%	-47%
10	Fiji	1,028	2%	-1%	16%
	Other markets	8,582	16%		
	Total	54,314		23%	-21%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



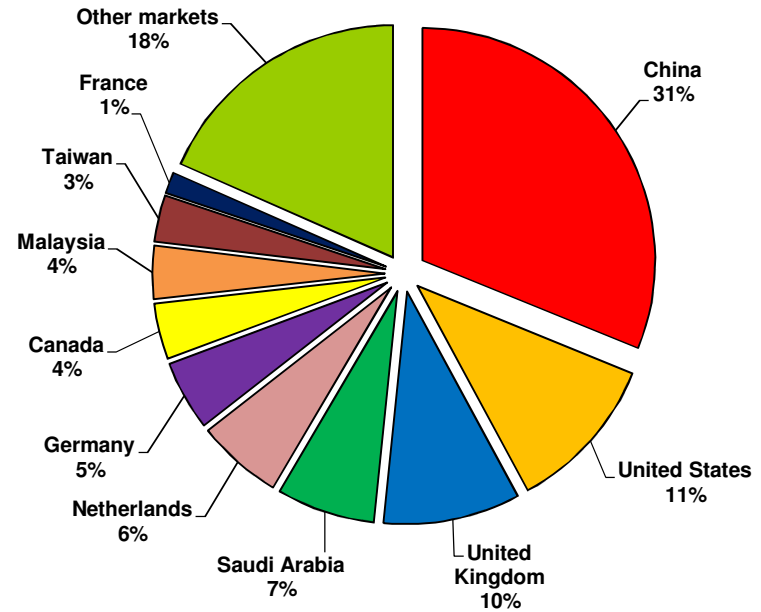
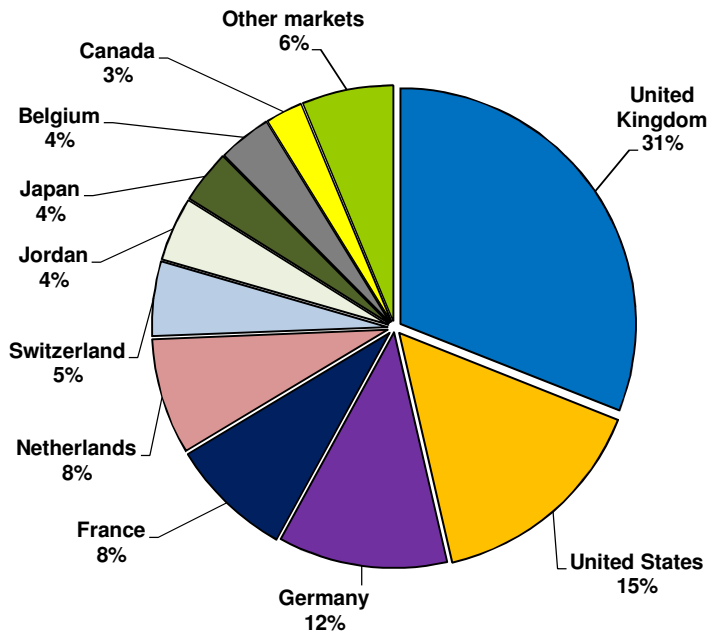
Top 10 chilled sheepmeat markets by value, 4th quarter 2016

	Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 3rd quarter 2015
1	United Kingdom	60.8	31%	271%	-35%
2	United States	30.1	15%	47%	5%
3	Germany	22.8	12%	54%	10%
4	France	16.5	8%	52%	-11%
5	Netherlands	15.6	8%	34%	-24%
6	Switzerland	10.1	5%	34%	-14%
7	Jordan	8.6	4%	145%	-3%
8	Japan	7.2	4%	-26%	10%
9	Belgium	7.1	4%	41%	14%
10	Canada	5.0	3%	38%	28%
	Other markets	12.3	6%		
	Total	196.1		74%	-16%

Top 10 frozen sheepmeat markets by value, 4th quarter 2016

	Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 3rd quarter 2015
1	China	104.9	31%	71%	-29%
2	United States	36.9	11%	26%	-9%
3	United Kingdom	32.0	10%	-7%	-44%
4	Saudi Arabia	23.1	7%	167%	596%
5	Netherlands	20.1	6%	11%	-45%
6	Germany	16.4	5%	-39%	-38%
7	Canada	13.1	4%	-17%	-22%
8	Malaysia	12.4	4%	163%	101%
9	Taiwan	10.9	3%	61%	3%
10	France	5.0	1%	-49%	-31%
	Other markets	61.9	18%		
	Total	336.8		22%	-23%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



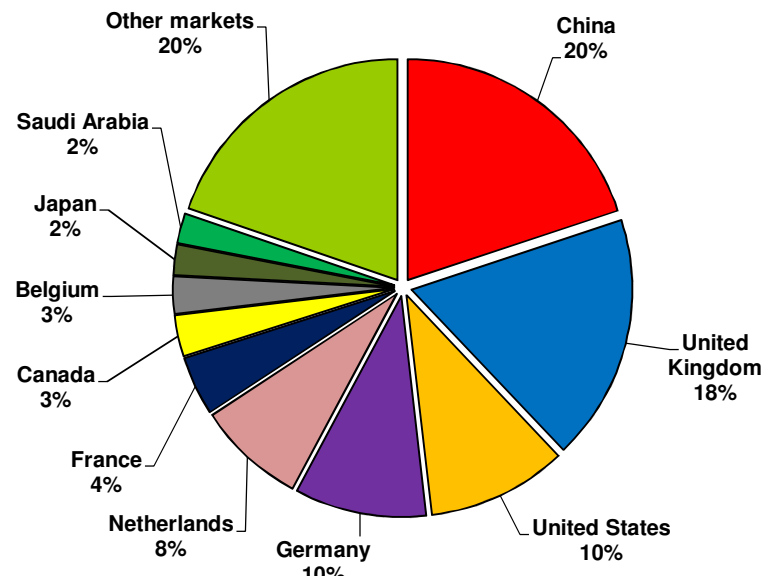
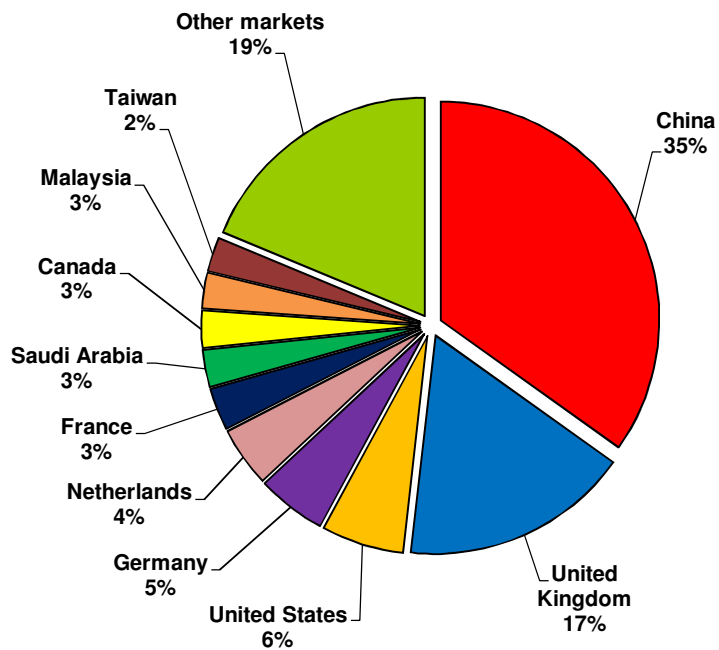
Top 10 sheepmeat markets by volume, 12 months ended 31 December 2016

	Country	Volume (tonnes)	% of total	Change from YE Dec 2015
1	China	128,808	35%	-7%
2	United Kingdom	62,514	17%	-11%
3	United States	22,596	6%	-5%
4	Germany	18,899	5%	-8%
5	Netherlands	16,426	4%	3%
6	France	11,572	3%	-15%
7	Saudi Arabia	10,261	3%	-38%
8	Canada	10,046	3%	-10%
9	Malaysia	9,797	3%	15%
10	Taiwan	9,298	3%	10%
	Other markets	69,242	19%	
	Total	369,460		-7%

Top 10 sheepmeat markets by value, 12 months ended 31 December 2016

	Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1	China	525.5	20%	-20%
2	United Kingdom	475.2	18%	-20%
3	United States	270.5	10%	-6%
4	Germany	254.7	10%	-1%
5	Netherlands	209.4	8%	5%
6	France	114.3	4%	-14%
7	Canada	79.2	3%	-18%
8	Belgium	72.0	3%	-17%
9	Japan	59.0	2%	9%
10	Saudi Arabia	57.6	2%	-47%
	Other markets	521.4	20%	
	Total	2,638.8		-14%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



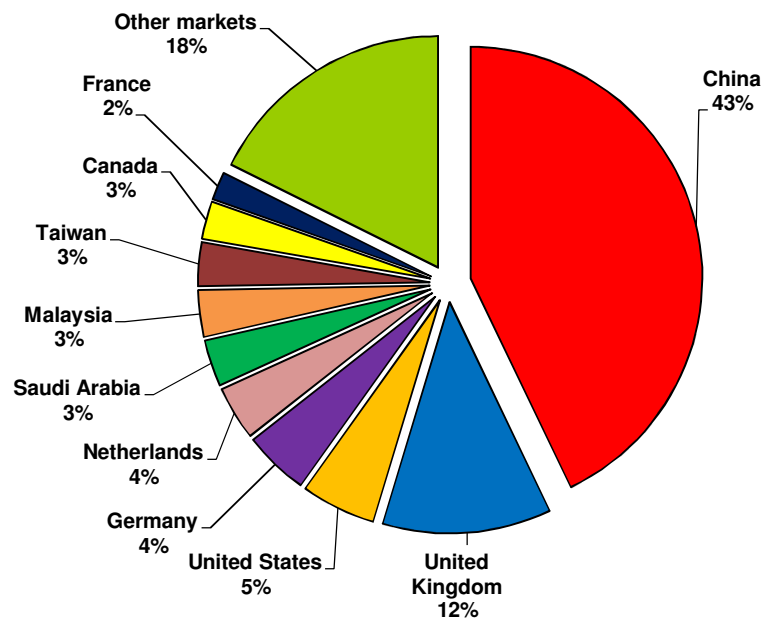
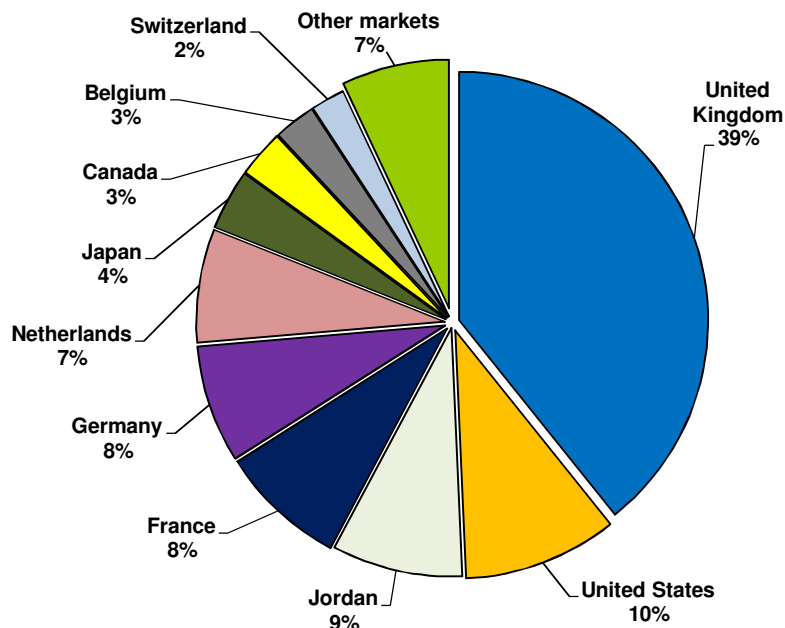
Top 10 chilled sheepmeat markets by volume, 12 months ended 31 December 2016

	Country	Volume (tonnes)	% of total	Change from YE Dec 2015
1	United Kingdom	27,112	39%	-3%
2	United States	6,930	10%	-4%
3	Jordan	5,868	8%	22%
4	France	5,674	8%	-6%
5	Germany	5,277	8%	4%
6	Netherlands	5,103	7%	9%
7	Japan	2,714	4%	24%
8	Canada	2,140	3%	26%
9	Belgium	1,887	3%	-18%
10	Switzerland	1,526	2%	-3%
	Other markets	4,829	7%	
	Total	69,059		1%

Top 10 frozen sheepmeat markets by volume, 12 months ended 31 December 2016

	Country	Volume (tonnes)	% of total	Change from YE Dec 2015
1	China	128,808	43%	-7%
2	United Kingdom	35,403	12%	-16%
3	United States	15,667	5%	-5%
4	Germany	13,622	5%	-12%
5	Netherlands	11,323	4%	0%
6	Saudi Arabia	9,786	3%	-39%
7	Malaysia	9,785	3%	15%
8	Taiwan	9,206	3%	10%
9	Canada	7,906	3%	-16%
10	France	5,898	2%	-21%
	Other markets	52,998	18%	
	Total	300,401		-9%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



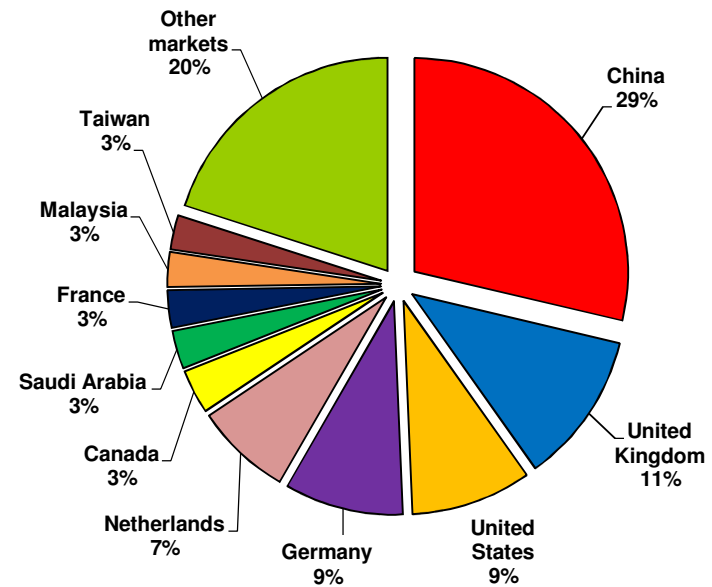
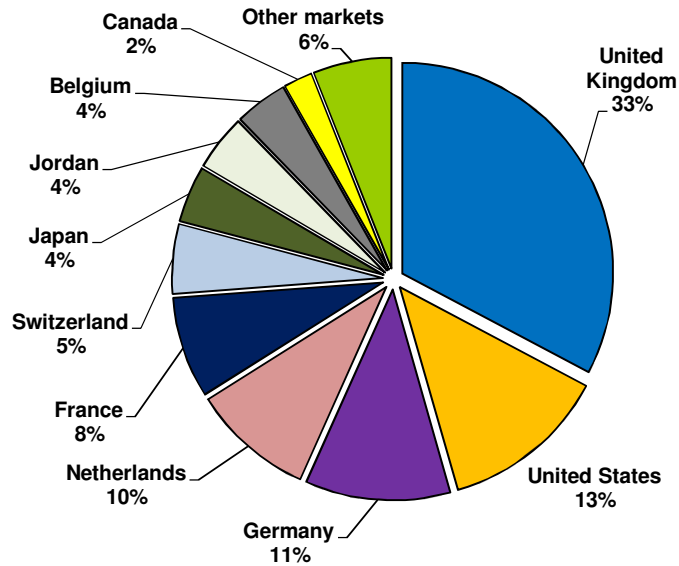
Top 10 chilled sheepmeat markets by value, 12 months ended 31 December 2016

	Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1	United Kingdom	264.6	33%	-13%
2	United States	103.5	13%	-3%
3	Germany	90.0	11%	12%
4	Netherlands	75.6	9%	14%
5	France	62.5	8%	-3%
6	Switzerland	43.0	5%	1%
7	Japan	34.9	4%	26%
8	Jordan	34.6	4%	4%
9	Belgium	32.8	4%	-6%
10	Canada	17.7	2%	22%
	Other markets	48.5	6%	
	Total	807.8		-2%

Top 10 frozen sheepmeat markets by value, 12 months ended 31 December 2016

	Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1	China	525.5	29%	-20%
2	United Kingdom	210.6	12%	-28%
3	United States	167.0	9%	-8%
4	Germany	164.7	9%	-7%
5	Netherlands	133.8	7%	0%
6	Canada	61.4	3%	-25%
7	Saudi Arabia	53.4	3%	-48%
8	France	51.8	3%	-24%
9	Malaysia	48.5	3%	3%
10	Taiwan	47.5	3%	-3%
	Other markets	366.9	20%	
	Total	1,831.1		-18%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



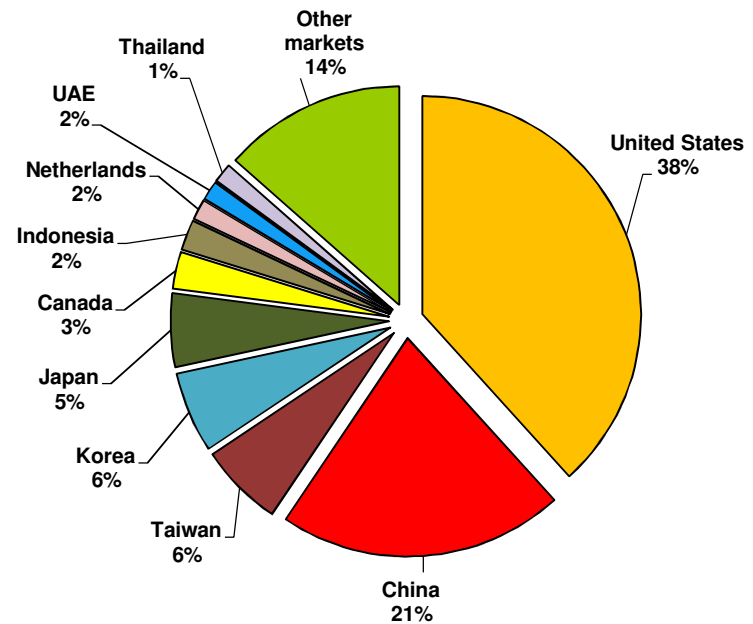
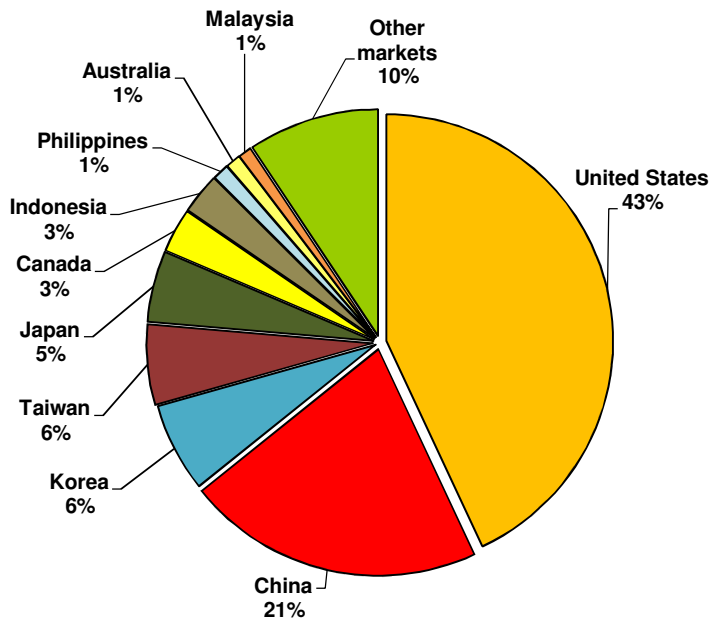
Top 10 beef markets by volume, month of December 2016

	Country	Volume (tonnes)	% of total	Change from previous month	Change from same month previous year
1	United States	14,118	43%	68%	-21%
2	China	6,960	21%	98%	1%
3	Korea	2,084	6%	47%	3%
4	Taiwan	1,885	6%	46%	-15%
5	Japan	1,663	5%	5%	28%
6	Canada	1,029	3%	-22%	-50%
7	Indonesia	957	3%	-1%	997%
8	Philippines	386	1%	28%	-27%
9	Australia	347	1%	-10%	27%
10	Malaysia	310	1%	39%	-61%
	Other markets	3,069	9%		
	Total	32,807		47%	-12%

Top 10 beef markets by value, month of December 2016

	Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1	United States	86.1	38%	72%	-27%
2	China	47.6	21%	111%	-7%
3	Taiwan	14.0	6%	53%	-23%
4	Korea	13.5	6%	57%	7%
5	Japan	12.2	5%	3%	0%
6	Canada	6.2	3%	-16%	-55%
7	Indonesia	5.1	2%	1%	902%
8	Netherlands	3.4	2%	156%	-14%
9	UAE	3.3	1%	20%	10%
10	Thailand	3.3	1%	693%	-5%
	Other markets	30.4	14%		
	Total	225.0		52%	-17%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



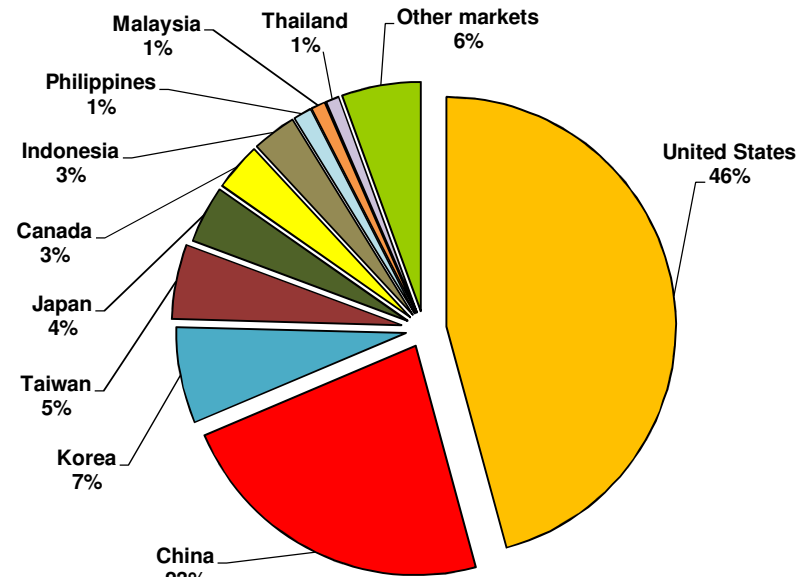
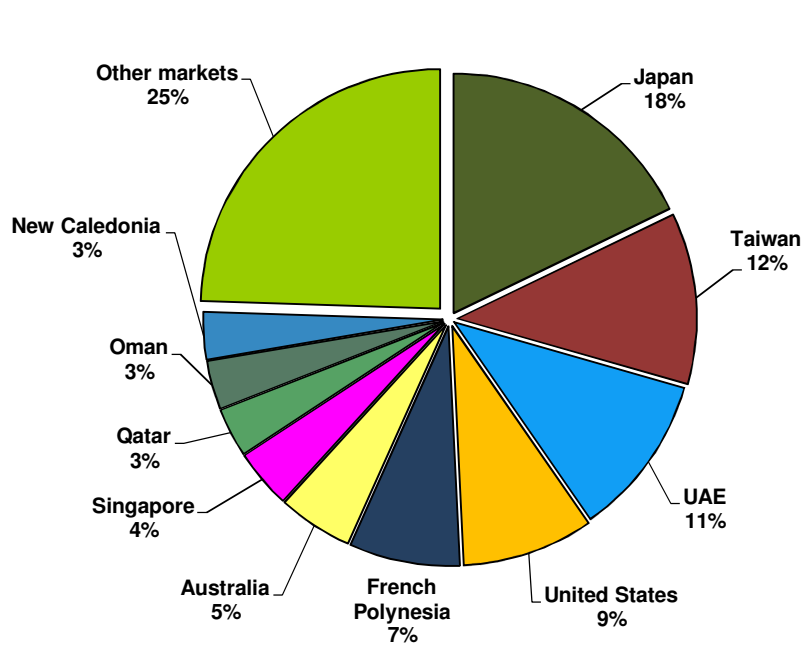
Top 10 chilled beef markets by volume, month of December 2016

	Country	Volume (tonnes)	% of total	Change from previous month	Change from same month previous year
1	Japan	438	18%	-31%	-5%
2	Taiwan	285	12%	28%	-4%
3	UAE	269	11%	35%	12%
4	United States	218	9%	34%	18%
5	French Polynesia	183	7%	14%	2%
6	Australia	124	5%	14%	-40%
7	Singapore	97	4%	10%	26%
8	Qatar	81	3%	-12%	-1%
9	Oman	81	3%	28%	16%
10	New Caledonia	78	3%	-35%	-27%
	Other markets	601	24%		
	Total	2,455		7%	-8%

Top 10 frozen beef markets by volume, month of December 2016

	Country	Volume (tonnes)	% of total	Change from previous month	Change from same month previous year
1	United States	13,900	46%	69%	-22%
2	China	6,929	23%	97%	0%
3	Korea	2,058	7%	46%	2%
4	Taiwan	1,601	5%	50%	-17%
5	Japan	1,225	4%	30%	45%
6	Canada	1,028	3%	-22%	-49%
7	Indonesia	943	3%	-2%	981%
8	Philippines	386	1%	28%	-27%
9	Malaysia	309	1%	39%	-61%
10	Thailand	287	1%	307%	4%
	Other markets	1,687	6%		
	Total	30,352		51%	-12%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



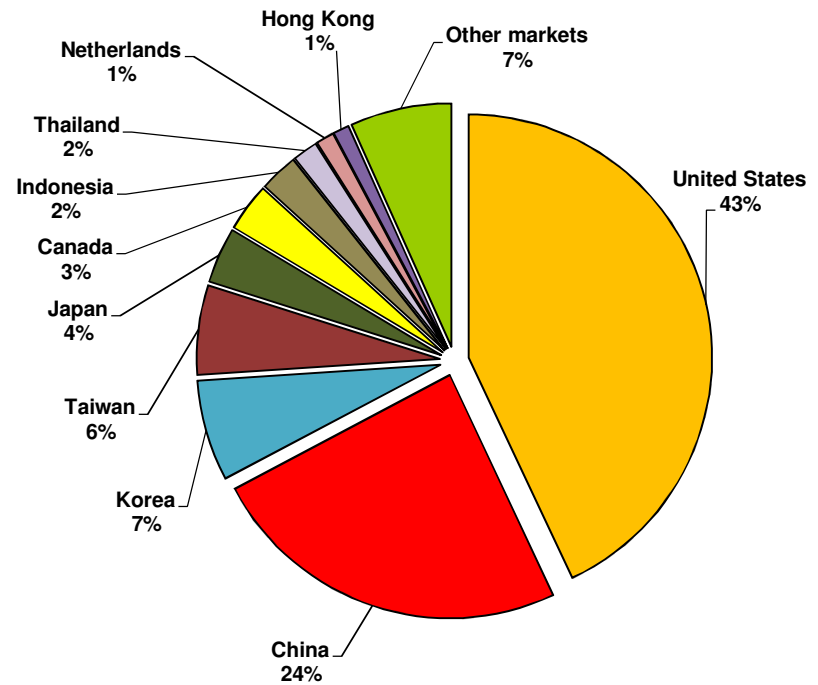
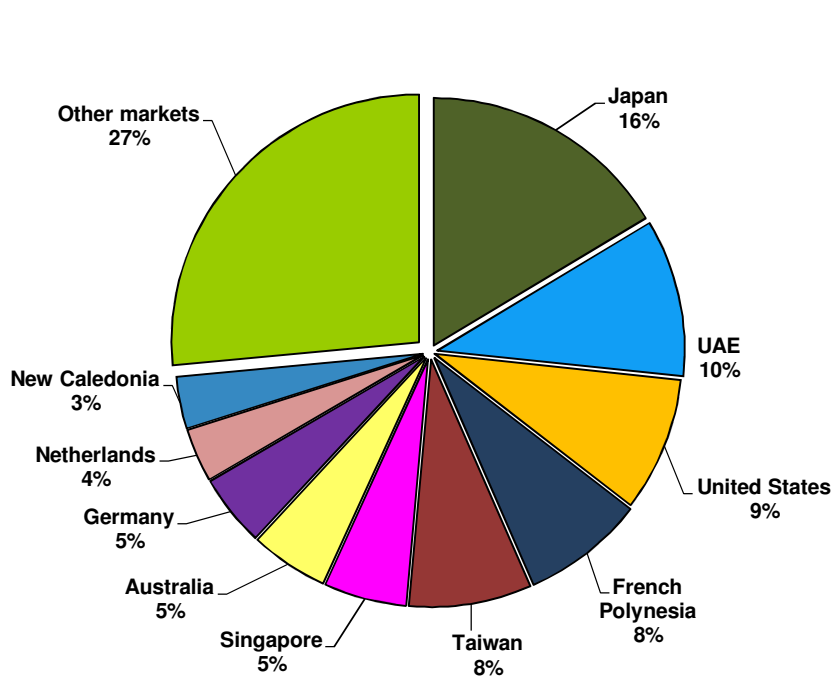
Top 10 chilled beef markets by value, month of December 2016

	Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1	Japan	5.1	16%	-33%	-14%
2	UAE	3.2	10%	33%	7%
3	United States	2.7	9%	31%	0%
4	French Polynesia	2.5	8%	16%	8%
5	Taiwan	2.5	8%	13%	-14%
6	Singapore	1.7	5%	9%	16%
7	Australia	1.6	5%	25%	-48%
8	Germany	1.5	5%	-23%	-44%
9	Netherlands	1.1	3%	22%	-20%
10	New Caledonia	1.1	3%	-35%	-31%
	Other markets	8.2	26%		
	Total	31.1		5%	-15%

Top 10 frozen beef markets by value, month of December 2016

	Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1	United States	83.4	43%	74%	-28%
2	China	47.0	24%	108%	-8%
3	Korea	13.1	7%	55%	5%
4	Taiwan	11.5	6%	66%	-24%
5	Japan	7.1	4%	67%	12%
6	Canada	6.2	3%	-16%	-51%
7	Indonesia	5.0	3%	-1%	885%
8	Thailand	3.3	2%	715%	-5%
9	Netherlands	2.3	1%	427%	-11%
10	Hong Kong	2.1	1%	88%	12%
	Other markets	13.0	7%		
	Total	193.9		63%	-18%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



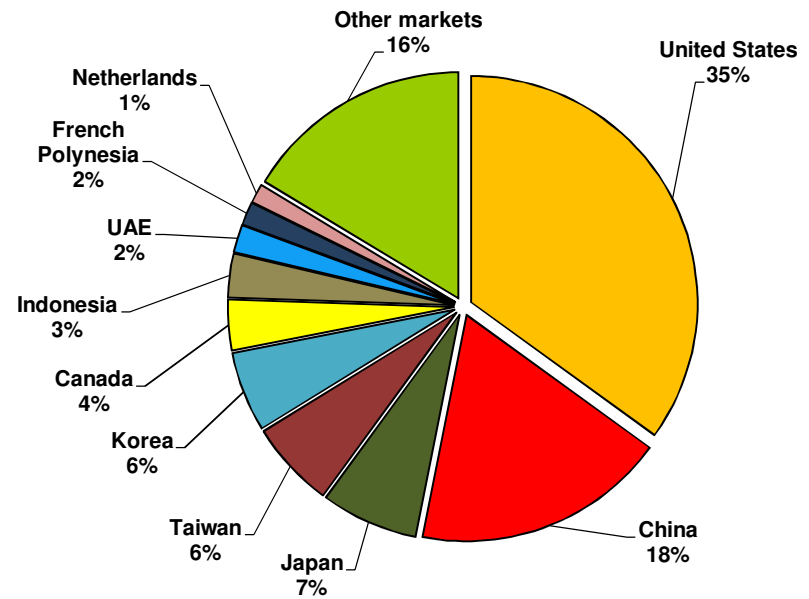
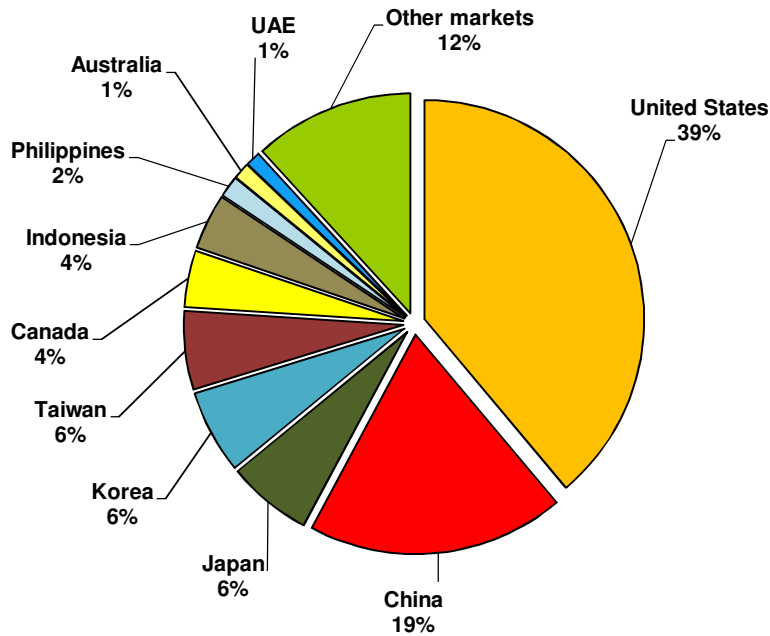
Top 10 beef markets by volume, 4th quarter 2016

	Country	Volume (tonnes)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	United States	29,129	39%	-3%	-24%
2	China	14,205	19%	-8%	-27%
3	Japan	4,668	6%	32%	44%
4	Korea	4,625	6%	7%	14%
5	Taiwan	4,335	6%	-18%	-11%
6	Canada	3,160	4%	-37%	-52%
7	Indonesia	3,087	4%	40%	45%
8	Philippines	1,145	2%	53%	12%
9	Australia	927	1%	4%	26%
10	UAE	825	1%	26%	11%
	Other markets	8,833	12%		
	Total	74,939		-3%	-18%

Top 10 beef markets by value, 4th quarter 2016

	Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	United States	176.2	35%	-7%	-33%
2	China	91.3	18%	5%	-34%
3	Japan	35.0	7%	18%	8%
4	Taiwan	31.1	6%	-25%	-20%
5	Korea	28.8	6%	16%	18%
6	Canada	18.1	4%	-41%	-59%
7	Indonesia	15.8	3%	37%	34%
8	UAE	9.9	2%	27%	3%
9	French Polynesia	8.3	2%	-11%	-6%
10	Netherlands	6.9	1%	-28%	-32%
	Other markets	82.4	16%		
	Total	503.9		-3%	-26%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



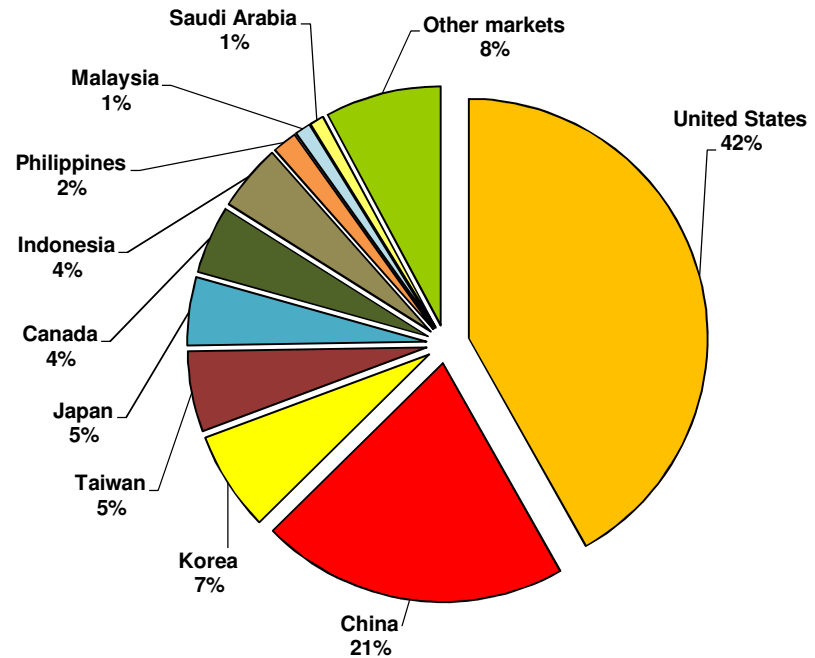
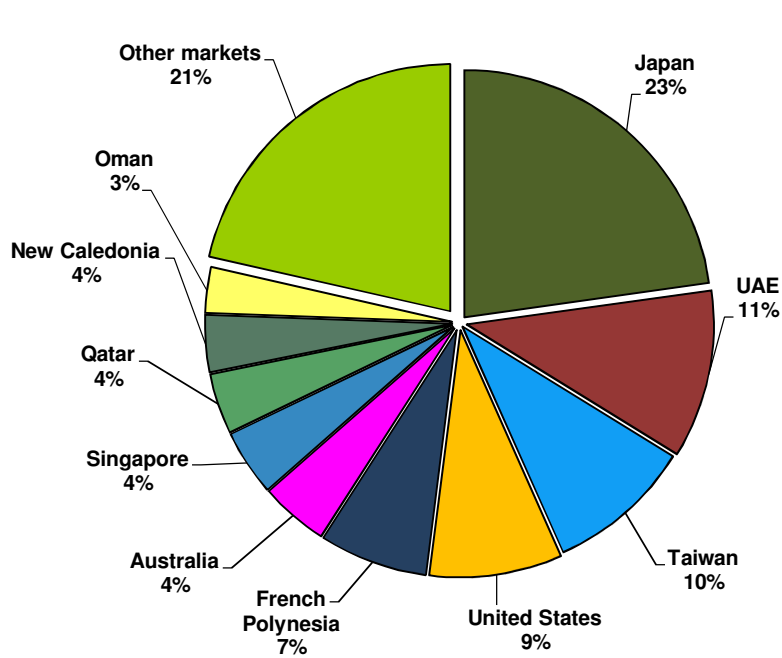
Top 10 chilled beef markets by volume, 4th quarter 2016

	Country	Volume (tonnes)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	Japan	1,519	23%	20%	12%
2	UAE	734	11%	30%	8%
3	Taiwan	635	10%	1%	12%
4	United States	579	9%	15%	45%
5	French Polynesia	472	7%	-1%	-11%
6	Australia	298	4%	65%	-7%
7	Singapore	286	4%	24%	0%
8	Qatar	264	4%	27%	1%
9	New Caledonia	250	4%	11%	-22%
10	Oman	200	3%	7%	-4%
	Other markets	1,429	21%		
	Total	6,666		13%	0%

Top 10 frozen beef markets by volume, 4th quarter 2015

	Country	Volume (tonnes)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	United States	28,550	42%	-4%	-24%
2	China	14,174	21%	-8%	-28%
3	Korea	4,585	7%	7%	13%
4	Taiwan	3,700	5%	-21%	-14%
5	Japan	3,149	5%	40%	67%
6	Canada	3,142	5%	-36%	-52%
7	Indonesia	3,073	5%	39%	45%
8	Philippines	1,144	2%	53%	13%
9	Malaysia	735	1%	-29%	-57%
10	Saudi Arabia	645	1%	39%	-29%
	Other markets	5,357	8%		
	Total	68,256		-4%	-20%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



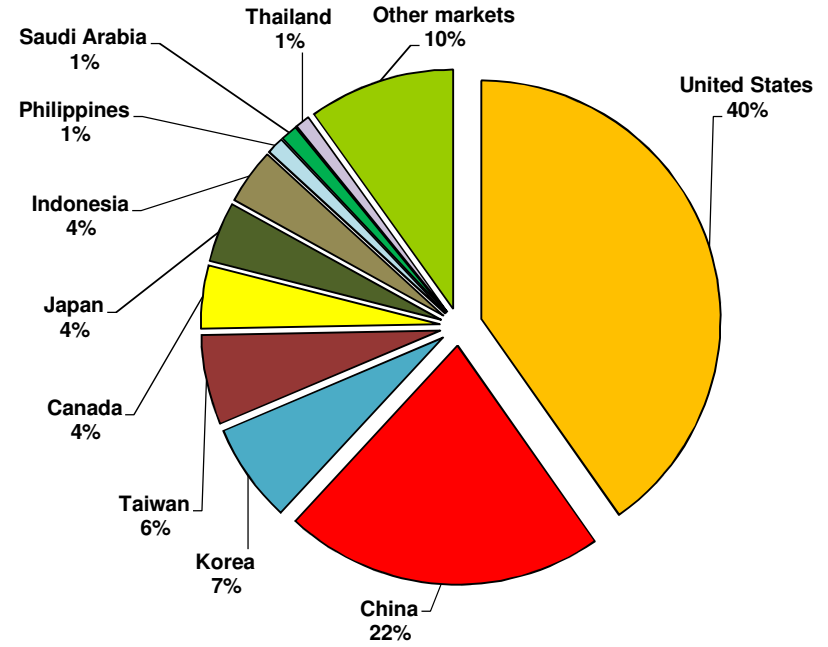
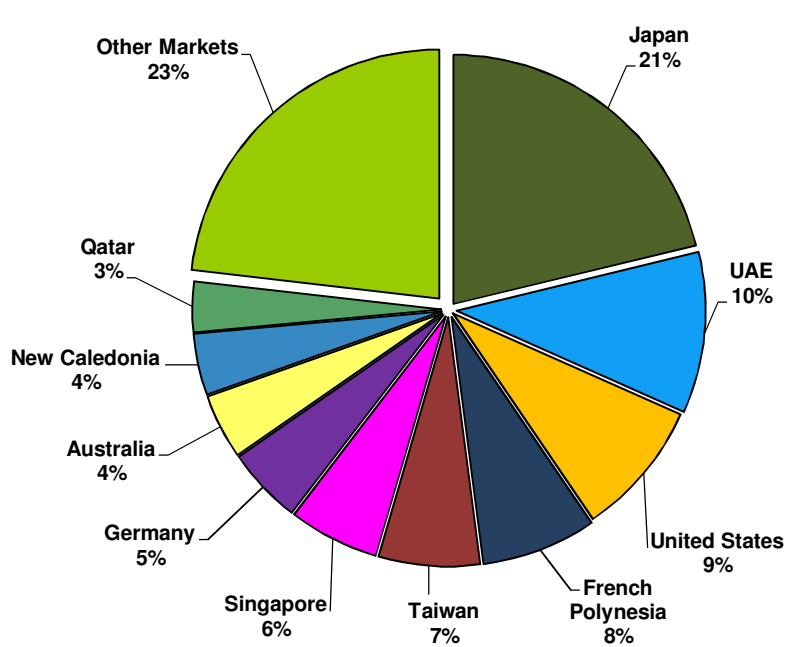
Top 10 chilled beef markets by value, 4th quarter 2016

	Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 3rd quarter 2015
1	Japan	18.0	21%	23%	0%
2	UAE	8.8	10%	32%	0%
3	United States	7.5	9%	16%	22%
4	French Polynesia	6.3	7%	1%	-4%
5	Taiwan	5.6	7%	-3%	-2%
6	Singapore	5.0	6%	26%	-7%
7	Germany	4.2	5%	45%	-16%
8	Australia	3.6	4%	84%	-26%
9	New Caledonia	3.4	4%	12%	-24%
10	Qatar	2.8	3%	27%	-7%
	Other Markets	19.6	23%		
	Total	84.6		16%	-10%

Top 10 frozen beef markets by value, 4th quarter 2016

	Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 4th quarter 2015
1	United States	168.8	40%	-8%	-35%
2	China	90.8	22%	4%	-34%
3	Korea	28.2	7%	15%	16%
4	Taiwan	25.5	6%	-28%	-23%
5	Canada	17.9	4%	-37%	-58%
6	Japan	17.0	4%	13%	18%
7	Indonesia	15.7	4%	37%	33%
8	Philippines	5.0	1%	63%	36%
9	Saudi Arabia	4.7	1%	68%	-8%
10	Thailand	4.2	1%	331%	1%
	Other markets	41.5	10%		
	Total	419.3		-6%	-28%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



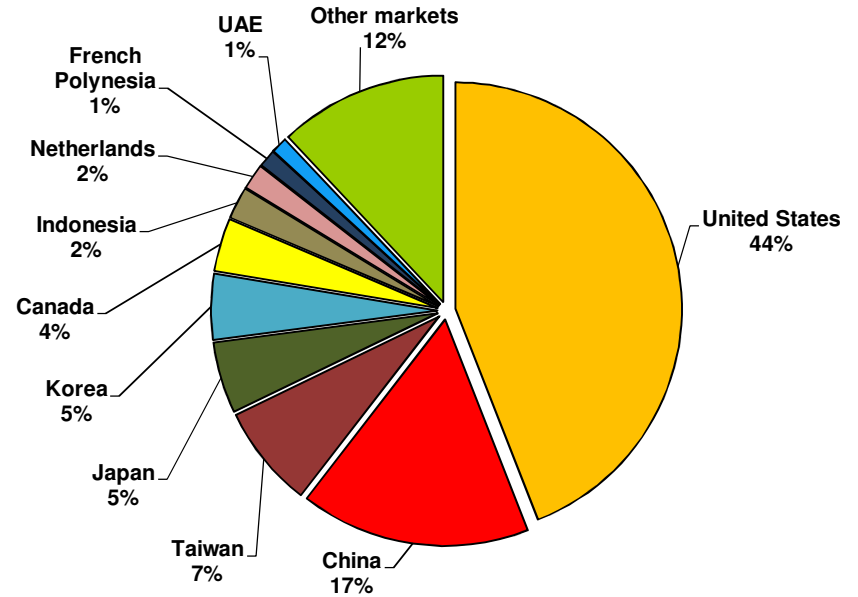
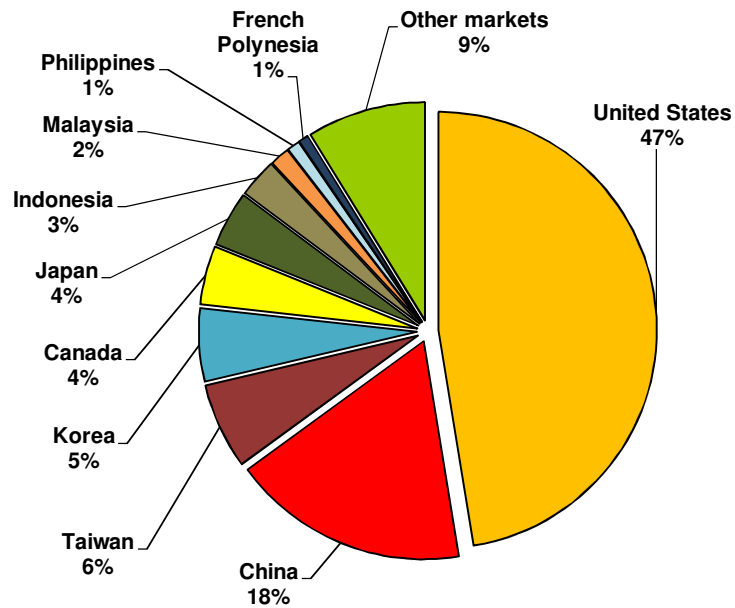
Top 10 beef markets by volume, 12 months ended 31 December 2016

	Country	Volume (tonnes)	% of total	Change from YE Dec 2015
1	United States	192,873	47%	-14%
2	China	71,224	18%	-4%
3	Taiwan	25,845	6%	10%
4	Korea	22,043	5%	16%
5	Canada	17,735	4%	-24%
6	Japan	16,632	4%	5%
7	Indonesia	11,703	3%	51%
8	Malaysia	5,954	1%	-24%
9	Philippines	3,840	1%	-11%
10	French Polynesia	3,021	1%	-9%
	Other markets	35,687	9%	
	Total	406,557		-8%

Top 10 beef markets by value, 12 months ended 31 December 2016

	Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1	United States	1,227.8	44%	-23%
2	China	458.0	16%	-12%
3	Taiwan	204.3	7%	8%
4	Japan	142.5	5%	-2%
5	Korea	130.8	5%	23%
6	Canada	105.9	4%	-33%
7	Indonesia	64.2	2%	28%
8	Netherlands	51.4	2%	7%
9	French Polynesia	34.6	1%	-1%
10	UAE	33.1	1%	3%
	Other markets	334.8	12%	
	Total	2,787.2		-15%

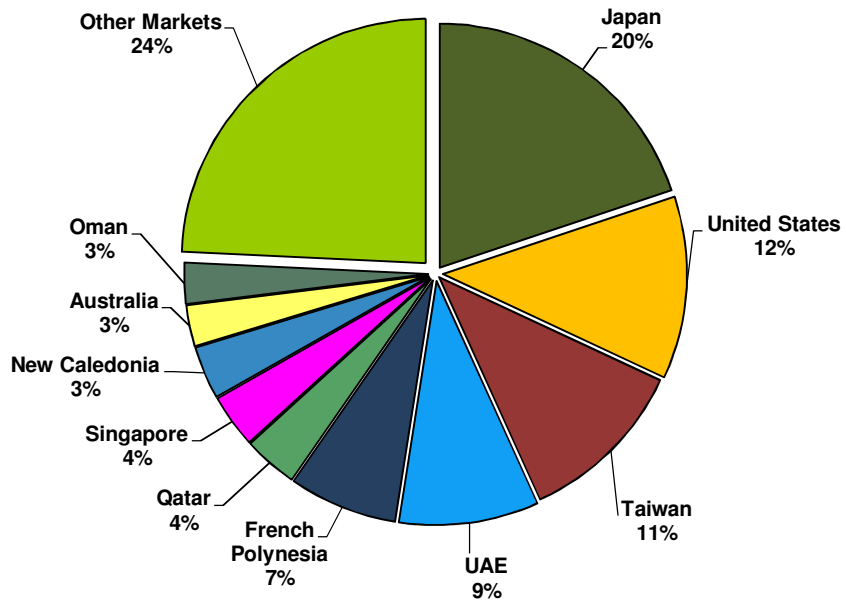
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 chilled beef markets by volume, 12 months ended 31 December 2016

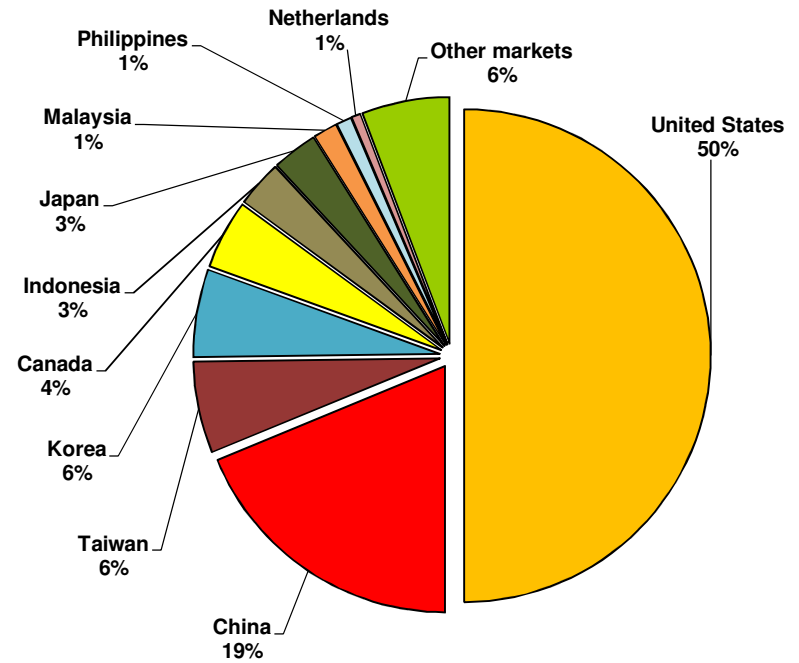
	Country	Volume (tonnes)	% of total	Change from YE Dec 2015
1	Japan	5,436	20%	12%
2	United States	3,305	12%	56%
3	Taiwan	3,082	11%	23%
4	UAE	2,531	9%	2%
5	French Polynesia	1,965	7%	-5%
6	Qatar	981	4%	-13%
7	Singapore	969	4%	-9%
8	New Caledonia	960	4%	-7%
9	Australia	751	3%	16%
10	Oman	739	3%	10%
	Other Markets	6,637	24%	
	Total	27,355		4%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by volume, 12 months ended 31 December 2016

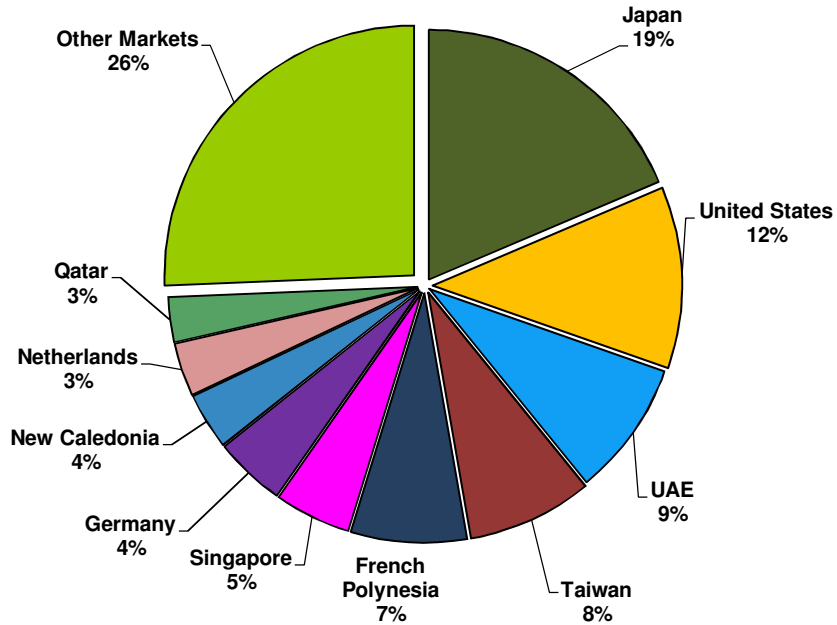
	Country	Volume (tonnes)	% of total	Change from YE Dec 2015
1	United States	189,569	50%	-14%
2	China	71,192	19%	-4%
3	Taiwan	22,763	6%	9%
4	Korea	21,860	6%	15%
5	Canada	17,176	5%	-25%
6	Indonesia	11,569	3%	50%
7	Japan	11,196	3%	1%
8	Malaysia	5,941	2%	-24%
9	Philippines	3,833	1%	-11%
10	Netherlands	2,283	1%	7%
	Other markets	21,821	6%	
	Total	379,203		-9%



Top 10 chilled beef markets by value, 12 months ended 31 December 2016

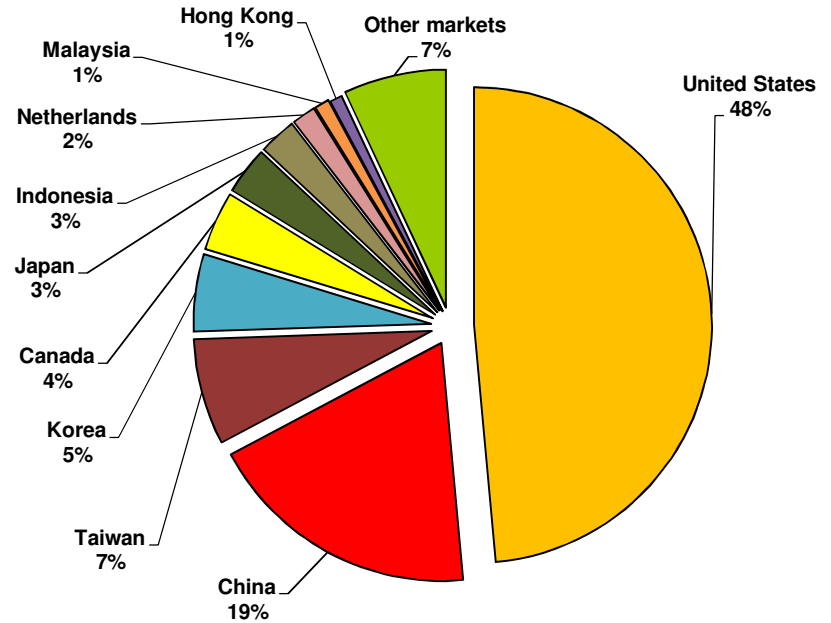
	Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1	Japan	63.4	19%	-2%
2	United States	40.1	12%	47%
3	UAE	29.8	9%	2%
4	Taiwan	27.6	8%	13%
5	French Polynesia	25.6	8%	2%
6	Singapore	16.9	5%	-7%
7	Germany	15.7	5%	-18%
8	New Caledonia	12.5	4%	-3%
9	Netherlands	11.8	3%	-9%
10	Qatar	9.9	3%	-16%
	Other Markets	87.4	26%	
	Total	340.8		1%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by value, 12 months ended 31 December 2016

	Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1	United States	1,187.6	49%	-24%
2	China	457.3	19%	-13%
3	Taiwan	176.6	7%	8%
4	Korea	128.5	5%	21%
5	Canada	98.3	4%	-35%
6	Japan	79.1	3%	-2%
7	Indonesia	63.2	3%	26%
8	Netherlands	39.6	2%	13%
9	Malaysia	24.7	1%	-27%
10	Hong Kong	20.9	1%	15%
	Other markets	170.6	7%	
	Total	2,446.4		-17%



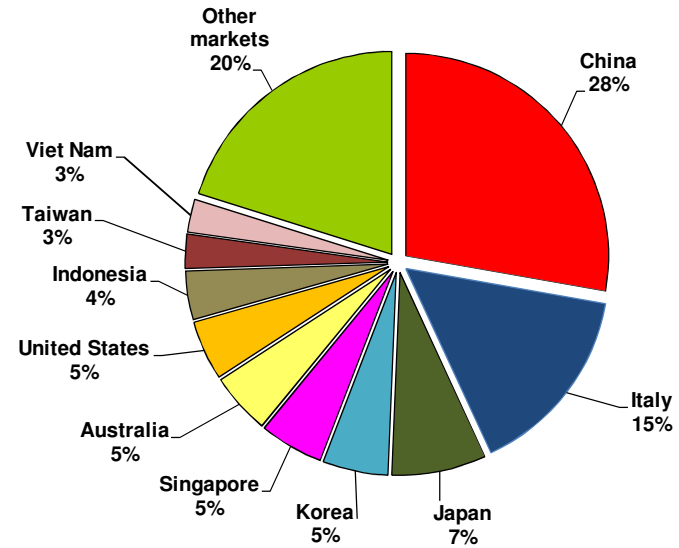
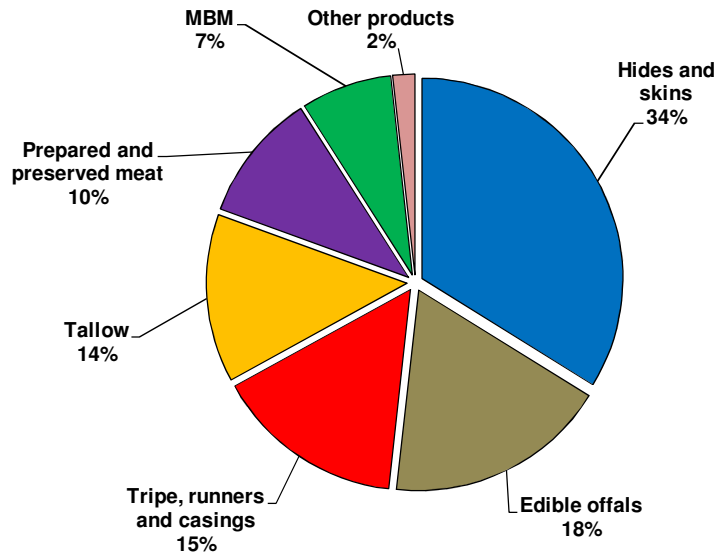
Co-products exports by value, month of December 2016

Product	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1 Hides and skins	40.4	34%	92%	-2%
2 Edible offals	21.4	18%	59%	8%
3 Tripe, runners and casings	18.2	15%	30%	-19%
4 Tallow	16.2	14%	202%	187%
5 Prepared and preserved meat	12.4	10%	-10%	4%
6 MBM	8.7	7%	37%	-18%
7 Other products	2.1	2%	52%	68%
Total	119.4		58%	6%

Top 10 markets for co-products by value, month of December 2016

Country	Value (NZ\$m)	% of total	Change from previous month	Change from same month previous year
1 China	33.2	28%	112%	-6%
2 Italy	18.3	15%	234%	43%
3 Japan	9.0	8%	46%	40%
4 Korea	6.2	5%	46%	33%
5 Singapore	6.1	5%	14%	826%
6 Australia	5.8	5%	-34%	-20%
7 United States	5.7	5%	30%	-17%
8 Indonesia	4.7	4%	34%	-18%
9 Taiwan	3.3	3%	220%	40%
10 Viet Nam	3.1	3%	253%	5394%
Other markets	24.0	20%		
Total	119.4		58%	6%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



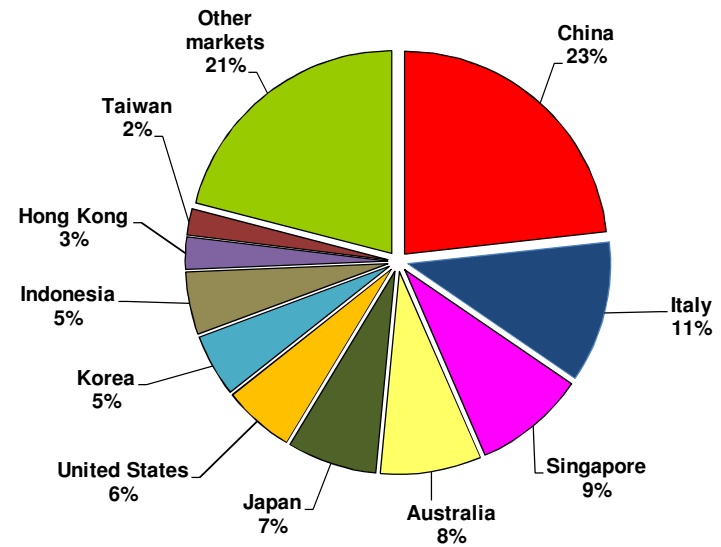
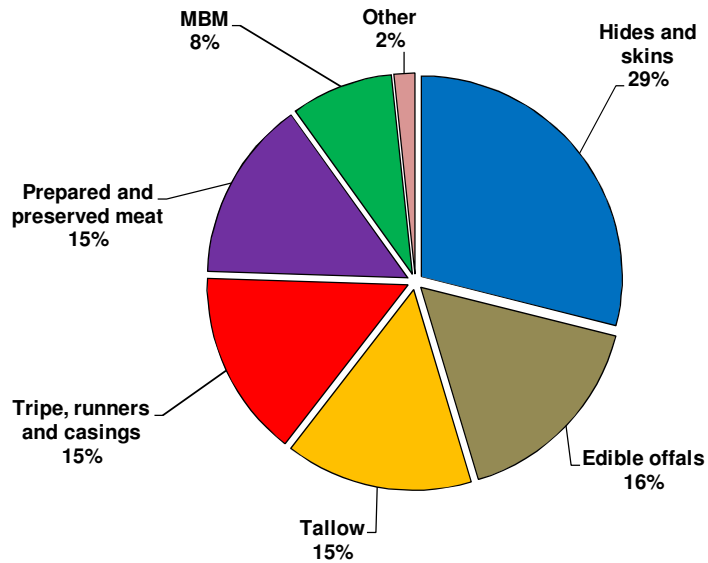
Co-products exports by value, 4th quarter 2016

Product	Value (NZ\$m)	% of total	Change from previous quarter	Change from 4th quarter 2015
1 Hides and skins	82.0	29%	-8%	-28%
2 Edible offals	46.7	16%	1%	0%
3 Tallow	42.9	15%	139%	110%
4 Tripe, runners and casings	42.7	15%	15%	-22%
5 Prepared and preserved meat	41.3	15%	20%	21%
6 MBM	23.4	8%	-21%	-26%
7 Other	4.7	2%	-21%	31%
Total	283.7		9%	-7%

Top 10 markets for co-products by value, 4th quarter 2016

Country	Value (NZ\$m)	% of total	Change from previous quarter	Change from 3rd quarter 2015
1 China	66.0	23%	83%	-17%
2 Italy	32.0	11%	-37%	-16%
3 Singapore	25.3	9%	42%	251%
4 Australia	22.8	8%	9%	11%
5 Japan	20.3	7%	1%	37%
6 United States	16.1	6%	1%	-11%
7 Korea	14.2	5%	24%	22%
8 Indonesia	14.1	5%	-29%	-27%
9 Hong Kong	7.4	3%	27%	-38%
10 Taiwan	6.0	2%	-1%	-12%
Other markets	59.5	21%		
Total	283.7		9%	-7%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



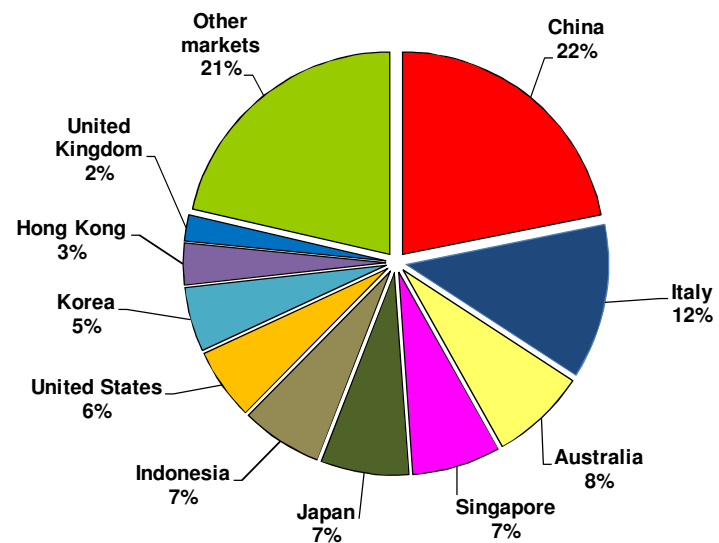
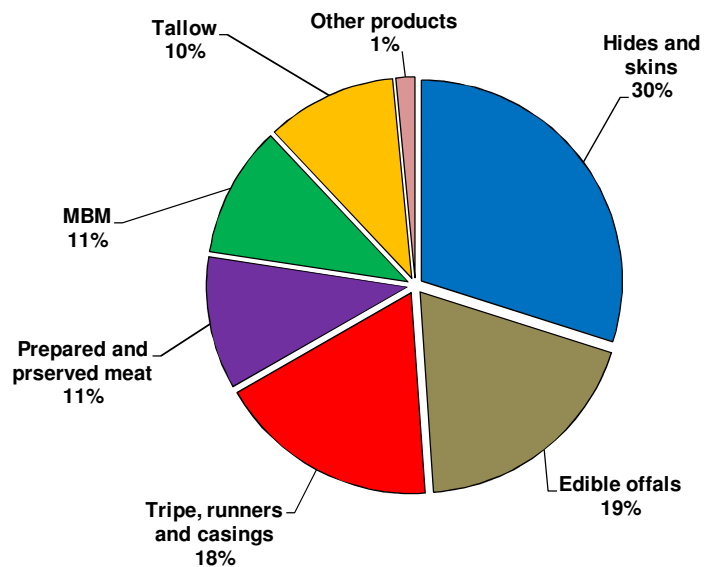
Co-products exports by value, 12 months ended 31 December 2016

Product	Value (NZ\$m)	% of total	Change from YE Dec 2015
1 Hides and skins	376.9	30%	-24%
2 Edible offals	239.9	19%	7%
3 Tripe, runners and casings	224.7	18%	-25%
4 Prepared and preserved meat	135.0	11%	-6%
5 MBM	133.2	11%	-19%
6 Tallow	132.2	10%	15%
7 Other products	19.2	2%	-1%
Total	1,261.1		-14%

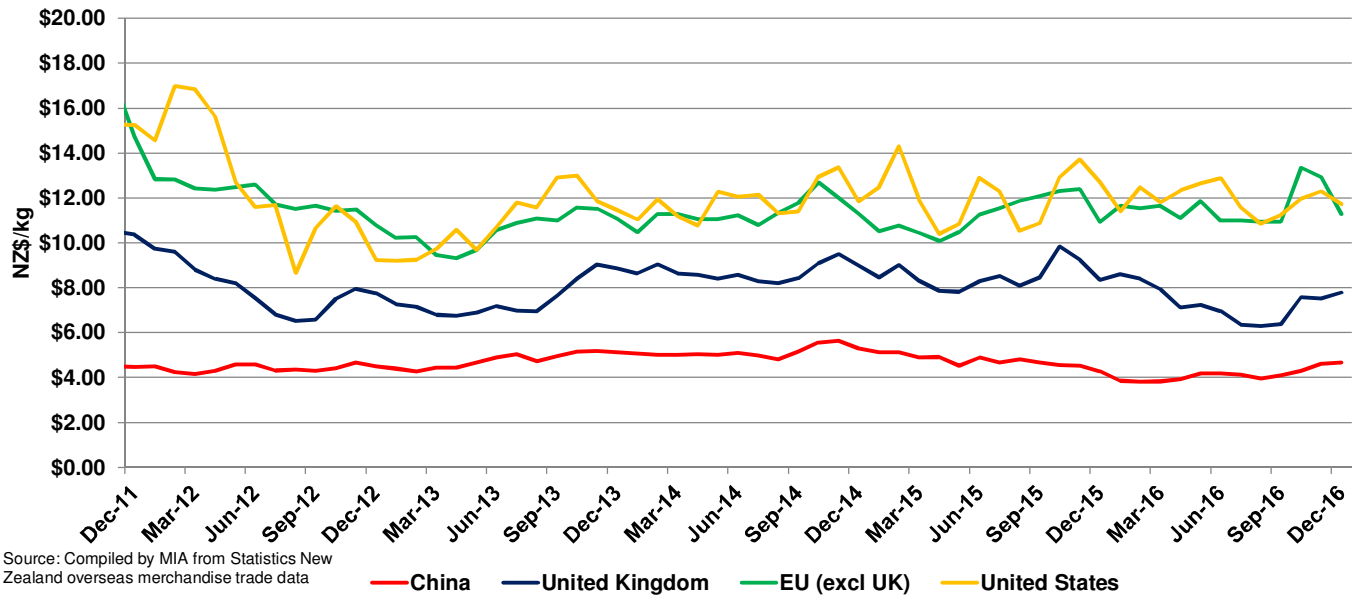
Top 10 markets for co-products by value, 12 months ended 31 December 2016

Country	Value (NZ\$m)	% of total	Change from YE Dec 2015
1 China	275.2	22%	-27%
2 Italy	156.0	12%	-14%
3 Australia	96.6	8%	-7%
4 Singapore	88.7	7%	104%
5 Japan	88.4	7%	40%
6 Indonesia	81.6	6%	-14%
7 United States	72.3	6%	-27%
8 Korea	64.8	5%	0%
9 Hong Kong	41.8	3%	-35%
10 United Kingdom	26.1	2%	-2%
Other markets	269.5	21%	
Total	1261.1		-14%

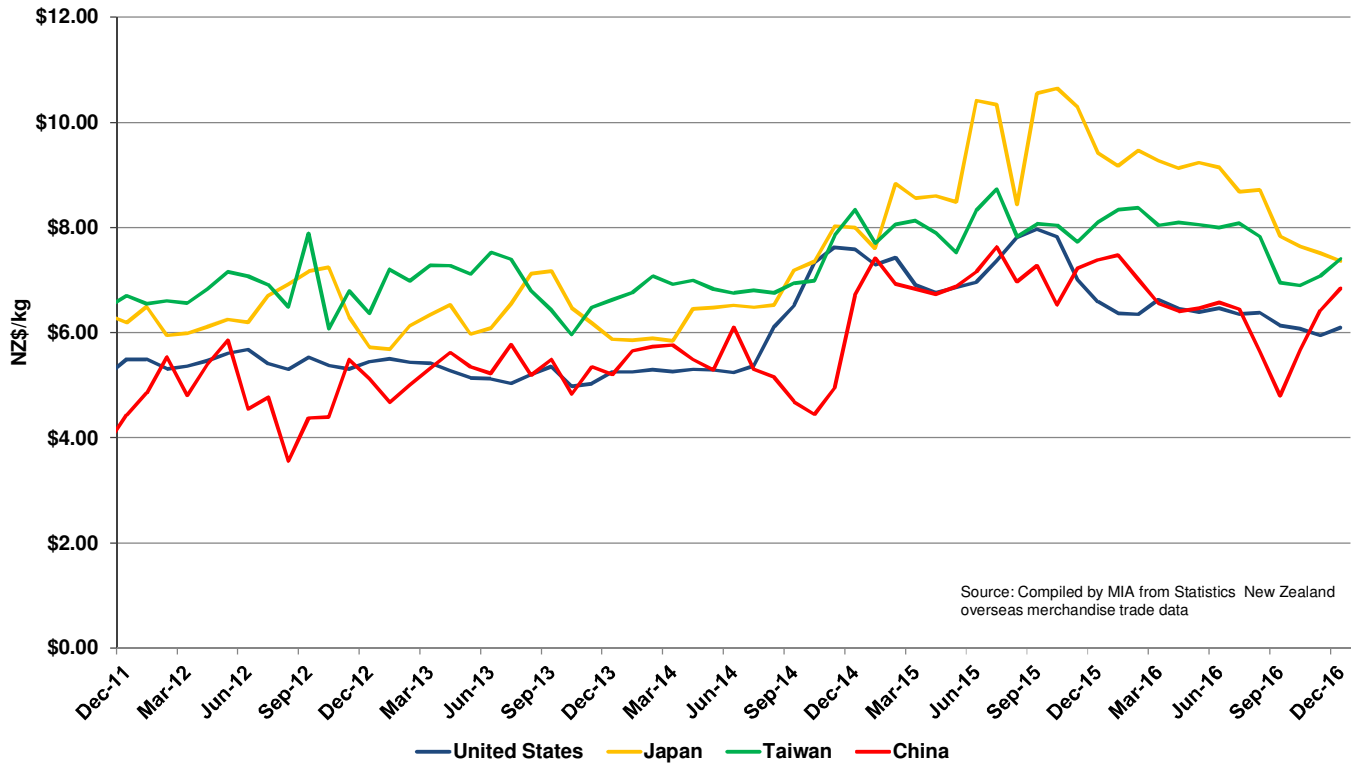
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



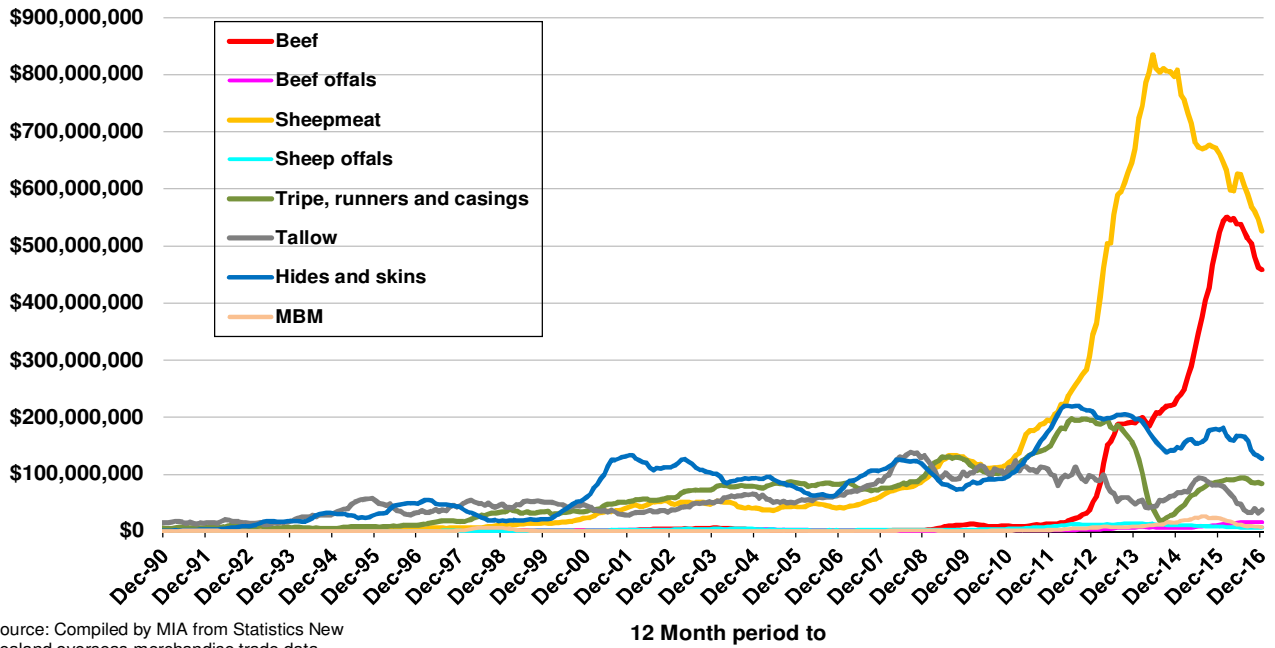
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



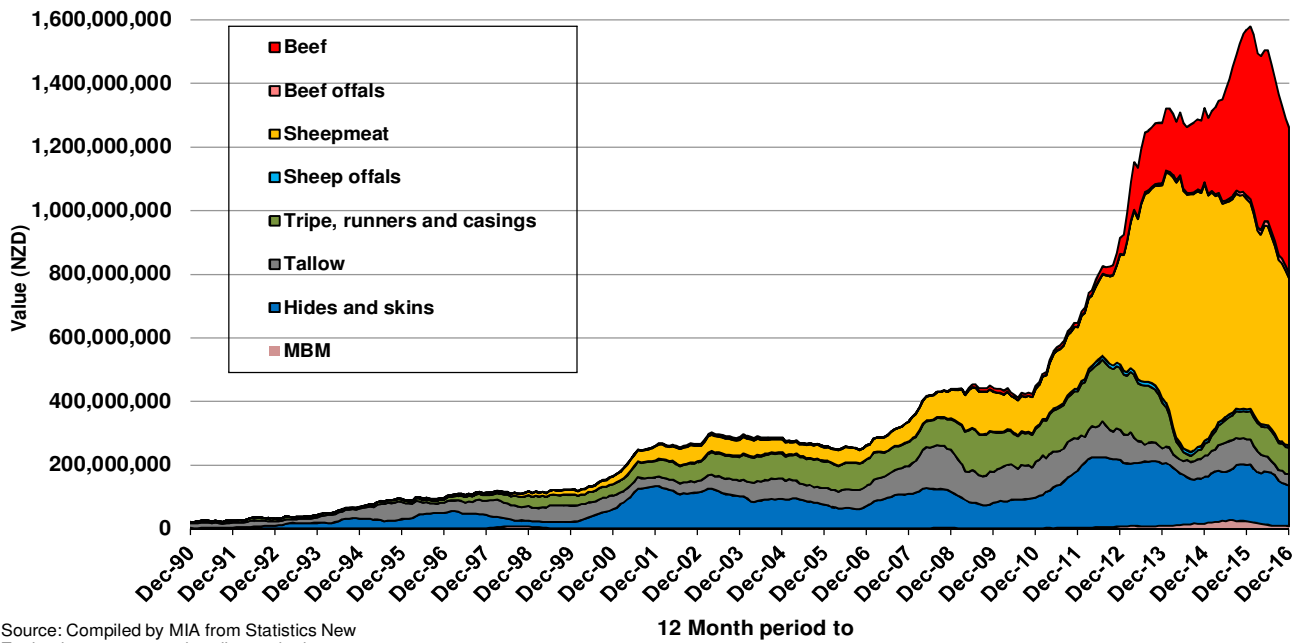
Beef, average monthly FOB value (\$/kg) to selected markets



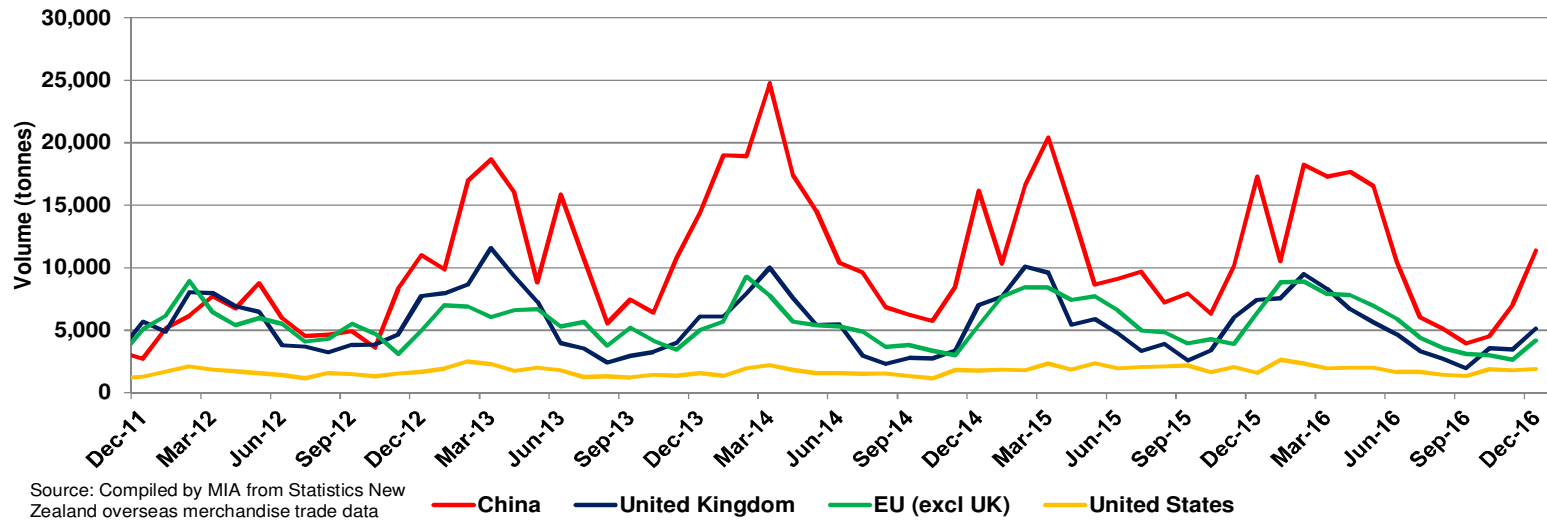
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



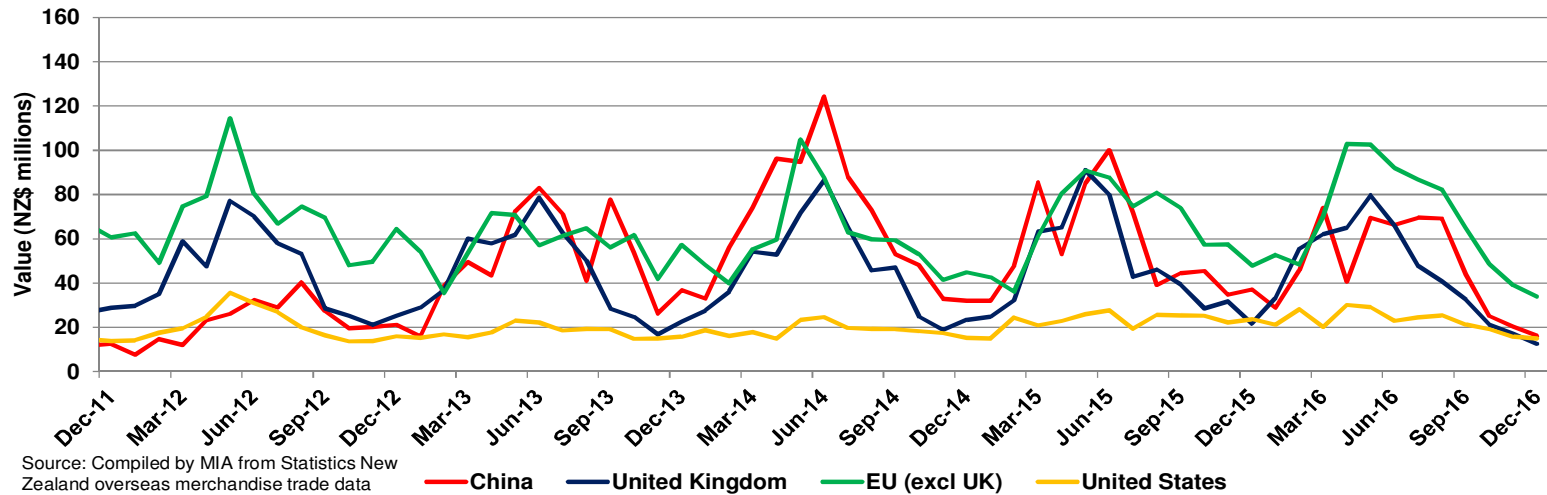
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



**Monthly sheepmeat exports to selected markets (by volume),
December 2011 - December 2016**



**Monthly sheepmeat exports to selected markets (by value),
December 2011 - December 2016**

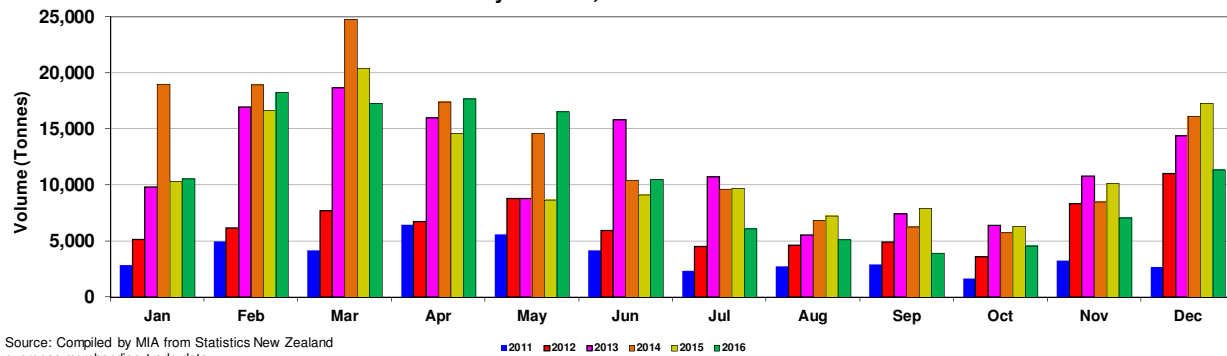


**Monthly exports of sheepmeat and edible offal to China, 2011-2016, by volume
(Tonnes)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,841	4,959	4,175	6,438	5,628	4,152	2,327	2,772	2,921	1,690	3,273	2,699	43,875
Edible ovine offal	79	135	207	219	208	172	115	120	161	113	184	122	1,836
Total (sheepmeat + offal)	2,920	5,094	4,382	6,657	5,836	4,324	2,442	2,892	3,082	1,803	3,457	2,821	45,711
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	5,171	6,152	7,725	6,750	8,775	5,957	4,538	4,637	4,920	3,607	8,324	11,001	77,557
Edible ovine offal	208	355	282	302	432	284	116	81	64	86	154	229	2,591
Total (sheepmeat + offal)	5,379	6,507	8,007	7,052	9,207	6,241	4,654	4,718	4,984	3,693	8,478	11,230	80,148
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	9,854	16,976	18,679	16,003	8,798	15,851	10,729	5,560	7,447	6,409	10,819	14,415	141,540
Edible ovine offal	177	298	286	364	188	392	210	116	354	110	176	230	2,901
Total (sheepmeat + offal)	10,031	17,274	18,965	16,367	8,986	16,243	10,939	5,676	7,801	6,519	10,995	14,645	144,441
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	19,008	18,923	24,764	17,400	14,577	10,417	9,619	6,832	6,231	5,740	8,513	16,150	158,174
Edible ovine offal	223	217	305	357	473	240	280	119	121	139	183	213	2,870
Total (sheepmeat + offal)	19,231	19,140	25,070	17,757	15,049	10,657	9,899	6,951	6,352	5,879	8,696	16,363	161,044
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	10,324	16,624	20,435	14,623	8,666	9,117	9,696	7,208	7,935	6,329	10,126	17,288	138,371
Edible ovine offal	168	371	502	366	158	240	224	149	62	110	113	285	2,748
Total (sheepmeat + offal)	10,492	16,995	20,937	14,989	8,824	9,357	9,920	7,357	7,997	6,439	10,239	17,573	141,119
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	10,531	18,251	17,299	17,677	16,535	10,480	6,063	5,123	3,942	4,518	7,036	11,354	128,809
Edible ovine offal	122	218	340	405	238	165	239	105	69	105	111	183	2,300
Total (sheepmeat + offal)	10,653	18,469	17,639	18,082	16,773	10,645	6,302	5,228	4,011	4,623	7,147	11,537	131,109

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,
by volume, 2011 - 2016**



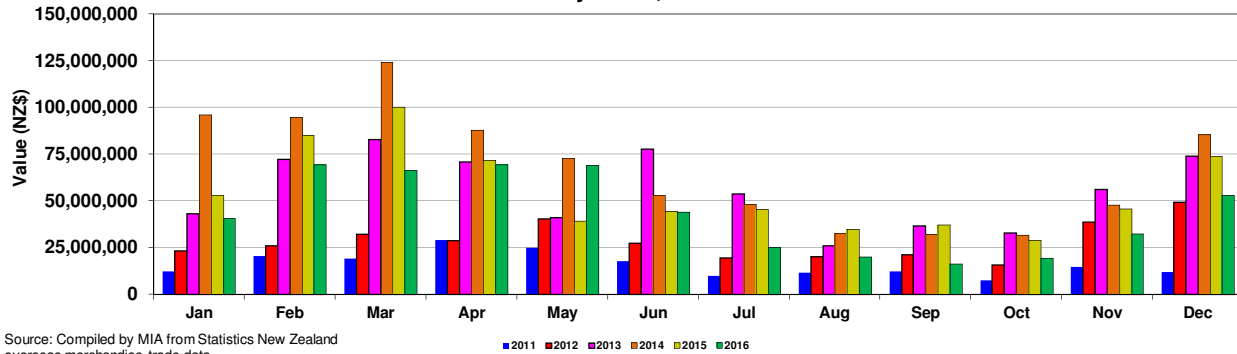
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to China, 2011-2016, by value (NZ\$)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	12,313,061	20,760,732	19,178,524	29,100,578	25,005,548	18,006,130	10,064,865	11,700,440	12,477,461	7,637,023	14,733,301	12,024,750	193,002,413
Edible ovine offal	376,627	437,914	829,521	1,052,818	871,364	804,858	438,448	433,800	623,336	440,721	833,091	844,068	7,986,566
Total (sheepmeat + offal)	12,689,688	21,198,646	20,008,045	30,153,396	25,876,912	18,810,988	10,503,313	12,134,240	13,100,797	8,077,744	15,566,392	12,868,818	200,988,979
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	23,302,678	26,083,468	32,217,744	28,966,859	40,342,249	27,338,259	19,589,559	20,200,347	21,127,628	15,949,279	38,819,934	49,556,562	343,494,566
Edible ovine offal	881,796	1,495,058	1,168,280	1,300,049	2,092,207	1,403,588	533,016	404,453	337,337	394,953	732,511	956,868	11,700,116
Total (sheepmeat + offal)	24,184,474	27,578,526	33,386,024	30,266,908	42,434,456	28,741,847	20,122,575	20,604,800	21,464,965	16,344,232	39,552,445	50,513,430	355,194,682
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	43,353,830	72,491,018	83,052,394	71,141,926	41,079,662	77,682,579	53,918,861	26,215,866	36,840,071	32,946,958	56,231,872	74,138,663	669,093,700
Edible ovine offal	673,712	1,459,906	1,488,146	1,833,800	1,032,064	2,081,463	1,138,930	597,353	1,097,236	482,730	697,713	844,018	13,427,071
Total (sheepmeat + offal)	44,027,542	73,950,924	84,540,540	72,975,726	42,111,726	79,764,042	55,057,791	26,813,219	37,937,307	33,429,688	56,929,585	74,982,681	682,520,771
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	96,310,623	94,762,944	124,208,695	87,884,095	72,869,364	53,019,007	48,046,563	32,921,665	32,101,152	31,850,890	47,895,402	85,366,159	807,236,559
Edible ovine offal	787,041	964,934	1,117,794	1,401,617	1,694,787	916,561	826,711	513,814	539,309	461,249	564,200	649,026	10,437,043
Total (sheepmeat + offal)	97,097,664	95,727,878	125,326,489	89,285,712	74,564,151	53,935,568	48,873,274	33,435,479	32,640,461	32,312,139	48,459,602	86,015,185	817,673,602
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	53,017,245	85,086,858	100,103,537	71,903,570	39,175,817	44,498,347	45,375,867	34,689,202	37,122,518	28,921,195	45,666,958	73,977,490	659,538,604
Edible ovine offal	475,518	973,339	1,323,936	1,225,932	527,521	875,099	656,374	423,922	240,419	294,026	275,514	685,430	7,977,030
Total (sheepmeat + offal)	53,492,763	86,060,197	101,427,473	73,129,502	39,703,338	45,373,446	46,032,241	35,113,124	37,362,937	29,215,221	45,942,472	74,662,920	667,515,634
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	40,574,416	69,590,695	66,263,969	69,579,648	69,198,309	43,943,471	25,124,034	20,167,198	16,162,483	19,514,148	32,402,736	53,010,032	525,531,139
Edible ovine offal	266,672	571,412	819,513	1,023,607	735,899	505,984	777,176	328,894	203,295	302,478	279,851	496,074	6,310,855
Total (sheepmeat + offal)	40,841,088	70,162,107	67,083,482	70,603,255	69,934,208	44,449,455	25,901,210	20,496,092	16,365,778	19,816,626	32,682,587	53,506,106	531,841,994

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by value, 2011 - 2016



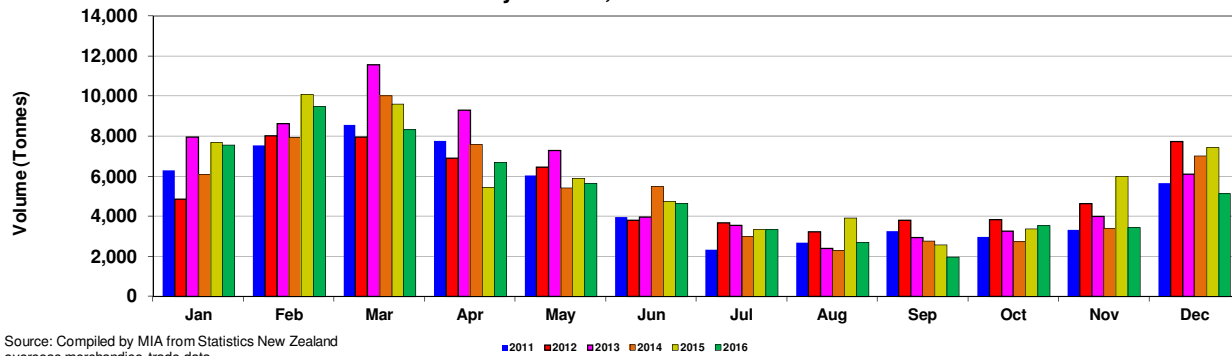
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the UK, 2011-2016, by volume
(Tonnes)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	6,300	7,551	8,585	7,760	6,063	3,962	2,325	2,702	3,269	2,965	3,328	5,679	60,490
Edible ovine offal	986	894	1,429	1,042	966	488	511	505	450	301	290	507	8,371
Total (sheepmeat + offal)	7,286	8,446	10,015	8,802	7,029	4,451	2,836	3,207	3,719	3,266	3,618	6,187	68,861
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	4,880	8,031	7,973	6,914	6,476	3,795	3,689	3,225	3,824	3,844	4,650	7,747	65,047
Edible ovine offal	797	1,010	1,145	905	661	475	449	547	567	343	605	791	8,296
Total (sheepmeat + offal)	5,676	9,040	9,118	7,819	7,138	4,270	4,138	3,772	4,391	4,187	5,255	8,538	73,343
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,956	8,645	11,577	9,309	7,290	3,955	3,540	2,419	2,950	3,276	3,997	6,111	71,024
Edible ovine offal	985	949	1,115	843	733	721	851	478	312	611	638	934	9,170
Total (sheepmeat + offal)	8,941	9,594	12,692	10,152	8,023	4,676	4,391	2,896	3,262	3,887	4,635	7,045	80,195
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	6,109	7,937	10,018	7,606	5,431	5,487	2,979	2,291	2,777	2,741	3,400	7,029	63,805
Edible ovine offal	884	918	1,353	701	686	731	491	307	290	273	341	387	7,362
Total (sheepmeat + offal)	6,993	8,855	11,371	8,307	6,117	6,218	3,470	2,598	3,067	3,014	3,741	7,416	71,167
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,700	10,106	9,609	5,449	5,895	4,750	3,353	3,916	2,566	3,387	6,004	7,444	70,179
Edible ovine offal	487	825	1,032	791	545	674	411	258	272	285	543	544	6,667
Total (sheepmeat + offal)	8,187	10,931	10,641	6,240	6,440	5,424	3,764	4,174	2,838	3,672	6,547	7,988	76,846
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,554	9,496	8,323	6,694	5,636	4,673	3,336	2,701	1,976	3,546	3,457	5,122	62,514
Edible ovine offal	785	1,156	965	911	673	584	382	301	256	266	262	302	6,843
Total (sheepmeat + offal)	8,339	10,652	9,288	7,605	6,309	5,257	3,718	3,002	2,232	3,812	3,719	5,424	69,357

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK,
by volume, 2011 - 2016



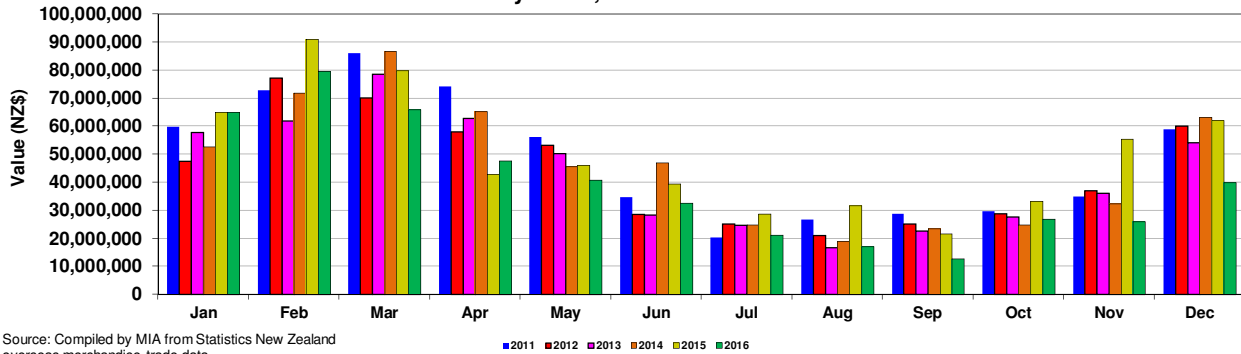
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2011-2016, by value
(NZ\$)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	59,916,366	72,911,934	86,203,659	74,313,820	56,149,717	34,649,007	20,387,494	26,733,072	28,910,703	29,691,875	35,003,347	58,889,456	583,760,450
Edible ovine offal	2,975,359	2,303,549	4,637,709	3,263,510	2,834,678	1,528,685	1,451,612	1,172,689	1,265,205	985,259	846,449	1,291,864	24,556,568
Total (sheepmeat + offal)	62,891,725	75,215,483	90,841,368	77,577,330	58,984,395	36,177,692	21,839,106	27,905,761	30,175,908	30,677,134	35,849,796	60,181,320	608,317,018
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	47,494,211	77,135,001	70,243,026	58,041,696	53,196,866	28,552,689	25,122,386	21,051,532	25,158,197	28,873,882	37,007,146	60,132,441	532,009,073
Edible ovine offal	1,859,863	2,703,316	2,890,270	2,508,171	1,908,677	1,453,863	862,636	1,105,993	1,220,814	810,694	1,375,908	1,930,858	20,631,063
Total (sheepmeat + offal)	49,354,074	79,838,317	73,133,296	60,549,867	55,105,543	30,006,552	25,985,022	22,157,525	26,379,011	29,684,576	38,383,054	62,063,299	552,640,136
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	57,911,027	61,833,485	78,638,474	62,860,125	50,201,449	28,431,311	24,737,866	16,821,536	22,550,712	27,582,690	36,146,785	54,202,116	521,917,576
Edible ovine offal	2,285,407	2,049,254	2,382,964	1,920,916	1,628,520	1,607,718	1,908,559	939,595	657,820	1,227,838	1,270,145	2,310,600	20,189,336
Total (sheepmeat + offal)	60,196,434	63,882,739	81,021,438	64,781,041	51,829,969	30,039,029	26,646,425	17,761,131	23,208,532	28,810,528	37,416,930	56,512,716	542,106,912
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	52,764,086	71,828,538	86,622,313	65,168,373	45,677,377	47,017,307	24,745,189	18,833,756	23,375,863	24,929,422	32,280,162	63,220,360	556,462,746
Edible ovine offal	1,981,374	2,401,290	3,419,790	1,705,850	1,830,538	1,872,414	1,290,147	817,678	858,216	733,470	1,035,674	1,446,028	19,392,469
Total (sheepmeat + offal)	54,745,460	74,229,828	90,042,103	66,874,223	47,507,915	48,889,721	26,035,336	19,651,434	24,234,079	25,662,892	33,315,836	64,666,388	575,855,215
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	65,075,268	91,149,488	79,916,460	42,793,017	46,103,123	39,413,950	28,615,757	31,732,972	21,730,043	33,264,358	55,457,610	62,109,425	597,361,471
Edible ovine offal	1,548,374	2,904,327	3,289,417	2,636,828	1,671,560	2,025,431	1,507,264	939,691	1,065,322	802,396	1,904,289	1,809,764	22,104,663
Total (sheepmeat + offal)	66,623,642	94,053,815	83,205,877	45,429,845	47,774,683	41,439,381	30,123,021	32,672,663	22,795,365	34,066,754	57,361,899	63,919,189	619,466,134
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	65,018,714	79,656,183	66,045,593	47,714,121	40,756,345	32,483,109	21,154,851	16,956,072	12,613,817	26,898,078	26,005,976	39,902,581	475,205,440
Edible ovine offal	2,061,289	3,893,588	2,385,430	2,692,124	2,202,626	1,614,299	1,002,806	846,177	658,364	591,435	734,763	787,691	19,470,592
Total (sheepmeat + offal)	67,080,003	83,549,771	68,431,023	50,406,245	42,958,971	34,097,408	22,157,657	17,802,249	13,272,181	27,489,513	26,740,739	40,690,272	494,676,032

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by value, 2011 - 2016**

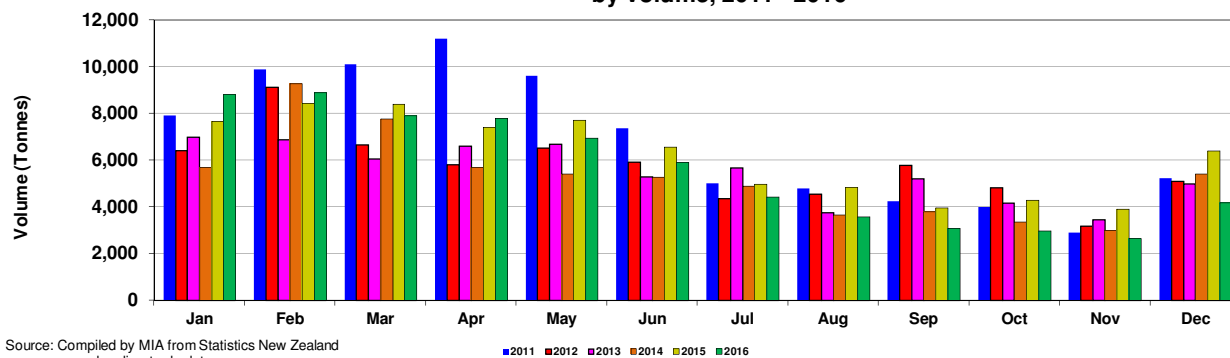


**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2011-2016, by volume
(Tonnes)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,917	9,888	10,111	11,224	9,633	7,373	5,011	4,803	4,246	4,008	2,923	5,247	82,384
Edible ovine offal	59	83	65	79	47	81	68	56	98	34	37	92	800
Total (sheepmeat + offal)	7,976	9,971	10,176	11,303	9,680	7,454	5,079	4,859	4,344	4,042	2,960	5,339	83,184
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	6,412	9,118	6,676	5,813	6,533	5,917	4,369	4,541	5,775	4,842	3,173	5,111	68,279
Edible ovine offal	87	121	116	96	27	97	64	41	45	47	35	151	925
Total (sheepmeat + offal)	6,499	9,239	6,792	5,909	6,559	6,014	4,432	4,583	5,820	4,889	3,207	5,262	69,204
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,002	6,893	6,049	6,607	6,683	5,306	5,676	3,771	5,207	4,166	3,464	5,006	65,830
Edible ovine offal	195	113	191	78	169	53	97	48	40	34	104	175	925
Total (sheepmeat + offal)	7,197	7,006	6,239	6,686	6,852	5,359	5,773	3,819	5,246	4,200	3,568	5,181	67,126
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	5,698	9,282	7,763	5,693	5,416	5,294	4,900	3,668	3,812	3,364	3,008	5,407	63,305
Edible ovine offal	194	135	128	66	27	94	42	33	63	33	109	206	1,130
Total (sheepmeat + offal)	5,891	9,417	7,891	5,759	5,443	5,388	4,942	3,701	3,875	3,397	3,117	5,613	64,434
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	7,662	8,437	8,404	7,413	7,714	6,566	4,978	4,844	3,952	4,289	3,905	6,413	74,577
Edible ovine offal	245	176	293	80	124	59	43	47	67	42	78	132	1,386
Total (sheepmeat + offal)	7,907	8,613	8,697	7,493	7,838	6,625	5,021	4,891	4,019	4,331	3,983	6,545	75,963
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	8,828	8,900	7,909	7,814	6,940	5,917	4,422	3,570	3,100	2,981	2,640	4,176	67,197
Edible ovine offal	220	316	176	122	57	97	19	64	29	109	171	200	1,580
Total (sheepmeat + offal)	9,048	9,216	8,085	7,936	6,997	6,014	4,441	3,634	3,129	3,090	2,811	4,376	68,777

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by volume, 2011 - 2016**



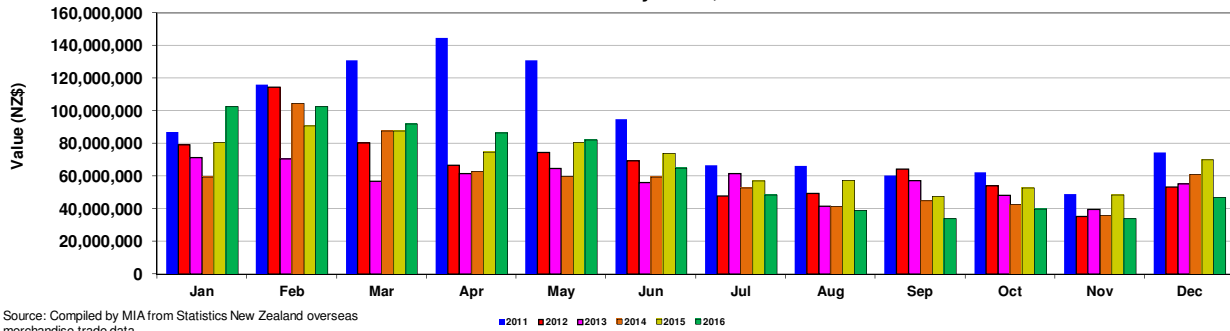
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2011-2016, by value (NZ\$)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	87,343,547	116,084,196	130,909,925	144,941,641	130,989,668	95,086,718	66,971,654	66,468,408	60,690,463	62,525,394	49,113,367	74,756,690	1,085,881,671
Edible ovine offal	291,394	382,389	395,281	526,994	301,823	337,784	391,653	448,081	428,311	138,772	112,209	327,463	4,082,154
Total (sheepmeat + offal)	87,634,941	116,466,585	131,305,206	145,468,635	131,291,491	95,424,502	67,363,307	66,916,489	61,118,774	62,664,166	49,225,576	75,084,153	1,089,963,825
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	79,331,855	114,555,654	80,365,465	66,852,678	74,604,222	69,426,529	48,029,108	49,590,668	64,510,246	54,218,979	35,590,095	53,544,685	790,620,184
Edible ovine offal	559,707	572,081	435,526	261,645	191,213	291,407	219,804	208,022	281,855	186,812	111,370	600,815	3,920,257
Total (sheepmeat + offal)	79,891,562	115,127,735	80,800,991	67,114,323	74,795,435	69,717,936	48,248,912	49,798,690	64,792,101	54,405,791	35,701,465	54,145,500	794,540,441
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	71,569,714	70,724,650	57,150,650	61,540,403	64,760,411	56,108,488	61,757,257	41,789,447	57,218,834	48,234,222	39,902,408	55,387,601	686,144,085
Edible ovine offal	656,998	449,028	912,221	206,747	698,109	450,023	777,632	295,507	141,525	203,527	472,910	602,301	5,866,528
Total (sheepmeat + offal)	72,226,712	71,173,678	58,062,871	61,747,150	65,458,520	56,558,511	62,534,889	42,084,954	57,360,359	48,437,749	40,375,318	55,989,902	692,010,613
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	59,677,329	104,780,951	87,621,320	63,018,346	59,786,583	59,446,426	52,851,804	41,522,436	44,913,830	42,708,345	36,106,338	61,079,906	713,513,614
Edible ovine offal	468,974	312,831	334,438	196,328	100,887	376,701	161,355	210,488	176,228	223,064	325,329	686,699	3,573,322
Total (sheepmeat + offal)	60,146,303	105,093,782	87,955,758	63,214,674	59,887,470	59,823,127	53,013,159	41,732,924	45,090,058	42,931,409	36,431,667	61,766,605	717,086,936
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	80,640,056	90,780,593	87,793,046	74,651,489	80,903,608	73,855,436	57,353,670	57,498,573	47,794,590	52,818,445	48,437,456	70,144,096	822,671,058
Edible ovine offal	752,054	572,838	999,541	305,238	506,938	237,818	204,480	365,582	367,740	323,303	545,599	670,092	5,851,223
Total (sheepmeat + offal)	81,392,110	91,353,431	88,792,587	74,956,727	81,410,546	74,093,254	57,558,150	57,864,155	48,162,330	53,141,748	48,983,055	70,814,188	828,522,281
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	102,813,332	102,596,870	92,082,121	86,783,464	82,227,119	65,004,679	48,562,325	39,130,897	33,872,836	39,820,296	34,063,729	47,090,703	774,048,371
Edible ovine offal	674,944	1,117,557	802,168	493,445	283,855	388,537	110,796	391,553	191,382	288,174	344,141	571,316	5,657,868
Total (sheepmeat + offal)	103,488,276	103,714,427	92,884,289	87,276,909	82,510,974	65,393,216	48,673,121	39,522,450	34,064,218	40,108,470	34,407,870	47,662,019	779,706,239

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2011 - 2016



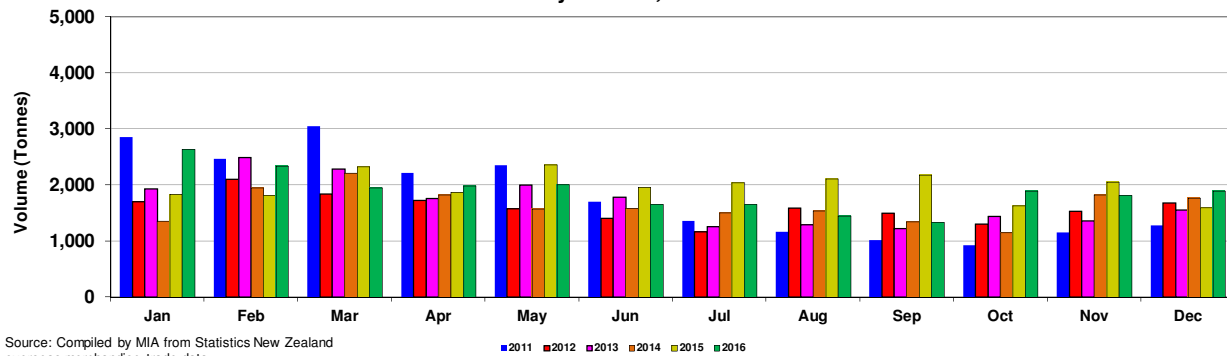
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2011-2016, by volume
(Tonnes)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,860	2,467	3,050	2,222	2,357	1,701	1,357	1,170	1,022	928	1,151	1,282	21,566
Edible ovine offal	36	71	145	89	167	168	90	95	117	31	28	26	1,064
Total (sheepmeat + offal)	2,895	2,538	3,195	2,311	2,524	1,869	1,446	1,265	1,140	959	1,179	1,308	22,630
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,699	2,099	1,841	1,721	1,572	1,411	1,171	1,589	1,495	1,308	1,536	1,678	19,119
Edible ovine offal	23	5	60	37	96	115	17	77	18	25	25	54	553
Total (sheepmeat + offal)	1,722	2,104	1,902	1,757	1,668	1,526	1,188	1,666	1,513	1,333	1,561	1,732	19,672
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,930	2,496	2,288	1,756	1,999	1,787	1,254	1,292	1,219	1,442	1,357	1,556	20,376
Edible ovine offal	64	49	347	128	50	68	111	57	84	136	21	16	1,132
Total (sheepmeat + offal)	1,994	2,545	2,636	1,884	2,049	1,855	1,365	1,349	1,303	1,578	1,378	1,572	21,508
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,353	1,951	2,206	1,828	1,566	1,588	1,501	1,538	1,338	1,152	1,826	1,769	19,617
Edible ovine offal	46	36	135	245	86	107	78	84	20	3	18	30	887
Total (sheepmeat + offal)	1,399	1,987	2,342	2,073	1,652	1,695	1,580	1,622	1,357	1,154	1,844	1,799	20,504
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,835	1,808	2,324	1,864	2,358	1,964	2,045	2,108	2,180	1,631	2,048	1,589	23,754
Edible ovine offal	31	108	171	488	235	106	349	154	88	43	96	203	2,073
Total (sheepmeat + offal)	1,866	1,916	2,495	2,353	2,593	2,070	2,394	2,262	2,268	1,674	2,144	1,792	25,827
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,639	2,333	1,949	1,986	2,008	1,653	1,650	1,447	1,335	1,889	1,814	1,895	22,598
Edible ovine offal	210	298	336	315	586	362	179	95	76	89	47	89	2,682
Total (sheepmeat + offal)	2,849	2,631	2,285	2,301	2,594	2,015	1,829	1,542	1,411	1,978	1,861	1,984	25,280

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2011 - 2016**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

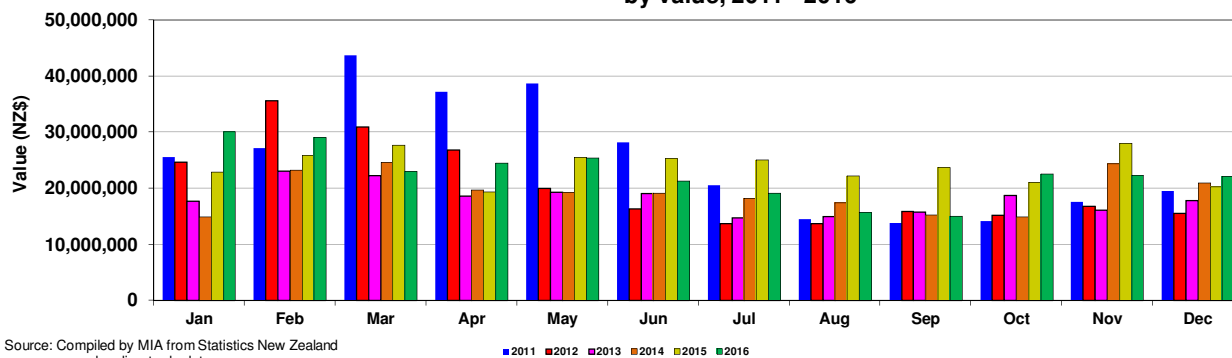
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

**Monthly exports of sheepmeat and edible offal to the United States, 2011-2016, by value
(NZ\$)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	25,569,127	27,152,733	43,813,897	37,267,795	38,709,339	28,274,194	20,605,948	14,550,093	13,889,889	14,126,333	17,574,901	19,552,887	301,087,136
Edible ovine offal	64,502	249,817	264,801	236,500	317,674	258,300	152,753	168,529	187,675	87,881	235,843	79,556	2,303,831
Total (sheepmeat + offal)	25,633,629	27,402,550	44,078,698	37,504,295	39,027,013	28,532,494	20,758,701	14,718,622	14,077,564	14,214,214	17,810,744	19,632,443	303,390,967
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	24,743,213	35,664,857	31,008,642	26,892,484	19,993,660	16,352,463	13,677,082	13,751,797	15,927,887	15,218,423	16,782,898	15,497,762	245,511,168
Edible ovine offal	70,966	21,064	148,132	60,214	229,128	249,424	37,147	147,155	37,798	75,028	76,429	160,682	1,313,167
Total (sheepmeat + offal)	24,814,179	35,685,921	31,156,774	26,952,698	20,222,788	16,601,887	13,714,229	13,898,952	15,965,685	15,293,451	16,859,327	15,658,444	246,824,335
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	17,768,459	23,066,373	22,253,001	18,581,518	19,375,634	19,124,725	14,796,077	14,957,215	15,746,619	18,760,801	16,081,827	17,828,120	218,340,369
Edible ovine offal	222,163	138,741	796,121	310,234	155,951	130,927	225,673	108,090	203,762	210,420	50,510	99,484	2,652,076
Total (sheepmeat + offal)	17,990,622	23,205,114	23,049,122	18,891,752	19,531,585	19,255,652	15,021,750	15,065,305	15,950,381	18,971,221	16,132,337	17,927,604	220,992,445
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	14,926,887	23,307,217	24,663,164	19,692,424	19,230,248	19,129,579	18,235,363	17,393,607	15,255,811	14,911,152	24,397,809	20,951,074	232,094,335
Edible ovine offal	111,365	132,067	333,749	382,196	272,507	209,136	142,632	146,077	42,917	17,542	69,976	141,373	2,001,537
Total (sheepmeat + offal)	15,038,252	23,439,284	24,996,913	20,074,620	19,502,755	19,338,715	18,377,995	17,539,684	15,298,728	14,928,694	24,467,785	21,092,447	234,095,872
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	22,865,100	25,872,529	27,729,955	19,373,853	25,553,573	25,338,683	25,121,623	22,213,882	23,743,246	21,084,861	28,066,640	20,248,119	287,212,064
Edible ovine offal	81,782	315,756	327,920	827,123	470,370	259,797	633,402	387,391	175,272	103,047	238,183	343,822	4,163,865
Total (sheepmeat + offal)	22,946,882	26,188,285	28,057,875	20,200,976	26,023,943	25,598,480	25,755,025	22,601,273	23,918,518	21,187,908	28,304,823	20,591,941	291,375,929
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	30,139,910	29,132,004	23,049,612	24,465,575	25,432,220	21,349,974	19,141,985	15,740,771	14,978,985	22,573,914	22,310,640	22,150,576	270,466,166
Edible ovine offal	498,637	471,249	660,400	440,797	840,236	669,745	360,602	200,952	97,476	127,428	132,283	110,220	4,610,025
Total (sheepmeat + offal)	30,638,547	29,603,253	23,710,012	24,906,372	26,272,456	22,019,719	19,502,587	15,941,723	15,076,461	22,701,342	22,442,923	22,260,796	275,076,191

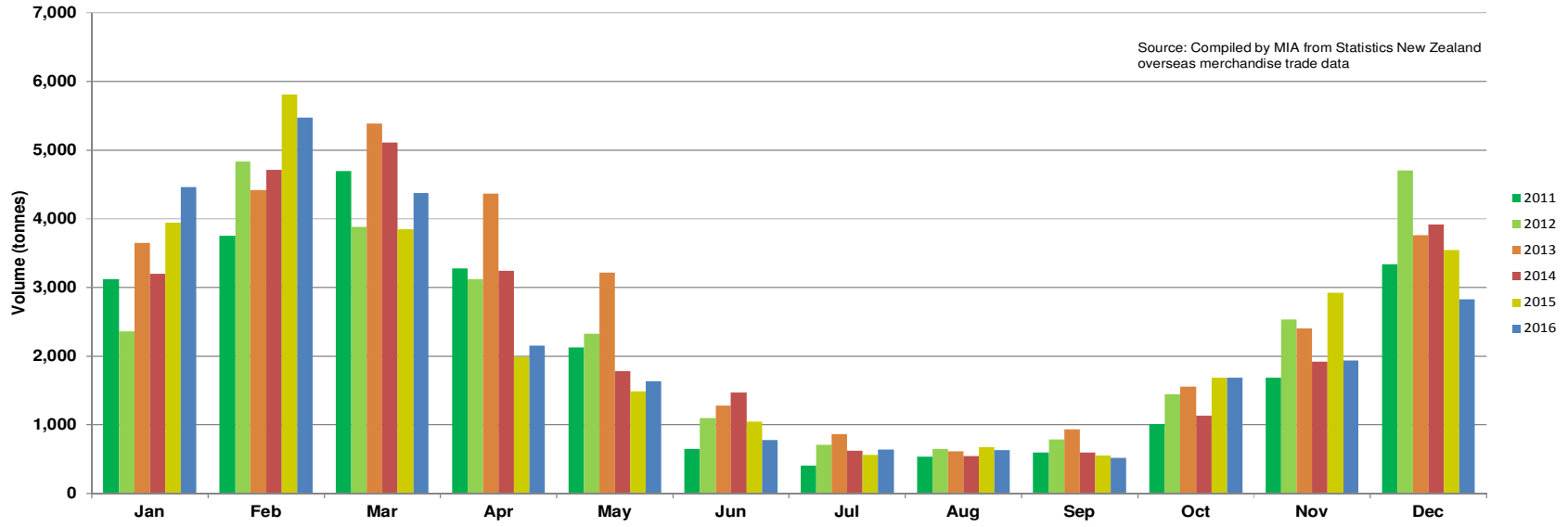
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by value, 2011 - 2016**

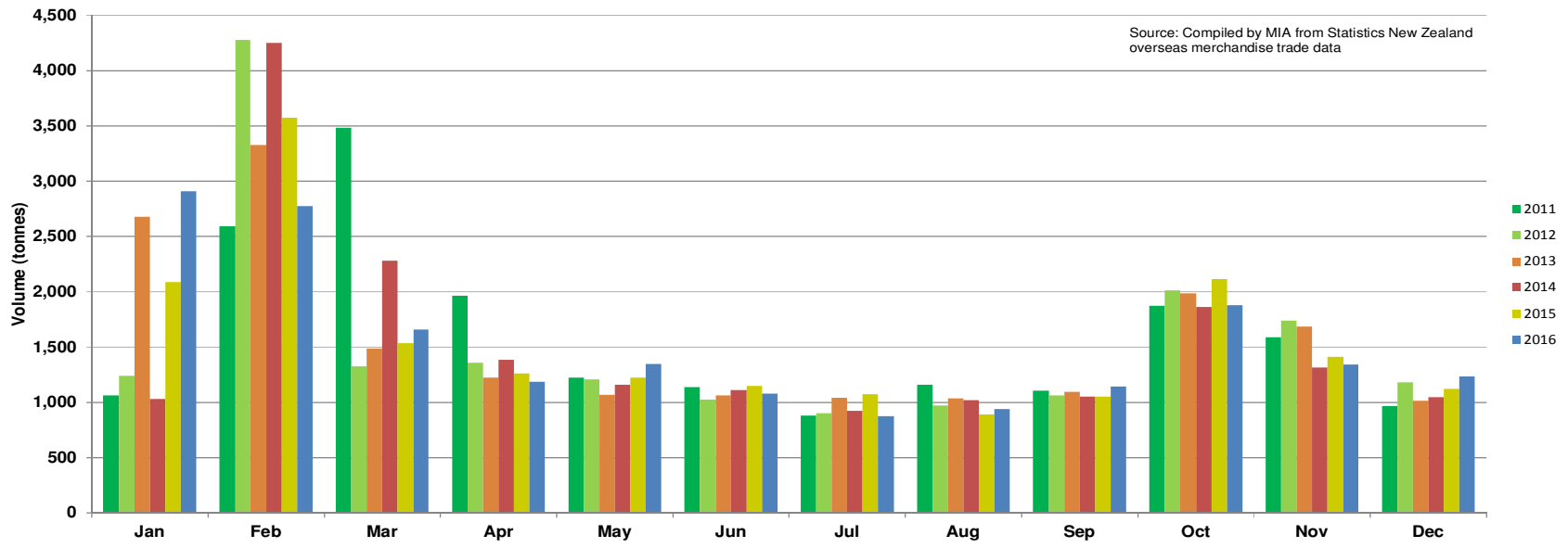


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

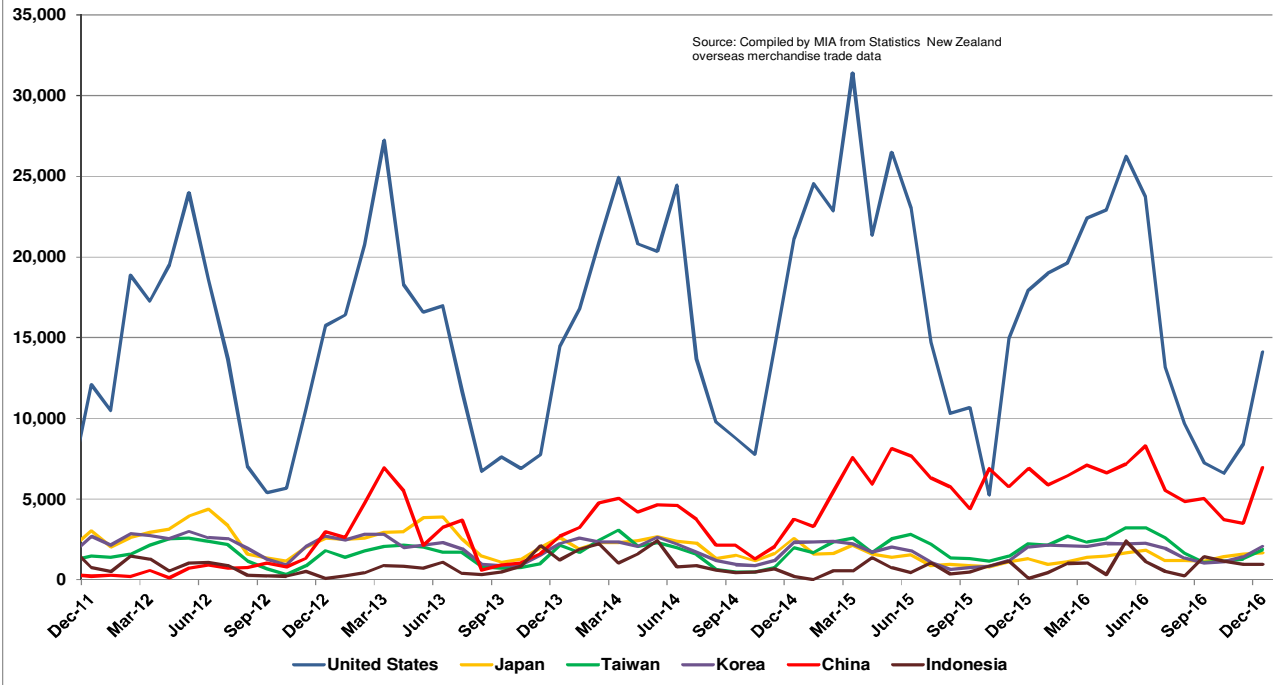
Monthly chilled lamb exports to the UK by volume (tonnes)



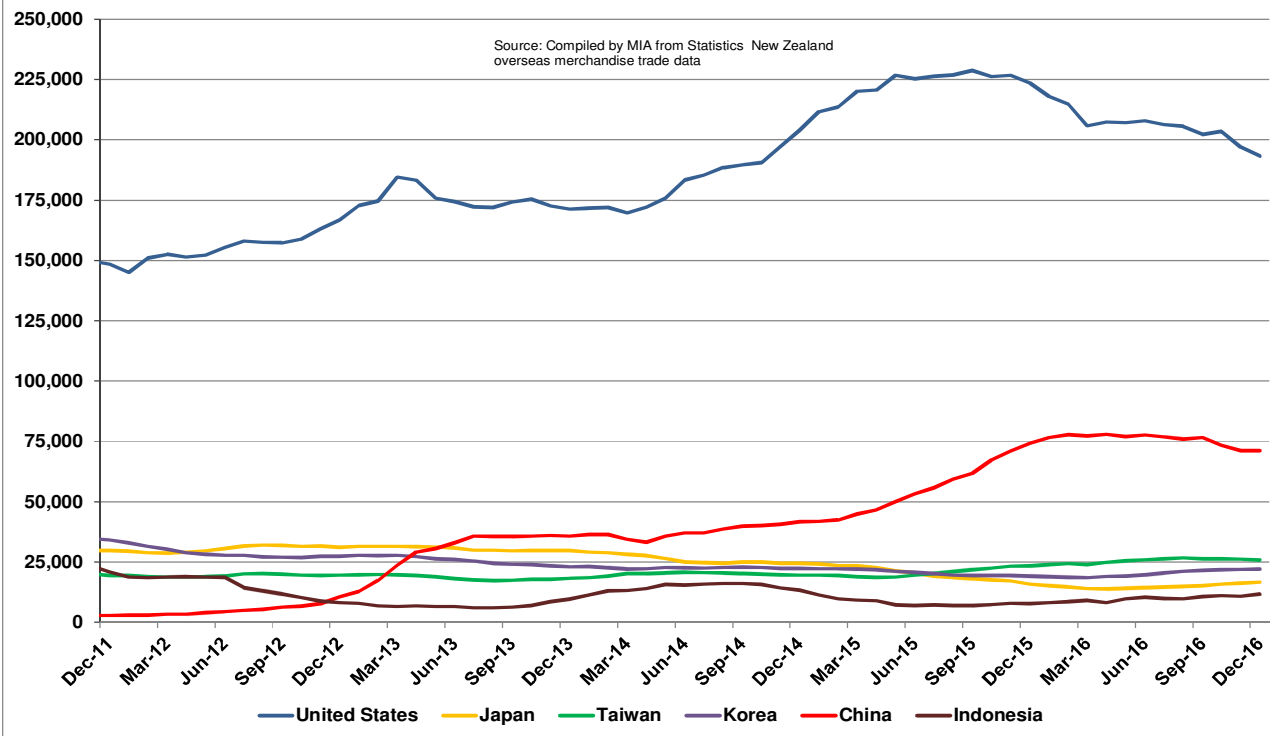
Monthly chilled lamb exports to EU (excluding UK) by volume (tonnes)



Monthly beef exports to selected markets by volume (tonnes)



Beef exports to selected markets - rolling 12 month volume (tonnes)

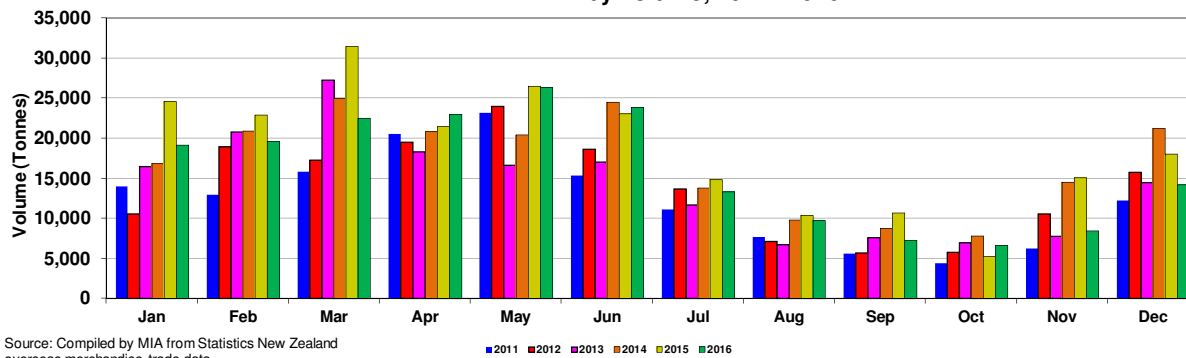


**Monthly exports of beef and edible offal to the United States, 2011-2016, by volume
(Tonnes)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,979	12,950	15,743	20,591	23,221	15,329	11,123	7,685	5,518	4,215	6,119	12,106	148,578
Edible beef offal	40	19	101	0	10	9	9	11	114	196	89	134	733
Total (beef + offal)	14,019	12,969	15,844	20,591	23,231	15,338	11,132	7,696	5,631	4,411	6,208	12,240	149,311
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	10,485	18,902	17,273	19,528	23,992	18,610	13,669	7,042	5,390	5,687	10,508	15,757	166,845
Edible beef offal	57	28	13	7	6	1	20	48	262	69	32	37	581
Total (beef + offal)	10,542	18,930	17,286	19,535	23,999	18,612	13,690	7,090	5,652	5,756	10,541	15,794	167,426
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	16,418	20,769	27,232	18,279	16,593	16,972	11,678	6,722	7,620	6,903	7,772	14,458	171,416
Edible beef offal	26	30	24	46	33	77	44	7	12	47	17	21	383
Total (beef + offal)	16,444	20,799	27,256	18,325	16,626	17,050	11,722	6,728	7,631	6,951	7,789	14,479	171,800
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	16,810	20,892	24,941	20,816	20,369	24,458	13,687	9,772	8,777	7,764	14,490	21,141	203,917
Edible beef offal	26	11	77	46	53	50	96	7	22	26	33	60	507
Total (beef + offal)	16,836	20,903	25,018	20,862	20,422	24,508	13,783	9,779	8,799	7,790	14,523	21,201	204,424
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	24,574	22,863	31,404	21,353	26,495	23,023	14,725	10,303	10,658	5,249	14,994	17,957	223,598
Edible beef offal	21	84	53	145	40	64	98	46	65	19	94	91	820
Total (beef + offal)	24,595	22,947	31,457	21,498	26,535	23,087	14,823	10,349	10,723	5,268	15,088	18,048	224,418
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	18,997	19,641	22,421	22,933	26,266	23,737	13,168	9,688	7,248	6,602	8,409	14,118	193,228
Edible beef offal	125	31	62	79	124	122	158	54	36	8	28	78	905
Total (beef + offal)	19,122	19,672	22,483	23,012	26,390	23,859	13,326	9,742	7,284	6,610	8,437	14,196	194,133

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2011 - 2016**



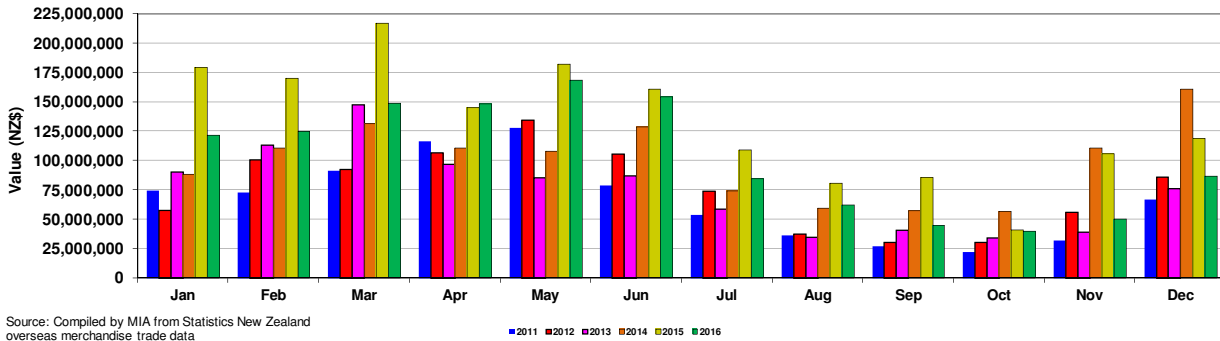
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, 2011-2016, by value (NZ\$)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	74,483,596	73,038,325	90,631,394	116,584,798	127,929,209	78,601,754	53,642,251	36,490,501	26,923,988	21,664,310	31,657,097	66,537,067	798,184,290
Edible beef offal	195,225	63,116	807,709	0	96,126	70,763	74,341	35,215	341,541	536,861	224,382	457,310	2,902,589
Total (beef + offal)	74,678,821	73,101,441	91,439,103	116,584,798	128,025,335	78,672,517	53,716,592	36,525,716	27,265,529	22,201,171	31,881,479	66,994,377	801,086,879
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	57,611,213	100,400,183	92,653,971	106,814,649	134,566,105	105,704,583	73,969,034	37,327,159	29,822,171	30,568,830	55,780,358	85,868,097	911,086,353
Edible beef offal	245,047	108,453	104,839	51,732	41,379	9,501	143,199	113,845	560,394	133,570	86,833	133,480	1,732,272
Total (beef + offal)	57,856,260	100,508,636	92,758,810	106,866,381	134,607,484	105,714,084	74,112,233	37,441,004	30,382,565	30,702,400	55,867,191	86,001,577	912,818,625
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	90,376,731	112,943,943	147,645,141	96,485,833	85,325,768	86,922,083	58,811,922	34,987,708	40,788,676	34,363,048	39,100,321	75,978,252	903,729,426
Edible beef offal	124,707	158,859	166,782	185,408	71,110	199,298	209,687	48,827	54,135	155,702	117,677	53,819	1,546,011
Total (beef + offal)	90,501,438	113,102,802	147,811,923	96,671,241	85,396,878	87,121,381	59,021,609	35,036,535	40,842,811	34,518,750	39,217,998	76,032,071	905,275,437
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	88,315,102	110,598,898	131,142,403	110,353,140	107,736,173	128,243,388	73,489,756	59,754,247	57,205,247	56,965,937	110,491,270	160,338,210	1,194,633,771
Edible beef offal	77,047	52,585	376,429	264,463	306,275	273,985	573,567	56,362	181,900	179,008	250,586	457,710	3,049,917
Total (beef + offal)	88,392,149	110,651,483	131,518,832	110,617,603	108,042,448	128,517,373	74,063,323	59,810,609	57,387,147	57,144,945	110,741,856	160,795,920	1,197,683,688
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	179,095,617	169,734,087	216,673,534	144,297,102	181,739,445	160,187,406	108,443,128	80,467,579	84,914,653	41,062,677	105,057,251	118,317,786	1,589,990,265
Edible beef offal	142,765	674,400	366,175	739,607	325,805	551,527	862,059	442,007	610,577	129,764	865,678	638,795	6,349,159
Total (beef + offal)	179,238,382	170,408,487	217,039,709	145,036,709	182,065,250	160,738,933	109,305,187	80,909,586	85,525,230	41,192,441	105,922,929	118,956,581	1,596,339,424
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	121,014,751	124,686,988	148,563,087	148,064,272	167,989,289	153,438,121	83,651,030	61,808,371	44,495,109	40,106,832	49,996,595	86,120,848	1,229,935,293
Edible beef offal	886,038	132,494	347,141	365,521	682,879	975,076	1,051,560	455,346	273,281	86,185	304,927	596,001	6,156,449
Total (beef + offal)	121,900,789	124,819,482	148,910,228	148,429,793	168,672,168	154,413,197	84,702,590	62,263,717	44,768,390	40,193,017	50,301,522	86,716,849	1,236,091,742

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Exports of beef and edible offal to the United States, 2011 - 2016



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

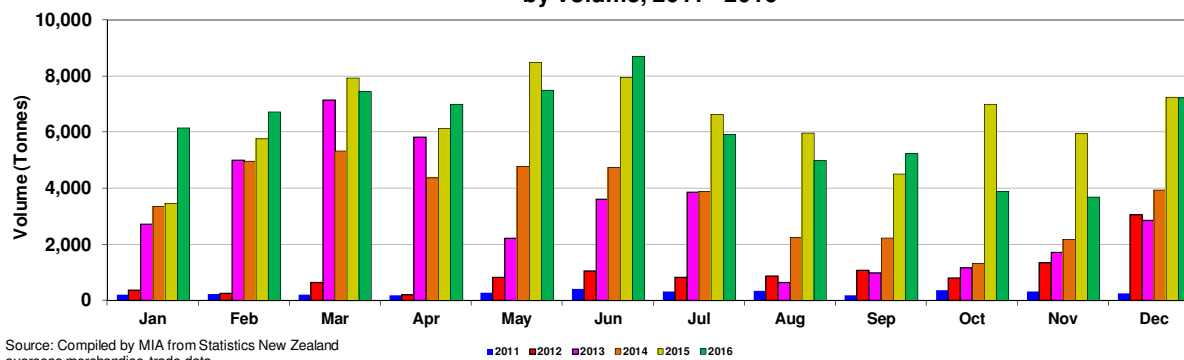
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

Monthly, exports of beef and edible offal to China, 2011-2016, by volume
(Tonnes)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	168	138	141	146	196	356	272	326	183	351	322	222	2,821
Edible beef offal	36	90	58	42	77	64	48	16	14	29	9	27	510
Total (beef + offal)	203	228	200	188	273	420	320	342	197	380	331	249	3,330
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	295	194	578	122	731	905	740	761	1,054	801	1,339	2,970	10,491
Edible beef offal	67	56	72	79	85	141	75	99	33	9	13	88	818
Total (beef + offal)	362	250	650	201	816	1,047	815	861	1,088	810	1,352	3,058	11,309
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,616	4,759	6,953	5,510	2,135	3,261	3,692	591	913	1,054	1,608	2,703	35,794
Edible beef offal	103	236	201	311	95	362	179	58	78	118	120	162	2,023
Total (beef + offal)	2,719	4,995	7,154	5,821	2,230	3,622	3,872	649	991	1,172	1,728	2,865	37,817
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,233	4,784	5,063	4,213	4,642	4,624	3,741	2,145	2,141	1,312	2,065	3,757	41,720
Edible beef offal	127	196	266	167	158	111	148	112	81	8	113	194	1,681
Total (beef + offal)	3,360	4,980	5,329	4,380	4,800	4,735	3,889	2,257	2,222	1,320	2,178	3,951	43,401
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,307	5,442	7,578	5,925	8,149	7,663	6,325	5,761	4,402	6,890	5,763	6,920	74,125
Edible beef offal	149	325	364	215	333	295	312	220	112	125	197	332	2,979
Total (beef + offal)	3,456	5,767	7,942	6,140	8,482	7,958	6,637	5,981	4,514	7,015	5,960	7,252	77,104
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	5,881	6,456	7,110	6,637	7,188	8,314	5,538	4,861	5,051	3,730	3,515	6,960	71,241
Edible beef offal	274	264	344	362	327	412	387	133	199	166	181	266	3,315
Total (beef + offal)	6,155	6,720	7,454	6,999	7,515	8,726	5,925	4,994	5,250	3,896	3,696	7,226	74,556

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,
by volume, 2011 - 2016

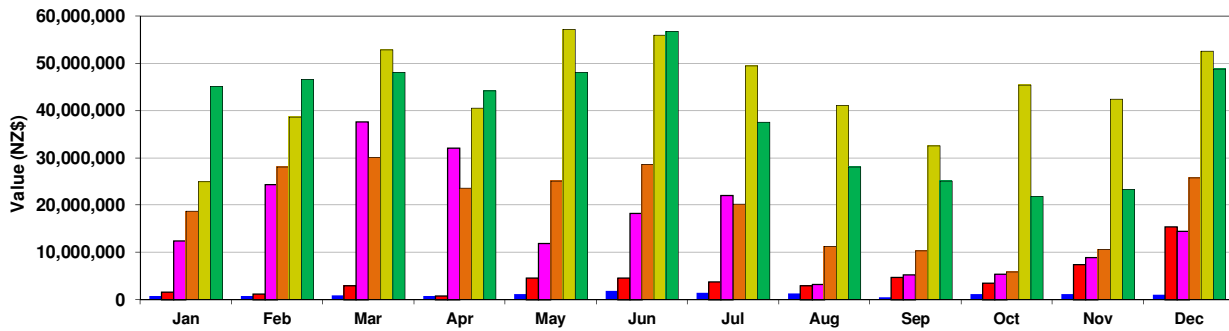


**Monthly exports of beef and edible offal to China, 2011-2016, by value
(NZ\$)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	806,037	671,378	797,458	768,409	972,976	1,703,683	1,282,556	1,283,962	480,778	1,163,626	1,242,020	984,663	12,157,546
Edible beef offal	54,627	203,317	165,170	105,300	202,755	181,511	145,329	50,607	28,787	106,740	29,789	105,003	1,378,935
Total (beef + offal)	860,664	874,695	962,628	873,709	1,175,731	1,885,194	1,427,885	1,334,569	509,565	1,270,366	1,271,809	1,089,666	13,536,481
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,431,036	1,074,613	2,780,301	659,344	4,284,178	4,116,577	3,528,192	2,704,037	4,614,894	3,519,611	7,357,390	15,222,239	51,292,412
Edible beef offal	210,186	200,920	174,511	198,156	326,611	442,976	193,511	264,431	87,348	21,576	39,050	243,280	2,402,556
Total (beef + offal)	1,641,222	1,275,533	2,954,812	857,500	4,610,789	4,559,553	3,721,703	2,968,468	4,702,242	3,541,187	7,396,440	15,465,519	53,694,968
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	12,238,715	23,794,317	36,992,322	30,979,416	11,424,040	17,035,162	21,326,391	3,068,057	5,015,739	5,089,638	8,605,339	14,065,214	189,634,350
Edible beef offal	223,691	645,617	604,094	1,184,809	433,968	1,188,035	794,188	192,335	252,651	352,452	346,698	444,126	6,662,664
Total (beef + offal)	12,462,406	24,439,934	37,596,416	32,164,225	11,858,008	18,223,197	22,120,579	3,260,392	5,268,390	5,442,090	8,952,037	14,509,340	196,297,014
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	18,282,729	27,454,871	29,172,432	23,137,792	24,563,333	28,231,388	19,846,401	11,054,171	10,032,958	5,831,435	10,211,881	25,227,907	233,047,298
Edible beef offal	480,495	681,685	915,708	555,803	552,617	399,302	406,504	315,913	262,238	25,941	444,430	608,071	5,648,707
Total (beef + offal)	18,763,224	28,136,556	30,088,140	23,693,595	25,115,950	28,630,690	20,252,905	11,370,084	10,295,196	5,857,376	10,656,311	25,835,978	238,696,005
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	24,524,540	37,681,889	51,758,772	39,894,433	56,033,969	54,839,666	48,252,932	40,150,738	32,026,741	44,966,519	41,649,725	51,083,193	522,863,117
Edible beef offal	426,744	948,521	1,189,295	723,826	1,165,174	1,187,789	1,278,267	956,266	534,784	516,915	809,963	1,596,579	11,334,123
Total (beef + offal)	24,951,284	38,630,410	52,948,067	40,618,259	57,199,143	56,027,455	49,531,199	41,107,004	32,561,525	45,483,434	42,459,688	52,679,772	534,197,240
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	43,933,482	45,286,763	46,606,000	42,508,925	46,477,293	54,655,288	35,702,397	27,414,192	24,214,010	21,164,568	22,577,040	47,582,827	458,122,785
Edible beef offal	1,191,925	1,311,312	1,514,837	1,739,594	1,620,092	2,122,253	1,922,475	633,048	969,804	743,788	796,666	1,226,558	15,792,352
Total (beef + offal)	45,125,407	46,598,075	48,120,837	44,248,519	48,097,385	56,777,541	37,624,872	28,047,240	25,183,814	21,908,356	23,373,706	48,809,385	473,915,137

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Exports of beef and edible offal to China,
2011 - 2016**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

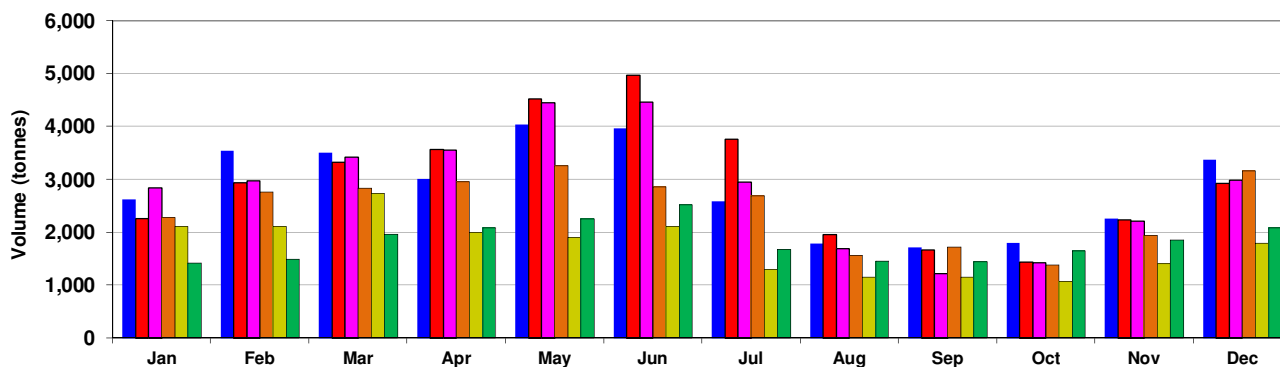
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

**Monthly exports of beef and edible offal to Japan, 2011-2016, by volume
(Tonnes)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,309	3,217	3,154	2,627	3,459	3,470	2,213	1,285	1,432	1,533	1,980	3,045	29,724
Edible beef offal	312	326	359	383	581	502	377	510	281	273	280	333	4,517
Total (beef + offal)	2,621	3,543	3,513	3,010	4,040	3,972	2,590	1,795	1,713	1,806	2,260	3,378	34,241
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,039	2,632	2,929	3,153	3,950	4,371	3,343	1,589	1,342	1,178	2,007	2,571	31,104
Edible beef offal	219	312	399	417	576	604	420	372	325	259	226	360	4,489
Total (beef + offal)	2,258	2,944	3,328	3,570	4,526	4,975	3,763	1,961	1,667	1,437	2,233	2,931	35,593
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,502	2,600	2,929	2,992	3,845	3,906	2,522	1,469	1,096	1,260	1,993	2,623	29,737
Edible beef offal	346	374	498	559	610	559	433	228	127	166	221	363	4,484
Total (beef + offal)	2,848	2,974	3,427	3,551	4,455	4,465	2,955	1,697	1,223	1,426	2,214	2,986	34,221
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,903	2,315	2,304	2,433	2,669	2,375	2,271	1,329	1,530	1,178	1,629	2,585	24,521
Edible beef offal	376	447	538	530	596	489	422	235	189	204	307	580	4,913
Total (beef + offal)	2,279	2,762	2,842	2,963	3,265	2,864	2,693	1,564	1,719	1,382	1,936	3,165	29,434
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,599	1,649	2,140	1,593	1,378	1,546	881	949	901	812	1,125	1,303	15,876
Edible beef offal	506	458	597	406	528	567	415	211	255	263	282	489	4,977
Total (beef + offal)	2,105	2,107	2,737	1,999	1,906	2,113	1,296	1,160	1,156	1,075	1,407	1,792	20,853
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	964	1,119	1,374	1,479	1,652	1,848	1,187	1,186	1,153	1,420	1,585	1,663	16,630
Edible beef offal	459	370	593	611	608	675	488	268	298	233	276	426	5,305
Total (beef + offal)	1,423	1,489	1,967	2,090	2,260	2,523	1,675	1,454	1,451	1,653	1,861	2,089	21,935

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2011 - 2016**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

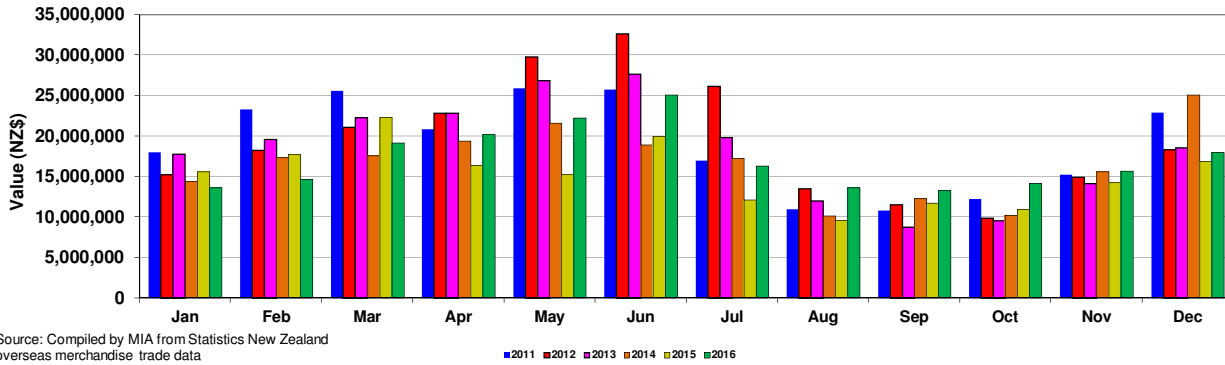
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

**Monthly exports of beef and edible offal to Japan, 2011-2016, by value
(NZ\$)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,925,392	19,169,995	20,871,184	16,709,062	21,198,997	21,260,531	13,938,993	8,323,791	9,147,697	10,060,497	12,561,477	18,863,376	186,030,992
Edible beef offal	4,113,207	4,170,749	4,716,200	4,129,938	4,689,091	4,482,758	3,048,040	2,676,978	1,697,447	2,154,532	2,699,423	4,037,860	42,616,223
Total (beef + offal)	18,038,599	23,340,744	25,587,384	20,839,000	25,888,088	25,743,289	16,987,033	11,000,769	10,845,144	12,215,029	15,260,900	22,901,236	228,647,215
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,231,868	15,661,656	17,532,816	19,269,420	24,696,178	27,084,494	22,398,806	10,982,996	9,615,893	8,544,623	12,636,543	14,721,200	196,376,493
Edible beef offal	2,034,201	2,618,316	3,568,232	3,586,825	5,104,259	5,571,007	3,778,297	2,562,073	1,945,131	1,297,951	2,265,750	3,635,902	37,967,944
Total (beef + offal)	15,266,069	18,279,972	21,101,048	22,856,245	29,800,437	32,655,501	26,177,103	13,545,069	11,561,024	9,842,574	14,902,293	18,357,102	234,344,437
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,230,733	15,930,867	18,555,555	19,543,010	22,967,960	23,774,978	16,519,183	10,450,944	7,855,826	8,149,460	12,321,940	15,408,911	185,709,367
Edible beef offal	3,560,345	3,665,964	3,702,770	3,272,260	3,874,357	3,901,685	3,317,336	1,544,176	938,891	1,404,216	1,790,998	3,154,753	34,127,751
Total (beef + offal)	17,791,078	19,596,831	22,258,325	22,815,270	26,842,317	27,676,663	19,836,519	11,995,120	8,794,717	9,553,676	14,112,938	18,563,664	219,837,118
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	11,130,687	13,645,754	13,469,891	15,694,471	17,282,849	15,479,083	14,727,669	8,672,836	10,997,907	8,661,240	13,078,664	20,681,617	163,522,668
Edible beef offal	3,251,017	3,691,327	4,134,865	3,673,583	4,347,334	3,457,035	2,541,929	1,509,509	1,322,011	1,583,534	2,498,488	4,428,144	36,438,776
Total (beef + offal)	14,381,704	17,337,081	17,604,756	19,368,054	21,630,183	18,936,118	17,269,598	10,182,345	12,319,918	10,244,774	15,577,152	25,109,761	199,961,444
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	12,154,433	14,562,227	18,315,261	13,703,600	11,693,266	16,096,303	9,107,818	7,997,968	9,506,246	8,643,754	11,566,036	12,265,564	145,612,476
Edible beef offal	3,435,080	3,210,234	4,019,007	2,726,904	3,577,511	3,880,622	3,057,277	1,566,740	2,206,115	2,279,729	2,663,142	4,632,491	37,254,852
Total (beef + offal)	15,589,513	17,772,461	22,334,268	16,430,504	15,270,777	19,976,925	12,165,095	9,564,708	11,712,361	10,923,483	14,229,178	16,898,055	182,867,328
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	8,841,959	10,585,874	12,739,012	13,499,431	15,249,468	16,890,584	10,295,533	10,339,993	9,038,381	10,852,705	11,902,712	12,239,014	142,474,666
Edible beef offal	4,801,250	4,078,377	6,414,887	6,667,501	6,996,321	8,196,583	6,036,616	3,283,783	4,276,871	3,316,202	3,742,812	5,725,168	63,536,371
Total (beef + offal)	13,643,209	14,664,251	19,153,899	20,166,932	22,245,789	25,087,167	16,332,149	13,623,776	13,315,252	14,168,907	15,645,524	17,964,182	206,011,037

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2011 - 2016**



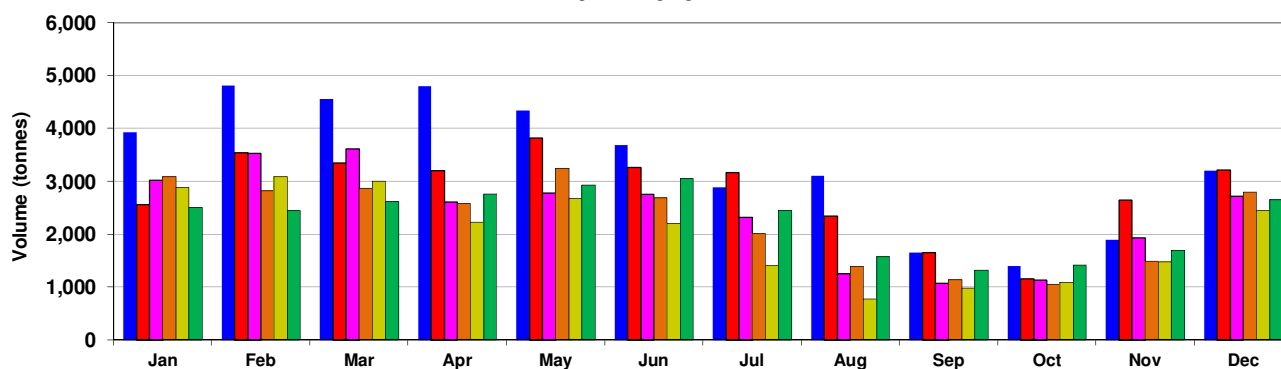
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2011-2016, by volume
(Tonnes)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,373	4,228	3,903	4,125	3,517	3,112	2,480	2,717	1,366	1,027	1,588	2,693	34,129
Edible beef offal	560	582	652	675	821	581	406	396	292	378	306	510	6,159
Total (beef + offal)	3,933	4,810	4,555	4,800	4,338	3,693	2,886	3,113	1,658	1,405	1,894	3,203	40,288
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,152	2,853	2,741	2,536	2,998	2,606	2,567	1,958	1,281	934	2,070	2,721	27,417
Edible beef offal	415	688	608	673	824	664	598	385	373	230	576	496	6,530
Total (beef + offal)	2,567	3,541	3,349	3,209	3,822	3,270	3,165	2,343	1,654	1,164	2,646	3,217	33,947
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,452	2,824	2,810	2,006	2,143	2,300	1,919	972	862	898	1,557	2,254	22,997
Edible beef offal	571	710	803	601	638	452	404	290	211	237	381	473	5,771
Total (beef + offal)	3,023	3,534	3,613	2,607	2,781	2,752	2,323	1,262	1,073	1,135	1,938	2,727	28,768
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,589	2,341	2,352	2,082	2,638	2,210	1,701	1,213	944	859	1,187	2,332	22,448
Edible beef offal	502	478	526	506	609	484	312	186	198	203	307	472	4,783
Total (beef + offal)	3,091	2,819	2,878	2,588	3,247	2,694	2,013	1,399	1,142	1,062	1,494	2,804	27,231
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,366	2,382	2,216	1,722	2,027	1,805	1,094	650	764	835	1,189	2,033	19,083
Edible beef offal	523	709	793	509	647	407	312	132	226	256	297	415	5,226
Total (beef + offal)	2,889	3,091	3,009	2,231	2,674	2,212	1,406	782	990	1,091	1,486	2,448	24,309
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,163	2,113	2,069	2,254	2,233	2,268	1,944	1,334	1,041	1,120	1,421	2,084	22,044
Edible beef offal	352	342	549	514	703	786	502	241	280	301	275	565	5,410
Total (beef + offal)	2,515	2,455	2,618	2,768	2,936	3,054	2,446	1,575	1,321	1,421	1,696	2,649	27,454

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,
2011 - 2016



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

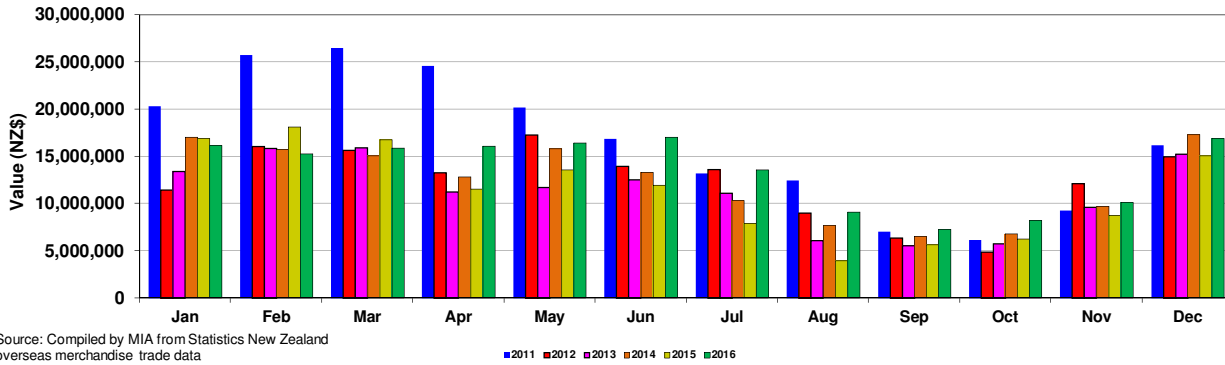
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

Monthly exports of beef and edible offal to Korea, 2011-2016, by value (NZ\$)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	17,978,906	23,295,033	23,596,998	21,435,912	16,587,723	14,279,626	11,385,720	10,588,754	6,128,696	5,068,327	8,039,199	13,873,292	172,258,186
Edible beef offal	2,333,722	2,444,943	2,881,762	3,156,443	3,591,969	2,607,103	1,817,086	1,854,907	943,302	1,117,464	1,254,079	2,291,113	26,293,893
Total (beef + offal)	20,312,628	25,739,976	26,478,760	24,592,355	20,179,692	16,886,729	13,202,806	12,443,661	7,071,998	6,185,791	9,293,278	16,164,405	198,552,079
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	9,571,285	13,027,172	12,898,696	10,230,544	13,382,161	10,978,628	11,017,404	7,510,411	5,008,805	4,008,183	9,697,800	12,759,776	120,090,865
Edible beef offal	1,868,287	3,013,574	2,718,793	3,058,595	3,861,349	2,976,091	2,590,846	1,500,235	1,352,814	847,447	2,442,393	2,216,190	28,446,614
Total (beef + offal)	11,439,572	16,040,746	15,617,489	13,289,139	17,243,510	13,954,719	13,608,250	9,010,646	6,361,619	4,855,630	12,140,193	14,975,966	148,537,479
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	10,936,237	12,490,958	12,439,880	8,380,086	9,126,528	10,329,824	9,394,979	4,969,645	4,649,120	4,778,997	8,135,358	13,209,403	108,841,015
Edible beef offal	2,474,567	3,332,372	3,445,024	2,834,756	2,593,825	2,223,090	1,679,468	1,099,299	922,253	950,921	1,478,304	2,046,768	25,080,647
Total (beef + offal)	13,410,804	15,823,330	15,884,904	11,214,842	11,720,353	12,552,914	11,074,447	6,068,944	5,571,373	5,729,918	9,613,662	15,256,171	133,921,662
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,536,805	13,574,833	12,708,665	10,510,320	13,139,804	11,024,307	8,887,424	6,813,503	5,510,233	5,730,076	7,977,389	14,424,574	124,837,933
Edible beef offal	2,504,723	2,181,431	2,362,054	2,306,658	2,701,511	2,311,685	1,420,226	882,708	1,026,635	1,063,070	1,770,293	2,875,534	23,406,528
Total (beef + offal)	17,041,528	15,756,264	15,070,719	12,816,978	15,841,315	13,335,992	10,307,650	7,696,211	6,536,868	6,793,146	9,747,682	17,300,108	148,244,461
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,726,316	13,833,970	12,067,171	8,721,230	10,268,290	9,544,747	6,043,957	3,340,470	4,453,857	4,877,971	7,014,283	12,602,502	106,494,764
Edible beef offal	3,151,390	4,253,465	4,713,807	2,812,222	3,314,641	2,427,292	1,830,647	622,907	1,227,696	1,352,145	1,735,604	2,468,231	29,910,047
Total (beef + offal)	16,877,706	18,087,435	16,780,978	11,533,452	13,582,931	11,972,039	7,874,604	3,963,377	5,681,553	6,230,116	8,749,887	15,070,733	136,404,811
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	14,042,664	13,329,480	12,779,754	12,859,506	12,015,386	12,134,274	10,955,231	7,851,434	5,975,200	6,785,821	8,572,022	13,480,311	130,781,083
Edible beef offal	2,080,661	1,964,924	3,078,618	3,226,551	4,379,252	4,922,769	2,633,415	1,236,024	1,318,912	1,427,893	1,567,392	3,390,528	31,226,939
Total (beef + offal)	16,123,325	15,294,404	15,858,372	16,086,057	16,394,638	17,057,043	13,588,646	9,087,458	7,294,112	8,213,714	10,139,414	16,870,839	162,008,022

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2011 - 2016



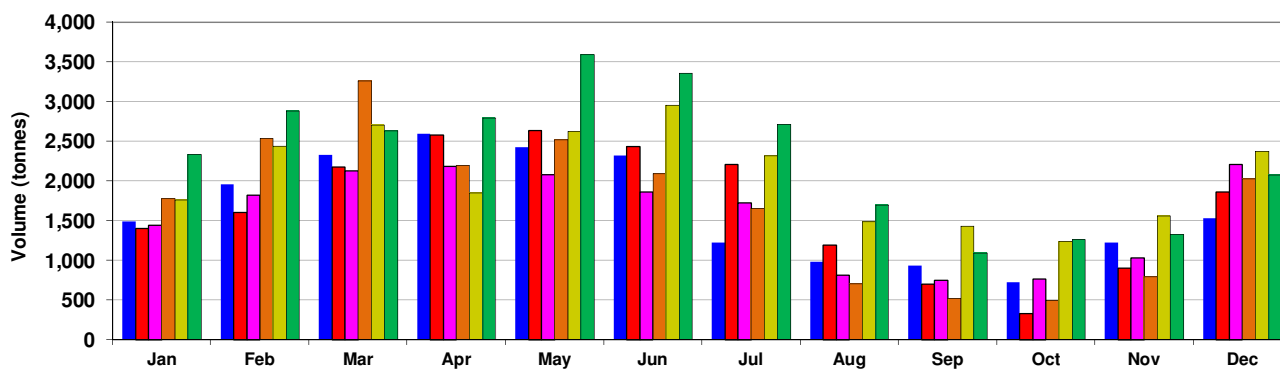
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2011-2016, by volume
(Tonnes)

	2010												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,693	1,985	1,964	2,061	2,569	2,422	1,877	641	512	492	1,072	2,150	19,438
Edible beef offal	28	24	32	34	113	67	29	5	30	9	4	42	417
Total (beef + offal)	1,721	2,009	1,996	2,095	2,682	2,489	1,906	646	542	501	1,076	2,192	19,855
	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,475	1,950	2,309	2,563	2,373	2,286	1,183	966	923	720	1,201	1,491	19,440
Edible beef offal	17	12	25	33	52	33	43	15	10	4	28	42	314
Total (beef + offal)	1,492	1,962	2,334	2,596	2,425	2,319	1,226	981	933	724	1,229	1,533	19,754
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,376	1,575	2,146	2,537	2,580	2,400	2,183	1,170	670	324	878	1,812	19,651
Edible beef offal	26	26	30	40	56	34	25	21	29	9	23	54	373
Total (beef + offal)	1,402	1,601	2,176	2,577	2,636	2,434	2,208	1,191	699	333	901	1,866	20,024
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,414	1,785	2,055	2,144	2,009	1,714	1,695	801	732	754	1,008	2,141	18,252
Edible beef offal	30	36	75	41	75	148	29	12	18	15	25	70	574
Total (beef + offal)	1,444	1,821	2,130	2,185	2,084	1,862	1,724	813	750	769	1,033	2,211	18,826
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,692	2,455	3,076	2,087	2,319	1,995	1,581	645	483	483	757	1,984	19,557
Edible beef offal	82	85	184	114	198	95	75	62	36	15	40	46	1,032
Total (beef + offal)	1,774	2,540	3,260	2,201	2,517	2,090	1,656	707	519	498	797	2,030	20,589
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,695	2,345	2,601	1,701	2,487	2,814	2,207	1,368	1,326	1,171	1,467	2,223	23,405
Edible beef offal	65	91	105	151	137	138	109	116	102	68	97	150	1,329
Total (beef + offal)	1,760	2,436	2,706	1,852	2,624	2,952	2,316	1,484	1,428	1,239	1,564	2,373	24,734
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,154	2,706	2,325	2,568	3,231	3,229	2,609	1,649	1,058	1,163	1,287	1,885	25,864
Edible beef offal	179	173	306	226	361	128	105	48	35	95	43	194	1,893
Total (beef + offal)	2,333	2,879	2,631	2,794	3,592	3,357	2,714	1,697	1,093	1,258	1,330	2,079	27,757

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,
2011 - 2016



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

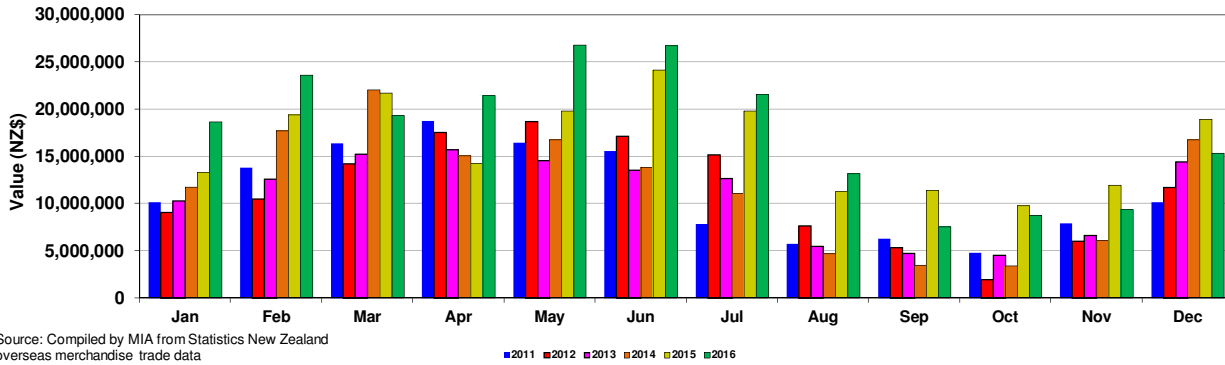
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

**Monthly exports of beef and edible offal to Taiwan, 2011-2016, by value
(NZ\$)**

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	10,056,855	13,742,677	16,297,846	18,608,447	16,188,729	15,447,813	7,781,754	5,735,791	6,255,845	4,797,999	7,774,843	9,990,908	132,679,507
Edible beef offal	93,178	47,809	67,789	148,165	261,909	111,068	98,184	35,600	27,257	12,979	115,504	167,438	1,186,880
Total (beef + offal)	10,150,033	13,790,486	16,365,635	18,756,612	16,450,638	15,558,881	7,879,938	5,771,391	6,283,102	4,810,978	7,890,347	10,158,346	133,866,387
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	9,006,994	10,403,899	14,083,567	17,321,911	18,462,581	16,962,201	15,088,711	7,587,192	5,288,859	1,970,042	5,958,482	11,534,083	133,668,522
Edible beef offal	73,371	115,317	141,693	205,893	232,316	162,642	96,177	58,863	75,545	25,958	75,949	190,790	1,454,514
Total (beef + offal)	9,080,365	10,519,216	14,225,260	17,527,804	18,694,897	17,124,843	15,184,888	7,646,055	5,364,404	1,996,000	6,034,431	11,724,873	135,123,036
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	10,187,228	12,454,492	14,955,715	15,594,985	14,290,291	12,899,805	12,551,747	5,443,018	4,704,922	4,492,198	6,527,929	14,176,386	128,278,716
Edible beef offal	83,023	120,127	254,770	126,377	294,251	651,215	103,323	28,759	51,425	51,962	89,728	232,290	2,087,250
Total (beef + offal)	10,270,251	12,574,619	15,210,485	15,721,362	14,584,542	13,551,020	12,655,070	5,471,777	4,756,347	4,544,160	6,617,657	14,408,676	130,365,966
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	11,442,531	17,371,809	21,281,653	14,597,792	15,842,183	13,467,427	10,753,833	4,357,766	3,353,512	3,375,520	5,945,237	16,543,821	138,333,084
Edible beef offal	329,246	345,358	796,073	467,821	937,682	373,547	287,977	352,766	140,493	54,473	175,946	236,682	4,498,064
Total (beef + offal)	11,771,777	17,717,167	22,077,726	15,065,613	16,779,865	13,840,974	11,041,810	4,710,532	3,494,005	3,429,993	6,121,183	16,780,503	142,831,148
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	13,051,061	18,888,037	21,148,483	13,430,184	19,105,234	23,434,668	19,253,334	10,703,656	10,699,106	9,415,635	11,330,234	18,006,973	188,466,605
Edible beef offal	275,999	482,612	540,648	856,908	678,284	729,854	574,426	578,814	706,371	395,363	594,548	909,854	7,323,681
Total (beef + offal)	13,327,060	19,370,649	21,689,131	14,287,092	19,783,518	24,164,522	19,827,760	11,282,470	11,405,477	9,810,998	11,924,782	18,916,827	195,790,286
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	17,954,641	22,663,906	18,696,490	20,779,682	26,019,034	25,827,133	21,075,289	12,907,787	7,352,614	8,019,764	9,111,325	13,954,823	204,362,488
Edible beef offal	720,477	905,804	671,185	640,143	780,880	858,650	494,256	272,387	197,748	780,174	236,111	1,417,999	7,975,814
Total (beef + offal)	18,675,118	23,569,710	19,367,675	21,419,825	26,799,914	26,685,783	21,569,545	13,180,174	7,550,362	8,799,938	9,347,436	15,372,822	212,338,302

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,
2011 - 2016**



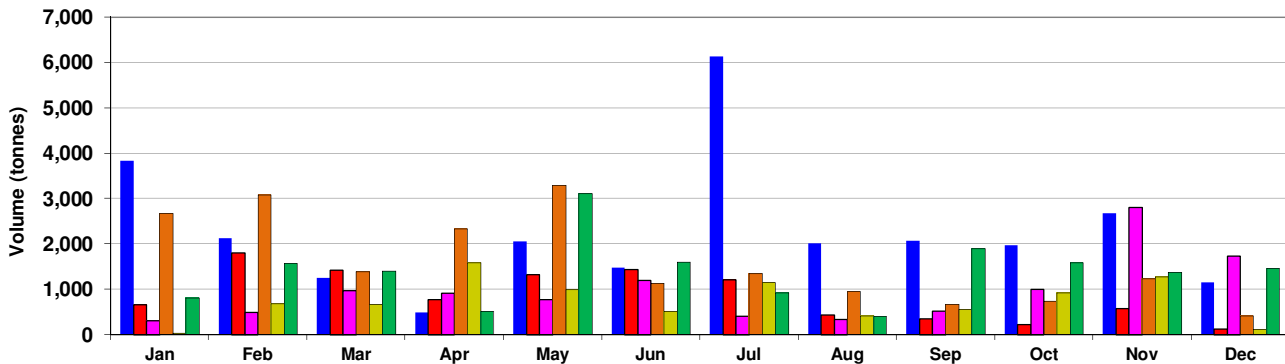
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia, 2011-2016, by volume
(Tonnes)**

	2010												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,167	3,323	3,782	3,996	3,282	3,525	3,722	2,107	1,855	2,006	2,635	3,526	36,926
Edible beef offal	985	1,213	1,257	1,498	1,357	1,327	1,055	539	446	409	646	748	11,479
Total (beef + offal)	4,152	4,536	5,038	5,494	4,639	4,852	4,777	2,646	2,301	2,415	3,281	4,274	48,405
	9,970												
	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,613	1,676	1,036	377	1,277	1,117	5,193	1,598	1,665	1,597	1,968	765	20,881
Edible beef offal	1,228	459	218	114	782	363	943	419	405	384	719	388	6,421
Total (beef + offal)	3,840	2,135	1,253	491	2,059	1,480	6,136	2,017	2,070	1,981	2,687	1,153	27,302
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	510	1,470	1,300	553	1,040	1,182	891	287	255	223	530	103	8,344
Edible beef offal	156	337	120	226	290	253	316	155	93	0	46	19	2,011
Total (beef + offal)	666	1,807	1,420	779	1,330	1,435	1,207	442	348	223	576	122	10,355
	15,255												
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	250	428	892	853	721	1,096	390	333	489	848	2,116	1,226	9,642
Edible beef offal	57	67	75	61	49	100	13	9	32	156	690	508	1,817
Total (beef + offal)	307	495	967	914	770	1,196	403	342	521	1,004	2,806	1,734	11,459
	6,529												
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,887	2,233	1,028	1,628	2,437	780	870	597	442	470	672	215	13,259
Edible beef offal	782	846	361	703	859	356	471	359	234	276	558	194	5,999
Total (beef + offal)	2,669	3,079	1,389	2,331	3,296	1,136	1,341	956	676	746	1,230	409	19,258
	22,417												
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	23	575	543	1,366	746	456	1,060	356	490	865	1,169	87	7,736
Edible beef offal	5	103	120	218	254	58	89	62	63	55	104	32	1,163
Total (beef + offal)	28	678	663	1,584	1,000	514	1,149	418	553	920	1,273	119	8,899
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	458	1,023	1,052	326	2,407	1,142	518	243	1,447	1,164	966	957	11,703
Edible beef offal	355	545	357	183	703	456	411	162	457	423	415	502	4,969
Total (beef + offal)	813	1,568	1,409	509	3,110	1,598	929	405	1,904	1,587	1,381	1,459	16,672

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2011 - 2016**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

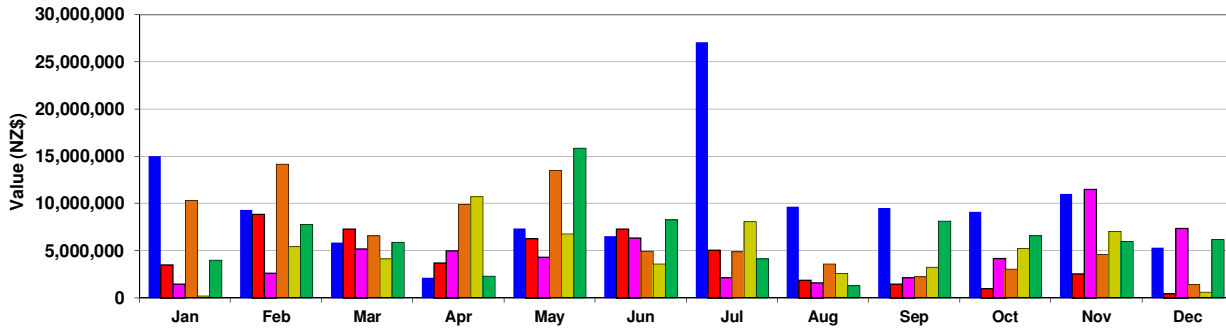
■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016

Monthly exports of beef and edible offal to Indonesia, 2011-2016, by value (NZ\$)

	2011												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	12,027,269	8,343,239	5,203,838	1,849,755	5,613,610	5,742,153	24,611,189	8,471,879	8,495,097	8,108,215	9,158,926	4,217,259	101,842,429
Edible beef offal	2,981,892	1,017,228	691,936	319,953	1,799,454	821,349	2,465,407	1,178,411	1,040,513	1,025,323	1,847,410	1,112,450	16,301,326
Total (beef + offal)	15,009,161	9,360,467	5,895,774	2,169,708	7,413,064	6,563,502	27,076,596	9,650,290	9,535,610	9,133,538	11,006,336	5,329,709	118,143,755
	2012												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	3,055,838	7,979,392	7,004,366	3,102,206	5,366,843	6,466,524	4,360,083	1,534,032	1,244,267	1,030,789	2,440,229	416,892	44,001,461
Edible beef offal	451,220	887,208	314,795	616,476	947,467	871,022	716,440	384,318	223,834	0	132,459	57,712	5,602,951
Total (beef + offal)	3,507,058	8,866,600	7,319,161	3,718,682	6,314,310	7,337,546	5,076,523	1,918,350	1,468,101	1,030,789	2,572,688	474,604	49,604,412
	2013												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	1,212,480	2,378,921	4,800,184	4,708,701	4,012,308	5,981,621	2,109,347	1,582,094	2,112,792	3,884,496	10,034,913	6,203,424	49,021,281
Edible beef offal	257,908	228,432	427,062	301,554	320,730	390,216	79,326	19,616	67,215	286,739	1,456,352	1,161,421	4,996,571
Total (beef + offal)	1,470,388	2,607,353	5,227,246	5,010,255	4,333,038	6,371,837	2,188,673	1,601,710	2,180,007	4,171,235	11,491,265	7,364,845	54,017,852
	2014												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	8,444,523	12,097,947	5,791,923	8,340,600	11,565,947	4,143,582	3,898,773	2,830,361	1,688,627	2,254,515	2,893,509	889,711	64,840,018
Edible beef offal	1,861,511	2,090,323	807,207	1,595,832	1,916,507	816,572	1,041,459	823,753	567,527	813,853	1,716,378	544,027	14,594,949
Total (beef + offal)	10,306,034	14,188,270	6,599,130	9,936,432	13,482,454	4,960,154	4,940,232	3,654,114	2,256,154	3,068,368	4,609,887	1,433,738	79,434,967
	2015												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	218,072	4,460,279	3,391,626	9,564,042	5,389,881	3,120,551	7,323,438	2,223,971	2,839,154	4,946,037	6,350,608	506,856	50,334,515
Edible beef offal	45,998	970,760	774,211	1,191,233	1,422,923	512,869	794,730	402,911	476,805	328,684	701,657	115,482	7,738,263
Total (beef + offal)	264,070	5,431,039	4,165,837	10,755,275	6,812,804	3,633,420	8,118,168	2,626,882	3,315,959	5,274,721	7,052,265	622,338	58,072,778
	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Beef exports	2,758,174	6,110,471	5,026,717	1,903,886	13,973,010	7,109,877	3,243,496	994,960	7,277,739	5,726,699	5,022,102	5,076,956	64,224,087
Edible beef offal	1,244,189	1,682,991	931,795	415,010	1,904,768	1,172,214	903,886	349,615	898,872	864,535	981,472	1,111,668	12,461,015
Total (beef + offal)	4,002,363	7,793,462	5,958,512	2,318,896	15,877,778	8,282,091	4,147,382	1,344,575	8,176,611	6,591,234	6,003,574	6,188,624	76,685,102

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, 2011 - 2016



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016