

## Red meat export trends in selected markets up to April 2023



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data  
Statistics New Zealand data is provisional for the three most recently released months

### Notes

Volume. Shipped weight

Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

**Summary of red meat and co-product exports,  
April 2023**

|                                     |                                | Change from<br>April 2022 |
|-------------------------------------|--------------------------------|---------------------------|
| <b>Overall exports</b>              | \$996.4 million                | 2%                        |
| <b>Top five overall<br/>markets</b> | China - \$379 million          | 21%                       |
|                                     | United States - \$235 million  | 7%                        |
|                                     | Netherlands \$48 million       | 53%                       |
|                                     | United Kingdom - \$34 million  | -40%                      |
|                                     | Germany \$32 million           | 30%                       |
| <b>Sheepmeat<br/>exports</b>        | 38,627 tonnes<br>\$393 million | 10%<br><b>-2%</b>         |
| <b>Beef exports</b>                 | 46,732 tonnes<br>\$420 million | 18%<br>6%                 |
| <b>Co-products<br/>exports</b>      | \$183 million                  | 3%                        |

## **Overview of April 2023 exports**

Exports in April were fairly steady. Some of the key points are:

- \* Total red meat and fifth quarter exports were worth \$996m in April, a small 2% increase on last April.
- \* Compared to April last year there was an increase in exports to China (up 21% to \$379m), the US (up 7% to \$25m) and Germany (up 30% to \$32m).
- \* However this was offset by decreases to the UK (down 40% to \$34m), Japan (down 49% to \$28m) and Korea (down 21% to \$24m).
- \* Although there were fluctuations in exports of both sheepmeat and beef to key markets, one positive trend was that the average value of both beef and sheepmeat continued to increase from the recent low levels we saw at the beginning of this year.

### **Sheepmeat**

- \* Compared to last April, sheepmeat export volume was up 10% to 38,627 tonnes but the value was down 2% to \$393m.
- \* However, last April was a recent record for sheepmeat export values, and this April's exports were still above the recent 5-year average for April.
- \* Compared to last April there was a growth in exports to China and the major European markets, but declines into the US and UK.
- \* It has been reported that UK food inflation was up 16% in April compared to last year (following on from a 19% increase in March), so consumer spending remains tight.
- \* For the US, April 2022 was a record month for sheepmeat exports, and while the volume of exports this year was slightly below the last 5-year average for April, the export value was still above the 5-year average.

### **Beef**

- \* Compared to last April the volume was up 18% to 46,732 tonnes and the value was up 6% to \$420m.
- \* There was a growth in both the volume and value of exports to the two major markets, China and the United States, compared to last April.
- \* The volume of exports to China was up 23% to 18,764 tonnes and the value was up 7% to \$155m
- \* The volume of exports to the US was up 45% to 18,296 tonnes and the value was up 32% to \$166m.
- \* The latest USDA cold storage report shows that as at 23 May frozen beef cold storage stocks are 16% down from a year ago. So, while the drought hasn't completely broken, it does appear that there has been a decline in US domestic production from the very high levels last year.
- \* But exports dropped to Korea, and in particular to Japan, where exports were down 55% by volume to 1,437 tonnes and 56% by value to \$14m.
- \* This drop is partly due to the fact that April 2022 was a record month for beef exports to Japan, but it has also been reported that the price of food in Japan (excluding fresh foods) was up 9% in April, the highest in 47 years, which likely had an impact on consumer spending.

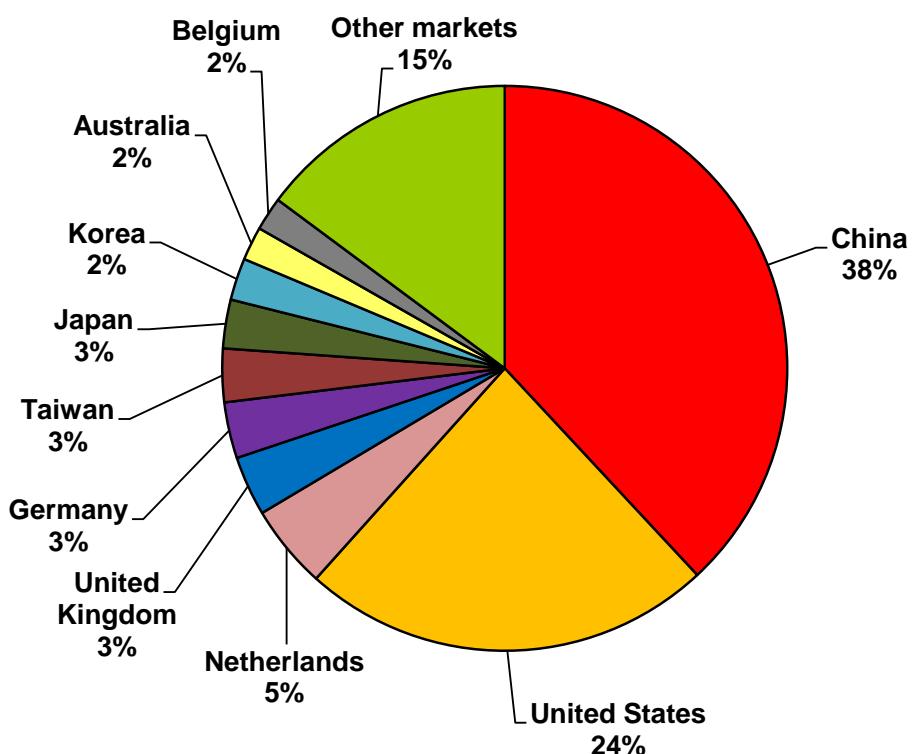
### **Fifth quarter exports**

- \* Fifth quarter exports remained strong and were up 3% from last April to \$183m for the month.

## Top 10 overall red meat and fifth quarter markets by value, April 2023

|    | Country        | Value (NZ\$m) | % of total | Change from<br>same month<br>previous year |
|----|----------------|---------------|------------|--|
| 1  | China          | 379.3         | 38%        | 21%  |
| 2  | United States  | 234.8         | 24%        | 7%   |
| 3  | Netherlands    | 47.9          | 5%         | 53%  |
| 4  | United Kingdom | 34.0          | 3%         | -40%                                       |
| 5  | Germany        | 32.0          | 3%         | 30%  |
| 6  | Taiwan         | 30.5          | 3%         | 1%   |
| 7  | Japan          | 27.8          | 3%         | -49%                                       |
| 8  | Korea          | 23.9          | 2%         | -21%                                       |
| 9  | Australia      | 19.2          | 2%         | 32%  |
| 10 | Belgium        | 19.1          | 2%         | 58%  |
|    | Other markets  | 147.8         | 15%        |  |
|    | Total          | 996.4         |            | 2%   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



**Overview of the changes in the volume of sheepmeat and beef exports from previous months**

| Sheepmeat exports (tonnes) |                |                |        |        |        |        |                  |      |      | Beef exports (tonnes) |                  |        |                  |        |        |                  |        |      |                  |                  |        |        |        |        |       |        |      |
|----------------------------|----------------|----------------|--------|--------|--------|--------|------------------|------|------|-----------------------|------------------|--------|------------------|--------|--------|------------------|--------|------|------------------|------------------|--------|--------|--------|--------|-------|--------|------|
|                            | 1              | China          | 21,319 | 21,123 | 27,637 | 22,335 | Change from Jan- |      |      | Change from Feb-      |                  |        | Change from Mar- |        |        | Change from Jan- |        |      | Change from Feb- |                  |        |        |        |        |       |        |      |
|                            |                |                |        |        |        |        | Feb              | Mar  | Apr  | Feb                   | Mar              | Apr    | Feb              | Mar    | Apr    | Feb              | Mar    | Apr  | Feb              | Mar              | Apr    |        |        |        |       |        |      |
| 1                          | China          | China          | 21,319 | 21,123 | 27,637 | 22,335 | -1%              | 31%  | -19% | 1                     | China            | 17,253 | 17,966           | 21,014 | 18,764 | 4%               | 17%    | -11% | 1                | China            | 17,253 | 17,966 | 21,014 | 18,764 | 4%    | 17%    | -11% |
| 2                          | United Kingdom | United Kingdom | 2,407  | 2,353  | 2,812  | 2,773  | -2%              | 20%  | -1%  | 2                     | United States    | 13,141 | 13,194           | 16,447 | 18,296 | 0%               | 25%    | 11%  | 2                | United States    | 13,141 | 13,194 | 16,447 | 18,296 | 0%    | 25%    | 11%  |
| 3                          | Netherlands    | Netherlands    | 1,603  | 2,168  | 2,292  | 2,274  | 35%              | 6%   | -1%  | 3                     | Korea            | 2,091  | 1,609            | 2,077  | 1,783  | -23%             | 29%    | -14% | 3                | Korea            | 2,091  | 1,609  | 2,077  | 1,783  | -23%  | 29%    | -14% |
| 4                          | United States  | United States  | 2,096  | 2,455  | 2,664  | 2,088  | 17%              | 8%   | -22% | 4                     | Taiwan           | 1,281  | 1,345            | 1,469  | 1,598  | 5%               | 9%     | 9%   | 4                | Taiwan           | 1,281  | 1,345  | 1,469  | 1,598  | 5%    | 9%     | 9%   |
| 5                          | Germany        | Germany        | 1,118  | 866    | 1,503  | 1,472  | -23%             | 73%  | -2%  | 5                     | Japan            | 2,222  | 2,204            | 1,502  | 1,437  | -1%              | -32%   | -4%  | 5                | Japan            | 2,222  | 2,204  | 1,502  | 1,437  | -1%   | -32%   | -4%  |
| 6                          | Saudi Arabia   | Saudi Arabia   | 492    | 207    | 759    | 1,048  | -58%             | 267% | 38%  | 6                     | Indonesia        | 24     | 169              | 452    | 643    | 613%             | 167%   | 42%  | 6                | Indonesia        | 24     | 169    | 452    | 643    | 613%  | 167%   | 42%  |
| 7                          | France         | France         | 924    | 931    | 615    | 968    | 1%               | -34% | 57%  | 7                     | Canada           | 1,218  | 976              | 889    | 622    | -20%             | -9%    | -30% | 7                | Canada           | 1,218  | 976    | 889    | 622    | -20%  | -9%    | -30% |
| 8                          | Taiwan         | Taiwan         | 709    | 549    | 956    | 924    | -23%             | 74%  | -3%  | 8                     | Malaysia         | 323    | 438              | 514    | 493    | 36%              | 17%    | -4%  | 8                | Malaysia         | 323    | 438    | 514    | 493    | 36%   | 17%    | -4%  |
| 9                          | Belgium        | Belgium        | 748    | 881    | 1,003  | 855    | 18%              | 14%  | -15% | 9                     | French Polynesia | 207    | 112              | 247    | 311    | -46%             | 121%   | 26%  | 9                | French Polynesia | 207    | 112    | 247    | 311    | -46%  | 121%   | 26%  |
| 10                         | Canada         | Canada         | 1,258  | 953    | 872    | 666    | -24%             | -8%  | -24% | 10                    | Philippines      | 157    | 226              | 327    | 290    | 44%              | 45%    | -11% | 10               | Philippines      | 157    | 226    | 327    | 290    | 44%   | 45%    | -11% |
| 11                         | Malaysia       | Malaysia       | 664    | 297    | 1,155  | 438    | -55%             | 289% | -62% | 11                    | Netherlands      | 119    | 210              | 225    | 268    | 76%              | 7%     | 19%  | 11               | Netherlands      | 119    | 210    | 225    | 268    | 76%   | 7%     | 19%  |
| 12                         | Fiji           | Fiji           | 124    | 115    | 322    | 409    | -7%              | 180% | 27%  | 12                    | Hong Kong        | 154    | 172              | 174    | 251    | 12%              | 1%     | 44%  | 12               | Hong Kong        | 154    | 172    | 174    | 251    | 12%   | 1%     | 44%  |
| 13                         | Jordan         | Jordan         | 382    | 327    | 301    | 398    | -14%             | -8%  | 32%  | 13                    | Thailand         | 170    | 273              | 227    | 192    | 61%              | -17%   | -15% | 13               | Thailand         | 170    | 273    | 227    | 192    | 61%   | -17%   | -15% |
| 14                         | Japan          | Japan          | 273    | 496    | 538    | 317    | 82%              | 8%   | -41% | 14                    | UAE              | 201    | 150              | 183    | 183    | -25%             | 22%    | 0%   | 14               | UAE              | 201    | 150    | 183    | 183    | -25%  | 22%    | 0%   |
| 15                         | Greece         | Greece         | 203    | 238    | 297    | 297    | 17%              | 24%  | 0%   | 15                    | Saudi Arabia     | 126    | 24               | 22     | 172    | -81%             | -7%    | 691% | 15               | Saudi Arabia     | 126    | 24     | 22     | 172    | -81%  | -7%    | 691% |
| 16                         | Sweden         | Sweden         | 252    | 153    | 124    | 198    | -40%             | -19% | 60%  | 16                    | Singapore        | 124    | 118              | 142    | 152    | -5%              | 21%    | 7%   | 16               | Singapore        | 124    | 118    | 142    | 152    | -5%   | 21%    | 7%   |
| 17                         | Singapore      | Singapore      | 88     | 99     | 169    | 114    | 12%              | 70%  | -33% | 17                    | Papua New Guinea | 174    | 1                | 85     | 133    | -100%            | 11880% | 57%  | 17               | Papua New Guinea | 174    | 1      | 85     | 133    | -100% | 11880% | 57%  |
| 18                         | Spain          | Spain          | 22     | 22     | 88     | 94     | 3%               | 294% | 6%   | 18                    | United Kingdom   | 35     | 94               | 126    | 101    | 166%             | 34%    | -20% | 18               | United Kingdom   | 35     | 94     | 126    | 101    | 166%  | 34%    | -20% |
| 19                         | Portugal       | Portugal       | 0      | 47     | 134    | 89     | -                | 188% | -34% | 19                    | Jamaica          | 129    | 133              | 47     | 95     | 3%               | -65%   | 105% | 19               | Jamaica          | 129    | 133    | 47     | 95     | 3%    | -65%   | 105% |
| 20                         | Hong Kong      | Hong Kong      | 78     | 114    | 144    | 83     | 47%              | 26%  | -42% | 20                    | Germany          | 15     | 101              | 58     | 93     | 581%             | -42%   | 59%  | 20               | Germany          | 15     | 101    | 58     | 93     | 581%  | -42%   | 59%  |
|                            | Other Markets  | Other Markets  | 1,031  | 1,046  | 1,374  | 788    | 1%               | 31%  | -43% |                       | Other Markets    | 907    | 718              | 974    | 854    | -21%             | 36%    | -12% |                  | Other Markets    | 907    | 718    | 974    | 854    | -21%  | 36%    | -12% |
|                            | Total          | Total          | 35,790 | 35,440 | 45,759 | 38,627 | -1%              | 29%  | -16% |                       | Total            | 40,070 | 40,233           | 47,202 | 46,732 | 0%               | 17%    | -1%  |                  | Total            | 40,070 | 40,233 | 47,202 | 46,732 | 0%    | 17%    | -1%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

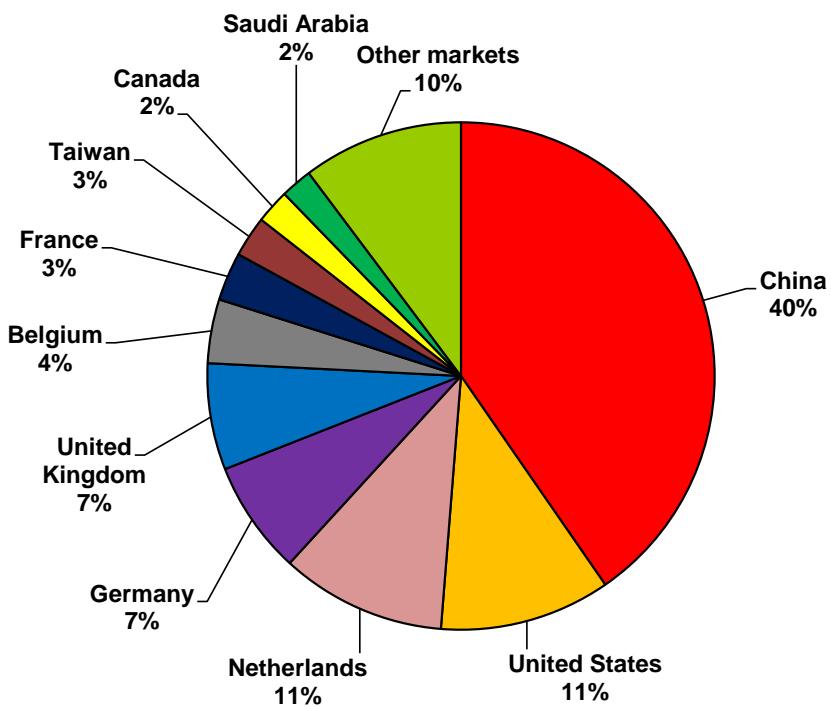
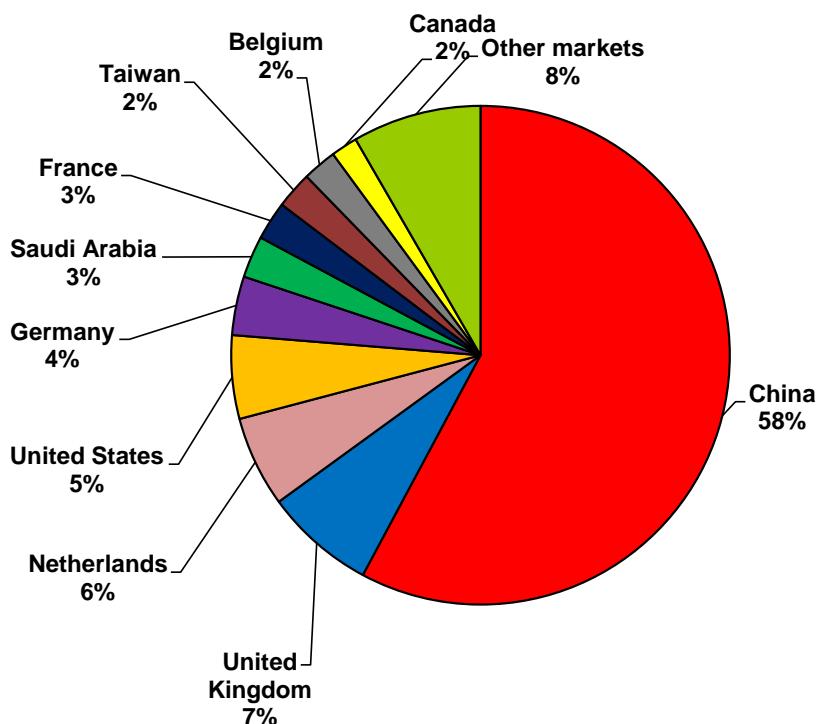
Top 10 sheepmeat markets by volume, month of April 2023

| Country          | Volume (tonnes) | Change from<br>same month<br>previous year |      |
|------------------|-----------------|--|------|
|                  |                 | % of total                                 |      |
| 1 China          | 22,335          | 58%  | 36%  |
| 2 United Kingdom | 2,773           | 7%   | -30% |
| 3 Netherlands    | 2,274           | 6%   | 77%  |
| 4 United States  | 2,088           | 5%   | -40% |
| 5 Germany        | 1,472           | 4%   | 27%  |
| 6 Saudi Arabia   | 1,048           | 3%   | -5%  |
| 7 France         | 968             | 3%   | 48%  |
| 8 Taiwan         | 924             | 2%   | 24%  |
| 9 Belgium        | 855             | 2%   | 102% |
| 10 Canada        | 666             | 2%   | -36% |
| Other markets    | 3,225           | 8%   |      |
| Total            | 38,627          |  | 10%  |

Top 10 sheepmeat markets by value, month of April 2023

| Country          | Value (NZ\$m) | Change from<br>same month<br>previous year |      |
|------------------|---------------|--|------|
|                  |               | % of total                                 |      |
| 1 China          | 158.8         | 40%  | 24%  |
| 2 United States  | 42.9          | 11%  | -32% |
| 3 Netherlands    | 41.4          | 11%  | 75%  |
| 4 Germany        | 28.4          | 7%   | 35%  |
| 5 United Kingdom | 26.7          | 7%   | -48% |
| 6 Belgium        | 16.0          | 4%   | 72%  |
| 7 France         | 12.1          | 3%   | 27%  |
| 8 Taiwan         | 10.2          | 3%   | 35%  |
| 9 Canada         | 8.5           | 2%   | -38% |
| 10 Saudi Arabia  | 7.9           | 2%   | -30% |
| Other markets    | 40.3          | 10%  |      |
| Total            | 393.4         |  | -2%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



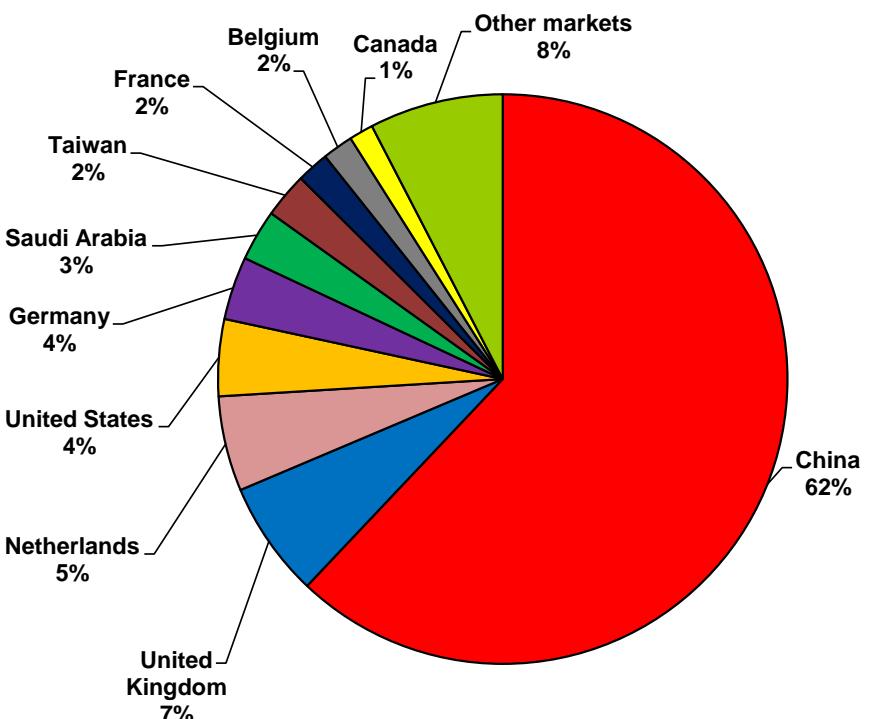
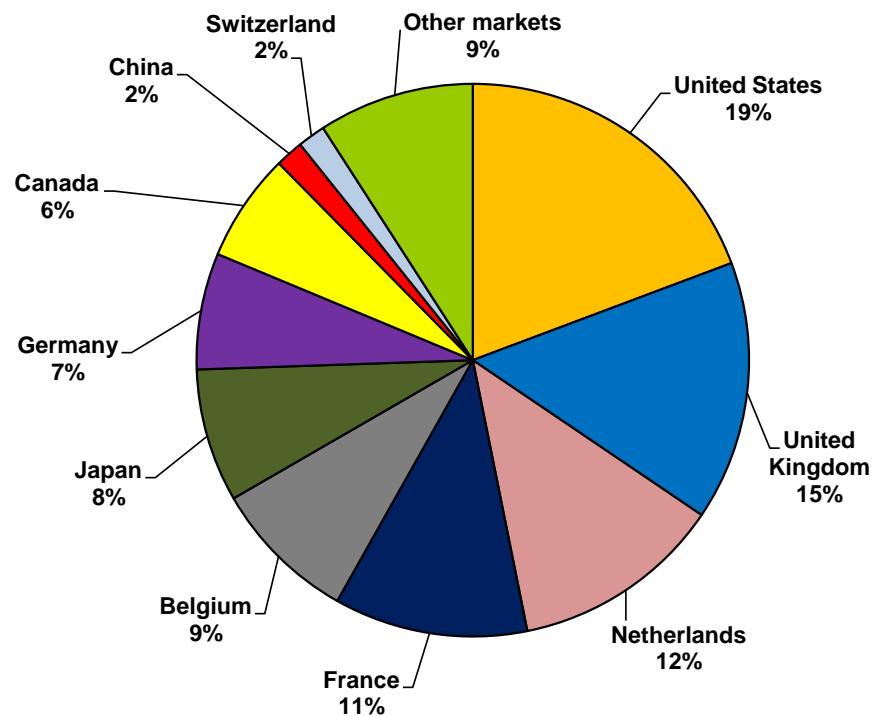
Top 10 chilled sheepmeat markets by volume, month of April 2023

| Country          | Volume (tonnes) | Change from same month previous year |      |
|------------------|-----------------|--------------------------------------|------|
|                  |                 | % of total                           |      |
| 1 United States  | 522             | 19%                                  | -25% |
| 2 United Kingdom | 411             | 15%                                  | -18% |
| 3 Netherlands    | 335             | 12%                                  | 4%   |
| 4 France         | 307             | 11%                                  | -15% |
| 5 Belgium        | 230             | 8%                                   | -13% |
| 6 Japan          | 211             | 8%                                   | -41% |
| 7 Germany        | 184             | 7%                                   | -51% |
| 8 Canada         | 172             | 6%                                   | 7%   |
| 9 China          | 44              | 2%                                   | 584% |
| 10 Switzerland   | 44              | 2%                                   | -52% |
| Other markets    | 247             | 9%                                   |      |
| Total            | 2,709           |                                      | -19% |

Top 10 frozen sheepmeat markets by volume, month of April 2023

| Country          | Volume (tonnes) | Change from same month previous year |      |
|------------------|-----------------|--------------------------------------|------|
|                  |                 | % of total                           |      |
| 1 China          | 22,290          | 62%                                  | 36%  |
| 2 United Kingdom | 2,362           | 7%                                   | -32% |
| 3 Netherlands    | 1,939           | 5%                                   | 101% |
| 4 United States  | 1,566           | 4%                                   | -44% |
| 5 Germany        | 1,288           | 4%                                   | 64%  |
| 6 Saudi Arabia   | 1,045           | 3%                                   | -3%  |
| 7 Taiwan         | 920             | 3%                                   | 24%  |
| 8 France         | 661             | 2%                                   | 124% |
| 9 Belgium        | 625             | 2%                                   | 293% |
| 10 Canada        | 494             | 1%                                   | -44% |
| Other markets    | 2,729           | 8%                                   |      |
| Total            | 35,918          |                                      | 13%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



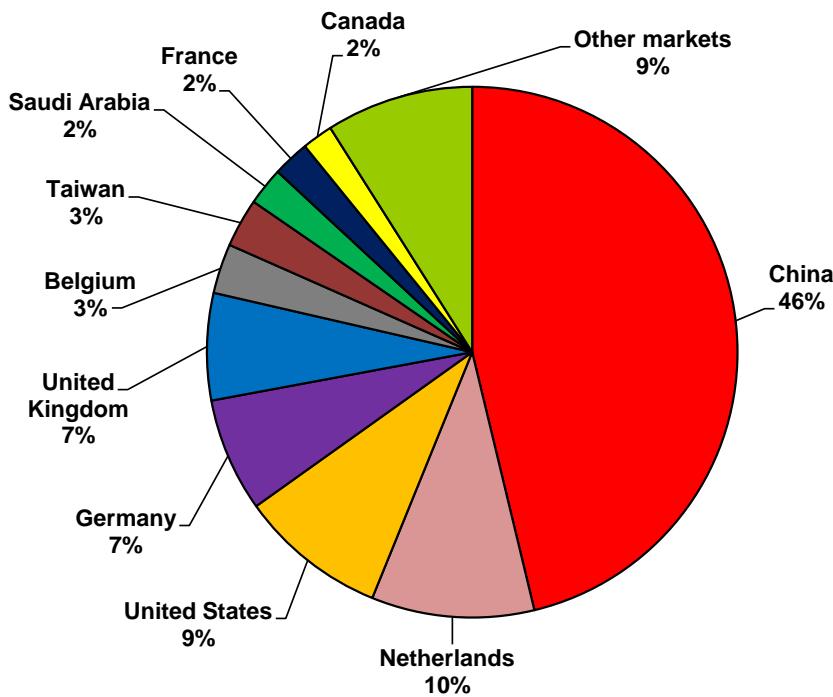
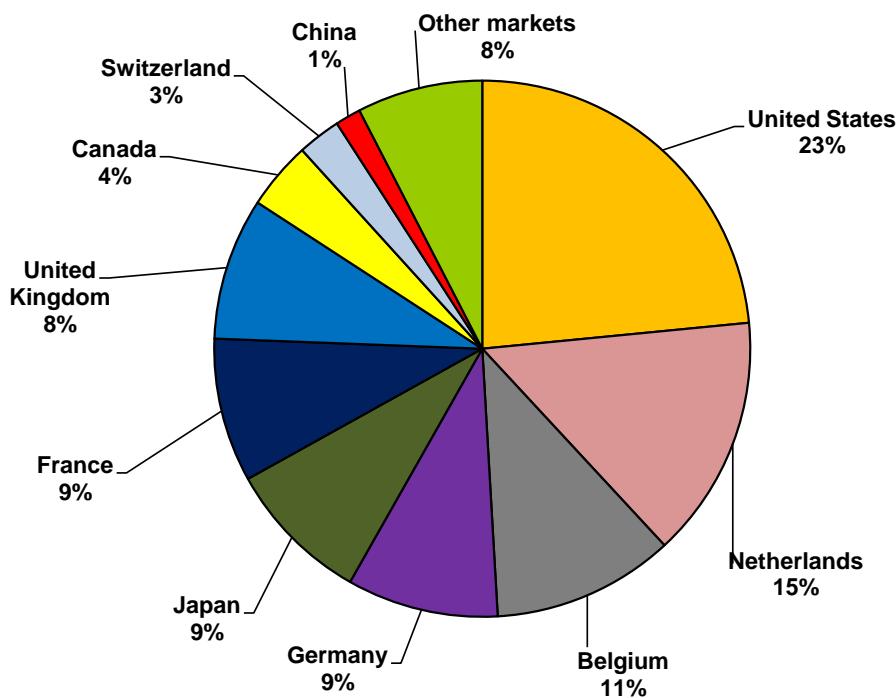
**Top 10 chilled sheepmeat markets by value, month of April 2023**

| Country        | Value (NZ\$m) | Change from same month previous year |      |
|----------------|---------------|--------------------------------------|------|
|                |               | % of total                           |      |
| United States  | 12.1          | 23%                                  | -18% |
| Netherlands    | 7.6           | 15%                                  | -6%  |
| Belgium        | 5.7           | 11%                                  | -10% |
| Germany        | 4.7           | 9%                                   | -45% |
| Japan          | 4.5           | 9%                                   | -39% |
| France         | 4.5           | 9%                                   | -21% |
| United Kingdom | 4.4           | 9%                                   | -39% |
| Canada         | 2.1           | 4%                                   | -9%  |
| Switzerland    | 1.3           | 3%                                   | -59% |
| China          | 0.8           | 2%                                   | 238% |
| Other markets  | 3.9           | 8%                                   |      |
| Total          | 51.6          |                                      | -23% |

**Top 10 frozen sheepmeat markets by value, month of April 2023**

| Country        | Value (NZ\$m) | Change from same month previous year |      |
|----------------|---------------|--------------------------------------|------|
|                |               | % of total                           |      |
| China          | 158.0         | 46%                                  | 24%  |
| Netherlands    | 33.9          | 10%                                  | 116% |
| United States  | 30.8          | 9%                                   | -36% |
| Germany        | 23.7          | 7%                                   | 88%  |
| United Kingdom | 22.3          | 7%                                   | -49% |
| Belgium        | 10.4          | 3%                                   | 247% |
| Taiwan         | 10.1          | 3%                                   | 34%  |
| Saudi Arabia   | 7.9           | 2%                                   | -28% |
| France         | 7.7           | 2%                                   | 97%  |
| Canada         | 6.4           | 2%                                   | -44% |
| Other markets  | 30.7          | 9%                                   |      |
| Total          | 341.8         |                                      | 2%   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



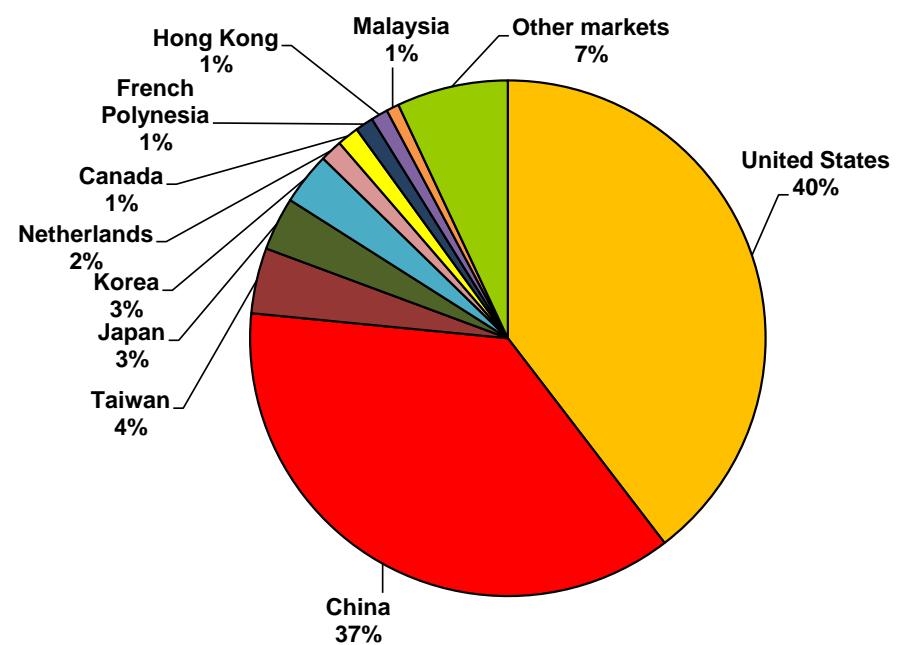
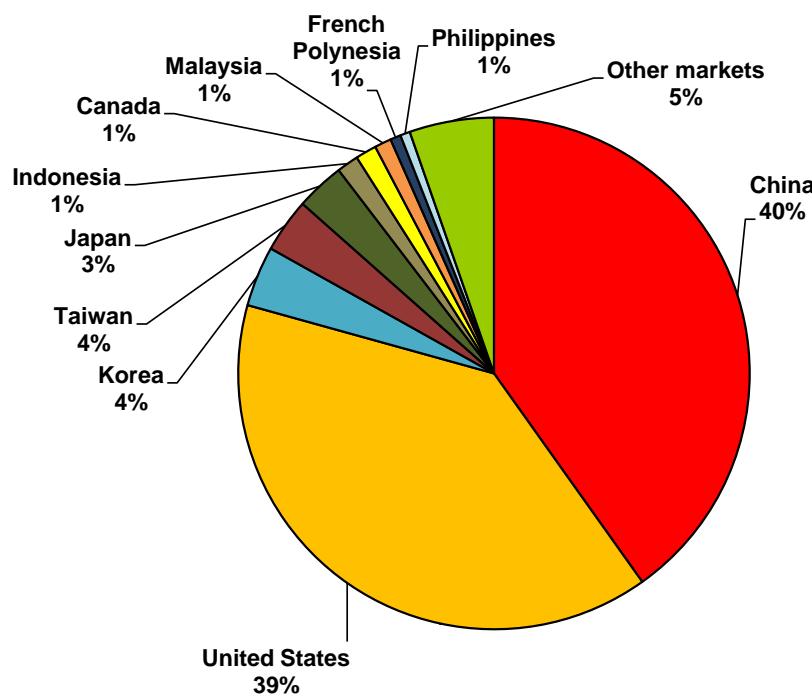
Top 10 beef markets by volume, month of April 2023

| Country            | Volume (tonnes) | Change from same month previous year |      |
|--------------------|-----------------|--------------------------------------|------|
|                    |                 | % of total                           |      |
| 1 China            | 18,764          | 40%                                  | 23%  |
| 2 United States    | 18,296          | 39%                                  | 45%  |
| 3 Korea            | 1,783           | 4%                                   | -18% |
| 4 Taiwan           | 1,598           | 3%                                   | 0%   |
| 5 Japan            | 1,437           | 3%                                   | -55% |
| 6 Indonesia        | 643             | 1%                                   | 13%  |
| 7 Canada           | 622             | 1%                                   | -7%  |
| 8 Malaysia         | 493             | 1%                                   | 94%  |
| 9 French Polynesia | 311             | 1%                                   | -6%  |
| 10 Philippines     | 290             | 1%                                   | -38% |
| Other markets      | 2,494           | 5%                                   |      |
| Total              | 46,732          |                                      | 18%  |

Top 10 beef markets by value, month of April 2023

| Country            | Value (NZ\$m) | Change from same month previous year |      |
|--------------------|---------------|--------------------------------------|------|
|                    |               | % of total                           |      |
| 1 United States    | 166.4         | 40%                                  | 32%  |
| 2 China            | 155.3         | 37%                                  | 7%   |
| 3 Taiwan           | 17.3          | 4%                                   | -6%  |
| 4 Japan            | 14.0          | 3%                                   | -56% |
| 5 Korea            | 13.8          | 3%                                   | -29% |
| 6 Netherlands      | 5.8           | 1%                                   | 46%  |
| 7 Canada           | 5.7           | 1%                                   | -23% |
| 8 French Polynesia | 4.8           | 1%                                   | 10%  |
| 9 Hong Kong        | 4.5           | 1%                                   | 204% |
| 10 Malaysia        | 3.3           | 1%                                   | 67%  |
| Other markets      | 29.3          | 7%                                   |      |
| Total              | 420.2         |                                      | 6%   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



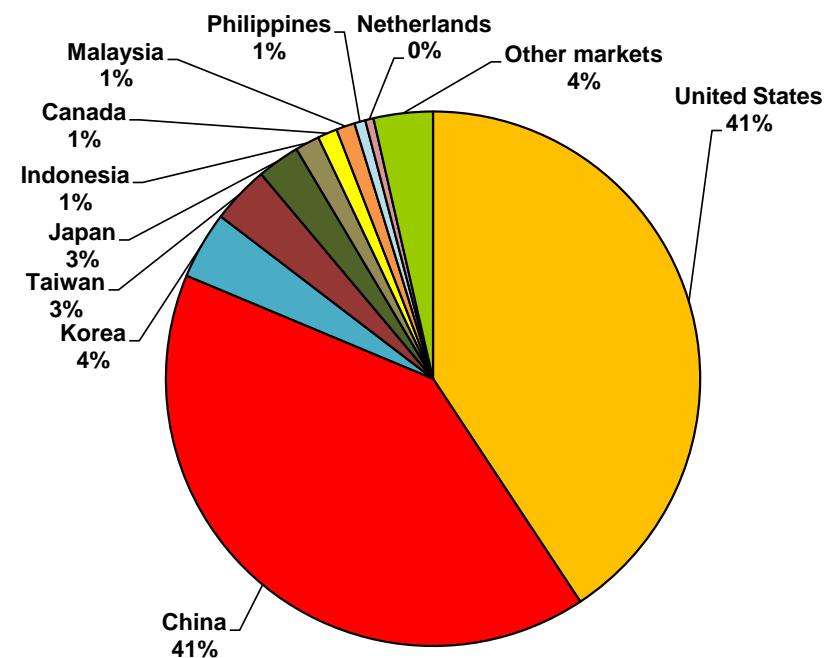
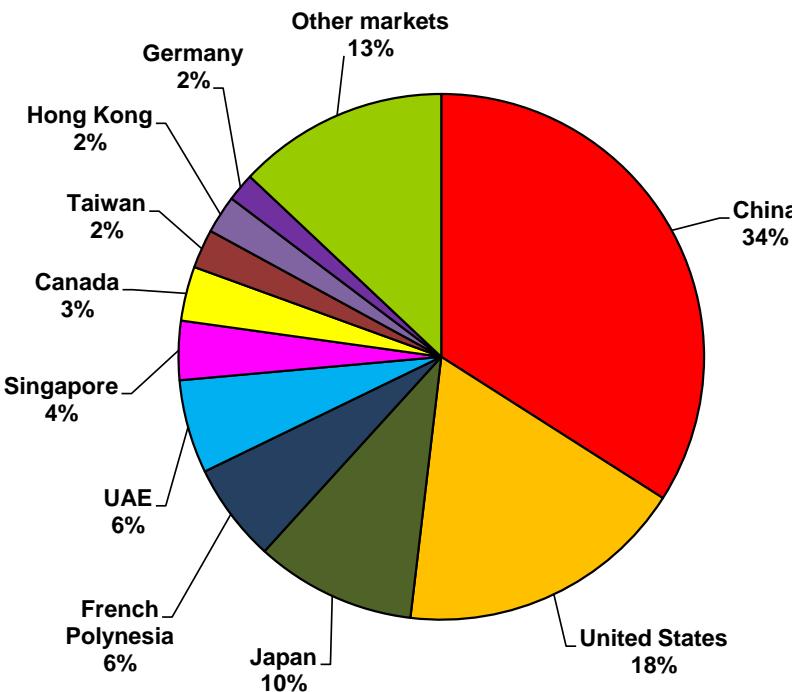
**Top 10 chilled beef markets by volume, month of April 2023**

| Country            | Volume (tonnes) | Change from same month previous year |               |
|--------------------|-----------------|--------------------------------------|---------------|
|                    |                 | % of total                           | previous year |
| 1 China            | 1,081           | 34%                                  | 12%           |
| 2 United States    | 567             | 18%                                  | 19%           |
| 3 Japan            | 313             | 10%                                  | -48%          |
| 4 French Polynesia | 193             | 6%                                   | 11%           |
| 5 UAE              | 183             | 6%                                   | 41%           |
| 6 Singapore        | 115             | 4%                                   | 27%           |
| 7 Canada           | 106             | 3%                                   | 6%            |
| 8 Taiwan           | 76              | 2%                                   | 7%            |
| 9 Hong Kong        | 74              | 2%                                   | 121%          |
| 10 Germany         | 55              | 2%                                   | 88%           |
| Other markets      | 412             | 13%                                  |               |
| Total              | 3,176           |                                      | 1%            |

**Top 10 frozen beef markets by volume, month of April 2023**

| Country         | Volume (tonnes) | Change from same month previous year |               |
|-----------------|-----------------|--------------------------------------|---------------|
|                 |                 | % of total                           | previous year |
| 1 United States | 17,729          | 41%                                  | 46%           |
| 2 China         | 17,684          | 41%                                  | 23%           |
| 3 Korea         | 1,778           | 4%                                   | -17%          |
| 4 Taiwan        | 1,522           | 3%                                   | 0%            |
| 5 Japan         | 1,123           | 3%                                   | -57%          |
| 6 Indonesia     | 643             | 1%                                   | 13%           |
| 7 Canada        | 516             | 1%                                   | -9%           |
| 8 Malaysia      | 492             | 1%                                   | 96%           |
| 9 Philippines   | 290             | 1%                                   | -38%          |
| 10 Netherlands  | 219             | 1%                                   | 25%           |
| Other markets   | 1,560           | 4%                                   |               |
| Total           | 43,557          |                                      | 20%           |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



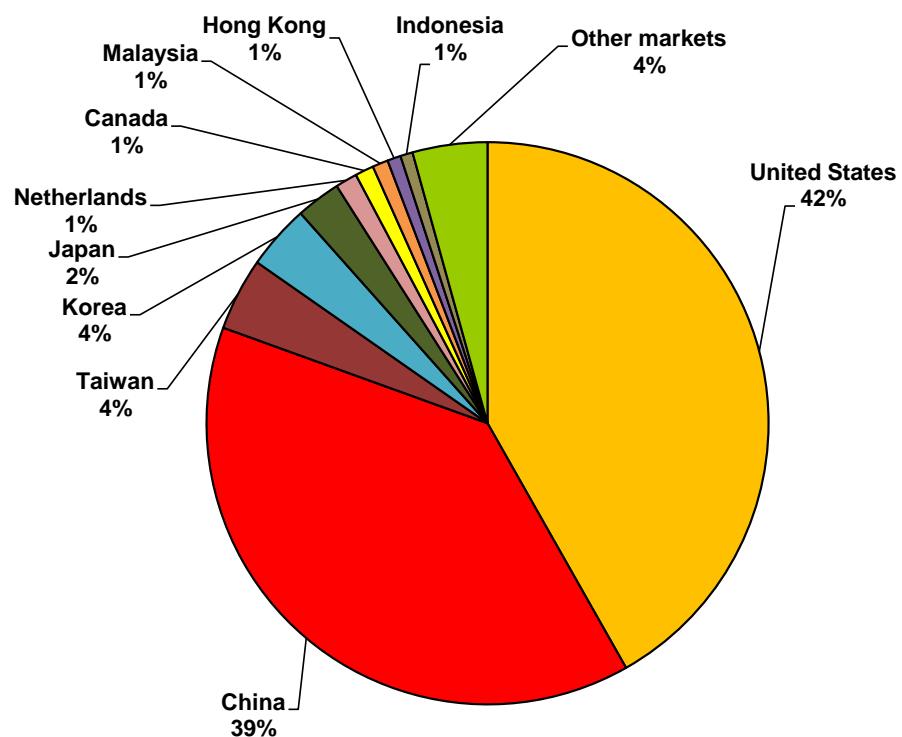
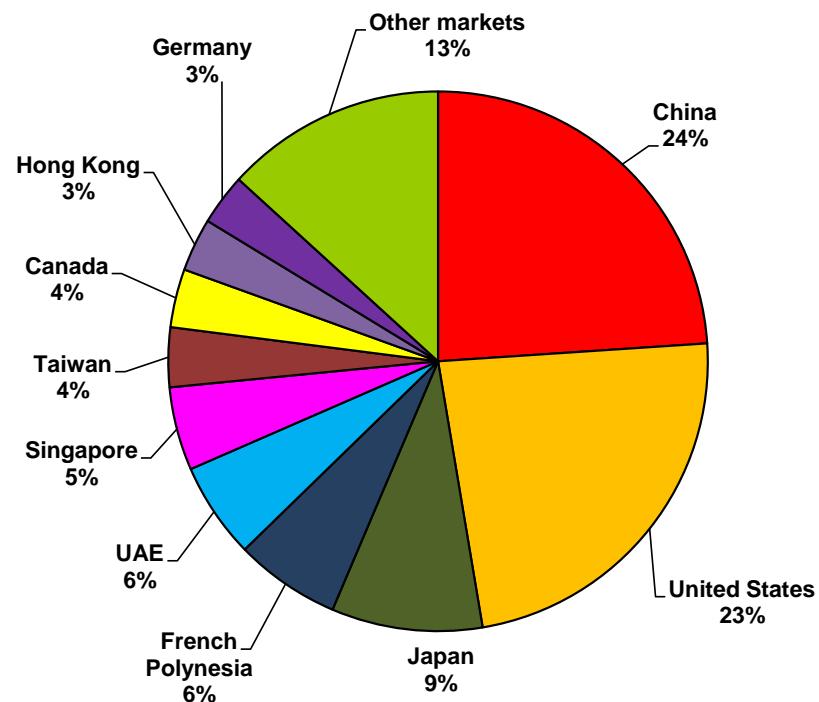
Top 10 chilled beef markets by value, month of April 2023

| Country            | Value (NZ\$m) | Change from<br>same month<br>previous year |      |
|--------------------|---------------|--|------|
|                    |               | % of total                                 |      |
| 1 China            | 12.0          | 24%  | 7%   |
| 2 United States    | 11.8          | 23%  | 22%  |
| 3 Japan            | 4.5           | 9%   | -49% |
| 4 French Polynesia | 3.2           | 6%   | 15%  |
| 5 UAE              | 2.9           | 6%   | 70%  |
| 6 Singapore        | 2.5           | 5%   | 33%  |
| 7 Taiwan           | 1.8           | 4%   | 74%  |
| 8 Canada           | 1.8           | 3%   | -6%  |
| 9 Hong Kong        | 1.6           | 3%   | 106% |
| 10 Germany         | 1.5           | 3%   | 113% |
| Other markets      | 6.7           | 13%  |      |
| Total              | 50.3          |  | 3%   |

Top 10 frozen beef markets by value, month of April 2023

| Country         | Value (NZ\$m) | Change from<br>same month<br>previous year |      |
|-----------------|---------------|--|------|
|                 |               | % of total                                 |      |
| 1 United States | 154.6         | 42%  | 32%  |
| 2 China         | 143.2         | 39%  | 6%   |
| 3 Taiwan        | 15.5          | 4%   | -10% |
| 4 Korea         | 13.8          | 4%   | -28% |
| 5 Japan         | 9.5           | 3%   | -59% |
| 6 Netherlands   | 4.7           | 1%   | 49%  |
| 7 Canada        | 4.0           | 1%   | -29% |
| 8 Malaysia      | 3.3           | 1%   | 71%  |
| 9 Hong Kong     | 2.9           | 1%   | 314% |
| 10 Indonesia    | 2.6           | 1%   | -18% |
| Other markets   | 15.9          | 4%   |      |
| Total           | 369.9         |  | 7%   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



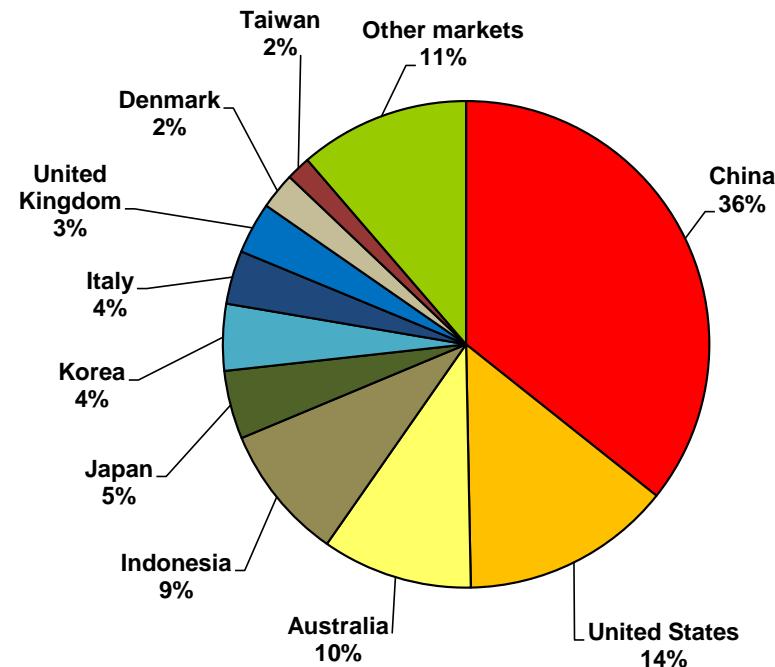
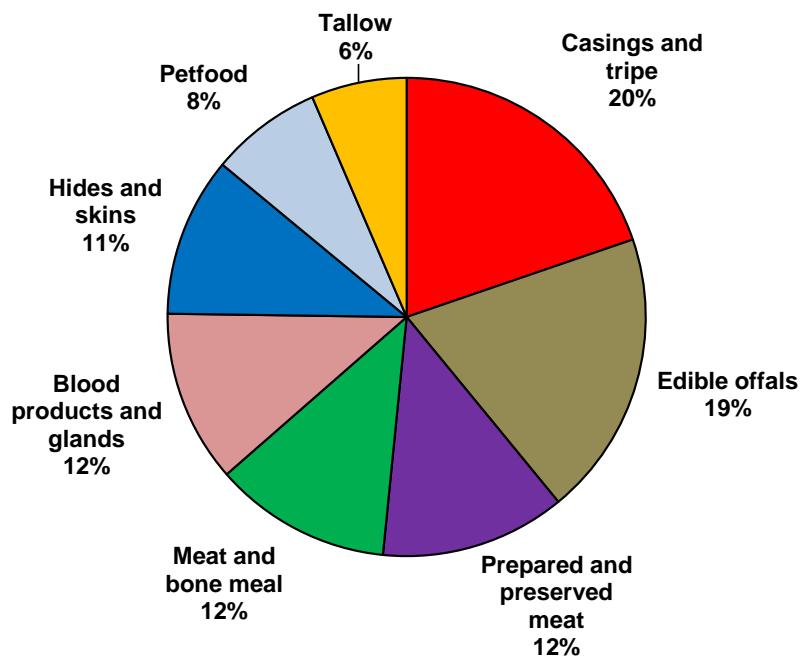
Fifth quarter exports by value, month of April 2023

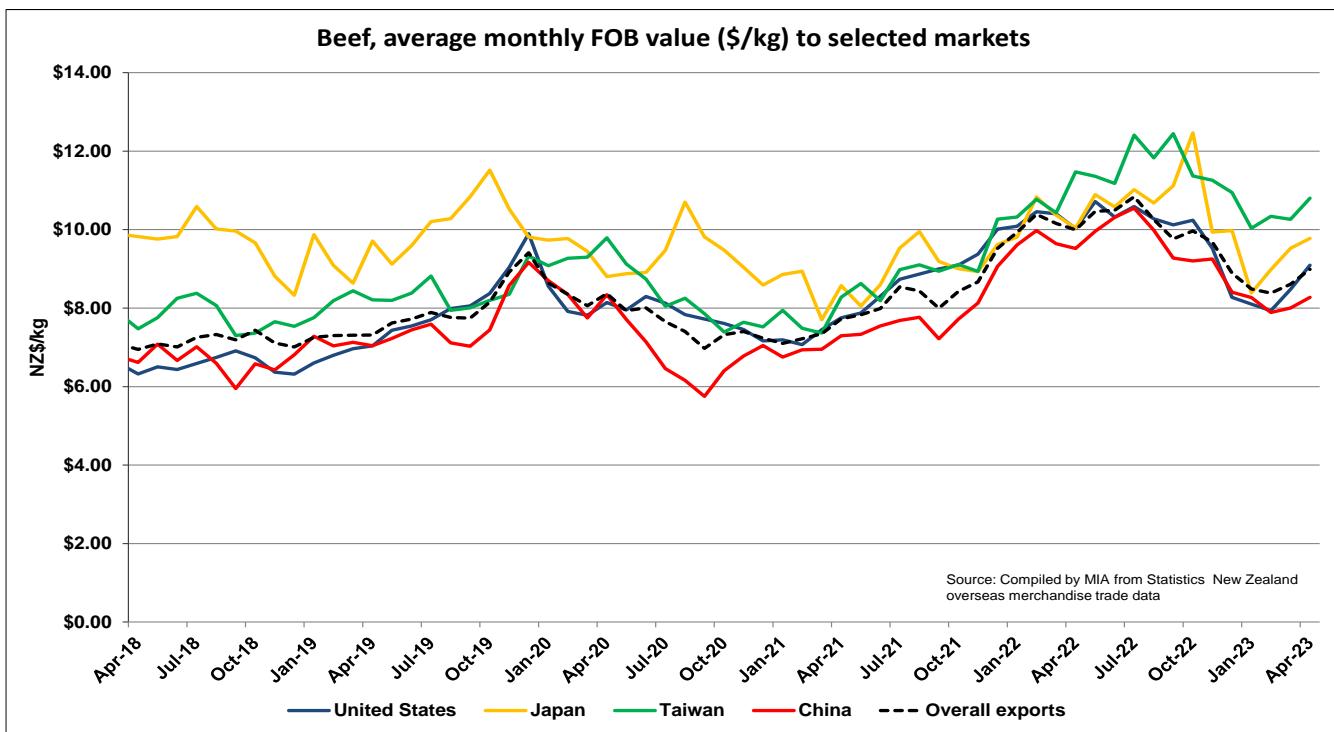
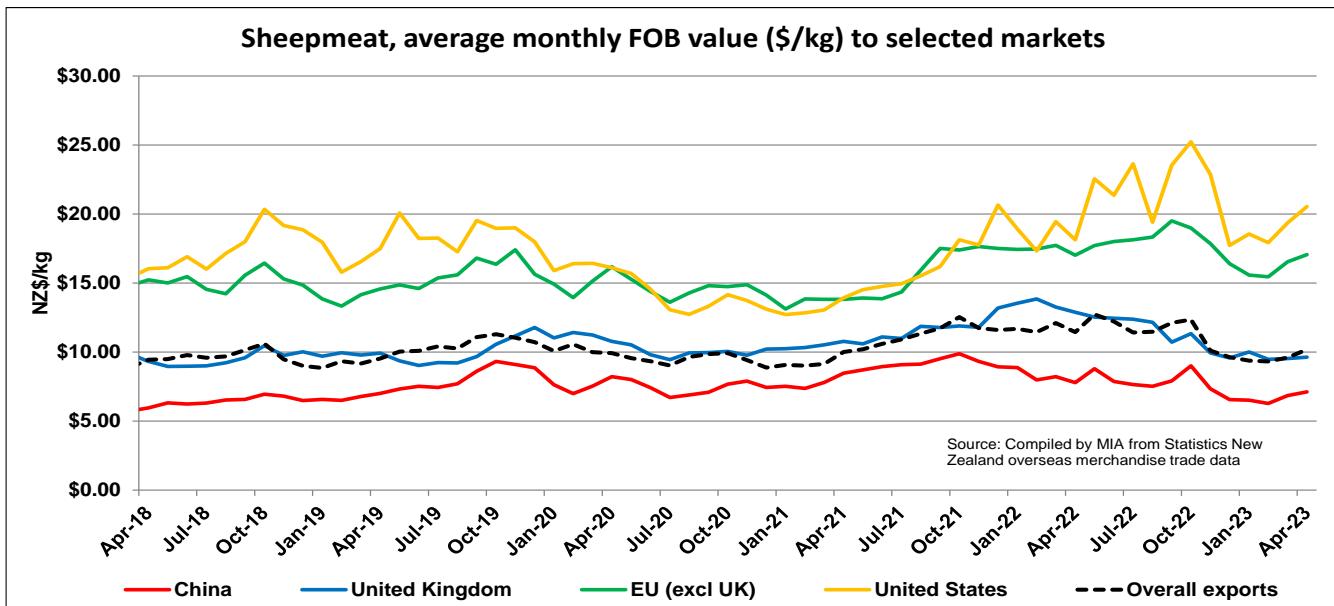
| Product                       | Value (NZ\$m) | Change from same month previous year |     |
|-------------------------------|---------------|--------------------------------------|-----|
|                               |               | % of total                           |     |
| 1 Casings and tripe           | 36.1          | 20%                                  | 10% |
| 2 Edible offals               | 35.3          | 19%                                  | 19% |
| 3 Prepared and preserved meat | 22.9          | 13%                                  | 26% |
| 4 Meat and bone meal          | 21.9          | 12%                                  | 37% |
| 5 Blood products and glands   | 21.3          | 12%                                  | 37% |
| 6 Hides and skins             | 19.7          | 11%                                  | -4% |
| 7 Petfood                     | 13.8          | 8%                                   | 35% |
| 8 Tallow                      | 11.8          | 6%                                   |     |
| Total                         | 182.8         |                                      | 3%  |

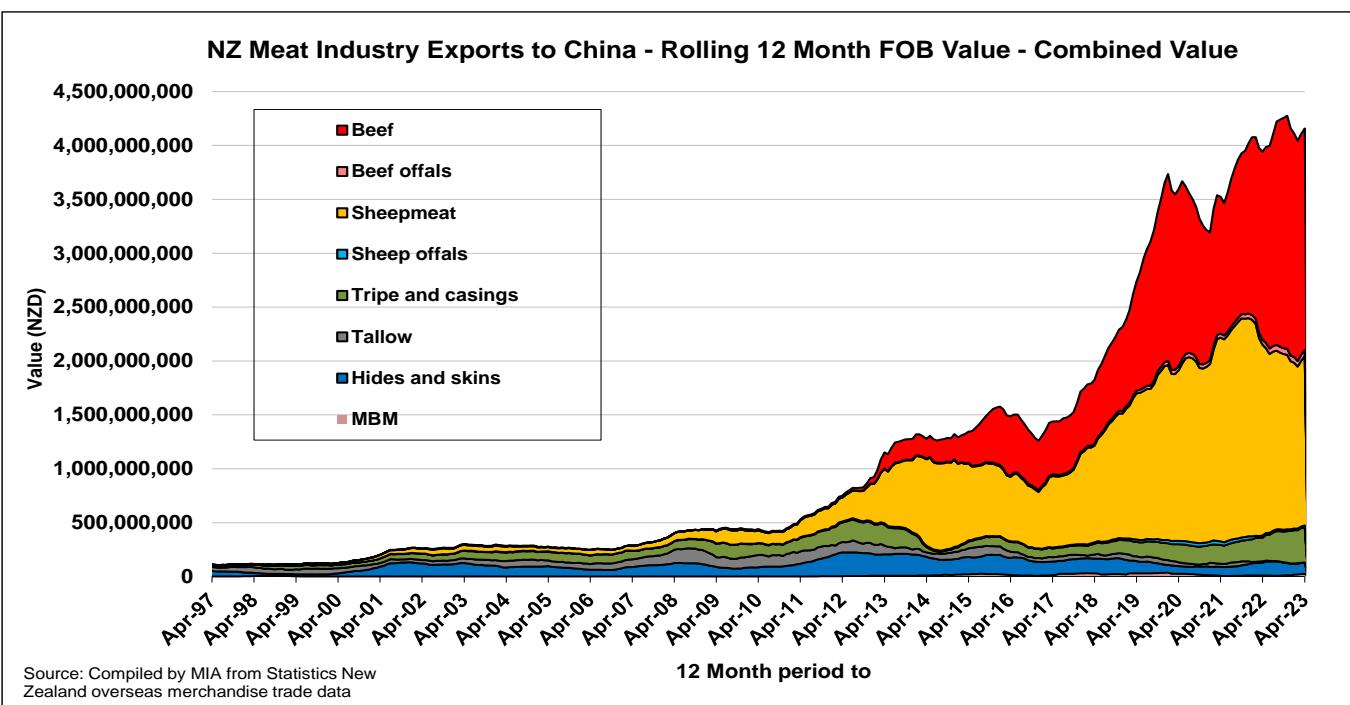
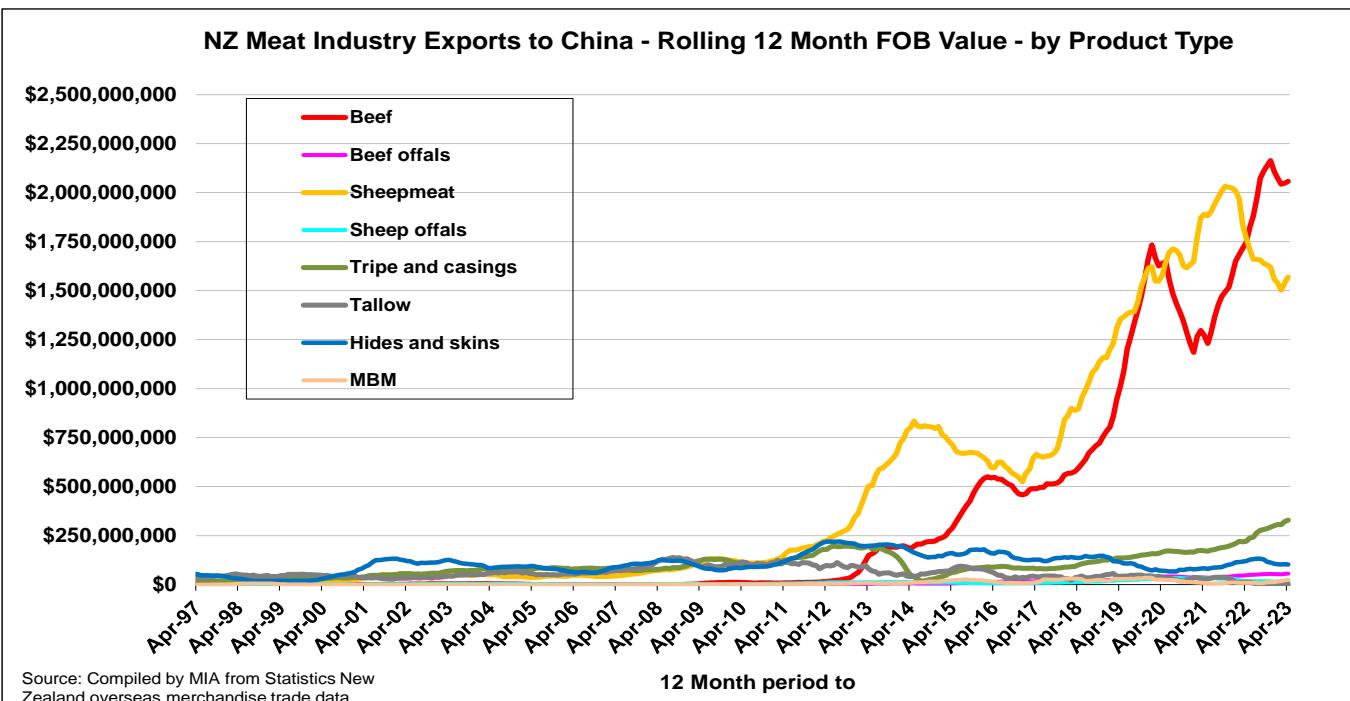
Top 10 markets for the fifth quarter by value, month of April 2023

| Country          | Value (NZ\$m) | Change from same month previous year |      |
|------------------|---------------|--------------------------------------|------|
|                  |               | % of total                           |      |
| 1 China          | 65.2          | 36%                                  | 61%  |
| 2 United States  | 25.6          | 14%                                  | -11% |
| 3 Australia      | 18.3          | 10%                                  | 55%  |
| 4 Indonesia      | 16.5          | 9%                                   | 18%  |
| 5 Japan          | 8.3           | 5%                                   | -17% |
| 6 Korea          | 8.1           | 4%                                   | -8%  |
| 7 Italy          | 6.5           | 4%                                   | -10% |
| 8 United Kingdom | 6.3           | 3%                                   | 56%  |
| 9 Denmark        | 4.4           | 2%                                   | 230% |
| 10 Taiwan        | 2.9           | 2%                                   | -33% |
| Other markets    | 20.7          |                                      |      |
| Total            | 182.8         |                                      | 3%   |

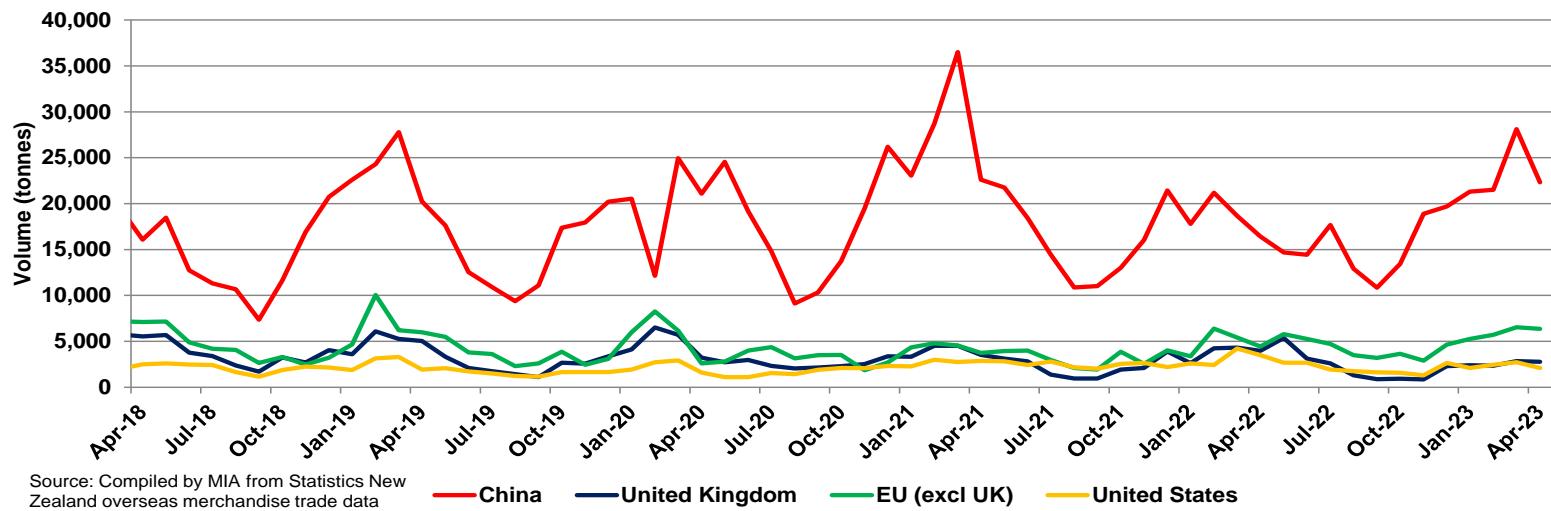
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



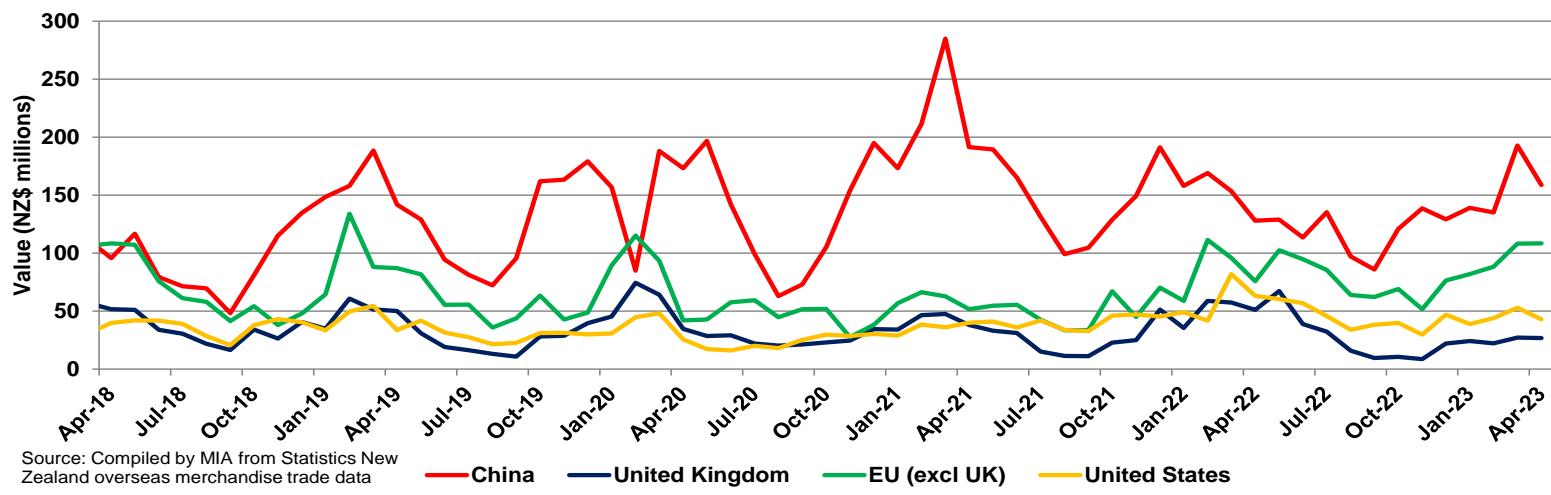




**Monthly sheepmeat exports to selected markets (by volume),  
April 2018 - April 2023**



**Monthly sheepmeat exports to selected markets (by value),  
April 2018 - April 2023**

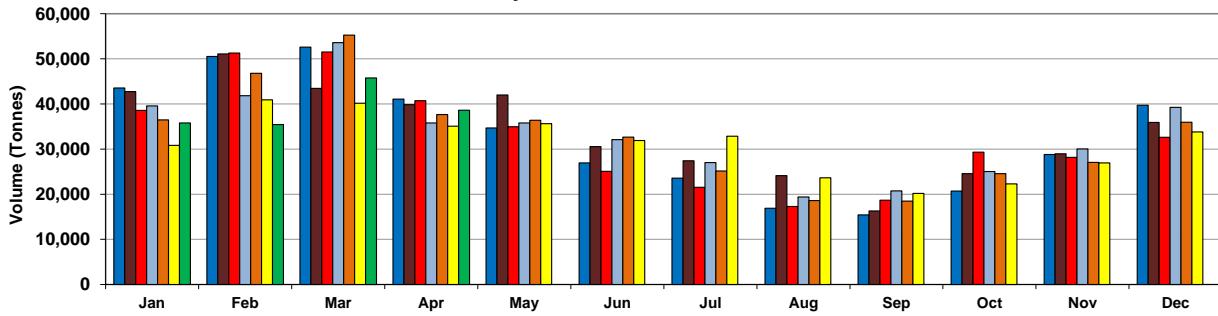


Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by volume  
(Tonnes)

|                                  | 2017   |        |        |        |        |        |        |        |        |        |        |        |                |
|----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 43,537 | 50,538 | 52,589 | 41,055 | 34,689 | 26,948 | 23,558 | 16,903 | 15,418 | 20,713 | 28,807 | 39,738 | <b>394,492</b> |
| <b>Edible ovine offal</b>        | 2,389  | 2,869  | 3,459  | 2,695  | 2,132  | 1,687  | 1,505  | 890    | 824    | 942    | 1,598  | 2,073  | <b>23,062</b>  |
| <b>Total (sheepmeat + offal)</b> | 45,926 | 53,406 | 56,048 | 43,749 | 36,820 | 28,635 | 25,063 | 17,793 | 16,242 | 21,655 | 30,405 | 41,811 | <b>417,554</b> |
|                                  | 2018   |        |        |        |        |        |        |        |        |        |        |        |                |
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 42,726 | 51,076 | 43,457 | 39,846 | 41,979 | 30,562 | 27,427 | 24,104 | 16,284 | 24,543 | 28,954 | 35,915 | <b>406,871</b> |
| <b>Edible ovine offal</b>        | 2,183  | 3,002  | 2,401  | 2,517  | 2,360  | 1,888  | 1,261  | 1,133  | 790    | 1,356  | 1,641  | 1,798  | <b>22,332</b>  |
| <b>Total (sheepmeat + offal)</b> | 44,909 | 54,078 | 45,858 | 42,363 | 44,339 | 32,450 | 28,688 | 25,237 | 17,074 | 25,899 | 30,595 | 37,713 | <b>429,203</b> |
|                                  | 2019   |        |        |        |        |        |        |        |        |        |        |        |                |
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 38,577 | 51,259 | 51,521 | 40,698 | 34,962 | 25,062 | 21,516 | 17,298 | 18,663 | 29,307 | 28,156 | 32,611 | <b>389,629</b> |
| <b>Edible ovine offal</b>        | 2,347  | 2,552  | 3,101  | 2,097  | 2,317  | 1,399  | 1,194  | 1,016  | 993    | 1,369  | 1,393  | 1,838  | <b>21,616</b>  |
| <b>Total (sheepmeat + offal)</b> | 40,923 | 53,810 | 54,622 | 42,795 | 37,279 | 26,460 | 22,709 | 18,314 | 19,657 | 30,676 | 29,549 | 34,449 | <b>411,244</b> |
|                                  | 2020   |        |        |        |        |        |        |        |        |        |        |        |                |
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 39,581 | 41,836 | 53,587 | 35,809 | 35,802 | 32,085 | 27,005 | 19,403 | 20,730 | 25,013 | 30,023 | 39,224 | <b>400,098</b> |
| <b>Edible ovine offal</b>        | 2,050  | 2,461  | 2,667  | 1,978  | 1,550  | 1,535  | 1,302  | 1,626  | 1,120  | 1,305  | 1,347  | 1,823  | <b>20,764</b>  |
| <b>Total (sheepmeat + offal)</b> | 41,631 | 44,297 | 56,254 | 37,787 | 37,352 | 33,620 | 28,307 | 21,029 | 21,850 | 26,318 | 31,370 | 41,048 | <b>420,862</b> |
|                                  | 2021   |        |        |        |        |        |        |        |        |        |        |        |                |
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 36,453 | 46,795 | 55,247 | 37,670 | 36,400 | 32,638 | 25,161 | 18,574 | 18,461 | 24,553 | 27,040 | 35,928 | <b>394,921</b> |
| <b>Edible ovine offal</b>        | 1,981  | 3,449  | 2,329  | 1,710  | 1,144  | 1,524  | 1,418  | 935    | 866    | 925    | 1,433  | 1,448  | <b>19,162</b>  |
| <b>Total (sheepmeat + offal)</b> | 38,434 | 50,245 | 57,576 | 39,381 | 37,544 | 34,162 | 26,580 | 19,509 | 19,327 | 25,477 | 28,472 | 37,376 | <b>414,083</b> |
|                                  | 2022   |        |        |        |        |        |        |        |        |        |        |        |                |
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 30,817 | 40,894 | 40,175 | 35,085 | 35,640 | 31,902 | 32,855 | 23,649 | 20,186 | 22,277 | 26,945 | 33,802 | <b>374,227</b> |
| <b>Edible ovine offal</b>        | 1,510  | 1,595  | 2,041  | 1,136  | 2,003  | 1,107  | 1,131  | 814    | 793    | 692    | 1,254  | 1,288  | <b>15,365</b>  |
| <b>Total (sheepmeat + offal)</b> | 32,327 | 42,489 | 42,216 | 36,221 | 37,643 | 33,009 | 33,986 | 24,463 | 20,979 | 22,969 | 28,199 | 35,090 | <b>389,592</b> |
|                                  | 2023   |        |        |        |        |        |        |        |        |        |        |        |                |
|                                  | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |                |
| <b>Sheepmeat exports</b>         | 35,790 | 35,440 | 45,759 | 38,627 |        |        |        |        |        |        |        |        | <b>155,616</b> |
| <b>Edible ovine offal</b>        | 1,171  | 1,256  | 1,659  | 2,090  |        |        |        |        |        |        |        |        | <b>6,176</b>   |
| <b>Total (sheepmeat + offal)</b> | 36,961 | 36,696 | 47,418 | 40,717 |        |        |        |        |        |        |        |        | <b>161,792</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

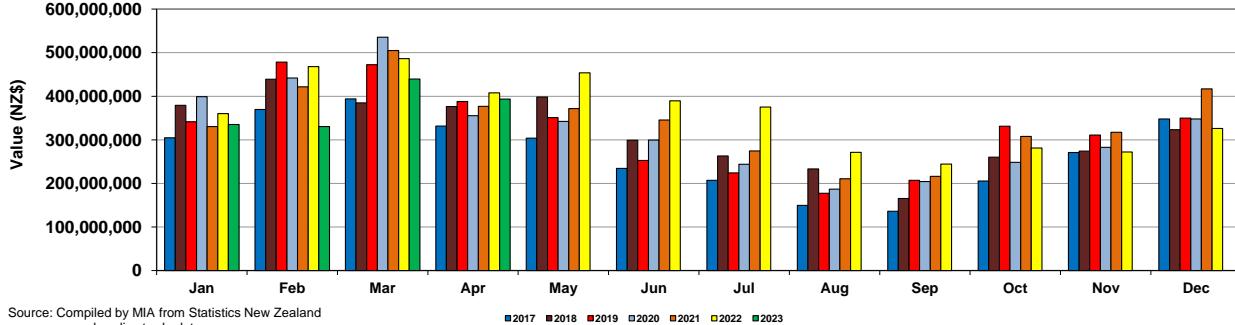
■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

**Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by value  
(NZ\$)**

|                           | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |
|---------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 304,562,910 | 369,522,261 | 394,038,645 | 331,733,974 | 303,931,871 | 234,595,892 | 207,073,169 | 149,697,170 | 136,196,250 | 205,480,374 | 270,913,767 | 347,820,559 | 3,255,566,842 |
| Edible ovine offal        | 5,727,588   | 6,362,012   | 8,296,273   | 6,370,809   | 5,855,799   | 4,523,525   | 4,214,254   | 2,310,225   | 2,143,894   | 2,098,712   | 4,248,146   | 6,127,902   | 58,279,139    |
| Total (sheepmeat + offal) | 310,290,498 | 375,884,273 | 402,334,918 | 338,104,783 | 309,787,670 | 239,119,417 | 211,287,423 | 152,007,395 | 138,340,144 | 207,579,086 | 275,161,913 | 353,948,461 | 3,313,845,981 |
|                           | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 379,079,420 | 438,911,859 | 384,930,815 | 376,252,186 | 398,187,093 | 299,009,932 | 263,012,897 | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | 323,136,171 | 3,795,545,355 |
| Edible ovine offal        | 5,871,867   | 8,445,043   | 6,943,731   | 7,502,598   | 7,826,409   | 5,709,131   | 4,710,249   | 4,554,676   | 2,724,746   | 4,261,172   | 5,017,588   | 5,658,310   | 69,225,520    |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,675 |
|                           | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 341,481,851 | 478,277,852 | 472,280,084 | 387,766,360 | 350,962,901 | 252,844,006 | 224,012,966 | 177,468,940 | 206,951,030 | 331,007,300 | 310,986,521 | 349,683,849 | 3,883,723,660 |
| Edible ovine offal        | 7,494,620   | 8,781,439   | 10,735,345  | 7,536,147   | 8,506,371   | 5,228,592   | 4,633,483   | 4,115,991   | 4,494,807   | 5,286,900   | 6,164,849   | 7,548,115   | 80,526,659    |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
|                           | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 399,096,451 | 441,929,736 | 535,539,059 | 355,507,448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248,332,020 | 282,617,982 | 347,891,441 | 3,887,825,580 |
| Edible ovine offal        | 8,468,388   | 9,426,557   | 11,190,740  | 9,171,502   | 6,679,932   | 5,910,463   | 4,625,756   | 6,696,938   | 3,810,191   | 4,985,877   | 4,810,207   | 6,483,424   | 82,259,975    |
| Total (sheepmeat + offal) | 407,564,839 | 451,356,293 | 546,729,799 | 364,678,950 | 348,965,233 | 308,344,399 | 248,506,027 | 193,684,233 | 208,134,831 | 253,317,897 | 287,428,189 | 354,374,865 | 3,970,085,555 |
|                           | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 330,602,629 | 421,602,914 | 504,729,168 | 376,962,422 | 371,489,282 | 345,526,230 | 274,618,282 | 210,561,017 | 216,356,129 | 307,827,830 | 317,255,584 | 416,676,508 | 4,094,207,995 |
| Edible ovine offal        | 8,680,051   | 13,922,285  | 9,159,186   | 7,000,891   | 5,258,541   | 6,562,561   | 5,852,673   | 3,408,436   | 3,817,554   | 4,241,729   | 5,843,717   | 6,843,158   | 80,590,782    |
| Total (sheepmeat + offal) | 339,282,680 | 435,525,199 | 513,888,354 | 383,963,313 | 376,747,823 | 352,088,791 | 280,470,955 | 213,969,453 | 220,173,683 | 312,069,559 | 323,099,301 | 423,519,666 | 4,174,798,777 |
|                           | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 360,180,618 | 468,210,610 | 486,381,122 | 407,860,665 | 453,695,139 | 389,520,131 | 375,285,121 | 271,425,066 | 244,534,172 | 281,352,013 | 272,294,091 | 325,919,363 | 4,336,658,111 |
| Edible ovine offal        | 6,751,435   | 7,696,357   | 9,205,636   | 5,470,705   | 8,908,945   | 6,242,396   | 5,841,028   | 4,285,344   | 3,567,149   | 3,768,623   | 5,713,831   | 6,290,814   | 73,742,263    |
| Total (sheepmeat + offal) | 366,932,053 | 475,906,967 | 495,586,758 | 413,331,370 | 462,604,084 | 395,762,527 | 381,126,149 | 275,710,410 | 248,101,321 | 285,120,636 | 278,007,922 | 332,210,177 | 4,410,400,374 |
|                           | 2023        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 335,354,867 | 330,213,449 | 439,519,833 | 393,387,961 |             |             |             |             |             |             |             |             | 1,498,476,110 |
| Edible ovine offal        | 5,677,288   | 6,046,091   | 8,069,063   | 10,520,048  |             |             |             |             |             |             |             |             | 30,312,490    |
| Total (sheepmeat + offal) | 341,032,155 | 336,259,540 | 447,588,896 | 403,908,009 |             |             |             |             |             |             |             |             | 1,528,788,600 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,  
by value, 2017 - 2023**

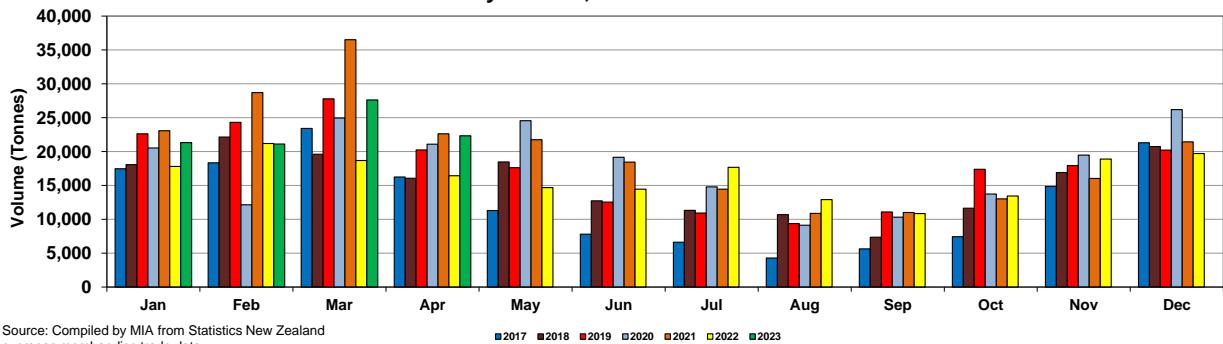


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

| Monthly exports of sheepmeat and edible offal to China, 2016-2023, by volume<br>(Tonnes) |                     |               |               |               |               |               |               |               |               |               |               |               |                |  |
|--|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|--|
|  | 2017                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 17,457              | 18,346        | 23,409        | 16,235        | 11,306        | 7,793         | 6,616         | 4,279         | 5,639         | 7,422         | 14,835        | 21,293        | <b>154,630</b> |  |
| Edible ovine offal   | 290                 | 359           | 378           | 345           | 384           | 274           | 255           | 109           | 119           | 108           | 266           | 267           | <b>3,154</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>17,747</b>       | <b>18,705</b> | <b>23,787</b> | <b>16,580</b> | <b>11,690</b> | <b>8,067</b>  | <b>6,871</b>  | <b>4,388</b>  | <b>5,758</b>  | <b>7,530</b>  | <b>15,101</b> | <b>21,560</b> | <b>157,784</b> |  |
|  | 2018                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 18,075              | 22,151        | 19,605        | 16,069        | 18,478        | 12,733        | 11,322        | 10,680        | 7,348         | 11,635        | 16,910        | 20,741        | <b>185,747</b> |  |
| Edible ovine offal   | 167                 | 348           | 365           | 363           | 380           | 355           | 246           | 237           | 113           | 203           | 252           | 333           | <b>3,362</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>Beef exports</b> | <b>22,499</b> | <b>19,970</b> | <b>16,432</b> | <b>18,858</b> | <b>13,088</b> | <b>11,568</b> | <b>10,917</b> | <b>7,461</b>  | <b>11,838</b> | <b>17,162</b> | <b>21,074</b> | <b>170,867</b> |  |
|  | 2019                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 22,615              | 24,311        | 27,790        | 20,251        | 17,621        | 12,542        | 10,924        | 9,372         | 11,096        | 17,379        | 17,940        | 20,214        | <b>212,055</b> |  |
| Edible ovine offal   | 373                 | 480           | 531           | 345           | 452           | 226           | 233           | 208           | 237           | 255           | 331           | 399           | <b>4,070</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>22,988</b>       | <b>24,791</b> | <b>28,321</b> | <b>20,596</b> | <b>18,073</b> | <b>12,768</b> | <b>11,157</b> | <b>9,580</b>  | <b>11,333</b> | <b>17,634</b> | <b>18,271</b> | <b>20,613</b> | <b>216,125</b> |  |
|  | 2020                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 20,544              | 12,145        | 24,954        | 21,091        | 24,563        | 19,163        | 14,796        | 9,130         | 10,323        | 13,734        | 19,468        | 26,186        | <b>216,097</b> |  |
| Edible ovine offal   | 456                 | 352           | 537           | 450           | 383           | 357           | 208           | 504           | 183           | 201           | 217           | 242           | <b>4,090</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>21,000</b>       | <b>12,497</b> | <b>25,491</b> | <b>21,541</b> | <b>24,946</b> | <b>19,520</b> | <b>15,004</b> | <b>9,634</b>  | <b>10,506</b> | <b>13,935</b> | <b>19,685</b> | <b>26,428</b> | <b>220,187</b> |  |
|  | 2021                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 23,062              | 28,700        | 36,515        | 22,614        | 21,755        | 18,448        | 14,448        | 10,862        | 11,008        | 13,023        | 16,022        | 21,429        | <b>237,886</b> |  |
| Edible ovine offal   | 741                 | 1,444         | 441           | 249           | 203           | 270           | 167           | 121           | 155           | 149           | 235           | 178           | <b>4,353</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>23,803</b>       | <b>30,144</b> | <b>36,956</b> | <b>22,863</b> | <b>21,958</b> | <b>18,718</b> | <b>14,615</b> | <b>10,983</b> | <b>11,163</b> | <b>13,172</b> | <b>16,257</b> | <b>21,607</b> | <b>242,239</b> |  |
|  | 2022                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 17,796              | 21,191        | 18,675        | 16,437        | 14,672        | 14,445        | 17,685        | 12,921        | 10,858        | 13,440        | 18,903        | 19,704        | <b>196,727</b> |  |
| Edible ovine offal   | 135                 | 212           | 195           | 166           | 151           | 244           | 187           | 122           | 91            | 103           | 182           | 115           | <b>1,903</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>17,931</b>       | <b>21,403</b> | <b>18,870</b> | <b>16,603</b> | <b>14,823</b> | <b>14,689</b> | <b>17,872</b> | <b>13,043</b> | <b>10,949</b> | <b>13,543</b> | <b>19,085</b> | <b>19,819</b> | <b>198,630</b> |  |
|  | 2023                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 21,319              | 21,123        | 27,637        | 22,335        | 21,335        | 21,335        | 21,335        | 21,335        | 21,335        | 21,335        | 21,335        | 21,335        | <b>92,414</b>  |  |
| Edible ovine offal   | 147                 | 207           | 250           | 266           | 266           | 266           | 266           | 266           | 266           | 266           | 266           | 266           | <b>870</b>     |  |
| <b>Total (sheepmeat + offal)</b>   | <b>21,466</b>       | <b>21,330</b> | <b>27,887</b> | <b>22,601</b> | <b>22,335</b> | <b>21,335</b> | <b>93,284</b>  |  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of sheepmeat to China, by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

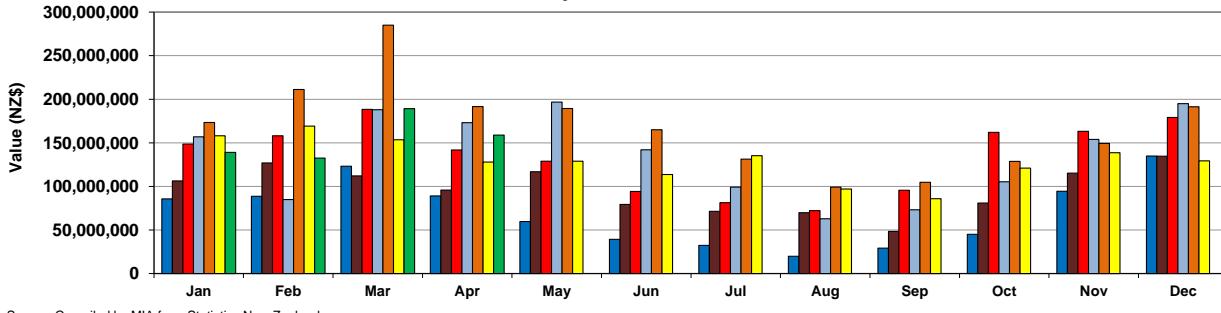
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of sheepmeat and edible offal to China, 2017-2023, by value  
(NZ\$)**

|                           | 2017         |             |             |             |             |             |             |             |             |             |             |             |               |
|---------------------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 85,705,684   | 88,693,621  | 123,092,384 | 88,996,014  | 59,796,284  | 39,313,577  | 32,278,958  | 19,941,645  | 29,144,189  | 44,944,438  | 94,468,142  | 134,789,913 | 841,164,849   |
| Edible ovine offal        | 869,019      | 1,075,500   | 1,285,046   | 1,194,955   | 1,542,762   | 956,166     | 1,026,868   | 420,205     | 485,882     | 484,907     | 1,136,591   | 1,229,986   | 11,707,887    |
| Total (sheepmeat + offal) | 86,574,703   | 89,769,121  | 124,377,430 | 90,190,969  | 61,339,046  | 40,269,743  | 33,305,826  | 20,361,850  | 29,630,071  | 45,429,345  | 95,604,733  | 136,019,899 | 852,872,736   |
|                           | 2018         |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 106,218,477  | 126,845,603 | 112,156,078 | 95,734,172  | 116,737,324 | 79,404,186  | 71,404,856  | 69,744,003  | 48,318,086  | 80,865,635  | 115,247,392 | 134,571,047 | 1,157,246,859 |
| Edible ovine offal        | 704,259      | 1,538,908   | 1,711,745   | 1,723,856   | 1,956,429   | 1,707,207   | 1,244,865   | 1,362,371   | 520,936     | 1,118,175   | 1,346,648   | 1,875,531   | 16,810,930    |
| Total (sheepmeat + offal) | Beef exports | 128,384,511 | 113,867,823 | 97,458,028  | 118,693,753 | 81,111,393  | 72,649,721  | 71,106,374  | 48,839,022  | 81,983,810  | 116,594,040 | 136,446,578 | 1,067,135,053 |
|                           | 2019         |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 148,626,043  | 158,037,093 | 188,461,942 | 141,820,803 | 128,953,292 | 94,290,809  | 81,270,201  | 72,199,631  | 95,557,870  | 161,994,013 | 163,266,001 | 179,083,142 | 1,613,560,840 |
| Edible ovine offal        | 1,969,715    | 2,800,705   | 3,343,806   | 2,303,789   | 3,362,667   | 1,707,567   | 1,727,612   | 1,677,678   | 1,906,473   | 2,046,988   | 2,732,965   | 2,885,299   | 28,465,264    |
| Total (sheepmeat + offal) | 150,595,758  | 160,837,798 | 191,805,748 | 144,124,592 | 132,315,959 | 95,998,376  | 82,997,813  | 73,877,309  | 97,464,343  | 164,041,001 | 165,998,966 | 181,968,441 | 1,642,026,104 |
|                           | 2020         |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 156,840,290  | 84,883,357  | 188,062,067 | 173,230,319 | 196,704,607 | 142,062,236 | 99,227,092  | 62,935,871  | 73,139,755  | 105,323,936 | 153,810,069 | 194,856,364 | 1,631,075,963 |
| Edible ovine offal        | 3,268,281    | 2,510,748   | 4,378,835   | 3,869,877   | 3,240,451   | 2,481,945   | 1,421,532   | 3,359,096   | 1,307,824   | 1,453,819   | 1,625,128   | 1,726,421   | 30,643,957    |
| Total (sheepmeat + offal) | 160,108,571  | 87,394,105  | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967  | 74,447,579  | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |
|                           | 2021         |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 173,252,930  | 211,306,737 | 284,890,705 | 191,531,036 | 189,393,629 | 165,064,168 | 131,288,505 | 99,087,361  | 104,731,901 | 128,695,093 | 149,292,259 | 191,347,112 | 2,019,881,436 |
| Edible ovine offal        | 4,211,755    | 8,235,202   | 3,375,160   | 1,984,079   | 1,751,387   | 2,359,338   | 1,480,965   | 1,066,463   | 1,321,161   | 1,280,471   | 1,964,539   | 1,506,509   | 30,537,029    |
| Total (sheepmeat + offal) | 177,464,685  | 219,541,939 | 288,265,865 | 193,515,115 | 191,145,016 | 167,423,506 | 132,769,470 | 100,153,824 | 106,053,062 | 129,975,564 | 151,256,798 | 192,853,621 | 2,050,418,465 |
|                           | 2022         |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 158,008,971  | 169,082,376 | 153,437,274 | 127,944,225 | 128,908,543 | 113,616,739 | 135,285,999 | 97,077,165  | 85,853,410  | 120,882,642 | 138,709,478 | 129,217,398 | 1,558,024,220 |
| Edible ovine offal        | 1,088,862    | 1,878,631   | 1,647,071   | 1,252,940   | 1,284,512   | 2,224,864   | 1,494,224   | 1,032,673   | 735,737     | 931,366     | 1,342,144   | 795,562     | 15,708,586    |
| Total (sheepmeat + offal) | 159,097,833  | 170,961,007 | 155,084,345 | 129,197,165 | 130,193,055 | 115,841,603 | 136,780,223 | 98,109,838  | 86,589,147  | 121,814,008 | 140,051,622 | 130,012,960 | 1,573,732,806 |
|                           | 2023         |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan          | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 139,040,598  | 132,488,702 | 189,206,773 | 158,819,218 |             |             |             |             |             |             |             |             | 619,555,291   |
| Edible ovine offal        | 952,556      | 1,352,059   | 1,716,430   | 1,859,962   |             |             |             |             |             |             |             |             | 5,881,007     |
| Total (sheepmeat + offal) | 139,993,154  | 133,840,761 | 190,923,203 | 160,679,180 |             |             |             |             |             |             |             |             | 625,436,298   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,  
by value, 2017 - 2023**

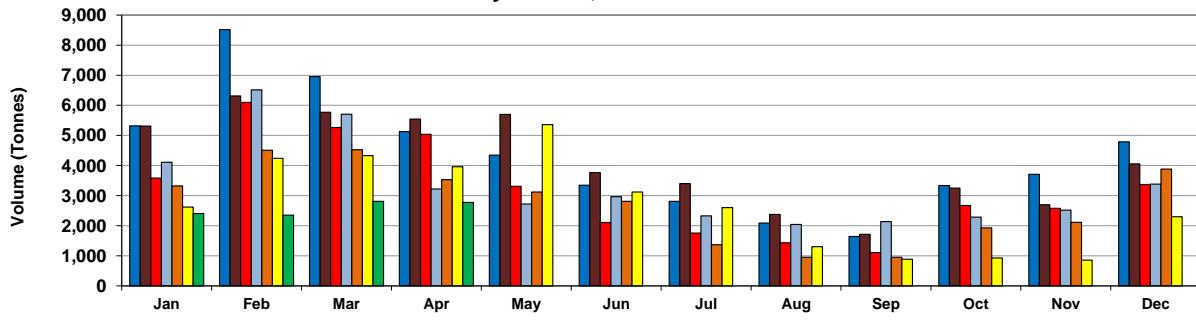


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

| Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by volume<br>(Tonnes) |       |        |       |       |       |       |       |       |       |       |       |       |               |  |
|---|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|--|
|   | 2016  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 7,554 | 9,496  | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | <b>62,529</b> |  |
| <b>Edible ovine offal</b>   | 785   | 1,156  | 965   | 911   | 673   | 584   | 382   | 301   | 256   | 266   | 262   | 302   | <b>6,843</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | <b>69,372</b> |  |
|   | 2017  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 5,315 | 8,518  | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | 3,710 | 4,785 | <b>51,983</b> |  |
| <b>Edible ovine offal</b>   | 551   | 930    | 886   | 655   | 528   | 378   | 382   | 318   | 287   | 355   | 551   | 669   | <b>6,490</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 5,866 | 9,448  | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | 4,261 | 5,454 | <b>58,473</b> |  |
|   | 2018  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 5,312 | 6,310  | 5,769 | 5,544 | 5,696 | 3,765 | 3,400 | 2,373 | 1,711 | 3,249 | 2,696 | 4,054 | <b>49,879</b> |  |
| <b>Edible ovine offal</b>   | 477   | 692    | 500   | 709   | 717   | 492   | 335   | 279   | 238   | 373   | 348   | 455   | <b>5,615</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 6,002 | 6,269  | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 |       | <b>49,705</b> |  |
|   | 2019  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 3,586 | 6,096  | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | <b>38,309</b> |  |
| <b>Edible ovine offal</b>   | 936   | 797    | 712   | 566   | 425   | 378   | 341   | 321   | 242   | 289   | 327   | 442   | <b>5,776</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 4,522 | 6,893  | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | <b>44,085</b> |  |
|   | 2020  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 4,108 | 6,513  | 5,704 | 3,219 | 2,718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | <b>39,922</b> |  |
| <b>Edible ovine offal</b>   | 490   | 719    | 669   | 640   | 370   | 386   | 327   | 395   | 197   | 300   | 376   | 635   | <b>5,504</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 4,598 | 7,232  | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | <b>45,426</b> |  |
|   | 2021  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 3,321 | 4,505  | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952   | 951   | 1,926 | 2,110 | 3,881 | <b>32,995</b> |  |
| <b>Edible ovine offal</b>   | 454   | 723    | 732   | 596   | 358   | 390   | 355   | 224   | 223   | 311   | 350   | 552   | <b>5,268</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 3,775 | 5,228  | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | <b>38,263</b> |  |
|   | 2022  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 2,621 | 4,238  | 4,328 | 3,960 | 5,360 | 3,117 | 2,600 | 1,300 | 886   | 926   | 855   | 2,297 | <b>32,488</b> |  |
| <b>Edible ovine offal</b>   | 559   | 734    | 866   | 557   | 776   | 267   | 356   | 214   | 207   | 250   | 323   | 435   | <b>5,544</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 3,180 | 4,972  | 5,194 | 4,517 | 6,136 | 3,384 | 2,956 | 1,514 | 1,093 | 1,176 | 1,178 | 2,732 | <b>38,032</b> |  |
|   | 2023  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 2,407 | 2,353  | 2,812 | 2,773 |       |       |       |       |       |       |       |       | <b>10,345</b> |  |
| <b>Edible ovine offal</b>   | 263   | 312    | 584   | 692   |       |       |       |       |       |       |       |       | <b>1,851</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 2,670 | 2,665  | 3,396 | 3,465 |       |       |       |       |       |       |       |       | <b>12,196</b> |  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of sheepmeat to the UK, by volume, 2017 - 2023



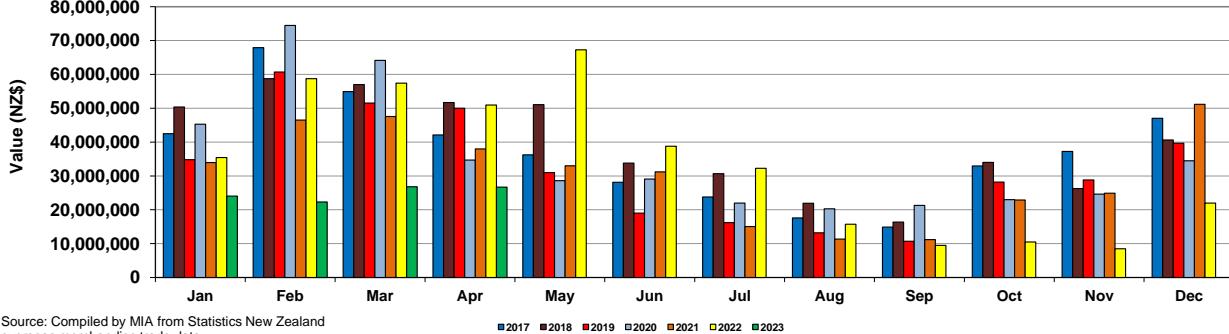
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by value  
(NZ\$)**

|                                  | 2017       |            |            |            |            |            |            |            |            |            |            |             |             |
|----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|-------------|
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 42,463,009 | 67,877,662 | 54,909,925 | 42,087,495 | 36,210,709 | 28,128,299 | 23,809,194 | 17,584,773 | 14,879,137 | 32,941,074 | 37,217,773 | 47,018,419  | 445,127,469 |
| Edible ovine offal               | 1,688,953  | 2,354,523  | 2,286,727  | 1,746,816  | 1,367,482  | 909,548    | 903,903    | 587,507    | 584,647    | 634,213    | 1,310,310  | 1,885,252   | 16,259,881  |
| <b>Total (sheepmeat + offal)</b> | 44,151,962 | 70,232,185 | 57,196,652 | 43,834,311 | 37,578,191 | 29,037,847 | 24,713,097 | 18,172,280 | 15,463,784 | 33,575,287 | 38,528,083 | 48,903,671  | 461,387,350 |
|                                  | 2018       |            |            |            |            |            |            |            |            |            |            |             |             |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | 30,644,872 | 21,926,236 | 16,387,545 | 33,988,830 | 26,278,002 | 40,628,302  | 472,496,264 |
| Edible ovine offal               | 1,451,506  | 2,434,072  | 1,821,501  | 2,426,849  | 2,150,692  | 1,641,703  | 1,097,957  | 985,015    | 692,347    | 1,207,183  | 1,296,495  | 1,579,244   | 18,784,564  |
| <b>Total (sheepmeat + offal)</b> | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |             |
|                                  | 2019       |            |            |            |            |            |            |            |            |            |            |             |             |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | 10,716,261 | 28,162,349 | 28,799,103 | 39,694,027  | 383,813,198 |
| Edible ovine offal               | 3,115,290  | 3,080,866  | 3,034,731  | 2,411,953  | 1,782,885  | 1,578,724  | 1,209,723  | 1,138,044  | 1,053,199  | 987,135    | 1,347,764  | 1,766,064   | 22,506,378  |
| <b>Total (sheepmeat + offal)</b> | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091  | 406,319,576 |
|                                  | 2020       |            |            |            |            |            |            |            |            |            |            |             |             |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 45,282,473 | 74,445,783 | 64,116,022 | 34,677,612 | 28,582,332 | 29,102,955 | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362  | 421,876,573 |
| Edible ovine offal               | 1,972,411  | 3,206,631  | 2,840,906  | 2,766,336  | 1,474,092  | 1,484,633  | 1,565,014  | 1,778,441  | 751,214    | 1,329,196  | 1,244,503  | 2,350,039   | 22,763,416  |
| <b>Total (sheepmeat + offal)</b> | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401  | 444,639,989 |
|                                  | 2021       |            |            |            |            |            |            |            |            |            |            |             |             |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 33,967,870 | 46,526,756 | 47,554,931 | 37,990,981 | 32,972,650 | 31,192,473 | 15,038,546 | 11,338,278 | 11,205,821 | 22,888,594 | 24,880,033 | 51,184,336  | 366,741,269 |
| Edible ovine offal               | 2,259,585  | 2,532,530  | 2,824,786  | 2,536,709  | 1,712,003  | 2,039,044  | 1,966,964  | 767,157    | 1,136,784  | 1,693,624  | 1,640,173  | 3,112,547   | 24,221,906  |
| <b>Total (sheepmeat + offal)</b> | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883  | 390,963,175 |
|                                  | 2022       |            |            |            |            |            |            |            |            |            |            |             |             |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 38,780,792 | 32,242,826 | 15,755,843 | 9,481,974  | 10,484,724 | 8,468,358  | 21,976,293  | 407,001,769 |
| Edible ovine offal               | 3,055,808  | 3,504,424  | 4,493,016  | 2,929,567  | 4,062,967  | 1,810,242  | 2,263,205  | 1,343,189  | 1,015,274  | 1,509,276  | 1,642,893  | 2,901,706   | 30,531,567  |
| <b>Total (sheepmeat + offal)</b> | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 40,591,034 | 34,506,031 | 17,099,032 | 10,497,248 | 11,994,000 | 10,111,251 | 24,877,999  | 437,533,336 |
|                                  | 2023       |            |            |            |            |            |            |            |            |            |            |             |             |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec         |             |
| <b>Sheepmeat exports</b>         | 24,056,219 | 22,289,835 | 26,804,850 | 26,705,751 |            |            |            |            |            |            |            |             | 99,856,655  |
| Edible ovine offal               | 1,851,242  | 1,857,146  | 3,102,879  | 4,175,807  |            |            |            |            |            |            |            |             | 10,987,074  |
| <b>Total (sheepmeat + offal)</b> | 25,907,461 | 24,146,981 | 29,907,729 | 30,881,558 |            |            |            |            |            |            |            |             | 110,843,729 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,  
by value, 2017 - 2023**



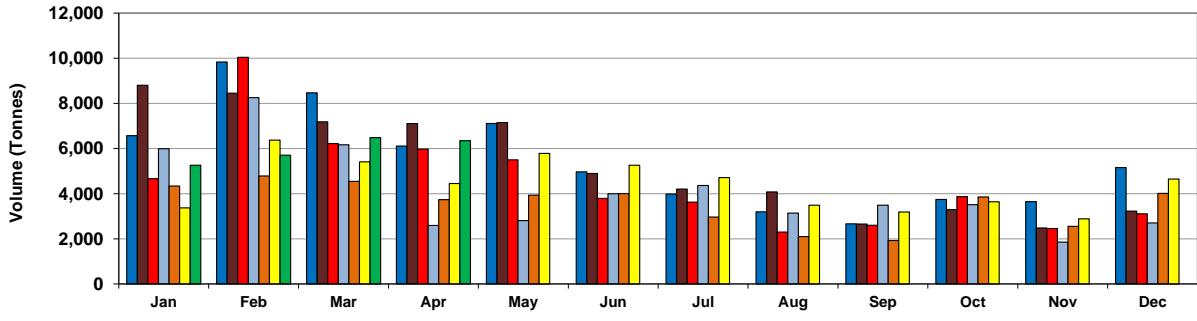
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by volume  
(Tonnes)

|                                  | 2017         |               |              |              |              |              |              |              |              |              |              |               |               |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 6,575        | 9,832         | 8,467        | 6,114        | 7,109        | 4,966        | 3,980        | 3,196        | 2,664        | 3,740        | 3,645        | 5,159         | <b>65,447</b> |
| Edible ovine offal               | 288          | 126           | 107          | 96           | 99           | 53           | 44           | 41           | 27           | 35           | 119          | 199           | <b>1,234</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>6,863</b> | <b>9,958</b>  | <b>8,574</b> | <b>6,210</b> | <b>7,208</b> | <b>5,019</b> | <b>4,024</b> | <b>3,237</b> | <b>2,691</b> | <b>3,775</b> | <b>3,764</b> | <b>5,358</b>  | <b>66,681</b> |
|                                  | 2018         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 8,803        | 8,453         | 7,181        | 7,107        | 7,150        | 4,892        | 4,201        | 4,076        | 2,652        | 3,294        | 2,483        | 3,231         | <b>63,523</b> |
| Edible ovine offal               | 176          | 109           | 175          | 74           | 113          | 27           | 59           | 10           | 63           | 118          | 136          | 190           | <b>1,250</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>8,562</b> | <b>7,356</b>  | <b>7,181</b> | <b>7,263</b> | <b>4,919</b> | <b>4,260</b> | <b>4,086</b> | <b>2,715</b> | <b>3,412</b> | <b>2,619</b> | <b>3,421</b> | <b>60,292</b> | <b>55,794</b> |
|                                  | 2019         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 4,666        | 10,038        | 6,221        | 5,977        | 5,499        | 3,794        | 3,625        | 2,296        | 2,600        | 3,873        | 2,458        | 3,107         | <b>54,154</b> |
| Edible ovine offal               | 182          | 76            | 178          | 97           | 49           | 48           | 119          | 19           | 43           | 161          | 96           | 257           | <b>1,325</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>4,848</b> | <b>10,114</b> | <b>6,399</b> | <b>6,074</b> | <b>5,548</b> | <b>3,842</b> | <b>3,744</b> | <b>2,315</b> | <b>2,643</b> | <b>4,034</b> | <b>2,554</b> | <b>3,364</b>  | <b>55,479</b> |
|                                  | 2020         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 5,991        | 8,252         | 6,166        | 2,589        | 2,803        | 4,000        | 4,363        | 3,137        | 3,490        | 3,514        | 1,854        | 2,704         | <b>48,863</b> |
| Edible ovine offal               | 179          | 232           | 98           | 16           | 34           | 54           | 44           | 38           | 19           | 161          | 109          | 166           | <b>1,150</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>6,170</b> | <b>8,484</b>  | <b>6,264</b> | <b>2,605</b> | <b>2,837</b> | <b>4,054</b> | <b>4,407</b> | <b>3,175</b> | <b>3,509</b> | <b>3,675</b> | <b>1,963</b> | <b>2,870</b>  | <b>50,013</b> |
|                                  | 2021         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 4,337        | 4,782         | 4,543        | 3,739        | 3,932        | 4,003        | 2,962        | 2,096        | 1,924        | 3,856        | 2,549        | 4,015         | <b>42,738</b> |
| Edible ovine offal               | 216          | 221           | 48           | 42           | 107          | 82           | 72           | 58           | 40           | 94           | 133          | 149           | <b>1,262</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>4,553</b> | <b>5,003</b>  | <b>4,591</b> | <b>3,781</b> | <b>4,039</b> | <b>4,085</b> | <b>3,034</b> | <b>2,154</b> | <b>1,964</b> | <b>3,950</b> | <b>2,682</b> | <b>4,164</b>  | <b>44,000</b> |
|                                  | 2022         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 3,371        | 6,376         | 5,410        | 4,454        | 5,785        | 5,264        | 4,710        | 3,492        | 3,188        | 3,639        | 2,889        | 4,652         | <b>53,230</b> |
| Edible ovine offal               | 72           | 43            | 165          | 17           | 89           | 34           | 58           | 14           | 198          | 31           | 234          | 204           | <b>1,159</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>3,443</b> | <b>6,419</b>  | <b>5,575</b> | <b>4,471</b> | <b>5,874</b> | <b>5,298</b> | <b>4,768</b> | <b>3,506</b> | <b>3,386</b> | <b>3,670</b> | <b>3,123</b> | <b>4,856</b>  | <b>54,389</b> |
|                                  | 2023         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 5,261        | 5,709         | 6,483        | 6,350        |              |              |              |              |              |              |              |               | <b>23,803</b> |
| Edible ovine offal               | 76           | 42            | 187          | 108          |              |              |              |              |              |              |              |               | <b>413</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>5,337</b> | <b>5,751</b>  | <b>6,670</b> | <b>6,458</b> |              |              |              |              |              |              |              |               | <b>24,216</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK),  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

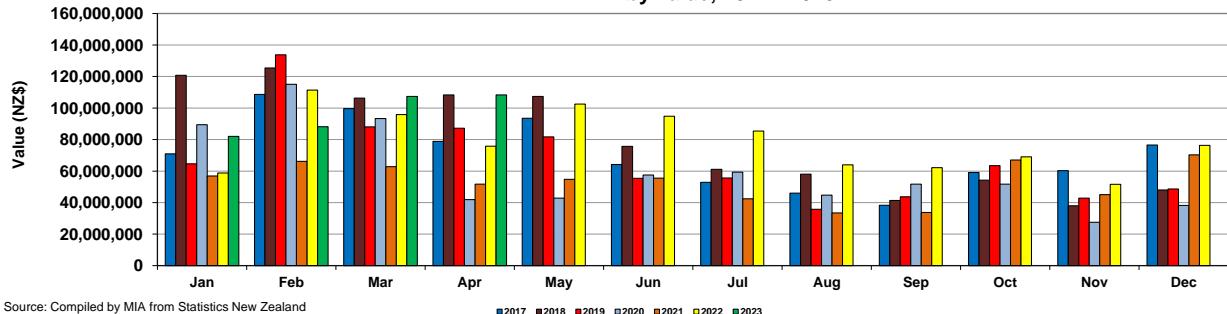
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by value  
(NZ\$)**

|                           | 2017           |             |             |             |             |            |            |            |            |            |            |            |             |
|---------------------------|----------------|-------------|-------------|-------------|-------------|------------|------------|------------|------------|------------|------------|------------|-------------|
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 70,981,450     | 108,620,589 | 99,672,480  | 78,826,460  | 93,567,961  | 64,162,877 | 52,894,644 | 46,018,818 | 38,311,760 | 59,085,384 | 60,234,773 | 76,556,690 | 848,933,886 |
| Edible ovine offal        | 862,954        | 657,688     | 734,090     | 514,383     | 604,387     | 287,194    | 238,928    | 210,672    | 203,193    | 123,009    | 324,345    | 722,254    | 5,483,097   |
| Total (sheepmeat + offal) | 71,844,404     | 109,278,277 | 100,406,570 | 79,340,843  | 94,172,348  | 64,450,071 | 53,133,572 | 46,229,490 | 38,514,953 | 59,208,393 | 60,559,118 | 77,278,944 | 854,416,983 |
|                           | 2018           |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 120,804,927    | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal        | 439,381        | 439,748     | 607,705     | 221,892     | 738,213     | 88,769     | 430,359    | 71,462     | 297,895    | 296,108    | 285,470    | 556,628    | 4,473,630   |
| Total (sheepmeat + offal) | Beef exports t | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 |
|                           | 2019           |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 64,627,615     | 133,782,052 | 88,078,908  | 87,148,272  | 81,758,943  | 55,407,764 | 55,654,803 | 35,806,181 | 43,656,634 | 63,386,870 | 42,824,017 | 48,649,463 | 800,781,522 |
| Edible ovine offal        | 566,490        | 304,911     | 540,663     | 397,317     | 202,731     | 233,668    | 303,631    | 142,674    | 219,491    | 402,242    | 330,132    | 775,039    | 4,418,989   |
| Total (sheepmeat + offal) | 65,194,105     | 134,086,963 | 88,619,571  | 87,545,589  | 81,981,674  | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
|                           | 2020           |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 89,382,122     | 115,131,060 | 93,358,902  | 41,901,582  | 42,836,028  | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal        | 453,127        | 876,908     | 350,712     | 131,004     | 105,328     | 139,319    | 208,464    | 134,405    | 123,879    | 632,464    | 291,062    | 446,548    | 3,893,220   |
| Total (sheepmeat + offal) | 89,835,249     | 116,007,968 | 93,709,614  | 42,032,586  | 42,941,356  | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
|                           | 2021           |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 56,933,432     | 66,170,330  | 62,804,042  | 51,685,872  | 54,746,862  | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal        | 684,580        | 578,540     | 180,856     | 153,724     | 523,936     | 182,581    | 276,856    | 174,664    | 173,645    | 281,472    | 349,831    | 399,706    | 3,960,391   |
| Total (sheepmeat + offal) | 57,618,012     | 66,748,870  | 62,984,888  | 51,839,596  | 55,270,798  | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
|                           | 2022           |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 58,826,029     | 111,372,754 | 95,900,265  | 75,771,166  | 102,530,278 | 94,815,708 | 85,377,921 | 63,950,350 | 62,187,510 | 69,065,331 | 51,612,125 | 76,311,210 | 947,720,647 |
| Edible ovine offal        | 198,696        | 214,313     | 530,371     | 96,057      | 415,896     | 167,971    | 213,028    | 128,646    | 617,598    | 172,101    | 761,092    | 833,037    | 4,348,806   |
| Total (sheepmeat + offal) | 59,024,725     | 111,587,067 | 96,430,636  | 75,867,223  | 102,946,174 | 94,983,679 | 85,590,949 | 64,078,996 | 62,805,108 | 69,237,432 | 52,373,217 | 77,144,247 | 952,069,453 |
|                           | 2023           |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan            | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 82,005,623     | 88,153,011  | 107,353,454 | 108,295,154 |             |            |            |            |            |            |            |            | 385,807,242 |
| Edible ovine offal        | 291,013        | 227,093     | 681,295     | 405,491     |             |            |            |            |            |            |            |            | 1,604,892   |
| Total (sheepmeat + offal) | 82,296,636     | 88,380,104  | 108,034,749 | 108,700,645 |             |            |            |            |            |            |            |            | 387,412,134 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),  
by value, 2017 - 2023**



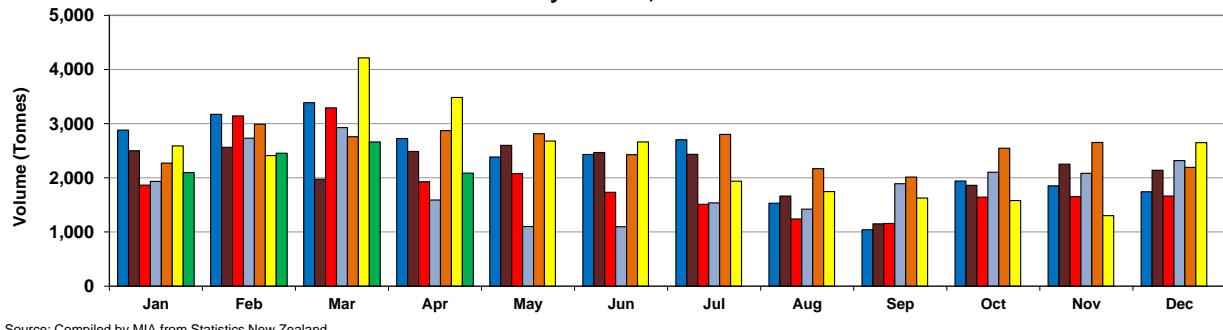
Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2017-2023, by volume  
(Tonnes)**

|                                  | 2017  |       |       |       |       |       |       |       |       |       |       |        |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742  |
| <b>Edible ovine offal</b>        | 310   | 327   | 825   | 584   | 459   | 205   | 168   | 101   | 70    | 127   | 238   | 236    |
| <b>Total (sheepmeat + offal)</b> | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978  |
|                                  | 2018  |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141  |
| <b>Edible ovine offal</b>        | 424   | 830   | 451   | 502   | 271   | 230   | 145   | 79    | 41    | 22    | 132   | 137    |
| <b>Total (sheepmeat + offal)</b> | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 | 2,6440 |
|                                  | 2019  |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663  |
| <b>Edible ovine offal</b>        | 214   | 527   | 717   | 597   | 690   | 414   | 267   | 149   | 123   | 205   | 97    | 83     |
| <b>Total (sheepmeat + offal)</b> | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746  |
|                                  | 2020  |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320  |
| <b>Edible ovine offal</b>        | 118   | 406   | 451   | 373   | 219   | 223   | 308   | 340   | 391   | 199   | 116   | 240    |
| <b>Total (sheepmeat + offal)</b> | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560  |
|                                  | 2021  |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194  |
| <b>Edible ovine offal</b>        | 184   | 312   | 406   | 351   | 143   | 329   | 409   | 151   | 196   | 203   | 317   | 110    |
| <b>Total (sheepmeat + offal)</b> | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304  |
|                                  | 2022  |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,664 | 1,937 | 1,746 | 1,627 | 1,581 | 1,303 | 2,651  |
| <b>Edible ovine offal</b>        | 316   | 91    | 487   | 164   | 442   | 282   | 273   | 193   | 94    | 141   | 269   | 112    |
| <b>Total (sheepmeat + offal)</b> | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,946 | 2,210 | 1,939 | 1,721 | 1,722 | 1,572 | 2,763  |
|                                  | 2023  |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec    |
| <b>Sheepmeat exports</b>         | 2,096 | 2,455 | 2,664 | 2,088 |       |       |       |       |       |       |       |        |
| <b>Edible ovine offal</b>        | 261   | 265   | 257   | 299   |       |       |       |       |       |       |       |        |
| <b>Total (sheepmeat + offal)</b> | 2,357 | 2,720 | 2,921 | 2,387 |       |       |       |       |       |       |       |        |
|                                  |       |       |       | 2,472 |       |       |       |       |       |       |       |        |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,  
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

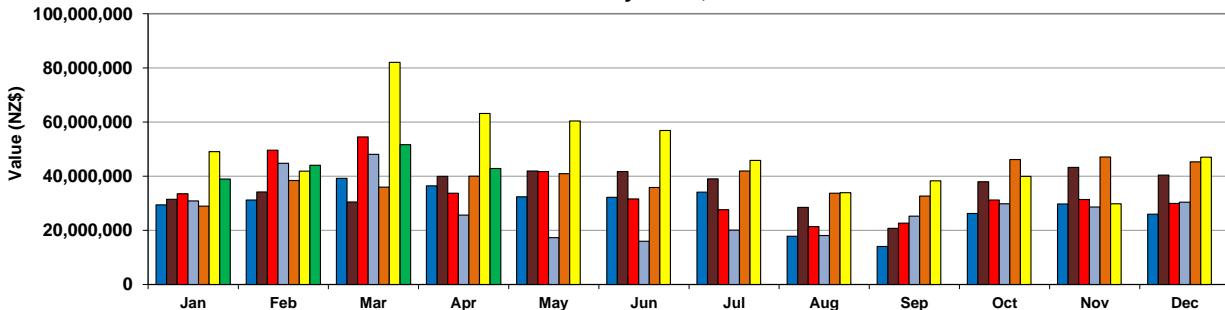
■2017 ■2018 ■2019 ■2020 ■2021 ■2023

**Monthly exports of sheepmeat and edible offal to the United States, 2017-2023, by value  
(NZ\$)**

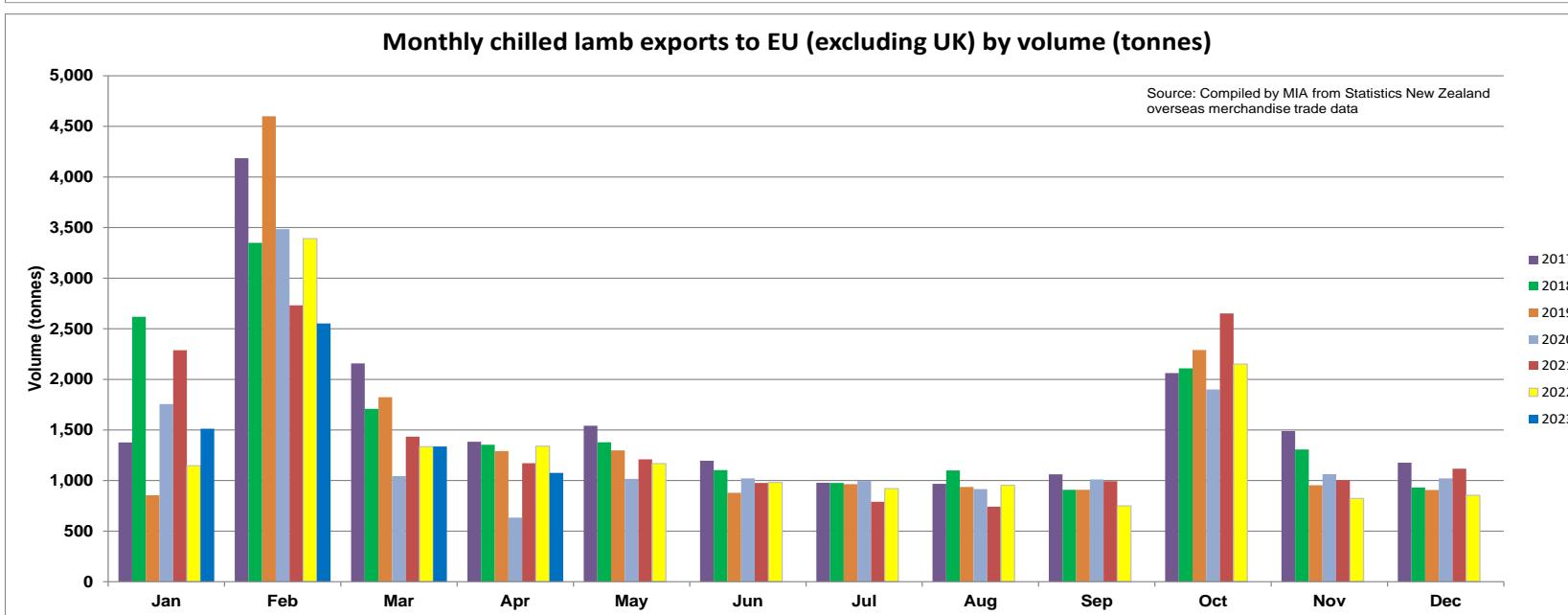
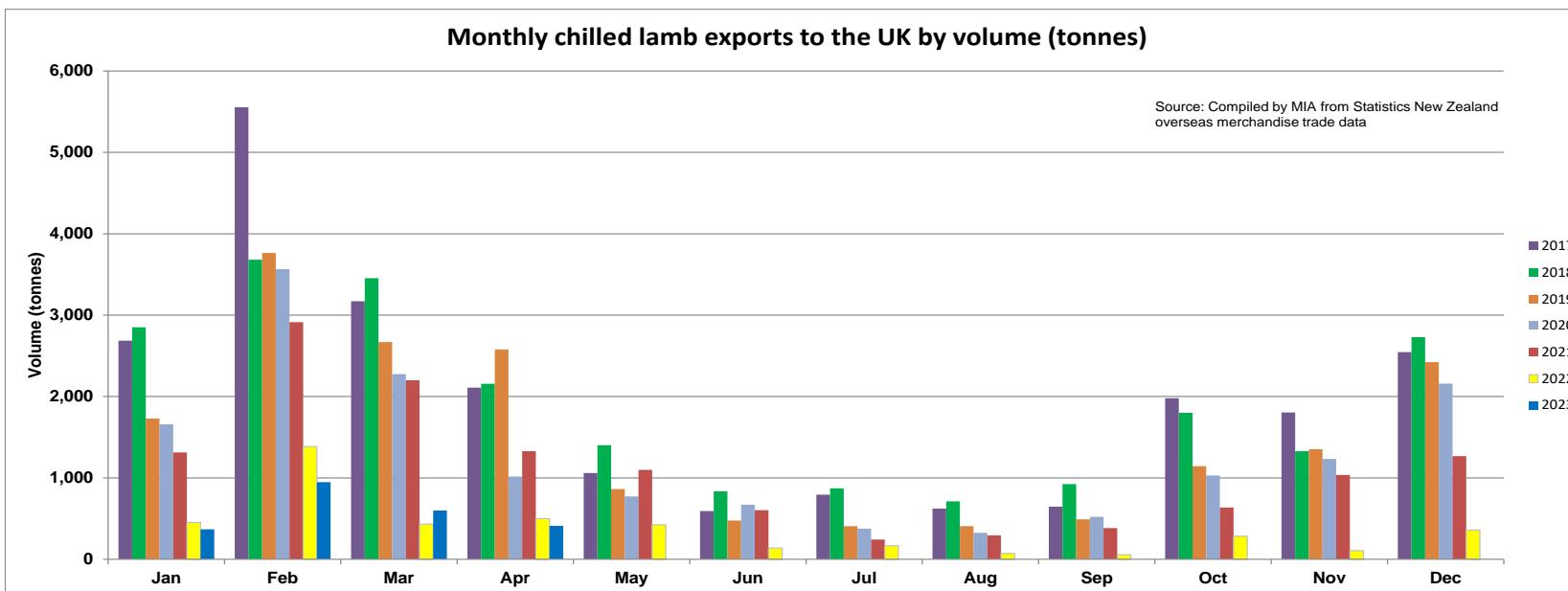
|                                  | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 29,416,181        | 31,218,025        | 39,203,053        | 36,421,786        | 32,371,270        | 32,207,557        | 34,072,643        | 17,849,399        | 14,071,085        | 26,230,095        | 29,747,080        | 25,937,979         | <b>348,746,153</b> |
| Edible ovine offal               | 580,296           | 489,125           | 1,499,063         | 1,021,481         | 804,435           | 400,990           | 387,314           | 319,121           | 193,496           | 211,898           | 475,478           | 472,421            | <b>6,855,118</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>29,996,477</b> | <b>31,707,150</b> | <b>40,702,116</b> | <b>37,443,267</b> | <b>33,175,705</b> | <b>32,608,547</b> | <b>34,459,957</b> | <b>18,168,520</b> | <b>14,264,581</b> | <b>26,441,993</b> | <b>30,222,558</b> | <b>26,410,400</b>  | <b>355,601,271</b> |
|                                  | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 31,480,087        | 34,162,857        | 30,436,272        | 39,901,161        | 41,934,730        | 41,696,983        | 39,016,460        | 28,488,135        | 20,733,587        | 37,917,762        | 43,227,422        | 40,367,591         | <b>429,363,047</b> |
| Edible ovine offal               | 917,604           | 1,406,740         | 753,822           | 987,939           | 627,424           | 621,848           | 282,800           | 211,311           | 188,300           | 85,028            | 375,494           | 288,457            | <b>6,746,767</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>35,569,597</b> | <b>31,190,094</b> | <b>40,889,100</b> | <b>42,562,154</b> | <b>42,318,831</b> | <b>39,299,260</b> | <b>28,699,446</b> | <b>20,921,887</b> | <b>38,002,790</b> | <b>43,602,916</b> | <b>40,656,048</b> | <b>403,712,123</b> |                    |
|                                  | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 33,524,677        | 49,563,613        | 54,509,918        | 33,700,315        | 41,728,686        | 31,606,071        | 27,581,438        | 21,395,409        | 22,634,173        | 31,220,319        | 31,362,160        | 29,906,558         | <b>408,733,337</b> |
| Edible ovine offal               | 434,679           | 1,093,941         | 1,418,833         | 1,140,987         | 1,357,608         | 802,365           | 598,125           | 415,046           | 401,907           | 570,290           | 314,161           | 252,931            | <b>8,800,873</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>33,959,356</b> | <b>50,657,554</b> | <b>55,928,751</b> | <b>34,841,302</b> | <b>43,086,294</b> | <b>32,408,436</b> | <b>28,179,563</b> | <b>21,810,455</b> | <b>23,036,080</b> | <b>31,790,609</b> | <b>31,676,321</b> | <b>30,159,489</b>  | <b>417,534,210</b> |
|                                  | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 30,830,470        | 44,760,001        | 48,091,733        | 25,635,763        | 17,270,297        | 15,990,021        | 20,065,622        | 18,093,002        | 25,201,138        | 29,820,309        | 28,600,418        | 30,406,274         | <b>334,765,048</b> |
| Edible ovine offal               | 288,561           | 1,097,694         | 1,245,389         | 778,234           | 495,010           | 407,269           | 636,331           | 754,538           | 741,368           | 409,921           | 392,711           | 744,563            | <b>7,991,589</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>31,119,031</b> | <b>45,857,695</b> | <b>49,337,122</b> | <b>26,413,997</b> | <b>17,765,307</b> | <b>16,397,290</b> | <b>20,701,953</b> | <b>18,847,540</b> | <b>25,942,506</b> | <b>30,230,230</b> | <b>28,993,129</b> | <b>31,150,837</b>  | <b>342,756,637</b> |
|                                  | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 28,948,986        | 38,371,882        | 35,964,056        | 39,988,035        | 40,909,573        | 35,801,718        | 41,894,023        | 33,720,858        | 32,616,064        | 46,166,856        | 47,077,882        | 45,307,607         | <b>466,767,540</b> |
| Edible ovine offal               | 520,614           | 941,687           | 1,056,469         | 1,103,886         | 483,852           | 825,847           | 994,443           | 480,696           | 451,859           | 517,893           | 801,468           | 363,885            | <b>8,542,599</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>29,469,600</b> | <b>39,313,569</b> | <b>37,020,525</b> | <b>41,091,921</b> | <b>41,393,425</b> | <b>36,627,565</b> | <b>42,888,466</b> | <b>34,201,554</b> | <b>33,067,923</b> | <b>46,684,749</b> | <b>47,879,350</b> | <b>45,671,492</b>  | <b>475,310,139</b> |
|                                  | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 49,035,958        | 41,815,384        | 82,010,912        | 63,187,098        | 60,396,372        | 56,880,568        | 45,823,213        | 33,928,755        | 38,282,911        | 39,933,595        | 29,777,028        | 46,978,595         | <b>588,050,389</b> |
| Edible ovine offal               | 843,175           | 273,812           | 1,451,871         | 424,438           | 1,351,983         | 1,086,414         | 943,537           | 796,763           | 498,644           | 514,893           | 966,395           | 436,353            | <b>9,578,278</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>49,879,133</b> | <b>42,089,196</b> | <b>83,462,783</b> | <b>63,611,536</b> | <b>61,748,355</b> | <b>57,966,982</b> | <b>46,766,750</b> | <b>34,715,518</b> | <b>38,781,555</b> | <b>40,448,488</b> | <b>30,743,423</b> | <b>47,414,948</b>  | <b>597,628,667</b> |
|                                  | 2023              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 38,907,844        | 44,006,951        | 51,627,576        | 42,855,816        |                   |                   |                   |                   |                   |                   |                   |                    | <b>177,398,187</b> |
| Edible ovine offal               | 1,260,177         | 1,206,653         | 1,271,973         | 1,511,996         |                   |                   |                   |                   |                   |                   |                   |                    | <b>5,250,799</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>40,168,021</b> | <b>45,213,604</b> | <b>52,899,549</b> | <b>44,367,812</b> |                   |                   |                   |                   |                   |                   |                   |                    | <b>182,648,986</b> |

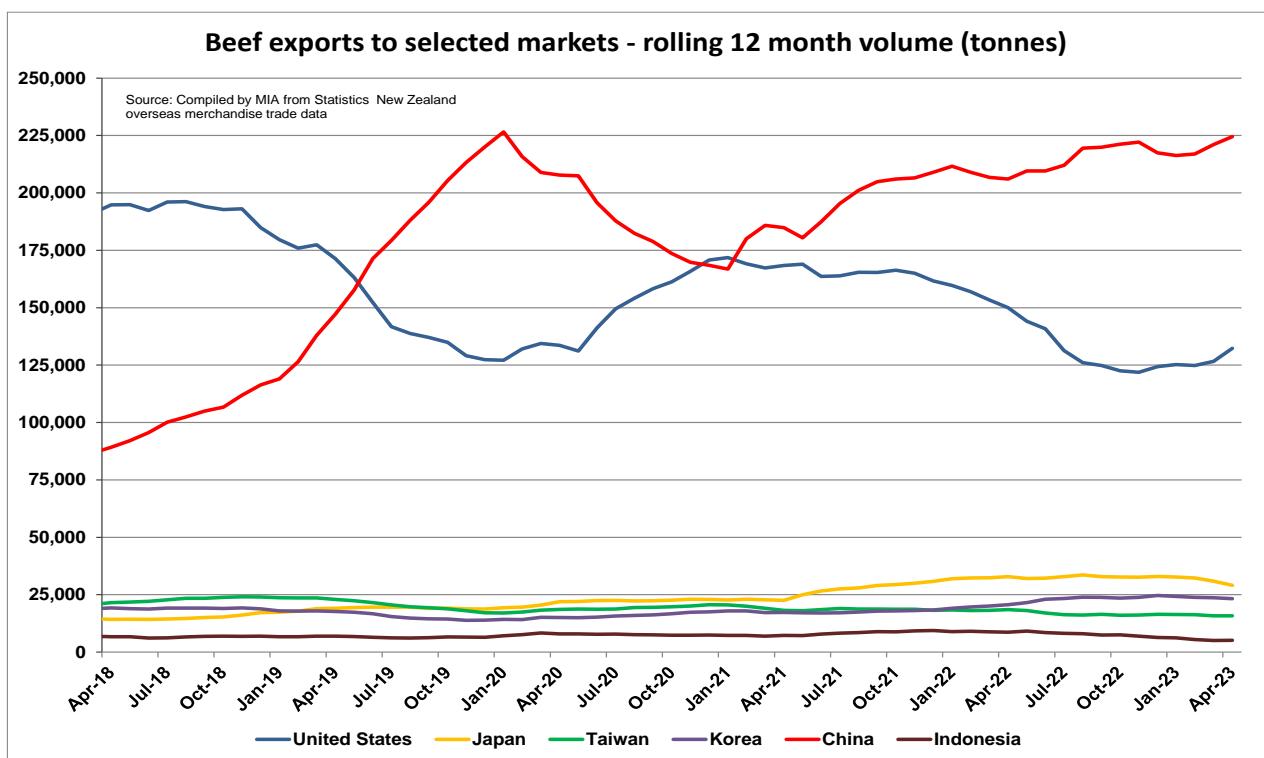
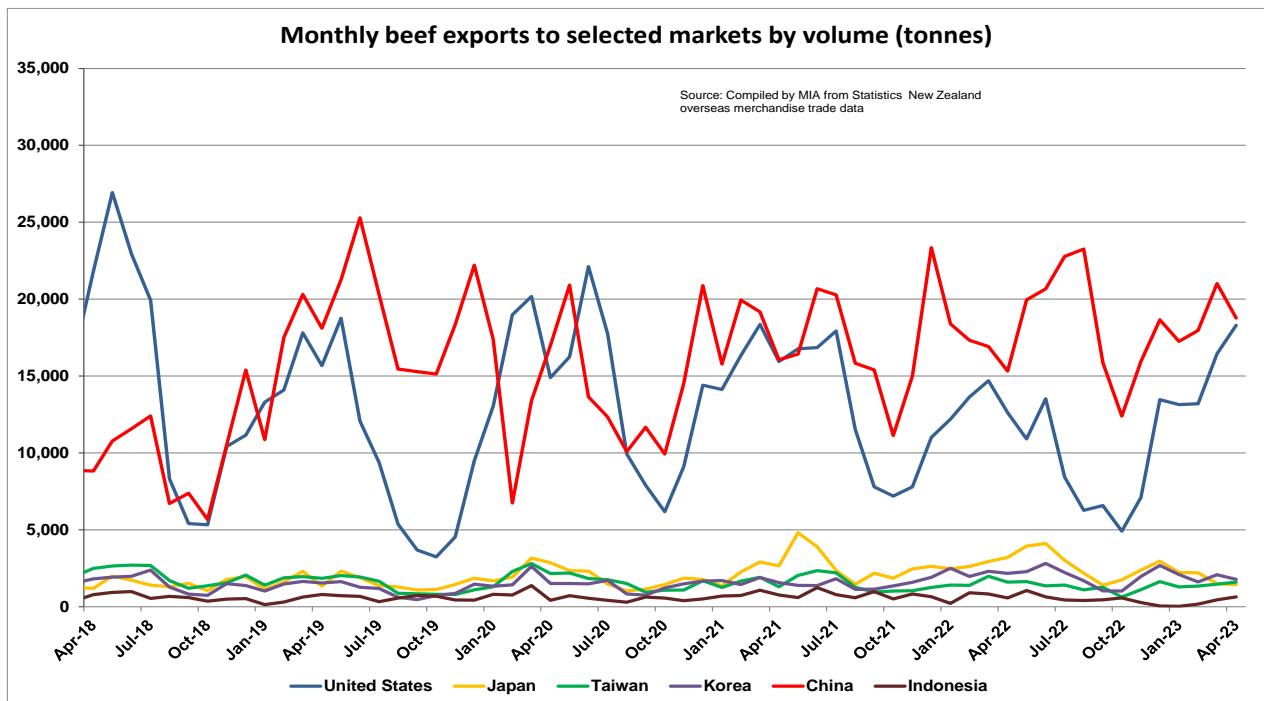
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



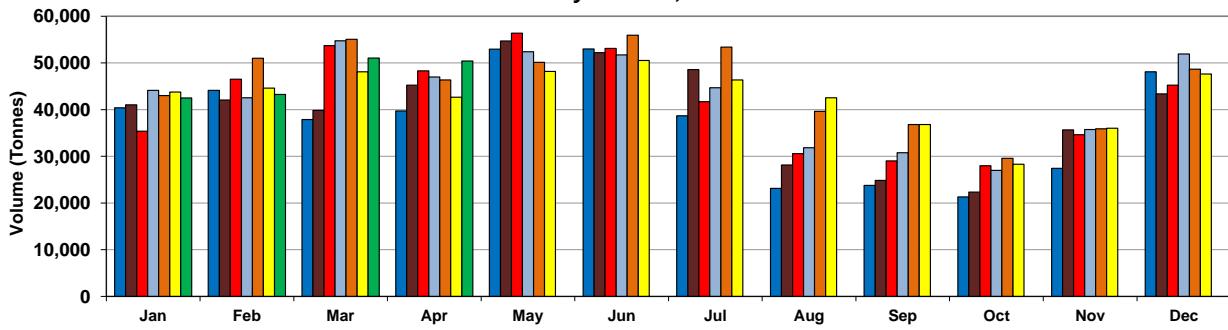


Monthly exports of beef and edible offal to all market, 2017-2023, by volume  
(Tonnes)

|                             | 2017          |               |               |               |               |               |               |               |               |               |               |               |                |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 37,098        | 40,779        | 33,995        | 35,609        | 48,199        | 47,529        | 35,149        | 20,883        | 21,571        | 19,443        | 25,044        | 43,923        | <b>409,222</b> |
| Edible beef offal           | 3,296         | 3,337         | 3,894         | 4,093         | 4,774         | 5,483         | 3,546         | 2,240         | 2,193         | 1,850         | 2,404         | 4,191         | <b>41,301</b>  |
| <b>Total (beef + offal)</b> | <b>40,394</b> | <b>44,116</b> | <b>37,888</b> | <b>39,703</b> | <b>52,973</b> | <b>53,012</b> | <b>38,695</b> | <b>23,122</b> | <b>23,764</b> | <b>21,293</b> | <b>27,448</b> | <b>48,115</b> | <b>450,524</b> |
|                             | 2018          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 37,689        | 38,451        | 36,195        | 41,278        | 50,034        | 46,983        | 44,375        | 25,426        | 22,518        | 20,171        | 32,449        | 39,655        | <b>435,224</b> |
| Edible beef offal           | 3,336         | 3,632         | 3,650         | 3,983         | 4,666         | 5,233         | 4,205         | 2,734         | 2,317         | 2,175         | 3,232         | 3,724         | <b>42,885</b>  |
| <b>Total (beef + offal)</b> | <b>41,025</b> | <b>42,082</b> | <b>39,845</b> | <b>45,261</b> | <b>54,700</b> | <b>52,217</b> | <b>48,580</b> | <b>28,160</b> | <b>24,834</b> | <b>22,346</b> | <b>35,680</b> | <b>43,379</b> | <b>478,109</b> |
|                             | 2019          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 32,596        | 42,368        | 48,874        | 44,103        | 51,713        | 48,674        | 38,094        | 28,119        | 26,378        | 25,649        | 31,654        | 41,472        | <b>459,693</b> |
| Edible beef offal           | 2,803         | 4,148         | 4,836         | 4,208         | 4,670         | 4,452         | 3,616         | 2,438         | 2,629         | 2,358         | 2,965         | 3,768         | <b>42,892</b>  |
| <b>Total (beef + offal)</b> | <b>35,398</b> | <b>46,516</b> | <b>53,710</b> | <b>48,311</b> | <b>56,383</b> | <b>53,125</b> | <b>41,710</b> | <b>30,557</b> | <b>29,007</b> | <b>28,007</b> | <b>34,620</b> | <b>45,239</b> | <b>502,585</b> |
|                             | 2020          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 40,354        | 38,611        | 50,284        | 43,496        | 48,701        | 47,394        | 40,574        | 29,126        | 28,099        | 24,551        | 32,977        | 47,594        | <b>471,761</b> |
| Edible beef offal           | 3,781         | 3,950         | 4,449         | 3,487         | 3,686         | 4,343         | 4,109         | 2,704         | 2,663         | 2,459         | 2,751         | 4,332         | <b>42,714</b>  |
| <b>Total (beef + offal)</b> | <b>44,135</b> | <b>42,561</b> | <b>54,733</b> | <b>46,983</b> | <b>52,387</b> | <b>51,737</b> | <b>44,683</b> | <b>31,829</b> | <b>30,762</b> | <b>27,011</b> | <b>35,728</b> | <b>51,926</b> | <b>514,475</b> |
|                             | 2021          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 39,446        | 47,532        | 50,198        | 42,959        | 46,162        | 51,455        | 49,370        | 36,153        | 33,763        | 27,322        | 33,278        | 44,900        | <b>502,538</b> |
| Edible beef offal           | 3,578         | 3,497         | 4,861         | 3,387         | 3,966         | 4,475         | 4,034         | 3,481         | 3,051         | 2,250         | 2,626         | 3,746         | <b>42,952</b>  |
| <b>Total (beef + offal)</b> | <b>43,024</b> | <b>51,029</b> | <b>55,059</b> | <b>46,346</b> | <b>50,128</b> | <b>55,930</b> | <b>53,404</b> | <b>39,634</b> | <b>36,815</b> | <b>29,571</b> | <b>35,904</b> | <b>48,646</b> | <b>545,491</b> |
|                             | 2022          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 40,716        | 41,690        | 44,448        | 39,527        | 44,640        | 47,052        | 42,906        | 39,829        | 33,719        | 26,412        | 33,237        | 44,700        | <b>478,877</b> |
| Edible beef offal           | 3,072         | 2,932         | 3,659         | 3,129         | 3,547         | 3,475         | 3,454         | 2,716         | 3,100         | 1,877         | 2,800         | 2,940         | <b>36,701</b>  |
| <b>Total (beef + offal)</b> | <b>43,787</b> | <b>44,622</b> | <b>48,106</b> | <b>42,656</b> | <b>48,187</b> | <b>50,527</b> | <b>46,360</b> | <b>42,545</b> | <b>36,819</b> | <b>28,289</b> | <b>36,037</b> | <b>47,640</b> | <b>515,577</b> |
|                             | 2023          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Beef exports</b>         | 40,070        | 40,233        | 47,202        | 46,732        |               |               |               |               |               |               |               |               | <b>174,237</b> |
| Edible beef offal           | 2,437         | 3,017         | 3,865         | 3,698         |               |               |               |               |               |               |               |               | <b>13,017</b>  |
| <b>Total (beef + offal)</b> | <b>42,507</b> | <b>43,250</b> | <b>51,067</b> | <b>50,430</b> |               |               |               |               |               |               |               |               | <b>187,254</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to all markets,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

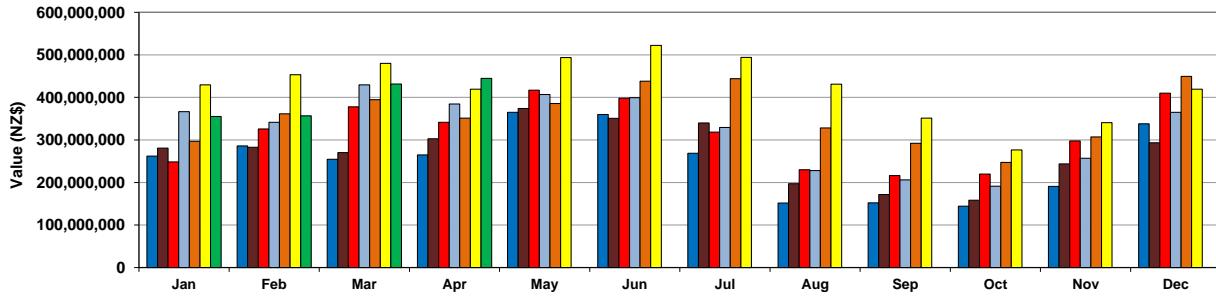
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to all markets, 2017-2023, by value  
(NZ\$)

|                      | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 247,966,378 | 270,774,540 | 236,922,518 | 249,289,701 | 343,829,268 | 336,391,437 | 254,163,803 | 143,179,542 | 143,575,577 | 137,396,674 | 180,967,984 | 321,403,300 | 2,865,860,722 |
| Edible beef offal    | 14,156,415  | 15,055,572  | 17,571,366  | 15,422,688  | 21,201,183  | 23,398,487  | 14,701,888  | 8,492,028   | 8,642,287   | 6,704,295   | 9,882,328   | 16,507,985  | 171,736,522   |
| Total (beef + offal) | 262,122,793 | 285,830,112 | 254,493,884 | 264,712,389 | 365,030,451 | 359,789,924 | 268,865,691 | 151,671,570 | 152,217,864 | 144,100,969 | 190,850,312 | 337,911,285 | 3,037,597,244 |
|                      | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 267,322,660 | 268,222,846 | 256,618,700 | 286,651,648 | 354,498,570 | 329,389,742 | 321,901,011 | 186,250,449 | 161,966,946 | 149,981,708 | 230,726,630 | 277,899,515 | 3,091,430,425 |
| Edible beef offal    | 13,654,526  | 14,436,421  | 13,686,151  | 16,260,946  | 19,262,660  | 21,286,804  | 18,137,564  | 10,686,006  | 9,652,923   | 8,541,825   | 12,887,317  | 15,313,758  | 173,806,901   |
| Total (beef + offal) | 280,977,186 | 282,659,267 | 270,304,851 | 302,912,594 | 373,761,230 | 350,676,546 | 340,038,575 | 196,936,455 | 171,619,869 | 158,523,533 | 243,613,947 | 293,213,273 | 3,265,237,326 |
|                      | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 236,471,903 | 309,349,292 | 357,158,824 | 322,467,778 | 394,146,119 | 375,779,958 | 300,448,755 | 218,279,066 | 204,210,023 | 209,054,663 | 282,411,128 | 390,175,898 | 3,599,953,407 |
| Edible beef offal    | 11,820,051  | 16,409,493  | 20,753,683  | 18,828,036  | 22,760,385  | 22,320,612  | 18,117,246  | 11,739,363  | 12,151,756  | 10,649,496  | 15,295,435  | 19,865,879  | 200,711,435   |
| Total (beef + offal) | 248,291,954 | 325,758,785 | 377,912,507 | 341,295,814 | 416,906,504 | 398,100,570 | 318,566,001 | 230,018,429 | 216,361,779 | 219,704,159 | 297,706,563 | 410,041,777 | 3,800,664,842 |
|                      | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 348,639,777 | 322,462,478 | 405,384,765 | 364,063,579 | 386,313,674 | 379,403,918 | 310,441,506 | 215,683,414 | 195,980,215 | 179,827,550 | 244,167,266 | 344,164,129 | 3,696,532,271 |
| Edible beef offal    | 17,999,598  | 19,098,898  | 24,271,546  | 20,307,181  | 20,590,167  | 20,111,250  | 19,060,673  | 12,230,113  | 10,259,446  | 11,234,548  | 12,848,080  | 20,862,703  | 208,874,203   |
| Total (beef + offal) | 366,639,375 | 341,561,376 | 429,656,311 | 384,370,760 | 406,903,841 | 399,515,168 | 329,502,179 | 227,913,527 | 206,239,661 | 191,062,098 | 257,015,346 | 365,026,832 | 3,905,406,474 |
|                      | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 280,071,248 | 343,005,861 | 368,776,335 | 331,837,913 | 361,489,214 | 411,064,039 | 414,119,684 | 305,064,553 | 270,059,858 | 230,251,902 | 288,457,258 | 427,623,777 | 4,031,821,642 |
| Edible beef offal    | 16,991,941  | 18,380,055  | 25,760,490  | 19,461,351  | 24,255,869  | 27,153,113  | 29,756,056  | 23,119,299  | 22,033,581  | 17,086,845  | 18,715,440  | 21,824,945  | 264,538,985   |
| Total (beef + offal) | 297,063,189 | 361,385,916 | 394,536,825 | 351,299,264 | 385,745,083 | 438,217,152 | 443,875,740 | 328,183,852 | 292,093,439 | 247,338,747 | 307,172,698 | 449,448,722 | 4,296,360,627 |
|                      | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 404,357,551 | 433,183,069 | 451,569,597 | 395,008,012 | 467,142,561 | 493,728,528 | 464,918,503 | 408,572,085 | 329,174,627 | 263,263,684 | 321,810,941 | 397,539,668 | 4,830,268,826 |
| Edible beef offal    | 25,225,486  | 20,211,519  | 28,266,523  | 24,184,167  | 26,355,242  | 28,514,063  | 29,234,585  | 22,640,124  | 22,105,835  | 13,305,958  | 18,715,372  | 21,826,154  | 280,585,028   |
| Total (beef + offal) | 429,583,037 | 453,394,588 | 479,836,120 | 419,192,179 | 493,497,803 | 522,242,591 | 494,153,088 | 431,212,209 | 351,280,462 | 276,569,642 | 340,526,313 | 419,365,822 | 5,110,853,854 |
|                      | 2023        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 340,100,951 | 337,233,858 | 406,279,898 | 420,181,448 |             |             |             |             |             |             |             |             | 1,503,796,155 |
| Edible beef offal    | 15,131,033  | 19,361,086  | 25,028,700  | 24,530,513  |             |             |             |             |             |             |             |             | 84,051,332    |
| Total (beef + offal) | 355,231,984 | 356,594,944 | 431,308,598 | 444,711,961 |             |             |             |             |             |             |             |             | 1,587,847,487 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of beef and edible offal to all markets, by value, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

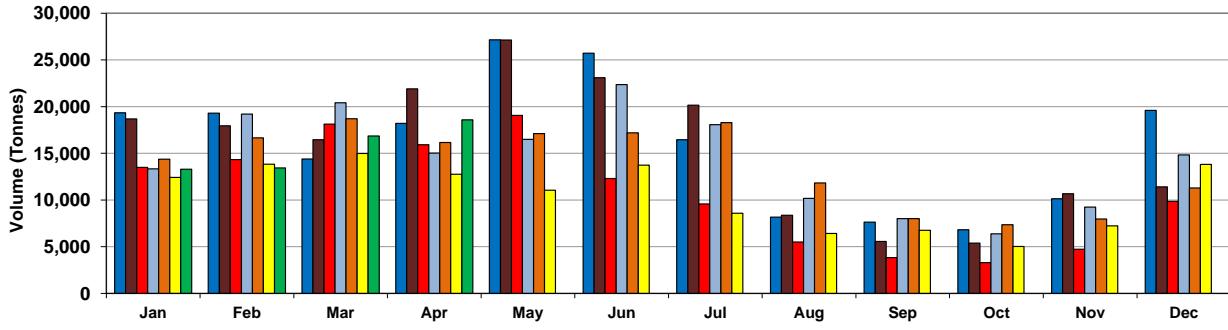
■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

**Monthly exports of beef and edible offal to the United States, 2017-2023, by volume  
(Tonnes)**

|                             | 2017          |               |               |               |               |               |               |               |              |              |               |               |                |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|----------------|
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 19,232        | 19,186        | 14,159        | 18,122        | 26,890        | 25,500        | 16,258        | 8,077         | 7,541        | 6,702        | 10,054        | 19,372        | <b>191,093</b> |
| Edible beef offal           | 114           | 111           | 226           | 80            | 260           | 217           | 193           | 83            | 86           | 118          | 93            | 225           | <b>1,806</b>   |
| <b>Total (beef + offal)</b> | <b>19,346</b> | <b>19,297</b> | <b>14,385</b> | <b>18,202</b> | <b>27,150</b> | <b>25,717</b> | <b>16,451</b> | <b>8,160</b>  | <b>7,627</b> | <b>6,820</b> | <b>10,147</b> | <b>19,597</b> | <b>192,899</b> |
|                             | 2018          |               |               |               |               |               |               |               |              |              |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 18,528        | 17,772        | 16,325        | 21,814        | 26,934        | 22,946        | 19,927        | 8,307         | 5,411        | 5,326        | 10,415        | 11,158        | <b>184,863</b> |
| Edible beef offal           | 165           | 170           | 141           | 90            | 195           | 156           | 221           | 54            | 146          | 66           | 262           | 245           | <b>1,911</b>   |
| <b>Total (beef + offal)</b> | <b>18,693</b> | <b>17,942</b> | <b>16,466</b> | <b>21,904</b> | <b>27,129</b> | <b>23,102</b> | <b>20,148</b> | <b>8,361</b>  | <b>5,557</b> | <b>5,392</b> | <b>10,677</b> | <b>11,403</b> | <b>186,774</b> |
|                             | 2019          |               |               |               |               |               |               |               |              |              |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 13,296        | 14,093        | 17,812        | 15,671        | 18,757        | 12,073        | 9,376         | 5,369         | 3,690        | 3,242        | 4,533         | 9,496         | <b>127,408</b> |
| Edible beef offal           | 205           | 242           | 326           | 254           | 299           | 230           | 205           | 133           | 142          | 61           | 196           | 357           | <b>2,650</b>   |
| <b>Total (beef + offal)</b> | <b>13,501</b> | <b>14,335</b> | <b>18,138</b> | <b>15,925</b> | <b>19,056</b> | <b>12,303</b> | <b>9,581</b>  | <b>5,502</b>  | <b>3,832</b> | <b>3,303</b> | <b>4,729</b>  | <b>9,853</b>  | <b>130,058</b> |
|                             | 2020          |               |               |               |               |               |               |               |              |              |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 13,050        | 18,977        | 20,176        | 14,893        | 16,245        | 22,117        | 17,752        | 9,940         | 7,894        | 6,181        | 9,096         | 14,402        | <b>170,723</b> |
| Edible beef offal           | 284           | 233           | 247           | 139           | 260           | 255           | 309           | 245           | 110          | 199          | 153           | 434           | <b>2,868</b>   |
| <b>Total (beef + offal)</b> | <b>13,334</b> | <b>19,210</b> | <b>20,423</b> | <b>15,032</b> | <b>16,505</b> | <b>22,372</b> | <b>18,061</b> | <b>10,185</b> | <b>8,004</b> | <b>6,380</b> | <b>9,249</b>  | <b>14,836</b> | <b>173,591</b> |
|                             | 2021          |               |               |               |               |               |               |               |              |              |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 14,125        | 16,336        | 18,357        | 15,949        | 16,774        | 16,849        | 17,931        | 11,537        | 7,794        | 7,188        | 7,795         | 11,012        | <b>161,647</b> |
| Edible beef offal           | 254           | 329           | 358           | 210           | 344           | 350           | 365           | 297           | 215          | 166          | 183           | 282           | <b>3,353</b>   |
| <b>Total (beef + offal)</b> | <b>14,379</b> | <b>16,665</b> | <b>18,715</b> | <b>16,159</b> | <b>17,118</b> | <b>17,199</b> | <b>18,296</b> | <b>11,834</b> | <b>8,009</b> | <b>7,354</b> | <b>7,978</b>  | <b>11,294</b> | <b>165,000</b> |
|                             | 2022          |               |               |               |               |               |               |               |              |              |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 12,194        | 13,632        | 14,690        | 12,615        | 10,905        | 13,525        | 8,433         | 6,264         | 6,581        | 4,918        | 7,099         | 13,471        | <b>124,327</b> |
| Edible beef offal           | 236           | 208           | 298           | 138           | 152           | 221           | 164           | 156           | 187          | 120          | 143           | 336           | <b>2,359</b>   |
| <b>Total (beef + offal)</b> | <b>12,430</b> | <b>13,840</b> | <b>14,988</b> | <b>12,753</b> | <b>11,057</b> | <b>13,746</b> | <b>8,597</b>  | <b>6,420</b>  | <b>6,768</b> | <b>5,038</b> | <b>7,242</b>  | <b>13,807</b> | <b>126,686</b> |
|                             | 2023          |               |               |               |               |               |               |               |              |              |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep          | Oct          | Nov           | Dec           |                |
| <b>Beef exports</b>         | 13,141        | 13,194        | 16,447        | 18,296        |               |               |               |               |              |              |               |               | <b>61,078</b>  |
| Edible beef offal           | 157           | 245           | 409           | 288           |               |               |               |               |              |              |               |               | <b>1,099</b>   |
| <b>Total (beef + offal)</b> | <b>13,298</b> | <b>13,439</b> | <b>16,856</b> | <b>18,584</b> |               |               |               |               |              |              |               |               | <b>62,177</b>  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,  
by volume, 2017 - 2023**



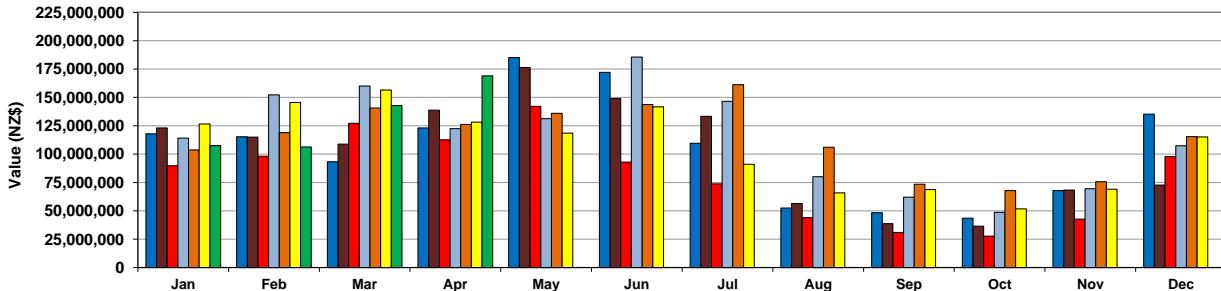
Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States, 2017-2023, by value  
(NZ\$)**

|                      | 2017        |             |             |             |             |             |             |             |            |            |            |             |               |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|------------|------------|-------------|---------------|
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 117,090,604 | 114,648,075 | 91,645,264  | 122,499,386 | 183,124,115 | 170,647,396 | 108,272,827 | 51,853,239  | 47,615,980 | 42,841,971 | 67,097,580 | 133,380,731 | 1,250,717,168 |
| Edible beef offal    | 876,400     | 630,362     | 1,688,729   | 626,529     | 1,940,568   | 1,431,534   | 1,349,281   | 632,496     | 828,316    | 720,262    | 870,903    | 1,903,461   | 13,498,841    |
| Total (beef + offal) | 117,967,004 | 115,278,437 | 93,333,993  | 123,125,915 | 185,064,683 | 172,078,930 | 109,622,108 | 52,485,735  | 48,444,296 | 43,562,233 | 67,968,483 | 135,284,192 | 1,264,216,009 |
|                      | 2018        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 121,737,698 | 113,430,953 | 107,699,139 | 137,893,978 | 175,178,273 | 147,648,625 | 131,286,228 | 55,996,771  | 37,404,094 | 35,872,799 | 66,288,777 | 70,473,261  | 1,200,910,596 |
| Edible beef offal    | 1,334,483   | 1,636,946   | 1,153,152   | 823,111     | 1,140,644   | 1,455,283   | 2,113,605   | 519,944     | 1,238,766  | 675,154    | 2,108,165  | 2,319,062   | 16,518,315    |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291 | 138,717,089 | 176,318,917 | 149,103,908 | 133,399,833 | 56,516,715  | 38,642,860 | 36,547,953 | 68,396,942 | 72,792,323  | 1,217,428,911 |
|                      | 2019        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 87,762,755  | 95,765,717  | 124,028,614 | 110,304,637 | 139,462,357 | 91,082,052  | 72,203,966  | 42,891,007  | 29,734,456 | 27,153,216 | 40,971,607 | 93,975,216  | 955,335,600   |
| Edible beef offal    | 2,005,336   | 2,417,955   | 3,152,754   | 2,348,475   | 2,624,962   | 1,925,295   | 1,571,128   | 1,048,631   | 1,201,435  | 593,566    | 1,680,837  | 3,819,939   | 24,390,313    |
| Total (beef + offal) | 89,768,091  | 98,183,672  | 127,181,368 | 112,653,112 | 142,087,319 | 93,007,347  | 73,775,094  | 43,939,638  | 30,935,891 | 27,746,782 | 42,652,444 | 97,795,155  | 979,725,913   |
|                      | 2020        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 111,677,091 | 150,205,152 | 157,657,008 | 121,273,777 | 129,170,226 | 183,494,978 | 144,249,012 | 77,882,891  | 60,950,594 | 47,026,918 | 67,809,100 | 103,167,068 | 1,354,563,815 |
| Edible beef offal    | 2,442,346   | 2,094,102   | 2,346,588   | 1,192,562   | 2,076,104   | 2,004,001   | 2,287,079   | 2,140,106   | 1,010,803  | 1,715,698  | 1,739,097  | 4,189,107   | 25,237,593    |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596 | 122,466,339 | 131,246,330 | 185,498,979 | 146,536,091 | 80,022,997  | 61,961,397 | 48,742,616 | 69,548,197 | 107,356,175 | 1,379,801,408 |
|                      | 2021        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 101,547,961 | 115,470,226 | 136,724,273 | 123,672,811 | 132,106,819 | 139,848,891 | 156,665,660 | 102,293,157 | 70,134,346 | 65,396,695 | 73,055,958 | 110,265,957 | 1,327,182,754 |
| Edible beef offal    | 2,175,615   | 3,418,878   | 3,887,172   | 2,529,319   | 3,872,777   | 3,861,733   | 4,536,838   | 3,724,920   | 3,379,441  | 2,478,091  | 2,666,752  | 5,116,754   | 41,648,290    |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445 | 126,202,130 | 135,979,596 | 143,710,624 | 161,202,498 | 106,018,077 | 73,513,787 | 67,874,786 | 75,722,710 | 115,382,711 | 1,368,831,044 |
|                      | 2022        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 122,995,693 | 142,571,152 | 152,822,670 | 126,466,620 | 116,852,820 | 139,609,687 | 89,272,931  | 64,370,193  | 66,608,788 | 50,364,470 | 67,630,718 | 111,451,645 | 1,251,017,387 |
| Edible beef offal    | 3,551,463   | 2,995,200   | 3,628,366   | 1,683,631   | 1,715,047   | 2,106,743   | 1,818,503   | 1,537,502   | 2,188,411  | 1,441,497  | 1,449,854  | 3,727,184   | 27,843,401    |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036 | 128,150,251 | 118,567,867 | 141,716,430 | 91,091,434  | 65,907,695  | 68,797,199 | 51,805,967 | 69,080,572 | 115,178,829 | 1,278,860,788 |
|                      | 2023        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 106,472,266 | 104,365,508 | 139,401,612 | 166,376,870 |             |             |             |             |            |            |            |             | 516,616,256   |
| Edible beef offal    | 1,046,250   | 1,965,505   | 3,419,374   | 2,579,714   |             |             |             |             |            |            |            |             | 9,010,843     |
| Total (beef + offal) | 107,518,516 | 106,331,013 | 142,820,986 | 168,956,584 |             |             |             |             |            |            |            |             | 525,627,099   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,  
by value, 2017 - 2023**



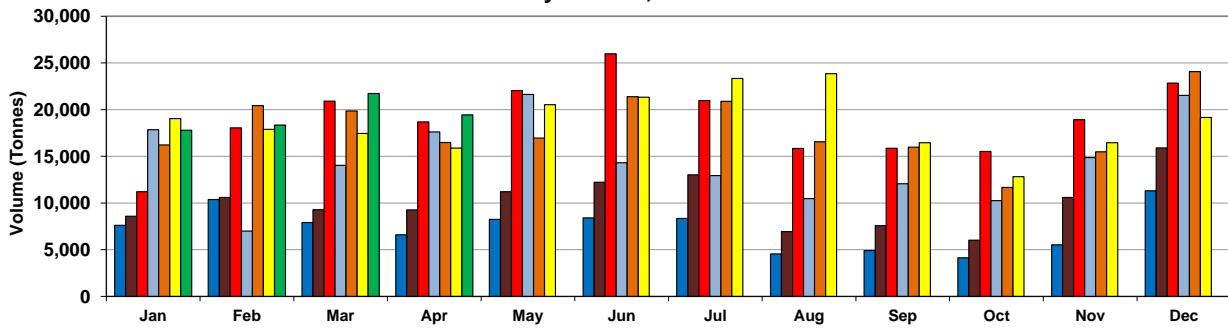
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly, exports of beef and edible offal to China, 2017-2023, by volume  
(Tonnes)

|                      | 2017   |        |        |        |        |        |        |        |        |        |        |        |         |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 7,272  | 9,999  | 7,626  | 6,288  | 7,884  | 8,073  | 7,911  | 4,373  | 4,810  | 3,970  | 5,346  | 10,861 | 84,413  |
| Edible beef offal    | 350    | 377    | 277    | 310    | 375    | 333    | 428    | 177    | 108    | 160    | 178    | 446    | 3,519   |
| Total (beef + offal) | 7,622  | 10,376 | 7,903  | 6,598  | 8,259  | 8,406  | 8,339  | 4,550  | 4,918  | 4,130  | 5,524  | 11,307 | 87,932  |
|                      | 2018   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 8,278  | 10,028 | 8,865  | 8,827  | 10,772 | 11,569 | 12,408 | 6,707  | 7,379  | 5,675  | 10,157 | 15,387 | 116,052 |
| Edible beef offal    | 305    | 567    | 417    | 439    | 441    | 657    | 613    | 223    | 198    | 338    | 433    | 521    | 5,152   |
| Total (beef + offal) | 8,583  | 10,595 | 9,282  | 9,266  | 11,213 | 12,226 | 13,021 | 6,930  | 7,577  | 6,013  | 10,590 | 15,908 | 121,204 |
|                      | 2019   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal    | 338    | 530    | 604    | 571    | 792    | 701    | 661    | 396    | 577    | 407    | 587    | 643    | 6,807   |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
|                      | 2020   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 17,374 | 6,746  | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10,079 | 11,669 | 9,925  | 14,506 | 20,877 | 168,461 |
| Edible beef offal    | 482    | 246    | 631    | 633    | 723    | 666    | 608    | 403    | 388    | 336    | 359    | 643    | 6,118   |
| Total (beef + offal) | 17,856 | 6,992  | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
|                      | 2021   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal    | 442    | 494    | 689    | 436    | 538    | 715    | 620    | 720    | 580    | 547    | 500    | 728    | 7,009   |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
|                      | 2022   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 18,385 | 17,328 | 16,910 | 15,318 | 19,956 | 20,671 | 22,775 | 23,252 | 15,867 | 12,399 | 15,941 | 18,656 | 217,458 |
| Edible beef offal    | 653    | 556    | 544    | 569    | 581    | 655    | 573    | 601    | 593    | 423    | 509    | 513    | 6,770   |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 15,887 | 20,537 | 21,326 | 23,348 | 23,853 | 16,460 | 12,822 | 16,450 | 19,169 | 224,228 |
|                      | 2023   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 17,253 | 17,966 | 21,014 | 18,764 |        |        |        |        |        |        |        |        | 74,997  |
| Edible beef offal    | 545    | 378    | 706    | 676    |        |        |        |        |        |        |        |        | 2,305   |
| Total (beef + offal) | 17,798 | 18,344 | 21,720 | 19,440 |        |        |        |        |        |        |        |        | 77,302  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,  
by volume, 2017 - 2023



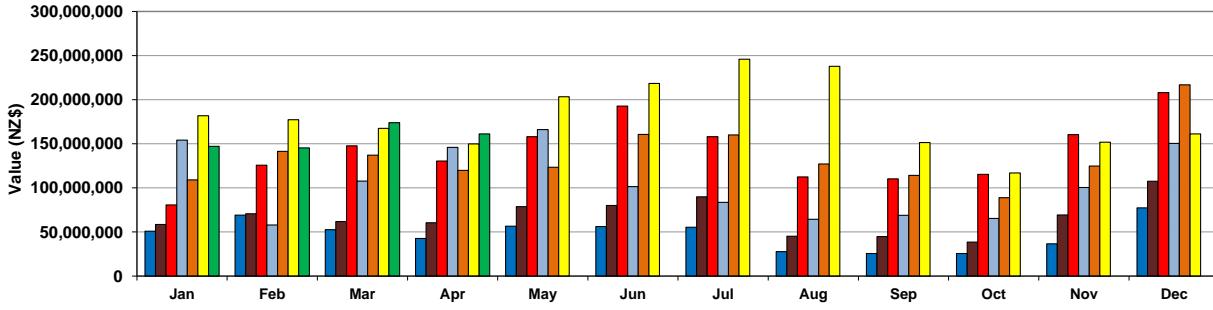
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China, 2017-2023, by value  
(NZ\$)**

|                      | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 49,162,014  | 67,230,677  | 51,247,233  | 41,183,013  | 54,789,001  | 54,344,668  | 53,513,720  | 26,859,888  | 25,131,615  | 24,852,341  | 35,834,274  | 75,434,766  | 559,583,210   |
| Edible beef offal    | 1,641,363   | 1,802,822   | 1,394,634   | 1,399,469   | 1,797,173   | 1,723,960   | 1,846,266   | 811,018     | 488,255     | 715,549     | 780,472     | 1,930,407   | 16,331,388    |
| Total (beef + offal) | 50,803,377  | 69,033,499  | 52,641,867  | 42,582,482  | 56,586,174  | 56,068,628  | 55,359,986  | 27,670,906  | 25,619,870  | 25,567,890  | 36,614,746  | 77,365,173  | 575,914,598   |
|                      | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 57,048,528  | 68,308,910  | 60,008,523  | 58,417,172  | 76,274,279  | 77,095,942  | 87,056,786  | 44,213,393  | 43,918,431  | 37,330,496  | 67,602,269  | 104,824,491 | 782,099,220   |
| Edible beef offal    | 1,463,198   | 2,330,633   | 1,780,730   | 2,028,866   | 2,329,546   | 3,041,232   | 2,796,332   | 1,027,483   | 897,107     | 1,174,688   | 1,720,933   | 2,599,765   | 23,190,513    |
| Total (beef + offal) | 58,511,726  | 70,639,543  | 61,789,253  | 60,446,038  | 78,603,825  | 80,137,174  | 89,853,118  | 45,240,876  | 44,815,538  | 38,505,184  | 69,323,202  | 107,424,256 | 805,289,733   |
|                      | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 79,133,813  | 123,211,776 | 144,724,709 | 127,544,350 | 153,596,495 | 188,282,536 | 154,077,583 | 109,882,750 | 107,416,195 | 112,612,033 | 157,326,026 | 203,570,181 | 1,661,378,447 |
| Edible beef offal    | 1,586,568   | 2,483,227   | 2,944,915   | 2,804,376   | 4,443,973   | 4,519,615   | 4,044,559   | 2,557,775   | 2,821,829   | 2,628,055   | 3,094,177   | 4,413,175   | 38,342,244    |
| Total (beef + offal) | 80,720,381  | 125,695,003 | 147,669,624 | 130,348,726 | 158,040,468 | 192,802,151 | 158,122,142 | 112,440,525 | 110,238,024 | 115,240,088 | 160,420,203 | 207,983,356 | 1,699,720,691 |
|                      | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 151,111,563 | 56,318,838  | 103,805,232 | 141,725,513 | 161,240,782 | 97,470,629  | 79,693,238  | 62,052,041  | 67,086,487  | 63,545,976  | 98,333,980  | 147,121,298 | 1,229,505,577 |
| Edible beef offal    | 3,069,234   | 1,574,528   | 3,966,513   | 4,223,068   | 4,911,216   | 4,018,631   | 3,872,839   | 2,296,481   | 1,792,503   | 1,833,246   | 2,105,021   | 3,313,993   | 36,977,273    |
| Total (beef + offal) | 154,180,797 | 57,893,366  | 107,771,745 | 145,948,581 | 166,151,998 | 101,489,260 | 83,566,077  | 64,348,522  | 68,878,990  | 65,379,222  | 100,439,001 | 150,435,291 | 1,266,482,850 |
|                      | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 106,457,717 | 138,378,874 | 133,212,537 | 117,093,379 | 120,389,767 | 155,965,349 | 155,819,611 | 123,020,575 | 111,134,360 | 85,924,117  | 121,844,012 | 211,642,165 | 1,580,882,463 |
| Edible beef offal    | 2,681,519   | 2,977,723   | 3,943,728   | 2,789,380   | 3,064,634   | 4,626,276   | 4,181,497   | 4,141,075   | 3,081,517   | 2,973,565   | 2,818,345   | 5,214,012   | 42,493,271    |
| Total (beef + offal) | 109,139,236 | 141,356,597 | 137,156,265 | 119,882,759 | 123,454,401 | 160,591,625 | 160,001,108 | 127,161,650 | 114,215,877 | 88,897,682  | 124,662,357 | 216,856,177 | 1,623,375,734 |
|                      | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 176,693,581 | 172,855,638 | 163,055,808 | 145,800,920 | 198,733,155 | 213,156,800 | 240,202,415 | 232,198,729 | 147,180,598 | 114,088,288 | 147,518,487 | 156,811,206 | 2,108,295,625 |
| Edible beef offal    | 5,033,304   | 4,313,246   | 4,324,544   | 4,065,155   | 4,563,648   | 5,253,798   | 5,571,694   | 5,607,272   | 4,136,896   | 2,755,206   | 4,206,659   | 4,350,173   | 54,181,595    |
| Total (beef + offal) | 181,726,885 | 177,168,884 | 167,380,352 | 149,866,075 | 203,296,803 | 218,410,598 | 245,774,109 | 237,806,001 | 151,317,494 | 116,843,494 | 151,725,146 | 161,161,379 | 2,162,477,220 |
|                      | 2023        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 142,653,234 | 141,745,802 | 168,186,827 | 155,279,678 |             |             |             |             |             |             |             |             | 607,865,541   |
| Edible beef offal    | 4,511,258   | 3,609,341   | 5,645,671   | 5,885,611   |             |             |             |             |             |             |             |             | 19,651,881    |
| Total (beef + offal) | 147,164,492 | 145,355,143 | 173,832,498 | 161,165,289 |             |             |             |             |             |             |             |             | 627,517,422   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

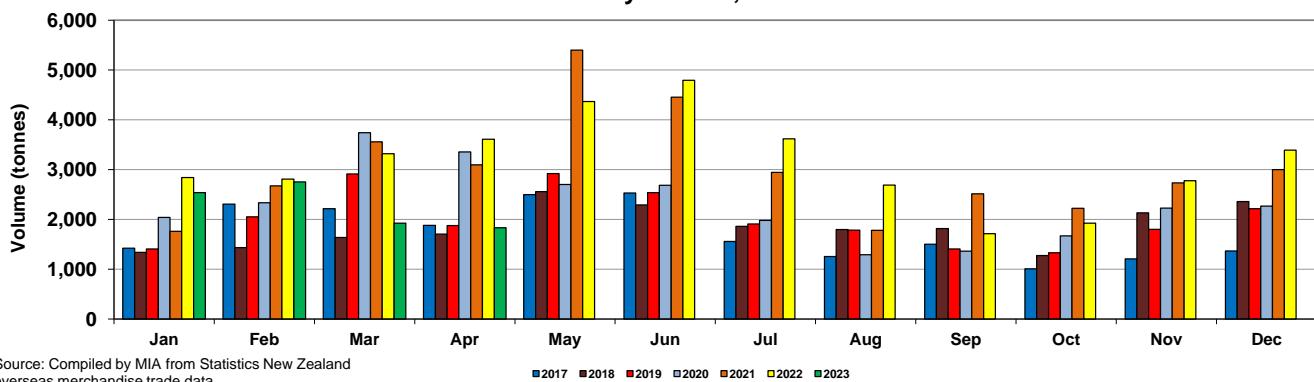
■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

Monthly exports of beef and edible offal to Japan, 2017-2023, by volume  
(Tonnes)

|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Beef exports         | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812   | 937   | 923   | 16,048 |
| Edible beef offal    | 264   | 470   | 459   | 360   | 590   | 674   | 341   | 254   | 380   | 198   | 270   | 444   | 4,704  |
| Total (beef + offal) | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | 1,207 | 1,367 | 20,752 |
|                      |       |       |       |       |       |       |       |       |       |       |       |       | 6,012  |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 991   | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | 17,204 |
| Edible beef offal    | 348   | 370   | 395   | 510   | 571   | 567   | 462   | 504   | 291   | 228   | 354   | 406   | 5,006  |
| Total (beef + offal) | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | 22,210 |
|                      |       |       |       |       |       |       |       |       |       |       |       |       | 2019   |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | 18,767 |
| Edible beef offal    | 279   | 438   | 613   | 528   | 612   | 644   | 531   | 493   | 319   | 215   | 356   | 356   | 5,384  |
| Total (beef + offal) | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | 24,151 |
|                      |       |       |       |       |       |       |       |       |       |       |       |       | 2020   |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | 22,984 |
| Edible beef offal    | 368   | 417   | 582   | 499   | 355   | 368   | 510   | 258   | 221   | 228   | 372   | 492   | 4,670  |
| Total (beef + offal) | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | 27,654 |
|                      |       |       |       |       |       |       |       |       |       |       |       |       | 2021   |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | 30,852 |
| Edible beef offal    | 399   | 411   | 658   | 435   | 584   | 550   | 585   | 327   | 329   | 366   | 278   | 372   | 5,294  |
| Total (beef + offal) | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | 36,146 |
|                      |       |       |       |       |       |       |       |       |       |       |       |       | 2022   |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,113 | 3,020 | 2,185 | 1,393 | 1,740 | 2,385 | 2,960 | 32,979 |
| Edible beef offal    | 368   | 192   | 378   | 399   | 429   | 682   | 599   | 506   | 322   | 183   | 391   | 432   | 4,881  |
| Total (beef + offal) | 2,842 | 2,810 | 3,318 | 3,611 | 4,368 | 4,795 | 3,619 | 2,691 | 1,715 | 1,923 | 2,776 | 3,392 | 37,860 |
|                      |       |       |       |       |       |       |       |       |       |       |       |       | 2023   |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,222 | 2,204 | 1,502 | 1,437 |       |       |       |       |       |       |       |       | 7,365  |
| Edible beef offal    | 316   | 549   | 421   | 395   |       |       |       |       |       |       |       |       | 1,681  |
| Total (beef + offal) | 2,538 | 2,753 | 1,923 | 1,832 |       |       |       |       |       |       |       |       | 9,046  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

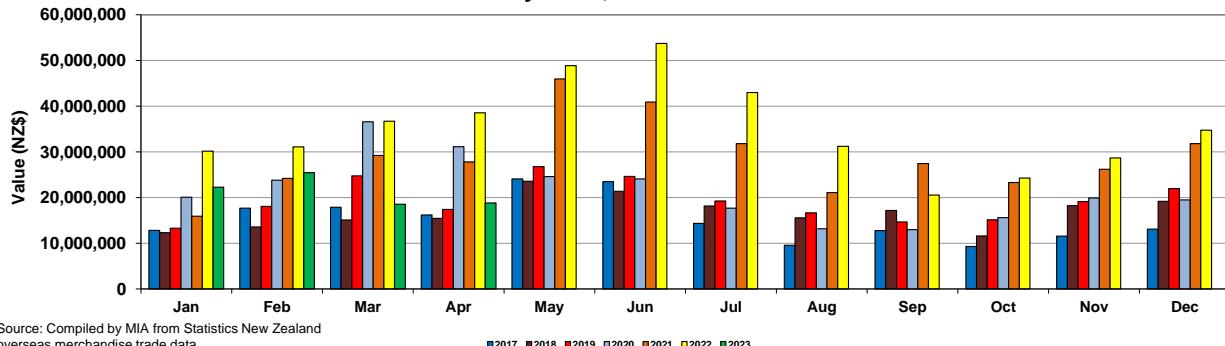
■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

**Monthly exports of beef and edible offal to Japan, 2017-2023, by value  
(NZ\$)**

|                      | 2017       |            |            |            |            |            |            |            |            |            |            |            |             |
|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 9,487,362  | 12,684,338 | 12,896,812 | 12,566,400 | 17,804,619 | 16,721,893 | 10,954,985 | 7,708,350  | 10,469,924 | 7,736,912  | 9,394,905  | 9,529,068  | 137,955,568 |
| Edible beef offal    | 3,328,894  | 5,000,103  | 4,969,545  | 3,612,796  | 6,281,898  | 6,740,159  | 3,403,062  | 1,866,510  | 2,290,888  | 1,558,010  | 2,161,250  | 3,573,430  | 44,786,545  |
| Total (beef + offal) | 12,816,256 | 17,684,441 | 17,866,357 | 16,179,196 | 24,086,517 | 23,462,052 | 14,358,047 | 9,574,860  | 12,760,812 | 9,294,922  | 11,556,155 | 13,102,498 | 182,742,113 |
|                      | 2018       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 9,779,455  | 10,700,554 | 12,296,947 | 11,749,733 | 19,386,057 | 16,949,945 | 14,802,004 | 12,960,470 | 15,205,382 | 10,106,464 | 15,671,645 | 16,260,206 | 165,868,862 |
| Edible beef offal    | 2,533,174  | 2,853,329  | 2,807,662  | 3,670,296  | 4,177,483  | 4,414,958  | 3,355,983  | 2,586,388  | 1,941,468  | 1,501,077  | 2,267,303  | 2,886,808  | 35,265,496  |
| Total (beef + offal) | 12,312,629 | 13,553,883 | 15,104,609 | 15,420,029 | 23,563,540 | 21,364,903 | 18,157,987 | 15,546,858 | 17,146,850 | 11,607,541 | 18,208,515 | 19,147,014 | 201,134,358 |
|                      | 2019       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 11,117,467 | 14,662,406 | 19,870,719 | 13,078,684 | 21,047,534 | 18,158,568 | 14,038,748 | 13,279,209 | 11,801,655 | 12,874,108 | 15,216,767 | 18,223,895 | 183,369,760 |
| Edible beef offal    | 2,147,519  | 3,424,031  | 4,872,947  | 4,307,088  | 5,743,817  | 6,459,681  | 5,203,154  | 3,364,319  | 2,853,483  | 2,267,303  | 3,897,477  | 3,715,542  | 48,256,361  |
| Total (beef + offal) | 13,264,986 | 18,086,437 | 24,743,666 | 17,385,772 | 26,791,351 | 24,618,249 | 19,241,902 | 16,643,528 | 14,655,138 | 15,141,411 | 19,114,244 | 21,939,437 | 231,626,121 |
|                      | 2020       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 16,280,231 | 18,748,327 | 29,836,771 | 25,140,893 | 20,836,497 | 20,631,105 | 13,936,075 | 11,041,517 | 11,187,134 | 13,658,730 | 16,762,268 | 15,245,976 | 213,305,524 |
| Edible beef offal    | 3,804,838  | 5,047,209  | 6,746,442  | 5,988,081  | 3,748,853  | 3,427,471  | 3,730,994  | 2,110,202  | 1,788,349  | 1,920,810  | 3,148,209  | 4,226,146  | 45,687,604  |
| Total (beef + offal) | 20,085,069 | 23,795,536 | 36,583,213 | 31,128,974 | 24,585,350 | 24,058,576 | 17,667,069 | 13,151,719 | 12,975,483 | 15,579,540 | 19,910,477 | 19,472,122 | 258,993,128 |
|                      | 2021       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 12,081,640 | 20,217,360 | 22,351,539 | 22,826,910 | 38,792,978 | 33,548,576 | 22,501,580 | 14,485,913 | 20,075,375 | 16,729,665 | 21,922,516 | 25,276,201 | 270,810,253 |
| Edible beef offal    | 3,828,062  | 3,964,669  | 6,836,882  | 4,975,886  | 7,172,762  | 7,339,758  | 9,283,632  | 6,585,728  | 7,385,923  | 6,540,398  | 4,275,964  | 6,525,804  | 74,715,468  |
| Total (beef + offal) | 15,909,702 | 24,182,029 | 29,188,421 | 27,802,796 | 45,965,740 | 40,888,334 | 31,785,212 | 21,071,641 | 27,461,298 | 23,270,063 | 26,198,480 | 31,802,005 | 345,525,721 |
|                      | 2022       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 24,266,188 | 28,357,034 | 30,494,546 | 32,255,744 | 42,897,125 | 43,514,147 | 33,272,446 | 23,329,078 | 15,487,573 | 21,697,489 | 23,698,740 | 29,531,603 | 348,801,713 |
| Edible beef offal    | 5,865,321  | 2,719,430  | 6,197,838  | 6,286,159  | 5,973,213  | 10,213,765 | 9,699,169  | 7,860,391  | 5,039,531  | 2,568,933  | 4,945,541  | 5,190,923  | 72,560,214  |
| Total (beef + offal) | 30,131,509 | 31,076,464 | 36,692,384 | 38,541,903 | 48,870,338 | 53,727,912 | 42,971,615 | 31,189,469 | 20,527,104 | 24,266,422 | 28,644,281 | 34,722,526 | 421,361,927 |
|                      | 2023       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 18,635,763 | 19,789,287 | 14,306,548 | 14,047,199 |            |            |            |            |            |            |            |            | 66,778,797  |
| Edible beef offal    | 3,636,148  | 5,642,553  | 4,247,254  | 4,752,319  |            |            |            |            |            |            |            |            | 18,278,274  |
| Total (beef + offal) | 22,271,911 | 25,431,840 | 18,553,802 | 18,799,518 |            |            |            |            |            |            |            |            | 85,057,071  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,  
by value, 2017 - 2023**



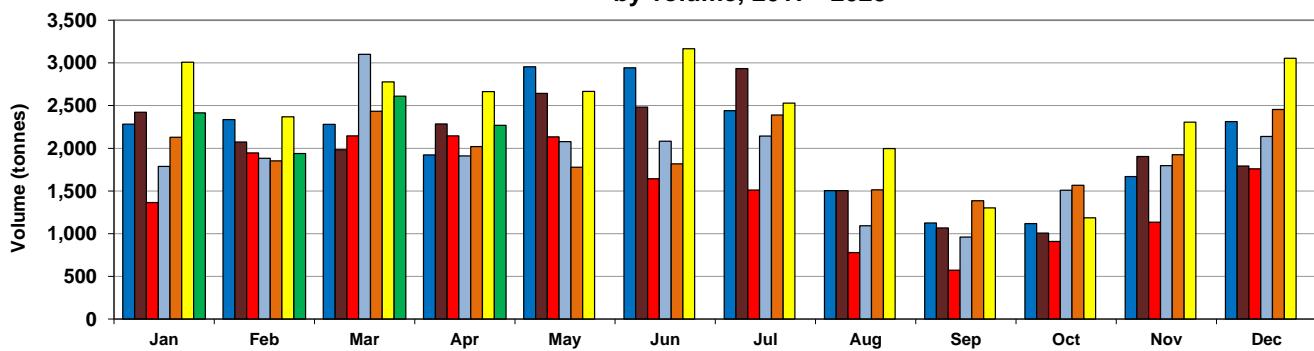
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2017-2023, by volume  
(Tonnes)

|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Beef exports         | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866   | 861   | 1,303 | 1,771 | 19,221 |
| Edible beef offal    | 491   | 540   | 492   | 505   | 711   | 746   | 481   | 274   | 259   | 258   | 366   | 541   | 5,664  |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821   | 737   | 1,501 | 1,373 | 18,823 |
| Edible beef offal    | 530   | 483   | 450   | 471   | 716   | 502   | 558   | 225   | 245   | 269   | 403   | 420   | 5,272  |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621   | 459   | 729   | 865   | 1,470 | 13,916 |
| Edible beef offal    | 344   | 474   | 498   | 599   | 499   | 378   | 326   | 157   | 113   | 179   | 269   | 289   | 4,125  |
| Total (beef + offal) | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778   | 572   | 908   | 1,134 | 1,759 | 18,041 |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829   | 751   | 1,222 | 1,486 | 1,665 | 17,540 |
| Edible beef offal    | 456   | 460   | 480   | 403   | 573   | 596   | 430   | 264   | 210   | 286   | 312   | 474   | 4,944  |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961   | 1,508 | 1,798 | 2,139 | 22,484 |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal    | 433   | 410   | 535   | 450   | 396   | 445   | 564   | 380   | 250   | 209   | 336   | 545   | 4,953  |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,504 | 1,973 | 2,305 | 2,168 | 2,282 | 2,814 | 2,223 | 1,691 | 1,032 | 1,018 | 1,963 | 2,684 | 24,657 |
| Edible beef offal    | 503   | 396   | 473   | 496   | 384   | 351   | 305   | 306   | 270   | 168   | 342   | 371   | 4,365  |
| Total (beef + offal) | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,165 | 2,528 | 1,997 | 1,302 | 1,186 | 2,305 | 3,055 | 29,022 |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,091 | 1,609 | 2,077 | 1,783 |       |       |       |       |       |       |       |       | 7,560  |
| Edible beef offal    | 325   | 330   | 533   | 485   |       |       |       |       |       |       |       |       | 1,673  |
| Total (beef + offal) | 2,416 | 1,939 | 2,610 | 2,268 |       |       |       |       |       |       |       |       | 9,233  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

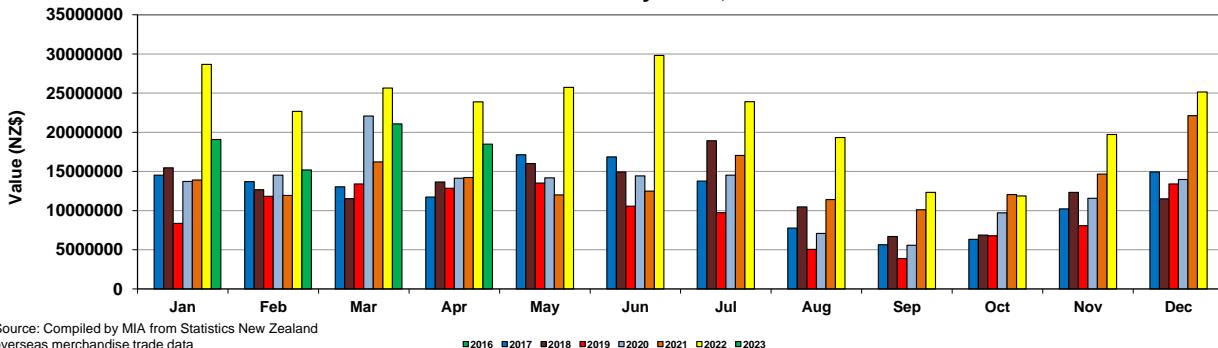
■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

**Monthly exports of beef and edible offal to Korea, 2017-2023, by value  
(NZ\$)**

|                      | 2017       |            |            |            |            |            |            |            |            |            |            |            |             |
|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 11,531,516 | 10,660,232 | 10,291,080 | 8,838,070  | 12,930,446 | 12,613,811 | 11,097,900 | 6,417,753  | 4,338,936  | 5,022,478  | 8,140,352  | 11,779,589 | 113,662,163 |
| Edible beef offal    | 2,989,319  | 3,047,353  | 2,736,347  | 2,901,987  | 4,191,913  | 4,250,928  | 2,663,450  | 1,348,445  | 1,298,948  | 1,313,563  | 2,088,482  | 3,142,096  | 31,972,831  |
| Total (beef + offal) | 14,520,835 | 13,707,585 | 13,027,427 | 11,740,057 | 17,122,359 | 16,864,739 | 13,761,350 | 7,766,198  | 5,637,884  | 6,336,041  | 10,228,834 | 14,921,685 | 145,634,994 |
|                      | 2018       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 12,424,516 | 9,948,092  | 9,107,829  | 11,165,374 | 11,935,420 | 12,153,520 | 15,774,624 | 9,301,987  | 5,373,329  | 5,286,768  | 10,002,111 | 9,177,431  | 121,651,001 |
| Edible beef offal    | 3,033,491  | 2,729,392  | 2,413,578  | 2,476,581  | 4,077,774  | 2,777,457  | 3,142,073  | 1,176,794  | 1,325,676  | 1,600,864  | 2,318,065  | 2,330,296  | 29,402,041  |
| Total (beef + offal) | 15,458,007 | 12,677,484 | 11,521,407 | 13,641,955 | 16,013,194 | 14,930,977 | 18,916,697 | 10,478,781 | 6,699,005  | 6,887,632  | 12,320,176 | 11,507,727 | 151,053,042 |
|                      | 2019       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 6,441,354  | 9,378,180  | 10,483,818 | 9,512,875  | 10,170,912 | 8,103,370  | 7,584,501  | 4,046,950  | 3,178,453  | 5,657,626  | 6,127,317  | 11,487,302 | 92,172,658  |
| Edible beef offal    | 1,917,304  | 2,448,232  | 2,910,619  | 3,340,558  | 3,345,106  | 2,461,620  | 2,145,689  | 1,007,765  | 705,470    | 1,127,482  | 1,931,756  | 1,913,050  | 25,254,651  |
| Total (beef + offal) | 8,358,658  | 11,826,412 | 13,394,437 | 12,853,433 | 13,516,018 | 10,564,990 | 9,730,190  | 5,054,715  | 3,883,923  | 6,785,108  | 8,059,073  | 13,400,352 | 117,427,309 |
|                      | 2020       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 10,490,357 | 11,177,133 | 18,869,896 | 11,312,022 | 10,266,209 | 10,227,478 | 11,675,309 | 5,273,006  | 4,404,714  | 7,800,093  | 9,483,789  | 10,894,856 | 121,874,862 |
| Edible beef offal    | 3,235,598  | 3,339,469  | 3,201,469  | 2,817,687  | 3,915,682  | 4,210,989  | 2,843,095  | 1,810,591  | 1,180,777  | 1,913,517  | 2,088,834  | 3,082,753  | 33,640,461  |
| Total (beef + offal) | 13,725,955 | 14,516,602 | 22,071,365 | 14,129,709 | 14,181,891 | 14,438,467 | 14,518,404 | 7,083,597  | 5,585,491  | 9,713,610  | 11,572,623 | 13,977,609 | 155,515,323 |
|                      | 2021       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 11,142,152 | 9,304,311  | 12,675,053 | 11,096,586 | 9,360,544  | 9,355,049  | 12,765,088 | 8,504,355  | 8,174,409  | 10,318,556 | 12,040,680 | 17,357,151 | 132,093,934 |
| Edible beef offal    | 2,750,035  | 2,641,697  | 3,545,724  | 3,116,881  | 2,653,803  | 3,130,436  | 4,265,334  | 2,904,920  | 1,919,712  | 1,728,833  | 2,622,450  | 4,764,222  | 36,044,047  |
| Total (beef + offal) | 13,892,187 | 11,946,008 | 16,220,777 | 14,213,467 | 12,014,347 | 12,485,485 | 17,030,422 | 11,409,275 | 10,094,121 | 12,047,389 | 14,663,130 | 22,121,373 | 168,137,981 |
|                      | 2022       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 24,019,121 | 18,959,576 | 21,460,389 | 19,380,469 | 22,076,340 | 26,435,309 | 20,886,970 | 16,280,557 | 9,823,616  | 10,226,391 | 16,634,283 | 21,797,878 | 227,980,899 |
| Edible beef offal    | 4,649,050  | 3,698,778  | 4,185,931  | 4,500,833  | 3,661,095  | 3,378,830  | 3,024,106  | 3,046,819  | 2,509,621  | 1,650,745  | 3,091,061  | 3,342,820  | 40,739,689  |
| Total (beef + offal) | 28,668,171 | 22,658,354 | 25,646,320 | 23,881,302 | 25,737,435 | 29,814,139 | 23,911,076 | 19,327,376 | 12,333,237 | 11,877,136 | 19,725,344 | 25,140,698 | 268,720,588 |
|                      | 2023       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 16,109,859 | 12,354,859 | 16,170,578 | 13,788,296 |            |            |            |            |            |            |            |            | 58,423,592  |
| Edible beef offal    | 2,959,988  | 2,819,587  | 4,887,119  | 4,701,794  |            |            |            |            |            |            |            |            | 15,368,488  |
| Total (beef + offal) | 19,069,847 | 15,174,446 | 21,057,697 | 18,490,090 |            |            |            |            |            |            |            |            | 73,792,080  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

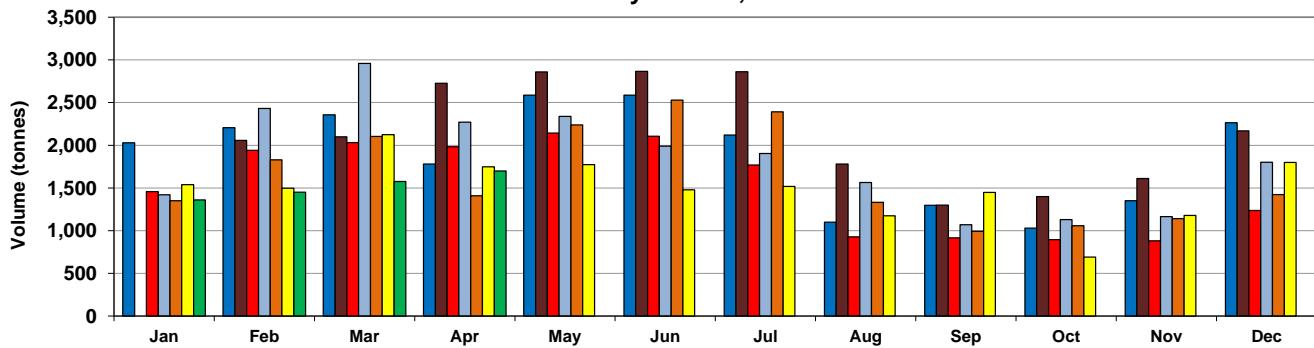
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to Taiwan, 2017-2023, by volume  
(Tonnes)

|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
|----------------------|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Beef exports         | 1,908        | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 993   | 1,257 | 2,127 | 21,232 |
| Edible beef offal    | 121          | 144   | 187   | 123   | 141   | 237   | 134   | 49    | 72    | 37    | 93    | 136   | 1,474  |
| Total (beef + offal) | 2,029        | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,030 | 1,350 | 2,263 | 22,706 |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,715        | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal    | 98           | 100   | 122   | 239   | 211   | 161   | 183   | 81    | 102   | 39    | 60    | 111   | 1,507  |
| Total (beef + offal) | Beef exports | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,395        | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873   | 840   | 811   | 796   | 1,102 | 17,108 |
| Edible beef offal    | 63           | 61    | 79    | 134   | 123   | 168   | 119   | 54    | 75    | 84    | 85    | 134   | 1,179  |
| Total (beef + offal) | 1,458        | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927   | 915   | 895   | 881   | 1,236 | 18,287 |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,293        | 2,287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1,507 | 946   | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal    | 128          | 144   | 149   | 113   | 149   | 158   | 150   | 58    | 123   | 53    | 82    | 118   | 1,425  |
| Total (beef + offal) | 1,421        | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,248        | 1,669 | 1,909 | 1,296 | 2,032 | 2,352 | 2,203 | 1,262 | 948   | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal    | 103          | 160   | 195   | 112   | 207   | 176   | 188   | 70    | 44    | 43    | 98    | 173   | 1,569  |
| Total (beef + offal) | 1,351        | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992   | 1,057 | 1,141 | 1,422 | 19,794 |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,411        | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | 1,413 | 1,099 | 1,261 | 629   | 1,109 | 1,634 | 16,506 |
| Edible beef offal    | 129          | 110   | 141   | 155   | 145   | 122   | 105   | 76    | 187   | 61    | 69    | 166   | 1,466  |
| Total (beef + offal) | 1,540        | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | 1,518 | 1,175 | 1,448 | 690   | 1,178 | 1,800 | 17,972 |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,281        | 1,345 | 1,469 | 1,598 |       |       |       |       |       |       |       |       | 5,693  |
| Edible beef offal    | 79           | 105   | 107   | 101   |       |       |       |       |       |       |       |       | 392    |
| Total (beef + offal) | 1,360        | 1,450 | 1,576 | 1,699 |       |       |       |       |       |       |       |       | 6,085  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

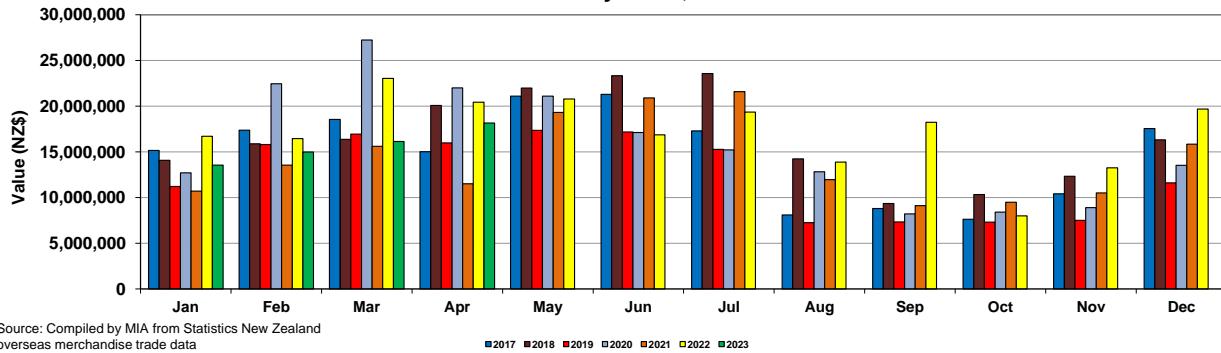
■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

**Monthly exports of beef and edible offal to Taiwan, 2017-2023, by value  
(NZ\$)**

|                      | 2017       |            |            |            |            |            |            |            |            |            |            |            |             |
|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909  | 8,351,960  | 7,361,189  | 9,809,855  | 16,599,338 | 167,947,752 |
| Edible beef offal    | 884,387    | 1,016,805  | 1,260,123  | 955,461    | 931,868    | 1,674,601  | 951,896    | 346,868    | 442,751    | 253,743    | 597,097    | 955,070    | 10,270,670  |
| Total (beef + offal) | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777  | 8,794,711  | 7,614,932  | 10,406,952 | 17,554,408 | 178,218,422 |
|                      | 2018       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489  | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal    | 569,534    | 632,344    | 797,157    | 1,491,908  | 1,438,330  | 1,016,801  | 1,119,012  | 534,763    | 595,361    | 322,539    | 452,173    | 807,962    | 9,777,884   |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850  | 10,337,583 | 12,319,176 | 16,307,851 | 197,821,295 |
|                      | 2019       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525  | 6,725,701  | 6,647,183  | 6,646,468  | 10,282,565 | 142,472,353 |
| Edible beef offal    | 391,078    | 411,371    | 464,400    | 797,534    | 792,917    | 918,112    | 716,720    | 310,127    | 604,818    | 659,723    | 860,007    | 1,313,013  | 8,239,820   |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652  | 7,330,519  | 7,306,906  | 7,506,475  | 11,595,578 | 150,712,173 |
|                      | 2020       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294  | 7,950,050  | 8,267,617  | 12,660,522 | 179,043,632 |
| Edible beef offal    | 958,176    | 1,239,144  | 1,102,313  | 862,084    | 1,109,377  | 1,110,107  | 1,117,406  | 376,959    | 782,359    | 462,523    | 638,215    | 873,684    | 10,632,347  |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653  | 8,412,573  | 8,905,832  | 13,534,206 | 189,675,979 |
|                      | 2021       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 9,910,429  | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271  | 9,239,277  | 9,318,921  | 12,822,601 | 155,107,247 |
| Edible beef offal    | 790,223    | 1,052,158  | 1,538,576  | 775,190    | 1,774,111  | 1,632,566  | 1,809,844  | 466,130    | 631,092    | 252,295    | 1,177,999  | 3,013,025  | 14,913,209  |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363  | 9,491,572  | 10,496,920 | 15,835,626 | 170,020,456 |
|                      | 2022       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 12,999,770 | 15,691,674 | 7,149,803  | 12,485,418 | 17,882,894 | 185,887,742 |
| Edible beef offal    | 2,144,862  | 1,486,851  | 2,350,851  | 2,140,130  | 2,274,085  | 1,702,903  | 1,820,639  | 886,756    | 2,545,539  | 843,835    | 758,029    | 1,808,505  | 20,762,985  |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 13,886,526 | 18,237,213 | 7,993,638  | 13,243,447 | 19,691,399 | 206,650,727 |
|                      | 2023       |            |            |            |            |            |            |            |            |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Beef exports         | 12,852,569 | 13,908,353 | 15,076,351 | 17,262,981 |            |            |            |            |            |            |            |            | 59,100,254  |
| Edible beef offal    | 688,608    | 1,059,128  | 1,058,622  | 891,258    |            |            |            |            |            |            |            |            | 3,697,616   |
| Total (beef + offal) | 13,541,177 | 14,967,481 | 16,134,973 | 18,154,239 |            |            |            |            |            |            |            |            | 62,797,870  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

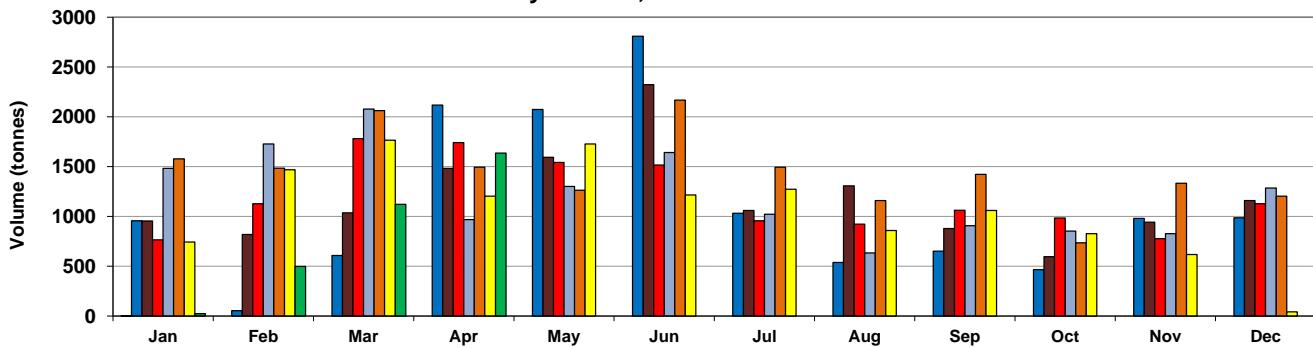
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to Indonesia, 2017-2023, by volume  
(Tonnes)

|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct | Nov   | Dec   |        |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|-------|-------|--------|
| Beef exports         | 442   | 29    | 257   | 980   | 940   | 1,533 | 448   | 252   | 432   | 271 | 558   | 443   | 6,585  |
| Edible beef offal    | 514   | 24    | 350   | 1,137 | 1,134 | 1,277 | 584   | 287   | 220   | 195 | 423   | 544   | 6,689  |
| Total (beef + offal) | 956   | 53    | 607   | 2,117 | 2,074 | 2,810 | 1,032 | 539   | 652   | 466 | 981   | 987   | 13,274 |
| <b>2018</b>          |       |       |       |       |       |       |       |       |       |     |       |       |        |
| Beef exports         | 372   | 300   | 383   | 785   | 928   | 980   | 544   | 667   | 599   | 358 | 496   | 526   | 6,938  |
| Edible beef offal    | 583   | 519   | 653   | 698   | 666   | 1,344 | 516   | 641   | 279   | 238 | 447   | 634   | 7,218  |
| Total (beef + offal) | 955   | 819   | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878   | 596 | 943   | 1,160 | 14,156 |
| <b>2019</b>          |       |       |       |       |       |       |       |       |       |     |       |       |        |
| Beef exports         | 141   | 308   | 630   | 795   | 717   | 672   | 331   | 565   | 732   | 682 | 443   | 431   | 6,447  |
| Edible beef offal    | 625   | 819   | 1,151 | 947   | 825   | 844   | 625   | 358   | 330   | 303 | 335   | 697   | 7,859  |
| Total (beef + offal) | 766   | 1,127 | 1,781 | 1,742 | 1,542 | 1,516 | 956   | 923   | 1,062 | 985 | 778   | 1,128 | 14,306 |
| <b>2020</b>          |       |       |       |       |       |       |       |       |       |     |       |       |        |
| Beef exports         | 807   | 763   | 1,380 | 412   | 713   | 546   | 419   | 298   | 624   | 560 | 392   | 503   | 7,417  |
| Edible beef offal    | 675   | 965   | 699   | 556   | 588   | 1,095 | 603   | 336   | 283   | 292 | 434   | 782   | 7,308  |
| Total (beef + offal) | 1,482 | 1,728 | 2,079 | 968   | 1,301 | 1,641 | 1,022 | 634   | 907   | 852 | 826   | 1,285 | 14,725 |
| <b>2021</b>          |       |       |       |       |       |       |       |       |       |     |       |       |        |
| Beef exports         | 700   | 723   | 1,075 | 757   | 598   | 1,243 | 780   | 578   | 985   | 503 | 830   | 647   | 9,419  |
| Edible beef offal    | 878   | 762   | 987   | 738   | 666   | 924   | 714   | 581   | 438   | 232 | 503   | 557   | 7,980  |
| Total (beef + offal) | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735 | 1,333 | 1,204 | 17,399 |
| <b>2022</b>          |       |       |       |       |       |       |       |       |       |     |       |       |        |
| Beef exports         | 215   | 907   | 829   | 570   | 1,052 | 637   | 438   | 405   | 444   | 575 | 266   | 42    | 6,380  |
| Edible beef offal    | 529   | 562   | 937   | 633   | 676   | 578   | 836   | 454   | 616   | 251 | 352   | 0     | 6,424  |
| Total (beef + offal) | 744   | 1,469 | 1,766 | 1,203 | 1,728 | 1,215 | 1,274 | 859   | 1,060 | 826 | 618   | 42    | 12,804 |
| <b>2023</b>          |       |       |       |       |       |       |       |       |       |     |       |       |        |
| Beef exports         | 24    | 169   | 452   | 643   |       |       |       |       |       |     |       |       | 1,288  |
| Edible beef offal    | 0     | 329   | 669   | 993   |       |       |       |       |       |     |       |       | 1,991  |
| Total (beef + offal) | 24    | 498   | 1,121 | 1,636 |       |       |       |       |       |     |       |       | 3,279  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

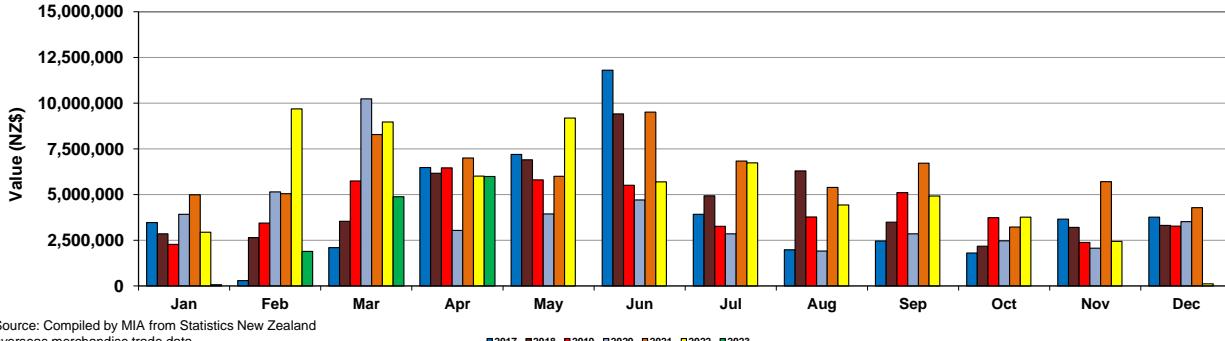
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022 ■2023

**Monthly exports of beef and edible offal to Indonesia, 2017-2023, by value  
(NZ\$)**

|                             | 2017      |           |            |           |           |            |           |           |           |           |           |           |                   |
|-----------------------------|-----------|-----------|------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 2,310,239 | 258,891   | 1,314,682  | 3,974,071 | 4,721,220 | 8,694,827  | 2,452,738 | 1,212,135 | 1,732,540 | 1,223,029 | 2,323,842 | 2,109,287 | <b>32,327,501</b> |
| <b>Edible beef offal</b>    | 1,160,886 | 33,484    | 783,422    | 2,499,554 | 2,477,249 | 3,105,459  | 1,464,189 | 766,275   | 720,121   | 572,705   | 1,327,181 | 1,656,896 | <b>16,567,421</b> |
| <b>Total (beef + offal)</b> | 3,471,125 | 292,375   | 2,098,104  | 6,473,625 | 7,198,469 | 11,800,286 | 3,916,927 | 1,978,410 | 2,452,661 | 1,795,734 | 3,651,023 | 3,766,183 | <b>48,894,922</b> |
|                             | 2018      |           |            |           |           |            |           |           |           |           |           |           |                   |
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 1,161,127 | 1,153,134 | 1,561,211  | 3,909,574 | 4,653,756 | 4,825,405  | 3,034,643 | 3,613,870 | 2,677,746 | 1,487,082 | 1,851,358 | 1,512,450 | <b>31,441,356</b> |
| <b>Edible beef offal</b>    | 1,687,286 | 1,487,262 | 1,971,095  | 2,250,221 | 2,246,871 | 4,584,938  | 1,898,548 | 2,673,981 | 811,298   | 681,864   | 1,355,847 | 1,800,817 | <b>23,450,028</b> |
| <b>Total (beef + offal)</b> | 2,848,413 | 2,640,396 | 3,532,306  | 6,159,795 | 6,900,627 | 9,410,343  | 4,933,191 | 6,287,851 | 3,489,044 | 2,168,946 | 3,207,205 | 3,313,267 | <b>54,891,384</b> |
|                             | 2019      |           |            |           |           |            |           |           |           |           |           |           |                   |
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 469,667   | 1,182,848 | 2,706,851  | 3,698,770 | 3,197,142 | 2,822,749  | 1,232,065 | 2,466,978 | 4,020,825 | 2,852,053 | 1,384,039 | 1,152,785 | <b>27,186,772</b> |
| <b>Edible beef offal</b>    | 1,799,608 | 2,255,690 | 3,038,596  | 2,757,166 | 2,609,219 | 2,680,527  | 2,025,085 | 1,307,023 | 1,085,861 | 879,065   | 999,726   | 2,114,373 | <b>23,551,939</b> |
| <b>Total (beef + offal)</b> | 2,269,275 | 3,438,538 | 5,745,447  | 6,455,936 | 5,806,361 | 5,503,276  | 3,257,150 | 3,774,001 | 5,106,686 | 3,731,118 | 2,383,765 | 3,267,158 | <b>50,738,711</b> |
|                             | 2020      |           |            |           |           |            |           |           |           |           |           |           |                   |
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 2,050,547 | 2,588,224 | 7,957,164  | 1,186,978 | 2,152,104 | 1,890,217  | 1,456,196 | 1,112,317 | 2,261,611 | 1,765,644 | 1,018,007 | 1,438,737 | <b>26,877,746</b> |
| <b>Edible beef offal</b>    | 1,868,073 | 2,553,677 | 2,277,902  | 1,852,444 | 1,789,258 | 2,813,033  | 1,392,018 | 793,315   | 592,246   | 698,574   | 1,045,391 | 2,077,676 | <b>19,753,607</b> |
| <b>Total (beef + offal)</b> | 3,918,620 | 5,141,901 | 10,235,066 | 3,039,422 | 3,941,362 | 4,703,250  | 2,848,214 | 1,905,632 | 2,853,857 | 2,464,218 | 2,063,398 | 3,516,413 | <b>46,631,353</b> |
|                             | 2021      |           |            |           |           |            |           |           |           |           |           |           |                   |
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 2,509,733 | 2,843,183 | 5,361,746  | 4,499,456 | 3,769,666 | 6,341,180  | 4,252,118 | 3,227,734 | 5,021,037 | 2,303,716 | 3,642,131 | 2,187,445 | <b>45,959,145</b> |
| <b>Edible beef offal</b>    | 2,476,096 | 2,206,779 | 2,920,958  | 2,495,079 | 2,226,878 | 3,165,788  | 2,579,487 | 2,160,761 | 1,695,057 | 917,874   | 2,064,844 | 2,092,139 | <b>27,001,740</b> |
| <b>Total (beef + offal)</b> | 4,985,829 | 5,049,962 | 8,282,704  | 6,994,535 | 5,996,544 | 9,506,968  | 6,831,605 | 5,388,495 | 6,716,094 | 3,221,590 | 5,706,975 | 4,279,584 | <b>72,960,885</b> |
|                             | 2022      |           |            |           |           |            |           |           |           |           |           |           |                   |
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 762,677   | 7,459,575 | 4,880,898  | 3,189,629 | 5,748,379 | 2,929,428  | 2,672,092 | 2,682,923 | 2,313,341 | 2,767,352 | 984,520   | 109,149   | <b>36,499,963</b> |
| <b>Edible beef offal</b>    | 2,171,824 | 2,228,655 | 4,089,548  | 2,815,046 | 3,440,577 | 2,759,623  | 4,063,463 | 1,748,863 | 2,601,800 | 998,965   | 1,455,398 | 0         | <b>28,373,762</b> |
| <b>Total (beef + offal)</b> | 2,934,501 | 9,688,230 | 8,970,446  | 6,004,675 | 9,188,956 | 5,689,051  | 6,735,555 | 4,431,786 | 4,915,141 | 3,766,317 | 2,439,918 | 109,149   | <b>64,873,725</b> |
|                             | 2023      |           |            |           |           |            |           |           |           |           |           |           |                   |
|                             | Jan       | Feb       | Mar        | Apr       | May       | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |                   |
| <b>Beef exports</b>         | 69,552    | 719,897   | 2,505,848  | 2,630,223 |           |            |           |           |           |           |           |           | <b>5,925,520</b>  |
| <b>Edible beef offal</b>    | 0         | 1,164,187 | 2,371,904  | 3,355,702 |           |            |           |           |           |           |           |           | <b>6,891,793</b>  |
| <b>Total (beef + offal)</b> | 69,552    | 1,884,084 | 4,877,752  | 5,985,925 |           |            |           |           |           |           |           |           | <b>12,817,313</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023