

Red meat export trends in selected markets up to February 2023



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

- Volume. Shipped weight
- Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

Overview of February 2023 exports

Overall exports

The value of overall exports in February was \$885m, which was 18% down on February last year. Apart from exports to the Netherlands increasing by 24% to \$41m, and a small increase of 5% to Belgium, exports to all the other top 10 markets decreased.

Sheepmeat

The volume of sheepmeat exports dropped 10% compared to last February, but the value dropped by 27%.

While sheepmeat volumes to China increased by 4%, the value decreased by 19% to \$138m. The average FoB value of exports to China was \$6.27/kg. This was \$1.70 less than it was in February last year, and was also the lowest monthly value since June 2018, pre-ASF.

The US was positive, with the volume of exports up 8% to 2,608 tonnes and the value up 9% to \$46m.

There was a large drop in exports to the UK. The volume was down 43% to 2,410 tonnes compared to last February and the value down 61% to \$23m. This February was the lowest volume of exports in a February month in more than 35 years, and lowest value since February 1989.

Food inflation in the UK was running at around 17% in February, and data from the Agriculture and Horticulture Development Board (AHDB) shows that higher prices are leading consumers to buy less lamb in general. In mid-February, UK retail purchases of lamb were down 7.4% by value and 16% by volume compared to the same time in 2022.

Beef

The volume of beef exports was up by 2%, but the value dropped by 18%.

When there was some increase in the volume of exports to China and the US (up 8% and 7% respectively), the value of exports dropped. China was down 15% to \$147m and the US was down 19% to \$115m.

This meant that the average FoB value for both these markets was well down on February last year. For China it was \$7.87/kg compared to \$9.98/kg last February, and for the US it was \$7.89/kg compared to \$10.46/kg. However, we saw record values for beef last year so the values are in line with export values in the 1st half of 2021.

In China, despite the lifting of Covid-19 restrictions in December, there has been a decline in beef imports every month since they peaked in October last year. So, despite the lifting of Covid-19 restrictions in December it appears that Chinese consumers remain cautious.

The volume and value of beef exports to the other major North Asian markets (Japan, Korea, Taiwan) all dropped.

Fifth quarter products

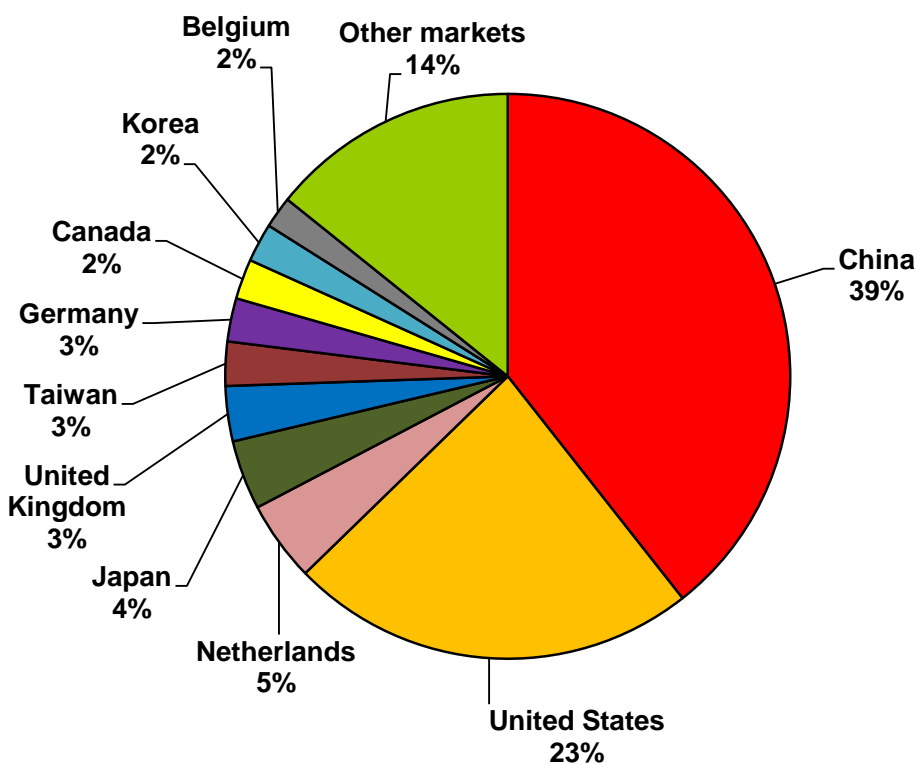
On a positive note, fifth quarter exports actually increased compared to last February, up 9% to \$187m.

The most valuable category was tallow (\$40m), and it was also the category with the most significant increase, up 32% from last February. Nearly all of the tallow exports went to the US (\$28m) and Singapore (\$11m), and it is used for biodiesel manufacturing in both markets.

Top 10 overall red meat and fifth quarter markets by value, February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 348.5 | 39% | -12% |
| 2 | United States | 206.5 | 23% | -7% |
| 3 | Netherlands | 40.7 | 5% | 24% |
| 4 | Japan | 35.1 | 4% | -28% |
| 5 | United Kingdom | 27.9 | 3% | -57% |
| 6 | Taiwan | 22.3 | 3% | -22% |
| 7 | Germany | 21.9 | 2% | -45% |
| 8 | Canada | 20.3 | 2% | -4% |
| 9 | Korea | 19.6 | 2% | -33% |
| 10 | Belgium | 16.0 | 2% | 5% |
| | Other markets | 125.9 | 14% | |
| | Total | 884.9 | | -18% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Overview of the changes in the volume of sheepmeat and beef exports from previous months

| | | Sheepmeat exports (tonnes) | | | | Change | Change | Change |
|----|----------------|----------------------------|--------|--------|--------|------------------|------------------|------------------|
| | | Nov-22 | Dec-22 | Jan-23 | Feb-23 | from Nov- Dec | from Dec- Jan | from Jan- Feb |
| 1 | China | 18,903 | 20,138 | 21,459 | 21,959 | 7% | 7% | 2% |
| 2 | United States | 1,303 | 2,651 | 2,096 | 2,608 | 103% | -21% | 24% |
| 3 | United Kingdom | 855 | 2,297 | 2,407 | 2,410 | 169% | 5% | 0% |
| 4 | Netherlands | 959 | 1,545 | 1,603 | 2,217 | 61% | 4% | 38% |
| 5 | France | 673 | 778 | 924 | 955 | 16% | 19% | 3% |
| 6 | Canada | 764 | 870 | 1,280 | 953 | 14% | 47% | -26% |
| 7 | Germany | 711 | 842 | 1,118 | 927 | 18% | 33% | -17% |
| 8 | Belgium | 243 | 444 | 748 | 906 | 83% | 68% | 21% |
| 9 | Taiwan | 382 | 871 | 709 | 574 | 128% | -19% | -19% |
| 10 | Japan | 229 | 281 | 273 | 496 | 22% | -3% | 82% |
| 11 | Jordan | 123 | 334 | 382 | 327 | 171% | 14% | -14% |
| 12 | Malaysia | 278 | 758 | 664 | 297 | 173% | -12% | -55% |
| 13 | Greece | 15 | 109 | 203 | 238 | 643% | 87% | 17% |
| 14 | Italy | 90 | 150 | 103 | 220 | 67% | -32% | 114% |
| 15 | Saudi Arabia | 30 | 265 | 492 | 207 | 774% | 85% | -58% |
| 16 | Fiji | 247 | 115 | 124 | 178 | -53% | 8% | 43% |
| 17 | Sweden | 81 | 436 | 252 | 153 | 440% | -42% | -40% |
| 18 | Hong Kong | 184 | 178 | 78 | 114 | -3% | -56% | 47% |
| 19 | Singapore | 29 | 77 | 88 | 111 | 168% | 14% | 26% |
| 20 | Guadeloupe | 25 | 0 | 50 | 90 | -100% | NA | 81% |
| | Other Markets | 822 | 1,116 | 901 | 889 | 36% | -19% | -1% |
| | Total | 26,945 | 34,254 | 35,953 | 36,827 | 27% | 5% | 2% |

| | | Beef exports (tonnes) | | | | Change | Change | Change |
|----|------------------|-----------------------|--------|--------|--------|------------------|------------------|------------------|
| | | Nov-22 | Dec-22 | Jan-23 | Feb-23 | from Nov- Dec | from Dec- Jan | from Jan- Feb |
| 1 | China | 15,941 | 19,630 | 17,037 | 18,652 | 23% | -13% | 9% |
| 2 | United States | 7,099 | 13,471 | 13,160 | 14,591 | 90% | -2% | 11% |
| 3 | Japan | 2,385 | 2,960 | 2,222 | 2,261 | 24% | -25% | 2% |
| 4 | Korea | 1,963 | 2,684 | 2,109 | 1,657 | 37% | -21% | -21% |
| 5 | Taiwan | 1,109 | 1,634 | 1,281 | 1,368 | 47% | -22% | 7% |
| 6 | Canada | 413 | 1,099 | 1,218 | 1,051 | 166% | 11% | -14% |
| 7 | Malaysia | 339 | 455 | 323 | 438 | 34% | -29% | 36% |
| 8 | Thailand | 201 | 327 | 170 | 273 | 62% | -48% | 61% |
| 9 | Philippines | 154 | 102 | 157 | 226 | -34% | 54% | 44% |
| 10 | Netherlands | 73 | 119 | 119 | 210 | 64% | 0% | 76% |
| 11 | Hong Kong | 240 | 259 | 154 | 170 | 8% | -41% | 11% |
| 12 | UAE | 237 | 240 | 201 | 163 | 1% | -16% | -19% |
| 13 | Indonesia | 266 | 42 | 24 | 163 | -84% | -44% | 588% |
| 14 | Jamaica | 0 | 0 | 129 | 133 | NA | NA | 3% |
| 15 | United Kingdom | 85 | 95 | 35 | 116 | 11% | -63% | 230% |
| 16 | French Polynesia | 258 | 307 | 207 | 112 | 19% | -33% | -46% |
| 17 | Singapore | 170 | 204 | 124 | 106 | 20% | -39% | -15% |
| 18 | Germany | 43 | 58 | 15 | 103 | 37% | -75% | 592% |
| 19 | Australia | 816 | 707 | 240 | 89 | -13% | -66% | -63% |
| 20 | Belgium | 21 | 27 | 34 | 81 | 29% | 24% | 142% |
| | Other Markets | 1,425 | 1,255 | 934 | 628 | -12% | -26% | -33% |
| | Total | 33,237 | 45,675 | 39,891 | 42,591 | 37% | -13% | 7% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

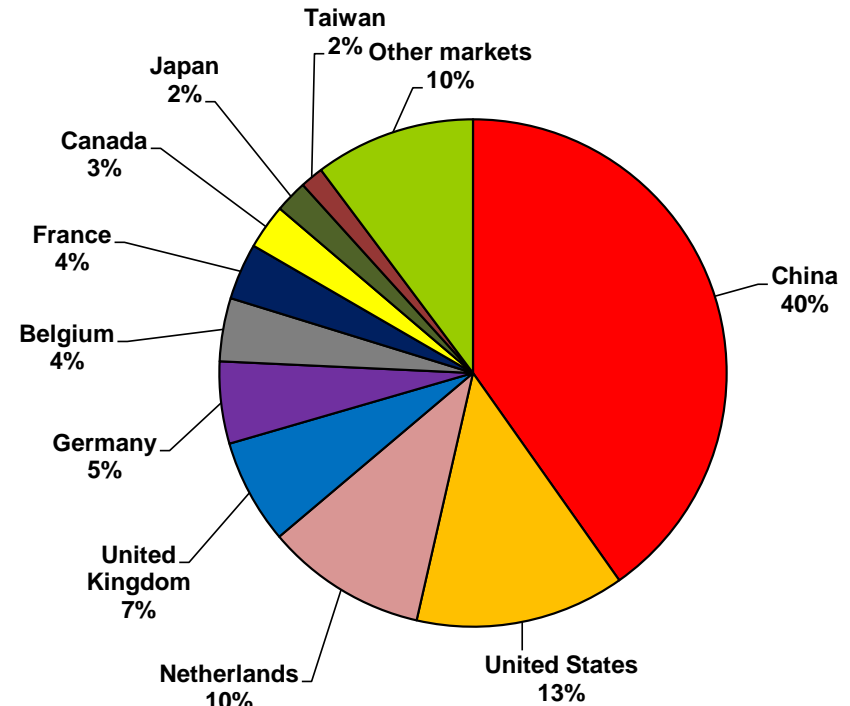
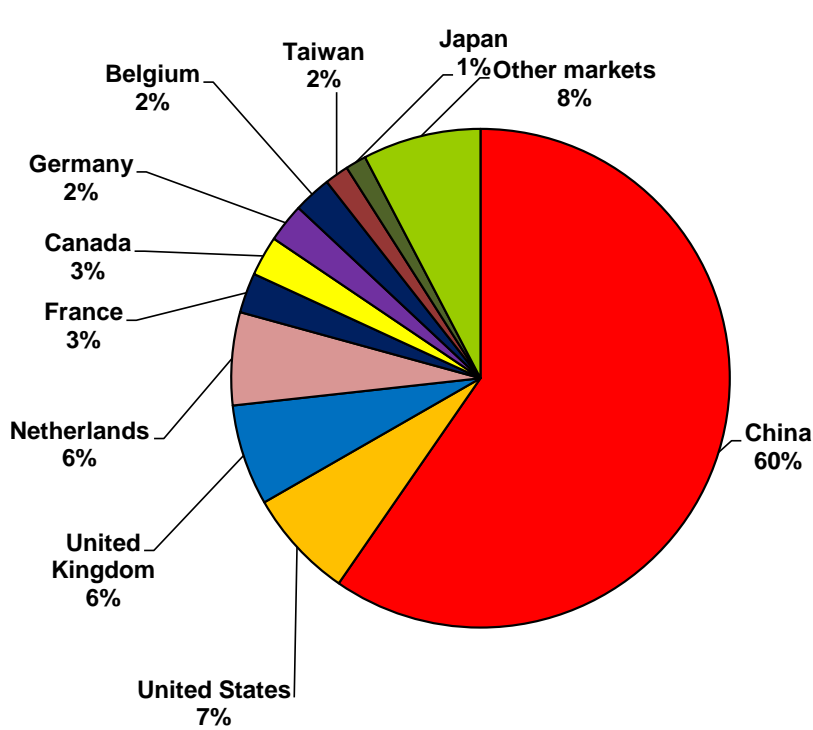
Top 10 sheepmeat markets by volume, month of February 2023

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 21,959 | 60% | 4% |
| 2 | United States | 2,608 | 7% | 8% |
| 3 | United Kingdom | 2,410 | 7% | -43% |
| 4 | Netherlands | 2,217 | 6% | 41% |
| 5 | France | 955 | 3% | -32% |
| 6 | Canada | 953 | 3% | -3% |
| 7 | Germany | 927 | 3% | -53% |
| 8 | Belgium | 906 | 2% | 48% |
| 9 | Taiwan | 574 | 2% | -38% |
| 10 | Japan | 496 | 1% | -41% |
| | Other markets | 2,823 | 8% | |
| | Total | 36,827 | | -10% |

Top 10 sheepmeat markets by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 137.8 | 40% | -19% |
| 2 | United States | 45.8 | 13% | 9% |
| 3 | Netherlands | 35.2 | 10% | 25% |
| 4 | United Kingdom | 22.8 | 7% | -61% |
| 5 | Germany | 17.9 | 5% | -52% |
| 6 | Belgium | 13.8 | 4% | 10% |
| 7 | France | 12.3 | 4% | -41% |
| 8 | Canada | 9.8 | 3% | -23% |
| 9 | Japan | 7.1 | 2% | -45% |
| 10 | Taiwan | 5.1 | 1% | -51% |
| | Other markets | 35.1 | 10% | |
| | Total | 342.6 | | -27% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



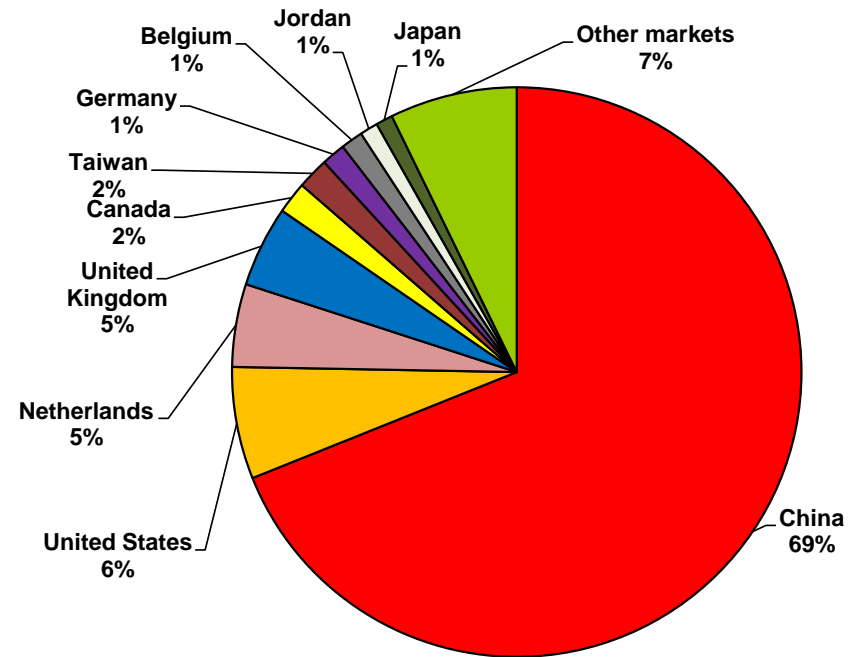
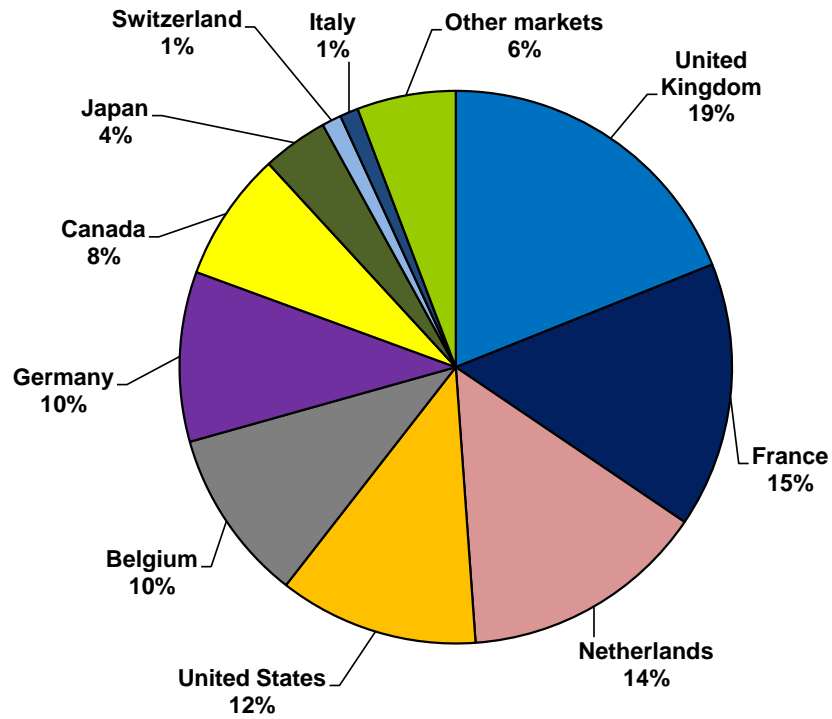
Top 10 chilled sheepmeat markets by volume, month of February 2023

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | United Kingdom | 948 | 19% | -32% |
| 2 | France | 777 | 16% | -27% |
| 3 | Netherlands | 720 | 14% | 5% |
| 4 | United States | 584 | 12% | -21% |
| 5 | Belgium | 506 | 10% | 13% |
| 6 | Germany | 498 | 10% | -56% |
| 7 | Canada | 379 | 8% | 56% |
| 8 | Japan | 192 | 4% | -34% |
| 9 | Switzerland | 57 | 1% | -39% |
| 10 | Italy | 54 | 1% | -17% |
| | Other markets | 289 | 6% | |
| | Total | 5,004 | | -22% |

Top 10 frozen sheepmeat markets by volume, month of February 2023

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 21,936 | 69% | 4% |
| 2 | United States | 2,024 | 6% | 21% |
| 3 | Netherlands | 1,497 | 5% | 69% |
| 4 | United Kingdom | 1,462 | 5% | -49% |
| 5 | Canada | 575 | 2% | -22% |
| 6 | Taiwan | 570 | 2% | -38% |
| 7 | Germany | 430 | 1% | -50% |
| 8 | Belgium | 399 | 1% | 143% |
| 9 | Jordan | 327 | 1% | -4% |
| 10 | Japan | 304 | 1% | -45% |
| | Other markets | 2,301 | 7% | |
| | Total | 31,824 | | -8% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



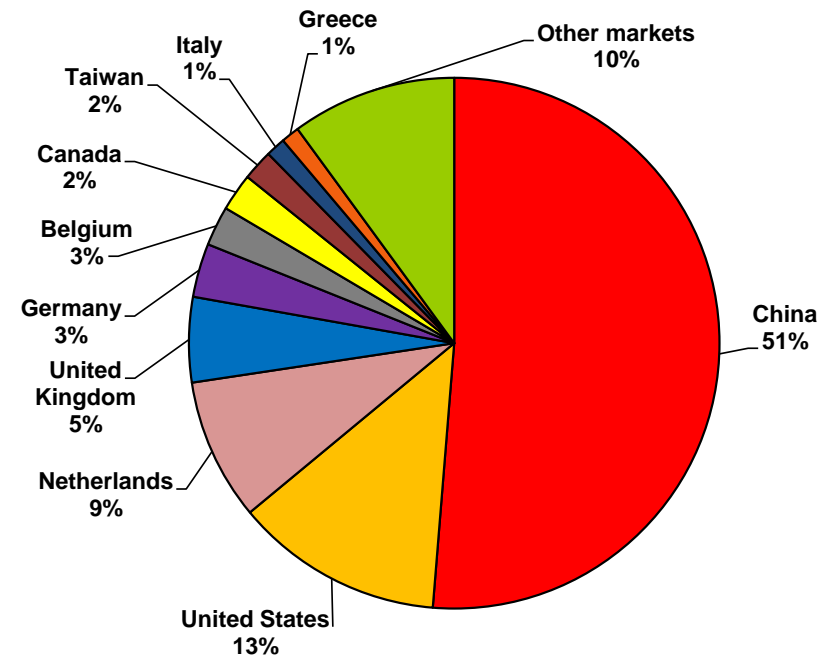
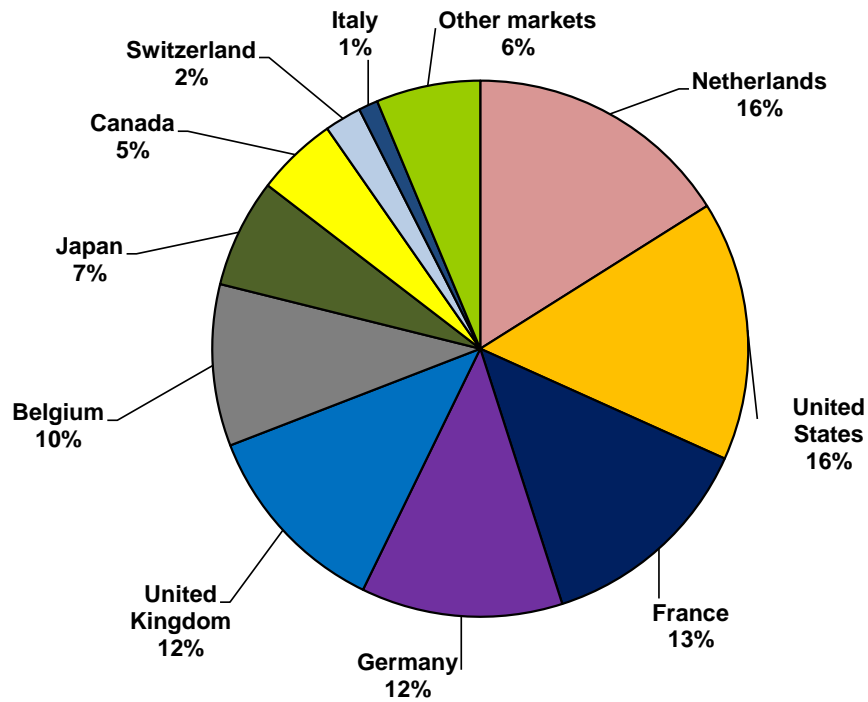
Top 10 chilled sheepmeat markets by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | Netherlands | 12.1 | 16% | -10% |
| 2 | United States | 11.8 | 16% | -29% |
| 3 | France | 10.1 | 13% | -38% |
| 4 | Germany | 9.2 | 12% | -59% |
| 5 | United Kingdom | 9.0 | 12% | -57% |
| 6 | Belgium | 7.4 | 10% | -21% |
| 7 | Japan | 4.9 | 7% | -26% |
| 8 | Canada | 3.7 | 5% | 11% |
| 9 | Switzerland | 1.7 | 2% | -53% |
| 10 | Italy | 0.9 | 1% | -39% |
| | Other markets | 4.7 | 6% | |
| | Total | 75.5 | | -37% |

Top 10 frozen sheepmeat markets by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 137.0 | 51% | -18% |
| 2 | United States | 33.9 | 13% | 35% |
| 3 | Netherlands | 23.1 | 9% | 58% |
| 4 | United Kingdom | 13.8 | 5% | -64% |
| 5 | Germany | 8.7 | 3% | -43% |
| 6 | Belgium | 6.4 | 2% | 96% |
| 7 | Canada | 6.1 | 2% | -35% |
| 8 | Taiwan | 5.0 | 2% | -51% |
| 9 | Italy | 3.2 | 1% | 69% |
| 10 | Greece | 3.0 | 1% | 8% |
| | Other markets | 26.9 | 10% | |
| | Total | 267.1 | | -23% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



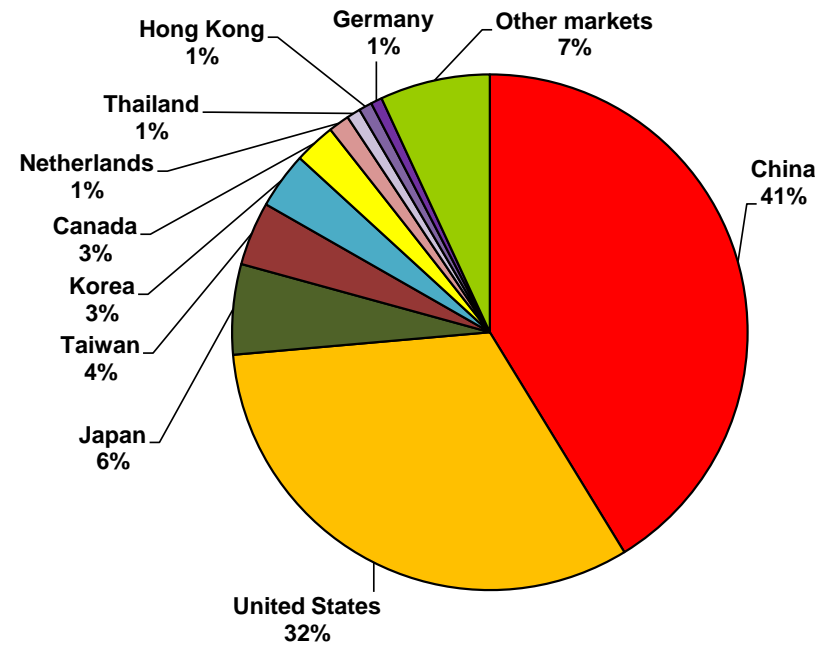
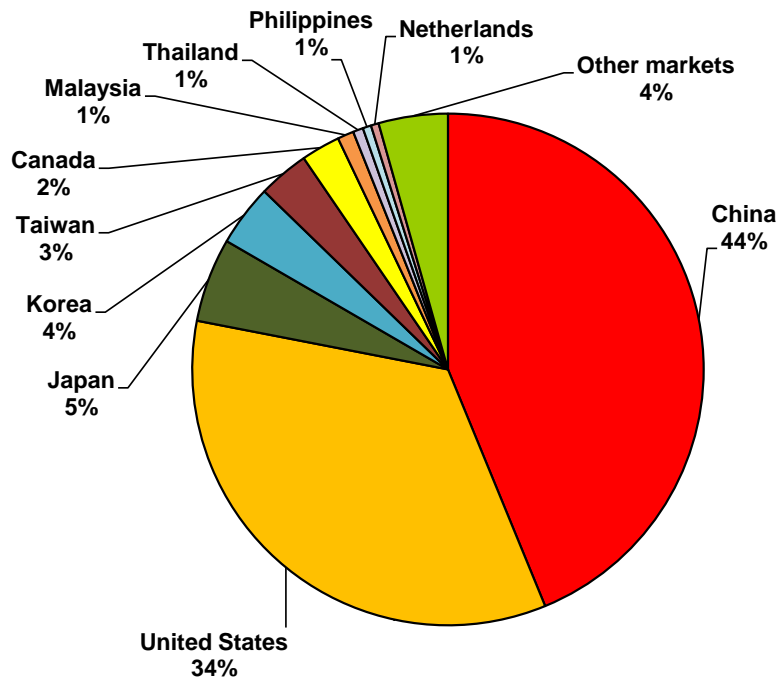
Top 10 beef markets by volume, month of February 2023

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 18,652 | 44% | 8% |
| 2 | United States | 14,591 | 34% | 7% |
| 3 | Japan | 2,261 | 5% | -14% |
| 4 | Korea | 1,657 | 4% | -16% |
| 5 | Taiwan | 1,368 | 3% | -1% |
| 6 | Canada | 1,051 | 2% | 44% |
| 7 | Malaysia | 438 | 1% | 54% |
| 8 | Thailand | 273 | 1% | 2% |
| 9 | Philippines | 226 | 1% | -28% |
| 10 | Netherlands | 210 | 0% | 54% |
| | Other markets | 1,863 | 4% | |
| | Total | 42,591 | | 2% |

Top 10 beef markets by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1 | China | 146.8 | 41% | -15% |
| 2 | United States | 115.1 | 32% | -19% |
| 3 | Japan | 20.1 | 6% | -29% |
| 4 | Taiwan | 14.2 | 4% | -5% |
| 5 | Korea | 12.6 | 4% | -34% |
| 6 | Canada | 9.2 | 3% | 24% |
| 7 | Netherlands | 4.7 | 1% | 78% |
| 8 | Thailand | 3.1 | 1% | -1% |
| 9 | Hong Kong | 3.0 | 1% | 6% |
| 10 | Germany | 2.5 | 1% | 142% |
| | Other markets | 24.6 | 7% | |
| | Total | 355.8 | | -18% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



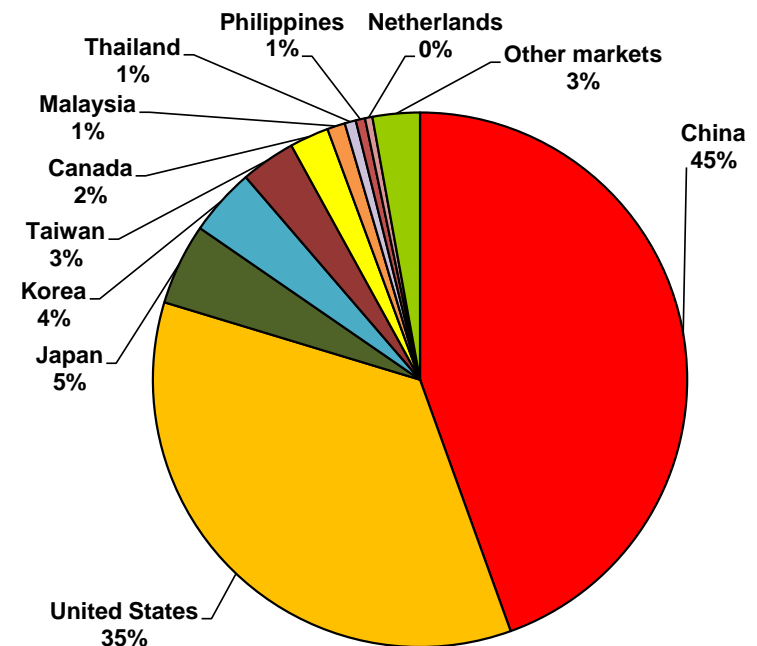
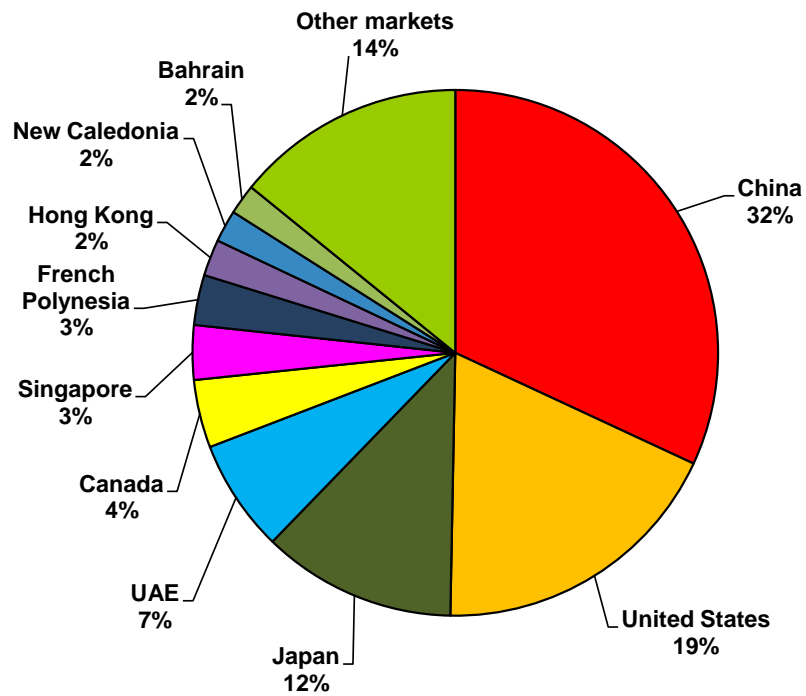
Top 10 chilled beef markets by volume, month of February 2023

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|------------------|-----------------|------------|--------------------------------------|
| 1 | China | 753 | 32% | -9% |
| 2 | United States | 434 | 18% | -27% |
| 3 | Japan | 282 | 12% | -51% |
| 4 | UAE | 163 | 7% | -19% |
| 5 | Canada | 99 | 4% | 1032% |
| 6 | Singapore | 79 | 3% | -51% |
| 7 | French Polynesia | 73 | 3% | -33% |
| 8 | Hong Kong | 53 | 2% | 44% |
| 9 | New Caledonia | 46 | 2% | -36% |
| 10 | Bahrain | 44 | 2% | -21% |
| | Other markets | 334 | 14% | |
| | Total | 2,360 | | -28% |

Top 10 frozen beef markets by volume, month of February 2023

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 17,899 | 44% | 8% |
| 2 | United States | 14,157 | 35% | 9% |
| 3 | Japan | 1,979 | 5% | -3% |
| 4 | Korea | 1,646 | 4% | -16% |
| 5 | Taiwan | 1,332 | 3% | 3% |
| 6 | Canada | 953 | 2% | 32% |
| 7 | Malaysia | 437 | 1% | 55% |
| 8 | Thailand | 272 | 1% | 2% |
| 9 | Philippines | 226 | 1% | -28% |
| 10 | Netherlands | 181 | 0% | 63% |
| | Other markets | 1,149 | 3% | |
| | Total | 40,231 | | -28% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



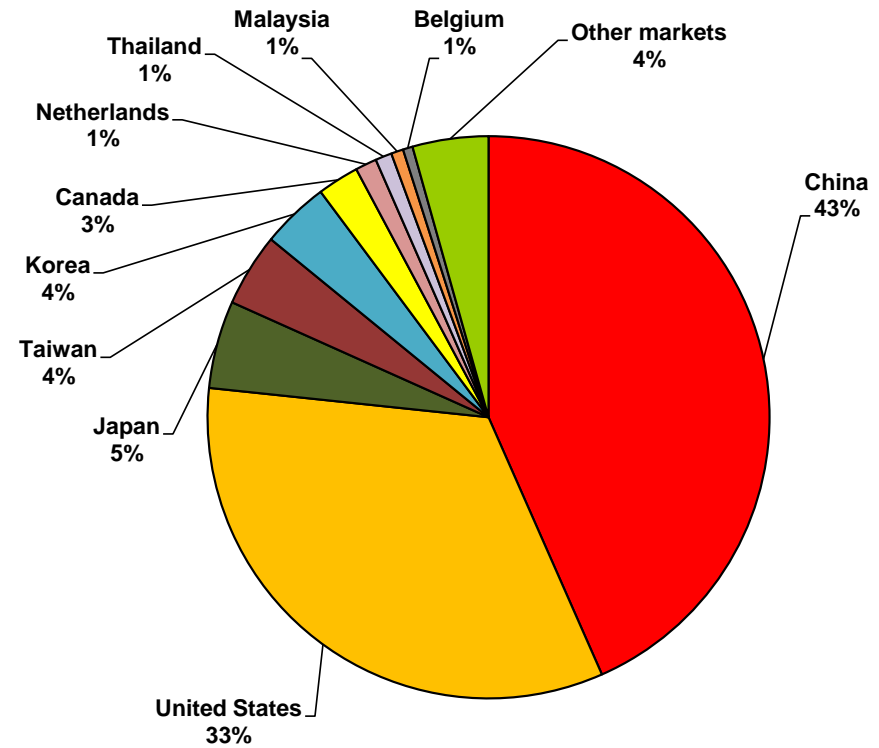
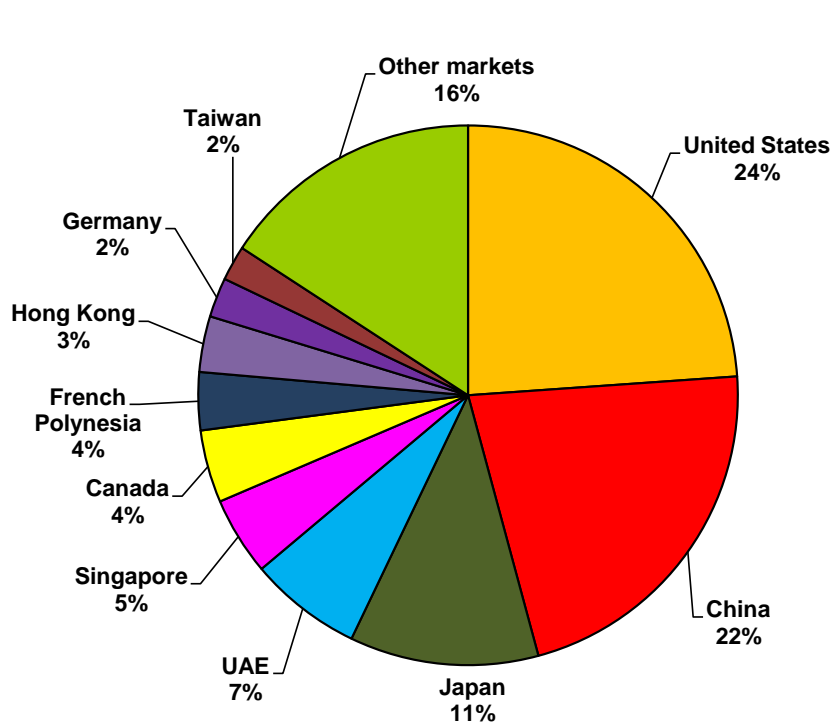
Top 10 chilled beef markets by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | United States | 8.4 | 24% | -28% |
| 2 | China | 7.7 | 22% | -24% |
| 3 | Japan | 4.0 | 11% | -54% |
| 4 | UAE | 2.4 | 7% | -23% |
| 5 | Singapore | 1.7 | 5% | -52% |
| 6 | Canada | 1.5 | 4% | 669% |
| 7 | French Polynesia | 1.2 | 3% | -34% |
| 8 | Hong Kong | 1.2 | 3% | 43% |
| 9 | Germany | 0.8 | 2% | 63% |
| 10 | Taiwan | 0.7 | 2% | -51% |
| | Other markets | 5.6 | 16% | |
| | Total | 35.3 | | -33% |

Top 10 frozen beef markets by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1 | China | 139.1 | 43% | -15% |
| 2 | United States | 106.7 | 33% | -19% |
| 3 | Japan | 16.1 | 5% | -18% |
| 4 | Taiwan | 13.5 | 4% | 0% |
| 5 | Korea | 12.5 | 4% | -33% |
| 6 | Canada | 7.7 | 2% | 6% |
| 7 | Netherlands | 3.9 | 1% | 97% |
| 8 | Thailand | 3.0 | 1% | -1% |
| 9 | Malaysia | 2.2 | 1% | 15% |
| 10 | Belgium | 1.8 | 1% | 55% |
| | Other markets | 14.0 | 4% | |
| | Total | 320.5 | | -16% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



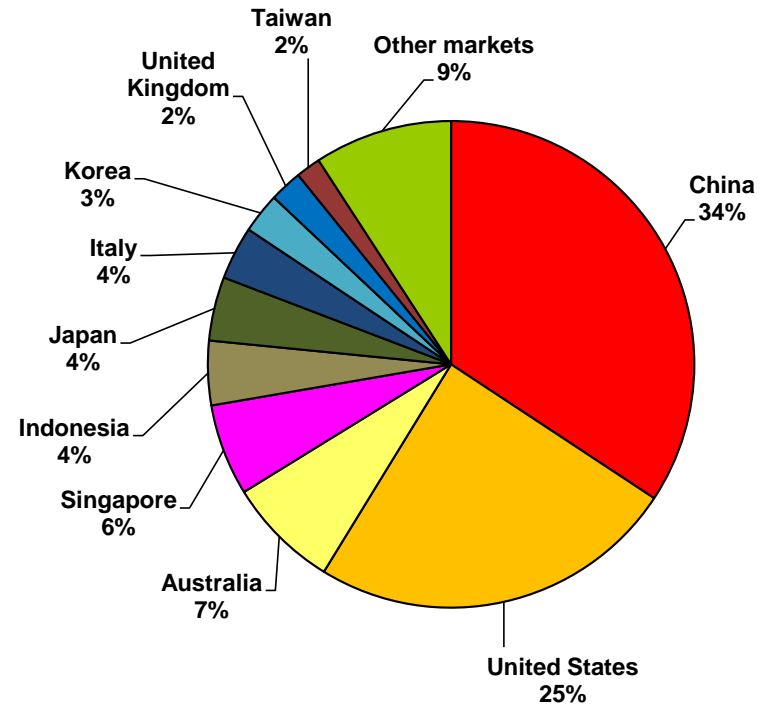
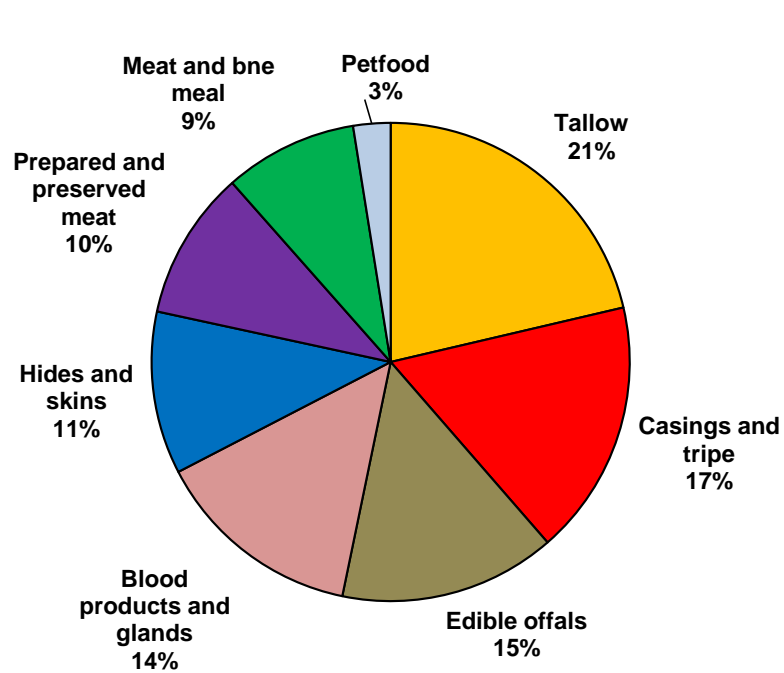
Fifth quarter exports by value, month of February 2023

| | Product | Value (NZ\$m) | % of total | Change from same month previous year |
|---|-----------------------------|---------------|------------|--------------------------------------|
| 1 | Tallow | 39.8 | 21% | 32% |
| 2 | Casings and tripe | 32.2 | 17% | -23% |
| 3 | Edible offals | 27.3 | 15% | -2% |
| 4 | Blood products and glands | 26.4 | 14% | 53% |
| 5 | Hides and skins | 20.5 | 11% | 3% |
| 6 | Prepared and preserved meat | 18.8 | 10% | 62% |
| 7 | Meat and bne meal | 16.8 | 9% | -10% |
| 8 | Petfood | 4.7 | 3% | 17% |
| | Total | 186.5 | | 9% |

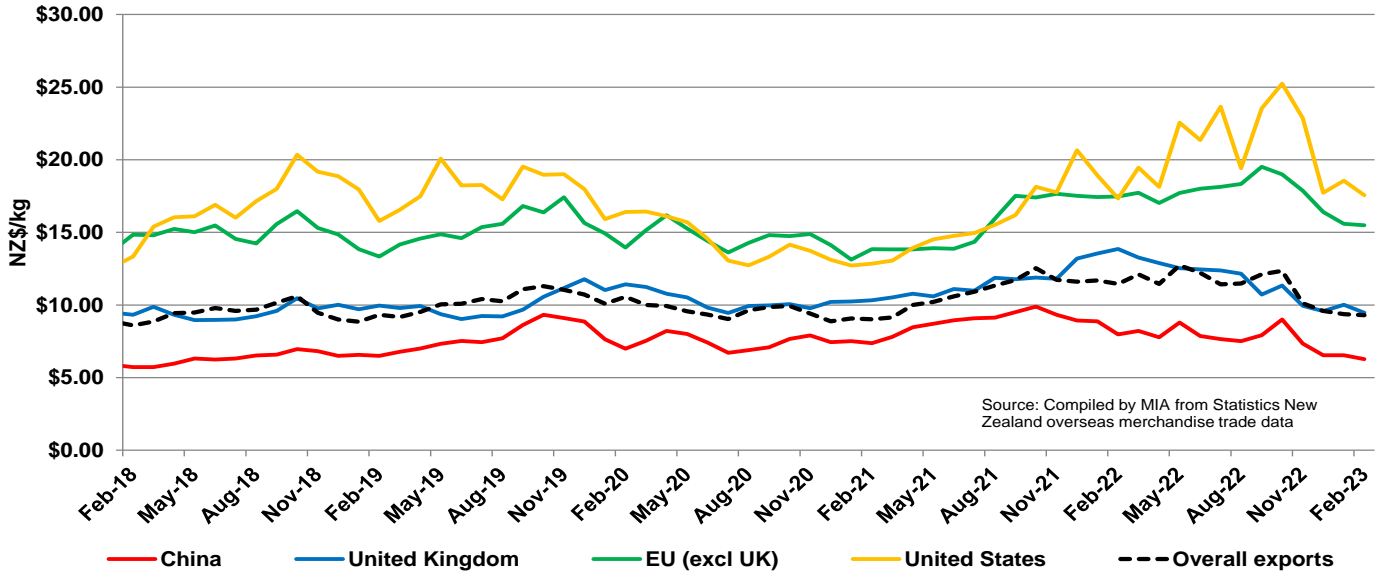
Top 10 markets for the fifth quarter by value, month of February 2023

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 63.9 | 34% | 18% |
| 2 | United States | 45.7 | 24% | 23% |
| 3 | Australia | 13.9 | 7% | 47% |
| 4 | Singapore | 11.3 | 6% | 103% |
| 5 | Indonesia | 8.0 | 4% | -40% |
| 6 | Japan | 7.9 | 4% | 2% |
| 7 | Italy | 6.6 | 4% | -17% |
| 8 | Korea | 5.0 | 3% | -19% |
| 9 | United Kingdom | 4.0 | 2% | -20% |
| 10 | Taiwan | 3.1 | 2% | -6% |
| | Other markets | 17.1 | | |
| | Total | 186.5 | | 9% |

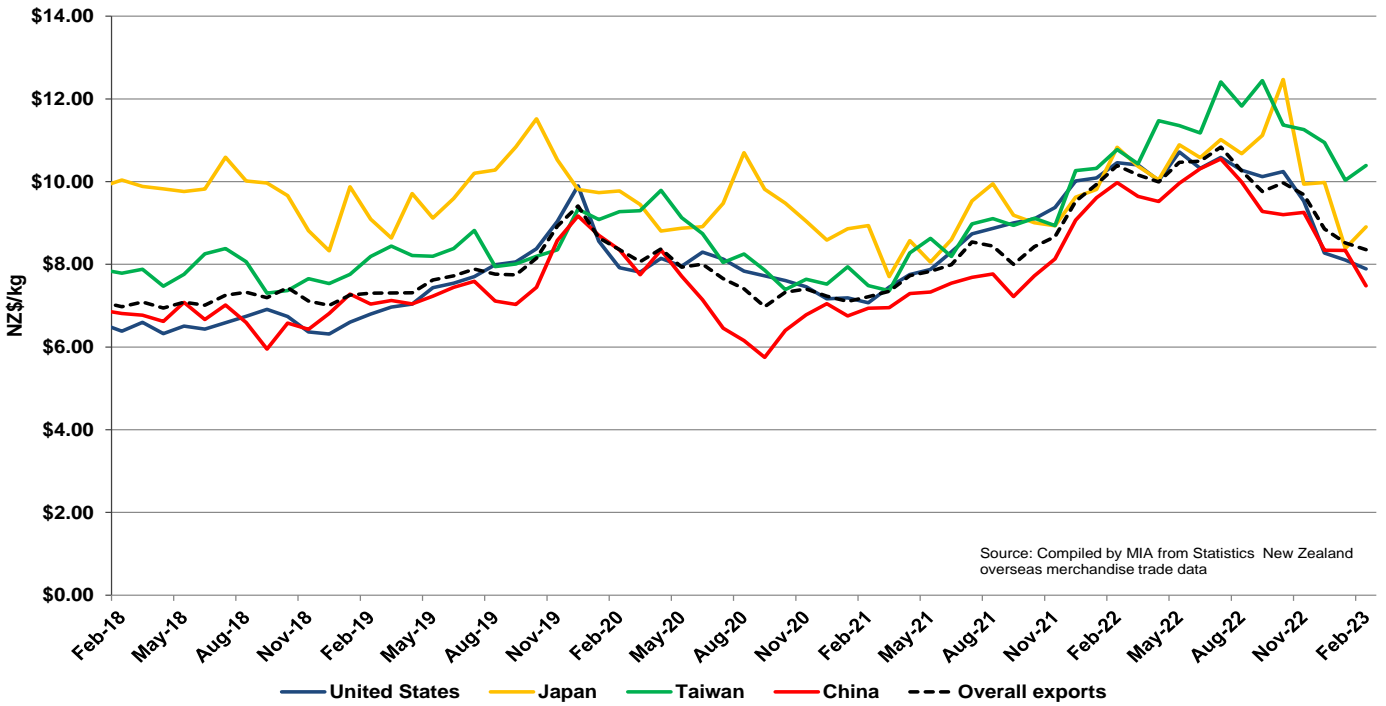
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



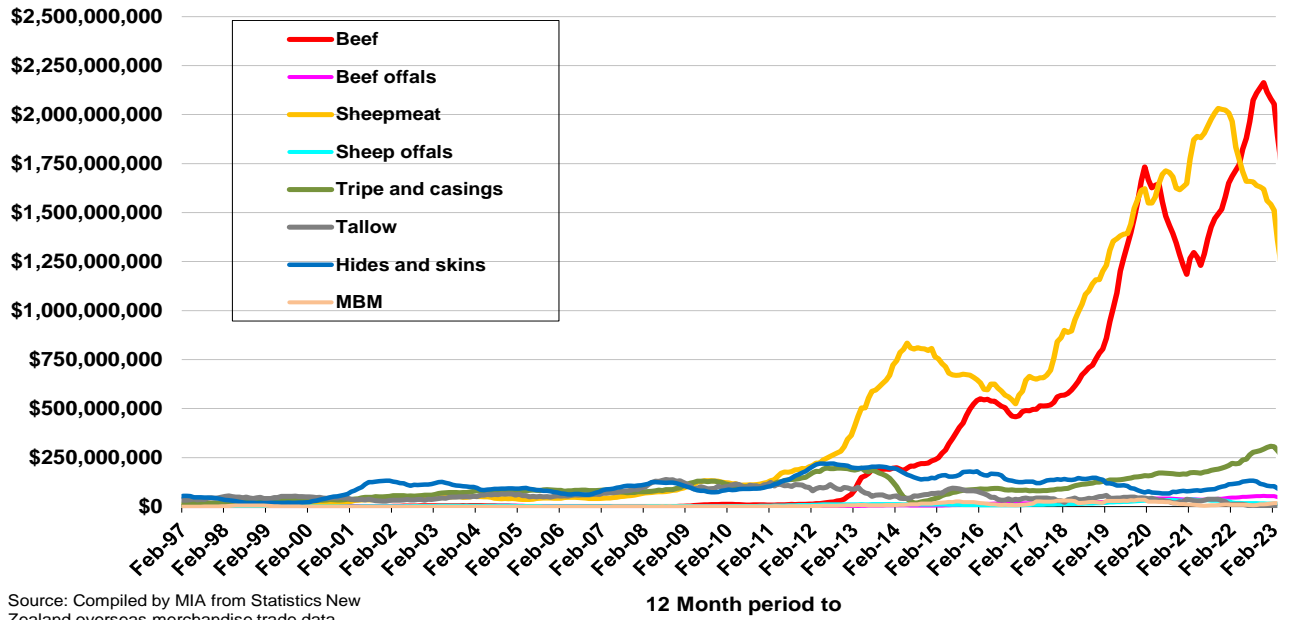
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



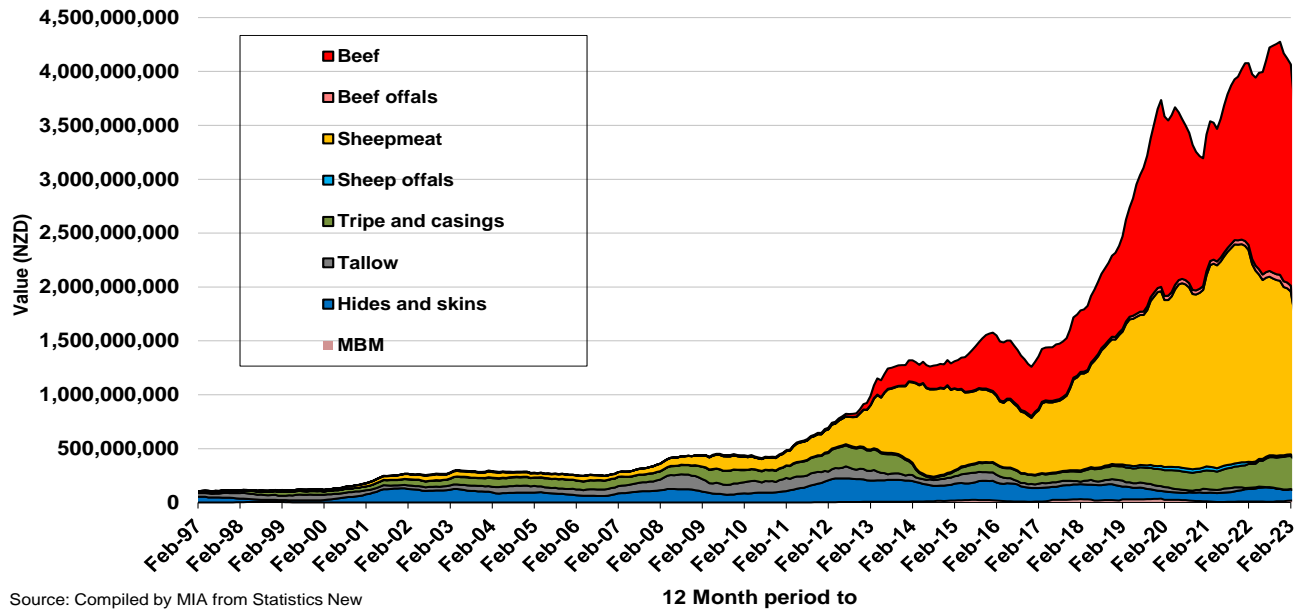
Beef, average monthly FOB value (\$/kg) to selected markets



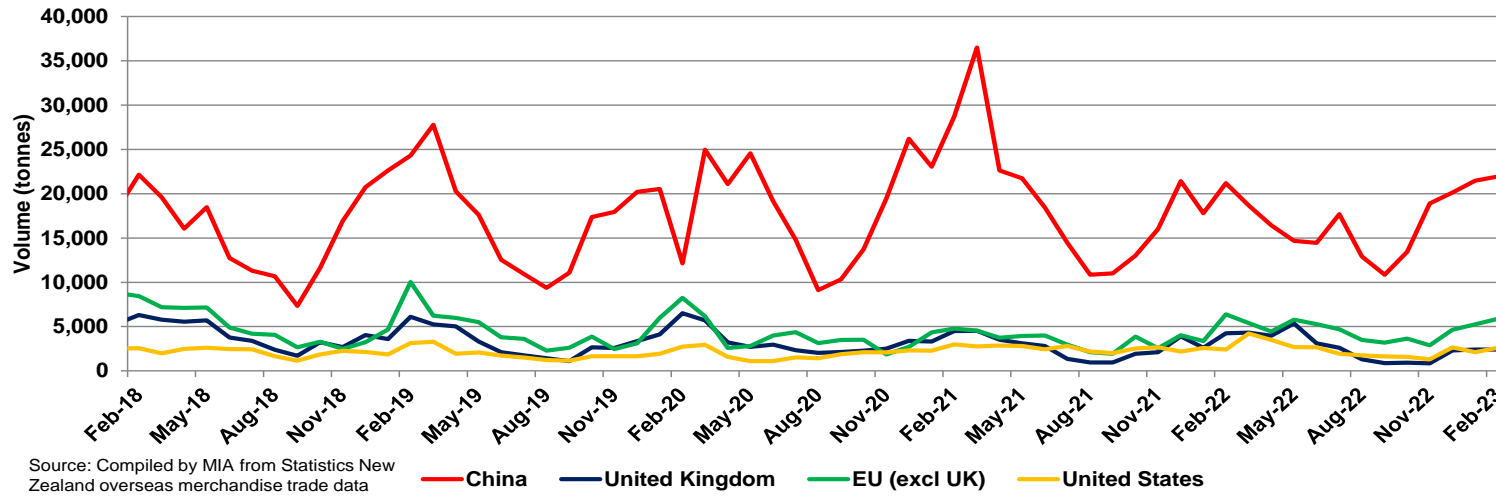
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



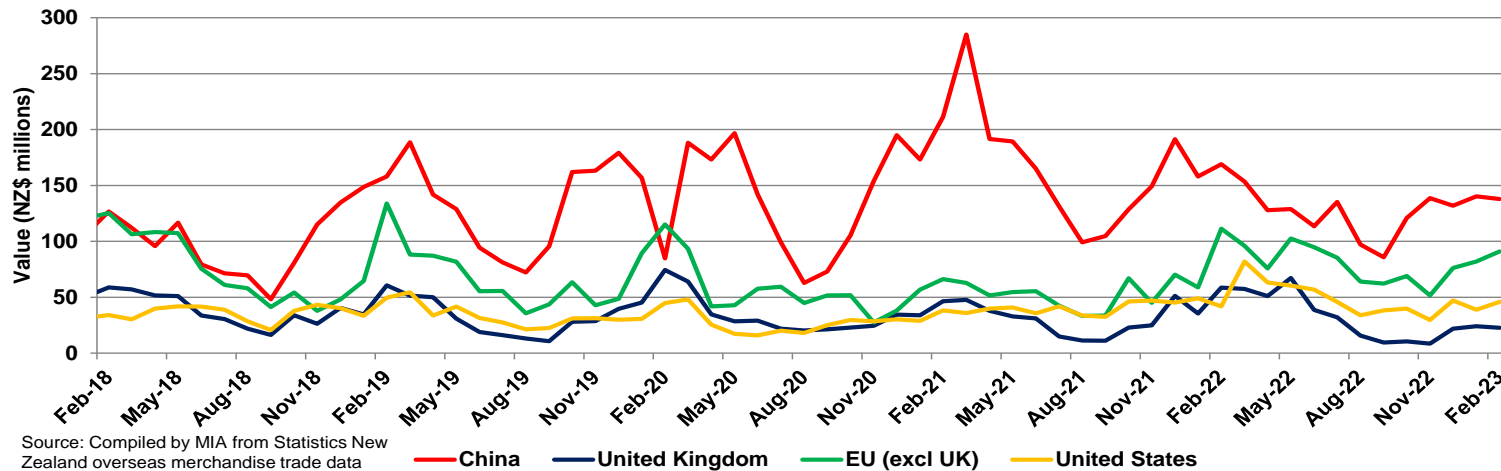
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



**Monthly sheepmeat exports to selected markets (by volume),
February 2018 - February 2023**



**Monthly sheepmeat exports to selected markets (by value),
February 2018 - February 2023**

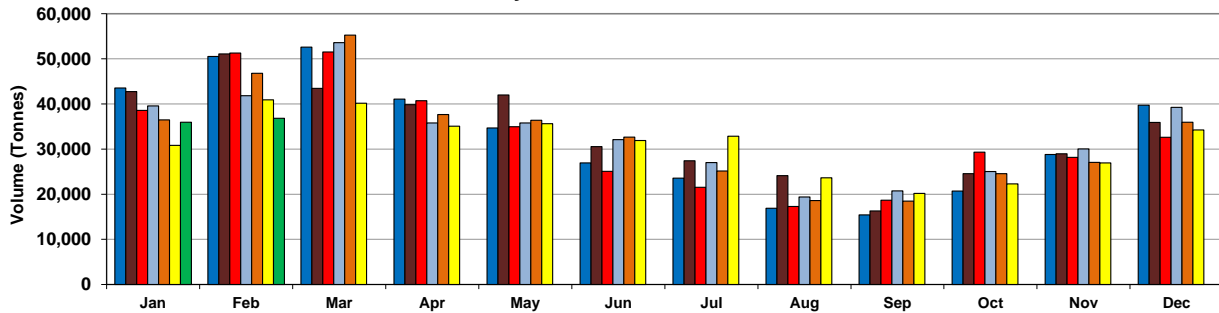


**Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by volume
(Tonnes)**

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| 2017 | | | | | | | | | | | | | |
| Sheepmeat exports | 43,537 | 50,538 | 52,589 | 41,055 | 34,689 | 26,948 | 23,558 | 16,903 | 15,418 | 20,713 | 28,807 | 39,738 | 394,492 |
| Edible ovine offal | 2,389 | 2,869 | 3,459 | 2,695 | 2,132 | 1,687 | 1,505 | 890 | 824 | 942 | 1,598 | 2,073 | 23,062 |
| Total (sheepmeat + offal) | 45,926 | 53,406 | 56,048 | 43,749 | 36,820 | 28,635 | 25,063 | 17,793 | 16,242 | 21,655 | 30,405 | 41,811 | 417,554 |
| 2018 | | | | | | | | | | | | | |
| Sheepmeat exports | 42,726 | 51,076 | 43,457 | 39,846 | 41,979 | 30,562 | 27,427 | 24,104 | 16,284 | 24,543 | 28,954 | 35,915 | 406,871 |
| Edible ovine offal | 2,183 | 3,002 | 2,401 | 2,517 | 2,360 | 1,888 | 1,261 | 1,133 | 790 | 1,356 | 1,641 | 1,798 | 22,332 |
| Total (sheepmeat + offal) | 44,909 | 54,078 | 45,858 | 42,363 | 44,339 | 32,450 | 28,688 | 25,237 | 17,074 | 25,899 | 30,595 | 37,713 | 429,203 |
| 2019 | | | | | | | | | | | | | |
| Sheepmeat exports | 38,577 | 51,259 | 51,521 | 40,698 | 34,962 | 25,062 | 21,516 | 17,298 | 18,663 | 29,307 | 28,156 | 32,611 | 389,629 |
| Edible ovine offal | 2,347 | 2,552 | 3,101 | 2,097 | 2,317 | 1,399 | 1,194 | 1,016 | 993 | 1,369 | 1,393 | 1,838 | 21,616 |
| Total (sheepmeat + offal) | 40,923 | 53,810 | 54,622 | 42,795 | 37,279 | 26,460 | 22,709 | 18,314 | 19,657 | 30,676 | 29,549 | 34,449 | 411,244 |
| 2020 | | | | | | | | | | | | | |
| Sheepmeat exports | 39,581 | 41,836 | 53,587 | 35,809 | 35,802 | 32,085 | 27,005 | 19,403 | 20,730 | 25,013 | 30,023 | 39,224 | 400,098 |
| Edible ovine offal | 2,050 | 2,461 | 2,667 | 1,978 | 1,550 | 1,535 | 1,302 | 1,626 | 1,120 | 1,305 | 1,347 | 1,823 | 20,764 |
| Total (sheepmeat + offal) | 41,631 | 44,297 | 56,254 | 37,787 | 37,352 | 33,620 | 28,307 | 21,029 | 21,850 | 26,318 | 31,370 | 41,048 | 420,862 |
| 2021 | | | | | | | | | | | | | |
| Sheepmeat exports | 36,453 | 46,795 | 55,247 | 37,670 | 36,400 | 32,638 | 25,161 | 18,574 | 18,461 | 24,553 | 27,040 | 35,928 | 394,921 |
| Edible ovine offal | 1,981 | 3,449 | 2,329 | 1,710 | 1,144 | 1,524 | 1,418 | 935 | 866 | 925 | 1,433 | 1,448 | 19,162 |
| Total (sheepmeat + offal) | 38,434 | 50,245 | 57,576 | 39,381 | 37,544 | 34,162 | 26,580 | 19,509 | 19,327 | 25,477 | 28,472 | 37,376 | 414,083 |
| 2022 | | | | | | | | | | | | | |
| Sheepmeat exports | 30,817 | 40,894 | 40,175 | 35,085 | 35,640 | 31,902 | 32,855 | 23,649 | 20,186 | 22,277 | 26,945 | 34,254 | 374,679 |
| Edible ovine offal | 1,510 | 1,595 | 2,041 | 1,136 | 2,003 | 1,107 | 1,131 | 814 | 793 | 692 | 1,254 | 1,287 | 15,364 |
| Total (sheepmeat + offal) | 32,327 | 42,489 | 42,216 | 36,221 | 37,643 | 33,009 | 33,986 | 24,463 | 20,979 | 22,969 | 28,199 | 35,541 | 390,043 |
| 2023 | | | | | | | | | | | | | |
| Sheepmeat exports | 35,953 | 36,827 | | | | | | | | | | | 72,780 |
| Edible ovine offal | 1,171 | 1,280 | | | | | | | | | | | 2,451 |
| Total (sheepmeat + offal) | 37,124 | 38,107 | | | | | | | | | | | 75,231 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

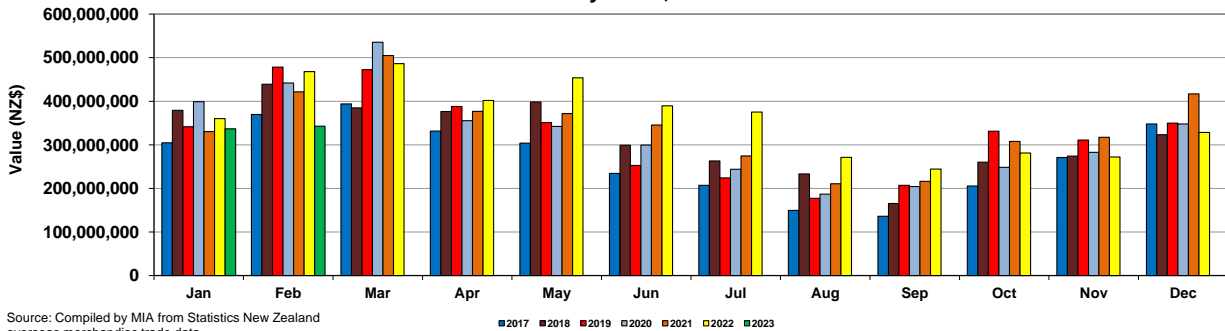
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 304,562,910 | 369,522,261 | 394,038,645 | 331,733,974 | 303,931,871 | 234,595,892 | 207,073,169 | 149,697,170 | 136,196,250 | 205,480,374 | 270,913,767 | 347,820,559 | 3,255,566,842 |
| Edible ovine offal | 5,727,588 | 6,362,012 | 8,296,273 | 6,370,809 | 5,855,799 | 4,523,525 | 4,214,254 | 2,310,225 | 2,143,894 | 2,098,712 | 4,248,146 | 6,127,902 | 58,279,139 |
| Total (sheepmeat + offal) | 310,290,498 | 375,884,273 | 402,334,918 | 338,104,783 | 309,787,670 | 239,119,417 | 211,287,423 | 152,007,395 | 138,340,144 | 207,579,086 | 275,161,913 | 353,948,461 | 3,313,845,981 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 379,079,420 | 438,911,859 | 384,930,815 | 376,252,186 | 398,187,093 | 299,009,932 | 263,012,897 | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | 323,136,171 | 3,795,545,355 |
| Edible ovine offal | 5,871,867 | 8,445,043 | 6,943,731 | 7,502,598 | 7,826,409 | 5,709,131 | 4,710,249 | 4,554,676 | 2,724,746 | 4,261,172 | 5,017,588 | 5,658,310 | 69,225,520 |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,875 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 341,481,851 | 478,277,852 | 472,280,084 | 387,766,360 | 350,962,901 | 252,844,006 | 224,012,966 | 177,468,940 | 206,951,030 | 331,007,300 | 310,986,521 | 349,683,849 | 3,883,723,660 |
| Edible ovine offal | 7,494,620 | 8,781,439 | 10,735,345 | 7,536,147 | 8,506,371 | 5,228,592 | 4,633,483 | 4,115,991 | 4,494,807 | 5,286,900 | 6,164,849 | 7,548,115 | 80,526,659 |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 399,096,451 | 441,929,736 | 535,539,059 | 355,507,448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248,332,020 | 282,617,982 | 347,891,441 | 3,887,825,580 |
| Edible ovine offal | 8,468,388 | 9,426,557 | 11,190,740 | 9,171,502 | 6,679,932 | 5,910,463 | 4,625,756 | 6,696,938 | 3,810,191 | 4,985,877 | 4,810,207 | 6,483,424 | 82,259,975 |
| Total (sheepmeat + offal) | 407,564,839 | 451,356,293 | 546,729,799 | 364,678,950 | 348,965,233 | 305,344,399 | 248,506,027 | 193,684,233 | 208,134,831 | 253,317,897 | 287,428,189 | 354,374,865 | 3,970,085,555 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 330,602,629 | 421,602,914 | 504,729,168 | 376,962,422 | 371,489,282 | 345,526,230 | 274,618,282 | 210,561,017 | 216,356,129 | 307,827,830 | 317,255,584 | 416,676,508 | 4,094,207,995 |
| Edible ovine offal | 8,680,051 | 13,922,285 | 9,159,186 | 7,000,891 | 5,258,541 | 6,562,561 | 5,852,673 | 3,408,436 | 3,817,554 | 4,241,729 | 5,843,717 | 6,843,158 | 80,590,782 |
| Total (sheepmeat + offal) | 339,282,680 | 435,525,199 | 513,888,354 | 383,963,313 | 376,747,823 | 352,088,791 | 280,470,955 | 213,969,453 | 220,173,683 | 312,069,559 | 323,099,301 | 423,519,666 | 4,174,798,777 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 360,180,618 | 468,210,610 | 486,381,122 | 401,803,125 | 453,695,139 | 389,520,131 | 375,285,121 | 271,425,066 | 244,534,172 | 281,352,013 | 272,294,091 | 328,487,457 | 4,333,168,665 |
| Edible ovine offal | 6,751,435 | 7,696,357 | 9,205,636 | 5,470,705 | 8,908,945 | 6,242,396 | 5,841,028 | 4,285,344 | 3,567,149 | 3,768,623 | 5,713,831 | 6,290,814 | 73,742,263 |
| Total (sheepmeat + offal) | 366,932,053 | 475,906,967 | 495,586,758 | 407,273,830 | 462,604,084 | 395,762,527 | 381,126,149 | 275,710,410 | 248,101,321 | 285,120,636 | 278,007,922 | 334,778,271 | 4,406,910,928 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 336,849,946 | 342,625,241 | | | | | | | | | | | 679,475,187 |
| Edible ovine offal | 5,677,297 | 6,207,554 | | | | | | | | | | | 11,884,851 |
| Total (sheepmeat + offal) | 342,527,243 | 348,832,795 | | | | | | | | | | | 691,360,038 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets, by value, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

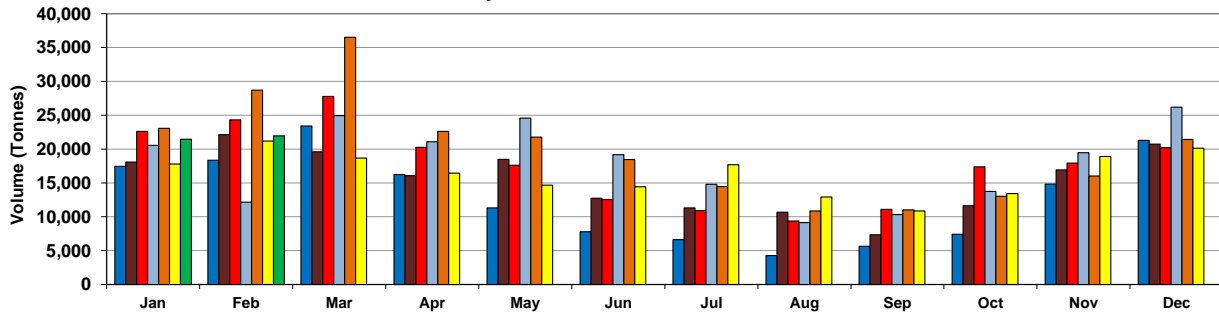
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of sheepmeat and edible offal to China, 2016-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,457 | 18,346 | 23,409 | 16,235 | 11,306 | 7,793 | 6,616 | 4,279 | 5,639 | 7,422 | 14,835 | 21,293 | 154,630 |
| Edible ovine offal | 290 | 359 | 378 | 345 | 384 | 274 | 255 | 109 | 119 | 108 | 266 | 267 | 3,154 |
| Total (sheepmeat + offal) | 17,747 | 18,705 | 23,787 | 16,580 | 11,690 | 8,067 | 6,871 | 4,388 | 5,758 | 7,530 | 15,101 | 21,560 | 157,784 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 18,075 | 22,151 | 19,605 | 16,069 | 18,478 | 12,733 | 11,322 | 10,680 | 7,348 | 11,635 | 16,910 | 20,741 | 185,747 |
| Edible ovine offal | 167 | 348 | 365 | 363 | 380 | 355 | 246 | 237 | 113 | 203 | 252 | 333 | 3,362 |
| Total (sheepmeat + offal) | 18,242 | 22,499 | 19,970 | 16,432 | 18,858 | 13,088 | 11,568 | 10,917 | 7,461 | 11,838 | 17,162 | 21,074 | 170,867 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 22,615 | 24,311 | 27,790 | 20,251 | 17,621 | 12,542 | 10,924 | 9,372 | 11,096 | 17,379 | 17,940 | 20,214 | 212,055 |
| Edible ovine offal | 373 | 480 | 531 | 345 | 452 | 226 | 233 | 208 | 237 | 255 | 331 | 399 | 4,070 |
| Total (sheepmeat + offal) | 22,988 | 24,791 | 28,321 | 20,596 | 18,073 | 12,768 | 11,157 | 9,580 | 11,333 | 17,634 | 18,271 | 20,613 | 216,125 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 20,544 | 12,145 | 24,954 | 21,091 | 24,563 | 19,163 | 14,796 | 9,130 | 10,323 | 13,734 | 19,468 | 26,186 | 216,097 |
| Edible ovine offal | 456 | 352 | 537 | 450 | 383 | 357 | 208 | 504 | 183 | 201 | 217 | 242 | 4,090 |
| Total (sheepmeat + offal) | 21,000 | 12,497 | 25,491 | 21,541 | 24,946 | 19,520 | 15,004 | 9,634 | 10,506 | 13,935 | 19,685 | 26,428 | 220,187 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 23,062 | 28,700 | 36,515 | 22,614 | 21,755 | 18,448 | 14,448 | 10,862 | 11,008 | 13,023 | 16,022 | 21,429 | 237,886 |
| Edible ovine offal | 741 | 1,444 | 441 | 249 | 203 | 270 | 167 | 121 | 155 | 149 | 235 | 178 | 4,353 |
| Total (sheepmeat + offal) | 23,803 | 30,144 | 36,956 | 22,863 | 21,958 | 18,718 | 14,615 | 10,983 | 11,163 | 13,172 | 16,257 | 21,607 | 242,239 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,796 | 21,191 | 18,675 | 16,437 | 14,672 | 14,445 | 17,685 | 12,921 | 10,858 | 13,440 | 18,903 | 20,138 | 197,161 |
| Edible ovine offal | 135 | 212 | 195 | 166 | 151 | 244 | 187 | 122 | 91 | 103 | 182 | 115 | 1,903 |
| Total (sheepmeat + offal) | 17,931 | 21,403 | 18,870 | 16,603 | 14,823 | 14,689 | 17,872 | 13,043 | 10,949 | 13,543 | 19,085 | 20,253 | 199,064 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 21,459 | 21,959 | | | | | | | | | | | 43,418 |
| Edible ovine offal | 147 | 223 | | | | | | | | | | | 370 |
| Total (sheepmeat + offal) | 21,606 | 22,182 | | | | | | | | | | | 43,788 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

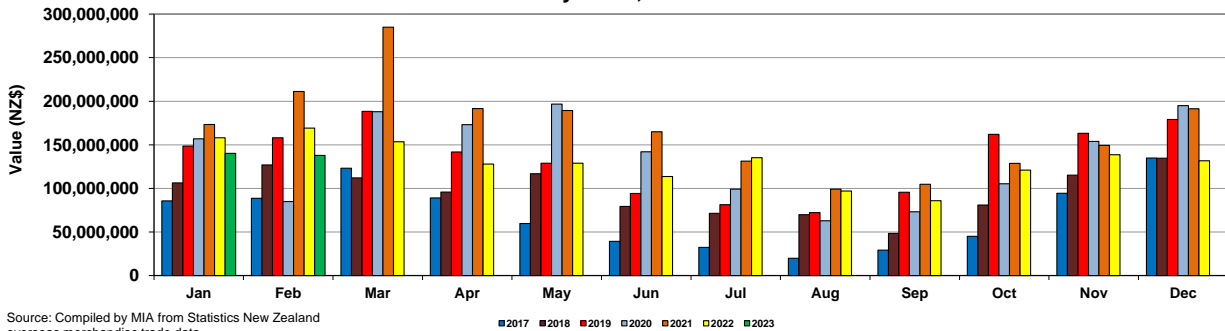
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of sheepmeat and edible offal to China, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 85,705,684 | 88,693,621 | 123,092,384 | 88,996,014 | 59,796,284 | 39,313,577 | 32,278,958 | 19,941,645 | 29,144,189 | 44,944,438 | 94,468,142 | 134,789,913 | 841,164,849 |
| Edible ovine offal | 869,019 | 1,075,500 | 1,285,046 | 1,194,955 | 1,542,762 | 956,166 | 1,026,868 | 420,205 | 485,882 | 484,907 | 1,136,591 | 1,229,986 | 11,707,887 |
| Total (sheepmeat + offal) | 86,574,703 | 89,769,121 | 124,377,430 | 90,190,969 | 61,339,046 | 40,269,743 | 33,305,826 | 20,361,850 | 29,630,071 | 45,429,345 | 95,604,733 | 136,019,899 | 852,872,736 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 106,218,477 | 126,845,603 | 112,156,078 | 95,734,172 | 116,737,324 | 79,404,186 | 71,404,856 | 69,744,003 | 48,318,086 | 80,865,635 | 115,247,392 | 134,571,047 | 1,157,246,859 |
| Edible ovine offal | 704,259 | 1,538,908 | 1,711,745 | 1,723,856 | 1,956,429 | 1,707,207 | 1,244,865 | 1,362,371 | 520,936 | 1,118,175 | 1,346,648 | 1,875,531 | 16,810,930 |
| Total (sheepmeat + offal) | 106,922,736 | 128,384,511 | 113,867,823 | 97,458,028 | 118,693,753 | 81,111,393 | 72,649,721 | 71,106,374 | 48,839,022 | 81,983,810 | 116,594,040 | 136,446,578 | 1,067,135,053 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 148,626,043 | 158,037,093 | 188,461,942 | 141,820,803 | 128,953,292 | 94,290,809 | 81,270,201 | 72,199,631 | 95,557,870 | 161,994,013 | 163,266,001 | 179,083,142 | 1,613,560,840 |
| Edible ovine offal | 1,969,715 | 2,800,705 | 3,343,806 | 2,303,789 | 3,362,667 | 1,707,567 | 1,727,612 | 1,677,678 | 1,906,473 | 2,046,988 | 2,732,965 | 2,885,299 | 28,465,264 |
| Total (sheepmeat + offal) | 150,595,758 | 160,837,798 | 191,805,748 | 144,124,592 | 132,315,959 | 95,998,376 | 82,997,813 | 73,877,309 | 97,464,343 | 164,041,001 | 165,998,966 | 181,968,441 | 1,642,026,104 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 156,840,290 | 84,883,357 | 188,062,067 | 173,230,319 | 196,704,607 | 142,062,236 | 99,227,092 | 62,935,871 | 73,139,755 | 105,323,936 | 153,810,069 | 194,856,364 | 1,631,075,963 |
| Edible ovine offal | 3,268,281 | 2,510,748 | 4,378,835 | 3,869,877 | 3,240,451 | 2,481,945 | 1,421,532 | 3,359,096 | 1,307,824 | 1,453,819 | 1,625,128 | 1,726,421 | 30,643,957 |
| Total (sheepmeat + offal) | 160,108,571 | 87,394,105 | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967 | 74,447,579 | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 173,252,930 | 211,306,737 | 284,890,705 | 191,531,036 | 189,393,629 | 165,064,168 | 131,288,505 | 99,087,361 | 104,731,901 | 128,695,093 | 149,292,259 | 191,347,112 | 2,019,881,436 |
| Edible ovine offal | 4,211,755 | 8,235,202 | 3,375,160 | 1,984,079 | 1,751,387 | 2,359,338 | 1,480,965 | 1,066,463 | 1,321,161 | 1,280,471 | 1,964,539 | 1,506,509 | 30,537,029 |
| Total (sheepmeat + offal) | 177,464,685 | 219,541,939 | 288,265,865 | 193,515,115 | 191,145,016 | 167,423,506 | 132,769,470 | 100,153,824 | 106,053,062 | 129,975,564 | 151,256,798 | 192,853,621 | 2,050,418,465 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 158,008,971 | 169,082,376 | 153,437,274 | 127,944,225 | 128,908,543 | 113,616,739 | 135,285,999 | 97,077,165 | 85,853,410 | 120,882,642 | 138,709,478 | 131,785,492 | 1,560,592,314 |
| Edible ovine offal | 1,088,862 | 1,878,631 | 1,647,071 | 1,252,940 | 1,284,512 | 2,224,864 | 1,494,224 | 1,032,673 | 735,737 | 931,366 | 1,342,144 | 795,562 | 15,708,586 |
| Total (sheepmeat + offal) | 159,097,833 | 170,961,007 | 155,084,345 | 129,197,165 | 130,193,055 | 115,841,603 | 136,780,223 | 98,109,838 | 86,589,147 | 121,814,008 | 140,051,622 | 132,581,054 | 1,576,300,900 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 140,311,012 | 137,779,686 | | | | | | | | | | | 278,090,698 |
| Edible ovine offal | 952,565 | 1,439,751 | | | | | | | | | | | 2,392,316 |
| Total (sheepmeat + offal) | 141,263,577 | 139,219,437 | | | | | | | | | | | 280,483,014 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by value, 2017 - 2023



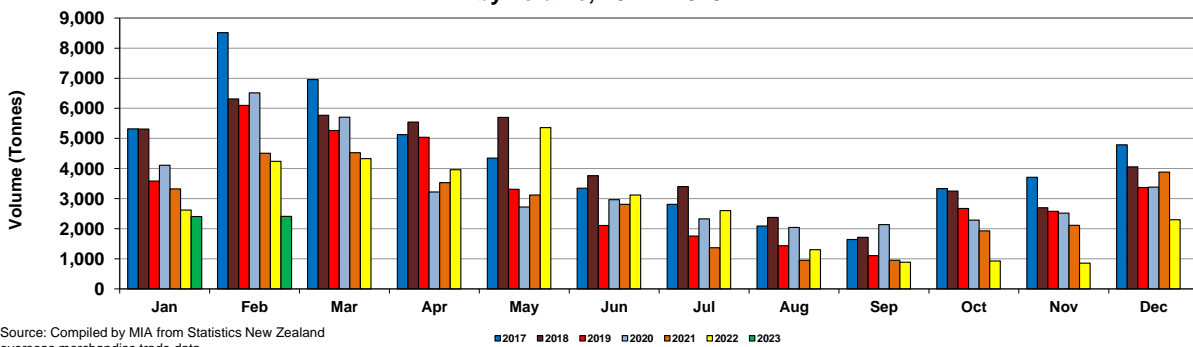
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,554 | 9,496 | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | 62,529 |
| Edible ovine offal | 785 | 1,156 | 965 | 911 | 673 | 584 | 382 | 301 | 256 | 266 | 262 | 302 | 6,843 |
| Total (sheepmeat + offal) | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | 69,372 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,315 | 8,518 | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | 3,710 | 4,785 | 51,983 |
| Edible ovine offal | 551 | 930 | 886 | 655 | 528 | 378 | 382 | 318 | 287 | 355 | 551 | 669 | 6,490 |
| Total (sheepmeat + offal) | 5,866 | 9,448 | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | 4,261 | 5,454 | 58,473 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,312 | 6,310 | 5,769 | 5,544 | 5,696 | 3,765 | 3,400 | 2,373 | 1,711 | 3,249 | 2,696 | 4,054 | 49,879 |
| Edible ovine offal | 477 | 692 | 500 | 709 | 717 | 492 | 335 | 279 | 238 | 373 | 348 | 455 | 5,615 |
| Total (sheepmeat + offal) | 5,789 | 7,002 | 6,269 | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 | 49,705 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,586 | 6,096 | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | 38,309 |
| Edible ovine offal | 936 | 797 | 712 | 566 | 425 | 378 | 341 | 321 | 242 | 289 | 327 | 442 | 5,776 |
| Total (sheepmeat + offal) | 4,522 | 6,893 | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | 44,085 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,108 | 6,513 | 5,704 | 3,219 | 2,718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | 39,922 |
| Edible ovine offal | 490 | 719 | 669 | 640 | 370 | 386 | 327 | 395 | 197 | 300 | 376 | 635 | 5,504 |
| Total (sheepmeat + offal) | 4,598 | 7,232 | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | 45,426 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,321 | 4,505 | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952 | 951 | 1,926 | 2,110 | 3,881 | 32,995 |
| Edible ovine offal | 454 | 723 | 732 | 596 | 358 | 390 | 355 | 224 | 223 | 311 | 350 | 552 | 5,268 |
| Total (sheepmeat + offal) | 3,775 | 5,228 | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | 38,263 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,621 | 4,238 | 4,328 | 3,960 | 5,360 | 3,117 | 2,600 | 1,300 | 886 | 926 | 855 | 2,297 | 32,488 |
| Edible ovine offal | 559 | 734 | 866 | 557 | 776 | 267 | 356 | 214 | 207 | 250 | 323 | 435 | 5,544 |
| Total (sheepmeat + offal) | 3,180 | 4,972 | 5,194 | 4,517 | 6,136 | 3,384 | 2,956 | 1,514 | 1,093 | 1,176 | 1,178 | 2,732 | 38,032 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,407 | 2,410 | | | | | | | | | | | 4,817 |
| Edible ovine offal | 263 | 320 | | | | | | | | | | | 583 |
| Total (sheepmeat + offal) | 2,670 | 2,730 | | | | | | | | | | | 5,400 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by volume, 2017 - 2023**



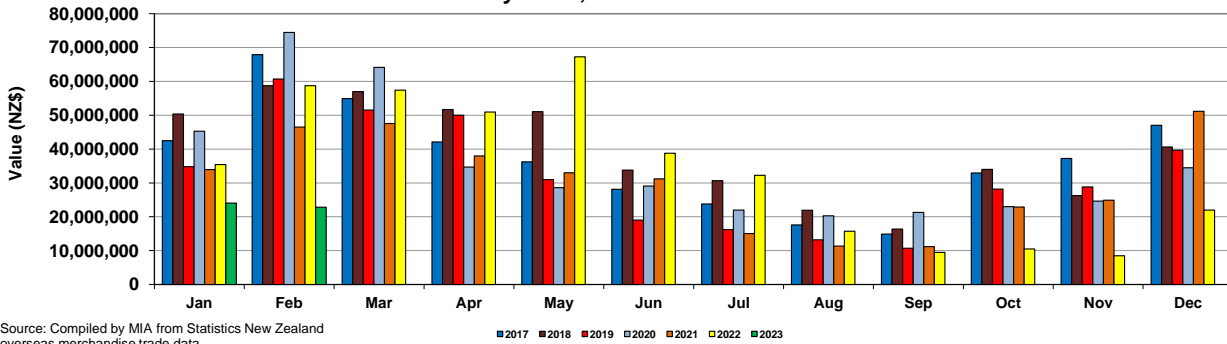
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,463,009 | 67,877,662 | 54,909,925 | 42,087,495 | 36,210,709 | 28,128,299 | 23,809,194 | 17,584,773 | 14,879,137 | 32,941,074 | 37,217,773 | 47,018,419 | 445,127,469 |
| Edible ovine offal | 1,688,953 | 2,354,523 | 2,286,727 | 1,746,816 | 1,367,482 | 909,548 | 903,903 | 587,507 | 584,647 | 634,213 | 1,310,310 | 1,885,252 | 16,259,881 |
| Total (sheepmeat + offal) | 44,151,962 | 70,232,185 | 57,196,652 | 43,834,311 | 37,578,191 | 29,037,847 | 24,713,097 | 18,172,280 | 15,463,784 | 33,575,287 | 38,528,083 | 48,903,671 | 461,387,350 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | 30,644,872 | 21,926,236 | 16,387,545 | 33,988,830 | 26,278,002 | 40,628,302 | 472,496,264 |
| Edible ovine offal | 1,451,506 | 2,434,072 | 1,821,501 | 2,426,849 | 2,150,692 | 1,641,703 | 1,097,957 | 985,015 | 692,347 | 1,207,183 | 1,296,495 | 1,579,244 | 18,784,564 |
| Total (sheepmeat + offal) | 51,832,722 | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | 10,716,261 | 28,162,349 | 28,799,103 | 39,694,027 | 383,813,198 |
| Edible ovine offal | 3,115,290 | 3,080,866 | 3,034,731 | 2,411,953 | 1,782,885 | 1,578,724 | 1,209,723 | 1,138,044 | 1,053,199 | 987,135 | 1,347,764 | 1,766,064 | 22,506,378 |
| Total (sheepmeat + offal) | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091 | 406,319,576 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 45,282,473 | 74,445,783 | 64,116,022 | 34,677,612 | 28,582,332 | 29,102,955 | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362 | 421,876,573 |
| Edible ovine offal | 1,972,411 | 3,206,631 | 2,840,906 | 2,766,336 | 1,474,092 | 1,484,633 | 1,565,014 | 1,778,441 | 751,214 | 1,329,196 | 1,244,503 | 2,350,039 | 22,763,416 |
| Total (sheepmeat + offal) | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401 | 444,639,989 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,967,870 | 46,526,756 | 47,554,931 | 37,990,981 | 32,972,650 | 31,192,473 | 15,038,546 | 11,338,278 | 11,205,821 | 22,888,594 | 24,880,033 | 51,184,336 | 366,741,269 |
| Edible ovine offal | 2,259,585 | 2,532,530 | 2,824,786 | 2,536,709 | 1,712,003 | 2,039,044 | 1,966,964 | 767,157 | 1,136,784 | 1,693,624 | 1,640,173 | 3,112,547 | 24,221,906 |
| Total (sheepmeat + offal) | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883 | 390,963,175 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 38,780,792 | 32,242,826 | 15,755,843 | 9,481,974 | 10,484,724 | 8,468,358 | 21,976,293 | 407,001,769 |
| Edible ovine offal | 3,055,808 | 3,504,424 | 4,493,016 | 2,929,567 | 4,062,967 | 1,810,242 | 2,263,205 | 1,343,189 | 1,015,274 | 1,509,276 | 1,642,893 | 2,901,706 | 30,531,567 |
| Total (sheepmeat + offal) | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 40,591,034 | 34,506,031 | 17,099,032 | 10,497,248 | 11,994,000 | 10,111,251 | 24,877,999 | 437,533,336 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 24,056,219 | 22,846,429 | | | | | | | | | | | 46,902,648 |
| Edible ovine offal | 1,851,242 | 1,930,917 | | | | | | | | | | | 3,782,159 |
| Total (sheepmeat + offal) | 25,907,461 | 24,777,346 | | | | | | | | | | | 50,684,807 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by value, 2017 - 2023



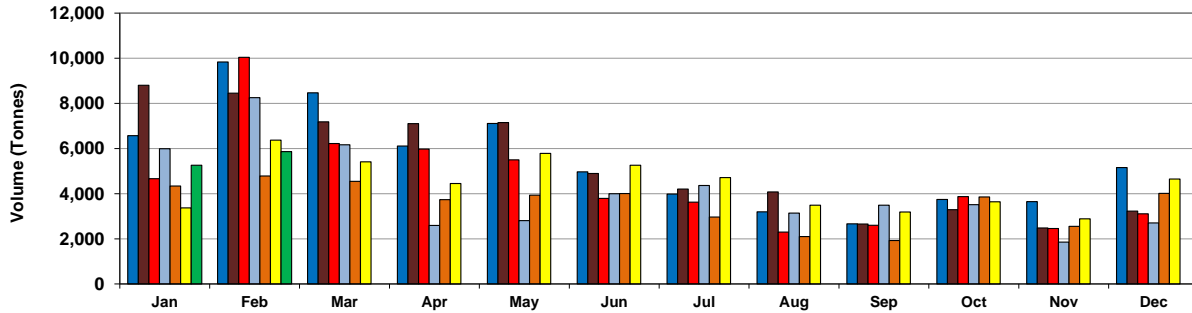
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,575 | 9,832 | 8,467 | 6,114 | 7,109 | 4,966 | 3,980 | 3,196 | 2,664 | 3,740 | 3,645 | 5,159 | 65,447 |
| Edible ovine offal | 288 | 126 | 107 | 96 | 99 | 53 | 44 | 41 | 27 | 35 | 119 | 199 | 1,234 |
| Total (sheepmeat + offal) | 6,863 | 9,958 | 8,574 | 6,210 | 7,208 | 5,019 | 4,024 | 3,237 | 2,691 | 3,775 | 3,764 | 5,358 | 66,681 |
| | | | | | | | | | | | 60,288 | | |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,803 | 8,453 | 7,181 | 7,107 | 7,150 | 4,892 | 4,201 | 4,076 | 2,652 | 3,294 | 2,483 | 3,231 | 63,523 |
| Edible ovine offal | 176 | 109 | 175 | 74 | 113 | 27 | 59 | 10 | 63 | 118 | 136 | 190 | 1,250 |
| Total (sheepmeat + offal) | 8,979 | 8,562 | 7,356 | 7,181 | 7,263 | 4,919 | 4,260 | 4,086 | 2,715 | 3,412 | 2,619 | 3,421 | 55,794 |
| | Beef exports | | | | | | | | | | 60,292 | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,666 | 10,038 | 6,221 | 5,977 | 5,499 | 3,794 | 3,625 | 2,296 | 2,600 | 3,873 | 2,458 | 3,107 | 54,154 |
| Edible ovine offal | 182 | 76 | 178 | 97 | 49 | 48 | 119 | 19 | 43 | 161 | 96 | 257 | 1,325 |
| Total (sheepmeat + offal) | 4,848 | 10,114 | 6,399 | 6,074 | 5,548 | 3,842 | 3,744 | 2,315 | 2,643 | 4,034 | 2,554 | 3,364 | 55,479 |
| | | | | | | | | | | | 51,047 | | |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,991 | 8,252 | 6,166 | 2,589 | 2,803 | 4,000 | 4,363 | 3,137 | 3,490 | 3,514 | 1,854 | 2,704 | 48,863 |
| Edible ovine offal | 179 | 232 | 98 | 16 | 34 | 54 | 44 | 38 | 19 | 161 | 109 | 166 | 1,150 |
| Total (sheepmeat + offal) | 6,170 | 8,484 | 6,264 | 2,605 | 2,837 | 4,054 | 4,407 | 3,175 | 3,509 | 3,675 | 1,963 | 2,870 | 50,013 |
| | | | | | | | | | | | 46,159 | | |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,337 | 4,782 | 4,543 | 3,739 | 3,932 | 4,003 | 2,962 | 2,096 | 1,924 | 3,856 | 2,549 | 4,015 | 42,738 |
| Edible ovine offal | 216 | 221 | 48 | 42 | 107 | 82 | 72 | 58 | 40 | 94 | 133 | 149 | 1,262 |
| Total (sheepmeat + offal) | 4,553 | 5,003 | 4,591 | 3,781 | 4,039 | 4,085 | 3,034 | 2,154 | 1,964 | 3,950 | 2,682 | 4,164 | 44,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,371 | 6,376 | 5,410 | 4,454 | 5,785 | 5,264 | 4,710 | 3,492 | 3,188 | 3,639 | 2,889 | 4,652 | 53,230 |
| Edible ovine offal | 72 | 43 | 165 | 17 | 89 | 34 | 58 | 14 | 198 | 31 | 234 | 204 | 1,159 |
| Total (sheepmeat + offal) | 3,443 | 6,419 | 5,575 | 4,471 | 5,874 | 5,298 | 4,768 | 3,506 | 3,386 | 3,670 | 3,123 | 4,856 | 54,389 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,261 | 5,868 | | | | | | | | | | | 11,129 |
| Edible ovine offal | 76 | 42 | | | | | | | | | | | 118 |
| Total (sheepmeat + offal) | 5,337 | 5,910 | | | | | | | | | | | 11,247 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

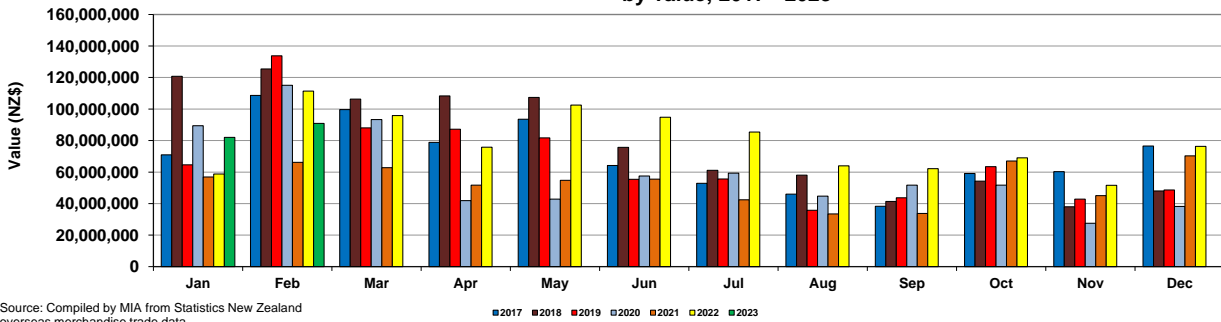
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by value (NZ\$)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| 2017 | | | | | | | | | | | | | |
| Sheepmeat exports | 70,981,450 | 108,620,589 | 99,672,480 | 78,826,460 | 93,567,961 | 64,162,877 | 52,894,644 | 46,018,818 | 38,311,760 | 59,085,384 | 60,234,773 | 76,556,690 | 848,933,886 |
| Edible ovine offal | 862,954 | 657,688 | 734,090 | 514,383 | 604,387 | 287,194 | 238,928 | 210,672 | 203,193 | 123,009 | 324,345 | 722,254 | 5,483,097 |
| Total (sheepmeat + offal) | 71,844,404 | 109,278,277 | 100,406,570 | 79,340,843 | 94,172,348 | 64,450,071 | 53,133,572 | 46,229,490 | 38,514,953 | 59,208,393 | 60,559,118 | 77,278,944 | 854,416,983 |
| 2018 | | | | | | | | | | | | | |
| Sheepmeat exports | 120,804,927 | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal | 439,381 | 439,748 | 607,705 | 221,892 | 738,213 | 88,769 | 430,359 | 71,462 | 297,895 | 296,108 | 285,470 | 556,628 | 4,473,630 |
| Total (sheepmeat + offal) | 121,244,308 | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 |
| 2019 | | | | | | | | | | | | | |
| Sheepmeat exports | 64,627,615 | 133,782,052 | 88,078,908 | 87,148,272 | 81,758,943 | 55,407,764 | 55,654,803 | 35,806,181 | 43,656,634 | 63,386,870 | 42,824,017 | 48,649,463 | 800,781,522 |
| Edible ovine offal | 566,490 | 304,911 | 540,663 | 397,317 | 202,731 | 233,668 | 303,631 | 142,674 | 219,491 | 402,242 | 330,132 | 775,039 | 4,418,989 |
| Total (sheepmeat + offal) | 65,194,105 | 134,086,963 | 88,619,571 | 87,545,589 | 81,961,674 | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
| 2020 | | | | | | | | | | | | | |
| Sheepmeat exports | 89,382,122 | 115,131,060 | 93,358,902 | 41,901,582 | 42,836,028 | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal | 453,127 | 876,908 | 350,712 | 131,004 | 105,328 | 139,319 | 208,464 | 134,405 | 123,879 | 632,464 | 291,062 | 446,548 | 3,893,220 |
| Total (sheepmeat + offal) | 89,835,249 | 116,007,968 | 93,709,614 | 42,032,586 | 42,941,356 | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
| 2021 | | | | | | | | | | | | | |
| Sheepmeat exports | 56,933,432 | 66,170,330 | 62,804,042 | 51,685,872 | 54,746,862 | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal | 684,580 | 578,540 | 180,856 | 153,724 | 523,936 | 182,581 | 276,856 | 174,664 | 173,645 | 281,472 | 349,831 | 399,706 | 3,960,391 |
| Total (sheepmeat + offal) | 57,618,012 | 66,748,870 | 62,984,898 | 51,839,596 | 55,270,798 | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
| 2022 | | | | | | | | | | | | | |
| Sheepmeat exports | 58,826,029 | 111,372,754 | 95,900,265 | 75,771,166 | 102,530,278 | 94,815,708 | 85,377,921 | 63,950,350 | 62,187,510 | 69,065,331 | 51,612,125 | 76,311,210 | 947,720,647 |
| Edible ovine offal | 198,696 | 214,313 | 530,371 | 96,057 | 415,896 | 167,971 | 213,028 | 128,646 | 617,598 | 172,101 | 761,092 | 833,037 | 4,348,806 |
| Total (sheepmeat + offal) | 59,024,725 | 111,587,067 | 96,430,636 | 75,867,223 | 102,946,174 | 94,983,679 | 85,590,949 | 64,078,996 | 62,805,108 | 69,237,432 | 52,373,217 | 77,144,247 | 952,069,453 |
| 2023 | | | | | | | | | | | | | |
| Sheepmeat exports | 82,005,623 | 90,930,267 | | | | | | | | | | | 172,935,890 |
| Edible ovine offal | 291,013 | 227,093 | | | | | | | | | | | 518,106 |
| Total (sheepmeat + offal) | 82,296,636 | 91,157,360 | | | | | | | | | | | 173,453,996 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2017 - 2023



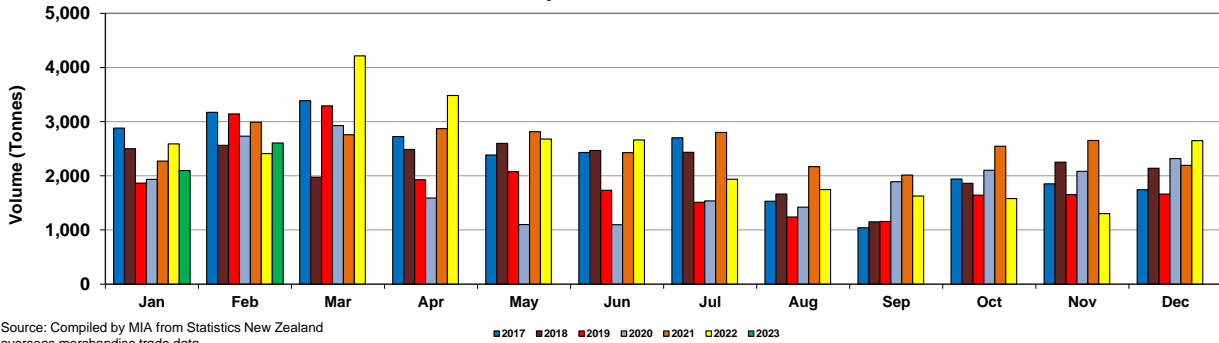
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742 | 27,790 |
| Edible ovine offal | 310 | 327 | 825 | 584 | 459 | 205 | 168 | 101 | 70 | 127 | 238 | 236 | 3,650 |
| Total (sheepmeat + offal) | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978 | 31,440 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141 | 26,100 |
| Edible ovine offal | 424 | 830 | 451 | 502 | 271 | 230 | 145 | 79 | 41 | 22 | 132 | 137 | 3,264 |
| Total (sheepmeat + offal) | 2,924 | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 | 26,440 |
| Beef exports | | | | | | | | | | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663 | 22,904 |
| Edible ovine offal | 214 | 527 | 717 | 597 | 690 | 414 | 267 | 149 | 123 | 205 | 97 | 83 | 4,083 |
| Total (sheepmeat + offal) | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| Edible ovine offal | 118 | 406 | 451 | 373 | 219 | 223 | 308 | 340 | 391 | 199 | 116 | 240 | 3,384 |
| Total (sheepmeat + offal) | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194 | 30,518 |
| Edible ovine offal | 184 | 312 | 406 | 351 | 143 | 329 | 409 | 151 | 196 | 203 | 317 | 110 | 3,111 |
| Total (sheepmeat + offal) | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304 | 33,629 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,664 | 1,937 | 1,746 | 1,627 | 1,581 | 1,303 | 2,651 | 28,888 |
| Edible ovine offal | 316 | 91 | 487 | 164 | 442 | 282 | 273 | 193 | 94 | 141 | 269 | 112 | 2,864 |
| Total (sheepmeat + offal) | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,946 | 2,210 | 1,939 | 1,721 | 1,722 | 1,572 | 2,763 | 31,752 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,096 | 2,608 | | | | | | | | | | | 4,704 |
| Edible ovine offal | 261 | 265 | | | | | | | | | | | 526 |
| Total (sheepmeat + offal) | 2,357 | 2,873 | | | | | | | | | | | 5,230 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

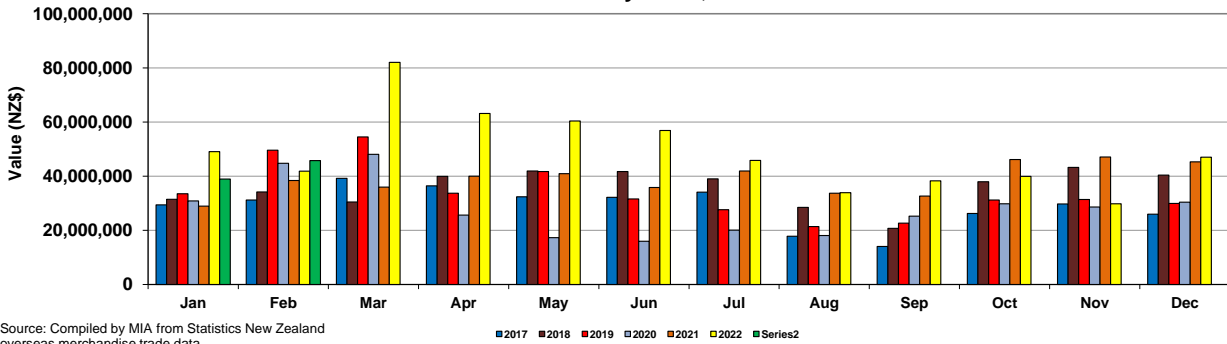
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of sheepmeat and edible offal to the United States, 2017-2023, by value
(NZ\$)**

| | 2017 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 29,416,181 | 31,218,025 | 39,203,053 | 36,421,786 | 32,371,270 | 32,207,557 | 34,072,643 | 17,849,399 | 14,071,085 | 26,230,095 | 29,747,080 | 25,937,979 | 348,746,153 |
| Edible ovine offal | 580,296 | 489,125 | 1,499,063 | 1,021,481 | 804,435 | 400,990 | 387,314 | 319,121 | 193,496 | 211,898 | 475,478 | 472,421 | 6,855,118 |
| Total (sheepmeat + offal) | 29,996,477 | 31,707,150 | 40,702,116 | 37,443,267 | 33,175,705 | 32,608,547 | 34,459,957 | 18,168,520 | 14,264,581 | 26,441,993 | 30,222,558 | 26,410,400 | 355,601,271 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 31,480,087 | 34,162,857 | 30,436,272 | 39,901,161 | 41,934,730 | 41,696,983 | 39,016,460 | 28,488,135 | 20,733,587 | 37,917,762 | 43,227,422 | 40,367,591 | 429,363,047 |
| Edible ovine offal | 917,604 | 1,406,740 | 753,822 | 987,939 | 627,424 | 621,848 | 282,800 | 211,311 | 188,300 | 85,028 | 375,494 | 288,457 | 6,746,767 |
| Total (sheepmeat + offal) | 32,397,691 | 35,569,597 | 31,190,094 | 40,889,100 | 42,562,154 | 42,318,831 | 39,299,260 | 28,699,446 | 20,921,887 | 38,002,790 | 43,602,916 | 40,656,048 | 403,712,123 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,524,677 | 49,563,613 | 54,509,918 | 33,700,315 | 41,728,686 | 31,606,071 | 27,581,438 | 21,395,409 | 22,634,173 | 31,220,319 | 31,362,160 | 29,906,558 | 408,733,337 |
| Edible ovine offal | 434,679 | 1,093,941 | 1,418,833 | 1,140,987 | 1,357,608 | 802,365 | 598,125 | 415,046 | 401,907 | 570,290 | 314,161 | 252,931 | 8,800,873 |
| Total (sheepmeat + offal) | 33,959,356 | 50,657,554 | 55,928,751 | 34,841,302 | 43,086,294 | 32,408,436 | 28,179,563 | 21,810,455 | 23,036,080 | 31,790,609 | 31,676,321 | 30,159,489 | 417,534,210 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,830,470 | 44,760,001 | 48,091,733 | 25,635,763 | 17,270,297 | 15,990,021 | 20,065,622 | 18,093,002 | 25,201,138 | 29,820,309 | 28,600,418 | 30,406,274 | 334,765,048 |
| Edible ovine offal | 288,561 | 1,097,694 | 1,245,389 | 778,234 | 495,010 | 407,269 | 636,331 | 754,538 | 741,368 | 409,921 | 392,711 | 744,563 | 7,991,589 |
| Total (sheepmeat + offal) | 31,119,031 | 45,857,695 | 49,337,122 | 26,413,997 | 17,765,307 | 16,397,290 | 20,701,953 | 18,847,540 | 25,942,506 | 30,230,230 | 28,993,129 | 31,150,837 | 342,756,637 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 28,948,986 | 38,371,882 | 35,964,056 | 39,988,035 | 40,909,573 | 35,801,718 | 41,894,023 | 33,720,858 | 32,616,064 | 46,166,856 | 47,077,882 | 45,307,607 | 466,767,540 |
| Edible ovine offal | 520,614 | 941,687 | 1,056,469 | 1,103,886 | 483,852 | 825,847 | 994,443 | 480,696 | 451,859 | 517,893 | 801,468 | 363,885 | 8,542,599 |
| Total (sheepmeat + offal) | 29,469,600 | 39,313,569 | 37,020,525 | 41,091,921 | 41,393,425 | 36,627,565 | 42,888,466 | 34,201,554 | 33,067,923 | 46,684,749 | 47,879,350 | 45,671,492 | 475,310,139 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 49,035,958 | 41,815,384 | 82,010,912 | 63,187,098 | 60,396,372 | 56,880,568 | 45,823,213 | 33,928,755 | 38,282,911 | 39,933,595 | 29,777,028 | 46,978,595 | 588,050,389 |
| Edible ovine offal | 843,175 | 273,812 | 1,451,871 | 424,438 | 1,351,983 | 1,086,414 | 943,537 | 786,763 | 498,644 | 514,893 | 966,395 | 436,353 | 9,578,278 |
| Total (sheepmeat + offal) | 49,879,133 | 42,089,196 | 83,462,783 | 63,611,536 | 61,748,355 | 57,966,982 | 46,766,750 | 34,715,518 | 38,781,555 | 40,448,488 | 30,743,423 | 47,414,948 | 597,628,667 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 38,907,844 | 45,752,612 | | | | | | | | | | | 84,660,456 |
| Edible ovine offal | 1,260,177 | 1,206,653 | | | | | | | | | | | 2,466,830 |
| Total (sheepmeat + offal) | 40,168,021 | 46,959,265 | | | | | | | | | | | 87,127,286 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

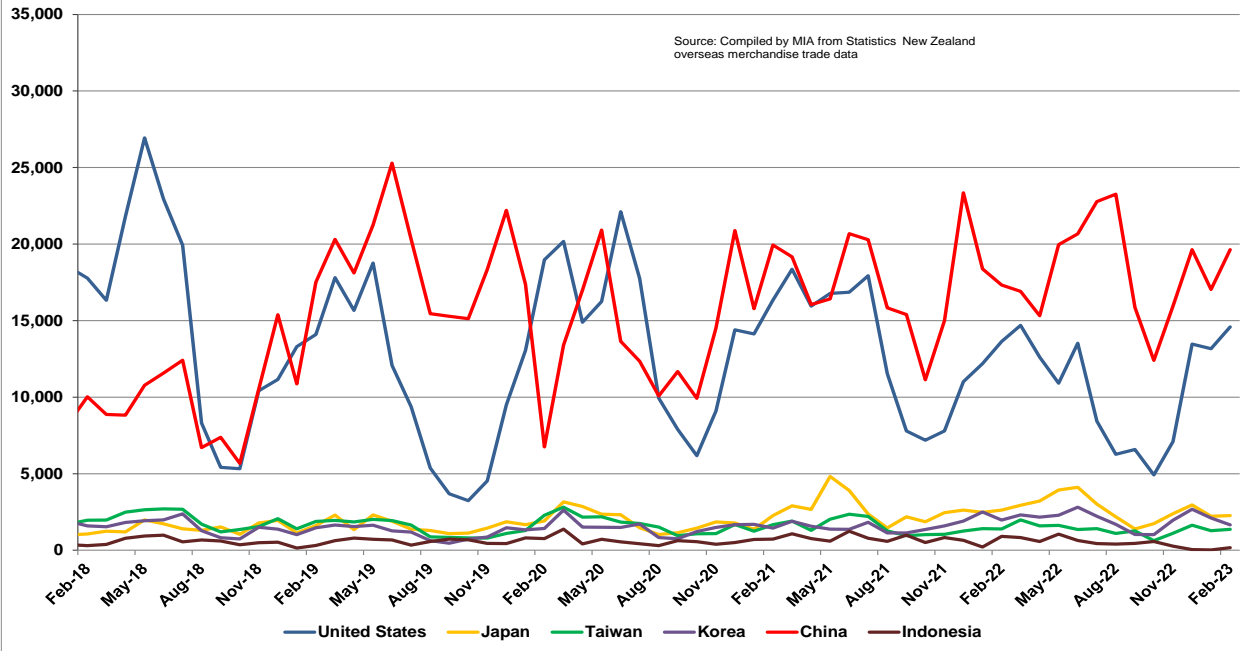
**Monthly exports of sheepmeat to the United States,
by value, 2017 - 2023**



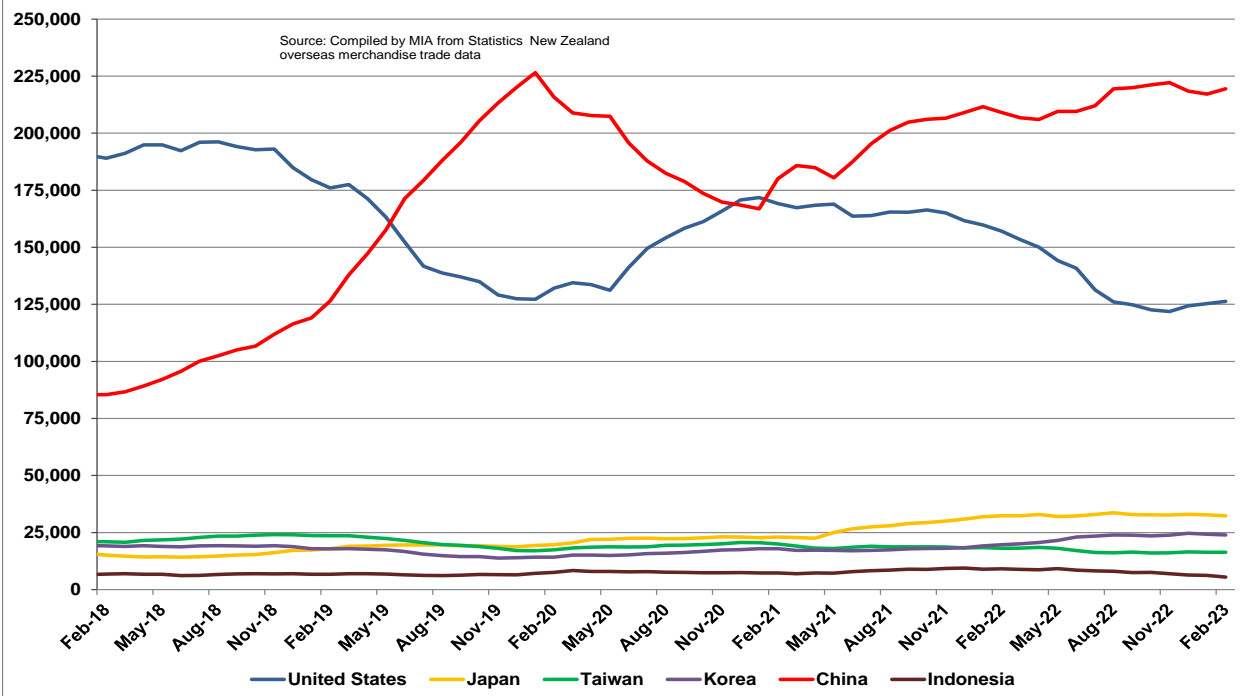
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ Series2

Monthly beef exports to selected markets by volume (tonnes)



Beef exports to selected markets - rolling 12 month volume (tonnes)

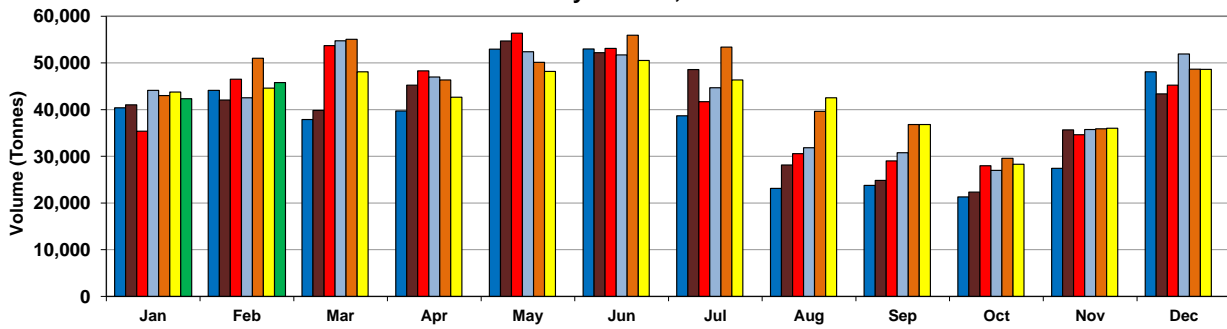


**Monthly exports of beef and edible offal to all market, 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,098 | 40,779 | 33,995 | 35,609 | 48,199 | 47,529 | 35,149 | 20,883 | 21,571 | 19,443 | 25,044 | 43,923 | 409,222 |
| Edible beef offal | 3,296 | 3,337 | 3,894 | 4,093 | 4,774 | 5,483 | 3,546 | 2,240 | 2,193 | 1,850 | 2,404 | 4,191 | 41,301 |
| Total (beef + offal) | 40,394 | 44,116 | 37,888 | 39,703 | 52,973 | 53,012 | 38,695 | 23,122 | 23,764 | 21,293 | 27,448 | 48,115 | 450,524 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,689 | 38,451 | 36,195 | 41,278 | 50,034 | 46,983 | 44,375 | 25,426 | 22,518 | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal | 3,336 | 3,632 | 3,650 | 3,983 | 4,666 | 5,233 | 4,205 | 2,734 | 2,317 | 2,175 | 3,232 | 3,724 | 42,885 |
| Total (beef + offal) | 41,025 | 42,082 | 39,845 | 45,261 | 54,700 | 52,217 | 48,580 | 28,160 | 24,834 | 22,346 | 35,680 | 43,379 | 478,109 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 32,596 | 42,368 | 48,874 | 44,103 | 51,713 | 48,674 | 38,094 | 28,119 | 26,378 | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal | 2,803 | 4,148 | 4,836 | 4,208 | 4,670 | 4,452 | 3,616 | 2,438 | 2,629 | 2,358 | 2,965 | 3,768 | 42,892 |
| Total (beef + offal) | 35,398 | 46,516 | 53,710 | 48,311 | 56,383 | 53,125 | 41,710 | 30,557 | 29,007 | 28,007 | 34,620 | 45,239 | 502,585 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,354 | 38,611 | 50,284 | 43,496 | 48,701 | 47,394 | 40,574 | 29,126 | 28,099 | 24,551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal | 3,781 | 3,950 | 4,449 | 3,487 | 3,686 | 4,343 | 4,109 | 2,704 | 2,663 | 2,459 | 2,751 | 4,332 | 42,714 |
| Total (beef + offal) | 44,135 | 42,561 | 54,733 | 46,983 | 52,387 | 51,737 | 44,683 | 31,829 | 30,762 | 27,011 | 35,728 | 51,926 | 514,475 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 39,446 | 47,532 | 50,198 | 42,959 | 46,162 | 51,455 | 49,370 | 36,153 | 33,763 | 27,322 | 33,278 | 44,900 | 502,538 |
| Edible beef offal | 3,578 | 3,497 | 4,861 | 3,387 | 3,966 | 4,475 | 4,034 | 3,481 | 3,051 | 2,250 | 2,626 | 3,746 | 42,952 |
| Total (beef + offal) | 43,024 | 51,029 | 55,059 | 46,346 | 50,128 | 55,930 | 53,404 | 39,634 | 36,815 | 29,571 | 35,904 | 48,646 | 545,491 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,716 | 41,690 | 44,448 | 39,527 | 44,640 | 47,052 | 42,906 | 39,829 | 33,719 | 26,412 | 33,237 | 45,675 | 479,852 |
| Edible beef offal | 3,072 | 2,932 | 3,659 | 3,129 | 3,547 | 3,475 | 3,454 | 2,716 | 3,100 | 1,877 | 2,800 | 2,940 | 36,701 |
| Total (beef + offal) | 43,787 | 44,622 | 48,106 | 42,657 | 48,187 | 50,527 | 46,360 | 42,545 | 36,819 | 28,289 | 36,037 | 48,615 | 516,553 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 39,891 | 42,591 | | | | | | | | | | | 82,482 |
| Edible beef offal | 2,449 | 3,192 | | | | | | | | | | | 5,641 |
| Total (beef + offal) | 42,340 | 45,783 | | | | | | | | | | | 88,123 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

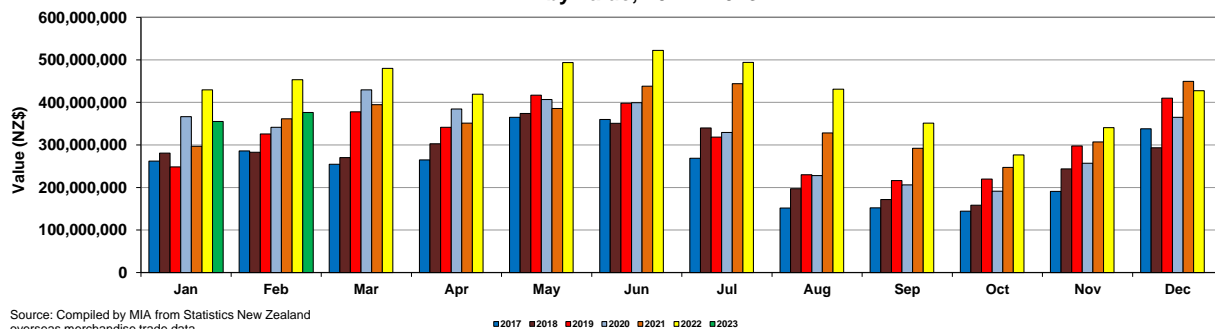
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of beef and edible offal to all markets, 2017-2023, by value
(NZ\$)**

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 247,966,378 | 270,774,540 | 236,922,518 | 249,289,701 | 343,829,268 | 336,391,437 | 254,163,803 | 143,179,542 | 143,575,577 | 137,396,674 | 180,967,984 | 321,403,300 | 2,865,860,722 |
| Edible beef offal | 14,156,415 | 15,055,572 | 17,571,366 | 15,422,688 | 21,201,183 | 23,398,487 | 14,701,888 | 8,492,028 | 8,642,287 | 6,704,295 | 9,882,328 | 16,507,985 | 173,736,522 |
| Total (beef + offal) | 262,122,793 | 285,830,112 | 254,493,884 | 264,712,389 | 365,030,451 | 359,789,924 | 268,865,691 | 151,671,570 | 152,217,864 | 144,100,969 | 190,850,312 | 337,911,285 | 3,037,597,244 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 267,322,660 | 268,222,846 | 256,618,700 | 286,651,648 | 354,498,570 | 329,389,742 | 321,901,011 | 186,250,449 | 161,966,946 | 149,981,708 | 230,726,630 | 277,899,515 | 3,091,430,425 |
| Edible beef offal | 13,654,526 | 14,436,421 | 13,686,151 | 16,260,946 | 19,262,660 | 21,286,804 | 18,137,564 | 10,686,006 | 9,652,923 | 8,541,825 | 12,887,317 | 15,313,758 | 173,806,901 |
| Total (beef + offal) | 280,977,186 | 282,659,267 | 270,304,851 | 302,912,594 | 373,761,230 | 350,676,546 | 340,038,575 | 196,936,455 | 171,619,869 | 158,523,533 | 243,613,947 | 293,213,273 | 3,265,237,326 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 236,471,903 | 309,349,292 | 357,158,824 | 322,467,778 | 394,146,119 | 375,779,958 | 300,448,755 | 218,279,066 | 204,210,023 | 209,054,663 | 282,411,128 | 390,175,898 | 3,599,953,407 |
| Edible beef offal | 11,820,051 | 16,409,493 | 20,753,683 | 18,828,036 | 22,760,385 | 22,320,612 | 18,117,246 | 11,739,363 | 12,151,756 | 10,649,496 | 15,295,435 | 19,865,879 | 200,711,435 |
| Total (beef + offal) | 248,291,954 | 325,758,785 | 377,912,507 | 341,295,814 | 416,906,504 | 398,100,570 | 318,566,001 | 230,018,429 | 216,361,779 | 219,704,159 | 297,706,563 | 410,041,777 | 3,800,664,842 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 348,639,777 | 322,462,478 | 405,384,765 | 364,063,579 | 386,313,674 | 379,403,918 | 310,441,506 | 215,683,414 | 195,980,215 | 179,827,550 | 244,167,266 | 344,164,129 | 3,696,532,271 |
| Edible beef offal | 17,999,598 | 19,098,898 | 24,271,546 | 20,307,181 | 20,590,167 | 20,111,250 | 19,060,673 | 12,230,113 | 10,259,446 | 11,234,548 | 12,848,080 | 20,862,703 | 208,874,203 |
| Total (beef + offal) | 366,639,375 | 341,561,376 | 429,656,311 | 384,370,760 | 406,903,841 | 399,515,168 | 329,502,179 | 227,913,527 | 206,239,661 | 191,062,098 | 257,015,346 | 365,026,832 | 3,905,406,474 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 280,071,248 | 343,005,861 | 368,776,335 | 331,837,913 | 361,489,214 | 411,064,039 | 414,119,684 | 305,064,553 | 270,059,858 | 230,251,902 | 288,457,258 | 427,623,777 | 4,031,821,642 |
| Edible beef offal | 16,991,941 | 18,380,055 | 25,760,490 | 19,461,351 | 24,255,869 | 27,153,113 | 29,756,056 | 23,119,299 | 22,033,581 | 17,086,845 | 18,715,440 | 21,824,945 | 264,538,985 |
| Total (beef + offal) | 297,063,189 | 361,385,916 | 394,536,825 | 351,299,264 | 385,745,083 | 438,217,152 | 443,875,740 | 328,183,852 | 292,093,439 | 247,338,747 | 307,172,698 | 449,448,722 | 4,296,360,627 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 404,357,551 | 433,183,069 | 451,569,597 | 395,008,012 | 467,142,561 | 493,728,528 | 464,918,503 | 408,572,085 | 329,174,627 | 263,263,684 | 321,810,941 | 404,426,170 | 4,837,155,328 |
| Edible beef offal | 25,225,486 | 20,211,519 | 28,266,523 | 24,184,167 | 26,355,242 | 28,514,063 | 29,234,585 | 22,640,124 | 22,105,835 | 13,305,958 | 18,715,372 | 23,016,187 | 281,775,061 |
| Total (beef + offal) | 429,583,037 | 453,394,588 | 479,836,120 | 419,192,179 | 493,497,803 | 522,242,591 | 494,153,088 | 431,212,209 | 351,280,462 | 276,569,642 | 340,526,313 | 427,442,357 | 5,118,930,389 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 339,797,519 | 355,803,964 | | | | | | | | | | | 695,601,483 |
| Edible beef offal | 15,181,401 | 20,611,042 | | | | | | | | | | | 35,792,443 |
| Total (beef + offal) | 354,978,920 | 376,415,006 | | | | | | | | | | | 731,393,926 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,
by value, 2017 - 2023**



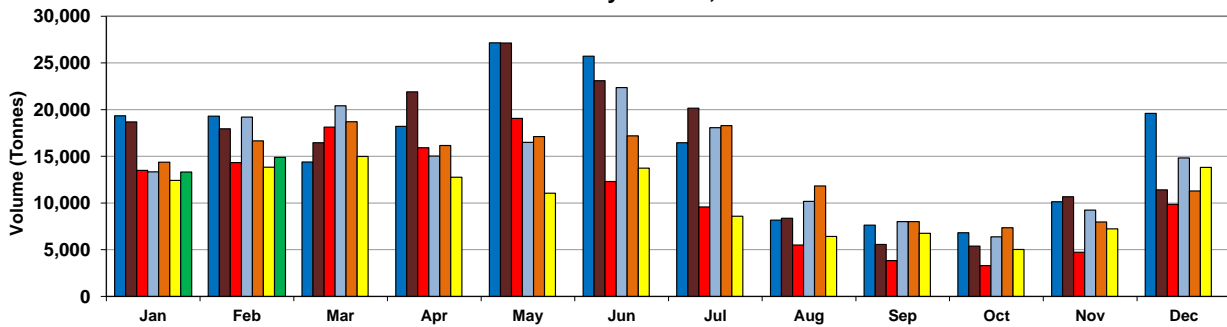
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States, 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077 | 7,541 | 6,702 | 10,054 | 19,372 | 191,093 |
| Edible beef offal | 114 | 111 | 226 | 80 | 260 | 217 | 193 | 83 | 86 | 118 | 93 | 225 | 1,806 |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160 | 7,627 | 6,820 | 10,147 | 19,597 | 192,899 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307 | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal | 165 | 170 | 141 | 90 | 195 | 156 | 221 | 54 | 146 | 66 | 262 | 245 | 1,911 |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361 | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376 | 5,369 | 3,690 | 3,242 | 4,533 | 9,496 | 127,408 |
| Edible beef offal | 205 | 242 | 326 | 254 | 299 | 230 | 205 | 133 | 142 | 61 | 196 | 357 | 2,650 |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581 | 5,502 | 3,832 | 3,303 | 4,729 | 9,853 | 130,058 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940 | 7,894 | 6,181 | 9,096 | 14,402 | 170,723 |
| Edible beef offal | 284 | 233 | 247 | 139 | 260 | 255 | 309 | 245 | 110 | 199 | 153 | 434 | 2,868 |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249 | 14,836 | 173,591 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795 | 11,012 | 161,647 |
| Edible beef offal | 254 | 329 | 358 | 210 | 344 | 350 | 365 | 297 | 215 | 166 | 183 | 282 | 3,353 |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978 | 11,294 | 165,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,525 | 8,433 | 6,264 | 6,581 | 4,918 | 7,099 | 13,471 | 124,327 |
| Edible beef offal | 236 | 208 | 298 | 138 | 152 | 221 | 164 | 156 | 187 | 120 | 143 | 336 | 2,359 |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 13,746 | 8,597 | 6,420 | 6,768 | 5,038 | 7,242 | 13,807 | 126,686 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,160 | 14,591 | | | | | | | | | | | 27,751 |
| Edible beef offal | 157 | 290 | | | | | | | | | | | 447 |
| Total (beef + offal) | 13,317 | 14,881 | | | | | | | | | | | 28,198 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

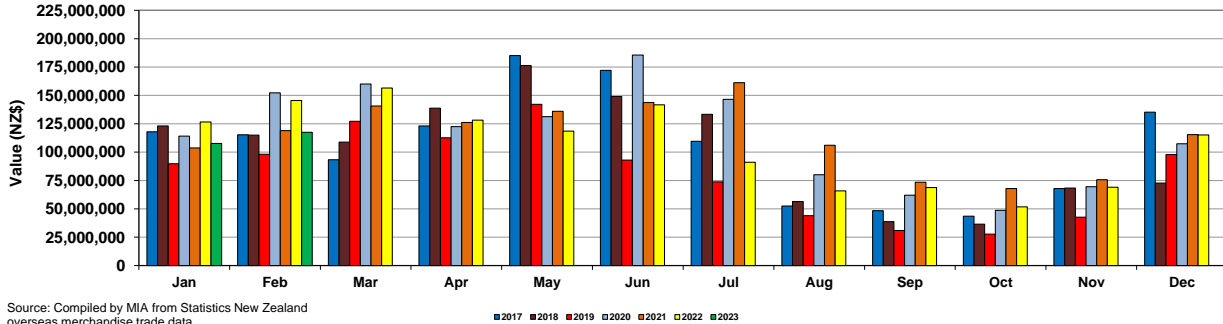
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to the United States, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 117,090,604 | 114,648,075 | 91,645,264 | 122,499,386 | 183,124,115 | 170,647,396 | 108,272,827 | 51,853,239 | 47,615,980 | 42,841,971 | 67,097,580 | 133,380,731 | 1,250,717,168 |
| Edible beef offal | 876,400 | 630,362 | 1,688,729 | 626,529 | 1,940,568 | 1,431,534 | 1,349,281 | 632,496 | 828,316 | 720,262 | 870,903 | 1,903,461 | 13,498,841 |
| Total (beef + offal) | 117,967,004 | 115,278,437 | 93,333,993 | 123,125,915 | 185,064,683 | 172,078,930 | 109,622,108 | 52,485,735 | 48,444,296 | 43,562,233 | 67,968,483 | 135,284,192 | 1,264,216,009 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,737,698 | 113,430,953 | 107,699,139 | 137,893,978 | 175,178,273 | 147,648,625 | 131,286,827 | 55,996,771 | 37,404,094 | 35,872,799 | 66,288,777 | 70,473,261 | 1,200,910,596 |
| Edible beef offal | 1,334,483 | 1,636,946 | 1,153,152 | 823,111 | 1,140,644 | 1,455,283 | 2,113,605 | 519,944 | 1,238,766 | 675,154 | 2,108,165 | 2,319,062 | 16,518,315 |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291 | 138,717,089 | 176,318,917 | 149,103,908 | 133,399,833 | 56,516,715 | 38,642,860 | 36,547,953 | 68,396,942 | 72,792,323 | 1,217,428,911 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 87,762,755 | 95,765,717 | 124,028,614 | 110,304,637 | 139,462,357 | 91,082,052 | 72,203,966 | 42,891,007 | 29,734,456 | 27,153,216 | 40,971,607 | 93,975,216 | 955,335,600 |
| Edible beef offal | 2,005,336 | 2,417,955 | 3,152,754 | 2,348,475 | 2,624,962 | 1,925,295 | 1,571,128 | 1,048,631 | 1,201,435 | 593,566 | 1,680,837 | 3,819,939 | 24,390,313 |
| Total (beef + offal) | 89,768,091 | 98,183,672 | 127,181,368 | 112,653,112 | 142,087,319 | 93,007,347 | 73,775,094 | 43,939,638 | 30,935,891 | 27,746,782 | 42,652,444 | 97,795,155 | 979,725,913 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 111,677,091 | 150,205,152 | 157,657,008 | 121,273,777 | 129,170,226 | 183,494,978 | 144,249,012 | 77,882,891 | 60,950,594 | 47,026,918 | 67,809,100 | 103,167,068 | 1,354,563,815 |
| Edible beef offal | 2,442,346 | 2,094,102 | 2,346,588 | 1,192,562 | 2,076,104 | 2,004,001 | 2,287,079 | 2,140,106 | 1,010,803 | 1,715,698 | 1,739,097 | 4,189,107 | 25,237,593 |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596 | 122,466,339 | 131,246,330 | 185,498,979 | 146,536,091 | 80,022,997 | 61,961,397 | 48,742,616 | 69,548,197 | 107,356,175 | 1,379,801,408 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 101,547,961 | 115,470,226 | 136,724,273 | 123,672,811 | 132,106,819 | 139,848,891 | 156,665,660 | 102,293,157 | 70,134,346 | 65,396,695 | 73,055,958 | 110,265,957 | 1,327,182,754 |
| Edible beef offal | 2,175,615 | 3,418,878 | 3,887,172 | 2,529,319 | 3,872,777 | 3,861,733 | 4,536,838 | 3,724,920 | 3,379,441 | 2,478,091 | 2,666,752 | 5,116,754 | 41,648,290 |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445 | 126,202,130 | 135,979,596 | 143,710,624 | 161,202,498 | 106,018,077 | 73,513,787 | 67,874,786 | 75,722,710 | 115,382,711 | 1,368,831,044 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 122,995,693 | 142,571,152 | 152,822,670 | 126,466,620 | 116,852,820 | 139,609,687 | 89,272,931 | 64,370,193 | 66,608,788 | 50,364,470 | 67,630,718 | 111,451,645 | 1,251,017,387 |
| Edible beef offal | 3,551,463 | 2,995,200 | 3,628,366 | 1,683,631 | 1,715,047 | 2,106,743 | 1,818,503 | 1,537,502 | 2,188,411 | 1,441,497 | 1,449,854 | 3,727,184 | 27,843,401 |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036 | 128,150,251 | 118,567,867 | 141,716,430 | 91,091,434 | 65,907,695 | 68,797,199 | 51,805,967 | 69,080,572 | 115,178,829 | 1,278,860,788 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 106,616,661 | 115,089,838 | | | | | | | | | | | 221,706,499 |
| Edible beef offal | 1,046,250 | 2,433,751 | | | | | | | | | | | 3,480,001 |
| Total (beef + offal) | 107,662,911 | 117,523,589 | | | | | | | | | | | 225,186,500 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, by value, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

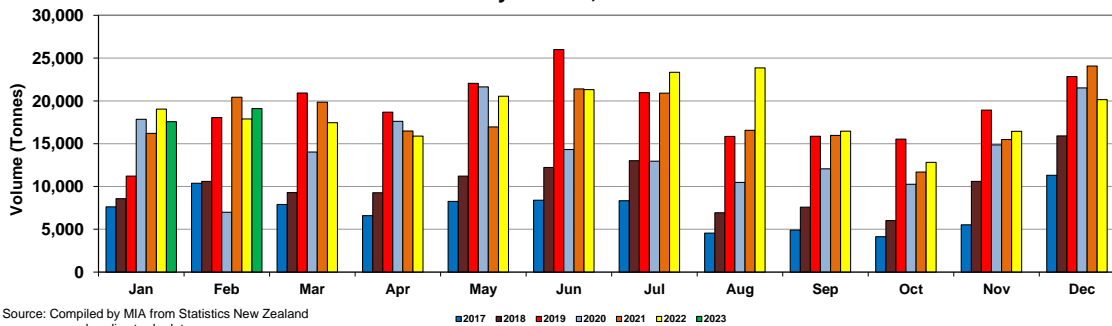
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly, exports of beef and edible offal to China, 2017-2023, by volume (Tonnes)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 7,272 | 9,999 | 7,626 | 6,288 | 7,884 | 8,073 | 7,911 | 4,373 | 4,810 | 3,970 | 5,346 | 10,861 | 84,413 |
| Edible beef offal | 350 | 377 | 277 | 310 | 375 | 333 | 428 | 177 | 108 | 160 | 178 | 446 | 3,519 |
| Total (beef + offal) | 7,622 | 10,376 | 7,903 | 6,598 | 8,259 | 8,406 | 8,339 | 4,550 | 4,918 | 4,130 | 5,524 | 11,307 | 87,932 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,278 | 10,028 | 8,865 | 8,827 | 10,772 | 11,569 | 12,408 | 6,707 | 7,379 | 5,675 | 10,157 | 15,387 | 116,052 |
| Edible beef offal | 305 | 567 | 417 | 439 | 441 | 657 | 613 | 223 | 198 | 338 | 433 | 521 | 5,152 |
| Total (beef + offal) | 8,583 | 10,595 | 9,282 | 9,266 | 11,213 | 12,226 | 13,021 | 6,930 | 7,577 | 6,013 | 10,590 | 15,908 | 121,204 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal | 338 | 530 | 604 | 571 | 792 | 701 | 661 | 396 | 577 | 407 | 587 | 643 | 6,807 |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,374 | 6,746 | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10,079 | 11,669 | 9,925 | 14,506 | 20,877 | 168,461 |
| Edible beef offal | 482 | 246 | 631 | 633 | 723 | 666 | 608 | 403 | 388 | 336 | 359 | 643 | 6,118 |
| Total (beef + offal) | 17,856 | 6,992 | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal | 442 | 494 | 689 | 436 | 538 | 715 | 620 | 720 | 580 | 547 | 500 | 728 | 7,009 |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,385 | 17,328 | 16,910 | 15,318 | 19,956 | 20,671 | 22,775 | 23,252 | 15,867 | 12,399 | 15,941 | 19,630 | 218,432 |
| Edible beef offal | 653 | 556 | 544 | 569 | 581 | 655 | 573 | 601 | 593 | 423 | 509 | 513 | 6,770 |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 15,887 | 20,537 | 21,326 | 23,348 | 23,853 | 16,460 | 12,822 | 16,450 | 20,143 | 225,202 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,037 | 18,652 | | | | | | | | | | | 35,689 |
| Edible beef offal | 546 | 438 | | | | | | | | | | | 984 |
| Total (beef + offal) | 17,583 | 19,090 | | | | | | | | | | | 36,673 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China, by volume, 2017 - 2023

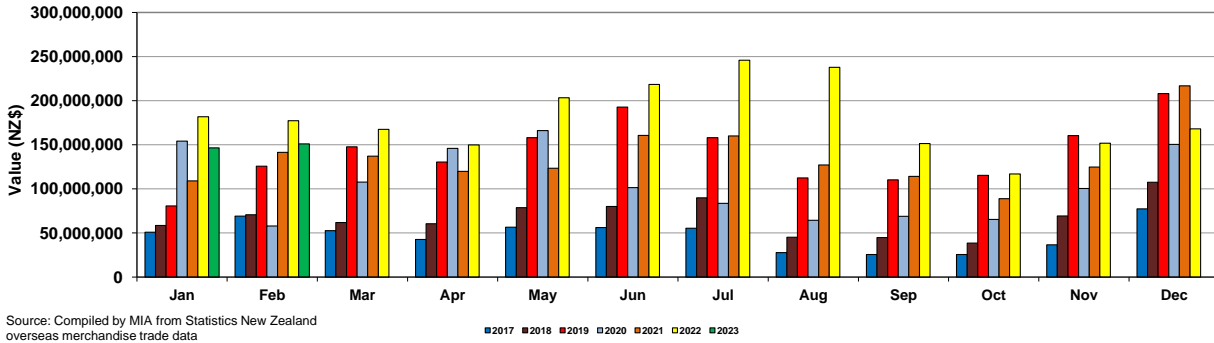


Monthly exports of beef and edible offal to China, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 49,162,014 | 67,230,677 | 51,247,233 | 41,183,013 | 54,789,001 | 54,344,668 | 53,513,720 | 26,859,888 | 25,131,615 | 24,852,341 | 35,834,274 | 75,434,766 | 559,583,210 |
| Edible beef offal | 1,641,363 | 1,802,822 | 1,394,634 | 1,399,469 | 1,797,173 | 1,723,960 | 1,846,266 | 811,018 | 488,255 | 715,549 | 780,472 | 1,930,407 | 16,331,388 |
| Total (beef + offal) | 50,803,377 | 69,033,499 | 52,641,867 | 42,582,482 | 56,586,174 | 56,068,628 | 55,359,986 | 27,670,906 | 25,619,870 | 25,567,890 | 36,614,746 | 77,365,173 | 575,914,598 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 57,048,528 | 68,308,910 | 60,008,523 | 58,417,172 | 76,274,279 | 77,095,942 | 87,056,786 | 44,213,393 | 43,918,431 | 37,330,496 | 67,602,269 | 104,824,491 | 782,099,220 |
| Edible beef offal | 1,463,198 | 2,330,633 | 1,780,730 | 2,028,866 | 2,329,546 | 3,041,232 | 2,796,332 | 1,027,483 | 897,107 | 1,174,688 | 1,720,933 | 2,599,765 | 23,190,513 |
| Total (beef + offal) | 58,511,726 | 70,639,543 | 61,789,253 | 60,446,038 | 78,603,825 | 80,137,174 | 89,853,118 | 45,240,876 | 44,815,538 | 38,505,184 | 69,323,202 | 107,424,256 | 805,289,733 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 79,133,813 | 123,211,776 | 144,724,709 | 127,544,350 | 153,596,495 | 188,282,536 | 154,077,583 | 109,882,750 | 107,416,195 | 112,612,033 | 157,326,026 | 203,570,181 | 1,661,378,447 |
| Edible beef offal | 1,586,568 | 2,483,227 | 2,944,915 | 2,804,376 | 4,443,973 | 4,519,615 | 4,044,559 | 2,557,775 | 2,821,829 | 2,628,055 | 3,094,177 | 4,413,175 | 38,342,444 |
| Total (beef + offal) | 80,720,381 | 125,695,003 | 147,669,624 | 130,348,726 | 158,040,468 | 192,802,151 | 158,122,142 | 112,440,525 | 110,238,024 | 115,240,088 | 160,420,203 | 207,983,356 | 1,699,720,691 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 151,111,563 | 56,318,838 | 103,805,232 | 141,725,513 | 161,240,782 | 97,470,629 | 79,693,238 | 62,052,041 | 67,086,487 | 63,545,976 | 98,333,980 | 147,121,298 | 1,229,505,577 |
| Edible beef offal | 3,069,234 | 1,574,528 | 3,966,513 | 4,223,068 | 4,911,216 | 4,018,631 | 3,872,839 | 2,296,481 | 1,792,503 | 1,833,246 | 2,105,021 | 3,313,993 | 36,977,273 |
| Total (beef + offal) | 154,180,797 | 57,893,366 | 107,771,745 | 145,948,581 | 166,151,998 | 101,489,260 | 83,566,077 | 64,348,522 | 68,878,990 | 65,379,222 | 100,439,001 | 150,435,291 | 1,266,482,850 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 106,457,717 | 138,378,874 | 133,212,537 | 117,093,379 | 120,389,767 | 155,965,349 | 155,819,611 | 123,020,575 | 111,134,360 | 85,924,117 | 121,844,012 | 211,642,165 | 1,580,882,463 |
| Edible beef offal | 2,681,519 | 2,977,723 | 3,943,728 | 2,789,380 | 3,064,634 | 4,626,276 | 4,181,497 | 4,141,075 | 3,081,517 | 2,973,565 | 2,818,345 | 5,214,012 | 42,493,271 |
| Total (beef + offal) | 109,139,236 | 141,356,597 | 137,156,265 | 119,882,759 | 123,454,401 | 160,591,625 | 160,001,108 | 127,161,650 | 114,215,877 | 88,897,682 | 124,662,357 | 216,856,177 | 1,623,375,734 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 176,693,581 | 172,855,638 | 163,055,808 | 145,800,920 | 198,733,155 | 213,156,800 | 240,202,415 | 232,198,729 | 147,180,598 | 114,088,288 | 147,518,487 | 163,697,708 | 2,115,182,127 |
| Edible beef offal | 5,033,304 | 4,313,246 | 4,324,544 | 4,065,155 | 4,563,648 | 5,253,798 | 5,571,694 | 5,607,272 | 4,136,896 | 2,755,206 | 4,206,659 | 4,348,964 | 54,180,386 |
| Total (beef + offal) | 181,726,885 | 177,168,884 | 167,380,352 | 149,866,075 | 203,296,803 | 218,410,598 | 245,774,109 | 237,806,001 | 151,317,494 | 116,843,494 | 151,725,146 | 168,046,672 | 2,169,362,513 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 142,044,288 | 146,797,056 | | | | | | | | | | | 288,841,344 |
| Edible beef offal | 4,515,181 | 4,184,386 | | | | | | | | | | | 8,699,567 |
| Total (beef + offal) | 146,559,469 | 150,981,442 | | | | | | | | | | | 297,540,911 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China, by value, 2017 - 2023



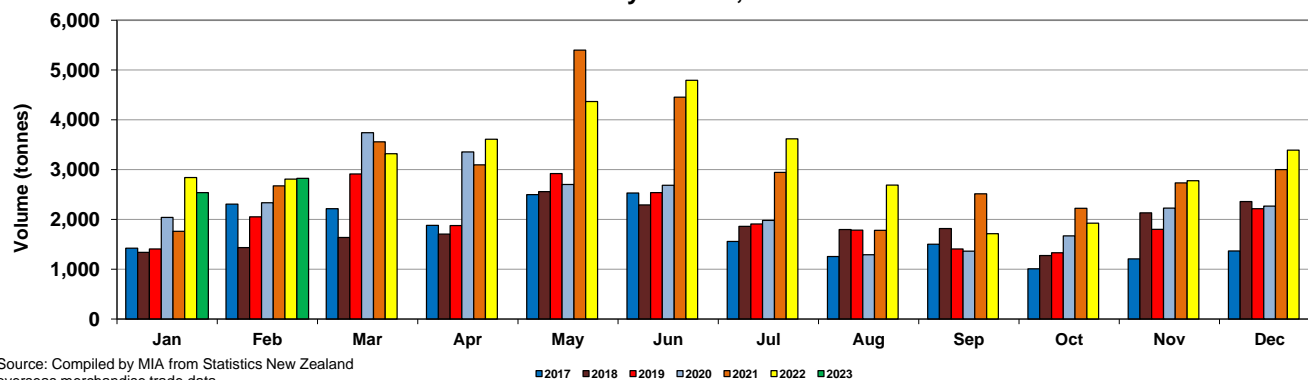
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, 2017-2023, by volume
(Tonnes)

| | 2017 | | | | | | | | | | | | |
|----------------------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812 | 937 | 923 | 16,048 |
| Edible beef offal | 264 | 470 | 459 | 360 | 590 | 674 | 341 | 254 | 380 | 198 | 270 | 444 | 4,704 |
| Total (beef + offal) | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | 1,207 | 1,367 | 20,752 |
| | | | | | | | | | | | | | 6,012 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 991 | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | 17,204 |
| Edible beef offal | 348 | 370 | 395 | 510 | 571 | 567 | 462 | 504 | 291 | 228 | 354 | 406 | 5,006 |
| Total (beef + offal) | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | 22,210 |
| | | | | | | 8,209 | | | | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | 18,767 |
| Edible beef offal | 279 | 438 | 613 | 528 | 612 | 644 | 531 | 493 | 319 | 215 | 356 | 356 | 5,384 |
| Total (beef + offal) | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | 24,151 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | 22,984 |
| Edible beef offal | 368 | 417 | 582 | 499 | 355 | 368 | 510 | 258 | 221 | 228 | 372 | 492 | 4,670 |
| Total (beef + offal) | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | 27,654 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | 30,852 |
| Edible beef offal | 399 | 411 | 658 | 435 | 584 | 550 | 585 | 327 | 329 | 366 | 278 | 372 | 5,294 |
| Total (beef + offal) | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | 36,146 |
| | | | | | | | | 21,727 | | | | | |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,113 | 3,020 | 2,185 | 1,393 | 1,740 | 2,385 | 2,960 | 32,979 |
| Edible beef offal | 368 | 192 | 378 | 399 | 429 | 682 | 599 | 506 | 322 | 183 | 391 | 432 | 4,881 |
| Total (beef + offal) | 2,842 | 2,810 | 3,318 | 3,611 | 4,368 | 4,795 | 3,619 | 2,691 | 1,715 | 1,923 | 2,776 | 3,392 | 37,860 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,222 | 2,261 | | | | | | | | | | | 4,483 |
| Edible beef offal | 316 | 564 | | | | | | | | | | | 880 |
| Total (beef + offal) | 2,538 | 2,825 | | | | | | | | | | | 5,363 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,
by volume, 2017 - 2023



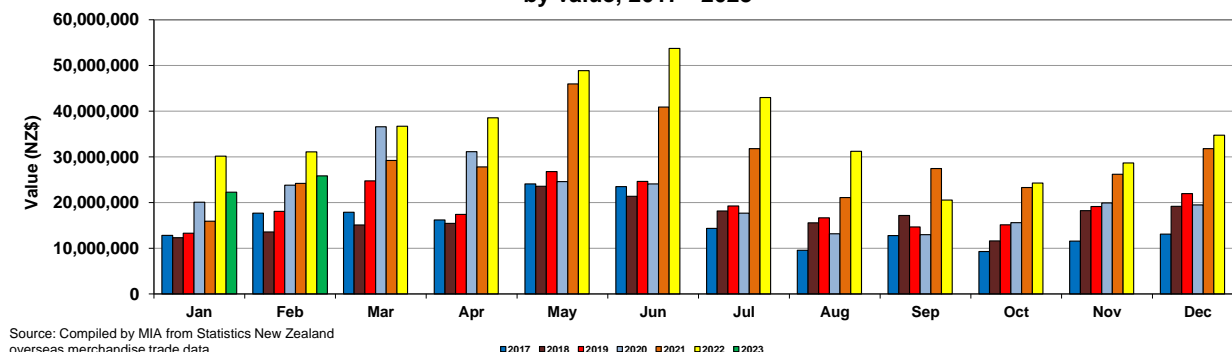
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, 2017-2023, by value
(NZ\$)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,487,362 | 12,684,338 | 12,896,812 | 12,566,400 | 17,804,619 | 16,721,893 | 10,954,985 | 7,708,350 | 10,469,924 | 7,736,912 | 9,394,905 | 9,529,068 | 137,955,568 |
| Edible beef offal | 3,328,894 | 5,000,103 | 4,969,545 | 3,612,796 | 6,281,898 | 6,740,159 | 3,403,062 | 1,866,510 | 2,290,888 | 1,558,010 | 2,161,250 | 3,573,430 | 44,786,545 |
| Total (beef + offal) | 12,816,256 | 17,684,441 | 17,866,357 | 16,179,196 | 24,086,517 | 23,462,052 | 14,358,047 | 9,574,860 | 12,760,812 | 9,294,922 | 11,556,155 | 13,102,498 | 182,742,113 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,779,455 | 10,700,554 | 12,296,947 | 11,749,733 | 19,386,057 | 16,949,945 | 14,802,004 | 12,960,470 | 15,205,382 | 10,106,464 | 15,671,645 | 16,260,206 | 165,868,862 |
| Edible beef offal | 2,533,174 | 2,853,329 | 2,807,662 | 3,670,296 | 4,177,483 | 4,414,958 | 3,355,983 | 2,586,388 | 1,941,468 | 1,501,077 | 2,536,870 | 2,886,808 | 35,265,496 |
| Total (beef + offal) | 12,312,629 | 13,553,883 | 15,104,609 | 15,420,029 | 23,563,540 | 21,364,903 | 18,157,987 | 15,546,858 | 17,146,850 | 11,607,541 | 18,208,515 | 19,147,014 | 201,134,358 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,117,467 | 14,662,406 | 19,870,719 | 13,078,684 | 21,047,534 | 18,158,568 | 14,038,748 | 13,279,209 | 11,801,655 | 12,874,108 | 15,216,767 | 18,223,895 | 183,369,760 |
| Edible beef offal | 2,147,519 | 3,424,031 | 4,872,947 | 4,307,088 | 5,743,817 | 6,459,681 | 5,203,154 | 3,364,319 | 2,853,483 | 2,267,303 | 3,897,477 | 3,715,542 | 48,256,361 |
| Total (beef + offal) | 13,264,986 | 18,086,437 | 24,743,666 | 17,385,772 | 26,791,351 | 24,618,249 | 19,241,902 | 16,643,528 | 14,655,138 | 15,141,411 | 19,114,244 | 21,939,437 | 231,626,121 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,280,231 | 18,748,327 | 29,836,771 | 25,140,893 | 20,836,497 | 20,631,105 | 13,936,075 | 11,041,517 | 11,187,134 | 13,658,730 | 16,762,268 | 15,245,976 | 213,305,524 |
| Edible beef offal | 3,804,838 | 5,047,209 | 6,746,442 | 5,988,081 | 3,748,853 | 3,427,471 | 3,730,994 | 2,110,202 | 1,788,349 | 1,920,810 | 3,148,209 | 4,226,146 | 45,687,604 |
| Total (beef + offal) | 20,085,069 | 23,795,536 | 36,583,213 | 31,128,974 | 24,585,350 | 24,058,576 | 17,667,069 | 13,151,719 | 12,975,483 | 15,579,540 | 19,910,477 | 19,472,122 | 258,993,128 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,081,640 | 20,217,360 | 22,351,539 | 22,826,910 | 38,792,978 | 33,548,576 | 22,501,580 | 14,485,913 | 20,075,375 | 16,729,665 | 21,922,516 | 25,276,201 | 270,810,253 |
| Edible beef offal | 3,828,062 | 3,964,669 | 6,836,882 | 4,975,886 | 7,172,762 | 7,339,758 | 9,283,632 | 6,585,728 | 7,385,923 | 6,540,398 | 4,275,964 | 6,525,804 | 74,715,468 |
| Total (beef + offal) | 15,909,702 | 24,182,029 | 29,188,421 | 27,802,796 | 45,965,740 | 40,888,334 | 31,785,212 | 21,071,641 | 27,461,298 | 23,270,063 | 26,198,480 | 31,802,005 | 345,525,721 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,266,188 | 28,357,034 | 30,494,546 | 32,255,744 | 42,897,125 | 43,514,147 | 33,272,446 | 23,329,078 | 15,487,573 | 21,697,489 | 23,698,740 | 29,531,603 | 348,801,713 |
| Edible beef offal | 5,865,321 | 2,719,430 | 6,197,838 | 6,286,159 | 5,973,213 | 10,213,765 | 9,699,169 | 7,860,391 | 5,039,531 | 2,568,933 | 4,945,541 | 5,190,923 | 72,560,214 |
| Total (beef + offal) | 30,131,509 | 31,076,464 | 36,692,384 | 38,541,903 | 48,870,338 | 53,727,912 | 42,971,615 | 31,189,469 | 20,527,104 | 24,266,422 | 28,644,281 | 34,722,526 | 421,361,927 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,635,763 | 20,136,480 | | | | | | | | | | | 38,772,243 |
| Edible beef offal | 3,636,148 | 5,690,015 | | | | | | | | | | | 9,326,163 |
| Total (beef + offal) | 22,271,911 | 25,826,495 | | | | | | | | | | | 48,098,406 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,
by value, 2017 - 2023

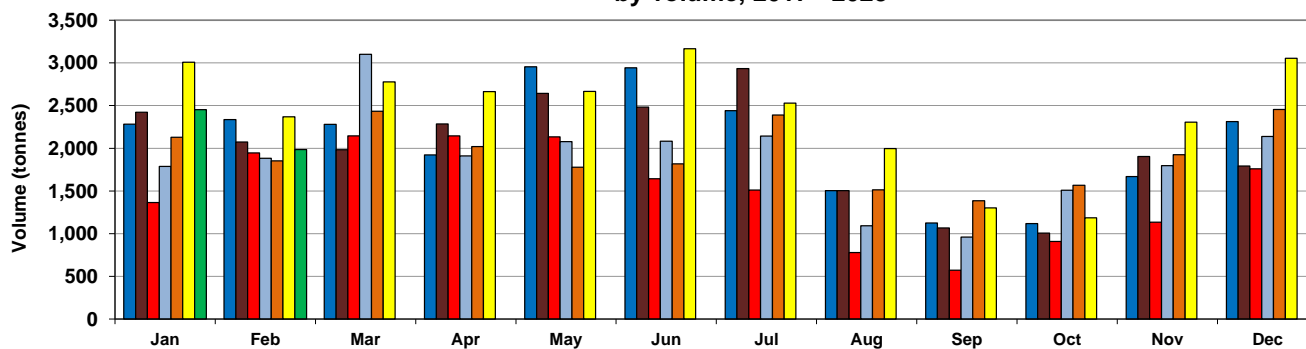


**Monthly exports of beef and edible offal to Korea, 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866 | 861 | 1,303 | 1,771 | 19,221 |
| Edible beef offal | 491 | 540 | 492 | 505 | 711 | 746 | 481 | 274 | 259 | 258 | 366 | 541 | 5,664 |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821 | 737 | 1,501 | 1,373 | 18,823 |
| Edible beef offal | 530 | 483 | 450 | 471 | 716 | 502 | 558 | 225 | 245 | 269 | 403 | 420 | 5,272 |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621 | 459 | 729 | 865 | 1,470 | 13,916 |
| Edible beef offal | 344 | 474 | 498 | 599 | 499 | 378 | 326 | 157 | 113 | 179 | 269 | 289 | 4,125 |
| Total (beef + offal) | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778 | 572 | 908 | 1,134 | 1,759 | 18,041 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829 | 751 | 1,222 | 1,486 | 1,665 | 17,540 |
| Edible beef offal | 456 | 460 | 480 | 403 | 573 | 596 | 430 | 264 | 210 | 286 | 312 | 474 | 4,944 |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961 | 1,508 | 1,798 | 2,139 | 22,484 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal | 433 | 410 | 535 | 450 | 396 | 445 | 564 | 380 | 250 | 209 | 336 | 545 | 4,953 |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,504 | 1,973 | 2,305 | 2,168 | 2,282 | 2,814 | 2,223 | 1,691 | 1,032 | 1,018 | 1,963 | 2,684 | 24,657 |
| Edible beef offal | 503 | 396 | 473 | 496 | 384 | 351 | 305 | 306 | 270 | 168 | 342 | 371 | 4,365 |
| Total (beef + offal) | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,165 | 2,528 | 1,997 | 1,302 | 1,186 | 2,305 | 3,055 | 29,022 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,109 | 1,657 | | | | | | | | | | | 3,766 |
| Edible beef offal | 343 | 329 | | | | | | | | | | | 672 |
| Total (beef + offal) | 2,452 | 1,986 | | | | | | | | | | | 4,438 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

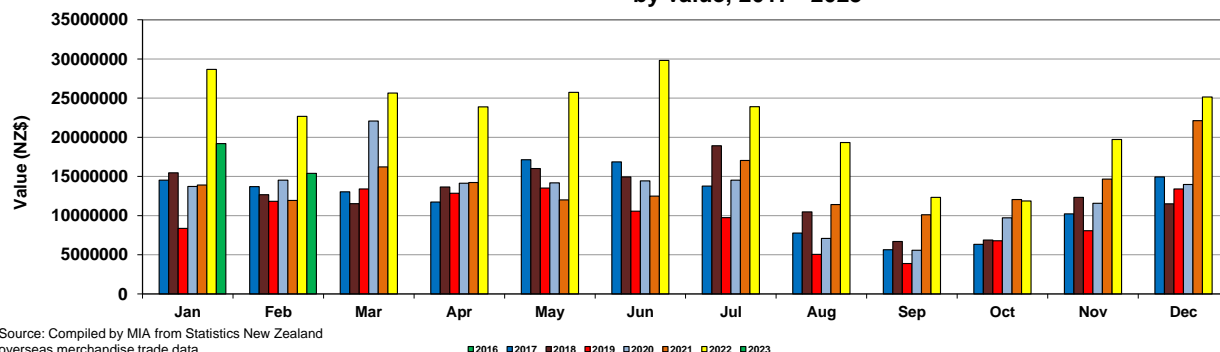
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to Korea, 2017-2023, by value
(NZ\$)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,531,516 | 10,660,232 | 10,291,080 | 8,838,070 | 12,930,446 | 12,613,811 | 11,097,900 | 6,417,753 | 4,338,936 | 5,022,478 | 8,140,352 | 11,779,589 | 113,662,163 |
| Edible beef offal | 2,989,319 | 3,047,353 | 2,736,347 | 2,901,987 | 4,191,913 | 4,250,928 | 2,663,450 | 1,348,445 | 1,298,948 | 1,313,563 | 2,088,482 | 3,142,096 | 31,972,831 |
| Total (beef + offal) | 14,520,835 | 13,707,585 | 13,027,427 | 11,740,057 | 17,122,359 | 16,864,739 | 13,761,350 | 7,766,198 | 5,637,884 | 6,336,041 | 10,228,834 | 14,921,685 | 145,634,994 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,424,516 | 9,948,092 | 9,107,829 | 11,165,374 | 11,935,420 | 12,153,520 | 15,774,624 | 9,301,987 | 5,373,329 | 5,286,768 | 10,002,111 | 9,177,431 | 121,651,001 |
| Edible beef offal | 3,033,491 | 2,729,392 | 2,413,578 | 2,476,581 | 4,077,774 | 2,777,457 | 3,142,073 | 1,176,794 | 1,325,676 | 1,600,864 | 2,318,065 | 2,330,296 | 29,402,041 |
| Total (beef + offal) | 15,458,007 | 12,677,484 | 11,521,407 | 13,641,955 | 16,013,194 | 14,930,977 | 18,916,697 | 10,478,781 | 6,699,005 | 6,887,632 | 12,320,176 | 11,507,727 | 151,053,042 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 6,441,354 | 9,378,180 | 10,483,818 | 9,512,875 | 10,170,912 | 8,103,370 | 7,584,501 | 4,046,950 | 3,178,453 | 5,657,626 | 6,127,317 | 11,487,302 | 92,172,658 |
| Edible beef offal | 1,917,304 | 2,448,232 | 2,910,619 | 3,340,558 | 3,345,106 | 2,461,620 | 2,145,689 | 1,007,765 | 705,470 | 1,127,482 | 1,931,756 | 1,913,050 | 25,254,651 |
| Total (beef + offal) | 8,358,658 | 11,826,412 | 13,394,437 | 12,853,433 | 13,516,018 | 10,564,990 | 9,730,190 | 5,054,715 | 3,883,923 | 6,785,108 | 8,059,073 | 13,400,352 | 117,427,309 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,490,357 | 11,177,133 | 18,869,896 | 11,312,022 | 10,266,209 | 10,227,478 | 11,675,309 | 5,273,006 | 4,404,714 | 7,800,093 | 9,483,789 | 10,894,856 | 121,874,862 |
| Edible beef offal | 3,235,598 | 3,339,469 | 3,201,469 | 2,817,687 | 3,915,682 | 4,210,989 | 2,843,095 | 1,810,591 | 1,180,777 | 1,913,517 | 2,088,834 | 3,082,753 | 33,640,461 |
| Total (beef + offal) | 13,725,955 | 14,516,602 | 22,071,365 | 14,129,709 | 14,181,891 | 14,438,467 | 14,518,404 | 7,083,597 | 5,585,491 | 9,713,610 | 11,572,623 | 13,977,609 | 155,515,323 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,142,152 | 9,304,311 | 12,675,053 | 11,096,586 | 9,360,544 | 9,355,049 | 12,765,088 | 8,504,355 | 8,174,409 | 10,318,556 | 12,040,680 | 17,357,151 | 132,093,934 |
| Edible beef offal | 2,750,035 | 2,641,697 | 3,545,724 | 3,116,881 | 2,653,803 | 3,130,436 | 4,265,334 | 2,904,920 | 1,919,712 | 1,728,833 | 2,622,450 | 4,764,222 | 36,044,047 |
| Total (beef + offal) | 13,892,187 | 11,946,008 | 16,220,777 | 14,213,467 | 12,014,347 | 12,485,485 | 17,030,422 | 11,409,275 | 10,094,121 | 12,047,389 | 14,663,130 | 22,121,373 | 168,137,981 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,019,121 | 18,959,576 | 21,460,389 | 19,380,469 | 22,076,340 | 26,435,309 | 20,886,970 | 16,280,557 | 9,823,616 | 10,226,391 | 16,634,283 | 21,797,878 | 227,980,899 |
| Edible beef offal | 4,649,050 | 3,698,778 | 4,185,931 | 4,500,833 | 3,661,095 | 3,378,830 | 3,024,106 | 3,046,819 | 2,509,621 | 1,650,745 | 3,091,061 | 3,342,820 | 40,739,689 |
| Total (beef + offal) | 28,668,171 | 22,658,354 | 25,646,320 | 23,881,302 | 25,737,435 | 29,814,139 | 23,911,076 | 19,327,376 | 12,333,237 | 11,877,136 | 19,725,344 | 25,140,698 | 268,720,588 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,219,983 | 12,605,599 | | | | | | | | | | | 28,825,582 |
| Edible beef offal | 2,959,988 | 2,786,533 | | | | | | | | | | | 5,746,521 |
| Total (beef + offal) | 19,179,971 | 15,392,132 | | | | | | | | | | | 34,572,103 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,
by value, 2017 - 2023

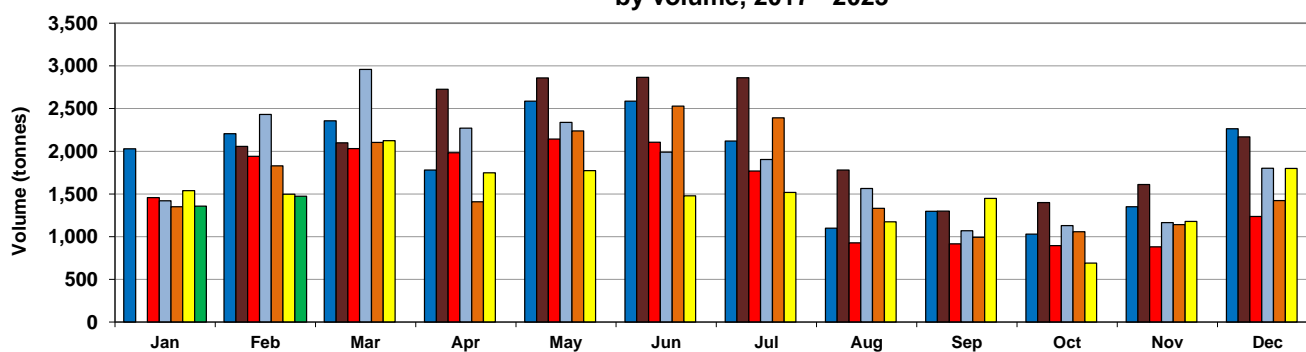


**Monthly exports of beef and edible offal to Taiwan, 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,908 | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 993 | 1,257 | 2,127 | 21,232 |
| Edible beef offal | 121 | 144 | 187 | 123 | 141 | 237 | 134 | 49 | 72 | 37 | 93 | 136 | 1,474 |
| Total (beef + offal) | 2,029 | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,030 | 1,350 | 2,263 | 22,706 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,715 | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal | 98 | 100 | 122 | 239 | 211 | 161 | 183 | 81 | 102 | 39 | 60 | 111 | 1,507 |
| Total (beef + offal) | 1,813 | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,395 | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873 | 840 | 811 | 796 | 1,102 | 17,108 |
| Edible beef offal | 63 | 61 | 79 | 134 | 123 | 168 | 119 | 54 | 75 | 84 | 85 | 134 | 1,179 |
| Total (beef + offal) | 1,458 | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927 | 915 | 895 | 881 | 1,236 | 18,287 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,293 | 2,287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1,507 | 946 | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal | 128 | 144 | 149 | 113 | 149 | 158 | 150 | 58 | 123 | 53 | 82 | 118 | 1,425 |
| Total (beef + offal) | 1,421 | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,248 | 1,669 | 1,909 | 1,296 | 2,032 | 2,352 | 2,203 | 1,262 | 948 | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal | 103 | 160 | 195 | 112 | 207 | 176 | 188 | 70 | 44 | 43 | 98 | 173 | 1,569 |
| Total (beef + offal) | 1,351 | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992 | 1,057 | 1,141 | 1,422 | 19,794 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,411 | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | 1,413 | 1,099 | 1,261 | 629 | 1,109 | 1,634 | 16,506 |
| Edible beef offal | 129 | 110 | 141 | 155 | 145 | 122 | 105 | 76 | 187 | 61 | 69 | 166 | 1,466 |
| Total (beef + offal) | 1,540 | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | 1,518 | 1,175 | 1,448 | 690 | 1,178 | 1,800 | 17,972 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,281 | 1,368 | | | | | | | | | | | 2,649 |
| Edible beef offal | 77 | 105 | | | | | | | | | | | 182 |
| Total (beef + offal) | 1,358 | 1,473 | | | | | | | | | | | 2,831 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

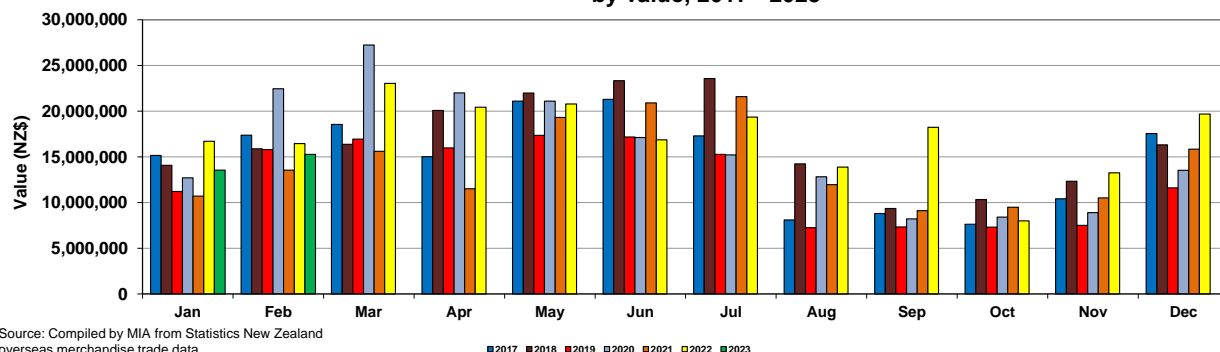
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to Taiwan, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909 | 8,351,960 | 7,361,189 | 9,809,855 | 16,599,338 | 167,947,752 |
| Edible beef offal | 884,387 | 1,016,805 | 1,260,123 | 955,461 | 931,868 | 1,674,601 | 951,896 | 346,868 | 442,751 | 253,743 | 597,097 | 955,070 | 10,270,670 |
| Total (beef + offal) | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777 | 8,794,711 | 7,614,932 | 10,406,952 | 17,554,408 | 178,218,422 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489 | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal | 569,534 | 632,344 | 797,157 | 1,491,908 | 1,438,330 | 1,016,801 | 1,119,012 | 534,763 | 595,361 | 322,539 | 452,173 | 807,962 | 9,777,884 |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850 | 10,337,583 | 12,319,176 | 16,307,851 | 197,821,295 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525 | 6,725,701 | 6,647,183 | 6,646,468 | 10,282,565 | 142,472,353 |
| Edible beef offal | 391,078 | 411,371 | 464,400 | 797,534 | 792,917 | 918,112 | 716,720 | 310,127 | 604,818 | 659,723 | 860,007 | 1,313,013 | 8,239,820 |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652 | 7,330,519 | 7,306,906 | 7,506,475 | 11,595,578 | 150,712,173 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294 | 7,950,050 | 8,267,617 | 12,660,522 | 179,043,632 |
| Edible beef offal | 958,176 | 1,239,144 | 1,102,313 | 862,084 | 1,109,377 | 1,110,107 | 1,117,406 | 376,959 | 782,359 | 462,523 | 638,215 | 873,684 | 10,632,347 |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653 | 8,412,573 | 8,905,832 | 13,534,206 | 189,675,979 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,910,429 | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271 | 9,239,277 | 9,318,921 | 12,822,601 | 155,107,247 |
| Edible beef offal | 790,223 | 1,052,158 | 1,538,576 | 775,190 | 1,774,111 | 1,632,566 | 1,809,844 | 466,130 | 631,092 | 252,295 | 1,177,999 | 3,013,025 | 14,913,209 |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363 | 9,491,572 | 10,496,920 | 15,835,626 | 170,020,456 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 12,999,770 | 15,691,674 | 7,149,803 | 12,485,418 | 17,882,894 | 185,887,742 |
| Edible beef offal | 2,144,862 | 1,486,851 | 2,350,851 | 2,140,130 | 2,274,085 | 1,702,903 | 1,820,639 | 886,756 | 2,545,539 | 843,835 | 758,029 | 1,808,505 | 20,762,985 |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 13,886,526 | 18,237,213 | 7,993,638 | 13,243,447 | 19,691,399 | 206,650,727 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,852,569 | 14,213,312 | | | | | | | | | | | 27,065,881 |
| Edible beef offal | 688,608 | 1,059,128 | | | | | | | | | | | 1,747,736 |
| Total (beef + offal) | 13,541,177 | 15,272,440 | | | | | | | | | | | 28,813,617 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, by value, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

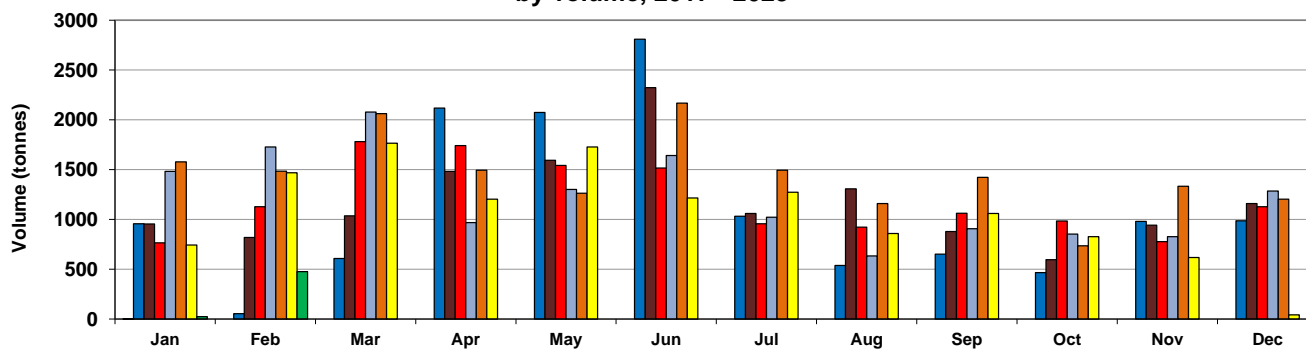
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of beef and edible offal to Indonesia, 2017-2023, by volume
(Tonnes)**

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 442 | 29 | 257 | 980 | 940 | 1,533 | 448 | 252 | 432 | 271 | 558 | 443 | 6,585 |
| Edible beef offal | 514 | 24 | 350 | 1,137 | 1,134 | 1,277 | 584 | 287 | 220 | 195 | 423 | 544 | 6,689 |
| Total (beef + offal) | 956 | 53 | 607 | 2,117 | 2,074 | 2,810 | 1,032 | 539 | 652 | 466 | 981 | 987 | 13,274 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 372 | 300 | 383 | 785 | 928 | 980 | 544 | 667 | 599 | 358 | 496 | 526 | 6,938 |
| Edible beef offal | 583 | 519 | 653 | 698 | 666 | 1,344 | 516 | 641 | 279 | 238 | 447 | 634 | 7,218 |
| Total (beef + offal) | 955 | 819 | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878 | 596 | 943 | 1,160 | 14,156 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 141 | 308 | 630 | 795 | 717 | 672 | 331 | 565 | 732 | 682 | 443 | 431 | 6,447 |
| Edible beef offal | 625 | 819 | 1,151 | 947 | 825 | 844 | 625 | 358 | 330 | 303 | 335 | 697 | 7,859 |
| Total (beef + offal) | 766 | 1,127 | 1,781 | 1,742 | 1,542 | 1,516 | 956 | 923 | 1,062 | 985 | 778 | 1,128 | 14,306 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 807 | 763 | 1,380 | 412 | 713 | 546 | 419 | 298 | 624 | 560 | 392 | 503 | 7,417 |
| Edible beef offal | 675 | 965 | 699 | 556 | 588 | 1,095 | 603 | 336 | 283 | 292 | 434 | 782 | 7,308 |
| Total (beef + offal) | 1,482 | 1,728 | 2,079 | 968 | 1,301 | 1,641 | 1,022 | 634 | 907 | 852 | 826 | 1,285 | 14,725 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 700 | 723 | 1,075 | 757 | 598 | 1,243 | 780 | 578 | 985 | 503 | 830 | 647 | 9,419 |
| Edible beef offal | 878 | 762 | 987 | 738 | 666 | 924 | 714 | 581 | 438 | 232 | 503 | 557 | 7,980 |
| Total (beef + offal) | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735 | 1,333 | 1,204 | 17,399 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 215 | 907 | 829 | 570 | 1,052 | 637 | 438 | 405 | 444 | 575 | 266 | 42 | 6,380 |
| Edible beef offal | 529 | 562 | 937 | 633 | 676 | 578 | 836 | 454 | 616 | 251 | 352 | 0 | 6,424 |
| Total (beef + offal) | 744 | 1,469 | 1,766 | 1,203 | 1,728 | 1,215 | 1,274 | 859 | 1,060 | 826 | 618 | 42 | 12,804 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24 | 163 | | | | | | | | | | | 187 |
| Edible beef offal | 0 | 313 | | | | | | | | | | | 313 |
| Total (beef + offal) | 24 | 476 | | | | | | | | | | | 500 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly exports of beef and edible offal to Indonesia, 2017-2023, by value
(NZ\$)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|------------------|------------------|-------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,310,239 | 258,891 | 1,314,682 | 3,974,071 | 4,721,220 | 8,694,827 | 2,452,738 | 1,212,135 | 1,732,540 | 1,223,029 | 2,323,842 | 2,109,287 | 32,327,501 |
| Edible beef offal | 1,160,886 | 33,484 | 783,422 | 2,499,554 | 2,477,249 | 3,105,459 | 1,464,189 | 766,275 | 720,121 | 572,705 | 1,327,181 | 1,656,896 | 16,567,421 |
| Total (beef + offal) | 3,471,125 | 292,375 | 2,098,104 | 6,473,625 | 7,198,469 | 11,800,286 | 3,916,927 | 1,978,410 | 2,452,661 | 1,795,734 | 3,651,023 | 3,766,183 | 48,894,922 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,161,127 | 1,153,134 | 1,561,211 | 3,909,574 | 4,653,756 | 4,825,405 | 3,034,643 | 3,613,870 | 2,677,746 | 1,487,082 | 1,851,358 | 1,512,450 | 31,441,356 |
| Edible beef offal | 1,687,286 | 1,487,262 | 1,971,095 | 2,250,221 | 2,246,871 | 4,584,938 | 1,898,548 | 2,673,981 | 811,298 | 681,864 | 1,355,847 | 1,800,817 | 23,450,028 |
| Total (beef + offal) | 2,848,413 | 2,640,396 | 3,532,306 | 6,159,795 | 6,900,627 | 9,410,343 | 4,933,191 | 6,287,851 | 3,489,044 | 2,168,946 | 3,207,205 | 3,313,267 | 54,891,384 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 469,667 | 1,182,848 | 2,706,851 | 3,698,770 | 3,197,142 | 2,822,749 | 1,232,065 | 2,466,978 | 4,020,825 | 2,852,053 | 1,384,039 | 1,152,785 | 27,186,772 |
| Edible beef offal | 1,799,608 | 2,255,690 | 3,038,596 | 2,757,166 | 2,609,219 | 2,680,527 | 2,025,085 | 1,307,023 | 1,085,861 | 879,065 | 999,726 | 2,114,373 | 23,551,939 |
| Total (beef + offal) | 2,269,275 | 3,438,538 | 5,745,447 | 6,455,936 | 5,806,361 | 5,503,276 | 3,257,150 | 3,774,001 | 5,106,686 | 3,731,118 | 2,383,765 | 3,267,158 | 50,738,711 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,050,547 | 2,588,224 | 7,957,164 | 1,186,978 | 2,152,104 | 1,890,217 | 1,456,196 | 1,112,317 | 2,261,611 | 1,765,644 | 1,018,007 | 1,438,737 | 26,877,746 |
| Edible beef offal | 1,868,073 | 2,553,677 | 2,277,902 | 1,852,444 | 1,789,258 | 2,813,033 | 1,392,018 | 793,315 | 592,246 | 698,574 | 1,045,391 | 2,077,676 | 19,753,607 |
| Total (beef + offal) | 3,918,620 | 5,141,901 | 10,235,066 | 3,039,422 | 3,941,362 | 4,703,250 | 2,848,214 | 1,905,632 | 2,853,857 | 2,464,218 | 2,063,398 | 3,516,413 | 46,631,353 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,509,733 | 2,843,183 | 5,361,746 | 4,499,456 | 3,769,666 | 6,341,180 | 4,252,118 | 3,227,734 | 5,021,037 | 2,303,716 | 3,642,131 | 2,187,445 | 45,959,145 |
| Edible beef offal | 2,476,096 | 2,206,779 | 2,920,958 | 2,495,079 | 2,226,878 | 3,165,788 | 2,579,487 | 2,160,761 | 1,695,057 | 917,874 | 2,064,844 | 2,092,139 | 27,001,740 |
| Total (beef + offal) | 4,985,829 | 5,049,962 | 8,282,704 | 6,994,535 | 5,996,544 | 9,506,968 | 6,831,605 | 5,388,495 | 6,716,094 | 3,221,590 | 5,706,975 | 4,279,584 | 72,960,885 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 762,677 | 7,459,575 | 4,880,898 | 3,189,629 | 5,748,379 | 2,929,428 | 2,672,092 | 2,682,923 | 2,313,341 | 2,767,352 | 984,520 | 109,149 | 36,499,963 |
| Edible beef offal | 2,171,824 | 2,228,655 | 4,089,548 | 2,815,046 | 3,440,577 | 2,759,623 | 4,063,463 | 1,748,863 | 2,601,800 | 998,965 | 1,455,398 | 0 | 28,373,762 |
| Total (beef + offal) | 2,934,501 | 9,688,230 | 8,970,446 | 6,004,675 | 9,188,956 | 5,689,051 | 6,735,555 | 4,431,786 | 4,915,141 | 3,766,317 | 2,439,918 | 109,149 | 64,873,725 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 69,552 | 704,307 | | | | | | | | | | | 773,859 |
| Edible beef offal | 0 | 1,106,110 | | | | | | | | | | | 1,106,110 |
| Total (beef + offal) | 69,552 | 1,810,417 | | | | | | | | | | | 1,879,969 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia,
by value, 2017 - 2023

