

# GM23-31 Red meat export trends in selected markets up to July 2023

## Red meat export trends in selected markets up to July 2023



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data  
Statistics New Zealand data is provisional for the three most recently released months

### Notes

Volume. Shipped weight  
Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

| Summary of red meat and co-product exports,<br>July 2023 |                        | Change from<br>July 2022 |
|--|------------------------|--------------------------|
| <b>Overall exports</b>                                   | \$807 million          | -24%                     |
| <b>Top five overall<br/>markets</b>                      | China - \$247m         | -45%                     |
|  | United States - \$231m | 25%                      |
|  | Canada - \$35m         | 98%                      |
|  | Taiwan - \$31m         | 0%                       |
|  | United Kingdom - \$29m | -20%                     |
| <b>Sheepmeat<br/>exports</b>                             | 24,677 tonnes          | -25%                     |
|  | \$249m                 | -34%                     |
| <b>Beef exports</b>                                      | 46,242 tonnes          | 8%                       |
|  | \$405m                 | -13%                     |
| <b>Fifth quarter<br/>exports</b>                         | \$153m                 | -33%                     |

## Overview of July 2023 exports

The July exports followed a similar pattern to the June exports, with a drop in overall exports (particularly to China), another drop in both the volume and value of sheepmeat exports, an increase in the volume of beef exports but a drop in the value, and a drop in the value of fifth quarter exports.

### Overall exports

- \* Overall exports in July were worth \$807 million, which was 24% lower than July last year. This was a large drop, but it is important to note that exports last July were worth \$1.1 billion, which was a record for exports in July. The average value for the previous 5 July monthly exports (2017-2021) was \$701m.
- \* The largest drop in overall exports was to China, down 45% to \$247m, where there was a drop in both sheepmeat and beef exports. Even with this drop, China was still the largest market for the month, but the US at \$231m (up 25% from last July) wasn't too far behind.
- \* In contrast to China, both sheepmeat and beef exports increased to the US, particularly beef exports which recovered from the very low level of exports last July.
- \* The third largest market for July was Canada, up 98% from last July to \$35m. This was mainly driven by record beef exports to Canada for the month.

### Sheepmeat

- \* Compared to last July, sheepmeat exports were down 25% by volume to 24,677 tonnes and 34% by value to \$249m.
- \* However, exports last July were the highest that they have been for a number of years, so this July's exports were in line with other recent July exports.
- \* The largest drop in exports was to China, down 31% by volume to 12,148 tonnes and 45% by value to \$74m.
- \* Exports to most other markets declined from the high levels of last July, but exports to the US increased, up 33% by volume to 2,571 tonnes and 6% by value to \$49m.

### Beef

- \* Compared to last July, beef exports increased 8% by volume to 46,242 tonnes but dropped 13% by value to \$405m.
- \* The US was the largest market for the month, taking 18,154 tonnes worth \$161m. This was an increase of 115% by volume and 81% by value from the very low level of exports last July.
- \* Exports to China declined again, down 29% by volume to 16,241 tonnes and 48% by value to \$124m compared to last July. The big drop is partly due to the high level of exports last July, but exports this July were still also lower than other recent July exports to China.
- \* The 3<sup>rd</sup> largest market for the month was Canada, with exports of 2,793 tonnes worth \$24.8m. This was likely a record for monthly exports to Canada and follows a big jump in exports in June.

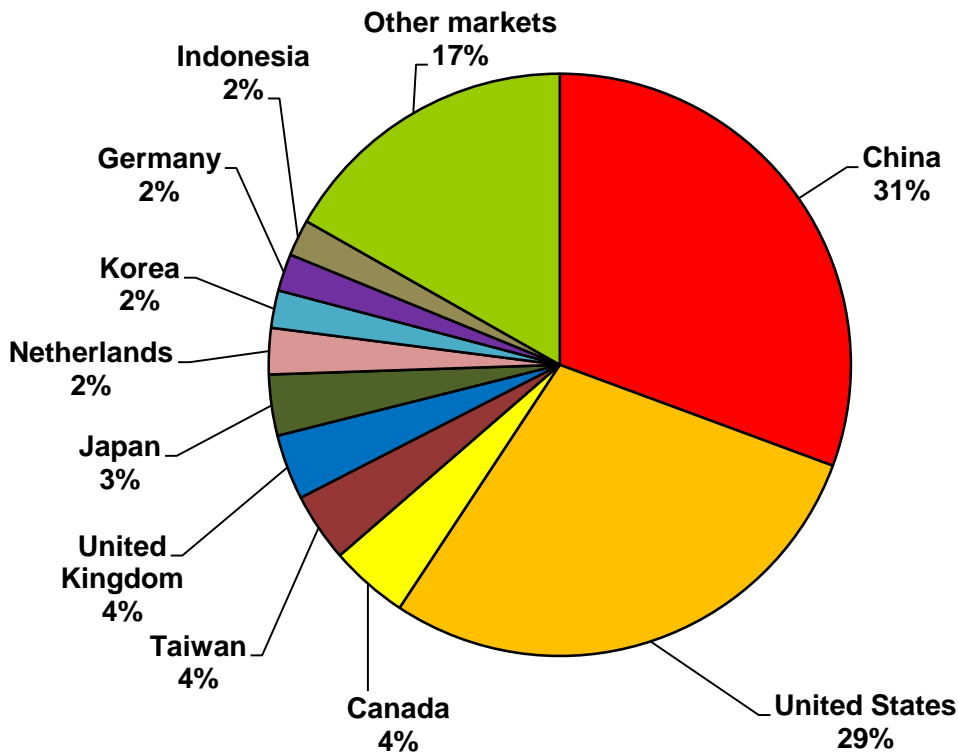
### Fifth quarter

- \* Fifth quarter exports were worth \$153m in July, down 33% from last July.
- \* There was a drop in the value of nearly all of the product categories, apart for petfood which was up 2% from last July to \$12m.

**Top 10 overall red meat and fifth quarter markets by value, July 2023**

|    | Country        | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1  | China          | 247.2         | 31%        | -45%                                 |
| 2  | United States  | 231.1         | 29%        | 25%                                  |
| 3  | Canada         | 35.1          | 4%         | 98%                                  |
| 4  | Taiwan         | 30.9          | 4%         | 0%                                   |
| 5  | United Kingdom | 29.2          | 4%         | -20%                                 |
| 6  | Japan          | 27.3          | 3%         | -51%                                 |
| 7  | Netherlands    | 20.7          | 3%         | -44%                                 |
| 8  | Korea          | 16.8          | 2%         | -46%                                 |
| 9  | Germany        | 16.6          | 2%         | -30%                                 |
| 10 | Indonesia      | 16.4          | 2%         | -18%                                 |
|    | Other markets  | 135.5         | 17%        |                                      |
|    | <b>Total</b>   | <b>806.8</b>  |            | <b>-24%</b>                          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Overview of the changes in the volume of sheepmeat and beef exports from previous months

| Sheepmeat exports (tonnes) |                |        |        |        | Change           | Change           | Change           |      |
|----------------------------|----------------|--------|--------|--------|------------------|------------------|------------------|------|
|                            | Apr-23         | May-23 | Jun-23 | Jul-23 | from Apr-<br>May | from May-<br>Jun | from Jun-<br>Jul |      |
| 1                          | China          | 22,043 | 22,712 | 12,263 | 12,148           | 3%               | -46%             | -1%  |
| 2                          | United States  | 1,991  | 2,151  | 2,033  | 2,571            | 8%               | -5%              | 26%  |
| 3                          | United Kingdom | 2,726  | 3,856  | 2,543  | 2,187            | 41%              | -34%             | -14% |
| 4                          | Netherlands    | 2,198  | 1,656  | 994    | 803              | -25%             | -40%             | -19% |
| 5                          | Canada         | 625    | 585    | 603    | 785              | -6%              | 3%               | 30%  |
| 6                          | Taiwan         | 924    | 922    | 822    | 768              | 0%               | -11%             | -7%  |
| 7                          | France         | 968    | 731    | 718    | 626              | -24%             | -2%              | -13% |
| 8                          | Germany        | 1,389  | 1,096  | 585    | 614              | -21%             | -47%             | 5%   |
| 9                          | Saudi Arabia   | 1,048  | 570    | 426    | 574              | -46%             | -25%             | 35%  |
| 10                         | Jordan         | 398    | 593    | 349    | 508              | 49%              | -41%             | 46%  |
| 11                         | Belgium        | 864    | 757    | 496    | 436              | -12%             | -35%             | -12% |
| 12                         | Sweden         | 83     | 608    | 521    | 285              | 632%             | -14%             | -45% |
| 13                         | Malaysia       | 438    | 448    | 336    | 243              | 2%               | -25%             | -28% |
| 14                         | Fiji           | 361    | 173    | 202    | 228              | -52%             | 17%              | 13%  |
| 15                         | Japan          | 321    | 447    | 331    | 225              | 39%              | -26%             | -32% |
| 16                         | Greece         | 297    | 394    | 188    | 196              | 33%              | -52%             | 5%   |
| 17                         | Mexico         | 0      | 49     | 25     | 170              | NA               | -49%             | 578% |
| 18                         | Hong Kong      | 83     | 171    | 95     | 115              | 108%             | -45%             | 21%  |
| 19                         | Mauritius      | 22     | 54     | 66     | 93               | 147%             | 22%              | 40%  |
| 20                         | Korea          | 78     | 27     | 33     | 90               | -66%             | 23%              | 175% |
|                            | Other Markets  | 903    | 1,466  | 944    | 1,012            | 62%              | -36%             | 7%   |
|                            | Total          | 37,760 | 39,466 | 24,572 | 24,677           | 5%               | -38%             | 0%   |

| Beef exports (tonnes) |                |        |        |        | Change           | Change           | Change           |      |
|-----------------------|----------------|--------|--------|--------|------------------|------------------|------------------|------|
|                       | Apr-23         | May-23 | Jun-23 | Jul-23 | from Apr-<br>May | from May-<br>Jun | from Jun-<br>Jul |      |
| 1                     | United States  | 16,764 | 21,263 | 20,673 | 18,154           | 27%              | -3%              | -12% |
| 2                     | China          | 18,160 | 21,552 | 18,864 | 16,241           | 19%              | -12%             | -14% |
| 3                     | Canada         | 603    | 788    | 1,720  | 2,793            | 31%              | 118%             | 62%  |
| 4                     | Taiwan         | 1,435  | 1,694  | 1,689  | 1,738            | 18%              | 0%               | 3%   |
| 5                     | Japan          | 1,422  | 2,097  | 2,155  | 1,248            | 47%              | 3%               | -42% |
| 6                     | Korea          | 1,767  | 1,635  | 1,091  | 1,214            | -7%              | -33%             | 11%  |
| 7                     | Philippines    | 290    | 359    | 545    | 912              | 24%              | 52%              | 67%  |
| 8                     | Indonesia      | 595    | 800    | 771    | 671              | 34%              | -4%              | -13% |
| 9                     | Malaysia       | 459    | 414    | 569    | 421              | -10%             | 38%              | -26% |
| 10                    | Hong Kong      | 251    | 140    | 292    | 337              | -44%             | 108%             | 15%  |
| 11                    | United Kingdom | 101    | 65     | 218    | 273              | -35%             | 236%             | 25%  |
| 12                    | Singapore      | 128    | 172    | 140    | 218              | 34%              | -19%             | 55%  |
| 13                    | Netherlands    | 242    | 212    | 232    | 205              | -13%             | 9%               | -11% |
| 14                    | UAE            | 183    | 178    | 131    | 181              | -3%              | -27%             | 39%  |
| 15                    | Thailand       | 180    | 157    | 146    | 181              | -13%             | -7%              | 23%  |
| 16                    | Australia      | 88     | 166    | 189    | 139              | 89%              | 14%              | -27% |
| 17                    | Tonga          | 60     | 49     | 46     | 126              | -18%             | -5%              | 171% |
| 18                    | Germany        | 93     | 112    | 101    | 104              | 21%              | -10%             | 4%   |
| 19                    | Oman           | 54     | 74     | 58     | 93               | 37%              | -22%             | 59%  |
| 20                    | Viet Nam       | 69     | 85     | 51     | 82               | 24%              | -40%             | 62%  |
|                       | Other Markets  | 1,217  | 820    | 955    | 910              | -33%             | 17%              | -5%  |
|                       | Total          | 44,161 | 52,833 | 50,637 | 46,242           | 20%              | -4%              | -9%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

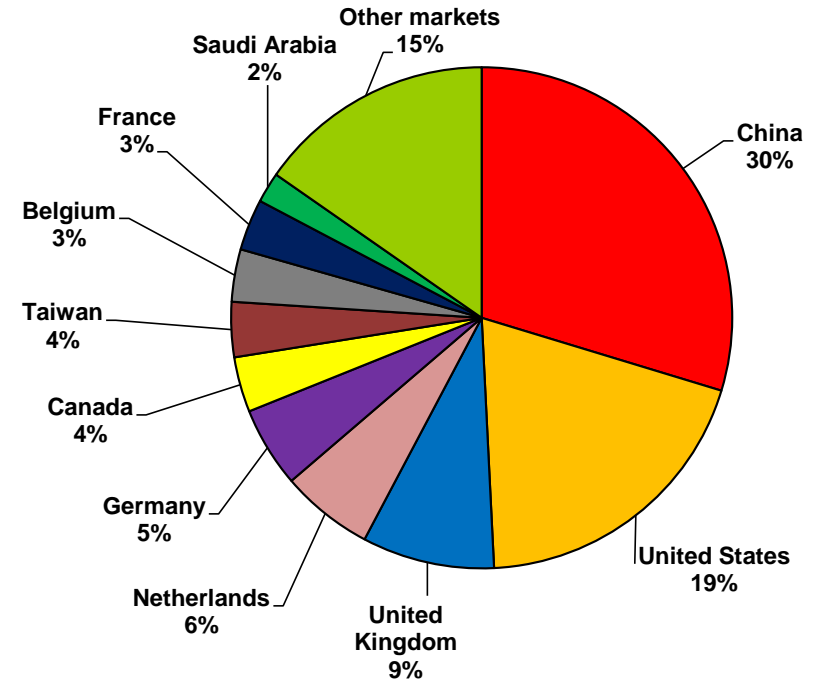
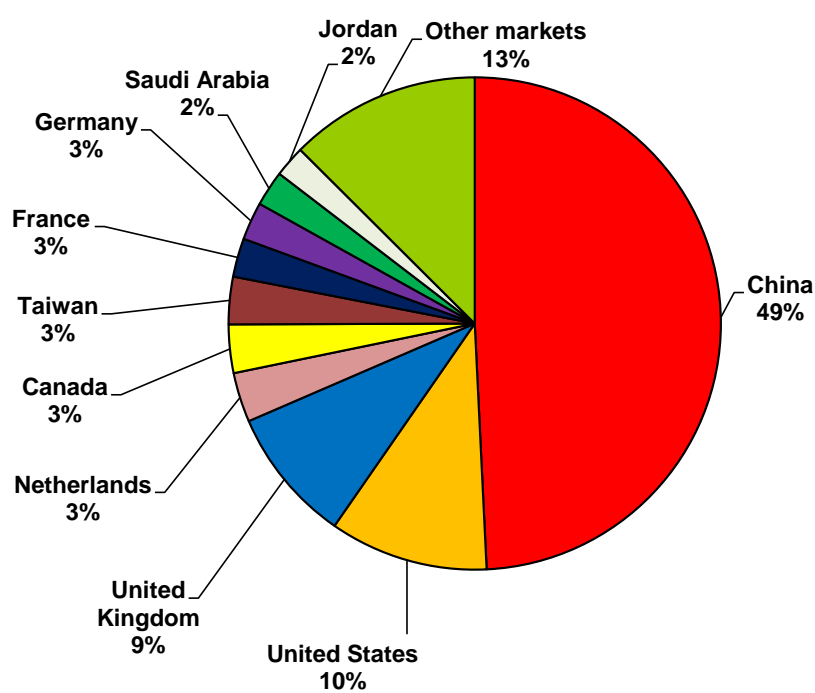
**Top 10 sheepmeat markets by volume, month of July 2023**

|    | Country        | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1  | China          | 12,148          | 49%        | -31%                                 |
| 2  | United States  | 2,571           | 10%        | 33%                                  |
| 3  | United Kingdom | 2,187           | 9%         | -16%                                 |
| 4  | Netherlands    | 803             | 3%         | -49%                                 |
| 5  | Canada         | 785             | 3%         | -7%                                  |
| 6  | Taiwan         | 768             | 3%         | -8%                                  |
| 7  | France         | 626             | 3%         | -30%                                 |
| 8  | Germany        | 614             | 2%         | -38%                                 |
| 9  | Saudi Arabia   | 574             | 2%         | 24%                                  |
| 10 | Jordan         | 508             | 2%         | -13%                                 |
|    | Other markets  | 3,093           | 13%        |                                      |
|    | <b>Total</b>   | <b>24,677</b>   |            | <b>-25%</b>                          |

**Top 10 sheepmeat markets by value, month of July 2023**

|    | Country        | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1  | China          | 74.1          | 30%        | -45%                                 |
| 2  | United States  | 48.7          | 20%        | 6%                                   |
| 3  | United Kingdom | 21.3          | 9%         | -34%                                 |
| 4  | Netherlands    | 14.9          | 6%         | -51%                                 |
| 5  | Germany        | 12.9          | 5%         | -36%                                 |
| 6  | Canada         | 8.9           | 4%         | -20%                                 |
| 7  | Taiwan         | 8.8           | 4%         | -9%                                  |
| 8  | Belgium        | 8.4           | 3%         | 6%                                   |
| 9  | France         | 8.3           | 3%         | -39%                                 |
| 10 | Saudi Arabia   | 4.9           | 2%         | -5%                                  |
|    | Other markets  | 38.2          | 15%        |                                      |
|    | <b>Total</b>   | <b>249.4</b>  |            | <b>-34%</b>                          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



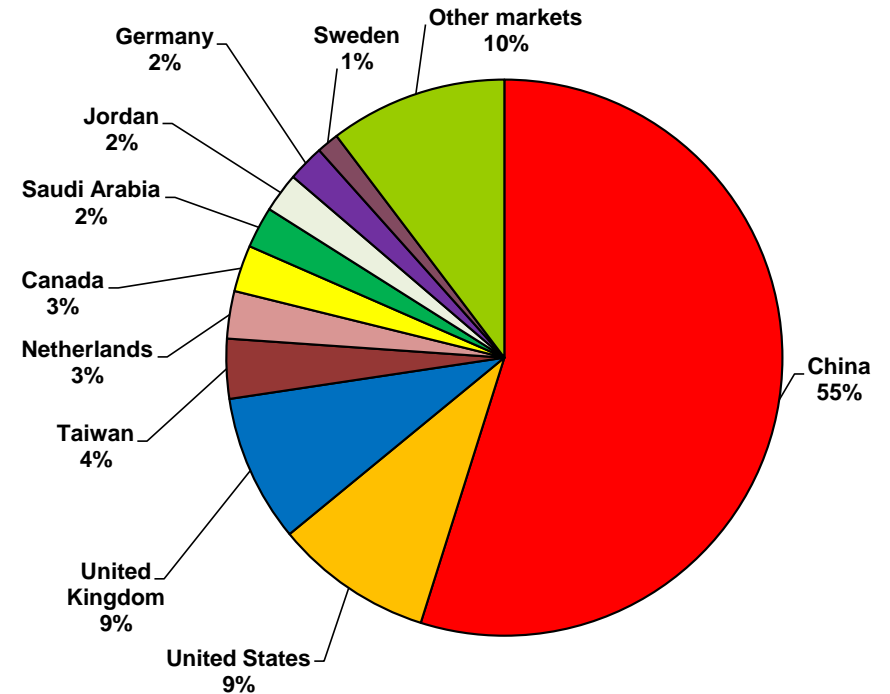
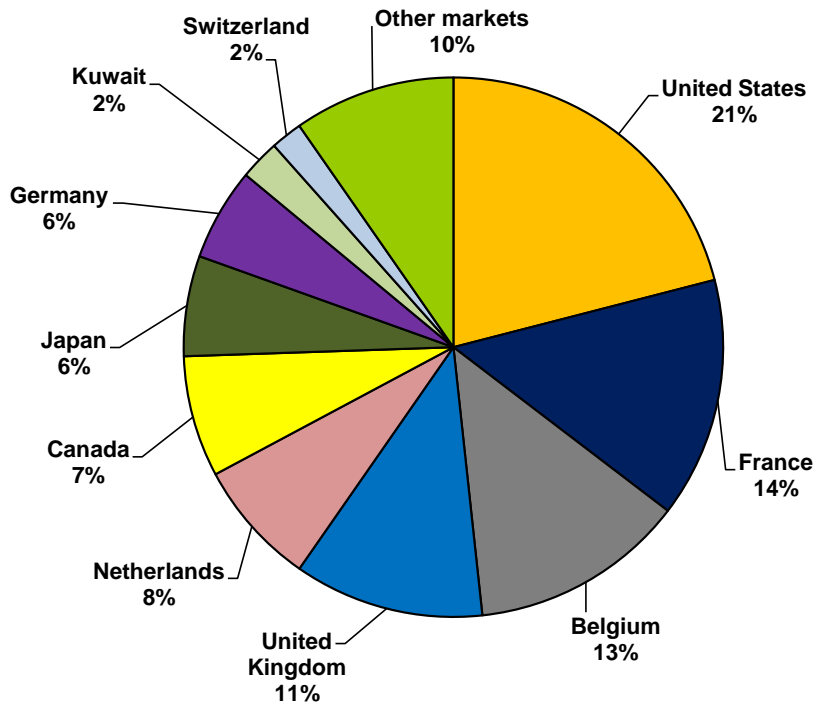
**Top 10 chilled sheepmeat markets by volume, month of July 2023**

|    | Country        | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1  | United States  | 538             | 21%        | -1%                                  |
| 2  | France         | 369             | 14%        | 9%                                   |
| 3  | Belgium        | 331             | 13%        | 44%                                  |
| 4  | United Kingdom | 292             | 11%        | 74%                                  |
| 5  | Netherlands    | 193             | 8%         | 36%                                  |
| 6  | Canada         | 186             | 7%         | -11%                                 |
| 7  | Japan          | 154             | 6%         | -19%                                 |
| 8  | Germany        | 142             | 6%         | -32%                                 |
| 9  | Kuwait         | 62              | 2%         | 80%                                  |
| 10 | Switzerland    | 49              | 2%         | 0%                                   |
|    | Other markets  | 248             | 10%        |                                      |
|    | <b>Total</b>   | <b>2,562</b>    |            | <b>14%</b>                           |

**Top 10 frozen sheepmeat markets by volume, month of July 2023**

|    | Country        | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1  | China          | 12,132          | 55%        | -31%                                 |
| 2  | United States  | 2,033           | 9%         | 46%                                  |
| 3  | United Kingdom | 1,895           | 9%         | -22%                                 |
| 4  | Taiwan         | 767             | 3%         | -8%                                  |
| 5  | Netherlands    | 611             | 3%         | -57%                                 |
| 6  | Canada         | 598             | 3%         | -6%                                  |
| 7  | Saudi Arabia   | 532             | 2%         | 18%                                  |
| 8  | Jordan         | 508             | 2%         | -13%                                 |
| 9  | Germany        | 472             | 2%         | -40%                                 |
| 10 | Sweden         | 285             | 1%         | 48%                                  |
|    | Other markets  | 2,281           | 10%        |                                      |
|    | <b>Total</b>   | <b>22,115</b>   |            | <b>-28%</b>                          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



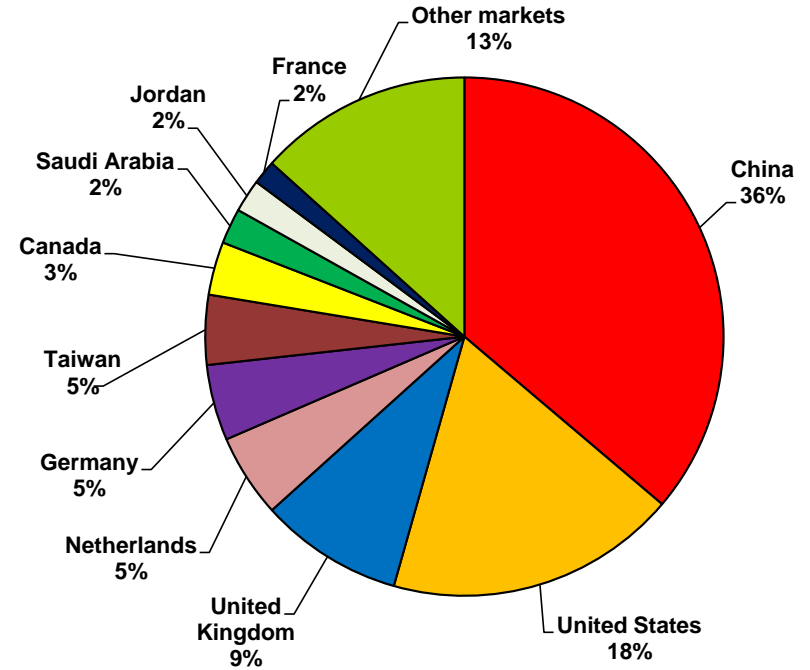
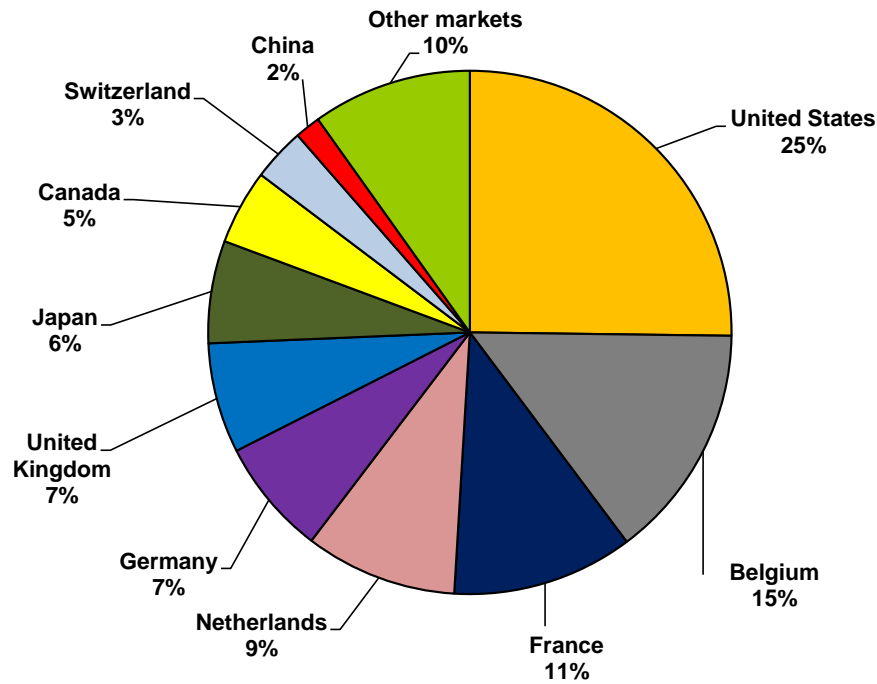
### Top 10 chilled sheepmeat markets by value, month of July 2023

|    | Country        | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1  | United States  | 11.8          | 25%        | -9%                                  |
| 2  | Belgium        | 6.8           | 15%        | 8%                                   |
| 3  | France         | 5.2           | 11%        | -8%                                  |
| 4  | Netherlands    | 4.4           | 9%         | 12%                                  |
| 5  | Germany        | 3.4           | 7%         | -39%                                 |
| 6  | United Kingdom | 3.2           | 7%         | 22%                                  |
| 7  | Japan          | 3.0           | 6%         | -32%                                 |
| 8  | Canada         | 2.2           | 5%         | -22%                                 |
| 9  | Switzerland    | 1.5           | 3%         | -21%                                 |
| 10 | China          | 0.7           | 2%         | -1%                                  |
|    | Other markets  | 4.6           | 10%        |                                      |
|    | <b>Total</b>   | <b>46.8</b>   |            | <b>-6%</b>                           |

### Top 10 frozen sheepmeat markets by value, month of July 2023

|    | Country        | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1  | China          | 73.3          | 36%        | -45%                                 |
| 2  | United States  | 36.9          | 18%        | 12%                                  |
| 3  | United Kingdom | 18.1          | 9%         | -39%                                 |
| 4  | Netherlands    | 10.5          | 5%         | -60%                                 |
| 5  | Germany        | 9.6           | 5%         | -35%                                 |
| 6  | Taiwan         | 8.8           | 4%         | -9%                                  |
| 7  | Canada         | 6.7           | 3%         | -19%                                 |
| 8  | Saudi Arabia   | 4.5           | 2%         | -9%                                  |
| 9  | Jordan         | 4.2           | 2%         | -36%                                 |
| 10 | France         | 3.0           | 1%         | -61%                                 |
|    | Other markets  | 27.0          | 13%        |                                      |
|    | <b>Total</b>   | <b>202.6</b>  |            | <b>-38%</b>                          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data





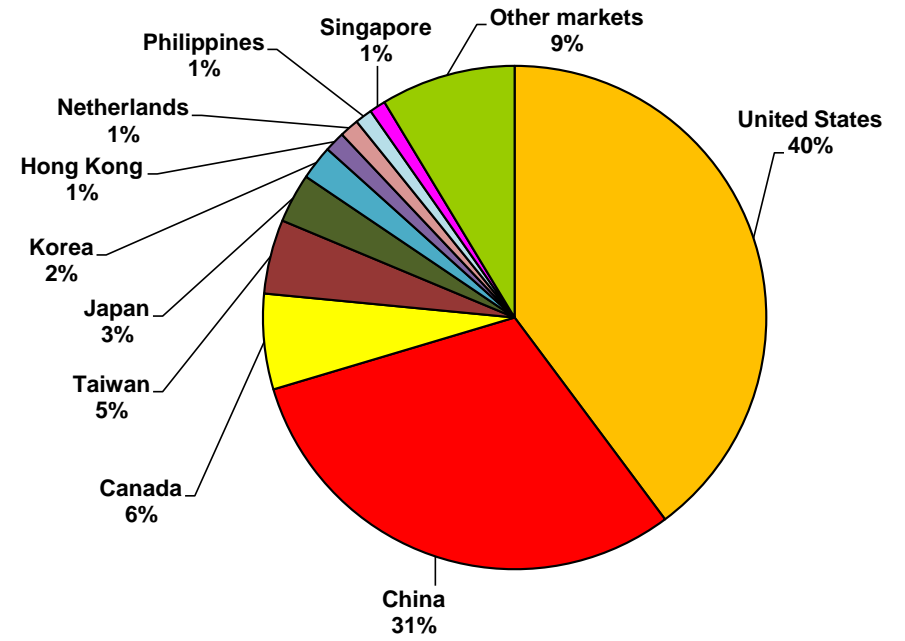
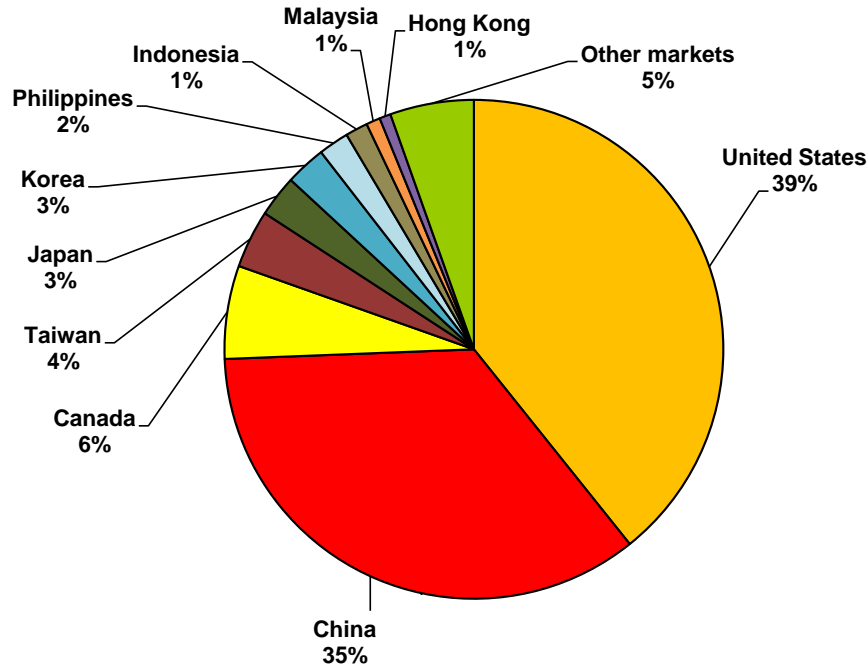
**Top 10 beef markets by volume, month of July 2023**

|    | Country       | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1  | United States | 18,154          | 39%        | 115%                                 |
| 2  | China         | 16,241          | 35%        | -29%                                 |
| 3  | Canada        | 2,793           | 6%         | 663%                                 |
| 4  | Taiwan        | 1,738           | 4%         | 23%                                  |
| 5  | Japan         | 1,248           | 3%         | -59%                                 |
| 6  | Korea         | 1,214           | 3%         | -45%                                 |
| 7  | Philippines   | 912             | 2%         | 21%                                  |
| 8  | Indonesia     | 671             | 1%         | 53%                                  |
| 9  | Malaysia      | 421             | 1%         | 58%                                  |
| 10 | Hong Kong     | 337             | 1%         | -4%                                  |
|    | Other markets | 2,513           | 5%         |                                      |
|    | <b>Total</b>  | <b>46,242</b>   |            | <b>8%</b>                            |

**Top 10 beef markets by value, month of July 2023**

|    | Country       | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1  | United States | 161.2         | 40%        | 81%                                  |
| 2  | China         | 123.8         | 31%        | -48%                                 |
| 3  | Canada        | 24.8          | 6%         | 458%                                 |
| 4  | Taiwan        | 19.3          | 5%         | 10%                                  |
| 5  | Japan         | 12.8          | 3%         | -62%                                 |
| 6  | Korea         | 8.9           | 2%         | -57%                                 |
| 7  | Hong Kong     | 5.3           | 1%         | -10%                                 |
| 8  | Netherlands   | 5.0           | 1%         | 19%                                  |
| 9  | Philippines   | 4.5           | 1%         | -33%                                 |
| 10 | Singapore     | 4.2           | 1%         | 14%                                  |
|    | Other markets | 35.0          | 9%         |                                      |
|    | <b>Total</b>  | <b>404.9</b>  |            | <b>-13%</b>                          |

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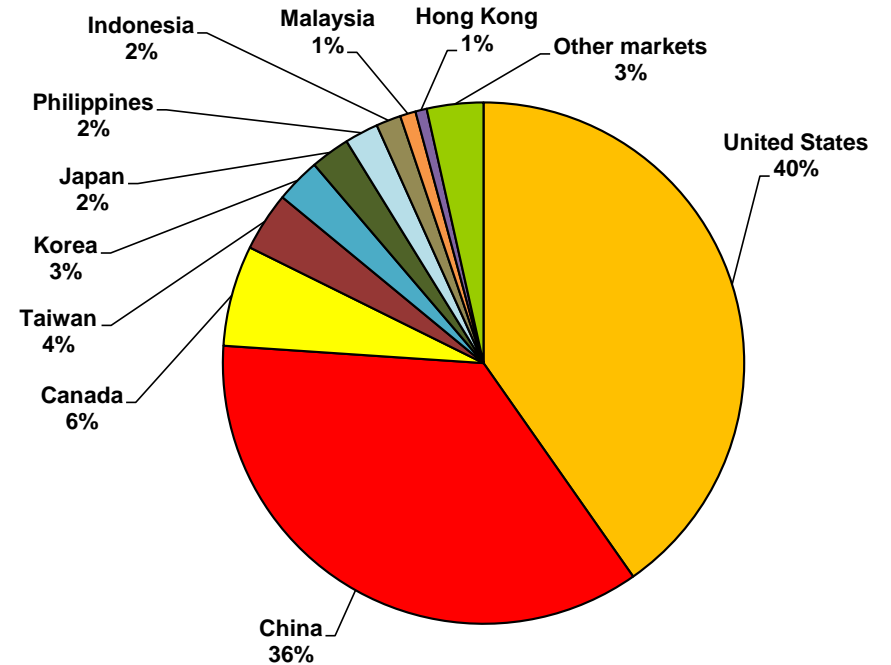
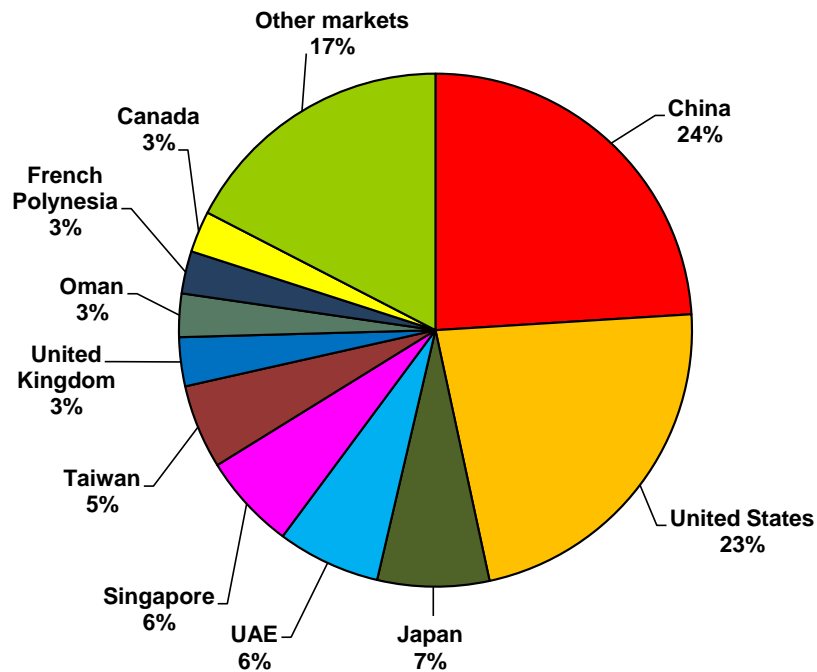
**Top 10 chilled beef markets by volume, month of July 2023**

|    | Country          | Volume (tonnes) | % of total | Change from same month previous year |
|----|------------------|-----------------|------------|--------------------------------------|
| 1  | China            | 633             | 24%        | -13%                                 |
| 2  | United States    | 596             | 23%        | 16%                                  |
| 3  | Japan            | 186             | 7%         | -62%                                 |
| 4  | UAE              | 171             | 6%         | -13%                                 |
| 5  | Singapore        | 159             | 6%         | 60%                                  |
| 6  | Taiwan           | 140             | 5%         | 214%                                 |
| 7  | United Kingdom   | 81              | 3%         | NA                                   |
| 8  | Oman             | 72              | 3%         | 40%                                  |
| 9  | French Polynesia | 71              | 3%         | -34%                                 |
| 10 | Canada           | 69              | 3%         | -29%                                 |
|    | Other markets    | 460             | 17%        |                                      |
|    | <b>Total</b>     | <b>2,638</b>    |            | <b>-10%</b>                          |

**Top 10 frozen beef markets by volume, month of July 2023**

|    | Country       | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1  | United States | 17,558          | 40%        | 122%                                 |
| 2  | China         | 15,608          | 36%        | -29%                                 |
| 3  | Canada        | 2,724           | 6%         | 913%                                 |
| 4  | Taiwan        | 1,598           | 4%         | 17%                                  |
| 5  | Korea         | 1,214           | 3%         | -45%                                 |
| 6  | Japan         | 1,062           | 2%         | -58%                                 |
| 7  | Philippines   | 912             | 2%         | 21%                                  |
| 8  | Indonesia     | 671             | 2%         | 53%                                  |
| 9  | Malaysia      | 421             | 1%         | 60%                                  |
| 10 | Hong Kong     | 308             | 1%         | 21%                                  |
|    | Other markets | 1,527           | 4%         |                                      |
|    | <b>Total</b>  | <b>43,603</b>   |            | <b>9%</b>                            |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



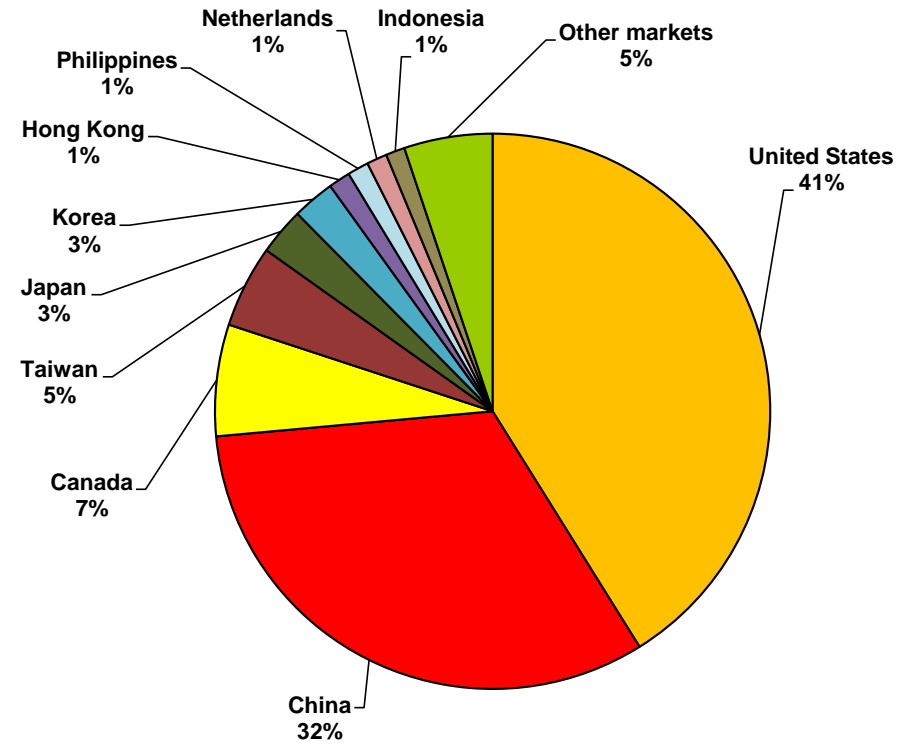
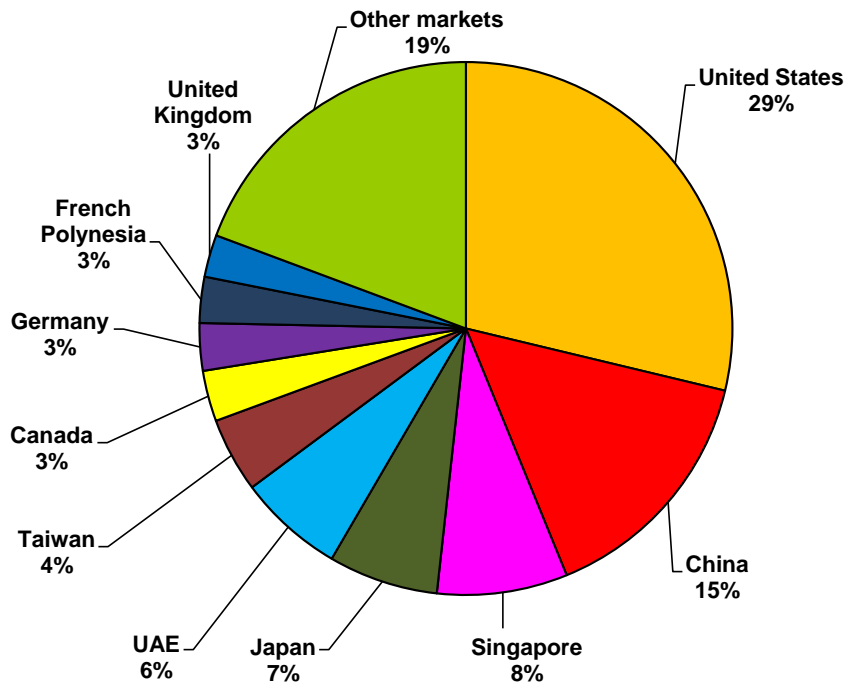
**Top 10 chilled beef markets by value, month of July 2023**

|    | Country          | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1  | United States    | 12.4          | 29%        | 11%                                  |
| 2  | China            | 6.5           | 15%        | -31%                                 |
| 3  | Singapore        | 3.4           | 8%         | 57%                                  |
| 4  | Japan            | 2.9           | 7%         | -63%                                 |
| 5  | UAE              | 2.8           | 6%         | -19%                                 |
| 6  | Taiwan           | 2.0           | 5%         | 108%                                 |
| 7  | Canada           | 1.3           | 3%         | -29%                                 |
| 8  | Germany          | 1.2           | 3%         | -17%                                 |
| 9  | French Polynesia | 1.2           | 3%         | -34%                                 |
| 10 | United Kingdom   | 1.1           | 3%         | NA                                   |
|    | Other markets    | 8.3           | 19%        |                                      |
|    | <b>Total</b>     | <b>43.1</b>   |            | <b>-17%</b>                          |

**Top 10 frozen beef markets by value, month of July 2023**

|    | Country       | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1  | United States | 148.8         | 41%        | 90%                                  |
| 2  | China         | 117.3         | 32%        | -49%                                 |
| 3  | Canada        | 23.5          | 6%         | 814%                                 |
| 4  | Taiwan        | 17.4          | 5%         | 5%                                   |
| 5  | Japan         | 9.9           | 3%         | -61%                                 |
| 6  | Korea         | 8.9           | 2%         | -57%                                 |
| 7  | Hong Kong     | 4.6           | 1%         | 18%                                  |
| 8  | Philippines   | 4.5           | 1%         | -33%                                 |
| 9  | Netherlands   | 4.3           | 1%         | 36%                                  |
| 10 | Indonesia     | 4.0           | 1%         | 50%                                  |
|    | Other markets | 18.6          | 5%         |                                      |
|    | <b>Total</b>  | <b>361.8</b>  |            | <b>-12%</b>                          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



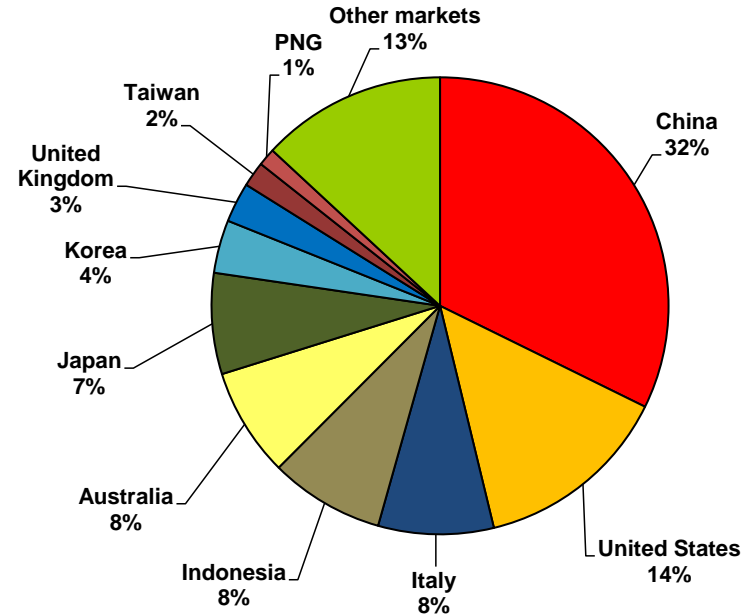
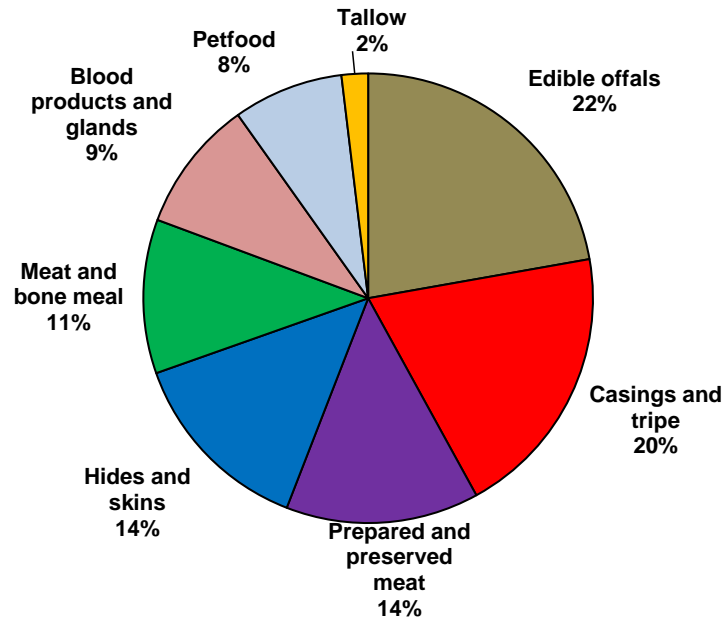
**Fifth quarter exports by value, month of July 2023**

|   | Product                     | Value (NZ\$m) | % of total | Change from same month previous year |
|---|-----------------------------|---------------|------------|--------------------------------------|
| 1 | Edible offals               | 33.9          | 22%        | -4%                                  |
| 2 | Casings and tripe           | 30.2          | 20%        | -39%                                 |
| 3 | Prepared and preserved meat | 21.2          | 14%        | -9%                                  |
| 4 | Hides and skins             | 20.9          | 14%        | -29%                                 |
| 5 | Meat and bone meal          | 16.9          | 11%        | -25%                                 |
| 6 | Blood products and glands   | 14.5          | 10%        | -38%                                 |
| 7 | Petfood                     | 12.1          | 8%         | 2%                                   |
| 8 | Tallow                      | 2.9           | 2%         | -91%                                 |
|   | <b>Total</b>                | <b>152.6</b>  |            | <b>-33%</b>                          |

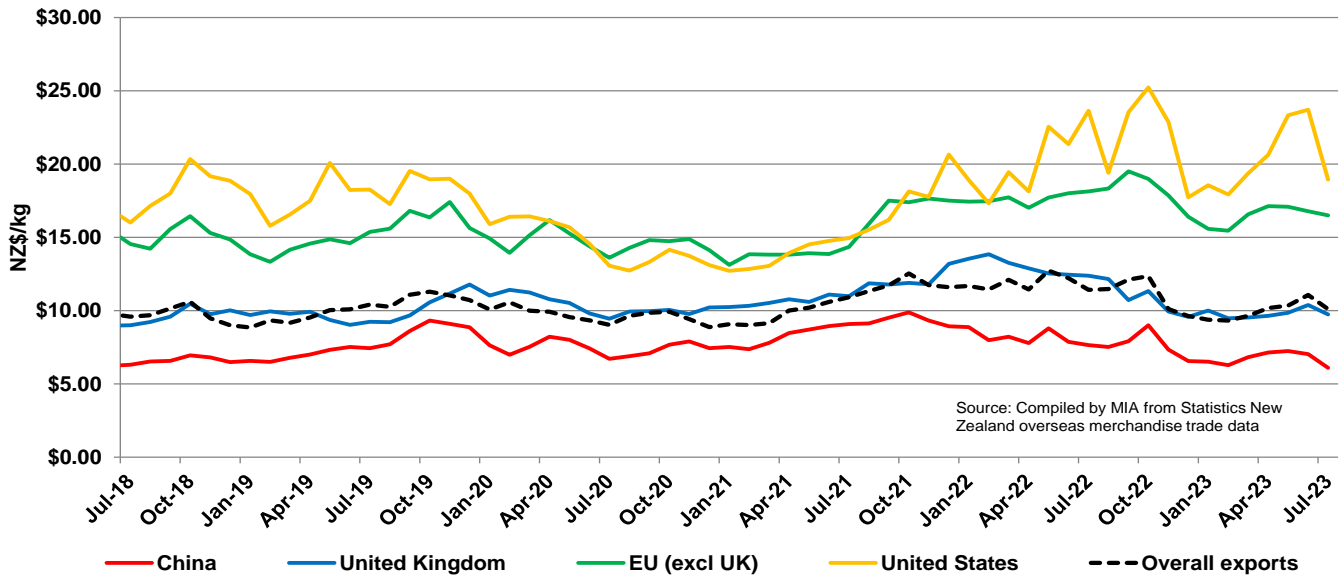
**Top 10 markets for the fifth quarter by value, month of July 2023**

|    | Country              | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------------|---------------|------------|--------------------------------------|
| 1  | China                | 49.3          | 32%        | -31%                                 |
| 2  | United States        | 21.3          | 14%        | -57%                                 |
| 3  | Italy                | 12.5          | 8%         | 6%                                   |
| 4  | Indonesia            | 12.4          | 8%         | -28%                                 |
| 5  | Australia            | 11.7          | 8%         | -16%                                 |
| 6  | Japan                | 10.9          | 7%         | -23%                                 |
| 7  | Korea                | 5.7           | 4%         | -16%                                 |
| 8  | United Kingdom       | 4.3           | 3%         | 61%                                  |
| 9  | Taiwan               | 2.7           | 2%         | -22%                                 |
| 10 | PNG                  | 1.9           | 1%         | 2%                                   |
|    | <b>Other markets</b> | <b>20.0</b>   |            |                                      |
|    | <b>Total</b>         | <b>152.6</b>  |            | <b>-33%</b>                          |

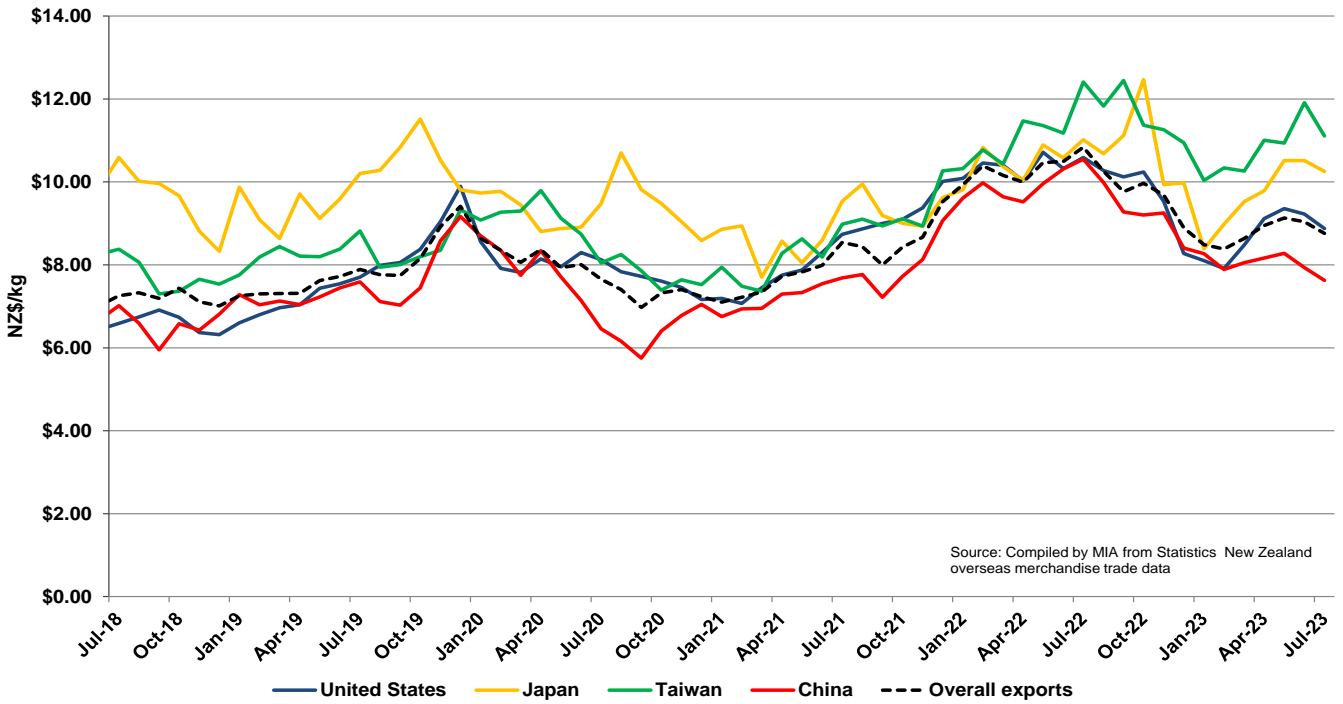
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



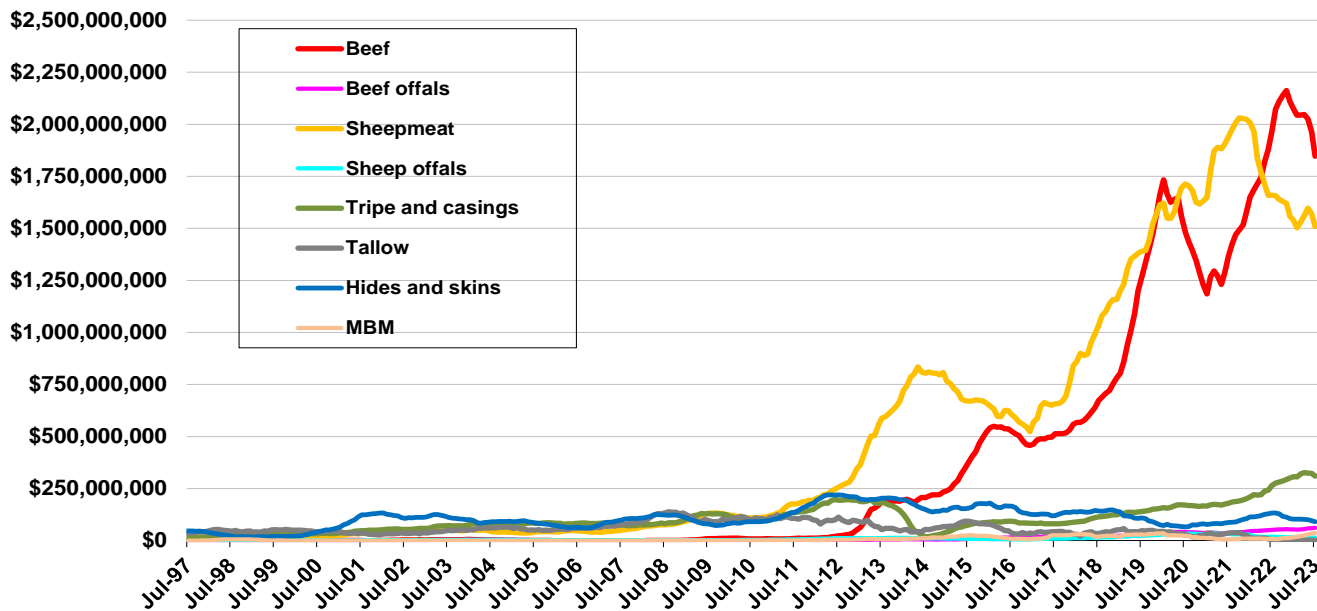
**Sheepmeat, average monthly FOB value (\$/kg) to selected markets**



**Beef, average monthly FOB value (\$/kg) to selected markets**



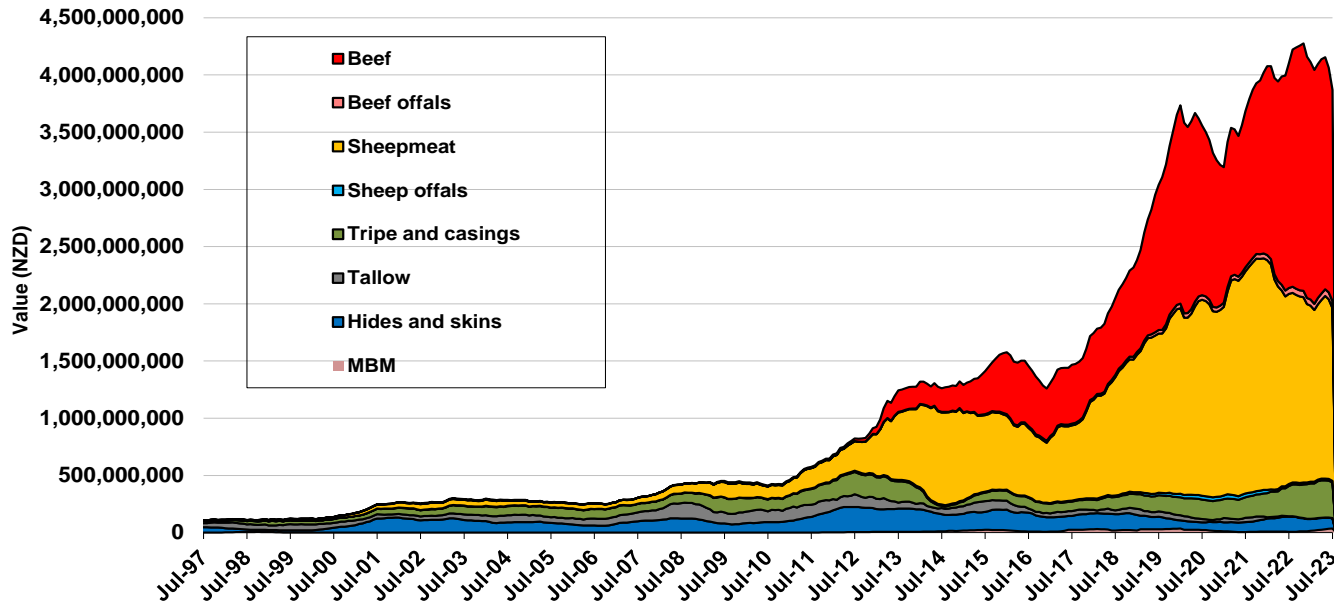
### NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

12 Month period to

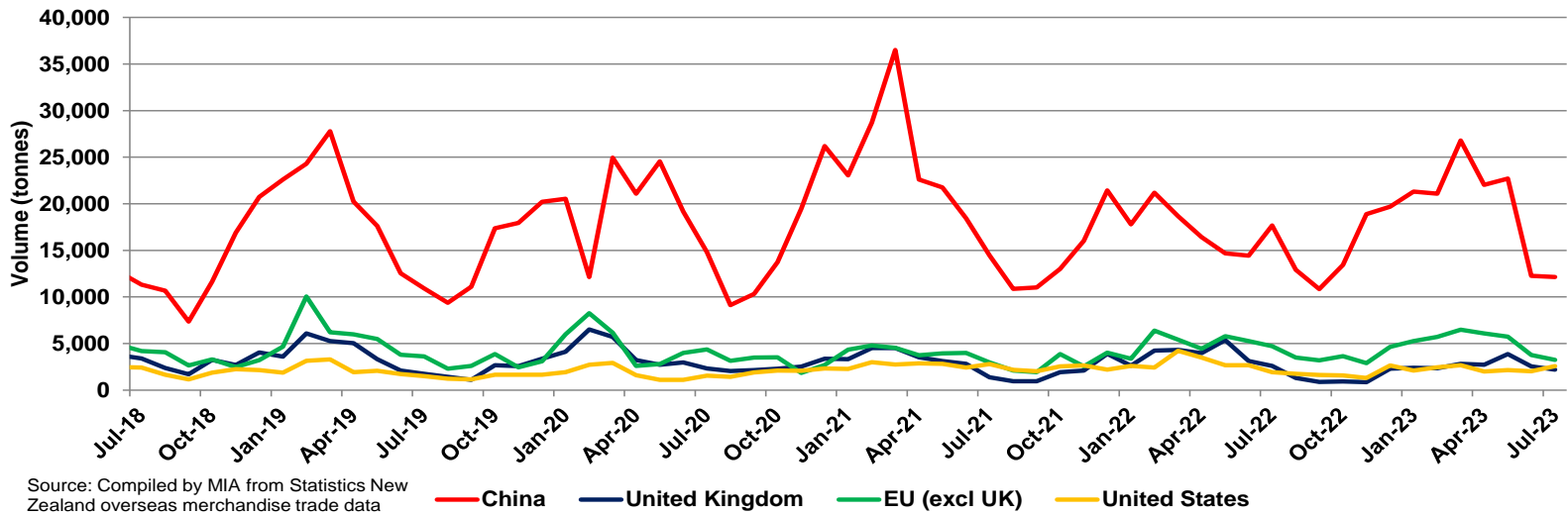
### NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



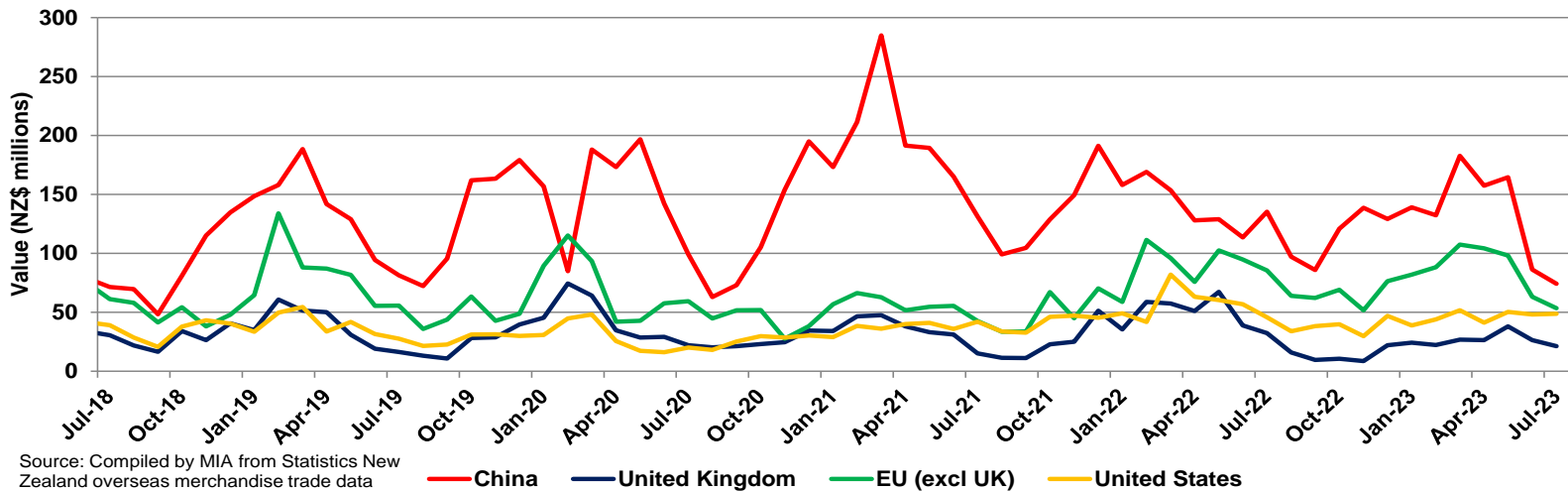
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

12 Month period to

### Monthly sheepmeat exports to selected markets (by volume), July 2018 - July 2023



### Monthly sheepmeat exports to selected markets (by value), July 2018 - July 2023

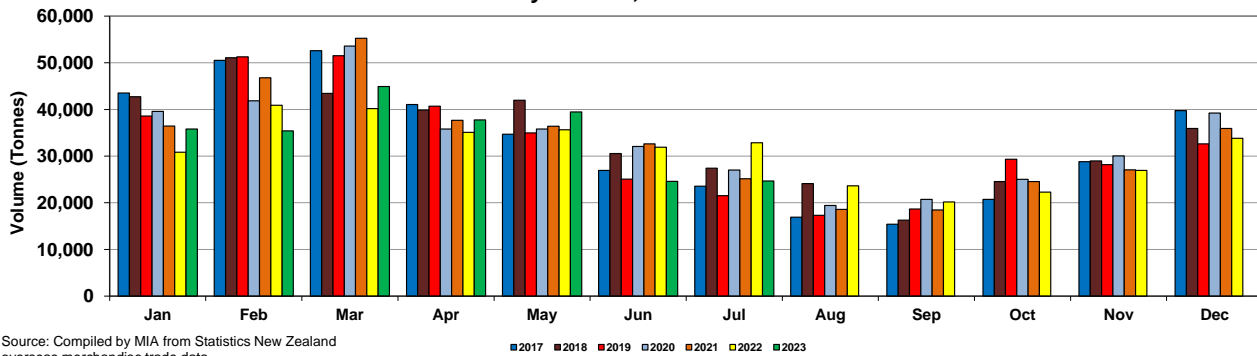


**Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by volume  
(Tonnes)**

|                                  | 2017          |               |               |               |               |               |               |               |               |               |               |               |                |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 43,537        | 50,538        | 52,589        | 41,055        | 34,689        | 26,948        | 23,558        | 16,903        | 15,418        | 20,713        | 28,807        | 39,738        | <b>394,492</b> |
| Edible ovine offal               | 2,389         | 2,869         | 3,459         | 2,695         | 2,132         | 1,687         | 1,505         | 890           | 824           | 942           | 1,598         | 2,073         | <b>23,362</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>45,926</b> | <b>53,406</b> | <b>56,048</b> | <b>43,749</b> | <b>36,820</b> | <b>28,635</b> | <b>25,063</b> | <b>17,793</b> | <b>16,242</b> | <b>21,655</b> | <b>30,405</b> | <b>41,811</b> | <b>417,554</b> |
|                                  | 2018          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 42,726        | 51,076        | 43,457        | 39,846        | 41,979        | 30,562        | 27,427        | 24,104        | 16,284        | 24,543        | 28,954        | 35,915        | <b>406,871</b> |
| Edible ovine offal               | 2,183         | 3,002         | 2,401         | 2,517         | 2,360         | 1,888         | 1,261         | 1,133         | 790           | 1,356         | 1,641         | 1,798         | <b>22,332</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>44,909</b> | <b>54,078</b> | <b>45,858</b> | <b>42,363</b> | <b>44,339</b> | <b>32,450</b> | <b>28,688</b> | <b>25,237</b> | <b>17,074</b> | <b>25,899</b> | <b>30,595</b> | <b>37,713</b> | <b>429,203</b> |
|                                  | 2019          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 38,577        | 51,259        | 51,521        | 40,698        | 34,962        | 25,062        | 21,516        | 17,298        | 18,663        | 29,307        | 28,156        | 32,611        | <b>389,629</b> |
| Edible ovine offal               | 2,347         | 2,552         | 3,101         | 2,097         | 2,317         | 1,399         | 1,194         | 1,016         | 993           | 1,369         | 1,393         | 1,838         | <b>21,616</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>40,923</b> | <b>53,810</b> | <b>54,622</b> | <b>42,795</b> | <b>37,279</b> | <b>26,460</b> | <b>22,709</b> | <b>18,314</b> | <b>19,657</b> | <b>30,676</b> | <b>29,549</b> | <b>34,449</b> | <b>411,244</b> |
|                                  | 2020          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 39,581        | 41,836        | 53,587        | 35,809        | 35,802        | 32,085        | 27,005        | 19,403        | 20,730        | 25,013        | 30,023        | 39,224        | <b>400,098</b> |
| Edible ovine offal               | 2,050         | 2,461         | 2,667         | 1,978         | 1,550         | 1,535         | 1,302         | 1,626         | 1,120         | 1,305         | 1,347         | 1,823         | <b>20,764</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>41,631</b> | <b>44,297</b> | <b>56,254</b> | <b>37,787</b> | <b>37,352</b> | <b>33,620</b> | <b>28,307</b> | <b>21,029</b> | <b>21,850</b> | <b>26,318</b> | <b>31,370</b> | <b>41,048</b> | <b>420,862</b> |
|                                  | 2021          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 36,453        | 46,795        | 55,247        | 37,670        | 36,400        | 32,638        | 25,161        | 18,574        | 18,461        | 24,553        | 27,040        | 35,928        | <b>394,921</b> |
| Edible ovine offal               | 1,981         | 3,449         | 2,329         | 1,710         | 1,144         | 1,524         | 1,418         | 935           | 866           | 925           | 1,433         | 1,448         | <b>19,162</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>38,434</b> | <b>50,245</b> | <b>57,576</b> | <b>39,381</b> | <b>37,544</b> | <b>34,162</b> | <b>26,580</b> | <b>19,509</b> | <b>19,327</b> | <b>25,477</b> | <b>28,472</b> | <b>37,376</b> | <b>414,083</b> |
|                                  | 2022          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 30,817        | 40,894        | 40,175        | 35,085        | 35,640        | 31,902        | 32,855        | 23,649        | 20,186        | 22,277        | 26,945        | 33,802        | <b>374,227</b> |
| Edible ovine offal               | 1,510         | 1,595         | 2,041         | 1,136         | 2,003         | 1,107         | 1,131         | 814           | 793           | 692           | 1,254         | 1,288         | <b>15,365</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>32,327</b> | <b>42,489</b> | <b>42,216</b> | <b>36,221</b> | <b>37,643</b> | <b>33,009</b> | <b>33,986</b> | <b>24,463</b> | <b>20,979</b> | <b>22,969</b> | <b>28,199</b> | <b>35,090</b> | <b>389,592</b> |
|                                  | 2023          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 35,790        | 35,413        | 44,926        | 37,760        | 39,466        | 24,572        | 24,677        |               |               |               |               |               | <b>242,604</b> |
| Edible ovine offal               | 1,171         | 1,256         | 1,655         | 2,030         | 1,761         | 1,327         | 1,022         |               |               |               |               |               | <b>10,222</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>36,961</b> | <b>36,669</b> | <b>46,581</b> | <b>39,790</b> | <b>41,227</b> | <b>25,899</b> | <b>25,699</b> |               |               |               |               |               | <b>252,826</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,  
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

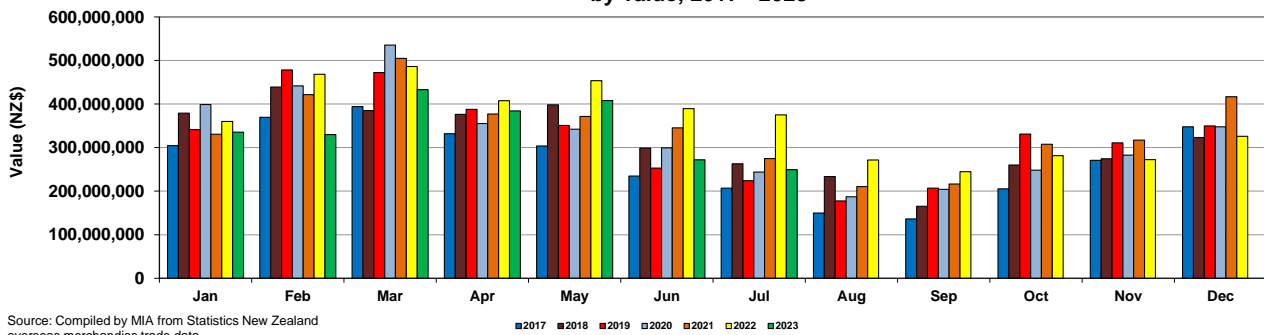


**Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by value (NZ\$)**

|                                  | 2017               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 304,562,910        | 369,522,261        | 394,038,645        | 331,733,974        | 303,931,871        | 234,595,892        | 207,073,169        | 149,697,170        | 136,196,250        | 205,480,374        | 270,913,767        | 347,820,559        | <b>3,255,566,842</b> |
| Edible ovine offal               | 5,727,588          | 6,362,012          | 8,296,273          | 6,370,809          | 5,855,799          | 4,523,525          | 4,214,254          | 2,310,225          | 2,143,894          | 2,098,712          | 4,248,146          | 6,127,902          | <b>58,279,139</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>310,290,498</b> | <b>375,884,273</b> | <b>402,334,918</b> | <b>338,104,783</b> | <b>309,787,670</b> | <b>239,119,417</b> | <b>211,287,423</b> | <b>152,007,395</b> | <b>138,340,144</b> | <b>207,579,086</b> | <b>275,161,913</b> | <b>353,948,461</b> | <b>3,313,845,981</b> |
|                                  | 2018               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 379,079,420        | 438,911,859        | 384,930,815        | 376,252,186        | 398,187,093        | 299,009,932        | 263,012,897        | 233,361,087        | 165,298,435        | 260,164,624        | 274,200,836        | 323,136,171        | <b>3,795,545,355</b> |
| Edible ovine offal               | 5,871,867          | 8,445,043          | 6,943,731          | 7,502,598          | 7,826,409          | 5,709,131          | 4,710,249          | 4,554,676          | 2,724,746          | 4,261,172          | 5,017,588          | 5,658,310          | <b>69,225,520</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>384,951,287</b> | <b>447,356,902</b> | <b>391,874,546</b> | <b>383,754,784</b> | <b>406,013,502</b> | <b>304,719,063</b> | <b>267,723,146</b> | <b>237,915,763</b> | <b>168,023,181</b> | <b>264,425,796</b> | <b>279,218,424</b> | <b>328,794,481</b> | <b>3,864,770,875</b> |
|                                  | 2019               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 341,481,851        | 478,277,852        | 472,280,084        | 387,766,360        | 350,962,901        | 252,844,006        | 224,012,966        | 177,468,940        | 206,951,030        | 331,007,300        | 310,986,521        | 349,683,849        | <b>3,883,723,660</b> |
| Edible ovine offal               | 7,494,620          | 8,781,439          | 10,735,345         | 7,536,147          | 8,506,371          | 5,228,592          | 4,633,483          | 4,115,991          | 4,494,807          | 5,286,900          | 6,164,849          | 7,548,115          | <b>80,526,659</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>348,976,471</b> | <b>487,059,291</b> | <b>483,015,429</b> | <b>395,302,507</b> | <b>359,469,272</b> | <b>258,072,598</b> | <b>228,646,449</b> | <b>181,584,931</b> | <b>211,445,837</b> | <b>336,294,200</b> | <b>317,151,370</b> | <b>357,231,964</b> | <b>3,964,250,319</b> |
|                                  | 2020               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 399,096,451        | 441,929,736        | 535,539,059        | 355,507,448        | 342,285,301        | 299,433,936        | 243,880,271        | 186,987,295        | 204,324,640        | 248,332,020        | 282,617,982        | 347,891,441        | <b>3,887,825,580</b> |
| Edible ovine offal               | 8,468,388          | 9,426,557          | 11,190,740         | 9,171,502          | 6,679,932          | 5,910,463          | 4,625,756          | 6,696,938          | 3,810,191          | 4,985,877          | 4,810,207          | 6,483,424          | <b>82,259,975</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>407,564,839</b> | <b>451,356,293</b> | <b>546,729,799</b> | <b>364,678,950</b> | <b>348,965,233</b> | <b>305,344,399</b> | <b>248,506,027</b> | <b>193,684,233</b> | <b>208,134,831</b> | <b>253,317,897</b> | <b>287,428,189</b> | <b>354,374,865</b> | <b>3,970,085,555</b> |
|                                  | 2021               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 330,602,629        | 421,602,914        | 504,729,168        | 376,962,422        | 371,489,282        | 345,526,230        | 274,618,282        | 210,561,017        | 216,356,129        | 307,827,830        | 317,255,584        | 416,676,508        | <b>4,094,207,995</b> |
| Edible ovine offal               | 8,680,051          | 13,922,285         | 9,159,186          | 7,000,891          | 5,258,541          | 6,562,561          | 5,852,673          | 3,408,436          | 3,817,554          | 4,241,729          | 5,843,717          | 6,843,158          | <b>80,590,782</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>339,282,680</b> | <b>435,525,199</b> | <b>513,888,354</b> | <b>383,963,313</b> | <b>376,747,823</b> | <b>352,088,791</b> | <b>280,470,955</b> | <b>213,969,453</b> | <b>220,173,683</b> | <b>312,069,559</b> | <b>323,099,301</b> | <b>423,519,666</b> | <b>4,174,798,777</b> |
|                                  | 2022               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 360,180,618        | 468,210,610        | 486,381,122        | 407,860,665        | 453,695,139        | 389,520,131        | 375,285,121        | 271,425,066        | 244,534,172        | 281,352,013        | 272,294,091        | 325,919,363        | <b>4,336,658,111</b> |
| Edible ovine offal               | 6,751,435          | 7,696,357          | 9,205,636          | 5,470,705          | 8,908,945          | 6,242,396          | 5,841,028          | 4,285,344          | 3,567,149          | 3,768,623          | 5,713,831          | 6,290,814          | <b>73,742,263</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>366,932,053</b> | <b>475,906,967</b> | <b>495,586,758</b> | <b>413,331,370</b> | <b>462,604,084</b> | <b>395,762,527</b> | <b>381,126,149</b> | <b>275,710,410</b> | <b>248,101,321</b> | <b>285,120,636</b> | <b>278,007,922</b> | <b>332,210,177</b> | <b>4,410,400,374</b> |
|                                  | 2023               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 335,354,867        | 330,059,958        | 433,109,563        | 384,136,503        | 408,233,836        | 272,115,918        | 249,386,372        |                    |                    |                    |                    |                    | <b>2,412,397,017</b> |
| Edible ovine offal               | 5,677,288          | 6,046,091          | 8,041,458          | 10,313,383         | 8,178,397          | 7,201,502          | 5,091,207          |                    |                    |                    |                    |                    | <b>50,549,326</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>341,032,155</b> | <b>336,106,049</b> | <b>441,151,021</b> | <b>394,449,886</b> | <b>416,412,233</b> | <b>279,317,420</b> | <b>254,477,579</b> |                    |                    |                    |                    |                    | <b>2,462,946,343</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets, by value, 2017 - 2023**



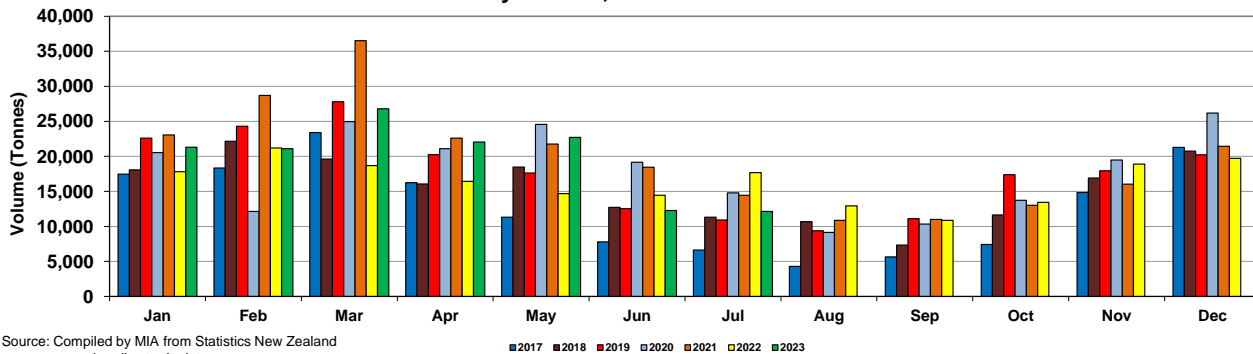
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to China, 2016-2023, by volume  
(Tonnes)**

|                                  | 2017          |               |               |               |               |               |               |               |               |               |               |               |                |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 17,457        | 18,346        | 23,409        | 16,235        | 11,306        | 7,793         | 6,616         | 4,279         | 5,639         | 7,422         | 14,835        | 21,293        | 154,630        |
| Edible ovine offal               | 290           | 359           | 378           | 345           | 384           | 274           | 255           | 109           | 119           | 108           | 266           | 267           | 3,154          |
| <b>Total (sheepmeat + offal)</b> | <b>17,747</b> | <b>18,705</b> | <b>23,787</b> | <b>16,580</b> | <b>11,690</b> | <b>8,067</b>  | <b>6,871</b>  | <b>4,388</b>  | <b>5,758</b>  | <b>7,530</b>  | <b>15,101</b> | <b>21,560</b> | <b>157,784</b> |
|                                  | 2018          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 18,075        | 22,151        | 19,605        | 16,069        | 18,478        | 12,733        | 11,322        | 10,680        | 7,348         | 11,635        | 16,910        | 20,741        | 185,747        |
| Edible ovine offal               | 167           | 348           | 365           | 363           | 380           | 355           | 246           | 237           | 113           | 203           | 252           | 333           | 3,362          |
| <b>Total (sheepmeat + offal)</b> | <b>18,242</b> | <b>22,499</b> | <b>19,970</b> | <b>16,432</b> | <b>18,858</b> | <b>13,088</b> | <b>11,568</b> | <b>10,917</b> | <b>7,461</b>  | <b>11,838</b> | <b>17,162</b> | <b>21,074</b> | <b>170,867</b> |
|                                  | 2019          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 22,615        | 24,311        | 27,790        | 20,251        | 17,621        | 12,542        | 10,924        | 9,372         | 11,096        | 17,379        | 17,940        | 20,214        | 212,055        |
| Edible ovine offal               | 373           | 480           | 531           | 345           | 452           | 226           | 233           | 208           | 237           | 255           | 331           | 399           | 4,070          |
| <b>Total (sheepmeat + offal)</b> | <b>22,988</b> | <b>24,791</b> | <b>28,321</b> | <b>20,596</b> | <b>18,073</b> | <b>12,768</b> | <b>11,157</b> | <b>9,580</b>  | <b>11,333</b> | <b>17,634</b> | <b>18,271</b> | <b>20,613</b> | <b>216,125</b> |
|                                  | 2020          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 20,544        | 12,145        | 24,954        | 21,091        | 24,563        | 19,163        | 14,796        | 9,130         | 10,323        | 13,734        | 19,468        | 26,186        | 216,097        |
| Edible ovine offal               | 456           | 352           | 537           | 450           | 383           | 357           | 208           | 504           | 183           | 201           | 217           | 242           | 4,090          |
| <b>Total (sheepmeat + offal)</b> | <b>21,000</b> | <b>12,497</b> | <b>25,491</b> | <b>21,541</b> | <b>24,946</b> | <b>19,520</b> | <b>15,004</b> | <b>9,634</b>  | <b>10,506</b> | <b>13,935</b> | <b>19,685</b> | <b>26,428</b> | <b>220,187</b> |
|                                  | 2021          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 23,062        | 28,700        | 36,515        | 22,614        | 21,755        | 18,448        | 14,448        | 10,862        | 11,008        | 13,023        | 16,022        | 21,429        | 237,886        |
| Edible ovine offal               | 741           | 1,444         | 441           | 249           | 203           | 270           | 167           | 121           | 155           | 149           | 235           | 178           | 4,353          |
| <b>Total (sheepmeat + offal)</b> | <b>23,803</b> | <b>30,144</b> | <b>36,956</b> | <b>22,863</b> | <b>21,958</b> | <b>18,718</b> | <b>14,615</b> | <b>10,983</b> | <b>11,163</b> | <b>13,172</b> | <b>16,257</b> | <b>21,607</b> | <b>242,239</b> |
|                                  | 2022          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 17,796        | 21,191        | 18,675        | 16,437        | 14,672        | 14,445        | 17,685        | 12,921        | 10,858        | 13,440        | 18,903        | 19,704        | 196,727        |
| Edible ovine offal               | 135           | 212           | 195           | 166           | 151           | 244           | 187           | 122           | 91            | 103           | 182           | 115           | 1,903          |
| <b>Total (sheepmeat + offal)</b> | <b>17,931</b> | <b>21,403</b> | <b>18,870</b> | <b>16,603</b> | <b>14,823</b> | <b>14,689</b> | <b>17,872</b> | <b>13,043</b> | <b>10,949</b> | <b>13,543</b> | <b>19,085</b> | <b>19,819</b> | <b>198,630</b> |
|                                  | 2023          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Sheepmeat exports                | 21,319        | 21,095        | 26,804        | 22,043        | 22,712        | 12,263        | 12,148        |               |               |               |               |               | 138,384        |
| Edible ovine offal               | 147           | 207           | 246           | 255           | 279           | 169           | 209           |               |               |               |               |               | 1,512          |
| <b>Total (sheepmeat + offal)</b> | <b>21,466</b> | <b>21,302</b> | <b>27,050</b> | <b>22,298</b> | <b>22,991</b> | <b>12,432</b> | <b>12,357</b> |               |               |               |               |               | <b>139,896</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,  
by volume, 2017 - 2023**



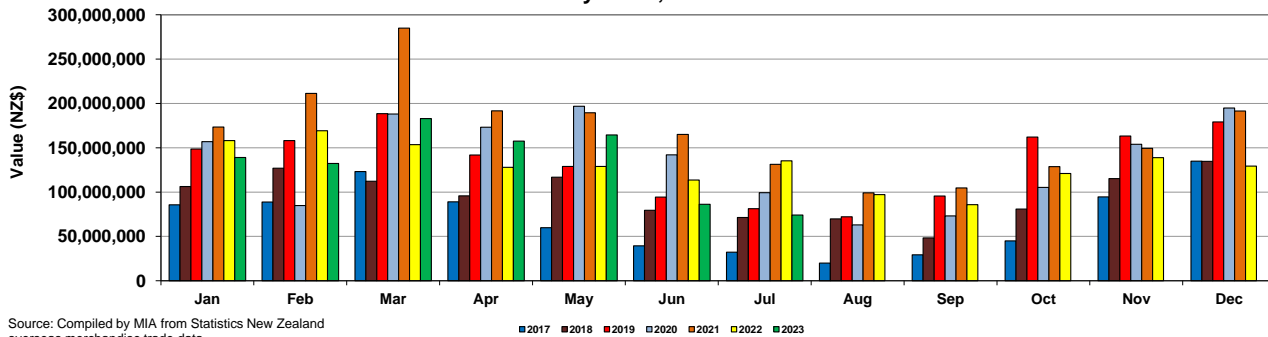
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to China, 2017-2023, by value (NZ\$)**

|                                  | 2017               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 85,705,684         | 88,693,621         | 123,092,384        | 88,996,014         | 59,796,284         | 39,313,577         | 32,278,958         | 19,941,645         | 29,144,189         | 44,944,438         | 94,468,142         | 134,789,913        | 841,164,849          |
| Edible ovine offal               | 869,019            | 1,075,500          | 1,285,046          | 1,194,955          | 1,542,762          | 956,166            | 1,026,868          | 420,205            | 485,882            | 484,907            | 1,136,591          | 1,229,986          | 11,707,887           |
| <b>Total (sheepmeat + offal)</b> | <b>86,574,703</b>  | <b>89,769,121</b>  | <b>124,377,430</b> | <b>90,190,969</b>  | <b>61,339,046</b>  | <b>40,269,743</b>  | <b>33,305,826</b>  | <b>20,361,850</b>  | <b>29,630,071</b>  | <b>45,429,345</b>  | <b>95,604,733</b>  | <b>136,019,899</b> | <b>852,872,736</b>   |
|                                  | 2018               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 106,218,477        | 126,845,603        | 112,156,078        | 95,734,172         | 116,737,324        | 79,404,186         | 71,404,856         | 69,744,003         | 48,318,086         | 80,865,635         | 115,247,392        | 134,571,047        | 1,157,246,859        |
| Edible ovine offal               | 704,259            | 1,538,908          | 1,711,745          | 1,723,856          | 1,956,429          | 1,707,207          | 1,244,865          | 1,362,371          | 520,936            | 1,118,175          | 1,346,648          | 1,875,531          | 16,810,930           |
| <b>Total (sheepmeat + offal)</b> | <b>106,922,736</b> | <b>128,384,511</b> | <b>113,867,823</b> | <b>97,458,028</b>  | <b>118,693,753</b> | <b>81,111,393</b>  | <b>72,649,721</b>  | <b>71,106,374</b>  | <b>48,839,022</b>  | <b>81,983,810</b>  | <b>116,594,040</b> | <b>136,446,578</b> | <b>1,167,135,053</b> |
|                                  | 2019               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 148,626,043        | 158,037,093        | 188,461,942        | 141,820,803        | 128,953,292        | 94,290,809         | 81,270,201         | 72,199,631         | 95,557,870         | 161,994,013        | 163,266,001        | 179,083,142        | 1,613,560,840        |
| Edible ovine offal               | 1,969,715          | 2,800,705          | 3,343,806          | 2,303,789          | 3,362,667          | 1,707,567          | 1,727,612          | 1,677,678          | 1,906,473          | 2,046,988          | 2,732,965          | 2,885,299          | 28,465,264           |
| <b>Total (sheepmeat + offal)</b> | <b>150,595,758</b> | <b>160,837,798</b> | <b>191,805,748</b> | <b>144,124,592</b> | <b>132,315,959</b> | <b>95,998,376</b>  | <b>82,997,813</b>  | <b>73,877,309</b>  | <b>97,464,343</b>  | <b>164,041,001</b> | <b>165,998,966</b> | <b>181,968,441</b> | <b>1,642,026,104</b> |
|                                  | 2020               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 156,840,290        | 84,883,357         | 188,062,067        | 173,230,319        | 196,704,607        | 142,062,236        | 99,227,092         | 62,935,871         | 73,139,755         | 105,323,936        | 153,810,069        | 194,856,364        | 1,631,075,963        |
| Edible ovine offal               | 3,268,281          | 2,510,748          | 4,378,835          | 3,869,877          | 3,240,451          | 2,481,945          | 1,421,532          | 3,359,096          | 1,307,824          | 1,453,819          | 1,625,128          | 1,726,421          | 30,643,957           |
| <b>Total (sheepmeat + offal)</b> | <b>160,108,571</b> | <b>87,394,105</b>  | <b>192,440,902</b> | <b>177,100,196</b> | <b>199,945,058</b> | <b>144,544,181</b> | <b>100,648,624</b> | <b>66,294,967</b>  | <b>74,447,579</b>  | <b>106,777,755</b> | <b>155,435,197</b> | <b>196,582,785</b> | <b>1,661,719,920</b> |
|                                  | 2021               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 173,252,930        | 211,306,737        | 284,890,705        | 191,531,036        | 189,393,629        | 165,064,168        | 131,288,505        | 99,087,361         | 104,731,901        | 128,695,093        | 149,292,259        | 191,347,112        | 2,019,881,436        |
| Edible ovine offal               | 4,211,755          | 8,235,202          | 3,375,160          | 1,984,079          | 1,751,387          | 2,359,338          | 1,480,965          | 1,066,463          | 1,321,161          | 1,280,471          | 1,964,539          | 1,506,509          | 30,537,029           |
| <b>Total (sheepmeat + offal)</b> | <b>177,464,685</b> | <b>219,541,939</b> | <b>288,265,865</b> | <b>193,515,115</b> | <b>191,145,016</b> | <b>167,423,506</b> | <b>132,769,470</b> | <b>100,153,824</b> | <b>106,053,062</b> | <b>129,975,564</b> | <b>151,256,798</b> | <b>192,853,621</b> | <b>2,050,418,465</b> |
|                                  | 2022               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 158,008,971        | 169,082,376        | 153,437,274        | 127,944,225        | 128,908,543        | 113,616,739        | 135,285,999        | 97,077,165         | 85,853,410         | 120,882,642        | 138,709,478        | 129,217,398        | 1,558,024,220        |
| Edible ovine offal               | 1,088,862          | 1,878,631          | 1,647,071          | 1,252,940          | 1,284,512          | 2,224,864          | 1,494,224          | 1,032,673          | 735,737            | 931,366            | 1,342,144          | 795,562            | 15,708,586           |
| <b>Total (sheepmeat + offal)</b> | <b>159,097,833</b> | <b>170,961,007</b> | <b>155,084,345</b> | <b>129,197,165</b> | <b>130,193,055</b> | <b>115,841,603</b> | <b>136,780,223</b> | <b>98,109,838</b>  | <b>86,589,147</b>  | <b>121,814,008</b> | <b>140,051,622</b> | <b>130,012,960</b> | <b>1,573,732,806</b> |
|                                  | 2023               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Sheepmeat exports                | 139,040,598        | 132,335,310        | 182,792,266        | 157,544,269        | 164,469,672        | 86,300,038         | 74,060,954         |                    |                    |                    |                    |                    | 936,543,107          |
| Edible ovine offal               | 952,556            | 1,352,059          | 1,688,825          | 1,777,909          | 1,960,482          | 1,170,710          | 1,227,794          |                    |                    |                    |                    |                    | 10,130,335           |
| <b>Total (sheepmeat + offal)</b> | <b>139,993,154</b> | <b>133,687,369</b> | <b>184,481,091</b> | <b>159,322,178</b> | <b>166,430,154</b> | <b>87,470,748</b>  | <b>75,288,748</b>  |                    |                    |                    |                    |                    | <b>946,673,442</b>   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China, by value, 2017 - 2023**



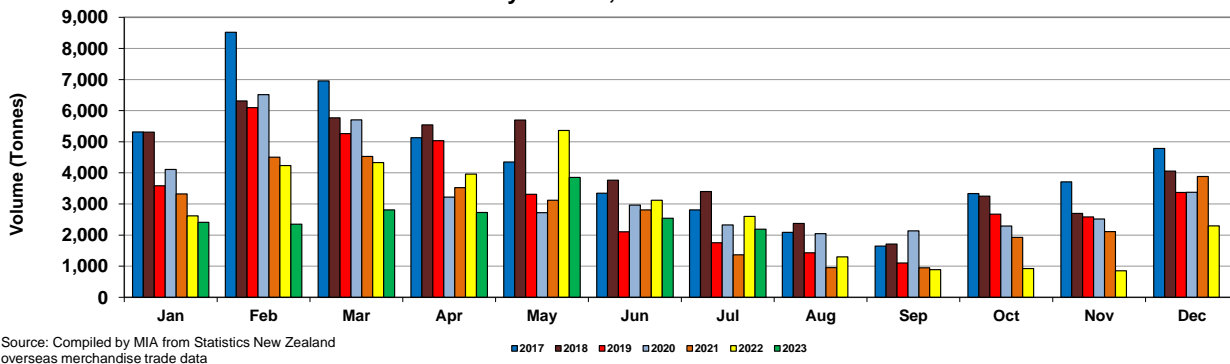
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by volume (Tonnes)

|                                  | 2016         |               |              |              |              |              |              |              |              |              |              |              |               |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 7,554        | 9,496         | 8,323        | 6,694        | 5,636        | 4,673        | 3,336        | 2,701        | 1,976        | 3,546        | 3,457        | 5,137        | 62,529        |
| Edible ovine offal               | 785          | 1,156         | 965          | 911          | 673          | 584          | 382          | 301          | 256          | 266          | 262          | 302          | 6,843         |
| <b>Total (sheepmeat + offal)</b> | <b>8,339</b> | <b>10,652</b> | <b>9,288</b> | <b>7,605</b> | <b>6,309</b> | <b>5,257</b> | <b>3,718</b> | <b>3,002</b> | <b>2,232</b> | <b>3,812</b> | <b>3,719</b> | <b>5,439</b> | <b>69,372</b> |
|                                  | 2017         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 5,315        | 8,518         | 6,955        | 5,128        | 4,348        | 3,348        | 2,810        | 2,087        | 1,644        | 3,335        | 3,710        | 4,785        | 51,983        |
| Edible ovine offal               | 551          | 930           | 886          | 655          | 528          | 378          | 382          | 318          | 287          | 355          | 551          | 669          | 6,490         |
| <b>Total (sheepmeat + offal)</b> | <b>5,866</b> | <b>9,448</b>  | <b>7,841</b> | <b>5,783</b> | <b>4,876</b> | <b>3,726</b> | <b>3,192</b> | <b>2,405</b> | <b>1,931</b> | <b>3,690</b> | <b>4,261</b> | <b>5,454</b> | <b>58,473</b> |
|                                  | 2018         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 5,312        | 6,310         | 5,769        | 5,544        | 5,696        | 3,765        | 3,400        | 2,373        | 1,711        | 3,249        | 2,696        | 4,054        | 49,879        |
| Edible ovine offal               | 477          | 692           | 500          | 709          | 717          | 492          | 335          | 279          | 238          | 373          | 348          | 455          | 5,615         |
| <b>Total (sheepmeat + offal)</b> | <b>5,789</b> | <b>7,002</b>  | <b>6,269</b> | <b>6,253</b> | <b>6,413</b> | <b>4,257</b> | <b>3,735</b> | <b>2,652</b> | <b>1,949</b> | <b>3,622</b> | <b>3,044</b> | <b>4,509</b> | <b>49,705</b> |
|                                  | 2019         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 3,586        | 6,096         | 5,263        | 5,036        | 3,310        | 2,104        | 1,754        | 1,433        | 1,106        | 2,670        | 2,580        | 3,371        | 38,309        |
| Edible ovine offal               | 936          | 797           | 712          | 566          | 425          | 378          | 341          | 321          | 242          | 289          | 327          | 442          | 5,776         |
| <b>Total (sheepmeat + offal)</b> | <b>4,522</b> | <b>6,893</b>  | <b>5,975</b> | <b>5,602</b> | <b>3,735</b> | <b>2,482</b> | <b>2,095</b> | <b>1,754</b> | <b>1,348</b> | <b>2,959</b> | <b>2,907</b> | <b>3,813</b> | <b>44,085</b> |
|                                  | 2020         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 4,108        | 6,513         | 5,704        | 3,219        | 2,718        | 2,966        | 2,329        | 2,044        | 2,137        | 2,288        | 2,517        | 3,379        | 39,922        |
| Edible ovine offal               | 490          | 719           | 669          | 640          | 370          | 386          | 327          | 395          | 197          | 300          | 376          | 635          | 5,504         |
| <b>Total (sheepmeat + offal)</b> | <b>4,598</b> | <b>7,232</b>  | <b>6,373</b> | <b>3,859</b> | <b>3,088</b> | <b>3,352</b> | <b>2,656</b> | <b>2,439</b> | <b>2,334</b> | <b>2,588</b> | <b>2,893</b> | <b>4,014</b> | <b>45,426</b> |
|                                  | 2021         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 3,321        | 4,505         | 4,526        | 3,528        | 3,117        | 2,812        | 1,366        | 952          | 951          | 1,926        | 2,110        | 3,881        | 32,995        |
| Edible ovine offal               | 454          | 723           | 732          | 596          | 358          | 390          | 355          | 224          | 223          | 311          | 350          | 552          | 5,268         |
| <b>Total (sheepmeat + offal)</b> | <b>3,775</b> | <b>5,228</b>  | <b>5,258</b> | <b>4,124</b> | <b>3,475</b> | <b>3,202</b> | <b>1,721</b> | <b>1,176</b> | <b>1,174</b> | <b>2,237</b> | <b>2,460</b> | <b>4,433</b> | <b>38,263</b> |
|                                  | 2022         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,621        | 4,238         | 4,328        | 3,960        | 5,360        | 3,117        | 2,600        | 1,300        | 886          | 926          | 855          | 2,297        | 32,488        |
| Edible ovine offal               | 559          | 734           | 866          | 557          | 776          | 267          | 356          | 214          | 207          | 250          | 323          | 435          | 5,544         |
| <b>Total (sheepmeat + offal)</b> | <b>3,180</b> | <b>4,972</b>  | <b>5,194</b> | <b>4,517</b> | <b>6,136</b> | <b>3,384</b> | <b>2,956</b> | <b>1,514</b> | <b>1,093</b> | <b>1,176</b> | <b>1,178</b> | <b>2,732</b> | <b>38,032</b> |
|                                  | 2023         |               |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,407        | 2,353         | 2,812        | 2,726        | 3,856        | 2,543        | 2,187        |              |              |              |              |              | 18,884        |
| Edible ovine offal               | 263          | 312           | 584          | 692          | 445          | 370          | 172          |              |              |              |              |              | 2,838         |
| <b>Total (sheepmeat + offal)</b> | <b>2,670</b> | <b>2,665</b>  | <b>3,396</b> | <b>3,418</b> | <b>4,301</b> | <b>2,913</b> | <b>2,359</b> |              |              |              |              |              | <b>21,722</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

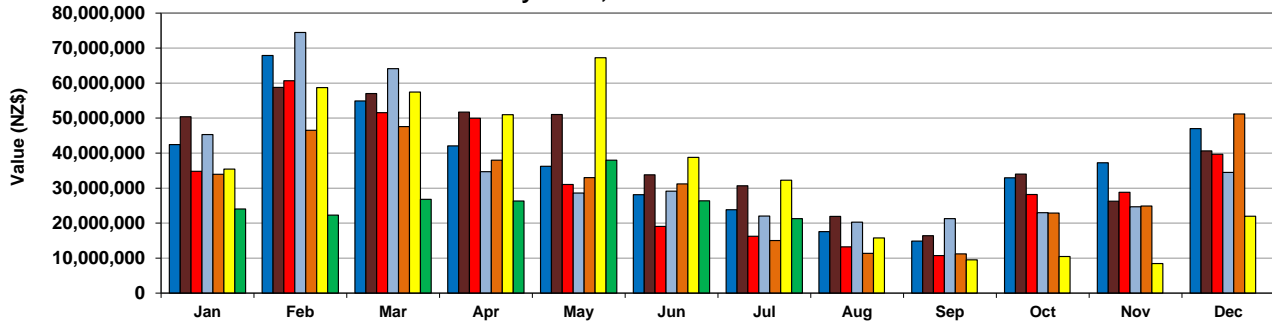
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by value  
(NZ\$)**

|                                  | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 42,463,009        | 67,877,662        | 54,909,925        | 42,087,495        | 36,210,709        | 28,128,299        | 23,809,194        | 17,584,773        | 14,879,137        | 32,941,074        | 37,217,773        | 47,018,419        | <b>445,127,469</b> |
| Edible ovine offal               | 1,688,953         | 2,354,523         | 2,286,727         | 1,746,816         | 1,367,482         | 909,548           | 903,903           | 587,507           | 584,647           | 634,213           | 1,310,310         | 1,885,252         | <b>16,259,881</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>44,151,962</b> | <b>70,232,185</b> | <b>57,196,652</b> | <b>43,834,311</b> | <b>37,578,191</b> | <b>29,037,847</b> | <b>24,713,097</b> | <b>18,172,280</b> | <b>15,463,784</b> | <b>33,575,287</b> | <b>38,528,083</b> | <b>48,903,671</b> | <b>461,387,350</b> |
|                                  | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 50,381,216        | 58,755,820        | 56,995,198        | 51,695,268        | 51,045,581        | 33,769,394        | 30,644,872        | 21,926,236        | 16,387,545        | 33,988,830        | 26,278,002        | 40,628,302        | <b>472,496,264</b> |
| Edible ovine offal               | 1,451,506         | 2,434,072         | 1,821,501         | 2,426,849         | 2,150,692         | 1,641,703         | 1,097,957         | 985,015           | 692,347           | 1,207,183         | 1,296,495         | 1,579,244         | <b>18,784,564</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>51,832,722</b> | <b>61,189,892</b> | <b>58,816,699</b> | <b>54,122,117</b> | <b>53,196,273</b> | <b>35,411,097</b> | <b>31,742,829</b> | <b>22,911,251</b> | <b>17,079,892</b> | <b>35,196,013</b> | <b>27,574,497</b> | <b>42,207,546</b> | <b>439,448,106</b> |
|                                  | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 34,782,836        | 60,672,297        | 51,532,899        | 49,974,853        | 31,009,576        | 19,044,281        | 16,220,100        | 13,204,616        | 10,716,261        | 28,162,349        | 28,799,103        | 39,694,027        | <b>383,813,198</b> |
| Edible ovine offal               | 3,115,290         | 3,080,866         | 3,034,731         | 2,411,953         | 1,782,885         | 1,578,724         | 1,209,723         | 1,138,044         | 1,053,199         | 987,135           | 1,347,764         | 1,766,064         | <b>22,506,378</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>37,898,126</b> | <b>63,753,163</b> | <b>54,567,630</b> | <b>52,386,806</b> | <b>32,792,461</b> | <b>20,623,005</b> | <b>17,429,823</b> | <b>14,342,660</b> | <b>11,769,460</b> | <b>29,149,484</b> | <b>30,146,867</b> | <b>41,460,091</b> | <b>406,319,576</b> |
|                                  | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 45,282,473        | 74,445,783        | 64,116,022        | 34,677,612        | 28,582,332        | 29,102,955        | 21,999,798        | 20,286,346        | 21,280,133        | 22,987,215        | 24,645,542        | 34,470,362        | <b>421,876,573</b> |
| Edible ovine offal               | 1,972,411         | 3,206,631         | 2,840,906         | 2,766,336         | 1,474,092         | 1,484,633         | 1,565,014         | 1,778,441         | 751,214           | 1,329,196         | 1,244,503         | 2,350,039         | <b>22,763,416</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>47,254,884</b> | <b>77,652,414</b> | <b>66,956,928</b> | <b>37,443,948</b> | <b>30,056,424</b> | <b>30,587,588</b> | <b>23,564,812</b> | <b>22,064,787</b> | <b>22,031,347</b> | <b>24,316,411</b> | <b>25,890,045</b> | <b>36,820,401</b> | <b>444,639,989</b> |
|                                  | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 33,967,870        | 46,526,756        | 47,554,931        | 37,990,981        | 32,972,650        | 31,192,473        | 15,038,546        | 11,338,278        | 11,205,821        | 22,888,594        | 24,880,033        | 51,184,336        | <b>366,741,269</b> |
| Edible ovine offal               | 2,259,585         | 2,532,530         | 2,824,786         | 2,536,709         | 1,712,003         | 2,039,044         | 1,966,964         | 767,157           | 1,136,784         | 1,693,624         | 1,640,173         | 3,112,547         | <b>24,221,906</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>36,227,455</b> | <b>49,059,286</b> | <b>50,379,717</b> | <b>40,527,690</b> | <b>34,684,653</b> | <b>33,231,517</b> | <b>17,005,510</b> | <b>12,105,435</b> | <b>12,342,605</b> | <b>24,582,218</b> | <b>26,520,206</b> | <b>54,296,883</b> | <b>390,963,175</b> |
|                                  | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 35,456,158        | 58,722,409        | 57,432,740        | 50,958,178        | 67,241,474        | 38,780,792        | 32,242,826        | 15,755,843        | 9,481,974         | 10,484,724        | 8,468,358         | 21,976,293        | <b>407,001,769</b> |
| Edible ovine offal               | 3,055,808         | 3,504,424         | 4,493,016         | 2,929,567         | 4,062,967         | 1,810,242         | 2,263,205         | 1,343,189         | 1,015,274         | 1,509,276         | 1,642,893         | 2,901,706         | <b>30,531,567</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>38,511,966</b> | <b>62,226,833</b> | <b>61,925,756</b> | <b>53,887,745</b> | <b>71,304,441</b> | <b>40,591,034</b> | <b>34,506,031</b> | <b>17,099,032</b> | <b>10,497,248</b> | <b>11,994,000</b> | <b>10,111,251</b> | <b>24,877,999</b> | <b>437,533,336</b> |
|                                  | 2023              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 24,056,219        | 22,289,835        | 26,804,850        | 26,339,894        | 37,988,709        | 26,391,619        | 21,278,148        |                   |                   |                   |                   |                   | <b>185,149,274</b> |
| Edible ovine offal               | 1,851,242         | 1,857,146         | 3,102,879         | 4,175,807         | 2,385,239         | 2,697,267         | 1,566,734         |                   |                   |                   |                   |                   | <b>17,636,314</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>25,907,461</b> | <b>24,146,981</b> | <b>29,907,729</b> | <b>30,515,701</b> | <b>40,373,948</b> | <b>29,088,886</b> | <b>22,844,882</b> |                   |                   |                   |                   |                   | <b>202,785,588</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

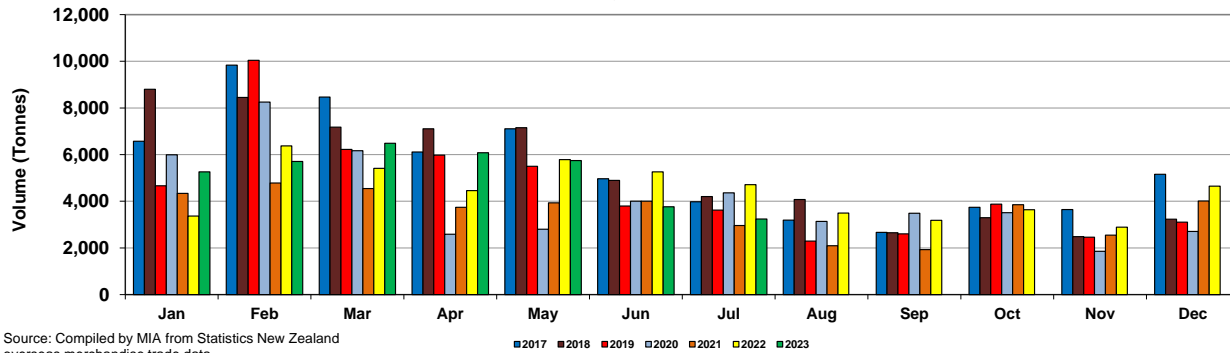
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by volume (Tonnes)**

|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| <b>2017</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 6,575        | 9,832         | 8,467        | 6,114        | 7,109        | 4,966        | 3,980        | 3,196        | 2,664        | 3,740        | 3,645        | 5,159        | 65,447        |
| Edible ovine offal               | 288          | 126           | 107          | 96           | 99           | 53           | 44           | 41           | 27           | 35           | 119          | 199          | 1,234         |
| <b>Total (sheepmeat + offal)</b> | <b>6,863</b> | <b>9,958</b>  | <b>8,574</b> | <b>6,210</b> | <b>7,208</b> | <b>5,019</b> | <b>4,024</b> | <b>3,237</b> | <b>2,691</b> | <b>3,775</b> | <b>3,764</b> | <b>5,358</b> | <b>66,681</b> |
|                                  |              |               |              |              |              |              |              |              |              |              | 60,288       |              |               |
| <b>2018</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 8,803        | 8,453         | 7,181        | 7,107        | 7,150        | 4,892        | 4,201        | 4,076        | 2,652        | 3,294        | 2,483        | 3,231        | 63,523        |
| Edible ovine offal               | 176          | 109           | 175          | 74           | 113          | 27           | 59           | 10           | 63           | 118          | 136          | 190          | 1,250         |
| <b>Total (sheepmeat + offal)</b> | <b>8,979</b> | <b>8,562</b>  | <b>7,356</b> | <b>7,181</b> | <b>7,263</b> | <b>4,919</b> | <b>4,260</b> | <b>4,086</b> | <b>2,715</b> | <b>3,412</b> | <b>2,619</b> | <b>3,421</b> | <b>55,794</b> |
| Beef exports                     |              |               |              |              |              |              |              |              |              |              | 60,292       |              |               |
| <b>2019</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 4,666        | 10,038        | 6,221        | 5,977        | 5,499        | 3,794        | 3,625        | 2,296        | 2,600        | 3,873        | 2,458        | 3,107        | 54,154        |
| Edible ovine offal               | 182          | 76            | 178          | 97           | 49           | 48           | 119          | 19           | 43           | 161          | 96           | 257          | 1,325         |
| <b>Total (sheepmeat + offal)</b> | <b>4,848</b> | <b>10,114</b> | <b>6,399</b> | <b>6,074</b> | <b>5,548</b> | <b>3,842</b> | <b>3,744</b> | <b>2,315</b> | <b>2,643</b> | <b>4,034</b> | <b>2,554</b> | <b>3,364</b> | <b>55,479</b> |
|                                  |              |               |              |              |              |              |              |              |              |              | 51,047       |              |               |
| <b>2020</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 5,991        | 8,252         | 6,166        | 2,589        | 2,803        | 4,000        | 4,363        | 3,137        | 3,490        | 3,514        | 1,854        | 2,704        | 48,863        |
| Edible ovine offal               | 179          | 232           | 98           | 16           | 34           | 54           | 44           | 38           | 19           | 161          | 109          | 166          | 1,150         |
| <b>Total (sheepmeat + offal)</b> | <b>6,170</b> | <b>8,484</b>  | <b>6,264</b> | <b>2,605</b> | <b>2,837</b> | <b>4,054</b> | <b>4,407</b> | <b>3,175</b> | <b>3,509</b> | <b>3,675</b> | <b>1,963</b> | <b>2,870</b> | <b>50,013</b> |
|                                  |              |               |              |              |              |              |              |              |              |              | 46,159       |              |               |
| <b>2021</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 4,337        | 4,782         | 4,543        | 3,739        | 3,932        | 4,003        | 2,962        | 2,096        | 1,924        | 3,856        | 2,549        | 4,015        | 42,738        |
| Edible ovine offal               | 216          | 221           | 48           | 42           | 107          | 82           | 72           | 58           | 40           | 94           | 133          | 149          | 1,262         |
| <b>Total (sheepmeat + offal)</b> | <b>4,553</b> | <b>5,003</b>  | <b>4,591</b> | <b>3,781</b> | <b>4,039</b> | <b>4,085</b> | <b>3,034</b> | <b>2,154</b> | <b>1,964</b> | <b>3,950</b> | <b>2,682</b> | <b>4,164</b> | <b>44,000</b> |
| <b>2022</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 3,371        | 6,376         | 5,410        | 4,454        | 5,785        | 5,264        | 4,710        | 3,492        | 3,188        | 3,639        | 2,889        | 4,652        | 53,230        |
| Edible ovine offal               | 72           | 43            | 165          | 17           | 89           | 34           | 58           | 14           | 198          | 31           | 234          | 204          | 1,159         |
| <b>Total (sheepmeat + offal)</b> | <b>3,443</b> | <b>6,419</b>  | <b>5,575</b> | <b>4,471</b> | <b>5,874</b> | <b>5,298</b> | <b>4,768</b> | <b>3,506</b> | <b>3,386</b> | <b>3,670</b> | <b>3,123</b> | <b>4,856</b> | <b>54,389</b> |
| <b>2023</b>                      |              |               |              |              |              |              |              |              |              |              |              |              |               |
| Sheepmeat exports                | 5,261        | 5,709         | 6,483        | 6,084        | 5,746        | 3,765        | 3,243        |              |              |              |              |              | 36,291        |
| Edible ovine offal               | 76           | 42            | 187          | 108          | 46           | 48           | 33           |              |              |              |              |              | 540           |
| <b>Total (sheepmeat + offal)</b> | <b>5,337</b> | <b>5,751</b>  | <b>6,670</b> | <b>6,192</b> | <b>5,792</b> | <b>3,813</b> | <b>3,276</b> |              |              |              |              |              | <b>36,831</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK), by volume, 2017 - 2023**



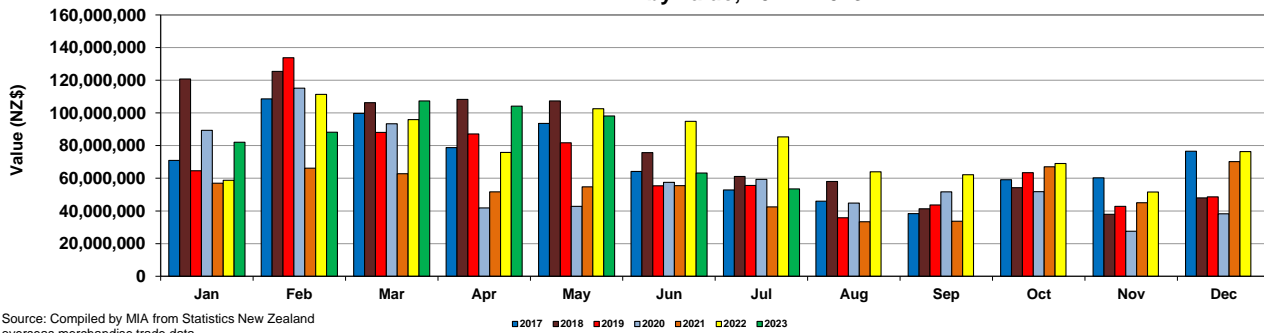
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by value (NZ\$)**

|                                  | 2017               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 70,981,450         | 108,620,589        | 99,672,480         | 78,826,460         | 93,567,961         | 64,162,877        | 52,894,644        | 46,018,818        | 38,311,760        | 59,085,384        | 60,234,773        | 76,556,690        | 848,933,886        |
| Edible ovine offal               | 862,954            | 657,688            | 734,090            | 514,383            | 604,387            | 287,194           | 238,928           | 210,672           | 203,193           | 123,009           | 324,345           | 722,254           | 5,483,097          |
| <b>Total (sheepmeat + offal)</b> | <b>71,844,404</b>  | <b>109,278,277</b> | <b>100,406,570</b> | <b>79,340,843</b>  | <b>94,172,348</b>  | <b>64,450,071</b> | <b>53,133,572</b> | <b>46,229,490</b> | <b>38,514,953</b> | <b>59,208,393</b> | <b>60,559,118</b> | <b>77,278,944</b> | <b>854,416,983</b> |
|                                  | 2018               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 120,804,927        | 125,384,674        | 106,277,032        | 108,329,973        | 107,328,010        | 75,725,712        | 61,063,297        | 58,015,345        | 41,334,133        | 54,232,926        | 37,951,406        | 48,000,460        | 944,447,895        |
| Edible ovine offal               | 439,381            | 439,748            | 607,705            | 221,892            | 738,213            | 88,769            | 430,359           | 71,462            | 297,895           | 296,108           | 285,470           | 556,628           | 4,473,630          |
| <b>Total (sheepmeat + offal)</b> | <b>125,244,308</b> | <b>125,824,422</b> | <b>106,884,737</b> | <b>108,551,865</b> | <b>108,066,223</b> | <b>75,814,481</b> | <b>61,493,656</b> | <b>58,086,807</b> | <b>41,632,028</b> | <b>54,529,034</b> | <b>38,236,876</b> | <b>48,557,088</b> | <b>827,677,217</b> |
|                                  | 2019               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 64,627,615         | 133,782,052        | 88,078,908         | 87,148,272         | 81,758,943         | 55,407,764        | 55,654,803        | 35,806,181        | 43,656,634        | 63,386,870        | 42,824,017        | 48,649,463        | 800,781,522        |
| Edible ovine offal               | 566,490            | 304,911            | 540,663            | 397,317            | 202,731            | 233,668           | 303,631           | 142,674           | 219,491           | 402,242           | 330,132           | 775,039           | 4,418,989          |
| <b>Total (sheepmeat + offal)</b> | <b>65,194,105</b>  | <b>134,086,963</b> | <b>88,619,571</b>  | <b>87,545,589</b>  | <b>81,961,674</b>  | <b>55,641,432</b> | <b>55,958,434</b> | <b>35,948,855</b> | <b>43,876,125</b> | <b>63,789,112</b> | <b>43,154,149</b> | <b>49,424,502</b> | <b>805,200,511</b> |
|                                  | 2020               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 89,382,122         | 115,131,060        | 93,358,902         | 41,901,582         | 42,836,028         | 57,562,816        | 59,351,017        | 44,785,853        | 51,678,169        | 51,754,498        | 27,570,011        | 38,220,028        | 713,532,086        |
| Edible ovine offal               | 453,127            | 876,908            | 350,712            | 131,004            | 105,328            | 139,319           | 208,464           | 134,405           | 123,879           | 632,464           | 291,062           | 446,548           | 3,893,220          |
| <b>Total (sheepmeat + offal)</b> | <b>89,835,249</b>  | <b>116,007,968</b> | <b>93,709,614</b>  | <b>42,032,586</b>  | <b>42,941,356</b>  | <b>57,702,135</b> | <b>59,559,481</b> | <b>44,920,258</b> | <b>51,802,048</b> | <b>52,386,962</b> | <b>27,861,073</b> | <b>38,666,576</b> | <b>717,425,306</b> |
|                                  | 2021               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 56,933,432         | 66,170,330         | 62,804,042         | 51,685,872         | 54,746,862         | 55,529,198        | 42,465,069        | 33,406,043        | 33,711,368        | 67,079,394        | 45,019,122        | 70,253,474        | 639,804,206        |
| Edible ovine offal               | 684,580            | 578,540            | 180,856            | 153,724            | 523,936            | 182,581           | 276,856           | 174,664           | 173,645           | 281,472           | 349,831           | 399,706           | 3,960,391          |
| <b>Total (sheepmeat + offal)</b> | <b>57,618,012</b>  | <b>66,748,870</b>  | <b>62,984,898</b>  | <b>51,839,596</b>  | <b>55,270,798</b>  | <b>55,711,779</b> | <b>42,741,925</b> | <b>33,580,707</b> | <b>33,885,013</b> | <b>67,360,866</b> | <b>45,368,953</b> | <b>70,653,180</b> | <b>643,764,597</b> |
|                                  | 2022               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 58,826,029         | 111,372,754        | 95,900,265         | 75,771,166         | 102,530,278        | 94,815,708        | 85,377,921        | 63,950,350        | 62,187,510        | 69,065,331        | 51,612,125        | 76,311,210        | 947,720,647        |
| Edible ovine offal               | 198,696            | 214,313            | 530,371            | 96,057             | 415,896            | 167,971           | 213,028           | 128,646           | 617,598           | 172,101           | 761,092           | 833,037           | 4,348,806          |
| <b>Total (sheepmeat + offal)</b> | <b>59,024,725</b>  | <b>111,587,067</b> | <b>96,430,636</b>  | <b>75,867,223</b>  | <b>102,946,174</b> | <b>94,983,679</b> | <b>85,590,949</b> | <b>64,078,996</b> | <b>62,805,108</b> | <b>69,237,432</b> | <b>52,373,217</b> | <b>77,144,247</b> | <b>952,069,453</b> |
|                                  | 2023               |                    |                    |                    |                    |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan                | Feb                | Mar                | Apr                | May                | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 82,005,623         | 88,153,011         | 107,357,692        | 104,174,326        | 98,154,760         | 63,245,108        | 53,469,404        |                   |                   |                   |                   |                   | 596,559,924        |
| Edible ovine offal               | 291,013            | 227,093            | 681,295            | 405,491            | 281,897            | 493,084           | 201,247           |                   |                   |                   |                   |                   | 2,581,120          |
| <b>Total (sheepmeat + offal)</b> | <b>82,296,636</b>  | <b>88,380,104</b>  | <b>108,038,987</b> | <b>104,579,817</b> | <b>98,436,657</b>  | <b>63,738,192</b> | <b>53,670,651</b> |                   |                   |                   |                   |                   | <b>599,141,044</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2017 - 2023**



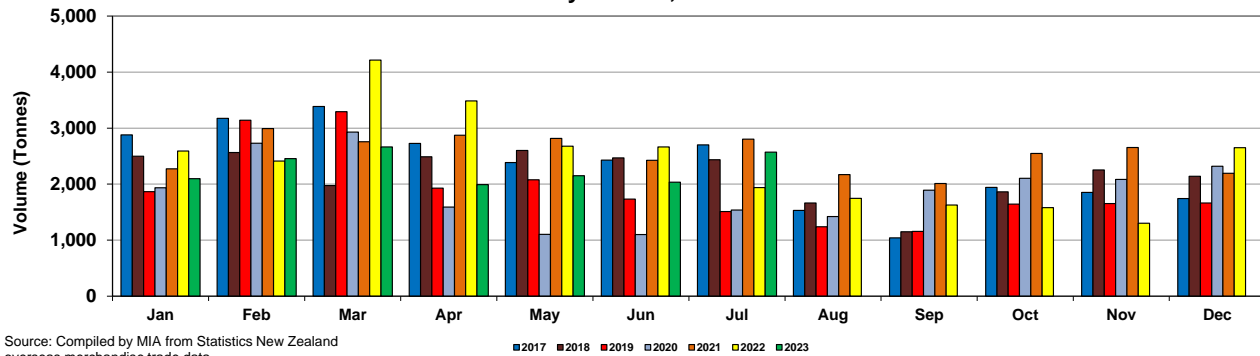
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2017-2023, by volume  
(Tonnes)**

|                                  | 2017         |              |              |              |              |              |              |              |              |              |              |              |               |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,880        | 3,173        | 3,386        | 2,726        | 2,386        | 2,430        | 2,701        | 1,531        | 1,041        | 1,942        | 1,852        | 1,742        | 27,790        |
| Edible ovine offal               | 310          | 327          | 825          | 584          | 459          | 205          | 168          | 101          | 70           | 127          | 238          | 236          | 3,650         |
| <b>Total (sheepmeat + offal)</b> | <b>3,190</b> | <b>3,500</b> | <b>4,211</b> | <b>3,310</b> | <b>2,845</b> | <b>2,635</b> | <b>2,869</b> | <b>1,632</b> | <b>1,111</b> | <b>2,069</b> | <b>2,090</b> | <b>1,978</b> | <b>31,440</b> |
|                                  | 2018         |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,500        | 2,564        | 1,976        | 2,488        | 2,601        | 2,467        | 2,435        | 1,662        | 1,150        | 1,863        | 2,253        | 2,141        | 26,100        |
| Edible ovine offal               | 424          | 830          | 451          | 502          | 271          | 230          | 145          | 79           | 41           | 22           | 132          | 137          | 3,264         |
| <b>Total (sheepmeat + offal)</b> | <b>2,924</b> | <b>3,394</b> | <b>2,427</b> | <b>2,990</b> | <b>2,872</b> | <b>2,697</b> | <b>2,580</b> | <b>1,741</b> | <b>1,191</b> | <b>1,885</b> | <b>2,385</b> | <b>2,278</b> | <b>26,440</b> |
| Beef exports                     |              |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | 2019         |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 1,866        | 3,142        | 3,292        | 1,927        | 2,077        | 1,733        | 1,511        | 1,239        | 1,157        | 1,645        | 1,652        | 1,663        | 22,904        |
| Edible ovine offal               | 214          | 527          | 717          | 597          | 690          | 414          | 267          | 149          | 123          | 205          | 97           | 83           | 4,083         |
| <b>Total (sheepmeat + offal)</b> | <b>2,080</b> | <b>3,669</b> | <b>4,009</b> | <b>2,524</b> | <b>2,767</b> | <b>2,147</b> | <b>1,778</b> | <b>1,388</b> | <b>1,280</b> | <b>1,850</b> | <b>1,749</b> | <b>1,746</b> | <b>26,987</b> |
|                                  | 2020         |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 1,936        | 2,731        | 2,928        | 1,589        | 1,102        | 1,099        | 1,539        | 1,422        | 1,892        | 2,105        | 2,083        | 2,320        | 22,746        |
| Edible ovine offal               | 118          | 406          | 451          | 373          | 219          | 223          | 308          | 340          | 391          | 199          | 116          | 240          | 3,384         |
| <b>Total (sheepmeat + offal)</b> | <b>2,054</b> | <b>3,137</b> | <b>3,379</b> | <b>1,962</b> | <b>1,321</b> | <b>1,322</b> | <b>1,847</b> | <b>1,762</b> | <b>2,283</b> | <b>2,304</b> | <b>2,199</b> | <b>2,560</b> | <b>26,130</b> |
|                                  | 2021         |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,273        | 2,991        | 2,758        | 2,872        | 2,816        | 2,427        | 2,803        | 2,171        | 2,013        | 2,547        | 2,653        | 2,194        | 30,518        |
| Edible ovine offal               | 184          | 312          | 406          | 351          | 143          | 329          | 409          | 151          | 196          | 203          | 317          | 110          | 3,111         |
| <b>Total (sheepmeat + offal)</b> | <b>2,457</b> | <b>3,303</b> | <b>3,164</b> | <b>3,223</b> | <b>2,959</b> | <b>2,756</b> | <b>3,212</b> | <b>2,322</b> | <b>2,209</b> | <b>2,750</b> | <b>2,970</b> | <b>2,304</b> | <b>33,629</b> |
|                                  | 2022         |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,590        | 2,412        | 4,215        | 3,484        | 2,678        | 2,664        | 1,937        | 1,746        | 1,627        | 1,581        | 1,303        | 2,651        | 28,888        |
| Edible ovine offal               | 316          | 91           | 487          | 164          | 442          | 282          | 273          | 193          | 94           | 141          | 269          | 112          | 2,864         |
| <b>Total (sheepmeat + offal)</b> | <b>2,906</b> | <b>2,503</b> | <b>4,702</b> | <b>3,648</b> | <b>3,120</b> | <b>2,946</b> | <b>2,210</b> | <b>1,939</b> | <b>1,721</b> | <b>1,722</b> | <b>1,572</b> | <b>2,763</b> | <b>31,752</b> |
|                                  | 2023         |              |              |              |              |              |              |              |              |              |              |              |               |
|                                  | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Sheepmeat exports                | 2,096        | 2,455        | 2,664        | 1,991        | 2,151        | 2,033        | 2,571        |              |              |              |              |              | 15,961        |
| Edible ovine offal               | 261          | 265          | 257          | 299          | 153          | 274          | 138          |              |              |              |              |              | 1,647         |
| <b>Total (sheepmeat + offal)</b> | <b>2,357</b> | <b>2,720</b> | <b>2,921</b> | <b>2,290</b> | <b>2,304</b> | <b>2,307</b> | <b>2,709</b> |              |              |              |              |              | <b>17,608</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,  
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

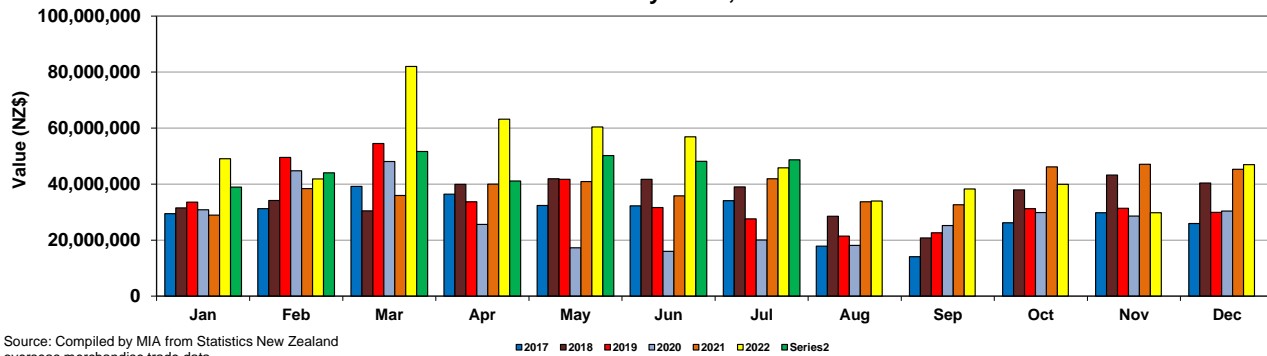


**Monthly exports of sheepmeat and edible offal to the United States, 2017-2023, by value (NZ\$)**

|                                  | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 29,416,181        | 31,218,025        | 39,203,053        | 36,421,786        | 32,371,270        | 32,207,557        | 34,072,643        | 17,849,399        | 14,071,085        | 26,230,095        | 29,747,080        | 25,937,979        | <b>348,746,153</b> |
| Edible ovine offal               | 580,296           | 489,125           | 1,499,063         | 1,021,481         | 804,435           | 400,990           | 387,314           | 319,121           | 193,496           | 211,898           | 475,478           | 472,421           | <b>6,855,118</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>29,996,477</b> | <b>31,707,150</b> | <b>40,702,116</b> | <b>37,443,267</b> | <b>33,175,705</b> | <b>32,608,547</b> | <b>34,459,957</b> | <b>18,168,520</b> | <b>14,264,581</b> | <b>26,441,993</b> | <b>30,222,558</b> | <b>26,410,400</b> | <b>355,601,271</b> |
|                                  | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 31,480,087        | 34,162,857        | 30,436,272        | 39,901,161        | 41,934,730        | 41,696,983        | 39,016,460        | 28,488,135        | 20,733,587        | 37,917,762        | 43,227,422        | 40,367,591        | <b>429,363,047</b> |
| Edible ovine offal               | 917,604           | 1,406,740         | 753,822           | 987,939           | 627,424           | 621,848           | 282,800           | 211,311           | 188,300           | 85,028            | 375,494           | 288,457           | <b>6,746,767</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>32,397,691</b> | <b>35,569,597</b> | <b>31,190,094</b> | <b>40,889,100</b> | <b>42,562,154</b> | <b>42,318,831</b> | <b>39,299,260</b> | <b>28,699,446</b> | <b>20,921,887</b> | <b>38,002,790</b> | <b>43,602,916</b> | <b>40,656,048</b> | <b>403,712,123</b> |
|                                  | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 33,524,677        | 49,563,613        | 54,509,918        | 33,700,315        | 41,728,686        | 31,606,071        | 27,581,438        | 21,395,409        | 22,634,173        | 31,220,319        | 31,362,160        | 29,906,558        | <b>408,733,337</b> |
| Edible ovine offal               | 434,679           | 1,093,941         | 1,418,833         | 1,140,987         | 1,357,608         | 802,365           | 598,125           | 415,046           | 401,907           | 570,290           | 314,161           | 252,931           | <b>8,800,873</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>33,959,356</b> | <b>50,657,554</b> | <b>55,928,751</b> | <b>34,841,302</b> | <b>43,086,294</b> | <b>32,408,436</b> | <b>28,179,563</b> | <b>21,810,455</b> | <b>23,036,080</b> | <b>31,790,609</b> | <b>31,676,321</b> | <b>30,159,489</b> | <b>417,534,210</b> |
|                                  | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 30,830,470        | 44,760,001        | 48,091,733        | 25,635,763        | 17,270,297        | 15,990,021        | 20,065,622        | 18,093,002        | 25,201,138        | 29,820,309        | 28,600,418        | 30,406,274        | <b>334,765,048</b> |
| Edible ovine offal               | 288,561           | 1,097,694         | 1,245,389         | 778,234           | 495,010           | 407,269           | 636,331           | 754,538           | 741,368           | 409,921           | 392,711           | 744,563           | <b>7,991,589</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>31,119,031</b> | <b>45,857,695</b> | <b>49,337,122</b> | <b>26,413,997</b> | <b>17,765,307</b> | <b>16,397,290</b> | <b>20,701,953</b> | <b>18,847,540</b> | <b>25,942,506</b> | <b>30,230,230</b> | <b>28,993,129</b> | <b>31,150,837</b> | <b>342,756,637</b> |
|                                  | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 28,948,986        | 38,371,882        | 35,964,056        | 39,988,035        | 40,909,573        | 35,801,718        | 41,894,023        | 33,720,858        | 32,616,064        | 46,166,856        | 47,077,882        | 45,307,607        | <b>466,767,540</b> |
| Edible ovine offal               | 520,614           | 941,687           | 1,056,469         | 1,103,886         | 483,852           | 825,847           | 994,443           | 480,696           | 451,859           | 517,893           | 801,468           | 363,885           | <b>8,542,599</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>29,469,600</b> | <b>39,313,569</b> | <b>37,020,525</b> | <b>41,091,921</b> | <b>41,393,425</b> | <b>36,627,565</b> | <b>42,888,466</b> | <b>34,201,554</b> | <b>33,067,923</b> | <b>46,684,749</b> | <b>47,879,350</b> | <b>45,671,492</b> | <b>475,310,139</b> |
|                                  | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 49,035,958        | 41,815,384        | 82,010,912        | 63,187,098        | 60,396,372        | 56,880,568        | 45,823,213        | 33,928,755        | 38,282,911        | 39,933,595        | 29,777,028        | 46,978,595        | <b>588,050,389</b> |
| Edible ovine offal               | 843,175           | 273,812           | 1,451,871         | 424,438           | 1,351,983         | 1,086,414         | 943,537           | 786,763           | 498,644           | 514,893           | 966,395           | 436,353           | <b>9,578,278</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>49,879,133</b> | <b>42,089,196</b> | <b>83,462,783</b> | <b>63,611,536</b> | <b>61,748,355</b> | <b>57,966,982</b> | <b>46,766,750</b> | <b>34,715,518</b> | <b>38,781,555</b> | <b>40,448,488</b> | <b>30,743,423</b> | <b>47,414,948</b> | <b>597,628,667</b> |
|                                  | 2023              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Sheepmeat exports                | 38,907,844        | 44,006,852        | 51,627,576        | 41,134,077        | 50,170,463        | 48,162,936        | 48,672,418        |                   |                   |                   |                   |                   | <b>322,682,166</b> |
| Edible ovine offal               | 1,260,177         | 1,206,653         | 1,271,973         | 1,511,996         | 509,894           | 1,105,423         | 434,441           |                   |                   |                   |                   |                   | <b>7,300,557</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>40,168,021</b> | <b>45,213,505</b> | <b>52,899,549</b> | <b>42,646,073</b> | <b>50,680,357</b> | <b>49,268,359</b> | <b>49,106,859</b> |                   |                   |                   |                   |                   | <b>329,982,723</b> |

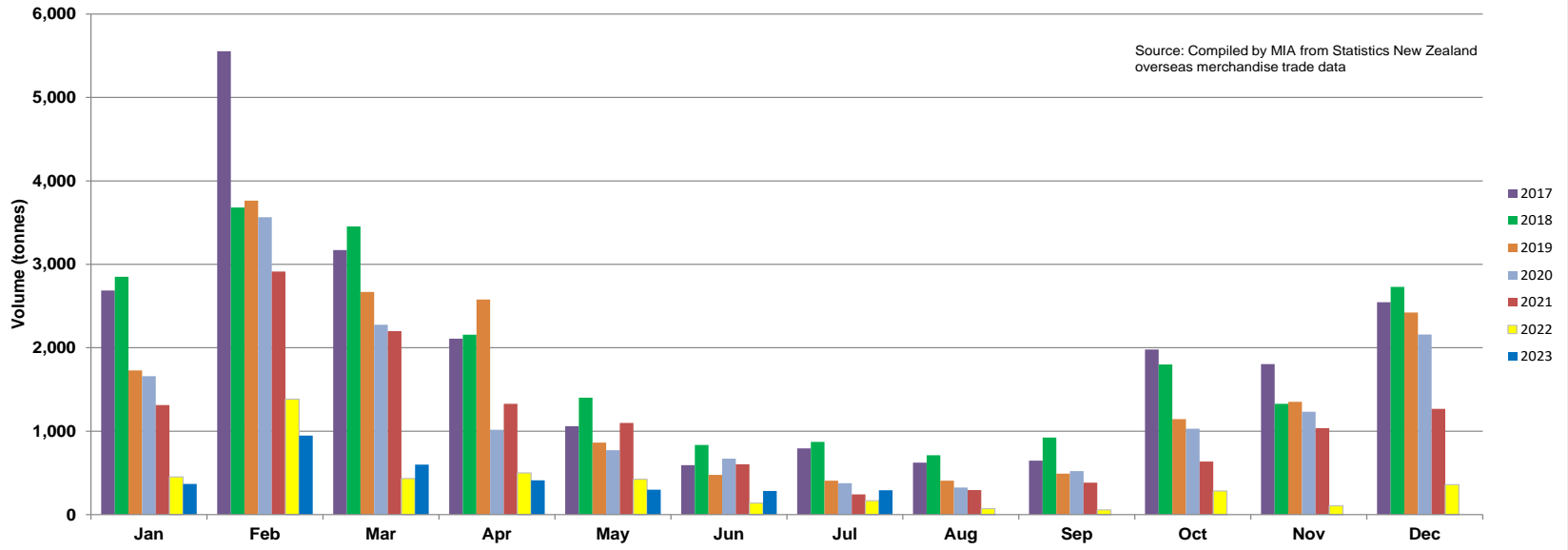
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States, by value, 2017 - 2023**

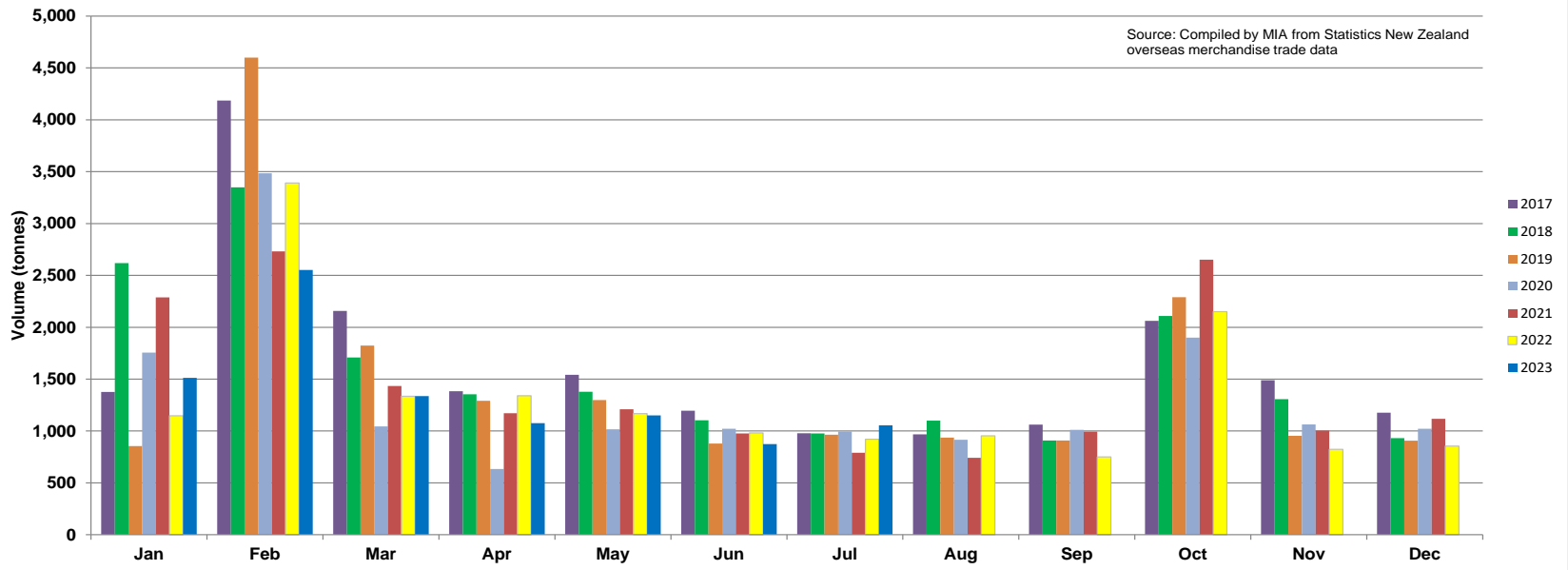


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

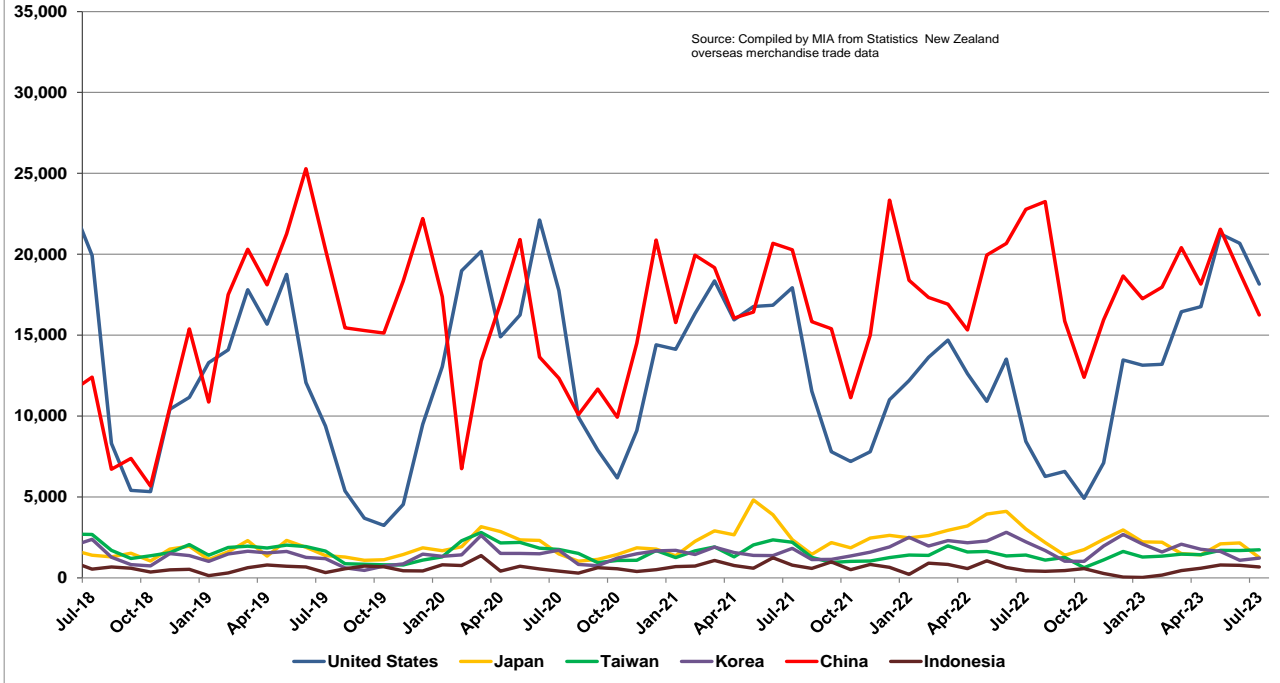
Monthly chilled lamb exports to the UK by volume (tonnes)



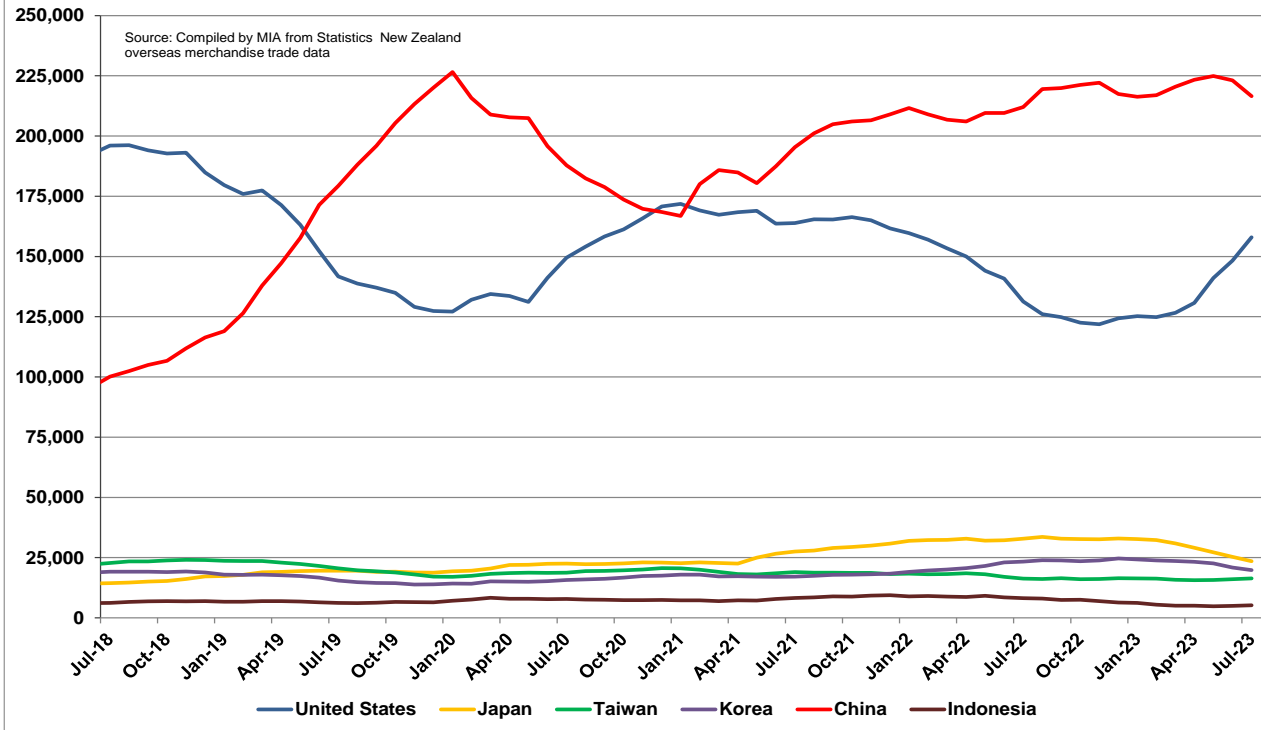
Monthly chilled lamb exports to EU (excluding UK) by volume (tonnes)



### Monthly beef exports to selected markets by volume (tonnes)



### Beef exports to selected markets - rolling 12 month volume (tonnes)

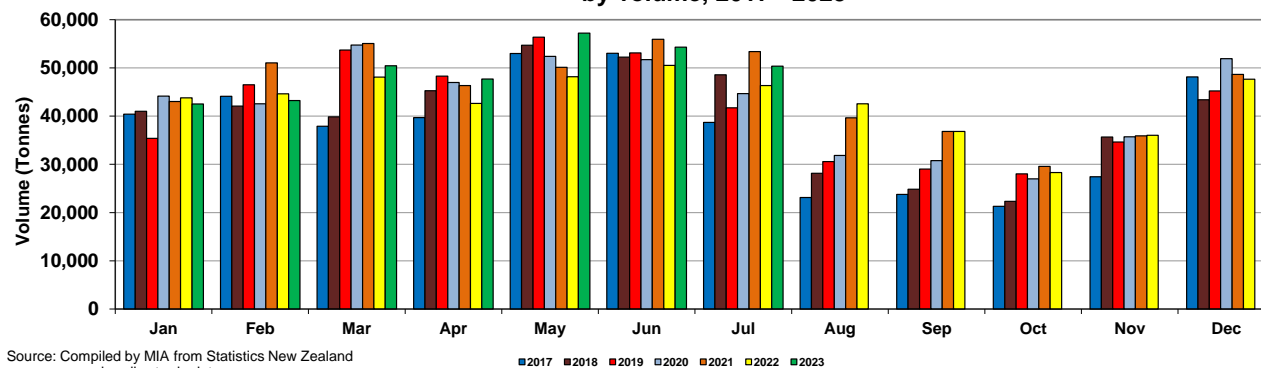


**Monthly exports of beef and edible offal to all market, 2017-2023, by volume  
(Tonnes)**

|                             | 2017          |               |               |               |               |               |               |               |               |               |               |               |                |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 37,098        | 40,779        | 33,995        | 35,609        | 48,199        | 47,529        | 35,149        | 20,883        | 21,571        | 19,443        | 25,044        | 43,923        | 409,222        |
| Edible beef offal           | 3,296         | 3,337         | 3,894         | 4,093         | 4,774         | 5,483         | 3,546         | 2,240         | 2,193         | 1,850         | 2,404         | 4,191         | 41,301         |
| <b>Total (beef + offal)</b> | <b>40,394</b> | <b>44,116</b> | <b>37,888</b> | <b>39,703</b> | <b>52,973</b> | <b>53,012</b> | <b>38,695</b> | <b>23,122</b> | <b>23,764</b> | <b>21,293</b> | <b>27,448</b> | <b>48,115</b> | <b>450,524</b> |
|                             | 2018          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 37,689        | 38,451        | 36,195        | 41,278        | 50,034        | 46,983        | 44,375        | 25,426        | 22,518        | 20,171        | 32,449        | 39,655        | 435,224        |
| Edible beef offal           | 3,336         | 3,632         | 3,650         | 3,983         | 4,666         | 5,233         | 4,205         | 2,734         | 2,317         | 2,175         | 3,232         | 3,724         | 42,885         |
| <b>Total (beef + offal)</b> | <b>41,025</b> | <b>42,082</b> | <b>39,845</b> | <b>45,261</b> | <b>54,700</b> | <b>52,217</b> | <b>48,580</b> | <b>28,160</b> | <b>24,834</b> | <b>22,346</b> | <b>35,680</b> | <b>43,379</b> | <b>478,109</b> |
|                             | 2019          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 32,596        | 42,368        | 48,874        | 44,103        | 51,713        | 48,674        | 38,094        | 28,119        | 26,378        | 25,649        | 31,654        | 41,472        | 459,693        |
| Edible beef offal           | 2,803         | 4,148         | 4,836         | 4,208         | 4,670         | 4,452         | 3,616         | 2,438         | 2,629         | 2,358         | 2,965         | 3,768         | 42,892         |
| <b>Total (beef + offal)</b> | <b>35,398</b> | <b>46,516</b> | <b>53,710</b> | <b>48,311</b> | <b>56,383</b> | <b>53,125</b> | <b>41,710</b> | <b>30,557</b> | <b>29,007</b> | <b>28,007</b> | <b>34,620</b> | <b>45,239</b> | <b>502,585</b> |
|                             | 2020          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 40,354        | 38,611        | 50,284        | 43,496        | 48,701        | 47,394        | 40,574        | 29,126        | 28,099        | 24,551        | 32,977        | 47,594        | 471,761        |
| Edible beef offal           | 3,781         | 3,950         | 4,449         | 3,487         | 3,686         | 4,343         | 4,109         | 2,704         | 2,663         | 2,459         | 2,751         | 4,332         | 42,714         |
| <b>Total (beef + offal)</b> | <b>44,135</b> | <b>42,561</b> | <b>54,733</b> | <b>46,983</b> | <b>52,387</b> | <b>51,737</b> | <b>44,683</b> | <b>31,829</b> | <b>30,762</b> | <b>27,011</b> | <b>35,728</b> | <b>51,926</b> | <b>514,475</b> |
|                             | 2021          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 39,446        | 47,532        | 50,198        | 42,959        | 46,162        | 51,455        | 49,370        | 36,153        | 33,763        | 27,322        | 33,278        | 44,900        | 502,538        |
| Edible beef offal           | 3,578         | 3,497         | 4,861         | 3,387         | 3,966         | 4,475         | 4,034         | 3,481         | 3,051         | 2,250         | 2,626         | 3,746         | 42,952         |
| <b>Total (beef + offal)</b> | <b>43,024</b> | <b>51,029</b> | <b>55,059</b> | <b>46,346</b> | <b>50,128</b> | <b>55,930</b> | <b>53,404</b> | <b>39,634</b> | <b>36,815</b> | <b>29,571</b> | <b>35,904</b> | <b>48,646</b> | <b>545,491</b> |
|                             | 2022          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 40,716        | 41,690        | 44,448        | 39,527        | 44,640        | 47,052        | 42,906        | 39,829        | 33,719        | 26,412        | 33,237        | 44,700        | 478,877        |
| Edible beef offal           | 3,072         | 2,932         | 3,659         | 3,129         | 3,547         | 3,475         | 3,454         | 2,716         | 3,100         | 1,877         | 2,800         | 2,940         | 36,701         |
| <b>Total (beef + offal)</b> | <b>43,787</b> | <b>44,622</b> | <b>48,106</b> | <b>42,656</b> | <b>48,187</b> | <b>50,527</b> | <b>46,360</b> | <b>42,545</b> | <b>36,819</b> | <b>28,289</b> | <b>36,037</b> | <b>47,640</b> | <b>515,577</b> |
|                             | 2023          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 40,070        | 40,218        | 46,594        | 44,161        | 52,833        | 50,637        | 46,242        |               |               |               |               |               | 320,755        |
| Edible beef offal           | 2,437         | 3,009         | 3,863         | 3,523         | 4,395         | 3,662         | 4,125         |               |               |               |               |               | 25,014         |
| <b>Total (beef + offal)</b> | <b>42,507</b> | <b>43,227</b> | <b>50,457</b> | <b>47,684</b> | <b>57,228</b> | <b>54,299</b> | <b>50,367</b> |               |               |               |               |               | <b>345,769</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,  
by volume, 2017 - 2023**



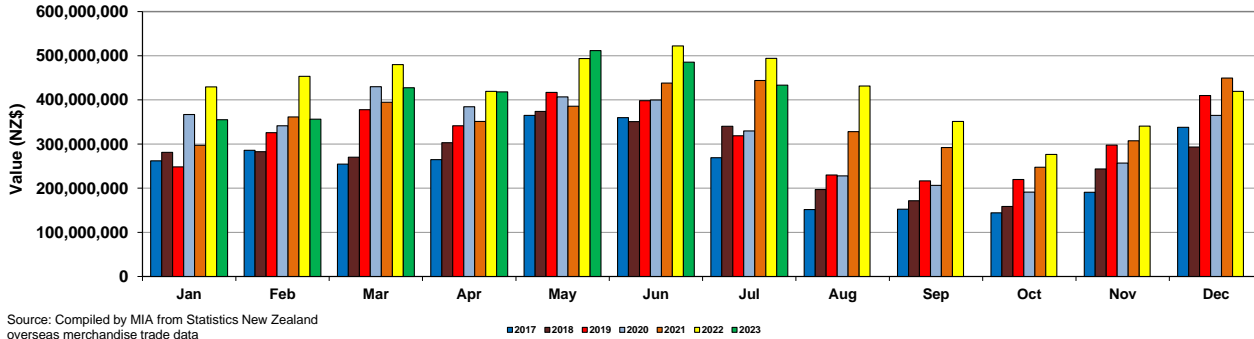
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets, 2017-2023, by value  
(NZ\$)**

|                             | 2017               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 247,966,378        | 270,774,540        | 236,922,518        | 249,289,701        | 343,829,268        | 336,391,437        | 254,163,803        | 143,179,542        | 143,575,577        | 137,396,674        | 180,967,984        | 321,403,300        | 2,865,860,722        |
| Edible beef offal           | 14,156,415         | 15,055,572         | 17,571,366         | 15,422,688         | 21,201,183         | 23,398,487         | 14,701,888         | 8,492,028          | 6,642,287          | 6,704,295          | 9,882,328          | 16,507,985         | 171,736,522          |
| <b>Total (beef + offal)</b> | <b>262,122,793</b> | <b>285,830,112</b> | <b>254,493,884</b> | <b>264,712,389</b> | <b>365,030,451</b> | <b>359,789,924</b> | <b>268,865,691</b> | <b>151,671,570</b> | <b>152,217,864</b> | <b>144,100,969</b> | <b>190,850,312</b> | <b>337,911,285</b> | <b>3,037,597,244</b> |
|                             | 2018               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 267,322,660        | 268,222,846        | 256,618,700        | 286,651,648        | 354,498,570        | 329,389,742        | 321,901,011        | 186,250,449        | 161,966,946        | 149,981,708        | 230,726,630        | 277,899,515        | 3,091,430,425        |
| Edible beef offal           | 13,654,526         | 14,436,421         | 13,686,151         | 16,260,946         | 19,262,660         | 21,286,804         | 18,137,564         | 10,686,006         | 9,652,923          | 8,541,825          | 12,887,317         | 15,313,758         | 173,806,901          |
| <b>Total (beef + offal)</b> | <b>280,977,186</b> | <b>282,659,267</b> | <b>270,304,851</b> | <b>302,912,594</b> | <b>373,761,230</b> | <b>350,676,546</b> | <b>340,038,575</b> | <b>196,936,455</b> | <b>171,619,869</b> | <b>158,523,533</b> | <b>243,613,947</b> | <b>293,213,273</b> | <b>3,265,237,326</b> |
|                             | 2019               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 236,471,903        | 309,349,292        | 357,158,824        | 322,467,778        | 394,146,119        | 375,779,958        | 300,448,755        | 218,279,066        | 204,210,023        | 209,054,663        | 282,411,128        | 390,175,898        | 3,599,953,407        |
| Edible beef offal           | 11,820,051         | 16,409,493         | 20,753,683         | 18,828,036         | 22,760,385         | 22,320,612         | 18,117,246         | 11,739,363         | 12,151,756         | 10,649,496         | 15,295,435         | 19,865,879         | 200,711,435          |
| <b>Total (beef + offal)</b> | <b>248,291,954</b> | <b>325,758,785</b> | <b>377,912,507</b> | <b>341,295,814</b> | <b>416,906,504</b> | <b>398,100,570</b> | <b>318,566,001</b> | <b>230,018,429</b> | <b>216,361,779</b> | <b>219,704,159</b> | <b>297,706,563</b> | <b>410,041,777</b> | <b>3,800,664,842</b> |
|                             | 2020               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 348,639,777        | 322,462,478        | 405,384,765        | 364,063,579        | 386,313,674        | 379,403,918        | 310,441,506        | 215,683,414        | 195,980,215        | 179,827,550        | 244,167,266        | 344,164,129        | 3,696,532,271        |
| Edible beef offal           | 17,999,598         | 19,098,898         | 24,271,546         | 20,307,181         | 20,590,167         | 20,111,250         | 19,060,673         | 12,230,113         | 10,259,446         | 11,234,548         | 12,848,080         | 20,862,703         | 208,874,203          |
| <b>Total (beef + offal)</b> | <b>366,639,375</b> | <b>341,561,376</b> | <b>429,656,311</b> | <b>384,370,760</b> | <b>406,903,841</b> | <b>399,515,168</b> | <b>329,502,179</b> | <b>227,913,527</b> | <b>206,239,661</b> | <b>191,062,098</b> | <b>257,015,346</b> | <b>365,026,832</b> | <b>3,905,406,474</b> |
|                             | 2021               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 280,071,248        | 343,005,861        | 368,776,335        | 331,837,913        | 361,489,214        | 411,064,039        | 414,119,684        | 305,064,553        | 270,059,858        | 230,251,902        | 288,457,258        | 427,623,777        | 4,031,821,642        |
| Edible beef offal           | 16,991,941         | 18,380,055         | 25,760,490         | 19,461,351         | 24,255,869         | 27,153,113         | 29,756,056         | 23,119,299         | 22,033,581         | 17,086,845         | 18,715,440         | 21,824,945         | 264,538,985          |
| <b>Total (beef + offal)</b> | <b>297,063,189</b> | <b>361,385,916</b> | <b>394,536,825</b> | <b>351,299,264</b> | <b>385,745,083</b> | <b>438,217,152</b> | <b>443,875,740</b> | <b>328,183,852</b> | <b>292,093,439</b> | <b>247,338,747</b> | <b>307,172,698</b> | <b>449,448,722</b> | <b>4,296,360,627</b> |
|                             | 2022               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 404,357,551        | 433,183,069        | 451,569,597        | 395,008,012        | 467,142,561        | 493,728,528        | 464,918,503        | 408,572,085        | 329,174,627        | 263,263,684        | 321,810,941        | 397,539,668        | 4,830,268,826        |
| Edible beef offal           | 25,225,486         | 20,211,519         | 28,266,523         | 24,184,167         | 26,355,242         | 28,514,063         | 29,234,585         | 22,640,124         | 22,105,835         | 13,305,958         | 18,715,372         | 21,826,154         | 280,585,028          |
| <b>Total (beef + offal)</b> | <b>429,583,037</b> | <b>453,394,588</b> | <b>479,836,120</b> | <b>419,192,179</b> | <b>493,497,803</b> | <b>522,242,591</b> | <b>494,153,088</b> | <b>431,212,209</b> | <b>351,280,462</b> | <b>276,569,642</b> | <b>340,526,313</b> | <b>419,365,822</b> | <b>5,110,853,854</b> |
|                             | 2023               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| Beef exports                | 340,100,951        | 337,115,305        | 402,388,437        | 395,077,765        | 482,380,341        | 457,709,185        | 404,908,446        |                    |                    |                    |                    |                    | 2,819,680,430        |
| Edible beef offal           | 15,131,033         | 19,293,027         | 25,011,246         | 23,110,720         | 29,144,536         | 27,765,448         | 28,349,848         |                    |                    |                    |                    |                    | 167,805,858          |
| <b>Total (beef + offal)</b> | <b>355,231,984</b> | <b>356,408,332</b> | <b>427,399,683</b> | <b>418,188,485</b> | <b>511,524,877</b> | <b>485,474,633</b> | <b>433,258,294</b> |                    |                    |                    |                    |                    | <b>2,987,486,288</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,  
by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

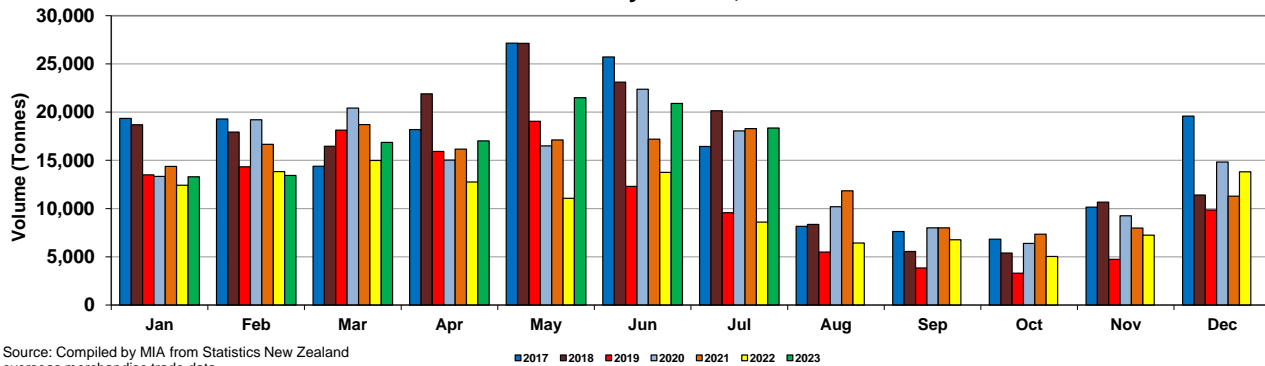
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of beef and edible offal to the United States, 2017-2023, by volume  
(Tonnes)**

|                             | 2017   |        |        |        |        |        |        |        |       |       |        |        |                |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|--------|--------|----------------|
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077  | 7,541 | 6,702 | 10,054 | 19,372 | 191,093        |
| Edible beef offal           | 114    | 111    | 226    | 80     | 260    | 217    | 193    | 83     | 86    | 118   | 93     | 225    | 1,806          |
| <b>Total (beef + offal)</b> | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160  | 7,627 | 6,820 | 10,147 | 19,597 | <b>192,899</b> |
|                             | 2018   |        |        |        |        |        |        |        |       |       |        |        |                |
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307  | 5,411 | 5,326 | 10,415 | 11,158 | 184,863        |
| Edible beef offal           | 165    | 170    | 141    | 90     | 195    | 156    | 221    | 54     | 146   | 66    | 262    | 245    | 1,911          |
| <b>Total (beef + offal)</b> | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361  | 5,557 | 5,392 | 10,677 | 11,403 | <b>186,774</b> |
|                             | 2019   |        |        |        |        |        |        |        |       |       |        |        |                |
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376  | 5,369  | 3,690 | 3,242 | 4,533  | 9,496  | 127,408        |
| Edible beef offal           | 205    | 242    | 326    | 254    | 299    | 230    | 205    | 133    | 142   | 61    | 196    | 357    | 2,650          |
| <b>Total (beef + offal)</b> | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581  | 5,502  | 3,832 | 3,303 | 4,729  | 9,853  | <b>130,058</b> |
|                             | 2020   |        |        |        |        |        |        |        |       |       |        |        |                |
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940  | 7,894 | 6,181 | 9,096  | 14,402 | 170,723        |
| Edible beef offal           | 284    | 233    | 247    | 139    | 260    | 255    | 309    | 245    | 110   | 199   | 153    | 434    | 2,868          |
| <b>Total (beef + offal)</b> | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249  | 14,836 | <b>173,591</b> |
|                             | 2021   |        |        |        |        |        |        |        |       |       |        |        |                |
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795  | 11,012 | 161,647        |
| Edible beef offal           | 254    | 329    | 358    | 210    | 344    | 350    | 365    | 297    | 215   | 166   | 183    | 282    | 3,353          |
| <b>Total (beef + offal)</b> | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978  | 11,294 | <b>165,000</b> |
|                             | 2022   |        |        |        |        |        |        |        |       |       |        |        |                |
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,525 | 8,433  | 6,264  | 6,581 | 4,918 | 7,099  | 13,471 | 124,327        |
| Edible beef offal           | 236    | 208    | 298    | 138    | 152    | 221    | 164    | 156    | 187   | 120   | 143    | 336    | 2,359          |
| <b>Total (beef + offal)</b> | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 13,746 | 8,597  | 6,420  | 6,768 | 5,038 | 7,242  | 13,807 | <b>126,686</b> |
|                             | 2023   |        |        |        |        |        |        |        |       |       |        |        |                |
|                             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |                |
| Beef exports                | 13,141 | 13,194 | 16,447 | 16,764 | 21,263 | 20,673 | 18,154 |        |       |       |        |        | 119,636        |
| Edible beef offal           | 157    | 245    | 409    | 249    | 242    | 234    | 208    |        |       |       |        |        | 1,744          |
| <b>Total (beef + offal)</b> | 13,298 | 13,439 | 16,856 | 17,013 | 21,505 | 20,907 | 18,362 |        |       |       |        |        | <b>121,380</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,  
by volume, 2017 - 2023**



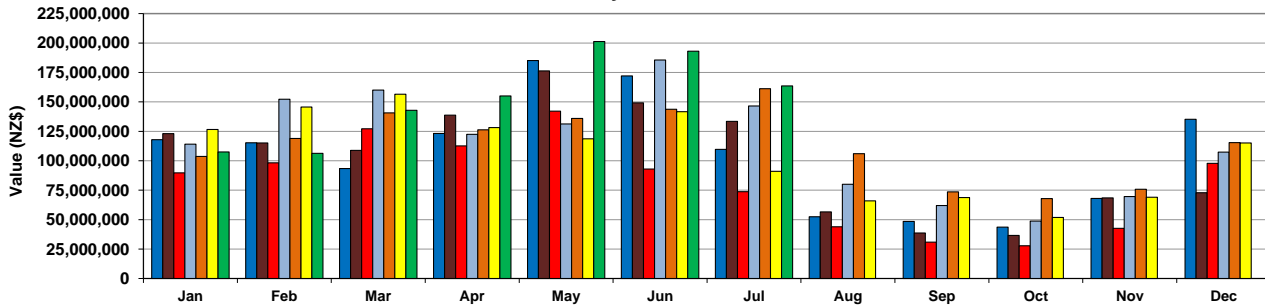
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States, 2017-2023, by value (NZ\$)**

|                             | 2017               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|--------------------|----------------------|
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 117,090,604        | 114,648,075        | 91,645,264         | 122,499,386        | 183,124,115        | 170,647,396        | 108,272,827        | 51,853,239         | 47,615,980        | 42,841,971        | 67,097,580        | 133,380,731        | <b>1,250,717,168</b> |
| <b>Edible beef offal</b>    | 876,400            | 630,362            | 1,688,729          | 626,529            | 1,940,568          | 1,431,534          | 1,349,281          | 632,496            | 828,316           | 720,262           | 870,903           | 1,903,461          | <b>13,498,841</b>    |
| <b>Total (beef + offal)</b> | <b>117,967,004</b> | <b>115,278,437</b> | <b>93,333,993</b>  | <b>123,125,915</b> | <b>185,064,683</b> | <b>172,078,930</b> | <b>109,622,108</b> | <b>52,485,735</b>  | <b>48,444,296</b> | <b>43,562,233</b> | <b>67,968,483</b> | <b>135,284,192</b> | <b>1,264,216,009</b> |
|                             | 2018               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 121,737,698        | 113,430,953        | 107,699,139        | 137,893,978        | 175,178,273        | 147,648,625        | 131,286,228        | 55,996,771         | 37,404,094        | 35,872,799        | 66,288,777        | 70,473,261         | <b>1,200,910,596</b> |
| <b>Edible beef offal</b>    | 1,334,483          | 1,636,946          | 1,153,152          | 823,111            | 1,140,644          | 1,455,283          | 2,113,605          | 519,944            | 1,238,766         | 675,154           | 2,108,165         | 2,319,062          | <b>16,518,315</b>    |
| <b>Total (beef + offal)</b> | <b>123,072,181</b> | <b>115,067,899</b> | <b>108,852,291</b> | <b>138,717,089</b> | <b>176,318,917</b> | <b>149,103,908</b> | <b>133,399,833</b> | <b>56,516,715</b>  | <b>38,642,860</b> | <b>36,547,953</b> | <b>68,396,942</b> | <b>72,792,323</b>  | <b>1,217,428,911</b> |
|                             | 2019               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 87,762,755         | 95,765,717         | 124,028,614        | 110,304,637        | 139,462,357        | 91,082,052         | 72,203,966         | 42,891,007         | 29,734,456        | 27,153,216        | 40,971,607        | 93,975,216         | <b>955,335,600</b>   |
| <b>Edible beef offal</b>    | 2,005,336          | 2,417,955          | 3,152,754          | 2,348,475          | 2,624,962          | 1,925,295          | 1,571,128          | 1,048,631          | 1,201,435         | 593,566           | 1,680,837         | 3,819,939          | <b>24,390,313</b>    |
| <b>Total (beef + offal)</b> | <b>89,768,091</b>  | <b>98,183,672</b>  | <b>127,181,368</b> | <b>112,653,112</b> | <b>142,087,319</b> | <b>93,007,347</b>  | <b>73,775,094</b>  | <b>43,939,638</b>  | <b>30,935,891</b> | <b>27,746,782</b> | <b>42,652,444</b> | <b>97,795,155</b>  | <b>979,725,913</b>   |
|                             | 2020               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 111,677,091        | 150,205,152        | 157,657,008        | 121,273,777        | 129,170,226        | 183,494,978        | 144,249,012        | 77,882,891         | 60,950,594        | 47,026,918        | 67,809,100        | 103,167,068        | <b>1,354,563,815</b> |
| <b>Edible beef offal</b>    | 2,442,346          | 2,094,102          | 2,346,588          | 1,192,562          | 2,076,104          | 2,004,001          | 2,287,079          | 2,140,106          | 1,010,803         | 1,715,698         | 1,739,097         | 4,189,107          | <b>25,237,593</b>    |
| <b>Total (beef + offal)</b> | <b>114,119,437</b> | <b>152,299,254</b> | <b>160,003,596</b> | <b>122,466,339</b> | <b>131,246,330</b> | <b>185,498,979</b> | <b>146,536,091</b> | <b>80,022,997</b>  | <b>61,961,397</b> | <b>48,742,616</b> | <b>69,548,197</b> | <b>107,356,175</b> | <b>1,379,801,408</b> |
|                             | 2021               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 101,547,961        | 115,470,226        | 136,724,273        | 123,672,811        | 132,106,819        | 139,848,891        | 156,665,660        | 102,293,157        | 70,134,346        | 65,396,695        | 73,055,958        | 110,265,957        | <b>1,327,182,754</b> |
| <b>Edible beef offal</b>    | 2,175,615          | 3,418,878          | 3,887,172          | 2,529,319          | 3,872,777          | 3,861,733          | 4,536,838          | 3,724,920          | 3,379,441         | 2,478,091         | 2,666,752         | 5,116,754          | <b>41,648,290</b>    |
| <b>Total (beef + offal)</b> | <b>103,723,576</b> | <b>118,889,104</b> | <b>140,611,445</b> | <b>126,202,130</b> | <b>135,979,596</b> | <b>143,710,624</b> | <b>161,202,498</b> | <b>106,018,077</b> | <b>73,513,787</b> | <b>67,874,786</b> | <b>75,722,710</b> | <b>115,382,711</b> | <b>1,368,831,044</b> |
|                             | 2022               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 122,995,693        | 142,571,152        | 152,822,670        | 126,466,620        | 116,852,820        | 139,609,687        | 89,272,931         | 64,370,193         | 66,608,788        | 50,364,470        | 67,630,718        | 111,451,645        | <b>1,251,017,387</b> |
| <b>Edible beef offal</b>    | 3,551,463          | 2,995,200          | 3,628,366          | 1,683,631          | 1,715,047          | 2,106,743          | 1,818,503          | 1,537,502          | 2,188,411         | 1,441,497         | 1,449,854         | 3,727,184          | <b>27,843,401</b>    |
| <b>Total (beef + offal)</b> | <b>126,547,156</b> | <b>145,566,352</b> | <b>156,451,036</b> | <b>128,150,251</b> | <b>118,567,867</b> | <b>141,716,430</b> | <b>91,091,434</b>  | <b>65,907,695</b>  | <b>68,797,199</b> | <b>51,805,967</b> | <b>69,080,572</b> | <b>115,178,829</b> | <b>1,278,860,788</b> |
|                             | 2023               |                    |                    |                    |                    |                    |                    |                    |                   |                   |                   |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep               | Oct               | Nov               | Dec                |                      |
| <b>Beef exports</b>         | 106,472,266        | 104,365,508        | 139,401,612        | 152,814,414        | 198,960,562        | 190,701,872        | 161,172,656        |                    |                   |                   |                   |                    | <b>1,053,888,890</b> |
| <b>Edible beef offal</b>    | 1,046,250          | 1,965,505          | 3,419,374          | 2,196,433          | 2,330,689          | 2,280,407          | 2,296,287          |                    |                   |                   |                   |                    | <b>15,534,945</b>    |
| <b>Total (beef + offal)</b> | <b>107,518,516</b> | <b>106,331,013</b> | <b>142,820,986</b> | <b>155,010,847</b> | <b>201,291,251</b> | <b>192,982,279</b> | <b>163,468,943</b> |                    |                   |                   |                   |                    | <b>1,069,423,835</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States, by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

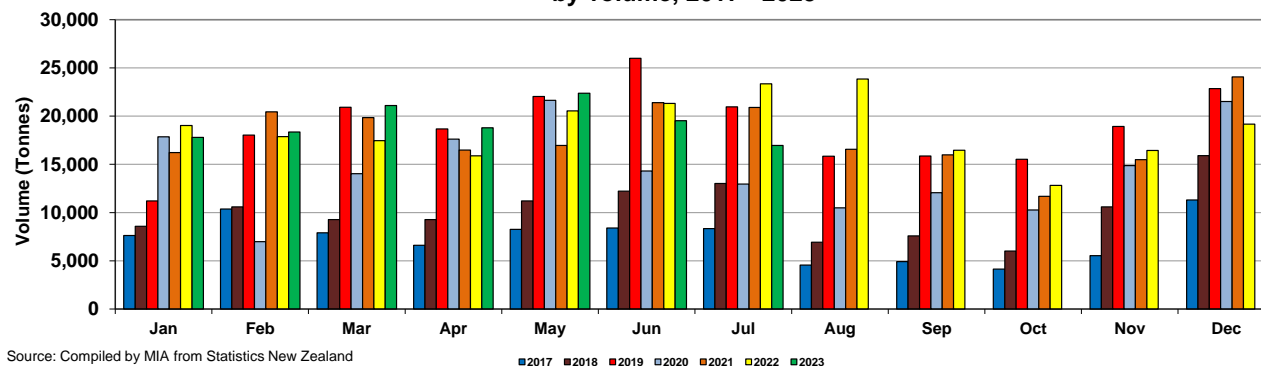
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

Monthly, exports of beef and edible offal to China, 2017-2023, by volume  
(Tonnes)

|                             | 2017          |               |               |               |               |               |               |               |               |               |               |               |                |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 7,272         | 9,999         | 7,626         | 6,288         | 7,884         | 8,073         | 7,911         | 4,373         | 4,810         | 3,970         | 5,346         | 10,861        | 84,413         |
| Edible beef offal           | 350           | 377           | 277           | 310           | 375           | 333           | 428           | 177           | 108           | 160           | 178           | 446           | 3,519          |
| <b>Total (beef + offal)</b> | <b>7,622</b>  | <b>10,376</b> | <b>7,903</b>  | <b>6,598</b>  | <b>8,259</b>  | <b>8,406</b>  | <b>8,339</b>  | <b>4,550</b>  | <b>4,918</b>  | <b>4,130</b>  | <b>5,524</b>  | <b>11,307</b> | <b>87,932</b>  |
|                             | 2018          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 8,278         | 10,028        | 8,865         | 8,827         | 10,772        | 11,569        | 12,408        | 6,707         | 7,379         | 5,675         | 10,157        | 15,387        | 116,052        |
| Edible beef offal           | 305           | 567           | 417           | 439           | 441           | 657           | 613           | 223           | 198           | 338           | 433           | 521           | 5,152          |
| <b>Total (beef + offal)</b> | <b>8,583</b>  | <b>10,595</b> | <b>9,282</b>  | <b>9,266</b>  | <b>11,213</b> | <b>12,226</b> | <b>13,021</b> | <b>6,930</b>  | <b>7,577</b>  | <b>6,013</b>  | <b>10,590</b> | <b>15,908</b> | <b>121,204</b> |
|                             | 2019          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 10,868        | 17,512        | 20,309        | 18,107        | 21,253        | 25,290        | 20,303        | 15,448        | 15,282        | 15,126        | 18,340        | 22,206        | 220,044        |
| Edible beef offal           | 338           | 530           | 604           | 571           | 792           | 701           | 661           | 396           | 577           | 407           | 587           | 643           | 6,807          |
| <b>Total (beef + offal)</b> | <b>11,206</b> | <b>18,042</b> | <b>20,913</b> | <b>18,678</b> | <b>22,045</b> | <b>25,991</b> | <b>20,964</b> | <b>15,844</b> | <b>15,859</b> | <b>15,533</b> | <b>18,927</b> | <b>22,849</b> | <b>226,851</b> |
|                             | 2020          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 17,374        | 6,746         | 13,396        | 16,987        | 20,912        | 13,649        | 12,341        | 10,079        | 11,669        | 9,925         | 14,506        | 20,877        | 168,461        |
| Edible beef offal           | 482           | 246           | 631           | 633           | 723           | 666           | 608           | 403           | 388           | 336           | 359           | 643           | 6,118          |
| <b>Total (beef + offal)</b> | <b>17,856</b> | <b>6,992</b>  | <b>14,027</b> | <b>17,620</b> | <b>21,635</b> | <b>14,315</b> | <b>12,949</b> | <b>10,482</b> | <b>12,057</b> | <b>10,261</b> | <b>14,865</b> | <b>21,520</b> | <b>174,579</b> |
|                             | 2021          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 15,772        | 19,942        | 19,166        | 16,052        | 16,422        | 20,678        | 20,281        | 15,836        | 15,396        | 11,131        | 14,990        | 23,343        | 209,009        |
| Edible beef offal           | 442           | 494           | 689           | 436           | 538           | 715           | 620           | 720           | 580           | 547           | 500           | 728           | 7,009          |
| <b>Total (beef + offal)</b> | <b>16,214</b> | <b>20,436</b> | <b>19,855</b> | <b>16,488</b> | <b>16,960</b> | <b>21,393</b> | <b>20,901</b> | <b>16,556</b> | <b>15,976</b> | <b>11,678</b> | <b>15,490</b> | <b>24,071</b> | <b>216,018</b> |
|                             | 2022          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 18,385        | 17,328        | 16,910        | 15,318        | 19,956        | 20,671        | 22,775        | 23,252        | 15,867        | 12,399        | 15,941        | 18,656        | 217,458        |
| Edible beef offal           | 653           | 556           | 544           | 569           | 581           | 655           | 573           | 601           | 593           | 423           | 509           | 513           | 6,770          |
| <b>Total (beef + offal)</b> | <b>19,038</b> | <b>17,884</b> | <b>17,454</b> | <b>15,887</b> | <b>20,537</b> | <b>21,326</b> | <b>23,348</b> | <b>23,853</b> | <b>16,460</b> | <b>12,822</b> | <b>16,450</b> | <b>19,169</b> | <b>224,228</b> |
|                             | 2023          |               |               |               |               |               |               |               |               |               |               |               |                |
|                             | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| Beef exports                | 17,253        | 17,966        | 20,406        | 18,160        | 21,552        | 18,864        | 16,241        |               |               |               |               |               | 130,442        |
| Edible beef offal           | 545           | 378           | 704           | 627           | 819           | 666           | 716           |               |               |               |               |               | 4,455          |
| <b>Total (beef + offal)</b> | <b>17,798</b> | <b>18,344</b> | <b>21,110</b> | <b>18,787</b> | <b>22,371</b> | <b>19,530</b> | <b>16,957</b> |               |               |               |               |               | <b>134,897</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

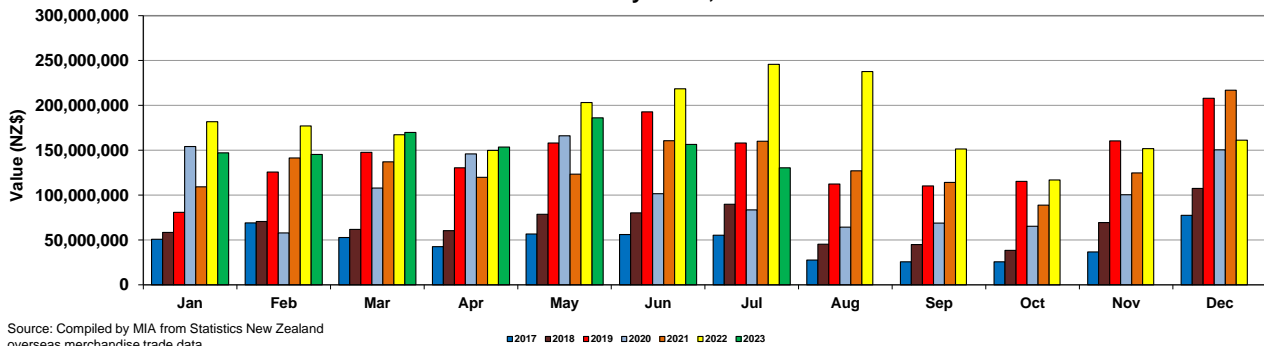


**Monthly exports of beef and edible offal to China, 2017-2023, by value  
(NZ\$)**

|                             | 2017               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 49,162,014         | 67,230,677         | 51,247,233         | 41,183,013         | 54,789,001         | 54,344,668         | 53,513,720         | 26,859,888         | 25,131,615         | 24,852,341         | 35,834,274         | 75,434,766         | <b>559,583,210</b>   |
| <b>Edible beef offal</b>    | 1,641,363          | 1,802,822          | 1,394,634          | 1,399,469          | 1,797,173          | 1,723,960          | 1,846,266          | 811,018            | 488,255            | 715,549            | 780,472            | 1,930,407          | <b>16,331,388</b>    |
| <b>Total (beef + offal)</b> | <b>50,803,377</b>  | <b>69,033,499</b>  | <b>52,641,867</b>  | <b>42,582,482</b>  | <b>56,586,174</b>  | <b>56,068,628</b>  | <b>55,359,986</b>  | <b>27,670,906</b>  | <b>25,619,870</b>  | <b>25,567,890</b>  | <b>36,614,746</b>  | <b>77,365,173</b>  | <b>575,914,598</b>   |
|                             | 2018               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 57,048,528         | 68,308,910         | 60,008,523         | 58,417,172         | 76,274,279         | 77,095,942         | 87,056,786         | 44,213,393         | 43,918,431         | 37,330,496         | 67,602,269         | 104,824,491        | <b>782,099,220</b>   |
| <b>Edible beef offal</b>    | 1,463,198          | 2,330,633          | 1,780,730          | 2,028,866          | 2,329,546          | 3,041,232          | 2,796,332          | 1,027,483          | 897,107            | 1,174,688          | 1,720,933          | 2,599,765          | <b>23,190,513</b>    |
| <b>Total (beef + offal)</b> | <b>58,511,726</b>  | <b>70,639,543</b>  | <b>61,789,253</b>  | <b>60,446,038</b>  | <b>78,603,825</b>  | <b>80,137,174</b>  | <b>89,853,118</b>  | <b>45,240,876</b>  | <b>44,815,538</b>  | <b>38,505,184</b>  | <b>69,323,202</b>  | <b>107,424,256</b> | <b>805,289,733</b>   |
|                             | 2019               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 79,133,813         | 123,211,776        | 144,724,709        | 127,544,350        | 153,596,495        | 188,282,536        | 154,077,583        | 109,882,750        | 107,416,195        | 112,612,033        | 157,326,026        | 203,570,181        | <b>1,661,378,447</b> |
| <b>Edible beef offal</b>    | 1,586,568          | 2,483,227          | 2,944,915          | 2,804,376          | 4,443,973          | 4,519,615          | 4,044,559          | 2,557,775          | 2,821,829          | 2,628,055          | 3,094,177          | 4,413,175          | <b>38,342,244</b>    |
| <b>Total (beef + offal)</b> | <b>80,720,381</b>  | <b>125,695,003</b> | <b>147,669,624</b> | <b>130,348,726</b> | <b>158,040,468</b> | <b>192,802,151</b> | <b>158,122,142</b> | <b>112,440,525</b> | <b>110,238,024</b> | <b>115,240,088</b> | <b>160,420,203</b> | <b>207,983,356</b> | <b>1,699,720,691</b> |
|                             | 2020               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 151,111,563        | 56,318,838         | 103,805,232        | 141,725,513        | 161,240,782        | 97,470,629         | 79,693,238         | 62,052,041         | 67,086,487         | 63,545,976         | 98,333,980         | 147,121,298        | <b>1,229,505,577</b> |
| <b>Edible beef offal</b>    | 3,069,234          | 1,574,528          | 3,966,513          | 4,223,068          | 4,911,216          | 4,018,631          | 3,872,839          | 2,296,481          | 1,792,503          | 1,833,246          | 2,105,021          | 3,313,993          | <b>36,977,273</b>    |
| <b>Total (beef + offal)</b> | <b>154,180,797</b> | <b>57,893,366</b>  | <b>107,771,745</b> | <b>145,948,581</b> | <b>166,151,998</b> | <b>101,489,260</b> | <b>83,566,077</b>  | <b>64,348,522</b>  | <b>68,878,990</b>  | <b>65,379,222</b>  | <b>100,439,001</b> | <b>150,435,291</b> | <b>1,266,482,850</b> |
|                             | 2021               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 106,457,717        | 138,378,874        | 133,212,537        | 117,093,379        | 120,389,767        | 155,965,349        | 155,819,611        | 123,020,575        | 111,134,360        | 85,924,117         | 121,844,012        | 211,642,165        | <b>1,580,882,463</b> |
| <b>Edible beef offal</b>    | 2,681,519          | 2,977,723          | 3,943,728          | 2,789,380          | 3,064,634          | 4,626,276          | 4,181,497          | 4,141,075          | 3,081,517          | 2,973,565          | 2,818,345          | 5,214,012          | <b>42,493,271</b>    |
| <b>Total (beef + offal)</b> | <b>109,139,236</b> | <b>141,356,597</b> | <b>137,156,265</b> | <b>119,882,759</b> | <b>123,454,401</b> | <b>160,591,625</b> | <b>160,001,108</b> | <b>127,161,650</b> | <b>114,215,877</b> | <b>88,897,682</b>  | <b>124,662,357</b> | <b>216,856,177</b> | <b>1,623,375,734</b> |
|                             | 2022               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 176,693,581        | 172,855,638        | 163,055,808        | 145,800,920        | 198,733,155        | 213,156,800        | 240,202,415        | 232,198,729        | 147,180,598        | 114,088,288        | 147,518,487        | 156,811,206        | <b>2,108,295,625</b> |
| <b>Edible beef offal</b>    | 5,033,304          | 4,313,246          | 4,324,544          | 4,065,155          | 4,563,648          | 5,253,798          | 5,571,694          | 5,607,272          | 4,136,896          | 2,755,206          | 4,206,659          | 4,350,173          | <b>54,181,595</b>    |
| <b>Total (beef + offal)</b> | <b>181,726,885</b> | <b>177,168,884</b> | <b>167,380,352</b> | <b>149,866,075</b> | <b>203,296,803</b> | <b>218,410,598</b> | <b>245,774,109</b> | <b>237,806,001</b> | <b>151,317,494</b> | <b>116,843,494</b> | <b>151,725,146</b> | <b>161,161,379</b> | <b>2,162,477,220</b> |
|                             | 2023               |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
|                             | Jan                | Feb                | Mar                | Apr                | May                | Jun                | Jul                | Aug                | Sep                | Oct                | Nov                | Dec                |                      |
| <b>Beef exports</b>         | 142,653,234        | 141,745,802        | 164,295,370        | 148,316,332        | 178,366,129        | 149,624,853        | 123,844,683        |                    |                    |                    |                    |                    | <b>1,048,846,403</b> |
| <b>Edible beef offal</b>    | 4,511,258          | 3,609,341          | 5,628,373          | 5,252,245          | 7,858,251          | 6,846,968          | 6,663,016          |                    |                    |                    |                    |                    | <b>40,369,452</b>    |
| <b>Total (beef + offal)</b> | <b>147,164,492</b> | <b>145,355,143</b> | <b>169,923,743</b> | <b>153,568,577</b> | <b>186,224,380</b> | <b>156,471,821</b> | <b>130,507,699</b> |                    |                    |                    |                    |                    | <b>1,089,215,855</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China,  
by value, 2017 - 2023**



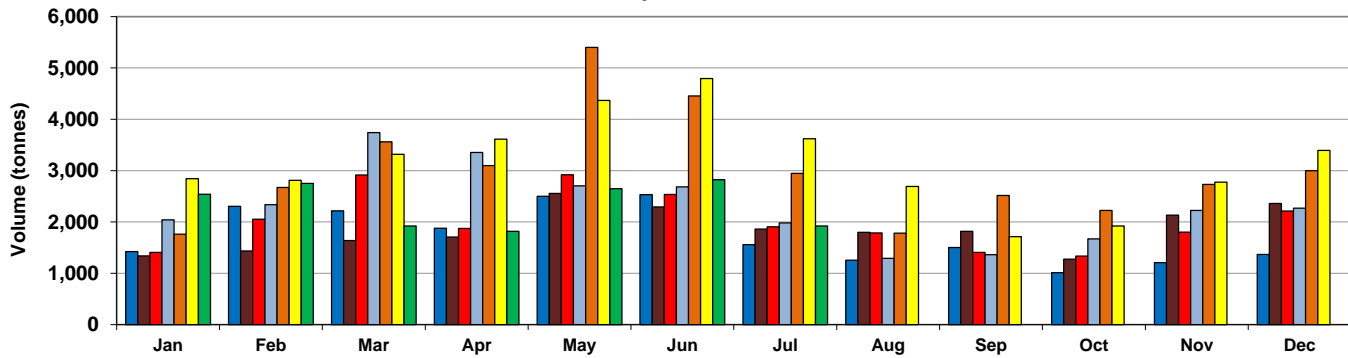
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, 2017-2023, by volume  
(Tonnes)

|                             | 2017         |              |              |              |              |              |              |              |              |              |              |              |               |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,158        | 1,836        | 1,758        | 1,519        | 1,909        | 1,856        | 1,216        | 1,000        | 1,124        | 812          | 937          | 923          | 16,048        |
| Edible beef offal           | 264          | 470          | 459          | 360          | 590          | 674          | 341          | 254          | 380          | 198          | 270          | 444          | 4,704         |
| <b>Total (beef + offal)</b> | <b>1,422</b> | <b>2,306</b> | <b>2,217</b> | <b>1,879</b> | <b>2,499</b> | <b>2,530</b> | <b>1,557</b> | <b>1,254</b> | <b>1,504</b> | <b>1,010</b> | <b>1,207</b> | <b>1,367</b> | <b>20,752</b> |
|                             | 6,012        |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | 2018         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 991          | 1,066        | 1,244        | 1,196        | 1,986        | 1,726        | 1,398        | 1,294        | 1,526        | 1,046        | 1,778        | 1,953        | 17,204        |
| Edible beef offal           | 348          | 370          | 395          | 510          | 571          | 567          | 462          | 504          | 291          | 228          | 354          | 406          | 5,006         |
| <b>Total (beef + offal)</b> | <b>1,339</b> | <b>1,436</b> | <b>1,639</b> | <b>1,706</b> | <b>2,557</b> | <b>2,293</b> | <b>1,860</b> | <b>1,798</b> | <b>1,817</b> | <b>1,274</b> | <b>2,132</b> | <b>2,359</b> | <b>22,210</b> |
|                             | 8,209        |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | 2019         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,126        | 1,613        | 2,301        | 1,347        | 2,308        | 1,893        | 1,376        | 1,292        | 1,089        | 1,118        | 1,446        | 1,858        | 18,767        |
| Edible beef offal           | 279          | 438          | 613          | 528          | 612          | 644          | 531          | 493          | 319          | 215          | 356          | 356          | 5,384         |
| <b>Total (beef + offal)</b> | <b>1,405</b> | <b>2,051</b> | <b>2,914</b> | <b>1,875</b> | <b>2,920</b> | <b>2,537</b> | <b>1,907</b> | <b>1,785</b> | <b>1,408</b> | <b>1,333</b> | <b>1,802</b> | <b>2,214</b> | <b>24,151</b> |
|                             | 2020         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,673        | 1,918        | 3,159        | 2,856        | 2,348        | 2,316        | 1,471        | 1,032        | 1,140        | 1,441        | 1,854        | 1,776        | 22,984        |
| Edible beef offal           | 368          | 417          | 582          | 499          | 355          | 368          | 510          | 258          | 221          | 228          | 372          | 492          | 4,670         |
| <b>Total (beef + offal)</b> | <b>2,041</b> | <b>2,335</b> | <b>3,741</b> | <b>3,355</b> | <b>2,703</b> | <b>2,684</b> | <b>1,981</b> | <b>1,290</b> | <b>1,361</b> | <b>1,669</b> | <b>2,226</b> | <b>2,268</b> | <b>27,654</b> |
|                             | 2021         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,364        | 2,262        | 2,902        | 2,663        | 4,817        | 3,903        | 2,360        | 1,456        | 2,185        | 1,858        | 2,455        | 2,627        | 30,852        |
| Edible beef offal           | 399          | 411          | 658          | 435          | 584          | 550          | 585          | 327          | 329          | 366          | 278          | 372          | 5,294         |
| <b>Total (beef + offal)</b> | <b>1,763</b> | <b>2,673</b> | <b>3,560</b> | <b>3,098</b> | <b>5,401</b> | <b>4,453</b> | <b>2,945</b> | <b>1,783</b> | <b>2,514</b> | <b>2,224</b> | <b>2,733</b> | <b>2,999</b> | <b>36,146</b> |
|                             | 21,727       |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | 2022         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 2,474        | 2,618        | 2,940        | 3,212        | 3,939        | 4,113        | 3,020        | 2,185        | 1,393        | 1,740        | 2,385        | 2,960        | 32,979        |
| Edible beef offal           | 368          | 192          | 378          | 399          | 429          | 682          | 599          | 506          | 322          | 183          | 391          | 432          | 4,881         |
| <b>Total (beef + offal)</b> | <b>2,842</b> | <b>2,810</b> | <b>3,318</b> | <b>3,611</b> | <b>4,368</b> | <b>4,795</b> | <b>3,619</b> | <b>2,691</b> | <b>1,715</b> | <b>1,923</b> | <b>2,776</b> | <b>3,392</b> | <b>37,860</b> |
|                             | 2023         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 2,222        | 2,204        | 1,502        | 1,422        | 2,097        | 2,155        | 1,248        |              |              |              |              |              | 12,850        |
| Edible beef offal           | 316          | 549          | 421          | 395          | 549          | 667          | 672          |              |              |              |              |              | 3,569         |
| <b>Total (beef + offal)</b> | <b>2,538</b> | <b>2,753</b> | <b>1,923</b> | <b>1,817</b> | <b>2,646</b> | <b>2,822</b> | <b>1,920</b> |              |              |              |              |              | <b>16,419</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

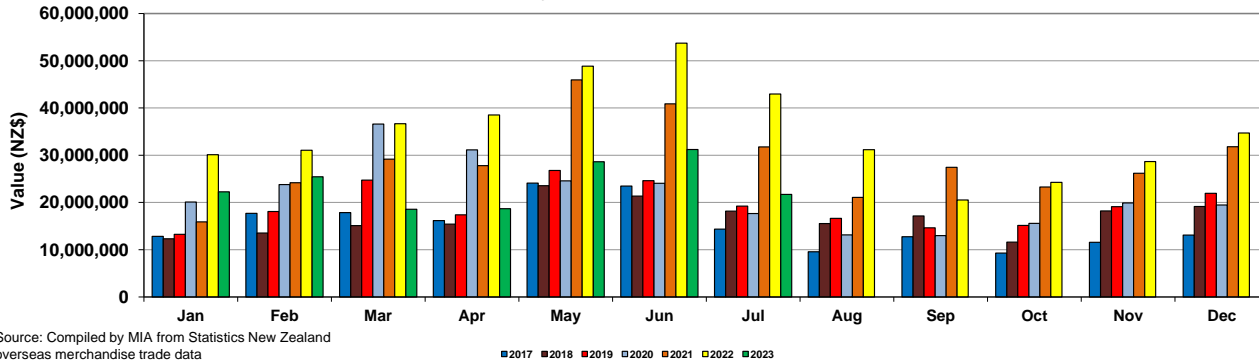
Legend: 2017 (Blue), 2018 (Red), 2019 (Green), 2020 (Orange), 2021 (Yellow), 2022 (Grey), 2023 (Dark Blue)

Monthly exports of beef and edible offal to Japan, 2017-2023, by value (NZ\$)

|                             | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 9,487,362         | 12,684,338        | 12,896,812        | 12,566,400        | 17,804,619        | 16,721,893        | 10,954,985        | 7,708,350         | 10,469,924        | 7,736,912         | 9,394,905         | 9,529,068         | 137,955,568        |
| Edible beef offal           | 3,328,894         | 5,000,103         | 4,969,545         | 3,612,796         | 6,281,898         | 6,740,159         | 3,403,062         | 1,866,510         | 2,290,888         | 1,558,010         | 2,161,250         | 3,573,430         | 44,786,545         |
| <b>Total (beef + offal)</b> | <b>12,816,256</b> | <b>17,684,441</b> | <b>17,866,357</b> | <b>16,179,196</b> | <b>24,086,517</b> | <b>23,462,052</b> | <b>14,358,047</b> | <b>9,574,860</b>  | <b>12,760,812</b> | <b>9,294,922</b>  | <b>11,556,155</b> | <b>13,102,498</b> | <b>182,742,113</b> |
|                             | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 9,779,455         | 10,700,554        | 12,296,947        | 11,749,733        | 19,386,057        | 16,949,945        | 14,802,004        | 12,960,470        | 15,205,382        | 10,106,464        | 15,671,645        | 16,260,206        | 165,868,862        |
| Edible beef offal           | 2,533,174         | 2,853,329         | 2,807,662         | 3,670,296         | 4,177,483         | 4,414,958         | 3,355,983         | 2,586,388         | 1,941,468         | 1,501,077         | 2,536,870         | 2,886,808         | 35,265,496         |
| <b>Total (beef + offal)</b> | <b>12,312,629</b> | <b>13,553,883</b> | <b>15,104,609</b> | <b>15,420,029</b> | <b>23,563,540</b> | <b>21,364,903</b> | <b>18,157,987</b> | <b>15,546,858</b> | <b>17,146,850</b> | <b>11,607,541</b> | <b>18,208,515</b> | <b>19,147,014</b> | <b>201,134,358</b> |
|                             | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 11,117,467        | 14,662,406        | 19,870,719        | 13,078,684        | 21,047,534        | 18,158,568        | 14,038,748        | 13,279,209        | 11,801,655        | 12,874,108        | 15,216,767        | 18,223,895        | 183,369,760        |
| Edible beef offal           | 2,147,519         | 3,424,031         | 4,872,947         | 4,307,088         | 5,743,817         | 6,459,681         | 5,203,154         | 3,364,319         | 2,853,483         | 2,267,303         | 3,897,477         | 3,715,542         | 48,256,361         |
| <b>Total (beef + offal)</b> | <b>13,264,986</b> | <b>18,086,437</b> | <b>24,743,666</b> | <b>17,385,772</b> | <b>26,791,351</b> | <b>24,618,249</b> | <b>19,241,902</b> | <b>16,643,528</b> | <b>14,655,138</b> | <b>15,141,411</b> | <b>19,114,244</b> | <b>21,939,437</b> | <b>231,626,121</b> |
|                             | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 16,280,231        | 18,748,327        | 29,836,771        | 25,140,893        | 20,836,497        | 20,631,105        | 13,936,075        | 11,041,517        | 11,187,134        | 13,658,730        | 16,762,268        | 15,245,976        | 213,305,524        |
| Edible beef offal           | 3,804,838         | 5,047,209         | 6,746,442         | 5,988,081         | 3,748,853         | 3,427,471         | 3,730,994         | 2,110,202         | 1,788,349         | 1,920,810         | 3,148,208         | 4,226,146         | 45,687,604         |
| <b>Total (beef + offal)</b> | <b>20,085,069</b> | <b>23,795,536</b> | <b>36,583,213</b> | <b>31,128,974</b> | <b>24,585,350</b> | <b>24,058,576</b> | <b>17,667,069</b> | <b>13,151,719</b> | <b>12,975,483</b> | <b>15,579,540</b> | <b>19,910,477</b> | <b>19,472,122</b> | <b>258,993,128</b> |
|                             | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 12,081,640        | 20,217,360        | 22,351,539        | 22,826,910        | 38,792,978        | 33,548,576        | 22,501,580        | 14,485,913        | 20,075,375        | 16,729,665        | 21,922,516        | 25,276,201        | 270,810,253        |
| Edible beef offal           | 3,828,062         | 3,964,669         | 6,836,882         | 4,975,886         | 7,172,762         | 7,339,758         | 9,283,632         | 6,585,728         | 7,385,923         | 6,540,398         | 4,275,964         | 6,525,804         | 74,715,468         |
| <b>Total (beef + offal)</b> | <b>15,909,702</b> | <b>24,182,029</b> | <b>29,188,421</b> | <b>27,802,796</b> | <b>45,965,740</b> | <b>40,888,334</b> | <b>31,785,212</b> | <b>21,071,641</b> | <b>27,461,298</b> | <b>23,270,063</b> | <b>26,198,480</b> | <b>31,802,005</b> | <b>345,525,721</b> |
|                             | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 24,266,188        | 28,357,034        | 30,494,546        | 32,255,744        | 42,897,125        | 43,514,147        | 33,272,446        | 23,329,078        | 15,487,573        | 21,697,489        | 23,698,740        | 29,531,603        | 348,801,713        |
| Edible beef offal           | 5,865,321         | 2,719,430         | 6,197,838         | 6,286,159         | 5,973,213         | 10,213,765        | 9,699,169         | 7,860,391         | 5,039,531         | 2,568,933         | 4,945,541         | 5,190,923         | 72,560,214         |
| <b>Total (beef + offal)</b> | <b>30,131,509</b> | <b>31,076,464</b> | <b>36,692,384</b> | <b>38,541,903</b> | <b>48,870,338</b> | <b>53,727,912</b> | <b>42,971,615</b> | <b>31,189,469</b> | <b>20,527,104</b> | <b>24,266,422</b> | <b>28,644,281</b> | <b>34,722,526</b> | <b>421,361,927</b> |
|                             | 2023              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| Beef exports                | 18,635,763        | 19,789,287        | 14,306,548        | 13,913,372        | 22,050,721        | 22,660,094        | 12,798,327        |                   |                   |                   |                   |                   | 124,154,112        |
| Edible beef offal           | 3,636,148         | 5,642,553         | 4,247,254         | 4,752,319         | 6,554,545         | 8,566,078         | 8,929,871         |                   |                   |                   |                   |                   | 42,328,768         |
| <b>Total (beef + offal)</b> | <b>22,271,911</b> | <b>25,431,840</b> | <b>18,553,802</b> | <b>18,665,691</b> | <b>28,605,266</b> | <b>31,226,172</b> | <b>21,728,198</b> |                   |                   |                   |                   |                   | <b>166,482,880</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, by value, 2017 - 2023

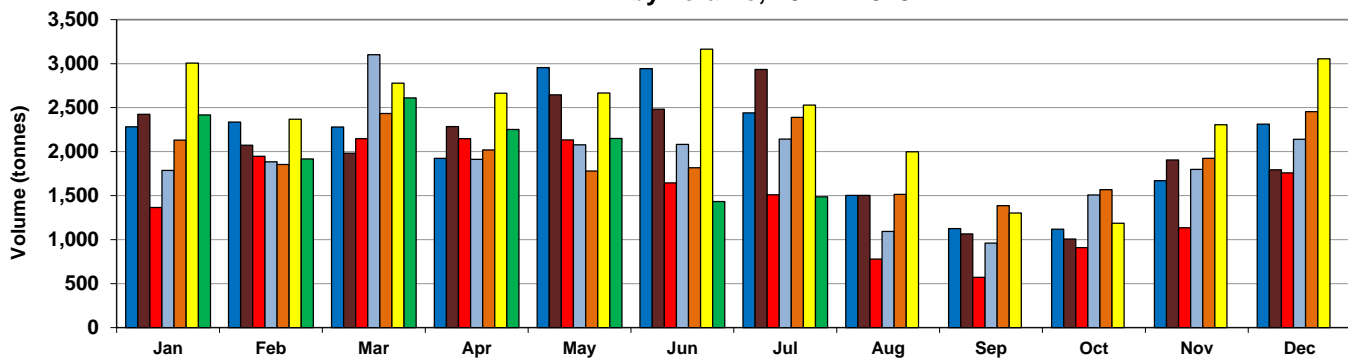


Monthly exports of beef and edible offal to Korea, 2017-2023, by volume  
(Tonnes)

|                             | 2017         |              |              |              |              |              |              |              |              |              |              |              |               |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,791        | 1,795        | 1,788        | 1,418        | 2,244        | 2,196        | 1,959        | 1,229        | 866          | 861          | 1,303        | 1,771        | 19,221        |
| Edible beef offal           | 491          | 540          | 492          | 505          | 711          | 746          | 481          | 274          | 259          | 258          | 366          | 541          | 5,664         |
| <b>Total (beef + offal)</b> | <b>2,282</b> | <b>2,335</b> | <b>2,280</b> | <b>1,923</b> | <b>2,955</b> | <b>2,942</b> | <b>2,440</b> | <b>1,503</b> | <b>1,125</b> | <b>1,119</b> | <b>1,669</b> | <b>2,312</b> | <b>24,885</b> |
|                             | 2018         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,893        | 1,590        | 1,532        | 1,814        | 1,928        | 1,981        | 2,375        | 1,278        | 821          | 737          | 1,501        | 1,373        | 18,823        |
| Edible beef offal           | 530          | 483          | 450          | 471          | 716          | 502          | 558          | 225          | 245          | 269          | 403          | 420          | 5,272         |
| <b>Total (beef + offal)</b> | <b>2,423</b> | <b>2,073</b> | <b>1,982</b> | <b>2,285</b> | <b>2,644</b> | <b>2,483</b> | <b>2,933</b> | <b>1,503</b> | <b>1,066</b> | <b>1,006</b> | <b>1,904</b> | <b>1,793</b> | <b>24,095</b> |
|                             | 2019         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,021        | 1,472        | 1,648        | 1,547        | 1,634        | 1,266        | 1,184        | 621          | 459          | 729          | 865          | 1,470        | 13,916        |
| Edible beef offal           | 344          | 474          | 498          | 599          | 499          | 378          | 326          | 157          | 113          | 179          | 269          | 289          | 4,125         |
| <b>Total (beef + offal)</b> | <b>1,365</b> | <b>1,946</b> | <b>2,146</b> | <b>2,146</b> | <b>2,133</b> | <b>1,644</b> | <b>1,510</b> | <b>778</b>   | <b>572</b>   | <b>908</b>   | <b>1,134</b> | <b>1,759</b> | <b>18,041</b> |
|                             | 2020         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,331        | 1,423        | 2,621        | 1,508        | 1,505        | 1,486        | 1,713        | 829          | 751          | 1,222        | 1,486        | 1,665        | 17,540        |
| Edible beef offal           | 456          | 460          | 480          | 403          | 573          | 596          | 430          | 264          | 210          | 286          | 312          | 474          | 4,944         |
| <b>Total (beef + offal)</b> | <b>1,787</b> | <b>1,883</b> | <b>3,101</b> | <b>1,911</b> | <b>2,078</b> | <b>2,082</b> | <b>2,143</b> | <b>1,093</b> | <b>961</b>   | <b>1,508</b> | <b>1,798</b> | <b>2,139</b> | <b>22,484</b> |
|                             | 2021         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,697        | 1,443        | 1,899        | 1,570        | 1,383        | 1,372        | 1,826        | 1,134        | 1,136        | 1,358        | 1,588        | 1,910        | 18,316        |
| Edible beef offal           | 433          | 410          | 535          | 450          | 396          | 445          | 564          | 380          | 250          | 209          | 336          | 545          | 4,953         |
| <b>Total (beef + offal)</b> | <b>2,130</b> | <b>1,853</b> | <b>2,434</b> | <b>2,020</b> | <b>1,779</b> | <b>1,817</b> | <b>2,390</b> | <b>1,514</b> | <b>1,386</b> | <b>1,567</b> | <b>1,924</b> | <b>2,455</b> | <b>23,269</b> |
|                             | 2022         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 2,504        | 1,973        | 2,305        | 2,168        | 2,282        | 2,814        | 2,223        | 1,691        | 1,032        | 1,018        | 1,963        | 2,684        | 24,657        |
| Edible beef offal           | 503          | 396          | 473          | 496          | 384          | 351          | 305          | 306          | 270          | 168          | 342          | 371          | 4,365         |
| <b>Total (beef + offal)</b> | <b>3,007</b> | <b>2,369</b> | <b>2,778</b> | <b>2,664</b> | <b>2,666</b> | <b>3,165</b> | <b>2,528</b> | <b>1,997</b> | <b>1,302</b> | <b>1,186</b> | <b>2,305</b> | <b>3,055</b> | <b>29,022</b> |
|                             | 2023         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 2,091        | 1,595        | 2,077        | 1,767        | 1,635        | 1,091        | 1,214        |              |              |              |              |              | 11,470        |
| Edible beef offal           | 325          | 322          | 533          | 485          | 515          | 342          | 272          |              |              |              |              |              | 2,794         |
| <b>Total (beef + offal)</b> | <b>2,416</b> | <b>1,917</b> | <b>2,610</b> | <b>2,252</b> | <b>2,150</b> | <b>1,433</b> | <b>1,486</b> |              |              |              |              |              | <b>14,264</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,  
by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

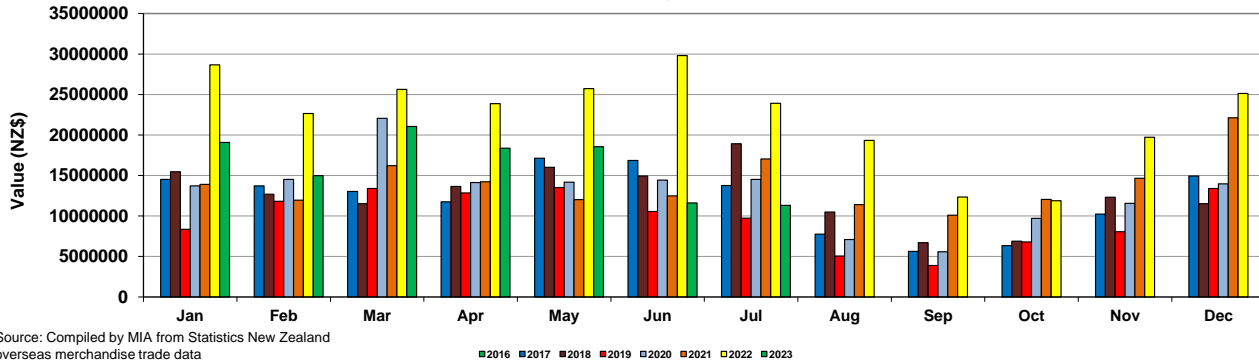
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of beef and edible offal to Korea, 2017-2023, by value  
(NZ\$)**

|                             | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 11,531,516        | 10,660,232        | 10,291,080        | 8,838,070         | 12,930,446        | 12,613,811        | 11,097,900        | 6,417,753         | 4,338,936         | 5,022,478         | 8,140,352         | 11,779,589        | <b>113,662,163</b> |
| <b>Edible beef offal</b>    | 2,989,319         | 3,047,353         | 2,736,347         | 2,901,987         | 4,191,913         | 4,250,928         | 2,663,450         | 1,348,445         | 1,298,948         | 1,313,563         | 2,088,482         | 3,142,096         | <b>31,972,831</b>  |
| <b>Total (beef + offal)</b> | <b>14,520,835</b> | <b>13,707,585</b> | <b>13,027,427</b> | <b>11,740,057</b> | <b>17,122,359</b> | <b>16,864,739</b> | <b>13,761,350</b> | <b>7,766,198</b>  | <b>5,637,884</b>  | <b>6,336,041</b>  | <b>10,228,834</b> | <b>14,921,685</b> | <b>145,634,994</b> |
|                             | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 12,424,516        | 9,948,092         | 9,107,829         | 11,165,374        | 11,935,420        | 12,153,520        | 15,774,624        | 9,301,987         | 5,373,329         | 5,286,768         | 10,002,111        | 9,177,431         | <b>121,651,001</b> |
| <b>Edible beef offal</b>    | 3,033,491         | 2,729,392         | 2,413,578         | 2,476,581         | 4,077,774         | 2,777,457         | 3,142,073         | 1,176,794         | 1,325,676         | 1,600,864         | 2,318,065         | 2,330,296         | <b>29,402,041</b>  |
| <b>Total (beef + offal)</b> | <b>15,458,007</b> | <b>12,677,484</b> | <b>11,521,407</b> | <b>13,641,955</b> | <b>16,013,194</b> | <b>14,930,977</b> | <b>18,916,697</b> | <b>10,478,781</b> | <b>6,699,005</b>  | <b>6,887,632</b>  | <b>12,320,176</b> | <b>11,507,727</b> | <b>151,053,042</b> |
|                             | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 6,441,354         | 9,378,180         | 10,483,818        | 9,512,875         | 10,170,912        | 8,103,370         | 7,584,501         | 4,046,950         | 3,178,453         | 5,657,626         | 6,127,317         | 11,487,302        | <b>92,172,658</b>  |
| <b>Edible beef offal</b>    | 1,917,304         | 2,448,232         | 2,910,619         | 3,340,558         | 3,345,106         | 2,461,620         | 2,145,689         | 1,007,765         | 705,470           | 1,127,482         | 1,931,756         | 1,913,050         | <b>25,254,651</b>  |
| <b>Total (beef + offal)</b> | <b>8,358,658</b>  | <b>11,826,412</b> | <b>13,394,437</b> | <b>12,853,433</b> | <b>13,516,018</b> | <b>10,564,990</b> | <b>9,730,190</b>  | <b>5,054,715</b>  | <b>3,883,923</b>  | <b>6,785,108</b>  | <b>8,059,073</b>  | <b>13,400,352</b> | <b>117,427,309</b> |
|                             | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 10,490,357        | 11,177,133        | 18,869,896        | 11,312,022        | 10,266,209        | 10,227,478        | 11,675,309        | 5,273,006         | 4,404,714         | 7,800,093         | 9,483,789         | 10,894,856        | <b>121,874,862</b> |
| <b>Edible beef offal</b>    | 3,235,598         | 3,339,469         | 3,201,469         | 2,817,687         | 3,915,682         | 4,210,989         | 2,843,095         | 1,810,591         | 1,180,777         | 1,913,517         | 2,088,834         | 3,082,753         | <b>33,640,461</b>  |
| <b>Total (beef + offal)</b> | <b>13,725,955</b> | <b>14,516,602</b> | <b>22,071,365</b> | <b>14,129,709</b> | <b>14,181,891</b> | <b>14,438,467</b> | <b>14,518,404</b> | <b>7,083,597</b>  | <b>5,585,491</b>  | <b>9,713,610</b>  | <b>11,572,623</b> | <b>13,977,609</b> | <b>155,515,323</b> |
|                             | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 11,142,152        | 9,304,311         | 12,675,053        | 11,096,586        | 9,360,544         | 9,355,049         | 12,765,088        | 8,504,355         | 8,174,409         | 10,318,556        | 12,040,680        | 17,357,151        | <b>132,093,934</b> |
| <b>Edible beef offal</b>    | 2,750,035         | 2,641,697         | 3,545,724         | 3,116,881         | 2,653,803         | 3,130,436         | 4,265,334         | 2,904,920         | 1,919,712         | 1,728,833         | 2,622,450         | 4,764,222         | <b>36,044,047</b>  |
| <b>Total (beef + offal)</b> | <b>13,892,187</b> | <b>11,946,008</b> | <b>16,220,777</b> | <b>14,213,467</b> | <b>12,014,347</b> | <b>12,485,485</b> | <b>17,030,422</b> | <b>11,409,275</b> | <b>10,094,121</b> | <b>12,047,389</b> | <b>14,663,130</b> | <b>22,121,373</b> | <b>168,137,981</b> |
|                             | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 24,019,121        | 18,959,576        | 21,460,389        | 19,380,469        | 22,076,340        | 26,435,309        | 20,886,970        | 16,280,557        | 9,823,616         | 10,226,391        | 16,634,283        | 21,797,878        | <b>227,980,899</b> |
| <b>Edible beef offal</b>    | 4,649,050         | 3,698,778         | 4,185,931         | 4,500,833         | 3,661,095         | 3,378,830         | 3,024,106         | 3,046,819         | 2,509,621         | 1,650,745         | 3,091,061         | 3,342,820         | <b>40,739,689</b>  |
| <b>Total (beef + offal)</b> | <b>28,668,171</b> | <b>22,658,354</b> | <b>25,646,320</b> | <b>23,881,302</b> | <b>25,737,435</b> | <b>29,814,139</b> | <b>23,911,076</b> | <b>19,327,376</b> | <b>12,333,237</b> | <b>11,877,136</b> | <b>19,725,344</b> | <b>25,140,698</b> | <b>268,720,588</b> |
|                             | 2023              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 16,109,859        | 12,236,306        | 16,170,574        | 13,679,131        | 13,523,651        | 8,223,470         | 8,927,340         |                   |                   |                   |                   |                   | <b>88,870,331</b>  |
| <b>Edible beef offal</b>    | 2,959,988         | 2,751,528         | 4,886,963         | 4,701,638         | 5,026,914         | 3,375,896         | 2,376,911         |                   |                   |                   |                   |                   | <b>26,079,838</b>  |
| <b>Total (beef + offal)</b> | <b>19,069,847</b> | <b>14,987,834</b> | <b>21,057,537</b> | <b>18,380,769</b> | <b>18,550,565</b> | <b>11,599,366</b> | <b>11,304,251</b> |                   |                   |                   |                   |                   | <b>114,950,169</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,  
by value, 2017 - 2023**

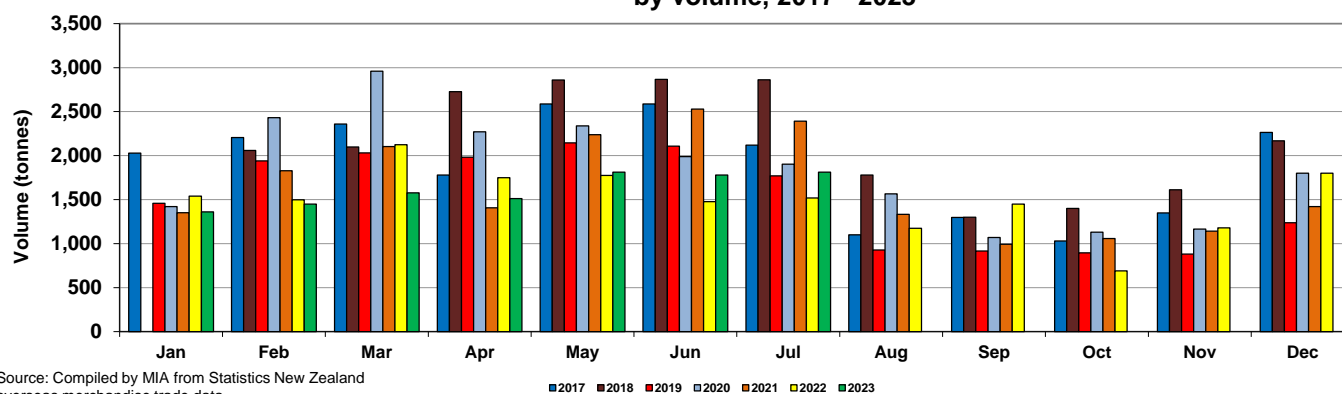


Monthly exports of beef and edible offal to Taiwan, 2017-2023, by volume  
(Tonnes)

|                             | 2017         |              |              |              |              |              |              |              |              |              |              |              |               |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,908        | 2,062        | 2,171        | 1,657        | 2,445        | 2,351        | 1,985        | 1,050        | 1,226        | 993          | 1,257        | 2,127        | 21,232        |
| Edible beef offal           | 121          | 144          | 187          | 123          | 141          | 237          | 134          | 49           | 72           | 37           | 93           | 136          | 1,474         |
| <b>Total (beef + offal)</b> | <b>2,029</b> | <b>2,206</b> | <b>2,358</b> | <b>1,780</b> | <b>2,586</b> | <b>2,588</b> | <b>2,119</b> | <b>1,099</b> | <b>1,298</b> | <b>1,030</b> | <b>1,350</b> | <b>2,263</b> | <b>22,706</b> |
|                             | 2018         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,715        | 1,958        | 1,977        | 2,487        | 2,648        | 2,705        | 2,679        | 1,699        | 1,198        | 1,360        | 1,551        | 2,057        | 24,034        |
| Edible beef offal           | 98           | 100          | 122          | 239          | 211          | 161          | 183          | 81           | 102          | 39           | 60           | 111          | 1,507         |
| <b>Total (beef + offal)</b> | <b>1,813</b> | <b>2,058</b> | <b>2,099</b> | <b>2,726</b> | <b>2,859</b> | <b>2,866</b> | <b>2,862</b> | <b>1,780</b> | <b>1,300</b> | <b>1,399</b> | <b>1,611</b> | <b>2,168</b> | <b>23,728</b> |
|                             | 2019         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,395        | 1,879        | 1,952        | 1,849        | 2,021        | 1,939        | 1,651        | 873          | 840          | 811          | 796          | 1,102        | 17,108        |
| Edible beef offal           | 63           | 61           | 79           | 134          | 123          | 168          | 119          | 54           | 75           | 84           | 85           | 134          | 1,179         |
| <b>Total (beef + offal)</b> | <b>1,458</b> | <b>1,940</b> | <b>2,031</b> | <b>1,983</b> | <b>2,144</b> | <b>2,107</b> | <b>1,770</b> | <b>927</b>   | <b>915</b>   | <b>895</b>   | <b>881</b>   | <b>1,236</b> | <b>18,287</b> |
|                             | 2020         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,293        | 2,287        | 2,810        | 2,158        | 2,190        | 1,832        | 1,753        | 1,507        | 946          | 1,076        | 1,082        | 1,683        | 20,617        |
| Edible beef offal           | 128          | 144          | 149          | 113          | 149          | 158          | 150          | 58           | 123          | 53           | 82           | 118          | 1,425         |
| <b>Total (beef + offal)</b> | <b>1,421</b> | <b>2,431</b> | <b>2,959</b> | <b>2,271</b> | <b>2,339</b> | <b>1,990</b> | <b>1,903</b> | <b>1,565</b> | <b>1,069</b> | <b>1,129</b> | <b>1,164</b> | <b>1,801</b> | <b>22,042</b> |
|                             | 2021         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,248        | 1,669        | 1,909        | 1,296        | 2,032        | 2,352        | 2,203        | 1,262        | 948          | 1,014        | 1,043        | 1,249        | 18,225        |
| Edible beef offal           | 103          | 160          | 195          | 112          | 207          | 176          | 188          | 70           | 44           | 43           | 98           | 173          | 1,569         |
| <b>Total (beef + offal)</b> | <b>1,351</b> | <b>1,829</b> | <b>2,104</b> | <b>1,408</b> | <b>2,239</b> | <b>2,528</b> | <b>2,391</b> | <b>1,332</b> | <b>992</b>   | <b>1,057</b> | <b>1,141</b> | <b>1,422</b> | <b>19,794</b> |
|                             | 2022         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,411        | 1,388        | 1,983        | 1,594        | 1,629        | 1,356        | 1,413        | 1,099        | 1,261        | 629          | 1,109        | 1,634        | 16,506        |
| Edible beef offal           | 129          | 110          | 141          | 155          | 145          | 122          | 105          | 76           | 187          | 61           | 69           | 166          | 1,466         |
| <b>Total (beef + offal)</b> | <b>1,540</b> | <b>1,498</b> | <b>2,124</b> | <b>1,749</b> | <b>1,774</b> | <b>1,478</b> | <b>1,518</b> | <b>1,175</b> | <b>1,448</b> | <b>690</b>   | <b>1,178</b> | <b>1,800</b> | <b>17,972</b> |
|                             | 2023         |              |              |              |              |              |              |              |              |              |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |               |
| Beef exports                | 1,281        | 1,345        | 1,469        | 1,435        | 1,694        | 1,689        | 1,738        |              |              |              |              |              | 10,651        |
| Edible beef offal           | 79           | 105          | 107          | 77           | 117          | 91           | 73           |              |              |              |              |              | 649           |
| <b>Total (beef + offal)</b> | <b>1,360</b> | <b>1,450</b> | <b>1,576</b> | <b>1,512</b> | <b>1,811</b> | <b>1,780</b> | <b>1,811</b> |              |              |              |              |              | <b>11,300</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,  
by volume, 2017 - 2023



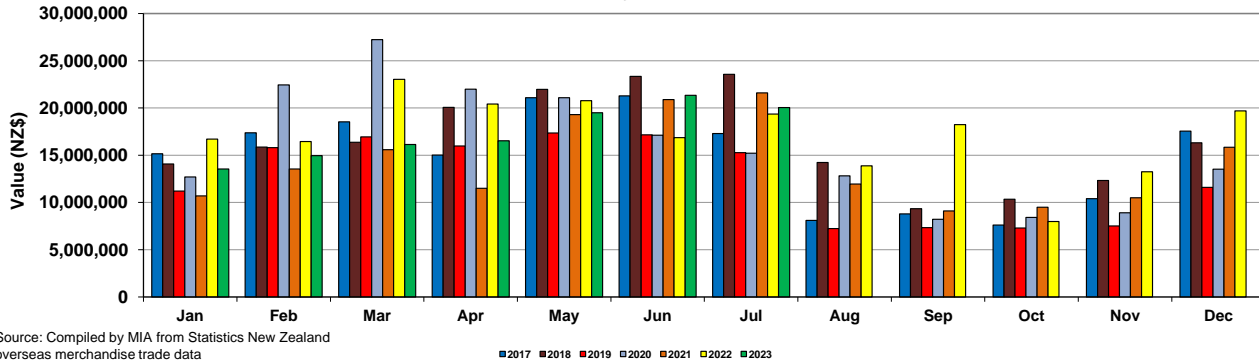
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan, 2017-2023, by value (NZ\$)**

|                             | 2017       |            |            |            |            |            |            |            |            |            |            |            |                    |
|-----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------------|
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909  | 8,351,960  | 7,361,189  | 9,809,855  | 16,599,338 | <b>167,947,752</b> |
| <b>Edible beef offal</b>    | 884,387    | 1,016,805  | 1,260,123  | 955,461    | 931,868    | 1,674,601  | 951,896    | 346,868    | 442,751    | 253,743    | 597,097    | 955,070    | <b>10,270,670</b>  |
| <b>Total (beef + offal)</b> | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777  | 8,794,711  | 7,614,932  | 10,406,952 | 17,554,408 | <b>178,218,422</b> |
|                             | 2018       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489  | 10,015,044 | 11,867,003 | 15,499,889 | <b>188,043,411</b> |
| <b>Edible beef offal</b>    | 569,534    | 632,344    | 797,157    | 1,491,908  | 1,438,330  | 1,016,801  | 1,119,012  | 534,763    | 595,361    | 322,539    | 452,173    | 807,962    | <b>9,777,884</b>   |
| <b>Total (beef + offal)</b> | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850  | 10,337,583 | 12,319,176 | 16,307,851 | <b>197,821,295</b> |
|                             | 2019       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525  | 6,725,701  | 6,647,183  | 6,646,468  | 10,282,565 | <b>142,472,353</b> |
| <b>Edible beef offal</b>    | 391,078    | 411,371    | 464,400    | 797,534    | 792,917    | 918,112    | 716,720    | 310,127    | 604,818    | 659,723    | 860,007    | 1,313,013  | <b>8,239,820</b>   |
| <b>Total (beef + offal)</b> | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652  | 7,330,519  | 7,306,906  | 7,506,475  | 11,595,578 | <b>150,712,173</b> |
|                             | 2020       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294  | 7,950,050  | 8,267,617  | 12,660,522 | <b>179,043,632</b> |
| <b>Edible beef offal</b>    | 958,176    | 1,239,144  | 1,102,313  | 862,084    | 1,109,377  | 1,110,107  | 1,117,406  | 376,959    | 782,359    | 462,523    | 638,215    | 873,684    | <b>10,632,347</b>  |
| <b>Total (beef + offal)</b> | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653  | 8,412,573  | 8,905,832  | 13,534,206 | <b>189,675,979</b> |
|                             | 2021       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 9,910,429  | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271  | 9,239,277  | 9,318,921  | 12,822,601 | <b>155,107,247</b> |
| <b>Edible beef offal</b>    | 790,223    | 1,052,158  | 1,538,576  | 775,190    | 1,774,111  | 1,632,566  | 1,809,844  | 466,130    | 631,092    | 252,295    | 1,177,999  | 3,013,025  | <b>14,913,209</b>  |
| <b>Total (beef + offal)</b> | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363  | 9,491,572  | 10,496,920 | 15,835,626 | <b>170,020,456</b> |
|                             | 2022       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 12,999,770 | 15,691,674 | 7,149,803  | 12,485,418 | 17,882,894 | <b>185,887,742</b> |
| <b>Edible beef offal</b>    | 2,144,862  | 1,486,851  | 2,350,851  | 2,140,130  | 2,274,085  | 1,702,903  | 1,820,639  | 886,756    | 2,545,539  | 843,835    | 758,029    | 1,808,505  | <b>20,762,985</b>  |
| <b>Total (beef + offal)</b> | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 13,886,526 | 18,237,213 | 7,993,638  | 13,243,447 | 19,691,399 | <b>206,650,727</b> |
|                             | 2023       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 12,852,569 | 13,908,353 | 15,076,351 | 15,789,817 | 18,525,961 | 20,114,417 | 19,304,549 |            |            |            |            |            | <b>115,572,017</b> |
| <b>Edible beef offal</b>    | 688,608    | 1,059,128  | 1,058,622  | 735,248    | 981,651    | 1,232,726  | 735,661    |            |            |            |            |            | <b>6,491,644</b>   |
| <b>Total (beef + offal)</b> | 13,541,177 | 14,967,481 | 16,134,973 | 16,525,065 | 19,507,612 | 21,347,143 | 20,040,210 |            |            |            |            |            | <b>122,063,661</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan, by value, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

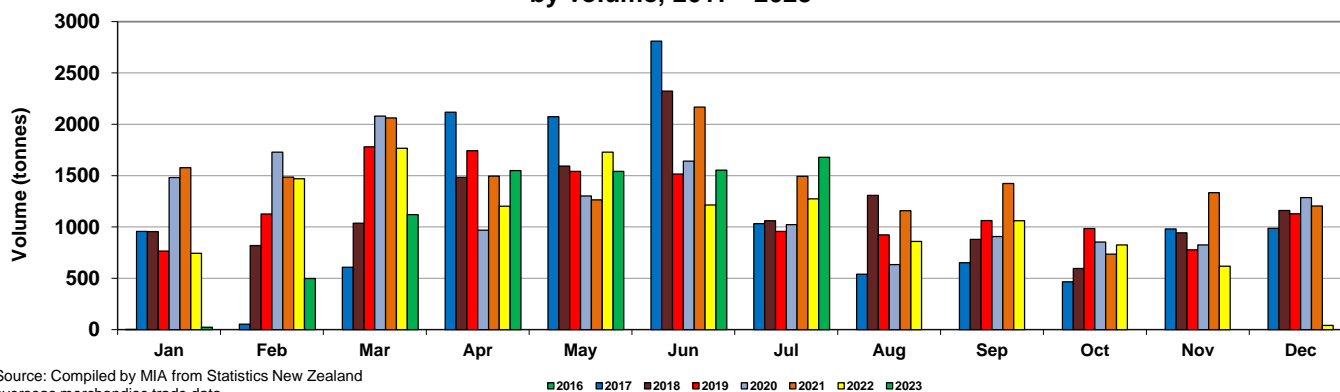
■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023

**Monthly exports of beef and edible offal to Indonesia, 2017-2023, by volume  
(Tonnes)**

|                             | 2017         |              |              |              |              |              |              |              |              |            |              |              |               |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|--------------|--------------|---------------|
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 442          | 29           | 257          | 980          | 940          | 1,533        | 448          | 252          | 432          | 271        | 558          | 443          | 6,585         |
| Edible beef offal           | 514          | 24           | 350          | 1,137        | 1,134        | 1,277        | 584          | 287          | 220          | 195        | 423          | 544          | 6,689         |
| <b>Total (beef + offal)</b> | <b>956</b>   | <b>53</b>    | <b>607</b>   | <b>2,117</b> | <b>2,074</b> | <b>2,810</b> | <b>1,032</b> | <b>539</b>   | <b>652</b>   | <b>466</b> | <b>981</b>   | <b>987</b>   | <b>13,274</b> |
|                             | 2018         |              |              |              |              |              |              |              |              |            |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 372          | 300          | 383          | 785          | 928          | 980          | 544          | 667          | 599          | 358        | 496          | 526          | 6,938         |
| Edible beef offal           | 583          | 519          | 653          | 698          | 666          | 1,344        | 516          | 641          | 279          | 238        | 447          | 634          | 7,218         |
| <b>Total (beef + offal)</b> | <b>955</b>   | <b>819</b>   | <b>1,036</b> | <b>1,483</b> | <b>1,594</b> | <b>2,324</b> | <b>1,060</b> | <b>1,308</b> | <b>878</b>   | <b>596</b> | <b>943</b>   | <b>1,160</b> | <b>14,156</b> |
|                             | 2019         |              |              |              |              |              |              |              |              |            |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 141          | 308          | 630          | 795          | 717          | 672          | 331          | 565          | 732          | 682        | 443          | 431          | 6,447         |
| Edible beef offal           | 625          | 819          | 1,151        | 947          | 825          | 844          | 625          | 358          | 330          | 303        | 335          | 697          | 7,859         |
| <b>Total (beef + offal)</b> | <b>766</b>   | <b>1,127</b> | <b>1,781</b> | <b>1,742</b> | <b>1,542</b> | <b>1,516</b> | <b>956</b>   | <b>923</b>   | <b>1,062</b> | <b>985</b> | <b>778</b>   | <b>1,128</b> | <b>14,306</b> |
|                             | 2020         |              |              |              |              |              |              |              |              |            |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 807          | 763          | 1,380        | 412          | 713          | 546          | 419          | 298          | 624          | 560        | 392          | 503          | 7,417         |
| Edible beef offal           | 675          | 965          | 699          | 556          | 588          | 1,095        | 603          | 336          | 283          | 292        | 434          | 782          | 7,308         |
| <b>Total (beef + offal)</b> | <b>1,482</b> | <b>1,728</b> | <b>2,079</b> | <b>968</b>   | <b>1,301</b> | <b>1,641</b> | <b>1,022</b> | <b>634</b>   | <b>907</b>   | <b>852</b> | <b>826</b>   | <b>1,285</b> | <b>14,725</b> |
|                             | 2021         |              |              |              |              |              |              |              |              |            |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 700          | 723          | 1,075        | 757          | 598          | 1,243        | 780          | 578          | 985          | 503        | 830          | 647          | 9,419         |
| Edible beef offal           | 878          | 762          | 987          | 738          | 666          | 924          | 714          | 581          | 438          | 232        | 503          | 557          | 7,980         |
| <b>Total (beef + offal)</b> | <b>1,578</b> | <b>1,485</b> | <b>2,062</b> | <b>1,495</b> | <b>1,264</b> | <b>2,167</b> | <b>1,494</b> | <b>1,159</b> | <b>1,423</b> | <b>735</b> | <b>1,333</b> | <b>1,204</b> | <b>17,399</b> |
|                             | 2022         |              |              |              |              |              |              |              |              |            |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 215          | 907          | 829          | 570          | 1,052        | 637          | 438          | 405          | 444          | 575        | 266          | 42           | 6,380         |
| Edible beef offal           | 529          | 562          | 937          | 633          | 676          | 578          | 836          | 454          | 616          | 251        | 352          | 0            | 6,424         |
| <b>Total (beef + offal)</b> | <b>744</b>   | <b>1,469</b> | <b>1,766</b> | <b>1,203</b> | <b>1,728</b> | <b>1,215</b> | <b>1,274</b> | <b>859</b>   | <b>1,060</b> | <b>826</b> | <b>618</b>   | <b>42</b>    | <b>12,804</b> |
|                             | 2023         |              |              |              |              |              |              |              |              |            |              |              |               |
|                             | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct        | Nov          | Dec          |               |
| Beef exports                | 24           | 169          | 452          | 595          | 800          | 771          | 671          |              |              |            |              |              | 3,482         |
| Edible beef offal           | 0            | 329          | 669          | 954          | 742          | 783          | 1,008        |              |              |            |              |              | 4,485         |
| <b>Total (beef + offal)</b> | <b>24</b>    | <b>498</b>   | <b>1,121</b> | <b>1,549</b> | <b>1,542</b> | <b>1,554</b> | <b>1,679</b> |              |              |            |              |              | <b>7,967</b>  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,  
by volume, 2017 - 2023**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Monthly exports of beef and edible offal to Indonesia, 2017-2023, by value (NZ\$)

|                             | 2017             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|-----------------------------|------------------|------------------|-------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 2,310,239        | 258,891          | 1,314,682         | 3,974,071        | 4,721,220        | 8,694,827         | 2,452,738        | 1,212,135        | 1,732,540        | 1,223,029        | 2,323,842        | 2,109,287        | 32,327,501        |
| Edible beef offal           | 1,160,886        | 33,484           | 783,422           | 2,499,554        | 2,477,249        | 3,105,459         | 1,464,189        | 766,275          | 720,121          | 572,705          | 1,327,181        | 1,656,896        | 16,567,421        |
| <b>Total (beef + offal)</b> | <b>3,471,125</b> | <b>292,375</b>   | <b>2,098,104</b>  | <b>6,473,625</b> | <b>7,198,469</b> | <b>11,800,286</b> | <b>3,916,927</b> | <b>1,978,410</b> | <b>2,452,661</b> | <b>1,795,734</b> | <b>3,651,023</b> | <b>3,766,183</b> | <b>48,894,922</b> |
|                             | 2018             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 1,161,127        | 1,153,134        | 1,561,211         | 3,909,574        | 4,653,756        | 4,825,405         | 3,034,643        | 3,613,870        | 2,677,746        | 1,487,082        | 1,851,358        | 1,512,450        | 31,441,356        |
| Edible beef offal           | 1,687,286        | 1,487,262        | 1,971,095         | 2,250,221        | 2,246,871        | 4,584,938         | 1,898,548        | 2,673,981        | 811,298          | 681,864          | 1,355,847        | 1,800,817        | 23,450,028        |
| <b>Total (beef + offal)</b> | <b>2,848,413</b> | <b>2,640,396</b> | <b>3,532,306</b>  | <b>6,159,795</b> | <b>6,900,627</b> | <b>9,410,343</b>  | <b>4,933,191</b> | <b>6,287,851</b> | <b>3,489,044</b> | <b>2,168,946</b> | <b>3,207,205</b> | <b>3,313,267</b> | <b>54,891,384</b> |
|                             | 2019             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 469,667          | 1,182,848        | 2,706,851         | 3,698,770        | 3,197,142        | 2,822,749         | 1,232,065        | 2,466,978        | 4,020,825        | 2,852,053        | 1,384,039        | 1,152,785        | 27,186,772        |
| Edible beef offal           | 1,799,608        | 2,255,690        | 3,038,596         | 2,757,166        | 2,609,219        | 2,680,527         | 2,025,085        | 1,307,023        | 1,085,861        | 879,065          | 999,726          | 2,114,373        | 23,551,939        |
| <b>Total (beef + offal)</b> | <b>2,269,275</b> | <b>3,438,538</b> | <b>5,745,447</b>  | <b>6,455,936</b> | <b>5,806,361</b> | <b>5,503,276</b>  | <b>3,257,150</b> | <b>3,774,001</b> | <b>5,106,686</b> | <b>3,731,118</b> | <b>2,383,765</b> | <b>3,267,158</b> | <b>50,738,711</b> |
|                             | 2020             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 2,050,547        | 2,588,224        | 7,957,164         | 1,186,978        | 2,152,104        | 1,890,217         | 1,456,196        | 1,112,317        | 2,261,611        | 1,765,644        | 1,018,007        | 1,438,737        | 26,877,746        |
| Edible beef offal           | 1,868,073        | 2,553,677        | 2,277,902         | 1,852,444        | 1,789,258        | 2,813,033         | 1,392,018        | 793,315          | 592,246          | 698,574          | 1,045,391        | 2,077,676        | 19,753,607        |
| <b>Total (beef + offal)</b> | <b>3,918,620</b> | <b>5,141,901</b> | <b>10,235,066</b> | <b>3,039,422</b> | <b>3,941,362</b> | <b>4,703,250</b>  | <b>2,848,214</b> | <b>1,905,632</b> | <b>2,853,857</b> | <b>2,464,218</b> | <b>2,063,398</b> | <b>3,516,413</b> | <b>46,631,353</b> |
|                             | 2021             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 2,509,733        | 2,843,183        | 5,361,746         | 4,499,456        | 3,769,666        | 6,341,180         | 4,252,118        | 3,227,734        | 5,021,037        | 2,303,716        | 3,642,131        | 2,187,445        | 45,959,145        |
| Edible beef offal           | 2,476,096        | 2,206,779        | 2,920,958         | 2,495,079        | 2,226,878        | 3,165,788         | 2,579,487        | 2,160,761        | 1,695,057        | 917,874          | 2,064,844        | 2,092,139        | 27,001,740        |
| <b>Total (beef + offal)</b> | <b>4,985,829</b> | <b>5,049,962</b> | <b>8,282,704</b>  | <b>6,994,535</b> | <b>5,996,544</b> | <b>9,506,968</b>  | <b>6,831,605</b> | <b>5,388,495</b> | <b>6,716,094</b> | <b>3,221,590</b> | <b>5,706,975</b> | <b>4,279,584</b> | <b>72,960,885</b> |
|                             | 2022             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 762,677          | 7,459,575        | 4,880,898         | 3,189,629        | 5,748,379        | 2,929,428         | 2,672,092        | 2,682,923        | 2,313,341        | 2,767,352        | 984,520          | 109,149          | 36,499,963        |
| Edible beef offal           | 2,171,824        | 2,228,655        | 4,089,548         | 2,815,046        | 3,440,577        | 2,759,623         | 4,063,463        | 1,748,863        | 2,601,800        | 998,965          | 1,455,398        | 0                | 28,373,762        |
| <b>Total (beef + offal)</b> | <b>2,934,501</b> | <b>9,688,230</b> | <b>8,970,446</b>  | <b>6,004,675</b> | <b>9,188,956</b> | <b>5,689,051</b>  | <b>6,735,555</b> | <b>4,431,786</b> | <b>4,915,141</b> | <b>3,766,317</b> | <b>2,439,918</b> | <b>109,149</b>   | <b>64,873,725</b> |
|                             | 2023             |                  |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |                   |
|                             | Jan              | Feb              | Mar               | Apr              | May              | Jun               | Jul              | Aug              | Sep              | Oct              | Nov              | Dec              |                   |
| Beef exports                | 69,552           | 719,897          | 2,505,848         | 2,360,082        | 4,239,456        | 3,960,526         | 4,011,586        |                  |                  |                  |                  |                  | 17,866,947        |
| Edible beef offal           | 0                | 1,164,187        | 2,371,904         | 3,196,231        | 2,405,477        | 2,761,539         | 3,729,240        |                  |                  |                  |                  |                  | 15,628,578        |
| <b>Total (beef + offal)</b> | <b>69,552</b>    | <b>1,884,084</b> | <b>4,877,752</b>  | <b>5,556,313</b> | <b>6,644,933</b> | <b>6,722,065</b>  | <b>7,740,826</b> |                  |                  |                  |                  |                  | <b>33,495,525</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, by value, 2017 - 2023

