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Compiled by MIA from Statistics New Zealand overseas merchandise trade data Statistics New Zealand data is provisional for the three most recently released months

Notes

Volume. Shipped weight

Free on Board (FOB) - the current market value of goods in the country of origin, including all costs Value.

necessary to get them on board the ship.



Beef

| Summary of red | Change from June 2022 | |
|-----------------------------|--|------------------------------------|
| Overall exports | \$935 million | -12% |
| Top five overall markets | China - \$302 million United States - \$278 million Japan - \$41 million United Kingdom - \$34 million Taiwan - \$33 million | -21% 20% -41% -23% 28% |
| Sheepmeat exports | 25,369 tonnes \$281 million | -20% -28% |
| Beef exports | 52,773 tonnes \$477 million | 12% -3% |
| Fifth quarter exports | \$176 million | -2% |

| Summary of rec | Change from Q2 2022 | |
|-----------------------|--------------------------------|------|
| Overall exports | \$2,791 million | -5% |
| | | |
| | China - \$1,077 million | 0% |
| Top five overall | United States - \$777 million | 18% |
| - | Netherlands - \$110 million | 9% |
| markets | United Kingdom - \$108 million | -38% |
| | Japan - \$105 million | -43% |
| Sheepmeat | 102,653 tonnes | 0% |
| exports | \$1,075 million | -14% |
| Doof own out | 149,824 tonnes | 14% |
| Beef exports | \$1,357 million | 0% |
| Fifth quarter exports | \$540 million | 0% |

| | Summary of red meat and co-product exports, 12 months ended 30 June 2023 | | | | |
|-----------------------|---|------|--|--|--|
| Overall exports | Overall exports \$10,778 million | | | | |
| , | | | | | |
| | China - \$4,227 million | 4% | | | |
| Top five overall | United States - \$2,317 million | -3% | | | |
| markets | Japan - \$434 million | -19% | | | |
| | Netherlands - \$390 million | 20% | | | |
| | United Kingdom - \$317 million | -37% | | | |
| Sheepmeat | 378,515 tonnes | 4% | | | |
| exports | \$3,944 million | -8% | | | |
| | 497,511 tonnes | 3% | | | |
| Beef exports | Beef exports \$4,621 million | | | | |
| | | | | | |
| Fifth quarter exports | \$2,212 million | 8% | | | |

Overview of June 2023 exports

Overall exports in June were worth \$935m, which was 12% lower than in June last year. Among the major markets, compared to last June the value of overall exports decreased to China (down 21% to \$302m), Japan (down 41% to \$41m) and the United Kingdom (down 23% to \$34m), but increased to the United States (up 20% to \$278m), Taiwan (up \$28% to \$33m) and Canada (up 54% to \$27m).

The largest decline compared to last June was in sheepmeat exports, which were down 20% by volume to 25,369 tonnes and 28% by value to \$281m.

The volume and value of sheepmeat exports to nearly all of the major market declined, which likely reflects the ongoing tough economic conditions in many of these markets.

One positive market in June was Taiwan, where exports were up 51% by volume to 857 tonnes and 46% by value to \$10m. It has been reported that consumer confidence in Taiwan was at its highest level since May last year, which may help to explain the increase in exports.

Compared to sheepmeat, beef was relatively steady, with the volume up 12% to 52,773 tonnes and the value down 3% to 477m.

Following the pattern we have seen in recent months, beef exports to most of the major North Asian markets were down in in June compared to the same time last year, with China down 26% to \$158m, Japan down 48% to \$23m and Korea down 70% to \$8m. The big drop in exports to Japan and Korea is partly because exports last June were historically very high, but the value of exports this June is still below most recent June months.

Compared to last June there was a large increase in exports to the US, up 60% by volume to 21,673 tonnes and 43% by value to \$200m. This was the largest monthly export value since March 2015.

This indicates that the drought is easing, with a reduction in domestic production and a tightening of supply. Supporting this is the latest USDA cold storage report that shows that the volume of beef in freezers in June was down 20 percent from June last year.

The other two markets where there were increases were Taiwan (up 35% to \$21m) and Canada (up 247% to \$18m)

The NZ-UK FTA entered into Force at the end of May and June saw the 1st beef exports to the UK under the FTA, 242 tonnes worth \$3.3 million. Previously, beef exports would have likely been under one of the quotes with a tariff rate of 20%, so we have already seen tariff savings of approximately \$650,000 in the 1st month of the FTA.

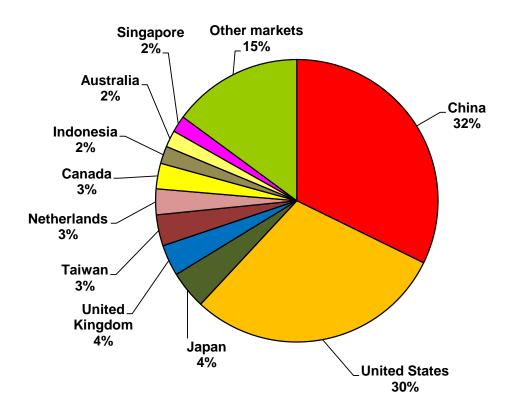
Fifth quarter exports were down 2% to \$176m.

Total exports in the 2nd quarter were worth \$2.8 billion, down 5% from Q2 last year. Sheepmeat exports were worth \$1.1 billion (down 14%), beef exports were worth \$1.4 billion (unchanged) and fifth quarter exports were worth \$540m (unchanged).

Total exports in the 12 months ended 30 June 2023 were worth \$10.8 billion, down 1% from 2021/22. Sheepmeat exports were worth \$3.9 billion (down 8%), beef exports were worth \$4.6 billion (up 1%) and fifth quarter exports were worth \$2.2 billion (up 8%).

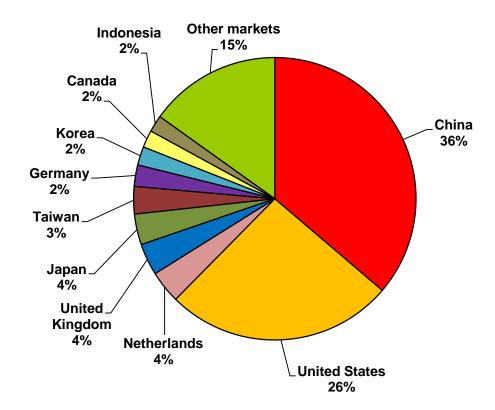
Top 10 overall red meat and fifth quarter markets by value, June 2023

| | | | | Change from |
|----|----------------|---------------|------------|---------------|
| | | | | same month |
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | China | 301.5 | 32% | -21% |
| 2 | United States | 277.5 | 30% | 20% |
| 3 | Japan | 40.6 | 4% | -41% |
| 4 | United Kingdom | 33.5 | 4% | -23% |
| 5 | Taiwan | 33.3 | 4% | 28% |
| 6 | Netherlands | 27.6 | 3% | -14% |
| 7 | Canada | 27.4 | 3% | 54% |
| 8 | Indonesia | 18.7 | 2% | 14% |
| 9 | Australia | 17.9 | 2% | 6% |
| 10 | Singapore | 17.7 | 2% | 160% |
| | Other markets | 139.4 | 15% | |
| | Total | 935.0 | | -12% |



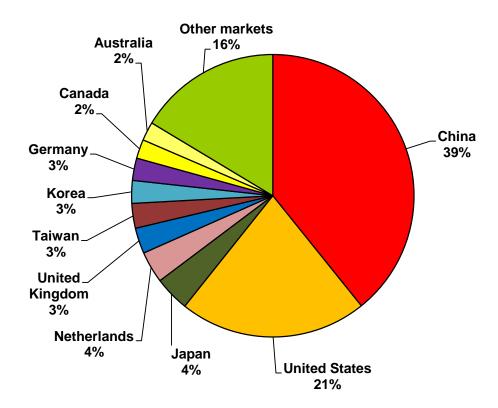
Top 10 overall red meat and fifth quarter markets by value, 2nd quarter 2023

| | | | | Change from 2nd quarter |
|----|----------------|---------------|-------------|----------------------------|
| | On continue | \/ala (N170) | 0/ of total | • |
| | Country | Value (NZ\$m) | % of total | 2022 |
| 1 | China | 1,076.6 | 36% | 0% |
| 2 | United States | 776.9 | 26% | 18% |
| 3 | Netherlands | 110.3 | 4% | 9% |
| 4 | United Kingdom | 108.3 | 4% | -38% |
| 5 | Japan | 104.6 | 4% | -43% |
| 6 | Taiwan | 93.3 | 3% | 6% |
| 7 | Germany | 72.9 | 2% | -27% |
| 8 | Korea | 63.1 | 2% | -37% |
| 9 | Canada | 58.6 | 2% | -15% |
| 10 | Indonesia | 56.9 | 2% | 1% |
| | Other markets | 449.4 | 15% | |
| | Total | 2,970.9 | | -5% |



Top 10 overall red meat and fifth quarter markets by value, 12 months ended 30 June 2023

| | | | | Change from year ended |
|----|----------------|---------------|------------|---------------------------|
| | Country | Value (NZ\$m) | % of total | June 2022 |
| 1 | China | 4,226.7 | 39% | 4% |
| 2 | United States | 2,316.6 | 21% | -3% |
| 3 | Japan | 433.7 | 4% | -19% |
| 4 | Netherlands | 390.0 | 4% | 20% |
| 5 | United Kingdom | 317.0 | 3% | -37% |
| 6 | Taiwan | 305.8 | 3% | 6% |
| 7 | Korea | 280.8 | 3% | -10% |
| 8 | Germany | 275.4 | 3% | -2% |
| 9 | Canada | 234.6 | 2% | -7% |
| 10 | Australia | 231.0 | 2% | 18% |
| | Other markets | 1,765.8 | 16% | |
| | Total | 10,777.5 | | -1% |



Overview of the changes in the volume of sheepmeat and beef exports from previous months

| | Sheepmeat expor | ts (tonnes) | | | | | | |
|----|--------------------|-------------|--------|--------|--------|--------|-----------|--------|
| | | | | | | Change | Change | Change |
| | | | | | | | from Apr- | • |
| | | Mar-23 | Apr-23 | May-23 | Jun-23 | Apr | May | Jun |
| 1 | China | 26,804 | 22,043 | 22,769 | 12,677 | -18% | 3% | -44% |
| 2 | United Kingdom | 2,812 | 2,726 | 3,856 | 2,643 | -3% | 41% | -31% |
| 3 | United States | 2,664 | 1,991 | 2,151 | 2,122 | -25% | 8% | -1% |
| 4 | Netherlands | 2,292 | 2,198 | 1,656 | 1,058 | -4% | -25% | -36% |
| 5 | Taiwan | 956 | 924 | 922 | 857 | -3% | 0% | -7% |
| 6 | France | 615 | 968 | 731 | 718 | 57% | -24% | -2% |
| 7 | Canada | 872 | 625 | 585 | 612 | -28% | -6% | 4% |
| 8 | Germany | 1,503 | 1,389 | 1,096 | 608 | -8% | -21% | -44% |
| 9 | Sweden | 124 | 83 | 608 | 521 | -33% | 632% | -14% |
| 10 | Belgium | 1,003 | 864 | 757 | 496 | -14% | -12% | -35% |
| 11 | Saudi Arabia | 759 | 1,048 | 570 | 426 | 38% | -46% | -25% |
| 12 | Jordan | 301 | 398 | 593 | 349 | 32% | 49% | -41% |
| 13 | Malaysia | 1,155 | 438 | 448 | 336 | -62% | 2% | -25% |
| 14 | Japan | 538 | 321 | 447 | 331 | -40% | 39% | -26% |
| 15 | Fiji | 322 | 361 | 173 | 227 | 12% | -52% | 32% |
| 16 | Greece | 297 | 297 | 394 | 188 | 0% | 33% | -52% |
| 17 | Trinidad and Tobaç | 89 | 50 | 71 | 108 | -44% | 43% | 51% |
| 18 | Hong Kong | 144 | 83 | 171 | 95 | -42% | 108% | -45% |
| 19 | Italy | 191 | 56 | 70 | 76 | -70% | 24% | 10% |
| 20 | Mauritius | 23 | 22 | 54 | 66 | -5% | 147% | 22% |
| | Other Markets | 1,463 | 875 | 1,401 | 857 | -40% | 60% | -39% |
| | Total | 44,926 | 37,760 | 39,523 | 25,369 | -16% | 5% | -36% |

| | Beef exports | s (tonnes) | | | | | | |
|----|------------------|------------|--------|--------|--------|-----------|--------|-----------|
| | | | | | | Change | Change | Change |
| | | | | | | from Mar- | | from May- |
| | | Mar-23 | Apr-23 | May-23 | Jun-23 | Apr | May | Jun |
| 1 | United States | 16,447 | 16,764 | 21,263 | 21,673 | 2% | 27% | 2% |
| 2 | China | 20,406 | 18,160 | 21,610 | 19,786 | -11% | 19% | -8% |
| 3 | Japan | 1,502 | 1,422 | 2,097 | 2,174 | -5% | 47% | 4% |
| 4 | Canada | 889 | 603 | 788 | 1,816 | -32% | 31% | 131% |
| 5 | Taiwan | 1,469 | 1,435 | 1,694 | 1,713 | -2% | 18% | 1% |
| 6 | Korea | 2,077 | 1,767 | 1,635 | 1,071 | -15% | -7% | -34% |
| 7 | Indonesia | 452 | 595 | 800 | 771 | 32% | 34% | -4% |
| 8 | Malaysia | 514 | 459 | 414 | 593 | -11% | -10% | 43% |
| 9 | Philippines | 327 | 290 | 359 | 545 | -11% | 24% | 52% |
| 10 | Hong Kong | 174 | 251 | 140 | 292 | 44% | -44% | 108% |
| 11 | French Polynesia | 247 | 293 | 114 | 252 | 19% | -61% | 122% |
| 12 | Netherlands | 225 | 242 | 212 | 247 | 8% | -13% | 17% |
| 13 | United Kingdom | 126 | 101 | 65 | 242 | -20% | -35% | 272% |
| 14 | Australia | 104 | 88 | 166 | 189 | -15% | 89% | 14% |
| 15 | Thailand | 227 | 180 | 157 | 166 | -21% | -13% | 6% |
| 16 | Singapore | 142 | 128 | 172 | 153 | -10% | 34% | -11% |
| 17 | UAE | 183 | 183 | 178 | 131 | 0% | -3% | -27% |
| 18 | Germany | 58 | 93 | 112 | 101 | 59% | 21% | -10% |
| 19 | Jamaica | 47 | 95 | 25 | 71 | 105% | -74% | 185% |
| 20 | Samoa | 54 | 50 | 25 | 71 | -6% | -51% | 189% |
| | Other Markets | 923 | 961 | 865 | 717 | 4% | -10% | -17% |
| | Total | 46,594 | 44,161 | 52,891 | 52,773 | -5% | 20% | 0% |

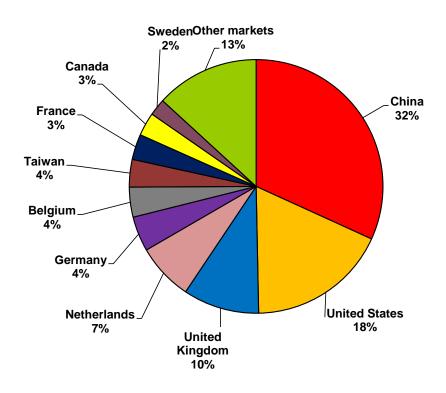
Top 10 sheepmeat markets by volume, month of June 2023

Change from same month Country Volume (tonnes) % of total previous year China 12,677 50% -12% United Kingdom 10% 2 2,643 -15% 3 **United States** 2,122 8% -20% 4 Netherlands 1,058 4% -5% 5 857 3% 51% Taiwan 6 718 3% -14% France 7 Canada 612 2% -18% 8 Germany 608 2% -68% 9 521 2% 109% Sweden 2% Belgium 496 14% Other markets 3,057 12% Total -20% 25,369

Belgium Other markets 12% Sweden 2%. Germany_ 2% Canada 3% France China 3% 50% Taiwan 3% Netherlands _ 4% United States_ 8% United Kingdom 11%

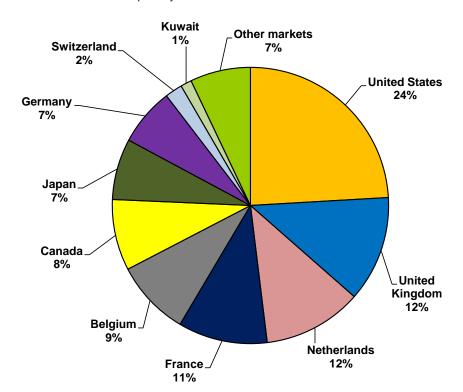
Top 10 sheepmeat markets by value, month of June 2023

| | | | | Change from |
|----|----------------|---------------|------------|---------------|
| | | | | same month |
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | China | 89.4 | 32% | -21% |
| 2 | United States | 50.3 | 18% | -12% |
| 3 | United Kingdom | 27.3 | 10% | -30% |
| 4 | Netherlands | 20.4 | 7% | -5% |
| 5 | Germany | 12.5 | 4% | -67% |
| 6 | Belgium | 10.7 | 4% | 7% |
| 7 | Taiwan | 9.9 | 4% | 46% |
| 8 | France | 9.1 | 3% | -29% |
| 9 | Canada | 8.4 | 3% | -28% |
| 10 | Sweden | 6.1 | 2% | 87% |
| | Other markets | 37.1 | 13% | |
| | Total | 281.2 | | -28% |
| | | | | |



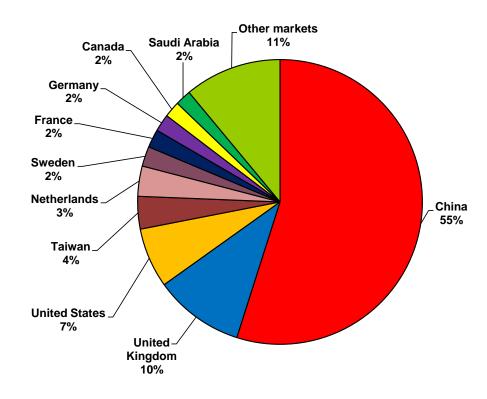
Top 10 chilled sheepmeat markets by volume, month of June 2023

Change from same month Country Volume (tonnes) % of total previous year **United States** 553 24% 28% 2 United Kingdom 285 12% 105% 3 Netherlands 266 12% 43% 240 10% -21% France 5 Belgium 204 9% 3% 6 Canada 191 8% 44% 7 164 7% -50% Japan 8 Germany 155 7% -47% 2% 47 9 Switzerland -34% 10 Kuwait 30 1% -23% Other markets 162 7% Total 2,297 1%



Top 10 frozen sheepmeat markets by volume, month of June 2023

| | | | Change from |
|----------------|---|--|--|
| | | | same month |
| Country | Volume (tonnes) | % of total | previous year |
| China | 12,669 | 55% | -12% |
| United Kingdom | 2,359 | 10% | -21% |
| United States | 1,569 | 7% | -30% |
| Taiwan | 854 | 4% | 51% |
| Netherlands | 791 | 3% | -15% |
| Sweden | 521 | 2% | 109% |
| France | 478 | 2% | -10% |
| Germany | 453 | 2% | -72% |
| Canada | 421 | 2% | -31% |
| Saudi Arabia | 413 | 2% | -49% |
| Other markets | 2,545 | 11% | |
| Total | 23,073 | | -22% |
| | China United Kingdom United States Taiwan Netherlands Sweden France Germany Canada Saudi Arabia Other markets | China 12,669 United Kingdom 2,359 United States 1,569 Taiwan 854 Netherlands 791 Sweden 521 France 478 Germany 453 Canada 421 Saudi Arabia 413 Other markets 2,545 | China 12,669 55% United Kingdom 2,359 10% United States 1,569 7% Taiwan 854 4% Netherlands 791 3% Sweden 521 2% France 478 2% Germany 453 2% Canada 421 2% Saudi Arabia 413 2% Other markets 2,545 11% |

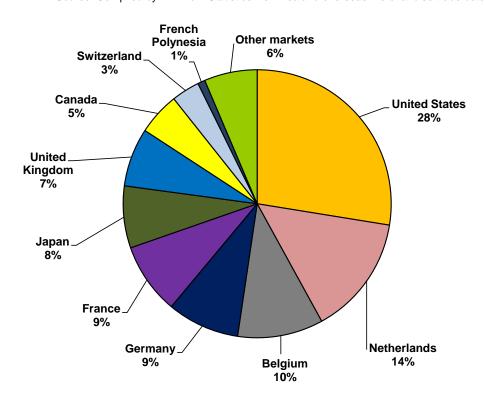


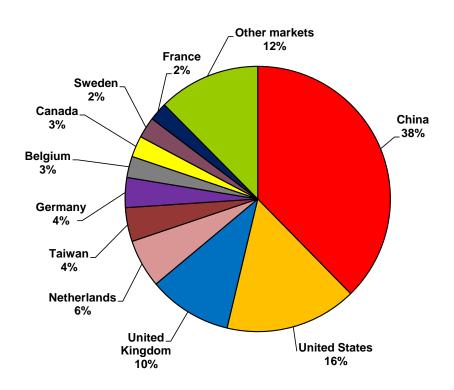
Top 10 chilled sheepmeat markets by value, month of June 2023

Top 10 frozen sheepmeat markets by value, month of June 2023

| | | | | Change from |
|----|------------------|---------------|------------|---------------|
| | | | | same month |
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | United States | 12.3 | 28% | 20% |
| 2 | Netherlands | 6.4 | 14% | 28% |
| 3 | Belgium | 4.6 | 10% | -12% |
| 4 | Germany | 3.9 | 9% | -46% |
| 5 | France | 3.8 | 9% | -28% |
| 6 | Japan | 3.3 | 7% | -52% |
| 7 | United Kingdom | 3.1 | 7% | 46% |
| 8 | Canada | 2.3 | 5% | 20% |
| 9 | Switzerland | 1.5 | 3% | -47% |
| 10 | French Polynesia | 0.4 | 1% | 2% |
| | Other markets | 2.8 | 6% | |
| | Total | 44.5 | | -12% |

| | | | | Change from same month |
|----|----------------|---------------|------------|------------------------|
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | China | 89.1 | 38% | -21% |
| 2 | United States | 38.0 | 16% | -18% |
| 3 | United Kingdom | 24.2 | 10% | -34% |
| 4 | Netherlands | 14.0 | 6% | -15% |
| 5 | Taiwan | 9.8 | 4% | 46% |
| 6 | Germany | 8.6 | 4% | -72% |
| 7 | Belgium | 6.1 | 3% | 26% |
| 8 | Canada | 6.1 | 3% | -37% |
| 9 | Sweden | 6.1 | 3% | 87% |
| 10 | France | 5.3 | 2% | -30% |
| | Other markets | 29.4 | 12% | |
| | Total | 236.7 | | -30% |





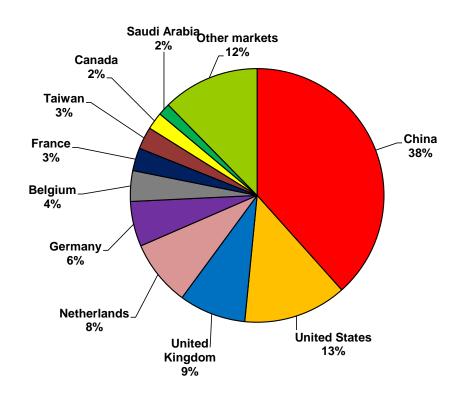
Top 10 sheepmeat markets by volume, 2nd quarter 2023

Change from 2nd quarter Country Volume (tonnes) % of total 2022 China 57,490 56% 26% United Kingdom 2 9,225 9% -26% **United States** 6,265 6% -29% 3 4 Netherlands 4,911 5% 21% 5 3,093 3% -34% Germany 6 2,703 3% 30% Taiwan 7 France 2,417 2% 9% 8 Belgium 2,117 2% 71% 2,043 2% -37% 9 Saudi Arabia Canada 1,822 2% -34% 10,567 Other markets 10% Total 0% 102,653

Canada Saudi Arabia Other markets 2%_ 10% Belgium_ 2% France_ 2% Taiwan 3% Germany 3% China 56% Netherlands_ 5% United States_ 6% United Kingdom 9%

Top 10 sheepmeat markets by value, 2nd quarter 2023

| | | | | Change from |
|----|----------------|---------------|------------|-------------|
| | | | | 2nd quarter |
| | Country | Value (NZ\$m) | % of total | 2022 |
| 1 | China | 412.5 | 38% | 11% |
| 2 | United States | 141.6 | 13% | -22% |
| 3 | United Kingdom | 91.6 | 9% | -42% |
| 4 | Netherlands | 90.2 | 8% | 17% |
| 5 | Germany | 61.8 | 6% | -31% |
| 6 | Belgium | 42.0 | 4% | 47% |
| 7 | France | 31.4 | 3% | -7% |
| 8 | Taiwan | 30.4 | 3% | 30% |
| 9 | Canada | 23.6 | 2% | -40% |
| 10 | Saudi Arabia | 16.7 | 2% | -52% |
| | Other markets | 132.8 | 12% | |
| | Total | 1,074.6 | | -14% |
| | | | | |

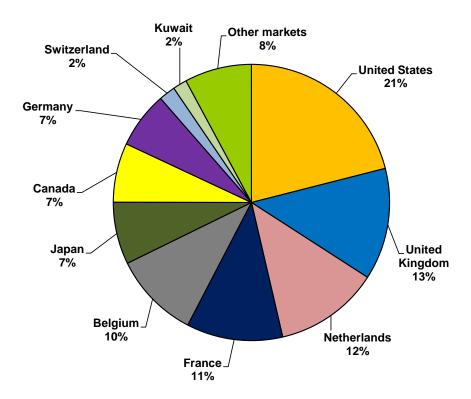


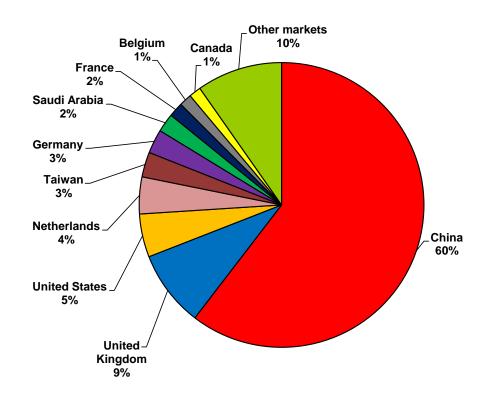
Top 10 chilled sheepmeat markets by volume, 2nd guarter 2023

Top 10 frozen sheepmeat markets by volume, 2nd quarter 2023

| | | | | Change from |
|----|----------------|-----------------|------------|-------------|
| | | | | 2nd quarter |
| | Country | Volume (tonnes) | % of total | 2022 |
| 1 | United States | 1,600 | 21% | -9% |
| 2 | United Kingdom | 996 | 13% | -6% |
| 3 | Netherlands | 932 | 12% | 24% |
| 4 | France | 858 | 11% | -8% |
| 5 | Belgium | 770 | 10% | 9% |
| 6 | Japan | 555 | 7% | -43% |
| 7 | Canada | 527 | 7% | 8% |
| 8 | Germany | 503 | 7% | -53% |
| 9 | Switzerland | 147 | 2% | -44% |
| 10 | Kuwait | 125 | 2% | 1% |
| | Other markets | 598 | 8% | |
| | Total | 7,609 | | -12% |

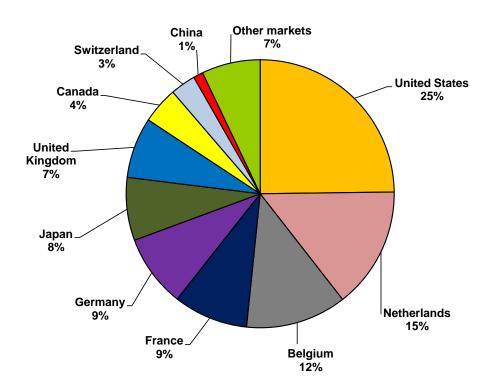
| | | | | Change from 2nd quarter |
|----|----------------|-----------------|------------|----------------------------|
| | Country | Volume (tonnes) | % of total | 2022 |
| 1 | China | 57,422 | 60% | 26% |
| 2 | United Kingdom | 8,229 | 9% | -28% |
| 3 | United States | 4,665 | 5% | -34% |
| 4 | Netherlands | 3,980 | 4% | 20% |
| 5 | Taiwan | 2,697 | 3% | 32% |
| 6 | Germany | 2,590 | 3% | -28% |
| 7 | Saudi Arabia | 2,011 | 2% | -36% |
| 8 | France | 1,559 | 2% | 20% |
| 9 | Belgium | 1,348 | 1% | 154% |
| 10 | Canada | 1,295 | 1% | -43% |
| | Other markets | 9,248 | 10% | |
| | Total | 95,043 | | 1% |





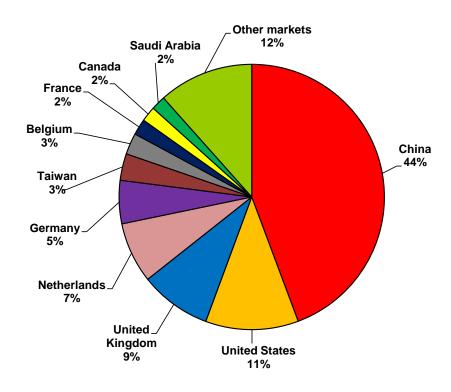
Top 10 chilled sheepmeat markets by value, 2nd quarter 2023

Change from 2nd quarter Country Value (NZ\$m) 2022 % of total **United States** 36.6 25% -10% 2 Netherlands 21.6 15% 12% 3 Belgium 18.0 12% 0% France 13.3 9% -15% 5 Germany 12.9 9% -50% 6 11.2 8% -45% Japan 7 United Kingdom 10.8 7% -32% 8 Canada 6.5 4% -4% Switzerland 3% 9 4.5 -55% 10 China 1.7 1% 96% Other markets 10.4 7% Total 147.6 -20%



Top 10 frozen sheepmeat markets by value, 2nd quarter

| | | | | Change from |
|----|----------------|---------------|------------|-------------|
| | | | | 2nd quarter |
| | Country | Value (NZ\$m) | % of total | 2022 |
| 1 | China | 410.8 | 44% | 11% |
| 2 | United States | 105.0 | 11% | -25% |
| 3 | United Kingdom | 80.8 | 9% | -43% |
| 4 | Netherlands | 68.6 | 7% | 18% |
| 5 | Germany | 48.9 | 5% | -22% |
| 6 | Taiwan | 30.2 | 3% | 31% |
| 7 | Belgium | 24.1 | 3% | 127% |
| 8 | France | 18.1 | 2% | 1% |
| 9 | Canada | 17.1 | 2% | -48% |
| 10 | Saudi Arabia | 16.2 | 2% | -52% |
| | Other markets | 107.4 | 12% | |
| | Total | 927.1 | | -13% |
| | | | | |



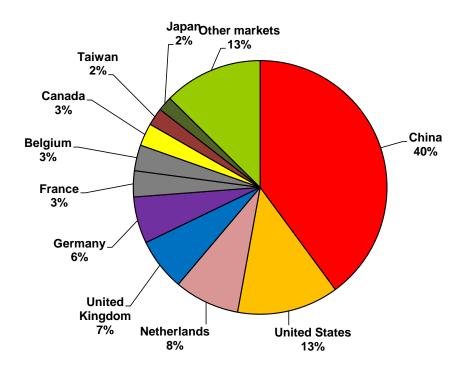
Top 10 sheepmeat markets by volume, 12 months ended 30 June 2023

Change from year ended Country Volume (tonnes) % of total June 2022 China 220,218 58% 16% United Kingdom 25,661 2 7% -26% **United States** 24,325 6% -25% 3 4 Netherlands 18,088 5% 26% 5 3% -8% Germany 12,114 6 9,677 3% -6% Canada 7 France 9,515 3% 6% 8 Taiwan 8,302 2% 20% 9 2% -18% Malaysia 6,900 2% Belgium 6,711 53% 37,005 Other markets 10% Total 378,515 4%

Belgium _2% Other markets Malaysia 10% 2%_ Taiwan_ 2% France_ 2% Canada 3% Germany 3% China 58% Netherlands _ 5% **United States** 6% United Kingdom 7%

Top 10 sheepmeat markets by value, 12 months ended 30 June 2023

| | | | | Change from year ended |
|----|----------------|---------------|------------|------------------------|
| | Country | Value (NZ\$m) | % of total | June 2022 |
| 1 | China | 1,573.7 | 40% | -5% |
| 2 | United States | 510.9 | 13% | -15% |
| 3 | Netherlands | 327.8 | 8% | 24% |
| 4 | United Kingdom | 263.2 | 7% | -41% |
| 5 | Germany | 234.8 | 6% | -5% |
| 6 | France | 131.2 | 3% | 2% |
| 7 | Belgium | 129.9 | 3% | 42% |
| 8 | Canada | 113.6 | 3% | -17% |
| 9 | Taiwan | 88.4 | 2% | 17% |
| 10 | Japan | 73.2 | 2% | -27% |
| | Other markets | 497.4 | 13% | |
| | Total | 3,944.0 | | -8% |

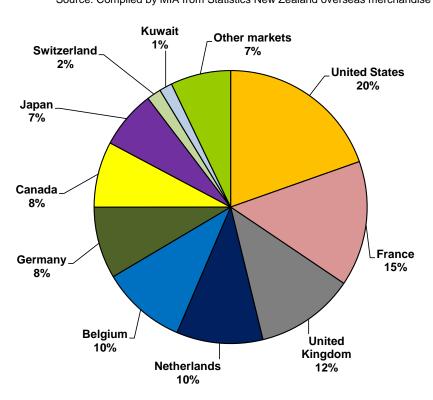


Top 10 chilled sheepmeat markets by volume, 12 months ended 30 June 2023

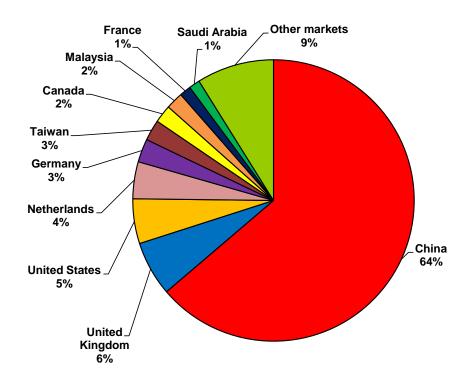
Top 10 frozen sheepmeat markets by volume, 12 months ended 30 June 2023

| | | | | Change from year ended |
|----|----------------|-----------------|------------|------------------------|
| | Country | Volume (tonnes) | % of total | June 2022 |
| 1 | United States | 6,601 | 20% | -25% |
| 2 | France | 5,001 | 15% | -10% |
| 3 | United Kingdom | 3,958 | 12% | -45% |
| 4 | Netherlands | 3,446 | 10% | -21% |
| 5 | Belgium | 3,387 | 10% | 46% |
| 6 | Germany | 2,866 | 9% | -33% |
| 7 | Canada | 2,623 | 8% | 19% |
| 8 | Japan | 2,316 | 7% | -30% |
| 9 | Switzerland | 570 | 2% | -38% |
| 10 | Kuwait | 513 | 2% | -13% |
| | Other markets | 2,402 | 7% | |
| | Total | 33,683 | | -20% |

| Source: Cor | mailed by MIA | from Statistic | c New Zealand | d averease ma | rchandica trada data |
|-------------|---------------|----------------|---------------|---------------|----------------------|

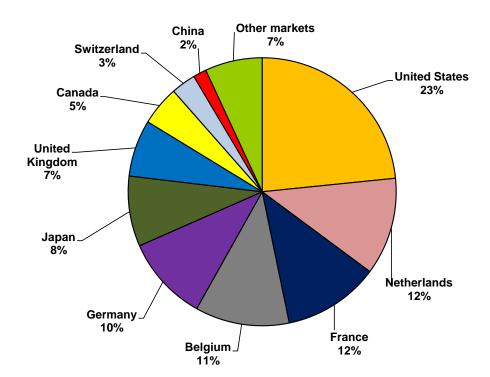


| | | | | Change from year ended |
|----|----------------|-----------------|-------------|---------------------------|
| | Country | Volume (tonnes) | % of total | June 2022 |
| | Country | volume (tormes) | /0 UI (Ulai | Julie 2022 |
| 1 | China | 219,859 | 64% | 16% |
| 2 | United Kingdom | 21,702 | 6% | -21% |
| 3 | United States | 17,725 | 5% | -25% |
| 4 | Netherlands | 14,642 | 4% | 47% |
| 5 | Germany | 9,248 | 3% | 4% |
| 6 | Taiwan | 8,279 | 2% | 21% |
| 7 | Canada | 7,053 | 2% | -13% |
| 8 | Malaysia | 6,838 | 2% | -18% |
| 9 | France | 4,514 | 1% | 30% |
| 10 | Saudi Arabia | 4,357 | 1% | -43% |
| | Other markets | 30,615 | 9% | |
| | Total | 344,832 | | 7% |



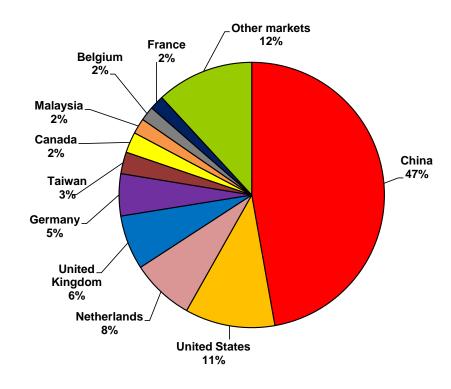
Top 10 chilled sheepmeat markets by value, 12 months ended 30 June 2023

Change from year ended Value (NZ\$m) June 2022 Country % of total **United States** 147.7 23% -20% 2 Netherlands 74.3 12% -23% 3 France 73.3 12% -11% Belgium 71.8 11% 32% -32% 5 Germany 64.9 10% 6 53.5 8% -20% Japan 7 United Kingdom 43.3 7% -58% 8 Canada 30.1 5% 2% Switzerland 3% 9 18.8 -43% 10 China 10.1 2% 20% Other markets 43.6 7% Total 631.5 -21%



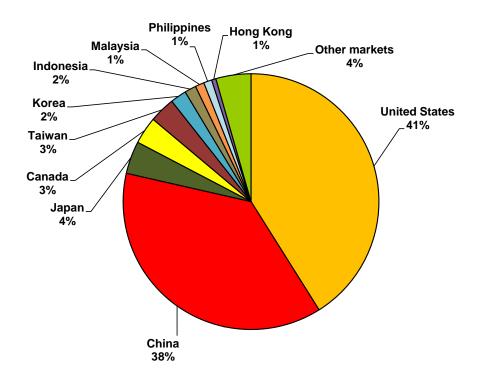
Top 10 frozen sheepmeat markets by value, 12 months ended 30 June 2023

| | | | | Change from |
|----|----------------|---------------|------------|-------------|
| | | | | year ended |
| | Country | Value (NZ\$m) | % of total | June 2022 |
| 1 | China | 1,563.6 | 47% | -5% |
| 2 | United States | 363.2 | 11% | -13% |
| 3 | Netherlands | 253.5 | 8% | 51% |
| 4 | United Kingdom | 219.9 | 7% | -36% |
| 5 | Germany | 169.9 | 5% | 12% |
| 6 | Taiwan | 87.8 | 3% | 17% |
| 7 | Canada | 83.5 | 3% | -22% |
| 8 | Malaysia | 62.5 | 2% | -28% |
| 9 | Belgium | 58.1 | 2% | 57% |
| 10 | France | 57.9 | 2% | 24% |
| | Other markets | 392.7 | 12% | |
| | Total | 3,312.5 | | -5% |
| | | | | |



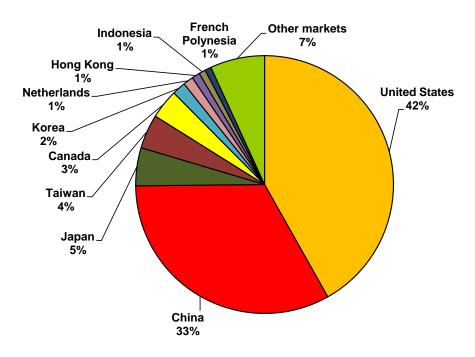
Top 10 beef markets by volume, month of June 2023

Change from same month Country Volume (tonnes) % of total previous year **United States** 21,673 41% 60% 2 China 19,786 37% -4% 3 Japan 2,174 4% -47% 1,816 3% 305% Canada 1,713 5 Taiwan 3% 26% 6 Korea 1,071 2% -62% 7 Indonesia 771 1% 21% 8 Malaysia 593 1% 35% 545 1% 9 Philippines 21% Hong Kong 292 1% 69% Other markets 2,340 4% 52,773 Total 12%



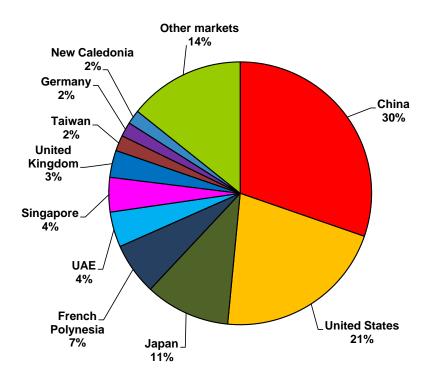
Top 10 beef markets by value, month of June 2023

| | | | | Change from same month |
|----|------------------|---------------|------------|------------------------|
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | United States | 199.7 | 42% | 43% |
| 2 | China | 157.5 | 33% | -26% |
| 3 | Japan | 22.8 | 5% | -48% |
| 4 | Taiwan | 20.5 | 4% | 35% |
| 5 | Canada | 17.5 | 4% | 247% |
| 6 | Korea | 8.0 | 2% | -70% |
| 7 | Netherlands | 6.1 | 1% | 121% |
| 8 | Hong Kong | 4.8 | 1% | 43% |
| 9 | Indonesia | 4.0 | 1% | 35% |
| 10 | French Polynesia | 3.8 | 1% | -18% |
| | Other markets | 32.6 | 7% | |
| | Total | 477.3 | | -3% |



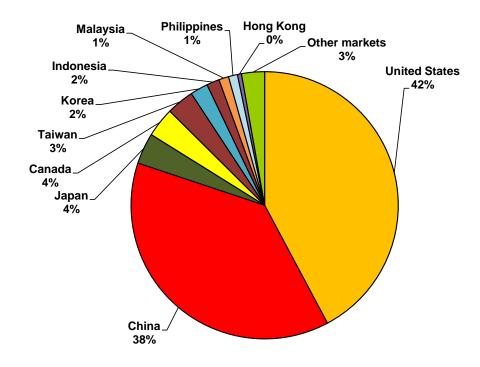
Top 10 chilled beef markets by volume, month of June 2023

Change from same month Country Volume (tonnes) % of total previous year China 872 30% 2 **United States** 610 21% 26% 301 10% -42% Japan French Polynesia 184 6% -17% 5 UAE 125 4% 14% Singapore 6 122 4% -15% United Kingdom 7 96 3% NA 8 Taiwan 56 2% 141% 2% 9 Germany 51 -14% 10 New Caledonia 50 2% -21% Other markets 411 14% Total 2,876 -8%



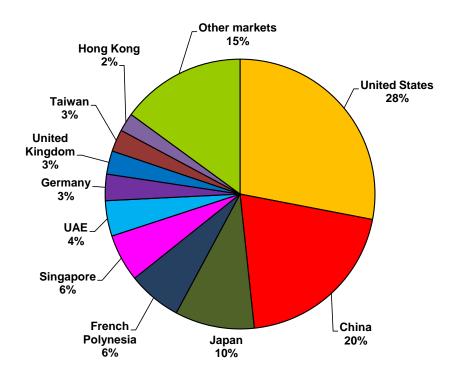
Top 10 frozen beef markets by volume, month of June 2023

| | | | | Change from same month |
|----|---------------|-----------------|------------|------------------------|
| | Country | Volume (tonnes) | % of total | previous year |
| 1 | United States | 21,062 | 42% | 61% |
| 2 | China | 18,914 | 38% | -4% |
| 3 | Japan | 1,874 | 4% | -48% |
| 4 | Canada | 1,778 | 4% | 345% |
| 5 | Taiwan | 1,657 | 3% | 24% |
| 6 | Korea | 1,071 | 2% | -62% |
| 7 | Indonesia | 771 | 2% | 21% |
| 8 | Malaysia | 593 | 1% | 35% |
| 9 | Philippines | 545 | 1% | 21% |
| 10 | Hong Kong | 246 | 0% | 101% |
| | Other markets | 1,386 | 3% | |
| | Total | 49,897 | | 14% |



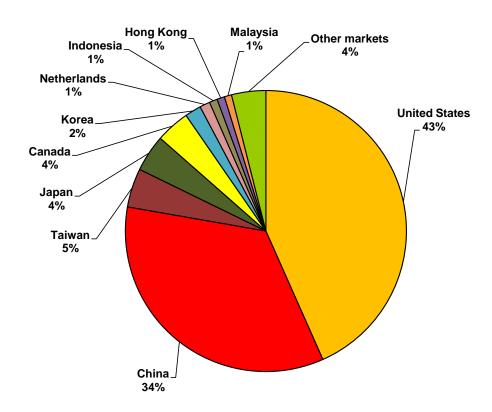
Top 10 chilled beef markets by value, month of June 2023

Change from same month Country Value (NZ\$m) % of total previous year **United States** 13.3 28% 30% 20% 2 9.6 -17% China 3 4.5 10% -43% Japan 3.1 French Polynesia 6% -15% 5 2.7 6% -13% Singapore 6 UAE 2.0 4% 5% 7 Germany 1.5 3% -10% 8 United Kingdom 1.3 3% NA 9 1.3 3% 137% Taiwan Hong Kong 1.1 2% -12% Other markets 7.1 15% Total 47.5 -10%



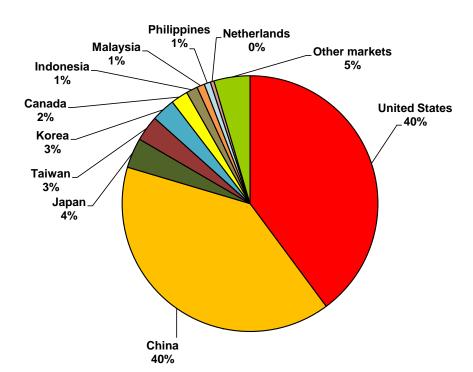
Top 10 frozen beef markets by value, month of June 2023

| | | | | Change from |
|----|---------------|---------------|------------|---------------|
| | | | | same month |
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | United States | 186.4 | 43% | 44% |
| 2 | China | 147.9 | 34% | -27% |
| 3 | Taiwan | 19.2 | 4% | 31% |
| 4 | Japan | 18.3 | 4% | -49% |
| 5 | Canada | 16.8 | 4% | 319% |
| 6 | Korea | 8.0 | 2% | -70% |
| 7 | Netherlands | 5.1 | 1% | 156% |
| 8 | Indonesia | 4.0 | 1% | 35% |
| 9 | Hong Kong | 3.8 | 1% | 73% |
| 10 | Malaysia | 3.6 | 1% | 15% |
| | Other markets | 16.9 | 4% | |
| | Total | 429.9 | | -3% |



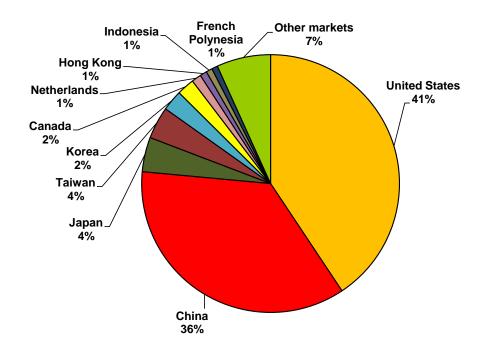
Top 10 beef markets by volume, 2nd quarter 2023

Change from 2nd quarter Country 2022 Volume (tonnes) % of total **United States** 59,700 40% 61% 2 China 59,556 40% 6% 3 5,694 4% -49% Japan 4,842 3% 6% Taiwan 4,472 5 Korea 3% -38% 6 Canada 3,206 2% 49% 7 Indonesia 2,166 1% -4% 8 Malaysia 1,465 1% 22% 1% 9 Philippines 1,194 -23% 10 Netherlands 702 0% 42% Other markets 6,827 5% 149,824 Total 14%



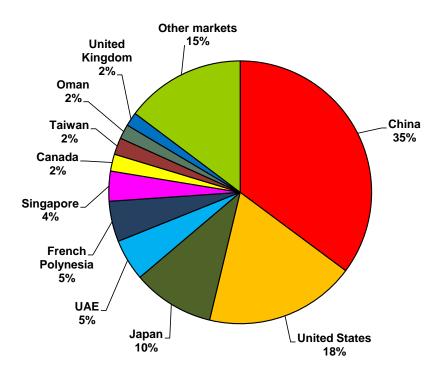
Top 10 beef markets by value, 2nd quarter 2023

| | | | | Change from 2nd quarter |
|----|------------------|---------------|------------|-------------------------|
| | Country | Value (NZ\$m) | % of total | 2022 |
| 1 | United States | 551.5 | 41% | 44% |
| 2 | China | 485.9 | 36% | -13% |
| 3 | Japan | 58.8 | 4% | -50% |
| 4 | Taiwan | 54.8 | 4% | 6% |
| 5 | Korea | 35.3 | 3% | -48% |
| 6 | Canada | 29.7 | 2% | 22% |
| 7 | Netherlands | 16.3 | 1% | 64% |
| 8 | Hong Kong | 11.7 | 1% | 68% |
| 9 | Indonesia | 10.6 | 1% | -11% |
| 10 | French Polynesia | 10.1 | 1% | -20% |
| | Other markets | 91.8 | 7% | |
| | Total | 1,356.5 | | 0% |



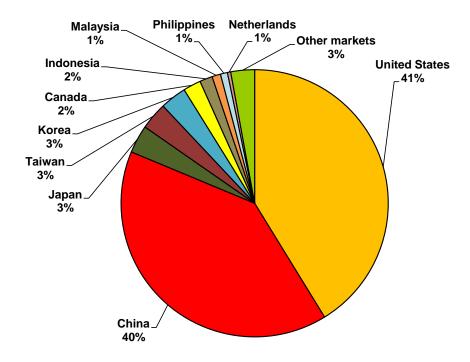
Top 10 chilled beef markets by volume, 2nd quarter 2023

Change from 2nd quarter Country 2022 Volume (tonnes) % of total China 3,224 35% 23% 2 **United States** 1,702 19% 7% 3 Japan 922 10% -47% UAE 468 5% 4% French Polynesia -22% 5 457 5% 6 Singapore 338 4% -3% 7 Canada 192 2% -50% 8 Taiwan 190 2% 10% 2% 9 Oman 163 -9% 10 United Kingdom 156 2% 1544% Other markets 1,352 15% Total 9,165 -5%



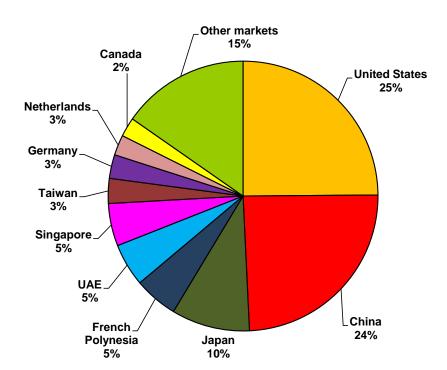
Top 10 frozen beef markets by volume, 2nd quarter 2023

| | | | | Change from |
|----|---------------|-----------------|------------|-------------|
| | | | | 2nd quarter |
| | Country | Volume (tonnes) | % of total | 2022 |
| 1 | United States | 57,998 | 41% | 64% |
| 2 | China | 56,332 | 40% | 6% |
| 3 | Japan | 4,771 | 3% | -50% |
| 4 | Taiwan | 4,652 | 3% | 6% |
| 5 | Korea | 4,467 | 3% | -38% |
| 6 | Canada | 3,015 | 2% | 70% |
| 7 | Indonesia | 2,166 | 2% | -4% |
| 8 | Malaysia | 1,465 | 1% | 22% |
| 9 | Philippines | 1,194 | 1% | -23% |
| 10 | Netherlands | 556 | 0% | 46% |
| | Other markets | 4,043 | 3% | |
| | Total | 140,659 | | 16% |
| | | | | |



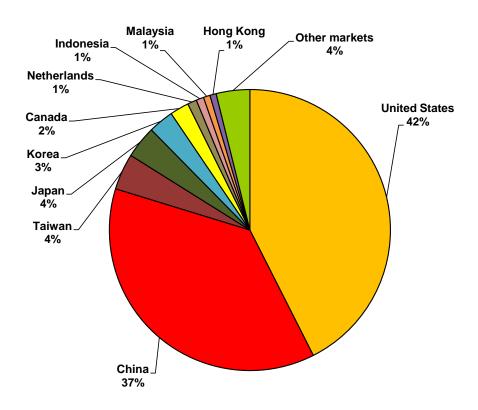
Top 10 chilled beef markets by value, 2nd quarter 2023

Change from 2nd quarter Country Value (NZ\$m) % of total 2022 **United States** 36.1 25% 8% 2 35.4 24% 12% China 3 13.6 9% -48% Japan French Polynesia 7.6 5% -19% 7.5 5% 5 4% UAE 6 Singapore 7.4 5% 0% 7 Taiwan 4.3 3% 48% 8 Germany 4.1 3% 5% 9 3.5 2% 36% Netherlands Canada 3.3 2% -53% Other markets 22.2 15% Total -9% 145.2



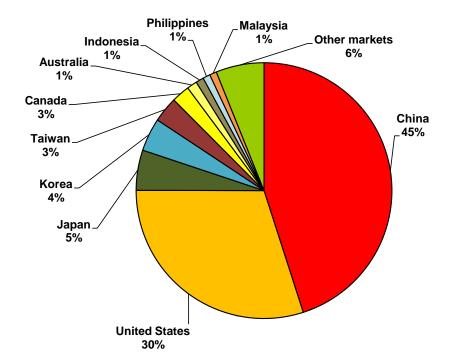
Top 10 frozen beef markets by value, 2nd quarter 2023

| | | | Change from |
|---------------|--|---|--|
| | | | 2nd quarter |
| Country | Value (NZ\$m) | % of total | 2022 |
| United States | 515.3 | 43% | 47% |
| China | 450.5 | 37% | -14% |
| Taiwan | 50.5 | 4% | 3% |
| Japan | 45.1 | 4% | -51% |
| Korea | 35.2 | 3% | -48% |
| Canada | 26.4 | 2% | 53% |
| Netherlands | 12.8 | 1% | 74% |
| Indonesia | 10.6 | 1% | -11% |
| Malaysia | 9.2 | 1% | -2% |
| Hong Kong | 8.8 | 1% | 126% |
| Other markets | 46.8 | 4% | |
| Total | 1,211.2 | | 1% |
| | United States China Taiwan Japan Korea Canada Netherlands Indonesia Malaysia Hong Kong Other markets | United States 515.3 China 450.5 Taiwan 50.5 Japan 45.1 Korea 35.2 Canada 26.4 Netherlands 12.8 Indonesia 10.6 Malaysia 9.2 Hong Kong 8.8 Other markets 46.8 | United States 515.3 43% China 450.5 37% Taiwan 50.5 4% Japan 45.1 4% Korea 35.2 3% Canada 26.4 2% Netherlands 12.8 1% Indonesia 10.6 1% Malaysia 9.2 1% Hong Kong 8.8 1% Other markets 46.8 4% |



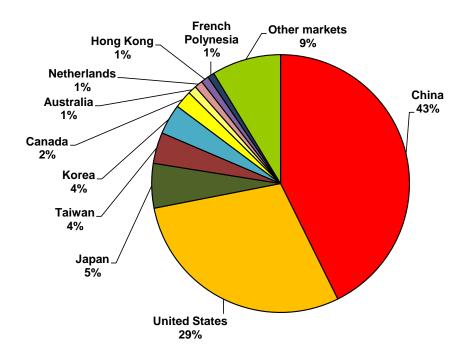
Top 10 beef markets by volume, 12 months ended 30 June 2023

Change from year ended Country June 2022 Volume (tonnes) % of total China 224,072 45% 7% 2 **United States** 149,249 30% 6% 25,305 3 5% -22% Japan 4 20,847 4% -9% Korea 5 Taiwan 16,081 3% -6% 2% 6 Canada 11,353 14% 7 Australia 6,362 1% 7% 8 Indonesia 4,980 1% -42% 1% 9 Philippines 4,589 24% 10 Malaysia 4,410 1% 40% Other markets 30,263 6% 497,511 Total 3%



Top 10 beef markets by value, 12 months ended 30 June 2023

| | | | | Change from year ended |
|----|------------------|---------------|------------|------------------------|
| | Country | Value (NZ\$m) | % of total | June 2022 |
| 1 | China | 1,972.6 | 43% | 5% |
| 2 | United States | 1,351.4 | 29% | -2% |
| 3 | Japan | 258.5 | 6% | -20% |
| 4 | Taiwan | 180.4 | 4% | 4% |
| 5 | Korea | 175.4 | 4% | -13% |
| 6 | Canada | 102.4 | 2% | 4% |
| 7 | Australia | 49.3 | 1% | 3% |
| 8 | Netherlands | 46.8 | 1% | 62% |
| 9 | Hong Kong | 44.6 | 1% | 11% |
| 10 | French Polynesia | 38.7 | 1% | 2% |
| | Other markets | 401.2 | 9% | |
| | Total | 4,621.3 | | 1% |



Top 10 chilled beef markets by volume, 12 months ended 30 June 2023

Change from year ended June 2022 Country Volume (tonnes) % of total China 9,726 30% -11% 2 **United States** 5,349 16% -23% 3 5,150 16% -22% Japan UAE 1,951 6% -11% 1,509 5 French Polynesia 5% -15% 6 Singapore 1,282 4% 7% 7 Canada 773 2% -23% 8 Australia 741 2% -23% 684 2% 9 Oman 8%

620

4,930

32,716

10

New Caledonia

Other markets

Total

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

2%

15%

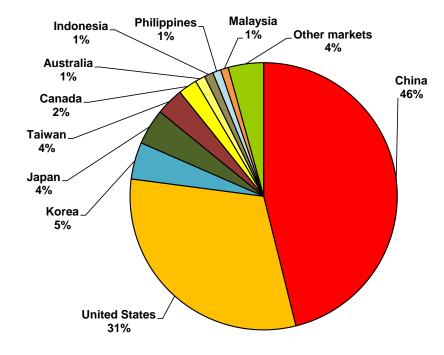
-6%

-14%

Other markets 15% **New Caledonia** Oman China 2%_ 30% Australia_ 2% Canada 2% Singapore_ 4% French_ Polynesia 5% **United States** UAE_ 16% 6% Japan[|] 16%

Top 10 frozen beef markets by volume, 12 months ended 30 June 2023

| | | | | Change from year ended |
|----|---------------|-----------------|------------|------------------------|
| | Country | Volume (tonnes) | % of total | June 2022 |
| 1 | China | 214,345 | 46% | 7% |
| 2 | United States | 143,900 | 31% | 6% |
| 3 | Korea | 20,774 | 4% | -9% |
| 4 | Japan | 20,155 | 4% | -22% |
| 5 | Taiwan | 15,561 | 3% | -6% |
| 6 | Canada | 10,580 | 2% | 14% |
| 7 | Australia | 5,621 | 1% | 7% |
| 8 | Indonesia | 4,979 | 1% | -42% |
| 9 | Philippines | 4,589 | 1% | 24% |
| 10 | Malaysia | 4,395 | 1% | 40% |
| | Other markets | 19,895 | 4% | |
| | Total | 464,795 | | 5% |



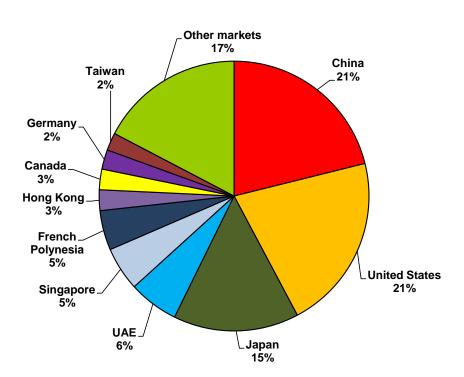
Top 10 chilled beef markets by value, 12 months ended 30 June 2023

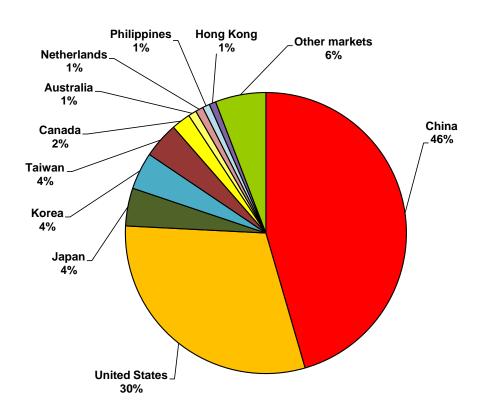
Top 10 frozen beef markets by value, 12 months ended 30 June 2023

Change from year ended

| | | | | Change from |
|----|------------------|---------------|------------|-------------|
| | | | | year ended |
| | Country | Value (NZ\$m) | % of total | June 2022 |
| 1 | China | 112.8 | 21% | -10% |
| 2 | United States | 112.8 | 21% | -15% |
| 3 | Japan | 80.4 | 15% | -17% |
| 4 | UAE | 32.0 | 6% | -1% |
| 5 | Singapore | 28.0 | 5% | 16% |
| 6 | French Polynesia | 25.4 | 5% | -8% |
| 7 | Hong Kong | 13.3 | 2% | 10% |
| 8 | Canada | 13.2 | 2% | -24% |
| 9 | Germany | 12.5 | 2% | -17% |
| 10 | Taiwan | 11.3 | 2% | 18% |
| | Other markets | 92.6 | 17% | |
| | Total | 534.2 | | -9% |

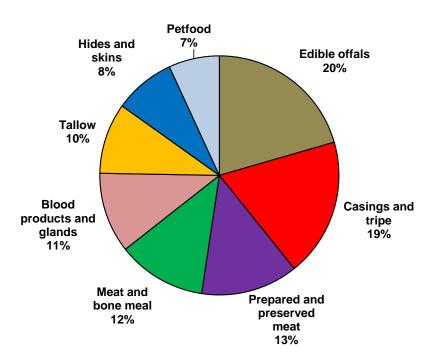
| | Country | Value (NZ\$m) | % of total | June 2022 |
|----|---------------|---------------|------------|-----------|
| 1 | China | 1,859.7 | 46% | 6% |
| 2 | United States | 1,238.6 | 30% | -1% |
| 3 | Japan | 178.1 | 4% | -21% |
| 4 | Korea | 174.7 | 4% | -12% |
| 5 | Taiwan | 169.1 | 4% | 3% |
| 6 | Canada | 89.2 | 2% | 10% |
| 7 | Australia | 38.2 | 1% | 20% |
| 8 | Netherlands | 36.5 | 1% | 78% |
| 9 | Philippines | 33.5 | 1% | 20% |
| 10 | Hong Kong | 31.3 | 1% | 12% |
| | Other markets | 238.1 | 6% | |
| | Total | 4,087.1 | | 2% |





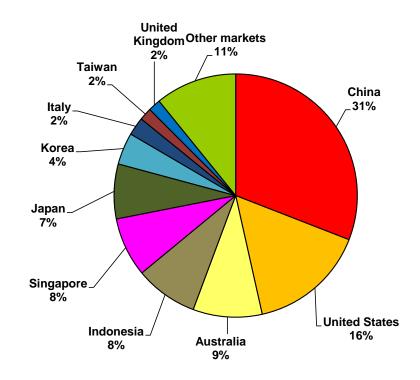
Fifth quarter exports by value, month of June 2023

| | | | | Change from |
|---|-----------------------------|---------------|------------|---------------|
| | | | | same month |
| | Product | Value (NZ\$m) | % of total | previous year |
| 1 | Edible offals | 36.2 | 21% | 4% |
| 2 | Casings and tripe | 33.0 | 19% | -11% |
| 3 | Prepared and preserved meat | 23.2 | 13% | 7% |
| 4 | Meat and bone meal | 21.2 | 12% | 1% |
| 5 | Blood products and glands | 19.2 | 11% | -24% |
| 6 | Tallow | 16.9 | 10% | 21% |
| 7 | Hides and skins | 14.6 | 8% | -34% |
| 8 | Petfood | 12.1 | 7% | 210% |
| | Total | 176.4 | | -2% |
| | | | | |



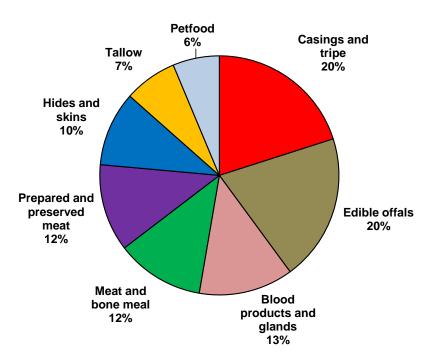
Top 10 markets for the fifth quarter by value, month of June 2023

| | | | | Change from |
|----|----------------|---------------|------------|---------------|
| | | | | same month |
| | Country | Value (NZ\$m) | % of total | previous year |
| 1 | China | 54.5 | 31% | 2% |
| 2 | United States | 27.5 | 16% | -19% |
| 3 | Australia | 16.2 | 9% | 24% |
| 4 | Indonesia | 14.7 | 8% | 12% |
| 5 | Singapore | 13.9 | 8% | 700% |
| 6 | Japan | 12.8 | 7% | -3% |
| 7 | Korea | 7.5 | 4% | 4% |
| 8 | Italy | 4.3 | 2% | -46% |
| 9 | Taiwan | 2.9 | 2% | -29% |
| 10 | United Kingdom | 2.9 | 2% | -25% |
| | Other markets | 19.1 | | |
| | Total | 176.4 | | -2% |



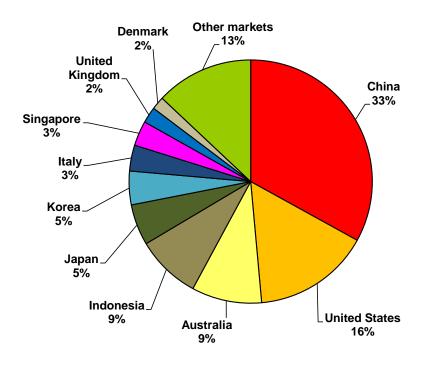
Fifth quarter exports by value, 2nd quarter 2023

Change from 2nd quarter Product Value (NZ\$m) % of total 2022 Casings and tripe -6% 108.3 20% 2 Edible offals 107.2 20% 7% 3 Blood products and glands 69.0 13% 236% 4 Meat and bone meal 64.3 12% 8% 5 -6% Prepared and preserved meat 63.8 12% 6 Hides and skins 54.5 10% -18% 7 Tallow 38.7 7% -31% Petfood 34.0 6% 66% 0% Total 539.8



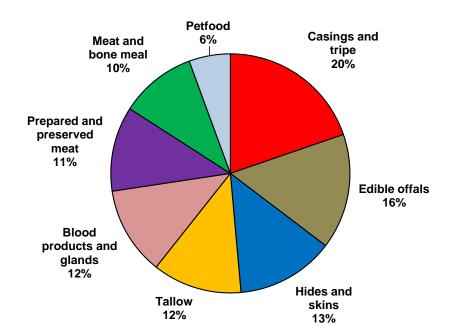
Top 10 markets for the fifth quarter by value, 2nd quarter 2023

| | | | | Change from |
|----|----------------|---------------|------------|-------------|
| | | | | 2nd quarter |
| | Country | Value (NZ\$m) | % of total | 2022 |
| 1 | China | 178.2 | 33% | 18% |
| 2 | United States | 83.9 | 16% | -13% |
| 3 | Australia | 50.3 | 9% | 27% |
| 4 | Indonesia | 46.4 | 9% | 6% |
| 5 | Japan | 29.4 | 5% | -9% |
| 6 | Korea | 24.1 | 4% | 7% |
| 7 | Italy | 18.6 | 3% | -24% |
| 8 | Singapore | 17.9 | 3% | -33% |
| 9 | United Kingdom | 11.6 | 2% | -12% |
| 10 | Denmark | 9.3 | 2% | 326% |
| | Other markets | 70.1 | | |
| | Total | 539.8 | | 0% |



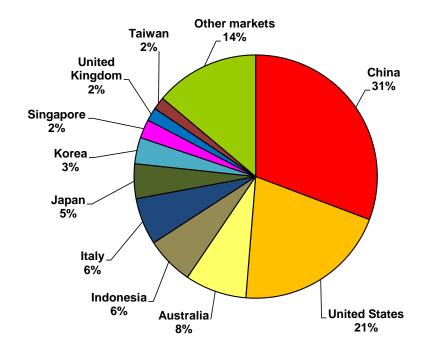
Fifth quarter exports by value, 12 months ended 30 June 2023

| | | | | Change from |
|---|-----------------------------|---------------|------------|-------------|
| | | | | year ended |
| | Product | Value (NZ\$m) | % of total | June 2022 |
| 1 | Casings and tripe | 436.4 | 20% | 17% |
| 2 | Edible offals | 345.2 | 16% | -6% |
| 3 | Hides and skins | 293.1 | 13% | 3% |
| 4 | Tallow | 267.4 | 12% | -1% |
| 5 | Blood products and glands | 264.4 | 12% | 174% |
| 6 | Prepared and preserved meat | 253.9 | 11% | 0% |
| 7 | Meat and bone meal | 228.2 | 10% | 18% |
| 8 | Petfood | 123.7 | 6% | 28% |
| | Total | 2,212.3 | | 8% |
| | | | | |

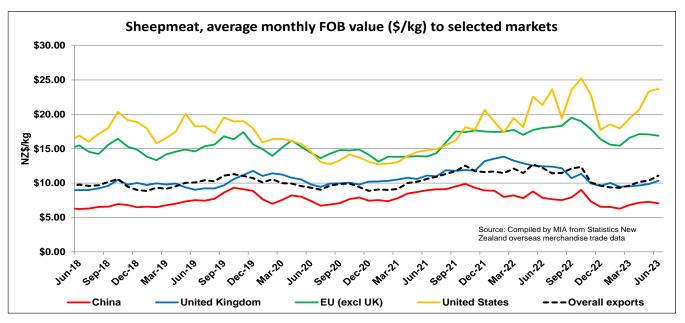


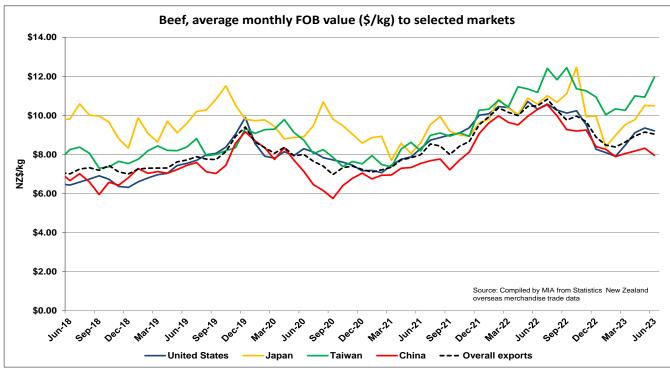
Top 10 markets for the fifth quarter by value, 12 months ended 30 June 2023

| | | | | Change from |
|----|----------------|---------------|------------|-------------|
| | | | | year ended |
| | Country | Value (NZ\$m) | % of total | June 2022 |
| 1 | China | 680.4 | 31% | 25% |
| 2 | United States | 454.3 | 21% | 11% |
| 3 | Australia | 181.1 | 8% | 23% |
| 4 | Indonesia | 140.6 | 6% | 4% |
| 5 | Italy | 138.2 | 6% | 22% |
| 6 | Japan | 102.1 | 5% | -11% |
| 7 | Korea | 77.3 | 3% | -7% |
| 8 | Singapore | 55.0 | 2% | -59% |
| 9 | United Kingdom | 39.1 | 2% | -13% |
| 10 | Taiwan | 37.0 | 2% | -10% |
| | Other markets | 307.1 | | |
| | Total | 2,212.3 | | 8% |

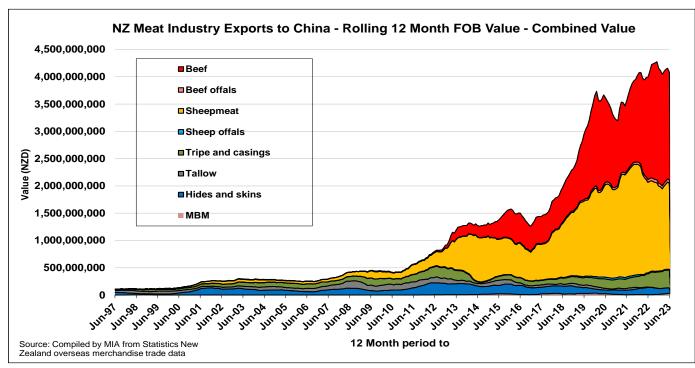


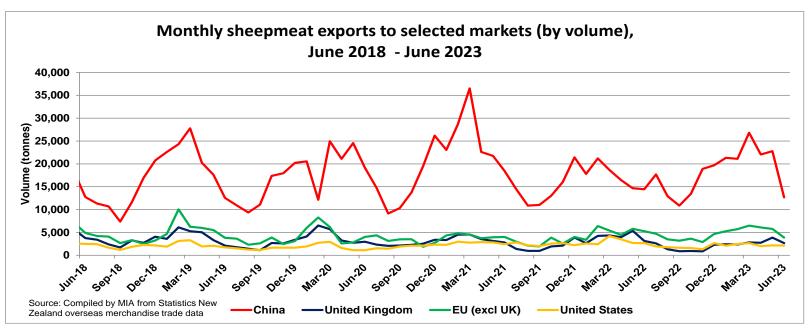
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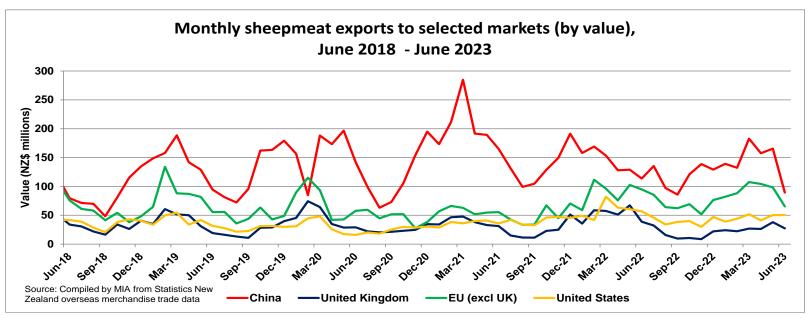










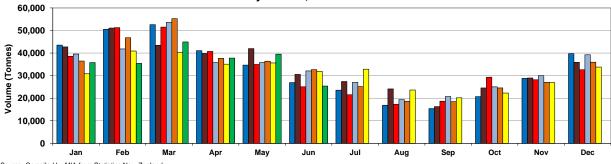


Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|--|---|----------------------------------|---|----------------------------------|---|----------------------------------|----------------------------------|----------------------------------|---------------------------------------|----------------------------------|----------------------------------|--------------------------------|------------------------------|
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 43,537 2,389 45,926 | Feb 50,538 2,869 53,406 | Mar 52,589 3,459 56,048 | Apr 41,055 2,695 43,749 | May 34,689 2,132 36,820 | Jun 26,948 1,687 28,635 | Jul 23,558 1,505 25,063 | Aug 16,903 890 17,793 | Sep 15,418 824 16,242 | Oct 20,713 942 21,655 | Nov 28,807 1,598 30,405 | Dec 39,738 2,073 41,811 | 394,492 23,062 417,554 |
| 2018 | | | | | | | | | | | | | |
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 42,726 2,183 44,909 | Feb 51,076 3,002 54,078 | Mar 43,457 2,401 45,858 | Apr 39,846 2,517 42,363 | May 41,979 2,360 44,339 | Jun 30,562 1,888 32,450 | Jul 27,427 1,261 28,688 | Aug 24,104 1,133 25,237 | Sep 16,284 790 17,074 | Oct 24,543 1,356 25,899 | Nov 28,954 1,641 30,595 | Dec 35,915 1,798 37,713 | 406,871 22,332 429,203 |
| | | | | | | 2019 | | | | | | | |
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 38,577 2,347 40,923 | Feb 51,259 2,552 53,810 | Mar 51,521 3,101 54,622 | Apr 40,698 2,097 42,795 | May 34,962 2,317 37,279 | Jun 25,062 1,399 26,460 | Jul 21,516 1,194 22,709 | Aug 17,298 1,016 18,314 | Sep 18,663 993 19,657 | Oct 29,307 1,369 30,676 | Nov 28,156 1,393 29,549 | Dec 32,611 1,838 34,449 | 389,629 21,616 411,244 |
| | | | | | | 2020 | | | | | | | |
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 39,581 2,050 41,631 | Feb 41,836 2,461 44,297 | Mar 53,587 2,667 56,254 | Apr 35,809 1,978 37,787 | May 35,802 1,550 37,352 | Jun 32,085 1,535 33,620 | Jul 27,005 1,302 28,307 | Aug 19,403 1,626 21,029 | Sep 20,730 1,120 21,850 | Oct 25,013 1,305 26,318 | Nov 30,023 1,347 31,370 | Dec 39,224 1,823 41,048 | 400,098 20,764 420,862 |
| | | | | | | 2021 | | | | | | | |
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 36,453 1,981 38,434 | Feb 46,795 3,449 50,245 | Mar 55,247 2,329 57,576 | Apr 37,670 1,710 39,381 | May 36,400 1,144 37,544 | Jun 32,638 1,524 34,162 | Jul 25,161 1,418 26,580 | Aug 18,574 935 19,509 | Sep 18,461 866 19,327 | Oct 24,553 925 25,477 | Nov 27,040 1,433 28,472 | Dec 35,928 1,448 37,376 | 394,921 19,162 414,083 |
| | | | | | | 2022 | | | | | | | |
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 30,817 1,510 32,327 | Feb 40,894 1,595 42,489 | Mar 40,175 2,041 42,216 | Apr 35,085 1,136 36,221 | May 35,640 2,003 37,643 | Jun 31,902 1,107 33,009 | Jul 32,855 1,131 33,986 | Aug 23,649 814 24,463 | Sep 20,186 793 20,979 | Oct 22,277 692 22,969 | Nov 26,945 1,254 28,199 | Dec 33,802 1,288 35,090 | 374,227 15,365 389,592 |
| 2023 | | | | | | | | | | | | | |
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 35,790 1,171 36,961 | Feb 35,413 1,256 36,669 | Mar 44,926 1,655 46,581 | Apr 37,760 2,030 39,790 | May 39,523 1,761 41,284 | Jun 25,369 1,349 26,718 | Jul | Aug | Sep | Oct | Nov | Dec | 218,781 9,222 228,003 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets, by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

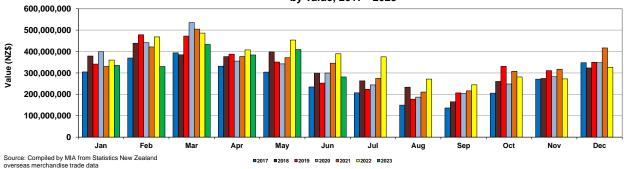
■2017 ■2018 ■2019 ■2020 ■2021 □2022 ■202

Monthly exports of sheepmeat and edible offal to all markets, 2017-2023, by value (NZ\$)

| | 2017 | | | | | | | | | | | | |
|------------------------------|-------------|-------------|---------------|-------------|-------------|-------------|--------------|-------------|--------------|-------------|-------------|-------------|------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 304.562.910 | 369,522,261 | 394,038,645 | 331,733,974 | 303,931,871 | 234,595,892 | 207,073,169 | 149,697,170 | 136,196,250 | 205,480,374 | 270.913.767 | 347.820.559 | 3,255,566,842 |
| Edible ovine offal | 5,727,588 | 6.362.012 | 8.296.273 | 6.370.809 | 5,855,799 | 4,523,525 | 4.214.254 | 2.310.225 | 2,143,894 | 2.098.712 | 4,248,146 | 6.127.902 | 58,279,139 |
| Total (sheepmeat + offal) | 310,290,498 | | | 338,104,783 | 309,787,670 | | 211,287,423 | | | 207.579.086 | | | 3,313,845,981 |
| rotar (sneepinear + onar) | 010,200,400 | 010,004,210 | 402,004,010 | 000,104,700 | 000,101,010 | 200,110,411 | 211,201,420 | 102,007,000 | 100,040,144 | 201,010,000 | 270,101,010 | 000,040,401 | 3,313,043,301 |
| 2018 | | | | | | | | | | | | | |
| | | F-1 | | | | | - | | 0 | 0-1 | N | D | |
| | Jan | | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 379,079,420 | | | 376,252,186 | 398,187,093 | | | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | | 3,795,545,355 |
| Edible ovine offal | 5,871,867 | 8,445,043 | 6,943,731 | 7,502,598 | 7,826,409 | 5,709,131 | 4,710,249 | 4,554,676 | 2,724,746 | 4,261,172 | 5,017,588 | 5,658,310 | 69,225,520 |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,875 |
| | | | | | | 201 | ٥ | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 341.481.851 | | | 387.766.360 | 350.962.901 | 252.844.006 | 224.012.966 | 177.468.940 | | 331.007.300 | 310.986.521 | 349.683.849 | 2 002 722 660 |
| Edible ovine offal | | - 1 1 | , , | , , | | | | , | , , | | ,,- | ,,- | 3,883,723,660 |
| | 7,494,620 | 8,781,439 | 10,735,345 | 7,536,147 | 8,506,371 | 5,228,592 | 4,633,483 | 4,115,991 | 4,494,807 | 5,286,900 | 6,164,849 | 7,548,115 | 80,526,659 |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
| | | | | | | 202 | 0 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | .u Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 399.096.451 | | | 355.507.448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248.332.020 | 282.617.982 | | 3.887.825.580 |
| Edible ovine offal | 8,468,388 | 9.426.557 | 11.190.740 | 9.171.502 | 6,679,932 | 5.910.463 | 4.625.756 | 6,696,938 | 3.810.191 | 4,985,877 | 4.810.207 | 6.483.424 | 82.259.975 |
| Total (sheepmeat + offal) | 407.564.839 | - 1 - 1 1 | | 364.678.950 | 348.965.233 | 305.344.399 | | 193.684.233 | 208.134.831 | 253.317.897 | 287.428.189 | | 3,970,085,555 |
| Total (Sileepilleat + Ollai) | 407,304,639 | 451,550,295 | 340,729,799 | 304,076,930 | 340,903,233 | 303,344,399 | 240,500,027 | 193,004,233 | 200, 134,031 | 200,017,097 | 207,420,109 | 334,374,003 | 3,970,005,555 |
| | | | | | | 202 | <u>!</u> 1 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 330.602.629 | 421,602,914 | | 376.962.422 | 371,489,282 | | 274,618,282 | 210.561.017 | 216.356.129 | 307.827.830 | 317.255.584 | 416.676.508 | 4,094,207,995 |
| Edible ovine offal | 8,680,051 | 13,922,285 | 9.159.186 | 7.000.891 | 5,258,541 | 6,562,561 | 5.852.673 | 3,408,436 | 3.817.554 | 4,241,729 | 5,843,717 | 6.843.158 | 80,590,782 |
| Total (sheepmeat + offal) | 339,282,680 | | -,, | 383,963,313 | | 352,088,791 | - 1 1 | | 220,173,683 | | 323,099,301 | 423,519,666 | 4.174.798.777 |
| rotar (orrospinioar romar) | 000,202,000 | 100,020,100 | 0.10,000,000. | 000,000,010 | 0.0,,020 | 002,000,707 | 200, 170,000 | 210,000,100 | 220, 0,000 | 0.2,000,000 | 020,000,001 | 120,010,000 | 4,114,100,111 |
| | | | | | | 202 | 22 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 360.180.618 | 468,210,610 | 486,381,122 | 407,860,665 | 453,695,139 | 389.520.131 | 375,285,121 | 271,425,066 | 244,534,172 | 281.352.013 | 272,294,091 | 325,919,363 | 4,336,658,111 |
| Edible ovine offal | 6,751,435 | 7.696.357 | 9,205,636 | 5,470,705 | 8,908,945 | 6,242,396 | 5.841.028 | 4,285,344 | 3.567.149 | 3.768.623 | 5.713.831 | 6.290.814 | 73.742.263 |
| Total (sheepmeat + offal) | 366,932,053 | | 495.586.758 | 413,331,370 | 462,604,084 | 395.762.527 | | | -,, | 285,120,636 | 278,007,922 | -,,- | 4.410.400.374 |
| Total (Sileepilleat + Orlai) | 300,332,033 | 475,300,307 | 433,300,730 | 413,331,370 | 402,004,004 | 333,702,327 | 301,120,143 | 273,710,410 | 240,101,321 | 200,120,000 | 270,007,322 | 332,210,177 | 4,410,400,374 |
| 2023 | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 335,354,867 | 330,059,958 | 433,109,563 | 384,118,453 | 409,286,812 | 281,229,955 | | | | | | | 2,173,159,608 |
| Edible ovine offal | 5,677,288 | 6,046,091 | 8,041,458 | 10,313,383 | 8,178,397 | 7,327,068 | | | | | | | 45,583,685 |
| Total (sheepmeat + offal) | 341,032,155 | | | 394,431,836 | 417,465,209 | | | | | | | | 2,218,743,293 |
| | . ,, | ,, | , ,,,,=. | ,, | ,, | , , | | | | | | | _,_ : _,, :0,200 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets, by value, 2017 - 2023

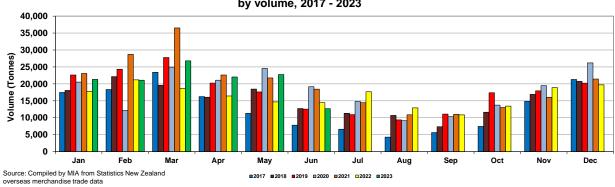


Monthly exports of sheepmeat and edible offal to China, 2016-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|---------------------------|--------------|---------------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,457 | 18,346 | 23,409 | 16,235 | 11,306 | 7,793 | 6,616 | 4,279 | 5,639 | 7,422 | 14,835 | 21,293 | 154,630 |
| Edible ovine offal | 290 | 359 | 378 | 345 | 384 | 274 | 255 | 109 | 119 | 108 | 266 | 267 | 3,154 |
| Total (sheepmeat + offal) | 17,747 | 18,705 | 23,787 | 16,580 | 11,690 | 8,067 | 6,871 | 4,388 | 5,758 | 7,530 | 15,101 | 21,560 | 157,784 |
| 2018 | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 18,075 | 22,151 | 19,605 | 16,069 | 18,478 | 12,733 | 11,322 | 10,680 | 7,348 | 11,635 | 16,910 | 20,741 | 185,747 |
| Edible ovine offal | 167 | 348 | 365 | 363 | 380 | 355 | 246 | 237 | 113 | 203 | 252 | 333 | 3,362 |
| Total (sheepmeat + offal) | Beef exports | 22,499 | 19,970 | 16,432 | 18,858 | 13,088 | 11,568 | 10,917 | 7,461 | 11,838 | 17,162 | 21,074 | 170,867 |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 22,615 | 24.311 | 27.790 | 20,251 | 17.621 | 12.542 | 10.924 | 9.372 | 11.096 | 17,379 | 17.940 | 20,214 | 212,055 |
| Edible ovine offal | 373 | 480 | 531 | 345 | 452 | 226 | 233 | 208 | 237 | 255 | 331 | 399 | 4.070 |
| Total (sheepmeat + offal) | 22,988 | 24,791 | 28,321 | 20,596 | 18,073 | 12,768 | 11,157 | 9,580 | 11,333 | 17,634 | 18,271 | 20,613 | 216,125 |
| , | , | , | -,- | -, | -,- | , | , - | -, | , | , | -, | -,- | , |
| 2020 | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 20,544 | 12,145 | 24,954 | 21,091 | 24,563 | 19,163 | 14,796 | 9,130 | 10,323 | 13,734 | 19,468 | 26,186 | 216,097 |
| Edible ovine offal | 456 | 352 | 537 | 450 | 383 | 357 | 208 | 504 | 183 | 201 | 217 | 242 | 4,090 |
| Total (sheepmeat + offal) | 21,000 | 12,497 | 25,491 | 21,541 | 24,946 | 19,520 | 15,004 | 9,634 | 10,506 | 13,935 | 19,685 | 26,428 | 220,187 |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 23,062 | 28,700 | 36,515 | 22,614 | 21,755 | 18,448 | 14,448 | 10,862 | 11,008 | 13,023 | 16,022 | 21,429 | 237,886 |
| Edible ovine offal | 741 | 1,444 | 441 | 249 | 203 | 270 | 167 | 121 | 155 | 149 | 235 | 178 | 4,353 |
| Total (sheepmeat + offal) | 23,803 | 30,144 | 36,956 | 22,863 | 21,958 | 18,718 | 14,615 | 10,983 | 11,163 | 13,172 | 16,257 | 21,607 | 242,239 |
| | | | | | | 2022 | | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17.796 | 21.191 | 18.675 | 16.437 | 14.672 | 14.445 | 17.685 | 12,921 | 10.858 | 13.440 | 18.903 | 19.704 | 196,727 |
| Edible ovine offal | 135 | 212 | 195 | 166 | 151 | 244 | 187 | 122 | 91 | 103 | 182 | 115 | 1,903 |
| Total (sheepmeat + offal) | 17,931 | 21,403 | 18,870 | 16,603 | 14,823 | 14,689 | 17,872 | 13,043 | 10,949 | 13,543 | 19,085 | 19,819 | 198,630 |
| | · | | • | • | • | • | • | • | • | • | | | , |
| 2023 | | | | | | | | | | | | | |
| Character and | Jan | Feb 21.095 | Mar 26.804 | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 400 707 |
| Sheepmeat exports | 21,319 | | | 22,043 | 22,769 | 12,677 | | | | | | | 126,707 |
| Edible ovine offal | 147 | 207 21,302 | 246 | 255 | 279 | 169 | | | | | | | 1,303 |
| Total (sheepmeat + offal) | 21,466 | 21,302 | 27,050 | 22,298 | 23,048 | 12,846 | | | | | | | 128,010 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by volume, 2017 - 2023



Monthly exports of sheepmeat and edible offal to China, 2017-2023, by value (NZ\$)

2017 **Jan** 85,705,684 **Mar** 123,092,384 **May** 59,796,284 **Jun** 39,313,577 Jul 32,278,958 **Nov Dec** 94,468,142 134,789,913 Feb 88,693,621 **Apr** 88,996,014 Aug 19,941,645 **Sep** 29,144,189 Oct 44,944,438 Sheepmeat exports 841.164.849 Edible ovine offal 869.019 1.075.500 1.285.046 1.194.955 1.542.762 956.166 1.026.868 420.205 485.882 484.907 1.136.591 1.229.986 11.707.887 Total (sheepmeat + offal) 40,269,743 33,305,826 45,429,345 852,872,736 2018 **Apr May** 95,734,172 116,737,324
 Jan
 Feb
 Mar

 106,218,477
 126,845,603
 112,156,078
 Jun 79,404,186 Aug 69,744,003 **Sep** 48,318,086 **Nov Dec** 115,247,392 134,571,047 71,404,856 80,865,635 1,157,246,859 Sheepmeat exports Edible ovine offal 704 259 1 538 908 1.711.745 1,723,856 97,458,028 1 956 429 1,707,207 81,111,393 1 244 865 1 362 371 520 936 1.118.175 1 346 648 1 875 531 16.810.930 128,384,511 113,867,823 118,693,753 72,649,721 71,106,374 48,839,022 81,983,810 116,594,040 136,446,578 1,067,135,053 Total (sheepmeat + offal) Beef exports 2019 Jun 94,290,809
 Jan
 Feb
 Mar

 148,626,043
 158,037,093
 188,461,942
 Apr May 141,820,803 128,953,292 Jul **Nov Dec** 163,266,001 179,083,142 Aug 72,199,631 **Sep Oct** 95,557,870 161,994,013 Sheepmeat exports 81,270,201 1,613,560,840 2,303,789 3,362,667 144,124,592 132,315,959 1,707,567 95,998,376 1,677,678 73,877,309 1,906,473 2,046,988 97,464,343 164,041,001 2,885 200 28,465,264 1,642,026,104 Edible ovine offal 1 969 715 2 800 705 3 343 806 1,727,612 2 732 965 Total (sheepmeat + offal) 150,595,758 160,837,798 191,805,748 82,997,813 165,998,966 181,968,441 2020 Feb 84.883.357 Mar **Apr May** 173,230,319 196,704,607 **Jun** 142,062,236 Jul Aug 62.935.871 Sep Oct 73.139.755 105.323.936 **Nov Dec** 153,810,069 194,856,364 156 840 290 Sheepmeat exports 188 062 067 99 227 092 1,631,075,963 3,268,281 160,108,571 2,510,748 87,394,105 4,378,835 192,440,902 3,869,877 3,240,451 177,100,196 199,945,058 2,481,945 1,421,532 144,544,181 100,648,624 3,359,096 66,294,967 1,307,824 74,447,579 1,453,819 106,777,755 Edible ovine offal 30,643,957 1,661,719,920 Total (sheepmeat + offal) 196,582,785 155,435,197
 Jan
 Feb
 Mar
 Apr
 May
 Jun

 173,252,930
 211,306,737
 284,890,705
 191,531,036
 189,393,629
 165,064,168

 4,211,755
 8,235,202
 3,375,160
 1,984,079
 1,751,387
 2,359,338

 Aug
 Sep

 99,087,361
 104,731,901

 1,066,463
 1,321,161
 Nov Dec 149,292,259 191,347,112 1,964,539 1,506,509 Jul Oct 131,288,505 1,480,965 Sheepmeat exports 128,695,093 2.019.881.436 4,211,755 8,235,202 177,464,685 219,541,939 le ovine offal 1,280,471 30,537,029 193,515,115 191,145,016 Total (sheepmeat + offal) 288,265,865 132,769,470 129,975,564 192,853,621 167,423,506 100,153,824 106,053,062 151,256,798 2.050.418.465
 Mar
 Apr
 May
 Jun

 153,437,274
 127,944,225
 128,908,543
 113,616,739

 1,647,071
 1,252,940
 1,284,512
 2,224,864
 Feb Jul Aua Sep Oct 158,008,971 169,082,376 1,088,862 1,878,631 135,285,999 1,494,224 97,077,165 1,032,673 85,853,410 120,882,642 735,737 931,366 138,709,478 129,217,398 1,342,144 795,562 1,558,024,220 Sheepmeat exports Edible ovine offal 15,708,586 Total (sheepmeat + offal) 159,097,833 170,961,007 155,084,345 129,197,165 130,193,055 115,841,603 136,780,223 98.109.838 86.589.147 121.814.008 140.051.622 130.012.960 1.573.732.806 2023 **Jun** 89,423,070 Sep
 Mar
 Apr
 May

 182,792,266
 157,544,269
 165,522,648
 Jul Aua Oct Νον Dec 139,040,598 132,335,310 952,556 1,352,059

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

1,777,909

1,960,482

1,688,825

139.993.154 133.687.369 184.481.091 159.322.178 167.483.130

Sheepmeat exports

Total (sheepmeat + offal)

Edible ovine offal

Monthly exports of sheepmeat to China, by value, 2017 - 2023

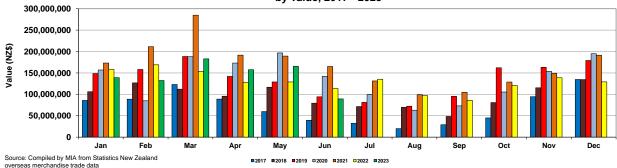
1,174,234

90 597 304

866,658,161

875.564.226

8,906,065

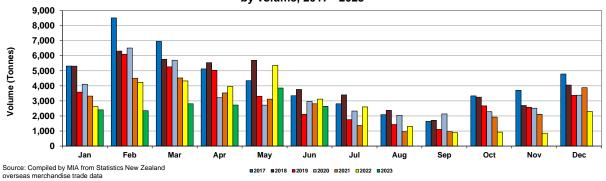


Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by volume (Tonnes)

| | | | | | | 2016 | | | | | | | |
|---------------------------|--------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,554 | 9,496 | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | 62,529 |
| Edible ovine offal | 785 | 1,156 | 965 | 911 | 673 | 584 | 382 | 301 | 256 | 266 | 262 | 302 | 6,843 |
| Total (sheepmeat + offal) | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | 69,372 |
| | | | | | | | | | | | | | |
| | | | | | | 2017 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,315 | 8,518 | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | 3,710 | 4,785 | 51,983 |
| Edible ovine offal | 551 | 930 | 886 | 655 | 528 | 378 | 382 | 318 | 287 | 355 | 551 | 669 | 6,490 |
| Total (sheepmeat + offal) | 5,866 | 9,448 | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | 4,261 | 5,454 | 58,473 |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,312 | 6.310 | 5.769 | 5,544 | 5.696 | 3,765 | 3.400 | 2,373 | 1,711 | 3,249 | 2.696 | 4,054 | 49.879 |
| Edible ovine offal | 477 | 692 | 500 | 709 | 717 | 492 | 335 | 279 | 238 | 373 | 348 | 455 | 5,615 |
| Total (sheepmeat + offal) | Beef exports | 7,002 | 6,269 | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 | 49,705 |
| (| | , | ., | -, | -, | | ., | * | ,- | | | , | , |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,586 | 6,096 | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | 38,309 |
| Edible ovine offal | 936 | 797 | 712 | 566 | 425 | 378 | 341 | 321 | 242 | 289 | 327 | 442 | 5,776 |
| Total (sheepmeat + offal) | 4,522 | 6,893 | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | 44,085 |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,108 | 6,513 | 5,704 | 3,219 | 2.718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | 39,922 |
| Edible ovine offal | 490 | 719 | 669 | 640 | 370 | 386 | 327 | 395 | 197 | 300 | 376 | 635 | 5,504 |
| Total (sheepmeat + offal) | 4,598 | 7,232 | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | 45.426 |
| (, | , | , - | -,- | -, | -, | • | , | | , | , | * | ** | , |
| | | | | | | 2021 | | | _ | | | _ | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,321 | 4,505 | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952 | 951 | 1,926 | 2,110 | 3,881 | 32,995 |
| Edible ovine offal | 454 | 723 | 732 | 596 | 358 | 390 | 355 | 224 | 223 | 311 | 350 | 552 | 5,268 |
| Total (sheepmeat + offal) | 3,775 | 5,228 | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | 38,263 |
| | | | | | | 2022 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,621 | 4,238 | 4,328 | 3,960 | 5,360 | 3,117 | 2,600 | 1,300 | 886 | 926 | 855 | 2,297 | 32,488 |
| Edible ovine offal | 559 | 734 | 866 | 557 | 776 | 267 | 356 | 214 | 207 | 250 | 323 | 435 | 5,544 |
| Total (sheepmeat + offal) | 3,180 | 4,972 | 5,194 | 4,517 | 6,136 | 3,384 | 2,956 | 1,514 | 1,093 | 1,176 | 1,178 | 2,732 | 38,032 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,407 | 2,353 | 2,812 | 2,726 | 3,856 | 2,643 | | | • | | - | | 16,797 |
| Edible ovine offal | 263 | 312 | 584 | 692 | 445 | 377 | | | | | | | 2,673 |
| Total (sheepmeat + offal) | 2,670 | 2,665 | 3,396 | 3,418 | 4,301 | 3,020 | | | | | | | 19,470 |
| | | | - | | | | | | | | | | |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by volume, 2017 - 2023



Monthly exports of sheepmeat and edible offal to the UK, 2017-2023, by value (NZ\$)

| | | | | | | 20 | 17 | | | | | | |
|---------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------|------------|-----------------------|------------|-----------------------|-------------------------|-------------------------|---------------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 445 407 400 |
| Sheepmeat exports Edible ovine offal | 42,463,009 1.688.953 | 67,877,662 2,354,523 | 54,909,925 2,286,727 | 42,087,495 1,746,816 | 36,210,709 1,367,482 | 28,128,299 909.548 | 903.903 | 17,584,773 587,507 | 584.647 | 32,941,074 634,213 | 37,217,773 1,310,310 | 47,018,419 1.885.252 | 445,127,469 |
| Total (sheepmeat + offal) | 44.151.962 | | 57.196.652 | , -, | , , - | 29,037,847 | , | , | , - | 33.575.287 | 38.528.083 | 48.903.671 | 16,259,881 461,387,350 |
| rotai (sneepineat + onai) | 44,151,962 | 70,232,100 | 57,196,652 | 43,034,311 | 37,376,191 | 29,037,047 | 24,713,097 | 10,172,200 | 15,465,764 | 33,373,207 | 30,320,003 | 40,903,071 | 401,307,330 |
| | | | | | | 20 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | / - / - | , | | 33,988,830 | 26,278,002 | 40,628,302 | 472,496,264 |
| Edible ovine offal | 1,451,506 | 2,434,072 | 1,821,501 | 2,426,849 | 2,150,692 | 1,641,703 | 1,097,957 | 985,015 | 692,347 | 1,207,183 | 1,296,495 | 1,579,244 | 18,784,564 |
| Total (sheepmeat + offal) | Beef exports | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |
| | | | | | | 20- | 19 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | | 28,162,349 | 28,799,103 | 39,694,027 | 383.813.198 |
| Edible ovine offal | 3,115,290 | 3,080,866 | 3,034,731 | 2,411,953 | 1,782,885 | 1,578,724 | 1,209,723 | 1,138,044 | 1,053,199 | 987,135 | 1,347,764 | 1,766,064 | 22.506.378 |
| Total (sheepmeat + offal) | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091 | 406,319,576 |
| | | | | | | | | | | | | | |
| | | | | | | 202 | 20 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 45,282,473 | 74,445,783 | | | | | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362 | 421,876,573 |
| Edible ovine offal | 1,972,411 | 3,206,631 | 2,840,906 | 2,766,336 | 1,474,092 | 1,484,633 | 1,565,014 | 1,778,441 | 751,214 | 1,329,196 | 1,244,503 | 2,350,039 | 22,763,416 |
| Total (sheepmeat + offal) | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401 | 444,639,989 |
| | | | | | | 20: | 21 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33.967.870 | 46.526.756 | 47.554.931 | 37.990.981 | | 31.192.473 | 15.038.546 | 11,338,278 | | 22.888.594 | 24.880.033 | 51.184.336 | 366,741,269 |
| Edible ovine offal | 2,259,585 | 2.532.530 | 2.824.786 | 2.536,709 | 1.712.003 | 2.039.044 | 1.966.964 | 767.157 | 1.136.784 | 1.693.624 | 1.640.173 | 3,112,547 | 24,221,906 |
| Total (sheepmeat + offal) | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883 | 390,963,175 |
| | | | | | | | | | | | | | |
| | | | | | | 202 | 22 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 38,780,792 | 32,242,826 | 15,755,843 | 9,481,974 | 10,484,724 | 8,468,358 | 21,976,293 | 407,001,769 |
| Edible ovine offal | 3,055,808 | 3,504,424 | 4,493,016 | 2,929,567 | 4,062,967 | 1,810,242 | 2,263,205 | 1,343,189 | 1,015,274 | 1,509,276 | 1,642,893 | 2,901,706 | 30,531,567 |
| Total (sheepmeat + offal) | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 40,591,034 | 34,506,031 | 17,099,032 | 10,497,248 | 11,994,000 | 10,111,251 | 24,877,999 | 437,533,336 |
| | | | | | | 20: | 23 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 24,056,219 | 22,289,835 | 26,804,850 | | | 27.294.515 | Jui | Aug | Оер | 001 | 1404 | Dec | 164,774,022 |
| Edible ovine offal | 1.851.242 | 1.857.146 | 3.102.879 | 4.175.807 | 2.385.239 | 2.759.137 | | | | | | | 16,131,450 |
| Total (sheepmeat + offal) | 25,907,461 | 24,146,981 | 29,907,729 | | 40,373,948 | | | | | | | | 180,905,472 |
| · · · · · · · · · · · · · · · · · · · | , | , , | , | ,, | ,, | ,, | | | | | | | .00,000,= |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

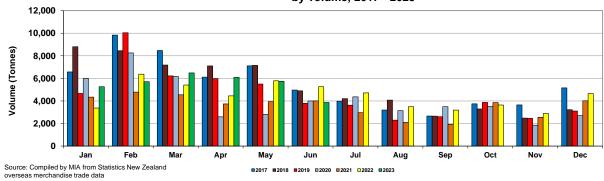
Monthly exports of sheepmeat to the UK, by value, 2017 - 2023 80,000,000 70,000,000 40,000,000 20,000,000 10,000,000 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|---------------------------|--------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,575 | 9,832 | 8,467 | 6,114 | 7,109 | 4,966 | 3,980 | 3,196 | 2,664 | 3,740 | 3,645 | 5,159 | 65,447 |
| Edible ovine offal | 288 | 126 | 107 | 96 | 99 | 53 | 44 | 41 | 27 | 35 | 119 | 199 | 1,234 |
| Total (sheepmeat + offal) | 6,863 | 9,958 | 8,574 | 6,210 | 7,208 | 5,019 | 4,024 | 3,237 | 2,691 | 3,775 | 3,764 | 5,358 | 66,681 |
| | | | | | | | | | | | 60,288 | | |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,803 | 8,453 | 7,181 | 7,107 | 7,150 | 4,892 | 4,201 | 4,076 | 2,652 | 3,294 | 2,483 | 3,231 | 63,523 |
| Edible ovine offal | 176 | 109 | 175 | 74 | 113 | 27 | 59 | 10 | 63 | 118 | 136 | 190 | 1,250 |
| Total (sheepmeat + offal) | Beef exports | 8,562 | 7,356 | 7,181 | 7,263 | 4,919 | 4,260 | 4,086 | 2,715 | 3,412 | 2,619 | 3,421 | 55,794 |
| | | | | | | 2019 | | | | | 60,292 | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,666 | 10.038 | 6.221 | 5.977 | 5.499 | 3.794 | 3.625 | 2.296 | 2,600 | 3.873 | 2.458 | 3,107 | 54,154 |
| Edible ovine offal | 182 | 76 | 178 | 97 | 49 | 48 | 119 | 19 | 43 | 161 | 96 | 257 | 1,325 |
| Total (sheepmeat + offal) | 4,848 | 10,114 | 6,399 | 6,074 | 5,548 | 3,842 | 3,744 | 2,315 | 2,643 | 4,034 | 2,554 | 3,364 | 55,479 |
| ` | · | • | • | • | • | • | • | • | • | • | 51,047 | · · | |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,991 | 8,252 | 6,166 | 2,589 | 2,803 | 4,000 | 4,363 | 3,137 | 3,490 | 3,514 | 1,854 | 2,704 | 48,863 |
| Edible ovine offal | 179 | 232 | 98 | 16 | 34 | 54 | 44 | 38 | 19 | 161 | 109 | 166 | 1,150 |
| Total (sheepmeat + offal) | 6,170 | 8,484 | 6,264 | 2,605 | 2,837 | 4,054 | 4,407 | 3,175 | 3,509 | 3,675 | 1,963 | 2,870 | 50,013 |
| | | | | | | | | | | | 46,159 | | |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,337 | 4,782 | 4,543 | 3,739 | 3,932 | 4,003 | 2,962 | 2,096 | 1,924 | 3,856 | 2,549 | 4,015 | 42,738 |
| Edible ovine offal | 216 | 221 | 48 | 42 | 107 | 82 | 72 | 58 | 40 | 94 | 133 | 149 | 1,262 |
| Total (sheepmeat + offal) | 4,553 | 5,003 | 4,591 | 3,781 | 4,039 | 4,085 | 3,034 | 2,154 | 1,964 | 3,950 | 2,682 | 4,164 | 44,000 |
| | | | | | | 2022 | | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,371 | 6,376 | 5,410 | 4,454 | 5,785 | 5,264 | 4,710 | 3,492 | 3,188 | 3,639 | 2,889 | 4,652 | 53,230 |
| Edible ovine offal | 72 | 43 | 165 | 17 | 89 | 34 | 58 | 14 | 198 | 31 | 234 | 204 | 1,159 |
| Total (sheepmeat + offal) | 3,443 | 6,419 | 5,575 | 4,471 | 5,874 | 5,298 | 4,768 | 3,506 | 3,386 | 3,670 | 3,123 | 4,856 | 54,389 |
| | | | | | | | | | | | | | |
| | | | | | | 2023 | | _ | _ | | | _ | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,261 | 5,709 | 6,483 | 6,084 | 5,746 | 3,866 | | | | | | | 33,149 |
| Edible ovine offal | 76 | 42 | 187 | 108 | 46 | 48 | | | | | | | 507 |
| Total (sheepmeat + offal) | 5,337 | 5,751 | 6,670 | 6,192 | 5,792 | 3,914 | | | | | | | 33,656 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by volume, 2017 - 2023

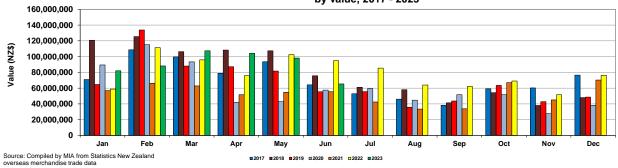


Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2017-2023, by value (NZ\$)

| | | | | | | 201 | 7 | | | | | | |
|--|--|--|---|--|--|--|--|--|--|--|--|--|---|
| Sheepmeat exports Edible ovine offal Total (sheepmeat + offal) | Jan 70,981,450 862,954 71,844,404 | Feb 108,620,589 657,688 109,278,277 | Mar 99,672,480 734,090 100,406,570 | Apr 78,826,460 514,383 79,340,843 | May 93,567,961 604,387 94,172,348 | Jun 64,162,877 287,194 64,450,071 | Jul 52,894,644 238,928 53,133,572 | Aug 46,018,818 210,672 46,229,490 | Sep 38,311,760 203,193 38,514,953 | Oct 59,085,384 123,009 59,208,393 | Nov 60,234,773 324,345 60,559,118 | Dec 76,556,690 722,254 77,278,944 | 848,933,886 5,483,097 854,416,983 |
| | | | | | | 201 | 8 | | | | | | |
| Sheepmeat exports Edible ovine offal | Jan 120,804,927 439,381 | Feb 125,384,674 439,748 | Mar 106,277,032 607,705 | Apr 108,329,973 221,892 | May 107,328,010 738,213 | Jun 75,725,712 88,769 | Jul 61,063,297 430,359 | Aug 58,015,345 71,462 | Sep 41,334,133 297,895 | Oct 54,232,926 296,108 | Nov 37,951,406 285,470 | Dec 48,000,460 556,628 | 944,447,895 4,473,630 |
| Total (sheepmeat + offal) | Beef exports t | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 |
| | · | | | | | 201 | 9 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 64.627.615 | 133.782.052 | 88.078.908 | 87.148.272 | 81.758.943 | 55,407,764 | 55.654.803 | 35.806.181 | 43,656,634 | 63.386.870 | 42.824.017 | 48.649.463 | 800.781.522 |
| Edible ovine offal | 566,490 | 304.911 | 540,663 | 397.317 | 202.731 | 233,668 | 303,631 | 142,674 | 219,491 | 402,242 | 330.132 | 775.039 | 4.418.989 |
| Total (sheepmeat + offal) | 65.194.105 | 134.086.963 | 88.619.571 | 87.545.589 | 81.961.674 | 55.641.432 | 55.958.434 | 35.948.855 | 43.876.125 | 63.789.112 | 43.154.149 | 49,424,502 | 805,200,511 |
| , | | | | | | | | | | | | | ,, |
| | | | | | | 202 | 20 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 89,382,122 | 115,131,060 | 93,358,902 | 41,901,582 | 42,836,028 | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal | 453,127 | 876,908 | 350,712 | 131,004 | 105,328 | 139,319 | 208,464 | 134,405 | 123,879 | 632,464 | 291,062 | 446,548 | 3,893,220 |
| Total (sheepmeat + offal) | 89,835,249 | 116,007,968 | 93,709,614 | 42,032,586 | 42,941,356 | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
| | | | | | | 202 | 21 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 56,933,432 | 66.170.330 | 62,804,042 | 51,685,872 | 54,746,862 | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639.804.206 |
| Edible ovine offal | 684,580 | 578,540 | 180,856 | 153,724 | 523,936 | 182,581 | 276,856 | 174,664 | 173,645 | 281,472 | 349,831 | 399,706 | 3,960,391 |
| Total (sheepmeat + offal) | 57,618,012 | 66,748,870 | 62,984,898 | 51,839,596 | 55,270,798 | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
| | | | | | | | | | | | | | |
| | | | | | | 202 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 58,826,029 | 111,372,754 | 95,900,265 | 75,771,166 | 102,530,278 | 94,815,708 | 85,377,921 | 63,950,350 | 62,187,510 | 69,065,331 | 51,612,125 | 76,311,210 | 947,720,647 |
| Edible ovine offal | 198,696 | 214,313 | 530,371 | 96,057 | 415,896 | 167,971 | 213,028 | 128,646 | 617,598 | 172,101 | 761,092 | 833,037 | 4,348,806 |
| Total (sheepmeat + offal) | 59,024,725 | 111,587,067 | 96,430,636 | 75,867,223 | 102,946,174 | 94,983,679 | 85,590,949 | 64,078,996 | 62,805,108 | 69,237,432 | 52,373,217 | 77,144,247 | 952,069,453 |
| | | | | | | 202 | 23 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 82,005,623 | 88,153,011 | 107,357,692 | 104,174,326 | 98,154,760 | 65,307,029 | | | • | | | | 545,152,441 |
| Edible ovine offal | 291,013 | 227,093 | 681,295 | 405,491 | 281,897 | 503,716 | | | | | | | 2,390,505 |
| Total (sheepmeat + offal) | 82,296,636 | 88,380,104 | 108,038,987 | 104,579,817 | 98,436,657 | 65,810,745 | | | | | | | 547,542,946 |
| | | | | | | | | | | | | | |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2017 - 2023

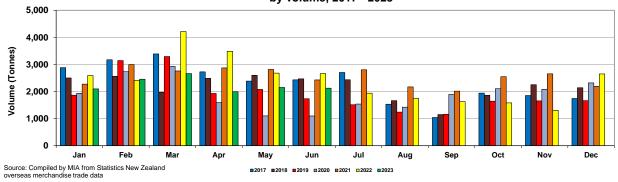


Monthly exports of sheepmeat and edible offal to the United States 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|-------------------------------|--------------|-------|-------|-------|-------|-------------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742 | 27,790 |
| Edible ovine offal | 310 | 327 | 825 | 584 | 459 | 205 | 168 | 101 | 70 | 127 | 238 | 236 | 3,650 |
| Total (sheepmeat + offal) | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978 | 31,440 |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141 | 26,100 |
| Edible ovine offal | 424 | 830 | 451 | 502 | 271 | 230 | 145 | 79 | 41 | 22 | 132 | 137 | 3,264 |
| Total (sheepmeat + offal) | Beef exports | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 | 26,440 |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1.645 | 1,652 | 1,663 | 22,904 |
| Edible ovine offal | 214 | 527 | 717 | 597 | 690 | 414 | 267 | 149 | 123 | 205 | 97 | 83 | 4.083 |
| Total (sheepmeat + offal) | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
| | | • | • | • | • | | | | • | | • | • | ., |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| Edible ovine offal | 118 | 406 | 451 | 373 | 219 | 223 | 308 | 340 | 391 | 199 | 116 | 240 | 3,384 |
| Total (sheepmeat + offal) | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194 | 30,518 |
| Edible ovine offal | 184 | 312 | 406 | 351 | 143 | 329 | 409 | 151 | 196 | 203 | 317 | 110 | 3,111 |
| Total (sheepmeat + offal) | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304 | 33,629 |
| | | | | | | 2022 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,664 | 1,937 | 1,746 | 1,627 | 1,581 | 1,303 | 2,651 | 28,888 |
| Edible ovine offal | 316 | 91 | 487 | 164 | 442 | 282 | 273 | 193 | 94 | 141 | 269 | 112 | 2,864 |
| Total (sheepmeat + offal) | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,946 | 2,210 | 1,939 | 1,721 | 1,722 | 1,572 | 2,763 | 31,752 |
| | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | 2023 Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,096 | 2,455 | 2,664 | 1,991 | 2,151 | 2,122 | Jui | Aug | Зер | JCI | 1404 | Dec | 13,479 |
| Edible ovine offal | 2,090 | 2,455 | 257 | 299 | 153 | 2,122 | | | | | | | 1,509 |
| Total (sheepmeat + offal) | 2,357 | 2.720 | 2.921 | 2.290 | 2.304 | 2,396 | | | | | | | 14.988 |
| i otal (olicepilicat + oliai) | 2,007 | 2,720 | 2,321 | 2,230 | 2,304 | 2,000 | | | | | | | 14,300 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the United States, by volume, 2017 - 2023

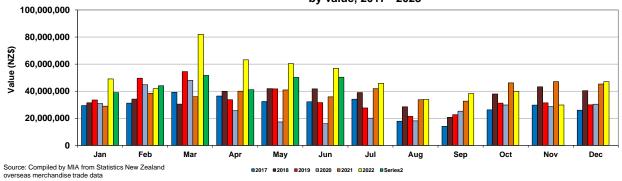


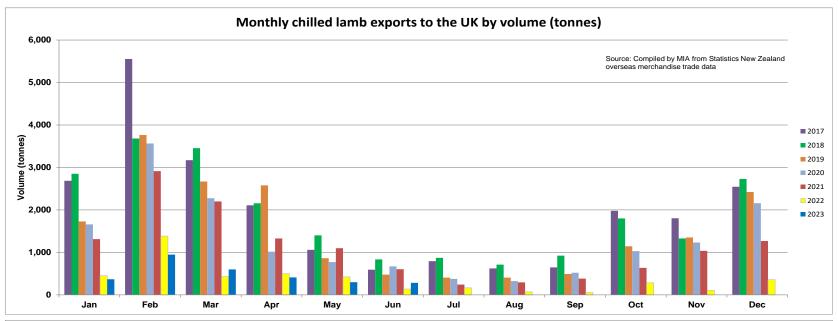
Monthly exports of sheepmeat and edible offal to the United States, 2017-2023, by value (NZ\$)

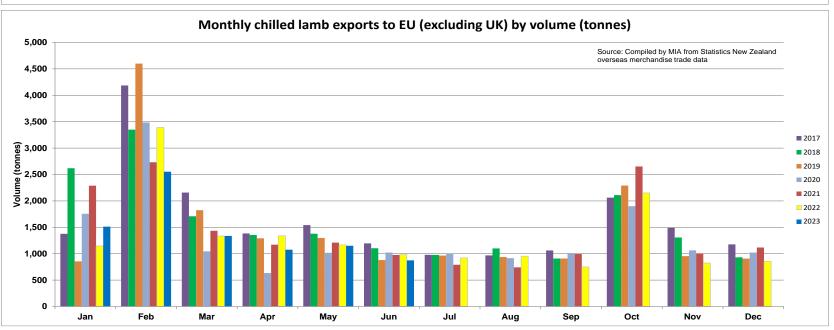
| | | | | | | 20 | 17 | | | | | | |
|---------------------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 29,416,181 | - , -, | 39,203,053 | 36,421,786 | | 32,207,557 | 34,072,643 | 17,849,399 | 14,071,085 | 26,230,095 | 29,747,080 | 25,937,979 | 348,746,153 |
| Edible ovine offal | 580,296 | 489,125 | 1,499,063 | 1,021,481 | 804,435 | 400,990 | 387,314 | 319,121 | 193,496 | 211,898 | 475,478 | 472,421 | 6,855,118 |
| Total (sheepmeat + offal) | 29,996,477 | 31,707,150 | 40,702,116 | 37,443,267 | 33,175,705 | 32,608,547 | 34,459,957 | 18,168,520 | 14,264,581 | 26,441,993 | 30,222,558 | 26,410,400 | 355,601,271 |
| | | | | | | 20 | 18 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 31,480,087 | 34,162,857 | 30,436,272 | 39,901,161 | 41,934,730 | 41,696,983 | 39,016,460 | 28,488,135 | 20,733,587 | 37,917,762 | 43,227,422 | 40,367,591 | 429,363,047 |
| Edible ovine offal | 917,604 | 1,406,740 | 753,822 | 987,939 | 627,424 | 621,848 | 282,800 | 211,311 | 188,300 | 85,028 | 375,494 | 288,457 | 6,746,767 |
| Total (sheepmeat + offal) | Beef exports | 35,569,597 | 31,190,094 | 40,889,100 | 42,562,154 | 42,318,831 | 39,299,260 | 28,699,446 | 20,921,887 | 38,002,790 | 43,602,916 | 40,656,048 | 403,712,123 |
| | | | | | | 20 | 19 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,524,677 | 49,563,613 | 54,509,918 | 33,700,315 | 41,728,686 | 31,606,071 | 27,581,438 | | 22,634,173 | 31,220,319 | 31,362,160 | 29,906,558 | 408,733,337 |
| Edible ovine offal | 434,679 | 1,093,941 | 1,418,833 | 1,140,987 | 1,357,608 | 802,365 | 598,125 | 415,046 | 401,907 | 570,290 | 314,161 | 252,931 | 8,800,873 |
| Total (sheepmeat + offal) | 33,959,356 | 50,657,554 | 55,928,751 | 34,841,302 | 43,086,294 | 32,408,436 | 28,179,563 | 21,810,455 | 23,036,080 | 31,790,609 | 31,676,321 | 30,159,489 | 417,534,210 |
| | | | | | | | | | | | | | |
| | | | | | | 20 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,830,470 | 44,760,001 | 48,091,733 | 25,635,763 | | | 20,065,622 | 18,093,002 | 25,201,138 | | 28,600,418 | 30,406,274 | 334,765,048 |
| Edible ovine offal | 288,561 | 1,097,694 | 1,245,389 | 778,234 | 495,010 | 407,269 | 636,331 | 754,538 | 741,368 | 409,921 | 392,711 | 744,563 | 7,991,589 |
| Total (sheepmeat + offal) | 31,119,031 | 45,857,695 | 49,337,122 | 26,413,997 | 17,765,307 | 16,397,290 | 20,701,953 | 18,847,540 | 25,942,506 | 30,230,230 | 28,993,129 | 31,150,837 | 342,756,637 |
| | | | | | | 20 | 21 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 28,948,986 | 38,371,882 | 35,964,056 | 39,988,035 | 40,909,573 | 35,801,718 | 41,894,023 | 33,720,858 | | 46,166,856 | 47,077,882 | 45,307,607 | 466,767,540 |
| Edible ovine offal | 520,614 | 941,687 | 1,056,469 | 1,103,886 | 483,852 | 825,847 | 994,443 | 480,696 | 451,859 | 517,893 | 801,468 | 363,885 | 8,542,599 |
| Total (sheepmeat + offal) | 29,469,600 | 39,313,569 | 37,020,525 | 41,091,921 | 41,393,425 | 36,627,565 | 42,888,466 | 34,201,554 | 33,067,923 | 46,684,749 | 47,879,350 | 45,671,492 | 475,310,139 |
| | | | | | | 20 | 22 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 49,035,958 | 41.815.384 | 82,010,912 | 63.187.098 | 60,396,372 | 56,880,568 | 45,823,213 | | 38,282,911 | 39.933.595 | 29,777,028 | 46,978,595 | 588,050,389 |
| Edible ovine offal | 843,175 | 273,812 | 1,451,871 | 424,438 | 1,351,983 | 1,086,414 | 943,537 | 786,763 | 498,644 | 514,893 | 966,395 | 436,353 | 9,578,278 |
| Total (sheepmeat + offal) | 49,879,133 | 42,089,196 | 83,462,783 | 63,611,536 | 61,748,355 | 57,966,982 | 46,766,750 | 34,715,518 | 38,781,555 | 40,448,488 | 30,743,423 | 47,414,948 | 597,628,667 |
| | | | | | | | | | | | | | |
| | | | | | | 20 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 38,907,844 | 44,006,852 | 51,627,576 | 41,134,077 | , -, | 50,287,631 | | | | | | | 276,134,443 |
| Edible ovine offal | 1,260,177 | 1,206,653 | 1,271,973 | 1,511,996 | 509,894 | 1,105,423 | | | | | | | 6,866,116 |
| Total (sheepmeat + offal) | 40,168,021 | 45,213,505 | 52,899,549 | 42,646,073 | 50,680,357 | 51,393,054 | | | | | | | 283,000,559 |

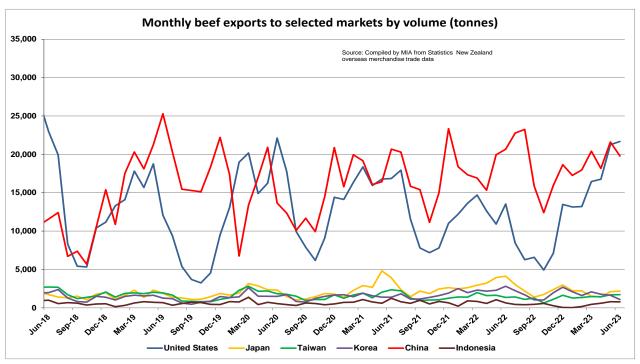
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

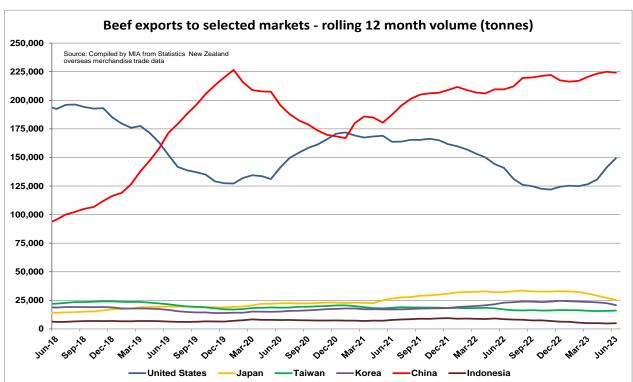
Monthly exports of sheepmeat to the United States, by value, 2017 - 2023











Monthly exports of beef and edible offal to all market, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | , | | | | | | |
|--------------------------------|-----------------|-----------------|-----------------|----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,098 | 40,779 | 33,995 | 35,609 | 48,199 | 47,529 | 35,149 | 20,883 | 21,571 | 19,443 | 25,044 | 43,923 | 409,222 |
| Edible beef offal | 3,296 | 3,337 | 3,894 | 4,093 | 4,774 | 5,483 | 3,546 | 2,240 | 2,193 | 1,850 | 2,404 | 4,191 | 41,301 |
| Total (beef + offal) | 40,394 | 44,116 | 37,888 | 39,703 | 52,973 | 53,012 | 38,695 | 23,122 | 23,764 | 21,293 | 27,448 | 48,115 | 450,524 |
| | | | | | | | | | | | | | |
| | | | | | | 2018 | | | _ | | | _ | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,689 | 38,451 | 36,195 | 41,278 | 50,034 | 46,983 | 44,375 | 25,426 | 22,518 | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal | 3,336 | 3,632 | 3,650 | 3,983 | 4,666 | 5,233 | 4,205 | 2,734 | 2,317 | 2,175 | 3,232 | 3,724 | 42,885 |
| Total (beef + offal) | 41,025 | 42,082 | 39,845 | 45,261 | 54,700 | 52,217 | 48,580 | 28,160 | 24,834 | 22,346 | 35,680 | 43,379 | 478,109 |
| | | | | | | 2019 |) | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 32,596 | 42,368 | 48,874 | 44,103 | 51,713 | 48,674 | 38,094 | 28,119 | 26,378 | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal | 2,803 | 4,148 | 4,836 | 4,208 | 4,670 | 4,452 | 3,616 | 2,438 | 2,629 | 2,358 | 2,965 | 3,768 | 42,892 |
| Total (beef + offal) | 35,398 | 46,516 | 53,710 | 48,311 | 56,383 | 53,125 | 41,710 | 30,557 | 29,007 | 28,007 | 34,620 | 45,239 | 502,585 |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | , Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40.354 | 38.611 | 50,284 | 43.496 | 48.701 | 47.394 | 40,574 | 29.126 | 28.099 | 24.551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal | 3,781 | 3,950 | 4,449 | 3,487 | 3,686 | 4,343 | 4,109 | 2,704 | 2,663 | 2,459 | 2,751 | 4,332 | 42,714 |
| Total (beef + offal) | 44,135 | 42,561 | 54,733 | 46,983 | 52,387 | 51,737 | 44,683 | 31,829 | 30,762 | 27,011 | 35,728 | 51,926 | 514,475 |
| | | | | | | | | | | | | | |
| | | | | | | 2021 | | | • | | | D | |
| De of comments | Jan | Feb | Mar | Apr 42.959 | May | Jun | Jul | Aug | Sep 33,763 | Oct | Nov | Dec | 500 500 |
| Beef exports Edible beef offal | 39,446 | 47,532 | 50,198 | , | 46,162 | 51,455 | 49,370 | 36,153 | , | 27,322 2,250 | 33,278 | 44,900 | 502,538 |
| Total (beef + offal) | 3,578 43,024 | 3,497 51,029 | 4,861 55,059 | 3,387 46,346 | 3,966 50,128 | 4,475 55,930 | 4,034 53,404 | 3,481 39,634 | 3,051 36,815 | 2,250 | 2,626 35,904 | 3,746 48,646 | 42,952 545,491 |
| Total (beel + ollal) | 43,024 | 51,029 | 55,059 | 46,346 | 50,126 | 55,950 | 55,404 | 39,034 | 30,013 | 29,571 | 35,904 | 40,040 | 545,491 |
| | | | | | | 2022 | 2 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,716 | 41,690 | 44,448 | 39,527 | 44,640 | 47,052 | 42,906 | 39,829 | 33,719 | 26,412 | 33,237 | 44,700 | 478,877 |
| Edible beef offal | 3,072 | 2,932 | 3,659 | 3,129 | 3,547 | 3,475 | 3,454 | 2,716 | 3,100 | 1,877 | 2,800 | 2,940 | 36,701 |
| Total (beef + offal) | 43,787 | 44,622 | 48,106 | 42,656 | 48,187 | 50,527 | 46,360 | 42,545 | 36,819 | 28,289 | 36,037 | 47,640 | 515,577 |
| | | | 46,000 | | | | | | | | | | |
| | _ | | | _ | | 2023 | | | _ | | | _ | |
| D | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 070 70- |
| Beef exports | 40,070 | 40,218 | 46,594 | 44,161 | 52,891 | 52,773 | | | | | | | 276,707 |
| Edible beef offal | 2,437 | 3,009 | 3,863 | 3,554 | 4,395 | 3,817 | | | | | | | 21,075 |
| Total (beef + offal) | 42,507 | 43,227 | 50,457 | 47,715 | 57,286 | 56,590 | | | | | | | 297,782 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

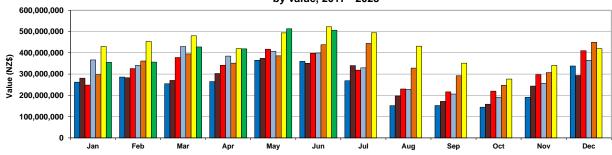
Monthly exports of beef and edible offal to all markets, by volume, 2017 - 2023 60,000 40,000 20,000 10,000 Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to all markets, 2017-2023, by value (NZ\$)

| | | | | | | 20 | 17 | | | | | | |
|---|---|---------------------------|---|-------------|-------------|---|-------------|-------------|--|-------------|--|---|---|
| Beef exports Edible beef offal Total (beef + offal) | Jan 247,966,378 14,156,415 262,122,793 | 270,774,540 15,055,572 | Mar 236,922,518 17,571,366 254,493,884 | 15,422,688 | 21,201,183 | Jun 336,391,437 23,398,487 359,789,924 | 14,701,888 | 8,492,028 | Sep 143,575,577 8,642,287 152,217,864 | 6,704,295 | Nov 180,967,984 9,882,328 190,850,312 | Dec 321,403,300 16,507,985 337,911,285 | 2,865,860,722 171,736,522 3,037,597,244 |
| | | | | | | 20 | 18 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 267,322,660 | 268,222,846 | 256,618,700 | 286,651,648 | 354,498,570 | 329,389,742 | 321,901,011 | 186,250,449 | 161,966,946 | 149,981,708 | 230,726,630 | 277,899,515 | 3,091,430,425 |
| Edible beef offal | 13,654,526 | 14,436,421 | 13,686,151 | 16,260,946 | 19,262,660 | 21,286,804 | 18,137,564 | 10,686,006 | 9,652,923 | 8,541,825 | 12,887,317 | 15,313,758 | 173,806,901 |
| Total (beef + offal) | 280,977,186 | 282,659,267 | 270,304,851 | 302,912,594 | 373,761,230 | 350,676,546 | 340,038,575 | 196,936,455 | 171,619,869 | 158,523,533 | 243,613,947 | 293,213,273 | 3,265,237,326 |
| | | | | | | 20 | 19 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 236,471,903 | 309,349,292 | 357,158,824 | 322,467,778 | 394,146,119 | 375,779,958 | 300,448,755 | 218,279,066 | 204,210,023 | 209,054,663 | 282,411,128 | 390,175,898 | 3,599,953,407 |
| Edible beef offal | 11,820,051 | 16,409,493 | 20,753,683 | 18,828,036 | 22,760,385 | 22,320,612 | 18,117,246 | 11,739,363 | 12,151,756 | 10,649,496 | 15,295,435 | 19,865,879 | 200,711,435 |
| Total (beef + offal) | 248,291,954 | 325,758,785 | 377,912,507 | 341,295,814 | 416,906,504 | 398,100,570 | 318,566,001 | 230,018,429 | 216,361,779 | 219,704,159 | 297,706,563 | 410,041,777 | 3,800,664,842 |
| | | | | | | 20 | 20 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 348,639,777 | 322,462,478 | 405,384,765 | 364,063,579 | 386,313,674 | 379,403,918 | 310,441,506 | 215,683,414 | 195,980,215 | 179,827,550 | 244,167,266 | 344,164,129 | 3,696,532,271 |
| Edible beef offal | 17,999,598 | 19,098,898 | 24,271,546 | 20,307,181 | 20,590,167 | 20,111,250 | 19,060,673 | 12,230,113 | 10,259,446 | 11,234,548 | 12,848,080 | 20,862,703 | 208,874,203 |
| Total (beef + offal) | 366,639,375 | 341,561,376 | 429,656,311 | 384,370,760 | 406,903,841 | 399,515,168 | 329,502,179 | 227,913,527 | 206,239,661 | 191,062,098 | 257,015,346 | 365,026,832 | 3,905,406,474 |
| | | | | | | 20 | 21 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 280,071,248 | 343,005,861 | 368,776,335 | | ,, | 411,064,039 | 414,119,684 | 305,064,553 | | 230,251,902 | 288,457,258 | 427,623,777 | 4,031,821,642 |
| Edible beef offal | 16,991,941 | 18,380,055 | 25,760,490 | 19,461,351 | 24,255,869 | 27,153,113 | 29,756,056 | 23,119,299 | 22,033,581 | 17,086,845 | 18,715,440 | 21,824,945 | 264,538,985 |
| Total (beef + offal) | 297,063,189 | 361,385,916 | 394,536,825 | 351,299,264 | 385,745,083 | 438,217,152 | 443,875,740 | 328,183,852 | 292,093,439 | 247,338,747 | 307,172,698 | 449,448,722 | 4,296,360,627 |
| | | | | | | 20 | 22 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 404,357,551 | ,, | | | 467,142,561 | 493,728,528 | 464,918,503 | 408,572,085 | 329,174,627 | | 321,810,941 | , | 4,830,268,826 |
| Edible beef offal | 25,225,486 | 20,211,519 | 28,266,523 | 24,184,167 | 26,355,242 | 28,514,063 | 29,234,585 | 22,640,124 | 22,105,835 | 13,305,958 | 18,715,372 | 21,826,154 | 280,585,028 |
| Total (beef + offal) | 429,583,037 | 453,394,588 | 479,836,120 | 419,192,179 | 493,497,803 | 522,242,591 | 494,153,088 | 431,212,209 | 351,280,462 | 276,569,642 | 340,526,313 | 419,365,822 | 5,110,853,854 |
| | | | | | | 20 | 23 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 340,100,951 | | 402,388,437 | 395,281,573 | | 477,336,529 | | | | | | | 2,436,064,514 |
| Edible beef offal | 15,131,033 | 19,293,027 | 25,011,246 | 23,110,720 | 29,161,609 | 28,783,082 | | | | | | | 140,490,717 |
| Total (beef + offal) | 355,231,984 | 356,408,332 | 427,399,683 | 418,392,293 | 513,003,328 | 506,119,611 | | | | | | | 2,576,555,231 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to all markets, by value, 2017 - 2023



■2017 ■2018 ■2019 □2020 ■2021 □2022 ■2023

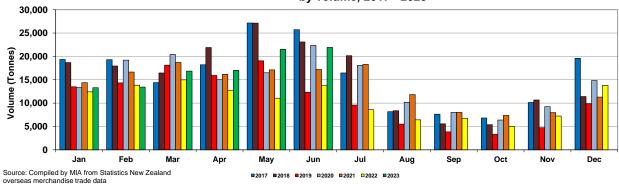
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | , | | | | | | |
|----------------------|--------|--------|--------|--------|--------|--------|----------|--------|-------|-------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077 | 7,541 | 6,702 | 10,054 | 19,372 | 191,093 |
| Edible beef offal | 114 | 111 | 226 | 80 | 260 | 217 | 193 | 83 | 86 | 118 | 93 | 225 | 1,806 |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160 | 7,627 | 6,820 | 10,147 | 19,597 | 192,899 |
| | | | | | | 2018 | . | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307 | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal | 165 | 170 | 141 | 90 | 195 | 156 | 221 | 54 | 146 | 66 | 262 | 245 | 1,911 |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361 | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
| | | | | | | 2019 |) | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376 | 5,369 | 3,690 | 3,242 | 4,533 | 9,496 | 127,408 |
| Edible beef offal | 205 | 242 | 326 | 254 | 299 | 230 | 205 | 133 | 142 | 61 | 196 | 357 | 2,650 |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581 | 5,502 | 3,832 | 3,303 | 4,729 | 9,853 | 130,058 |
| | | | | | | 2020 | 1 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940 | 7,894 | 6,181 | 9,096 | 14,402 | 170,723 |
| Edible beef offal | 284 | 233 | 247 | 139 | 260 | 255 | 309 | 245 | 110 | 199 | 153 | 434 | 2,868 |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249 | 14,836 | 173,591 |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795 | 11,012 | 161,647 |
| Edible beef offal | 254 | 329 | 358 | 210 | 344 | 350 | 365 | 297 | 215 | 166 | 183 | 282 | 3,353 |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978 | 11,294 | 165,000 |
| | | | | | | 2022 | ! | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,525 | 8,433 | 6,264 | 6,581 | 4,918 | 7,099 | 13,471 | 124,327 |
| Edible beef offal | 236 | 208 | 298 | 138 | 152 | 221 | 164 | 156 | 187 | 120 | 143 | 336 | 2,359 |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 13,746 | 8,597 | 6,420 | 6,768 | 5,038 | 7,242 | 13,807 | 126,686 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | , Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13.141 | 13,194 | 16,447 | 16.764 | 21,263 | 21,673 | oui | Aug | ЭСР | 001 | | 200 | 102,482 |
| Edible beef offal | 157 | 245 | 409 | 249 | 242 | 248 | | | | | | | 1,550 |
| Total (beef + offal) | 13,298 | 13,439 | 16,856 | 17,013 | 21,505 | 21,921 | | | | | | | 104,032 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, by volume, 2017 - 2023

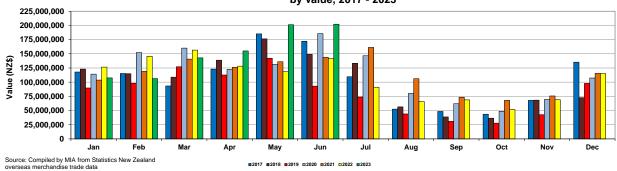


Monthly exports of beef and edible offal to the United States, 2017-2023, by value (NZ\$)

| | | | | | | 20 |)17 | | | | | | |
|---|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Beef exports Edible beef offal Total (beef + offal) | Jan 117,090,604 876,400 117,967,004 | Feb 114,648,075 630,362 115,278,437 | Mar 91,645,264 1,688,729 93,333,993 | Apr 122,499,386 626,529 123,125,915 | May 183,124,115 1,940,568 185,064,683 | Jun 170,647,396 1,431,534 172,078,930 | Jul 108,272,827 1,349,281 109,622,108 | Aug 51,853,239 632,496 52,485,735 | Sep 47,615,980 828,316 48,444,296 | Oct 42,841,971 720,262 43,562,233 | Nov 67,097,580 870,903 67,968,483 | Dec 133,380,731 1,903,461 135,284,192 | 1,250,717,168 13,498,841 1,264,216,009 |
| | | | | | | | 18 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 121,737,698 1,334,483 123,072,181 | Feb 113,430,953 1,636,946 115,067,899 | Mar 107,699,139 1,153,152 108,852,291 | Apr 137,893,978 823,111 138,717,089 | May 175,178,273 1,140,644 176,318,917 | Jun 147,648,625 1,455,283 149,103,908 | Jul 131,286,228 2,113,605 133,399,833 | Aug 55,996,771 519,944 56,516,715 | Sep 37,404,094 1,238,766 38,642,860 | Oct 35,872,799 675,154 36,547,953 | Nov 66,288,777 2,108,165 68,396,942 | 70,473,261 2,319,062 72,792,323 | 1,200,910,596 16,518,315 1,217,428,911 |
| | | | | | | 20 | 119 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 87,762,755 2,005,336 89,768,091 | Feb 95,765,717 2,417,955 98,183,672 | Mar 124,028,614 3,152,754 127,181,368 | Apr 110,304,637 2,348,475 112,653,112 | May 139,462,357 2,624,962 142,087,319 | Jun 91,082,052 1,925,295 93,007,347 | Jul 72,203,966 1,571,128 73,775,094 | Aug 42,891,007 1,048,631 43,939,638 | Sep 29,734,456 1,201,435 30,935,891 | Oct 27,153,216 593,566 27,746,782 | Nov 40,971,607 1,680,837 42,652,444 | 93,975,216 3,819,939 97,795,155 | 955,335,600 24,390,313 979,725,913 |
| | | | | | | 20 | 120 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 111,677,091 2,442,346 114,119,437 | Feb 150,205,152 2,094,102 152,299,254 | Mar 157,657,008 2,346,588 160,003,596 | Apr 121,273,777 1,192,562 122,466,339 | May 129,170,226 2,076,104 131,246,330 | Jun 183,494,978 2,004,001 185,498,979 | Jul 144,249,012 2,287,079 146,536,091 | Aug 77,882,891 2,140,106 80,022,997 | Sep 60,950,594 1,010,803 61,961,397 | Oct 47,026,918 1,715,698 48,742,616 | Nov 67,809,100 1,739,097 69,548,197 | Dec 103,167,068 4,189,107 107,356,175 | 1,354,563,815 25,237,593 1,379,801,408 |
| | | | | | | 20 |)21 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 101,547,961 2,175,615 103,723,576 | Feb 115,470,226 3,418,878 118,889,104 | Mar 136,724,273 3,887,172 140,611,445 | Apr 123,672,811 2,529,319 126,202,130 | May 132,106,819 3,872,777 135,979,596 | Jun 139,848,891 3,861,733 143,710,624 | Jul 156,665,660 4,536,838 161,202,498 | Aug 102,293,157 3,724,920 106,018,077 | Sep 70,134,346 3,379,441 73,513,787 | Oct 65,396,695 2,478,091 67,874,786 | Nov 73,055,958 2,666,752 75,722,710 | Dec 110,265,957 5,116,754 115,382,711 | 1,327,182,754 41,648,290 1,368,831,044 |
| | | | | _ | | |)22 | _ | _ | | | _ | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 122,995,693 3,551,463 126,547,156 | Feb 142,571,152 2,995,200 145,566,352 | Mar 152,822,670 3,628,366 156,451,036 | Apr 126,466,620 1,683,631 128,150,251 | May 116,852,820 1,715,047 118,567,867 | Jun 139,609,687 2,106,743 141,716,430 | Jul 89,272,931 1,818,503 91,091,434 | Aug 64,370,193 1,537,502 65,907,695 | Sep 66,608,788 2,188,411 68,797,199 | Oct 50,364,470 1,441,497 51,805,967 | Nov 67,630,718 1,449,854 69,080,572 | 111,451,645 3,727,184 115,178,829 | 1,251,017,387 27,843,401 1,278,860,788 |
| | | | | | | | 123 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 106,472,266 1,046,250 107,518,516 | Feb 104,365,508 1,965,505 106,331,013 | Mar 139,401,612 3,419,374 142,820,986 | Apr 152,814,414 2,196,433 155,010,847 | May 198,960,562 2,330,689 201,291,251 | Jun 199,687,041 2,450,347 202,137,388 | Jul | Aug | Sep | Oct | Nov | Dec | 901,701,403 13,408,598 915,110,001 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, by value, 2017 - 2023



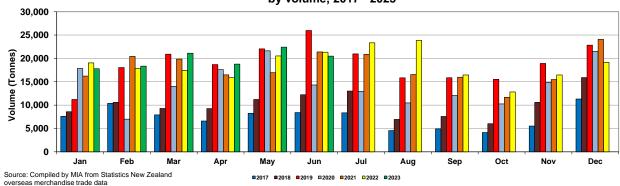
■2017 ■2018 ■2019 □2020 ■2021 □2022 ■2023

Monthly, exports of beef and edible offal to China, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | , | | | | | | |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 7,272 | 9,999 | 7,626 | 6,288 | 7,884 | 8,073 | 7,911 | 4,373 | 4,810 | 3,970 | 5,346 | 10,861 | 84,413 |
| Edible beef offal | 350 | 377 | 277 | 310 | 375 | 333 | 428 | 177 | 108 | 160 | 178 | 446 | 3,519 |
| Total (beef + offal) | 7,622 | 10,376 | 7,903 | 6,598 | 8,259 | 8,406 | 8,339 | 4,550 | 4,918 | 4,130 | 5,524 | 11,307 | 87,932 |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,278 | 10.028 | 8.865 | 8.827 | 10.772 | 11.569 | 12.408 | 6.707 | 7,379 | 5.675 | 10.157 | 15,387 | 116.052 |
| Edible beef offal | 305 | 567 | 417 | 439 | 441 | 657 | 613 | 223 | 198 | 338 | 433 | 521 | 5,152 |
| Total (beef + offal) | 8,583 | 10,595 | 9,282 | 9,266 | 11,213 | 12,226 | 13,021 | 6,930 | 7,577 | 6,013 | 10,590 | 15,908 | 121,204 |
| | | | | | | 2019 |) | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal | 338 | 530 | 604 | 571 | 792 | 701 | 661 | 396 | 577 | 407 | 587 | 643 | 6,807 |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
| | | | | | | 2020 | 1 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,374 | 6.746 | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10.079 | 11,669 | 9,925 | 14,506 | 20,877 | 168,461 |
| Edible beef offal | 482 | 246 | 631 | 633 | 723 | 666 | 608 | 403 | 388 | 336 | 359 | 643 | 6,118 |
| Total (beef + offal) | 17,856 | 6,992 | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209.009 |
| Edible beef offal | 442 | 494 | 689 | 436 | 538 | 715 | 620 | 720 | 580 | 547 | 500 | 728 | 7,009 |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
| | | | | | | 2022 | ! | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,385 | 17,328 | 16,910 | 15,318 | 19,956 | 20,671 | 22,775 | 23,252 | 15,867 | 12,399 | 15,941 | 18,656 | 217,458 |
| Edible beef offal | 653 | 556 | 544 | 569 | 581 | 655 | 573 | 601 | 593 | 423 | 509 | 513 | 6,770 |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 15,887 | 20,537 | 21,326 | 23,348 | 23,853 | 16,460 | 12,822 | 16,450 | 19,169 | 224,228 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,253 | 17,966 | 20,406 | 18,160 | 21,610 | 19,786 | | | | | | | 115,181 |
| Edible beef offal | 545 | 378 | 704 | 627 | 819 | 702 | | | | | | | 3,775 |
| Total (beef + offal) | 17,798 | 18,344 | 21,110 | 18,787 | 22,429 | 20,488 | | | | | | | 118,956 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China, by volume, 2017 - 2023

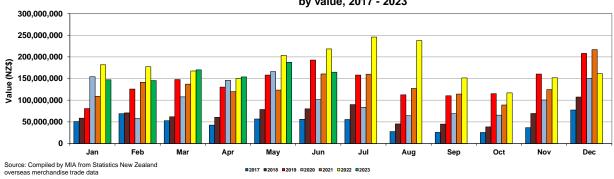


Monthly exports of beef and edible offal to China, 2017-2023, by value (NZ\$)

| | | | | | | 201 | 17 | | | | | | |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 49,162,014 | 67,230,677 | 51,247,233 | 41,183,013 | 54,789,001 | 54,344,668 | 53,513,720 | 26,859,888 | 25,131,615 | 24,852,341 | 35,834,274 | 75,434,766 | 559,583,210 |
| Edible beef offal | 1,641,363 | 1,802,822 | 1,394,634 | 1,399,469 | 1,797,173 | 1,723,960 | 1,846,266 | 811,018 | 488,255 | 715,549 | 780,472 | 1,930,407 | 16,331,388 |
| Total (beef + offal) | 50,803,377 | 69,033,499 | 52,641,867 | 42,582,482 | 56,586,174 | 56,068,628 | 55,359,986 | 27,670,906 | 25,619,870 | 25,567,890 | 36,614,746 | 77,365,173 | 575,914,598 |
| | | | | | | 20- | 18 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Beef exports | 57.048.528 | 68.308.910 | 60.008.523 | 58.417.172 | 76,274,279 | 77.095.942 | 87,056,786 | 44,213,393 | 43.918.431 | 37,330,496 | 67.602.269 | 104.824.491 | 782.099.220 |
| Edible beef offal | 1,463,198 | 2.330.633 | 1.780.730 | 2.028.866 | 2.329.546 | 3.041,232 | 2,796,332 | 1.027.483 | 897,107 | 1,174,688 | 1.720.933 | 2,599,765 | 23,190,513 |
| Total (beef + offal) | 58.511.726 | 70.639.543 | 61,789,253 | 60,446,038 | 78,603,825 | 80,137,174 | 89,853,118 | 45,240,876 | 44,815,538 | 38,505,184 | 69,323,202 | 107,424,256 | 805,289,733 |
| , | | -,,- | | | -,,- | | | -, -,- | 175,188,610 | | | - , , | ,, |
| | | | | | | 201 | 19 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 79,133,813 | 123,211,776 | 144,724,709 | 127,544,350 | 153,596,495 | 188,282,536 | 154,077,583 | 109,882,750 | 107,416,195 | 112,612,033 | 157,326,026 | 203,570,181 | 1,661,378,447 |
| Edible beef offal | 1,586,568 | 2,483,227 | 2,944,915 | 2,804,376 | 4,443,973 | 4,519,615 | 4,044,559 | 2,557,775 | 2,821,829 | 2,628,055 | 3,094,177 | 4,413,175 | 38,342,244 |
| Total (beef + offal) | 80,720,381 | 125,695,003 | 147,669,624 | 130,348,726 | 158,040,468 | 192,802,151 | 158,122,142 | 112,440,525 | 110,238,024 | 115,240,088 | 160,420,203 | 207,983,356 | 1,699,720,691 |
| | | | | | | 20: | 20 | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | Jun | Jul | Aua | Sep | Oct | Nov | Dec | |
| Beef exports | 151,111,563 | 56,318,838 | 103,805,232 | 141.725.513 | | 97,470,629 | 79,693,238 | 62.052.041 | 67,086,487 | 63.545.976 | 98,333,980 | 147,121,298 | 1,229,505,577 |
| Edible beef offal | 3.069.234 | 1.574.528 | 3.966.513 | 4,223,068 | 4.911.216 | 4.018.631 | 3.872.839 | 2,296,481 | 1.792.503 | 1.833.246 | 2.105.021 | 3.313.993 | 36,977,273 |
| Total (beef + offal) | 154.180.797 | 57.893.366 | 107,771,745 | 145.948.581 | 166,151,998 | 101.489.260 | 83,566,077 | 64,348,522 | 68.878.990 | 65.379.222 | 100.439.001 | 150.435.291 | 1,266,482,850 |
| rotal (beer + ontal) | 104,100,737 | 07,000,000 | 107,771,740 | 140,040,001 | 100,101,000 | 101,400,200 | 00,000,011 | 04,040,022 | 00,070,000 | 00,010,222 | 100,400,001 | 100,400,201 | 1,200,402,030 |
| | | | | | | 202 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 106,457,717 | 138,378,874 | 133,212,537 | 117,093,379 | 120,389,767 | 155,965,349 | 155,819,611 | 123,020,575 | | 85,924,117 | 121,844,012 | 211,642,165 | 1,580,882,463 |
| Edible beef offal | 2,681,519 | 2,977,723 | 3,943,728 | 2,789,380 | 3,064,634 | 4,626,276 | 4,181,497 | 4,141,075 | 3,081,517 | 2,973,565 | 2,818,345 | 5,214,012 | 42,493,271 |
| Total (beef + offal) | 109,139,236 | 141,356,597 | 137,156,265 | 119,882,759 | 123,454,401 | 160,591,625 | 160,001,108 | 127,161,650 | 114,215,877 | 88,897,682 | 124,662,357 | 216,856,177 | 1,623,375,734 |
| | | | | | | 20: | 22 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 176.693.581 | 172.855.638 | 163.055.808 | 145,800,920 | 198.733.155 | 213,156,800 | 240,202,415 | 232,198,729 | 147,180,598 | 114.088.288 | 147.518.487 | 156.811.206 | 2,108,295,625 |
| Edible beef offal | 5.033.304 | 4.313.246 | 4.324.544 | 4,065,155 | 4.563.648 | 5.253.798 | 5.571.694 | 5,607,272 | 4.136.896 | 2.755.206 | 4.206.659 | 4.350.173 | 54.181.595 |
| Total (beef + offal) | 181,726,885 | 177,168,884 | 167,380,352 | 149,866,075 | 203,296,803 | 218,410,598 | 245,774,109 | 237,806,001 | 151,317,494 | 116,843,494 | 151,725,146 | 161.161.379 | 2,162,477,220 |
| rotal (beer + ontal) | 101,720,000 | 177,100,004 | 107,000,002 | 143,000,070 | 200,200,000 | 210,410,000 | 240,774,100 | 207,000,001 | 101,017,404 | 110,040,404 | 101,720,140 | 101,101,070 | 2,102,477,220 |
| | | | | | | 202 | 23 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 142,653,234 | 141,745,802 | 164,295,370 | 148,520,140 | 179,815,705 | 157,523,572 | | | | | | | 934,553,823 |
| Edible beef offal | 4,511,258 | 3,609,341 | 5,628,373 | 5,252,245 | 7,858,251 | 7,241,678 | | | | | | | 34,101,146 |
| Total (beef + offal) | 147,164,492 | 145,355,143 | 169,923,743 | 153,772,385 | 187,673,956 | 164,765,250 | | | | | | | 968,654,969 |
| | | | | | | | | | | | | | |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China, by value, 2017 - 2023

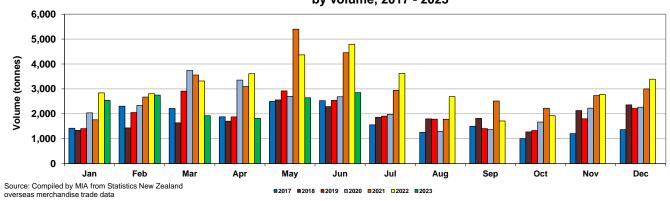


Monthly exports of beef and edible offal to Japan, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|----------------------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812 | 937 | 923 | 16,048 |
| Edible beef offal | 264 | 470 | 459 | 360 | 590 | 674 | 341 | 254 | 380 | 198 | 270 | 444 | 4,704 |
| Total (beef + offal) | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | 1,207 | 1,367 | 20,752 |
| | | | | | | | | | | | | 6,012 | |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 991 | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | 17,204 |
| Edible beef offal | 348 | 370 | 395 | 510 | 571 | 567 | 462 | 504 | 291 | 228 | 354 | 406 | 5,006 |
| Total (beef + offal) | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | 22,210 |
| | | | | | | 8,209 | | | | | | | |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | 18,767 |
| Edible beef offal | 279 | 438 | 613 | 528 | 612 | 644 | 531 | 493 | 319 | 215 | 356 | 356 | 5,384 |
| Total (beef + offal) | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | 24,151 |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | 22,984 |
| Edible beef offal | 368 | 417 | 582 | 499 | 355 | 368 | 510 | 258 | 221 | 228 | 372 | 492 | 4,670 |
| Total (beef + offal) | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | 27,654 |
| | | | | | | | | | | | | | |
| | • | | | • | | 2021 | | | • | | | - | |
| B | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 00.050 |
| Beef exports | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | 30,852 |
| Edible beef offal | 399 | 411 | 658 | 435 | 584 | 550 | 585 | 327 | 329 | 366 | 278 | 372 | 5,294 |
| Total (beef + offal) | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | 36,146 |
| | | | | | | 2022 | | 21,727 | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,113 | 3,020 | 2,185 | 1,393 | 1,740 | 2,385 | 2,960 | 32,979 |
| Edible beef offal | 368 | 192 | 378 | 399 | 429 | 682 | 599 | 506 | 322 | 183 | 391 | 432 | 4,881 |
| Total (beef + offal) | 2,842 | 2.810 | 3,318 | 3,611 | 4,368 | 4,795 | 3,619 | 2.691 | 1,715 | 1,923 | 2,776 | 3,392 | 37,860 |
| Total (beel + ollal) | 2,042 | 2,010 | 3,310 | 3,011 | 4,500 | 4,793 | 3,019 | 2,091 | 1,713 | 1,923 | 2,770 | 3,332 | 37,000 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,222 | 2,204 | 1,502 | 1,422 | 2,097 | 2,174 | | | | | | | 11,621 |
| Edible beef offal | 316 | 549 | 421 | 395 | 549 | 680 | | | | | | | 2,910 |
| Total (beef + offal) | 2,538 | 2,753 | 1,923 | 1,817 | 2,646 | 2,854 | | | | | | | 14,531 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, by volume, 2017 - 2023

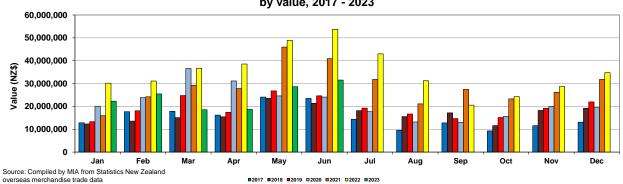


Monthly exports of beef and edible offal to Japan, 2017-2023, by value (NZ\$)

| 2017 | | | | | | | | | | | | | |
|---|---|--|--|--|--|---|--|--|--|--|--|--|--|
| Beef exports Edible beef offal Total (beef + offal) | Jan 9,487,362 3,328,894 12,816,256 | Feb 12,684,338 5,000,103 17,684,441 | Mar 12,896,812 4,969,545 17,866,357 | 3,612,796 | 6,281,898 | Jun 16,721,893 6,740,159 23,462,052 | Jul 10,954,985 3,403,062 14,358,047 | Aug 7,708,350 1,866,510 9,574,860 | Sep 10,469,924 2,290,888 12,760,812 | Oct 7,736,912 1,558,010 9,294,922 | 9,394,905 2,161,250 11,556,155 | 9,529,068 3,573,430 13,102,498 | 137,955,568 44,786,545 182,742,113 |
| | | | | | | 20 | 18 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 9,779,455 2,533,174 12,312,629 | 10,700,554 2,853,329 | Mar 12,296,947 2,807,662 15,104,609 | 3,670,296 | 4,177,483 | 4,414,958 | Jul 14,802,004 3,355,983 18,157,987 | Aug 12,960,470 2,586,388 15,546,858 | Sep 15,205,382 1,941,468 17,146,850 | 1,501,077 | Nov 15,671,645 2,536,870 18,208,515 | Dec 16,260,206 2,886,808 19,147,014 | 165,868,862 35,265,496 201,134,358 |
| 2019 | | | | | | | | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 11,117,467 2,147,519 13,264,986 | 14,662,406 3,424,031 | Mar 19,870,719 4,872,947 24,743,666 | 4,307,088 | 5,743,817 | Jun 18,158,568 6,459,681 | Jul 14,038,748 5,203,154 | Aug 13,279,209 3,364,319 16,643,528 | Sep 11,801,655 2,853,483 14,655,138 | Oct 12,874,108 2,267,303 15,141,411 | Nov 15,216,767 3,897,477 19,114,244 | Dec 18,223,895 3,715,542 21,939,437 | 183,369,760 48,256,361 231,626,121 |
| 2020 | | | | | | | | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 16,280,231 3,804,838 20,085,069 | 5,047,209 | Mar 29,836,771 6,746,442 36,583,213 | Apr 25,140,893 5,988,081 31,128,974 | May 20,836,497 3,748,853 24,585,350 | Jun 20,631,105 3,427,471 24,058,576 | Jul 13,936,075 3,730,994 17,667,069 | 2,110,202 | Sep 11,187,134 1,788,349 12,975,483 | 1,920,810 | Nov 16,762,268 3,148,209 19,910,477 | Dec 15,245,976 4,226,146 19,472,122 | 213,305,524 45,687,604 258,993,128 |
| | | | | | | 20 | 21 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 12,081,640 3,828,062 15,909,702 | 20,217,360 | Mar 22,351,539 6,836,882 29,188,421 | Apr 22,826,910 4,975,886 27,802,796 | 7,172,762 | 7,339,758 | Jul 22,501,580 9,283,632 31,785,212 | 6,585,728 | Sep 20,075,375 7,385,923 27,461,298 | Oct 16,729,665 6,540,398 23,270,063 | Nov 21,922,516 4,275,964 26,198,480 | Dec 25,276,201 6,525,804 31,802,005 | 270,810,253 74,715,468 345,525,721 |
| | | | | | | 20 | 22 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 24,266,188 5,865,321 30,131,509 | 2,719,430 | Mar 30,494,546 6,197,838 36,692,384 | 6,286,159 | May 42,897,125 5,973,213 48,870,338 | Jun 43,514,147 10,213,765 53,727,912 | 9,699,169 | Aug 23,329,078 7,860,391 31,189,469 | Sep 15,487,573 5,039,531 20,527,104 | Oct 21,697,489 2,568,933 24,266,422 | Nov 23,698,740 4,945,541 28,644,281 | 29,531,603 5,190,923 34,722,526 | 348,801,713 72,560,214 421,361,927 |
| | | | | | | 20 | 23 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | 3,636,148 | 5,642,553 | Mar 14,306,548 4,247,254 18,553,802 | 4,752,319 | 6,554,545 | Jun 22,797,466 8,727,034 31,524,500 | Jul | Aug | Sep | Oct | Nov | Dec | 111,493,157 33,559,853 145,053,010 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, by value, 2017 - 2023



Monthly exports of beef and edible offal to Korea, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|----------------------|-------|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,791 | | | | | | | | | | | , | 19,221 |
| Edible beef offal | 491 | | | | | | | | | | | | 5,664 |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
| | | Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 1,795 1,788 1,418 2,244 2,196 1,959 1,229 866 861 1,303 1,771 1 1,540 492 505 711 746 481 274 259 258 366 541 2 2,335 2,280 1,923 2,955 2,942 2,440 1,503 1,125 1,119 1,669 2,312 2 2 2 2 2 2 2 2 2 | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | Mav | | Jul | Aua | Sep | Oct | Nov | Dec | |
| Beef exports | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | | | 737 | 1,501 | 1,373 | 18,823 |
| Edible beef offal | 530 | 483 | 450 | 471 | 716 | 502 | 558 | 225 | 245 | 269 | 403 | 420 | 5,272 |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feh | Mar | Anr | May | | .lul. | Διια | Sen | Oct | Nov | Dec | |
| Beef exports | 1,021 | | | | | | | | | | | | 13,916 |
| Edible beef offal | 344 | | | | | | | | | | | | 4,125 |
| Total (beef + offal) | 1,365 | | | | | | | | | | | | 18,041 |
| ` , | , | , | , | • | · | • | • | | | | • | • | -,- |
| | | | | | | 2020 | | | | | | | |
| | Jan | | | | May | | | | | | | | |
| Beef exports | 1,331 | | , - | , | | , | , - | | | , | , | , | 17,540 |
| Edible beef offal | 456 | | | | | | | | | | | | 4,944 |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961 | 1,508 | 1,798 | 2,139 | 22,484 |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal | 433 | 410 | 535 | 450 | 396 | 445 | 564 | 380 | 250 | 209 | 336 | 545 | 4,953 |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
| | | | | 6,609 | | | | | | | | | |
| | | | | | | | | | | | | | |
| | Jan | | | | | | | | | | | | |
| Beef exports | 2,504 | | | | | | | | | | | | 24,657 |
| Edible beef offal | 503 | | | | | | | | | | | | 4,365 |
| Total (beef + offal) | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,165 | 2,528 | 1,997 | 1,302 | 1,186 | 2,305 | 3,055 | 29,022 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,091 | 1,595 | 2,077 | 1,767 | 1,635 | 1,071 | | | | | | | 10,236 |
| Edible beef offal | 325 | 322 | 533 | 485 | 515 | 341 | | | | | | | 2,521 |
| Total (beef + offal) | 2,416 | 1,917 | 2,610 | 2,252 | 2,150 | 1,412 | | | | | | | 12,757 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

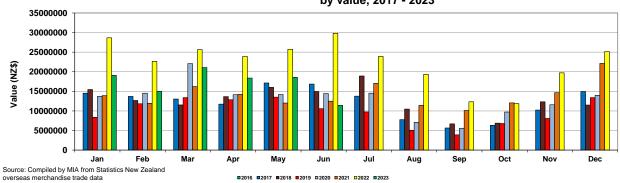
Monthly exports of beef and edible offal to Korea, by volume, 2017 - 2023 3,500 3,000 2,500 Volume (tonnes) 2,000 1,500 1,000 500 0 May Jan Feb Jun Sep Oct Nov Apr Jul Aug Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data ■2017 ■2018 ■2019 □2020 □2021 □2022 □2023

Monthly exports of beef and edible offal to Korea, 2017-2023, by value (NZ\$)

| 2017 | | | | | | | | | | | | | |
|---|---|------------------------|-------------------------|--|-------------------------|--|--|---|---|--|--|--|--|
| Beef exports Edible beef offal Total (beef + offal) | Jan 11,531,516 2,989,319 14,520,835 | 10,660,232 | 10,291,080 2,736,347 | Apr 8,838,070 2,901,987 11,740,057 | 12,930,446 4,191,913 | Jun 12,613,811 4,250,928 16,864,739 | 2,663,450 | Aug 6,417,753 1,348,445 7,766,198 | Sep 4,338,936 1,298,948 5,637,884 | Oct 5,022,478 1,313,563 6,336,041 | Nov 8,140,352 2,088,482 10,228,834 | Dec 11,779,589 3,142,096 14,921,685 | 113,662,163 31,972,831 145,634,994 |
| | | | | | | 20 | 18 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 12,424,516 3,033,491 15,458,007 | | 9,107,829 2,413,578 | Apr 11,165,374 2,476,581 13,641,955 | 11,935,420 4,077,774 | Jun 12,153,520 2,777,457 14,930,977 | Jul 15,774,624 3,142,073 18,916,697 | 9,301,987 1,176,794 | Sep 5,373,329 1,325,676 6,699,005 | Oct 5,286,768 1,600,864 6,887,632 | Nov 10,002,111 2,318,065 12,320,176 | 9,177,431 2,330,296 11,507,727 | 121,651,001 29,402,041 151,053,042 |
| 2019 | | | | | | | | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 6,441,354 1,917,304 8,358,658 | 9,378,180 2,448,232 | 10,483,818 2,910,619 | Apr 9,512,875 3,340,558 12,853,433 | 10,170,912 3,345,106 | Jun 8,103,370 2,461,620 | Jul 7,584,501 2,145,689 9,730,190 | Aug 4,046,950 1,007,765 5,054,715 | Sep 3,178,453 705,470 3,883,923 | Oct 5,657,626 1,127,482 6,785,108 | Nov 6,127,317 1,931,756 8,059,073 | Dec 11,487,302 1,913,050 13,400,352 | 92,172,658 25,254,651 117,427,309 |
| | | | | | | 20 | 20 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 10,490,357 3,235,598 13,725,955 | | 18,869,896 3,201,469 | 2,817,687 | 10,266,209 3,915,682 | Jun 10,227,478 | Jul 11,675,309 2,843,095 | Aug 5,273,006 1,810,591 7,083,597 | Sep 4,404,714 1,180,777 5,585,491 | Oct 7,800,093 1,913,517 9,713,610 | 9,483,789 2,088,834 11,572,623 | Dec 10,894,856 3,082,753 13,977,609 | 121,874,862 33,640,461 155,515,323 |
| | | | | | | 20 | 121 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 11,142,152 2,750,035 13,892,187 | 9,304,311 | 12,675,053 3,545,724 | 3,116,881 | 9,360,544 2,653,803 | Jun 9,355,049 3,130,436 12,485,485 | Jul 12,765,088 4,265,334 | Aug 8,504,355 2,904,920 11,409,275 | Sep 8,174,409 1,919,712 10,094,121 | Oct 10,318,556 1,728,833 12,047,389 | Nov 12,040,680 2,622,450 14,663,130 | Dec 17,357,151 4,764,222 22,121,373 | 132,093,934 36,044,047 168,137,981 |
| | | | | | | |)22 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 24,019,121 4,649,050 28,668,171 | -, | 4,185,931 | 4,500,833 | 3,661,095 | | 3,024,106 | 3,046,819 | Sep 9,823,616 2,509,621 12,333,237 | Oct 10,226,391 1,650,745 11,877,136 | Nov 16,634,283 3,091,061 19,725,344 | Dec 21,797,878 3,342,820 25,140,698 | 227,980,899 40,739,689 268,720,588 |
| | | | | | | 20 |)23 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | 2,959,988 | | -, -,- | 4,701,638 | 5,043,987 | 8,041,759 3,368,903 | Jul | Aug | Sep | Oct | Nov | Dec | 79,773,082 23,713,007 103,486,089 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, by value, 2017 - 2023

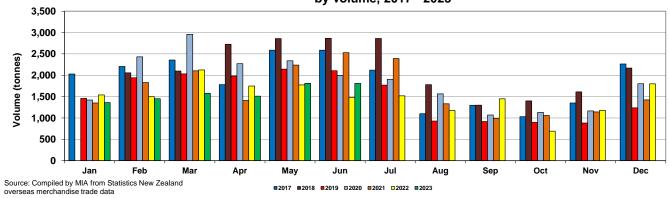


Monthly exports of beef and edible offal to Taiwan, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|----------------------|---------------------|-------|-------|---------------------|---------------------|-------------|-------|--------------|-------------------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,908 | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 993 | 1,257 | 2,127 | 21,232 |
| Edible beef offal | 121 | 144 | 187 | 123 | 141 | 237 | 134 | 49 | 72 | 37 | 93 | 136 | 1,474 |
| Total (beef + offal) | 2,029 | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,030 | 1,350 | 2,263 | 22,706 |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,715 | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal | 98 | 100 | 122 | 239 | 2,040 | 161 | 183 | 81 | 102 | 39 | 60 | 111 | 1,507 |
| Total (beef + offal) | Beef exports | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
| rotal (bool rollal) | Вост схропо | 2,000 | 2,000 | 2,720 | 2,000 | 2,000 | 2,002 | 1,700 | 1,000 | 1,000 | 1,011 | 2,100 | 25,720 |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,395 | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873 | 840 | 811 | 796 | 1,102 | 17,108 |
| Edible beef offal | 63 | 61 | 79 | 134 | 123 | 168 | 119 | 54 | 75 | 84 | 85 | 134 | 1,179 |
| Total (beef + offal) | 1,458 | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927 | 915 | 895 | 881 | 1,236 | 18,287 |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,293 | 2.287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1.507 | 946 | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal | 128 | 144 | 149 | 113 | 149 | 158 | 150 | 58 | 123 | 53 | 82 | 118 | 1,425 |
| Total (beef + offal) | 1,421 | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
| | | | | | | | | | | | | | |
| | lam | Feb | Mar | A | May | 2021 Jun | Jul | A | Com | Oct | Nov | Dec | |
| Beef exports | Jan 1,248 | 1,669 | 1,909 | Apr 1,296 | May 2,032 | 2,352 | 2,203 | Aug 1,262 | Sep 948 | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal | 1,246 | 160 | 1,909 | 1,290 | 2,032 | 176 | 188 | 70 | 44 | 43 | 98 | 1,249 | 1,569 |
| Total (beef + offal) | 1,351 | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992 | 1,057 | 1,141 | 1,422 | 19,794 |
| Total (beel + ollal) | 1,551 | 1,029 | 2,104 | 1,400 | 2,239 | 2,320 | 2,391 | 1,552 | 332 | 1,057 | 1,141 | 1,422 | 19,794 |
| | | | | | | 2022 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,411 | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | 1,413 | 1,099 | 1,261 | 629 | 1,109 | 1,634 | 16,506 |
| Edible beef offal | 129 | 110 | 141 | 155 | 145 | 122 | 105 | 76 | 187 | 61 | 69 | 166 | 1,466 |
| Total (beef + offal) | 1,540 | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | 1,518 | 1,175 | 1,448 | 690 | 1,178 | 1,800 | 17,972 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,281 | 1,345 | 1,469 | 1,435 | 1,694 | 1,713 | | | | | | | 8,937 |
| Edible beef offal | 79 | 105 | 107 | 77 | 117 | 96 | | | | | | | 581 |
| Total (beef + offal) | 1,360 | 1,450 | 1,576 | 1,512 | 1,811 | 1,809 | | | | | | | 9,518 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, by volume, 2017 - 2023

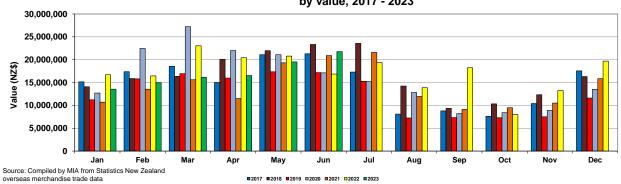


Monthly exports of beef and edible offal to Taiwan, 2017-2023, by value (NZ\$)

| 2017 | | | | | | | | | | | | | |
|-----------------------------------|-----------------------|-------------------------|-------------------------|------------|-----------------------|-------------------------|------------|----------------------|----------------------|----------------------|----------------------|-----------------------|---------------------------|
| Buckerson | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 407.047.750 |
| Beef exports Edible beef offal | 14,271,656 884,387 | 16,354,744 1,016,805 | 17,279,911 1,260,123 | 955,461 | 20,154,884 931,868 | 19,620,540 1,674,601 | 951,896 | 7,747,909 346,868 | 8,351,960 442,751 | 7,361,189 253,743 | 9,809,855 597,097 | 16,599,338 955.070 | 167,947,752 10,270,670 |
| Total (beef + offal) | 15.156.043 | | 18.540.034 | | 21,086,752 | | | 8.094.777 | 8.794.711 | 7.614.932 | 10.406.952 | 17,554,408 | 178,218,422 |
| rotal (beer 4 onal) | 10,100,040 | 17,071,040 | 10,040,004 | 10,012,000 | 21,000,702 | 21,200,141 | 17,200,720 | 0,004,777 | 0,704,711 | 7,014,002 | 10,400,502 | 17,004,400 | 170,210,422 |
| | | | | | | 20 | 118 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,508,127 | -, -, | 15,578,513 | -,, | | 22,323,824 | | 13,699,992 | 8,746,489 | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal | 569,534 | 632,344 | 797,157 | 1,491,908 | 1,438,330 | 1,016,801 | 1,119,012 | 534,763 | 595,361 | 322,539 | 452,173 | 807,962 | 9,777,884 |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850 | 10,337,583 | 12,319,176 | 16,307,851 | 197,821,295 |
| 2019 | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | | 16,250,873 | 14,556,786 | 6,933,525 | 6,725,701 | 6,647,183 | 6,646,468 | 10,282,565 | 142,472,353 |
| Edible beef offal | 391,078 | 411,371 | 464,400 | 797,534 | 792,917 | 918,112 | 716,720 | 310,127 | 604,818 | 659,723 | 860,007 | 1,313,013 | 8,239,820 |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652 | 7,330,519 | 7,306,906 | 7,506,475 | 11,595,578 | 150,712,173 |
| 2020 | | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294 | 7,950,050 | 8,267,617 | 12,660,522 | 179,043,632 |
| Edible beef offal | 958,176 | 1,239,144 | 1,102,313 | 862,084 | 1,109,377 | 1,110,107 | 1,117,406 | 376,959 | 782,359 | 462,523 | 638,215 | 873,684 | 10,632,347 |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653 | 8,412,573 | 8,905,832 | 13,534,206 | 189,675,979 |
| | | | | | | 20 | 121 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,910,429 | ,, | 14,056,154 | | | | 19,781,476 | | 8,474,271 | 9,239,277 | 9,318,921 | 12,822,601 | 155,107,247 |
| Edible beef offal | 790,223 | 1,052,158 | 1,538,576 | 775,190 | 1,774,111 | 1,632,566 | 1,809,844 | 466,130 | 631,092 | 252,295 | 1,177,999 | 3,013,025 | 14,913,209 |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363 | 9,491,572 | 10,496,920 | 15,835,626 | 170,020,456 |
| | | | | | | 20 | 122 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 12,999,770 | 15,691,674 | 7,149,803 | 12,485,418 | 17,882,894 | 185,887,742 |
| Edible beef offal | 2,144,862 | 1,486,851 | 2,350,851 | 2,140,130 | 2,274,085 | 1,702,903 | 1,820,639 | 886,756 | 2,545,539 | 843,835 | 758,029 | 1,808,505 | 20,762,985 |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 13,886,526 | 18,237,213 | 7,993,638 | 13,243,447 | 19,691,399 | 206,650,727 |
| | | | | | | 20 | 123 | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,852,569 | 13,908,353 | 15,076,351 | 15,789,817 | | 20,487,305 | | | • | | | | 96,640,356 |
| Edible beef offal | 688,608 | 1,059,128 | 1,058,622 | 735,248 | 981,651 | 1,284,269 | | | | | | | 5,807,526 |
| Total (beef + offal) | 13,541,177 | 14,967,481 | 16,134,973 | 16,525,065 | 19,507,612 | 21,771,574 | | | | | | | 102,447,882 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, by value, 2017 - 2023

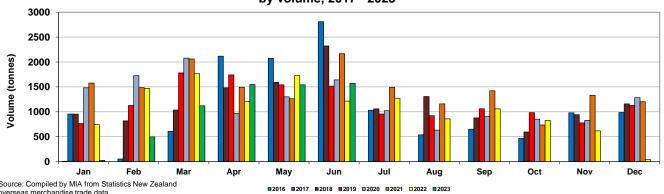


Monthly exports of beef and edible offal to Indonesia, 2017-2023, by volume (Tonnes)

| | | | | | | 2017 | | | | | | | |
|----------------------|-------|-------|-------|---------|--------|-------|-------|-------|-------|-----|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 442 | 29 | 257 | 980 | 940 | 1,533 | 448 | 252 | 432 | 271 | 558 | 443 | 6,585 |
| Edible beef offal | 514 | 24 | 350 | 1,137 | 1,134 | 1,277 | 584 | 287 | 220 | 195 | 423 | 544 | 6,689 |
| Total (beef + offal) | 956 | 53 | 607 | 2,117 | 2,074 | 2,810 | 1,032 | 539 | 652 | 466 | 981 | 987 | 13,274 |
| | | | | _, | _, | _, | ., | | | | | | , |
| | | | | | | 2018 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 372 | 300 | 383 | 785 | 928 | 980 | 544 | 667 | 599 | 358 | 496 | 526 | 6,938 |
| Edible beef offal | 583 | 519 | 653 | 698 | 666 | 1,344 | 516 | 641 | 279 | 238 | 447 | 634 | 7,218 |
| Total (beef + offal) | 955 | 819 | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878 | 596 | 943 | 1,160 | 14,156 |
| | | | | | | 2019 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 141 | 308 | 630 | 795 | 717 | 672 | 331 | 565 | 732 | 682 | 443 | 431 | 6,447 |
| Edible beef offal | 625 | 819 | 1,151 | 947 | 825 | 844 | 625 | 358 | 330 | 303 | 335 | 697 | 7,859 |
| Total (beef + offal) | 766 | 1.127 | 1,781 | 1,742 | 1,542 | 1,516 | 956 | 923 | 1.062 | 985 | 778 | 1,128 | 14,306 |
| rotal (beel rollal) | 700 | 1,121 | 1,701 | 1,7 -12 | 1,0-12 | 1,010 | 000 | 020 | 1,002 | 555 | 770 | 1,120 | 14,500 |
| | | | | | | 2020 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 807 | 763 | 1,380 | 412 | 713 | 546 | 419 | 298 | 624 | 560 | 392 | 503 | 7,417 |
| Edible beef offal | 675 | 965 | 699 | 556 | 588 | 1,095 | 603 | 336 | 283 | 292 | 434 | 782 | 7,308 |
| Total (beef + offal) | 1,482 | 1,728 | 2,079 | 968 | 1,301 | 1,641 | 1,022 | 634 | 907 | 852 | 826 | 1,285 | 14,725 |
| | | | | | | 2021 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 700 | 723 | 1,075 | 757 | 598 | 1,243 | 780 | 578 | 985 | 503 | 830 | 647 | 9,419 |
| Edible beef offal | 878 | 762 | 987 | 738 | 666 | 924 | 714 | 581 | 438 | 232 | 503 | 557 | 7,980 |
| Total (beef + offal) | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735 | 1,333 | 1,204 | 17,399 |
| (, | ,- | , | , | , | , - | • | • | , | , | | , | , - | , |
| | _ | | | _ | | 2022 | | | _ | | | _ | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 215 | 907 | 829 | 570 | 1,052 | 637 | 438 | 405 | 444 | 575 | 266 | 42 | 6,380 |
| Edible beef offal | 529 | 562 | 937 | 633 | 676 | 578 | 836 | 454 | 616 | 251 | 352 | 0 | 6,424 |
| Total (beef + offal) | 744 | 1,469 | 1,766 | 1,203 | 1,728 | 1,215 | 1,274 | 859 | 1,060 | 826 | 618 | 42 | 12,804 |
| | | | | | | 2023 | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24 | 169 | 452 | 595 | 800 | 771 | | _ | - | | | | 2,811 |
| Edible beef offal | 0 | 329 | 669 | 954 | 742 | 802 | | | | | | | 3,496 |
| Total (beef + offal) | 24 | 498 | 1,121 | 1,549 | 1,542 | 1,573 | | | | | | | 6,307 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, by volume, 2017 - 2023



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, 2017-2023, by value (NZ\$)

| 2017 | | | | | | | | | | | | | |
|---|--|--|---|--|--|---|--|--|--|--|--|--|--|
| Beef exports Edible beef offal Total (beef + offal) | Jan 2,310,239 1,160,886 3,471,125 | Feb 258,891 33,484 292,375 | Mar 1,314,682 783,422 2,098,104 | Apr 3,974,071 2,499,554 6,473,625 | May 4,721,220 2,477,249 7,198,469 | Jun 8,694,827 3,105,459 11,800,286 | Jul 2,452,738 1,464,189 3,916,927 | Aug 1,212,135 766,275 1,978,410 | Sep 1,732,540 720,121 2,452,661 | Oct 1,223,029 572,705 1,795,734 | Nov 2,323,842 1,327,181 3,651,023 | Dec 2,109,287 1,656,896 3,766,183 | 32,327,501 16,567,421 48,894,922 |
| | | | | | | 201 | 18 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 1,161,127 1,687,286 2,848,413 | Feb 1,153,134 1,487,262 2,640,396 | Mar 1,561,211 1,971,095 3,532,306 | Apr 3,909,574 2,250,221 6,159,795 | May 4,653,756 2,246,871 6,900,627 | Jun 4,825,405 4,584,938 9,410,343 | Jul 3,034,643 1,898,548 4,933,191 | Aug 3,613,870 2,673,981 6,287,851 | Sep 2,677,746 811,298 3,489,044 | Oct 1,487,082 681,864 2,168,946 | Nov 1,851,358 1,355,847 3,207,205 | Dec 1,512,450 1,800,817 3,313,267 | 31,441,356 23,450,028 54,891,384 |
| 2019 | | | | | | | | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 469,667 1,799,608 2,269,275 | Feb 1,182,848 2,255,690 3,438,538 | Mar 2,706,851 3,038,596 5,745,447 | Apr 3,698,770 2,757,166 6,455,936 | May 3,197,142 2,609,219 5,806,361 | Jun 2,822,749 2,680,527 5,503,276 | Jul 1,232,065 2,025,085 3,257,150 | Aug 2,466,978 1,307,023 3,774,001 | Sep 4,020,825 1,085,861 5,106,686 | Oct 2,852,053 879,065 3,731,118 | Nov 1,384,039 999,726 2,383,765 | Dec 1,152,785 2,114,373 3,267,158 | 27,186,772 23,551,939 50,738,711 |
| 2020 | | | | | | | | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 2,050,547 1,868,073 3,918,620 | Feb 2,588,224 2,553,677 5,141,901 | Mar 7,957,164 2,277,902 10,235,066 | Apr 1,186,978 1,852,444 3,039,422 | May 2,152,104 1,789,258 3,941,362 | Jun 1,890,217 2,813,033 4,703,250 | Jul 1,456,196 1,392,018 2,848,214 | Aug 1,112,317 793,315 1,905,632 | Sep 2,261,611 592,246 2,853,857 | Oct 1,765,644 698,574 2,464,218 | Nov 1,018,007 1,045,391 2,063,398 | Dec 1,438,737 2,077,676 3,516,413 | 26,877,746 19,753,607 46,631,353 |
| | | | | | | 202 | 21 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 2,509,733 2,476,096 4,985,829 | Feb 2,843,183 2,206,779 5,049,962 | Mar 5,361,746 2,920,958 8,282,704 | Apr 4,499,456 2,495,079 6,994,535 | May 3,769,666 2,226,878 5,996,544 | Jun 6,341,180 3,165,788 9,506,968 | Jul 4,252,118 2,579,487 6,831,605 | Aug 3,227,734 2,160,761 5,388,495 | Sep 5,021,037 1,695,057 6,716,094 | Oct 2,303,716 917,874 3,221,590 | Nov 3,642,131 2,064,844 5,706,975 | Dec 2,187,445 2,092,139 4,279,584 | 45,959,145 27,001,740 72,960,885 |
| | | | | | | 202 | 22 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 762,677 2,171,824 2,934,501 | Feb 7,459,575 2,228,655 9,688,230 | Mar 4,880,898 4,089,548 8,970,446 | Apr 3,189,629 2,815,046 6,004,675 | May 5,748,379 3,440,577 9,188,956 | Jun 2,929,428 2,759,623 5,689,051 | Jul 2,672,092 4,063,463 6,735,555 | Aug 2,682,923 1,748,863 4,431,786 | Sep 2,313,341 2,601,800 4,915,141 | Oct 2,767,352 998,965 3,766,317 | 984,520 1,455,398 2,439,918 | Dec 109,149 0 109,149 | 36,499,963 28,373,762 64,873,725 |
| | | | | | | 202 | 23 | | | | | | |
| Beef exports Edible beef offal Total (beef + offal) | Jan 69,552 0 69,552 | Feb 719,897 1,164,187 1,884,084 | Mar 2,505,848 2,371,904 4,877,752 | Apr 2,360,082 3,196,231 5,556,313 | May 4,239,456 2,405,477 6,644,933 | Jun 3,960,526 2,865,325 6,825,851 | Jul | Aug | Sep | Oct | Nov | Dec | 13,855,361 12,003,124 25,858,485 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, by value, 2017 - 2023

