

Red meat export trends in selected markets up to March 2024



List of tables

| | | |
|--|--|--|
| Summary tables | March 2024 export summary | |
| | Highlights for March 2024 exports | |
| | Top 10 overall red meat and co-product markets by value, month of February 2024 | |
| | Top 10 overall red meat and co-product markets by value, 1st quarter 2024 | |
| | Top 10 overall red meat and co-product markets by value, 12 months ended 31 March 2024 | |
| | Overview of changes in sheepmeat and beef export volumes from previous months | |
| | Top 10 overall sheepmeat markets by volume and value, month of March 2024 | |
| | Top 10 chilled and frozen sheepmeat markets by volume, month of March 2024 | |
| | Top 10 chilled and frozen sheepmeat markets by value, month of March 2024 | |
| | Top 10 overall sheepmeat markets by volume and value, 1st quarter 2024 | |
| | Top 10 chilled and frozen sheepmeat markets by volume, 1st quarter 2024 | |
| | Top 10 chilled and frozen sheepmeat markets by value, 1st quarter 2024 | |
| | Top 10 overall sheepmeat markets by volume and value, 12 months ended 31 March 2024 | |
| | Top 10 chilled and frozen sheepmeat markets by volume, 12 months ended 31 March 2024 | |
| | Top 10 chilled and frozen sheepmeat markets by value, 12 months ended 31 March 2024 | |
| | Top 10 overall beef markets by volume and value, month of March 2024 | |
| | Top 10 chilled and frozen beef markets by volume, month of March 2024 | |
| | Top 10 chilled and frozen beef markets by value, month of March 2024 | |
| | Top 10 overall beef markets by volume and value, 1st quarter 2024 | |
| | Top 10 chilled and frozen beef markets by volume, 1st quarter 2024 | |
| | Top 10 chilled and frozen beef markets by value, 1st quarter 2024 | |
| | Top 10 overall beef markets by volume and value, 12 months ended 31 March 2024 | |
| | Top 10 chilled and frozen beef markets by volume, 12 months ended 31 March 2024 | |
| | Top 10 chilled and frozen beef markets by value, 12 months ended 31 March 2024 | |
| | Co-products exports by value, and top 10 markets, month of February 2024 | |
| | Co-products exports by value, and top 10 markets, 1st quarter 2024 | |
| | Co-products exports by value, and top 10 markets, 12 months ended 31 March 2024 | |
| Average FOB value for sheepmeat and beef, March 2019 - March 2024 | | |
| China. Historical summary, January 1998 - March 2024 | | |
| Sheepmeat | Sheepmeat exports to selected markets, by volume and value, March 2019 - March 2024 | |
| | Overall monthly sheepmeat exports by volume, January 2018 - March 2024 | |
| | Overall monthly sheepmeat exports by value, January 2018 - March 2024 | |
| | China. Monthly sheepmeat exports by volume, January 2018 - March 2024 | |
| | China. Monthly sheepmeat exports by value, January 2018 - March 2024 | |
| | UK. Monthly sheepmeat exports by volume, January 2018 - March 2024 | |
| | UK. Monthly sheepmeat exports by value, January 2018 - March 2024 | |
| | EU (excluding UK). Monthly sheepmeat exports by volume, January 2018 - March 2024 | |
| | EU (excluding UK). Monthly sheepmeat exports by value, January 2018 - March 2024 | |
| | USA. Monthly sheepmeat exports by volume, January 2018 - March 2024 | |
| | USA. Monthly sheepmeat exports by value, January 2018 - March 2024 | |
| | Chilled lamb exports to the UK and EU by volume, January 2018 - March 2024 | |
| | Beef | Beef exports to selected markets, by volume, March 2019 - March 2024 |
| | | Overall monthly beef exports by volume, January 2018 - March 2024 |
| | | Overall monthly beef exports by value, January 2018 - March 2024 |
| United States. Monthly beef exports by volume, January 2018 - March 2024 | | |
| United States. Monthly beef exports by value, January 2018 - March 2024 | | |
| China. Monthly beef exports by volume, January 2018 - March 2024 | | |
| China. Monthly beef exports by value, January 2018 - March 2024 | | |
| Japan. Monthly beef exports by volume, January 2018 - March 2024 | | |
| Japan. Monthly beef exports by value, January 2018 - March 2024 | | |
| Korea. Monthly beef exports by volume, January 2018 - March 2024 | | |
| Korea. Monthly beef exports by value, January 2018 - March 2024 | | |
| Taiwan. Monthly beef exports by volume, January 2018 - March 2024 | | |
| Taiwan. Monthly beef exports by value, January 2018 - March 2024 | | |
| Indonesia. Monthly beef exports by volume, January 2018 - March 2024 | | |
| Indonesia. Monthly beef exports by value, January 2018 - March 2024 | | |

Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

| | |
|---------|--|
| Volume. | Shipped weight |
| Value. | Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship. |

| Summary of red meat and co-product exports, March 2024 | | Change from March 2023 |
|---|--------------------------------|---------------------------|
| Overall exports | \$949 million | -9% |
| Top five overall markets | China - \$277 million | -35% |
| | United States - \$233 million | 0% |
| | United Kingdom - \$50 million | 57% |
| | Japan - \$47 million | 63% |
| | Netherlands - \$44 million | -3% |
| Sheepmeat exports | 43,702 tonnes \$395 million | -3% -9% |
| Beef exports | 45,690 tonnes \$386 million | -2% -4% |
| Fifth quarter exports | \$168 million | -18% |

| Summary of red meat and co-product exports, 1st quarter 2024 | | Change from 1st quarter 2023 |
|---|-----------------------------------|---------------------------------|
| Overall exports | \$2,579 million | -5% |
| Top five overall markets | China - \$796 million | -27% |
| | United States - \$658 million | 11% |
| | United Kingdom - \$126 million | 44% |
| | Japan - \$117 million | 26% |
| | Netherlands - \$114 million | 0% |
| Sheepmeat exports | 119,244 tonnes \$1,039 million | 3% -5% |
| Beef exports | 129,375 tonnes \$1,082 million | 2% 0% |
| Fifth quarter exports | \$458 million | -15% |

| Summary of red meat and co-product exports, 12 months ended 31 March 2024 | | Change from year ended March 2023 |
|--|-----------------------------------|--------------------------------------|
| Overall exports | \$9,988 million | -9% |
| Top five overall markets | China - \$3,285 million | -22% |
| | United States - \$2,538 million | 15% |
| | Japan - \$410 million | -20% |
| | United Kingdom - \$397 million | 4% |
| | Netherlands - \$346 million | -9% |
| Sheepmeat exports | 386,537 tonnes \$3,646 million | 2% -11% |
| Beef exports | 511,714 tonnes \$4,398 million | 7% -5% |
| Fifth quarter exports | \$1,944 million | -13% |

Overview of March 2024 exports

Overall exports in March were worth \$949 million, down by 9% from last March and the lowest value for March exports since 2018 (which was before the impact of ASF on China's meat demand). This was mainly due to another drop in exports to China, which were down 35% from last March to \$277 million.

Exports to the US were steady at \$233 million compared to last March, but exports to UK were up 57% to \$50 million and to Japan were up 63% to \$47 million. Canada continues to perform strongly with exports up 56% to \$29 million, but the value of exports to three of the major European markets (Netherlands, Germany and Belgium) all dropped.

Sheepmeat exports dropped 3% by volume compared to last March to 43,702 tonnes and the value dropped 9% to \$395 million.

The largest drop was to China with the volume down 25% to 20,008 tonnes and the value down 42% to \$106 million. Exports to the US were up 36% by volume to 3,621 tonnes and 30% by value to \$67 million. Exports to the UK also increased (albeit from the low levels of early last year), with the volume up 57% to 3,621 tonnes and the value up 48% to \$40 million.

Beef exports dropped 2% by volume compared to last March to 45,690 tonnes and the value dropped 4% to \$386 million. As with sheepmeat the largest drop was in exports to China, down 16% by volume to 17,169 tonnes and down 24% by value to \$124 million.

The volume of exports to the US in March actually dropped by 4% to 15,763 tonnes, but the value still increased by 2% to \$143 million. Exports to Japan increased by 118% by volume to 3,281 tonnes and 105% by value to \$29 million – although this was from very low levels last March.

Fifth quarter exports were down 18% to \$168 million, with the value of all categories dropping compared to last March, apart from edible offals which were up 12% to \$38 million.

Overview of exports for the 1st quarter 2024

Overall exports of \$2.58 billion for the quarter were down by 5% from the 1st quarter of last year and the lowest value for the 1st quarter since 2018.

Exports to China were down 27% to \$796 million, but exports to the other top 5 markets were up or steady, with the US up 11% to \$658 million, the UK up 44% to \$126 million, Japan up 26% to \$117 million, and the Netherlands steady at \$114 million.

Compared to the 1st quarter of last year, the volume of both sheepmeat (up 3% to 119,244 tonnes) and beef (up 2% to 129,375 tonnes) increased. However the value of sheepmeat exports was down 5% to 1.04 billion and beef unchanged at \$1.08 billion.

While the volume and value of frozen exports was down or unchanged compared to the 1st quarter last year (largely due to the drop in exports to China), chilled exports of both sheepmeat and beef increased. The volume of chilled sheepmeat exports was up 17% by volume to 13,202 tonnes and 11% by value to \$204 million, and chilled beef exports up 26% by volume to 9,112 tonnes and 28% by value to \$141 million.

The increases were partly due to ongoing strong exports to the US (for both chilled sheepmeat and beef), and also some recover in exports to the UK (for chilled sheepmeat) and to Japan (for chilled beef) and to the UK (for chilled sheepmeat).

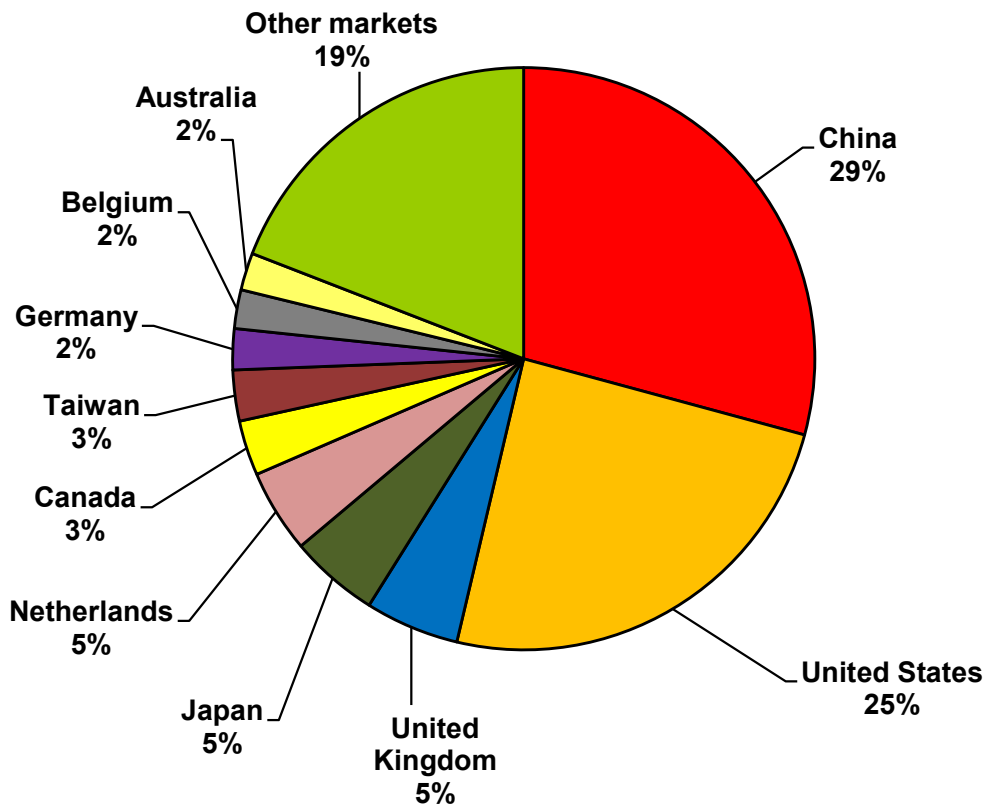
While there has been some recovery, chilled sheepmeat exports to the UK are still down on historical levels. The volume of exports to the UK in the 1st quarter (2,115 tonnes) was up from last year but it was still well below pre-pandemic levels, for example exports of 8,162 tonnes in the 1st quarter of 2019.

For chilled beef to Japan the recovery is somewhat more significant. Exports in the 1st quarter (1,659 tonnes) were up 110% on last year, and were slightly higher than pre-pandemic levels of 1,52 tonnes in the 1st quarter of 2019 and 1,524 tonnes in the 1st quarter of 2020.

Top 10 overall red meat and fifth quarter markets by value, March 2024

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 277.3 | 29% | -35% |
| 2 | United States | 232.5 | 24% | 0% |
| 3 | United Kingdom | 49.6 | 5% | 57% |
| 4 | Japan | 47.1 | 5% | 63% |
| 5 | Netherlands | 43.9 | 5% | -3% |
| 6 | Canada | 29.0 | 3% | 56% |
| 7 | Taiwan | 26.8 | 3% | 1% |
| 8 | Germany | 21.6 | 2% | -32% |
| 9 | Belgium | 20.5 | 2% | -20% |
| 10 | Australia | 19.6 | 2% | 16% |
| | Other markets | 181.4 | 19% | |
| | Total | 949.3 | | -9% |

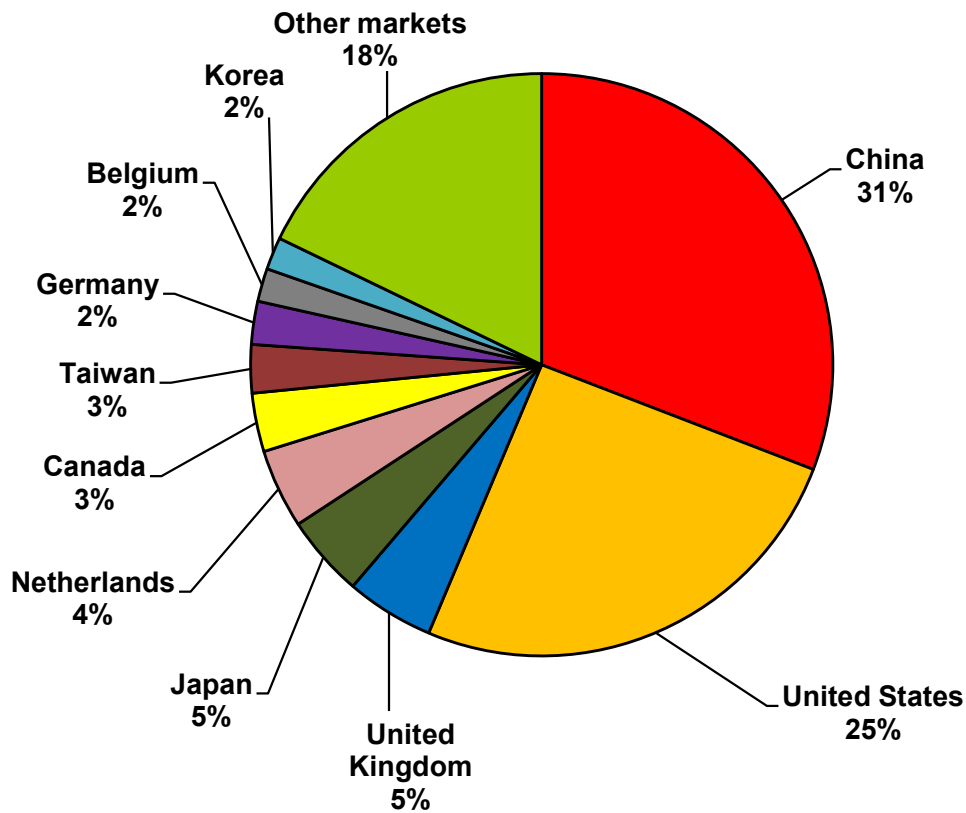
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 overall red meat and fifth quarter markets by value, 1st quarter 2024

| | Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|----|----------------|----------------|------------|------------------------------|
| 1 | China | 795.7 | 31% | -27% |
| 2 | United States | 657.8 | 26% | 11% |
| 3 | United Kingdom | 125.7 | 5% | 44% |
| 4 | Japan | 117.4 | 5% | 26% |
| 5 | Netherlands | 113.7 | 4% | 0% |
| 6 | Canada | 83.8 | 3% | 32% |
| 7 | Taiwan | 68.9 | 3% | -1% |
| 8 | Germany | 61.9 | 2% | -18% |
| 9 | Belgium | 47.2 | 2% | -15% |
| 10 | Korea | 46.4 | 2% | -30% |
| | Other markets | 460.5 | 18% | |
| | Total | 2,579.0 | | -5% |

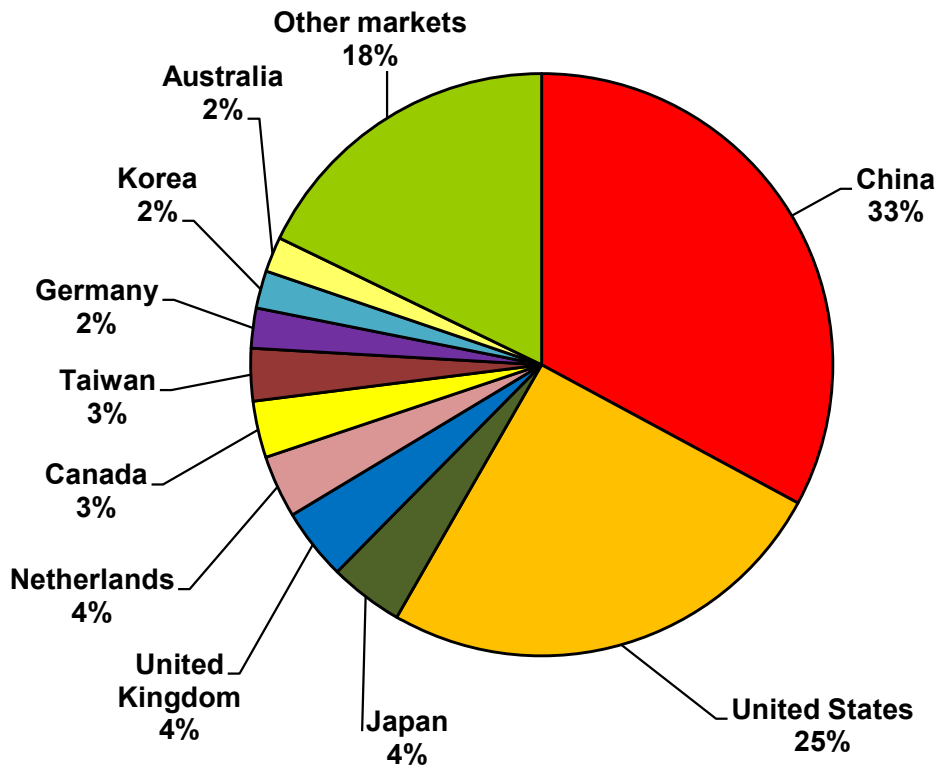
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 overall red meat and fifth quarter markets by value, 12 months ended 31 March 2024

| | Country | Value (NZ\$m) | % of total | Change from year ended March 2023 |
|----|----------------|----------------|------------|-----------------------------------|
| 1 | China | 3,284.6 | 33% | -22% |
| 2 | United States | 2,538.2 | 25% | 15% |
| 3 | Japan | 410.2 | 4% | -20% |
| 4 | United Kingdom | 397.2 | 4% | 4% |
| 5 | Netherlands | 346.1 | 3% | -9% |
| 6 | Canada | 314.5 | 3% | 28% |
| 7 | Taiwan | 290.4 | 3% | -3% |
| 8 | Germany | 223.4 | 2% | -26% |
| 9 | Korea | 208.0 | 2% | -35% |
| 10 | Australia | 194.4 | 2% | -14% |
| | Other markets | 1,781.2 | 18% | |
| | Total | 9,988.1 | | -9% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Overview of the changes in the volume of sheepmeat and beef exports from previous months

| Sheepmeat exports (tonnes) | | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Change from Dec-23 | Change from Jan-24 | Change from Feb-24 | Change from Mar-24 |
|----------------------------|----------------|--------|--------|--------|--------|--------------------|--------------------|--------------------|--------------------|
| 1 | China | 21,839 | 18,214 | 18,397 | 20,008 | -17% | 1% | 9% | 9% |
| 2 | United Kingdom | 3,611 | 3,444 | 3,234 | 4,424 | -5% | -6% | 37% | 37% |
| 3 | United States | 2,855 | 2,228 | 4,109 | 3,621 | -22% | 84% | -12% | 19% |
| 4 | Netherlands | 1,319 | 1,819 | 2,101 | 2,405 | 38% | 16% | 14% | 3% |
| 5 | Canada | 941 | 896 | 1,950 | 1,323 | -5% | 118% | -32% | 7% |
| 6 | Saudi Arabia | 734 | 1,032 | 1,054 | 1,293 | 41% | 2% | 23% | 24% |
| 7 | Taiwan | 668 | 540 | 1,219 | 1,251 | -19% | 126% | 3% | 3% |
| 8 | Germany | 1,067 | 1,125 | 1,031 | 1,055 | 5% | -8% | 2% | 2% |
| 9 | Belgium | 453 | 828 | 705 | 1,011 | 83% | -15% | 43% | 97% |
| 10 | Malaysia | 394 | 551 | 936 | 1,009 | 40% | 70% | 8% | 113% |
| 11 | Jordan | 420 | 509 | 807 | 880 | 21% | 58% | 9% | 6% |
| 12 | France | 349 | 926 | 801 | 824 | 166% | -14% | 3% | 4% |
| 13 | Japan | 429 | 316 | 766 | 734 | -26% | 142% | -4% | 9% |
| 14 | Greece | 241 | 285 | 412 | 493 | 18% | 45% | 20% | 45% |
| 15 | Fiji | 236 | 276 | 372 | 335 | 17% | 35% | -10% | 87% |
| 16 | Mexico | 62 | 25 | 67 | 256 | -60% | 170% | 284% | 462% |
| 17 | Sweden | 705 | 488 | 312 | 243 | -31% | -36% | -22% | -6% |
| 18 | Spain | 79 | 50 | 68 | 231 | -36% | 36% | 239% | 5% |
| 19 | Singapore | 94 | 172 | 156 | 196 | 83% | -9% | 26% | 49% |
| 20 | South Africa | 49 | 25 | 82 | 181 | -49% | 228% | 121% | 261% |
| | Other Markets | 1,768 | 1,362 | 1,854 | 1,929 | -23% | 36% | 4% | 3% |
| | Total | 38,312 | 35,110 | 40,432 | 43,702 | -8% | 15% | 8% | 16% |

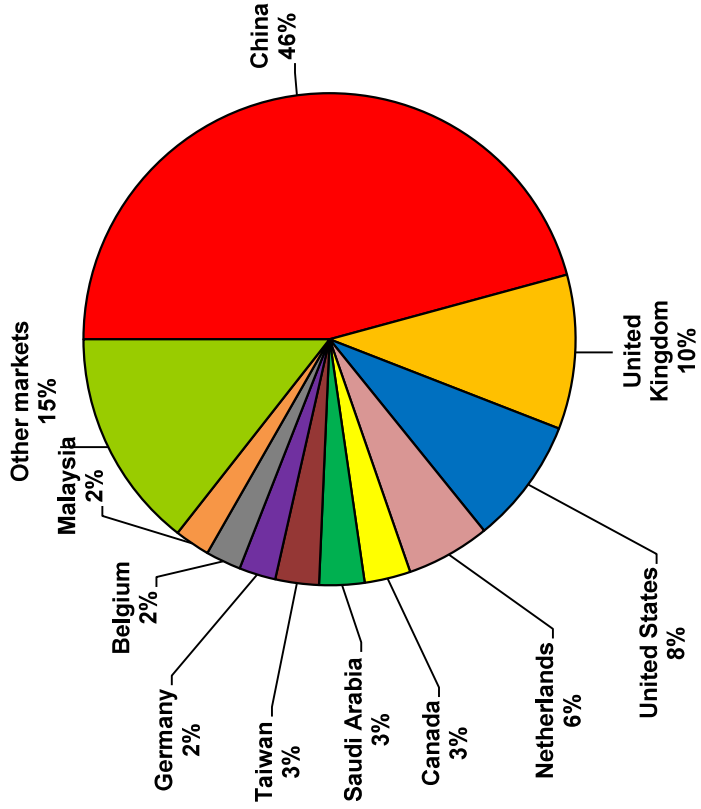
| Beef exports (tonnes) | | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Change from Dec-23 | Change from Jan-24 | Change from Feb-24 | Change from Mar-24 |
|-----------------------|------------------|--------|--------|--------|--------|--------------------|--------------------|--------------------|--------------------|
| 1 | China | 20,611 | 14,400 | 17,774 | 17,169 | -30% | 23% | 37% | -3% |
| 2 | United States | 18,209 | 13,460 | 18,507 | 15,763 | -26% | -26% | 37% | -15% |
| 3 | Japan | 3,478 | 2,125 | 2,761 | 3,281 | -39% | 30% | 19% | 19% |
| 4 | Canada | 1,175 | 1,601 | 1,642 | 1,597 | 36% | 3% | 3% | -3% |
| 5 | Korea | 1,595 | 832 | 1,280 | 1,370 | -48% | 54% | 7% | 7% |
| 6 | Taiwan | 1,346 | 1,074 | 1,474 | 1,366 | -20% | 37% | 7% | -7% |
| 7 | Philippines | 879 | 563 | 975 | 1,206 | -36% | 73% | 24% | 24% |
| 8 | Indonesia | 0 | 0 | 0 | 617 | NA | NA | NA | NA |
| 9 | Thailand | 243 | 274 | 246 | 485 | 13% | -10% | 97% | 97% |
| 10 | United Kingdom | 343 | 180 | 385 | 324 | -47% | 113% | -16% | -16% |
| 11 | Netherlands | 165 | 331 | 331 | 316 | 89% | 6% | -5% | 4% |
| 12 | Malaysia | 162 | 104 | 263 | 274 | -36% | 153% | 4% | 4% |
| 13 | UAE | 340 | 183 | 201 | 188 | -46% | 9% | -6% | -6% |
| 14 | Singapore | 211 | 79 | 114 | 180 | 63% | 45% | 57% | 57% |
| 15 | French Polynesia | 203 | 117 | 219 | 176 | -42% | 87% | -20% | -20% |
| 16 | Viet Nam | 66 | 62 | 28 | 155 | -6% | -56% | 462% | 462% |
| 17 | Hong Kong | 101 | 92 | 97 | 145 | -9% | 5% | 49% | 49% |
| 18 | Australia | 131 | 108 | 33 | 119 | -18% | -69% | 261% | 261% |
| 19 | New Caledonia | 86 | 47 | 112 | 116 | -45% | 138% | 3% | 3% |
| 20 | Germany | 62 | 89 | 79 | 96 | 44% | -11% | 22% | 22% |
| | Other Markets | 1,058 | 816 | 644 | 749 | -23% | -21% | 16% | 16% |
| | Total | 50,464 | 36,520 | 47,165 | 45,690 | -28% | 29% | -3% | -3% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Top 10 sheepmeat markets by volume, month of March 2024

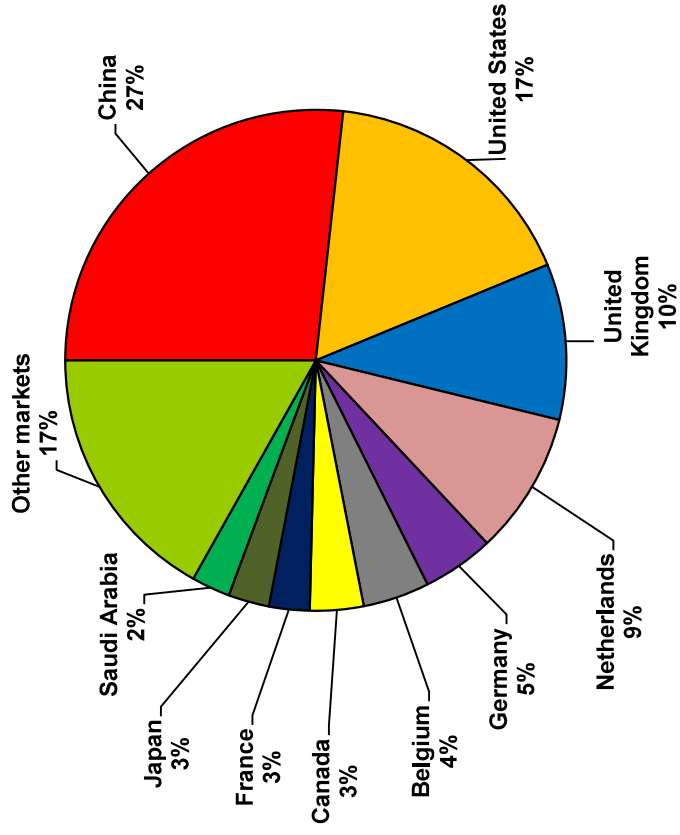
| Country | Volume (tonnes) | Change from same month previous year | |
|------------------|-----------------|--------------------------------------|---------------|
| | | % of total | previous year |
| 1 China | 20,008 | 46% | -25% |
| 2 United Kingdom | 4,424 | 10% | 57% |
| 3 United States | 3,621 | 8% | 36% |
| 4 Netherlands | 2,405 | 6% | 5% |
| 5 Canada | 1,323 | 3% | 52% |
| 6 Saudi Arabia | 1,293 | 3% | 70% |
| 7 Taiwan | 1,251 | 3% | 31% |
| 8 Germany | 1,055 | 2% | -30% |
| 9 Belgium | 1,011 | 2% | 1% |
| 10 Malaysia | 1,009 | 2% | -13% |
| Other markets | 6,303 | 14% | |
| Total | 43,702 | | -3% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 sheepmeat markets by value, month of March 2024

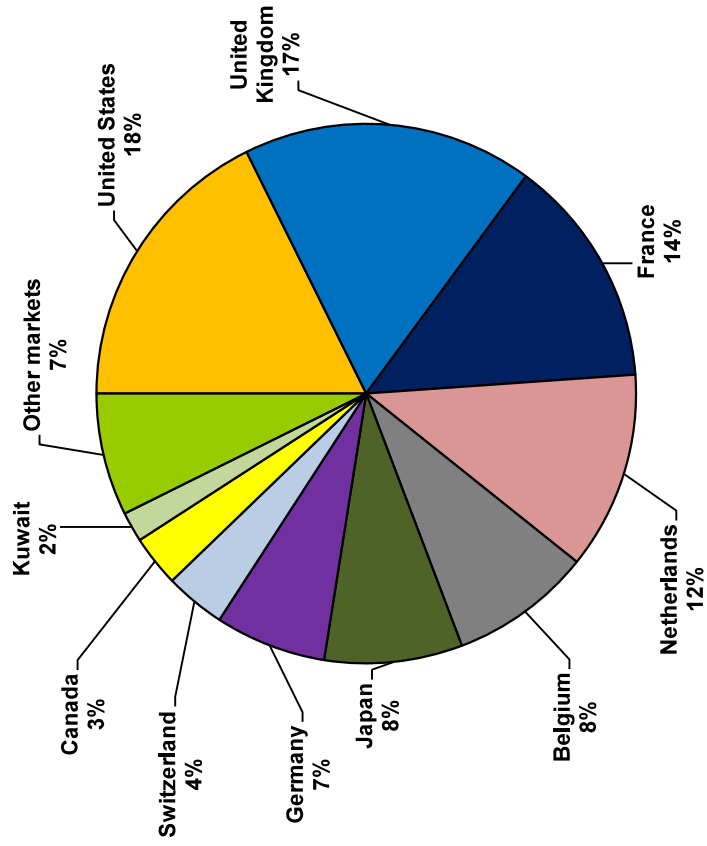
| Country | Value (NZ\$m) | Change from same month previous year | |
|------------------|---------------|--------------------------------------|---------------|
| | | % of total | previous year |
| 1 China | 105.7 | 27% | -42% |
| 2 United States | 67.2 | 17% | 30% |
| 3 United Kingdom | 39.7 | 10% | 48% |
| 4 Netherlands | 36.4 | 9% | -9% |
| 5 Germany | 18.2 | 5% | -35% |
| 6 Belgium | 17.0 | 4% | -5% |
| 7 Canada | 13.7 | 3% | 36% |
| 8 France | 10.4 | 3% | 27% |
| 9 Japan | 10.4 | 3% | 17% |
| 10 Saudi Arabia | 9.9 | 3% | 73% |
| Other markets | 66.6 | 17% | |
| Total | 395.2 | | -9% |



Top 10 chilled sheepmeat markets by volume, month of March 2024

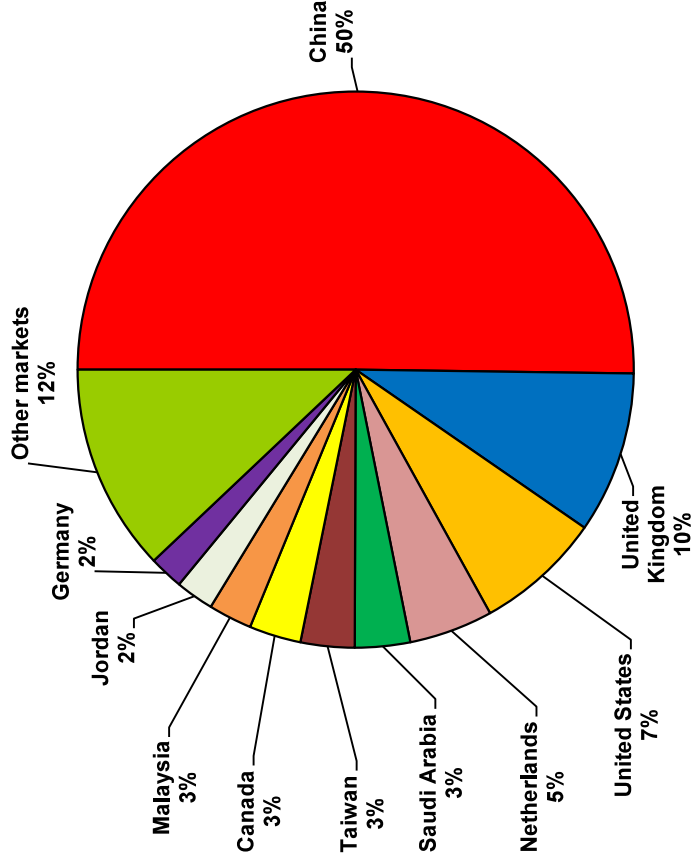
| Country | Volume (tonnes) | Change from same month previous year | |
|------------------|-----------------|--------------------------------------|--------------------------------------|
| | | % of total | Change from same month previous year |
| 1 United States | 698 | 18% | -4% |
| 2 United Kingdom | 686 | 17% | 15% |
| 3 France | 543 | 14% | 61% |
| 4 Netherlands | 467 | 12% | 14% |
| 5 Belgium | 335 | 9% | 17% |
| 6 Japan | 326 | 8% | 19% |
| 7 Germany | 263 | 7% | -11% |
| 8 Switzerland | 143 | 4% | 172% |
| 9 Canada | 121 | 3% | -22% |
| 10 Kuwait | 72 | 2% | 44% |
| Other markets | 289 | 7% | |
| Total | 3,943 | | 16% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by volume, month of March 2024

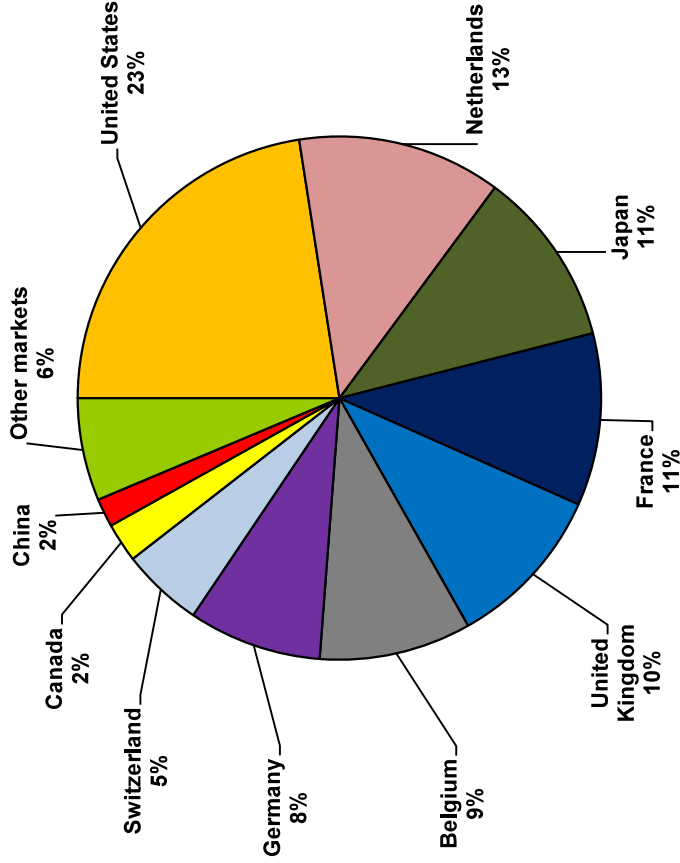
| Country | Volume (tonnes) | Change from same month previous year | |
|------------------|-----------------|--------------------------------------|--------------------------------------|
| | | % of total | Change from same month previous year |
| 1 China | 19,967 | 50% | -25% |
| 2 United Kingdom | 3,737 | 9% | 69% |
| 3 United States | 2,924 | 7% | 51% |
| 4 Netherlands | 1,937 | 5% | 3% |
| 5 Saudi Arabia | 1,271 | 3% | 73% |
| 6 Taiwan | 1,249 | 3% | 31% |
| 7 Canada | 1,202 | 3% | 68% |
| 8 Malaysia | 1,004 | 3% | -13% |
| 9 Jordan | 880 | 2% | 209% |
| 10 Germany | 792 | 2% | -34% |
| Other markets | 4,795 | 12% | |
| Total | 39,759 | | -4% |



Top 10 chilled sheepmeat markets by value, month of March 2024

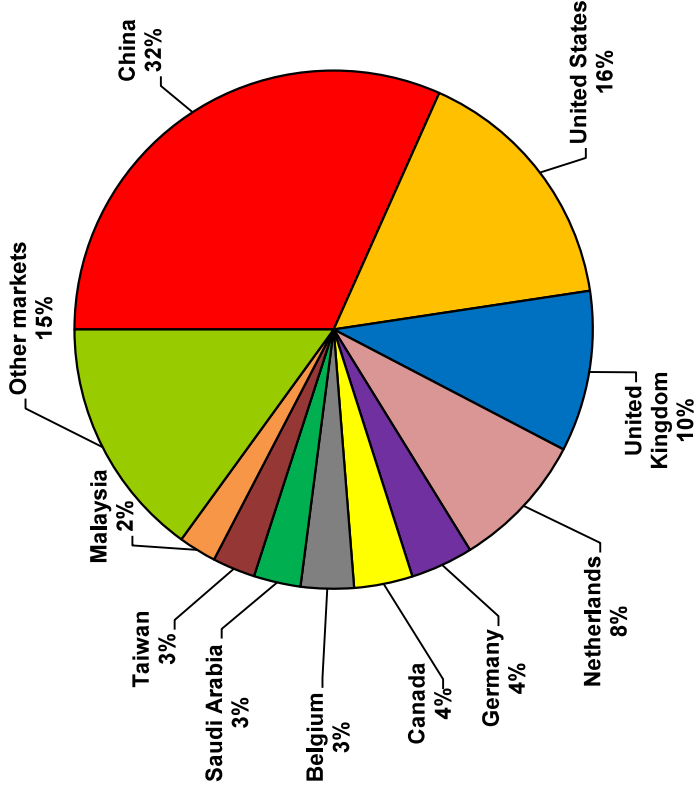
| Country | Value (NZ\$m) | % of total | Change from same month previous year |
|------------------|---------------|------------|--------------------------------------|
| 1 United States | 14.7 | 23% | -4% |
| 2 Netherlands | 8.2 | 13% | -11% |
| 3 Japan | 7.1 | 11% | 8% |
| 4 France | 6.9 | 11% | 60% |
| 5 United Kingdom | 6.6 | 10% | 8% |
| 6 Belgium | 6.1 | 9% | -5% |
| 7 Germany | 5.4 | 8% | -16% |
| 8 Switzerland | 3.3 | 5% | 107% |
| 9 Canada | 1.6 | 2% | -8% |
| 10 China | 1.1 | 2% | 50% |
| Other markets | 4.1 | 6% | |
| Total | 65.1 | | 5% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



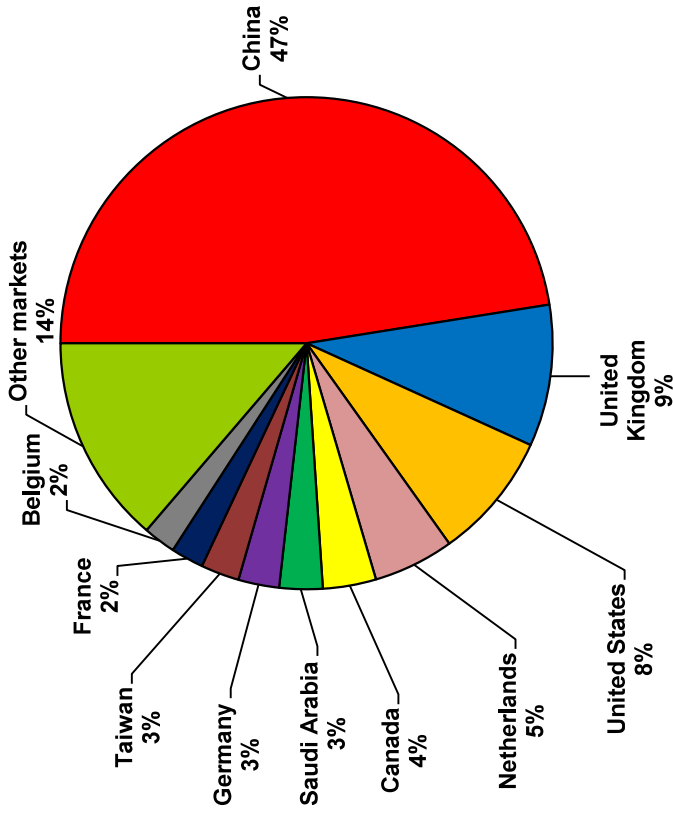
Top 10 frozen sheepmeat markets by value, month of March 2024

| Country | Value (NZ\$m) | % of total | Change from same month previous year |
|------------------|---------------|------------|--------------------------------------|
| 1 China | 104.6 | 32% | -43% |
| 2 United States | 52.6 | 16% | 45% |
| 3 United Kingdom | 33.1 | 10% | 60% |
| 4 Netherlands | 28.2 | 9% | -8% |
| 5 Germany | 12.9 | 4% | -40% |
| 6 Canada | 12.1 | 4% | 46% |
| 7 Belgium | 10.9 | 3% | -5% |
| 8 Saudi Arabia | 9.7 | 3% | 78% |
| 9 Taiwan | 8.8 | 3% | 12% |
| 10 Malaysia | 7.8 | 2% | -8% |
| Other markets | 49.6 | 15% | |
| Total | 330.1 | | -11% |



Top 10 sheepmeat markets by volume, 1st quarter 2024

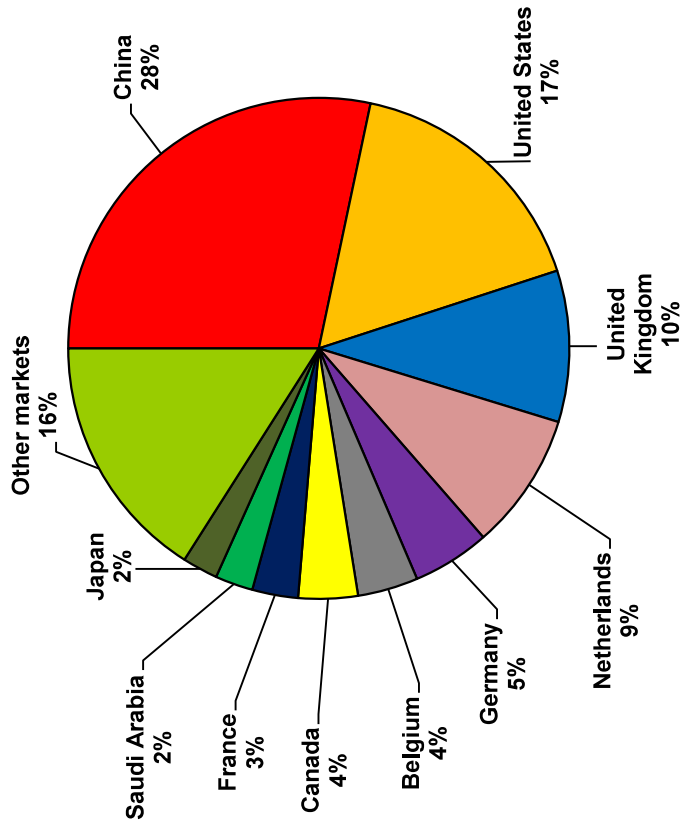
| Country | Volume (tonnes) | % of total | Change from 1st quarter 2023 |
|------------------|-----------------|------------|------------------------------|
| 1 China | 56,618 | 47% | -18% |
| 2 United Kingdom | 11,102 | 9% | 47% |
| 3 United States | 9,958 | 8% | 38% |
| 4 Netherlands | 6,325 | 5% | 4% |
| 5 Canada | 4,169 | 3% | 35% |
| 6 Saudi Arabia | 3,378 | 3% | 132% |
| 7 Germany | 3,210 | 3% | -8% |
| 8 Taiwan | 3,010 | 3% | 36% |
| 9 France | 2,550 | 2% | 3% |
| 10 Belgium | 2,544 | 2% | -3% |
| Other markets | 16,378 | 14% | |
| Total | 119,244 | | 3% |



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Top 10 sheepmeat markets by value, 1st quarter 2024

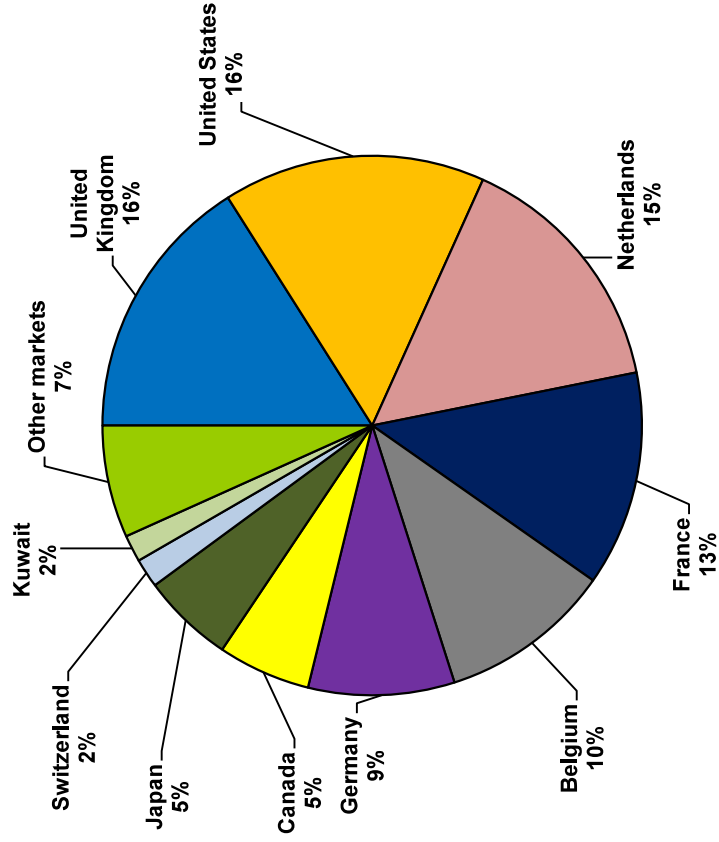
| Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|------------------|---------------|------------|------------------------------|
| 1 China | 294.3 | 28% | -35% |
| 2 United States | 173.3 | 17% | 29% |
| 3 United Kingdom | 101.4 | 10% | 39% |
| 4 Netherlands | 92.0 | 9% | -8% |
| 5 Germany | 51.8 | 5% | -21% |
| 6 Belgium | 40.6 | 4% | -8% |
| 7 Canada | 39.8 | 4% | 18% |
| 8 France | 30.8 | 3% | -1% |
| 9 Saudi Arabia | 25.3 | 2% | 131% |
| 10 Japan | 23.9 | 2% | 16% |
| Other markets | 166.1 | 16% | |
| Total | 1,039.3 | | -5% |



Top 10 chilled sheepmeat markets by volume, 1st quarter 2024

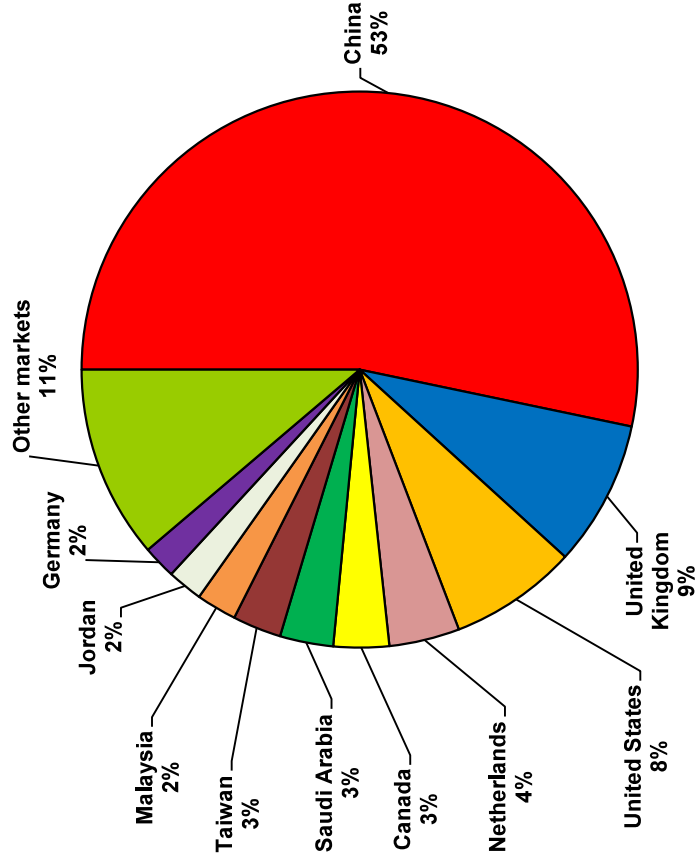
| Country | Volume (tonnes) | % of total | Change from 1st quarter 2023 |
|------------------|-----------------|------------|------------------------------|
| 1 United Kingdom | 2,115 | 16% | 10% |
| 2 United States | 2,075 | 16% | 23% |
| 3 Netherlands | 1,993 | 15% | 42% |
| 4 France | 1,704 | 13% | 5% |
| 5 Belgium | 1,364 | 10% | 5% |
| 6 Germany | 1,156 | 9% | 21% |
| 7 Canada | 736 | 6% | -10% |
| 8 Japan | 728 | 6% | 17% |
| 9 Switzerland | 231 | 2% | 38% |
| 10 Kuwait | 213 | 2% | 65% |
| Other markets | 888 | 7% | |
| Total | 13,202 | | 17% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by volume, 1st quarter 2024

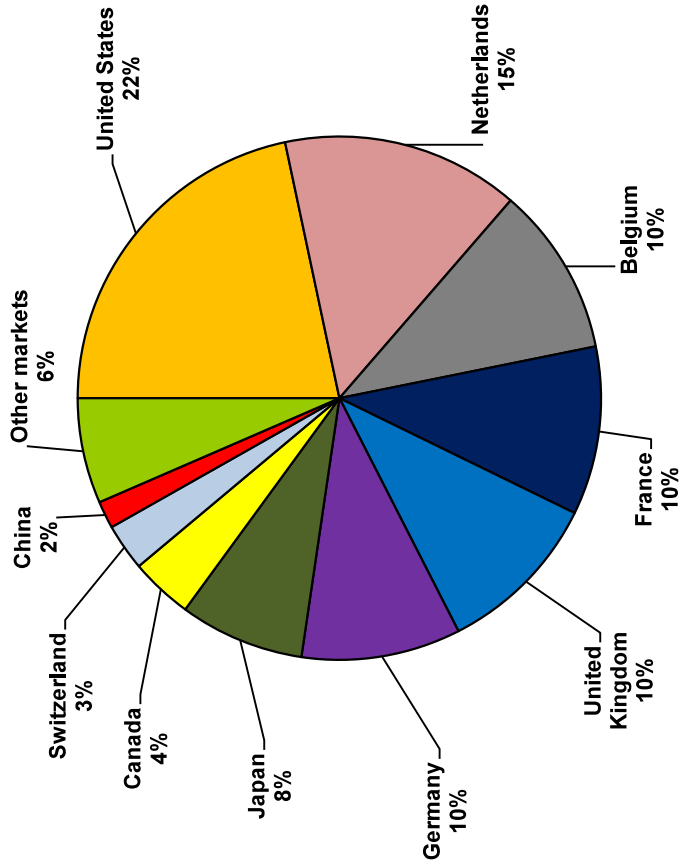
| Country | Volume (tonnes) | % of total | Change from 1st quarter 2023 |
|------------------|-----------------|------------|------------------------------|
| 1 China | 56,511 | 53% | -18% |
| 2 United Kingdom | 8,987 | 8% | 59% |
| 3 United States | 7,883 | 7% | 42% |
| 4 Netherlands | 4,332 | 4% | -7% |
| 5 Canada | 3,433 | 3% | 51% |
| 6 Saudi Arabia | 3,281 | 3% | 138% |
| 7 Taiwan | 3,003 | 3% | 36% |
| 8 Malaysia | 2,484 | 2% | 18% |
| 9 Jordan | 2,176 | 2% | 119% |
| 10 Germany | 2,054 | 2% | -19% |
| Other markets | 11,898 | 11% | |
| Total | 106,042 | | 1% |



Top 10 chilled sheepmeat markets by value, 1st quarter 2024

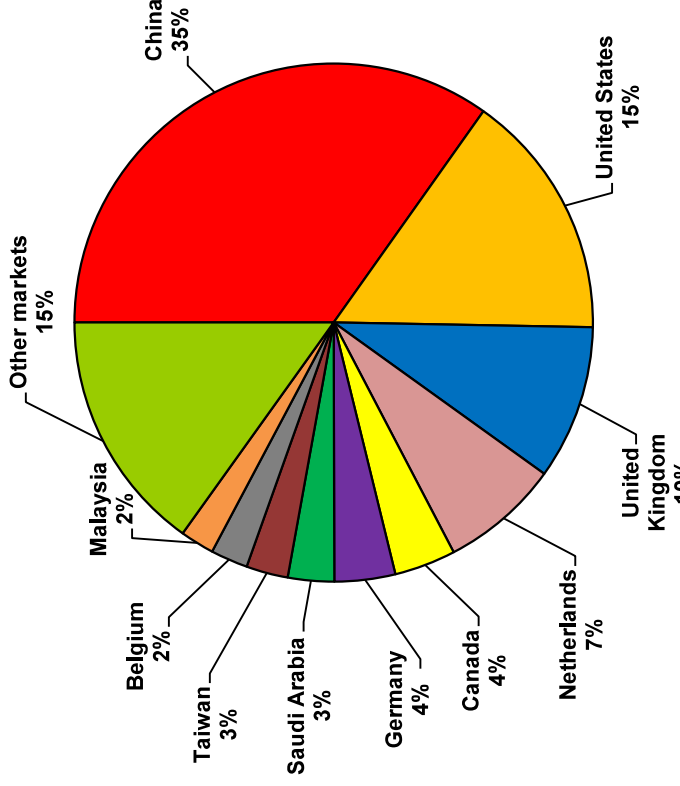
| | Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|----|----------------|---------------|------------|------------------------------|
| 1 | United States | 44.2 | 22% | 25% |
| 2 | Netherlands | 30.0 | 15% | 14% |
| 3 | Belgium | 21.3 | 10% | -4% |
| 4 | France | 21.3 | 10% | 1% |
| 5 | United Kingdom | 20.9 | 10% | 10% |
| 6 | Germany | 20.1 | 10% | 8% |
| 7 | Japan | 15.7 | 8% | 3% |
| 8 | Canada | 7.9 | 4% | -6% |
| 9 | Switzerland | 5.9 | 3% | 20% |
| 10 | China | 3.4 | 2% | 61% |
| | Other markets | 13.3 | 7% | |
| | Total | 204.1 | | 11% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by value, 1st quarter 2024

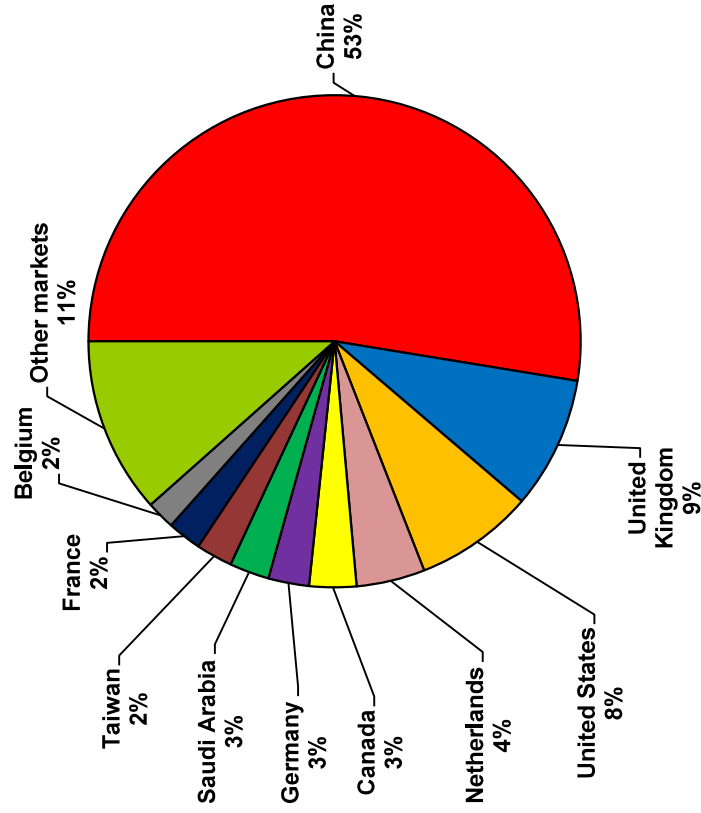
| | Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|----|----------------|---------------|------------|------------------------------|
| 1 | China | 290.8 | 35% | -36% |
| 2 | United States | 129.1 | 15% | 30% |
| 3 | United Kingdom | 80.5 | 10% | 49% |
| 4 | Netherlands | 62.0 | 7% | -15% |
| 5 | Canada | 32.0 | 4% | 26% |
| 6 | Germany | 31.7 | 4% | -32% |
| 7 | Saudi Arabia | 24.1 | 3% | 142% |
| 8 | Taiwan | 21.8 | 3% | 15% |
| 9 | Belgium | 19.3 | 2% | -12% |
| 10 | Malaysia | 17.7 | 2% | 9% |
| | Other markets | 126.2 | 15% | |
| | Total | 835.2 | | -9% |



Top 10 sheepmeat markets by volume, 12 months ended 31 March 2024

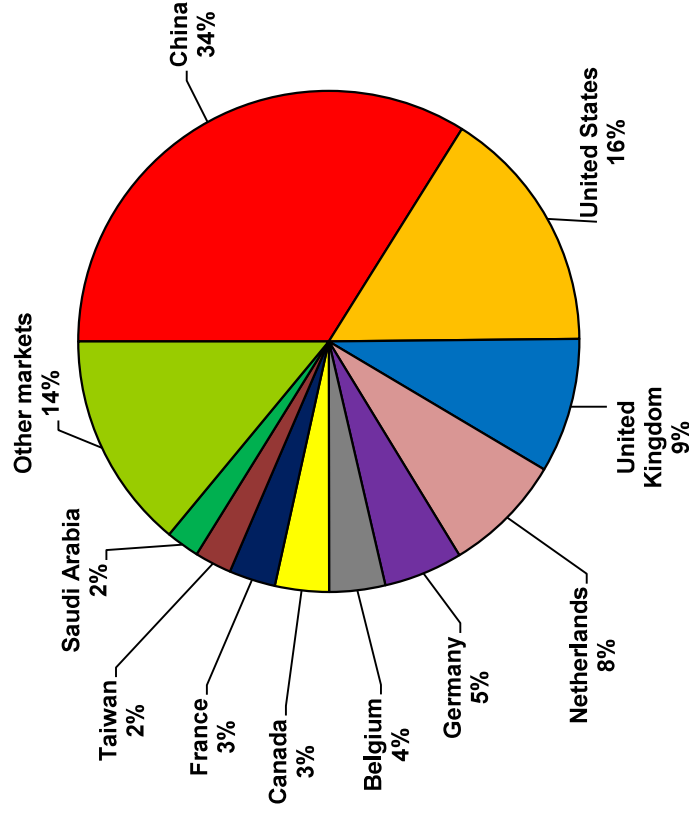
| Country | Volume (tonnes) | % of total | Change from year ended March 2023 |
|------------------|-----------------|------------|-----------------------------------|
| 1 China | 203,259 | 53% | -2% |
| 2 United Kingdom | 33,504 | 9% | 16% |
| 3 United States | 30,213 | 8% | 12% |
| 4 Netherlands | 17,363 | 4% | 1% |
| 5 Canada | 11,944 | 3% | 12% |
| 6 Germany | 10,393 | 3% | -24% |
| 7 Saudi Arabia | 10,013 | 3% | 75% |
| 8 Taiwan | 9,287 | 2% | 21% |
| 9 France | 8,605 | 2% | -8% |
| 10 Belgium | 7,295 | 2% | 25% |
| Other markets | 44,661 | 12% | |
| Total | 386,537 | | 2% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 sheepmeat markets by value, 12 months ended 31 March 2024

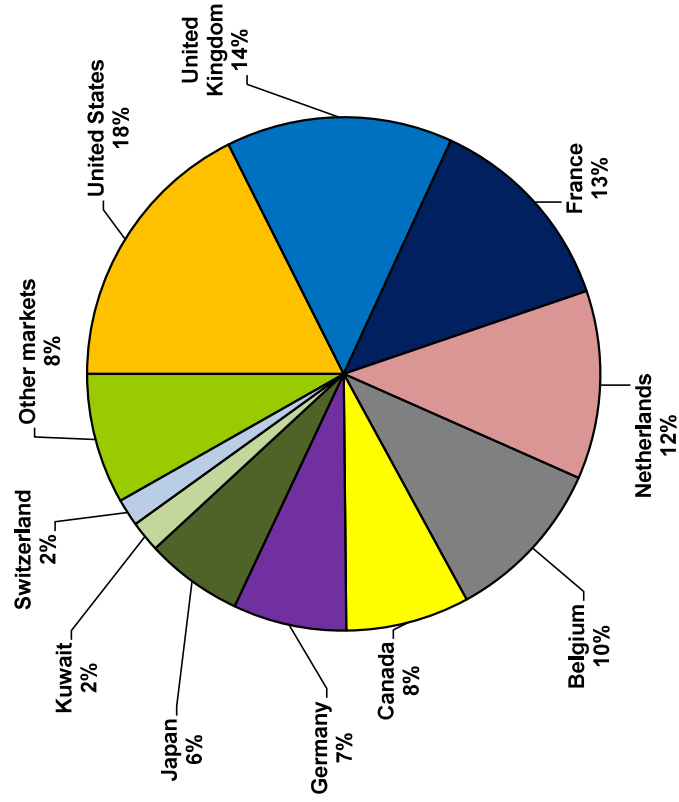
| Country | Value (NZ\$m) | % of total | Change from year ended March 2023 |
|------------------|---------------|------------|-----------------------------------|
| 1 China | 1,236.6 | 34% | -19% |
| 2 United States | 580.4 | 16% | 6% |
| 3 United Kingdom | 317.3 | 9% | -3% |
| 4 Netherlands | 282.2 | 8% | -10% |
| 5 Germany | 185.7 | 5% | -29% |
| 6 Belgium | 131.4 | 4% | 13% |
| 7 Canada | 127.1 | 3% | -2% |
| 8 France | 108.7 | 3% | -19% |
| 9 Taiwan | 87.2 | 2% | 7% |
| 10 Saudi Arabia | 78.9 | 2% | 41% |
| Other markets | 510.1 | 14% | |
| Total | 3,645.5 | | -11% |



Top 10 chilled sheepmeat markets by volume, 12 months ended 31 March 2024

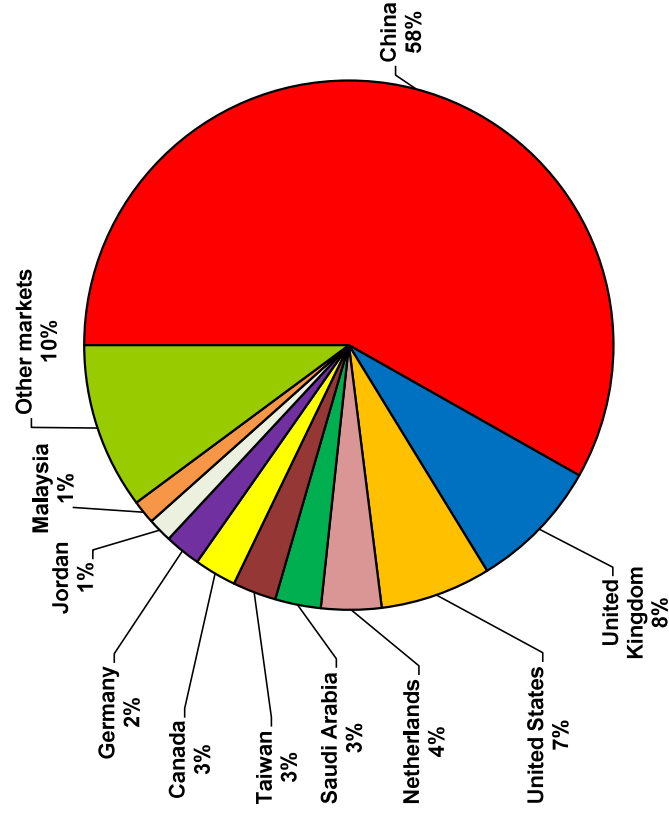
| | Country | Volume (tonnes) | % of total | Change from year ended March 2023 |
|----|----------------|-----------------|------------|-----------------------------------|
| 1 | United States | 6,646 | 18% | -2% |
| 2 | United Kingdom | 5,393 | 14% | 34% |
| 3 | France | 4,879 | 13% | -4% |
| 4 | Netherlands | 4,478 | 12% | 37% |
| 5 | Belgium | 3,944 | 10% | 19% |
| 6 | Canada | 2,935 | 8% | 13% |
| 7 | Germany | 2,704 | 7% | -21% |
| 8 | Japan | 2,318 | 6% | -15% |
| 9 | Kuwait | 731 | 2% | 43% |
| 10 | Switzerland | 651 | 2% | -5% |
| | Other markets | 3,106 | 8% | |
| | Total | 37,785 | | 9% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by volume, 12 months ended 31 March 2024

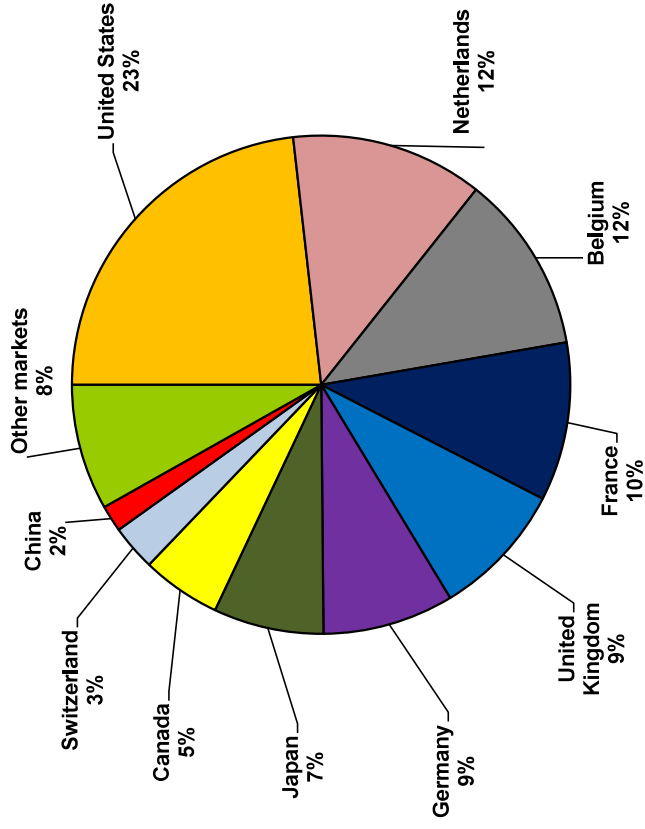
| | Country | Volume (tonnes) | % of total | Change from year ended March 2023 |
|----|----------------|-----------------|------------|-----------------------------------|
| 1 | China | 202,955 | 58% | -2% |
| 2 | United Kingdom | 28,111 | 8% | 13% |
| 3 | United States | 23,567 | 7% | 17% |
| 4 | Netherlands | 12,885 | 4% | -8% |
| 5 | Saudi Arabia | 9,713 | 3% | 77% |
| 6 | Taiwan | 9,255 | 3% | 21% |
| 7 | Canada | 9,009 | 3% | 12% |
| 8 | Germany | 7,689 | 2% | -25% |
| 9 | Jordan | 5,167 | 1% | 3% |
| 10 | Malaysia | 5,023 | 1% | -44% |
| | Other markets | 35,380 | 10% | |
| | Total | 348,753 | | 1% |



Top 10 chilled sheepmeat markets by value, 12 months ended 31 March 2024

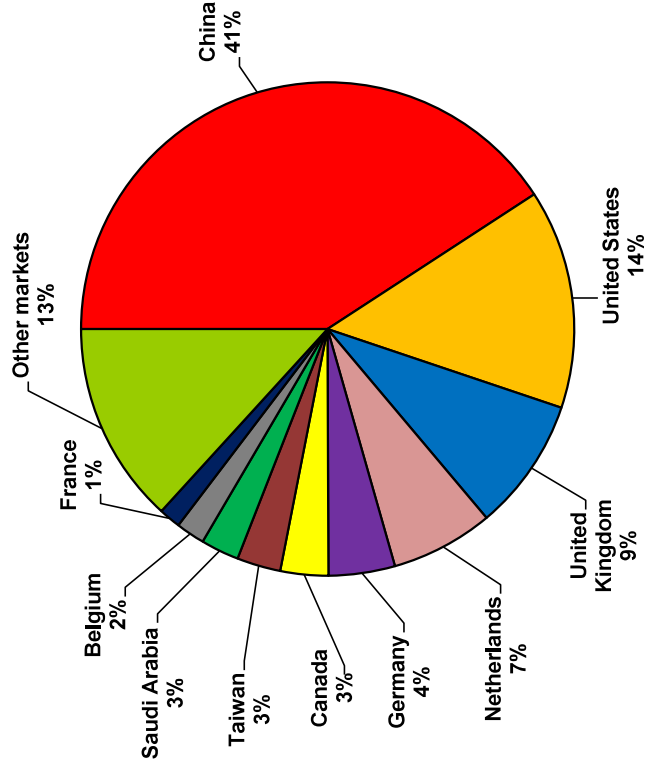
| | Country | Value (NZ\$m) | % of total | Change from year ended March 2023 |
|----|----------------|---------------|------------|-----------------------------------|
| 1 | United States | 149.0 | 23% | -2% |
| 2 | Netherlands | 80.2 | 12% | 11% |
| 3 | Belgium | 74.5 | 12% | 4% |
| 4 | France | 66.1 | 10% | -13% |
| 5 | United Kingdom | 56.3 | 9% | 17% |
| 6 | Germany | 54.7 | 9% | -30% |
| 7 | Japan | 45.9 | 7% | -27% |
| 8 | Canada | 33.1 | 5% | 9% |
| 9 | Switzerland | 19.0 | 3% | -22% |
| 10 | China | 11.0 | 2% | 19% |
| | Other markets | 52.5 | 8% | |
| | Total | 642.5 | | -4% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen sheepmeat markets by value, 12 months ended 31 March 2024

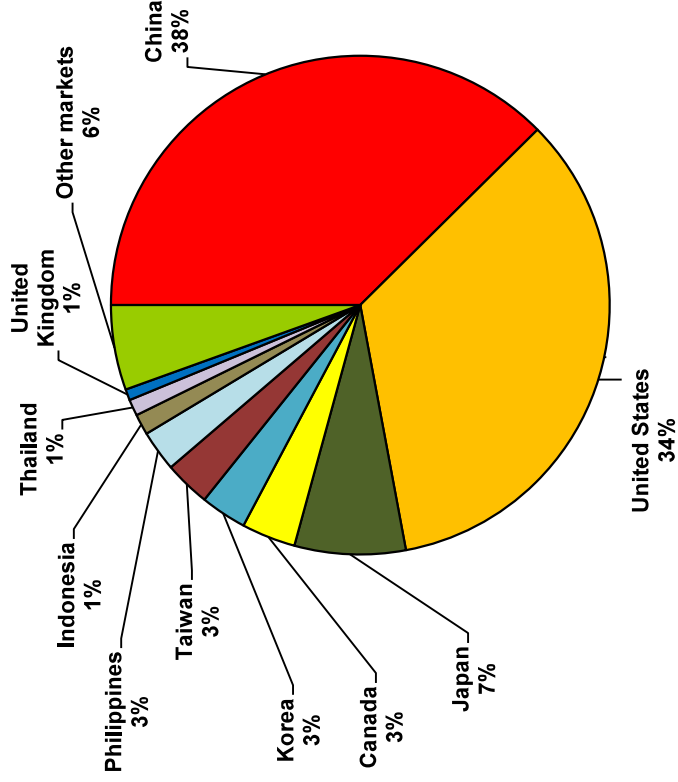
| | Country | Value (NZ\$m) | % of total | Change from year ended March 2023 |
|----|----------------|---------------|------------|-----------------------------------|
| 1 | China | 1,225.6 | 41% | -19% |
| 2 | United States | 431.3 | 14% | 8% |
| 3 | United Kingdom | 261.0 | 9% | -7% |
| 4 | Netherlands | 201.9 | 7% | -17% |
| 5 | Germany | 131.0 | 4% | -29% |
| 6 | Canada | 94.0 | 3% | -5% |
| 7 | Taiwan | 86.0 | 3% | 7% |
| 8 | Saudi Arabia | 75.3 | 3% | 42% |
| 9 | Belgium | 56.9 | 2% | 28% |
| 10 | France | 42.5 | 1% | -26% |
| | Other markets | 397.3 | 13% | |
| | Total | 3,003.0 | | |



Top 10 beef markets by volume, month of March 2024

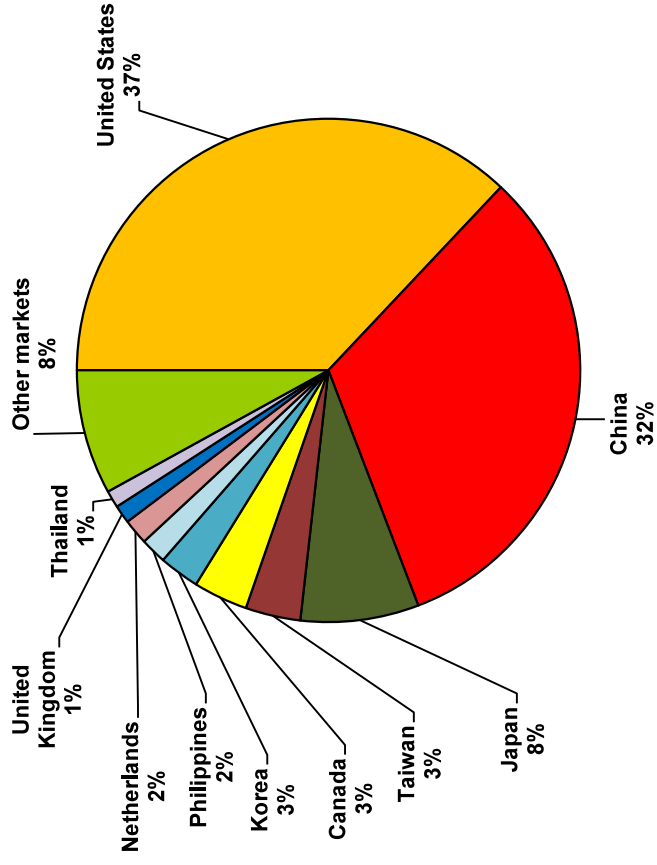
| Country | Volume (tonnes) | Change from same month previous year | |
|-------------------|-----------------|--------------------------------------|--------------------------------------|
| | | % of total | Change from same month previous year |
| 1 China | 17,169 | 38% | -16% |
| 2 United States | 15,763 | 34% | -4% |
| 3 Japan | 3,281 | 7% | 118% |
| 4 Canada | 1,597 | 3% | 80% |
| 5 Korea | 1,370 | 3% | -34% |
| 6 Taiwan | 1,366 | 3% | -7% |
| 7 Philippines | 1,206 | 3% | 268% |
| 8 Indonesia | 617 | 1% | 37% |
| 9 Thailand | 485 | 1% | 113% |
| 10 United Kingdom | 324 | 1% | 158% |
| Other markets | 2,513 | 6% | |
| Total | 45,690 | | -2% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 beef markets by value, month of March 2024

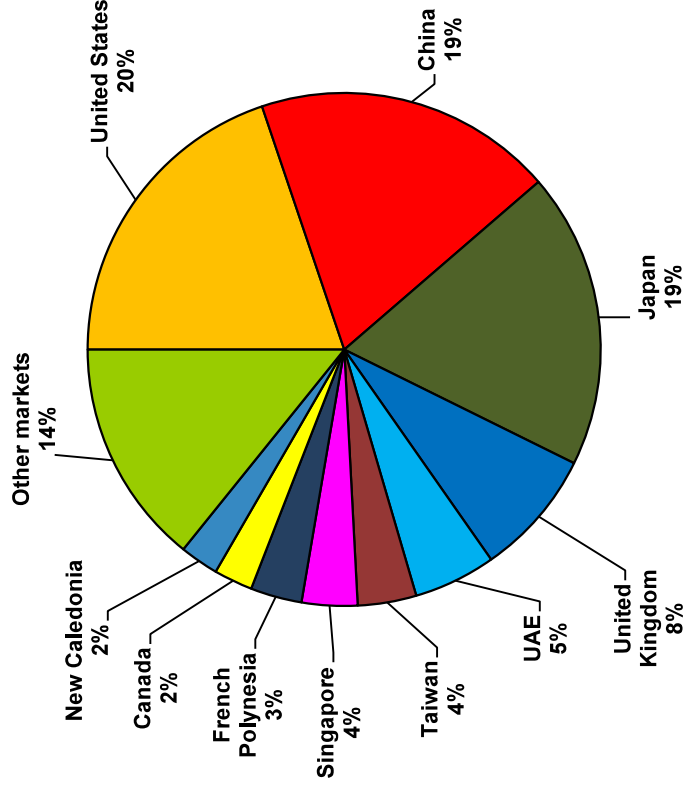
| Country | Value (NZ\$m) | Change from same month previous year | |
|------------------|---------------|--------------------------------------|--------------------------------------|
| | | % of total | Change from same month previous year |
| 1 United States | 142.9 | 37% | 2% |
| 2 China | 124.2 | 32% | -24% |
| 3 Japan | 29.4 | 8% | 105% |
| 4 Taiwan | 13.6 | 4% | -10% |
| 5 Canada | 13.5 | 3% | 81% |
| 6 Korea | 10.0 | 3% | -38% |
| 7 Philippines | 6.4 | 2% | 333% |
| 8 Netherlands | 6.3 | 2% | 39% |
| 9 United Kingdom | 4.5 | 1% | 267% |
| 10 Thailand | 4.2 | 1% | 70% |
| Other markets | 30.9 | 8% | |
| Total | 385.9 | | -4% |



Top 10 chilled beef markets by volume, month of March 2024

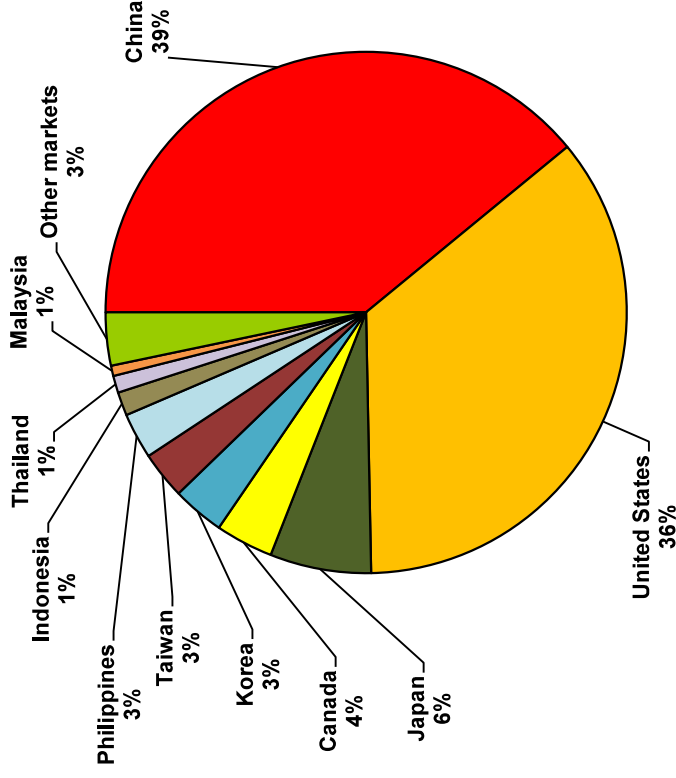
| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|------------------|-----------------|------------|--------------------------------------|
| 1 | United States | 657 | 20% | 21% |
| 2 | China | 625 | 19% | -25% |
| 3 | Japan | 617 | 19% | 145% |
| 4 | United Kingdom | 264 | 8% | 1406% |
| 5 | UAE | 172 | 5% | -6% |
| 6 | Taiwan | 122 | 4% | 163% |
| 7 | Singapore | 117 | 4% | -3% |
| 8 | French Polynesia | 107 | 3% | -41% |
| 9 | Canada | 81 | 2% | 44% |
| 10 | New Caledonia | 81 | 2% | 11% |
| | Other markets | 471 | 14% | |
| | Total | 3,314 | | 20% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by volume, month of March 2024

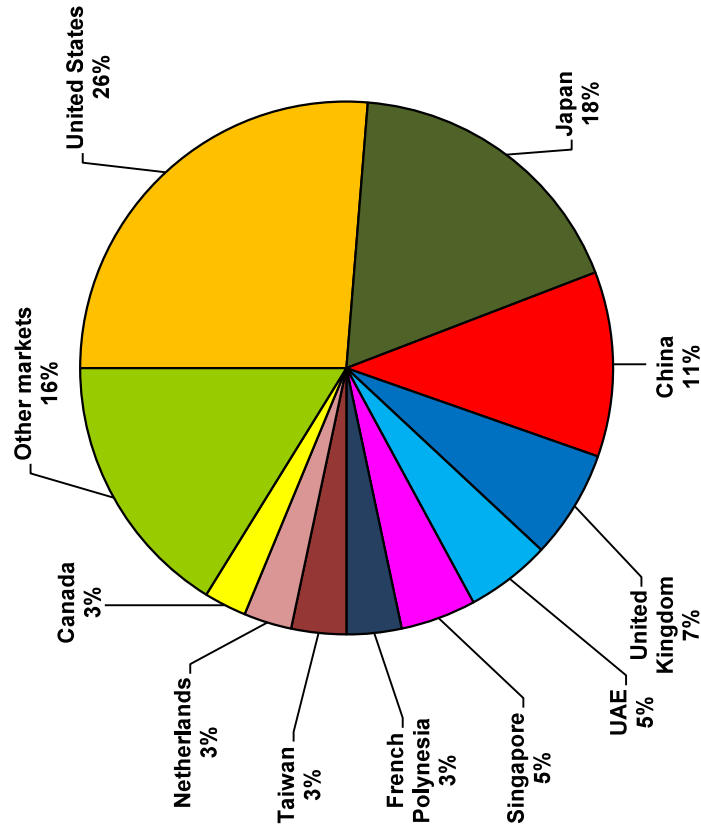
| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 16,544 | 39% | -15% |
| 2 | United States | 15,106 | 36% | -5% |
| 3 | Japan | 2,664 | 6% | 113% |
| 4 | Canada | 1,516 | 4% | 82% |
| 5 | Korea | 1,370 | 3% | -34% |
| 6 | Taiwan | 1,244 | 3% | -13% |
| 7 | Philippines | 1,206 | 3% | 268% |
| 8 | Indonesia | 617 | 1% | 37% |
| 9 | Thailand | 448 | 1% | 97% |
| 10 | Malaysia | 274 | 1% | -47% |
| | Other markets | 1,389 | 3% | |
| | Total | 42,376 | | -3% |



Top 10 chilled beef markets by value, month of March 2024

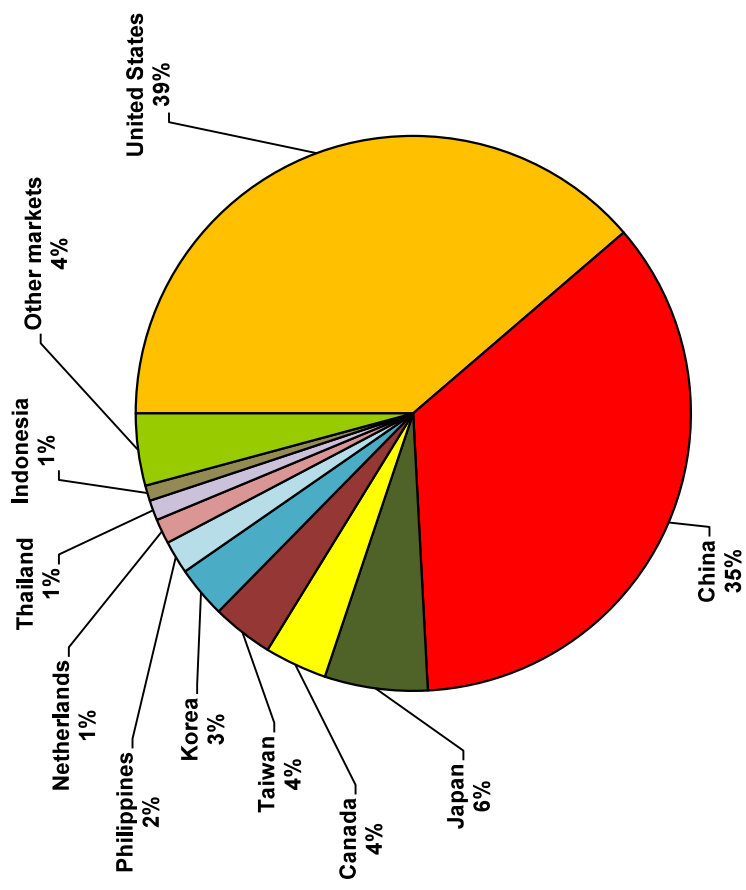
| Country | Value (NZ\$m) | % of total | Change from same month previous year |
|--------------------|---------------|------------|--------------------------------------|
| 1 United States | 13.7 | 26% | 26% |
| 2 Japan | 9.4 | 18% | 156% |
| 3 China | 5.9 | 11% | -33% |
| 4 United Kingdom | 3.4 | 7% | 1262% |
| 5 UAE | 2.7 | 5% | 0% |
| 6 Singapore | 2.4 | 5% | -11% |
| 7 French Polynesia | 1.7 | 3% | -42% |
| 8 Taiwan | 1.7 | 3% | 76% |
| 9 Netherlands | 1.5 | 3% | 51% |
| 10 Canada | 1.3 | 3% | 47% |
| Other markets | 8.5 | 16% | |
| Total | 52.3 | | 22% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by value, month of March 2024

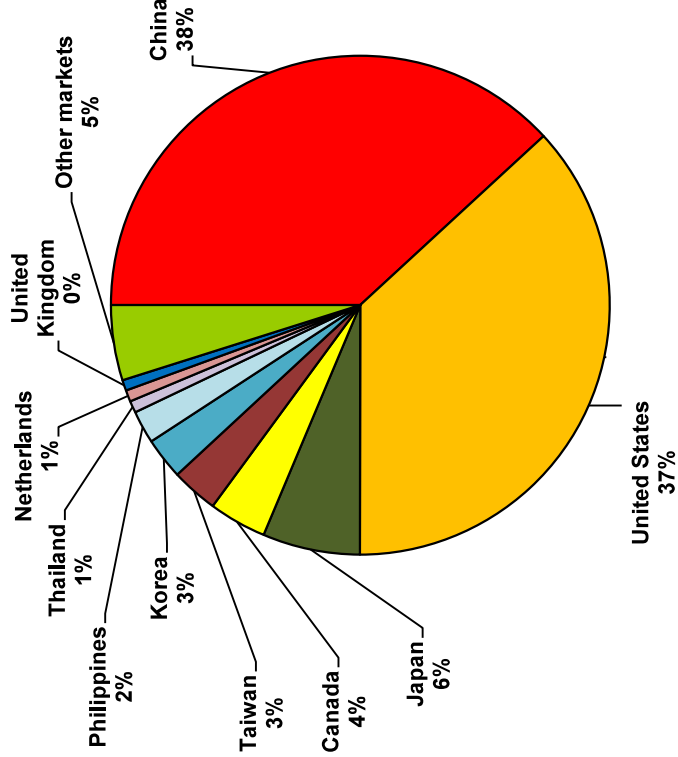
| Country | Value (NZ\$m) | % of total | Change from same month previous year |
|-----------------|---------------|------------|--------------------------------------|
| 1 United States | 129.1 | 39% | 1% |
| 2 China | 118.3 | 35% | -24% |
| 3 Japan | 20.0 | 6% | 88% |
| 4 Canada | 12.1 | 4% | 85% |
| 5 Taiwan | 11.9 | 4% | -16% |
| 6 Korea | 10.0 | 3% | -38% |
| 7 Philippines | 6.4 | 2% | 333% |
| 8 Netherlands | 4.8 | 1% | 36% |
| 9 Thailand | 3.9 | 1% | 59% |
| 10 Indonesia | 3.0 | 1% | 21% |
| Other markets | 14.0 | 4% | |
| Total | 333.6 | | -7% |



Top 10 beef markets by volume, 1st quarter 2024

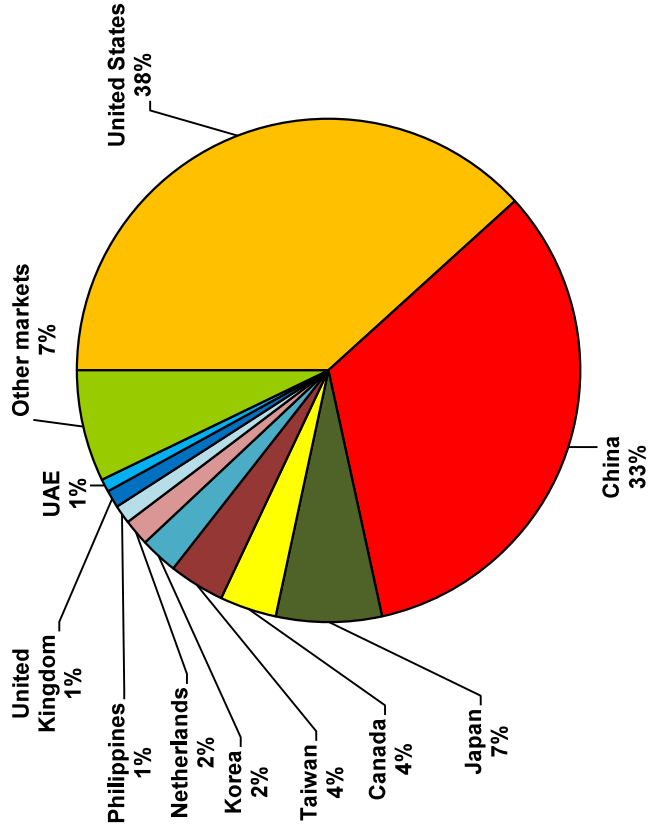
| | Country | Volume (tonnes) | % of total | Change from 1st quarter 2023 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | China | 49,343 | 38% | -11% |
| 2 | United States | 47,730 | 37% | 12% |
| 3 | Japan | 8,167 | 6% | 38% |
| 4 | Canada | 4,840 | 4% | 57% |
| 5 | Taiwan | 3,914 | 3% | -4% |
| 6 | Korea | 3,481 | 3% | -40% |
| 7 | Philippines | 2,745 | 2% | 286% |
| 8 | Thailand | 1,005 | 1% | 50% |
| 9 | Netherlands | 960 | 1% | 73% |
| 10 | United Kingdom | 889 | 1% | 249% |
| | Other markets | 6,302 | 5% | |
| | Total | 129,375 | | 2% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 beef markets by value, 1st quarter 2024

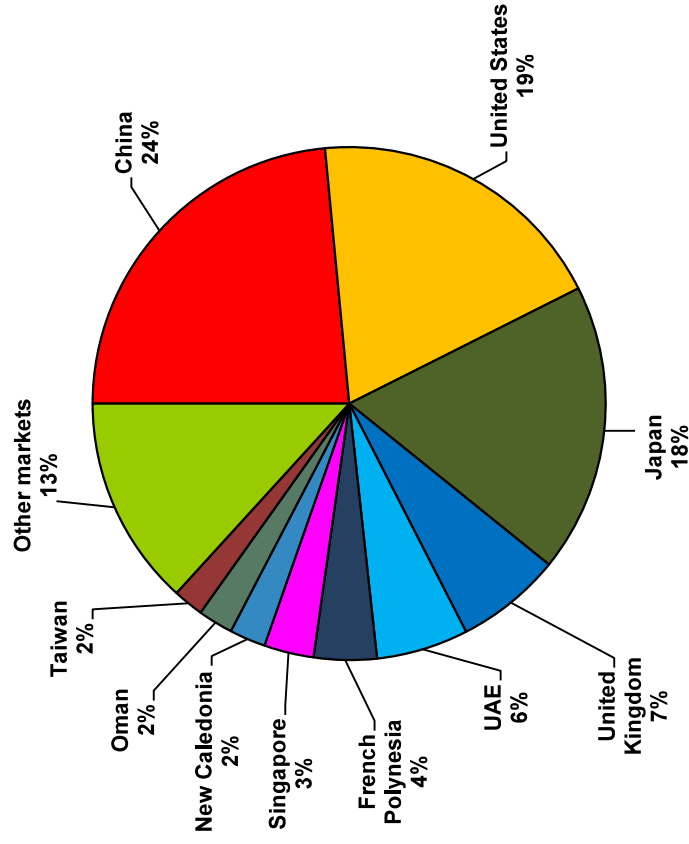
| | Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|----|----------------|---------------|------------|------------------------------|
| 1 | United States | 414.0 | 38% | 18% |
| 2 | China | 360.5 | 33% | -20% |
| 3 | Japan | 73.4 | 7% | 39% |
| 4 | Canada | 39.4 | 4% | 48% |
| 5 | Taiwan | 38.6 | 4% | -8% |
| 6 | Korea | 26.3 | 2% | -41% |
| 7 | Netherlands | 18.4 | 2% | 54% |
| 8 | Philippines | 12.8 | 1% | 243% |
| 9 | United Kingdom | 12.3 | 1% | 359% |
| 10 | UAE | 8.8 | 1% | 11% |
| | Other markets | 77.5 | 7% | |
| | Total | 1,082.1 | | 0% |



Top 10 chilled beef markets by volume, 1st quarter 2024

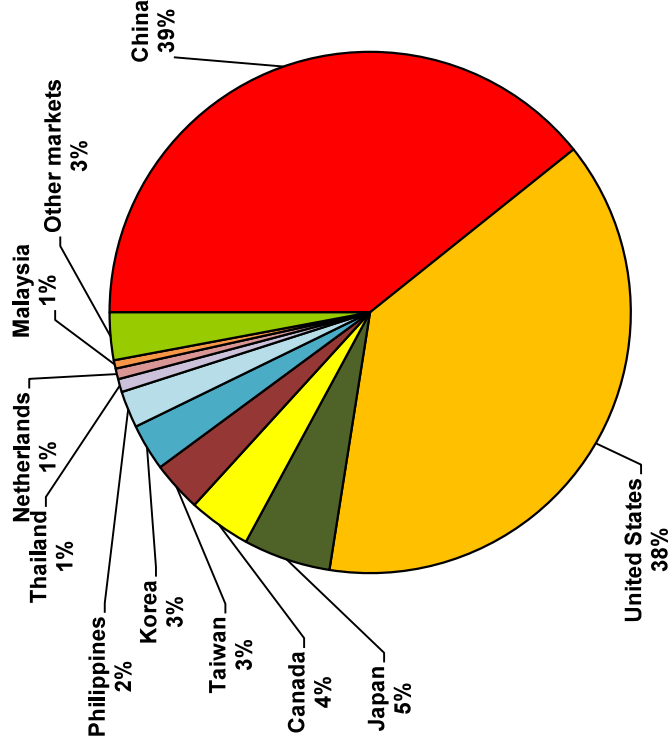
| | Country | Volume (tonnes) | % of total | Change from 1st quarter 2023 |
|----|------------------|-----------------|------------|------------------------------|
| 1 | China | 2,141 | 23% | -2% |
| 2 | United States | 1,739 | 19% | 27% |
| 3 | Japan | 1,659 | 18% | 110% |
| 4 | United Kingdom | 609 | 7% | 3369% |
| 5 | UAE | 527 | 6% | 0% |
| 6 | French Polynesia | 362 | 4% | 10% |
| 7 | Singapore | 285 | 3% | -9% |
| 8 | New Caledonia | 207 | 2% | 57% |
| 9 | Oman | 201 | 2% | 3% |
| 10 | Taiwan | 175 | 2% | 40% |
| | Other markets | 1,206 | 13% | |
| | Total | 9,112 | | 26% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by volume, 1st quarter 2024

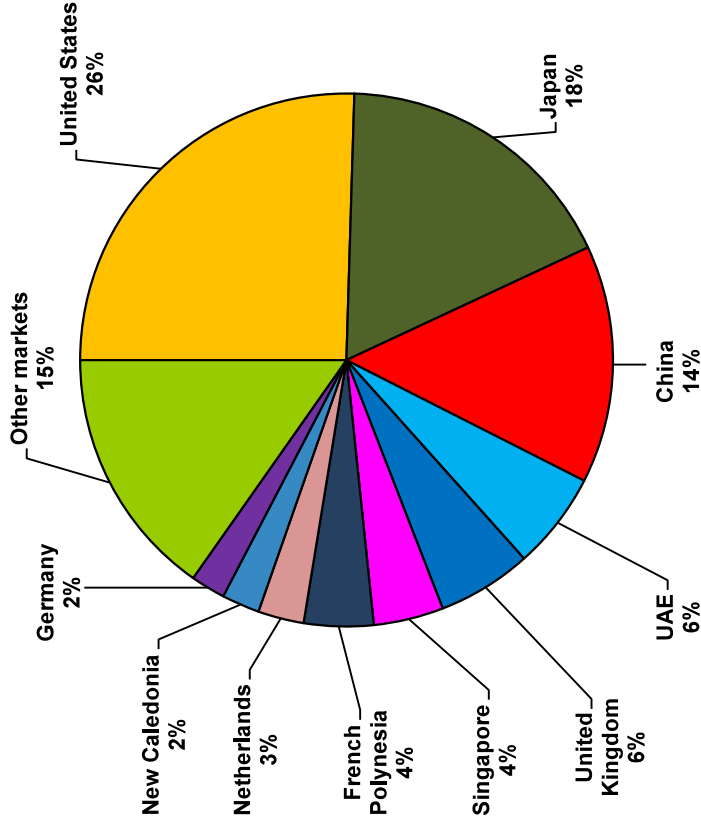
| | Country | Volume (tonnes) | % of total | Change from 1st quarter 2023 |
|----|---------------|-----------------|------------|------------------------------|
| 1 | China | 47,202 | 39% | -12% |
| 2 | United States | 45,991 | 38% | 11% |
| 3 | Japan | 6,508 | 5% | 27% |
| 4 | Canada | 4,668 | 4% | 64% |
| 5 | Taiwan | 3,738 | 3% | -39% |
| 6 | Korea | 3,481 | 3% | 286% |
| 7 | Philippines | 2,745 | 2% | 45% |
| 8 | Thailand | 965 | 1% | 72% |
| 9 | Netherlands | 800 | 1% | |
| 10 | Malaysia | 641 | 1% | -50% |
| | Other markets | 3,525 | 3% | |
| | Total | 120,263 | | 1% |



Top 10 chilled beef markets by value, 1st quarter 2024

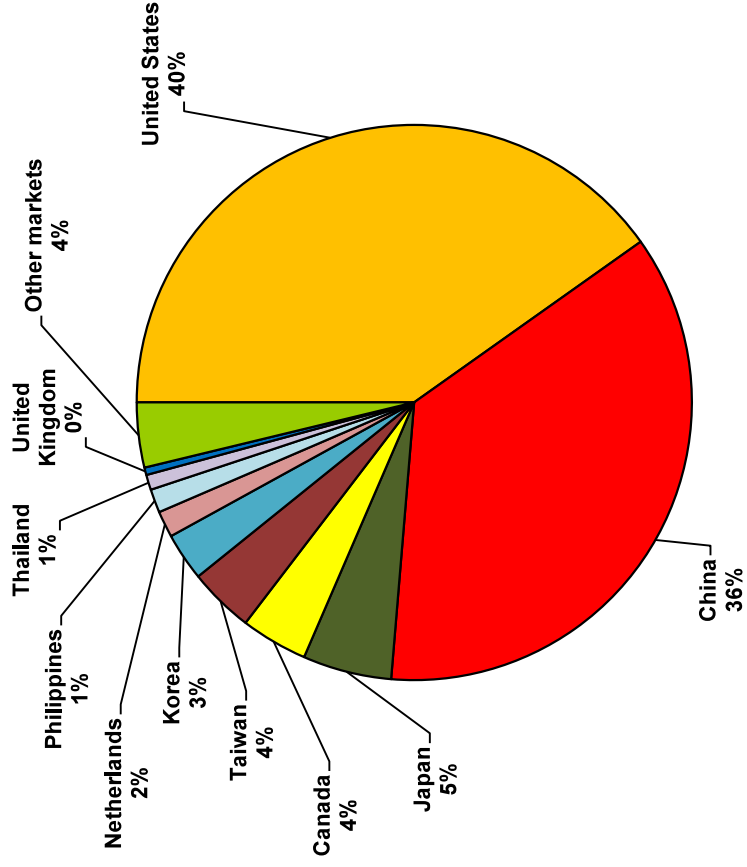
| Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|--------------------|---------------|------------|------------------------------|
| 1 United States | 36.0 | 25% | 32% |
| 2 Japan | 24.8 | 18% | 118% |
| 3 China | 20.4 | 14% | -11% |
| 4 UAE | 8.3 | 6% | 6% |
| 5 United Kingdom | 8.1 | 6% | 3110% |
| 6 Singapore | 6.0 | 4% | -11% |
| 7 French Polynesia | 5.9 | 4% | 7% |
| 8 Netherlands | 3.9 | 3% | 81% |
| 9 New Caledonia | 3.2 | 2% | 57% |
| 10 Germany | 3.0 | 2% | 51% |
| Other markets | 21.5 | 15% | |
| Total | 141.1 | | 28% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by value, 1st quarter 2024

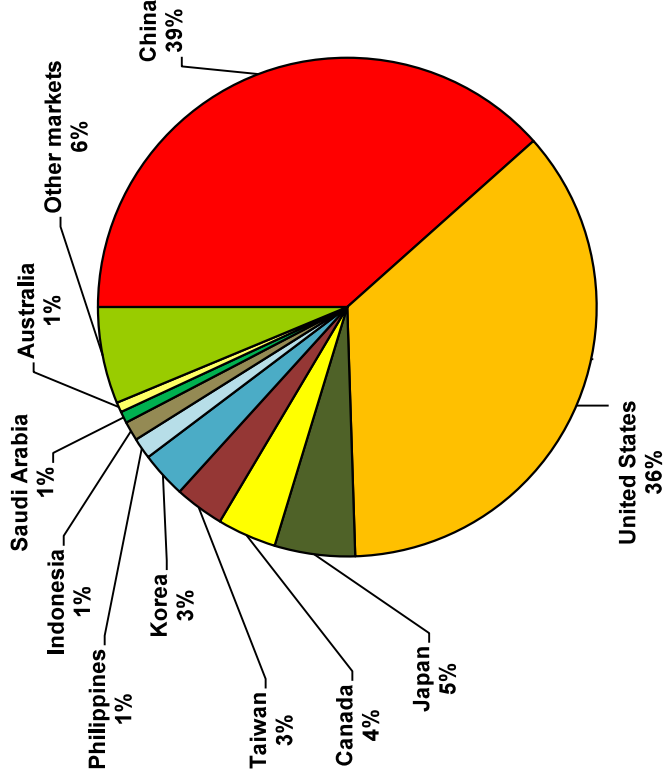
| Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|-------------------|---------------|------------|------------------------------|
| 1 United States | 378.1 | 40% | 17% |
| 2 China | 340.2 | 36% | -20% |
| 3 Japan | 48.6 | 5% | 18% |
| 4 Canada | 36.7 | 4% | 60% |
| 5 Taiwan | 35.9 | 4% | -9% |
| 6 Korea | 26.3 | 3% | -40% |
| 7 Netherlands | 14.4 | 2% | 48% |
| 8 Philippines | 12.8 | 1% | 243% |
| 9 Thailand | 8.3 | 1% | 16% |
| 10 United Kingdom | 4.2 | 0% | 73% |
| Other markets | 35.5 | 4% | |
| Total | 941.0 | | -3% |



Top 10 beef markets by volume, 12 months ended 31 March 2024

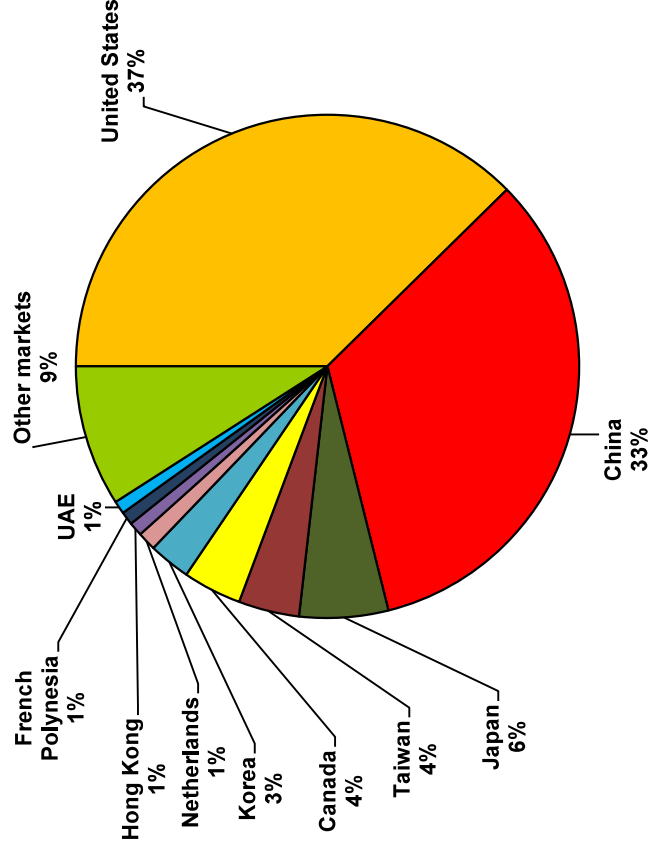
| Country | Volume (tonnes) | % of total | Change from year ended | |
|-----------------|-----------------|------------|------------------------|------------|
| | | | March 2023 | March 2024 |
| 1 China | 196,525 | 38% | -11% | |
| 2 United States | 184,712 | 36% | 46% | |
| 3 Japan | 26,671 | 5% | -14% | |
| 4 Canada | 19,583 | 4% | 90% | |
| 5 Taiwan | 16,381 | 3% | 4% | |
| 6 Korea | 15,259 | 3% | -35% | |
| 7 Philippines | 7,022 | 1% | 42% | |
| 8 Indonesia | 6,391 | 1% | 26% | |
| 9 Saudi Arabia | 3,783 | 1% | 58% | |
| 10 Australia | 3,379 | 1% | -50% | |
| Other markets | 32,007 | 6% | | |
| Total | 511,714 | | | 7% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 beef markets by value, 12 months ended 31 March 2024

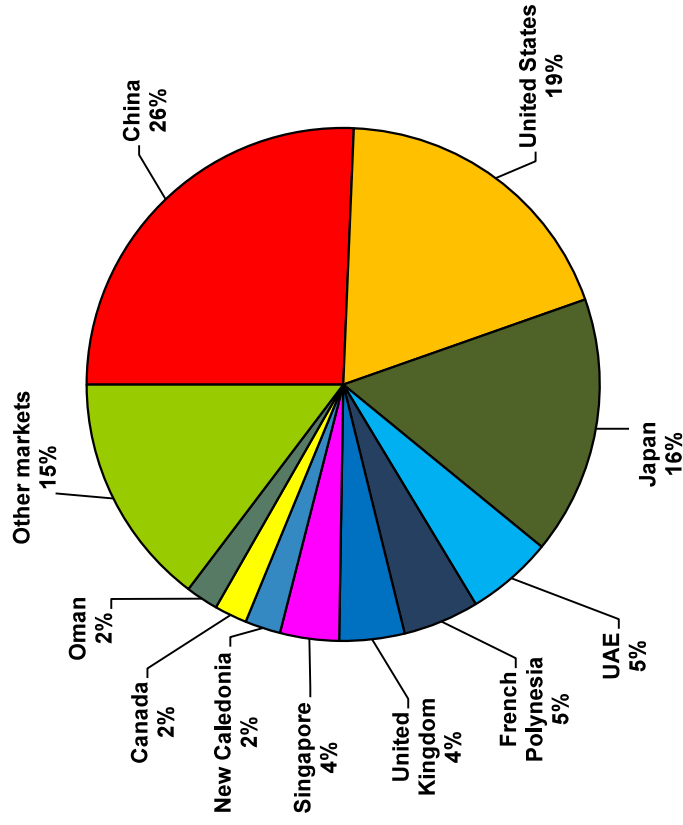
| Country | Value (NZ\$m) | % of total | Change from year ended | |
|--------------------|---------------|------------|------------------------|------------|
| | | | March 2023 | March 2024 |
| 1 United States | 1,654.5 | 38% | 40% | |
| 2 China | 1,473.0 | 33% | -28% | |
| 3 Japan | 250.8 | 6% | -21% | |
| 4 Taiwan | 172.2 | 4% | -3% | |
| 5 Canada | 165.5 | 4% | 71% | |
| 6 Korea | 118.2 | 3% | -43% | |
| 7 Netherlands | 52.2 | 1% | 29% | |
| 8 Hong Kong | 39.4 | 1% | -1% | |
| 9 French Polynesia | 37.8 | 1% | -8% | |
| 10 UAE | 36.4 | 1% | 1% | |
| Other markets | 398.3 | 9% | | |
| Total | 4,398.4 | | | -5% |



Top 10 chilled beef markets by volume, 12 months ended 31 March 2024

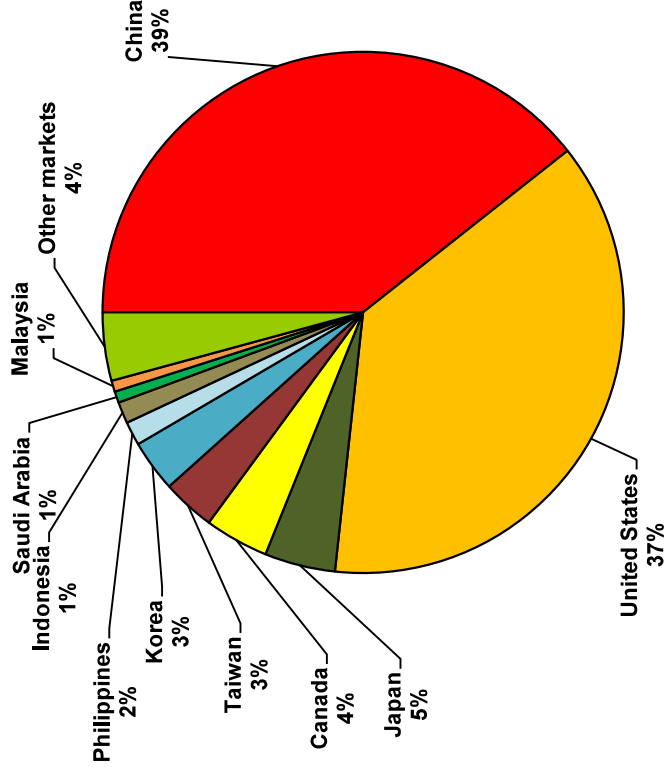
| Country | Volume (tonnes) | % of total | Change from year ended March 2023 |
|--------------------|-----------------|------------|-----------------------------------|
| 1 China | 9,096 | 26% | 0% |
| 2 United States | 6,724 | 19% | 28% |
| 3 Japan | 5,773 | 16% | -3% |
| 4 UAE | 1,935 | 5% | 0% |
| 5 French Polynesia | 1,697 | 5% | 4% |
| 6 United Kingdom | 1,454 | 4% | 4970% |
| 7 Singapore | 1,322 | 4% | 2% |
| 8 New Caledonia | 790 | 2% | 31% |
| 9 Canada | 730 | 2% | -24% |
| 10 Oman | 729 | 2% | 4% |
| Other markets | 5,206 | 15% | |
| Total | 35,457 | | 7% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by volume, 12 months ended 31 March 2024

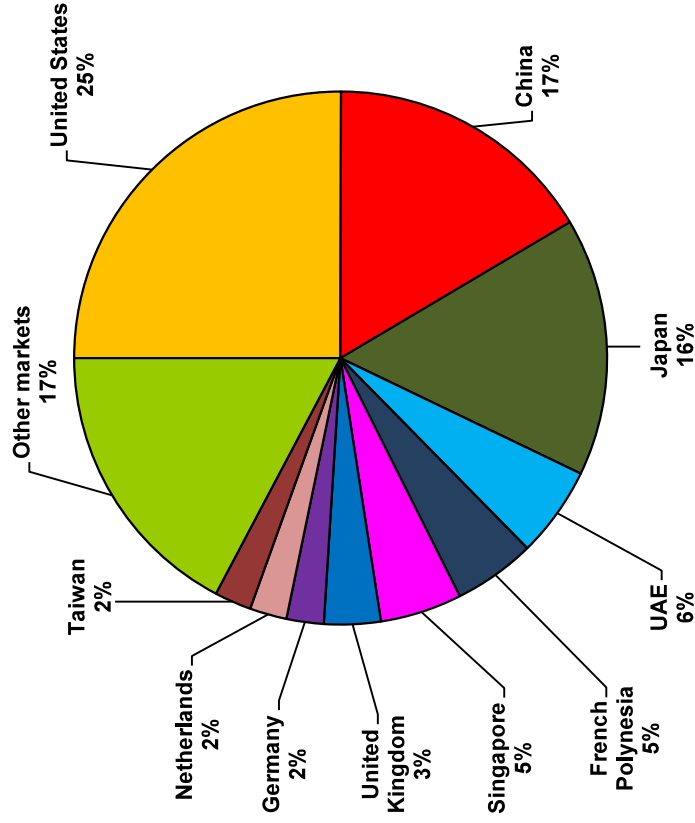
| Country | Volume (tonnes) | % of total | Change from year ended March 2023 |
|-----------------|-----------------|------------|-----------------------------------|
| 1 China | 187,429 | 39% | -11% |
| 2 United States | 177,988 | 37% | 47% |
| 3 Japan | 20,898 | 4% | -16% |
| 4 Canada | 18,853 | 4% | 102% |
| 5 Taiwan | 15,660 | 3% | 2% |
| 6 Korea | 15,254 | 3% | -35% |
| 7 Philippines | 7,022 | 1% | 42% |
| 8 Indonesia | 6,391 | 1% | 26% |
| 9 Saudi Arabia | 3,383 | 1% | 66% |
| 10 Malaysia | 3,224 | 1% | -22% |
| Other markets | 20,155 | 4% | |
| Total | 476,257 | | 7% |



Top 10 chilled beef markets by value, 12 months ended 31 March 2024

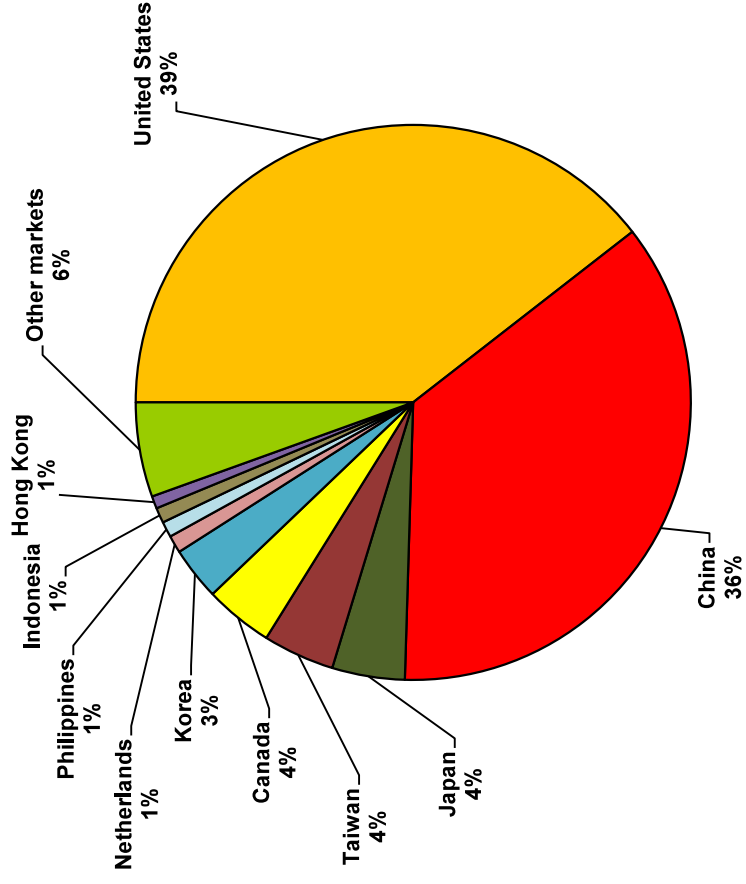
| Country | Value (NZ\$m) | % of total | Change from year ended | |
|--------------------|---------------|------------|------------------------|------------|
| | | | March 2023 | March 2024 |
| 1 United States | 141.5 | 25% | 29% | |
| 2 China | 93.1 | 16% | -15% | |
| 3 Japan | 88.5 | 16% | -5% | |
| 4 UAE | 31.1 | 6% | -2% | |
| 5 French Polynesia | 28.1 | 5% | 3% | |
| 6 Singapore | 28.1 | 5% | 0% | |
| 7 United Kingdom | 19.4 | 3% | 3822% | |
| 8 Germany | 12.8 | 2% | 4% | |
| 9 Netherlands | 12.7 | 2% | 35% | |
| 10 Taiwan | 12.7 | 2% | 28% | |
| Other markets | 97.6 | 17% | | |
| Total | 565.6 | | 3% | |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 frozen beef markets by value, 12 months ended 31 March 2024

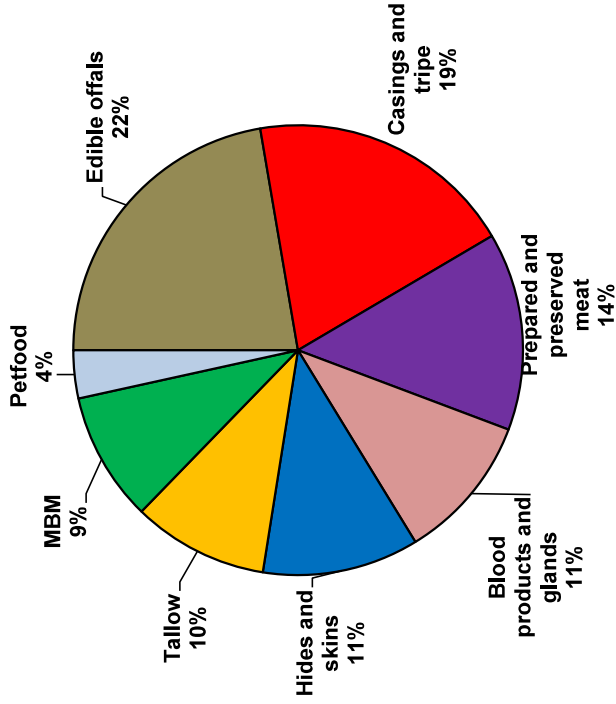
| Country | Value (NZ\$m) | % of total | Change from year ended | |
|-----------------|---------------|------------|------------------------|------------|
| | | | March 2023 | March 2024 |
| 1 United States | 1,512.9 | 39% | 41% | |
| 2 China | 1,379.9 | 36% | -29% | |
| 3 Japan | 162.3 | 4% | -28% | |
| 4 Taiwan | 159.6 | 4% | -5% | |
| 5 Canada | 153.0 | 4% | 91% | |
| 6 Korea | 118.1 | 3% | -43% | |
| 7 Netherlands | 39.5 | 1% | 27% | |
| 8 Philippines | 34.7 | 1% | -11% | |
| 9 Indonesia | 34.2 | 1% | 28% | |
| 10 Hong Kong | 27.9 | 1% | 6% | |
| Other markets | 210.6 | 5% | | |
| Total | 3,832.8 | | -6% | |



Fifth quarter exports by value, month of March 2024

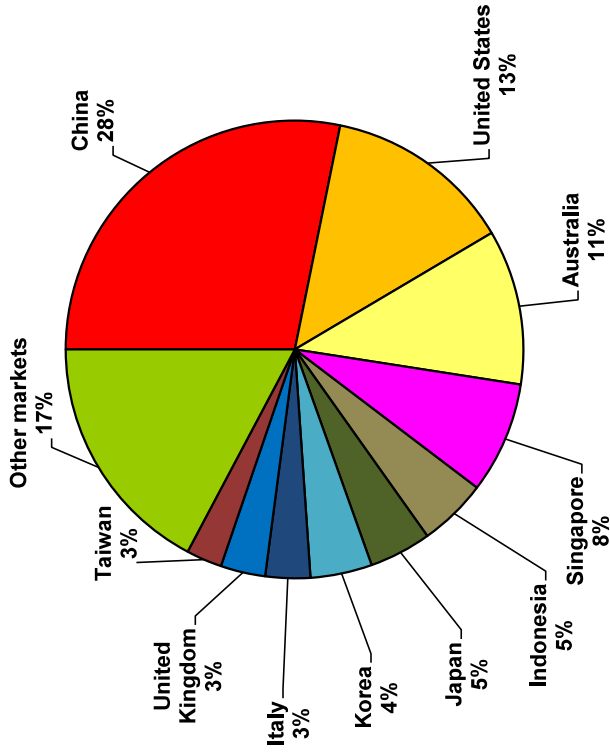
| | Product | Value (NZ\$m) | % of total | Change from same month previous year |
|---|-----------------------------|---------------|------------|--------------------------------------|
| 1 | Edible offals | 37.5 | 22% | 12% |
| 2 | Casings and tripe | 32.3 | 19% | -23% |
| 3 | Prepared and preserved meat | 23.9 | 14% | -4% |
| 4 | Blood products and glands | 17.7 | 11% | -39% |
| 5 | Hides and skins | 18.9 | 11% | -15% |
| 6 | Tallow | 16.4 | 10% | -11% |
| 7 | MBM | 15.6 | 9% | -11% |
| 8 | Petfood | 5.8 | 3% | -57% |
| | Total | 168.1 | | -18% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 markets for the fifth quarter by value, month of March 2024

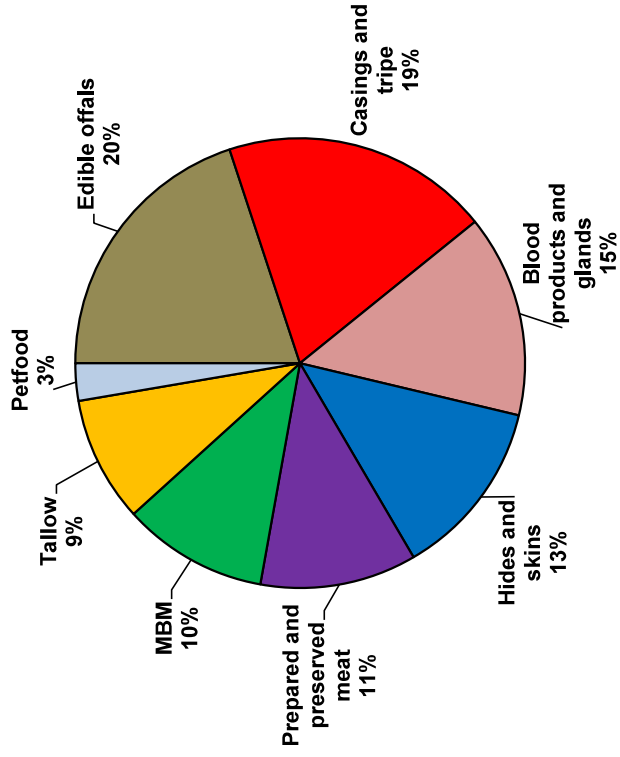
| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------------|---------------|------------|--------------------------------------|
| 1 | China | 47.4 | 28% | -39% |
| 2 | United States | 22.4 | 13% | -47% |
| 3 | Australia | 18.4 | 11% | 18% |
| 4 | Singapore | 13.2 | 8% | 502% |
| 5 | Indonesia | 8.1 | 5% | -31% |
| 6 | Japan | 7.4 | 4% | 28% |
| 7 | Korea | 7.3 | 4% | 0% |
| 8 | Italy | 5.3 | 3% | -25% |
| 9 | United Kingdom | 5.3 | 3% | 46% |
| 10 | Taiwan | 4.3 | 3% | 22% |
| | Other markets | 29.0 | | |
| | Total | 168.1 | | -18% |



Fifth quarter exports by value, 1st quarter 2024

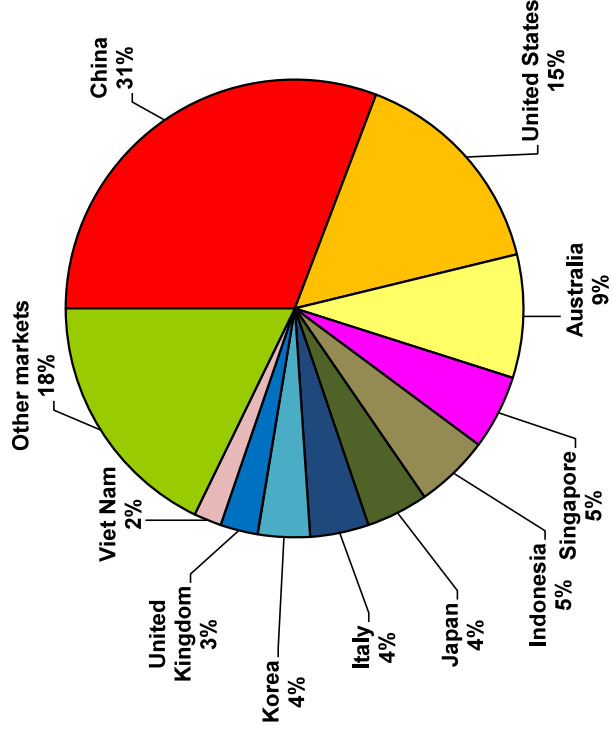
| Product | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|-------------------------------|---------------|------------|------------------------------|
| 1 Edible offals | 91.2 | 20% | 14% |
| 2 Casings and tripe | 88.1 | 19% | -19% |
| 3 Blood products and glands | 66.5 | 15% | 154% |
| 4 Hides and skins | 58.8 | 13% | -11% |
| 5 Prepared and preserved meat | 51.5 | 11% | -6% |
| 6 MBM | 47.8 | 10% | -15% |
| 7 Tallow | 41.3 | 9% | -42% |
| 8 Petfood | 12.3 | 3% | -54% |
| Total | 457.5 | | -15% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 markets for the fifth quarter by value, 1st quarter 2024

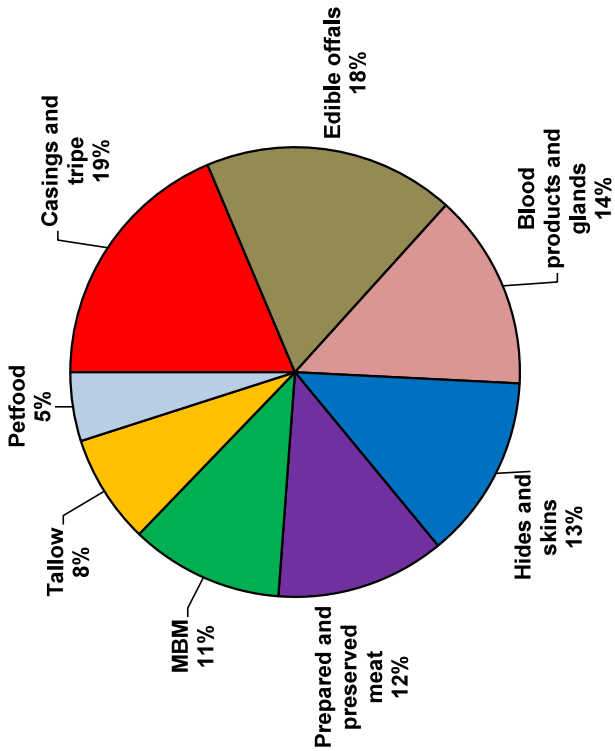
| Country | Value (NZ\$m) | % of total | Change from 1st quarter 2023 |
|------------------|---------------|------------|------------------------------|
| 1 China | 140.9 | 31% | -27% |
| 2 United States | 70.5 | 15% | -34% |
| 3 Australia | 39.8 | 9% | 0% |
| 4 Singapore | 24.1 | 5% | 33% |
| 5 Indonesia | 23.9 | 5% | -21% |
| 6 Japan | 20.1 | 4% | 3% |
| 7 Italy | 18.9 | 4% | -25% |
| 8 Korea | 16.8 | 4% | -2% |
| 9 United Kingdom | 12.1 | 3% | 6% |
| 10 Viet Nam | 8.9 | 2% | 137% |
| Other markets | 81.5 | 2% | -15% |
| Total | 457.5 | | |



Fifth quarter exports by value, 12 months ended 31 March 2024

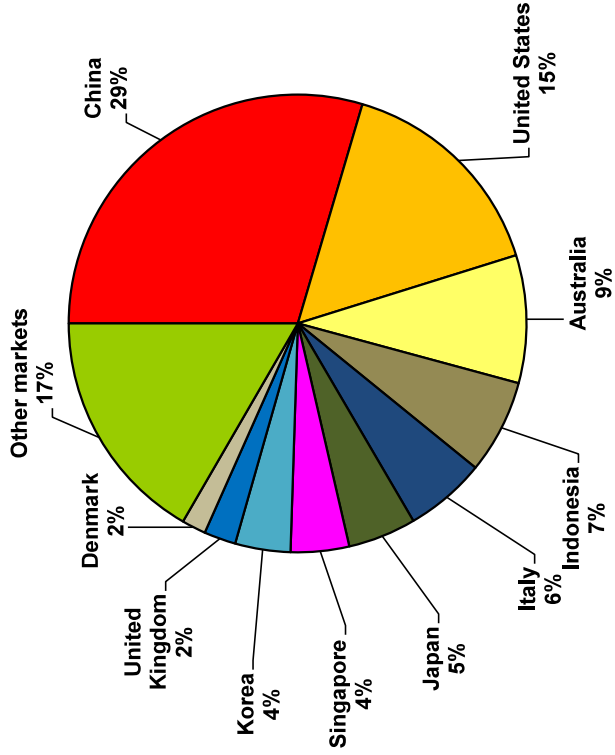
| Product | Value (NZ\$m) | % of total | Change from year ended March 2023 |
|-------------------------------|---------------|------------|-----------------------------------|
| 1 Casings and tripe | 362.2 | 19% | -18% |
| 2 Edible offals | 351.3 | 18% | 4% |
| 3 Blood products and glands | 274.0 | 14% | 149% |
| 4 Hides and skins | 257.7 | 13% | -15% |
| 5 Prepared and preserved meat | 236.0 | 12% | -9% |
| 6 MBM | 214.1 | 11% | -4% |
| 7 Tallow | 152.7 | 8% | -49% |
| 8 Petfood | 96.2 | 5% | -13% |
| Total | 1,944.2 | | |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

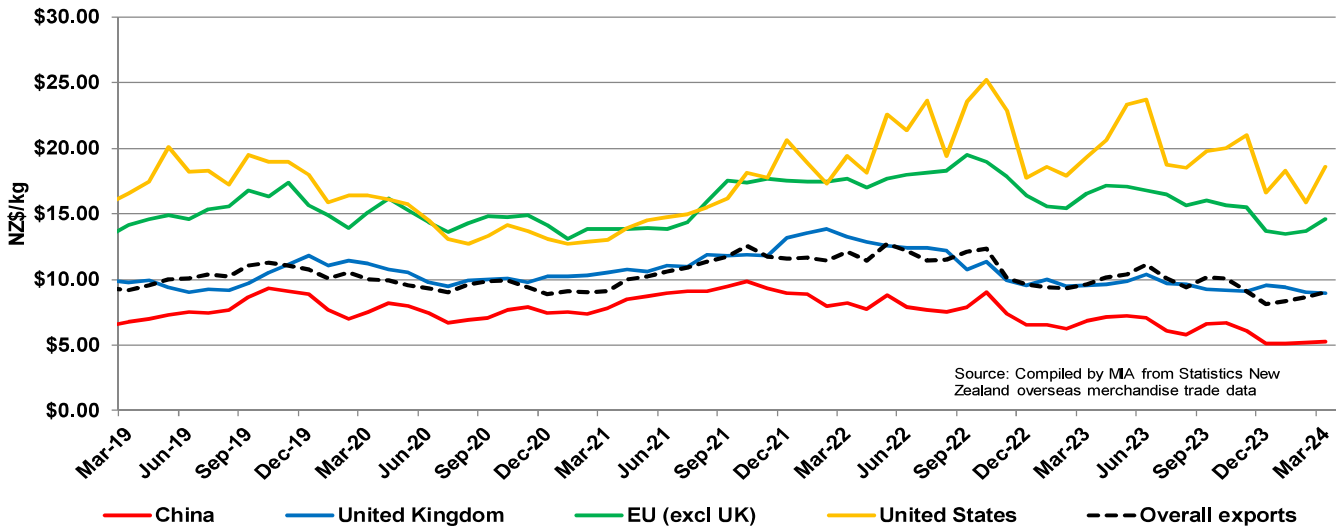


Top 10 markets for the fifth quarter by value, 12 months ended March 2024

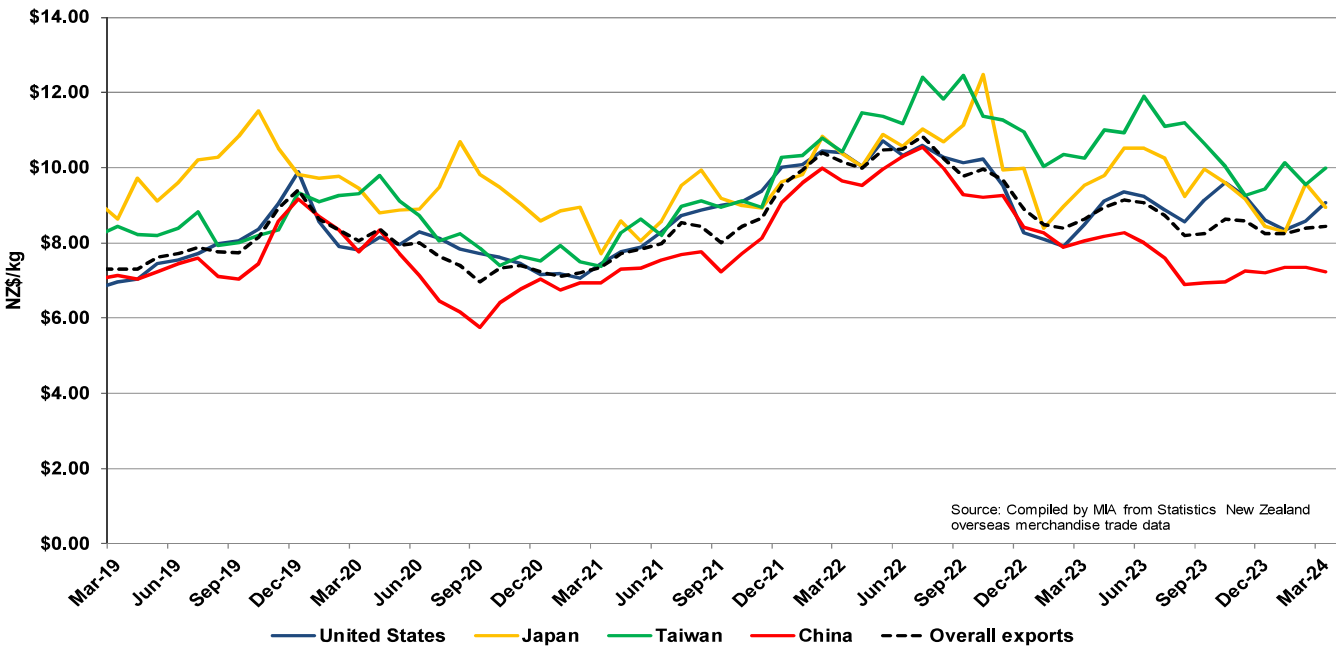
| Country | Value (NZ\$m) | % of total | Change from year ended March 2023 |
|------------------|---------------|------------|-----------------------------------|
| 1 China | 575.0 | 30% | -12% |
| 2 United States | 303.3 | 16% | -35% |
| 3 Australia | 175.5 | 9% | 3% |
| 4 Indonesia | 129.3 | 7% | -6% |
| 5 Italy | 111.0 | 6% | -23% |
| 6 Japan | 93.6 | 5% | -11% |
| 7 Singapore | 80.0 | 4% | 13% |
| 8 Korea | 76.0 | 4% | 0% |
| 9 United Kingdom | 43.9 | 2% | 8% |
| 10 Denmark | 33.3 | 2% | 64% |
| Other markets | 323.3 | | |
| Total | 1,944.2 | | -13% |



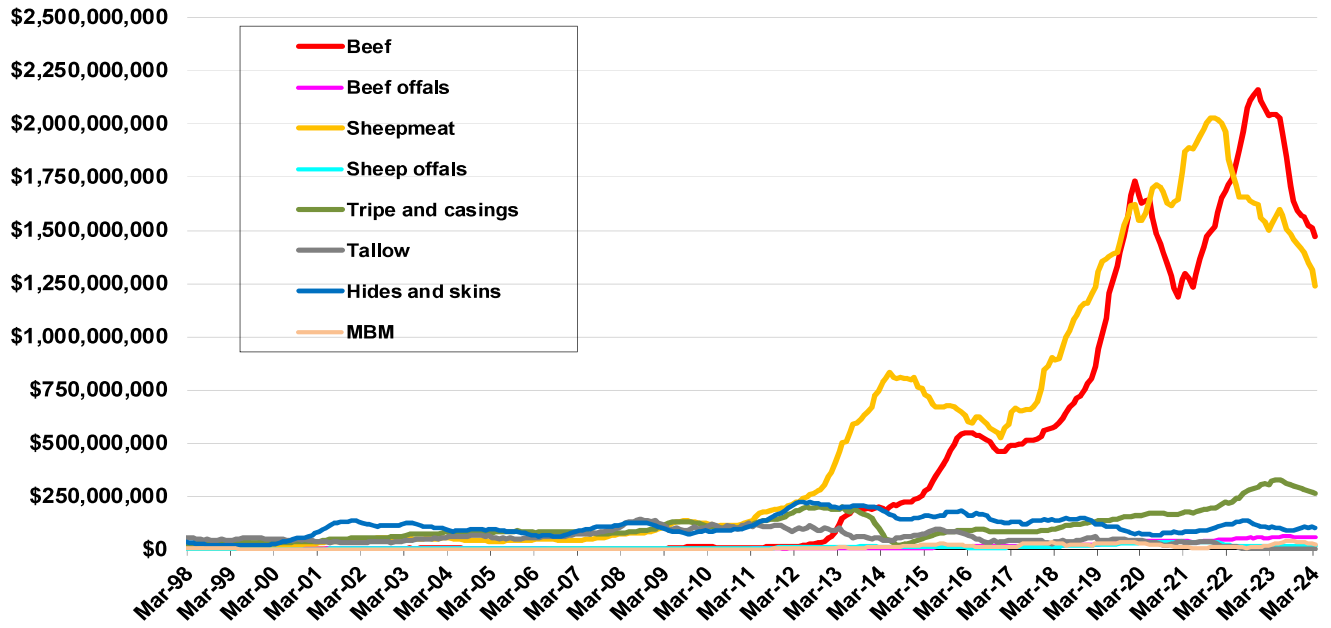
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



Beef, average monthly FOB value (\$/kg) to selected markets



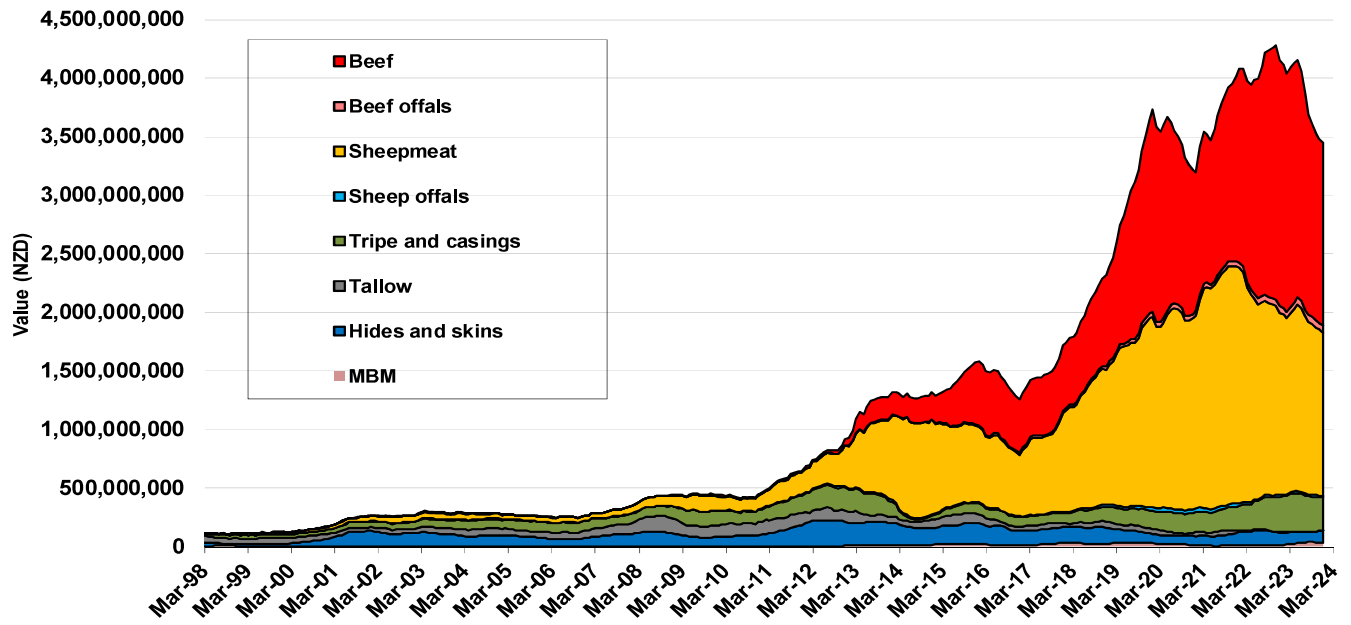
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

12 Month period to

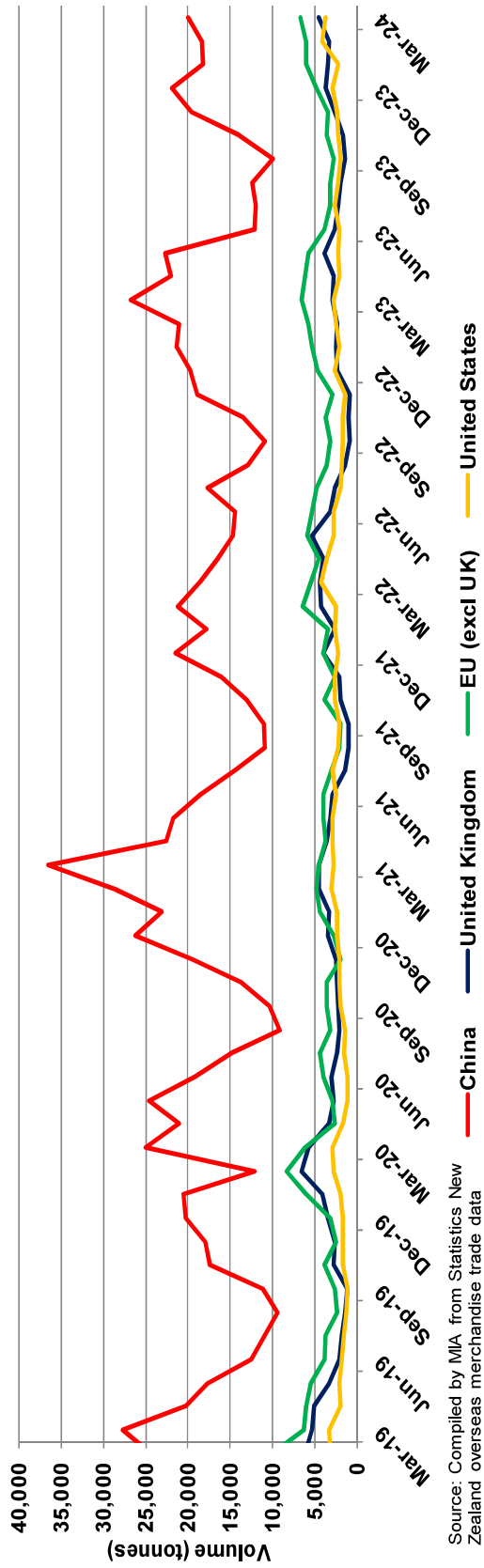
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



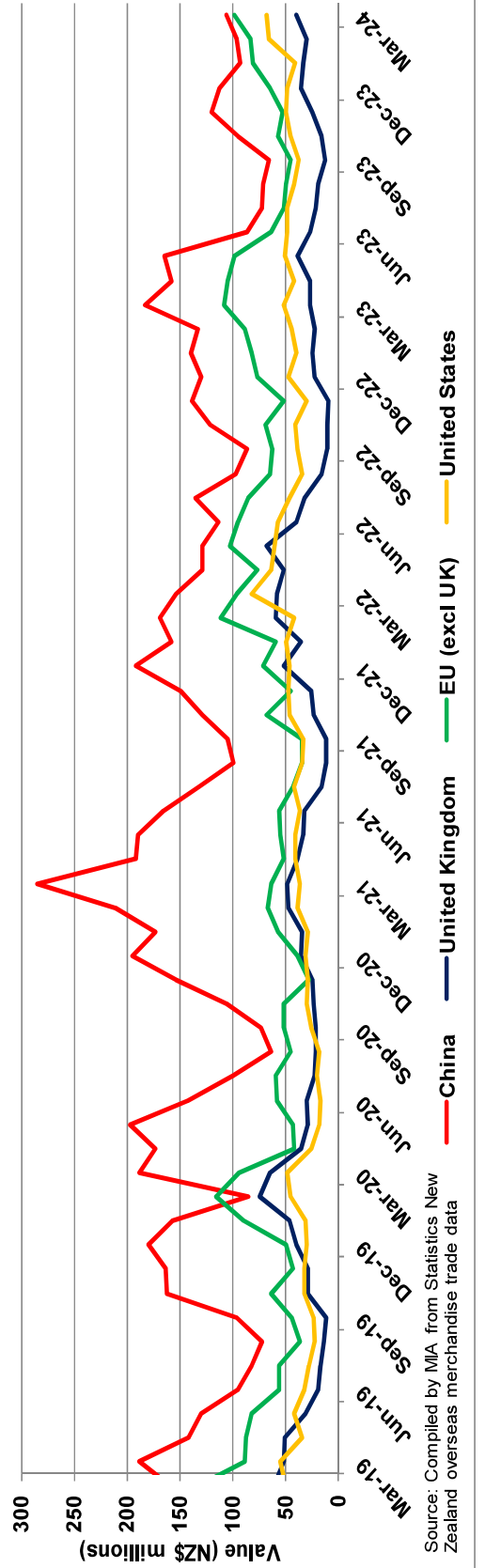
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

12 Month period to

Monthly sheepmeat exports to selected markets (by volume), March 2019 - March 2024



Monthly sheepmeat exports to selected markets (by value), March 2019 - March 2024

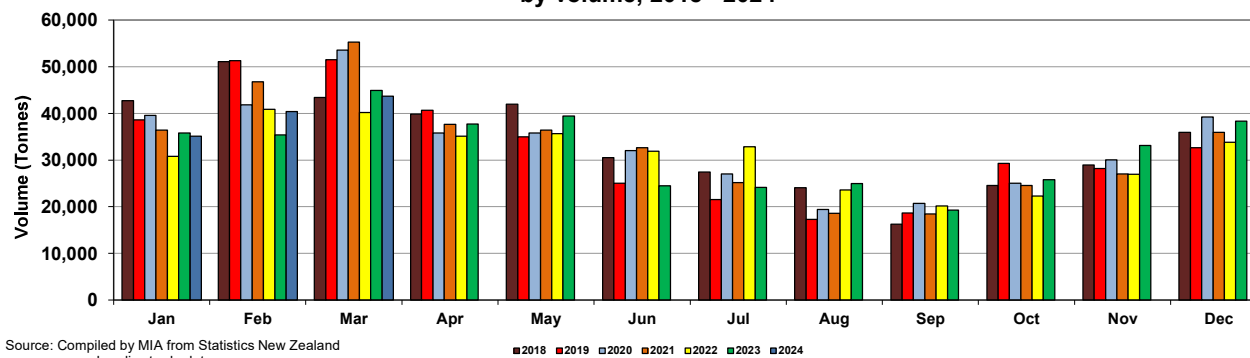


**Monthly exports of sheepmeat and edible offal to all markets, 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,726 | 51,076 | 43,457 | 39,846 | 41,979 | 30,562 | 27,427 | 24,104 | 16,284 | 24,543 | 28,954 | 35,915 | 406,871 |
| Edible ovine offal | 2,183 | 3,002 | 2,401 | 2,517 | 2,360 | 1,888 | 1,261 | 1,133 | 790 | 1,356 | 1,641 | 1,798 | 22,332 |
| Total (sheepmeat + offal) | 44,909 | 54,078 | 45,858 | 42,363 | 44,339 | 32,450 | 28,688 | 25,237 | 17,074 | 25,899 | 30,595 | 37,713 | 429,203 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 38,577 | 51,259 | 51,521 | 40,698 | 34,962 | 25,062 | 21,516 | 17,298 | 18,663 | 29,307 | 28,156 | 32,611 | 389,629 |
| Edible ovine offal | 2,347 | 2,552 | 3,101 | 2,097 | 2,317 | 1,399 | 1,194 | 1,016 | 993 | 1,369 | 1,393 | 1,838 | 21,616 |
| Total (sheepmeat + offal) | 40,923 | 53,810 | 54,622 | 42,795 | 37,279 | 26,460 | 22,709 | 18,314 | 19,657 | 30,676 | 29,549 | 34,449 | 411,244 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 39,581 | 41,836 | 53,587 | 35,809 | 35,802 | 32,085 | 27,005 | 19,403 | 20,730 | 25,013 | 30,023 | 39,224 | 400,098 |
| Edible ovine offal | 2,050 | 2,461 | 2,667 | 1,978 | 1,550 | 1,535 | 1,302 | 1,626 | 1,120 | 1,305 | 1,347 | 1,823 | 20,764 |
| Total (sheepmeat + offal) | 41,631 | 44,297 | 56,254 | 37,787 | 37,352 | 33,620 | 28,307 | 21,029 | 21,850 | 26,318 | 31,370 | 41,048 | 420,862 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 36,453 | 46,795 | 55,247 | 37,670 | 36,400 | 32,638 | 25,161 | 18,574 | 18,461 | 24,553 | 27,040 | 35,928 | 394,921 |
| Edible ovine offal | 1,981 | 3,449 | 2,329 | 1,710 | 1,144 | 1,524 | 1,418 | 935 | 866 | 925 | 1,433 | 1,448 | 19,162 |
| Total (sheepmeat + offal) | 38,434 | 50,245 | 57,576 | 39,381 | 37,544 | 34,162 | 26,580 | 19,509 | 19,327 | 25,477 | 28,472 | 37,376 | 414,083 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,817 | 40,894 | 40,175 | 35,085 | 35,640 | 31,902 | 32,855 | 23,649 | 20,186 | 22,277 | 26,945 | 33,802 | 374,227 |
| Edible ovine offal | 1,510 | 1,595 | 2,041 | 1,136 | 2,003 | 1,107 | 1,131 | 814 | 793 | 692 | 1,254 | 1,288 | 15,365 |
| Total (sheepmeat + offal) | 32,327 | 42,489 | 42,216 | 36,221 | 37,643 | 33,009 | 33,986 | 24,463 | 20,979 | 22,969 | 28,199 | 35,090 | 389,592 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,790 | 35,413 | 44,926 | 37,760 | 39,444 | 24,468 | 24,148 | 24,934 | 19,312 | 25,778 | 33,138 | 38,312 | 383,423 |
| Edible ovine offal | 1,171 | 1,256 | 1,655 | 2,030 | 1,761 | 1,327 | 1,001 | 1,576 | 1,159 | 1,264 | 1,489 | 1,638 | 17,327 |
| Total (sheepmeat + offal) | 36,961 | 36,669 | 46,581 | 39,790 | 41,205 | 25,795 | 25,149 | 26,510 | 20,471 | 27,042 | 34,627 | 39,950 | 400,750 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,110 | 40,432 | 43,702 | | | | | | | | | | 119,244 |
| Edible ovine offal | 1,662 | 2,251 | 2,529 | | | | | | | | | | 6,442 |
| Total (sheepmeat + offal) | 36,772 | 42,683 | 46,231 | | | | | | | | | | 125,686 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,
by volume, 2018 - 2024**



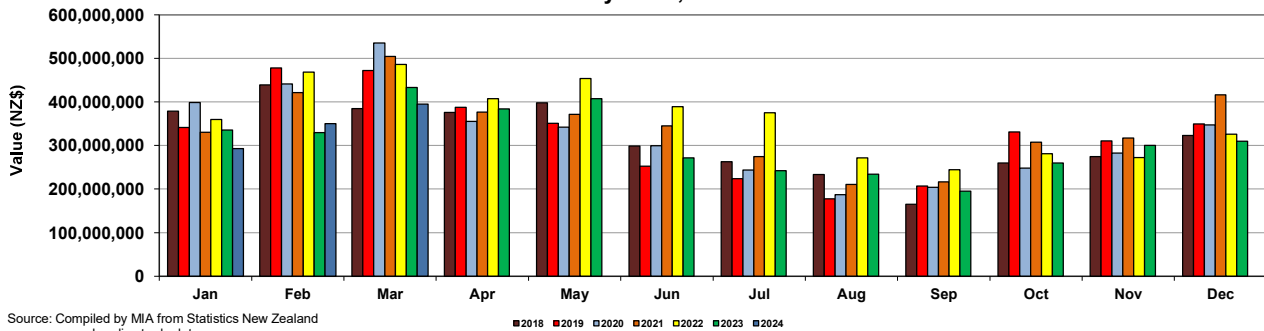
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to all markets, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 379,079,420 | 438,911,859 | 384,930,815 | 376,252,186 | 398,187,093 | 299,009,932 | 263,012,897 | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | 323,136,171 | 3,795,545,355 |
| Edible ovine offal | 5,871,867 | 8,445,043 | 6,943,731 | 7,502,598 | 7,826,409 | 5,709,131 | 4,710,249 | 4,564,676 | 2,724,746 | 4,261,172 | 5,017,588 | 5,658,310 | 69,225,520 |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,875 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 341,481,851 | 478,277,852 | 472,280,084 | 387,766,360 | 350,962,901 | 252,844,006 | 224,012,966 | 177,468,940 | 206,951,030 | 331,007,300 | 310,986,521 | 349,683,849 | 3,883,723,660 |
| Edible ovine offal | 7,494,620 | 8,781,439 | 10,735,345 | 7,536,147 | 8,506,371 | 5,228,592 | 4,633,483 | 4,115,991 | 4,494,807 | 5,286,900 | 6,164,849 | 7,548,115 | 80,526,659 |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 399,096,451 | 441,929,736 | 535,539,059 | 355,507,448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248,332,020 | 282,617,982 | 347,891,441 | 3,887,825,580 |
| Edible ovine offal | 8,468,388 | 9,426,557 | 11,190,740 | 9,171,502 | 6,679,932 | 5,910,463 | 4,625,756 | 6,696,938 | 3,810,191 | 4,985,877 | 4,810,207 | 6,483,424 | 82,259,975 |
| Total (sheepmeat + offal) | 407,564,839 | 451,356,293 | 546,729,799 | 364,678,950 | 348,965,233 | 305,344,399 | 248,506,027 | 193,684,233 | 208,134,831 | 253,317,897 | 287,428,189 | 354,374,865 | 3,970,085,555 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 330,602,629 | 421,602,914 | 504,729,168 | 376,962,422 | 371,489,282 | 345,526,230 | 274,618,282 | 210,561,017 | 216,356,129 | 307,827,830 | 317,255,584 | 416,676,508 | 4,094,207,995 |
| Edible ovine offal | 8,680,051 | 13,922,285 | 9,159,186 | 7,000,891 | 5,258,541 | 6,562,561 | 5,852,673 | 3,408,436 | 3,817,554 | 4,241,729 | 5,843,717 | 6,843,158 | 80,590,782 |
| Total (sheepmeat + offal) | 339,282,680 | 435,525,199 | 513,888,354 | 383,963,313 | 376,747,823 | 352,088,791 | 280,470,955 | 213,969,453 | 220,173,683 | 312,069,559 | 323,099,301 | 423,519,666 | 4,174,798,777 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 360,180,618 | 468,210,610 | 486,381,122 | 407,860,665 | 453,695,139 | 389,520,131 | 375,285,121 | 271,425,066 | 244,534,172 | 281,352,013 | 272,294,091 | 325,919,363 | 4,336,658,111 |
| Edible ovine offal | 6,751,435 | 7,696,357 | 9,205,636 | 5,470,705 | 8,908,945 | 6,242,396 | 5,841,028 | 4,285,344 | 3,567,149 | 3,768,623 | 5,713,831 | 6,290,814 | 73,742,263 |
| Total (sheepmeat + offal) | 366,932,053 | 475,906,967 | 495,586,758 | 413,331,370 | 462,604,084 | 395,762,527 | 381,126,149 | 275,710,410 | 248,101,321 | 285,120,636 | 278,007,922 | 332,210,177 | 4,410,400,374 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 335,354,867 | 330,059,958 | 433,109,563 | 384,136,503 | 408,009,829 | 271,665,674 | 242,657,724 | 234,245,713 | 195,552,996 | 259,852,528 | 300,480,048 | 309,653,433 | 3,704,778,836 |
| Edible ovine offal | 5,677,288 | 6,046,091 | 8,041,458 | 10,313,383 | 8,178,583 | 7,201,876 | 4,990,756 | 5,880,828 | 4,662,390 | 5,491,235 | 6,784,996 | 7,875,670 | 81,144,554 |
| Total (sheepmeat + offal) | 341,032,155 | 336,106,049 | 441,151,021 | 394,449,886 | 416,188,412 | 278,867,550 | 247,648,480 | 240,126,541 | 200,215,386 | 265,343,763 | 307,265,044 | 317,529,103 | 3,785,923,390 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 293,414,314 | 350,634,396 | 395,205,081 | | | | | | | | | | 1,039,253,791 |
| Edible ovine offal | 6,852,213 | 9,657,646 | 10,583,729 | | | | | | | | | | 27,093,588 |
| Total (sheepmeat + offal) | 300,266,527 | 360,292,042 | 405,788,810 | | | | | | | | | | 1,066,347,379 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets, by value, 2018 - 2024



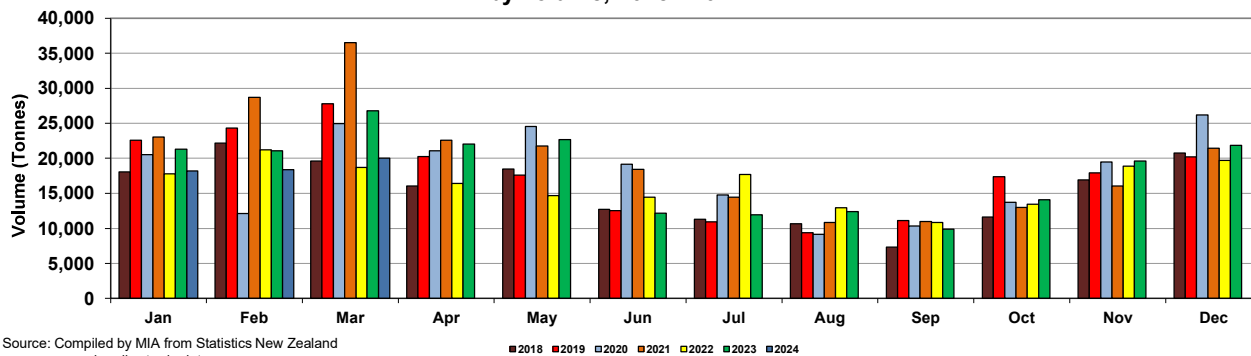
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to China, 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 18,075 | 22,151 | 19,605 | 16,069 | 18,478 | 12,733 | 11,322 | 10,680 | 7,348 | 11,635 | 16,910 | 20,741 | 185,747 |
| Edible ovine offal | 167 | 348 | 365 | 363 | 380 | 355 | 246 | 237 | 113 | 203 | 252 | 333 | 3,362 |
| Total (sheepmeat + offal) | 18,242 | 22,499 | 19,970 | 16,432 | 18,858 | 13,088 | 11,568 | 10,917 | 7,461 | 11,838 | 17,162 | 21,074 | 189,109 |
| | Beef exports | | | | | | | | | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 22,615 | 24,311 | 27,790 | 20,251 | 17,621 | 12,542 | 10,924 | 9,372 | 11,096 | 17,379 | 17,940 | 20,214 | 212,055 |
| Edible ovine offal | 373 | 480 | 531 | 345 | 452 | 226 | 233 | 208 | 237 | 255 | 331 | 399 | 4,070 |
| Total (sheepmeat + offal) | 22,988 | 24,791 | 28,321 | 20,596 | 18,073 | 12,768 | 11,157 | 9,580 | 11,333 | 17,634 | 18,271 | 20,613 | 216,125 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 20,544 | 12,145 | 24,954 | 21,091 | 24,563 | 19,163 | 14,796 | 9,130 | 10,323 | 13,734 | 19,468 | 26,186 | 216,097 |
| Edible ovine offal | 456 | 352 | 537 | 450 | 383 | 357 | 208 | 504 | 183 | 201 | 217 | 242 | 4,090 |
| Total (sheepmeat + offal) | 21,000 | 12,497 | 25,491 | 21,541 | 24,946 | 19,520 | 15,004 | 9,634 | 10,506 | 13,935 | 19,685 | 26,428 | 220,187 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 23,062 | 28,700 | 36,515 | 22,614 | 21,755 | 18,448 | 14,448 | 10,862 | 11,008 | 13,023 | 16,022 | 21,429 | 237,886 |
| Edible ovine offal | 741 | 1,444 | 441 | 249 | 203 | 270 | 167 | 121 | 155 | 149 | 235 | 178 | 4,353 |
| Total (sheepmeat + offal) | 23,803 | 30,144 | 36,956 | 22,863 | 21,958 | 18,718 | 14,615 | 10,983 | 11,163 | 13,172 | 16,257 | 21,607 | 242,239 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,796 | 21,191 | 18,675 | 16,437 | 14,672 | 14,445 | 17,685 | 12,921 | 10,858 | 13,440 | 18,903 | 19,704 | 196,727 |
| Edible ovine offal | 135 | 212 | 195 | 166 | 151 | 244 | 187 | 122 | 91 | 103 | 182 | 115 | 1,903 |
| Total (sheepmeat + offal) | 17,931 | 21,403 | 18,870 | 16,603 | 14,823 | 14,689 | 17,872 | 13,043 | 10,949 | 13,543 | 19,085 | 19,819 | 198,630 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 21,319 | 21,095 | 26,804 | 22,043 | 22,690 | 12,160 | 11,948 | 12,370 | 9,887 | 14,064 | 19,640 | 21,839 | 215,859 |
| Edible ovine offal | 147 | 207 | 246 | 255 | 279 | 168 | 202 | 128 | 122 | 197 | 189 | 260 | 2,400 |
| Total (sheepmeat + offal) | 21,466 | 21,302 | 27,050 | 22,298 | 22,969 | 12,328 | 12,150 | 12,498 | 10,009 | 14,261 | 19,829 | 22,099 | 218,259 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 18,214 | 18,396 | 20,008 | | | | | | | | | | 56,618 |
| Edible ovine offal | 209 | 292 | 382 | | | | | | | | | | 883 |
| Total (sheepmeat + offal) | 18,423 | 18,688 | 20,390 | | | | | | | | | | 57,501 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,
by volume, 2018 - 2024**

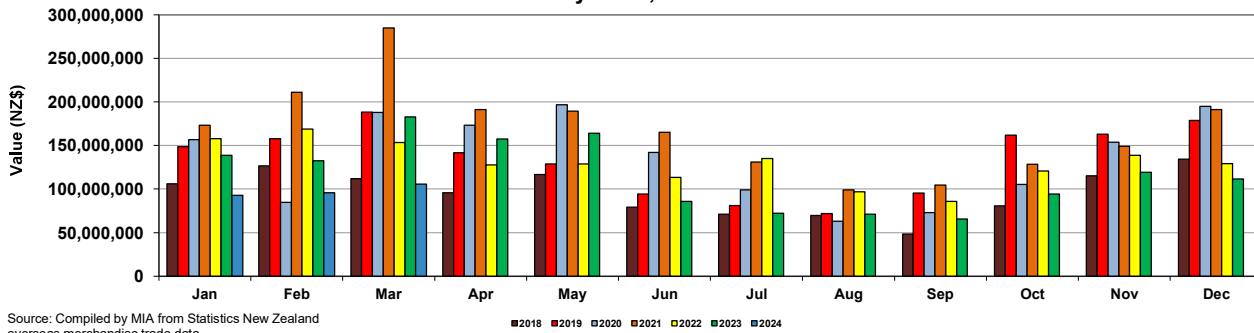


Monthly exports of sheepmeat and edible offal to China, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 106,218,477 | 126,845,603 | 112,156,078 | 95,734,172 | 116,737,324 | 79,404,186 | 71,404,856 | 69,744,003 | 48,318,086 | 80,865,635 | 115,247,392 | 134,571,047 | 1,157,246,859 |
| Edible ovine offal | 704,259 | 1,538,908 | 1,711,745 | 1,723,856 | 1,956,429 | 1,707,207 | 1,244,865 | 1,362,371 | 520,936 | 1,118,175 | 1,346,648 | 1,875,531 | 16,810,930 |
| Total (sheepmeat + offal) | 106,922,736 | 128,384,511 | 113,867,823 | 97,458,028 | 118,693,753 | 81,111,393 | 72,649,721 | 71,106,374 | 48,839,022 | 81,983,810 | 116,594,040 | 136,446,578 | 1,067,135,053 |
| | 2019 | | | | | | | | | | | | |
| Sheepmeat exports | 148,626,043 | 158,037,093 | 188,461,942 | 141,820,803 | 128,953,292 | 94,290,809 | 81,270,201 | 72,199,631 | 95,557,870 | 161,994,013 | 163,266,001 | 179,083,142 | 1,613,560,840 |
| Edible ovine offal | 1,969,715 | 2,800,705 | 3,343,806 | 2,303,789 | 3,362,667 | 1,707,567 | 1,727,612 | 1,677,678 | 1,906,473 | 2,046,988 | 2,732,965 | 2,885,299 | 28,465,264 |
| Total (sheepmeat + offal) | 150,595,758 | 160,837,798 | 191,805,748 | 144,124,592 | 132,315,959 | 95,998,376 | 82,997,813 | 73,877,309 | 97,464,343 | 164,041,001 | 165,998,966 | 181,968,441 | 1,642,026,104 |
| | 2020 | | | | | | | | | | | | |
| Sheepmeat exports | 156,840,290 | 84,883,357 | 188,062,067 | 173,230,319 | 196,704,607 | 142,062,236 | 99,227,092 | 62,935,871 | 73,139,755 | 105,323,936 | 153,810,069 | 194,856,364 | 1,631,075,963 |
| Edible ovine offal | 3,268,281 | 2,510,748 | 4,378,835 | 3,869,877 | 3,240,451 | 2,481,945 | 1,421,532 | 3,359,096 | 1,307,824 | 1,453,819 | 1,625,128 | 1,726,421 | 30,643,957 |
| Total (sheepmeat + offal) | 160,108,571 | 87,394,105 | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967 | 74,447,579 | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |
| | 2021 | | | | | | | | | | | | |
| Sheepmeat exports | 173,252,930 | 211,306,737 | 284,890,705 | 191,531,036 | 189,393,629 | 165,064,168 | 131,288,505 | 99,087,361 | 104,731,901 | 128,695,093 | 149,292,259 | 191,347,112 | 2,019,881,436 |
| Edible ovine offal | 4,211,755 | 8,235,202 | 3,375,160 | 1,984,079 | 1,751,387 | 2,359,338 | 1,480,965 | 1,066,463 | 1,321,161 | 1,280,471 | 1,964,539 | 1,506,509 | 30,537,029 |
| Total (sheepmeat + offal) | 177,464,685 | 219,541,939 | 288,265,865 | 193,515,115 | 191,145,016 | 167,423,506 | 132,769,470 | 100,153,824 | 106,053,062 | 129,975,564 | 151,256,798 | 192,853,621 | 2,050,418,465 |
| | 2022 | | | | | | | | | | | | |
| Sheepmeat exports | 158,008,971 | 169,082,376 | 153,437,274 | 127,944,225 | 128,908,543 | 113,616,739 | 135,285,999 | 97,077,165 | 85,853,410 | 120,882,642 | 138,709,478 | 129,217,398 | 1,558,024,220 |
| Edible ovine offal | 1,088,862 | 1,878,631 | 1,647,071 | 1,252,940 | 1,284,512 | 2,224,864 | 1,494,224 | 1,032,673 | 735,737 | 931,366 | 1,342,144 | 795,562 | 15,708,586 |
| Total (sheepmeat + offal) | 159,097,833 | 170,961,007 | 155,084,345 | 129,197,165 | 130,193,055 | 115,841,603 | 136,780,223 | 98,109,838 | 86,589,147 | 121,814,008 | 140,051,622 | 130,012,960 | 1,573,732,806 |
| | 2023 | | | | | | | | | | | | |
| Sheepmeat exports | 139,040,598 | 132,335,310 | 182,792,266 | 157,544,269 | 164,245,665 | 85,849,794 | 72,381,158 | 71,187,373 | 65,518,409 | 94,476,449 | 119,421,971 | 111,696,306 | 1,396,489,568 |
| Edible ovine offal | 952,556 | 1,352,059 | 1,688,825 | 1,777,909 | 1,960,668 | 1,171,084 | 1,175,875 | 728,574 | 679,268 | 1,006,366 | 1,044,911 | 1,337,300 | 14,875,395 |
| Total (sheepmeat + offal) | 139,993,154 | 133,687,369 | 184,481,091 | 159,322,178 | 166,206,333 | 87,020,878 | 73,557,033 | 71,915,947 | 66,197,677 | 95,482,815 | 120,466,882 | 113,033,606 | 1,411,364,963 |
| | 2024 | | | | | | | | | | | | |
| Sheepmeat exports | 92,683,612 | 95,861,177 | 105,739,392 | | | | | | | | | | 294,284,181 |
| Edible ovine offal | 925,687 | 1,225,789 | 1,776,358 | | | | | | | | | | 3,927,834 |
| Total (sheepmeat + offal) | 93,609,299 | 97,086,966 | 107,515,750 | | | | | | | | | | 298,212,015 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by value, 2018 - 2024



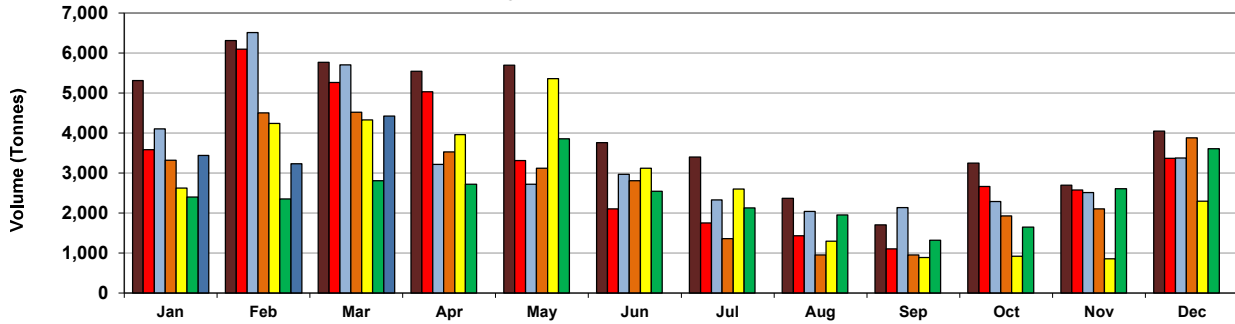
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2018-2024, by volume
(Tonnes)**

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| 2018 | | | | | | | | | | | | | |
| Sheepmeat exports | 5,312 | 6,310 | 5,769 | 5,544 | 5,696 | 3,765 | 3,400 | 2,373 | 1,711 | 3,249 | 2,696 | 4,054 | 49,879 |
| Edible ovine offal | 477 | 692 | 500 | 709 | 717 | 492 | 335 | 279 | 238 | 373 | 348 | 455 | 5,615 |
| Total (sheepmeat + offal) | 5,789 | 7,002 | 6,269 | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 | 49,705 |
| 2019 | | | | | | | | | | | | | |
| Sheepmeat exports | 3,586 | 6,096 | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | 38,309 |
| Edible ovine offal | 936 | 797 | 712 | 566 | 425 | 378 | 341 | 321 | 242 | 289 | 327 | 442 | 5,776 |
| Total (sheepmeat + offal) | 4,522 | 6,893 | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | 44,085 |
| 2020 | | | | | | | | | | | | | |
| Sheepmeat exports | 4,108 | 6,513 | 5,704 | 3,219 | 2,718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | 39,922 |
| Edible ovine offal | 490 | 719 | 669 | 640 | 370 | 386 | 327 | 395 | 197 | 300 | 376 | 635 | 5,504 |
| Total (sheepmeat + offal) | 4,598 | 7,232 | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | 45,426 |
| 2021 | | | | | | | | | | | | | |
| Sheepmeat exports | 3,321 | 4,505 | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952 | 951 | 1,926 | 2,110 | 3,881 | 32,995 |
| Edible ovine offal | 454 | 723 | 732 | 596 | 358 | 390 | 355 | 224 | 223 | 311 | 350 | 552 | 5,268 |
| Total (sheepmeat + offal) | 3,775 | 5,228 | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | 38,263 |
| 2022 | | | | | | | | | | | | | |
| Sheepmeat exports | 2,621 | 4,238 | 4,328 | 3,960 | 5,360 | 3,117 | 2,600 | 1,300 | 886 | 926 | 855 | 2,297 | 32,488 |
| Edible ovine offal | 559 | 734 | 866 | 557 | 776 | 267 | 356 | 214 | 207 | 250 | 323 | 435 | 5,544 |
| Total (sheepmeat + offal) | 3,180 | 4,972 | 5,194 | 4,517 | 6,136 | 3,384 | 2,956 | 1,514 | 1,093 | 1,176 | 1,178 | 2,732 | 38,032 |
| 2023 | | | | | | | | | | | | | |
| Sheepmeat exports | 2,407 | 2,353 | 2,812 | 2,726 | 3,856 | 2,543 | 2,127 | 1,956 | 1,325 | 1,652 | 2,607 | 3,611 | 29,975 |
| Edible ovine offal | 263 | 312 | 584 | 692 | 445 | 370 | 172 | 172 | 135 | 87 | 188 | 353 | 3,773 |
| Total (sheepmeat + offal) | 2,670 | 2,665 | 3,396 | 3,418 | 4,301 | 2,913 | 2,299 | 2,128 | 1,460 | 1,739 | 2,795 | 3,964 | 33,748 |
| 2024 | | | | | | | | | | | | | |
| Sheepmeat exports | 3,444 | 3,234 | 4,424 | | | | | | | | | | 11,102 |
| Edible ovine offal | 433 | 668 | 708 | | | | | | | | | | 1,809 |
| Total (sheepmeat + offal) | 3,877 | 3,902 | 5,132 | | | | | | | | | | 12,911 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by volume, 2018 - 2024**



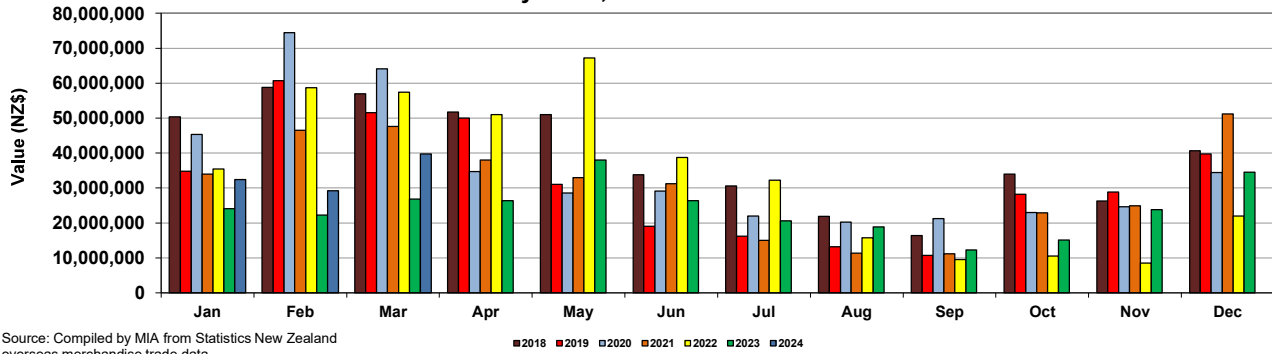
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the UK, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | 30,644,872 | 21,926,236 | 16,387,545 | 33,988,830 | 26,278,002 | 40,628,302 | 472,496,264 |
| Edible ovine offal | 1,451,506 | 2,434,072 | 1,821,501 | 2,426,849 | 2,150,692 | 1,641,703 | 1,097,957 | 985,015 | 692,347 | 1,207,183 | 1,296,495 | 1,579,244 | 18,784,564 |
| Total (sheepmeat + offal) | 51,832,722 | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |
| Beef exports | | | | | | | | | | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | 10,716,261 | 28,162,349 | 28,799,103 | 39,694,027 | 383,813,198 |
| Edible ovine offal | 3,115,290 | 3,080,866 | 3,034,731 | 2,411,953 | 1,782,885 | 1,578,724 | 1,209,723 | 1,138,044 | 1,053,199 | 987,135 | 1,347,764 | 1,766,064 | 22,506,378 |
| Total (sheepmeat + offal) | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091 | 406,319,576 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 45,282,473 | 74,445,783 | 64,116,022 | 34,677,612 | 28,582,332 | 29,102,955 | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362 | 421,876,573 |
| Edible ovine offal | 1,972,411 | 3,206,631 | 2,840,906 | 2,766,336 | 1,474,092 | 1,484,633 | 1,565,014 | 1,778,441 | 751,214 | 1,329,196 | 1,244,503 | 2,350,039 | 22,763,416 |
| Total (sheepmeat + offal) | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401 | 444,639,989 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,967,870 | 46,526,756 | 47,554,931 | 37,990,981 | 32,972,650 | 31,192,473 | 15,038,546 | 11,338,278 | 11,205,821 | 22,888,594 | 24,880,033 | 51,184,336 | 366,741,269 |
| Edible ovine offal | 2,259,585 | 2,532,530 | 2,824,786 | 2,536,709 | 1,712,003 | 2,039,044 | 1,966,964 | 767,157 | 1,136,784 | 1,693,624 | 1,640,173 | 3,112,547 | 24,221,906 |
| Total (sheepmeat + offal) | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883 | 390,963,175 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 38,780,792 | 32,242,826 | 15,755,843 | 9,481,974 | 10,484,724 | 8,468,358 | 21,976,293 | 407,001,769 |
| Edible ovine offal | 3,055,808 | 3,504,424 | 4,493,016 | 2,929,567 | 4,062,967 | 1,810,242 | 2,263,205 | 1,343,189 | 1,015,274 | 1,509,276 | 1,642,893 | 2,901,706 | 30,531,567 |
| Total (sheepmeat + offal) | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 40,591,034 | 34,506,031 | 17,099,032 | 10,497,248 | 11,994,000 | 10,111,251 | 24,877,999 | 437,533,336 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 24,056,219 | 22,289,835 | 26,804,850 | 26,339,894 | 37,988,709 | 26,391,619 | 20,656,191 | 18,887,457 | 12,297,403 | 15,080,904 | 23,797,422 | 34,508,225 | 289,098,728 |
| Edible ovine offal | 1,851,242 | 1,857,146 | 3,102,879 | 4,175,807 | 2,385,239 | 2,697,267 | 1,566,734 | 1,194,032 | 1,109,164 | 778,101 | 1,678,698 | 2,158,823 | 24,555,132 |
| Total (sheepmeat + offal) | 25,907,461 | 24,146,981 | 29,907,729 | 30,515,701 | 40,373,948 | 29,088,886 | 22,222,925 | 20,081,489 | 13,406,567 | 15,859,005 | 25,476,120 | 36,667,048 | 313,653,860 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 32,376,203 | 29,257,544 | 39,732,157 | | | | | | | | | | 101,365,904 |
| Edible ovine offal | 2,105,079 | 3,170,131 | 3,181,415 | | | | | | | | | | 8,456,625 |
| Total (sheepmeat + offal) | 34,481,282 | 32,427,675 | 42,913,572 | | | | | | | | | | 109,822,529 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by value, 2018 - 2024



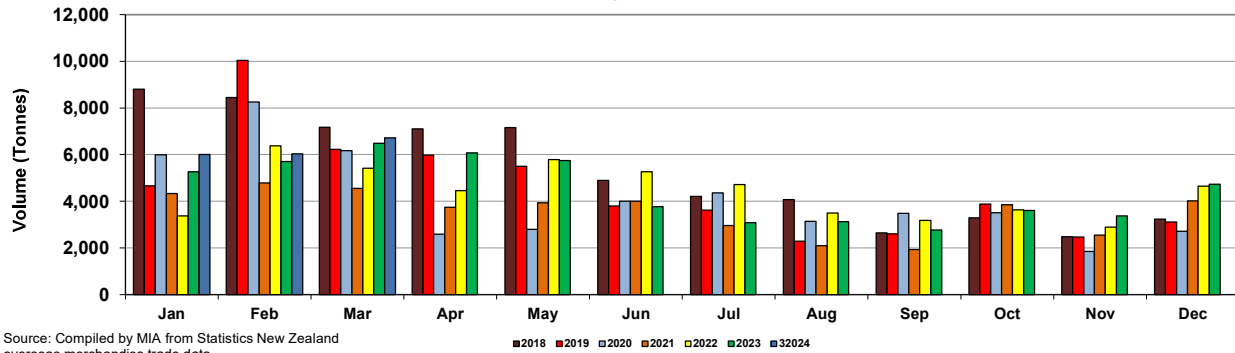
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2018-2024, by volume (Tonnes)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| 2018 | | | | | | | | | | | | | |
| Sheepmeat exports | 8,803 | 8,453 | 7,181 | 7,107 | 7,150 | 4,892 | 4,201 | 4,076 | 2,652 | 3,294 | 2,483 | 3,231 | 63,523 |
| Edible ovine offal | 176 | 109 | 175 | 74 | 113 | 27 | 59 | 10 | 63 | 118 | 136 | 190 | 1,250 |
| Total (sheepmeat + offal) | 8,979 | 8,562 | 7,356 | 7,181 | 7,263 | 4,919 | 4,260 | 4,086 | 2,715 | 3,412 | 2,619 | 3,421 | 55,794 |
| 2019 | | | | | | | | | | | | | |
| Sheepmeat exports | 4,666 | 10,038 | 6,221 | 5,977 | 5,499 | 3,794 | 3,625 | 2,296 | 2,600 | 3,873 | 2,458 | 3,107 | 54,154 |
| Edible ovine offal | 182 | 76 | 178 | 97 | 49 | 48 | 119 | 19 | 43 | 161 | 96 | 257 | 1,325 |
| Total (sheepmeat + offal) | 4,848 | 10,114 | 6,399 | 6,074 | 5,548 | 3,842 | 3,744 | 2,315 | 2,643 | 4,034 | 2,554 | 3,364 | 55,479 |
| 2020 | | | | | | | | | | | | | |
| Sheepmeat exports | 5,991 | 8,252 | 6,166 | 2,589 | 2,803 | 4,000 | 4,363 | 3,137 | 3,490 | 3,514 | 1,854 | 2,704 | 48,863 |
| Edible ovine offal | 179 | 232 | 98 | 16 | 34 | 54 | 44 | 38 | 19 | 161 | 109 | 166 | 1,150 |
| Total (sheepmeat + offal) | 6,170 | 8,484 | 6,264 | 2,605 | 2,837 | 4,054 | 4,407 | 3,175 | 3,509 | 3,675 | 1,963 | 2,870 | 50,013 |
| 2021 | | | | | | | | | | | | | |
| Sheepmeat exports | 4,337 | 4,782 | 4,543 | 3,739 | 3,932 | 4,003 | 2,962 | 2,096 | 1,924 | 3,856 | 2,549 | 4,015 | 42,738 |
| Edible ovine offal | 216 | 221 | 48 | 42 | 107 | 82 | 72 | 58 | 40 | 94 | 133 | 149 | 1,262 |
| Total (sheepmeat + offal) | 4,553 | 5,003 | 4,591 | 3,781 | 4,039 | 4,085 | 3,034 | 2,154 | 1,964 | 3,950 | 2,682 | 4,164 | 44,000 |
| 2022 | | | | | | | | | | | | | |
| Sheepmeat exports | 3,371 | 6,376 | 5,410 | 4,454 | 5,785 | 5,264 | 4,710 | 3,492 | 3,188 | 3,639 | 2,889 | 4,652 | 53,230 |
| Edible ovine offal | 72 | 43 | 165 | 17 | 89 | 34 | 58 | 14 | 198 | 31 | 234 | 204 | 1,159 |
| Total (sheepmeat + offal) | 3,443 | 6,419 | 5,575 | 4,471 | 5,874 | 5,298 | 4,768 | 3,506 | 3,386 | 3,670 | 3,123 | 4,856 | 54,389 |
| 2023 | | | | | | | | | | | | | |
| Sheepmeat exports | 5,261 | 5,709 | 6,483 | 6,084 | 5,746 | 3,765 | 3,082 | 3,130 | 2,762 | 3,607 | 3,365 | 4,733 | 53,727 |
| Edible ovine offal | 76 | 42 | 187 | 108 | 46 | 48 | 33 | 135 | 73 | 84 | 226 | 250 | 1,308 |
| Total (sheepmeat + offal) | 5,337 | 5,751 | 6,670 | 6,192 | 5,792 | 3,813 | 3,115 | 3,265 | 2,835 | 3,691 | 3,591 | 4,983 | 55,035 |
| 2024 | | | | | | | | | | | | | |
| Sheepmeat exports | 6,003 | 6,031 | 6,725 | | | | | | | | | | 18,759 |
| Edible ovine offal | 137 | 241 | 143 | | | | | | | | | | 521 |
| Total (sheepmeat + offal) | 6,140 | 6,272 | 6,868 | | | | | | | | | | 19,280 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by volume, 2018 - 2024



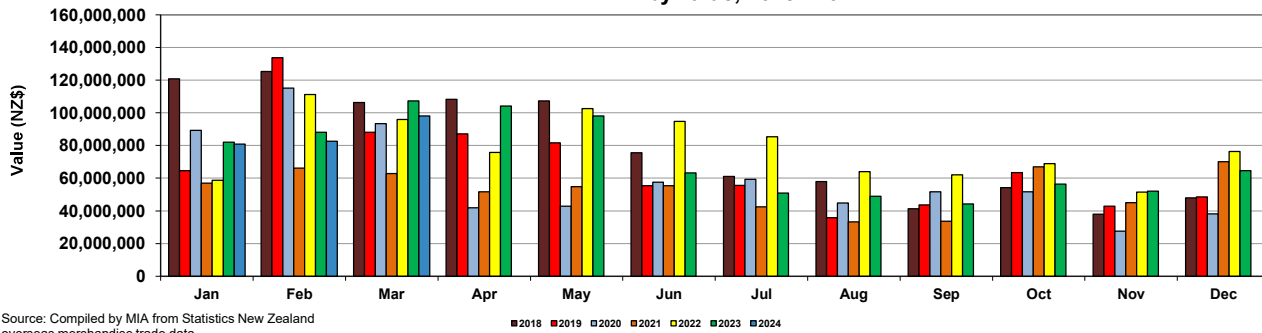
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 120,804,927 | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal | 439,381 | 439,748 | 607,705 | 221,892 | 738,213 | 88,769 | 430,359 | 71,462 | 297,895 | 296,108 | 285,470 | 556,628 | 4,473,630 |
| Total (sheepmeat + offal) | 125,824,422 | 134,086,963 | 106,884,737 | 108,551,865 | 108,066,223 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 64,627,615 | 133,782,052 | 88,078,908 | 87,148,272 | 81,758,943 | 55,407,764 | 55,654,803 | 35,806,181 | 43,656,634 | 63,386,870 | 42,824,017 | 48,649,463 | 800,781,522 |
| Edible ovine offal | 566,490 | 304,911 | 540,663 | 397,317 | 202,731 | 233,668 | 303,631 | 142,674 | 219,491 | 402,242 | 330,132 | 775,039 | 4,418,989 |
| Total (sheepmeat + offal) | 65,194,105 | 134,086,963 | 88,619,571 | 87,545,589 | 81,961,674 | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 89,382,122 | 115,131,060 | 93,358,902 | 41,901,582 | 42,836,028 | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal | 453,127 | 876,908 | 350,712 | 131,004 | 105,328 | 139,319 | 208,464 | 134,405 | 123,879 | 632,464 | 291,062 | 446,548 | 3,893,220 |
| Total (sheepmeat + offal) | 89,835,249 | 116,007,968 | 93,709,614 | 42,032,586 | 42,941,356 | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 56,933,432 | 66,170,330 | 62,804,042 | 51,685,872 | 54,746,862 | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal | 684,580 | 578,540 | 180,856 | 153,724 | 523,936 | 182,581 | 276,856 | 174,664 | 173,645 | 281,472 | 349,831 | 399,706 | 3,960,391 |
| Total (sheepmeat + offal) | 57,618,012 | 66,748,870 | 62,984,898 | 51,839,596 | 55,270,798 | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 58,826,029 | 111,372,754 | 95,900,265 | 75,771,166 | 102,530,278 | 94,815,708 | 85,377,921 | 63,950,350 | 62,187,510 | 69,065,331 | 51,612,125 | 76,311,210 | 947,720,647 |
| Edible ovine offal | 198,696 | 214,313 | 530,371 | 96,057 | 415,896 | 167,971 | 213,028 | 128,646 | 617,598 | 172,101 | 761,092 | 833,037 | 4,348,806 |
| Total (sheepmeat + offal) | 59,024,725 | 111,587,067 | 96,430,636 | 75,867,223 | 102,946,174 | 94,983,679 | 85,590,949 | 64,078,996 | 62,805,108 | 69,237,432 | 52,373,217 | 77,144,247 | 952,069,453 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 82,005,623 | 88,153,011 | 107,357,692 | 104,174,326 | 98,154,760 | 63,245,108 | 50,835,995 | 49,043,527 | 44,337,033 | 56,482,136 | 52,127,600 | 64,657,131 | 860,573,942 |
| Edible ovine offal | 291,013 | 227,093 | 681,295 | 405,491 | 281,897 | 493,084 | 201,247 | 589,077 | 319,564 | 646,599 | 987,047 | 1,213,023 | 6,336,430 |
| Total (sheepmeat + offal) | 82,296,636 | 88,380,104 | 108,038,987 | 104,579,817 | 98,436,657 | 63,738,192 | 51,037,242 | 49,632,604 | 44,656,597 | 57,128,735 | 53,114,647 | 65,870,154 | 866,910,372 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 81,017,566 | 82,708,006 | 98,136,054 | | | | | | | | | | 261,861,626 |
| Edible ovine offal | 812,583 | 1,373,064 | 887,269 | | | | | | | | | | 3,072,916 |
| Total (sheepmeat + offal) | 81,830,149 | 84,081,070 | 99,023,323 | | | | | | | | | | 264,934,542 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2018 - 2024



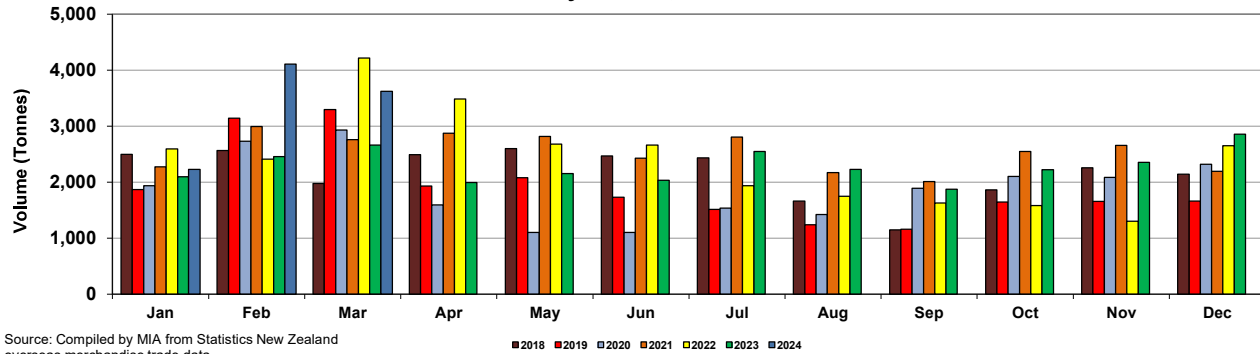
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141 | 26,100 |
| Edible ovine offal | 424 | 830 | 451 | 502 | 271 | 230 | 145 | 79 | 41 | 22 | 132 | 137 | 3,264 |
| Total (sheepmeat + offal) | 2,924 | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 | 26,440 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663 | 22,904 |
| Edible ovine offal | 214 | 527 | 717 | 597 | 690 | 414 | 267 | 149 | 123 | 205 | 97 | 83 | 4,083 |
| Total (sheepmeat + offal) | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| Edible ovine offal | 118 | 406 | 451 | 373 | 219 | 223 | 308 | 340 | 391 | 199 | 116 | 240 | 3,384 |
| Total (sheepmeat + offal) | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194 | 30,518 |
| Edible ovine offal | 184 | 312 | 406 | 351 | 143 | 329 | 409 | 151 | 196 | 203 | 317 | 110 | 3,111 |
| Total (sheepmeat + offal) | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304 | 33,629 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,664 | 1,937 | 1,746 | 1,627 | 1,581 | 1,303 | 2,651 | 28,888 |
| Edible ovine offal | 316 | 91 | 487 | 164 | 442 | 282 | 273 | 193 | 94 | 141 | 269 | 112 | 2,864 |
| Total (sheepmeat + offal) | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,946 | 2,210 | 1,939 | 1,721 | 1,722 | 1,572 | 2,763 | 31,752 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,096 | 2,455 | 2,664 | 1,991 | 2,151 | 2,033 | 2,546 | 2,230 | 1,877 | 2,220 | 2,353 | 2,855 | 27,471 |
| Edible ovine offal | 261 | 265 | 257 | 299 | 153 | 274 | 138 | 165 | 95 | 124 | 159 | 52 | 2,242 |
| Total (sheepmeat + offal) | 2,357 | 2,720 | 2,921 | 2,290 | 2,304 | 2,307 | 2,684 | 2,395 | 1,972 | 2,344 | 2,512 | 2,907 | 29,713 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,228 | 4,109 | 3,621 | | | | | | | | | | 9,958 |
| Edible ovine offal | 75 | 202 | 219 | | | | | | | | | | 496 |
| Total (sheepmeat + offal) | 2,303 | 4,311 | 3,840 | | | | | | | | | | 10,454 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2018 - 2024**



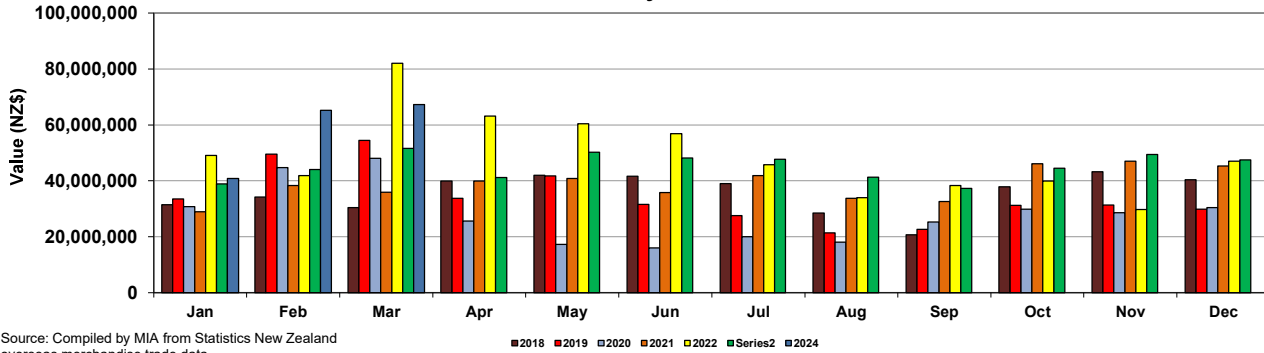
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the United States, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 31,480,087 | 34,162,857 | 30,436,272 | 39,901,161 | 41,934,730 | 41,696,983 | 39,016,460 | 28,488,135 | 20,733,587 | 37,917,762 | 43,227,422 | 40,367,591 | 429,363,047 |
| Edible ovine offal | 917,604 | 1,406,740 | 753,822 | 987,939 | 627,424 | 621,848 | 282,800 | 211,311 | 188,300 | 85,028 | 375,494 | 288,457 | 6,746,767 |
| Total (sheepmeat + offal) | 32,397,691 | 35,569,597 | 31,190,094 | 40,889,100 | 42,562,154 | 42,318,831 | 39,299,260 | 28,699,446 | 20,921,887 | 38,002,790 | 43,602,916 | 40,656,048 | 403,712,123 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,524,677 | 49,563,613 | 54,509,918 | 33,700,315 | 41,728,686 | 31,606,071 | 27,581,438 | 21,395,409 | 22,634,173 | 31,220,319 | 31,362,160 | 29,906,558 | 408,733,337 |
| Edible ovine offal | 434,679 | 1,093,941 | 1,418,833 | 1,140,987 | 1,357,608 | 802,365 | 598,125 | 415,046 | 401,907 | 570,290 | 314,161 | 252,931 | 8,800,873 |
| Total (sheepmeat + offal) | 33,959,356 | 50,657,554 | 55,928,751 | 34,841,302 | 43,086,294 | 32,408,436 | 28,179,563 | 21,810,455 | 23,036,080 | 31,790,609 | 31,676,321 | 30,159,489 | 417,534,210 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,830,470 | 44,760,001 | 48,091,733 | 25,635,763 | 17,270,297 | 15,990,021 | 20,065,622 | 18,093,002 | 25,201,138 | 29,820,309 | 28,600,418 | 30,406,274 | 334,765,048 |
| Edible ovine offal | 288,561 | 1,097,694 | 1,245,389 | 778,234 | 495,010 | 407,269 | 636,331 | 754,538 | 741,368 | 409,921 | 392,711 | 744,563 | 7,991,589 |
| Total (sheepmeat + offal) | 31,119,031 | 45,857,695 | 49,337,122 | 26,413,997 | 17,765,307 | 16,397,290 | 20,701,953 | 18,847,540 | 25,942,506 | 30,230,230 | 28,993,129 | 31,150,837 | 342,756,637 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 28,948,986 | 38,371,882 | 35,964,056 | 39,988,035 | 40,909,573 | 35,801,718 | 41,894,023 | 33,720,858 | 32,616,064 | 46,166,856 | 47,077,882 | 45,307,607 | 466,767,540 |
| Edible ovine offal | 520,614 | 941,687 | 1,056,469 | 1,103,886 | 483,852 | 825,847 | 994,443 | 480,696 | 451,859 | 517,893 | 801,468 | 363,885 | 8,542,599 |
| Total (sheepmeat + offal) | 29,469,600 | 39,313,569 | 37,020,525 | 41,091,921 | 41,393,425 | 36,627,565 | 42,888,466 | 34,201,554 | 33,067,923 | 46,684,749 | 47,879,350 | 45,671,492 | 475,310,139 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 49,035,958 | 41,815,384 | 82,010,912 | 63,187,098 | 60,396,372 | 56,880,568 | 45,823,213 | 33,928,755 | 38,282,911 | 39,933,595 | 29,777,028 | 46,978,595 | 588,050,389 |
| Edible ovine offal | 843,175 | 273,812 | 1,451,871 | 424,438 | 1,351,983 | 1,086,414 | 943,537 | 786,763 | 498,644 | 514,893 | 966,395 | 436,353 | 9,578,278 |
| Total (sheepmeat + offal) | 49,879,133 | 42,089,196 | 83,462,783 | 63,611,536 | 61,748,355 | 57,966,982 | 46,766,750 | 34,715,518 | 38,781,555 | 40,448,488 | 30,743,423 | 47,414,948 | 597,628,667 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 38,907,844 | 44,006,852 | 51,627,576 | 41,134,077 | 50,170,463 | 48,162,936 | 47,673,452 | 41,264,072 | 37,226,937 | 44,537,194 | 49,423,073 | 47,496,244 | 541,630,720 |
| Edible ovine offal | 1,260,177 | 1,206,653 | 1,271,973 | 1,511,996 | 509,894 | 1,105,423 | 434,441 | 603,230 | 271,504 | 402,326 | 457,345 | 311,880 | 9,346,842 |
| Total (sheepmeat + offal) | 40,168,021 | 45,213,505 | 52,899,549 | 42,646,073 | 50,680,357 | 49,268,359 | 48,107,893 | 41,867,302 | 37,498,441 | 44,939,520 | 49,880,418 | 47,808,124 | 550,977,562 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 40,845,620 | 65,225,989 | 67,228,509 | | | | | | | | | | 173,300,118 |
| Edible ovine offal | 222,203 | 824,149 | 859,310 | | | | | | | | | | 1,905,662 |
| Total (sheepmeat + offal) | 41,067,823 | 66,050,138 | 68,087,819 | | | | | | | | | | 175,205,780 |

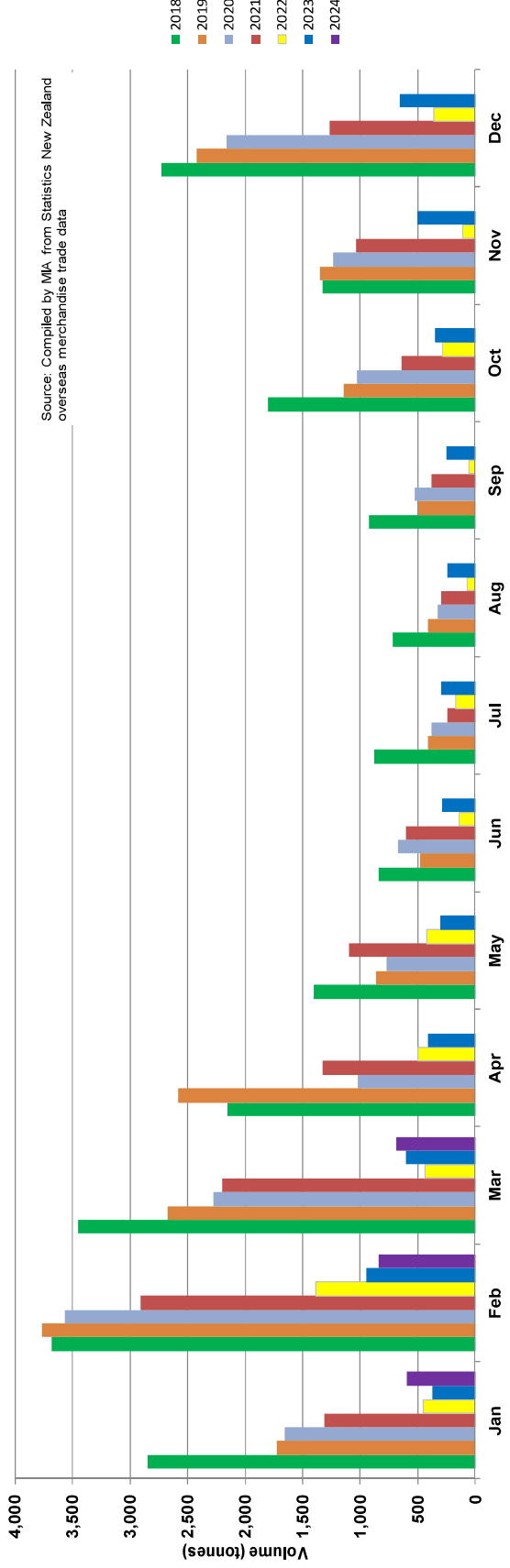
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the United States, by value, 2018 - 2024

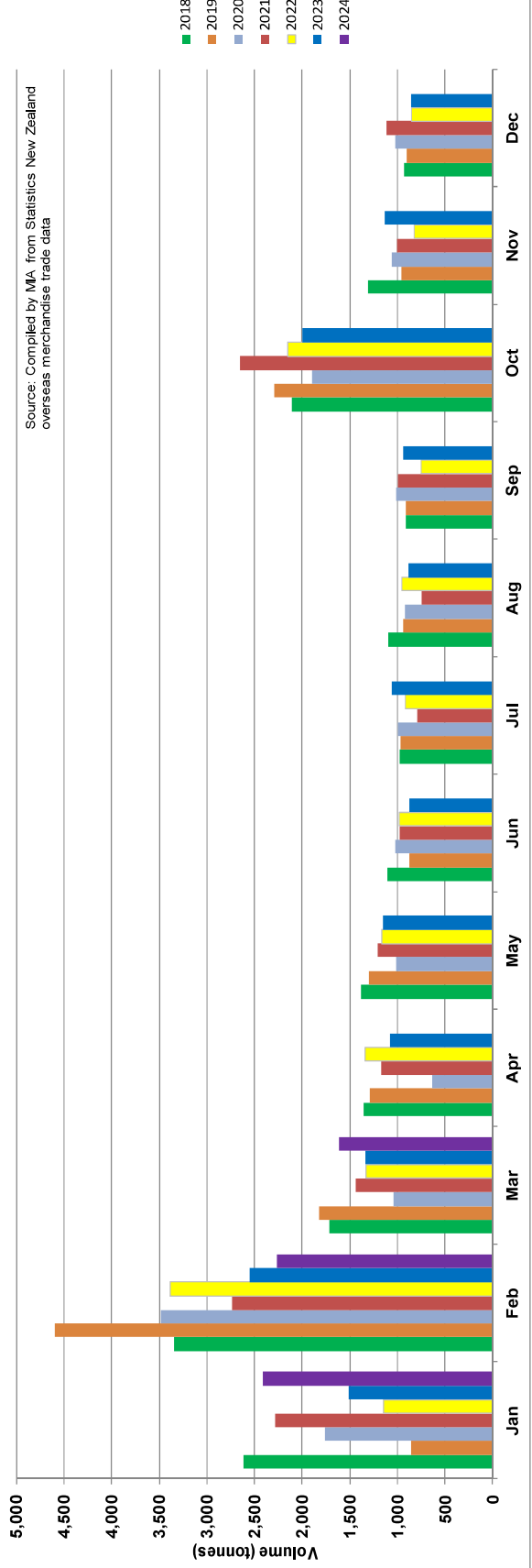


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

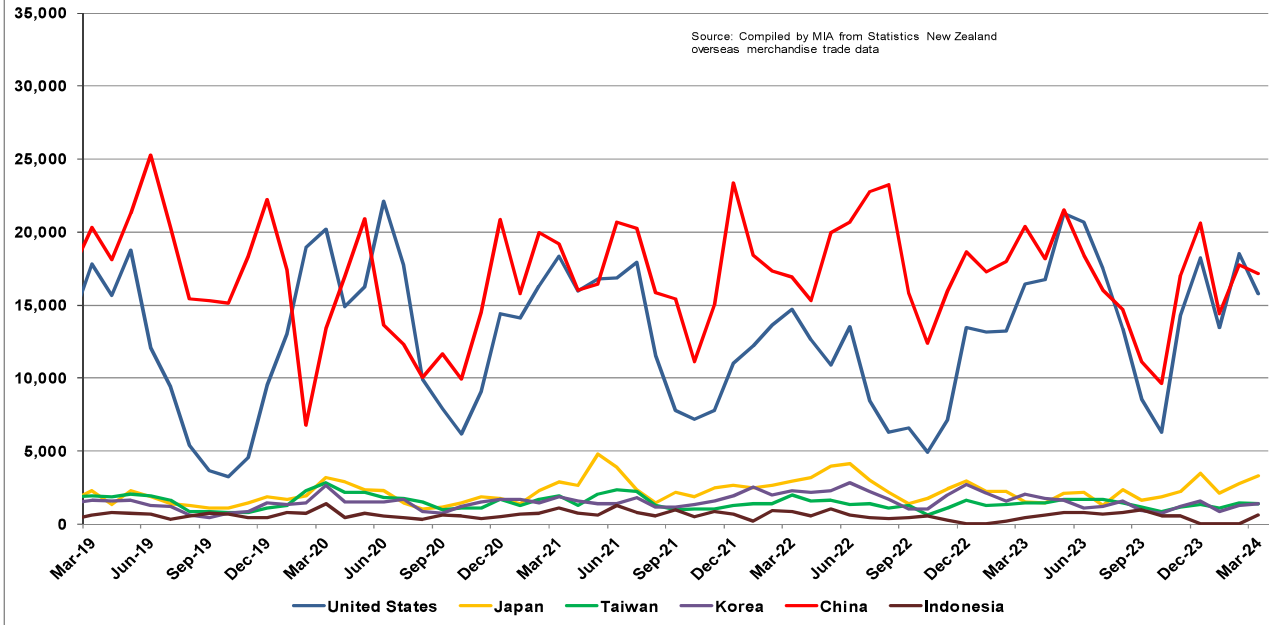
Monthly chilled lamb exports to the UK by volume (tonnes)



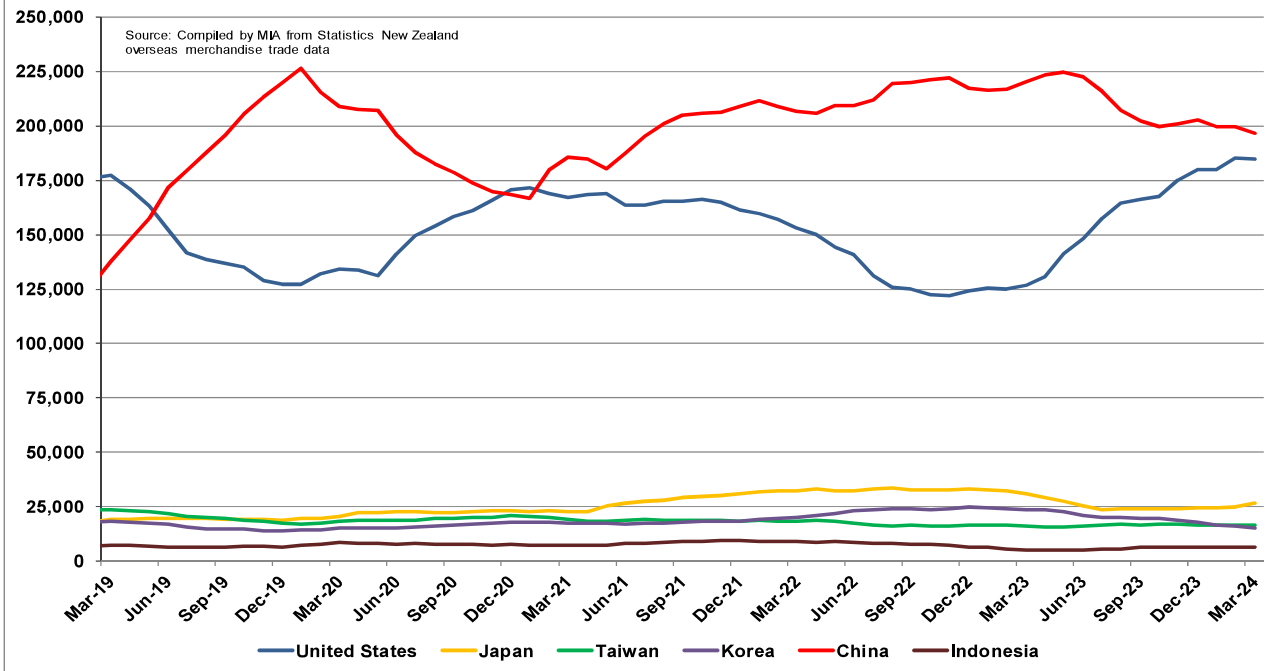
Monthly chilled lamb exports to EU (excluding UK) by volume (tonnes)



Monthly beef exports to selected markets by volume (tonnes)



Beef exports to selected markets - rolling 12 month volume (tonnes)

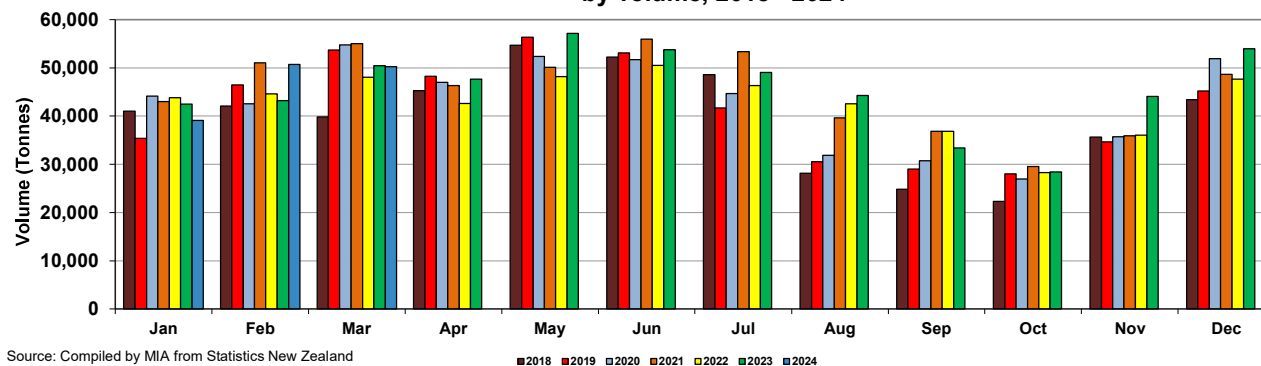


**Monthly exports of beef and edible offal to all market, 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,689 | 38,451 | 36,195 | 41,278 | 50,034 | 46,983 | 44,375 | 25,426 | 22,518 | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal | 3,336 | 3,632 | 3,650 | 3,983 | 4,666 | 5,233 | 4,205 | 2,734 | 2,317 | 2,175 | 3,232 | 3,724 | 42,885 |
| Total (beef + offal) | 41,025 | 42,082 | 39,845 | 45,261 | 54,700 | 52,217 | 48,580 | 28,160 | 24,834 | 22,346 | 35,680 | 43,379 | 478,109 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 32,596 | 42,368 | 48,874 | 44,103 | 51,713 | 48,674 | 38,094 | 28,119 | 26,378 | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal | 2,803 | 4,148 | 4,836 | 4,208 | 4,670 | 4,452 | 3,616 | 2,438 | 2,629 | 2,358 | 2,965 | 3,768 | 42,892 |
| Total (beef + offal) | 35,398 | 46,516 | 53,710 | 48,311 | 56,383 | 53,125 | 41,710 | 30,557 | 29,007 | 28,007 | 34,620 | 45,239 | 502,585 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,354 | 38,611 | 50,284 | 43,496 | 48,701 | 47,394 | 40,574 | 29,126 | 28,099 | 24,551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal | 3,781 | 3,950 | 4,449 | 3,487 | 3,686 | 4,343 | 4,109 | 2,704 | 2,663 | 2,459 | 2,751 | 4,332 | 42,714 |
| Total (beef + offal) | 44,135 | 42,561 | 54,733 | 46,983 | 52,387 | 51,737 | 44,683 | 31,829 | 30,762 | 27,011 | 35,728 | 51,926 | 514,475 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 39,446 | 47,532 | 50,198 | 42,959 | 46,162 | 51,455 | 49,370 | 36,153 | 33,763 | 27,322 | 33,278 | 44,900 | 502,538 |
| Edible beef offal | 3,578 | 3,497 | 4,861 | 3,387 | 3,966 | 4,475 | 4,034 | 3,481 | 3,051 | 2,250 | 2,626 | 3,746 | 42,952 |
| Total (beef + offal) | 43,024 | 51,029 | 55,059 | 46,346 | 50,128 | 55,930 | 53,404 | 39,634 | 36,815 | 29,571 | 35,904 | 48,646 | 545,491 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,716 | 41,690 | 44,448 | 39,527 | 44,640 | 47,052 | 42,906 | 39,829 | 33,719 | 26,412 | 33,237 | 44,700 | 478,877 |
| Edible beef offal | 3,072 | 2,932 | 3,659 | 3,129 | 3,547 | 3,475 | 3,454 | 2,716 | 3,100 | 1,877 | 2,800 | 2,940 | 36,701 |
| Total (beef + offal) | 43,787 | 44,622 | 48,106 | 42,656 | 48,187 | 50,527 | 46,360 | 42,545 | 36,819 | 28,289 | 36,037 | 47,640 | 515,577 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,070 | 40,218 | 46,594 | 44,161 | 52,786 | 50,168 | 45,003 | 41,114 | 31,097 | 26,320 | 41,226 | 50,464 | 509,221 |
| Edible beef offal | 2,437 | 3,009 | 3,863 | 3,523 | 4,395 | 3,621 | 4,050 | 3,215 | 2,308 | 2,089 | 2,904 | 3,490 | 38,904 |
| Total (beef + offal) | 42,507 | 43,227 | 50,457 | 47,684 | 57,181 | 53,789 | 49,053 | 44,329 | 33,405 | 28,409 | 44,130 | 53,954 | 548,125 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 36,520 | 47,165 | 45,690 | | | | | | | | | | 129,375 |
| Edible beef offal | 2,586 | 3,542 | 4,556 | | | | | | | | | | 10,684 |
| Total (beef + offal) | 39,106 | 50,707 | 50,246 | | | | | | | | | | 140,059 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,
by volume, 2018 - 2024**



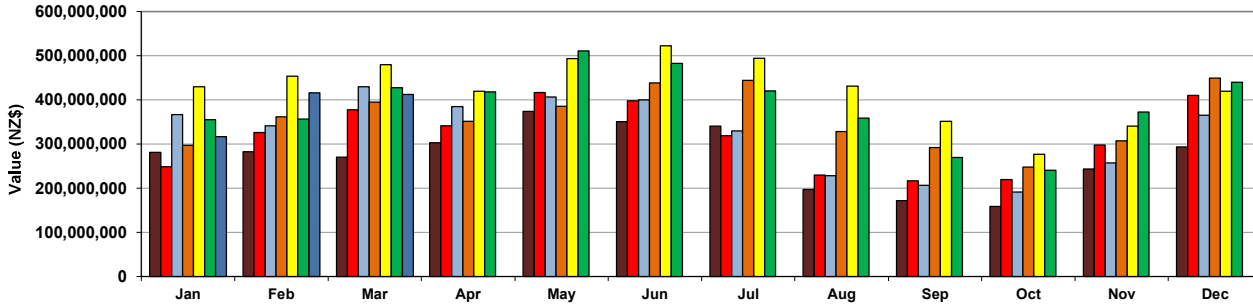
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to all markets, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 267,322,660 | 268,222,846 | 256,618,700 | 286,651,648 | 354,498,570 | 329,389,742 | 321,901,011 | 186,250,449 | 161,966,946 | 149,981,708 | 230,726,630 | 277,899,515 | 3,091,430,425 |
| Edible beef offal | 13,654,526 | 14,436,421 | 13,686,151 | 16,260,946 | 19,262,660 | 21,286,804 | 18,137,564 | 10,686,006 | 9,652,923 | 8,541,825 | 12,887,317 | 15,313,758 | 173,806,901 |
| Total (beef + offal) | 280,977,186 | 282,659,267 | 270,304,851 | 302,912,594 | 373,761,230 | 350,676,546 | 340,038,575 | 196,936,455 | 171,619,869 | 158,523,533 | 243,613,947 | 293,213,273 | 3,265,237,326 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 236,471,903 | 309,349,292 | 357,158,824 | 322,467,778 | 394,146,119 | 375,779,958 | 300,448,755 | 218,279,066 | 204,210,023 | 209,054,663 | 282,411,128 | 390,175,898 | 3,599,953,407 |
| Edible beef offal | 11,820,051 | 16,409,493 | 20,753,683 | 18,828,036 | 22,760,385 | 22,320,612 | 18,117,246 | 11,739,363 | 12,151,756 | 10,649,496 | 15,295,435 | 19,865,879 | 200,711,435 |
| Total (beef + offal) | 248,291,954 | 325,758,785 | 377,912,507 | 341,295,814 | 416,906,504 | 398,100,570 | 318,566,001 | 230,018,429 | 216,361,779 | 219,704,159 | 297,706,563 | 410,041,777 | 3,800,664,842 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 348,639,777 | 322,462,478 | 405,384,765 | 364,063,579 | 386,313,674 | 379,403,918 | 310,441,506 | 215,683,414 | 195,980,215 | 179,827,550 | 244,167,266 | 344,164,129 | 3,696,532,271 |
| Edible beef offal | 17,999,598 | 19,098,898 | 24,271,546 | 20,307,181 | 20,590,167 | 20,111,250 | 19,060,673 | 12,230,113 | 10,259,446 | 11,234,548 | 12,848,080 | 20,862,703 | 208,874,203 |
| Total (beef + offal) | 366,639,375 | 341,561,376 | 429,656,311 | 384,370,760 | 406,903,841 | 399,515,168 | 329,502,179 | 227,913,527 | 206,239,661 | 191,062,098 | 257,015,346 | 365,026,832 | 3,905,406,474 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 280,071,248 | 343,005,861 | 368,776,335 | 331,837,913 | 361,489,214 | 411,064,039 | 414,119,684 | 305,064,553 | 270,059,858 | 230,251,902 | 288,457,258 | 427,623,777 | 4,031,821,642 |
| Edible beef offal | 16,991,941 | 18,380,055 | 25,760,490 | 19,461,351 | 24,255,869 | 27,153,113 | 29,756,056 | 23,119,299 | 22,033,581 | 17,086,845 | 18,715,440 | 21,824,945 | 264,538,985 |
| Total (beef + offal) | 297,063,189 | 361,385,916 | 394,536,825 | 351,299,264 | 385,745,083 | 438,217,152 | 443,875,740 | 328,183,852 | 292,093,439 | 247,338,747 | 307,172,698 | 449,448,722 | 4,296,360,627 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 404,357,551 | 433,183,069 | 451,569,597 | 395,008,012 | 467,142,561 | 493,728,528 | 464,918,503 | 408,572,085 | 329,174,627 | 263,263,684 | 321,810,941 | 397,539,668 | 4,830,268,826 |
| Edible beef offal | 25,225,486 | 20,211,519 | 28,266,523 | 24,184,167 | 26,355,242 | 28,514,063 | 29,234,585 | 22,640,124 | 22,105,835 | 13,305,958 | 18,715,372 | 21,826,154 | 280,585,028 |
| Total (beef + offal) | 429,583,037 | 453,394,588 | 479,836,120 | 419,192,179 | 493,497,803 | 522,242,591 | 494,153,088 | 431,212,209 | 351,280,462 | 276,569,642 | 340,526,313 | 419,365,822 | 5,110,853,854 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 340,100,951 | 337,115,305 | 402,388,437 | 395,077,765 | 481,870,727 | 455,076,048 | 392,564,436 | 337,427,870 | 256,055,957 | 227,071,392 | 354,155,802 | 417,048,608 | 4,395,953,298 |
| Edible beef offal | 15,131,033 | 19,293,027 | 25,011,246 | 23,110,720 | 29,144,536 | 27,327,606 | 28,010,511 | 21,504,785 | 13,562,536 | 13,332,723 | 17,994,060 | 22,648,805 | 256,071,588 |
| Total (beef + offal) | 355,231,984 | 356,408,332 | 427,399,683 | 418,188,485 | 511,015,263 | 482,403,654 | 420,574,947 | 358,932,655 | 269,618,493 | 240,404,115 | 372,149,862 | 439,697,413 | 4,652,024,886 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 300,788,994 | 395,404,528 | 385,906,713 | | | | | | | | | | 1,082,100,235 |
| Edible beef offal | 15,835,038 | 20,683,588 | 26,843,877 | | | | | | | | | | 63,362,503 |
| Total (beef + offal) | 316,624,032 | 416,088,116 | 412,750,590 | | | | | | | | | | 1,145,462,738 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to all markets, by value, 2018 - 2024



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

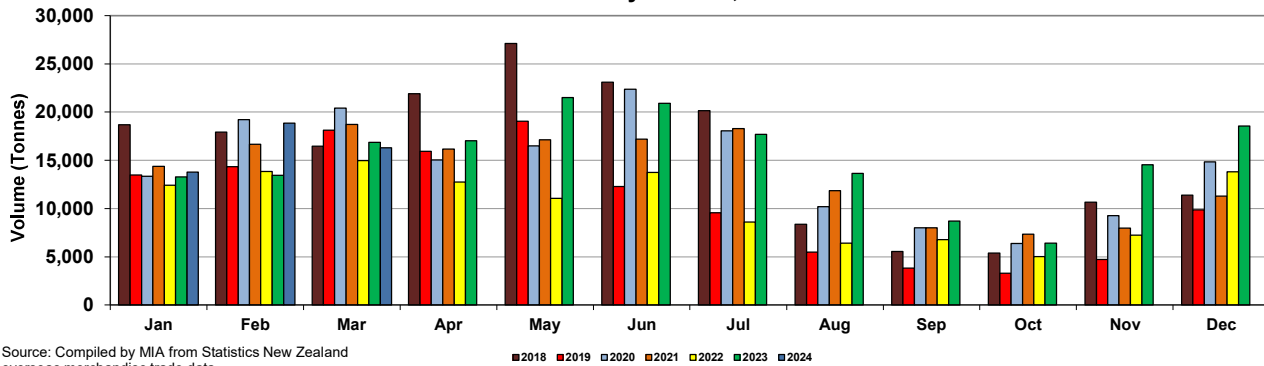
■ 2018 ■ 2019 ■ 2020 ■ 2022 ■ 2023 ■ 2024

**Monthly exports of beef and edible offal to the United States, 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|--------|--------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307 | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal | 165 | 170 | 141 | 90 | 195 | 156 | 221 | 54 | 146 | 66 | 262 | 245 | 1,911 |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361 | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376 | 5,369 | 3,690 | 3,242 | 4,533 | 9,496 | 127,408 |
| Edible beef offal | 205 | 242 | 326 | 254 | 299 | 230 | 205 | 133 | 142 | 61 | 196 | 357 | 2,650 |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581 | 5,502 | 3,832 | 3,303 | 4,729 | 9,853 | 130,058 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940 | 7,894 | 6,181 | 9,096 | 14,402 | 170,723 |
| Edible beef offal | 284 | 233 | 247 | 139 | 260 | 255 | 309 | 245 | 110 | 199 | 153 | 434 | 2,868 |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249 | 14,836 | 173,591 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795 | 11,012 | 161,647 |
| Edible beef offal | 254 | 329 | 358 | 210 | 344 | 350 | 365 | 297 | 215 | 166 | 183 | 282 | 3,353 |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978 | 11,294 | 165,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,525 | 8,433 | 6,264 | 6,581 | 4,918 | 7,099 | 13,471 | 124,327 |
| Edible beef offal | 236 | 208 | 298 | 138 | 152 | 221 | 164 | 156 | 187 | 120 | 143 | 336 | 2,359 |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 13,746 | 8,597 | 6,420 | 6,768 | 5,038 | 7,242 | 13,807 | 126,686 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,141 | 13,194 | 16,447 | 16,764 | 21,263 | 20,673 | 17,513 | 13,411 | 8,587 | 6,277 | 14,285 | 18,209 | 179,764 |
| Edible beef offal | 157 | 245 | 409 | 249 | 242 | 234 | 178 | 224 | 131 | 138 | 255 | 361 | 2,823 |
| Total (beef + offal) | 13,298 | 13,439 | 16,856 | 17,013 | 21,505 | 20,907 | 17,691 | 13,635 | 8,718 | 6,415 | 14,540 | 18,570 | 182,587 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,460 | 18,507 | 15,763 | | | | | | | | | | 47,730 |
| Edible beef offal | 321 | 354 | 541 | | | | | | | | | | 1,216 |
| Total (beef + offal) | 13,781 | 18,861 | 16,304 | | | | | | | | | | 48,946 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2018 - 2024**



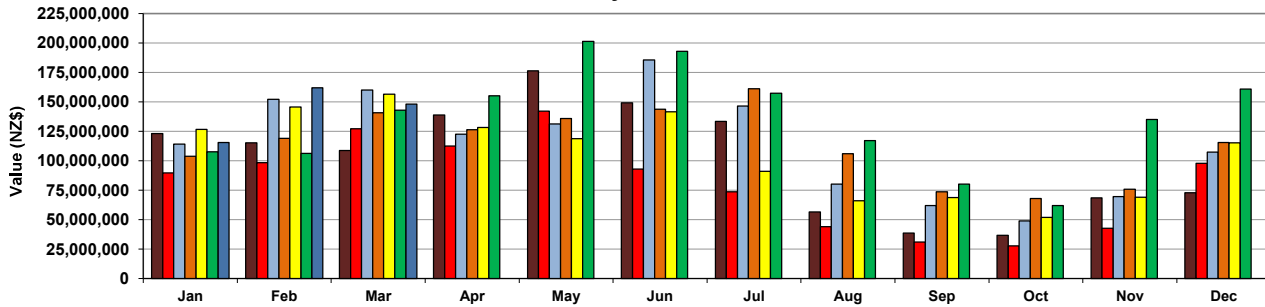
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,737,698 | 113,430,953 | 107,699,139 | 137,893,978 | 175,178,273 | 147,648,625 | 131,286,228 | 55,996,771 | 37,404,094 | 35,872,799 | 66,288,777 | 70,473,261 | 1,200,910,596 |
| Edible beef offal | 1,334,483 | 1,636,946 | 1,153,152 | 823,111 | 1,140,644 | 1,455,283 | 2,113,605 | 519,944 | 1,238,766 | 675,154 | 2,108,165 | 2,319,062 | 16,518,315 |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291 | 138,717,089 | 176,318,917 | 149,103,908 | 133,399,833 | 56,516,715 | 38,642,860 | 36,547,953 | 68,396,942 | 72,792,323 | 1,217,428,911 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 87,762,755 | 95,765,717 | 124,028,614 | 110,304,637 | 139,462,357 | 91,082,052 | 72,203,966 | 42,891,007 | 29,734,456 | 27,153,216 | 40,971,607 | 93,975,216 | 955,335,600 |
| Edible beef offal | 2,005,336 | 2,417,955 | 3,152,754 | 2,348,475 | 2,624,962 | 1,925,295 | 1,571,128 | 1,048,631 | 1,201,435 | 593,566 | 1,680,837 | 3,819,939 | 24,390,313 |
| Total (beef + offal) | 89,768,091 | 98,183,672 | 127,181,368 | 112,653,112 | 142,087,319 | 93,007,347 | 73,775,094 | 43,939,638 | 30,935,891 | 27,746,782 | 42,652,444 | 97,795,155 | 979,725,913 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 111,677,091 | 150,205,152 | 157,657,008 | 121,273,777 | 129,170,226 | 183,494,978 | 144,249,012 | 77,882,891 | 60,950,594 | 47,026,918 | 67,809,100 | 103,167,068 | 1,354,563,815 |
| Edible beef offal | 2,442,346 | 2,094,102 | 2,346,588 | 1,192,562 | 2,076,104 | 2,004,001 | 2,287,079 | 2,140,106 | 1,010,803 | 1,715,698 | 1,739,097 | 4,189,107 | 25,237,593 |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596 | 122,466,339 | 131,246,330 | 185,498,979 | 146,536,091 | 80,022,997 | 61,961,397 | 48,742,616 | 69,548,197 | 107,356,175 | 1,379,801,408 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 101,547,961 | 115,470,226 | 136,724,273 | 123,672,811 | 132,106,819 | 139,848,891 | 156,665,660 | 102,293,157 | 70,134,346 | 65,396,695 | 73,055,958 | 110,265,957 | 1,327,182,754 |
| Edible beef offal | 2,175,615 | 3,418,878 | 3,887,172 | 2,529,319 | 3,872,777 | 3,861,733 | 4,536,838 | 3,724,920 | 3,379,441 | 2,478,091 | 2,666,752 | 5,116,754 | 41,648,290 |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445 | 126,202,130 | 135,979,596 | 143,710,624 | 161,202,498 | 106,018,077 | 73,513,787 | 67,874,786 | 75,722,710 | 115,382,711 | 1,368,831,044 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 122,995,693 | 142,571,152 | 152,822,670 | 126,466,620 | 116,852,820 | 139,609,687 | 89,272,931 | 64,370,193 | 66,608,788 | 50,364,470 | 67,630,718 | 111,451,645 | 1,251,017,387 |
| Edible beef offal | 3,551,463 | 2,995,200 | 3,628,366 | 1,683,631 | 1,715,047 | 2,106,743 | 1,818,503 | 1,537,502 | 2,188,411 | 1,441,497 | 1,449,854 | 3,727,184 | 27,843,401 |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036 | 128,150,251 | 118,567,867 | 141,716,430 | 91,091,434 | 65,907,695 | 68,797,199 | 51,805,967 | 69,080,572 | 115,178,829 | 1,278,860,788 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 106,472,266 | 104,365,508 | 139,401,612 | 152,814,414 | 198,960,562 | 190,719,229 | 155,270,087 | 114,843,915 | 78,528,110 | 60,242,426 | 132,078,538 | 156,951,927 | 1,590,648,594 |
| Edible beef offal | 1,046,250 | 1,965,505 | 3,419,374 | 2,196,433 | 2,330,689 | 2,280,407 | 1,946,952 | 2,321,706 | 1,523,473 | 1,703,854 | 2,904,053 | 3,778,896 | 27,417,592 |
| Total (beef + offal) | 107,518,516 | 106,331,013 | 142,820,986 | 155,010,847 | 201,291,251 | 192,999,636 | 157,217,039 | 117,165,621 | 80,051,583 | 61,946,280 | 134,982,591 | 160,730,823 | 1,618,066,186 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 112,130,557 | 159,064,085 | 142,851,057 | | | | | | | | | | 414,045,699 |
| Edible beef offal | 3,321,929 | 3,016,201 | 5,145,584 | | | | | | | | | | 11,483,714 |
| Total (beef + offal) | 115,452,486 | 162,080,286 | 147,996,641 | | | | | | | | | | 425,529,413 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States, by value, 2018 - 2024



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

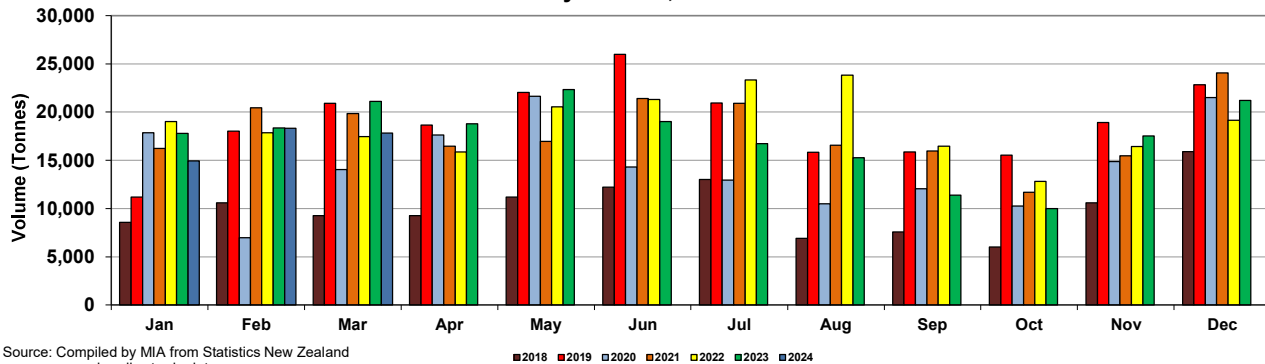
■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023 ■ 2024

**Monthly, exports of beef and edible offal to China, 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,278 | 10,028 | 8,865 | 8,827 | 10,772 | 11,569 | 12,408 | 6,707 | 7,379 | 5,675 | 10,157 | 15,387 | 116,052 |
| Edible beef offal | 305 | 567 | 417 | 439 | 441 | 657 | 613 | 223 | 198 | 338 | 433 | 521 | 5,152 |
| Total (beef + offal) | 8,583 | 10,595 | 9,282 | 9,266 | 11,213 | 12,226 | 13,021 | 6,930 | 7,577 | 6,013 | 10,590 | 15,908 | 121,204 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal | 338 | 530 | 604 | 571 | 792 | 701 | 661 | 396 | 577 | 407 | 587 | 643 | 6,807 |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,374 | 6,746 | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10,079 | 11,669 | 9,925 | 14,506 | 20,877 | 168,461 |
| Edible beef offal | 482 | 246 | 631 | 633 | 723 | 666 | 608 | 403 | 388 | 336 | 359 | 643 | 6,118 |
| Total (beef + offal) | 17,856 | 6,992 | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal | 442 | 494 | 689 | 436 | 538 | 715 | 620 | 720 | 580 | 547 | 500 | 728 | 7,009 |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,385 | 17,328 | 16,910 | 15,318 | 19,956 | 20,671 | 22,775 | 23,252 | 15,867 | 12,399 | 15,941 | 18,656 | 217,458 |
| Edible beef offal | 653 | 556 | 544 | 569 | 581 | 655 | 573 | 601 | 593 | 423 | 509 | 513 | 6,770 |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 15,887 | 20,537 | 21,326 | 23,348 | 23,853 | 16,460 | 12,822 | 16,450 | 19,169 | 224,228 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,253 | 17,966 | 20,406 | 18,160 | 21,506 | 18,408 | 16,020 | 14,679 | 11,098 | 9,662 | 17,039 | 20,611 | 202,808 |
| Edible beef offal | 545 | 378 | 704 | 627 | 819 | 625 | 728 | 583 | 312 | 355 | 477 | 588 | 6,741 |
| Total (beef + offal) | 17,798 | 18,344 | 21,110 | 18,787 | 22,325 | 19,033 | 16,748 | 15,262 | 11,410 | 10,017 | 17,516 | 21,199 | 209,549 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,400 | 17,774 | 17,169 | | | | | | | | | | 49,343 |
| Edible beef offal | 548 | 534 | 641 | | | | | | | | | | 1,723 |
| Total (beef + offal) | 14,948 | 18,308 | 17,810 | | | | | | | | | | 51,066 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China,
by volume, 2018 - 2024**



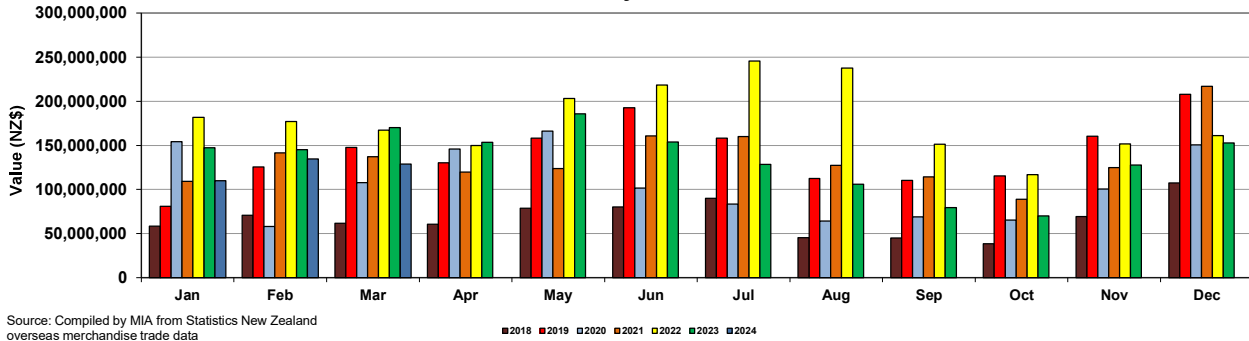
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China, 2018-2024, by value
(NZ\$)**

| | 2018 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 57,048,528 | 68,308,910 | 60,008,523 | 58,417,172 | 76,274,279 | 77,095,942 | 87,056,786 | 44,213,393 | 43,918,431 | 37,330,496 | 67,602,269 | 104,824,491 | 782,099,220 |
| Edible beef offal | 1,463,198 | 2,330,633 | 1,780,730 | 2,028,866 | 2,329,546 | 3,041,232 | 2,796,332 | 1,027,483 | 897,107 | 1,174,688 | 1,720,933 | 2,599,765 | 23,190,513 |
| Total (beef + offal) | 58,511,726 | 70,639,543 | 61,789,253 | 60,446,038 | 78,603,825 | 80,137,174 | 89,853,118 | 45,240,876 | 44,815,538 | 38,505,184 | 69,323,202 | 107,424,256 | 805,289,733 |
| | | | | | | | | | 175,188,610 | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 79,133,813 | 123,211,776 | 144,724,709 | 127,544,350 | 153,596,495 | 188,282,536 | 154,077,583 | 109,882,750 | 107,416,195 | 112,612,033 | 157,326,026 | 203,570,181 | 1,661,378,447 |
| Edible beef offal | 1,586,568 | 2,483,227 | 2,944,915 | 2,804,376 | 4,443,973 | 4,519,615 | 4,044,559 | 2,557,775 | 2,821,829 | 2,628,055 | 3,094,177 | 4,413,175 | 38,342,244 |
| Total (beef + offal) | 80,720,381 | 125,695,003 | 147,669,624 | 130,348,726 | 158,040,468 | 192,802,151 | 158,122,142 | 112,440,525 | 110,238,024 | 115,240,088 | 160,420,203 | 207,983,356 | 1,699,720,691 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 151,111,563 | 56,318,838 | 103,805,232 | 141,725,513 | 161,240,782 | 97,470,629 | 79,693,238 | 62,052,041 | 67,086,487 | 63,545,976 | 98,333,980 | 147,121,298 | 1,229,505,577 |
| Edible beef offal | 3,069,234 | 1,574,528 | 3,966,513 | 4,223,068 | 4,911,216 | 4,018,631 | 3,872,839 | 2,296,481 | 1,792,503 | 1,833,246 | 2,105,021 | 3,313,993 | 36,977,273 |
| Total (beef + offal) | 154,180,797 | 57,893,366 | 107,771,745 | 145,948,581 | 166,151,998 | 101,489,260 | 83,566,077 | 64,348,522 | 68,878,990 | 65,379,222 | 100,439,001 | 150,435,291 | 1,266,482,850 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 106,457,717 | 138,378,874 | 133,212,537 | 117,093,379 | 120,389,767 | 155,965,349 | 155,819,611 | 123,020,575 | 111,134,360 | 85,924,117 | 121,844,012 | 211,642,165 | 1,580,882,463 |
| Edible beef offal | 2,681,519 | 2,977,723 | 3,943,728 | 2,789,380 | 3,064,634 | 4,626,276 | 4,181,497 | 4,141,075 | 3,081,517 | 2,973,565 | 2,818,345 | 5,214,012 | 42,493,271 |
| Total (beef + offal) | 109,139,236 | 141,356,597 | 137,156,265 | 119,882,759 | 123,454,401 | 160,591,625 | 160,001,108 | 127,161,650 | 114,215,877 | 88,897,682 | 124,662,357 | 216,856,177 | 1,623,375,734 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 176,693,581 | 172,855,638 | 163,055,808 | 145,800,920 | 198,733,155 | 213,156,800 | 240,202,415 | 232,198,729 | 147,180,598 | 114,088,288 | 147,518,487 | 156,811,206 | 2,108,295,625 |
| Edible beef offal | 5,033,304 | 4,313,246 | 4,324,544 | 4,065,155 | 4,563,648 | 5,253,798 | 5,571,694 | 5,607,272 | 4,136,896 | 2,755,206 | 4,206,659 | 4,350,173 | 54,181,595 |
| Total (beef + offal) | 181,726,885 | 177,168,884 | 167,380,352 | 149,866,075 | 203,296,803 | 218,410,598 | 245,774,109 | 237,806,001 | 151,317,494 | 116,843,494 | 151,725,146 | 161,161,379 | 2,162,477,220 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 142,653,234 | 141,745,802 | 164,295,370 | 148,316,332 | 177,856,515 | 147,285,640 | 121,639,555 | 101,181,992 | 76,993,035 | 67,211,153 | 123,699,184 | 148,305,836 | 1,561,183,648 |
| Edible beef offal | 4,511,258 | 3,609,341 | 5,628,373 | 5,252,245 | 7,858,251 | 6,409,126 | 6,855,004 | 4,917,525 | 2,479,676 | 2,564,232 | 4,211,397 | 4,342,224 | 58,638,652 |
| Total (beef + offal) | 147,164,492 | 145,355,143 | 169,923,743 | 153,568,577 | 185,714,766 | 153,694,766 | 128,494,559 | 106,099,517 | 79,472,711 | 69,775,385 | 127,910,581 | 152,648,060 | 1,619,822,300 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 105,822,067 | 130,550,906 | 124,155,976 | | | | | | | | | | 360,528,949 |
| Edible beef offal | 3,901,937 | 3,952,907 | 4,744,720 | | | | | | | | | | 12,599,564 |
| Total (beef + offal) | 109,724,004 | 134,503,813 | 128,900,696 | | | | | | | | | | 373,128,513 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China,
by value, 2018 - 2024**



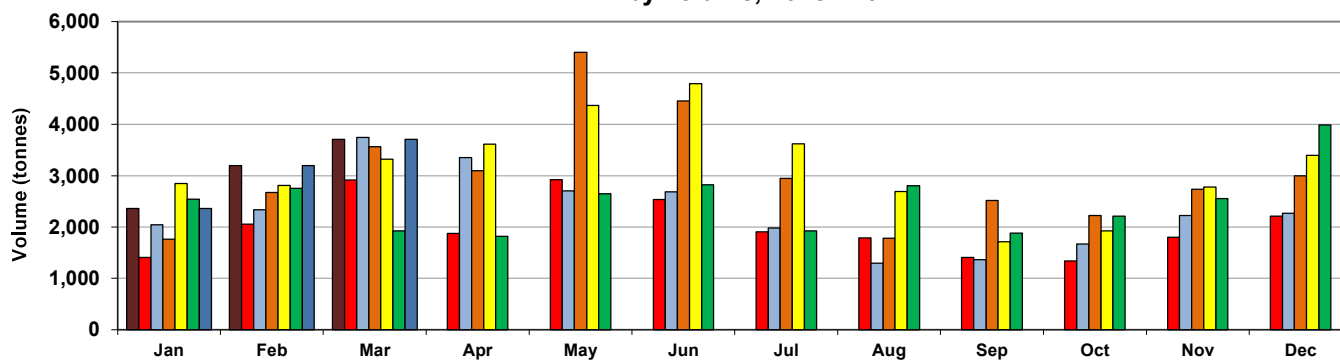
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan, 2018-2024, by volume
(Tonnes)

| | 2018 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 991 | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | 17,204 |
| Edible beef offal | 348 | 370 | 395 | 510 | 571 | 567 | 462 | 504 | 291 | 228 | 354 | 406 | 5,006 |
| Total (beef + offal) | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | 22,210 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | 18,767 |
| Edible beef offal | 279 | 438 | 613 | 528 | 612 | 644 | 531 | 493 | 319 | 215 | 356 | 356 | 5,384 |
| Total (beef + offal) | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | 24,151 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | 22,984 |
| Edible beef offal | 368 | 417 | 582 | 499 | 355 | 368 | 510 | 258 | 221 | 228 | 372 | 492 | 4,670 |
| Total (beef + offal) | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | 27,654 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | 30,852 |
| Edible beef offal | 399 | 411 | 658 | 435 | 584 | 550 | 585 | 327 | 329 | 366 | 278 | 372 | 5,294 |
| Total (beef + offal) | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | 36,146 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,113 | 3,020 | 2,185 | 1,393 | 1,740 | 2,385 | 2,960 | 32,979 |
| Edible beef offal | 368 | 192 | 378 | 399 | 429 | 682 | 599 | 506 | 322 | 183 | 391 | 432 | 4,881 |
| Total (beef + offal) | 2,842 | 2,810 | 3,318 | 3,611 | 4,368 | 4,795 | 3,619 | 2,691 | 1,715 | 1,923 | 2,776 | 3,392 | 37,860 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,222 | 2,204 | 1,502 | 1,422 | 2,097 | 2,155 | 1,248 | 2,340 | 1,631 | 1,890 | 2,242 | 3,478 | 24,431 |
| Edible beef offal | 316 | 549 | 421 | 395 | 549 | 667 | 672 | 464 | 252 | 323 | 309 | 509 | 5,426 |
| Total (beef + offal) | 2,538 | 2,753 | 1,923 | 1,817 | 2,646 | 2,822 | 1,920 | 2,804 | 1,883 | 2,213 | 2,551 | 3,987 | 29,857 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,125 | 2,761 | 3,281 | | | | | | | | | | 8,167 |
| Edible beef offal | 235 | 439 | 429 | | | | | | | | | | 1,103 |
| Total (beef + offal) | 2,360 | 3,200 | 3,710 | | | | | | | | | | 9,270 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,
by volume, 2018 - 2024



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

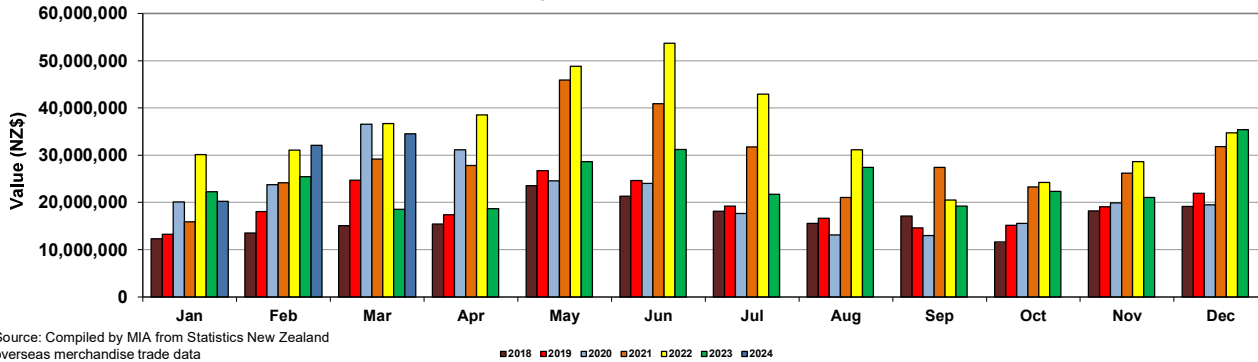
Legend: 2018 (dark blue), 2019 (red), 2020 (light blue), 2021 (orange), 2022 (yellow), 2023 (green), 2024 (dark green)

**Monthly exports of beef and edible offal to Japan, 2018-2024, by value
(NZ\$)**

| | 2018 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,779,455 | 10,700,554 | 12,296,947 | 11,749,733 | 19,386,057 | 16,949,945 | 14,802,004 | 12,960,470 | 15,205,382 | 10,106,464 | 15,671,645 | 16,260,206 | 165,868,862 |
| Edible beef offal | 2,533,174 | 2,853,329 | 2,807,662 | 3,670,296 | 4,177,483 | 4,414,958 | 3,355,983 | 2,586,388 | 1,941,468 | 1,501,077 | 2,536,870 | 2,886,808 | 35,265,496 |
| Total (beef + offal) | 12,312,629 | 13,553,883 | 15,104,609 | 15,420,029 | 23,563,540 | 21,364,903 | 18,157,987 | 15,546,858 | 17,146,850 | 11,607,541 | 18,208,515 | 19,147,014 | 201,134,358 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,117,467 | 14,662,406 | 19,870,719 | 13,078,684 | 21,047,534 | 18,158,568 | 14,038,748 | 13,279,209 | 11,801,655 | 12,874,108 | 15,216,767 | 18,223,895 | 183,369,760 |
| Edible beef offal | 2,147,519 | 3,424,031 | 4,872,947 | 4,307,088 | 5,743,817 | 6,459,681 | 5,203,154 | 3,364,319 | 2,853,483 | 2,267,303 | 3,897,477 | 3,715,542 | 48,256,361 |
| Total (beef + offal) | 13,264,986 | 18,086,437 | 24,743,666 | 17,385,772 | 26,791,351 | 24,618,249 | 19,241,902 | 16,643,528 | 14,655,138 | 15,141,411 | 19,114,244 | 21,939,437 | 231,626,121 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,280,231 | 18,748,327 | 29,836,771 | 25,140,893 | 20,836,497 | 20,631,105 | 13,936,075 | 11,041,517 | 11,187,134 | 13,658,730 | 16,762,268 | 15,245,976 | 213,305,524 |
| Edible beef offal | 3,804,838 | 5,047,209 | 6,746,442 | 5,988,081 | 3,748,853 | 3,427,471 | 3,730,994 | 2,110,202 | 1,788,349 | 1,920,810 | 3,148,209 | 4,226,146 | 45,687,604 |
| Total (beef + offal) | 20,085,069 | 23,795,536 | 36,583,213 | 31,128,974 | 24,585,350 | 24,058,576 | 17,667,069 | 13,151,719 | 12,975,483 | 15,579,540 | 19,910,477 | 19,472,122 | 258,993,128 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,081,640 | 20,217,360 | 22,351,539 | 22,826,910 | 38,792,978 | 33,548,576 | 22,501,580 | 14,485,913 | 20,075,375 | 16,729,665 | 21,922,516 | 25,276,201 | 270,810,253 |
| Edible beef offal | 3,828,062 | 3,964,669 | 6,836,882 | 4,975,886 | 7,172,762 | 7,339,758 | 9,283,632 | 6,585,728 | 7,385,923 | 6,540,398 | 4,275,964 | 6,525,804 | 74,715,468 |
| Total (beef + offal) | 15,909,702 | 24,182,029 | 29,188,421 | 27,802,796 | 45,965,740 | 40,888,334 | 31,785,212 | 21,071,641 | 27,461,298 | 23,270,063 | 26,198,480 | 31,802,005 | 345,525,721 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,266,188 | 28,357,034 | 30,494,546 | 32,255,744 | 42,897,125 | 43,514,147 | 33,272,446 | 23,329,078 | 15,487,573 | 21,697,489 | 23,698,740 | 29,531,603 | 348,801,713 |
| Edible beef offal | 5,865,321 | 2,719,430 | 6,197,838 | 6,286,159 | 5,973,213 | 10,213,765 | 9,699,169 | 7,860,391 | 5,039,531 | 2,568,933 | 4,945,541 | 5,190,923 | 72,560,214 |
| Total (beef + offal) | 30,131,509 | 31,076,464 | 36,692,384 | 38,541,903 | 48,870,338 | 53,727,912 | 42,971,615 | 31,189,469 | 20,527,104 | 24,266,422 | 28,644,281 | 34,722,526 | 421,361,927 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,635,763 | 19,789,287 | 14,306,548 | 13,913,372 | 22,050,721 | 22,660,094 | 12,798,327 | 21,616,857 | 16,246,460 | 18,139,647 | 20,569,234 | 29,388,301 | 230,114,611 |
| Edible beef offal | 3,636,148 | 5,642,553 | 4,247,254 | 4,752,319 | 6,554,545 | 8,566,078 | 8,929,871 | 5,837,148 | 2,995,159 | 4,201,243 | 456,885 | 6,020,141 | 61,839,344 |
| Total (beef + offal) | 22,271,911 | 25,431,840 | 18,553,802 | 18,665,691 | 28,605,266 | 31,226,172 | 21,728,198 | 27,454,005 | 19,241,619 | 22,340,890 | 21,026,119 | 35,408,442 | 291,953,955 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,606,384 | 26,439,097 | 29,363,466 | | | | | | | | | | 73,408,947 |
| Edible beef offal | 2,648,533 | 5,623,281 | 5,204,609 | | | | | | | | | | 13,476,423 |
| Total (beef + offal) | 20,254,917 | 32,062,378 | 34,568,075 | | | | | | | | | | 86,885,370 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
by value, 2018 - 2024**



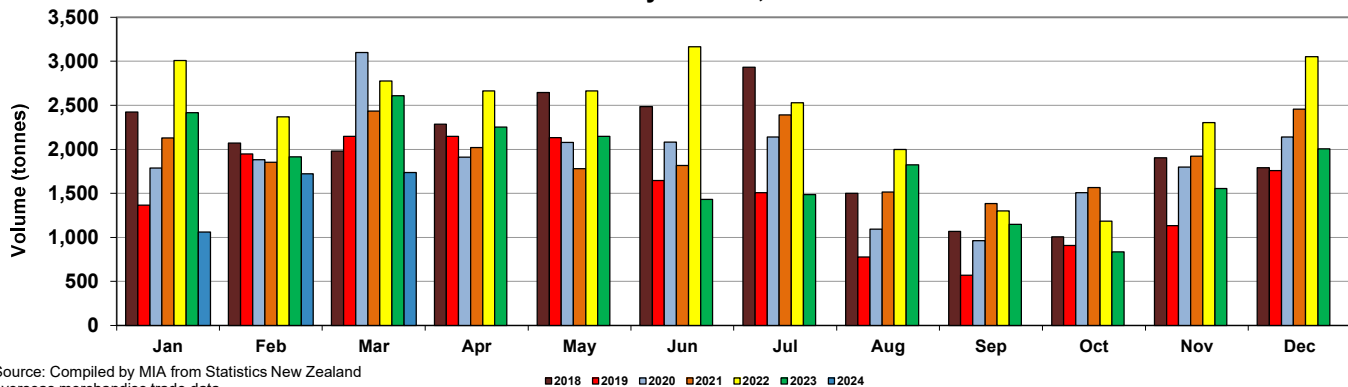
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2018-2024, by volume
(Tonnes)

| | 2017 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866 | 861 | 1,303 | 1,771 | 19,221 |
| Edible beef offal | 491 | 540 | 492 | 505 | 711 | 746 | 481 | 274 | 259 | 258 | 366 | 541 | 5,664 |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821 | 737 | 1,501 | 1,373 | 18,823 |
| Edible beef offal | 530 | 483 | 450 | 471 | 716 | 502 | 558 | 225 | 245 | 269 | 403 | 420 | 5,272 |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621 | 459 | 729 | 865 | 1,470 | 13,916 |
| Edible beef offal | 344 | 474 | 498 | 599 | 499 | 378 | 326 | 157 | 113 | 179 | 269 | 289 | 4,125 |
| Total (beef + offal) | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778 | 572 | 908 | 1,134 | 1,759 | 18,041 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829 | 751 | 1,222 | 1,486 | 1,665 | 17,540 |
| Edible beef offal | 456 | 460 | 480 | 403 | 573 | 596 | 430 | 264 | 210 | 286 | 312 | 474 | 4,944 |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961 | 1,508 | 1,798 | 2,139 | 22,484 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal | 433 | 410 | 535 | 450 | 396 | 445 | 564 | 380 | 250 | 209 | 336 | 545 | 4,953 |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,504 | 1,973 | 2,305 | 2,168 | 2,282 | 2,814 | 2,223 | 1,691 | 1,032 | 1,018 | 1,963 | 2,684 | 24,657 |
| Edible beef offal | 503 | 396 | 473 | 496 | 384 | 351 | 305 | 306 | 270 | 168 | 342 | 371 | 4,365 |
| Total (beef + offal) | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,165 | 2,528 | 1,997 | 1,302 | 1,186 | 2,305 | 3,055 | 29,022 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,091 | 1,595 | 2,077 | 1,767 | 1,635 | 1,091 | 1,214 | 1,587 | 927 | 724 | 1,236 | 1,595 | 17,539 |
| Edible beef offal | 325 | 322 | 533 | 485 | 515 | 342 | 272 | 238 | 219 | 109 | 319 | 412 | 4,091 |
| Total (beef + offal) | 2,416 | 1,917 | 2,610 | 2,252 | 2,150 | 1,433 | 1,486 | 1,825 | 1,146 | 833 | 1,555 | 2,007 | 21,630 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 832 | 1,280 | 1,370 | | | | | | | | | | 3,482 |
| Edible beef offal | 228 | 443 | 366 | | | | | | | | | | 1,037 |
| Total (beef + offal) | 1,060 | 1,723 | 1,736 | | | | | | | | | | 4,519 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea,
by volume, 2018 - 2024



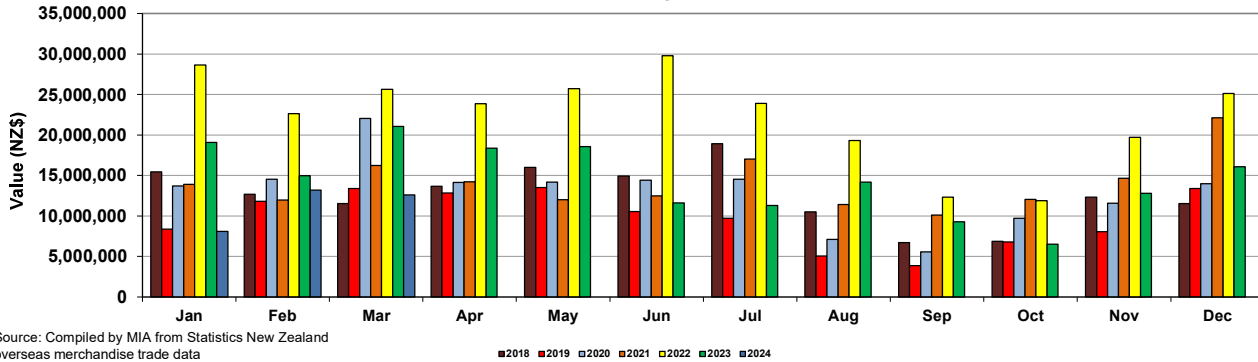
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,424,516 | 9,948,092 | 9,107,829 | 11,165,374 | 11,935,420 | 12,153,520 | 15,774,624 | 9,301,987 | 5,373,329 | 5,286,768 | 10,002,111 | 9,177,431 | 121,651,001 |
| Edible beef offal | 3,033,491 | 2,729,392 | 2,413,578 | 2,476,581 | 4,077,774 | 2,777,457 | 3,142,073 | 1,176,794 | 1,325,676 | 1,600,864 | 2,318,065 | 2,330,296 | 29,402,041 |
| Total (beef + offal) | 15,458,007 | 12,677,484 | 11,521,407 | 13,641,955 | 16,013,194 | 14,930,977 | 18,916,697 | 10,478,781 | 6,699,005 | 6,887,632 | 12,320,176 | 11,507,727 | 151,053,042 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 6,441,354 | 9,378,180 | 10,483,818 | 9,512,875 | 10,170,912 | 8,103,370 | 7,584,501 | 4,046,950 | 3,178,453 | 5,657,626 | 6,127,317 | 11,487,302 | 92,172,658 |
| Edible beef offal | 1,917,304 | 2,448,232 | 2,910,619 | 3,340,558 | 3,345,106 | 2,461,620 | 2,145,689 | 1,007,765 | 705,470 | 1,127,482 | 1,931,756 | 1,913,050 | 25,254,651 |
| Total (beef + offal) | 8,358,658 | 11,826,412 | 13,394,437 | 12,853,433 | 13,516,018 | 10,564,990 | 9,730,190 | 5,054,715 | 3,883,923 | 6,785,108 | 8,059,073 | 13,400,352 | 117,427,309 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,490,357 | 11,177,133 | 18,869,896 | 11,312,022 | 10,266,209 | 10,227,478 | 11,675,309 | 5,273,006 | 4,404,714 | 7,800,093 | 9,483,789 | 10,894,856 | 121,874,862 |
| Edible beef offal | 3,235,598 | 3,339,469 | 3,201,469 | 2,817,687 | 3,915,682 | 4,210,989 | 2,843,095 | 1,810,591 | 1,180,777 | 1,913,517 | 2,088,834 | 3,082,753 | 33,640,461 |
| Total (beef + offal) | 13,725,955 | 14,516,602 | 22,071,365 | 14,129,709 | 14,181,891 | 14,438,467 | 14,518,404 | 7,083,597 | 5,585,491 | 9,713,610 | 11,572,623 | 13,977,609 | 155,515,323 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,142,152 | 9,304,311 | 12,675,053 | 11,096,586 | 9,360,544 | 9,355,049 | 12,765,088 | 8,504,355 | 8,174,409 | 10,318,556 | 12,040,680 | 17,357,151 | 132,093,934 |
| Edible beef offal | 2,750,035 | 2,641,697 | 3,545,724 | 3,116,881 | 2,653,803 | 3,130,436 | 4,265,334 | 2,904,920 | 1,919,712 | 1,728,833 | 2,622,450 | 4,764,222 | 36,044,047 |
| Total (beef + offal) | 13,892,187 | 11,946,008 | 16,220,777 | 14,213,467 | 12,014,347 | 12,485,485 | 17,030,422 | 11,409,275 | 10,094,121 | 12,047,389 | 14,663,130 | 22,121,373 | 168,137,981 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,019,121 | 18,959,576 | 21,460,389 | 19,380,469 | 22,076,340 | 26,435,309 | 20,886,970 | 16,280,557 | 9,823,616 | 10,226,391 | 16,634,283 | 21,797,878 | 227,980,899 |
| Edible beef offal | 4,649,050 | 3,698,778 | 4,185,931 | 4,500,833 | 3,661,095 | 3,378,830 | 3,024,106 | 3,046,819 | 2,509,621 | 1,650,745 | 3,091,061 | 3,342,820 | 40,739,689 |
| Total (beef + offal) | 28,668,171 | 22,658,354 | 25,646,320 | 23,881,302 | 25,737,435 | 29,814,139 | 23,911,076 | 19,327,376 | 12,333,237 | 11,877,136 | 19,725,344 | 25,140,698 | 268,720,588 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,109,859 | 12,236,306 | 16,170,574 | 13,679,131 | 13,523,651 | 8,223,470 | 8,924,683 | 11,964,450 | 7,359,500 | 5,508,413 | 9,969,435 | 12,711,589 | 136,381,061 |
| Edible beef offal | 2,959,988 | 2,751,528 | 4,886,963 | 4,701,638 | 5,026,914 | 3,375,896 | 2,376,838 | 2,200,906 | 1,910,239 | 986,916 | 2,807,455 | 3,363,276 | 37,348,557 |
| Total (beef + offal) | 19,069,847 | 14,987,834 | 21,057,537 | 18,380,769 | 18,550,565 | 11,599,366 | 11,301,521 | 14,165,356 | 9,269,739 | 6,495,329 | 12,776,890 | 16,074,865 | 173,729,618 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 6,337,087 | 9,953,089 | 10,026,521 | | | | | | | | | | 26,316,697 |
| Edible beef offal | 1,773,973 | 3,246,897 | 2,572,140 | | | | | | | | | | 7,593,010 |
| Total (beef + offal) | 8,111,060 | 13,199,986 | 12,598,661 | | | | | | | | | | 33,909,707 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, by value, 2018 - 2024



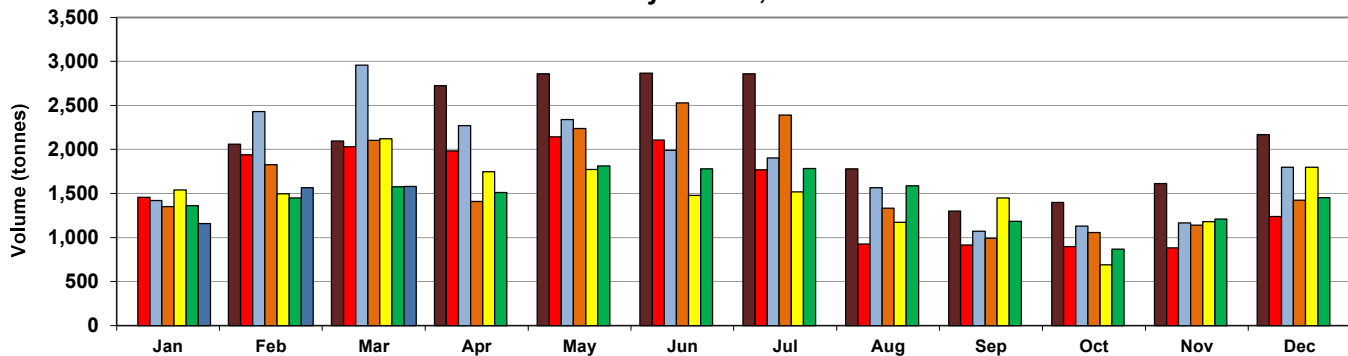
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2018-2024, by volume
(Tonnes)

| | 2018 | | | | | | | | | | | | |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,715 | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal | 98 | 100 | 122 | 239 | 211 | 161 | 183 | 81 | 102 | 39 | 60 | 111 | 1,507 |
| Total (beef + offal) | 1,813 | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,395 | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873 | 840 | 811 | 796 | 1,102 | 17,108 |
| Edible beef offal | 63 | 61 | 79 | 134 | 123 | 168 | 119 | 54 | 75 | 84 | 85 | 134 | 1,179 |
| Total (beef + offal) | 1,458 | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927 | 915 | 895 | 881 | 1,236 | 18,287 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,293 | 2,287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1,507 | 946 | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal | 128 | 144 | 149 | 113 | 149 | 158 | 150 | 58 | 123 | 53 | 82 | 118 | 1,425 |
| Total (beef + offal) | 1,421 | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,248 | 1,669 | 1,909 | 1,296 | 2,032 | 2,352 | 2,203 | 1,262 | 948 | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal | 103 | 160 | 195 | 112 | 207 | 176 | 188 | 70 | 44 | 43 | 98 | 173 | 1,569 |
| Total (beef + offal) | 1,351 | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992 | 1,057 | 1,141 | 1,422 | 19,794 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,411 | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | 1,413 | 1,099 | 1,261 | 629 | 1,109 | 1,634 | 16,506 |
| Edible beef offal | 129 | 110 | 141 | 155 | 145 | 122 | 105 | 76 | 187 | 61 | 69 | 166 | 1,466 |
| Total (beef + offal) | 1,540 | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | 1,518 | 1,175 | 1,448 | 690 | 1,178 | 1,800 | 17,972 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,281 | 1,345 | 1,469 | 1,435 | 1,694 | 1,689 | 1,703 | 1,458 | 1,130 | 838 | 1,175 | 1,346 | 16,563 |
| Edible beef offal | 79 | 105 | 107 | 77 | 117 | 91 | 81 | 128 | 53 | 31 | 35 | 107 | 1,011 |
| Total (beef + offal) | 1,360 | 1,450 | 1,576 | 1,512 | 1,811 | 1,780 | 1,784 | 1,586 | 1,183 | 869 | 1,210 | 1,453 | 17,574 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,074 | 1,474 | 1,366 | | | | | | | | | | 3,914 |
| Edible beef offal | 86 | 92 | 215 | | | | | | | | | | 393 |
| Total (beef + offal) | 1,160 | 1,566 | 1,581 | | | | | | | | | | 4,307 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,
by volume, 2018 - 2024



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

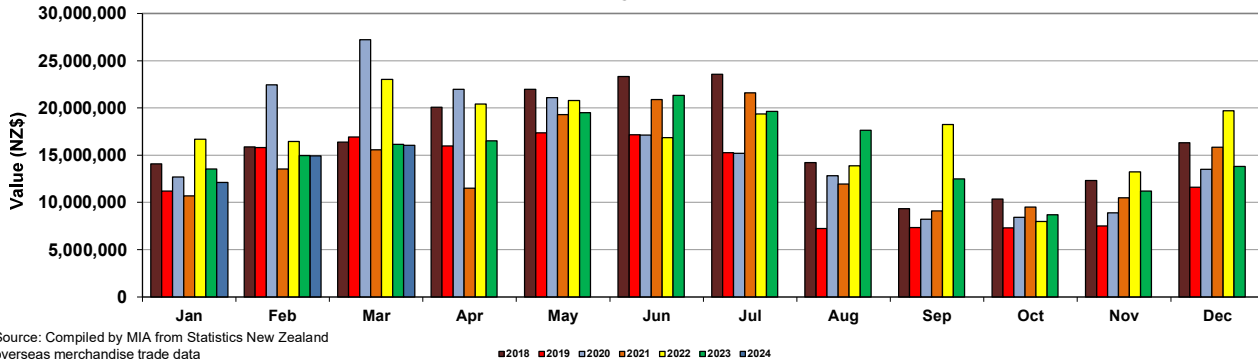
■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023 ■ 2024

Monthly exports of beef and edible offal to Taiwan, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489 | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal | 569,534 | 632,344 | 797,157 | 1,491,908 | 1,438,330 | 1,016,801 | 1,119,012 | 534,763 | 595,361 | 322,539 | 452,173 | 807,962 | 9,777,884 |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850 | 10,337,583 | 12,319,176 | 16,307,851 | 197,821,295 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525 | 6,725,701 | 6,647,183 | 6,646,468 | 10,282,565 | 142,472,353 |
| Edible beef offal | 391,078 | 411,371 | 464,400 | 797,534 | 792,917 | 918,112 | 716,720 | 310,127 | 604,818 | 659,723 | 860,007 | 1,313,013 | 8,239,820 |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652 | 7,330,519 | 7,306,906 | 7,506,475 | 11,595,578 | 150,712,173 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294 | 7,950,050 | 8,267,617 | 12,660,522 | 179,043,632 |
| Edible beef offal | 958,176 | 1,239,144 | 1,102,313 | 862,084 | 1,109,377 | 1,110,107 | 1,117,406 | 376,959 | 782,359 | 462,523 | 638,215 | 873,684 | 10,632,347 |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653 | 8,412,573 | 8,905,832 | 13,534,206 | 189,675,979 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,910,429 | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271 | 9,239,277 | 9,318,921 | 12,822,601 | 155,107,247 |
| Edible beef offal | 790,223 | 1,052,158 | 1,538,576 | 775,190 | 1,774,111 | 1,632,566 | 1,809,844 | 466,130 | 631,092 | 252,295 | 1,177,999 | 3,013,025 | 14,913,209 |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363 | 9,491,572 | 10,496,920 | 15,835,626 | 170,020,456 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 12,999,770 | 15,691,674 | 7,149,803 | 12,485,418 | 17,882,894 | 185,887,742 |
| Edible beef offal | 2,144,862 | 1,486,851 | 2,350,851 | 2,140,130 | 2,274,085 | 1,702,903 | 1,820,639 | 886,756 | 2,545,539 | 843,835 | 758,029 | 1,808,505 | 20,762,985 |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 13,886,526 | 18,237,213 | 7,993,638 | 13,243,447 | 19,691,399 | 206,650,727 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,852,569 | 13,908,353 | 15,076,351 | 15,789,817 | 18,525,961 | 20,114,417 | 18,882,923 | 16,337,414 | 12,012,841 | 8,410,027 | 10,870,293 | 12,678,958 | 175,459,924 |
| Edible beef offal | 688,608 | 1,059,128 | 1,058,622 | 735,248 | 981,651 | 1,232,726 | 751,497 | 1,321,383 | 481,214 | 279,321 | 329,427 | 1,112,644 | 10,031,469 |
| Total (beef + offal) | 13,541,177 | 14,967,481 | 16,134,973 | 16,525,065 | 19,507,612 | 21,347,143 | 19,634,420 | 17,658,797 | 12,494,055 | 8,689,348 | 11,199,720 | 13,791,602 | 185,491,393 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,894,241 | 14,091,982 | 13,636,278 | | | | | | | | | | 38,622,501 |
| Edible beef offal | 1,235,871 | 830,904 | 2,408,080 | | | | | | | | | | 4,474,855 |
| Total (beef + offal) | 12,130,112 | 14,922,886 | 16,044,358 | | | | | | | | | | 43,097,356 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, by value, 2018 - 2024



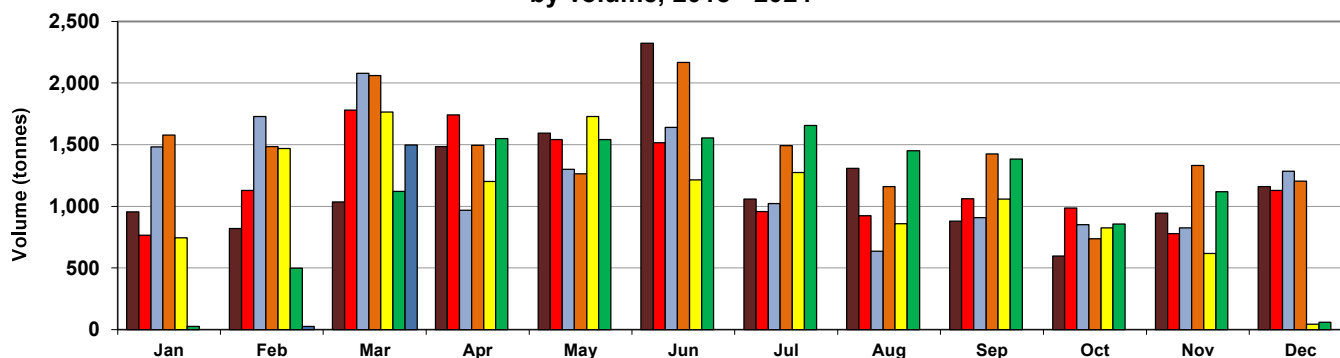
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia, 2018-2024, by volume
(Tonnes)**

| | 2018 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 372 | 300 | 383 | 785 | 928 | 980 | 544 | 667 | 599 | 358 | 496 | 526 | 6,938 |
| Edible beef offal | 583 | 519 | 653 | 698 | 666 | 1,344 | 516 | 641 | 279 | 238 | 447 | 634 | 7,218 |
| Total (beef + offal) | 955 | 819 | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878 | 596 | 943 | 1,160 | 14,156 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 141 | 308 | 630 | 795 | 717 | 672 | 331 | 565 | 732 | 682 | 443 | 431 | 6,447 |
| Edible beef offal | 625 | 819 | 1,151 | 947 | 825 | 844 | 625 | 358 | 330 | 303 | 335 | 697 | 7,859 |
| Total (beef + offal) | 766 | 1,127 | 1,781 | 1,742 | 1,542 | 1,516 | 956 | 923 | 1,062 | 985 | 778 | 1,128 | 14,306 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 807 | 763 | 1,380 | 412 | 713 | 546 | 419 | 298 | 624 | 560 | 392 | 503 | 7,417 |
| Edible beef offal | 675 | 965 | 699 | 556 | 588 | 1,095 | 603 | 336 | 283 | 292 | 434 | 782 | 7,308 |
| Total (beef + offal) | 1,482 | 1,728 | 2,079 | 968 | 1,301 | 1,641 | 1,022 | 634 | 907 | 852 | 826 | 1,285 | 14,725 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 700 | 723 | 1,075 | 757 | 598 | 1,243 | 780 | 578 | 985 | 503 | 830 | 647 | 9,419 |
| Edible beef offal | 878 | 762 | 987 | 738 | 666 | 924 | 714 | 581 | 438 | 232 | 503 | 557 | 7,980 |
| Total (beef + offal) | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735 | 1,333 | 1,204 | 17,399 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 215 | 907 | 829 | 570 | 1,052 | 637 | 438 | 405 | 444 | 575 | 266 | 42 | 6,380 |
| Edible beef offal | 529 | 562 | 937 | 633 | 676 | 578 | 836 | 454 | 616 | 251 | 352 | 0 | 6,424 |
| Total (beef + offal) | 744 | 1,469 | 1,766 | 1,203 | 1,728 | 1,215 | 1,274 | 859 | 1,060 | 826 | 618 | 42 | 12,804 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24 | 169 | 452 | 595 | 800 | 771 | 655 | 809 | 999 | 569 | 576 | 0 | 6,419 |
| Edible beef offal | 0 | 329 | 669 | 954 | 742 | 783 | 1,001 | 641 | 383 | 287 | 542 | 57 | 6,388 |
| Total (beef + offal) | 24 | 498 | 1,121 | 1,549 | 1,542 | 1,554 | 1,656 | 1,450 | 1,382 | 856 | 1,118 | 57 | 12,807 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 0 | 0 | 617 | | | | | | | | | | 617 |
| Edible beef offal | 0 | 24 | 880 | | | | | | | | | | 904 |
| Total (beef + offal) | 0 | 24 | 1,497 | | | | | | | | | | 1,521 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
by volume, 2018 - 2024**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

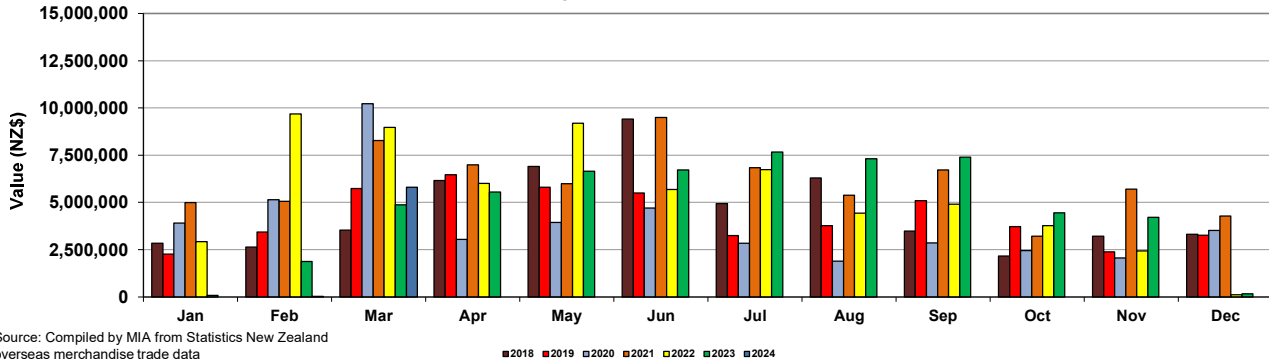
■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023 ■ 2024

Monthly exports of beef and edible offal to Indonesia, 2018-2024, by value (NZ\$)

| | 2018 | | | | | | | | | | | | |
|-----------------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,161,127 | 1,153,134 | 1,561,211 | 3,909,574 | 4,653,756 | 4,825,405 | 3,034,643 | 3,613,870 | 2,677,746 | 1,487,082 | 1,851,358 | 1,512,450 | 31,441,356 |
| Edible beef offal | 1,687,286 | 1,487,262 | 1,971,095 | 2,250,221 | 2,246,871 | 4,584,938 | 1,898,548 | 2,673,981 | 811,298 | 681,864 | 1,355,847 | 1,800,817 | 23,450,028 |
| Total (beef + offal) | 2,848,413 | 2,640,396 | 3,532,306 | 6,159,795 | 6,900,627 | 9,410,343 | 4,933,191 | 6,287,851 | 3,489,044 | 2,168,946 | 3,207,205 | 3,313,267 | 54,891,384 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 469,667 | 1,182,848 | 2,706,851 | 3,698,770 | 3,197,142 | 2,822,749 | 1,232,065 | 2,466,978 | 4,020,825 | 2,852,053 | 1,384,039 | 1,152,785 | 27,186,772 |
| Edible beef offal | 1,799,608 | 2,255,690 | 3,038,596 | 2,757,166 | 2,609,219 | 2,680,527 | 2,025,085 | 1,307,023 | 1,085,861 | 879,065 | 999,726 | 2,114,373 | 23,551,939 |
| Total (beef + offal) | 2,269,275 | 3,438,538 | 5,745,447 | 6,455,936 | 5,806,361 | 5,503,276 | 3,257,150 | 3,774,001 | 5,106,686 | 3,731,118 | 2,383,765 | 3,267,158 | 50,738,711 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,050,547 | 2,588,224 | 7,957,164 | 1,186,978 | 2,152,104 | 1,890,217 | 1,456,196 | 1,112,317 | 2,261,611 | 1,765,644 | 1,018,007 | 1,438,737 | 26,877,746 |
| Edible beef offal | 1,868,073 | 2,553,677 | 2,277,902 | 1,852,444 | 1,789,258 | 2,813,033 | 1,392,018 | 793,315 | 592,246 | 698,574 | 1,045,391 | 2,077,676 | 19,753,607 |
| Total (beef + offal) | 3,918,620 | 5,141,901 | 10,235,066 | 3,039,422 | 3,941,362 | 4,703,250 | 2,848,214 | 1,905,632 | 2,853,857 | 2,464,218 | 2,063,398 | 3,516,413 | 46,631,353 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,509,733 | 2,843,183 | 5,361,746 | 4,499,456 | 3,769,666 | 6,341,180 | 4,252,118 | 3,227,734 | 5,021,037 | 2,303,716 | 3,642,131 | 2,187,445 | 45,959,145 |
| Edible beef offal | 2,476,096 | 2,206,779 | 2,920,958 | 2,495,079 | 2,226,878 | 3,165,788 | 2,579,487 | 2,160,761 | 1,695,057 | 917,874 | 2,064,844 | 2,092,139 | 27,001,740 |
| Total (beef + offal) | 4,985,829 | 5,049,962 | 8,282,704 | 6,994,535 | 5,996,544 | 9,506,968 | 6,831,605 | 5,388,495 | 6,716,094 | 3,221,590 | 5,706,975 | 4,279,584 | 72,960,885 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 762,677 | 7,459,575 | 4,880,898 | 3,189,629 | 5,748,379 | 2,929,428 | 2,672,092 | 2,682,923 | 2,313,341 | 2,767,352 | 984,520 | 109,149 | 36,499,963 |
| Edible beef offal | 2,171,824 | 2,228,655 | 4,089,548 | 2,815,046 | 3,440,577 | 2,759,623 | 4,063,463 | 1,748,863 | 2,601,800 | 998,965 | 1,455,398 | 0 | 28,373,762 |
| Total (beef + offal) | 2,934,501 | 9,688,230 | 8,970,446 | 6,004,675 | 9,188,956 | 5,689,051 | 6,735,555 | 4,431,786 | 4,915,141 | 3,766,317 | 2,439,918 | 109,149 | 64,873,725 |
| | 2023 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 69,552 | 719,897 | 2,505,848 | 2,360,082 | 4,239,456 | 3,960,526 | 3,971,881 | 4,848,663 | 6,069,742 | 3,367,524 | 2,353,843 | 0 | 34,467,014 |
| Edible beef offal | 0 | 1,164,187 | 2,371,904 | 3,196,231 | 2,405,477 | 2,761,539 | 3,698,747 | 2,468,787 | 1,317,929 | 1,072,587 | 1,862,092 | 174,619 | 22,494,099 |
| Total (beef + offal) | 69,552 | 1,884,084 | 4,877,752 | 5,556,313 | 6,644,933 | 6,722,065 | 7,670,628 | 7,317,450 | 7,387,671 | 4,440,111 | 4,215,935 | 174,619 | 56,961,113 |
| | 2024 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 0 | 0 | 3,003,088 | | | | | | | | | | 3,003,088 |
| Edible beef offal | 0 | 36,729 | 2,794,288 | | | | | | | | | | 2,831,017 |
| Total (beef + offal) | 0 | 36,729 | 5,797,376 | | | | | | | | | | 5,834,105 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, by value, 2018 - 2024



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022 ■ 2023 ■ 2024