

## Red meat export trends in selected markets up to August 2022



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data  
Statistics New Zealand data is provisional for the three most recently released months

### Notes

Volume. Shipped weight

Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

## **Overview of August 2022 exports**

### Overall exports

Total exports were worth \$885m in August 2022, an increase of 34% from the previous August.

Compared to last August, exports to most of the major markets increased, apart from the United States. The three major markets for the month were China (\$388m), the United States (\$155m) and Japan (\$44m)

### Sheepmeat

Compared to last August the volume of overall sheepmeat exports increased by 29% to 23,975 tonnes, and the value increased by 31% to \$275m.

Exports to the United States were down 20% compared to last August to 1,746 tonnes. However, the volume of sheepmeat exports to the US last August was a record for an August month, and while there was a drop in the volume, the amount exported this August was still the 2nd highest volume for an August month since 2015.

Also, there was actually a slight increase in the value of exports to the United States, up 1% to \$34m, which was a record value to the United States for an August month.

There was a significant increase in both the volume and value of sheepmeat exports to the EU, with the volume up 69% to 3,551 tonnes and the value up by 94% to \$65m compared to last August.

While the increase is partly due to the fact that sheepmeat exports to the EU last August were the lowest that they have been in an August month for at least five years, the increase is also due to an increase in the average value of sheepmeat exports. The average value of sheepmeat export to the EU was at a record level of \$18.25/kg in August this year, compared to \$15.94/kg a year ago.

### Beef

Compared to last August the volume of overall beef exports increased by 13% to 40,909 tonnes, and the value increased by 37% to \$419m.

China's demand for beef has not slowed down, and it was responsible for most of the growth in exports. In August, the volume of New Zealand beef exports to China increased by 49% compared to last August to 23,599 tonnes and the value increased by 91% to \$235m.

The volume of beef exports to China was the 2nd largest volume recorded in a month to China (after June 2019), and the value was also the 2nd largest recorded to China (after July 2022).

The volume of exports to the other major beef market, the United States, dropped by 41% to 6,775 tonnes and the value dropped by 32% to \$69.6m compared to last August.

Factors contributing to this include: high levels of exports to the United States last August, high levels of drought-driven domestic beef production impacting demand for imported beef, and the likelihood that China's demand for beef has diverted some product away from the United States.

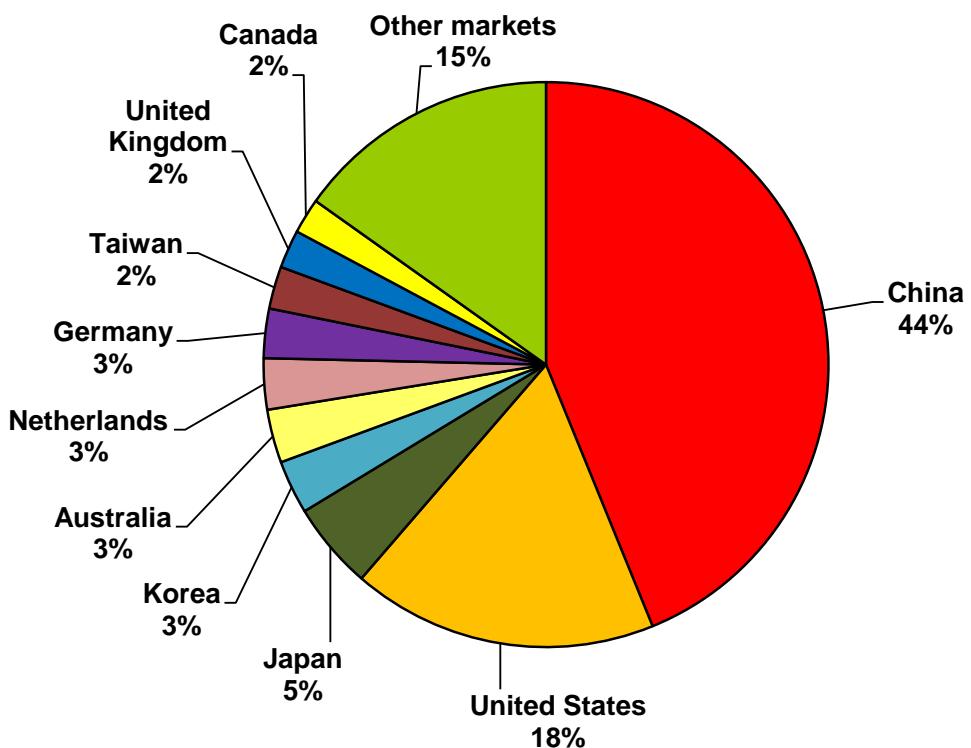
One other point to note was that there was also an increase in the volume and value of beef exports to the EU in August.

Compared to last August, the volume of beef exports to the EU increased by 62% to 400 tonnes and the value increased by 95% to \$9.5m. This demand underlines the disappointing outcome in the EU FTA for beef.

## Top 10 overall red meat and co-product markets by value, August 2022

|    | Country        | Value (NZ\$m) | % of total | Change from<br>same month<br>previous year |
|----|----------------|---------------|------------|--|
| 1  | China          | 388.0         | 44%        | 50%  |
| 2  | United States  | 154.8         | 17%        | -9%  |
| 3  | Japan          | 44.1          | 5%         | 44%  |
| 4  | Korea          | 27.2          | 3%         | 70%  |
| 5  | Australia      | 27.1          | 3%         | 57%  |
| 6  | Netherlands    | 25.9          | 3%         | 93%  |
| 7  | Germany        | 25.0          | 3%         | 118%                                       |
| 8  | Taiwan         | 21.5          | 2%         | 21%  |
| 9  | United Kingdom | 19.4          | 2%         | 43%  |
| 10 | Canada         | 17.9          | 2%         | 5%   |
|    | Other markets  | 134.2         | 15%        |  |
|    | Total          | 885.0         |            | 34%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



**Overview of the changes in the volume of sheepmeat and beef exports from previous months**

|                      | Sheepmeat exports (tonnes) |        |        |        |           |           |           |                     | Beef exports (tonnes) |        |        |        |        |        |      |  |
|----------------------|----------------------------|--------|--------|--------|-----------|-----------|-----------|---------------------|-----------------------|--------|--------|--------|--------|--------|------|--|
|                      | May-22                     | Jun-22 | Jul-22 | Aug-22 | Change    | Change    | Change    | May-22              | Jun-22                | Jul-22 | Aug-22 | Change | Change | Change |      |  |
|                      |                            |        |        |        | from May- | from Jun- | from Jul- |                     |                       |        |        | Jun    | Jul    | Aug    |      |  |
| 1 China              | 14,672                     | 14,445 | 17,772 | 13,134 | -2%       | 23%       | -26%      | 1 19,956            | 20,671                | 23,004 | 23,599 | 4%     | 11%    | 3%     |      |  |
| 2 United States      | 2,678                      | 2,664  | 1,937  | 1,746  | -1%       | -27%      | -10%      | 2 10,905            | 13,525                | 8,596  | 6,775  | 24%    | -36%   | -21%   |      |  |
| 3 United Kingdom     | 5,360                      | 3,117  | 2,600  | 1,313  | -42%      | -17%      | -49%      | 3 3,939             | 4,113                 | 3,020  | 2,194  | 4%     | -27%   | -27%   |      |  |
| 4 Netherlands        | 1,665                      | 1,116  | 1,571  | 1,031  | -33%      | 41%       | -34%      | 4 2,282             | 2,814                 | 2,223  | 1,696  | 23%    | -21%   | -24%   |      |  |
| 5 Germany            | 1,581                      | 1,930  | 995    | 1,024  | 22%       | -48%      | 3%        | 5 Taiwan            | 1,629                 | 1,356  | 1,413  | 1,138  | -17%   | 4%     | -19% |  |
| 6 France             | 739                        | 833    | 889    | 804    | 13%       | 7%        | -10%      | 6 Australia         | 276                   | 287    | 340    | 871    | 4%     | 19%    | 156% |  |
| 7 Canada             | 987                        | 744    | 847    | 651    | -25%      | 14%       | -23%      | 7 Philippines       | 626                   | 449    | 753    | 870    | -28%   | 68%    | 15%  |  |
| 8 Malaysia           | 1,153                      | 865    | 987    | 650    | -25%      | 14%       | -34%      | 8 Canada            | 1,037                 | 448    | 366    | 867    | -57%   | -18%   | 137% |  |
| 9 Taiwan             | 764                        | 568    | 834    | 536    | -26%      | 47%       | -36%      | 9 Indonesia         | 1,052                 | 637    | 438    | 414    | -39%   | -31%   | -5%  |  |
| 10 Japan             | 505                        | 784    | 527    | 510    | 55%       | -33%      | -3%       | 10 Hong Kong        | 108                   | 173    | 350    | 234    | 61%    | 102%   | -33% |  |
| 11 Belgium           | 382                        | 434    | 320    | 273    | 14%       | -26%      | -15%      | 11 Somalia          | 14                    | 22     | 268    | 206    | 60%    | 1117%  | -23% |  |
| 12 Jordan            | 903                        | 1,131  | 582    | 196    | 25%       | -49%      | -66%      | 12 Malaysia         | 512                   | 440    | 267    | 203    | -14%   | -39%   | -24% |  |
| 13 Fiji              | 71                         | 235    | 129    | 188    | 233%      | -45%      | 46%       | 13 UAE              | 209                   | 110    | 197    | 159    | -47%   | 79%    | -19% |  |
| 14 Korea             | 309                        | 240    | 219    | 182    | -22%      | -9%       | -17%      | 14 Thailand         | 245                   | 250    | 310    | 154    | 2%     | 24%    | -50% |  |
| 15 Hong Kong         | 104                        | 152    | 164    | 165    | 45%       | 8%        | 1%        | 15 Saudi Arabia     | 51                    | 27     | 38     | 154    | -47%   | 40%    | 308% |  |
| 16 Saudi Arabia      | 1,276                      | 845    | 465    | 121    | -34%      | -45%      | -74%      | 16 Germany          | 108                   | 100    | 100    | 147    | -7%    | 0%     | 47%  |  |
| 17 Guadeloupe        | 43                         | 30     | 36     | 120    | -29%      | 18%       | 236%      | 17 Netherlands      | 157                   | 123    | 185    | 142    | -22%   | 51%    | -23% |  |
| 18 Trinidad & Tobago | 149                        | 51     | 81     | 110    | -66%      | 58%       | 36%       | 18 Singapore        | 144                   | 185    | 187    | 135    | 28%    | 1%     | -27% |  |
| 19 Barbados          | 49                         | 171    | 73     | 99     | 248%      | -57%      | 36%       | 19 United Kingdom   | 71                    | 79     | 152    | 103    | 10%    | 94%    | -32% |  |
| 20 Sweden            | 418                        | 250    | 192    | 98     | -40%      | -23%      | -49%      | 20 French Polynesia | 250                   | 309    | 166    | 97     | 24%    | -46%   | -42% |  |
| Other Markets        | 80                         | 59     | 117    | 97     | -27%      | 100%      | -17%      | Other Markets       | 1,070                 | 937    | 925    | 752    | -12%   | -1%    | -19% |  |
| Total                | 35,640                     | 31,902 | 32,955 | 23,975 | -10%      | 3%        | -27%      | Total               | 44,640                | 47,052 | 43,297 | 40,909 | 5%     | -8%    | -6%  |  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

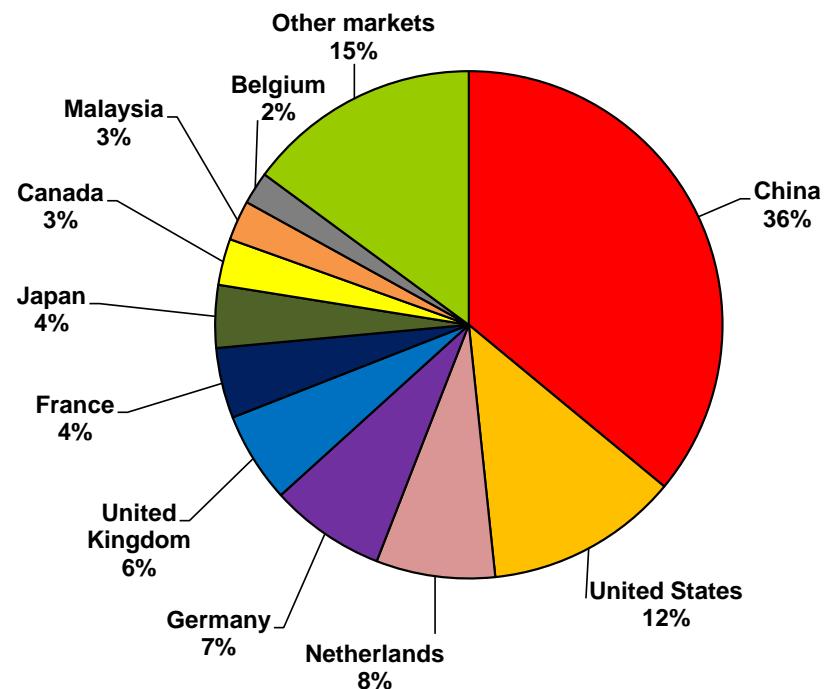
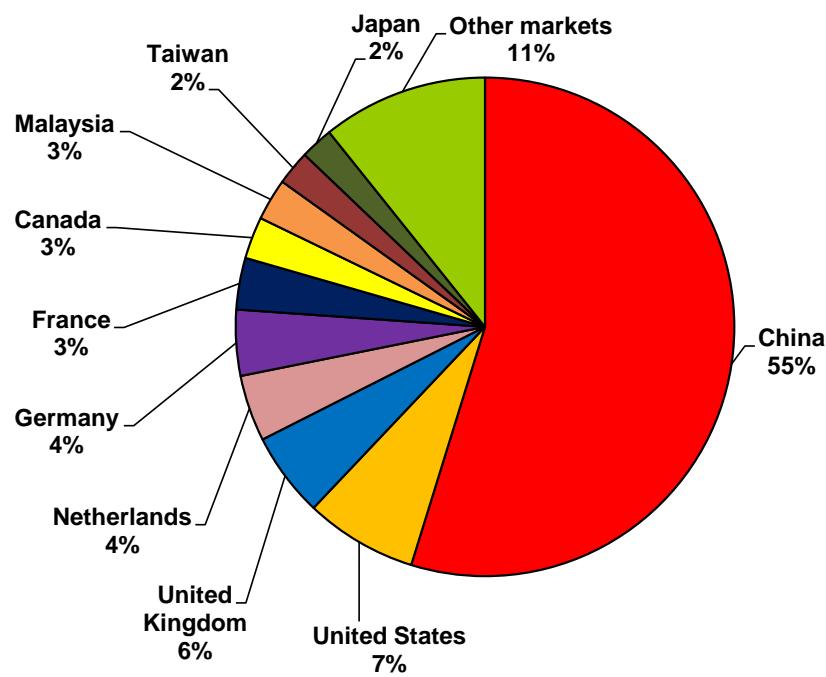
Top 10 sheepmeat markets by volume, month of August 2022

| Country          | Volume (tonnes) | Change from<br>same month<br>previous year |      |
|------------------|-----------------|--|------|
|                  |                 | % of total                                 |      |
| 1 China          | 13,134          | 55%  | 21%  |
| 2 United States  | 1,746           | 7%   | -20% |
| 3 United Kingdom | 1,313           | 5%   | 38%  |
| 4 Netherlands    | 1,031           | 4%   | 56%  |
| 5 Germany        | 1,024           | 4%   | 100% |
| 6 France         | 804             | 3%   | 67%  |
| 7 Canada         | 651             | 3%   | -6%  |
| 8 Malaysia       | 650             | 3%   | 621% |
| 9 Taiwan         | 536             | 2%   | 22%  |
| 10 Japan         | 510             | 2%   | 34%  |
| Other markets    | 2,576           | 11%  |      |
| Total            | 23,975          |  | 29%  |

Top 10 sheepmeat markets by value, month of August 2022

| Country          | Value (NZ\$m) | Change from<br>same month<br>previous year |      |
|------------------|---------------|--|------|
|                  |               | % of total                                 |      |
| 1 China          | 99.0          | 36%  | 0%   |
| 2 United States  | 33.9          | 12%  | 1%   |
| 3 Netherlands    | 20.8          | 8%   | 87%  |
| 4 Germany        | 20.3          | 7%   | 127% |
| 5 United Kingdom | 15.9          | 6%   | 40%  |
| 6 France         | 12.3          | 4%   | 95%  |
| 7 Japan          | 11.0          | 4%   | 75%  |
| 8 Canada         | 8.1           | 3%   | 0%   |
| 9 Malaysia       | 7.0           | 3%   | 628% |
| 10 Belgium       | 5.7           | 2%   | 54%  |
| Other markets    | 41.0          | 15%  |      |
| Total            | 275.0         |  | 31%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



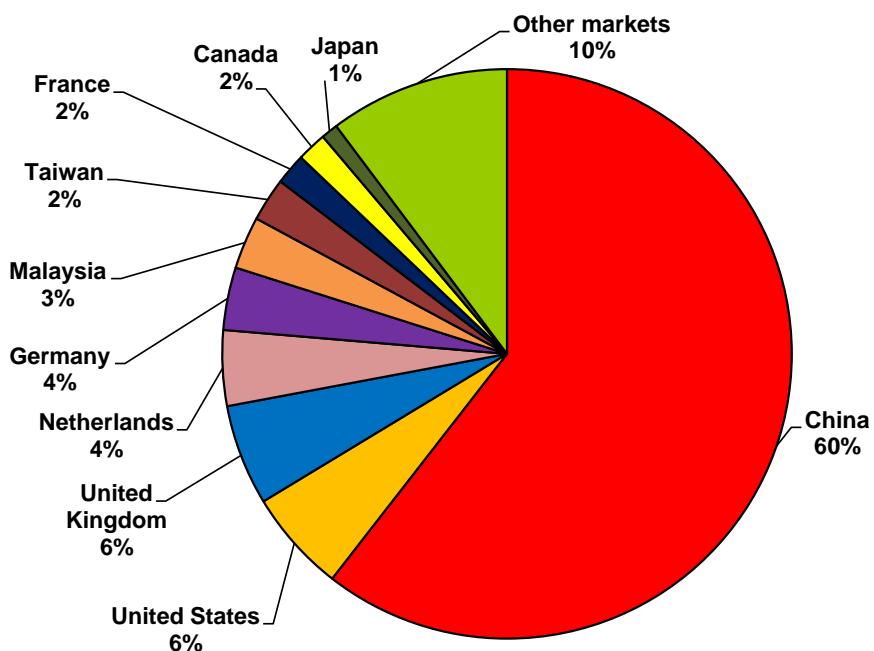
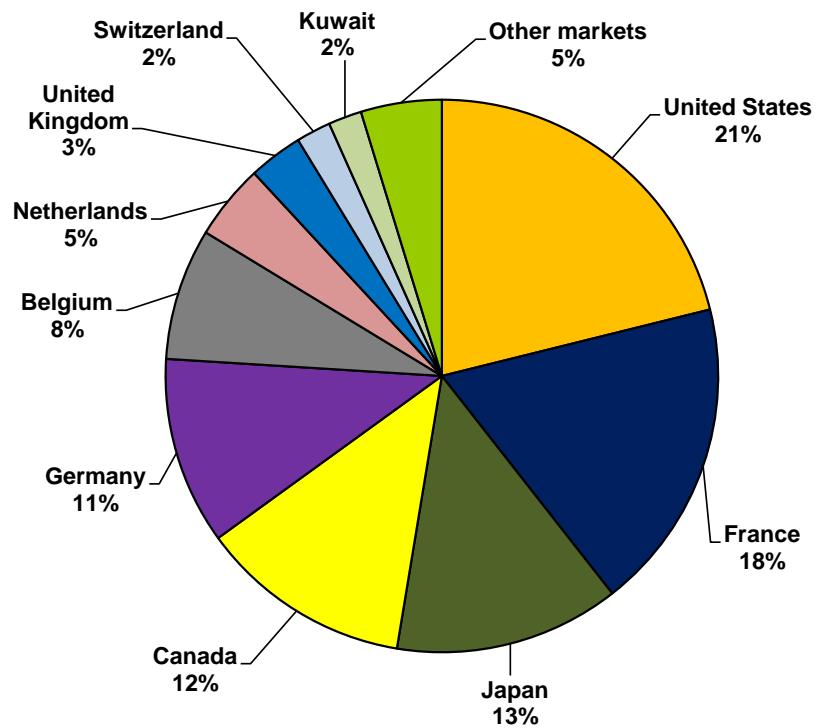
Top 10 chilled sheepmeat markets by volume, month of August 2022

| Country          | Volume (tonnes) | Change from same month previous year |      |
|------------------|-----------------|--------------------------------------|------|
|                  |                 | % of total                           |      |
| 1 United States  | 486             | 21%                                  | -20% |
| 2 France         | 421             | 18%                                  | 19%  |
| 3 Japan          | 303             | 13%                                  | 16%  |
| 4 Canada         | 286             | 12%                                  | 27%  |
| 5 Germany        | 252             | 11%                                  | 104% |
| 6 Belgium        | 177             | 8%                                   | 57%  |
| 7 Netherlands    | 102             | 4%                                   | -32% |
| 8 United Kingdom | 73              | 3%                                   | -75% |
| 9 Switzerland    | 47              | 2%                                   | -20% |
| 10 Kuwait        | 45              | 2%                                   | 28%  |
| Other markets    | 109             | 5%                                   |      |
| Total            | 2,301           |                                      | -4%  |

Top 10 frozen sheepmeat markets by volume, month of August 2022

| Country          | Volume (tonnes) | Change from same month previous year |      |
|------------------|-----------------|--------------------------------------|------|
|                  |                 | % of total                           |      |
| 1 China          | 13,117          | 61%                                  | 21%  |
| 2 United States  | 1,260           | 6%                                   | -20% |
| 3 United Kingdom | 1,240           | 6%                                   | 89%  |
| 4 Netherlands    | 929             | 4%                                   | 82%  |
| 5 Germany        | 771             | 4%                                   | 99%  |
| 6 Malaysia       | 646             | 3%                                   | 633% |
| 7 Taiwan         | 536             | 2%                                   | 29%  |
| 8 France         | 383             | 2%                                   | 198% |
| 9 Canada         | 366             | 2%                                   | -22% |
| 10 Japan         | 207             | 1%                                   | 74%  |
| Other markets    | 2,219           | 10%                                  |      |
| Total            | 21,674          |                                      | 34%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



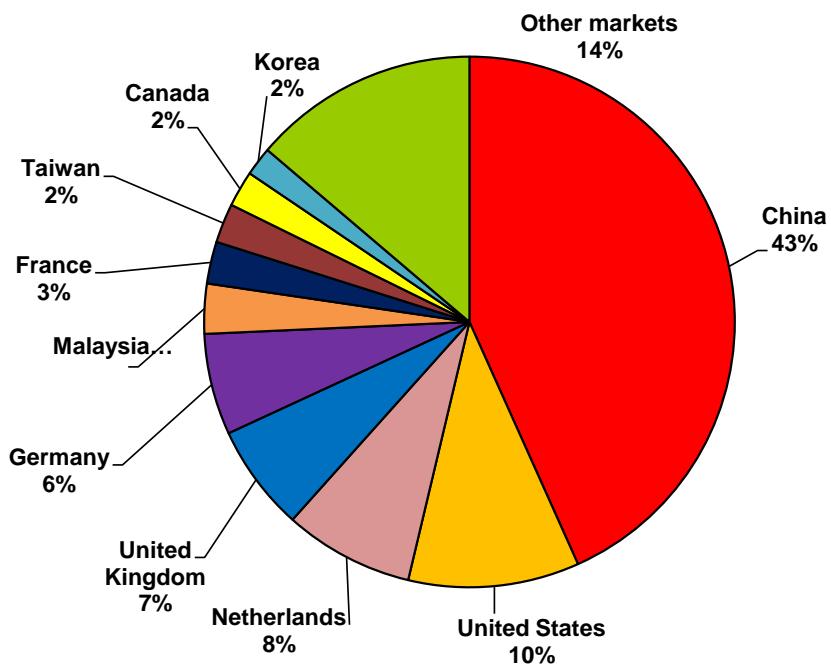
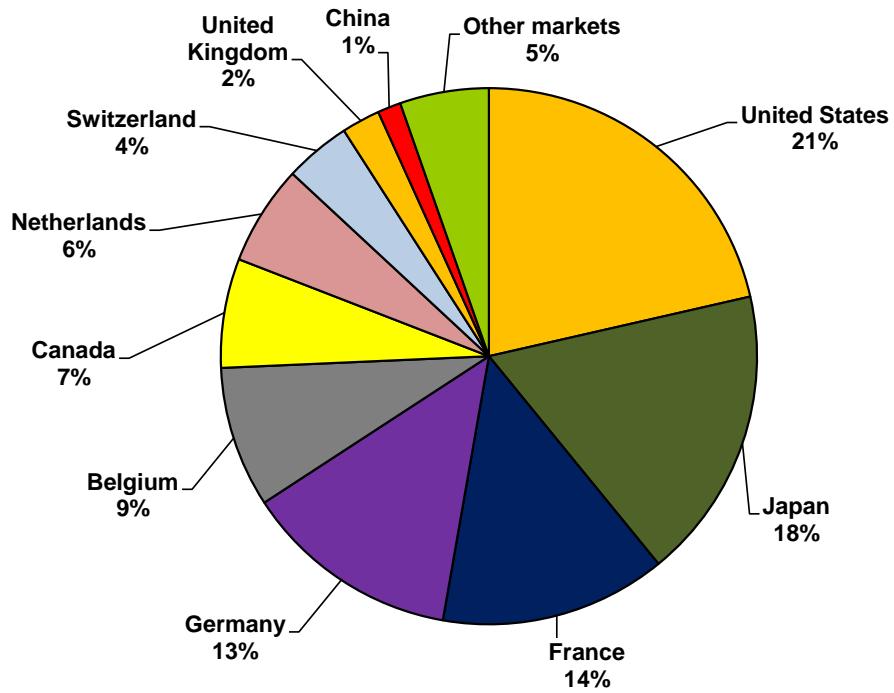
Top 10 chilled sheepmeat markets by value, month of August 2022

| Country        | Value (NZ\$m) | Change from same month previous year |      |
|----------------|---------------|--------------------------------------|------|
|                |               | % of total                           |      |
| United States  | 10.3          | 21%                                  | 1%   |
| Japan          | 8.5           | 18%                                  | 71%  |
| France         | 6.5           | 14%                                  | 35%  |
| Germany        | 6.3           | 13%                                  | 111% |
| Belgium        | 4.1           | 8%                                   | 52%  |
| Canada         | 3.2           | 7%                                   | 14%  |
| Netherlands    | 2.9           | 6%                                   | -11% |
| Switzerland    | 1.9           | 4%                                   | -1%  |
| United Kingdom | 1.1           | 2%                                   | -71% |
| China          | 0.7           | 1%                                   | 106% |
| Other markets  | 2.6           | 5%                                   |      |
| Total          | 47.9          |                                      | 18%  |

Top 10 frozen sheepmeat markets by value, month of August 2022

| Country        | Value (NZ\$m) | Change from same month previous year |      |
|----------------|---------------|--------------------------------------|------|
|                |               | % of total                           |      |
| China          | 98.3          | 43%                                  | 0%   |
| United States  | 23.7          | 10%                                  | 1%   |
| Netherlands    | 18.0          | 8%                                   | 127% |
| United Kingdom | 14.7          | 6%                                   | 97%  |
| Germany        | 14.0          | 6%                                   | 135% |
| Malaysia       | 6.9           | 3%                                   | 644% |
| France         | 5.8           | 3%                                   | 284% |
| Taiwan         | 5.4           | 2%                                   | 34%  |
| Canada         | 5.0           | 2%                                   | -8%  |
| Korea          | 4.0           | 2%                                   | 422% |
| Other markets  | 31.3          | 14%                                  |      |
| Total          | 227.1         |                                      | 34%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



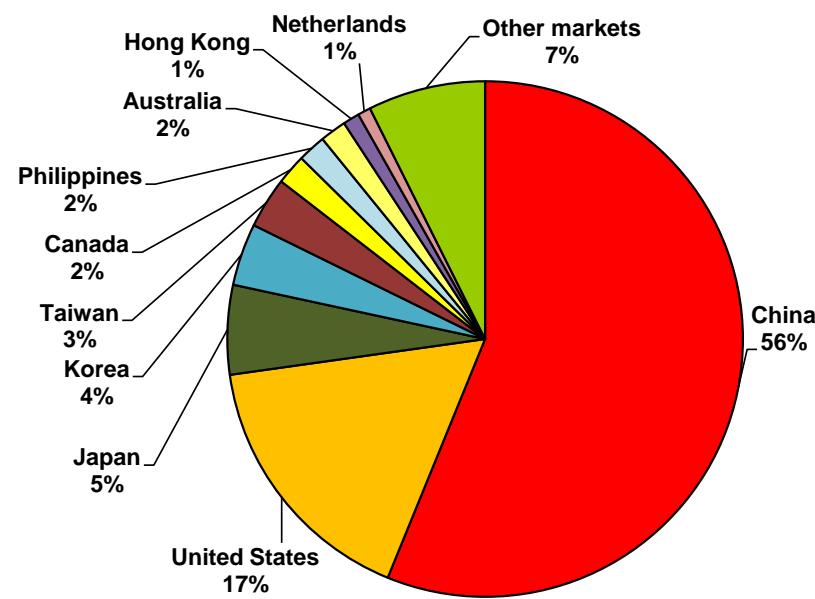
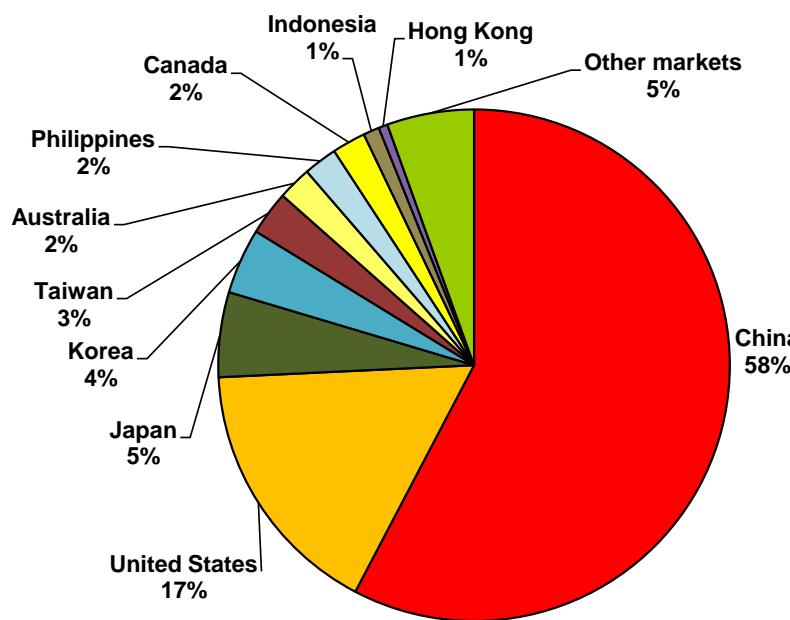
Top 10 beef markets by volume, month of August 2022

| Country         | Volume (tonnes) | Change from same month previous year |      |
|-----------------|-----------------|--------------------------------------|------|
|                 |                 | % of total                           |      |
| 1 China         | 23,599          | 58%                                  | 49%  |
| 2 United States | 6,775           | 17%                                  | -41% |
| 3 Japan         | 2,194           | 5%                                   | 51%  |
| 4 Korea         | 1,696           | 4%                                   | 50%  |
| 5 Taiwan        | 1,138           | 3%                                   | -10% |
| 6 Australia     | 871             | 2%                                   | 28%  |
| 7 Philippines   | 870             | 2%                                   | 277% |
| 8 Canada        | 867             | 2%                                   | -6%  |
| 9 Indonesia     | 414             | 1%                                   | -28% |
| 10 Hong Kong    | 234             | 1%                                   | -27% |
| Other markets   | 2,251           | 6%                                   |      |
| Total           | 40,909          |                                      | 13%  |

Top 10 beef markets by value, month of August 2022

| Country         | Value (NZ\$m) | Change from same month previous year |      |
|-----------------|---------------|--------------------------------------|------|
|                 |               | % of total                           |      |
| 1 China         | 235.2         | 56%                                  | 91%  |
| 2 United States | 69.6          | 17%                                  | -32% |
| 3 Japan         | 23.5          | 6%                                   | 62%  |
| 4 Korea         | 16.3          | 4%                                   | 92%  |
| 5 Taiwan        | 13.4          | 3%                                   | 17%  |
| 6 Canada        | 7.9           | 2%                                   | 12%  |
| 7 Philippines   | 7.4           | 2%                                   | 347% |
| 8 Australia     | 6.9           | 2%                                   | 53%  |
| 9 Hong Kong     | 4.3           | 1%                                   | -10% |
| 10 Netherlands  | 3.4           | 1%                                   | 82%  |
| Other markets   | 30.8          | 7%                                   |      |
| Total           | 418.7         |                                      | 37%  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



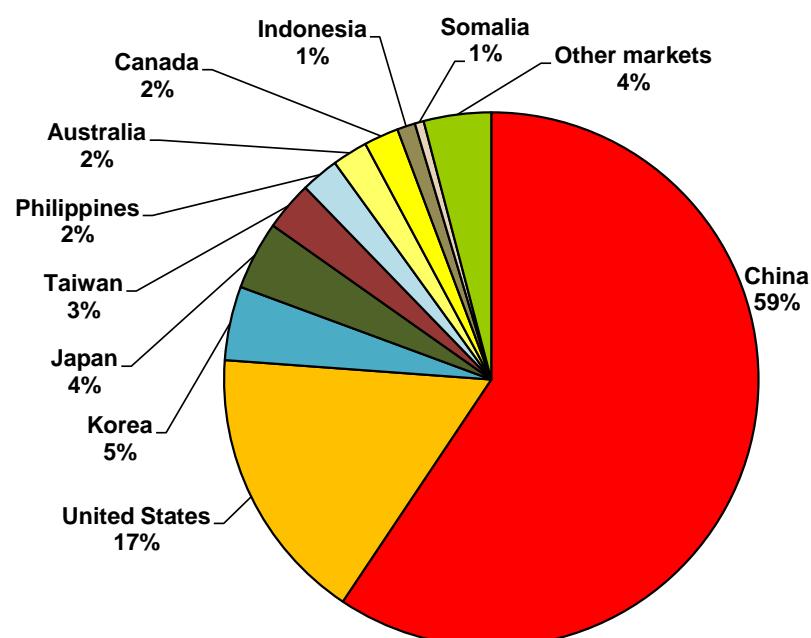
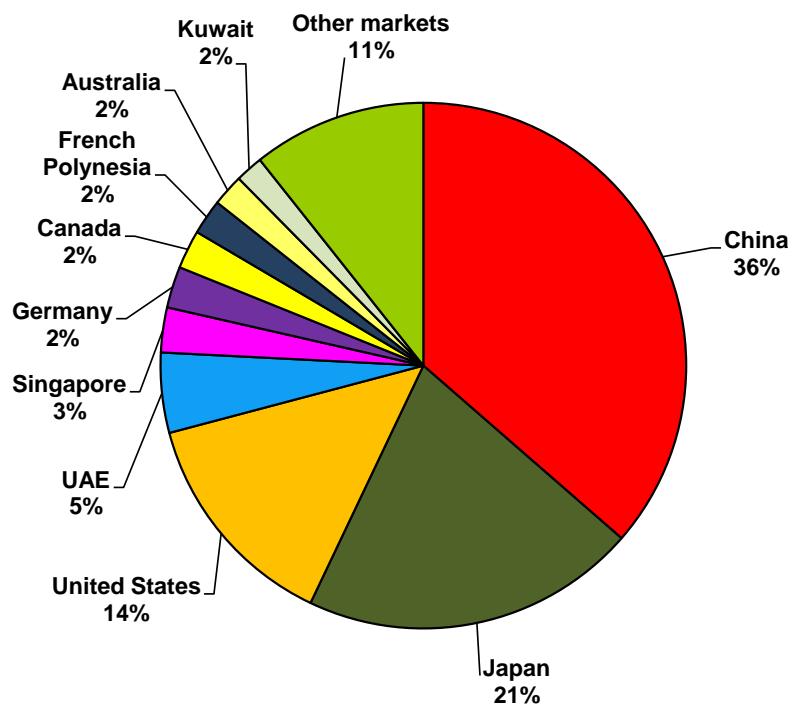
Top 10 chilled beef markets by volume, month of August 2022

| Country            | Volume (tonnes) | Change from same month previous year |      |
|--------------------|-----------------|--------------------------------------|------|
|                    |                 | % of total                           |      |
| 1 China            | 1,099           | 36%                                  | 55%  |
| 2 Japan            | 624             | 21%                                  | 16%  |
| 3 United States    | 417             | 14%                                  | -6%  |
| 4 UAE              | 149             | 5%                                   | 7%   |
| 5 Singapore        | 83              | 3%                                   | -1%  |
| 6 Germany          | 77              | 3%                                   | 8%   |
| 7 Canada           | 72              | 2%                                   | 45%  |
| 8 French Polynesia | 65              | 2%                                   | -47% |
| 9 Australia        | 59              | 2%                                   | 163% |
| 10 Kuwait          | 52              | 2%                                   | -1%  |
| Other markets      | 322             | 11%                                  |      |
| Total              | 3,018           |                                      | 17%  |

Top 10 frozen beef markets by volume, month of August 2022

| Country         | Volume (tonnes) | Change from same month previous year |      |
|-----------------|-----------------|--------------------------------------|------|
|                 |                 | % of total                           |      |
| 1 China         | 22,500          | 59%                                  | 49%  |
| 2 United States | 6,358           | 17%                                  | -43% |
| 3 Korea         | 1,695           | 4%                                   | 49%  |
| 4 Japan         | 1,571           | 4%                                   | 71%  |
| 5 Taiwan        | 1,127           | 3%                                   | -7%  |
| 6 Philippines   | 870             | 2%                                   | 277% |
| 7 Australia     | 812             | 2%                                   | 24%  |
| 8 Canada        | 795             | 2%                                   | -9%  |
| 9 Indonesia     | 414             | 1%                                   | -28% |
| 10 Somalia      | 206             | 1%                                   | 217% |
| Other markets   | 1,544           | 4%                                   |      |
| Total           | 37,892          |                                      | 13%  |

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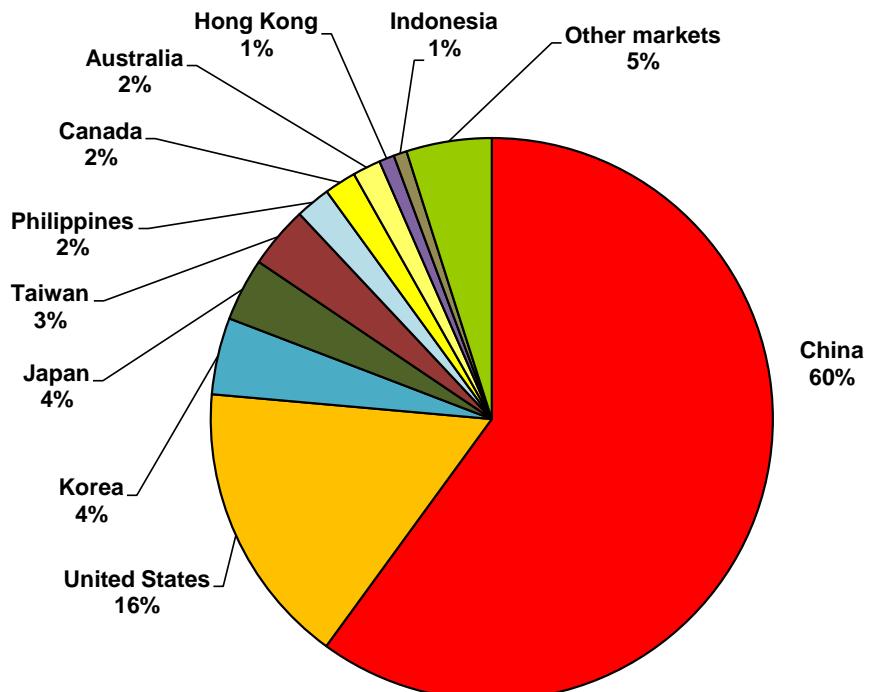
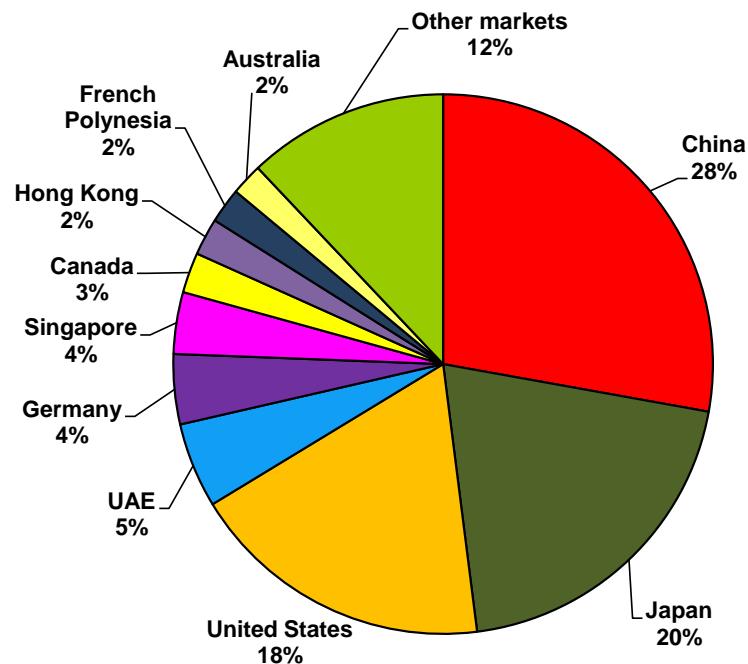
Top 10 chilled beef markets by value, month of August 2022

|    | Country          | Value (NZ\$m) | % of total | Change from<br>same month<br>previous year |
|----|------------------|---------------|------------|--|
| 1  | China            | 14.0          | 28%        | 81%  |
| 2  | Japan            | 10.1          | 20%        | 36%  |
| 3  | United States    | 9.2           | 18%        | 17%  |
| 4  | UAE              | 2.6           | 5%         | 25%  |
| 5  | Germany          | 2.1           | 4%         | 17%  |
| 6  | Singapore        | 1.9           | 4%         | 15%  |
| 7  | Canada           | 1.2           | 2%         | 64%  |
| 8  | Hong Kong        | 1.1           | 2%         | 46%  |
| 9  | French Polynesia | 1.1           | 2%         | -41%                                       |
| 10 | Australia        | 1.0           | 2%         | 197%                                       |
|    | Other markets    | 6.0           | 12%        |  |
|    | Total            | 50.2          |            | 33%  |

Top 10 frozen beef markets by value, month of August 2022

|    | Country       | Value (NZ\$m) | % of total | Change from<br>same month<br>previous year |
|----|---------------|---------------|------------|--|
| 1  | China         | 221.2         | 60%        | 92%  |
| 2  | United States | 60.4          | 16%        | -36%                                       |
| 3  | Korea         | 16.3          | 4%         | 91%  |
| 4  | Japan         | 13.3          | 4%         | 89%  |
| 5  | Taiwan        | 13.1          | 4%         | 21%  |
| 6  | Philippines   | 7.4           | 2%         | 347%                                       |
| 7  | Canada        | 6.7           | 2%         | 6%   |
| 8  | Australia     | 6.0           | 2%         | 42%  |
| 9  | Hong Kong     | 3.2           | 1%         | -21%                                       |
| 10 | Indonesia     | 2.8           | 1%         | -13%                                       |
|    | Other markets | 18.1          | 5%         |  |
|    | Total         | 368.5         |            | 38%  |

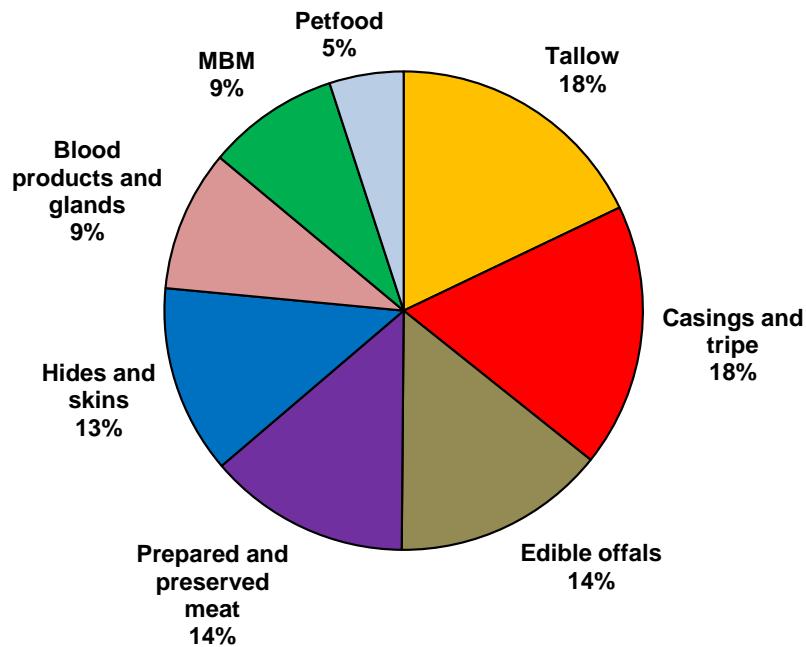
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Fifth quarter exports by value, month of August 2022

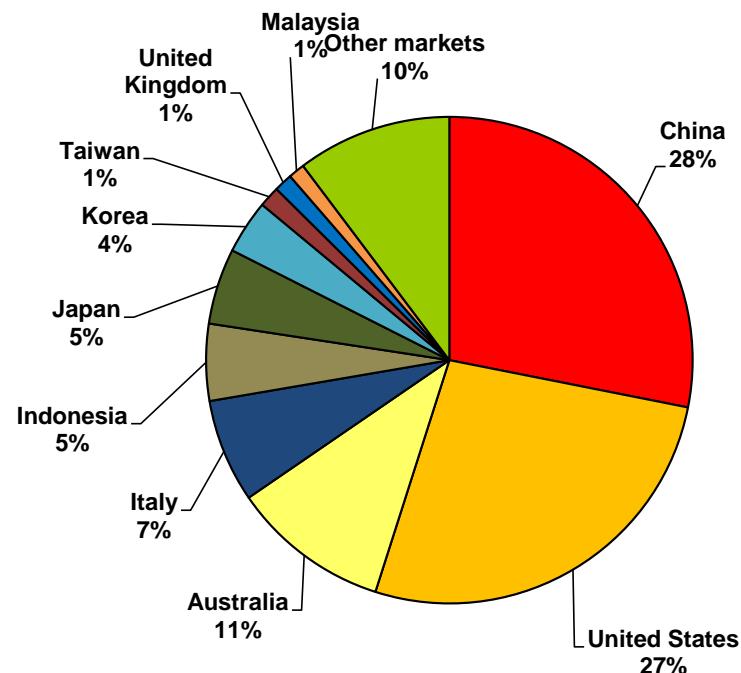
| Product                       | Value (NZ\$m) | Change from same month previous year |      |
|-------------------------------|---------------|--------------------------------------|------|
|                               |               | % of total                           |      |
| 1 Tallow                      | 34.3          | 18%                                  | 132% |
| 2 Casings and tripe           | 34.1          | 18%                                  | 56%  |
| 3 Edible offals               | 27.6          | 14%                                  | 4%   |
| 4 Prepared and preserved meat | 26.1          | 14%                                  | 22%  |
| 5 Hides and skins             | 24.4          | 13%                                  | 2%   |
| 6 Blood products and glands   | 18.3          | 10%                                  | 48%  |
| 7 MBM                         | 17.1          | 9%                                   | 16%  |
| 8 Petfood                     | 9.6           | 5%                                   | -15% |
| Total                         | 191.5         |                                      | 30%  |

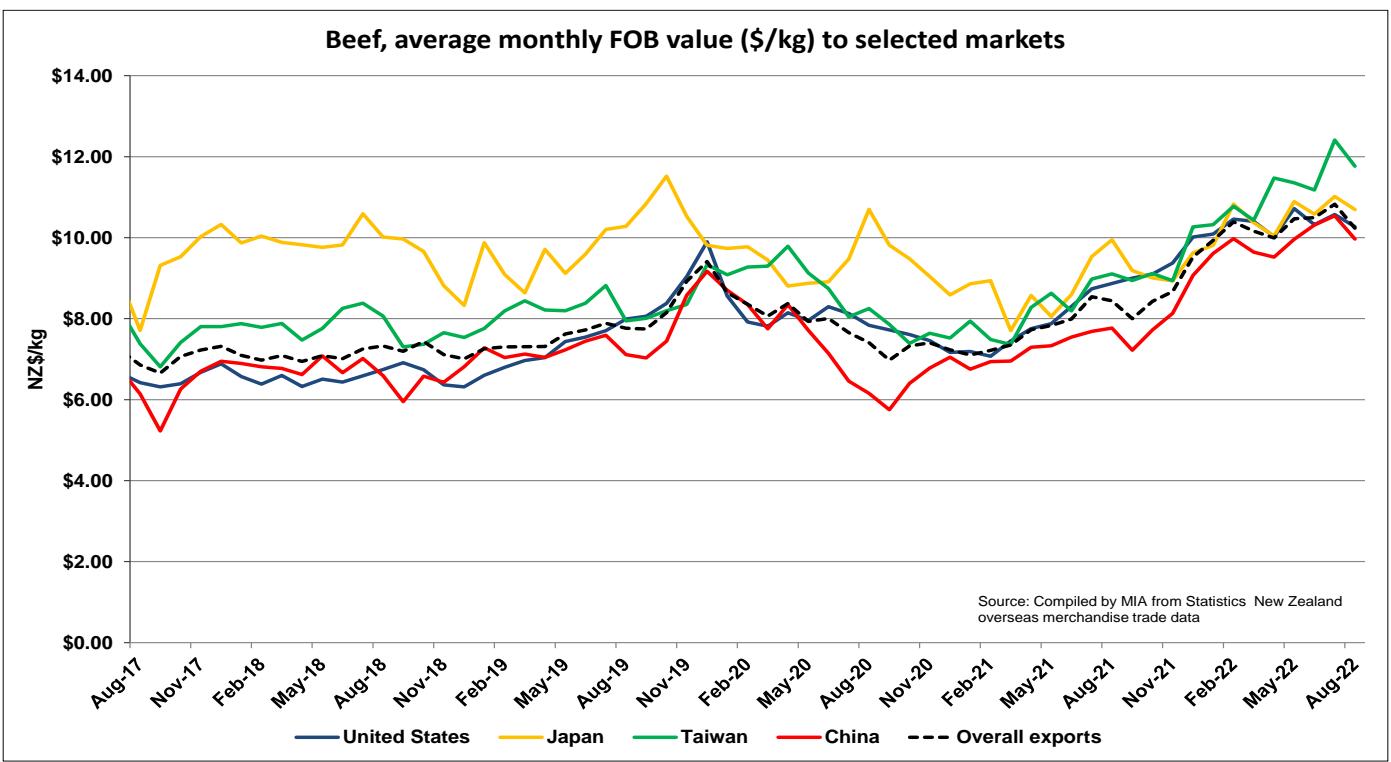
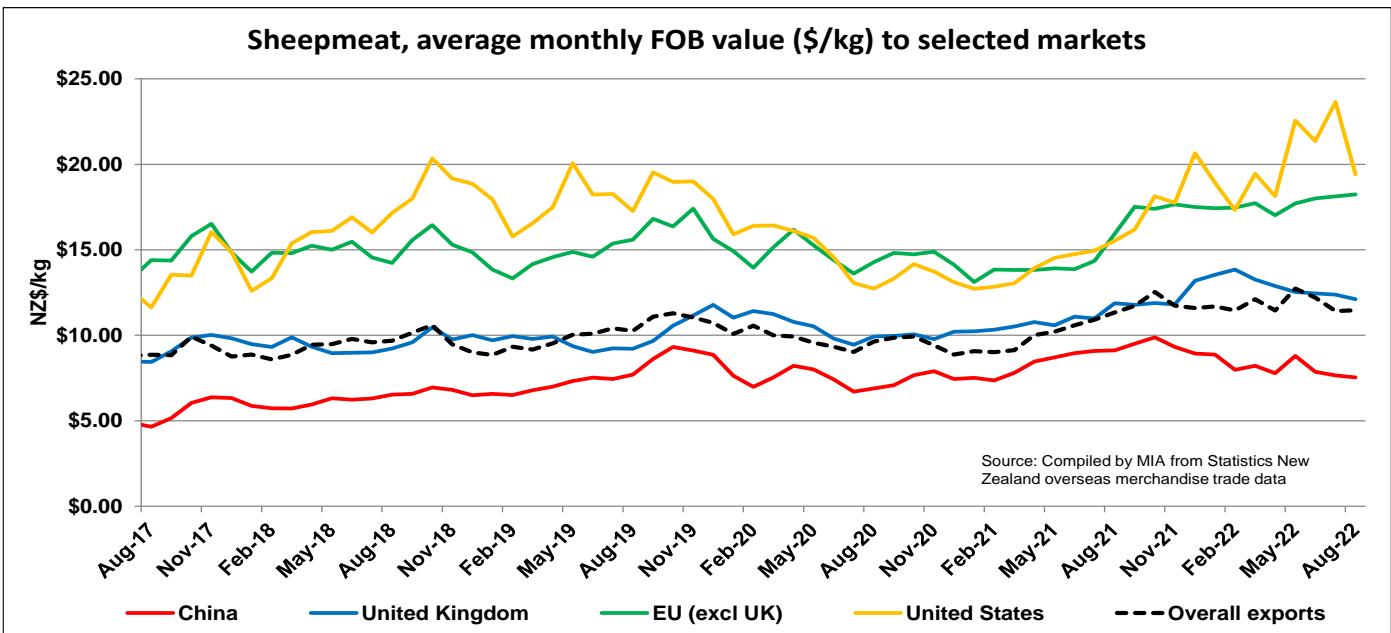
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

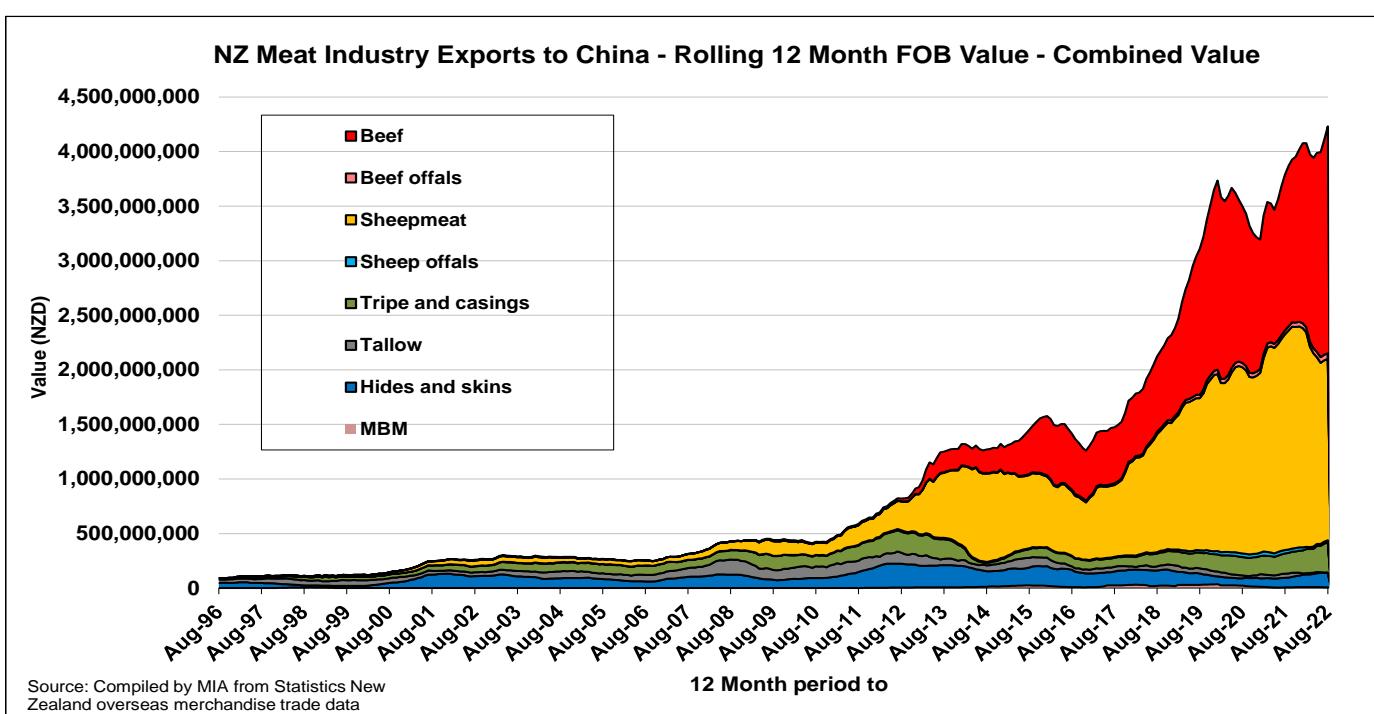
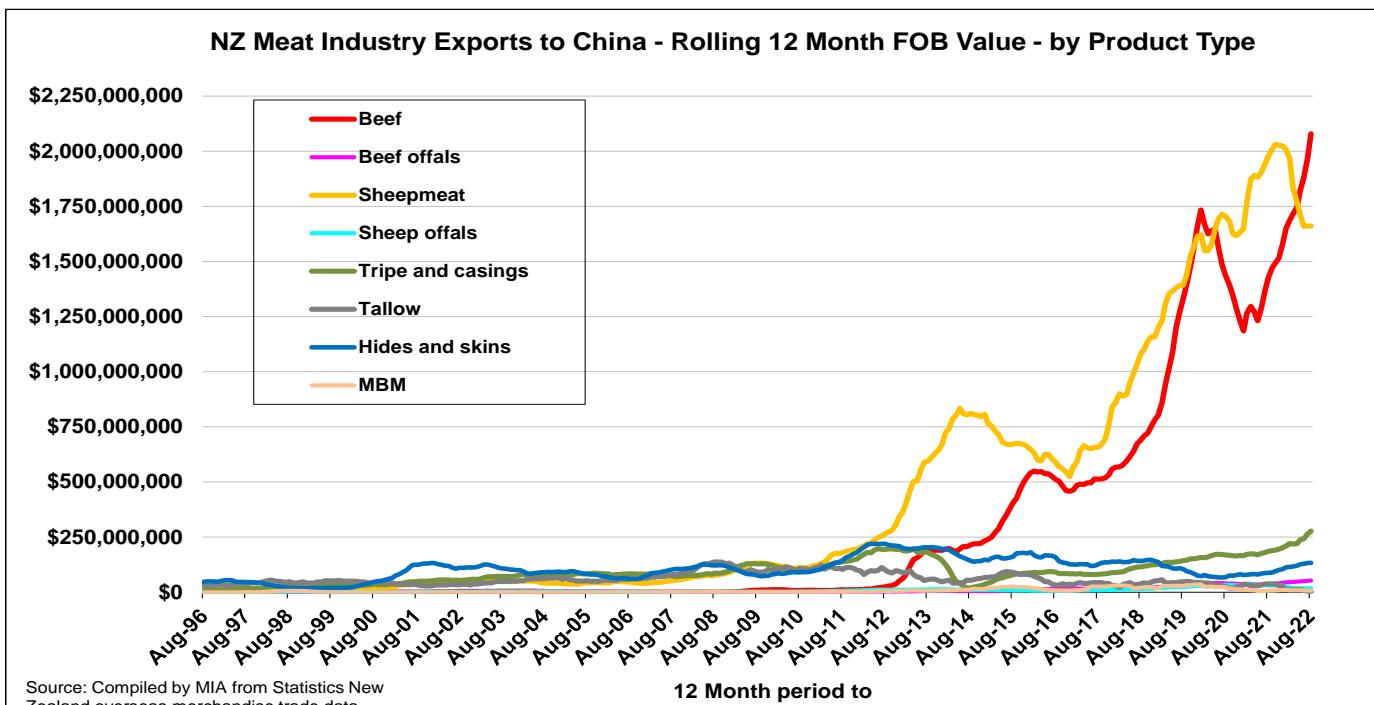


Top 10 markets for the fifth quarter by value, month of August 2022

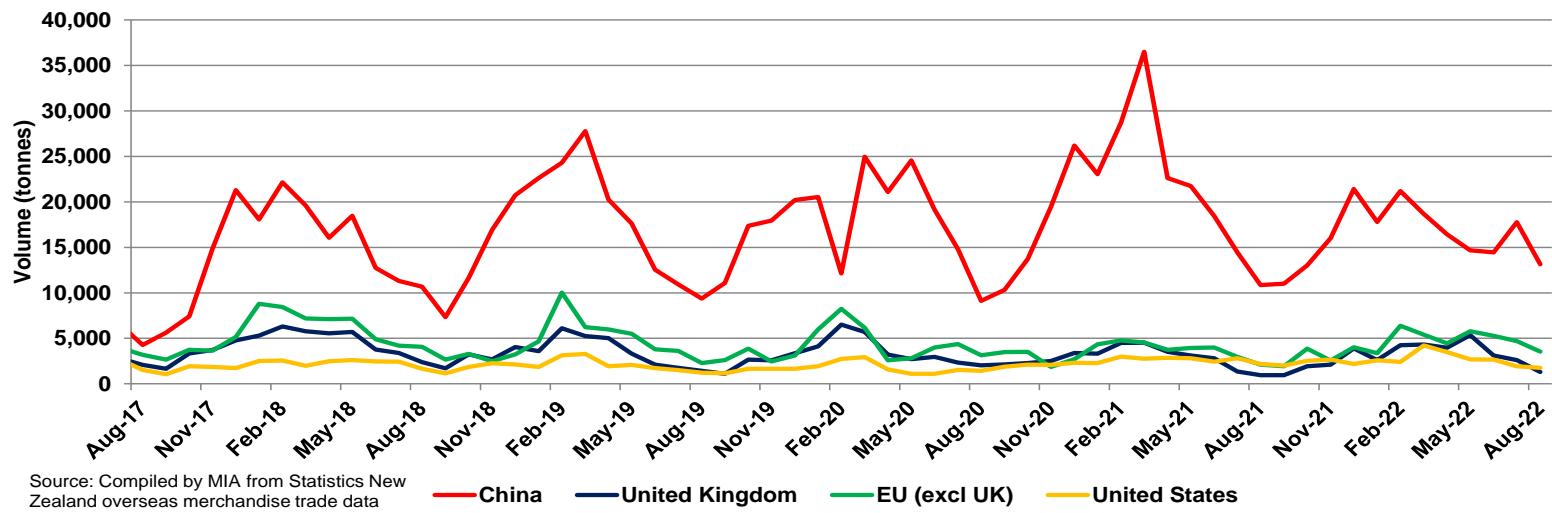
|    | Country        | Value (NZ\$m) | Change from same month previous year |      |
|----|----------------|---------------|--------------------------------------|------|
|    |                |               | % of total                           |      |
| 1  | China          | 53.8          | 28%                                  | 49%  |
| 2  | United States  | 51.3          | 27%                                  | 51%  |
| 3  | Australia      | 20.1          | 11%                                  | 60%  |
| 4  | Italy          | 13.2          | 7%                                   | 6%   |
| 5  | Indonesia      | 9.8           | 5%                                   | 3%   |
| 6  | Japan          | 9.7           | 5%                                   | -3%  |
| 7  | Korea          | 6.9           | 4%                                   | 2%   |
| 8  | Taiwan         | 2.7           | 1%                                   | 31%  |
| 9  | United Kingdom | 2.3           | 1%                                   | 12%  |
| 10 | Malaysia       | 2.1           | 1%                                   | 120% |
|    | Other markets  | 19.7          |                                      |      |
|    | Total          | 191.5         |                                      | 30%  |



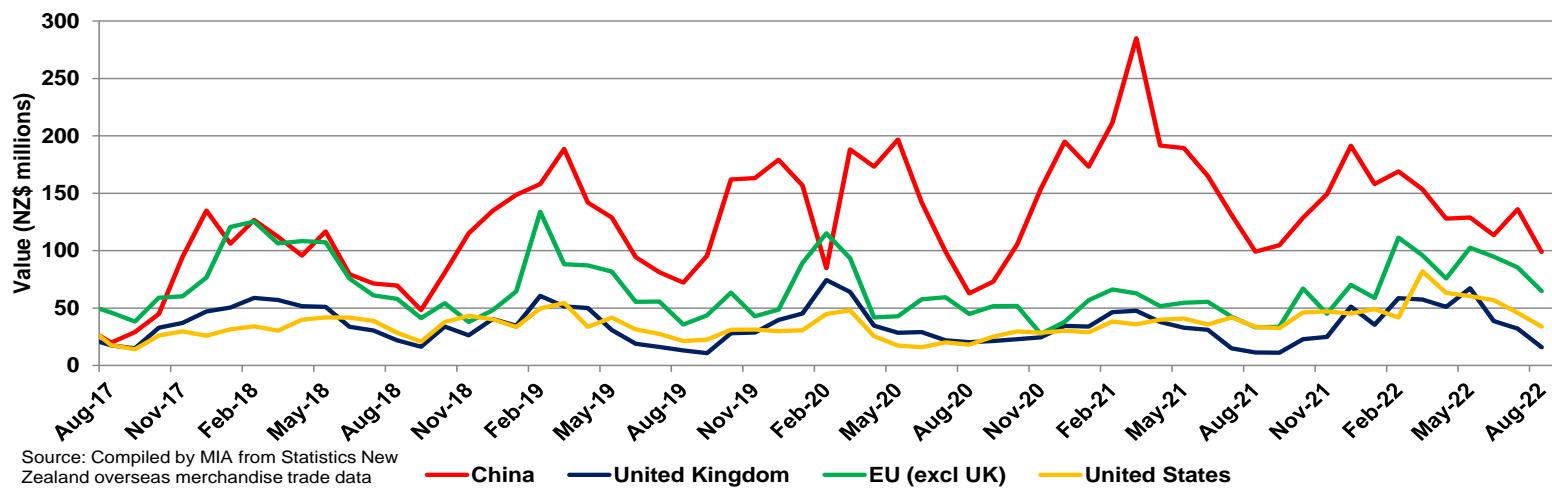




**Monthly sheepmeat exports to selected markets (by volume),  
August 2017 - August 2022**



**Monthly sheepmeat exports to selected markets (by value),  
July 2017 - July 2022**

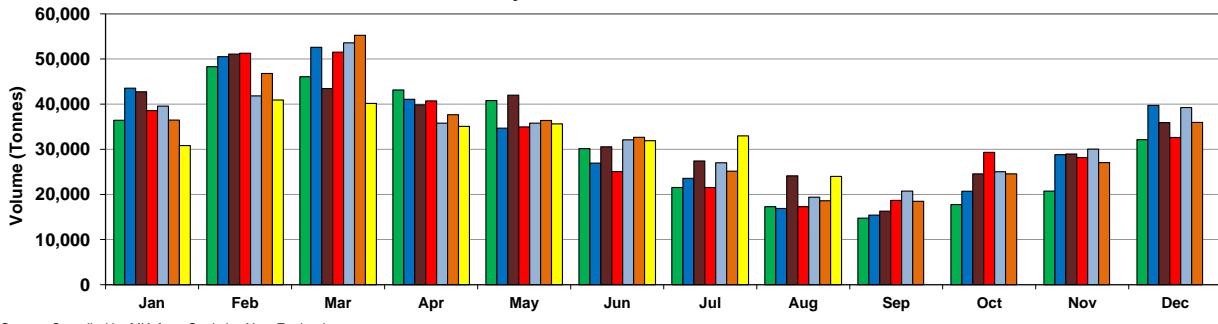


Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by volume  
(Tonnes)

|                                  | 2016          |               |               |               |               |               |               |               |               |               |               |               |                |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 36,425        | 48,309        | 46,082        | 43,137        | 40,774        | 30,164        | 21,518        | 17,268        | 14,754        | 17,750        | 20,719        | 32,127        | <b>369,027</b> |
| Edible ovine offal               | 2,264         | 3,400         | 2,885         | 2,775         | 2,465         | 1,988         | 1,490         | 972           | 1,017         | 1,030         | 1,320         | 1,795         | <b>23,401</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>38,690</b> | <b>51,709</b> | <b>48,967</b> | <b>45,912</b> | <b>43,239</b> | <b>32,151</b> | <b>23,008</b> | <b>18,240</b> | <b>15,771</b> | <b>18,780</b> | <b>22,039</b> | <b>33,922</b> | <b>392,428</b> |
|                                  | 2017          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 43,537        | 50,538        | 52,589        | 41,055        | 34,689        | 26,948        | 23,558        | 16,903        | 15,418        | 20,713        | 28,807        | 39,738        | <b>394,492</b> |
| Edible ovine offal               | 2,389         | 2,869         | 3,459         | 2,695         | 2,132         | 1,687         | 1,505         | 890           | 824           | 942           | 1,598         | 2,073         | <b>23,062</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>45,926</b> | <b>53,406</b> | <b>56,048</b> | <b>43,749</b> | <b>36,820</b> | <b>28,635</b> | <b>25,063</b> | <b>17,793</b> | <b>16,242</b> | <b>21,655</b> | <b>30,405</b> | <b>41,811</b> | <b>417,554</b> |
|                                  | 2018          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 42,726        | 51,076        | 43,457        | 39,846        | 41,979        | 30,562        | 27,427        | 24,104        | 16,284        | 24,543        | 28,954        | 35,915        | <b>406,871</b> |
| Edible ovine offal               | 2,183         | 3,002         | 2,401         | 2,517         | 2,360         | 1,888         | 1,261         | 1,133         | 790           | 1,356         | 1,641         | 1,798         | <b>22,332</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>44,909</b> | <b>54,078</b> | <b>45,858</b> | <b>42,363</b> | <b>44,339</b> | <b>32,450</b> | <b>28,688</b> | <b>25,237</b> | <b>17,074</b> | <b>25,899</b> | <b>30,595</b> | <b>37,713</b> | <b>429,203</b> |
|                                  | 2019          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 38,577        | 51,259        | 51,521        | 40,698        | 34,962        | 25,062        | 21,516        | 17,298        | 18,663        | 29,307        | 28,156        | 32,611        | <b>389,629</b> |
| Edible ovine offal               | 2,347         | 2,552         | 3,101         | 2,097         | 2,317         | 1,399         | 1,194         | 1,016         | 993           | 1,369         | 1,393         | 1,838         | <b>21,616</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>40,923</b> | <b>53,810</b> | <b>54,622</b> | <b>42,795</b> | <b>37,279</b> | <b>26,460</b> | <b>22,709</b> | <b>18,314</b> | <b>19,657</b> | <b>30,676</b> | <b>29,549</b> | <b>34,449</b> | <b>411,244</b> |
|                                  | 2020          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 39,581        | 41,836        | 53,587        | 35,809        | 35,802        | 32,085        | 27,005        | 19,403        | 20,730        | 25,013        | 30,023        | 39,224        | <b>400,098</b> |
| Edible ovine offal               | 2,050         | 2,461         | 2,667         | 1,978         | 1,550         | 1,535         | 1,302         | 1,626         | 1,120         | 1,305         | 1,347         | 1,823         | <b>20,764</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>41,631</b> | <b>44,297</b> | <b>56,254</b> | <b>37,787</b> | <b>37,352</b> | <b>33,620</b> | <b>28,307</b> | <b>21,029</b> | <b>21,850</b> | <b>26,318</b> | <b>31,370</b> | <b>41,048</b> | <b>420,862</b> |
|                                  | 2021          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 36,453        | 46,795        | 55,247        | 37,670        | 36,400        | 32,638        | 25,161        | 18,574        | 18,461        | 24,553        | 27,040        | 35,928        | <b>394,921</b> |
| Edible ovine offal               | 1,981         | 3,449         | 2,329         | 1,710         | 1,144         | 1,524         | 1,418         | 935           | 866           | 925           | 1,433         | 1,448         | <b>19,162</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>38,434</b> | <b>50,245</b> | <b>57,576</b> | <b>39,381</b> | <b>37,544</b> | <b>34,162</b> | <b>26,580</b> | <b>19,509</b> | <b>19,327</b> | <b>25,477</b> | <b>28,472</b> | <b>37,376</b> | <b>414,083</b> |
|                                  | 2022          |               |               |               |               |               |               |               |               |               |               |               |                |
|                                  | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |
| <b>Sheepmeat exports</b>         | 30,817        | 40,894        | 40,175        | 35,085        | 35,640        | 31,902        | 32,955        | 23,975        |               |               |               |               | <b>271,443</b> |
| Edible ovine offal               | 1,510         | 1,595         | 2,041         | 1,136         | 2,003         | 1,107         | 1,131         | 855           |               |               |               |               | <b>11,379</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>32,327</b> | <b>42,489</b> | <b>42,216</b> | <b>36,221</b> | <b>37,643</b> | <b>33,009</b> | <b>34,086</b> | <b>24,830</b> |               |               |               |               | <b>282,822</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets,  
by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

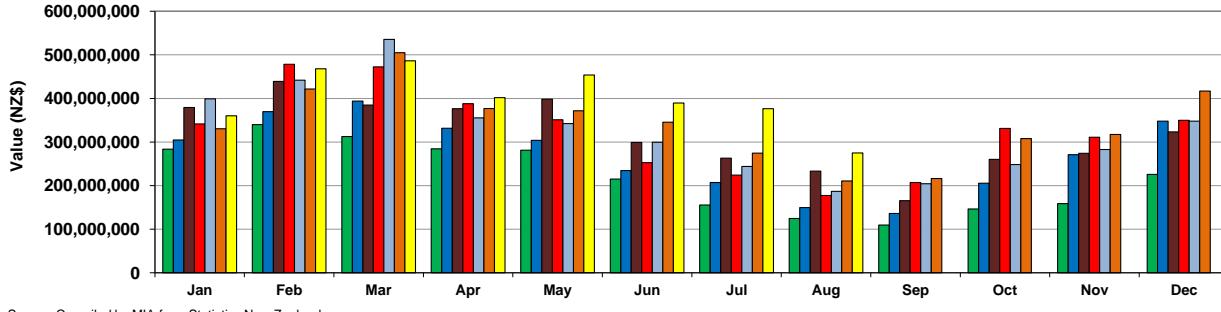
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by value  
(NZ\$)**

|                           | 2016        |             |             |             |             |             |             |             |             |             |             |             |               |
|---------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 283,414,116 | 339,933,027 | 312,547,647 | 284,293,439 | 281,426,393 | 214,977,561 | 155,448,215 | 124,575,435 | 109,361,357 | 146,242,742 | 158,549,243 | 225,843,924 | 2,636,613,099 |
| Edible ovine offal        | 5,463,617   | 8,448,934   | 6,493,667   | 6,356,558   | 5,720,164   | 4,679,900   | 3,680,311   | 2,652,390   | 2,658,952   | 2,378,330   | 2,708,703   | 3,888,319   | 55,129,845    |
| Total (sheepmeat + offal) | 288,877,733 | 348,381,961 | 319,041,314 | 290,649,997 | 287,146,557 | 219,657,461 | 159,128,526 | 127,227,825 | 112,020,309 | 148,621,072 | 161,257,946 | 229,732,243 | 2,691,742,944 |
|                           | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 304,562,910 | 369,522,261 | 394,038,645 | 331,733,974 | 303,931,871 | 234,595,892 | 207,073,169 | 149,697,170 | 136,196,250 | 205,480,374 | 270,913,767 | 347,820,559 | 3,255,566,842 |
| Edible ovine offal        | 5,727,588   | 6,362,012   | 8,296,273   | 6,370,809   | 5,855,799   | 4,523,525   | 4,214,254   | 2,310,225   | 2,143,894   | 2,098,712   | 4,248,146   | 6,127,902   | 58,279,139    |
| Total (sheepmeat + offal) | 310,290,498 | 375,884,273 | 402,334,918 | 338,104,783 | 309,787,670 | 239,119,417 | 211,287,423 | 152,007,395 | 138,340,144 | 207,579,086 | 275,161,913 | 353,948,461 | 3,313,845,981 |
|                           | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 379,079,420 | 438,911,859 | 384,930,815 | 376,252,186 | 398,187,093 | 299,009,932 | 263,012,897 | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | 323,136,171 | 3,795,545,355 |
| Edible ovine offal        | 5,871,867   | 8,445,043   | 6,943,731   | 7,502,598   | 7,826,409   | 5,709,131   | 4,710,249   | 4,554,676   | 2,724,746   | 4,261,172   | 5,017,588   | 5,658,310   | 69,225,520    |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,875 |
|                           | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 341,481,851 | 478,277,852 | 472,280,084 | 387,766,360 | 350,962,901 | 252,844,006 | 224,012,966 | 177,468,940 | 206,951,030 | 331,007,300 | 310,986,521 | 349,683,849 | 3,883,723,660 |
| Edible ovine offal        | 7,494,620   | 8,781,439   | 10,735,345  | 7,536,147   | 8,506,371   | 5,228,592   | 4,633,483   | 4,115,991   | 4,494,807   | 5,286,900   | 6,164,849   | 7,548,115   | 80,526,659    |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
|                           | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 399,096,451 | 441,929,736 | 535,539,059 | 355,507,448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248,332,020 | 282,617,982 | 347,891,441 | 3,887,825,580 |
| Edible ovine offal        | 8,468,388   | 9,426,557   | 11,190,740  | 9,171,502   | 6,679,932   | 5,910,463   | 4,625,756   | 6,696,938   | 3,810,191   | 4,985,877   | 4,810,207   | 6,483,424   | 82,259,975    |
| Total (sheepmeat + offal) | 407,564,839 | 451,356,293 | 546,729,799 | 364,678,950 | 348,965,233 | 305,344,399 | 248,506,027 | 193,684,233 | 208,134,831 | 253,317,897 | 287,428,189 | 354,374,865 | 3,970,085,555 |
|                           | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 330,602,629 | 421,602,914 | 504,729,168 | 376,962,422 | 371,489,282 | 345,526,230 | 274,618,282 | 210,561,017 | 216,356,129 | 307,827,830 | 317,255,584 | 416,676,508 | 4,094,207,995 |
| Edible ovine offal        | 8,680,051   | 13,922,285  | 9,159,186   | 7,000,891   | 5,258,541   | 6,562,561   | 5,852,673   | 3,408,436   | 3,817,554   | 4,241,729   | 5,843,717   | 6,843,158   | 80,590,782    |
| Total (sheepmeat + offal) | 339,282,680 | 435,525,199 | 513,888,354 | 383,963,313 | 376,747,823 | 352,088,791 | 280,470,955 | 213,969,453 | 220,173,683 | 312,069,559 | 323,099,301 | 423,519,666 | 4,174,798,777 |
|                           | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Sheepmeat exports         | 360,180,618 | 468,210,610 | 486,381,122 | 401,803,125 | 453,695,139 | 389,520,131 | 376,319,816 | 274,990,293 |             |             |             |             | 3,211,100,854 |
| Edible ovine offal        | 6,751,435   | 7,696,357   | 9,205,636   | 5,470,705   | 8,908,945   | 6,242,396   | 5,841,028   | 4,458,771   |             |             |             |             | 54,575,273    |
| Total (sheepmeat + offal) | 366,932,053 | 475,906,967 | 495,586,758 | 407,273,830 | 462,604,084 | 395,762,527 | 382,160,844 | 279,449,064 |             |             |             |             | 3,265,676,127 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,  
by value, 2016 - 2022**

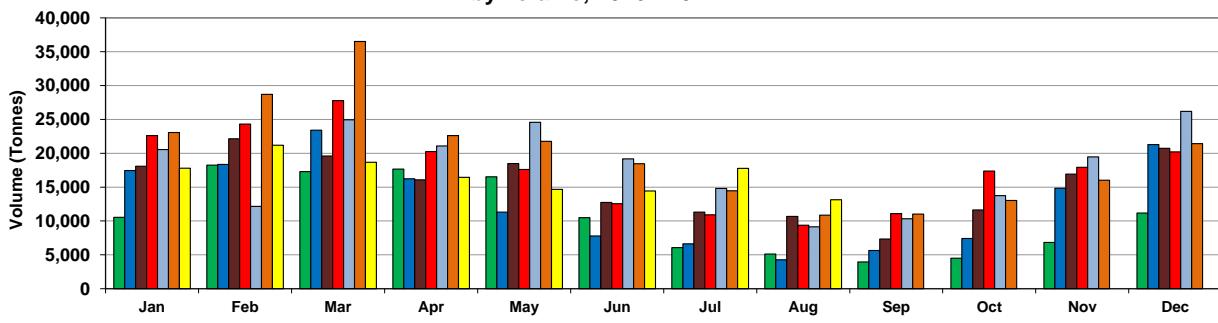


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

| Monthly exports of sheepmeat and edible offal to China, 2016-2022, by volume<br>(Tonnes) |                     |               |               |               |               |               |               |               |               |               |               |               |                |  |
|--|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|--|
|  | 2016                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 10,531              | 18,251        | 17,299        | 17,677        | 16,535        | 10,480        | 6,063         | 5,123         | 3,942         | 4,518         | 6,832         | 11,178        | <b>128,429</b> |  |
| Edible ovine offal   | 122                 | 218           | 340           | 405           | 238           | 165           | 239           | 105           | 69            | 105           | 111           | 186           | <b>2,303</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>10,653</b>       | <b>18,469</b> | <b>17,639</b> | <b>18,082</b> | <b>16,773</b> | <b>10,645</b> | <b>6,302</b>  | <b>5,228</b>  | <b>4,011</b>  | <b>4,623</b>  | <b>6,943</b>  | <b>11,364</b> | <b>130,732</b> |  |
|  | 2017                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 17,457              | 18,346        | 23,409        | 16,235        | 11,306        | 7,793         | 6,616         | 4,279         | 5,639         | 7,422         | 14,835        | 21,293        | <b>154,630</b> |  |
| Edible ovine offal   | 290                 | 359           | 378           | 345           | 384           | 274           | 255           | 109           | 119           | 108           | 266           | 267           | <b>3,154</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>17,747</b>       | <b>18,705</b> | <b>23,787</b> | <b>16,580</b> | <b>11,690</b> | <b>8,067</b>  | <b>6,871</b>  | <b>4,388</b>  | <b>5,758</b>  | <b>7,530</b>  | <b>15,101</b> | <b>21,560</b> | <b>157,784</b> |  |
|  | 2018                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 18,075              | 22,151        | 19,605        | 16,069        | 18,478        | 12,733        | 11,322        | 10,680        | 7,348         | 11,635        | 16,910        | 20,741        | <b>185,747</b> |  |
| Edible ovine offal   | 167                 | 348           | 365           | 363           | 380           | 355           | 246           | 237           | 113           | 203           | 252           | 333           | <b>3,362</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>Beef exports</b> | <b>22,499</b> | <b>19,970</b> | <b>16,432</b> | <b>18,858</b> | <b>13,088</b> | <b>11,568</b> | <b>10,917</b> | <b>7,461</b>  | <b>11,838</b> | <b>17,162</b> | <b>21,074</b> | <b>170,867</b> |  |
|  | 2019                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 22,615              | 24,311        | 27,790        | 20,251        | 17,621        | 12,542        | 10,924        | 9,372         | 11,096        | 17,379        | 17,940        | 20,214        | <b>212,055</b> |  |
| Edible ovine offal   | 373                 | 480           | 531           | 345           | 452           | 226           | 233           | 208           | 237           | 255           | 331           | 399           | <b>4,070</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>22,988</b>       | <b>24,791</b> | <b>28,321</b> | <b>20,596</b> | <b>18,073</b> | <b>12,768</b> | <b>11,157</b> | <b>9,580</b>  | <b>11,333</b> | <b>17,634</b> | <b>18,271</b> | <b>20,613</b> | <b>216,125</b> |  |
|  | 2020                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 20,544              | 12,145        | 24,954        | 21,091        | 24,563        | 19,163        | 14,796        | 9,130         | 10,323        | 13,734        | 19,468        | 26,186        | <b>216,097</b> |  |
| Edible ovine offal   | 456                 | 352           | 537           | 450           | 383           | 357           | 208           | 504           | 183           | 201           | 217           | 242           | <b>4,090</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>21,000</b>       | <b>12,497</b> | <b>25,491</b> | <b>21,541</b> | <b>24,946</b> | <b>19,520</b> | <b>15,004</b> | <b>9,634</b>  | <b>10,506</b> | <b>13,935</b> | <b>19,685</b> | <b>26,428</b> | <b>220,187</b> |  |
|  | 2021                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 23,062              | 28,700        | 36,515        | 22,614        | 21,755        | 18,448        | 14,448        | 10,862        | 11,008        | 13,023        | 16,022        | 21,429        | <b>237,886</b> |  |
| Edible ovine offal   | 741                 | 1,444         | 441           | 249           | 203           | 270           | 167           | 121           | 155           | 149           | 235           | 178           | <b>4,353</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>23,803</b>       | <b>30,144</b> | <b>36,956</b> | <b>22,863</b> | <b>21,958</b> | <b>18,718</b> | <b>14,615</b> | <b>10,983</b> | <b>11,163</b> | <b>13,172</b> | <b>16,257</b> | <b>21,607</b> | <b>242,239</b> |  |
|  | 2022                |               |               |               |               |               |               |               |               |               |               |               |                |  |
|  | Jan                 | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |                |  |
| <b>Sheepmeat exports</b>   | 17,796              | 21,191        | 18,675        | 16,437        | 14,672        | 14,445        | 17,772        | 13,134        |               |               |               |               | <b>134,122</b> |  |
| Edible ovine offal   | 135                 | 212           | 195           | 166           | 151           | 244           | 187           | 122           |               |               |               |               | <b>1,412</b>   |  |
| <b>Total (sheepmeat + offal)</b>   | <b>17,931</b>       | <b>21,403</b> | <b>18,870</b> | <b>16,603</b> | <b>14,823</b> | <b>14,689</b> | <b>17,959</b> | <b>13,256</b> |               |               |               |               | <b>135,534</b> |  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of sheepmeat to China, by volume, 2016 - 2022



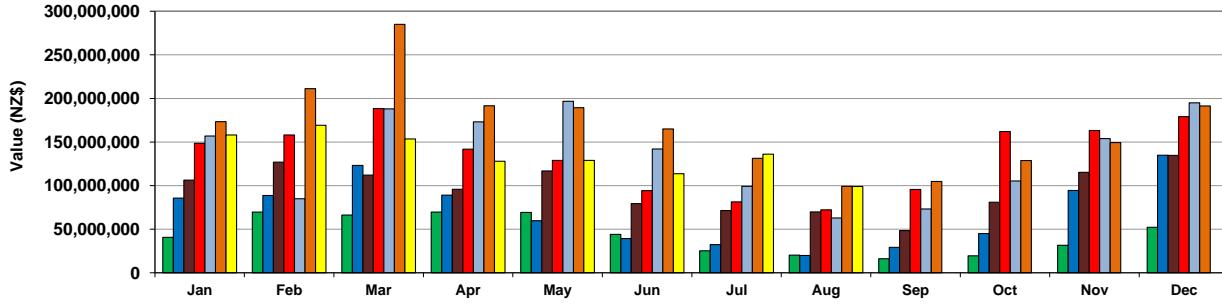
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

| Monthly exports of sheepmeat and edible offal to China, 2016-2022, by value<br>(NZ\$) |             |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|--|--|--|--|--|
|   | 2016        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 40,574,416  | 69,590,695  | 66,263,969  | 69,579,648  | 69,198,309  | 43,943,471  | 25,124,034  | 20,167,198  | 16,162,483  | 19,514,148  | 31,471,906  | 52,259,796  | 523,850,073   |  |  |  |  |  |
| Edible ovine offal  | 266,672     | 571,412     | 819,513     | 1,023,607   | 735,899     | 505,984     | 777,176     | 328,894     | 203,295     | 302,478     | 279,851     | 503,819     | 6,318,600     |  |  |  |  |  |
| Total (sheepmeat + offal)   | 40,841,088  | 70,162,107  | 67,083,482  | 70,603,255  | 69,934,208  | 44,449,455  | 25,901,210  | 20,496,092  | 16,365,778  | 19,816,626  | 31,751,757  | 52,763,615  | 530,168,673   |  |  |  |  |  |
|   | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 85,705,684  | 88,693,621  | 123,092,384 | 88,996,014  | 59,796,284  | 39,313,577  | 32,278,958  | 19,941,645  | 29,144,189  | 44,944,438  | 94,468,142  | 134,789,913 | 841,164,849   |  |  |  |  |  |
| Edible ovine offal  | 869,019     | 1,075,500   | 1,285,046   | 1,194,955   | 1,542,762   | 956,166     | 1,026,868   | 420,205     | 485,882     | 484,907     | 1,136,591   | 1,229,986   | 11,707,887    |  |  |  |  |  |
| Total (sheepmeat + offal)   | 86,574,703  | 89,769,121  | 124,377,430 | 90,190,969  | 61,339,046  | 40,269,743  | 33,305,826  | 20,361,850  | 29,630,071  | 45,429,345  | 95,604,733  | 136,019,899 | 852,872,736   |  |  |  |  |  |
|   | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 106,218,477 | 126,845,603 | 112,156,078 | 95,734,172  | 116,737,324 | 79,404,186  | 71,404,856  | 69,744,003  | 48,318,086  | 80,865,635  | 115,247,392 | 134,571,047 | 1,157,246,859 |  |  |  |  |  |
| Edible ovine offal  | 704,259     | 1,538,908   | 1,711,745   | 1,723,856   | 1,956,429   | 1,707,207   | 1,244,865   | 1,362,371   | 520,936     | 1,118,175   | 1,346,648   | 1,875,531   | 16,810,930    |  |  |  |  |  |
| Total (sheepmeat + offal)   | 128,384,511 | 113,867,823 | 97,458,028  | 118,693,753 | 81,111,393  | 72,649,721  | 71,106,374  | 48,839,022  | 81,983,810  | 116,594,040 | 136,446,578 | 189,466,945 | 1,067,135,053 |  |  |  |  |  |
|   | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 148,626,043 | 158,037,093 | 188,461,942 | 141,820,803 | 128,953,292 | 94,290,809  | 81,270,201  | 72,199,631  | 95,557,870  | 161,994,013 | 163,266,001 | 179,083,142 | 1,613,560,840 |  |  |  |  |  |
| Edible ovine offal  | 1,969,715   | 2,800,705   | 3,343,806   | 2,303,789   | 3,362,667   | 1,707,567   | 1,727,612   | 1,677,678   | 1,906,473   | 2,046,988   | 2,732,965   | 2,885,299   | 28,465,264    |  |  |  |  |  |
| Total (sheepmeat + offal)   | 150,595,758 | 160,837,798 | 191,805,748 | 144,124,592 | 132,315,959 | 95,998,376  | 82,997,813  | 73,877,309  | 97,464,343  | 164,041,001 | 165,998,966 | 181,968,441 | 1,642,026,104 |  |  |  |  |  |
|   | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 156,840,290 | 84,883,357  | 188,062,067 | 173,230,319 | 196,704,607 | 142,062,236 | 99,227,092  | 62,935,871  | 73,139,755  | 105,323,936 | 153,810,069 | 194,856,364 | 1,631,075,963 |  |  |  |  |  |
| Edible ovine offal  | 3,268,281   | 2,510,748   | 4,378,835   | 3,869,877   | 3,240,451   | 2,481,945   | 1,421,532   | 3,359,096   | 1,307,824   | 1,453,819   | 1,625,128   | 1,726,421   | 30,643,957    |  |  |  |  |  |
| Total (sheepmeat + offal)   | 160,108,571 | 87,394,105  | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967  | 74,447,579  | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |  |  |  |  |  |
|   | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 173,252,930 | 211,306,737 | 284,890,705 | 191,531,036 | 189,393,629 | 165,064,168 | 131,288,505 | 99,087,361  | 104,731,901 | 128,695,093 | 149,292,259 | 191,347,112 | 2,019,881,436 |  |  |  |  |  |
| Edible ovine offal  | 4,211,755   | 8,235,202   | 3,375,160   | 1,984,079   | 1,751,387   | 2,359,338   | 1,480,965   | 1,066,463   | 1,321,161   | 1,280,471   | 1,964,539   | 1,506,509   | 30,537,029    |  |  |  |  |  |
| Total (sheepmeat + offal)   | 177,464,685 | 219,541,939 | 288,265,865 | 193,515,115 | 191,145,016 | 167,423,506 | 132,769,470 | 100,153,824 | 106,053,062 | 129,975,564 | 151,256,798 | 192,853,621 | 2,050,418,465 |  |  |  |  |  |
|   | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |  |  |  |  |  |
|   | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |  |  |  |  |  |
| Sheepmeat exports   | 158,008,971 | 169,082,376 | 153,437,274 | 127,944,225 | 128,908,543 | 113,616,739 | 135,978,264 | 98,987,241  |             |             |             |             | 1,085,963,633 |  |  |  |  |  |
| Edible ovine offal  | 1,088,862   | 1,878,631   | 1,647,071   | 1,252,940   | 1,284,512   | 2,224,864   | 1,494,224   | 1,032,650   |             |             |             |             | 11,903,754    |  |  |  |  |  |
| Total (sheepmeat + offal)   | 159,097,833 | 170,961,007 | 155,084,345 | 129,197,165 | 130,193,055 | 115,841,603 | 137,472,488 | 100,019,891 |             |             |             |             | 1,097,867,387 |  |  |  |  |  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of sheepmeat to China, by value, 2016 - 2022

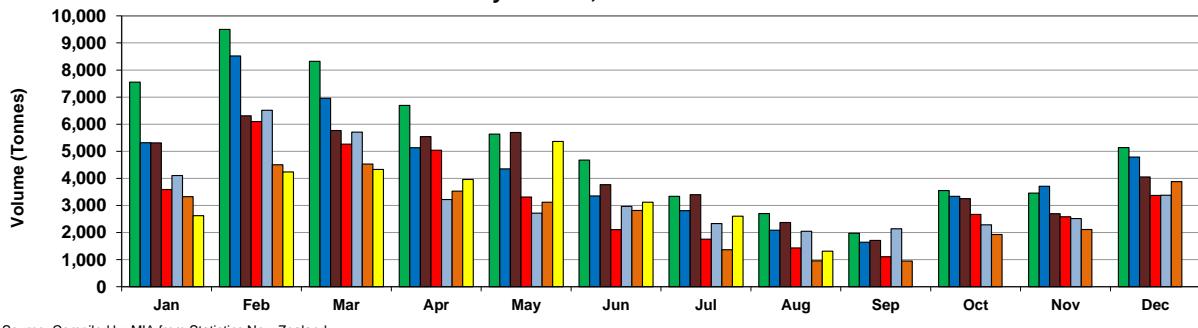


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

| Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by volume<br>(Tonnes) |       |        |       |       |       |       |       |       |       |       |       |       |               |  |
|---|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|--|
|   | 2016  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 7,554 | 9,496  | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | <b>62,529</b> |  |
| <b>Edible ovine offal</b>   | 785   | 1,156  | 965   | 911   | 673   | 584   | 382   | 301   | 256   | 266   | 262   | 302   | <b>6,843</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | <b>69,372</b> |  |
|   | 2017  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 5,315 | 8,518  | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | 3,710 | 4,785 | <b>51,983</b> |  |
| <b>Edible ovine offal</b>   | 551   | 930    | 886   | 655   | 528   | 378   | 382   | 318   | 287   | 355   | 551   | 669   | <b>6,490</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 5,866 | 9,448  | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | 4,261 | 5,454 | <b>58,473</b> |  |
|   | 2018  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 5,312 | 6,310  | 5,769 | 5,544 | 5,696 | 3,765 | 3,400 | 2,373 | 1,711 | 3,249 | 2,696 | 4,054 | <b>49,879</b> |  |
| <b>Edible ovine offal</b>   | 477   | 692    | 500   | 709   | 717   | 492   | 335   | 279   | 238   | 373   | 348   | 455   | <b>5,615</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 6,002 | 6,269  | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 | 4,509 | <b>49,705</b> |  |
|   | 2019  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 3,586 | 6,096  | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | <b>38,309</b> |  |
| <b>Edible ovine offal</b>   | 936   | 797    | 712   | 566   | 425   | 378   | 341   | 321   | 242   | 289   | 327   | 442   | <b>5,776</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 4,522 | 6,893  | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | <b>44,085</b> |  |
|   | 2020  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 4,108 | 6,513  | 5,704 | 3,219 | 2,718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | <b>39,922</b> |  |
| <b>Edible ovine offal</b>   | 490   | 719    | 669   | 640   | 370   | 386   | 327   | 395   | 197   | 300   | 376   | 635   | <b>5,504</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 4,598 | 7,232  | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | <b>45,426</b> |  |
|   | 2021  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 3,321 | 4,505  | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952   | 951   | 1,926 | 2,110 | 3,881 | <b>32,995</b> |  |
| <b>Edible ovine offal</b>   | 454   | 723    | 732   | 596   | 358   | 390   | 355   | 224   | 223   | 311   | 350   | 552   | <b>5,268</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 3,775 | 5,228  | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | <b>38,263</b> |  |
|   | 2022  |        |       |       |       |       |       |       |       |       |       |       |               |  |
|   | Jan   | Feb    | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |  |
| <b>Sheepmeat exports</b>  | 2,621 | 4,238  | 4,328 | 3,960 | 5,360 | 3,117 | 2,600 | 1,313 |       |       |       |       | <b>27,537</b> |  |
| <b>Edible ovine offal</b>   | 559   | 734    | 866   | 557   | 776   | 267   | 356   | 237   |       |       |       |       | <b>4,352</b>  |  |
| <b>Total (sheepmeat + offal)</b>  | 3,180 | 4,972  | 5,194 | 4,517 | 6,136 | 3,384 | 2,956 | 1,550 |       |       |       |       | <b>31,889</b> |  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of sheepmeat to the UK, by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

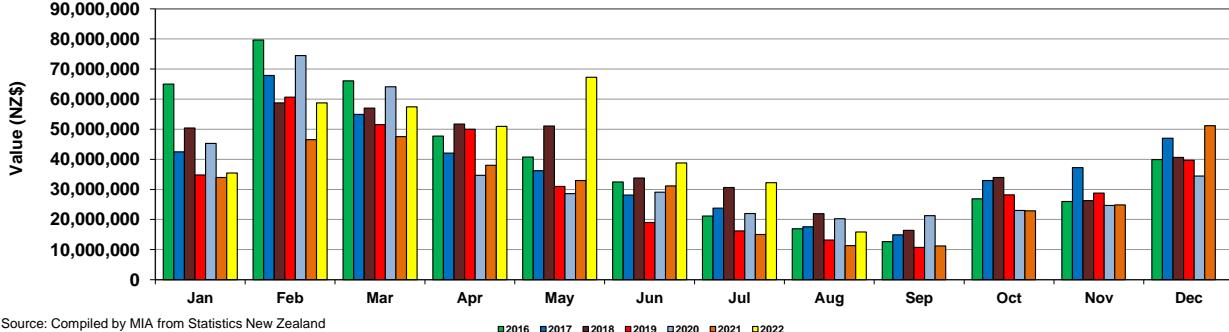
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by value  
(NZ\$)**

|                                  | 2016       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------------|--------------------|
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 65,018,714 | 79,656,183 | 66,045,593 | 47,714,121 | 40,756,345 | 32,483,109 | 21,154,851 | 16,956,072 | 12,613,817 | 26,898,078 | 26,005,976 | 39,936,952         | <b>475,239,811</b> |
| <b>Edible ovine offal</b>        | 2,061,289  | 3,893,588  | 2,385,430  | 2,692,124  | 2,202,626  | 1,614,299  | 1,002,806  | 846,177    | 658,364    | 591,435    | 734,763    | 787,650            | <b>19,470,551</b>  |
| <b>Total (sheepmeat + offal)</b> | 67,080,003 | 83,549,771 | 68,431,023 | 50,406,245 | 42,958,971 | 34,097,408 | 22,157,657 | 17,802,249 | 13,272,181 | 27,489,513 | 26,740,739 | 40,724,602         | <b>494,710,362</b> |
|                                  | 2017       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 42,463,009 | 67,877,662 | 54,909,925 | 42,087,495 | 36,210,709 | 28,128,299 | 23,809,194 | 17,584,773 | 14,879,137 | 32,941,074 | 37,217,773 | 47,018,419         | <b>445,127,469</b> |
| <b>Edible ovine offal</b>        | 1,688,953  | 2,354,523  | 2,286,727  | 1,746,816  | 1,367,482  | 909,548    | 903,903    | 587,507    | 584,647    | 634,213    | 1,310,310  | 1,885,252          | <b>16,259,881</b>  |
| <b>Total (sheepmeat + offal)</b> | 44,151,962 | 70,232,185 | 57,196,652 | 43,834,311 | 37,578,191 | 29,037,847 | 24,713,097 | 18,172,280 | 15,463,784 | 33,575,287 | 38,528,083 | 48,903,671         | <b>461,387,350</b> |
|                                  | 2018       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | 30,644,872 | 21,926,236 | 16,387,545 | 33,988,830 | 26,278,002 | 40,628,302         | <b>472,496,264</b> |
| <b>Edible ovine offal</b>        | 1,451,506  | 2,434,072  | 1,821,501  | 2,426,849  | 2,150,692  | 1,641,703  | 1,097,957  | 985,015    | 692,347    | 1,207,183  | 1,296,495  | 1,579,244          | <b>18,784,564</b>  |
| <b>Total (sheepmeat + offal)</b> | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | <b>439,448,106</b> |                    |
|                                  | 2019       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | 10,716,261 | 28,162,349 | 28,799,103 | 39,694,027         | <b>383,813,198</b> |
| <b>Edible ovine offal</b>        | 3,115,290  | 3,080,866  | 3,034,731  | 2,411,953  | 1,782,885  | 1,578,724  | 1,209,723  | 1,138,044  | 1,053,199  | 987,135    | 1,347,764  | 1,766,064          | <b>22,506,378</b>  |
| <b>Total (sheepmeat + offal)</b> | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091         | <b>406,319,576</b> |
|                                  | 2020       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 45,282,473 | 74,445,783 | 64,116,022 | 34,677,612 | 28,582,332 | 29,102,955 | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362         | <b>421,876,573</b> |
| <b>Edible ovine offal</b>        | 1,972,411  | 3,206,631  | 2,840,906  | 2,766,336  | 1,474,092  | 1,484,633  | 1,565,014  | 1,778,441  | 751,214    | 1,329,196  | 1,244,503  | 2,350,039          | <b>22,763,416</b>  |
| <b>Total (sheepmeat + offal)</b> | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401         | <b>444,639,989</b> |
|                                  | 2021       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 33,967,870 | 46,526,756 | 47,554,931 | 37,990,981 | 32,972,650 | 31,192,473 | 15,038,546 | 11,338,278 | 11,205,821 | 22,888,594 | 24,880,033 | 51,184,336         | <b>366,741,269</b> |
| <b>Edible ovine offal</b>        | 2,259,585  | 2,532,530  | 2,824,786  | 2,536,709  | 1,712,003  | 2,039,044  | 1,966,964  | 767,157    | 1,136,784  | 1,693,624  | 1,640,173  | 3,112,547          | <b>24,221,906</b>  |
| <b>Total (sheepmeat + offal)</b> | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883         | <b>390,963,175</b> |
|                                  | 2022       |            |            |            |            |            |            |            |            |            |            |                    |                    |
|                                  | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec                |                    |
| <b>Sheepmeat exports</b>         | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 38,780,792 | 32,242,826 | 15,858,302 |            |            |            |                    | <b>356,692,879</b> |
| <b>Edible ovine offal</b>        | 3,055,808  | 3,504,424  | 4,493,016  | 2,929,567  | 4,062,967  | 1,810,242  | 2,263,205  | 1,417,137  |            |            |            |                    | <b>23,536,366</b>  |
| <b>Total (sheepmeat + offal)</b> | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 40,591,034 | 34,506,031 | 17,275,439 |            |            |            |                    | <b>380,229,454</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,  
by value, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

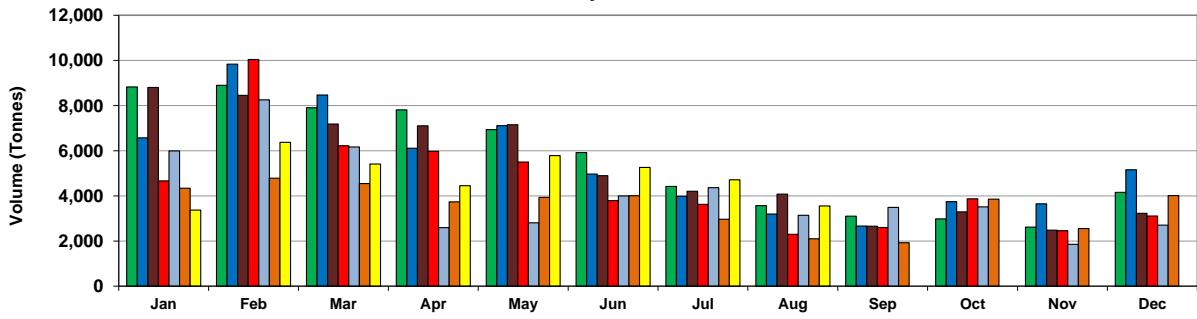
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by volume  
(Tonnes)

|                                  | 2016         |               |              |              |              |              |              |              |              |              |              |               |               |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 8,828        | 8,900         | 7,909        | 7,814        | 6,940        | 5,917        | 4,422        | 3,570        | 3,100        | 2,981        | 2,619        | 4,159         | <b>67,159</b> |
| Edible ovine offal               | 220          | 316           | 176          | 122          | 57           | 97           | 19           | 64           | 29           | 109          | 171          | 200           | <b>1,580</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>9,048</b> | <b>9,216</b>  | <b>8,085</b> | <b>7,936</b> | <b>6,997</b> | <b>6,014</b> | <b>4,441</b> | <b>3,634</b> | <b>3,129</b> | <b>3,090</b> | <b>2,790</b> | <b>4,359</b>  | <b>68,739</b> |
|                                  | 2017         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 6,575        | 9,832         | 8,467        | 6,114        | 7,109        | 4,966        | 3,980        | 3,196        | 2,664        | 3,740        | 3,645        | 5,159         | <b>65,447</b> |
| Edible ovine offal               | 288          | 126           | 107          | 96           | 99           | 53           | 44           | 41           | 27           | 35           | 119          | 199           | <b>1,234</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>6,863</b> | <b>9,958</b>  | <b>8,574</b> | <b>6,210</b> | <b>7,208</b> | <b>5,019</b> | <b>4,024</b> | <b>3,237</b> | <b>2,691</b> | <b>3,775</b> | <b>3,764</b> | <b>60,288</b> | <b>66,681</b> |
|                                  | 2018         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 8,803        | 8,453         | 7,181        | 7,107        | 7,150        | 4,892        | 4,201        | 4,076        | 2,652        | 3,294        | 2,483        | 3,231         | <b>63,523</b> |
| Edible ovine offal               | 176          | 109           | 175          | 74           | 113          | 27           | 59           | 10           | 63           | 118          | 136          | 190           | <b>1,250</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>8,979</b> | <b>8,562</b>  | <b>7,356</b> | <b>7,181</b> | <b>7,263</b> | <b>4,919</b> | <b>4,260</b> | <b>4,086</b> | <b>2,715</b> | <b>3,412</b> | <b>2,619</b> | <b>3,421</b>  | <b>55,794</b> |
|                                  | 2019         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 4,666        | 10,038        | 6,221        | 5,977        | 5,499        | 3,794        | 3,625        | 2,296        | 2,600        | 3,873        | 2,458        | 3,107         | <b>54,154</b> |
| Edible ovine offal               | 182          | 76            | 178          | 97           | 49           | 48           | 119          | 19           | 43           | 161          | 96           | 257           | <b>1,325</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>4,848</b> | <b>10,114</b> | <b>6,399</b> | <b>6,074</b> | <b>5,548</b> | <b>3,842</b> | <b>3,744</b> | <b>2,315</b> | <b>2,643</b> | <b>4,034</b> | <b>2,554</b> | <b>51,047</b> | <b>55,479</b> |
|                                  | 2020         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 5,991        | 8,252         | 6,166        | 2,589        | 2,803        | 4,000        | 4,363        | 3,137        | 3,490        | 3,514        | 1,854        | 2,704         | <b>48,863</b> |
| Edible ovine offal               | 179          | 232           | 98           | 16           | 34           | 54           | 44           | 38           | 19           | 109          | 161          | 166           | <b>1,150</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>6,170</b> | <b>8,484</b>  | <b>6,264</b> | <b>2,605</b> | <b>2,837</b> | <b>4,054</b> | <b>4,407</b> | <b>3,175</b> | <b>3,509</b> | <b>3,675</b> | <b>1,963</b> | <b>2,870</b>  | <b>50,013</b> |
|                                  | 2021         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 4,337        | 4,782         | 4,543        | 3,739        | 3,932        | 4,003        | 2,962        | 2,096        | 1,924        | 3,856        | 2,549        | 4,015         | <b>42,738</b> |
| Edible ovine offal               | 216          | 221           | 48           | 42           | 107          | 82           | 72           | 58           | 40           | 94           | 133          | 149           | <b>1,262</b>  |
| <b>Total (sheepmeat + offal)</b> | <b>4,553</b> | <b>5,003</b>  | <b>4,591</b> | <b>3,781</b> | <b>4,039</b> | <b>4,085</b> | <b>3,034</b> | <b>2,154</b> | <b>1,964</b> | <b>3,950</b> | <b>2,682</b> | <b>4,164</b>  | <b>44,000</b> |
|                                  | 2022         |               |              |              |              |              |              |              |              |              |              |               |               |
|                                  | Jan          | Feb           | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec           |               |
| <b>Sheepmeat exports</b>         | 3,371        | 6,376         | 5,410        | 4,454        | 5,785        | 5,264        | 4,710        | 3,551        |              |              |              |               | <b>38,921</b> |
| Edible ovine offal               | 72           | 43            | 165          | 17           | 89           | 34           | 58           | 14           |              |              |              |               | <b>492</b>    |
| <b>Total (sheepmeat + offal)</b> | <b>3,443</b> | <b>6,419</b>  | <b>5,575</b> | <b>4,471</b> | <b>5,874</b> | <b>5,298</b> | <b>4,768</b> | <b>3,565</b> |              |              |              |               | <b>39,413</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK),  
by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

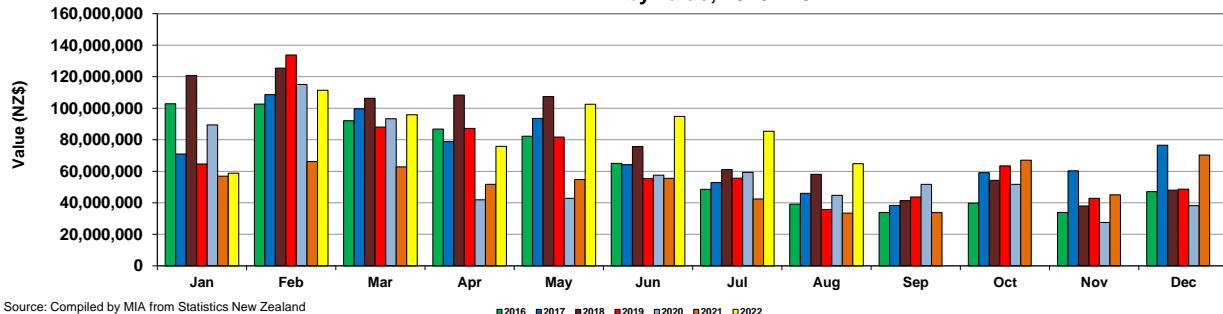
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by value  
(NZ\$)**

|                           | 2016        |             |             |             |             |            |            |            |            |            |            |            |             |
|---------------------------|-------------|-------------|-------------|-------------|-------------|------------|------------|------------|------------|------------|------------|------------|-------------|
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 102,813,332 | 102,596,870 | 92,082,121  | 86,783,464  | 82,227,119  | 65,004,679 | 48,562,325 | 39,130,897 | 33,872,836 | 39,820,296 | 33,819,599 | 47,042,385 | 773,755,923 |
| Edible ovine offal        | 674,944     | 1,117,557   | 802,168     | 493,445     | 283,855     | 388,537    | 110,796    | 391,553    | 191,382    | 288,174    | 344,135    | 571,279    | 5,657,825   |
| Total (sheepmeat + offal) | 103,488,276 | 103,714,427 | 92,884,289  | 87,276,909  | 82,510,974  | 65,393,216 | 48,673,121 | 39,522,450 | 34,064,218 | 40,108,470 | 34,163,734 | 47,613,664 | 779,413,748 |
|                           | 2017        |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 70,981,450  | 108,620,589 | 99,672,480  | 78,826,460  | 93,567,961  | 64,162,877 | 52,894,644 | 46,018,818 | 38,311,760 | 59,085,384 | 60,234,773 | 76,556,690 | 848,933,886 |
| Edible ovine offal        | 862,954     | 657,688     | 734,090     | 514,383     | 604,387     | 287,194    | 238,928    | 210,672    | 203,193    | 123,009    | 324,345    | 722,254    | 5,483,097   |
| Total (sheepmeat + offal) | 71,844,404  | 109,278,277 | 100,406,570 | 79,340,843  | 94,172,348  | 64,450,071 | 53,133,572 | 46,229,490 | 38,514,953 | 59,208,393 | 60,559,118 | 77,278,944 | 854,416,983 |
|                           | 2018        |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 120,804,927 | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal        | 439,381     | 439,748     | 607,705     | 221,892     | 738,213     | 88,769     | 430,359    | 71,462     | 297,895    | 296,108    | 285,470    | 556,628    | 4,473,630   |
| Total (sheepmeat + offal) | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223 | 108,551,865 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 |
|                           | 2019        |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 64,627,615  | 133,782,052 | 88,078,908  | 87,148,272  | 81,758,943  | 55,407,764 | 55,654,803 | 35,806,181 | 43,656,634 | 63,386,870 | 42,824,017 | 48,649,463 | 800,781,522 |
| Edible ovine offal        | 566,490     | 304,911     | 540,663     | 397,317     | 202,731     | 233,668    | 303,631    | 142,674    | 219,491    | 402,242    | 330,132    | 775,039    | 4,418,989   |
| Total (sheepmeat + offal) | 65,194,105  | 134,086,963 | 88,619,571  | 87,545,589  | 81,961,674  | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
|                           | 2020        |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 89,382,122  | 115,131,060 | 93,358,902  | 41,901,582  | 42,836,028  | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal        | 453,127     | 876,908     | 350,712     | 131,004     | 105,328     | 139,319    | 208,464    | 134,405    | 123,879    | 632,464    | 291,062    | 446,548    | 3,893,220   |
| Total (sheepmeat + offal) | 89,835,249  | 116,007,968 | 93,709,614  | 42,032,586  | 42,941,356  | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
|                           | 2021        |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 56,933,432  | 66,170,330  | 62,804,042  | 51,685,872  | 54,746,862  | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal        | 684,580     | 578,540     | 180,856     | 153,724     | 523,936     | 182,581    | 276,856    | 174,664    | 173,645    | 281,472    | 349,831    | 399,706    | 3,960,391   |
| Total (sheepmeat + offal) | 57,618,012  | 66,748,870  | 62,984,898  | 51,839,596  | 55,270,798  | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
|                           | 2022        |             |             |             |             |            |            |            |            |            |            |            |             |
|                           | Jan         | Feb         | Mar         | Apr         | May         | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 58,826,029  | 111,372,754 | 95,900,265  | 75,771,166  | 102,530,278 | 94,815,708 | 85,377,921 | 64,766,921 |            |            |            |            | 689,361,042 |
| Edible ovine offal        | 198,696     | 214,313     | 530,371     | 96,057      | 415,896     | 167,971    | 213,028    | 128,646    |            |            |            |            | 1,964,978   |
| Total (sheepmeat + offal) | 59,024,725  | 111,587,067 | 96,430,636  | 75,867,223  | 102,946,174 | 94,983,679 | 85,590,949 | 64,895,567 |            |            |            |            | 691,326,020 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),  
by value, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

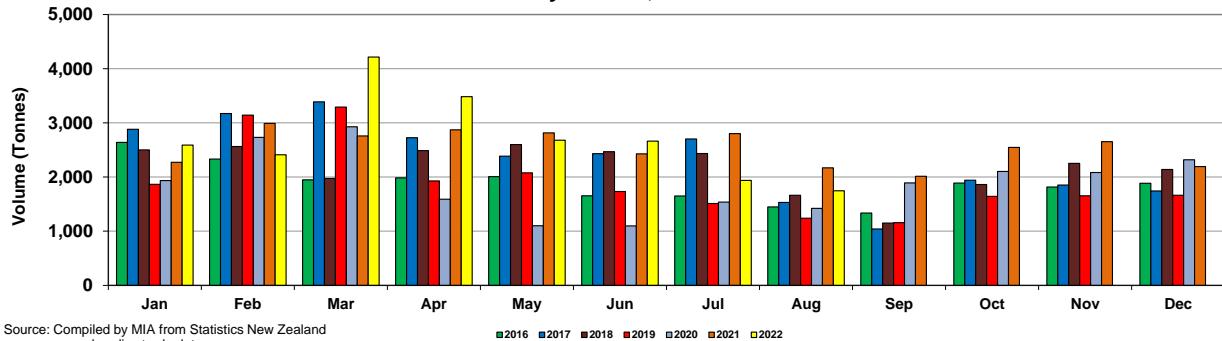
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of sheepmeat and edible offal to the United States 2016-2022, by volume  
(Tonnes)**

|                                  | 2016  |       |       |       |       |       |       |       |       |       |       |       |        |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 2,639 | 2,333 | 1,949 | 1,986 | 2,008 | 1,653 | 1,650 | 1,447 | 1,335 | 1,889 | 1,814 | 1,886 | 22,589 |
| <b>Edible ovine offal</b>        | 210   | 298   | 336   | 315   | 586   | 362   | 179   | 95    | 76    | 89    | 47    | 89    | 2,682  |
| <b>Total (sheepmeat + offal)</b> | 2,849 | 2,631 | 2,285 | 2,301 | 2,594 | 2,015 | 1,829 | 1,542 | 1,411 | 1,978 | 1,861 | 1,975 | 25,271 |
|                                  | 2017  |       |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742 | 27,790 |
| <b>Edible ovine offal</b>        | 310   | 327   | 825   | 584   | 459   | 205   | 168   | 101   | 70    | 127   | 238   | 236   | 3,650  |
| <b>Total (sheepmeat + offal)</b> | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978 | 31,440 |
|                                  | 2018  |       |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141 | 26,100 |
| <b>Edible ovine offal</b>        | 424   | 830   | 451   | 502   | 271   | 230   | 145   | 79    | 41    | 22    | 132   | 137   | 3,264  |
| <b>Total (sheepmeat + offal)</b> | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 |       | 26,440 |
|                                  | 2019  |       |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663 | 22,904 |
| <b>Edible ovine offal</b>        | 214   | 527   | 717   | 597   | 690   | 414   | 267   | 149   | 123   | 205   | 97    | 83    | 4,083  |
| <b>Total (sheepmeat + offal)</b> | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
|                                  | 2020  |       |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| <b>Edible ovine offal</b>        | 118   | 406   | 451   | 373   | 219   | 223   | 308   | 340   | 391   | 199   | 116   | 240   | 3,384  |
| <b>Total (sheepmeat + offal)</b> | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
|                                  | 2021  |       |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194 | 30,518 |
| <b>Edible ovine offal</b>        | 184   | 312   | 406   | 351   | 143   | 329   | 409   | 151   | 196   | 203   | 317   | 110   | 3,111  |
| <b>Total (sheepmeat + offal)</b> | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304 | 33,629 |
|                                  | 2022  |       |       |       |       |       |       |       |       |       |       |       |        |
|                                  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| <b>Sheepmeat exports</b>         | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,664 | 1,937 | 1,746 |       |       |       |       | 21,726 |
| <b>Edible ovine offal</b>        | 316   | 91    | 487   | 164   | 442   | 282   | 273   | 211   |       |       |       |       | 2,266  |
| <b>Total (sheepmeat + offal)</b> | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,946 | 2,210 | 1,957 |       |       |       |       | 23,992 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,  
by volume, 2016 - 2022**



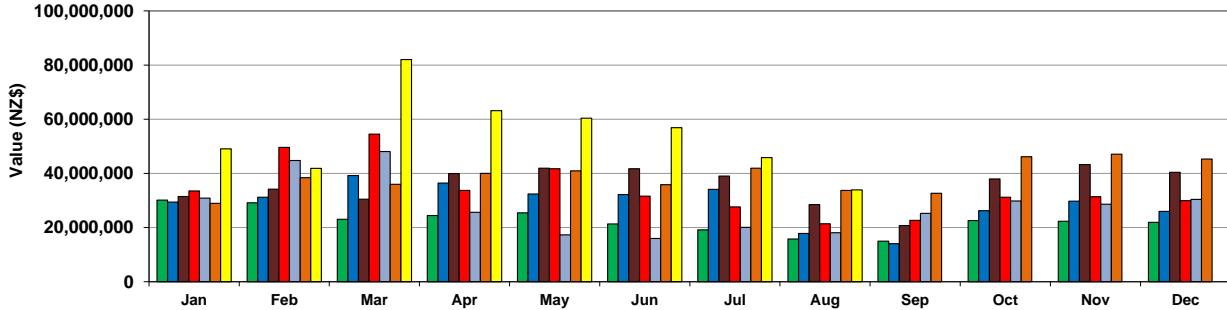
Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States, 2016-2022, by value  
(NZ\$)**

|                                  | 2016              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 30,139,910        | 29,132,004        | 23,049,612        | 24,465,575        | 25,432,220        | 21,349,974        | 19,141,985        | 15,740,771        | 14,978,985        | 22,573,914        | 22,310,640        | 21,949,975         | <b>270,265,565</b> |
| Edible ovine offal               | 498,637           | 471,249           | 660,400           | 440,797           | 840,236           | 669,745           | 360,602           | 200,952           | 97,476            | 127,428           | 132,283           | 110,220            | <b>4,610,025</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>30,638,547</b> | <b>29,603,253</b> | <b>23,710,012</b> | <b>24,906,372</b> | <b>26,272,456</b> | <b>22,019,719</b> | <b>19,502,587</b> | <b>15,941,723</b> | <b>15,076,461</b> | <b>22,701,342</b> | <b>22,442,923</b> | <b>22,060,195</b>  | <b>274,875,590</b> |
|                                  | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 29,416,181        | 31,218,025        | 39,203,053        | 36,421,786        | 32,371,270        | 32,207,557        | 34,072,643        | 17,849,399        | 14,071,085        | 26,230,095        | 29,747,080        | 25,937,979         | <b>348,746,153</b> |
| Edible ovine offal               | 580,296           | 489,125           | 1,499,063         | 1,021,481         | 804,435           | 400,990           | 387,314           | 319,121           | 193,496           | 211,898           | 475,478           | 472,421            | <b>6,855,118</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>29,996,477</b> | <b>31,707,150</b> | <b>40,702,116</b> | <b>37,443,267</b> | <b>33,175,705</b> | <b>32,608,547</b> | <b>34,459,957</b> | <b>18,168,520</b> | <b>14,264,581</b> | <b>26,441,993</b> | <b>30,222,558</b> | <b>26,410,400</b>  | <b>355,601,271</b> |
|                                  | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 31,480,087        | 34,162,857        | 30,436,272        | 39,901,161        | 41,934,730        | 41,696,983        | 39,016,460        | 28,488,135        | 20,733,587        | 37,917,762        | 43,227,422        | 40,367,591         | <b>429,363,047</b> |
| Edible ovine offal               | 917,604           | 1,406,740         | 753,822           | 987,939           | 627,424           | 621,848           | 282,800           | 211,311           | 188,300           | 85,028            | 375,494           | 288,457            | <b>6,746,767</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>35,569,597</b> | <b>31,190,094</b> | <b>40,889,100</b> | <b>42,562,154</b> | <b>42,318,831</b> | <b>39,299,260</b> | <b>28,699,446</b> | <b>20,921,887</b> | <b>38,002,790</b> | <b>43,602,916</b> | <b>40,656,048</b> | <b>403,712,123</b> |                    |
|                                  | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 33,524,677        | 49,563,613        | 54,509,918        | 33,700,315        | 41,728,686        | 31,606,071        | 27,581,438        | 21,395,409        | 22,634,173        | 31,220,319        | 31,362,160        | 29,906,558         | <b>408,733,337</b> |
| Edible ovine offal               | 434,679           | 1,093,941         | 1,418,833         | 1,140,987         | 1,357,608         | 802,365           | 598,125           | 415,046           | 401,907           | 570,290           | 314,161           | 252,931            | <b>8,800,873</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>33,959,356</b> | <b>50,657,554</b> | <b>55,928,751</b> | <b>34,841,302</b> | <b>43,086,294</b> | <b>32,408,436</b> | <b>28,179,563</b> | <b>21,810,455</b> | <b>23,036,080</b> | <b>31,790,609</b> | <b>31,676,321</b> | <b>30,159,489</b>  | <b>417,534,210</b> |
|                                  | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 30,830,470        | 44,760,001        | 48,091,733        | 25,635,763        | 17,270,297        | 15,990,021        | 20,065,622        | 18,093,002        | 25,201,138        | 29,820,309        | 28,600,418        | 30,406,274         | <b>334,765,048</b> |
| Edible ovine offal               | 288,561           | 1,097,694         | 1,245,389         | 778,234           | 495,010           | 407,269           | 636,331           | 754,538           | 741,368           | 409,921           | 392,711           | 744,563            | <b>7,991,589</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>31,119,031</b> | <b>45,857,695</b> | <b>49,337,122</b> | <b>26,413,997</b> | <b>17,765,307</b> | <b>16,397,290</b> | <b>20,701,953</b> | <b>18,847,540</b> | <b>25,942,506</b> | <b>30,230,230</b> | <b>28,993,129</b> | <b>31,150,837</b>  | <b>342,756,637</b> |
|                                  | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 28,948,986        | 38,371,882        | 35,964,056        | 39,988,035        | 40,909,573        | 35,801,718        | 41,894,023        | 33,720,858        | 32,616,064        | 46,166,856        | 47,077,882        | 45,307,607         | <b>466,767,540</b> |
| Edible ovine offal               | 520,614           | 941,687           | 1,056,469         | 1,103,886         | 483,852           | 825,847           | 994,443           | 480,696           | 451,859           | 517,893           | 801,468           | 363,885            | <b>8,542,599</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>29,469,600</b> | <b>39,313,569</b> | <b>37,020,525</b> | <b>41,091,921</b> | <b>41,393,425</b> | <b>36,627,565</b> | <b>42,888,466</b> | <b>34,201,554</b> | <b>33,067,923</b> | <b>46,684,749</b> | <b>47,879,350</b> | <b>45,671,492</b>  | <b>475,310,139</b> |
|                                  | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |                    |
|                                  | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec                |                    |
| <b>Sheepmeat exports</b>         | 49,035,958        | 41,815,384        | 82,010,912        | 63,187,098        | 60,396,372        | 56,880,568        | 45,823,213        | 33,928,755        |                   |                   |                   |                    | <b>433,078,260</b> |
| Edible ovine offal               | 843,175           | 273,812           | 1,451,871         | 424,438           | 1,351,983         | 1,086,414         | 943,537           | 886,265           |                   |                   |                   |                    | <b>7,261,495</b>   |
| <b>Total (sheepmeat + offal)</b> | <b>49,879,133</b> | <b>42,089,196</b> | <b>83,462,783</b> | <b>63,611,536</b> | <b>61,748,355</b> | <b>57,966,982</b> | <b>46,766,750</b> | <b>34,815,020</b> |                   |                   |                   |                    | <b>440,339,755</b> |

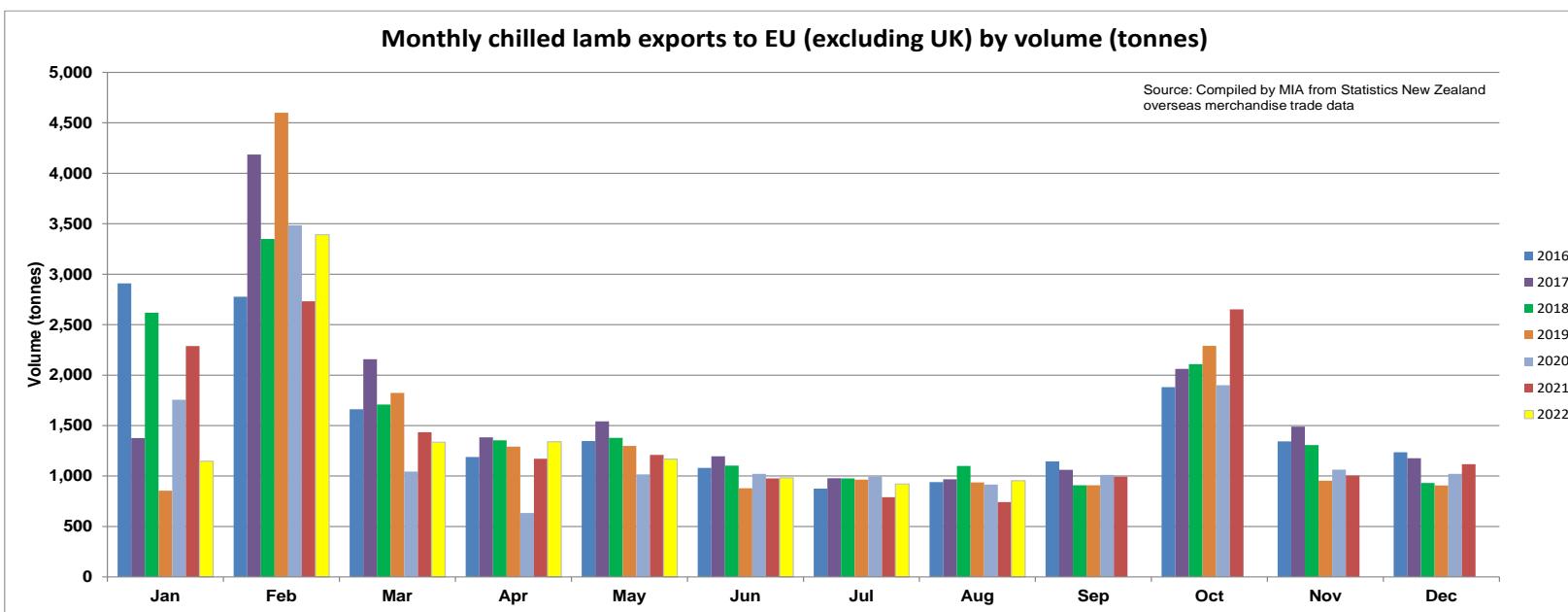
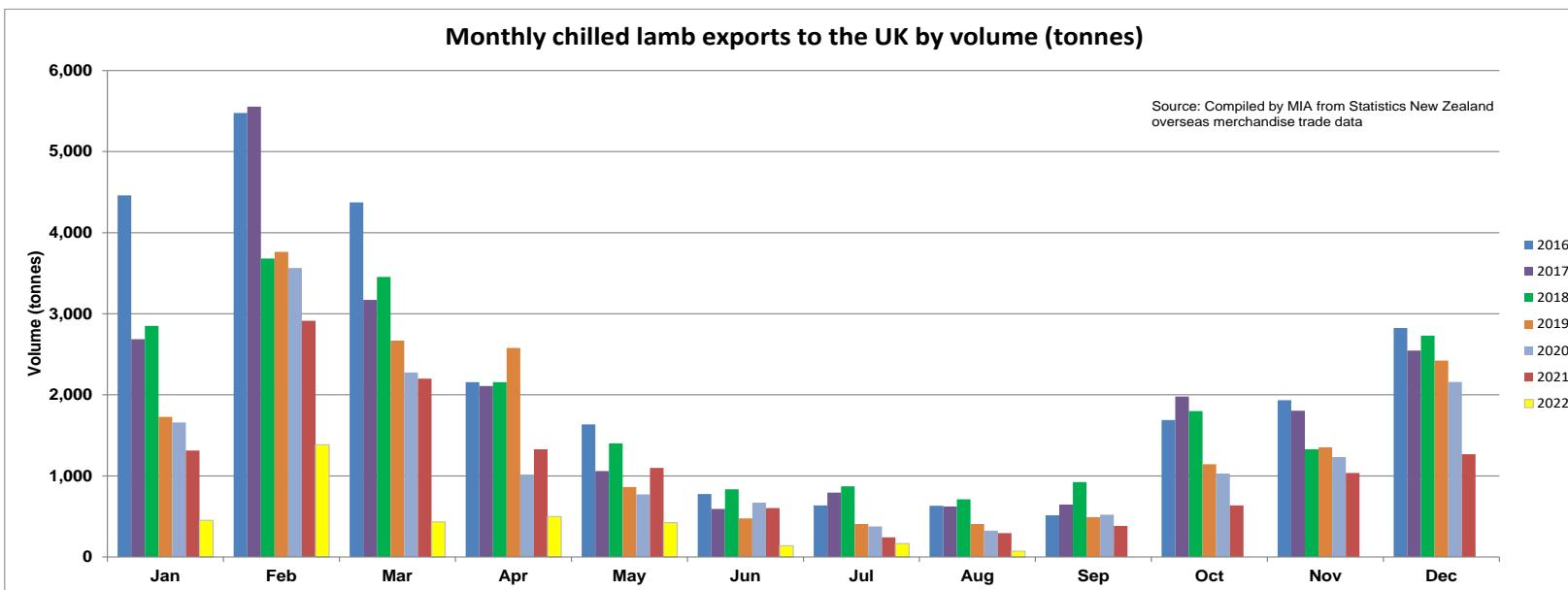
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

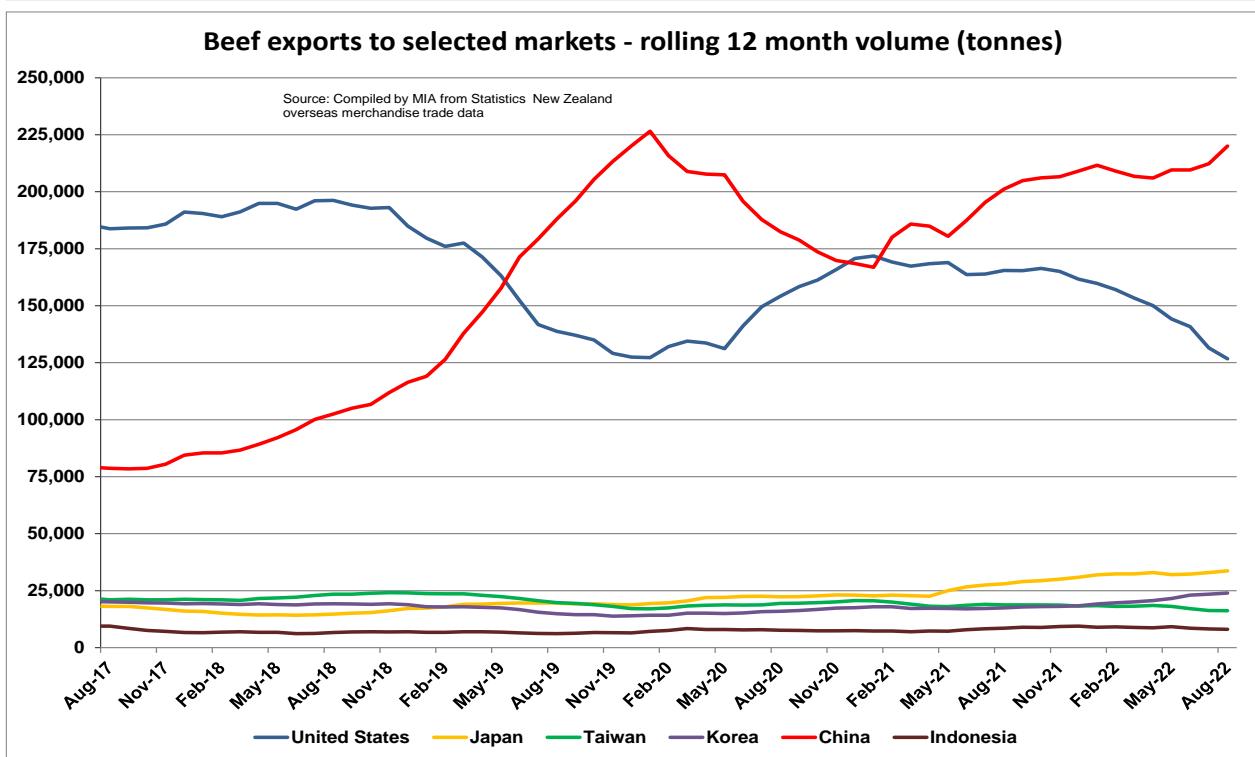
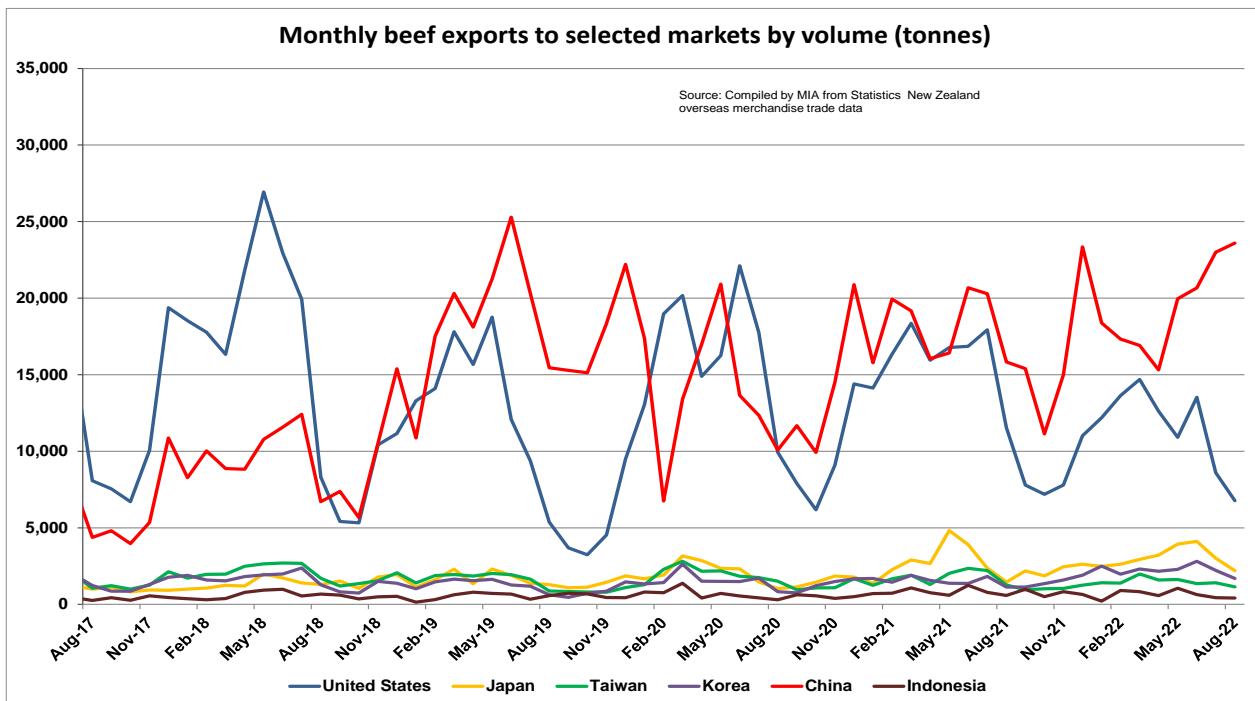
**Monthly exports of sheepmeat to the United States,  
by value, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022



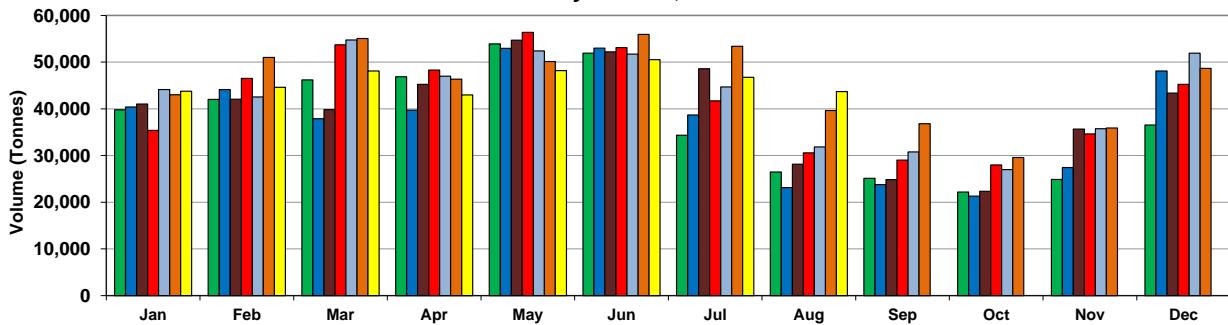


Monthly exports of beef and edible offal to all market, 2016-2022, by volume  
(Tonnes)

|                      | 2016   |        |        |        |        |        |        |        |        |        |        |        |         |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 36,309 | 38,176 | 41,916 | 42,178 | 48,793 | 47,013 | 30,587 | 24,285 | 22,361 | 19,745 | 22,328 | 32,721 | 406,412 |
| Edible beef offal    | 3,477  | 3,862  | 4,276  | 4,717  | 5,103  | 4,893  | 3,747  | 2,197  | 2,750  | 2,443  | 2,575  | 3,819  | 43,858  |
| Total (beef + offal) | 39,786 | 42,038 | 46,192 | 46,894 | 53,897 | 51,906 | 34,334 | 26,482 | 25,111 | 22,188 | 24,903 | 36,540 | 450,270 |
|                      | 2017   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 37,098 | 40,779 | 33,995 | 35,609 | 48,199 | 47,529 | 35,149 | 20,883 | 21,571 | 19,443 | 25,044 | 43,923 | 409,222 |
| Edible beef offal    | 3,296  | 3,337  | 3,894  | 4,093  | 4,774  | 5,483  | 3,546  | 2,240  | 2,193  | 1,850  | 2,404  | 4,191  | 41,301  |
| Total (beef + offal) | 40,394 | 44,116 | 37,888 | 39,703 | 52,973 | 53,012 | 38,695 | 23,122 | 23,764 | 21,293 | 27,448 | 48,115 | 450,524 |
|                      | 2018   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 37,689 | 38,451 | 36,195 | 41,278 | 50,034 | 46,983 | 44,375 | 25,426 | 22,518 | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal    | 3,336  | 3,632  | 3,650  | 3,983  | 4,666  | 5,233  | 4,205  | 2,734  | 2,317  | 2,175  | 3,232  | 3,724  | 42,885  |
| Total (beef + offal) | 41,025 | 42,082 | 39,845 | 45,261 | 54,700 | 52,217 | 48,580 | 28,160 | 24,834 | 22,346 | 35,680 | 43,379 | 478,109 |
|                      | 2019   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 32,596 | 42,368 | 48,874 | 44,103 | 51,713 | 48,674 | 38,094 | 28,119 | 26,378 | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal    | 2,803  | 4,148  | 4,836  | 4,208  | 4,670  | 4,452  | 3,616  | 2,438  | 2,629  | 2,358  | 2,965  | 3,768  | 42,892  |
| Total (beef + offal) | 35,398 | 46,516 | 53,710 | 48,311 | 56,383 | 53,125 | 41,710 | 30,557 | 29,007 | 28,007 | 34,620 | 45,239 | 502,585 |
|                      | 2020   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 40,354 | 38,611 | 50,284 | 43,496 | 48,701 | 47,394 | 40,574 | 29,126 | 28,099 | 24,551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal    | 3,781  | 3,950  | 4,449  | 3,487  | 3,686  | 4,343  | 4,109  | 2,704  | 2,663  | 2,459  | 2,751  | 4,332  | 42,714  |
| Total (beef + offal) | 44,135 | 42,561 | 54,733 | 46,983 | 52,387 | 51,737 | 44,683 | 31,829 | 30,762 | 27,011 | 35,728 | 51,926 | 514,475 |
|                      | 2021   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 39,446 | 47,532 | 50,198 | 42,959 | 46,162 | 51,455 | 49,370 | 36,153 | 33,763 | 27,322 | 33,278 | 44,900 | 502,538 |
| Edible beef offal    | 3,578  | 3,497  | 4,861  | 3,387  | 3,966  | 4,475  | 4,034  | 3,481  | 3,051  | 2,250  | 2,626  | 3,746  | 42,952  |
| Total (beef + offal) | 43,024 | 51,029 | 55,059 | 46,346 | 50,128 | 55,930 | 53,404 | 39,634 | 36,815 | 29,571 | 35,904 | 48,646 | 545,491 |
|                      | 2022   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 40,716 | 41,690 | 44,448 | 39,861 | 44,640 | 47,052 | 43,297 | 40,909 |        |        |        |        | 342,613 |
| Edible beef offal    | 3,072  | 2,932  | 3,659  | 3,129  | 3,547  | 3,475  | 3,454  | 2,770  |        |        |        |        | 26,038  |
| Total (beef + offal) | 43,787 | 44,622 | 48,107 | 42,990 | 48,187 | 50,527 | 46,751 | 43,679 |        |        |        |        | 368,651 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to all markets,  
by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

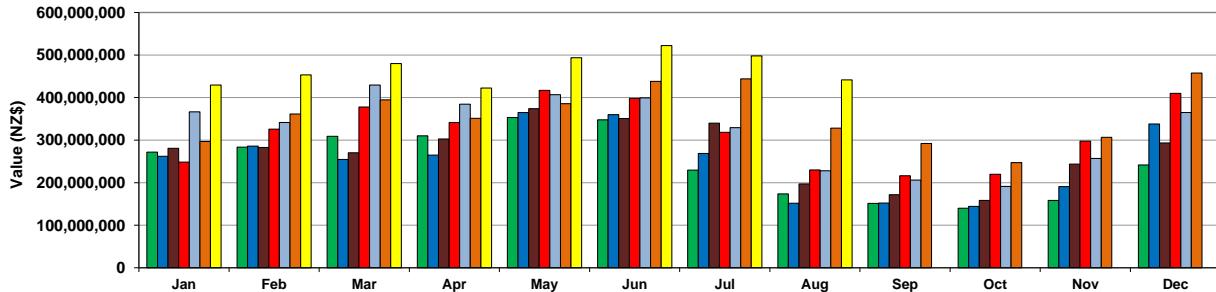
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of beef and edible offal to all markets, 2016-2022, by value  
(NZ\$)

|                      | 2016        |             |             |             |             |             |             |             |             |             |             |             |               |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 257,190,883 | 268,556,621 | 291,311,344 | 291,480,087 | 332,262,625 | 324,998,759 | 212,745,609 | 164,922,206 | 139,810,388 | 130,472,507 | 148,007,161 | 224,459,931 | 2,786,218,121 |
| Edible beef offal    | 14,817,459  | 15,179,063  | 17,795,355  | 18,646,021  | 20,878,241  | 22,639,207  | 16,805,290  | 8,779,970   | 11,446,311  | 9,523,766   | 10,557,047  | 17,408,383  | 184,476,113   |
| Total (beef + offal) | 272,008,342 | 283,735,684 | 309,106,699 | 310,126,108 | 353,140,866 | 347,637,966 | 229,550,899 | 173,702,176 | 151,256,699 | 139,996,273 | 158,564,208 | 241,868,314 | 2,970,694,234 |
|                      | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 247,966,378 | 270,774,540 | 236,922,518 | 249,289,701 | 343,829,268 | 336,391,437 | 254,163,803 | 143,179,542 | 143,575,577 | 137,396,674 | 180,967,984 | 321,403,300 | 2,865,860,722 |
| Edible beef offal    | 14,156,415  | 15,055,572  | 17,571,366  | 15,422,688  | 21,201,183  | 23,398,487  | 14,701,888  | 8,492,028   | 8,642,287   | 6,704,295   | 9,882,328   | 16,507,985  | 171,736,522   |
| Total (beef + offal) | 262,122,793 | 285,830,112 | 254,493,884 | 264,712,389 | 365,030,451 | 359,789,924 | 268,865,691 | 151,671,570 | 152,217,864 | 144,100,969 | 190,850,312 | 337,911,285 | 3,037,597,244 |
|                      | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 267,322,660 | 268,222,846 | 256,618,700 | 286,651,648 | 354,498,570 | 329,389,742 | 321,901,011 | 186,250,449 | 161,966,946 | 149,981,708 | 230,726,630 | 277,899,515 | 3,091,430,425 |
| Edible beef offal    | 13,654,526  | 14,436,421  | 13,686,151  | 16,260,946  | 19,262,660  | 21,286,804  | 18,137,564  | 10,686,006  | 9,652,923   | 8,541,825   | 12,887,317  | 15,313,758  | 173,806,901   |
| Total (beef + offal) | 280,977,186 | 282,659,267 | 270,304,851 | 302,912,594 | 373,761,230 | 350,676,546 | 340,038,575 | 196,936,455 | 171,619,869 | 158,523,533 | 243,613,947 | 293,213,273 | 3,265,237,326 |
|                      | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 236,471,903 | 309,349,292 | 357,158,824 | 322,467,778 | 394,146,119 | 375,779,958 | 300,448,755 | 218,279,066 | 204,210,023 | 209,054,663 | 282,411,128 | 390,175,898 | 3,599,953,407 |
| Edible beef offal    | 11,820,051  | 16,409,493  | 20,753,683  | 18,828,036  | 22,760,385  | 22,320,612  | 18,117,246  | 11,739,363  | 12,151,756  | 10,649,496  | 15,295,435  | 19,865,879  | 200,711,435   |
| Total (beef + offal) | 248,291,954 | 325,758,785 | 377,912,507 | 341,295,814 | 416,906,504 | 398,100,570 | 318,566,001 | 230,018,429 | 216,361,779 | 219,704,159 | 297,706,563 | 410,041,777 | 3,800,664,842 |
|                      | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 348,639,777 | 322,462,478 | 405,384,765 | 364,063,579 | 386,313,674 | 379,403,918 | 310,441,506 | 215,683,414 | 195,980,215 | 179,827,550 | 244,167,266 | 344,164,129 | 3,696,532,271 |
| Edible beef offal    | 17,999,598  | 19,098,898  | 24,271,546  | 20,307,181  | 20,590,167  | 20,111,250  | 19,060,673  | 12,230,113  | 10,259,446  | 11,234,548  | 12,848,080  | 20,862,703  | 208,874,203   |
| Total (beef + offal) | 366,639,375 | 341,561,376 | 429,656,311 | 384,370,760 | 406,903,841 | 399,515,168 | 329,502,179 | 227,913,527 | 206,239,661 | 191,062,098 | 257,015,346 | 365,026,832 | 3,905,406,474 |
|                      | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 280,071,248 | 343,005,861 | 368,776,335 | 331,837,913 | 361,489,214 | 411,064,039 | 414,119,684 | 305,064,553 | 270,059,858 | 230,251,902 | 288,457,258 | 427,623,777 | 4,031,821,642 |
| Edible beef offal    | 16,991,941  | 18,380,055  | 25,760,490  | 19,461,351  | 24,255,869  | 27,153,113  | 29,756,056  | 23,119,299  | 22,033,581  | 17,086,845  | 18,153,031  | 30,139,486  | 272,291,117   |
| Total (beef + offal) | 297,063,189 | 361,385,916 | 394,536,825 | 351,299,264 | 385,745,083 | 438,217,152 | 443,875,740 | 328,183,852 | 292,093,439 | 247,338,747 | 306,610,289 | 457,763,263 | 4,304,112,759 |
|                      | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 404,357,551 | 433,183,069 | 451,569,597 | 398,452,801 | 467,142,561 | 493,728,528 | 468,792,318 | 418,691,753 |             |             |             |             | 3,535,918,178 |
| Edible beef offal    | 25,225,486  | 20,211,519  | 28,266,523  | 24,184,167  | 26,355,242  | 28,514,063  | 29,234,585  | 23,097,697  |             |             |             |             | 205,089,282   |
| Total (beef + offal) | 429,583,037 | 453,394,588 | 479,836,120 | 422,636,968 | 493,497,803 | 522,242,591 | 498,026,903 | 441,789,450 |             |             |             |             | 3,741,007,460 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Exports of beef and edible offal to all markets, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

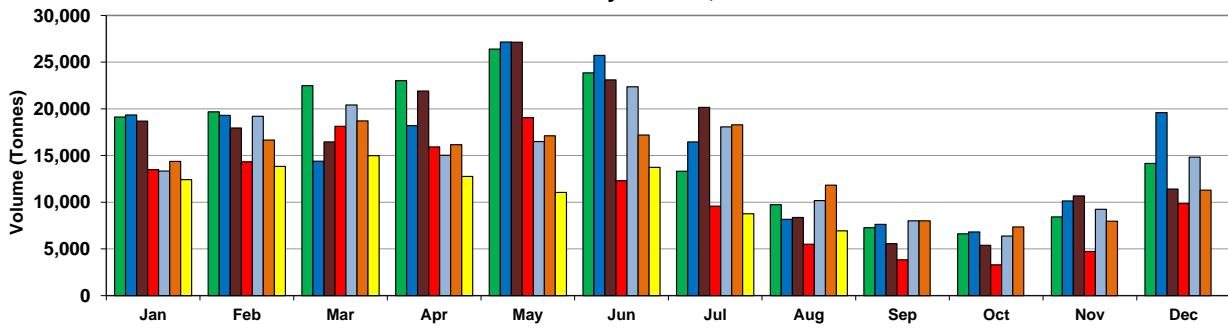
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

Monthly exports of beef and edible offal to the United States, 2016-2022, by volume  
(Tonnes)

|                      | 2016   |        |        |        |        |        |        |        |       |       |        |        |         |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 18,997 | 19,641 | 22,421 | 22,933 | 26,266 | 23,737 | 13,168 | 9,688  | 7,248 | 6,602 | 8,409  | 14,081 | 193,191 |
| Edible beef offal    | 125    | 31     | 62     | 79     | 124    | 122    | 158    | 54     | 36    | 8     | 28     | 78     | 905     |
| Total (beef + offal) | 19,122 | 19,672 | 22,483 | 23,012 | 26,390 | 23,859 | 13,326 | 9,742  | 7,284 | 6,610 | 8,437  | 14,159 | 194,096 |
|                      | 2017   |        |        |        |        |        |        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077  | 7,541 | 6,702 | 10,054 | 19,372 | 191,093 |
| Edible beef offal    | 114    | 111    | 226    | 80     | 260    | 217    | 193    | 83     | 86    | 118   | 93     | 225    | 1,806   |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160  | 7,627 | 6,820 | 10,147 | 19,597 | 192,899 |
|                      | 2018   |        |        |        |        |        |        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307  | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal    | 165    | 170    | 141    | 90     | 195    | 156    | 221    | 54     | 146   | 66    | 262    | 245    | 1,911   |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361  | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
|                      | 2019   |        |        |        |        |        |        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376  | 5,369  | 3,690 | 3,242 | 4,533  | 9,496  | 127,408 |
| Edible beef offal    | 205    | 242    | 326    | 254    | 299    | 230    | 205    | 133    | 142   | 61    | 196    | 357    | 2,650   |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581  | 5,502  | 3,832 | 3,303 | 4,729  | 9,853  | 130,058 |
|                      | 2020   |        |        |        |        |        |        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940  | 7,894 | 6,181 | 9,096  | 14,402 | 170,723 |
| Edible beef offal    | 284    | 233    | 247    | 139    | 260    | 255    | 309    | 245    | 110   | 199   | 153    | 434    | 2,868   |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249  | 14,836 | 173,591 |
|                      | 2021   |        |        |        |        |        |        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795  | 11,012 | 161,647 |
| Edible beef offal    | 254    | 329    | 358    | 210    | 344    | 350    | 365    | 297    | 215   | 166   | 183    | 282    | 3,353   |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978  | 11,294 | 165,000 |
|                      | 2022   |        |        |        |        |        |        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,525 | 8,596  | 6,775  |       |       |        |        | 92,932  |
| Edible beef offal    | 236    | 208    | 298    | 138    | 152    | 221    | 164    | 170    |       |       |        |        | 1,587   |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 13,746 | 8,760  | 6,945  |       |       |        |        | 94,519  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to the United States,  
by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

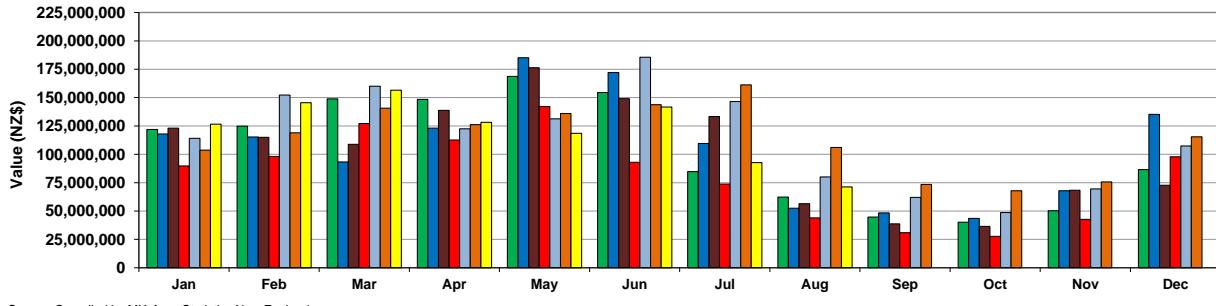
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of beef and edible offal to the United States, 2016-2022, by value  
(NZ\$)

|                      | 2016        |             |             |             |             |             |             |             |            |            |            |             |               |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|------------|------------|-------------|---------------|
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 121,014,751 | 124,686,988 | 148,563,087 | 148,064,272 | 167,989,289 | 153,438,121 | 83,651,030  | 61,808,371  | 44,495,109 | 40,106,832 | 49,996,595 | 85,923,801  | 1,229,738,246 |
| Edible beef offal    | 886,038     | 132,494     | 347,141     | 365,521     | 682,879     | 975,076     | 1,051,560   | 455,346     | 273,281    | 86,185     | 304,927    | 596,024     | 6,156,472     |
| Total (beef + offal) | 121,900,789 | 124,819,482 | 148,910,228 | 148,429,793 | 168,672,168 | 154,413,197 | 84,702,590  | 62,263,717  | 44,768,390 | 40,193,017 | 50,301,522 | 86,519,825  | 1,235,894,718 |
|                      | 2017        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 117,090,604 | 114,648,075 | 91,645,264  | 122,499,386 | 183,124,115 | 170,647,396 | 108,272,827 | 51,853,239  | 47,615,980 | 42,841,971 | 67,097,580 | 133,380,731 | 1,250,717,168 |
| Edible beef offal    | 876,400     | 630,362     | 1,688,729   | 626,529     | 1,940,568   | 1,431,534   | 1,349,281   | 632,496     | 828,316    | 720,262    | 870,903    | 1,903,461   | 13,498,841    |
| Total (beef + offal) | 117,967,004 | 115,278,437 | 93,333,993  | 123,125,915 | 185,064,683 | 172,078,930 | 109,622,108 | 52,485,735  | 48,444,296 | 43,562,233 | 67,968,483 | 135,284,192 | 1,264,216,009 |
|                      | 2018        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 121,737,698 | 113,430,953 | 107,699,139 | 137,893,978 | 175,178,273 | 147,648,625 | 131,286,228 | 55,996,771  | 37,404,094 | 35,872,799 | 66,288,777 | 70,473,261  | 1,200,910,596 |
| Edible beef offal    | 1,334,483   | 1,636,946   | 1,153,152   | 823,111     | 1,140,644   | 1,455,283   | 2,113,605   | 519,944     | 1,238,766  | 675,154    | 2,108,165  | 2,319,062   | 16,518,315    |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291 | 138,717,089 | 176,318,917 | 149,103,908 | 133,399,833 | 56,516,715  | 38,642,860 | 36,547,953 | 68,396,942 | 72,792,323  | 1,217,428,911 |
|                      | 2019        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 87,762,755  | 95,765,717  | 124,028,614 | 110,304,637 | 139,462,357 | 91,082,052  | 72,203,966  | 42,891,007  | 29,734,456 | 27,153,216 | 40,971,607 | 93,975,216  | 955,335,600   |
| Edible beef offal    | 2,005,336   | 2,417,955   | 3,152,754   | 2,348,475   | 2,624,962   | 1,925,295   | 1,571,128   | 1,048,631   | 1,201,435  | 593,566    | 1,680,837  | 3,819,939   | 24,390,313    |
| Total (beef + offal) | 89,768,091  | 98,183,672  | 127,181,368 | 112,653,112 | 142,087,319 | 93,007,347  | 73,775,094  | 43,939,638  | 30,935,891 | 27,746,782 | 42,652,444 | 97,795,155  | 979,725,913   |
|                      | 2020        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 111,677,091 | 150,205,152 | 157,657,008 | 121,273,777 | 129,170,226 | 183,494,978 | 144,249,012 | 77,882,891  | 60,950,594 | 47,026,918 | 67,809,100 | 103,167,068 | 1,354,563,815 |
| Edible beef offal    | 2,442,346   | 2,094,102   | 2,346,588   | 1,192,562   | 2,076,104   | 2,004,001   | 2,287,079   | 2,140,106   | 1,010,803  | 1,715,698  | 1,739,097  | 4,189,107   | 25,237,593    |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596 | 122,466,339 | 131,246,330 | 185,498,979 | 146,536,091 | 80,022,997  | 61,961,397 | 48,742,616 | 69,548,197 | 107,356,175 | 1,379,801,408 |
|                      | 2021        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 101,547,961 | 115,470,226 | 136,724,273 | 123,672,811 | 132,106,819 | 139,848,891 | 156,665,660 | 102,293,157 | 70,134,346 | 65,396,695 | 73,055,958 | 110,265,957 | 1,327,182,754 |
| Edible beef offal    | 2,175,615   | 3,418,878   | 3,887,172   | 2,529,319   | 3,872,777   | 3,861,733   | 4,536,838   | 3,724,920   | 3,379,441  | 2,478,091  | 2,666,752  | 5,116,754   | 41,648,290    |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445 | 126,202,130 | 135,979,596 | 143,710,624 | 161,202,498 | 106,018,077 | 73,513,787 | 67,874,786 | 75,722,710 | 115,382,711 | 1,368,831,044 |
|                      | 2022        |             |             |             |             |             |             |             |            |            |            |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep        | Oct        | Nov        | Dec         |               |
| Beef exports         | 122,995,693 | 142,571,152 | 152,822,670 | 126,466,620 | 116,852,820 | 139,609,687 | 90,876,334  | 69,571,792  |            |            |            |             | 961,766,768   |
| Edible beef offal    | 3,551,463   | 2,995,200   | 3,628,366   | 1,683,631   | 1,715,047   | 2,106,743   | 1,818,503   | 1,708,736   |            |            |            |             | 19,207,689    |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036 | 128,150,251 | 118,567,867 | 141,716,430 | 92,694,837  | 71,280,528  |            |            |            |             | 980,974,457   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Exports of beef and edible offal to the United States, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

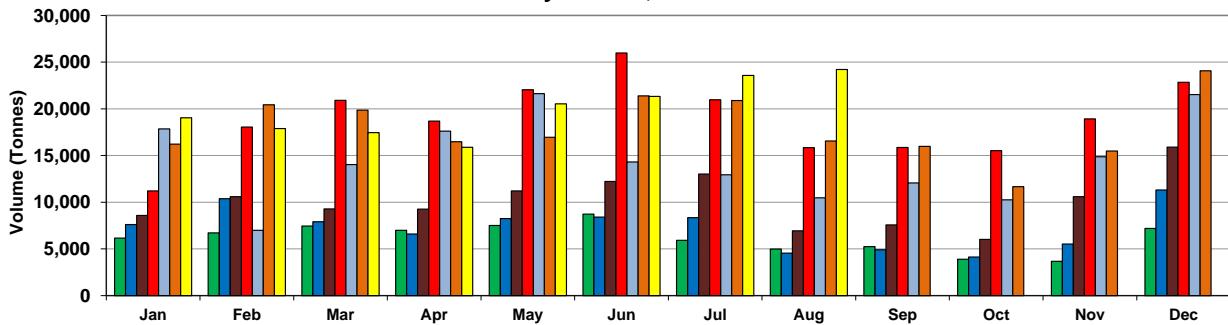
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly, exports of beef and edible offal to China, 2016-2022, by volume  
(Tonnes)

|                      | 2016   |        |        |        |        |        |        |        |        |        |        |        |         |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 5,881  | 6,456  | 7,110  | 6,637  | 7,188  | 8,314  | 5,538  | 4,861  | 5,051  | 3,730  | 3,499  | 6,925  | 71,190  |
| Edible beef offal    | 274    | 264    | 344    | 362    | 327    | 412    | 387    | 133    | 199    | 166    | 181    | 266    | 3,315   |
| Total (beef + offal) | 6,155  | 6,720  | 7,454  | 6,999  | 7,515  | 8,726  | 5,925  | 4,994  | 5,250  | 3,896  | 3,680  | 7,191  | 74,505  |
|                      | 2017   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 7,272  | 9,999  | 7,626  | 6,288  | 7,884  | 8,073  | 7,911  | 4,373  | 4,810  | 3,970  | 5,346  | 10,861 | 84,413  |
| Edible beef offal    | 350    | 377    | 277    | 310    | 375    | 333    | 428    | 177    | 108    | 160    | 178    | 446    | 3,519   |
| Total (beef + offal) | 7,622  | 10,376 | 7,903  | 6,598  | 8,259  | 8,406  | 8,339  | 4,550  | 4,918  | 4,130  | 5,524  | 11,307 | 87,932  |
|                      | 2018   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 8,278  | 10,028 | 8,865  | 8,827  | 10,772 | 11,569 | 12,408 | 6,707  | 7,379  | 5,675  | 10,157 | 15,387 | 116,052 |
| Edible beef offal    | 305    | 567    | 417    | 439    | 441    | 657    | 613    | 223    | 198    | 338    | 433    | 521    | 5,152   |
| Total (beef + offal) | 8,583  | 10,595 | 9,282  | 9,266  | 11,213 | 12,226 | 13,021 | 6,930  | 7,577  | 6,013  | 10,590 | 15,908 | 121,204 |
|                      | 2019   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal    | 338    | 530    | 604    | 571    | 792    | 701    | 661    | 396    | 577    | 407    | 587    | 643    | 6,807   |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
|                      | 2020   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 17,374 | 6,746  | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10,079 | 11,669 | 9,925  | 14,506 | 20,877 | 168,461 |
| Edible beef offal    | 482    | 246    | 631    | 633    | 723    | 666    | 608    | 403    | 388    | 336    | 359    | 643    | 6,118   |
| Total (beef + offal) | 17,856 | 6,992  | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
|                      | 2021   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal    | 442    | 494    | 689    | 436    | 538    | 715    | 620    | 720    | 580    | 547    | 500    | 728    | 7,009   |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
|                      | 2022   |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 18,385 | 17,328 | 16,910 | 15,318 | 19,956 | 20,671 | 23,004 | 23,599 |        |        |        |        | 155,171 |
| Edible beef offal    | 653    | 556    | 544    | 569    | 581    | 655    | 573    | 607    |        |        |        |        | 4,738   |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 15,887 | 20,537 | 21,326 | 23,577 | 24,206 |        |        |        |        | 159,909 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,  
by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand  
overseas merchandise trade data

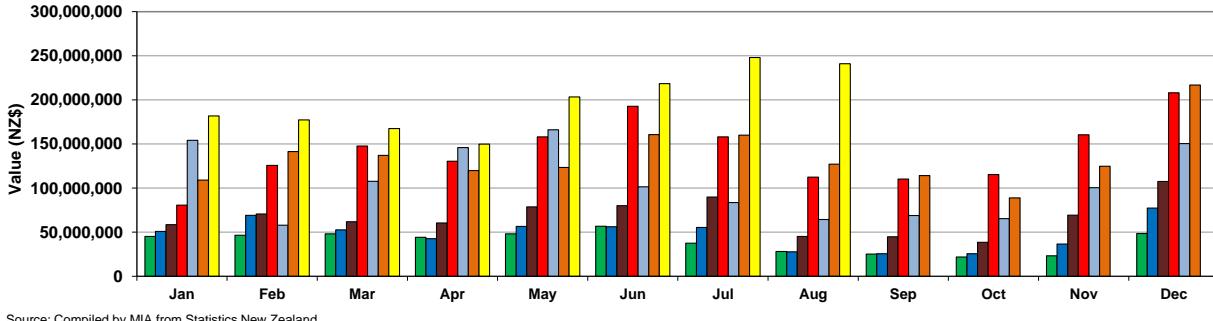
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of beef and edible offal to China, 2016-2022, by value  
(NZ\$)**

|                      | 2016        |             |             |             |             |             |             |             |             |             |             |             |               |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 43,933,482  | 45,286,763  | 46,606,000  | 42,508,925  | 46,477,293  | 54,655,288  | 35,702,397  | 27,414,192  | 24,214,010  | 21,164,568  | 22,469,646  | 47,332,894  | 457,765,458   |
| Edible beef offal    | 1,191,925   | 1,311,312   | 1,514,837   | 1,739,594   | 1,620,092   | 2,122,253   | 1,922,475   | 633,048     | 969,804     | 743,788     | 796,666     | 1,227,256   | 15,793,050    |
| Total (beef + offal) | 45,125,407  | 46,598,075  | 48,120,837  | 44,248,519  | 48,097,385  | 56,777,541  | 37,624,872  | 28,047,240  | 25,183,814  | 21,908,356  | 23,266,312  | 48,560,150  | 473,558,508   |
|                      | 2017        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 49,162,014  | 67,230,677  | 51,247,233  | 41,183,013  | 54,789,001  | 54,344,668  | 53,513,720  | 26,859,888  | 25,131,615  | 24,852,341  | 35,834,274  | 75,434,766  | 559,583,210   |
| Edible beef offal    | 1,641,363   | 1,802,822   | 1,394,634   | 1,399,469   | 1,797,173   | 1,723,960   | 1,846,266   | 811,018     | 488,255     | 715,549     | 780,472     | 1,930,407   | 16,331,388    |
| Total (beef + offal) | 50,803,377  | 69,033,499  | 52,641,867  | 42,582,482  | 56,586,174  | 56,068,628  | 55,359,986  | 27,670,906  | 25,619,870  | 25,567,890  | 36,614,746  | 77,365,173  | 575,914,598   |
|                      | 2018        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 57,048,528  | 68,308,910  | 60,008,523  | 58,417,172  | 76,274,279  | 77,095,942  | 87,056,786  | 44,213,393  | 43,918,431  | 37,330,496  | 67,602,269  | 104,824,491 | 782,099,220   |
| Edible beef offal    | 1,463,198   | 2,330,633   | 1,780,730   | 2,028,866   | 2,329,546   | 3,041,232   | 2,796,332   | 1,027,483   | 897,107     | 1,174,688   | 1,720,933   | 2,599,765   | 23,190,513    |
| Total (beef + offal) | 58,511,726  | 70,639,543  | 61,789,253  | 60,446,038  | 78,603,825  | 80,137,174  | 89,853,118  | 45,240,876  | 44,815,538  | 38,505,184  | 69,323,202  | 107,424,256 | 805,289,733   |
|                      | 2019        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 79,133,813  | 123,211,776 | 144,724,709 | 127,544,350 | 153,596,495 | 188,282,536 | 154,077,583 | 109,882,750 | 107,416,195 | 112,612,033 | 157,326,026 | 203,570,181 | 1,661,378,447 |
| Edible beef offal    | 1,586,568   | 2,483,227   | 2,944,915   | 2,804,376   | 4,443,973   | 4,519,615   | 4,044,559   | 2,557,775   | 2,821,829   | 2,628,055   | 3,094,177   | 4,413,175   | 38,342,244    |
| Total (beef + offal) | 80,720,381  | 125,695,003 | 147,669,624 | 130,348,726 | 158,040,468 | 192,802,151 | 158,122,142 | 112,440,525 | 110,238,024 | 115,240,088 | 160,420,203 | 207,983,356 | 1,699,720,691 |
|                      | 2020        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 151,111,563 | 56,318,838  | 103,805,232 | 141,725,513 | 161,240,782 | 97,470,629  | 79,693,238  | 62,052,041  | 67,086,487  | 63,545,976  | 98,333,980  | 147,121,298 | 1,229,505,577 |
| Edible beef offal    | 3,069,234   | 1,574,528   | 3,966,513   | 4,223,068   | 4,911,216   | 4,018,631   | 3,872,839   | 2,296,481   | 1,792,503   | 1,833,246   | 2,105,021   | 3,313,993   | 36,977,273    |
| Total (beef + offal) | 154,180,797 | 57,893,366  | 107,771,745 | 145,948,581 | 166,151,998 | 101,489,260 | 83,566,077  | 64,348,522  | 68,878,990  | 65,379,222  | 100,439,001 | 150,435,291 | 1,266,482,850 |
|                      | 2021        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 106,457,717 | 138,378,874 | 133,212,537 | 117,093,379 | 120,389,767 | 155,965,349 | 155,819,611 | 123,020,575 | 111,134,360 | 85,924,117  | 121,844,012 | 211,642,165 | 1,580,882,463 |
| Edible beef offal    | 2,681,519   | 2,977,723   | 3,943,728   | 2,789,380   | 3,064,634   | 4,626,276   | 4,181,497   | 4,141,075   | 3,081,517   | 2,973,565   | 2,818,345   | 5,214,012   | 42,493,271    |
| Total (beef + offal) | 109,139,236 | 141,356,597 | 137,156,265 | 119,882,759 | 123,454,401 | 160,591,625 | 160,001,108 | 127,161,650 | 114,215,877 | 88,897,682  | 124,662,357 | 216,856,177 | 1,623,375,734 |
|                      | 2022        |             |             |             |             |             |             |             |             |             |             |             |               |
|                      | Jan         | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug         | Sep         | Oct         | Nov         | Dec         |               |
| Beef exports         | 176,693,581 | 172,855,638 | 163,055,808 | 145,800,920 | 198,733,155 | 213,156,800 | 242,472,827 | 235,159,389 |             |             |             |             | 1,547,928,118 |
| Edible beef offal    | 5,033,304   | 4,313,246   | 4,324,544   | 4,065,155   | 4,563,648   | 5,253,798   | 5,571,694   | 5,687,419   |             |             |             |             | 38,812,808    |
| Total (beef + offal) | 181,726,885 | 177,168,884 | 167,380,352 | 149,866,075 | 203,296,803 | 218,410,598 | 248,044,521 | 240,846,808 |             |             |             |             | 1,586,740,926 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to China,  
by value, 2016 - 2022**



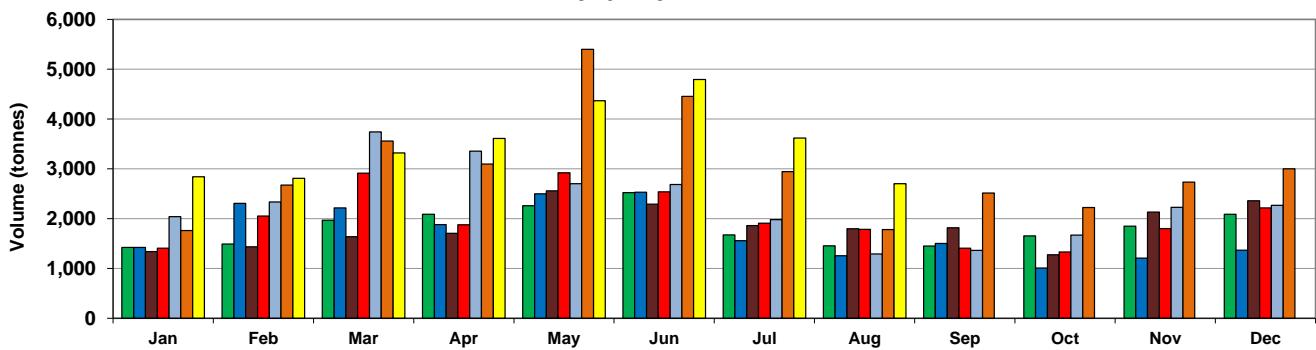
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan, 2016-2022, by volume  
(Tonnes)**

|                             | 2016  |       |       |       |       |       |       |       |       |       |       |       |               |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 964   | 1,119 | 1,374 | 1,479 | 1,652 | 1,848 | 1,187 | 1,186 | 1,153 | 1,420 | 1,585 | 1,663 | <b>16,630</b> |
| <b>Edible beef offal</b>    | 459   | 370   | 593   | 611   | 608   | 675   | 488   | 268   | 298   | 233   | 266   | 426   | <b>5,295</b>  |
| <b>Total (beef + offal)</b> | 1,423 | 1,489 | 1,967 | 2,090 | 2,260 | 2,523 | 1,675 | 1,454 | 1,451 | 1,653 | 1,851 | 2,089 | <b>21,925</b> |
|                             | 2017  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812   | 937   | 923   | <b>16,048</b> |
| <b>Edible beef offal</b>    | 264   | 470   | 459   | 360   | 590   | 674   | 341   | 254   | 380   | 198   | 270   | 444   | <b>4,704</b>  |
| <b>Total (beef + offal)</b> | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | 1,207 | 1,367 | <b>20,752</b> |
|                             | 2018  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 991   | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | <b>17,204</b> |
| <b>Edible beef offal</b>    | 348   | 370   | 395   | 510   | 571   | 567   | 462   | 504   | 291   | 228   | 354   | 406   | <b>5,006</b>  |
| <b>Total (beef + offal)</b> | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | <b>22,210</b> |
|                             | 2019  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | <b>18,767</b> |
| <b>Edible beef offal</b>    | 279   | 438   | 613   | 528   | 612   | 644   | 531   | 493   | 319   | 215   | 356   | 356   | <b>5,384</b>  |
| <b>Total (beef + offal)</b> | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | <b>24,151</b> |
|                             | 2020  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | <b>22,984</b> |
| <b>Edible beef offal</b>    | 368   | 417   | 582   | 499   | 355   | 368   | 510   | 258   | 221   | 228   | 372   | 492   | <b>4,670</b>  |
| <b>Total (beef + offal)</b> | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | <b>27,654</b> |
|                             | 2021  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | <b>30,852</b> |
| <b>Edible beef offal</b>    | 399   | 411   | 658   | 435   | 584   | 550   | 585   | 327   | 329   | 366   | 278   | 372   | <b>5,294</b>  |
| <b>Total (beef + offal)</b> | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | <b>36,146</b> |
|                             | 2022  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,113 | 3,020 | 2,194 |       |       |       |       | <b>24,510</b> |
| <b>Edible beef offal</b>    | 368   | 192   | 378   | 399   | 429   | 682   | 599   | 506   |       |       |       |       | <b>3,553</b>  |
| <b>Total (beef + offal)</b> | 2,842 | 2,810 | 3,318 | 3,611 | 4,368 | 4,795 | 3,619 | 2,700 |       |       |       |       | <b>28,063</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,  
2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

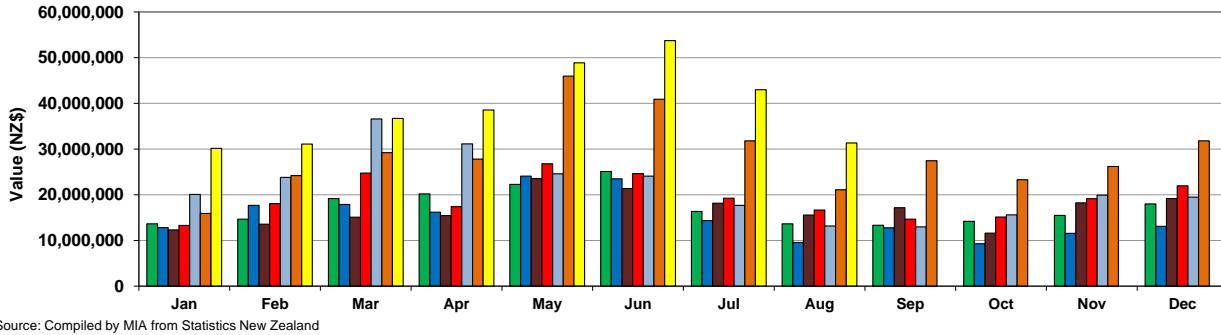
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of beef and edible offal to Japan, 2016-2022, by value  
(NZ\$)**

|                             | 2016              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 8,841,959         | 10,585,874        | 12,739,012        | 13,499,431        | 15,249,468        | 16,890,584        | 10,295,533        | 10,339,993        | 9,038,381         | 10,852,705        | 11,902,712        | 12,245,768        | <b>142,481,420</b> |
| <b>Edible beef offal</b>    | 4,801,250         | 4,078,377         | 6,414,887         | 6,667,501         | 6,996,321         | 8,196,583         | 6,036,616         | 3,283,783         | 4,276,871         | 3,316,202         | 3,589,333         | 5,730,796         | <b>63,388,520</b>  |
| <b>Total (beef + offal)</b> | <b>13,643,209</b> | <b>14,664,251</b> | <b>19,153,899</b> | <b>20,166,932</b> | <b>22,245,789</b> | <b>25,087,167</b> | <b>16,332,149</b> | <b>13,623,776</b> | <b>13,315,252</b> | <b>14,168,907</b> | <b>15,492,045</b> | <b>17,976,564</b> | <b>205,869,940</b> |
|                             | 2017              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 9,487,362         | 12,684,338        | 12,896,812        | 12,566,400        | 17,804,619        | 16,721,893        | 10,954,985        | 7,708,350         | 10,469,924        | 7,736,912         | 9,394,905         | 9,529,068         | <b>137,955,568</b> |
| <b>Edible beef offal</b>    | 3,328,894         | 5,000,103         | 4,969,545         | 3,612,796         | 6,281,898         | 6,740,159         | 3,403,062         | 1,866,510         | 2,290,888         | 1,558,010         | 2,161,250         | 3,573,430         | <b>44,786,545</b>  |
| <b>Total (beef + offal)</b> | <b>12,816,256</b> | <b>17,684,441</b> | <b>17,866,357</b> | <b>16,179,196</b> | <b>24,086,517</b> | <b>23,462,052</b> | <b>14,358,047</b> | <b>9,574,860</b>  | <b>12,760,812</b> | <b>9,294,922</b>  | <b>11,556,155</b> | <b>13,102,498</b> | <b>182,742,113</b> |
|                             | 2018              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 9,779,455         | 10,700,554        | 12,296,947        | 11,749,733        | 19,386,057        | 16,949,945        | 14,802,004        | 12,960,470        | 15,205,382        | 10,106,464        | 15,671,645        | 16,260,206        | <b>165,868,862</b> |
| <b>Edible beef offal</b>    | 2,533,174         | 2,853,329         | 3,670,296         | 4,177,483         | 4,414,958         | 3,355,983         | 2,586,388         | 1,941,468         | 1,501,077         | 2,536,870         | 2,886,808         | 3,526,496         | <b>35,265,496</b>  |
| <b>Total (beef + offal)</b> | <b>12,312,629</b> | <b>13,553,883</b> | <b>15,104,609</b> | <b>15,420,029</b> | <b>23,563,540</b> | <b>21,364,903</b> | <b>18,157,987</b> | <b>15,546,858</b> | <b>17,146,850</b> | <b>11,607,541</b> | <b>18,208,515</b> | <b>19,147,014</b> | <b>201,134,358</b> |
|                             | 2019              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 11,117,467        | 14,662,406        | 19,870,719        | 13,078,684        | 21,047,534        | 18,158,568        | 14,038,748        | 13,279,209        | 11,801,655        | 12,874,108        | 15,216,767        | 18,223,895        | <b>183,369,760</b> |
| <b>Edible beef offal</b>    | 2,147,519         | 3,424,031         | 4,872,947         | 4,307,088         | 5,743,817         | 6,459,681         | 5,203,154         | 3,364,319         | 2,853,483         | 2,267,303         | 3,897,477         | 3,715,542         | <b>48,256,361</b>  |
| <b>Total (beef + offal)</b> | <b>13,264,986</b> | <b>18,086,437</b> | <b>24,743,666</b> | <b>17,385,772</b> | <b>26,791,351</b> | <b>24,618,249</b> | <b>19,241,902</b> | <b>16,643,528</b> | <b>14,655,138</b> | <b>15,141,411</b> | <b>19,114,244</b> | <b>21,939,437</b> | <b>231,626,121</b> |
|                             | 2020              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 16,280,231        | 18,748,327        | 29,836,771        | 25,140,893        | 20,836,497        | 20,631,105        | 13,936,075        | 11,041,517        | 11,187,134        | 13,658,730        | 16,762,268        | 15,245,976        | <b>213,305,524</b> |
| <b>Edible beef offal</b>    | 3,804,838         | 5,047,209         | 6,746,442         | 5,988,081         | 3,748,853         | 3,427,471         | 3,730,994         | 2,110,202         | 1,788,349         | 1,920,810         | 3,148,209         | 4,226,146         | <b>45,687,604</b>  |
| <b>Total (beef + offal)</b> | <b>20,085,069</b> | <b>23,795,536</b> | <b>36,583,213</b> | <b>31,128,974</b> | <b>24,585,350</b> | <b>24,058,576</b> | <b>17,667,069</b> | <b>13,151,719</b> | <b>12,975,483</b> | <b>15,579,540</b> | <b>19,910,477</b> | <b>19,472,122</b> | <b>258,993,128</b> |
|                             | 2021              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 12,081,640        | 20,217,360        | 22,351,539        | 22,826,910        | 38,792,978        | 33,548,576        | 22,501,580        | 14,485,913        | 20,075,375        | 16,729,665        | 21,922,516        | 25,276,201        | <b>270,810,253</b> |
| <b>Edible beef offal</b>    | 3,828,062         | 3,964,669         | 6,836,882         | 4,975,886         | 7,172,762         | 7,339,758         | 9,283,632         | 6,585,728         | 7,385,923         | 6,540,398         | 4,275,964         | 6,525,804         | <b>74,715,468</b>  |
| <b>Total (beef + offal)</b> | <b>15,909,702</b> | <b>24,182,029</b> | <b>29,188,421</b> | <b>27,802,796</b> | <b>45,965,740</b> | <b>40,888,334</b> | <b>31,785,212</b> | <b>21,071,641</b> | <b>27,461,298</b> | <b>23,270,063</b> | <b>26,198,480</b> | <b>31,802,005</b> | <b>345,525,721</b> |
|                             | 2022              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|                             | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct               | Nov               | Dec               |                    |
| <b>Beef exports</b>         | 24,266,188        | 28,357,034        | 30,494,546        | 32,255,744        | 42,897,125        | 43,514,147        | 33,272,446        | 23,461,684        |                   |                   |                   |                   | <b>258,518,914</b> |
| <b>Edible beef offal</b>    | 5,865,321         | 2,719,430         | 6,197,838         | 6,286,159         | 5,973,213         | 10,213,765        | 9,699,169         | 7,860,391         |                   |                   |                   |                   | <b>54,815,286</b>  |
| <b>Total (beef + offal)</b> | <b>30,131,509</b> | <b>31,076,464</b> | <b>36,692,384</b> | <b>38,541,903</b> | <b>48,870,338</b> | <b>53,727,912</b> | <b>42,971,615</b> | <b>31,322,075</b> |                   |                   |                   |                   | <b>313,334,200</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,  
2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

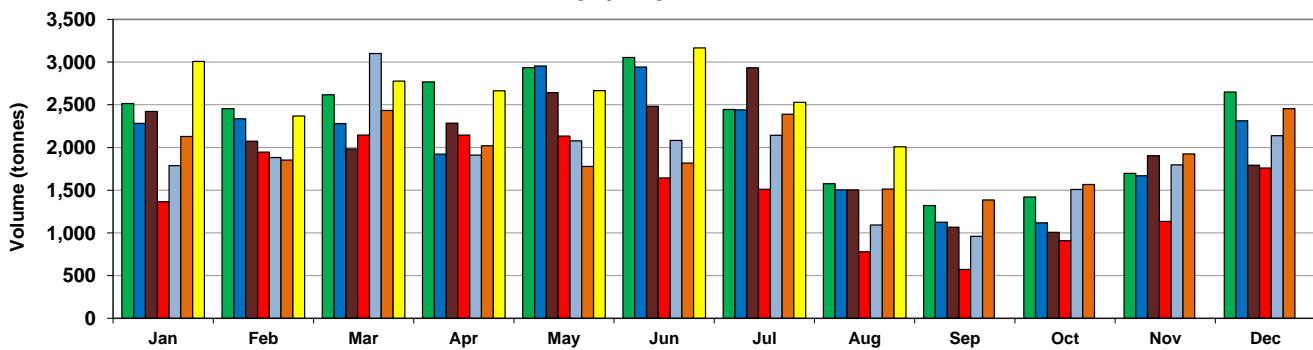
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of beef and edible offal to Korea, 2016-2022, by volume  
(Tonnes)**

|                             | 2016  |       |       |       |       |       |       |       |       |       |       |       |               |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 2,163 | 2,113 | 2,069 | 2,254 | 2,233 | 2,268 | 1,944 | 1,334 | 1,041 | 1,120 | 1,421 | 2,084 | <b>22,044</b> |
| <b>Edible beef offal</b>    | 352   | 342   | 549   | 514   | 703   | 786   | 502   | 241   | 280   | 301   | 275   | 565   | <b>5,410</b>  |
| <b>Total (beef + offal)</b> | 2,515 | 2,455 | 2,618 | 2,768 | 2,936 | 3,054 | 2,446 | 1,575 | 1,321 | 1,421 | 1,696 | 2,649 | <b>27,454</b> |
|                             | 2017  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866   | 861   | 1,303 | 1,771 | <b>19,221</b> |
| <b>Edible beef offal</b>    | 491   | 540   | 492   | 505   | 711   | 746   | 481   | 274   | 259   | 258   | 366   | 541   | <b>5,664</b>  |
| <b>Total (beef + offal)</b> | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | <b>24,885</b> |
|                             | 2018  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821   | 737   | 1,501 | 1,373 | <b>18,823</b> |
| <b>Edible beef offal</b>    | 530   | 483   | 450   | 471   | 716   | 502   | 558   | 225   | 245   | 269   | 403   | 420   | <b>5,272</b>  |
| <b>Total (beef + offal)</b> | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | <b>24,095</b> |
|                             | 2019  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621   | 459   | 729   | 865   | 1,470 | <b>13,916</b> |
| <b>Edible beef offal</b>    | 344   | 474   | 498   | 599   | 499   | 378   | 326   | 157   | 113   | 179   | 269   | 289   | <b>4,125</b>  |
| <b>Total (beef + offal)</b> | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778   | 572   | 908   | 1,134 | 1,759 | <b>18,041</b> |
|                             | 2020  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829   | 751   | 1,222 | 1,486 | 1,665 | <b>17,540</b> |
| <b>Edible beef offal</b>    | 456   | 460   | 480   | 403   | 573   | 596   | 430   | 264   | 210   | 286   | 312   | 474   | <b>4,944</b>  |
| <b>Total (beef + offal)</b> | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961   | 1,508 | 1,798 | 2,139 | <b>22,484</b> |
|                             | 2021  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | <b>18,316</b> |
| <b>Edible beef offal</b>    | 433   | 410   | 535   | 450   | 396   | 445   | 564   | 380   | 250   | 209   | 336   | 545   | <b>4,953</b>  |
| <b>Total (beef + offal)</b> | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | <b>23,269</b> |
|                             | 2022  |       |       |       |       |       |       |       |       |       |       |       |               |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 2,504 | 1,973 | 2,305 | 2,168 | 2,282 | 2,814 | 2,223 | 1,696 |       |       |       |       | <b>17,965</b> |
| <b>Edible beef offal</b>    | 503   | 396   | 473   | 496   | 384   | 351   | 305   | 313   |       |       |       |       | <b>3,221</b>  |
| <b>Total (beef + offal)</b> | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,165 | 2,528 | 2,009 |       |       |       |       | <b>21,186</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,  
2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

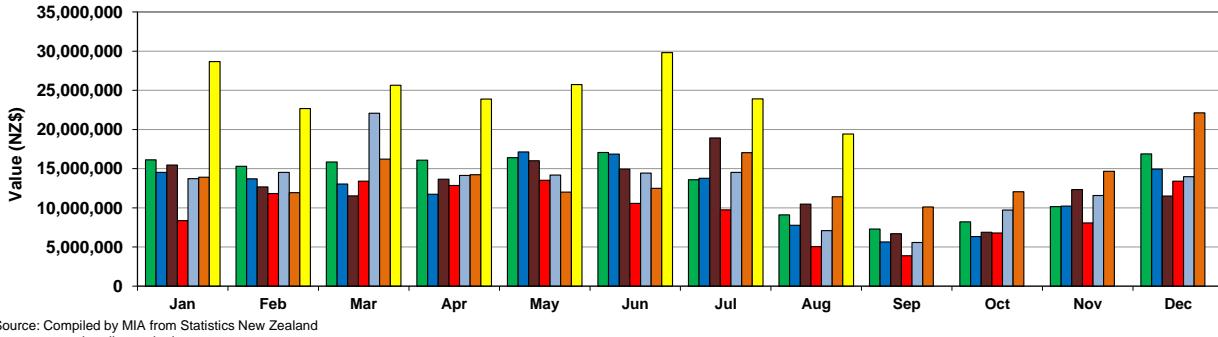
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of beef and edible offal to Korea, 2016-2022, by value  
(NZ\$)**

|                             | 2016       |            |            |            |            |            |            |            |            |            |            |            |                    |
|-----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------------|
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 14,042,664 | 13,329,480 | 12,779,754 | 12,859,506 | 12,015,386 | 12,134,274 | 10,955,231 | 7,851,434  | 5,975,200  | 6,785,821  | 8,572,022  | 13,490,109 | <b>130,790,881</b> |
| <b>Edible beef offal</b>    | 2,080,661  | 1,964,924  | 3,078,618  | 3,226,551  | 4,379,252  | 4,922,769  | 2,633,415  | 1,236,024  | 1,318,912  | 1,427,893  | 1,567,392  | 3,392,819  | <b>31,229,230</b>  |
| <b>Total (beef + offal)</b> | 16,123,325 | 15,294,404 | 15,858,372 | 16,086,057 | 16,394,638 | 17,057,043 | 13,588,646 | 9,087,458  | 7,294,112  | 8,213,714  | 10,139,414 | 16,882,928 | <b>162,020,111</b> |
|                             | 2017       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 11,531,516 | 10,660,232 | 10,291,080 | 8,838,070  | 12,930,446 | 12,613,811 | 11,097,900 | 6,417,753  | 4,338,936  | 5,022,478  | 8,140,352  | 11,779,589 | <b>113,662,163</b> |
| <b>Edible beef offal</b>    | 2,989,319  | 3,047,353  | 2,736,347  | 2,901,987  | 4,191,913  | 4,250,928  | 2,663,450  | 1,348,445  | 1,298,948  | 1,313,563  | 2,088,482  | 3,142,096  | <b>31,972,831</b>  |
| <b>Total (beef + offal)</b> | 14,520,835 | 13,707,585 | 13,027,427 | 11,740,057 | 17,122,359 | 16,864,739 | 13,761,350 | 7,766,198  | 5,637,884  | 6,336,041  | 10,228,834 | 14,921,685 | <b>145,634,994</b> |
|                             | 2018       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 12,424,516 | 9,948,092  | 9,107,829  | 11,165,374 | 11,935,420 | 12,153,520 | 15,774,624 | 9,301,987  | 5,373,329  | 5,286,768  | 10,002,111 | 9,177,431  | <b>121,651,001</b> |
| <b>Edible beef offal</b>    | 3,033,491  | 2,729,392  | 2,413,578  | 2,476,581  | 4,077,774  | 2,777,457  | 3,142,073  | 1,176,794  | 1,325,676  | 1,600,864  | 2,318,065  | 2,330,296  | <b>29,402,041</b>  |
| <b>Total (beef + offal)</b> | 15,458,007 | 12,677,484 | 11,521,407 | 13,641,955 | 16,013,194 | 14,930,977 | 18,916,697 | 10,478,781 | 6,699,005  | 6,887,632  | 12,320,176 | 11,507,727 | <b>151,053,042</b> |
|                             | 2019       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 6,441,354  | 9,378,180  | 10,483,818 | 9,512,875  | 10,170,912 | 8,103,370  | 7,584,501  | 4,046,950  | 3,178,453  | 5,657,626  | 6,127,317  | 11,487,302 | <b>92,172,658</b>  |
| <b>Edible beef offal</b>    | 1,917,304  | 2,448,232  | 2,910,619  | 3,340,558  | 3,345,106  | 2,461,620  | 2,145,689  | 1,007,765  | 705,470    | 1,127,482  | 1,931,756  | 1,913,050  | <b>25,254,651</b>  |
| <b>Total (beef + offal)</b> | 8,358,658  | 11,826,412 | 13,394,437 | 12,853,433 | 13,516,018 | 10,564,990 | 9,730,190  | 5,054,715  | 3,883,923  | 6,785,108  | 8,059,073  | 13,400,352 | <b>117,427,309</b> |
|                             | 2020       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 10,490,357 | 11,177,133 | 18,869,896 | 11,312,022 | 10,266,209 | 10,227,478 | 11,675,309 | 5,273,006  | 4,404,714  | 7,800,093  | 9,483,789  | 10,894,856 | <b>121,874,862</b> |
| <b>Edible beef offal</b>    | 3,235,598  | 3,339,469  | 3,201,469  | 2,817,687  | 3,915,682  | 4,210,989  | 2,843,095  | 1,810,591  | 1,180,777  | 1,913,517  | 2,088,834  | 3,082,753  | <b>33,640,461</b>  |
| <b>Total (beef + offal)</b> | 13,725,955 | 14,516,602 | 22,071,365 | 14,129,709 | 14,181,891 | 14,438,467 | 14,518,404 | 7,083,597  | 5,585,491  | 9,713,610  | 11,572,623 | 13,977,609 | <b>155,515,323</b> |
|                             | 2021       |            |            |            |            |            |            |            |            |            |            |            |                    |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 11,142,152 | 9,304,311  | 12,675,053 | 11,096,586 | 9,360,544  | 9,355,049  | 12,765,088 | 8,504,355  | 8,174,409  | 10,318,556 | 12,040,680 | 17,357,151 | <b>132,093,934</b> |
| <b>Edible beef offal</b>    | 2,750,035  | 2,641,697  | 3,545,724  | 3,116,881  | 2,653,803  | 3,130,436  | 4,265,334  | 2,904,920  | 1,919,712  | 1,728,833  | 2,622,450  | 4,764,222  | <b>36,044,047</b>  |
| <b>Total (beef + offal)</b> | 13,892,187 | 11,946,008 | 16,220,777 | 14,213,467 | 12,014,347 | 12,485,485 | 17,030,422 | 11,409,275 | 10,094,121 | 12,047,389 | 14,663,130 | 22,121,373 | <b>168,137,981</b> |
|                             | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |                    |
| <b>Beef exports</b>         | 24,019,121 | 18,959,576 | 21,460,389 | 19,380,469 | 22,076,340 | 26,435,309 | 20,886,970 | 16,308,414 |            |            |            |            | <b>169,526,588</b> |
| <b>Edible beef offal</b>    | 4,649,050  | 3,698,778  | 4,185,931  | 4,500,833  | 3,661,095  | 3,378,830  | 3,024,106  | 3,109,189  |            |            |            |            | <b>30,207,812</b>  |
| <b>Total (beef + offal)</b> | 28,668,171 | 22,658,354 | 25,646,320 | 23,881,302 | 25,737,435 | 29,814,139 | 23,911,076 | 19,417,603 |            |            |            |            | <b>199,734,400</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,  
2016 - 2022**



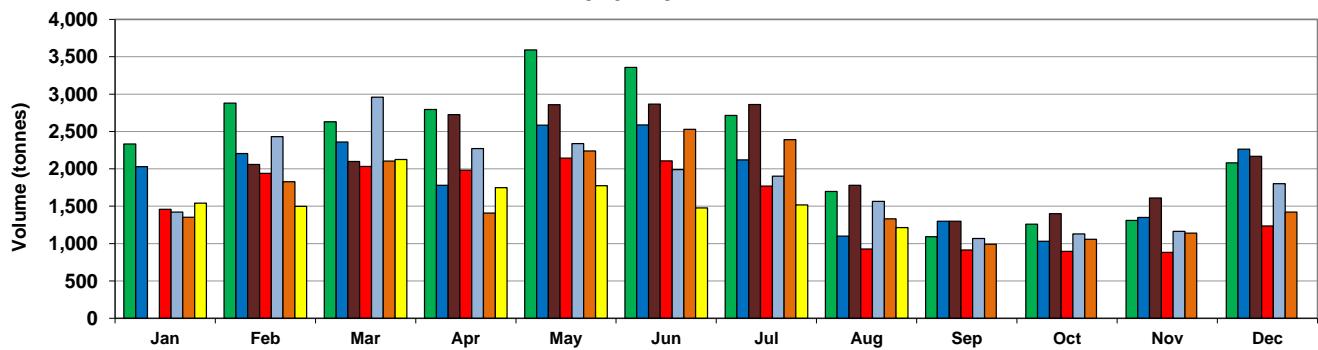
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2016-2022, by volume  
(Tonnes)

|                      | 2016         |       |       |       |       |       |       |       |       |       |       |       |        |
|----------------------|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,154        | 2,706 | 2,325 | 2,568 | 3,231 | 3,229 | 2,609 | 1,649 | 1,058 | 1,163 | 1,268 | 1,885 | 25,845 |
| Edible beef offal    | 179          | 173   | 306   | 226   | 361   | 128   | 105   | 48    | 35    | 95    | 43    | 194   | 1,893  |
| Total (beef + offal) | 2,333        | 2,879 | 2,631 | 2,794 | 3,592 | 3,357 | 2,714 | 1,697 | 1,093 | 1,258 | 1,311 | 2,079 | 27,738 |
|                      | 2017         |       |       |       |       |       |       |       |       |       |       |       |        |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,908        | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 993   | 1,257 | 2,127 | 21,232 |
| Edible beef offal    | 121          | 144   | 187   | 123   | 141   | 237   | 134   | 49    | 72    | 37    | 93    | 136   | 1,474  |
| Total (beef + offal) | 2,029        | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,030 | 1,350 | 2,263 | 22,706 |
|                      | 2018         |       |       |       |       |       |       |       |       |       |       |       |        |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,715        | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal    | 98           | 100   | 122   | 239   | 211   | 161   | 183   | 81    | 102   | 39    | 60    | 111   | 1,507  |
| Total (beef + offal) | Beef exports | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
|                      | 2019         |       |       |       |       |       |       |       |       |       |       |       |        |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,395        | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873   | 840   | 811   | 796   | 1,102 | 17,108 |
| Edible beef offal    | 63           | 61    | 79    | 134   | 123   | 168   | 119   | 54    | 75    | 84    | 85    | 134   | 1,179  |
| Total (beef + offal) | 1,458        | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927   | 915   | 895   | 881   | 1,236 | 18,287 |
|                      | 2020         |       |       |       |       |       |       |       |       |       |       |       |        |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,293        | 2,287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1,507 | 946   | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal    | 128          | 144   | 149   | 113   | 149   | 158   | 150   | 58    | 123   | 53    | 82    | 118   | 1,425  |
| Total (beef + offal) | 1,421        | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
|                      | 2021         |       |       |       |       |       |       |       |       |       |       |       |        |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,248        | 1,669 | 1,909 | 1,296 | 2,032 | 2,352 | 2,203 | 1,262 | 948   | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal    | 103          | 160   | 195   | 112   | 207   | 176   | 188   | 70    | 44    | 43    | 98    | 173   | 1,569  |
| Total (beef + offal) | 1,351        | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992   | 1,057 | 1,141 | 1,422 | 19,794 |
|                      | 2022         |       |       |       |       |       |       |       |       |       |       |       |        |
|                      | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,411        | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | 1,413 | 1,138 |       |       |       |       | 11,912 |
| Edible beef offal    | 129          | 110   | 141   | 155   | 145   | 122   | 105   | 76    |       |       |       |       | 983    |
| Total (beef + offal) | 1,540        | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | 1,518 | 1,214 |       |       |       |       | 12,895 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,  
2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

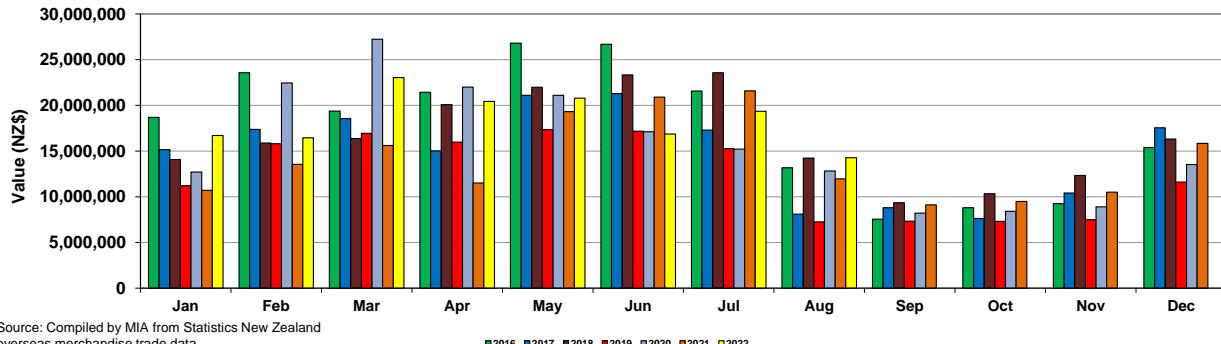
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of beef and edible offal to Taiwan, 2016-2022, by value  
(NZ\$)**

|                      | 2016       |            |            |            |            |            |            |            |           |            |            |            |             |
|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|------------|------------|------------|-------------|
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 17,954,641 | 22,663,906 | 18,696,490 | 20,779,682 | 26,019,034 | 25,827,133 | 21,075,289 | 12,907,787 | 7,352,614 | 8,019,764  | 9,005,696  | 13,962,553 | 204,264,589 |
| Edible beef offal    | 720,477    | 905,804    | 671,185    | 640,143    | 780,880    | 858,650    | 494,256    | 272,387    | 197,748   | 780,174    | 236,111    | 1,418,361  | 7,976,176   |
| Total (beef + offal) | 18,675,118 | 23,569,710 | 19,367,675 | 21,419,825 | 26,799,914 | 26,685,783 | 21,569,545 | 13,180,174 | 7,550,362 | 8,799,938  | 9,241,807  | 15,380,914 | 212,240,765 |
|                      | 2017       |            |            |            |            |            |            |            |           |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909  | 8,351,960 | 7,361,189  | 9,809,855  | 16,599,338 | 167,947,752 |
| Edible beef offal    | 884,387    | 1,016,805  | 1,260,123  | 955,461    | 931,868    | 1,674,601  | 951,896    | 346,868    | 442,751   | 253,743    | 597,097    | 955,070    | 10,270,670  |
| Total (beef + offal) | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777  | 8,794,711 | 7,614,932  | 10,406,952 | 17,554,408 | 178,218,422 |
|                      | 2018       |            |            |            |            |            |            |            |           |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489 | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal    | 569,534    | 632,344    | 797,157    | 1,491,908  | 1,438,330  | 1,016,801  | 1,119,012  | 534,763    | 595,361   | 322,539    | 452,173    | 807,962    | 9,777,884   |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850 | 10,337,583 | 12,319,176 | 16,307,578 | 197,821,295 |
|                      | 2019       |            |            |            |            |            |            |            |           |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525  | 6,725,701 | 6,647,183  | 6,646,468  | 10,282,565 | 142,472,353 |
| Edible beef offal    | 391,078    | 411,371    | 464,400    | 797,534    | 792,917    | 918,112    | 716,720    | 310,127    | 604,818   | 659,723    | 860,007    | 1,313,013  | 8,239,820   |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652  | 7,330,519 | 7,306,906  | 7,506,475  | 11,595,578 | 150,712,173 |
|                      | 2020       |            |            |            |            |            |            |            |           |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294 | 7,950,050  | 8,267,617  | 12,660,522 | 179,043,632 |
| Edible beef offal    | 958,176    | 1,239,144  | 1,102,313  | 862,084    | 1,109,377  | 1,110,107  | 1,117,406  | 376,959    | 782,359   | 462,523    | 638,215    | 873,684    | 10,632,347  |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653 | 8,412,573  | 8,905,832  | 13,534,206 | 189,675,979 |
|                      | 2021       |            |            |            |            |            |            |            |           |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 9,910,429  | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271 | 9,239,277  | 9,318,921  | 12,822,601 | 155,107,247 |
| Edible beef offal    | 790,223    | 1,052,158  | 1,538,576  | 775,190    | 1,774,111  | 1,632,566  | 1,809,844  | 466,130    | 631,092   | 252,295    | 1,177,999  | 3,013,025  | 14,913,209  |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363 | 9,491,572  | 10,496,920 | 15,835,626 | 170,020,456 |
|                      | 2022       |            |            |            |            |            |            |            |           |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep       | Oct        | Nov        | Dec        |             |
| Beef exports         | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 13,386,350 |           |            |            |            | 133,064,533 |
| Edible beef offal    | 2,144,862  | 1,486,851  | 2,350,851  | 2,140,130  | 2,274,085  | 1,702,903  | 1,820,639  | 886,756    |           |            |            |            | 14,807,077  |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 14,273,106 |           |            |            |            | 147,871,610 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,  
2016 - 2022**



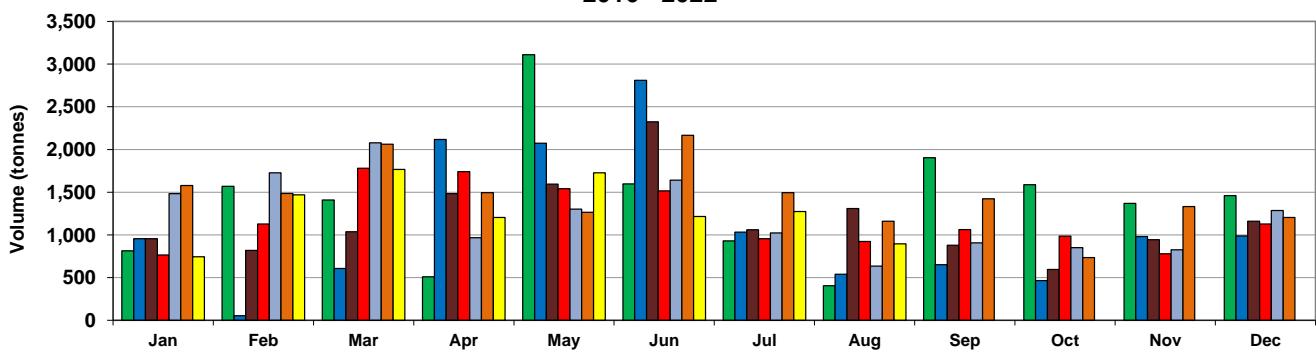
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia, 2016-2022, by volume  
(Tonnes)

|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|
| <b>Beef exports</b>         | 458   | 1,023 | 1,052 | 326   | 2,407 | 1,142 | 518   | 243   | 1,447 | 1,164 | 962   | 957   | <b>11,699</b> |
| <b>Edible beef offal</b>    | 355   | 545   | 357   | 183   | 703   | 456   | 411   | 162   | 457   | 423   | 407   | 502   | <b>4,961</b>  |
| <b>Total (beef + offal)</b> | 813   | 1,568 | 1,409 | 509   | 3,110 | 1,598 | 929   | 405   | 1,904 | 1,587 | 1,369 | 1,459 | <b>16,660</b> |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 442   | 29    | 257   | 980   | 940   | 1,533 | 448   | 252   | 432   | 271   | 558   | 443   | <b>6,585</b>  |
| <b>Edible beef offal</b>    | 514   | 24    | 350   | 1,137 | 1,134 | 1,277 | 584   | 287   | 220   | 195   | 423   | 544   | <b>6,689</b>  |
| <b>Total (beef + offal)</b> | 956   | 53    | 607   | 2,117 | 2,074 | 2,810 | 1,032 | 539   | 652   | 466   | 981   | 987   | <b>13,274</b> |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 372   | 300   | 383   | 785   | 928   | 980   | 544   | 667   | 599   | 358   | 496   | 526   | <b>6,938</b>  |
| <b>Edible beef offal</b>    | 583   | 519   | 653   | 698   | 666   | 1,344 | 516   | 641   | 279   | 238   | 447   | 634   | <b>7,218</b>  |
| <b>Total (beef + offal)</b> | 955   | 819   | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878   | 596   | 943   | 1,160 | <b>14,156</b> |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 141   | 308   | 630   | 795   | 717   | 672   | 331   | 565   | 732   | 682   | 443   | 431   | <b>6,447</b>  |
| <b>Edible beef offal</b>    | 625   | 819   | 1,151 | 947   | 825   | 844   | 625   | 358   | 330   | 303   | 335   | 697   | <b>7,859</b>  |
| <b>Total (beef + offal)</b> | 766   | 1,127 | 1,781 | 1,742 | 1,542 | 1,516 | 956   | 923   | 1,062 | 985   | 778   | 1,128 | <b>14,306</b> |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 807   | 763   | 1,380 | 412   | 713   | 546   | 419   | 298   | 624   | 560   | 392   | 503   | <b>7,417</b>  |
| <b>Edible beef offal</b>    | 675   | 965   | 699   | 556   | 588   | 1,095 | 603   | 336   | 283   | 292   | 434   | 782   | <b>7,308</b>  |
| <b>Total (beef + offal)</b> | 1,482 | 1,728 | 2,079 | 968   | 1,301 | 1,641 | 1,022 | 634   | 907   | 852   | 826   | 1,285 | <b>14,725</b> |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 700   | 723   | 1,075 | 757   | 598   | 1,243 | 780   | 578   | 985   | 503   | 830   | 647   | <b>9,419</b>  |
| <b>Edible beef offal</b>    | 878   | 762   | 987   | 738   | 666   | 924   | 714   | 581   | 438   | 232   | 503   | 557   | <b>7,980</b>  |
| <b>Total (beef + offal)</b> | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735   | 1,333 | 1,204 | <b>17,399</b> |
|                             | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |               |
| <b>Beef exports</b>         | 215   | 907   | 829   | 570   | 1,052 | 637   | 438   | 414   |       |       |       |       | <b>5,062</b>  |
| <b>Edible beef offal</b>    | 529   | 562   | 937   | 633   | 676   | 578   | 836   | 482   |       |       |       |       | <b>5,233</b>  |
| <b>Total (beef + offal)</b> | 744   | 1,469 | 1,766 | 1,203 | 1,728 | 1,215 | 1,274 | 896   |       |       |       |       | <b>10,295</b> |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia,  
2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

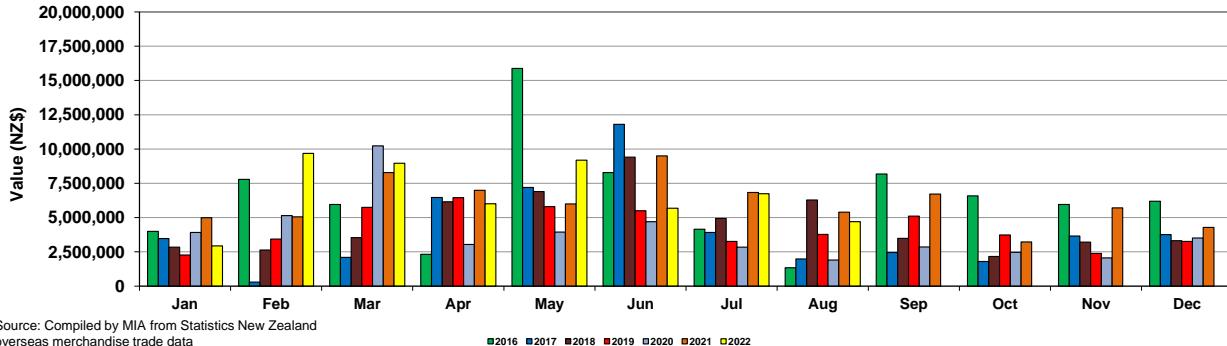
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of beef and edible offal to Indonesia, 2016-2022, by value  
(NZ\$)**

|                      | 2016      |           |            |           |            |            |           |           |           |           |           |           |            |
|----------------------|-----------|-----------|------------|-----------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 2,758,174 | 6,110,471 | 5,026,717  | 1,903,886 | 13,973,010 | 7,109,877  | 3,243,496 | 994,960   | 7,277,739 | 5,726,699 | 4,997,666 | 5,079,134 | 64,201,829 |
| Edible beef offal    | 1,244,189 | 1,682,991 | 931,795    | 415,010   | 1,904,768  | 1,172,214  | 903,886   | 349,615   | 898,872   | 864,535   | 962,707   | 1,111,752 | 12,442,334 |
| Total (beef + offal) | 4,002,363 | 7,793,462 | 5,958,512  | 2,318,896 | 15,877,778 | 8,282,091  | 4,147,382 | 1,344,575 | 8,176,611 | 6,591,234 | 5,960,373 | 6,190,886 | 76,644,163 |
|                      | 2017      |           |            |           |            |            |           |           |           |           |           |           |            |
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 2,310,239 | 258,891   | 1,314,682  | 3,974,071 | 4,721,220  | 8,694,827  | 2,452,738 | 1,212,135 | 1,732,540 | 1,223,029 | 2,323,842 | 2,109,287 | 32,327,501 |
| Edible beef offal    | 1,160,886 | 33,484    | 783,422    | 2,499,554 | 2,477,249  | 3,105,459  | 1,464,189 | 766,275   | 720,121   | 572,705   | 1,327,181 | 1,656,896 | 16,567,421 |
| Total (beef + offal) | 3,471,125 | 292,375   | 2,098,104  | 6,473,625 | 7,198,469  | 11,800,286 | 3,916,927 | 1,978,410 | 2,452,661 | 1,795,734 | 3,651,023 | 3,766,183 | 48,894,922 |
|                      | 2018      |           |            |           |            |            |           |           |           |           |           |           |            |
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 1,161,127 | 1,153,134 | 1,561,211  | 3,909,574 | 4,653,756  | 4,825,405  | 3,034,643 | 3,613,870 | 2,677,746 | 1,487,082 | 1,851,358 | 1,512,450 | 31,441,356 |
| Edible beef offal    | 1,687,286 | 1,487,262 | 1,971,095  | 2,250,221 | 2,246,871  | 4,584,938  | 1,898,548 | 2,673,981 | 811,298   | 681,864   | 1,355,847 | 1,800,817 | 23,450,028 |
| Total (beef + offal) | 2,848,413 | 2,640,396 | 3,532,306  | 6,159,795 | 6,900,627  | 9,410,343  | 4,933,191 | 6,287,851 | 3,489,044 | 2,168,946 | 3,207,205 | 3,313,267 | 54,891,384 |
|                      | 2019      |           |            |           |            |            |           |           |           |           |           |           |            |
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 469,667   | 1,182,848 | 2,706,851  | 3,698,770 | 3,197,142  | 2,822,749  | 1,232,065 | 2,466,978 | 4,020,825 | 2,852,053 | 1,384,039 | 1,152,785 | 27,186,772 |
| Edible beef offal    | 1,799,608 | 2,255,690 | 3,038,596  | 2,757,166 | 2,609,219  | 2,680,527  | 2,025,085 | 1,307,023 | 1,085,861 | 879,065   | 999,726   | 2,114,373 | 23,551,939 |
| Total (beef + offal) | 2,269,275 | 3,438,538 | 5,745,447  | 6,455,936 | 5,806,361  | 5,503,276  | 3,257,150 | 3,774,001 | 5,106,686 | 3,731,118 | 2,383,765 | 3,267,158 | 50,738,711 |
|                      | 2020      |           |            |           |            |            |           |           |           |           |           |           |            |
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 2,050,547 | 2,588,224 | 7,957,164  | 1,186,978 | 2,152,104  | 1,890,217  | 1,456,196 | 1,112,317 | 2,261,611 | 1,765,644 | 1,018,007 | 1,438,737 | 26,877,746 |
| Edible beef offal    | 1,868,073 | 2,553,677 | 2,277,902  | 1,852,444 | 1,789,258  | 2,813,033  | 1,392,018 | 793,315   | 592,246   | 698,574   | 1,045,391 | 2,077,676 | 19,753,607 |
| Total (beef + offal) | 3,918,620 | 5,141,901 | 10,235,066 | 3,039,422 | 3,941,362  | 4,703,250  | 2,848,214 | 1,905,632 | 2,853,857 | 2,464,218 | 2,063,398 | 3,516,413 | 46,631,353 |
|                      | 2021      |           |            |           |            |            |           |           |           |           |           |           |            |
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 2,509,733 | 2,843,183 | 5,361,746  | 4,499,456 | 3,769,666  | 6,341,180  | 4,252,118 | 3,227,734 | 5,021,037 | 2,303,716 | 3,642,131 | 2,187,445 | 45,959,145 |
| Edible beef offal    | 2,476,096 | 2,206,779 | 2,920,958  | 2,495,079 | 2,226,878  | 3,165,788  | 2,579,487 | 2,160,761 | 1,695,057 | 917,874   | 2,064,844 | 2,092,139 | 27,001,740 |
| Total (beef + offal) | 4,985,829 | 5,049,962 | 8,282,704  | 6,994,535 | 5,996,544  | 9,506,968  | 6,831,605 | 5,388,495 | 6,716,094 | 3,221,590 | 5,706,975 | 4,279,584 | 72,960,885 |
|                      | 2022      |           |            |           |            |            |           |           |           |           |           |           |            |
|                      | Jan       | Feb       | Mar        | Apr       | May        | Jun        | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |
| Beef exports         | 762,677   | 7,459,575 | 4,880,898  | 3,189,629 | 5,748,379  | 2,929,428  | 2,672,092 | 2,815,174 |           |           |           |           | 30,457,852 |
| Edible beef offal    | 2,171,824 | 2,228,655 | 4,089,548  | 2,815,046 | 3,440,577  | 2,759,623  | 4,063,463 | 1,891,188 |           |           |           |           | 23,459,924 |
| Total (beef + offal) | 2,934,501 | 9,688,230 | 8,970,446  | 6,004,675 | 9,188,956  | 5,689,051  | 6,735,555 | 4,706,362 |           |           |           |           | 53,917,776 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,  
2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data