

Red meat export trends in selected markets up to June 2022



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

Volume. Shipped weight
Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

Overview of June 2022 exports

Total exports for the month were worth \$1.1 billion, which was a 15% increase from last June and the first time that June exports have been above the \$1 billion mark.

The increase in value was largely driven by beef, particularly beef exports to China. While the total volume of beef exports was down 7% (to 48,071 tonnes) compared to last June, the overall value was up 23% to \$504 million - which was the highest value for beef exports ever in a single month.

While overall beef export volumes were down compared to last June, there was a small increase in the volume to China (up 2% to 21,027 tonnes), but a big increase in the value, up 39% to \$217m.

For sheepmeat, the volume was largely unchanged compared to last June at 32,470 tonnes, but the value was up 15% to \$398m.

In contrast to beef, this increase was not driven by China where the volume and value of sheepmeat exports decreased by 21% and 31% respectively compared to last June.

The drop in sheepmeat exports to China was made up for by increases in exports to the other major sheepmeat markets including the UK where the volume was up 14% to 3,213 tonnes and value up 28% to \$40m, and the United States where the volume was up 12% to 2,717 tonnes and the value was up 63% to \$58m.

While the overall volume in sheepmeat was unchanged compared to last June, there was another significant drop in the volume of chilled exports, which were down 31% to 2,253 tonnes.

For the June 2022 year, overall exports were worth just under \$11 billion, which was an increase of 20% compared to 2020/21.

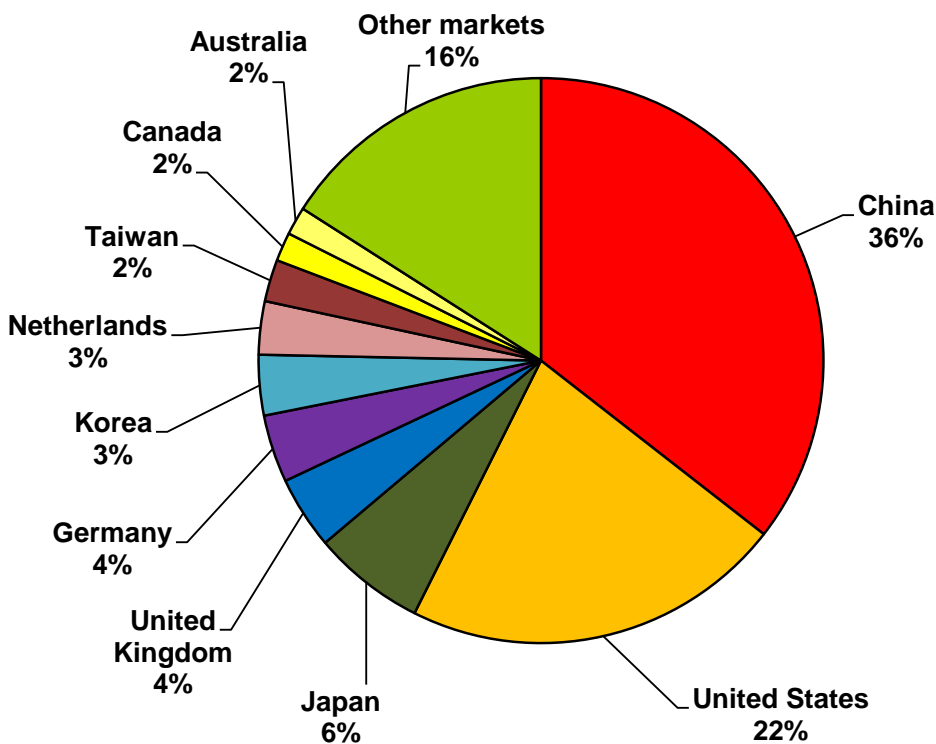
The volume of sheepmeat exports for the 2021/22 year was down 10% compared to 2020/21, and the beef export volume increased by 1%.

The value of sheepmeat exports was up 12% to \$4.3 billion and beef was up 28% to \$4.6 billion. So, the increase in export value for the year was not driven by higher export volumes but by strong global prices for meat throughout the year.

Top 10 overall red meat and co-product markets by value, June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|----------------|------------|--------------------------------------|
| 1 | China | 385.2 | 36% | 2% |
| 2 | United States | 236.9 | 22% | 14% |
| 3 | Japan | 70.0 | 6% | 36% |
| 4 | United Kingdom | 45.0 | 4% | 25% |
| 5 | Germany | 42.0 | 4% | 101% |
| 6 | Korea | 37.5 | 3% | 100% |
| 7 | Netherlands | 33.0 | 3% | 88% |
| 8 | Taiwan | 26.0 | 2% | -13% |
| 9 | Canada | 17.9 | 2% | -3% |
| 10 | Australia | 17.4 | 2% | -47% |
| | Other markets | 173.0 | 16% | |
| | Total | 1,083.9 | | 15% |

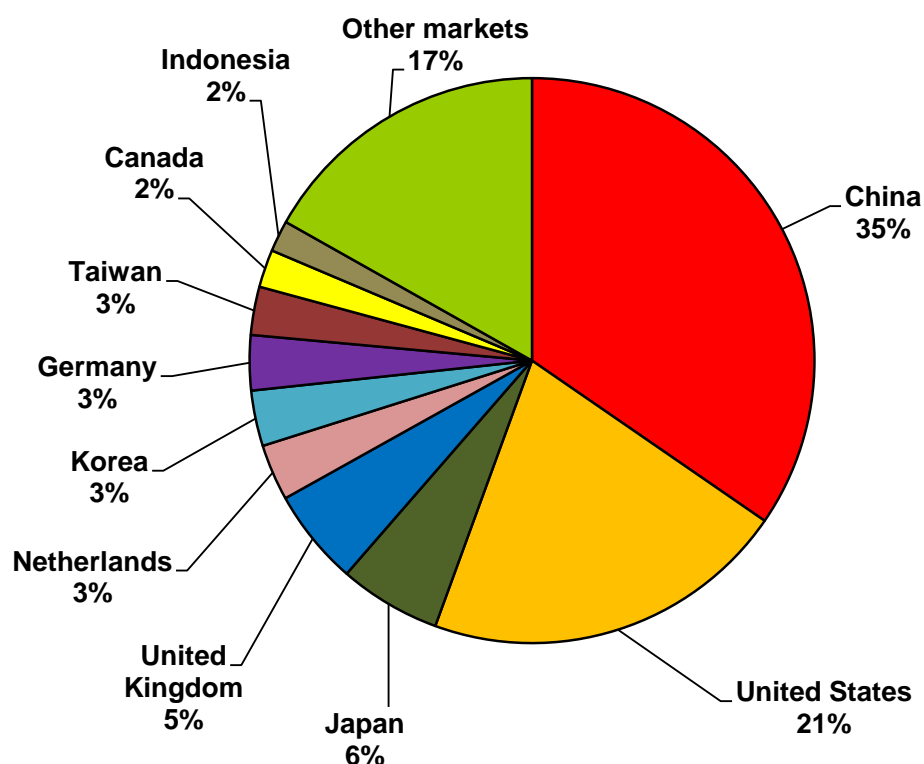
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 overall red meat and co-product markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|----------------|----------------|------------|------------------------------|
| 1 | China | 1,100.0 | 35% | 3% |
| 2 | United States | 666.6 | 21% | 11% |
| 3 | Japan | 185.3 | 6% | 25% |
| 4 | United Kingdom | 175.1 | 6% | 51% |
| 5 | Netherlands | 102.4 | 3% | 79% |
| 6 | Korea | 101.2 | 3% | 87% |
| 7 | Germany | 100.2 | 3% | 76% |
| 8 | Taiwan | 87.8 | 3% | 13% |
| 9 | Canada | 68.6 | 2% | 30% |
| 10 | Indonesia | 56.9 | 2% | 5% |
| | Other markets | 535.3 | 17% | |
| | Total | 3,179.5 | | 18% |

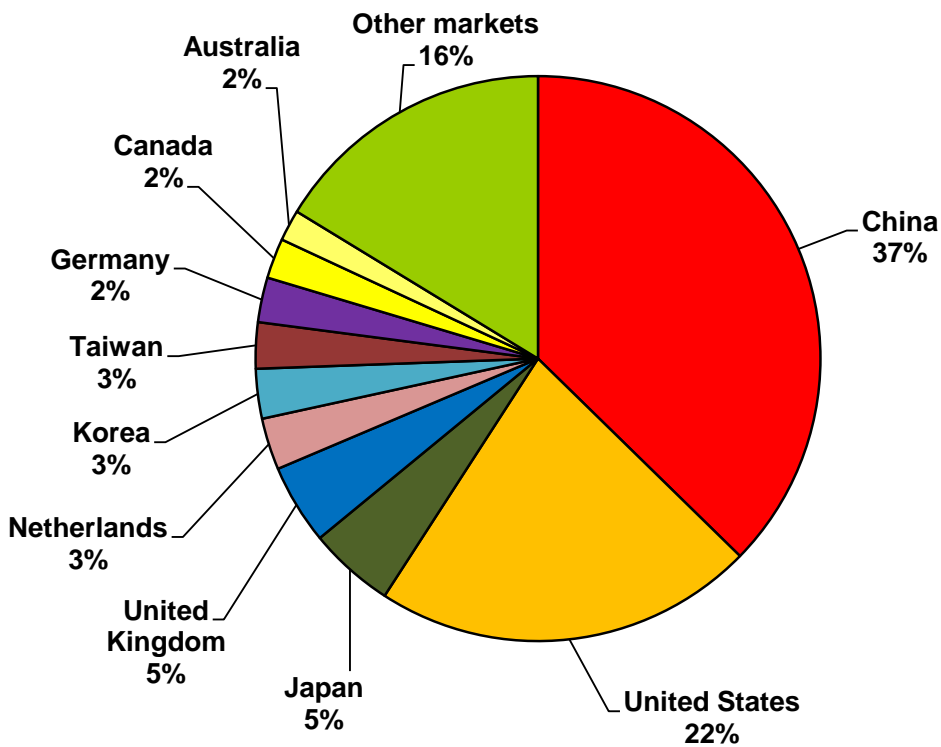
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 overall red meat and co-product markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|----------------|-----------------|------------|----------------------------------|
| 1 | China | 4,095.3 | 37% | 13% |
| 2 | United States | 2,394.6 | 22% | 27% |
| 3 | Japan | 538.9 | 5% | 34% |
| 4 | United Kingdom | 501.8 | 5% | 20% |
| 5 | Netherlands | 324.9 | 3% | 53% |
| 6 | Korea | 312.1 | 3% | 51% |
| 7 | Taiwan | 289.7 | 3% | 15% |
| 8 | Germany | 281.3 | 3% | 22% |
| 9 | Canada | 251.8 | 2% | 5% |
| 10 | Australia | 196.4 | 2% | -13% |
| | Other markets | 1,787.3 | 16% | |
| | Total | 10,973.9 | | 20% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Overview of the changes in the volume of sheepmeat and beef exports from previous months

| | | Sheepmeat exports (tonnes) | | | | Change | Change | Change |
|----|----------------|----------------------------|--------|--------|--------|------------------|------------------|------------------|
| | | Mar-22 | Apr-22 | May-22 | Jun-22 | from Mar- Apr | from Apr- May | from May- Jun |
| 1 | China | 18,675 | 16,634 | 14,879 | 14,490 | -11% | -11% | -3% |
| 2 | United Kingdom | 4,328 | 3,960 | 5,360 | 3,213 | -8% | 35% | -40% |
| 3 | United States | 4,215 | 3,484 | 2,678 | 2,717 | -17% | -23% | 1% |
| 4 | Germany | 1,573 | 1,159 | 1,581 | 1,930 | -26% | 36% | 22% |
| 5 | Netherlands | 1,743 | 1,286 | 1,665 | 1,180 | -26% | 29% | -29% |
| 6 | Jordan | 248 | 591 | 903 | 1,155 | 139% | 53% | 28% |
| 7 | Malaysia | 1,508 | 1,327 | 1,153 | 929 | -12% | -13% | -19% |
| 8 | Saudi Arabia | 1,389 | 1,100 | 1,276 | 923 | -21% | 16% | -28% |
| 9 | France | 664 | 655 | 739 | 881 | -1% | 13% | 19% |
| 10 | Japan | 555 | 688 | 505 | 784 | 24% | -27% | 55% |
| 11 | Canada | 1,402 | 1,045 | 987 | 726 | -25% | -6% | -26% |
| 12 | Taiwan | 982 | 744 | 764 | 568 | -24% | 3% | -26% |
| 13 | Belgium | 352 | 424 | 382 | 434 | 20% | -10% | 14% |
| 14 | Greece | 328 | 397 | 434 | 401 | 21% | 9% | -8% |
| 15 | Sweden | 249 | 135 | 418 | 250 | -46% | 209% | -40% |
| 16 | Fiji | 302 | 168 | 71 | 249 | -44% | -58% | 251% |
| 17 | Korea | 165 | 154 | 309 | 240 | -7% | 101% | -22% |
| 18 | Barbados | 37 | 27 | 49 | 171 | -27% | 81% | 248% |
| 19 | Hong Kong | 133 | 83 | 104 | 152 | -37% | 25% | 45% |
| 20 | Singapore | 127 | 37 | 37 | 102 | -71% | -2% | 177% |
| | Other Markets | 1,200 | 1,206 | 1,553 | 977 | 1% | 29% | -37% |
| | Total | 40,175 | 35,303 | 35,848 | 32,470 | -12% | 2% | -9% |

| | | Beef exports (tonnes) | | | | Change | Change | Change |
|----|------------------|-----------------------|--------|--------|--------|------------------|------------------|------------------|
| | | Mar-22 | Apr-22 | May-22 | Jun-22 | from Mar- Apr | from Apr- May | from May- Jun |
| 1 | China | 16,910 | 15,652 | 20,513 | 21,027 | -7% | 31% | 3% |
| 2 | United States | 14,690 | 12,615 | 10,905 | 13,971 | -14% | -14% | 28% |
| 3 | Japan | 2,940 | 3,212 | 3,939 | 4,212 | 9% | 23% | 7% |
| 4 | Korea | 2,305 | 2,168 | 2,282 | 2,853 | -6% | 5% | 25% |
| 5 | Taiwan | 1,983 | 1,594 | 1,629 | 1,356 | -20% | 2% | -17% |
| 6 | Indonesia | 829 | 570 | 1,052 | 637 | -31% | 85% | -39% |
| 7 | Canada | 1,373 | 666 | 1,037 | 467 | -52% | 56% | -55% |
| 8 | Philippines | 244 | 469 | 626 | 449 | 93% | 33% | -28% |
| 9 | Malaysia | 414 | 254 | 512 | 440 | -39% | 102% | -14% |
| 10 | Australia | 348 | 251 | 276 | 304 | -28% | 10% | 10% |
| 11 | French Polynesia | 236 | 330 | 250 | 292 | 40% | -24% | 17% |
| 12 | Thailand | 358 | 275 | 245 | 250 | -23% | -11% | 2% |
| 13 | Singapore | 166 | 142 | 144 | 185 | -15% | 2% | 28% |
| 14 | Hong Kong | 215 | 76 | 108 | 173 | -64% | 41% | 61% |
| 15 | Viet Nam | 96 | 89 | 50 | 136 | -7% | -43% | 170% |
| 16 | Netherlands | 147 | 214 | 157 | 122 | 46% | -27% | -22% |
| 17 | UAE | 136 | 131 | 209 | 110 | -4% | 60% | -47% |
| 18 | Germany | 76 | 73 | 108 | 100 | -4% | 47% | -7% |
| 19 | New Caledonia | 73 | 14 | 97 | 99 | -81% | 585% | 2% |
| 20 | United Kingdom | 75 | 146 | 71 | 96 | 95% | -51% | 35% |
| | Other Markets | 833 | 920 | 987 | 793 | 10% | 7% | -20% |
| | Total | 44,448 | 39,861 | 45,197 | 48,071 | -10% | 13% | 6% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

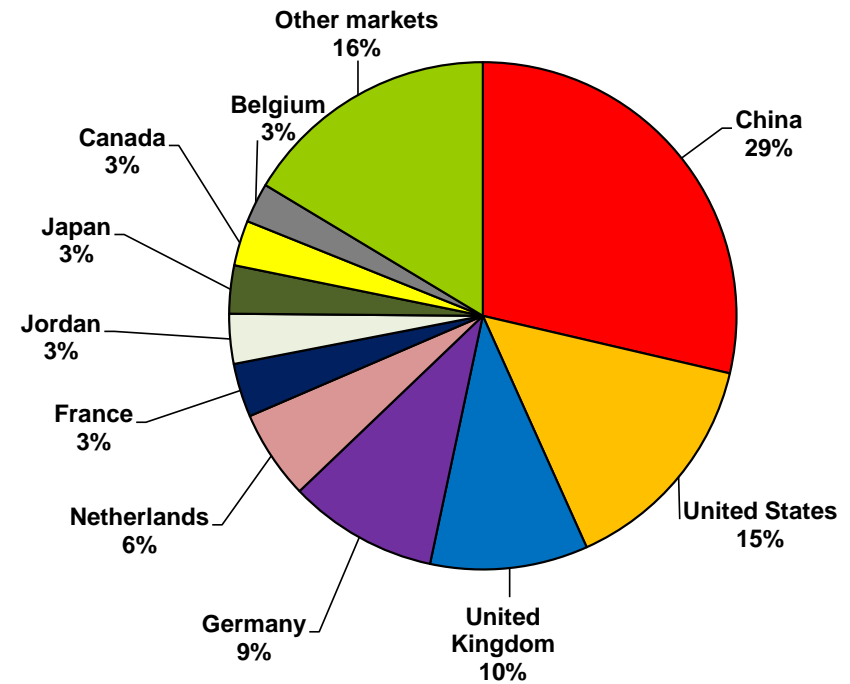
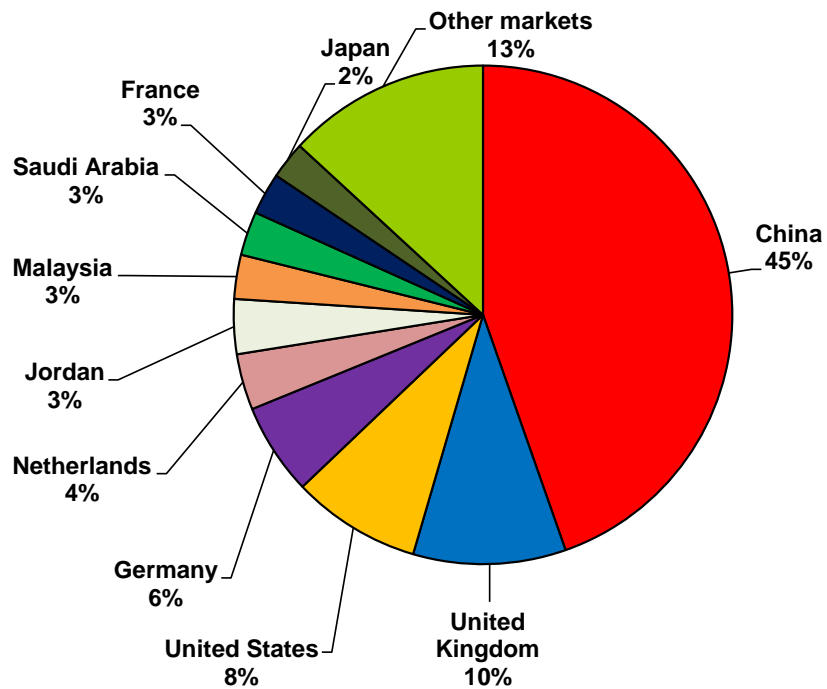
Top 10 sheepmeat markets by volume, month of June 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 14,490 | 45% | -21% |
| 2 | United Kingdom | 3,213 | 10% | 14% |
| 3 | United States | 2,717 | 8% | 12% |
| 4 | Germany | 1,930 | 6% | 52% |
| 5 | Netherlands | 1,180 | 4% | 19% |
| 6 | Jordan | 1,155 | 4% | 795% |
| 7 | Malaysia | 929 | 3% | 251% |
| 8 | Saudi Arabia | 923 | 3% | 28% |
| 9 | France | 881 | 3% | -5% |
| 10 | Japan | 784 | 2% | 24% |
| | Other markets | 4,269 | 13% | |
| | Total | 32,470 | | -1% |

Top 10 sheepmeat markets by value, month of June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 113.9 | 29% | -31% |
| 2 | United States | 58.2 | 15% | 63% |
| 3 | United Kingdom | 40.0 | 10% | 28% |
| 4 | Germany | 37.8 | 10% | 98% |
| 5 | Netherlands | 22.6 | 6% | 51% |
| 6 | France | 13.6 | 3% | 24% |
| 7 | Jordan | 12.6 | 3% | 819% |
| 8 | Japan | 12.2 | 3% | 34% |
| 9 | Canada | 11.5 | 3% | -10% |
| 10 | Belgium | 10.1 | 3% | 91% |
| | Other markets | 65.1 | 16% | |
| | Total | 397.5 | | 15% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



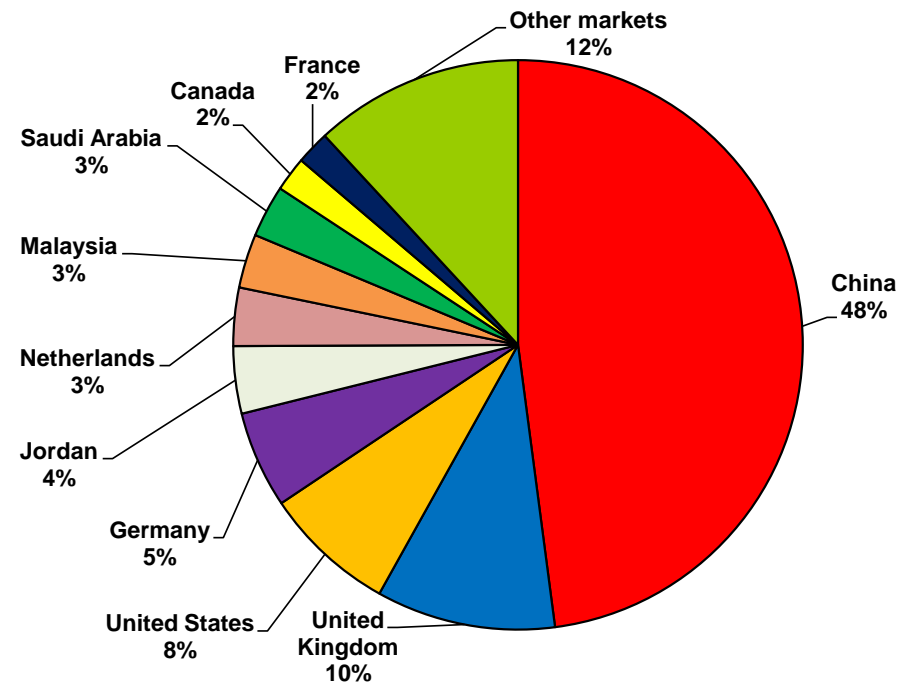
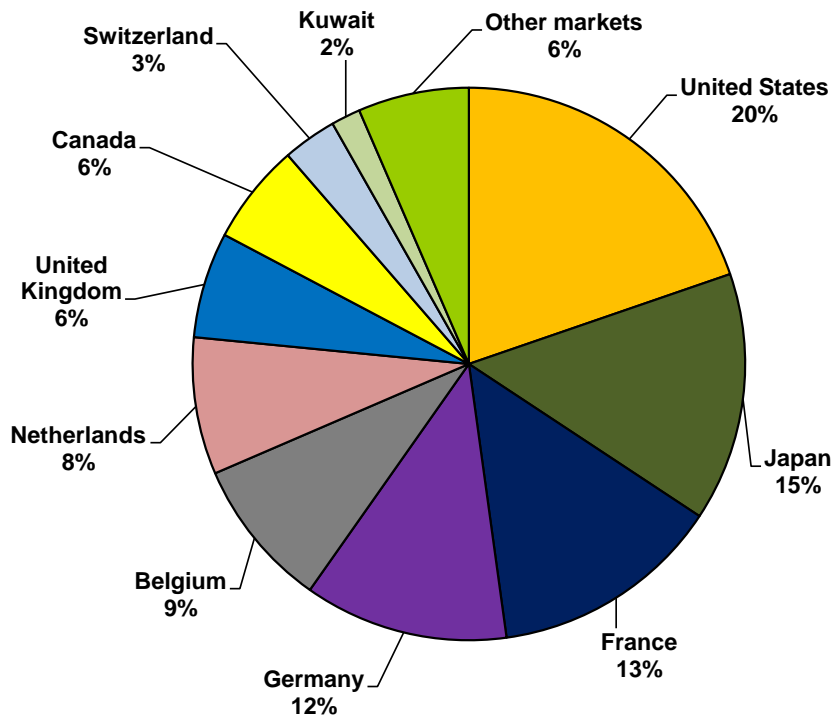
Top 10 chilled sheepmeat markets by volume, month of June 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | United States | 444 | 20% | -30% |
| 2 | Japan | 328 | 15% | -7% |
| 3 | France | 305 | 14% | -14% |
| 4 | Germany | 269 | 12% | 48% |
| 5 | Belgium | 198 | 9% | 22% |
| 6 | Netherlands | 181 | 8% | -34% |
| 7 | United Kingdom | 139 | 6% | -77% |
| 8 | Canada | 133 | 6% | -26% |
| 9 | Switzerland | 71 | 3% | -6% |
| 10 | Kuwait | 39 | 2% | -40% |
| | Other markets | 146 | 6% | |
| | Total | 2,253 | | -31% |

Top 10 frozen sheepmeat markets by volume, month of June 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 14,481 | 48% | -21% |
| 2 | United Kingdom | 3,074 | 10% | 39% |
| 3 | United States | 2,273 | 8% | 27% |
| 4 | Germany | 1,661 | 5% | 52% |
| 5 | Jordan | 1,154 | 4% | 4373% |
| 6 | Netherlands | 999 | 3% | 39% |
| 7 | Malaysia | 925 | 3% | 253% |
| 8 | Saudi Arabia | 893 | 3% | 31% |
| 9 | Canada | 593 | 2% | -38% |
| 10 | France | 576 | 2% | 1% |
| | Other markets | 3,588 | 12% | |
| | Total | 30,217 | | 3% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



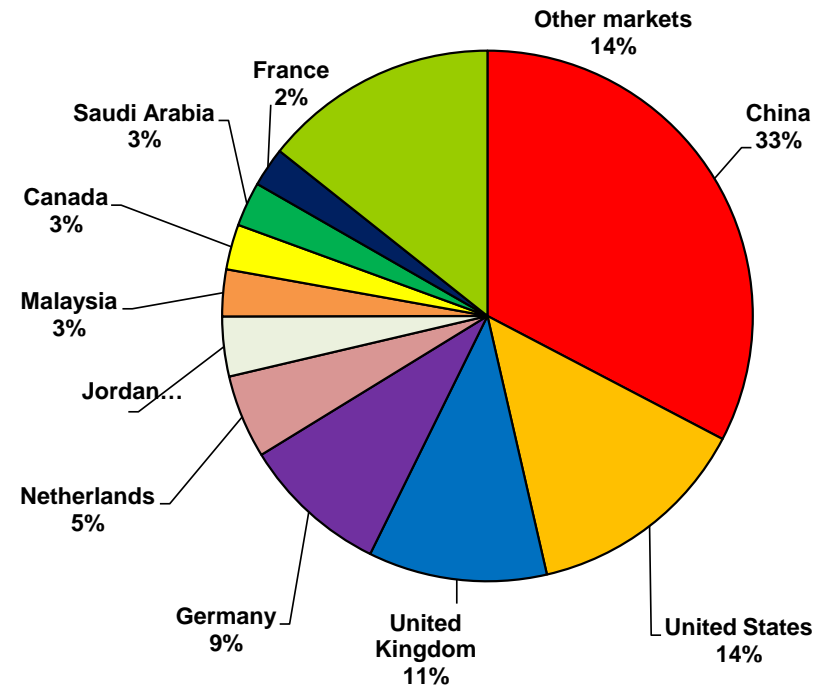
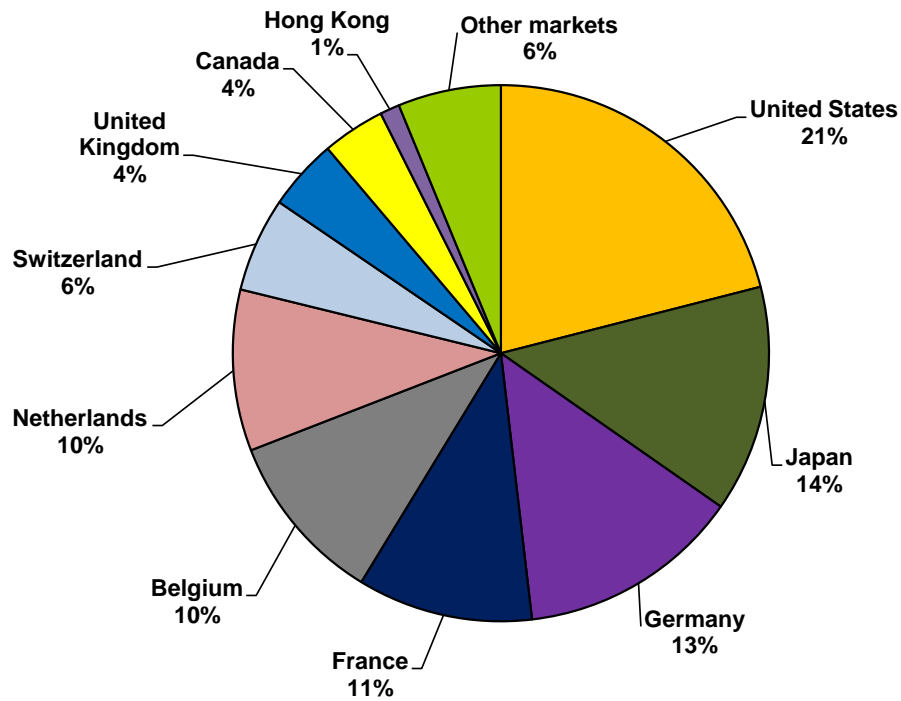
Top 10 chilled sheepmeat markets by value, month of June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | United States | 10.5 | 21% | 2% |
| 2 | Japan | 6.9 | 14% | 14% |
| 3 | Germany | 6.8 | 13% | 85% |
| 4 | France | 5.3 | 11% | 10% |
| 5 | Belgium | 5.2 | 10% | 67% |
| 6 | Netherlands | 4.9 | 10% | -10% |
| 7 | Switzerland | 2.9 | 6% | 35% |
| 8 | United Kingdom | 2.2 | 4% | -71% |
| 9 | Canada | 1.9 | 4% | -16% |
| 10 | Hong Kong | 0.6 | 1% | 59% |
| | Other markets | 3.1 | 6% | |
| | Total | 50.2 | | -1% |

Top 10 frozen sheepmeat markets by value, month of June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 113.4 | 33% | -31% |
| 2 | United States | 47.7 | 14% | 87% |
| 3 | United Kingdom | 37.8 | 11% | 60% |
| 4 | Germany | 31.1 | 9% | 101% |
| 5 | Netherlands | 17.7 | 5% | 86% |
| 6 | Jordan | 12.6 | 4% | 4578% |
| 7 | Malaysia | 9.9 | 3% | 332% |
| 8 | Canada | 9.6 | 3% | -8% |
| 9 | Saudi Arabia | 9.4 | 3% | 54% |
| 10 | France | 8.3 | 2% | 36% |
| | Other markets | 49.7 | 14% | |
| | Total | 347.2 | | 18% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



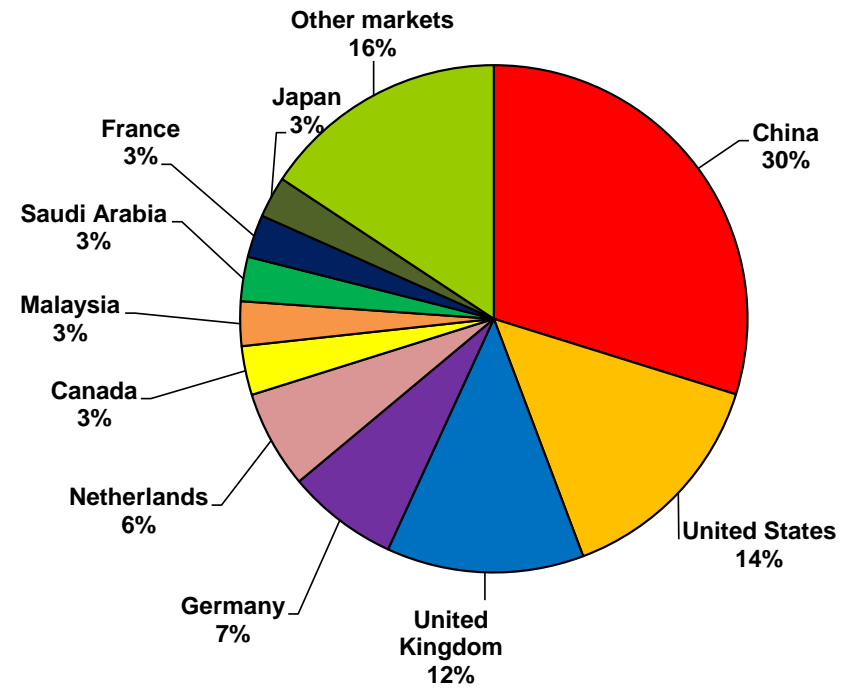
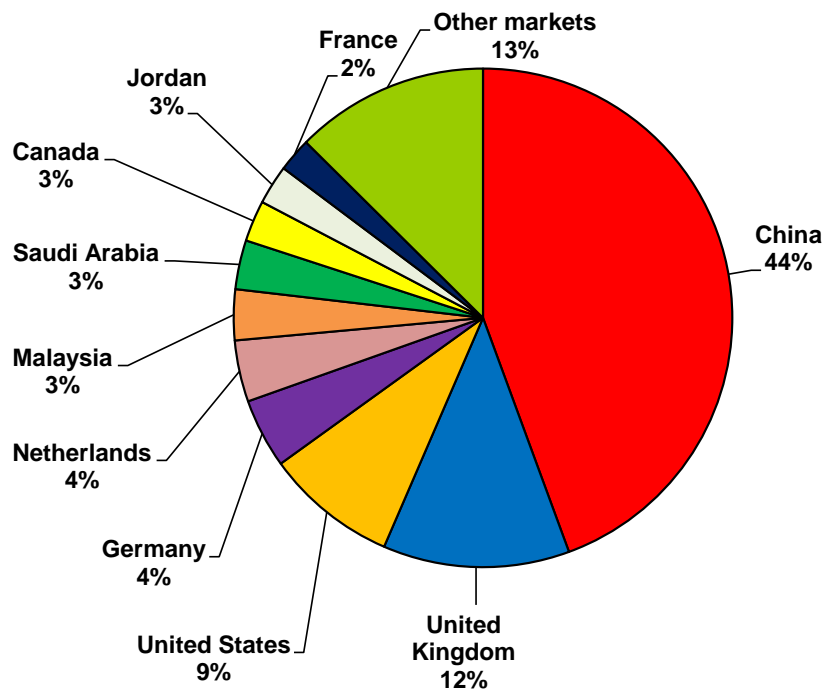
Top 10 sheepmeat markets by volume, 2nd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 2nd quarter 2021 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | China | 46,004 | 44% | -27% |
| 2 | United Kingdom | 12,534 | 12% | 33% |
| 3 | United States | 8,879 | 9% | 9% |
| 4 | Germany | 4,670 | 5% | 39% |
| 5 | Netherlands | 4,131 | 4% | 28% |
| 6 | Malaysia | 3,408 | 3% | 122% |
| 7 | Saudi Arabia | 3,299 | 3% | 79% |
| 8 | Canada | 2,759 | 3% | 3% |
| 9 | Jordan | 2,649 | 3% | 422% |
| 10 | France | 2,275 | 2% | 8% |
| | Other markets | 13,015 | 13% | |
| | Total | 103,620 | | -3% |

Top 10 sheepmeat markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|----------------|----------------|------------|------------------------------|
| 1 | China | 374.9 | 30% | -31% |
| 2 | United States | 181.8 | 14% | 56% |
| 3 | United Kingdom | 158.2 | 13% | 55% |
| 4 | Germany | 89.0 | 7% | 73% |
| 5 | Netherlands | 78.4 | 6% | 63% |
| 6 | Canada | 39.3 | 3% | 27% |
| 7 | Malaysia | 35.6 | 3% | 155% |
| 8 | Saudi Arabia | 35.6 | 3% | 117% |
| 9 | France | 34.2 | 3% | 42% |
| 10 | Japan | 33.1 | 3% | 20% |
| | Other markets | 197.5 | 16% | |
| | Total | 1,257.4 | | 15% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



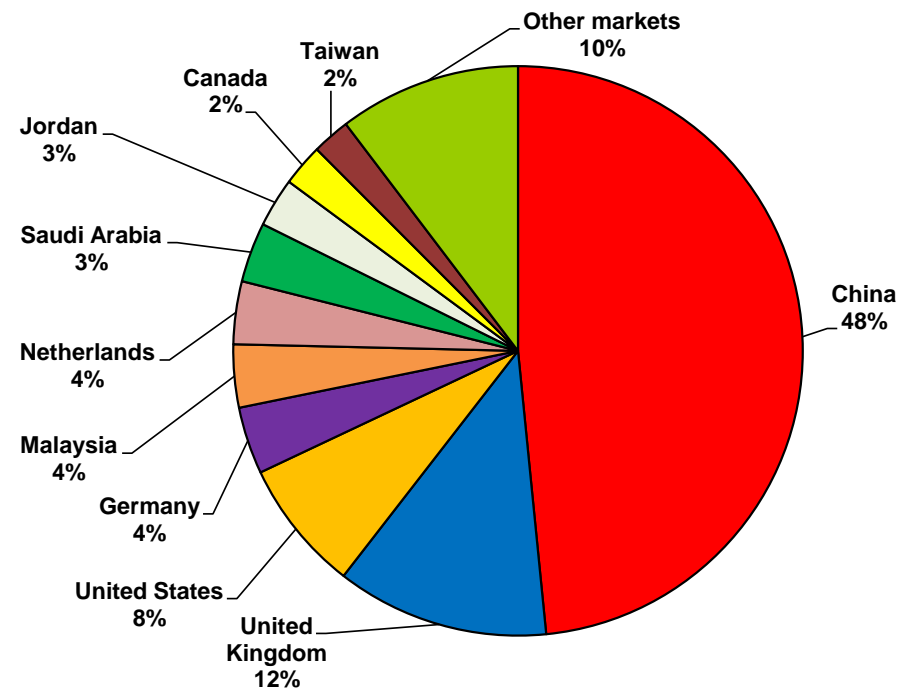
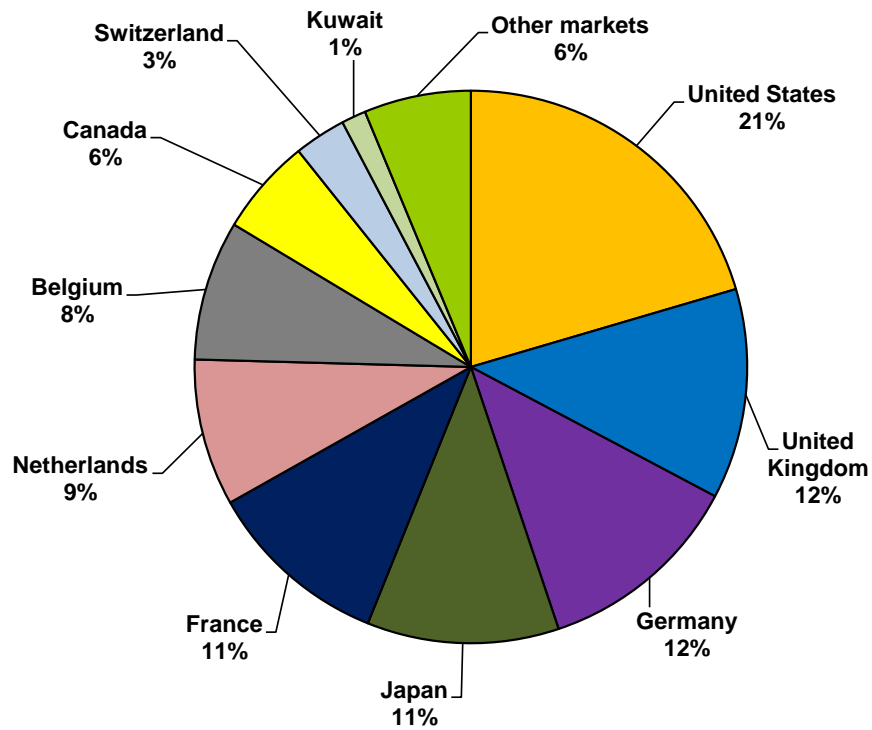
Top 10 chilled sheepmeat markets by volume, 2nd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 2nd quarter 2021 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | United States | 1,771 | 20% | -21% |
| 2 | United Kingdom | 1,065 | 12% | -65% |
| 3 | Germany | 1,048 | 12% | 47% |
| 4 | Japan | 972 | 11% | -12% |
| 5 | France | 931 | 11% | -10% |
| 6 | Netherlands | 744 | 9% | -19% |
| 7 | Belgium | 708 | 8% | 10% |
| 8 | Canada | 490 | 6% | 8% |
| 9 | Switzerland | 262 | 3% | -3% |
| 10 | Kuwait | 124 | 1% | -34% |
| | Other markets | 542 | 6% | |
| | Total | 8,658 | | -28% |

Top 10 frozen sheepmeat markets by volume, 2nd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 2nd quarter 2021 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | China | 45,982 | 48% | -27% |
| 2 | United Kingdom | 11,469 | 12% | 79% |
| 3 | United States | 7,108 | 7% | 21% |
| 4 | Germany | 3,621 | 4% | 36% |
| 5 | Malaysia | 3,395 | 4% | 124% |
| 6 | Netherlands | 3,386 | 4% | 46% |
| 7 | Saudi Arabia | 3,227 | 3% | 86% |
| 8 | Jordan | 2,649 | 3% | 1415% |
| 9 | Canada | 2,268 | 2% | 2% |
| 10 | Taiwan | 2,044 | 2% | -3% |
| | Other markets | 9,814 | 10% | |
| | Total | 94,963 | | 0% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



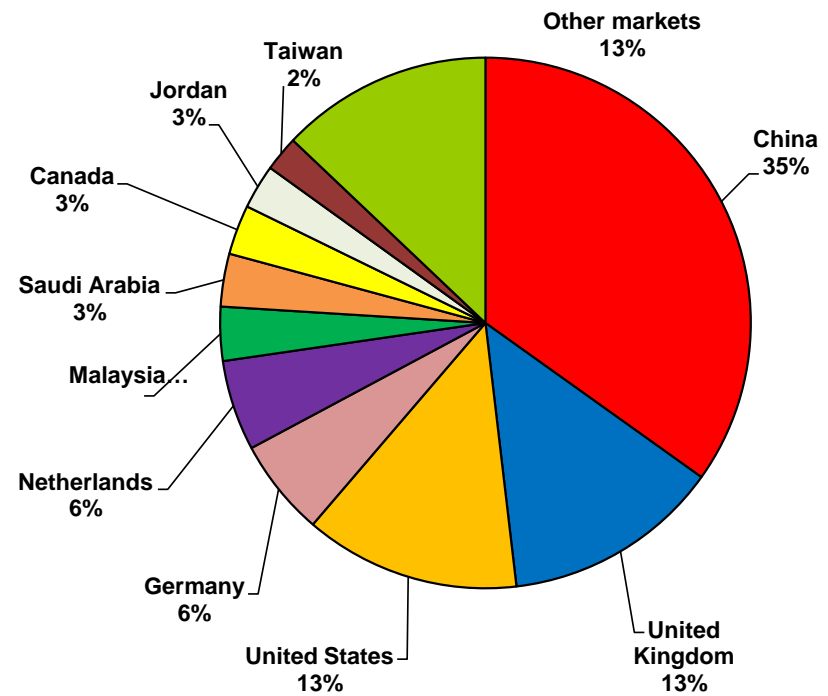
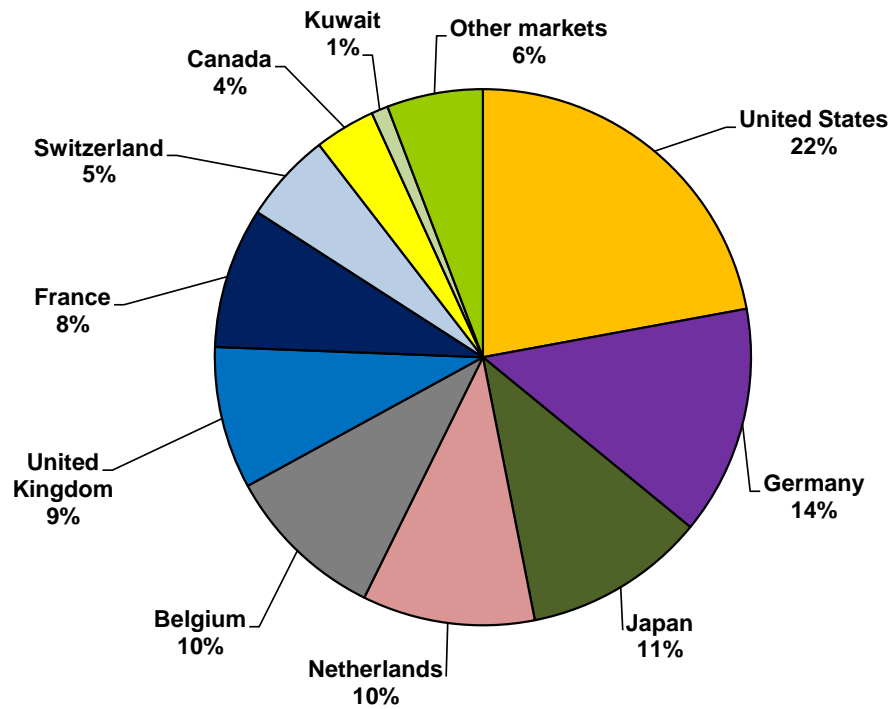
Top 10 chilled sheepmeat markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|----------------|---------------|------------|------------------------------|
| 1 | United States | 40.9 | 22% | 9% |
| 2 | Germany | 25.5 | 14% | 85% |
| 3 | Japan | 20.3 | 11% | 13% |
| 4 | Netherlands | 19.2 | 10% | 11% |
| 5 | Belgium | 18.0 | 10% | 54% |
| 6 | United Kingdom | 15.9 | 9% | -56% |
| 7 | France | 15.7 | 8% | 21% |
| 8 | Switzerland | 10.1 | 5% | 39% |
| 9 | Canada | 6.8 | 4% | 23% |
| 10 | Kuwait | 1.9 | 1% | -10% |
| | Other markets | 10.7 | 6% | |
| | Total | 184.8 | | 3% |

Top 10 frozen sheepmeat markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|----------------|---------------|------------|------------------------------|
| 1 | China | 374.0 | 35% | -31% |
| 2 | United Kingdom | 142.3 | 13% | 115% |
| 3 | United States | 140.9 | 13% | 78% |
| 4 | Germany | 63.5 | 6% | 68% |
| 5 | Netherlands | 59.1 | 6% | 93% |
| 6 | Malaysia | 35.2 | 3% | 156% |
| 7 | Saudi Arabia | 34.5 | 3% | 128% |
| 8 | Canada | 32.5 | 3% | 27% |
| 9 | Jordan | 29.0 | 3% | 1837% |
| 10 | Taiwan | 23.0 | 2% | 13% |
| | Other markets | 138.5 | 13% | |
| | Total | 1,072.6 | | 17% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



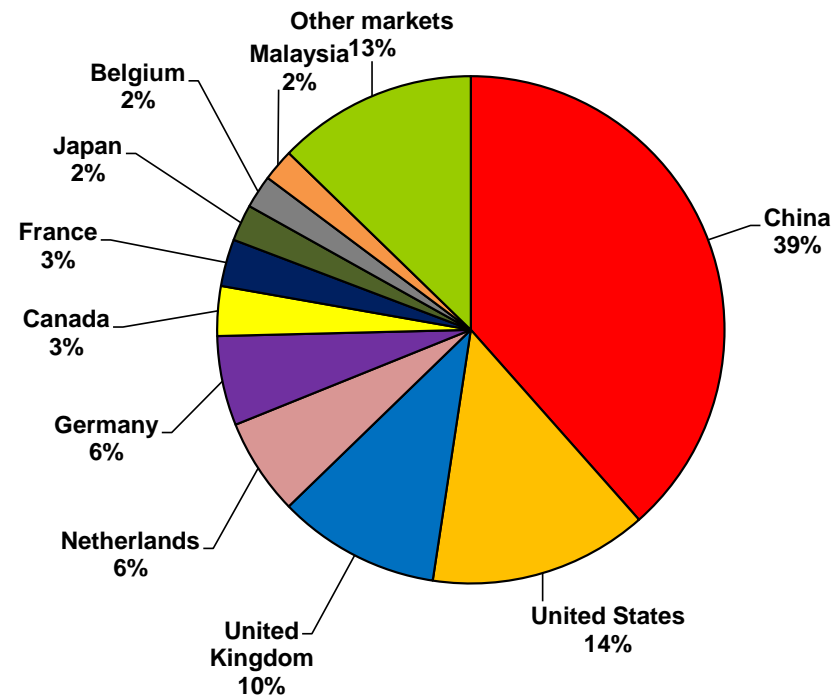
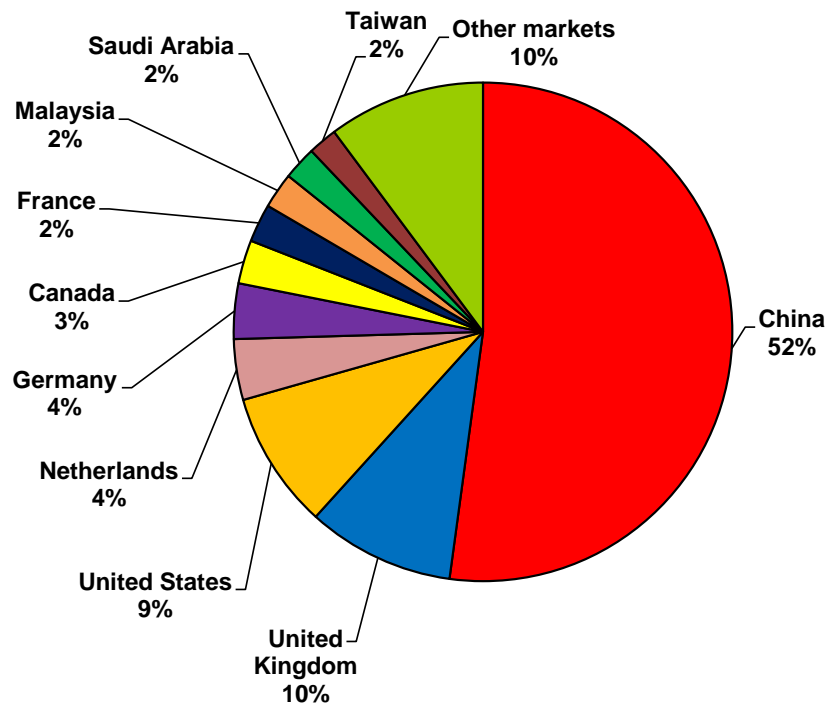
Top 10 sheepmeat markets by volume, 12 months ended 30 June 2022

| | Country | Volume (tonnes) | % of total | Change from year ended June 2021 |
|----|----------------|-----------------|------------|----------------------------------|
| 1 | China | 190,458 | 52% | -22% |
| 2 | United Kingdom | 34,907 | 10% | -4% |
| 3 | United States | 32,475 | 9% | 18% |
| 4 | Netherlands | 14,393 | 4% | 19% |
| 5 | Germany | 13,118 | 4% | -5% |
| 6 | Canada | 10,314 | 3% | 1% |
| 7 | France | 9,061 | 2% | 3% |
| 8 | Malaysia | 8,463 | 2% | 95% |
| 9 | Saudi Arabia | 7,930 | 2% | 80% |
| 10 | Taiwan | 6,913 | 2% | -13% |
| | Other markets | 37,191 | 10% | |
| | Total | 365,223 | | -10% |

Top 10 sheepmeat markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|----------------|----------------|------------|----------------------------------|
| 1 | China | 1,659.8 | 38% | -13% |
| 2 | United States | 601.4 | 14% | 62% |
| 3 | United Kingdom | 446.3 | 10% | 19% |
| 4 | Netherlands | 265.7 | 6% | 47% |
| 5 | Germany | 246.3 | 6% | 16% |
| 6 | Canada | 136.6 | 3% | 20% |
| 7 | France | 129.5 | 3% | 28% |
| 8 | Japan | 100.7 | 2% | 13% |
| 9 | Belgium | 91.3 | 2% | 35% |
| 10 | Malaysia | 88.2 | 2% | 136% |
| | Other markets | 549.4 | 13% | |
| | Total | 4,315.4 | | 12% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



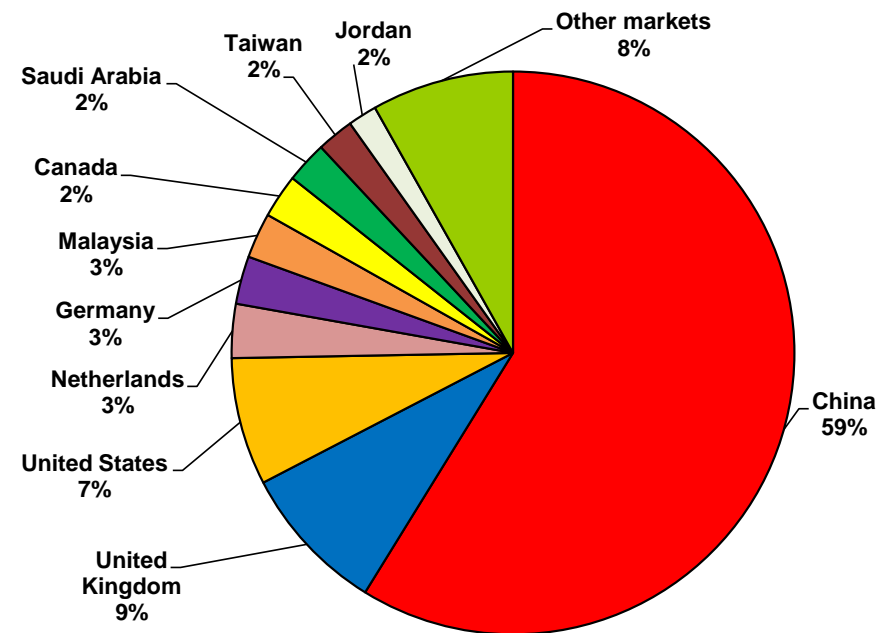
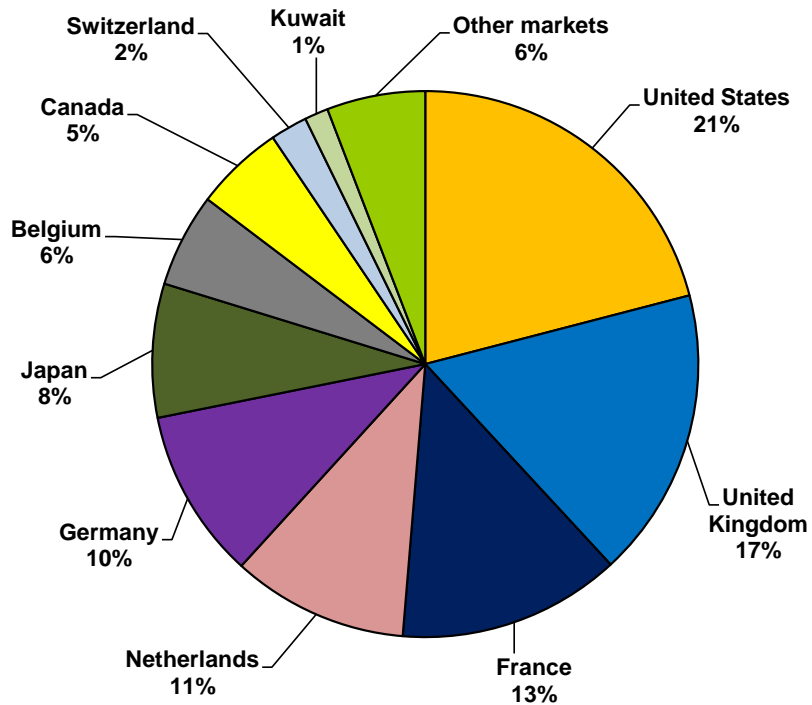
Top 10 chilled sheepmeat markets by volume, 12 months ended 30 June 2022

| | Country | Volume (tonnes) | % of total | Change from year ended June 2021 |
|----|----------------|-----------------|------------|----------------------------------|
| 1 | United States | 8,781 | 21% | 1% |
| 2 | United Kingdom | 7,196 | 17% | -52% |
| 3 | France | 5,531 | 13% | -3% |
| 4 | Netherlands | 4,377 | 10% | 21% |
| 5 | Germany | 4,225 | 10% | -11% |
| 6 | Japan | 3,319 | 8% | -7% |
| 7 | Belgium | 2,327 | 6% | 4% |
| 8 | Canada | 2,204 | 5% | 2% |
| 9 | Switzerland | 919 | 2% | -4% |
| 10 | Kuwait | 589 | 1% | -27% |
| | Other markets | 2,443 | 6% | |
| | Total | 41,910 | | -22% |

Top 10 frozen sheepmeat markets by volume, 12 months ended 30 June 2022

| | Country | Volume (tonnes) | % of total | Change from year ended June 2021 |
|----|----------------|-----------------|------------|----------------------------------|
| 1 | China | 190,130 | 59% | -22% |
| 2 | United Kingdom | 27,711 | 9% | 29% |
| 3 | United States | 23,694 | 7% | 26% |
| 4 | Netherlands | 10,016 | 3% | 19% |
| 5 | Germany | 8,893 | 3% | -2% |
| 6 | Malaysia | 8,417 | 3% | 97% |
| 7 | Canada | 8,110 | 3% | 0% |
| 8 | Saudi Arabia | 7,705 | 2% | 95% |
| 9 | Taiwan | 6,855 | 2% | -11% |
| 10 | Jordan | 5,397 | 2% | 392% |
| | Other markets | 26,386 | 8% | |
| | Total | 323,314 | | -8% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



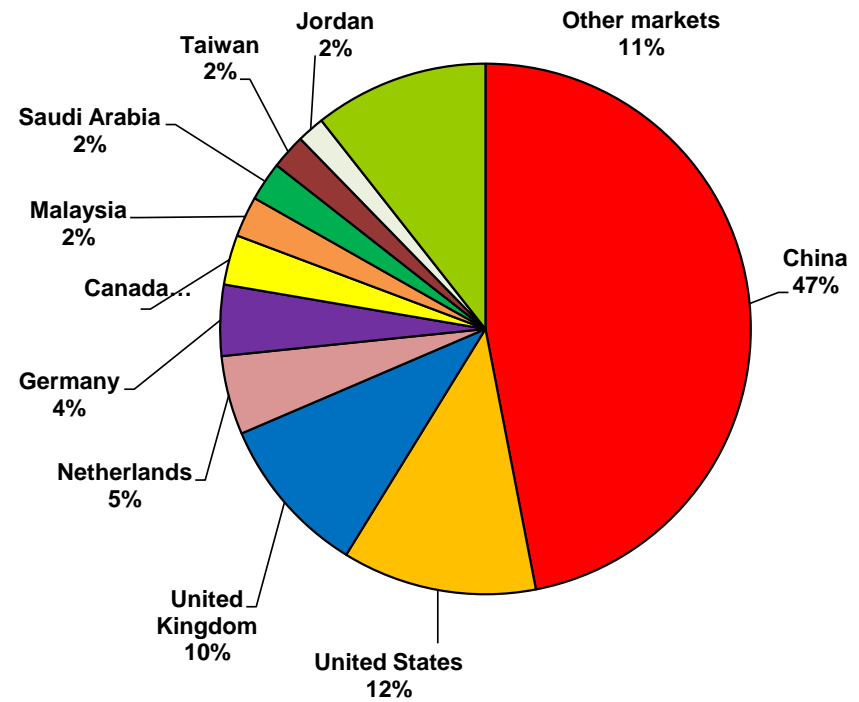
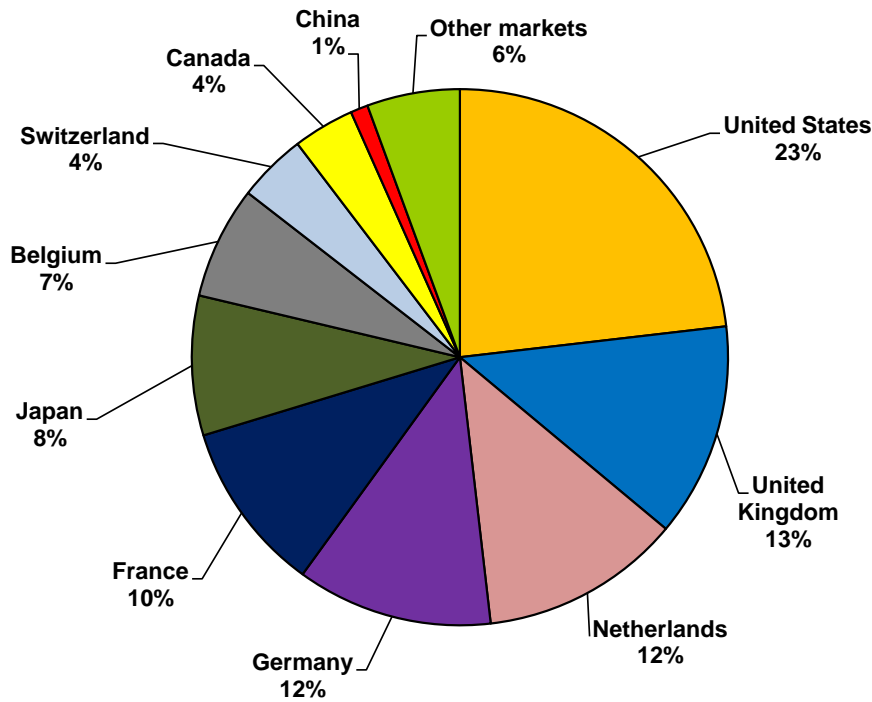
Top 10 chilled sheepmeat markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|----------------|---------------|------------|----------------------------------|
| 1 | United States | 184.9 | 23% | 25% |
| 2 | United Kingdom | 103.0 | 13% | -39% |
| 3 | Netherlands | 96.6 | 12% | 52% |
| 4 | Germany | 94.3 | 12% | 13% |
| 5 | France | 82.3 | 10% | 20% |
| 6 | Japan | 67.2 | 8% | 15% |
| 7 | Belgium | 54.2 | 7% | 42% |
| 8 | Switzerland | 33.1 | 4% | 37% |
| 9 | Canada | 29.5 | 4% | 19% |
| 10 | China | 8.4 | 1% | -4% |
| | Other markets | 44.7 | 6% | |
| | Total | 798.3 | | 5% |

Top 10 frozen sheepmeat markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|----------------|----------------|------------|----------------------------------|
| 1 | China | 1,651.4 | 47% | -13% |
| 2 | United States | 416.6 | 12% | 86% |
| 3 | United Kingdom | 343.3 | 10% | 66% |
| 4 | Netherlands | 169.1 | 5% | 44% |
| 5 | Germany | 152.0 | 4% | 19% |
| 6 | Canada | 107.1 | 3% | 21% |
| 7 | Malaysia | 87.1 | 2% | 139% |
| 8 | Saudi Arabia | 83.6 | 2% | 151% |
| 9 | Taiwan | 75.0 | 2% | 7% |
| 10 | Jordan | 58.9 | 2% | 560% |
| | Other markets | 373.2 | 11% | |
| | Total | 3,517.2 | | 13% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



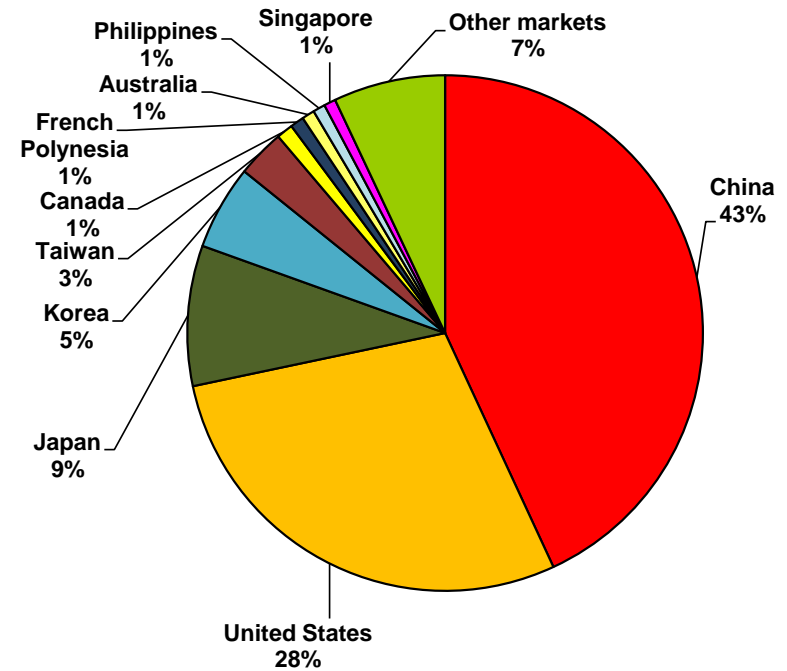
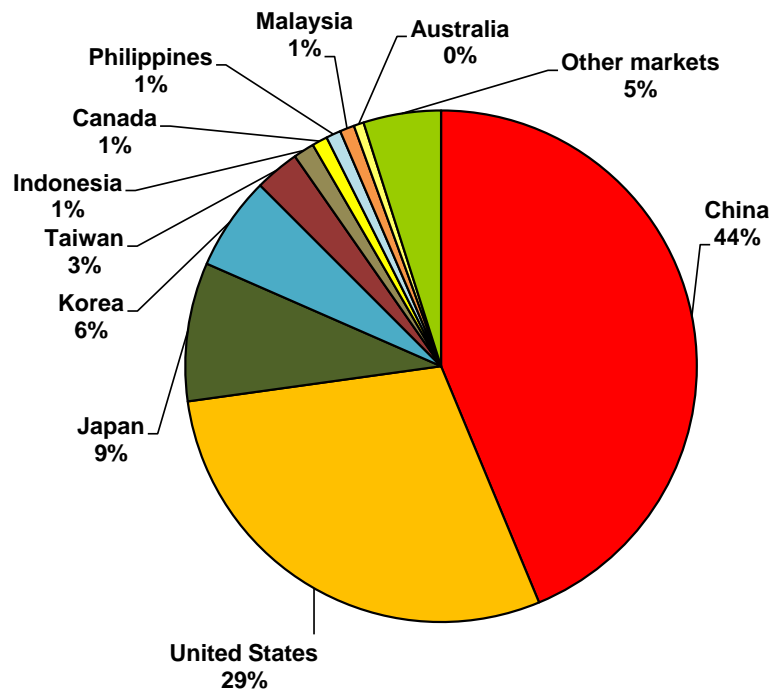
Top 10 beef markets by volume, month of June 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 21,027 | 44% | 2% |
| 2 | United States | 13,971 | 29% | -17% |
| 3 | Japan | 4,212 | 9% | 8% |
| 4 | Korea | 2,853 | 6% | 108% |
| 5 | Taiwan | 1,356 | 3% | -42% |
| 6 | Indonesia | 637 | 1% | -49% |
| 7 | Canada | 467 | 1% | 59% |
| 8 | Philippines | 449 | 1% | -35% |
| 9 | Malaysia | 440 | 1% | 107% |
| 10 | Australia | 304 | 1% | -31% |
| | Other markets | 2,356 | 5% | |
| | Total | 48,071 | | -7% |

Top 10 beef markets by value, month of June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | China | 217.3 | 43% | 39% |
| 2 | United States | 144.2 | 29% | 3% |
| 3 | Japan | 44.4 | 9% | 32% |
| 4 | Korea | 26.7 | 5% | 186% |
| 5 | Taiwan | 15.2 | 3% | -21% |
| 6 | Canada | 5.2 | 1% | 59% |
| 7 | French Polynesia | 4.3 | 1% | 118% |
| 8 | Australia | 4.0 | 1% | -1% |
| 9 | Philippines | 3.9 | 1% | -7% |
| 10 | Singapore | 3.7 | 1% | 79% |
| | Other markets | 35.4 | 7% | |
| | Total | 504.3 | | 23% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



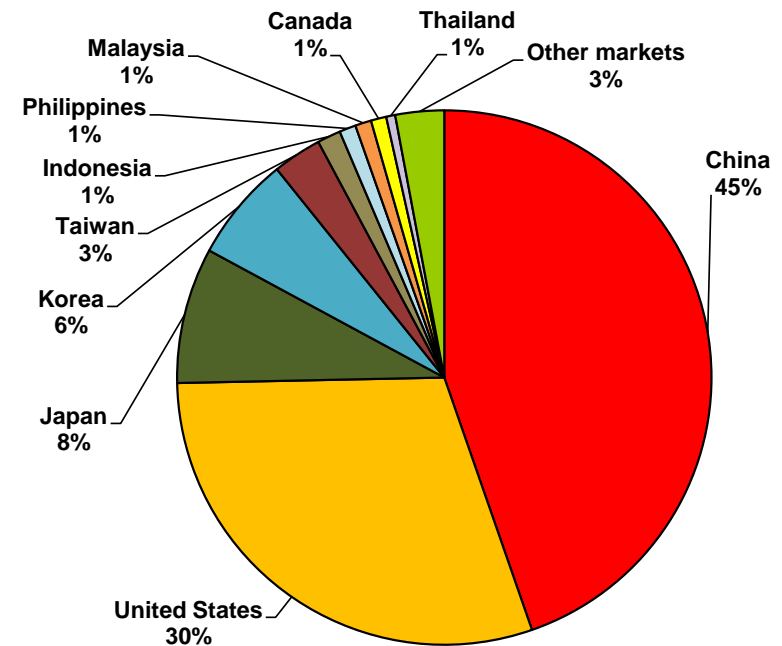
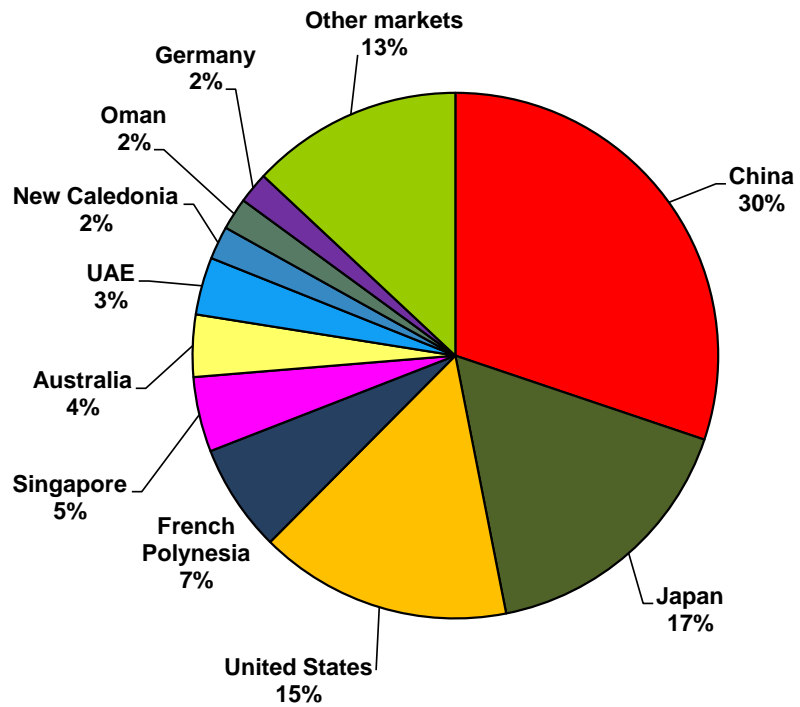
Top 10 chilled beef markets by volume, month of June 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|------------------|-----------------|------------|--------------------------------------|
| 1 | China | 937 | 30% | -11% |
| 2 | Japan | 519 | 17% | -6% |
| 3 | United States | 483 | 16% | -29% |
| 4 | French Polynesia | 206 | 7% | 110% |
| 5 | Singapore | 143 | 5% | 105% |
| 6 | Australia | 118 | 4% | 6% |
| 7 | UAE | 110 | 4% | -41% |
| 8 | New Caledonia | 63 | 2% | -3% |
| 9 | Oman | 61 | 2% | -25% |
| 10 | Germany | 59 | 2% | 53% |
| | Other markets | 404 | 13% | |
| | Total | 3,104 | | -13% |

Top 10 frozen beef markets by volume, month of June 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 20,090 | 45% | 2% |
| 2 | United States | 13,488 | 30% | -17% |
| 3 | Japan | 3,693 | 8% | 10% |
| 4 | Korea | 2,851 | 6% | 108% |
| 5 | Taiwan | 1,333 | 3% | -40% |
| 6 | Indonesia | 637 | 1% | -49% |
| 7 | Philippines | 449 | 1% | -35% |
| 8 | Malaysia | 439 | 1% | 109% |
| 9 | Canada | 418 | 1% | 180% |
| 10 | Thailand | 246 | 1% | -26% |
| | Other markets | 1,324 | 3% | |
| | Total | 44,967 | | -6% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



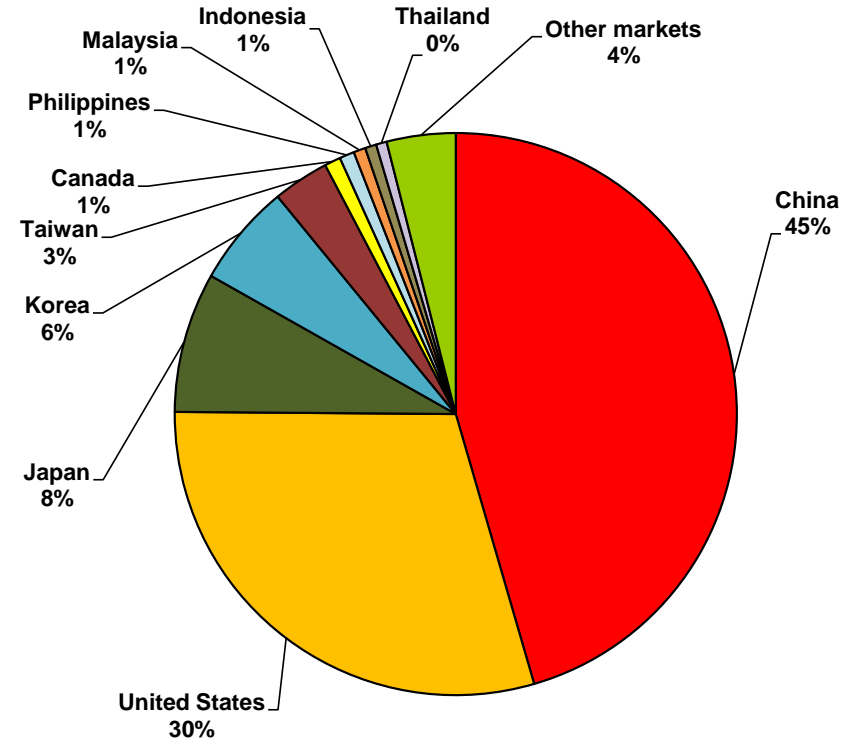
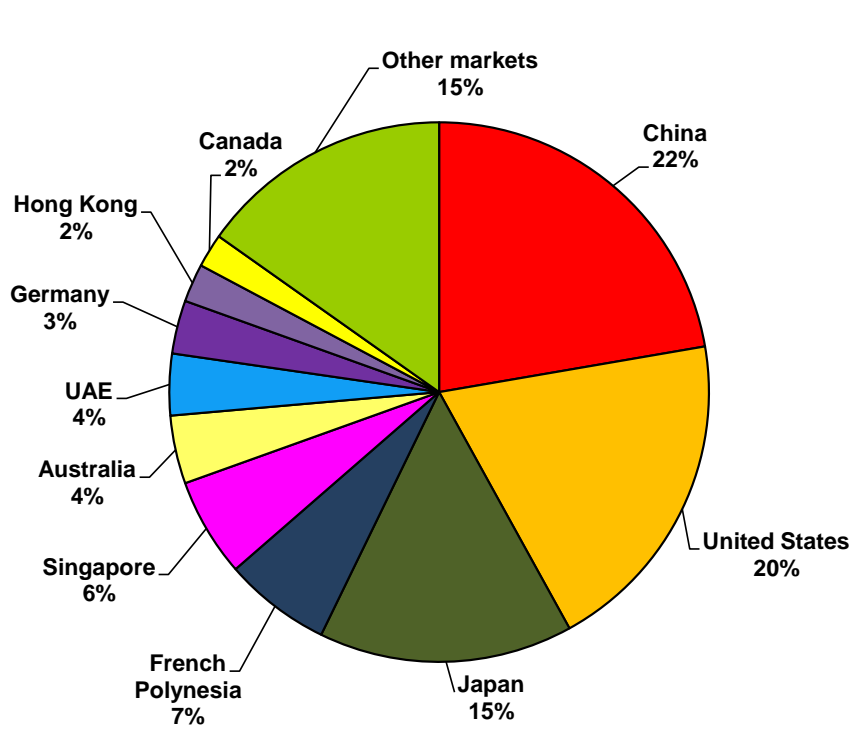
Top 10 chilled beef markets by value, month of June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | China | 11.6 | 22% | 15% |
| 2 | United States | 10.3 | 20% | -10% |
| 3 | Japan | 7.9 | 15% | 9% |
| 4 | French Polynesia | 3.3 | 6% | 139% |
| 5 | Singapore | 3.1 | 6% | 147% |
| 6 | Australia | 2.1 | 4% | 56% |
| 7 | UAE | 1.9 | 4% | -21% |
| 8 | Germany | 1.7 | 3% | 81% |
| 9 | Hong Kong | 1.2 | 2% | 7% |
| 10 | Canada | 1.1 | 2% | -53% |
| | Other markets | 7.9 | 15% | |
| | Total | 52.2 | | 11% |

Top 10 frozen beef markets by value, month of June 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1 | China | 205.7 | 46% | 41% |
| 2 | United States | 133.9 | 30% | 4% |
| 3 | Japan | 36.4 | 8% | 39% |
| 4 | Korea | 26.7 | 6% | 186% |
| 5 | Taiwan | 14.6 | 3% | -16% |
| 6 | Canada | 4.2 | 1% | 300% |
| 7 | Philippines | 3.9 | 1% | -6% |
| 8 | Malaysia | 3.1 | 1% | 201% |
| 9 | Indonesia | 2.9 | 1% | -54% |
| 10 | Thailand | 2.8 | 1% | -9% |
| | Other markets | 17.9 | 4% | |
| | Total | 452.1 | | 24% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



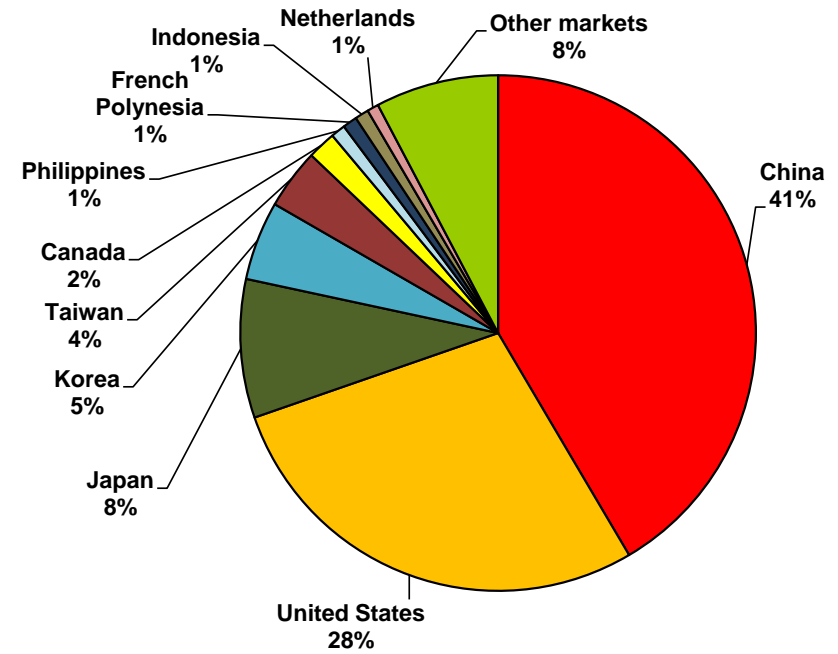
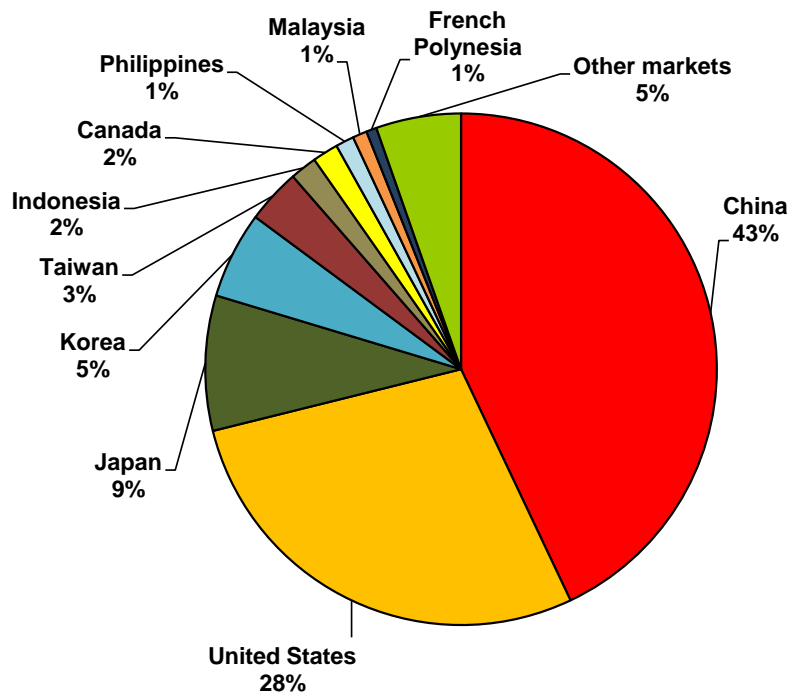
Top 10 beef markets by volume, 2nd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 2nd quarter 2021 |
|----|------------------|-----------------|------------|------------------------------|
| 1 | China | 57,191 | 43% | 8% |
| 2 | United States | 37,492 | 28% | -24% |
| 3 | Japan | 11,364 | 9% | 0% |
| 4 | Korea | 7,302 | 5% | 69% |
| 5 | Taiwan | 4,579 | 3% | -19% |
| 6 | Indonesia | 2,259 | 2% | -13% |
| 7 | Canada | 2,170 | 2% | 21% |
| 8 | Philippines | 1,544 | 1% | 29% |
| 9 | Malaysia | 1,206 | 1% | 227% |
| 10 | French Polynesia | 871 | 1% | 71% |
| | Other markets | 7,152 | 5% | |
| | Total | 133,129 | | -5% |

Top 10 beef markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|------------------|---------------|------------|------------------------------|
| 1 | China | 571.1 | 42% | 45% |
| 2 | United States | 387.5 | 28% | -2% |
| 3 | Japan | 119.5 | 9% | 26% |
| 4 | Korea | 68.2 | 5% | 129% |
| 5 | Taiwan | 51.9 | 4% | 9% |
| 6 | Canada | 24.5 | 2% | 57% |
| 7 | Philippines | 12.5 | 1% | 86% |
| 8 | French Polynesia | 12.4 | 1% | 83% |
| 9 | Indonesia | 11.9 | 1% | -19% |
| 10 | Netherlands | 9.9 | 1% | 45% |
| | Other markets | 106.2 | 8% | |
| | Total | 1,375.7 | | 25% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



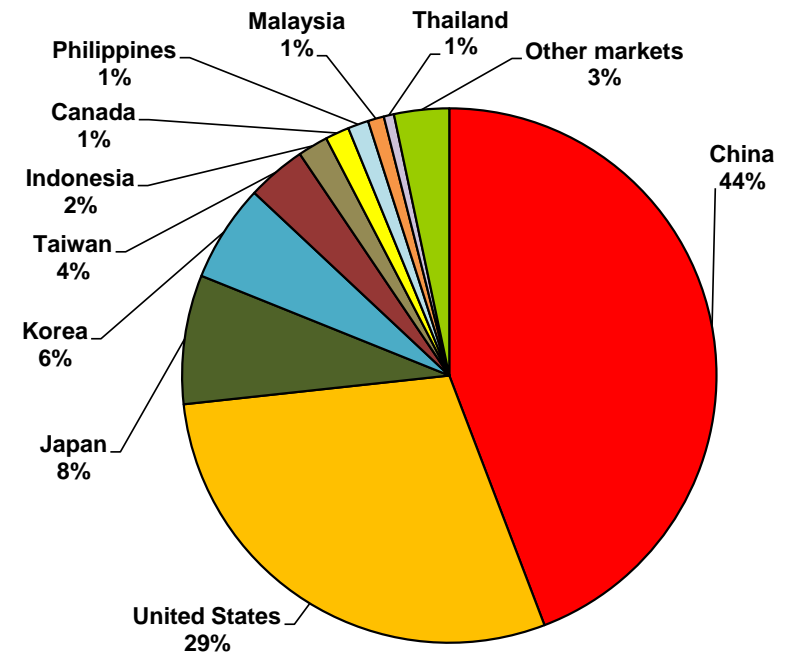
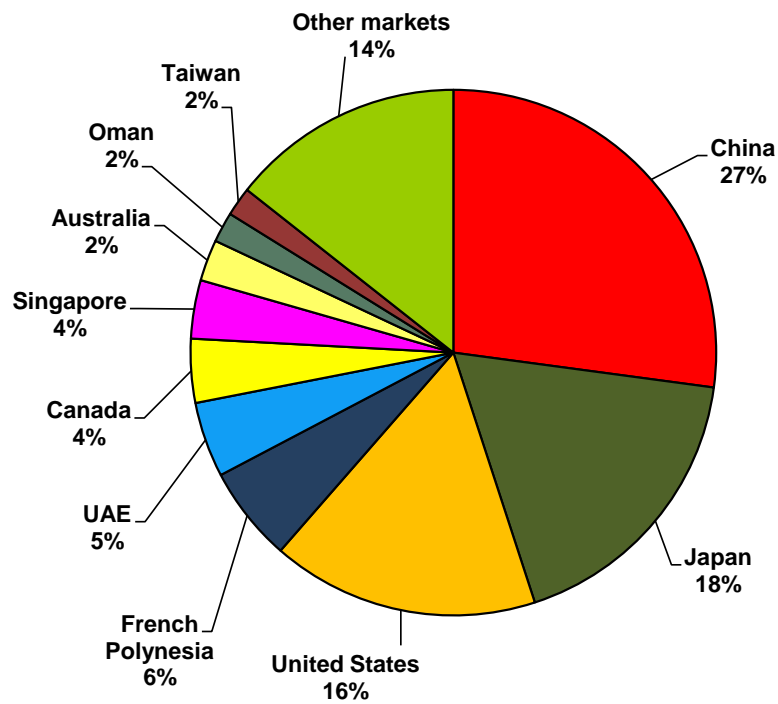
Top 10 chilled beef markets by volume, 2nd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 2nd quarter 2021 |
|----|------------------|-----------------|------------|------------------------------|
| 1 | China | 2,626 | 27% | -1% |
| 2 | Japan | 1,729 | 18% | 0% |
| 3 | United States | 1,592 | 16% | -25% |
| 4 | French Polynesia | 568 | 6% | 55% |
| 5 | UAE | 449 | 5% | -28% |
| 6 | Canada | 380 | 4% | 15% |
| 7 | Singapore | 348 | 4% | 23% |
| 8 | Australia | 246 | 3% | 6% |
| 9 | Oman | 180 | 2% | -24% |
| 10 | Taiwan | 173 | 2% | -60% |
| | Other markets | 1,391 | 14% | |
| | Total | 9,681 | | -7% |

Top 10 frozen beef markets by volume, 2nd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 2nd quarter 2021 |
|----|---------------|-----------------|------------|------------------------------|
| 1 | China | 54,565 | 44% | 8% |
| 2 | United States | 35,900 | 29% | -24% |
| 3 | Japan | 9,635 | 8% | 0% |
| 4 | Korea | 7,280 | 6% | 71% |
| 5 | Taiwan | 4,406 | 4% | -16% |
| 6 | Indonesia | 2,259 | 2% | -13% |
| 7 | Canada | 1,789 | 1% | 23% |
| 8 | Philippines | 1,544 | 1% | 29% |
| 9 | Malaysia | 1,200 | 1% | 232% |
| 10 | Thailand | 762 | 1% | 17% |
| | Other markets | 4,107 | 3% | |
| | Total | 123,448 | | -5% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



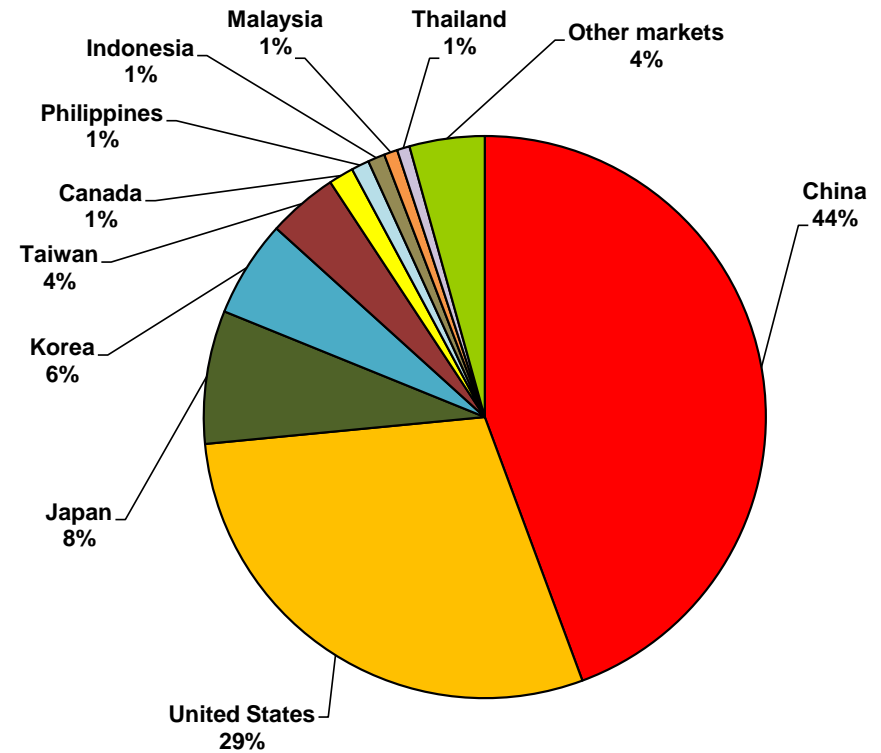
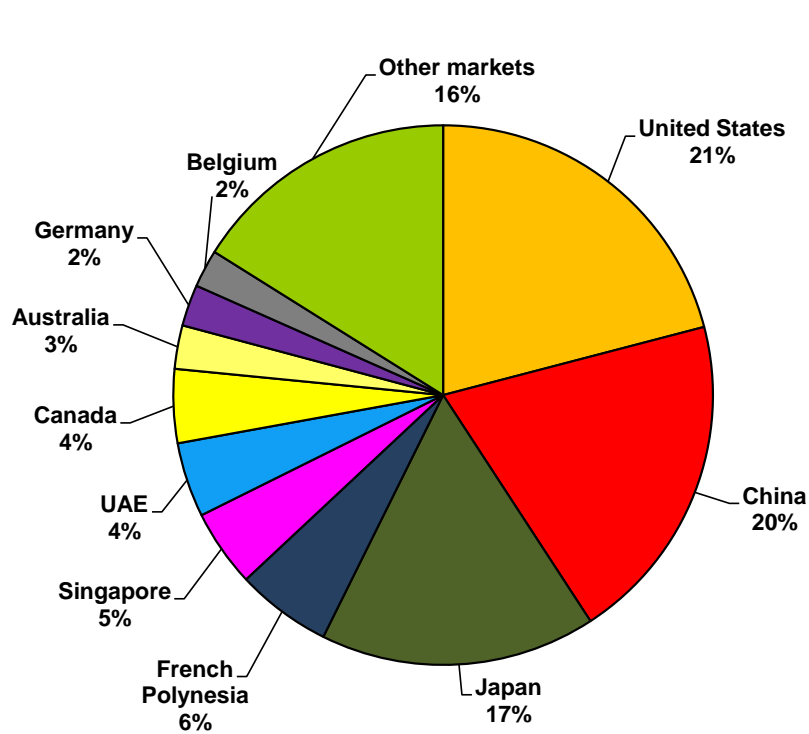
Top 10 chilled beef markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|------------------|---------------|------------|------------------------------|
| 1 | United States | 33.4 | 21% | -2% |
| 2 | China | 31.7 | 20% | 25% |
| 3 | Japan | 26.4 | 17% | 15% |
| 4 | French Polynesia | 9.1 | 6% | 76% |
| 5 | Singapore | 7.4 | 5% | 50% |
| 6 | UAE | 7.1 | 4% | -9% |
| 7 | Canada | 7.0 | 4% | 38% |
| 8 | Australia | 4.2 | 3% | 41% |
| 9 | Germany | 4.0 | 2% | 98% |
| 10 | Belgium | 3.6 | 2% | 149% |
| | Other markets | 25.7 | 16% | |
| | Total | 159.5 | | 16% |

Top 10 frozen beef markets by value, 2nd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|----|---------------|----------------|------------|------------------------------|
| 1 | China | 539.4 | 44% | 47% |
| 2 | United States | 354.1 | 29% | -2% |
| 3 | Japan | 93.2 | 8% | 29% |
| 4 | Korea | 67.8 | 6% | 139% |
| 5 | Taiwan | 49.0 | 4% | 17% |
| 6 | Canada | 17.5 | 1% | 65% |
| 7 | Philippines | 12.5 | 1% | 87% |
| 8 | Indonesia | 11.9 | 1% | -18% |
| 9 | Malaysia | 9.4 | 1% | 485% |
| 10 | Thailand | 8.8 | 1% | 43% |
| | Other markets | 52.5 | 4% | |
| | Total | 1,216.2 | | 26% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



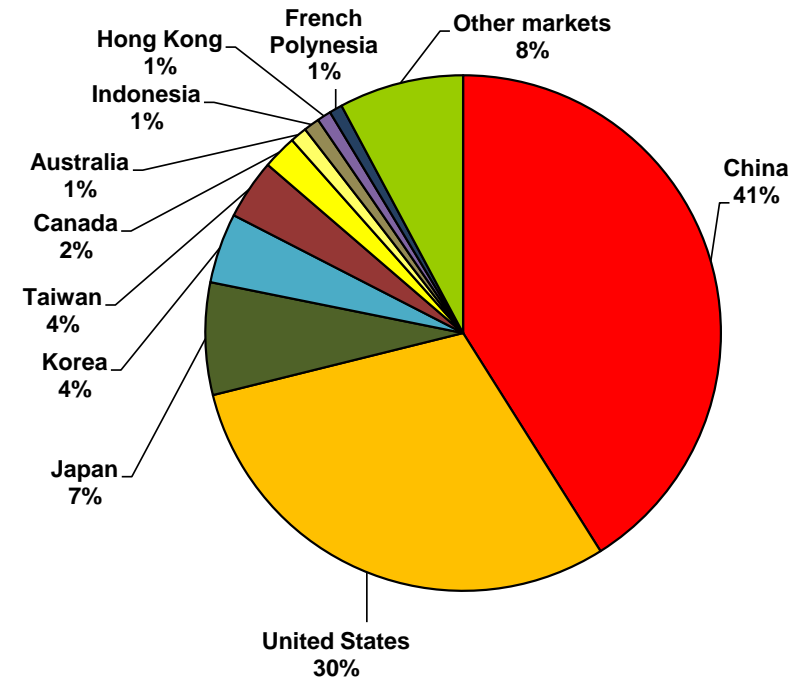
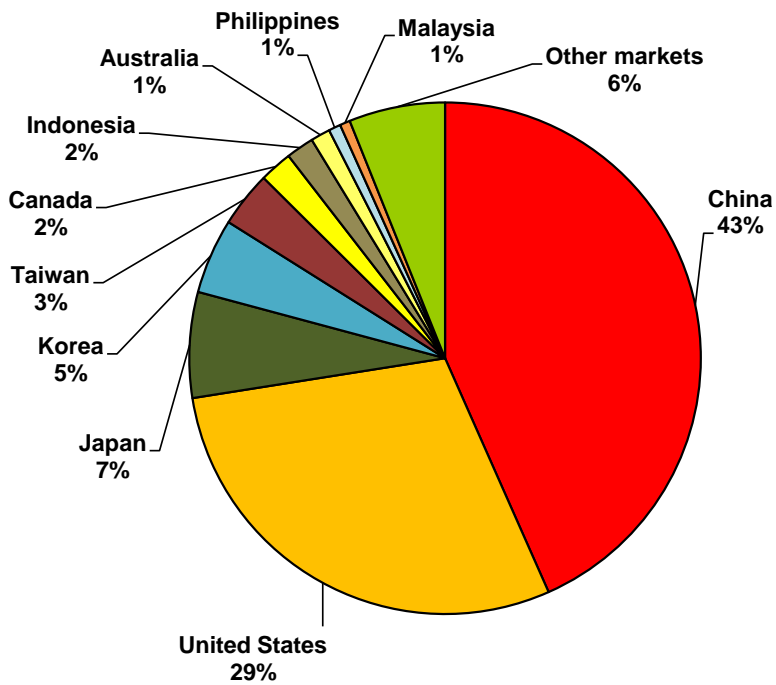
Top 10 beef markets by volume, 12 months ended 30 June 2022

| | Country | Volume (tonnes) | % of total | Change from year ended June 2021 |
|----|---------------|-----------------|------------|----------------------------------|
| 1 | China | 210,224 | 43% | 12% |
| 2 | United States | 141,264 | 29% | -14% |
| 3 | Japan | 32,337 | 7% | 21% |
| 4 | Korea | 23,053 | 5% | 35% |
| 5 | Taiwan | 17,070 | 4% | -8% |
| 6 | Canada | 10,016 | 2% | -32% |
| 7 | Indonesia | 8,531 | 2% | 8% |
| 8 | Australia | 5,975 | 1% | -15% |
| 9 | Philippines | 3,694 | 1% | 17% |
| 10 | Malaysia | 3,146 | 1% | -2% |
| | Other markets | 29,459 | 6% | |
| | Total | 484,769 | | 1% |

Top 10 beef markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|------------------|---------------|------------|----------------------------------|
| 1 | China | 1,888.5 | 41% | 46% |
| 2 | United States | 1,383.7 | 30% | 11% |
| 3 | Japan | 323.6 | 7% | 40% |
| 4 | Korea | 201.9 | 4% | 79% |
| 5 | Taiwan | 173.1 | 4% | 18% |
| 6 | Canada | 98.4 | 2% | -9% |
| 7 | Australia | 48.1 | 1% | -16% |
| 8 | Indonesia | 45.6 | 1% | 33% |
| 9 | Hong Kong | 40.2 | 1% | 30% |
| 10 | French Polynesia | 37.7 | 1% | 35% |
| | Other markets | 359.5 | 8% | |
| | Total | 4,600.4 | | 28% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



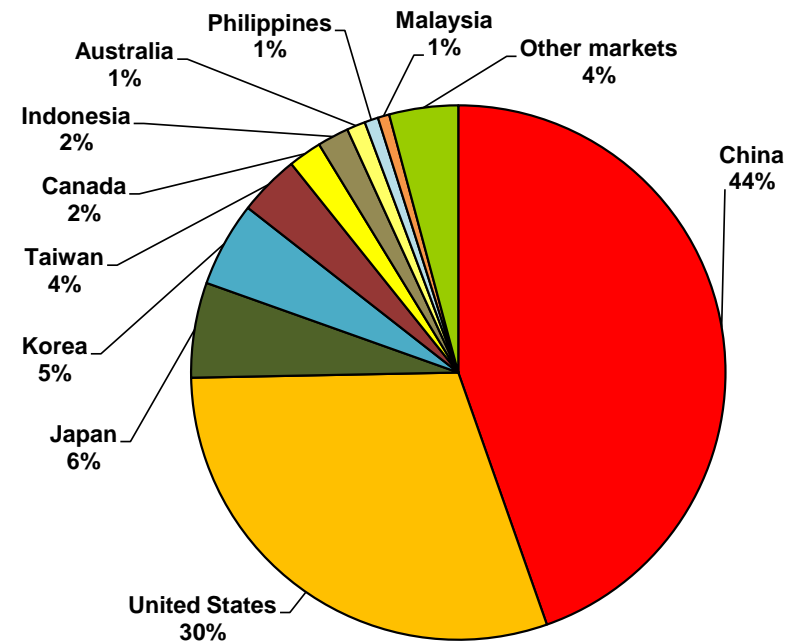
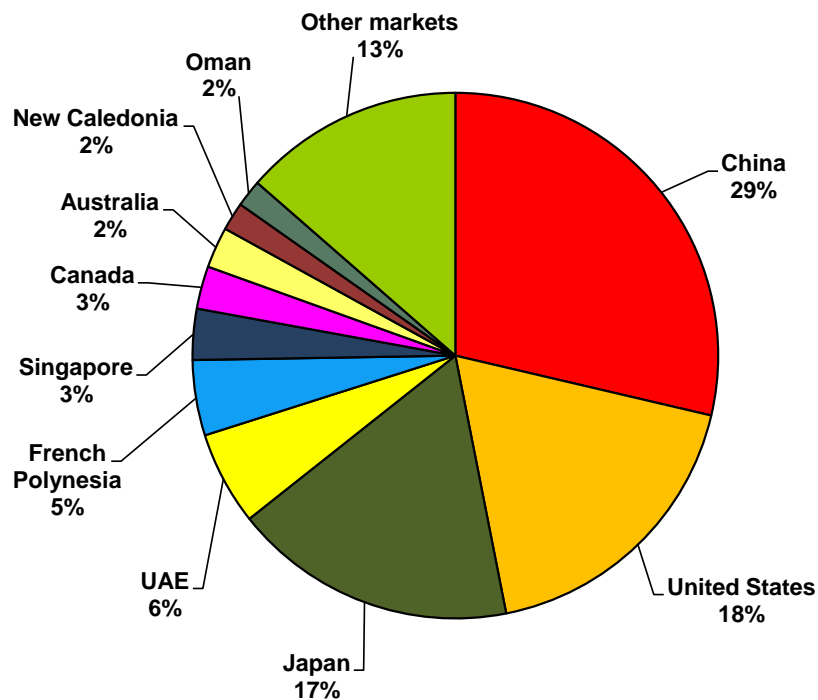
Top 10 chilled beef markets by volume, 12 months ended 30 June 2022

| | Country | Volume (tonnes) | % of total | Change from year ended June 2021 |
|----|------------------|-----------------|------------|----------------------------------|
| 1 | China | 10,917 | 29% | 16% |
| 2 | United States | 6,946 | 18% | 7% |
| 3 | Japan | 6,642 | 17% | -3% |
| 4 | UAE | 2,193 | 6% | -13% |
| 5 | French Polynesia | 1,766 | 5% | 15% |
| 6 | Singapore | 1,195 | 3% | -2% |
| 7 | Canada | 1,001 | 3% | 28% |
| 8 | Australia | 960 | 3% | -28% |
| 9 | New Caledonia | 662 | 2% | -28% |
| 10 | Oman | 635 | 2% | -42% |
| | Other markets | 5,172 | 14% | |
| | Total | 38,089 | | -1% |

Top 10 frozen beef markets by volume, 12 months ended 30 June 2022

| | Country | Volume (tonnes) | % of total | Change from year ended June 2021 |
|----|---------------|-----------------|------------|----------------------------------|
| 1 | China | 199,307 | 45% | 12% |
| 2 | United States | 134,318 | 30% | -15% |
| 3 | Japan | 25,695 | 6% | 30% |
| 4 | Korea | 22,913 | 5% | 36% |
| 5 | Taiwan | 16,477 | 4% | -4% |
| 6 | Canada | 9,015 | 2% | -36% |
| 7 | Indonesia | 8,520 | 2% | 8% |
| 8 | Australia | 5,015 | 1% | -12% |
| 9 | Philippines | 3,694 | 1% | 19% |
| 10 | Malaysia | 3,107 | 1% | -2% |
| | Other markets | 18,618 | 4% | |
| | Total | 446,680 | | 1% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



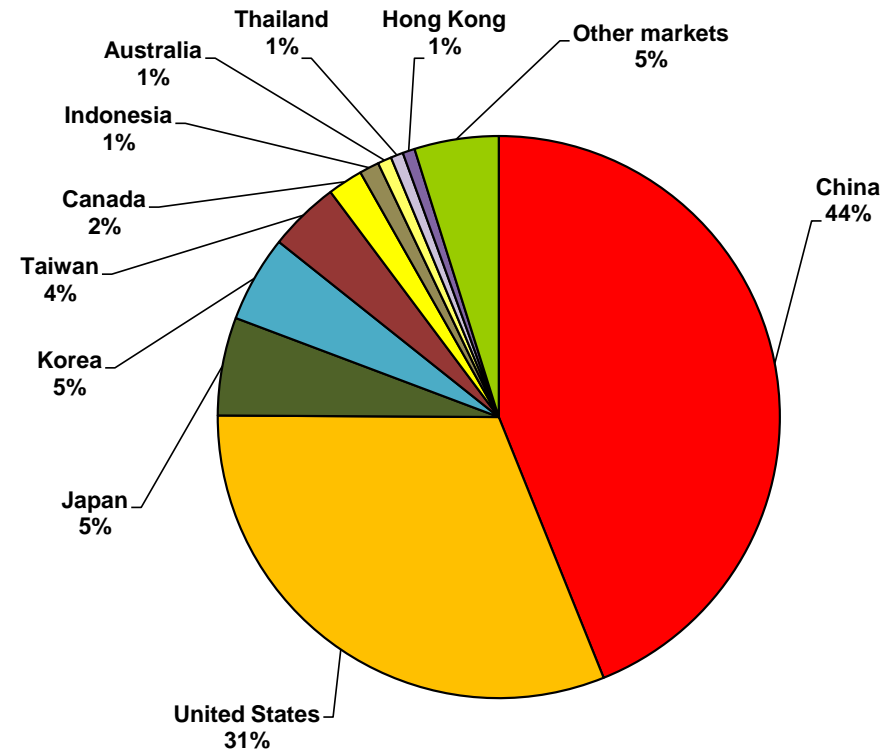
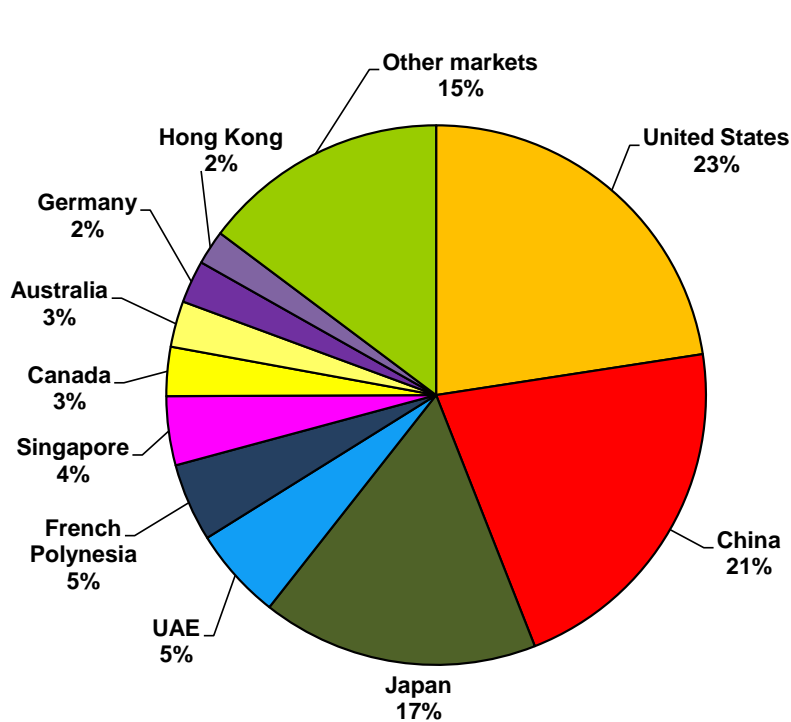
Top 10 chilled beef markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|------------------|---------------|------------|----------------------------------|
| 1 | United States | 132.5 | 23% | 32% |
| 2 | China | 126.0 | 21% | 41% |
| 3 | Japan | 97.2 | 17% | 8% |
| 4 | UAE | 32.4 | 6% | 2% |
| 5 | French Polynesia | 27.5 | 5% | 26% |
| 6 | Singapore | 24.2 | 4% | 14% |
| 7 | Canada | 17.2 | 3% | 52% |
| 8 | Australia | 16.2 | 3% | -10% |
| 9 | Germany | 15.0 | 3% | 100% |
| 10 | Hong Kong | 12.1 | 2% | 31% |
| | Other markets | 86.6 | 15% | |
| | Total | 586.8 | | 19% |

Top 10 frozen beef markets by value, 12 months ended 30 June 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|----|---------------|----------------|------------|----------------------------------|
| 1 | China | 1,762.6 | 44% | 47% |
| 2 | United States | 1,251.2 | 31% | 9% |
| 3 | Japan | 226.4 | 6% | 60% |
| 4 | Korea | 199.8 | 5% | 83% |
| 5 | Taiwan | 163.6 | 4% | 24% |
| 6 | Canada | 81.1 | 2% | -16% |
| 7 | Indonesia | 45.5 | 1% | 33% |
| 8 | Australia | 32.0 | 1% | -18% |
| 9 | Thailand | 28.9 | 1% | 142% |
| 10 | Hong Kong | 28.1 | 1% | 30% |
| | Other markets | 194.5 | 5% | |
| | Total | 4,013.6 | | 30% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



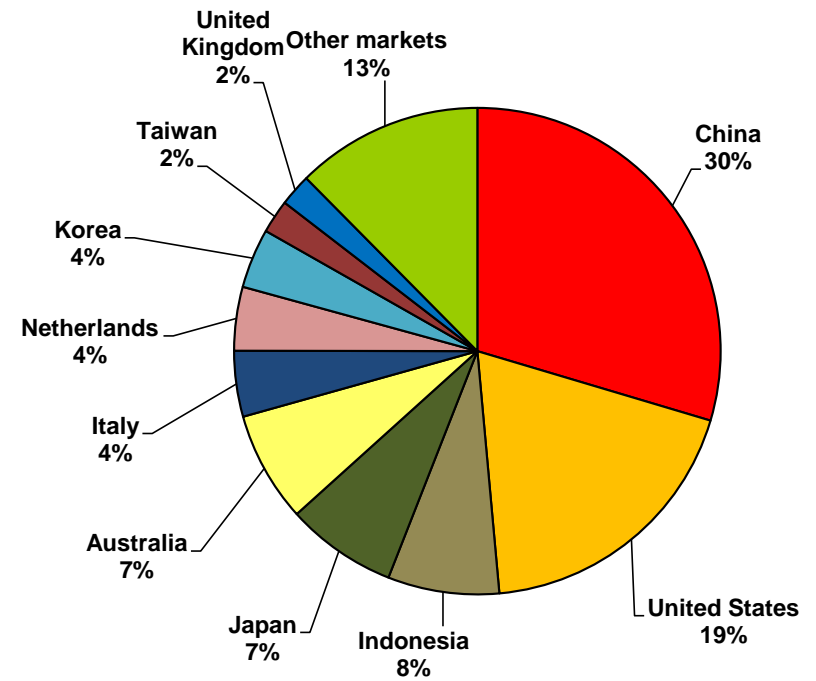
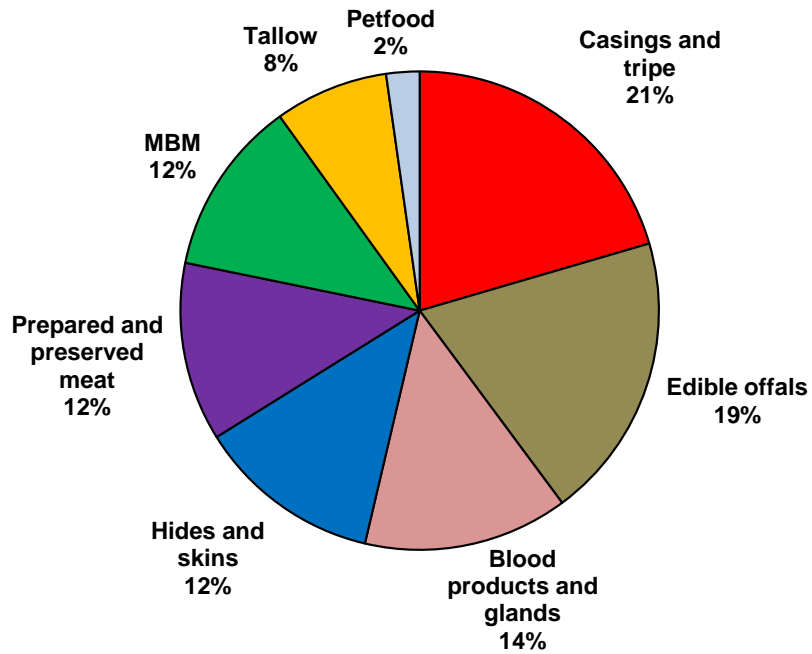
Fifth quarter exports by value, month of June 2022

| Product | Value (NZ\$m) | % of total | Change from same month previous year |
|-------------------------------|---------------|------------|--------------------------------------|
| 1 Casings and tripe | 37.3 | 20% | 18% |
| 2 Edible offals | 35.3 | 19% | 5% |
| 3 Blood products and glands | 25.2 | 14% | 48% |
| 4 Hides and skins | 22.7 | 12% | 44% |
| 5 Prepared and preserved meat | 22.0 | 12% | -38% |
| 6 MBM | 21.6 | 12% | 18% |
| 7 Tallow | 14.0 | 8% | -20% |
| 8 Petfood | 4.1 | 2% | -68% |
| Total | 182.2 | | 0% |

Top 10 markets for the fifth quarter by value, month of June 2022

| Country | Value (NZ\$m) | % of total | Change from same month previous year |
|-------------------|---------------|------------|--------------------------------------|
| 1 China | 53.9 | 30% | -4% |
| 2 United States | 34.5 | 19% | 9% |
| 3 Indonesia | 13.5 | 7% | -6% |
| 4 Japan | 13.4 | 7% | 51% |
| 5 Australia | 13.4 | 7% | -54% |
| 6 Italy | 8.0 | 4% | 122% |
| 7 Netherlands | 7.7 | 4% | 985% |
| 8 Korea | 7.2 | 4% | 1% |
| 9 Taiwan | 4.1 | 2% | 22% |
| 10 United Kingdom | 3.9 | 2% | -8% |
| Other markets | 22.6 | | |
| Total | 182.2 | | 0% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



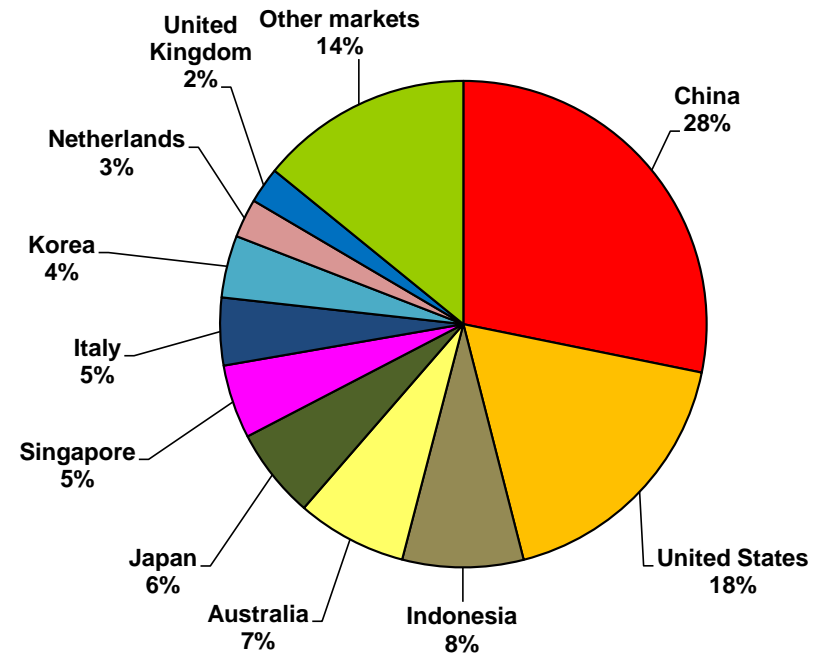
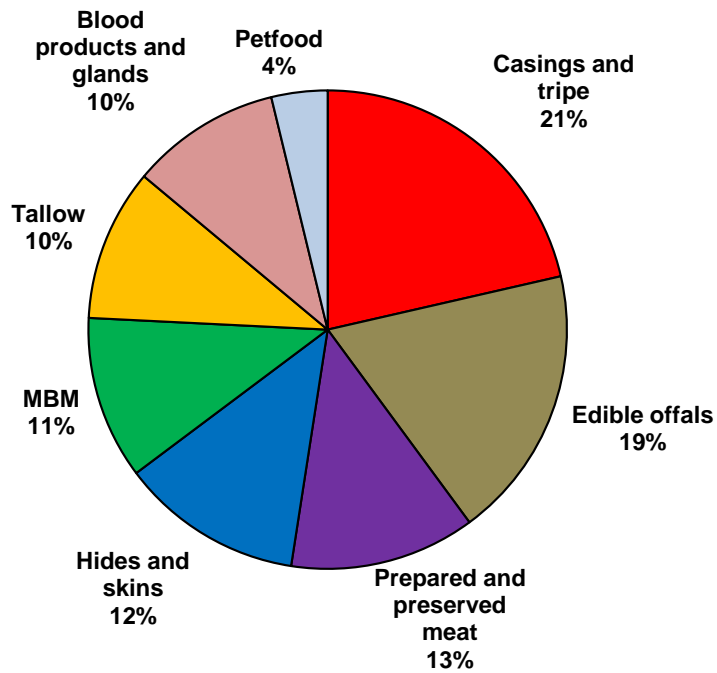
Fifth quarter exports by value, 2nd quarter 2022

| Product | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|-------------------------------|---------------|------------|------------------------------|
| 1 Casings and tripe | 117.0 | 21% | 25% |
| 2 Edible offals | 101.0 | 18% | 13% |
| 3 Prepared and preserved meat | 68.5 | 13% | -15% |
| 4 Hides and skins | 67.3 | 12% | 64% |
| 5 MBM | 60.2 | 11% | 15% |
| 6 Tallow | 56.2 | 10% | -4% |
| 7 Blood products and glands | 55.4 | 10% | 102% |
| 8 Petfood | 20.7 | 4% | -25% |
| Total | 546.3 | | 11% |

Top 10 markets for the fifth quarter by value, 2nd quarter 2022

| Country | Value (NZ\$m) | % of total | Change from 2nd quarter 2021 |
|-------------------|---------------|------------|------------------------------|
| 1 China | 154.0 | 0% | 16% |
| 2 United States | 97.3 | 0% | 10% |
| 3 Indonesia | 43.9 | 0% | 11% |
| 4 Australia | 40.0 | 0% | -30% |
| 5 Japan | 32.7 | 0% | 27% |
| 6 Singapore | 26.8 | 0% | -14% |
| 7 Italy | 24.5 | 0% | 82% |
| 8 Korea | 22.6 | 0% | 18% |
| 9 Netherlands | 14.1 | 1% | 455% |
| 10 United Kingdom | 13.1 | 0% | 14% |
| Other markets | 77.2 | | |
| Total | 546.3 | | 11% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



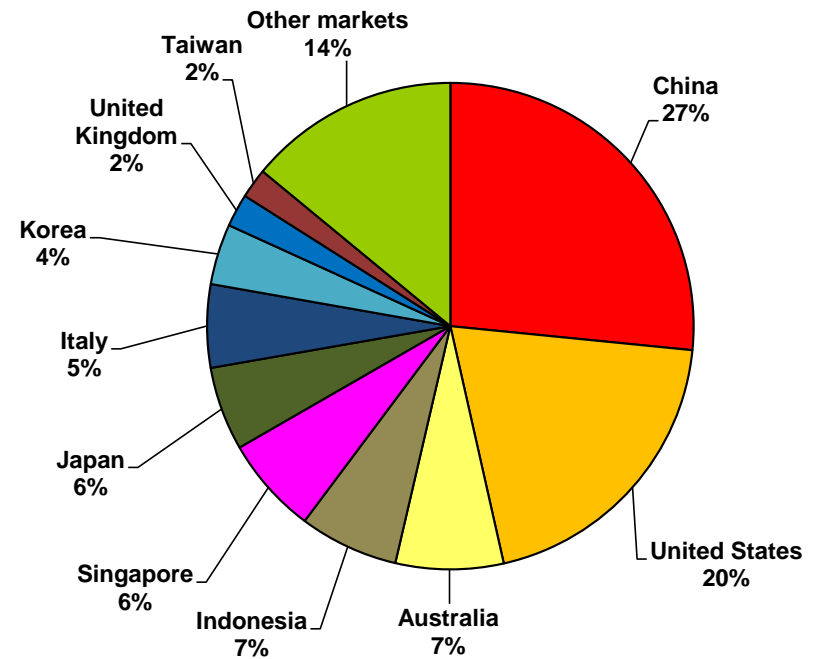
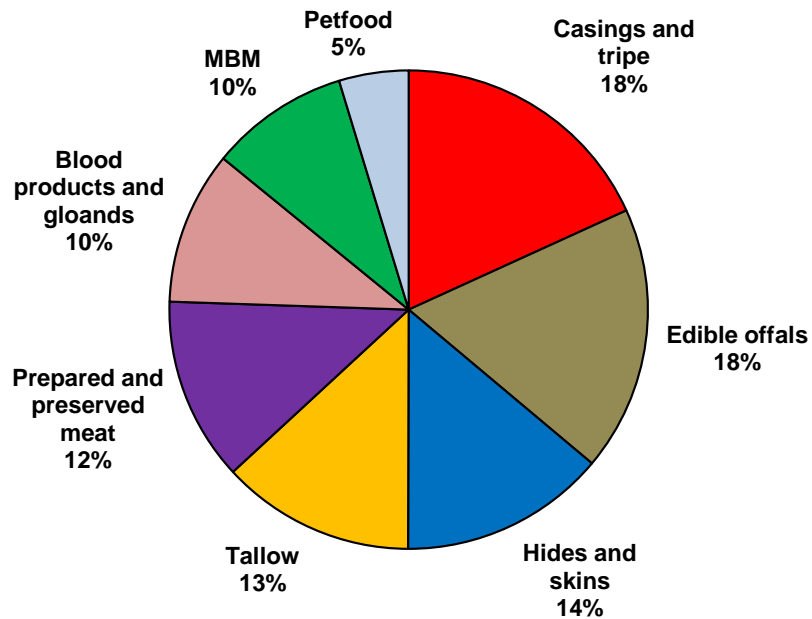
Firth quarter exports by value, 12 months ended 30 June 2022

| Product | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|-------------------------------|---------------|------------|----------------------------------|
| 1 Casings and tripe | 374.4 | 18% | 19% |
| 2 Edible offals | 368.7 | 18% | 23% |
| 3 Hides and skins | 286.7 | 14% | 49% |
| 4 Tallow | 269.4 | 13% | 65% |
| 5 Prepared and preserved meat | 255.2 | 12% | 0% |
| 6 Blood products and gloands | 213.1 | 10% | 114% |
| 7 MBM | 193.7 | 9% | 17% |
| 8 Petfood | 96.7 | 5% | -3% |
| Total | 2057.9 | | 24% |

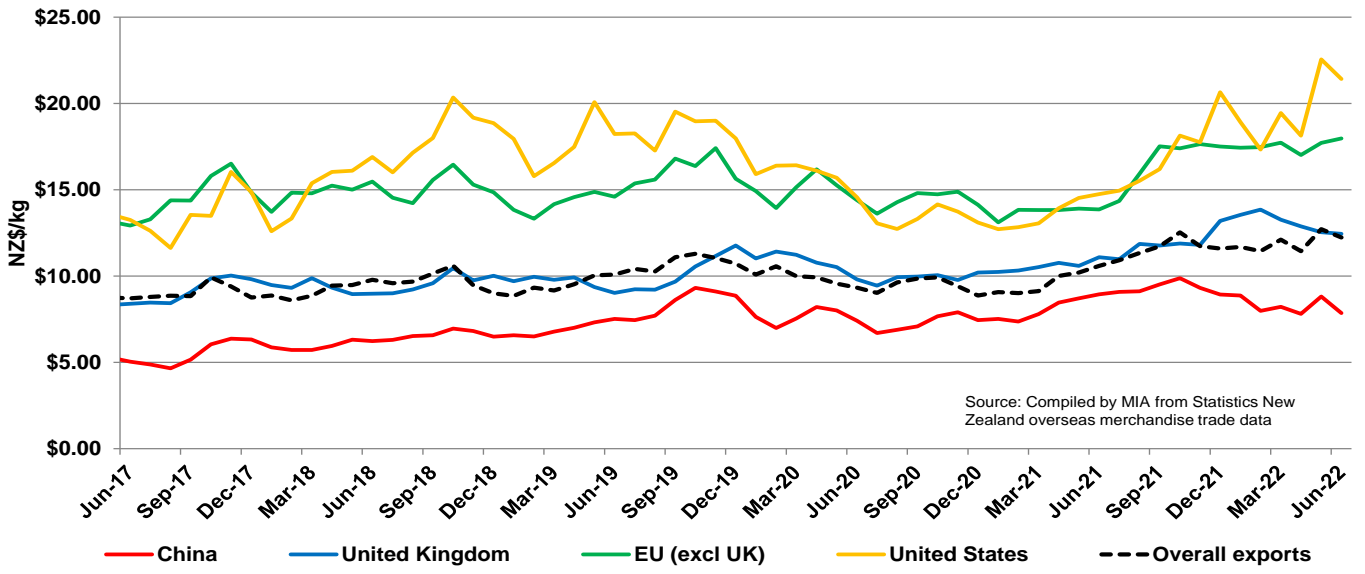
Top 10 markets for the fifth quarter by value, 12 months ended 30 June 2022

| Country | Value (NZ\$m) | % of total | Change from year ended June 2021 |
|------------------|---------------|------------|----------------------------------|
| 1 China | 546.9 | 27% | 23% |
| 2 United States | 409.4 | 20% | 53% |
| 3 Australia | 147.4 | 7% | -12% |
| 4 Indonesia | 135.5 | 7% | 10% |
| 5 Singapore | 133.0 | 6% | 21% |
| 6 Japan | 114.6 | 6% | 39% |
| 7 Italy | 113.7 | 6% | 71% |
| 8 Korea | 82.9 | 4% | 17% |
| 9 United Kingdom | 45.0 | 2% | 25% |
| 10 Taiwan | 40.8 | 2% | 21% |
| Other markets | 288.6 | | |
| Total | 2057.9 | | 24% |

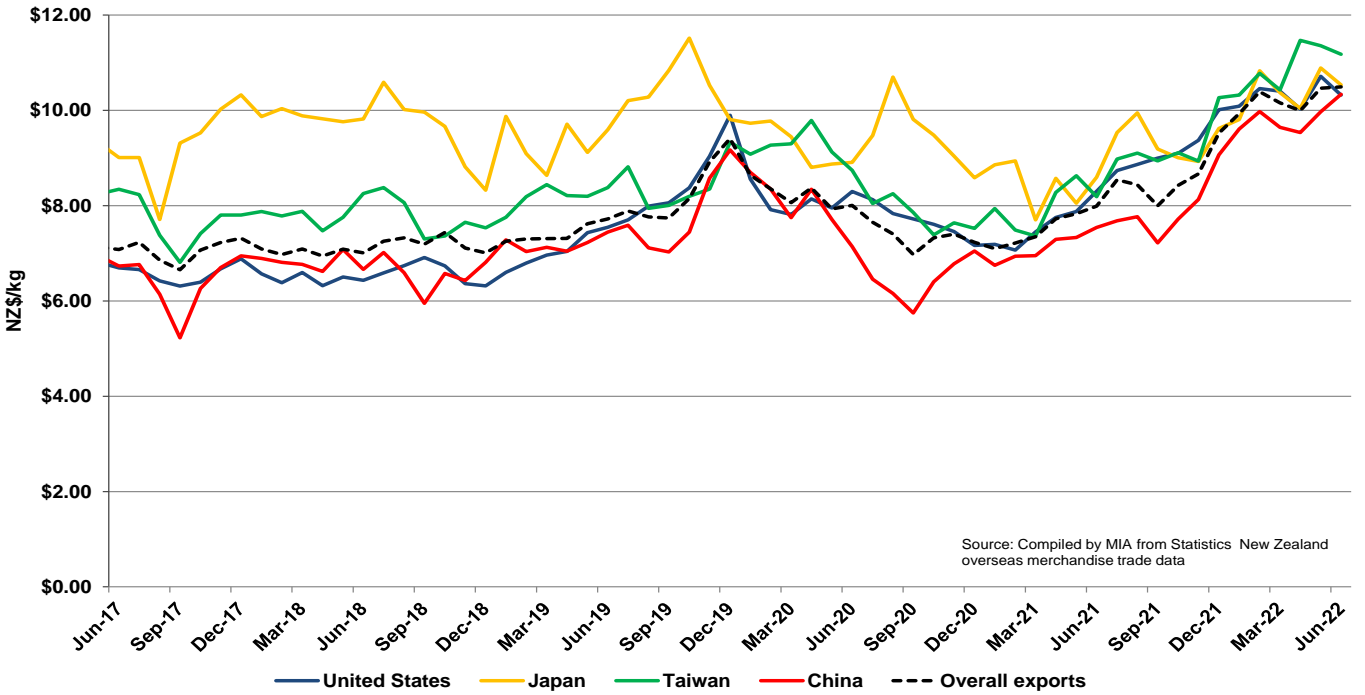
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



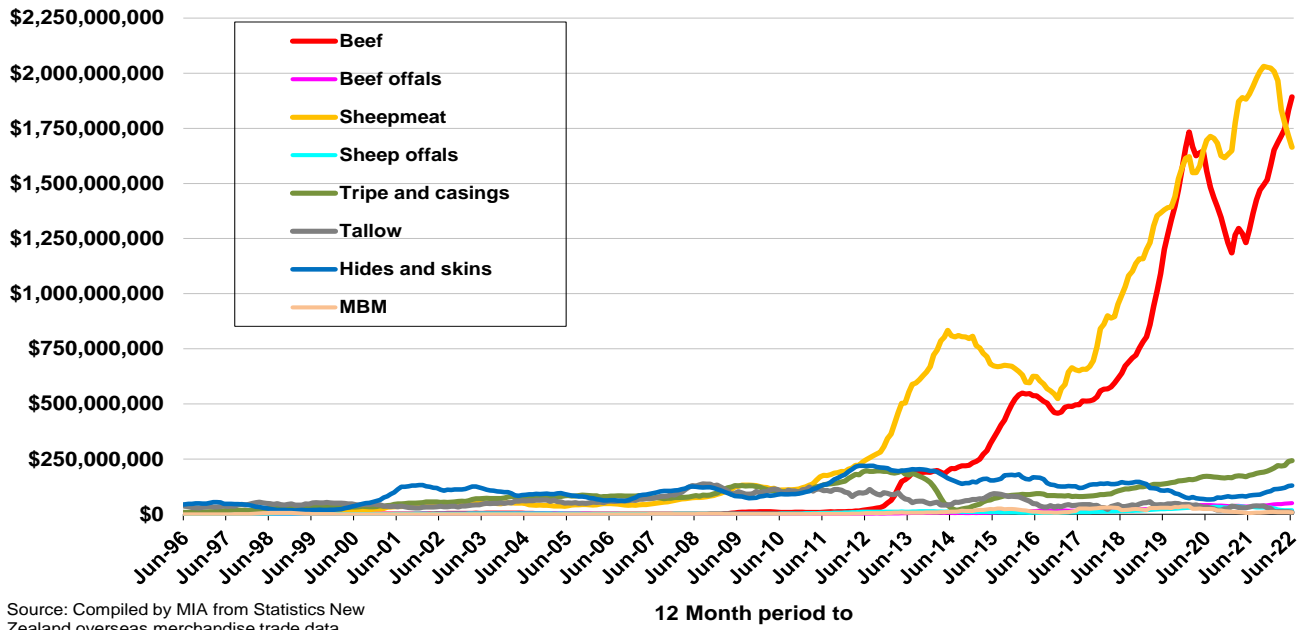
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



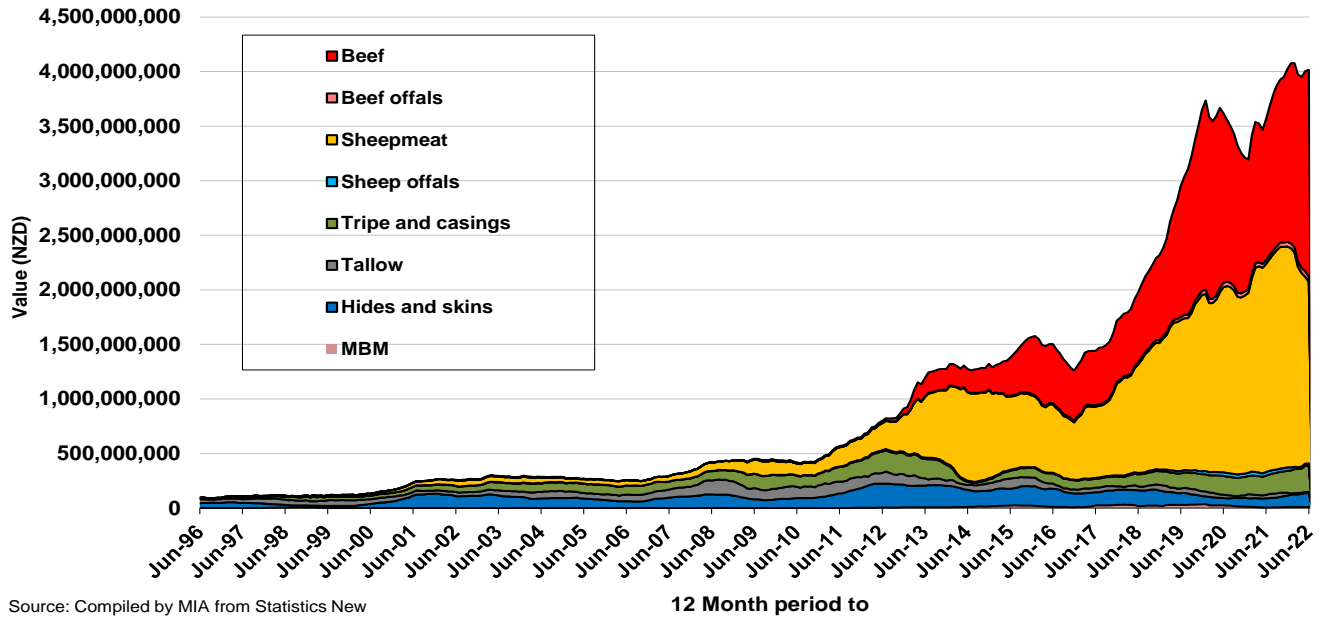
Beef, average monthly FOB value (\$/kg) to selected markets



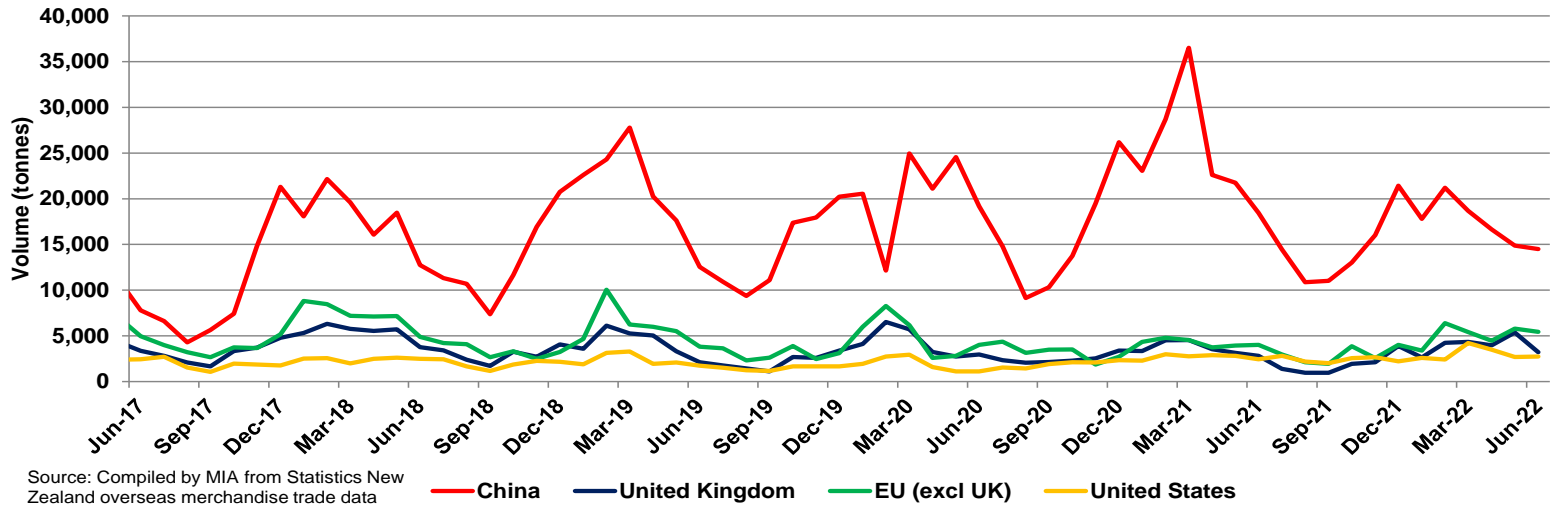
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



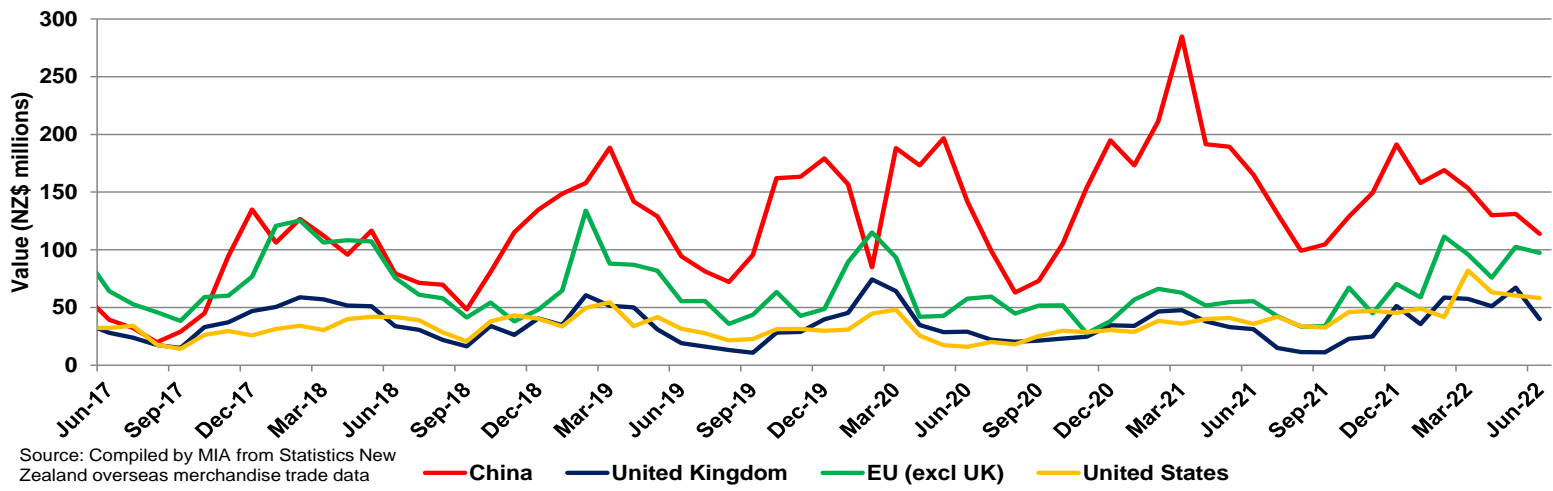
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



**Monthly sheepmeat exports to selected markets (by volume),
June 2017 - June 2022**



**Monthly sheepmeat exports to selected markets (by value),
June 2017 - June 2022**

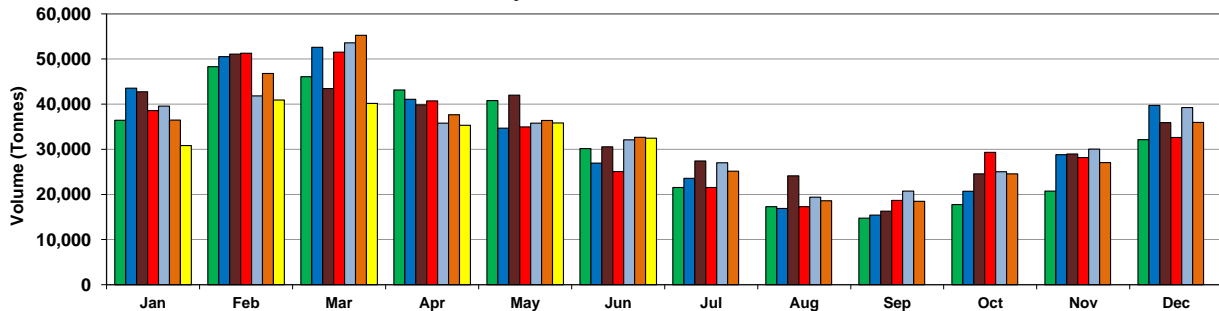


**Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 36,425 | 48,309 | 46,082 | 43,137 | 40,774 | 30,164 | 21,518 | 17,268 | 14,754 | 17,750 | 20,719 | 32,127 | 369,027 |
| Edible ovine offal | 2,264 | 3,400 | 2,885 | 2,775 | 2,465 | 1,988 | 1,490 | 972 | 1,017 | 1,030 | 1,320 | 1,795 | 23,401 |
| Total (sheepmeat + offal) | 38,690 | 51,709 | 48,967 | 45,912 | 43,239 | 32,151 | 23,008 | 18,240 | 15,771 | 18,780 | 22,039 | 33,922 | 392,428 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 43,537 | 50,538 | 52,589 | 41,055 | 34,689 | 26,948 | 23,558 | 16,903 | 15,418 | 20,713 | 28,807 | 39,738 | 394,492 |
| Edible ovine offal | 2,389 | 2,869 | 3,459 | 2,695 | 2,132 | 1,687 | 1,505 | 890 | 824 | 942 | 1,598 | 2,073 | 23,062 |
| Total (sheepmeat + offal) | 45,926 | 53,406 | 56,048 | 43,749 | 36,820 | 28,635 | 25,063 | 17,793 | 16,242 | 21,655 | 30,405 | 41,811 | 417,554 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,726 | 51,076 | 43,457 | 39,846 | 41,979 | 30,562 | 27,427 | 24,104 | 16,284 | 24,543 | 28,954 | 35,915 | 406,871 |
| Edible ovine offal | 2,183 | 3,002 | 2,401 | 2,517 | 2,360 | 1,888 | 1,261 | 1,133 | 790 | 1,356 | 1,641 | 1,798 | 22,332 |
| Total (sheepmeat + offal) | 44,909 | 54,078 | 45,858 | 42,363 | 44,339 | 32,450 | 28,688 | 25,237 | 17,074 | 25,899 | 30,595 | 37,713 | 429,203 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 38,577 | 51,259 | 51,521 | 40,698 | 34,962 | 25,062 | 21,516 | 17,298 | 18,663 | 29,307 | 28,156 | 32,611 | 389,629 |
| Edible ovine offal | 2,347 | 2,552 | 3,101 | 2,097 | 2,317 | 1,399 | 1,194 | 1,016 | 993 | 1,369 | 1,393 | 1,838 | 21,616 |
| Total (sheepmeat + offal) | 40,923 | 53,810 | 54,622 | 42,795 | 37,279 | 26,460 | 22,709 | 18,314 | 19,657 | 30,676 | 29,549 | 34,449 | 411,244 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 39,581 | 41,836 | 53,587 | 35,809 | 35,802 | 32,085 | 27,005 | 19,403 | 20,730 | 25,013 | 30,023 | 39,224 | 400,098 |
| Edible ovine offal | 2,050 | 2,461 | 2,667 | 1,978 | 1,550 | 1,535 | 1,302 | 1,626 | 1,120 | 1,305 | 1,347 | 1,823 | 20,764 |
| Total (sheepmeat + offal) | 41,631 | 44,297 | 56,254 | 37,787 | 37,352 | 33,620 | 28,307 | 21,029 | 21,850 | 26,318 | 31,370 | 41,048 | 420,862 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 36,453 | 46,795 | 55,247 | 37,670 | 36,400 | 32,638 | 25,161 | 18,574 | 18,461 | 24,553 | 27,040 | 35,928 | 394,921 |
| Edible ovine offal | 1,981 | 3,449 | 2,329 | 1,710 | 1,144 | 1,524 | 1,418 | 935 | 866 | 925 | 1,433 | 1,448 | 19,162 |
| Total (sheepmeat + offal) | 38,434 | 50,245 | 57,576 | 39,381 | 37,544 | 34,162 | 26,580 | 19,509 | 19,327 | 25,477 | 28,472 | 37,376 | 414,083 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,817 | 40,894 | 40,175 | 35,303 | 35,848 | 32,470 | | | | | | | 215,507 |
| Edible ovine offal | 1,510 | 1,595 | 2,041 | 1,137 | 2,012 | 1,101 | | | | | | | 9,397 |
| Total (sheepmeat + offal) | 32,327 | 42,489 | 42,216 | 36,440 | 37,860 | 33,571 | | | | | | | 224,903 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

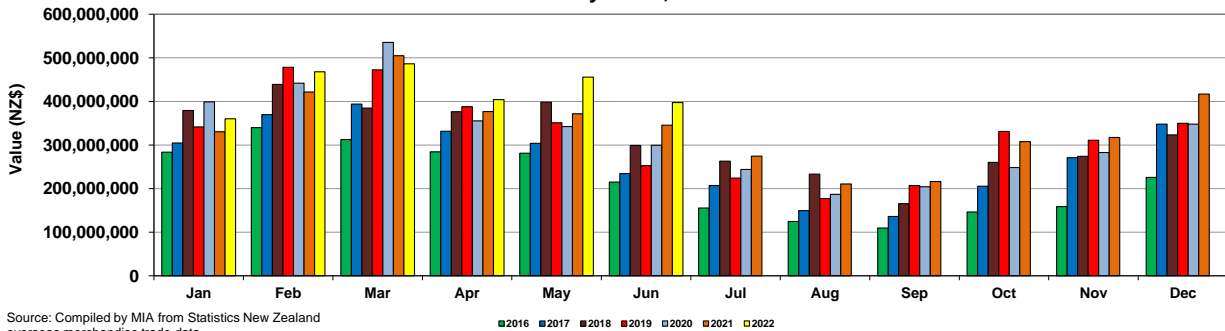
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 283,414,116 | 339,933,027 | 312,547,647 | 284,293,439 | 281,426,393 | 214,977,561 | 155,448,215 | 124,575,435 | 109,361,357 | 146,242,742 | 158,549,243 | 225,843,924 | 2,636,613,099 |
| Edible ovine offal | 5,463,617 | 8,448,934 | 6,493,667 | 6,356,558 | 5,720,164 | 4,679,900 | 3,680,311 | 2,652,390 | 2,658,952 | 2,378,330 | 2,708,703 | 3,888,319 | 55,129,845 |
| Total (sheepmeat + offal) | 288,877,733 | 348,381,961 | 319,041,314 | 290,649,997 | 287,146,557 | 219,657,461 | 159,128,526 | 127,227,825 | 112,020,309 | 148,621,072 | 161,257,946 | 229,732,243 | 2,691,742,944 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 304,562,910 | 369,522,261 | 394,038,645 | 331,733,974 | 303,931,871 | 234,595,892 | 207,073,169 | 149,697,170 | 136,196,250 | 205,480,374 | 270,913,767 | 347,820,559 | 3,255,566,842 |
| Edible ovine offal | 5,727,588 | 6,362,012 | 8,296,273 | 6,370,809 | 5,855,799 | 4,523,525 | 4,214,254 | 2,310,225 | 2,143,894 | 2,098,712 | 4,248,146 | 6,127,902 | 58,279,139 |
| Total (sheepmeat + offal) | 310,290,498 | 375,884,273 | 402,334,918 | 338,104,783 | 309,787,670 | 239,119,417 | 211,287,423 | 152,007,395 | 138,340,144 | 207,579,086 | 275,161,913 | 353,948,461 | 3,313,845,981 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 379,079,420 | 438,911,859 | 384,930,815 | 376,252,186 | 398,187,093 | 299,009,932 | 263,012,897 | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | 323,136,171 | 3,795,545,355 |
| Edible ovine offal | 5,871,867 | 8,445,043 | 6,943,731 | 7,502,598 | 7,826,409 | 5,709,131 | 4,710,249 | 4,554,676 | 2,724,746 | 4,261,172 | 5,017,588 | 5,658,310 | 69,225,520 |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,875 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 341,481,851 | 478,277,852 | 472,280,084 | 387,766,360 | 350,962,901 | 252,844,006 | 224,012,966 | 177,468,940 | 206,951,030 | 331,007,300 | 310,986,521 | 349,683,849 | 3,883,723,660 |
| Edible ovine offal | 7,494,620 | 8,781,439 | 10,735,345 | 7,536,147 | 8,506,371 | 5,228,592 | 4,633,483 | 4,115,991 | 4,494,807 | 5,286,900 | 6,164,849 | 7,548,115 | 80,526,659 |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 399,096,451 | 441,929,736 | 535,539,059 | 355,507,448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248,332,020 | 282,617,982 | 347,891,441 | 3,887,825,580 |
| Edible ovine offal | 8,468,388 | 9,426,557 | 11,190,740 | 9,171,502 | 6,679,932 | 5,910,463 | 4,625,756 | 6,696,938 | 3,810,191 | 4,985,877 | 4,810,207 | 6,483,424 | 82,259,975 |
| Total (sheepmeat + offal) | 407,564,839 | 451,356,293 | 546,729,799 | 364,678,950 | 348,965,233 | 305,344,399 | 248,506,027 | 193,684,233 | 208,134,831 | 253,317,897 | 287,428,189 | 354,374,865 | 3,970,085,555 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 330,602,629 | 421,602,914 | 504,729,168 | 376,962,422 | 371,489,282 | 345,526,230 | 274,618,282 | 210,561,017 | 216,356,129 | 307,827,830 | 317,255,584 | 416,676,508 | 4,094,207,995 |
| Edible ovine offal | 8,680,051 | 13,922,285 | 9,159,186 | 7,000,891 | 5,258,541 | 6,562,561 | 5,852,673 | 3,408,436 | 3,817,554 | 4,241,729 | 5,843,717 | 6,843,158 | 80,590,782 |
| Total (sheepmeat + offal) | 339,282,680 | 435,525,199 | 513,888,354 | 383,963,313 | 376,747,823 | 352,088,791 | 280,470,955 | 213,969,453 | 220,173,683 | 312,069,559 | 323,099,301 | 423,519,666 | 4,174,798,777 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 360,180,618 | 468,210,610 | 486,381,122 | 404,017,447 | 455,866,122 | 397,496,189 | | | | | | | 2,572,152,108 |
| Edible ovine offal | 6,751,435 | 7,696,357 | 9,205,636 | 5,472,936 | 8,990,975 | 6,182,175 | | | | | | | 44,299,514 |
| Total (sheepmeat + offal) | 366,932,053 | 475,906,967 | 495,586,758 | 409,490,383 | 464,857,097 | 403,678,364 | | | | | | | 2,616,451,622 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets, by value, 2016 - 2022

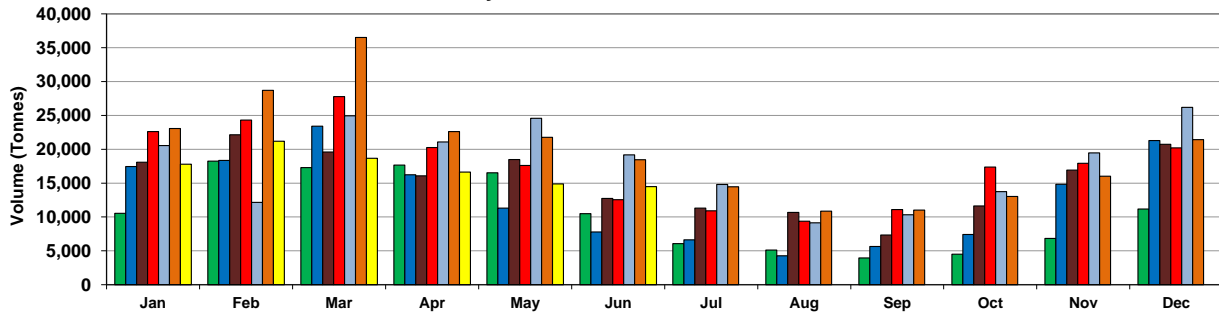


**Monthly exports of sheepmeat and edible offal to China, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 10,531 | 18,251 | 17,299 | 17,677 | 16,535 | 10,480 | 6,063 | 5,123 | 3,942 | 4,518 | 6,832 | 11,178 | 128,429 |
| Edible ovine offal | 122 | 218 | 340 | 405 | 238 | 165 | 239 | 105 | 69 | 105 | 111 | 186 | 2,303 |
| Total (sheepmeat + offal) | 10,653 | 18,469 | 17,639 | 18,082 | 16,773 | 10,645 | 6,302 | 5,228 | 4,011 | 4,623 | 6,943 | 11,364 | 130,732 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,457 | 18,346 | 23,409 | 16,235 | 11,306 | 7,793 | 6,616 | 4,279 | 5,639 | 7,422 | 14,835 | 21,293 | 154,630 |
| Edible ovine offal | 290 | 359 | 378 | 345 | 384 | 274 | 255 | 109 | 119 | 108 | 266 | 267 | 3,154 |
| Total (sheepmeat + offal) | 17,747 | 18,705 | 23,787 | 16,580 | 11,690 | 8,067 | 6,871 | 4,388 | 5,758 | 7,530 | 15,101 | 21,560 | 157,784 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 18,075 | 22,151 | 19,605 | 16,069 | 18,478 | 12,733 | 11,322 | 10,680 | 7,348 | 11,635 | 16,910 | 20,741 | 185,747 |
| Edible ovine offal | 167 | 348 | 365 | 363 | 380 | 355 | 246 | 237 | 113 | 203 | 252 | 333 | 3,362 |
| Total (sheepmeat + offal) | 18,242 | 22,499 | 19,970 | 16,432 | 18,858 | 13,088 | 11,568 | 10,917 | 7,461 | 11,838 | 17,162 | 21,074 | 170,867 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 22,615 | 24,311 | 27,790 | 20,251 | 17,621 | 12,542 | 10,924 | 9,372 | 11,096 | 17,379 | 17,940 | 20,214 | 212,055 |
| Edible ovine offal | 373 | 480 | 531 | 345 | 452 | 226 | 233 | 208 | 237 | 255 | 331 | 399 | 4,070 |
| Total (sheepmeat + offal) | 22,988 | 24,791 | 28,321 | 20,596 | 18,073 | 12,768 | 11,157 | 9,580 | 11,333 | 17,634 | 18,271 | 20,613 | 216,125 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 20,544 | 12,145 | 24,954 | 21,091 | 24,563 | 19,163 | 14,796 | 9,130 | 10,323 | 13,734 | 19,468 | 26,186 | 216,097 |
| Edible ovine offal | 456 | 352 | 537 | 450 | 383 | 357 | 208 | 504 | 183 | 201 | 217 | 242 | 4,090 |
| Total (sheepmeat + offal) | 21,000 | 12,497 | 25,491 | 21,541 | 24,946 | 19,520 | 15,004 | 9,634 | 10,506 | 13,935 | 19,685 | 26,428 | 220,187 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 23,062 | 28,700 | 36,515 | 22,614 | 21,755 | 18,448 | 14,448 | 10,862 | 11,008 | 13,023 | 16,022 | 21,429 | 237,886 |
| Edible ovine offal | 741 | 1,444 | 441 | 249 | 203 | 270 | 167 | 121 | 155 | 149 | 235 | 178 | 4,353 |
| Total (sheepmeat + offal) | 23,803 | 30,144 | 36,956 | 22,863 | 21,958 | 18,718 | 14,615 | 10,983 | 11,163 | 13,172 | 16,257 | 21,607 | 242,239 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,796 | 21,191 | 18,675 | 16,634 | 14,879 | 14,490 | | | | | | | 103,665 |
| Edible ovine offal | 135 | 212 | 195 | 166 | 160 | 238 | | | | | | | 1,106 |
| Total (sheepmeat + offal) | 17,931 | 21,403 | 18,870 | 16,800 | 15,039 | 14,728 | | | | | | | 104,771 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

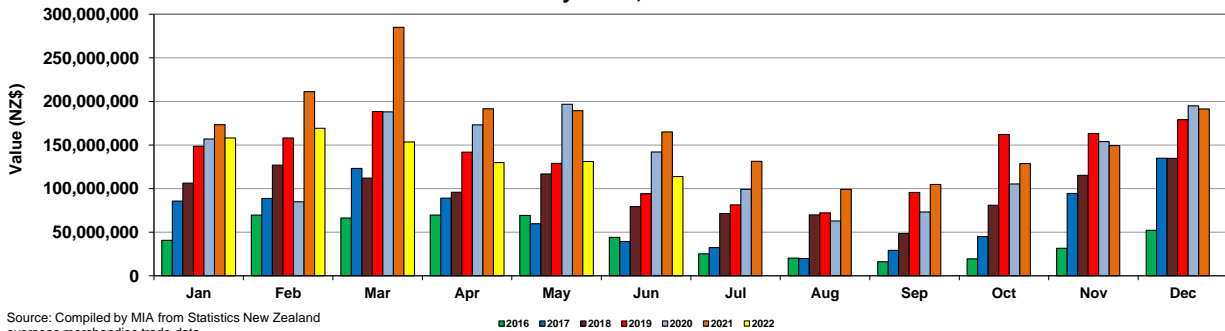
Legend: 2016 (Green), 2017 (Blue), 2018 (Red), 2019 (Orange), 2020 (Yellow), 2021 (Light Blue), 2022 (Light Green)

Monthly exports of sheepmeat and edible offal to China, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 40,574,416 | 69,590,695 | 66,263,969 | 69,579,648 | 69,198,309 | 43,943,471 | 25,124,034 | 20,167,198 | 16,162,483 | 19,514,148 | 31,471,906 | 52,259,796 | 523,850,073 |
| Edible ovine offal | 266,672 | 571,412 | 819,513 | 1,023,607 | 735,899 | 505,984 | 777,176 | 328,894 | 203,295 | 302,478 | 279,851 | 503,819 | 6,318,600 |
| Total (sheepmeat + offal) | 40,841,088 | 70,162,107 | 67,083,482 | 70,603,255 | 69,934,208 | 44,449,455 | 25,901,210 | 20,496,092 | 16,365,778 | 19,816,626 | 31,751,757 | 52,763,615 | 530,168,673 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 85,705,684 | 88,693,621 | 123,092,384 | 88,996,014 | 59,796,284 | 39,313,577 | 32,278,958 | 19,941,645 | 29,144,189 | 44,944,438 | 94,468,142 | 134,789,913 | 841,164,849 |
| Edible ovine offal | 869,019 | 1,075,500 | 1,285,046 | 1,194,955 | 1,542,762 | 956,166 | 1,026,868 | 420,205 | 485,882 | 484,907 | 1,136,591 | 1,229,986 | 11,707,887 |
| Total (sheepmeat + offal) | 86,574,703 | 89,769,121 | 124,377,430 | 90,190,969 | 61,339,046 | 40,269,743 | 33,305,826 | 20,361,850 | 29,630,071 | 45,429,345 | 95,604,733 | 136,019,899 | 852,872,736 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 106,218,477 | 126,845,603 | 112,156,078 | 95,734,172 | 116,737,324 | 79,404,186 | 71,404,856 | 69,744,003 | 48,318,086 | 80,865,635 | 115,247,392 | 134,571,047 | 1,157,246,859 |
| Edible ovine offal | 704,259 | 1,538,908 | 1,711,745 | 1,723,856 | 1,956,429 | 1,707,207 | 1,244,865 | 1,362,371 | 520,936 | 1,118,175 | 1,346,648 | 1,875,531 | 16,810,930 |
| Total (sheepmeat + offal) | 106,922,736 | 128,384,511 | 113,867,823 | 97,458,028 | 118,693,753 | 81,111,393 | 72,649,721 | 71,106,374 | 48,839,022 | 81,983,810 | 116,594,040 | 136,446,578 | 1,067,135,053 |
| | | Beef exports | | | | | | | 189,466,945 | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 148,626,043 | 158,037,093 | 188,461,942 | 141,820,803 | 128,953,292 | 94,290,809 | 81,270,201 | 72,199,631 | 95,557,870 | 161,994,013 | 163,266,001 | 179,083,142 | 1,613,560,840 |
| Edible ovine offal | 1,969,715 | 2,800,705 | 3,343,806 | 2,303,789 | 3,362,667 | 1,707,567 | 1,727,612 | 1,677,678 | 1,906,473 | 2,046,988 | 2,732,965 | 2,885,299 | 28,465,264 |
| Total (sheepmeat + offal) | 150,595,758 | 160,837,798 | 191,805,748 | 144,124,592 | 132,315,959 | 95,998,376 | 82,997,813 | 73,877,309 | 97,464,343 | 164,041,001 | 165,998,966 | 181,968,441 | 1,642,026,104 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 156,840,290 | 84,883,357 | 188,062,067 | 173,230,319 | 196,704,607 | 142,062,236 | 99,227,092 | 62,935,871 | 73,139,755 | 105,323,936 | 153,810,069 | 194,856,364 | 1,631,075,963 |
| Edible ovine offal | 3,268,281 | 2,510,748 | 4,378,835 | 3,869,877 | 3,240,451 | 2,481,945 | 1,421,532 | 3,359,096 | 1,307,824 | 1,453,819 | 1,625,128 | 1,726,421 | 30,643,957 |
| Total (sheepmeat + offal) | 160,108,571 | 87,394,105 | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967 | 74,447,579 | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 173,252,930 | 211,306,737 | 284,890,705 | 191,531,036 | 189,393,629 | 165,064,168 | 131,288,505 | 99,087,361 | 104,731,901 | 128,695,093 | 149,292,259 | 191,347,112 | 2,019,881,436 |
| Edible ovine offal | 4,211,755 | 8,235,202 | 3,375,160 | 1,984,079 | 1,751,387 | 2,359,338 | 1,480,965 | 1,066,463 | 1,321,161 | 1,280,471 | 1,964,539 | 1,506,509 | 30,537,029 |
| Total (sheepmeat + offal) | 177,464,685 | 219,541,939 | 288,265,865 | 193,515,115 | 191,145,016 | 167,423,506 | 132,769,470 | 100,153,824 | 106,053,062 | 129,975,564 | 151,256,798 | 192,853,621 | 2,050,418,465 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 158,008,971 | 169,082,376 | 153,437,274 | 129,915,409 | 131,079,312 | 113,861,145 | | | | | | | 855,384,487 |
| Edible ovine offal | 1,088,862 | 1,878,631 | 1,647,071 | 1,255,171 | 1,366,542 | 2,170,929 | | | | | | | 9,407,206 |
| Total (sheepmeat + offal) | 159,097,833 | 170,961,007 | 155,084,345 | 131,170,580 | 132,445,854 | 116,032,074 | | | | | | | 864,791,693 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by value, 2016 - 2022



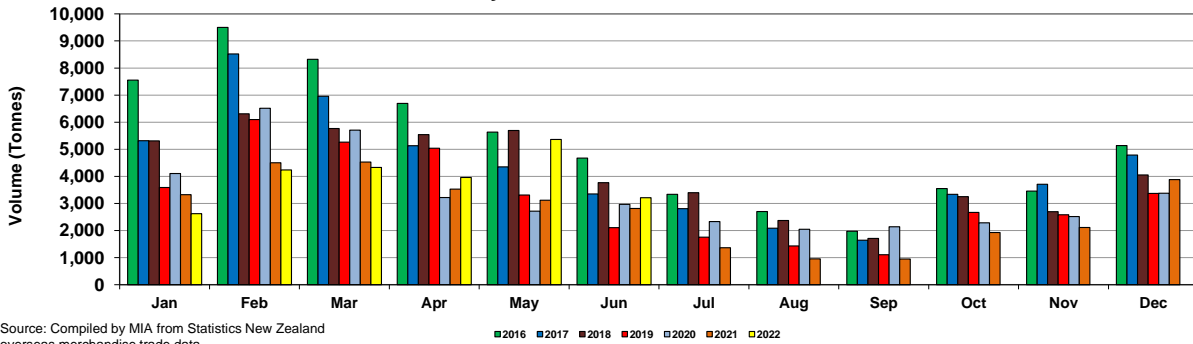
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,554 | 9,496 | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | 62,529 |
| Edible ovine offal | 785 | 1,156 | 965 | 911 | 673 | 584 | 382 | 301 | 256 | 266 | 262 | 302 | 6,843 |
| Total (sheepmeat + offal) | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | 69,372 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,315 | 8,518 | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | 3,710 | 4,785 | 51,983 |
| Edible ovine offal | 551 | 930 | 886 | 655 | 528 | 378 | 382 | 318 | 287 | 355 | 551 | 669 | 6,490 |
| Total (sheepmeat + offal) | 5,866 | 9,448 | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | 4,261 | 5,454 | 58,473 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,312 | 6,310 | 5,769 | 5,544 | 5,696 | 3,765 | 3,400 | 2,373 | 1,711 | 3,249 | 2,696 | 4,054 | 49,879 |
| Edible ovine offal | 477 | 692 | 500 | 709 | 717 | 492 | 335 | 279 | 238 | 373 | 348 | 455 | 5,615 |
| Total (sheepmeat + offal) | 5,789 | 7,002 | 6,269 | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 | 49,705 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,586 | 6,096 | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | 38,309 |
| Edible ovine offal | 936 | 797 | 712 | 566 | 425 | 378 | 341 | 321 | 242 | 289 | 327 | 442 | 5,776 |
| Total (sheepmeat + offal) | 4,522 | 6,893 | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | 44,085 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,108 | 6,513 | 5,704 | 3,219 | 2,718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | 39,922 |
| Edible ovine offal | 490 | 719 | 669 | 640 | 370 | 386 | 327 | 395 | 197 | 300 | 376 | 635 | 5,504 |
| Total (sheepmeat + offal) | 4,598 | 7,232 | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | 45,426 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,321 | 4,505 | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952 | 951 | 1,926 | 2,110 | 3,881 | 32,995 |
| Edible ovine offal | 454 | 723 | 732 | 596 | 358 | 390 | 355 | 224 | 223 | 311 | 350 | 552 | 5,268 |
| Total (sheepmeat + offal) | 3,775 | 5,228 | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | 38,263 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,621 | 4,238 | 4,328 | 3,960 | 5,360 | 3,213 | | | | | | | 23,720 |
| Edible ovine offal | 559 | 734 | 866 | 557 | 776 | 266 | | | | | | | 3,758 |
| Total (sheepmeat + offal) | 3,180 | 4,972 | 5,194 | 4,517 | 6,136 | 3,479 | | | | | | | 27,478 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

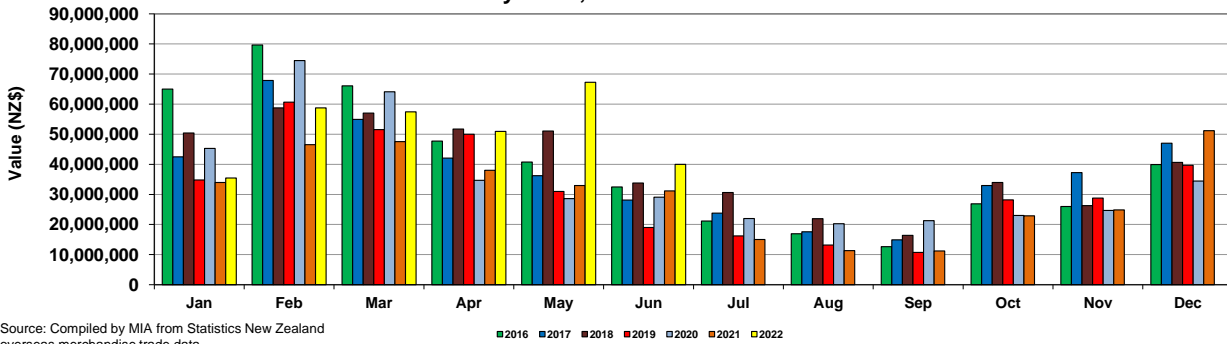
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 65,018,714 | 79,656,183 | 66,045,593 | 47,714,121 | 40,756,345 | 32,483,109 | 21,154,851 | 16,956,072 | 12,613,817 | 26,898,078 | 26,005,976 | 39,936,952 | 475,239,811 |
| Edible ovine offal | 2,061,289 | 3,893,588 | 2,385,430 | 2,692,124 | 2,202,626 | 1,614,299 | 1,002,806 | 846,177 | 658,364 | 591,435 | 734,763 | 787,650 | 19,470,551 |
| Total (sheepmeat + offal) | 67,080,003 | 83,549,771 | 68,431,023 | 50,406,245 | 42,958,971 | 34,097,408 | 22,157,657 | 17,802,249 | 13,272,181 | 27,489,513 | 26,740,739 | 40,724,602 | 494,710,362 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,463,009 | 67,877,662 | 54,909,925 | 42,087,495 | 36,210,709 | 28,128,299 | 23,809,194 | 17,584,773 | 14,879,137 | 32,941,074 | 37,217,773 | 47,018,419 | 445,127,469 |
| Edible ovine offal | 1,688,953 | 2,354,523 | 2,286,727 | 1,746,816 | 1,367,482 | 909,548 | 903,903 | 587,507 | 584,647 | 634,213 | 1,310,310 | 1,885,252 | 16,259,881 |
| Total (sheepmeat + offal) | 44,151,962 | 70,232,185 | 57,196,652 | 43,834,311 | 37,578,191 | 29,037,847 | 24,713,097 | 18,172,280 | 15,463,784 | 33,575,287 | 38,528,083 | 48,903,671 | 461,387,350 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | 30,644,872 | 21,926,236 | 16,387,545 | 33,988,830 | 26,278,002 | 40,628,302 | 472,496,264 |
| Edible ovine offal | 1,451,506 | 2,434,072 | 1,821,501 | 2,426,849 | 2,150,692 | 1,641,703 | 1,097,957 | 985,015 | 692,347 | 1,207,183 | 1,296,495 | 1,579,244 | 18,784,564 |
| Total (sheepmeat + offal) | 51,832,722 | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | 10,716,261 | 28,162,349 | 28,799,103 | 39,694,027 | 383,813,198 |
| Edible ovine offal | 3,115,290 | 3,080,866 | 3,034,731 | 2,411,953 | 1,782,885 | 1,578,724 | 1,209,723 | 1,138,044 | 1,053,199 | 987,135 | 1,347,764 | 1,766,064 | 22,506,378 |
| Total (sheepmeat + offal) | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091 | 406,319,576 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 45,282,473 | 74,445,783 | 64,116,022 | 34,677,612 | 28,582,332 | 29,102,955 | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362 | 421,876,573 |
| Edible ovine offal | 1,972,411 | 3,206,631 | 2,840,906 | 2,766,336 | 1,474,092 | 1,484,633 | 1,565,014 | 1,778,441 | 751,214 | 1,329,196 | 1,244,503 | 2,350,039 | 22,763,416 |
| Total (sheepmeat + offal) | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401 | 444,639,989 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,967,870 | 46,526,756 | 47,554,931 | 37,990,981 | 32,972,650 | 31,192,473 | 15,038,546 | 11,338,278 | 11,205,821 | 22,888,594 | 24,880,033 | 51,184,336 | 366,741,269 |
| Edible ovine offal | 2,259,585 | 2,532,530 | 2,824,786 | 2,536,709 | 1,712,003 | 2,039,044 | 1,966,964 | 767,157 | 1,136,784 | 1,693,624 | 1,640,173 | 3,112,547 | 24,221,906 |
| Total (sheepmeat + offal) | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883 | 390,963,175 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 39,953,819 | | | | | | | 309,764,778 |
| Edible ovine offal | 3,055,808 | 3,504,424 | 4,493,016 | 2,929,567 | 4,062,967 | 1,798,849 | | | | | | | 19,844,631 |
| Total (sheepmeat + offal) | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 41,752,668 | | | | | | | 329,609,409 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by value, 2016 - 2022



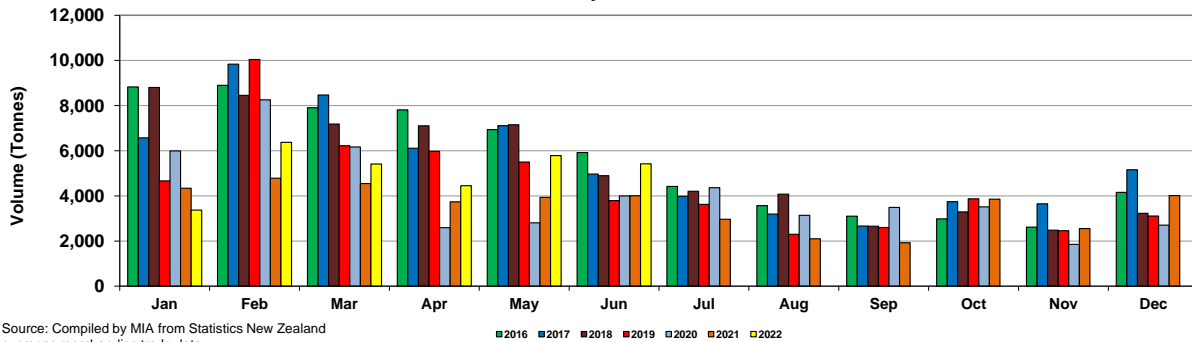
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,828 | 8,900 | 7,909 | 7,814 | 6,940 | 5,917 | 4,422 | 3,570 | 3,100 | 2,981 | 2,619 | 4,159 | 67,159 |
| Edible ovine offal | 220 | 316 | 176 | 122 | 57 | 97 | 19 | 64 | 29 | 109 | 171 | 200 | 1,580 |
| Total (sheepmeat + offal) | 9,048 | 9,216 | 8,085 | 7,936 | 6,997 | 6,014 | 4,441 | 3,634 | 3,129 | 3,090 | 2,790 | 4,359 | 68,739 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,575 | 9,832 | 8,467 | 6,114 | 7,109 | 4,966 | 3,980 | 3,196 | 2,664 | 3,740 | 3,645 | 5,159 | 65,447 |
| Edible ovine offal | 288 | 126 | 107 | 96 | 99 | 53 | 44 | 41 | 27 | 35 | 119 | 199 | 1,234 |
| Total (sheepmeat + offal) | 6,863 | 9,958 | 8,574 | 6,210 | 7,208 | 5,019 | 4,024 | 3,237 | 2,691 | 3,775 | 3,764 | 5,358 | 66,681 |
| | | | | | | | | | | | 60,288 | | |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,803 | 8,453 | 7,181 | 7,107 | 7,150 | 4,892 | 4,201 | 4,076 | 2,652 | 3,294 | 2,483 | 3,231 | 63,523 |
| Edible ovine offal | 176 | 109 | 175 | 74 | 113 | 27 | 59 | 10 | 63 | 118 | 136 | 190 | 1,250 |
| Total (sheepmeat + offal) | 8,979 | 8,562 | 7,356 | 7,181 | 7,263 | 4,919 | 4,260 | 4,086 | 2,715 | 3,412 | 2,619 | 3,421 | 55,794 |
| | | | | | | | | | | | 60,292 | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,666 | 10,038 | 6,221 | 5,977 | 5,499 | 3,794 | 3,625 | 2,296 | 2,600 | 3,873 | 2,458 | 3,107 | 54,154 |
| Edible ovine offal | 182 | 76 | 178 | 97 | 49 | 48 | 119 | 19 | 43 | 161 | 96 | 257 | 1,325 |
| Total (sheepmeat + offal) | 4,848 | 10,114 | 6,399 | 6,074 | 5,548 | 3,842 | 3,744 | 2,315 | 2,643 | 4,034 | 2,554 | 3,364 | 55,479 |
| | | | | | | | | | | | 51,047 | | |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,991 | 8,252 | 6,166 | 2,589 | 2,803 | 4,000 | 4,363 | 3,137 | 3,490 | 3,514 | 1,854 | 2,704 | 48,863 |
| Edible ovine offal | 179 | 232 | 98 | 16 | 34 | 54 | 44 | 38 | 19 | 161 | 109 | 166 | 1,150 |
| Total (sheepmeat + offal) | 6,170 | 8,484 | 6,264 | 2,605 | 2,837 | 4,054 | 4,407 | 3,175 | 3,509 | 3,675 | 1,963 | 2,870 | 50,013 |
| | | | | | | | | | | | 46,159 | | |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,337 | 4,782 | 4,543 | 3,739 | 3,932 | 4,003 | 2,962 | 2,096 | 1,924 | 3,856 | 2,549 | 4,015 | 42,738 |
| Edible ovine offal | 216 | 221 | 48 | 42 | 107 | 82 | 72 | 58 | 40 | 94 | 133 | 149 | 1,262 |
| Total (sheepmeat + offal) | 4,553 | 5,003 | 4,591 | 3,781 | 4,039 | 4,085 | 3,034 | 2,154 | 1,964 | 3,950 | 2,682 | 4,164 | 44,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,371 | 6,376 | 5,410 | 4,454 | 5,785 | 5,420 | | | | | | | 30,816 |
| Edible ovine offal | 72 | 43 | 165 | 17 | 89 | 35 | | | | | | | 421 |
| Total (sheepmeat + offal) | 3,443 | 6,419 | 5,575 | 4,471 | 5,874 | 5,455 | | | | | | | 31,237 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by volume, 2016 - 2022**



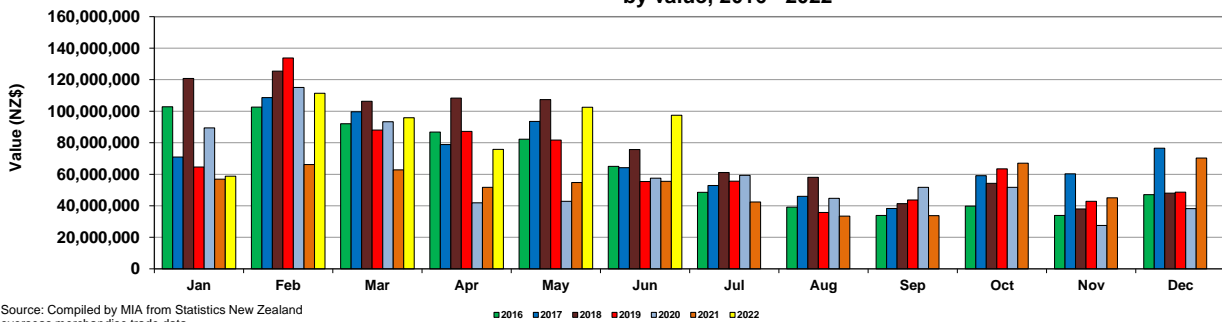
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 102,813,332 | 102,596,870 | 92,082,121 | 86,783,464 | 82,227,119 | 65,004,679 | 48,562,325 | 39,130,897 | 33,872,836 | 39,820,296 | 33,819,599 | 47,042,385 | 773,755,923 |
| Edible ovine offal | 674,944 | 1,117,557 | 802,168 | 493,445 | 283,855 | 388,537 | 110,796 | 391,553 | 191,382 | 288,174 | 344,135 | 571,279 | 5,657,825 |
| Total (sheepmeat + offal) | 103,488,276 | 103,714,427 | 92,884,289 | 87,276,909 | 82,510,974 | 65,393,216 | 48,673,121 | 39,522,450 | 34,064,218 | 40,108,470 | 34,163,734 | 47,613,664 | 779,413,748 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 70,981,450 | 108,620,589 | 99,672,480 | 78,826,460 | 93,567,961 | 64,162,877 | 52,894,644 | 46,018,818 | 38,311,760 | 59,085,384 | 60,234,773 | 76,556,690 | 848,933,886 |
| Edible ovine offal | 862,954 | 657,688 | 734,090 | 514,383 | 604,387 | 287,194 | 238,928 | 210,672 | 203,193 | 123,009 | 324,345 | 722,254 | 5,483,097 |
| Total (sheepmeat + offal) | 71,844,404 | 109,278,277 | 100,406,570 | 79,340,843 | 94,172,348 | 64,450,071 | 53,133,572 | 46,229,490 | 38,514,953 | 59,208,393 | 60,559,118 | 77,278,944 | 854,416,983 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 120,804,327 | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal | 439,381 | 439,748 | 607,705 | 221,892 | 738,213 | 88,769 | 430,359 | 71,462 | 297,895 | 296,108 | 285,470 | 556,628 | 4,473,630 |
| Beef exports t | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 | |
| Total (sheepmeat + offal) | 120,804,327 | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 64,627,615 | 133,782,052 | 88,078,908 | 87,148,272 | 81,758,943 | 55,407,764 | 55,654,803 | 35,806,181 | 43,656,634 | 63,386,870 | 42,824,017 | 48,649,463 | 800,781,522 |
| Edible ovine offal | 566,490 | 304,911 | 540,663 | 397,317 | 202,731 | 233,668 | 303,631 | 142,674 | 219,491 | 402,242 | 330,132 | 775,039 | 4,418,989 |
| Total (sheepmeat + offal) | 65,194,105 | 134,086,963 | 88,619,571 | 87,545,589 | 81,961,674 | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 89,382,122 | 115,131,060 | 93,358,902 | 41,901,582 | 42,836,028 | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal | 453,127 | 876,908 | 350,712 | 131,004 | 105,328 | 139,319 | 208,464 | 134,405 | 123,879 | 632,464 | 291,062 | 446,548 | 3,893,220 |
| Total (sheepmeat + offal) | 89,835,249 | 116,007,968 | 93,709,614 | 42,032,586 | 42,941,356 | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 56,933,432 | 66,170,330 | 62,804,042 | 51,685,872 | 54,746,862 | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal | 684,580 | 578,540 | 180,856 | 153,724 | 523,936 | 182,581 | 276,856 | 174,664 | 173,645 | 281,472 | 349,831 | 399,706 | 3,960,391 |
| Total (sheepmeat + offal) | 57,618,012 | 66,748,870 | 62,984,898 | 51,839,596 | 55,270,798 | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 58,826,029 | 111,372,754 | 95,900,265 | 75,771,166 | 102,530,492 | 97,394,975 | | | | | | | 541,795,681 |
| Edible ovine offal | 198,696 | 214,313 | 530,371 | 96,057 | 415,896 | 173,311 | | | | | | | 1,628,644 |
| Total (sheepmeat + offal) | 59,024,725 | 111,587,067 | 96,430,636 | 75,867,223 | 102,946,388 | 97,568,286 | | | | | | | 543,424,325 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2016 - 2022



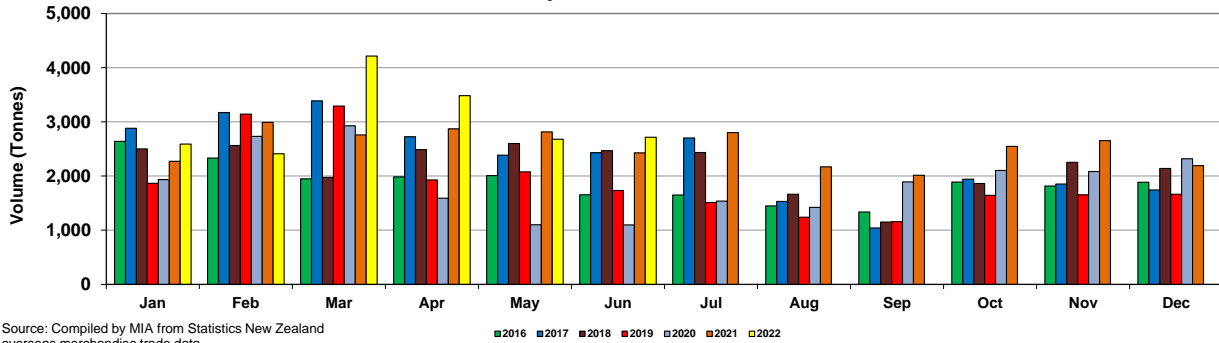
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,639 | 2,333 | 1,949 | 1,986 | 2,008 | 1,653 | 1,650 | 1,447 | 1,335 | 1,889 | 1,814 | 1,886 | 22,589 |
| Edible ovine offal | 210 | 298 | 336 | 315 | 586 | 362 | 179 | 95 | 76 | 89 | 47 | 89 | 2,682 |
| Total (sheepmeat + offal) | 2,849 | 2,631 | 2,285 | 2,301 | 2,594 | 2,015 | 1,829 | 1,542 | 1,411 | 1,978 | 1,861 | 1,975 | 25,271 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742 | 27,790 |
| Edible ovine offal | 310 | 327 | 825 | 584 | 459 | 205 | 168 | 101 | 70 | 127 | 238 | 236 | 3,650 |
| Total (sheepmeat + offal) | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978 | 31,440 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141 | 26,100 |
| Edible ovine offal | 424 | 830 | 451 | 502 | 271 | 230 | 145 | 79 | 41 | 22 | 132 | 137 | 3,264 |
| Total (sheepmeat + offal) | 2,924 | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 | 26,440 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663 | 22,904 |
| Edible ovine offal | 214 | 527 | 717 | 597 | 690 | 414 | 267 | 149 | 123 | 205 | 97 | 83 | 4,083 |
| Total (sheepmeat + offal) | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| Edible ovine offal | 118 | 406 | 451 | 373 | 219 | 223 | 308 | 340 | 391 | 199 | 116 | 240 | 3,384 |
| Total (sheepmeat + offal) | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194 | 30,518 |
| Edible ovine offal | 184 | 312 | 406 | 351 | 143 | 329 | 409 | 151 | 196 | 203 | 317 | 110 | 3,111 |
| Total (sheepmeat + offal) | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304 | 33,629 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,717 | | | | | | | 18,096 |
| Edible ovine offal | 316 | 91 | 487 | 164 | 442 | 282 | | | | | | | 1,782 |
| Total (sheepmeat + offal) | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,999 | | | | | | | 19,878 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

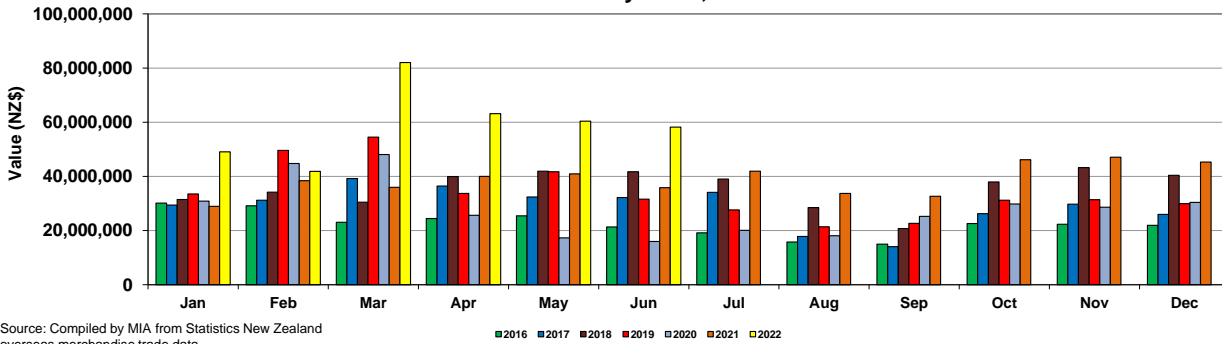
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of sheepmeat and edible offal to the United States, 2016-2022, by value
(NZ\$)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,139,910 | 29,132,004 | 23,049,612 | 24,465,575 | 25,432,220 | 21,349,974 | 19,141,985 | 15,740,771 | 14,978,985 | 22,573,914 | 22,310,640 | 21,949,975 | 270,265,565 |
| Edible ovine offal | 498,637 | 471,249 | 660,400 | 440,797 | 840,236 | 669,745 | 360,602 | 200,952 | 97,476 | 127,428 | 132,283 | 110,220 | 4,610,025 |
| Total (sheepmeat + offal) | 30,638,547 | 29,603,253 | 23,710,012 | 24,906,372 | 26,272,456 | 22,019,719 | 19,502,587 | 15,941,723 | 15,076,461 | 22,701,342 | 22,442,923 | 22,060,195 | 274,875,590 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 29,416,181 | 31,218,025 | 39,203,053 | 36,421,786 | 32,371,270 | 32,207,557 | 34,072,643 | 17,849,399 | 14,071,085 | 26,230,095 | 29,747,080 | 25,937,979 | 348,746,153 |
| Edible ovine offal | 580,296 | 489,125 | 1,499,063 | 1,021,481 | 804,435 | 400,990 | 387,314 | 319,121 | 193,496 | 211,898 | 475,478 | 472,421 | 6,855,118 |
| Total (sheepmeat + offal) | 29,996,477 | 31,707,150 | 40,702,116 | 37,443,267 | 33,175,705 | 32,608,547 | 34,459,957 | 18,168,520 | 14,264,581 | 26,441,993 | 30,222,558 | 26,410,400 | 355,601,271 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 31,480,087 | 34,162,857 | 30,436,272 | 39,901,161 | 41,934,730 | 41,696,983 | 39,016,460 | 28,488,135 | 20,733,587 | 37,917,762 | 43,227,422 | 40,367,591 | 429,363,047 |
| Edible ovine offal | 917,604 | 1,406,740 | 753,822 | 987,939 | 627,424 | 621,848 | 282,800 | 211,311 | 188,300 | 85,028 | 375,494 | 288,457 | 6,746,767 |
| Total (sheepmeat + offal) | 32,397,691 | 35,569,597 | 31,190,094 | 40,889,100 | 42,562,154 | 42,318,831 | 39,299,260 | 28,699,446 | 20,921,887 | 38,002,790 | 43,602,916 | 40,656,048 | 403,712,123 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,524,677 | 49,563,613 | 54,509,918 | 33,700,315 | 41,728,686 | 31,606,071 | 27,581,438 | 21,395,409 | 22,634,173 | 31,220,319 | 31,362,160 | 29,906,558 | 408,733,337 |
| Edible ovine offal | 434,679 | 1,093,941 | 1,418,833 | 1,140,987 | 1,357,608 | 802,365 | 598,125 | 415,046 | 401,907 | 570,290 | 314,161 | 252,931 | 8,800,873 |
| Total (sheepmeat + offal) | 33,959,356 | 50,657,554 | 55,928,751 | 34,841,302 | 43,086,294 | 32,408,436 | 28,179,563 | 21,810,455 | 23,036,080 | 31,790,609 | 31,676,321 | 30,159,489 | 417,534,210 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,830,470 | 44,760,001 | 48,091,733 | 25,635,763 | 17,270,297 | 15,990,021 | 20,065,622 | 18,093,002 | 25,201,138 | 29,820,309 | 28,600,418 | 30,406,274 | 334,765,048 |
| Edible ovine offal | 288,561 | 1,097,694 | 1,245,389 | 778,234 | 495,010 | 407,269 | 636,331 | 754,538 | 741,368 | 409,921 | 392,711 | 744,563 | 7,991,589 |
| Total (sheepmeat + offal) | 31,119,031 | 45,857,695 | 49,337,122 | 26,413,997 | 17,765,307 | 16,397,290 | 20,701,953 | 18,847,540 | 25,942,506 | 30,230,230 | 28,993,129 | 31,150,837 | 342,756,637 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 28,948,986 | 38,371,882 | 35,964,056 | 39,988,035 | 40,909,573 | 35,801,718 | 41,894,023 | 33,720,858 | 32,616,064 | 46,166,856 | 47,077,882 | 45,307,607 | 466,767,540 |
| Edible ovine offal | 520,614 | 941,687 | 1,056,469 | 1,103,886 | 483,852 | 825,847 | 994,443 | 480,696 | 451,859 | 517,893 | 801,468 | 363,885 | 8,542,599 |
| Total (sheepmeat + offal) | 29,469,600 | 39,313,569 | 37,020,525 | 41,091,921 | 41,393,425 | 36,627,565 | 42,888,466 | 34,201,554 | 33,067,923 | 46,684,749 | 47,879,350 | 45,671,492 | 475,310,139 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 49,035,958 | 41,815,384 | 82,010,912 | 63,187,098 | 60,396,372 | 58,203,336 | | | | | | | 354,649,060 |
| Edible ovine offal | 843,175 | 273,812 | 1,451,871 | 424,438 | 1,351,983 | 1,086,181 | | | | | | | 5,431,460 |
| Total (sheepmeat + offal) | 49,879,133 | 42,089,196 | 83,462,783 | 63,611,536 | 61,748,355 | 59,289,517 | | | | | | | 360,080,520 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by value, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

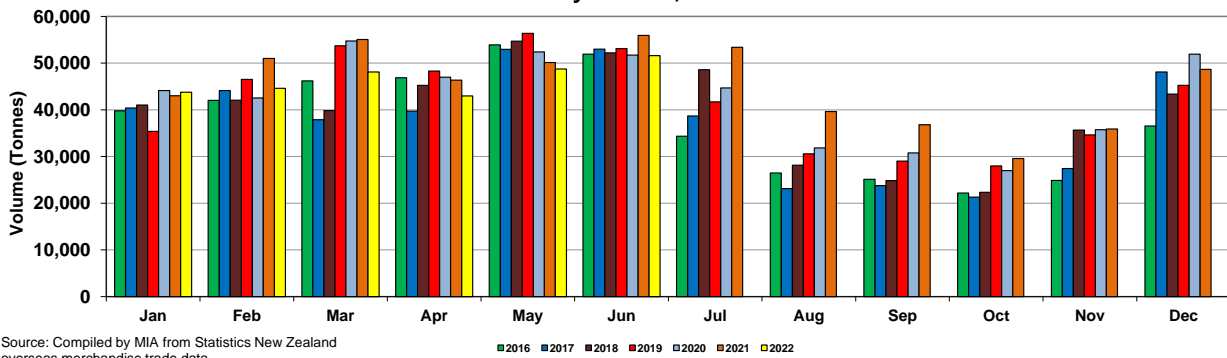
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of beef and edible offal to all market, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 36,309 | 38,176 | 41,916 | 42,178 | 48,793 | 47,013 | 30,587 | 24,285 | 22,361 | 19,745 | 22,328 | 32,721 | 406,412 |
| Edible beef offal | 3,477 | 3,862 | 4,276 | 4,717 | 5,103 | 4,893 | 3,747 | 2,197 | 2,750 | 2,443 | 2,575 | 3,819 | 43,858 |
| Total (beef + offal) | 39,786 | 42,038 | 46,192 | 46,894 | 53,897 | 51,906 | 34,334 | 26,482 | 25,111 | 22,188 | 24,903 | 36,540 | 450,270 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,098 | 40,779 | 33,995 | 35,609 | 48,199 | 47,529 | 35,149 | 20,883 | 21,571 | 19,443 | 25,044 | 43,923 | 409,222 |
| Edible beef offal | 3,296 | 3,337 | 3,894 | 4,093 | 4,774 | 5,483 | 3,546 | 2,240 | 2,193 | 1,850 | 2,404 | 4,191 | 41,301 |
| Total (beef + offal) | 40,394 | 44,116 | 37,888 | 39,703 | 52,973 | 53,012 | 38,695 | 23,122 | 23,764 | 21,293 | 27,448 | 48,115 | 450,524 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,689 | 38,451 | 36,195 | 41,278 | 50,034 | 46,983 | 44,375 | 25,426 | 22,518 | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal | 3,336 | 3,632 | 3,650 | 3,983 | 4,666 | 5,233 | 4,205 | 2,734 | 2,317 | 2,175 | 3,232 | 3,724 | 42,885 |
| Total (beef + offal) | 41,025 | 42,082 | 39,845 | 45,261 | 54,700 | 52,217 | 48,580 | 28,160 | 24,834 | 22,346 | 35,680 | 43,379 | 478,109 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 32,596 | 42,368 | 48,874 | 44,103 | 51,713 | 48,674 | 38,094 | 28,119 | 26,378 | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal | 2,803 | 4,148 | 4,836 | 4,208 | 4,670 | 4,452 | 3,616 | 2,438 | 2,629 | 2,358 | 2,965 | 3,768 | 42,892 |
| Total (beef + offal) | 35,398 | 46,516 | 53,710 | 48,311 | 56,383 | 53,125 | 41,710 | 30,557 | 29,007 | 28,007 | 34,620 | 45,239 | 502,585 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,354 | 38,611 | 50,284 | 43,496 | 48,701 | 47,394 | 40,574 | 29,126 | 28,099 | 24,551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal | 3,781 | 3,950 | 4,449 | 3,487 | 3,686 | 4,343 | 4,109 | 2,704 | 2,663 | 2,459 | 2,751 | 4,332 | 42,714 |
| Total (beef + offal) | 44,135 | 42,561 | 54,733 | 46,983 | 52,387 | 51,737 | 44,683 | 31,829 | 30,762 | 27,011 | 35,728 | 51,926 | 514,475 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 39,446 | 47,532 | 50,198 | 42,959 | 46,162 | 51,455 | 49,370 | 36,153 | 33,763 | 27,322 | 33,278 | 44,900 | 502,538 |
| Edible beef offal | 3,578 | 3,497 | 4,861 | 3,387 | 3,966 | 4,475 | 4,034 | 3,481 | 3,051 | 2,250 | 2,626 | 3,746 | 42,952 |
| Total (beef + offal) | 43,024 | 51,029 | 55,059 | 46,346 | 50,128 | 55,930 | 53,404 | 39,634 | 36,815 | 29,571 | 35,904 | 48,646 | 545,491 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,716 | 41,690 | 44,448 | 39,861 | 45,197 | 48,071 | | | | | | | 259,983 |
| Edible beef offal | 3,072 | 2,932 | 3,659 | 3,129 | 3,565 | 3,518 | | | | | | | 19,875 |
| Total (beef + offal) | 43,787 | 44,622 | 48,107 | 42,990 | 48,762 | 51,589 | | | | | | | 279,858 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,
by volume, 2016 - 2022**



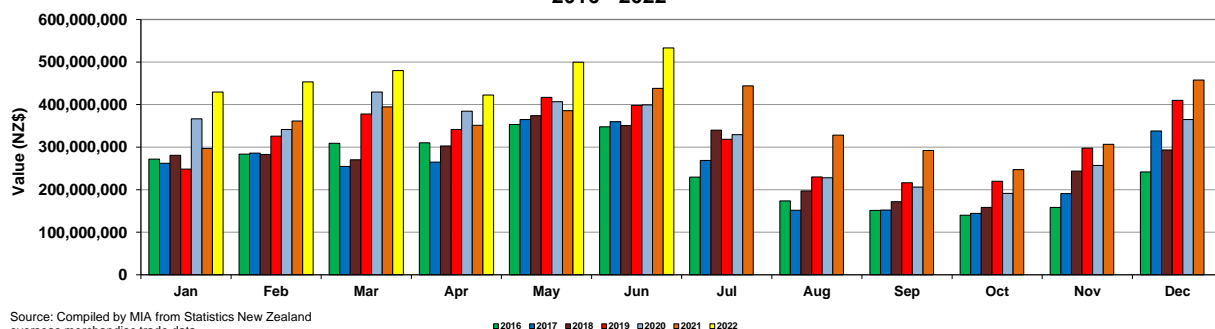
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets, 2016-2022, by value
(NZ\$)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 257,190,883 | 268,556,621 | 291,311,344 | 291,480,087 | 332,262,625 | 324,998,759 | 212,745,609 | 164,922,206 | 139,810,388 | 130,472,507 | 148,007,161 | 224,459,931 | 2,786,218,121 |
| Edible beef offal | 14,817,459 | 15,179,063 | 17,795,355 | 18,646,021 | 20,878,241 | 22,639,207 | 16,805,290 | 8,779,970 | 11,446,311 | 9,523,766 | 10,557,047 | 17,408,383 | 184,476,113 |
| Total (beef + offal) | 272,008,342 | 283,735,684 | 309,106,699 | 310,126,108 | 353,140,866 | 347,637,966 | 229,550,899 | 173,702,176 | 151,256,699 | 139,996,273 | 158,564,208 | 241,868,314 | 2,970,694,234 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 247,966,378 | 270,774,540 | 236,922,518 | 249,289,701 | 343,829,268 | 336,391,437 | 254,163,803 | 143,179,542 | 143,575,577 | 137,396,674 | 180,967,984 | 321,403,300 | 2,865,860,722 |
| Edible beef offal | 14,156,415 | 15,055,572 | 17,571,366 | 15,422,688 | 21,201,183 | 23,398,487 | 14,701,888 | 8,492,028 | 8,642,287 | 6,704,295 | 9,882,328 | 16,507,985 | 171,736,522 |
| Total (beef + offal) | 262,122,793 | 285,830,112 | 254,493,884 | 264,712,389 | 365,030,451 | 359,789,924 | 268,865,691 | 151,671,570 | 152,217,864 | 144,100,969 | 190,850,312 | 337,911,285 | 3,037,597,244 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 267,322,660 | 268,222,478 | 256,618,700 | 286,651,648 | 354,498,574 | 329,389,742 | 321,901,011 | 186,250,449 | 161,966,946 | 149,981,708 | 230,726,630 | 277,899,515 | 3,091,430,425 |
| Edible beef offal | 13,654,526 | 14,436,421 | 13,686,151 | 16,260,946 | 19,262,660 | 21,286,804 | 18,137,564 | 10,686,006 | 9,652,923 | 8,541,825 | 12,887,317 | 15,313,758 | 173,806,901 |
| Total (beef + offal) | 280,977,186 | 282,659,267 | 270,304,851 | 302,912,594 | 373,761,230 | 350,676,546 | 340,038,575 | 196,936,455 | 171,619,869 | 158,523,533 | 243,613,947 | 293,213,273 | 3,265,237,326 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 236,471,903 | 309,349,292 | 357,158,824 | 322,467,778 | 394,146,119 | 375,779,958 | 300,448,755 | 218,279,066 | 204,210,023 | 209,054,663 | 282,411,128 | 390,175,898 | 3,599,953,407 |
| Edible beef offal | 11,820,051 | 16,409,493 | 20,753,683 | 18,828,036 | 22,760,385 | 22,320,612 | 18,117,246 | 11,739,363 | 12,151,756 | 10,649,496 | 15,295,435 | 19,865,879 | 200,711,435 |
| Total (beef + offal) | 248,291,954 | 325,758,785 | 377,912,507 | 341,295,814 | 416,906,504 | 398,100,570 | 318,566,001 | 230,018,429 | 216,361,779 | 219,704,159 | 297,706,563 | 410,041,777 | 3,800,664,842 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 348,639,777 | 322,462,478 | 405,384,765 | 364,063,579 | 386,313,674 | 379,403,918 | 310,441,506 | 215,683,414 | 195,980,215 | 179,827,550 | 244,167,266 | 344,164,129 | 3,696,532,271 |
| Edible beef offal | 17,999,598 | 19,098,898 | 24,271,546 | 20,307,181 | 20,590,167 | 20,111,250 | 19,060,673 | 12,230,113 | 10,259,446 | 11,234,548 | 12,848,080 | 20,862,703 | 208,874,203 |
| Total (beef + offal) | 366,639,375 | 341,561,376 | 429,656,311 | 384,370,760 | 406,903,841 | 399,515,168 | 329,502,179 | 227,913,527 | 206,239,661 | 191,062,098 | 257,015,346 | 365,026,832 | 3,905,406,474 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 280,071,248 | 343,005,861 | 368,776,335 | 331,837,913 | 361,489,214 | 411,064,039 | 414,119,684 | 305,064,553 | 270,059,858 | 230,251,902 | 288,457,258 | 427,623,777 | 4,031,821,642 |
| Edible beef offal | 16,991,941 | 18,380,055 | 25,760,490 | 19,461,351 | 24,255,869 | 27,153,113 | 29,756,056 | 23,119,299 | 22,033,581 | 17,086,845 | 18,153,031 | 30,139,486 | 272,291,117 |
| Total (beef + offal) | 297,063,189 | 361,385,916 | 394,536,825 | 351,299,264 | 385,745,083 | 438,217,152 | 443,875,740 | 328,183,852 | 292,093,439 | 247,338,747 | 306,610,289 | 457,763,263 | 4,304,112,759 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 404,357,551 | 433,183,069 | 451,569,597 | 398,452,801 | 472,957,279 | 504,312,111 | | | | | | | 2,664,832,408 |
| Edible beef offal | 25,225,486 | 20,211,519 | 28,266,523 | 24,184,167 | 26,408,105 | 28,944,614 | | | | | | | 153,240,414 |
| Total (beef + offal) | 429,583,037 | 453,394,588 | 479,836,120 | 422,636,968 | 499,365,384 | 533,256,725 | | | | | | | 2,818,072,822 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Exports of beef and edible offal to all markets,
2016 - 2022**



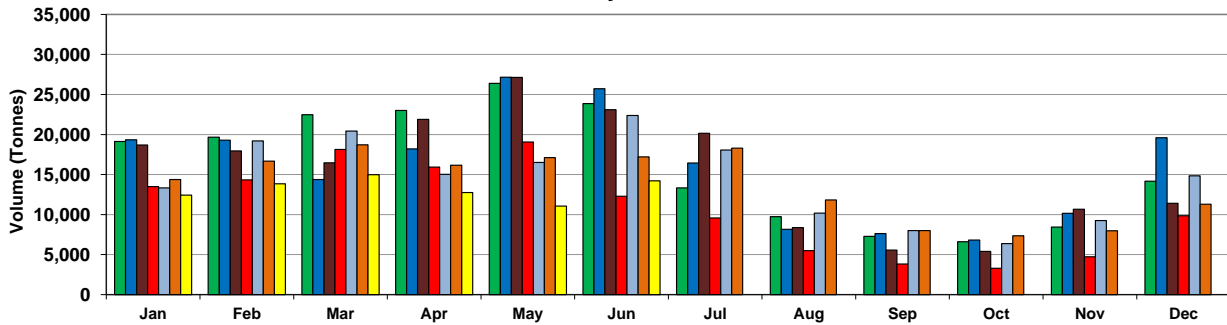
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,997 | 19,641 | 22,421 | 22,933 | 26,266 | 23,737 | 13,168 | 9,688 | 7,248 | 6,602 | 8,409 | 14,081 | 193,191 |
| Edible beef offal | 125 | 31 | 62 | 79 | 124 | 122 | 158 | 54 | 36 | 8 | 28 | 78 | 905 |
| Total (beef + offal) | 19,122 | 19,672 | 22,483 | 23,012 | 26,390 | 23,859 | 13,326 | 9,742 | 7,284 | 6,610 | 8,437 | 14,159 | 194,096 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077 | 7,541 | 6,702 | 10,054 | 19,372 | 191,093 |
| Edible beef offal | 114 | 111 | 226 | 80 | 260 | 217 | 193 | 83 | 86 | 118 | 93 | 225 | 1,806 |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160 | 7,627 | 6,820 | 10,147 | 19,597 | 192,899 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307 | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal | 165 | 170 | 141 | 90 | 195 | 156 | 221 | 54 | 146 | 66 | 262 | 245 | 1,911 |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361 | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376 | 5,369 | 3,690 | 3,242 | 4,533 | 9,496 | 127,408 |
| Edible beef offal | 205 | 242 | 326 | 254 | 299 | 230 | 205 | 133 | 142 | 61 | 196 | 357 | 2,650 |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581 | 5,502 | 3,832 | 3,303 | 4,729 | 9,853 | 130,058 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940 | 7,894 | 6,181 | 9,096 | 14,402 | 170,723 |
| Edible beef offal | 284 | 233 | 247 | 139 | 260 | 255 | 309 | 245 | 110 | 199 | 153 | 434 | 2,868 |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249 | 14,836 | 173,591 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795 | 11,012 | 161,647 |
| Edible beef offal | 254 | 329 | 358 | 210 | 344 | 350 | 365 | 297 | 215 | 166 | 183 | 282 | 3,353 |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978 | 11,294 | 165,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,971 | | | | | | | 78,007 |
| Edible beef offal | 236 | 208 | 298 | 138 | 152 | 235 | | | | | | | 1,267 |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 14,206 | | | | | | | 79,274 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

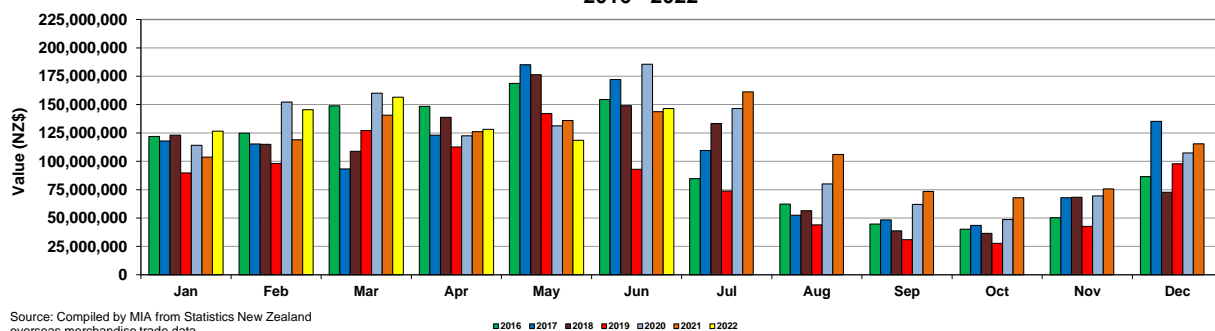
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of beef and edible offal to the United States, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,014,751 | 124,686,988 | 148,563,087 | 148,064,272 | 167,989,289 | 153,438,121 | 83,651,030 | 61,808,371 | 44,495,109 | 40,106,832 | 49,996,595 | 85,923,801 | 1,229,738,246 |
| Edible beef offal | 886,038 | 132,494 | 347,141 | 365,521 | 682,879 | 975,076 | 1,051,560 | 455,346 | 273,281 | 86,185 | 304,927 | 596,024 | 6,156,472 |
| Total (beef + offal) | 121,900,789 | 124,819,482 | 148,910,228 | 148,429,793 | 168,672,168 | 154,413,197 | 84,702,590 | 62,263,717 | 44,768,390 | 40,193,017 | 50,301,522 | 86,519,825 | 1,235,894,718 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 117,090,604 | 114,648,075 | 91,645,264 | 122,499,386 | 183,124,115 | 170,647,396 | 108,272,827 | 51,853,239 | 47,615,980 | 42,841,971 | 67,097,580 | 133,380,731 | 1,250,717,168 |
| Edible beef offal | 876,400 | 630,362 | 1,688,729 | 626,529 | 1,940,568 | 1,431,534 | 1,349,281 | 632,496 | 828,316 | 720,262 | 870,903 | 1,903,461 | 13,498,841 |
| Total (beef + offal) | 117,967,004 | 115,278,437 | 93,333,993 | 123,125,915 | 185,064,683 | 172,078,930 | 109,622,108 | 52,485,735 | 48,444,296 | 43,562,233 | 67,968,483 | 135,284,192 | 1,264,216,009 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,737,698 | 113,430,953 | 107,699,139 | 137,893,978 | 175,178,273 | 147,648,625 | 131,286,228 | 55,996,771 | 37,404,094 | 35,872,799 | 66,288,777 | 70,473,261 | 1,200,910,596 |
| Edible beef offal | 1,334,483 | 1,636,946 | 1,153,152 | 823,111 | 1,140,644 | 1,455,283 | 2,113,605 | 519,944 | 1,238,766 | 675,154 | 2,108,165 | 2,319,062 | 16,518,315 |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291 | 138,717,089 | 176,318,917 | 149,103,908 | 133,399,833 | 56,516,715 | 38,642,860 | 36,547,953 | 68,396,942 | 72,792,323 | 1,217,428,911 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 87,762,755 | 95,765,717 | 124,028,614 | 110,304,637 | 139,462,357 | 91,082,052 | 72,203,966 | 42,891,007 | 29,734,456 | 27,153,216 | 40,971,607 | 93,975,216 | 955,335,600 |
| Edible beef offal | 2,005,336 | 2,417,955 | 3,152,754 | 2,348,475 | 2,624,962 | 1,925,295 | 1,571,128 | 1,048,631 | 1,201,435 | 593,566 | 1,680,837 | 3,819,939 | 24,390,313 |
| Total (beef + offal) | 89,768,091 | 98,183,672 | 127,181,368 | 112,653,112 | 142,087,319 | 93,007,347 | 73,775,094 | 43,939,638 | 30,935,891 | 27,746,782 | 42,652,444 | 97,795,155 | 979,725,913 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 111,677,091 | 150,205,152 | 157,657,008 | 121,273,777 | 129,170,273 | 183,494,978 | 144,249,012 | 77,882,891 | 60,950,594 | 47,026,918 | 67,809,100 | 103,167,068 | 1,354,563,815 |
| Edible beef offal | 2,442,346 | 2,094,102 | 2,346,588 | 1,192,562 | 2,076,104 | 2,004,001 | 2,287,079 | 2,140,106 | 1,010,803 | 1,715,698 | 1,739,097 | 4,189,107 | 25,237,593 |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596 | 122,466,339 | 131,246,377 | 185,498,979 | 146,536,091 | 80,022,997 | 61,961,397 | 48,742,616 | 69,548,197 | 107,356,175 | 1,379,801,408 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 101,547,961 | 115,470,226 | 136,724,273 | 123,672,811 | 132,106,819 | 139,848,891 | 156,665,660 | 102,293,157 | 70,134,346 | 65,396,695 | 73,055,958 | 110,265,957 | 1,327,182,754 |
| Edible beef offal | 2,175,615 | 3,418,878 | 3,887,172 | 2,529,319 | 3,872,777 | 3,861,733 | 4,536,838 | 3,724,920 | 3,379,441 | 2,478,091 | 2,666,752 | 5,116,754 | 41,648,290 |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445 | 126,202,130 | 135,979,596 | 143,710,624 | 161,202,498 | 106,018,077 | 73,513,787 | 67,874,786 | 75,722,710 | 115,382,711 | 1,368,831,044 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 122,995,693 | 142,571,152 | 152,822,670 | 126,466,620 | 116,852,820 | 144,201,227 | | | | | | | 805,910,182 |
| Edible beef offal | 3,551,463 | 2,995,200 | 3,628,366 | 1,683,631 | 1,715,047 | 2,307,504 | | | | | | | 15,881,211 |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036 | 128,150,251 | 118,567,867 | 146,508,731 | | | | | | | 821,791,393 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Exports of beef and edible offal to the United States, 2016 - 2022

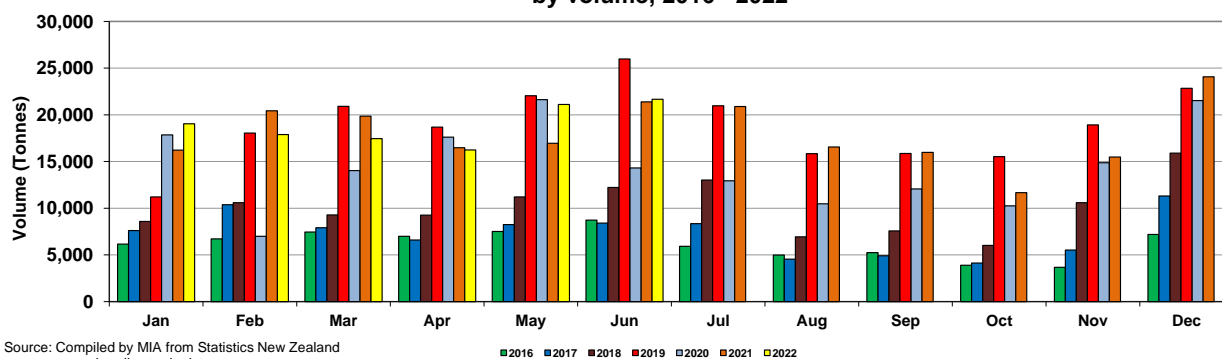


Monthly, exports of beef and edible offal to China, 2016-2022, by volume
(Tonnes)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 5,881 | 6,456 | 7,110 | 6,637 | 7,188 | 8,314 | 5,538 | 4,861 | 5,051 | 3,730 | 3,499 | 6,925 | 71,190 |
| Edible beef offal | 274 | 264 | 344 | 362 | 327 | 412 | 387 | 133 | 199 | 166 | 181 | 266 | 3,315 |
| Total (beef + offal) | 6,155 | 6,720 | 7,454 | 6,999 | 7,515 | 8,726 | 5,925 | 4,994 | 5,250 | 3,896 | 3,680 | 7,191 | 74,505 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 7,272 | 9,999 | 7,626 | 6,288 | 7,884 | 8,073 | 7,911 | 4,373 | 4,810 | 3,970 | 5,346 | 10,861 | 84,413 |
| Edible beef offal | 350 | 377 | 277 | 310 | 375 | 333 | 428 | 177 | 108 | 160 | 178 | 446 | 3,519 |
| Total (beef + offal) | 7,622 | 10,376 | 7,903 | 6,598 | 8,259 | 8,406 | 8,339 | 4,550 | 4,918 | 4,130 | 5,524 | 11,307 | 87,932 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,278 | 10,028 | 8,865 | 8,827 | 10,772 | 11,569 | 12,408 | 6,707 | 7,379 | 5,675 | 10,157 | 15,387 | 116,052 |
| Edible beef offal | 305 | 567 | 417 | 439 | 441 | 657 | 613 | 223 | 198 | 338 | 433 | 521 | 5,152 |
| Total (beef + offal) | 8,583 | 10,595 | 9,282 | 9,266 | 11,213 | 12,226 | 13,021 | 6,930 | 7,577 | 6,013 | 10,590 | 15,908 | 121,204 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal | 338 | 530 | 604 | 571 | 792 | 701 | 661 | 396 | 577 | 407 | 587 | 643 | 6,807 |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,374 | 6,746 | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10,079 | 11,669 | 9,925 | 14,506 | 20,877 | 168,461 |
| Edible beef offal | 482 | 246 | 631 | 633 | 723 | 666 | 608 | 403 | 388 | 336 | 359 | 643 | 6,118 |
| Total (beef + offal) | 17,856 | 6,992 | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal | 442 | 494 | 689 | 436 | 538 | 715 | 620 | 720 | 580 | 547 | 500 | 728 | 7,009 |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,385 | 17,328 | 16,910 | 15,652 | 20,513 | 21,027 | | | | | | | 109,815 |
| Edible beef offal | 653 | 556 | 544 | 595 | 599 | 651 | | | | | | | 3,598 |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 16,247 | 21,112 | 21,678 | | | | | | | 113,413 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,
by volume, 2016 - 2022



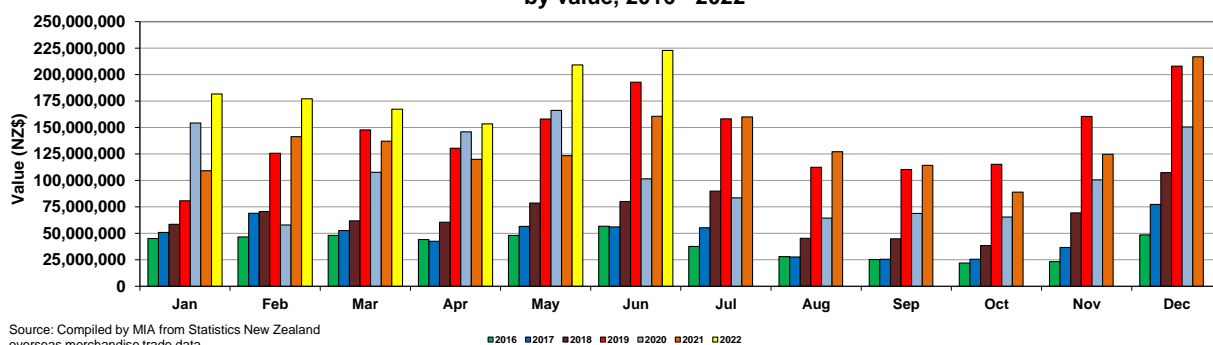
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China, 2016-2022, by value
(NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 43,933,482 | 45,286,763 | 46,606,000 | 42,508,925 | 46,477,293 | 54,655,288 | 35,702,397 | 27,414,192 | 24,214,010 | 21,164,568 | 22,469,646 | 47,332,894 | 457,765,458 |
| Edible beef offal | 1,191,925 | 1,311,312 | 1,514,837 | 1,739,594 | 1,620,092 | 2,122,253 | 1,922,475 | 633,048 | 969,804 | 743,788 | 796,666 | 1,227,256 | 15,793,050 |
| Total (beef + offal) | 45,125,407 | 46,598,075 | 48,120,837 | 44,248,519 | 48,097,385 | 56,777,541 | 37,624,872 | 28,047,240 | 25,183,814 | 21,908,356 | 23,266,312 | 48,560,150 | 473,558,508 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 49,162,014 | 67,230,677 | 51,247,233 | 41,183,013 | 54,789,001 | 54,344,668 | 53,513,720 | 26,859,888 | 25,131,615 | 24,852,341 | 35,834,274 | 75,434,766 | 559,583,210 |
| Edible beef offal | 1,641,363 | 1,802,822 | 1,394,634 | 1,399,469 | 1,797,173 | 1,723,960 | 1,846,266 | 811,018 | 488,255 | 715,549 | 780,472 | 1,930,407 | 16,331,388 |
| Total (beef + offal) | 50,803,377 | 69,033,499 | 52,641,867 | 42,582,482 | 56,586,174 | 56,068,628 | 55,359,986 | 27,670,906 | 25,619,870 | 25,567,890 | 36,614,746 | 77,365,173 | 575,914,598 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 57,048,528 | 68,308,910 | 60,008,523 | 58,417,172 | 76,274,279 | 77,095,942 | 87,056,786 | 44,213,393 | 43,918,431 | 37,330,496 | 67,602,269 | 104,824,491 | 782,099,220 |
| Edible beef offal | 1,463,198 | 2,330,633 | 1,780,730 | 2,028,866 | 2,329,546 | 3,041,232 | 2,796,332 | 1,027,483 | 897,107 | 1,174,688 | 1,720,933 | 2,599,765 | 23,190,513 |
| Total (beef + offal) | 58,511,726 | 70,639,543 | 61,789,253 | 60,446,038 | 78,603,825 | 80,137,174 | 89,853,118 | 45,240,876 | 44,815,538 | 38,505,184 | 69,323,202 | 107,424,256 | 805,289,733 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 79,133,813 | 123,211,776 | 144,724,709 | 127,544,350 | 153,596,495 | 188,282,536 | 154,077,583 | 109,882,750 | 107,416,195 | 112,612,033 | 157,326,026 | 203,570,181 | 1,661,378,447 |
| Edible beef offal | 1,586,568 | 2,483,227 | 2,944,915 | 2,804,376 | 4,443,973 | 4,519,615 | 4,044,559 | 2,557,775 | 2,821,829 | 2,628,055 | 3,094,177 | 4,413,175 | 38,342,244 |
| Total (beef + offal) | 80,720,381 | 125,695,003 | 147,669,624 | 130,348,726 | 158,040,468 | 192,802,151 | 158,122,142 | 112,440,525 | 110,238,024 | 115,240,088 | 160,420,203 | 207,983,356 | 1,699,720,691 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 151,111,563 | 56,318,838 | 103,805,232 | 141,725,513 | 161,240,782 | 97,470,629 | 79,693,238 | 62,052,041 | 67,086,487 | 63,545,976 | 98,333,980 | 147,121,298 | 1,229,505,577 |
| Edible beef offal | 3,089,234 | 1,574,528 | 3,966,513 | 4,223,068 | 4,911,216 | 4,018,631 | 3,872,839 | 2,296,481 | 1,792,503 | 1,833,246 | 2,105,021 | 3,313,993 | 36,977,273 |
| Total (beef + offal) | 154,180,797 | 57,893,366 | 107,771,745 | 145,948,581 | 166,151,998 | 101,489,260 | 83,566,077 | 64,348,522 | 68,878,990 | 65,379,222 | 100,439,001 | 150,435,291 | 1,266,482,850 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 106,457,717 | 138,378,874 | 133,212,537 | 117,093,379 | 120,389,767 | 155,965,349 | 155,819,611 | 123,020,575 | 111,134,360 | 85,924,117 | 121,844,012 | 211,642,165 | 1,580,882,463 |
| Edible beef offal | 2,681,519 | 2,977,723 | 3,943,728 | 2,789,380 | 3,064,634 | 4,626,276 | 4,181,497 | 4,141,075 | 3,081,517 | 2,973,565 | 2,818,345 | 5,214,012 | 42,493,271 |
| Total (beef + offal) | 109,139,236 | 141,356,597 | 137,156,265 | 119,882,759 | 123,454,401 | 160,591,625 | 160,001,108 | 127,161,650 | 114,215,877 | 88,897,682 | 124,662,357 | 216,856,177 | 1,623,375,734 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 176,693,581 | 172,855,638 | 163,055,808 | 149,245,709 | 204,536,646 | 217,343,874 | | | | | | | 1,083,731,256 |
| Edible beef offal | 5,033,304 | 4,313,246 | 4,324,544 | 4,251,278 | 4,616,511 | 5,415,435 | | | | | | | 27,954,318 |
| Total (beef + offal) | 181,726,885 | 177,168,884 | 167,380,352 | 153,496,987 | 209,153,157 | 222,759,309 | | | | | | | 1,111,685,574 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,
by value, 2016 - 2022

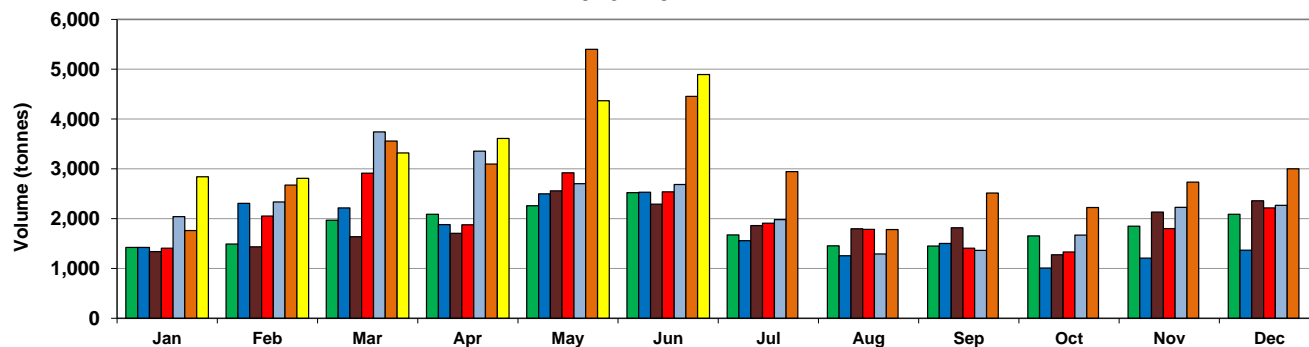


**Monthly exports of beef and edible offal to Japan, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 964 | 1,119 | 1,374 | 1,479 | 1,652 | 1,848 | 1,187 | 1,186 | 1,153 | 1,420 | 1,585 | 1,663 | 16,630 |
| Edible beef offal | 459 | 370 | 593 | 611 | 608 | 675 | 488 | 268 | 298 | 233 | 266 | 426 | 5,295 |
| Total (beef + offal) | 1,423 | 1,489 | 1,967 | 2,090 | 2,260 | 2,523 | 1,675 | 1,454 | 1,451 | 1,653 | 1,851 | 2,089 | 21,925 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812 | 937 | 923 | 16,048 |
| Edible beef offal | 264 | 470 | 459 | 360 | 590 | 674 | 341 | 254 | 380 | 198 | 270 | 444 | 4,704 |
| Total (beef + offal) | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | 1,207 | 1,367 | 20,752 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 991 | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | 17,204 |
| Edible beef offal | 348 | 370 | 395 | 510 | 571 | 567 | 462 | 504 | 291 | 228 | 354 | 406 | 5,006 |
| Total (beef + offal) | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | 22,210 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | 18,767 |
| Edible beef offal | 279 | 438 | 613 | 528 | 612 | 644 | 531 | 493 | 319 | 215 | 356 | 356 | 5,384 |
| Total (beef + offal) | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | 24,151 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | 22,984 |
| Edible beef offal | 368 | 417 | 582 | 499 | 355 | 368 | 510 | 258 | 221 | 228 | 372 | 492 | 4,670 |
| Total (beef + offal) | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | 27,654 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | 30,852 |
| Edible beef offal | 399 | 411 | 658 | 435 | 584 | 550 | 585 | 327 | 329 | 366 | 278 | 372 | 5,294 |
| Total (beef + offal) | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | 36,146 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,212 | | | | | | | 19,395 |
| Edible beef offal | 368 | 192 | 378 | 399 | 429 | 682 | | | | | | | 2,448 |
| Total (beef + offal) | 2,842 | 2,810 | 3,318 | 3,611 | 4,368 | 4,894 | | | | | | | 21,843 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

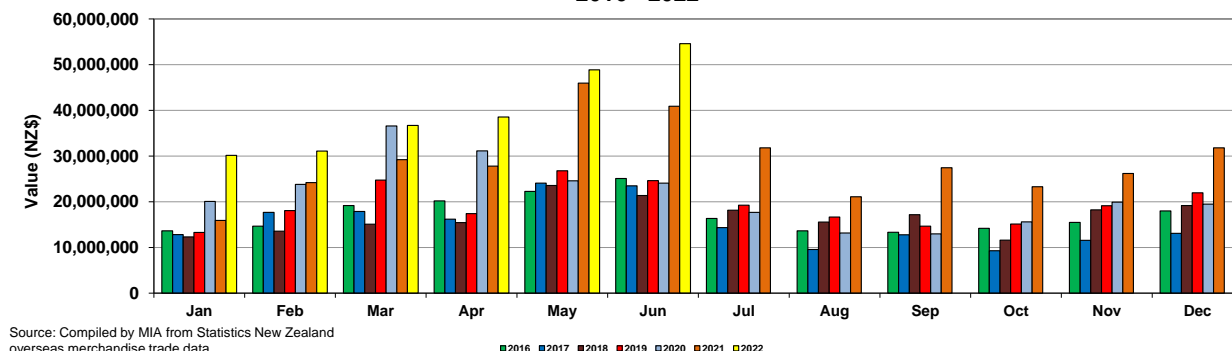
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of beef and edible offal to Japan, 2016-2022, by value
(NZ\$)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,841,959 | 10,585,874 | 12,739,012 | 13,499,431 | 15,249,468 | 16,890,584 | 10,295,533 | 10,339,993 | 9,038,381 | 10,852,705 | 11,902,712 | 12,245,768 | 142,481,420 |
| Edible beef offal | 4,801,250 | 4,078,377 | 6,414,887 | 6,667,501 | 6,996,321 | 8,196,583 | 6,036,616 | 3,283,783 | 4,276,871 | 3,316,202 | 3,589,333 | 5,730,796 | 63,388,520 |
| Total (beef + offal) | 13,643,209 | 14,664,251 | 19,153,899 | 20,166,932 | 22,245,789 | 25,087,167 | 16,332,149 | 13,623,776 | 13,315,252 | 14,168,907 | 15,492,045 | 17,976,564 | 205,869,940 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,487,362 | 12,684,338 | 12,896,812 | 12,566,400 | 17,804,619 | 16,721,893 | 10,954,985 | 7,708,350 | 10,469,924 | 7,736,912 | 9,394,905 | 9,529,068 | 137,955,568 |
| Edible beef offal | 3,328,894 | 5,000,103 | 4,969,545 | 3,612,796 | 6,281,898 | 6,740,159 | 3,403,062 | 1,866,510 | 2,290,888 | 1,558,010 | 2,161,250 | 3,573,430 | 44,786,545 |
| Total (beef + offal) | 12,816,256 | 17,684,441 | 17,866,357 | 16,179,196 | 24,086,517 | 23,462,052 | 14,358,047 | 9,574,860 | 12,760,812 | 9,294,922 | 11,556,155 | 13,102,498 | 182,742,113 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,779,455 | 10,700,554 | 12,296,947 | 11,749,733 | 19,386,057 | 16,949,945 | 14,802,004 | 12,960,470 | 15,205,382 | 10,106,464 | 15,671,645 | 16,260,206 | 165,868,862 |
| Edible beef offal | 2,533,174 | 2,853,329 | 2,807,662 | 3,670,296 | 4,177,483 | 4,414,958 | 3,355,983 | 2,586,388 | 1,941,468 | 1,501,077 | 2,536,870 | 2,886,808 | 35,265,496 |
| Total (beef + offal) | 12,312,629 | 13,553,883 | 15,104,609 | 15,420,029 | 23,563,540 | 21,364,903 | 18,157,987 | 15,546,858 | 17,146,850 | 11,607,541 | 18,208,515 | 19,147,014 | 201,134,358 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,117,467 | 14,662,406 | 19,870,719 | 13,078,684 | 21,047,534 | 18,158,568 | 14,038,748 | 13,279,209 | 11,801,655 | 12,874,108 | 15,216,767 | 18,223,895 | 183,369,760 |
| Edible beef offal | 2,147,519 | 3,424,031 | 4,872,947 | 4,307,088 | 5,743,817 | 6,459,681 | 5,203,154 | 3,364,319 | 2,853,483 | 2,267,303 | 3,897,477 | 3,715,542 | 48,256,361 |
| Total (beef + offal) | 13,264,986 | 18,086,437 | 24,743,666 | 17,385,772 | 26,791,351 | 24,618,249 | 19,241,902 | 16,643,528 | 14,655,138 | 15,141,411 | 19,114,244 | 21,939,437 | 231,626,121 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,280,231 | 18,748,327 | 29,836,771 | 25,140,893 | 20,836,497 | 20,631,105 | 13,936,075 | 11,041,517 | 11,187,134 | 13,658,730 | 16,762,268 | 15,245,976 | 213,305,524 |
| Edible beef offal | 3,804,838 | 5,047,209 | 6,746,442 | 5,988,081 | 3,748,853 | 3,427,471 | 3,730,994 | 2,110,202 | 1,788,349 | 1,920,810 | 3,148,209 | 4,226,146 | 45,687,604 |
| Total (beef + offal) | 20,085,069 | 23,795,536 | 36,583,213 | 31,128,974 | 24,585,350 | 24,058,576 | 17,667,069 | 13,151,719 | 12,975,483 | 15,579,540 | 19,910,477 | 19,472,122 | 258,993,128 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,081,640 | 20,217,360 | 22,351,539 | 22,826,910 | 38,792,978 | 33,548,576 | 22,501,580 | 14,485,913 | 20,075,375 | 16,729,665 | 21,922,516 | 25,276,201 | 270,810,253 |
| Edible beef offal | 3,828,062 | 3,964,669 | 6,836,882 | 4,975,886 | 7,172,762 | 7,339,758 | 9,283,632 | 6,585,728 | 7,385,923 | 6,540,398 | 4,275,964 | 6,525,804 | 74,715,468 |
| Total (beef + offal) | 15,909,702 | 24,182,029 | 29,188,421 | 27,802,796 | 45,965,740 | 40,888,334 | 31,785,212 | 21,071,641 | 27,461,298 | 23,270,063 | 26,198,480 | 31,802,005 | 345,525,721 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,266,188 | 28,357,034 | 30,494,546 | 32,255,744 | 42,897,125 | 44,368,209 | | | | | | | 202,638,846 |
| Edible beef offal | 5,865,321 | 2,719,430 | 6,197,838 | 6,286,159 | 5,973,213 | 10,213,765 | | | | | | | 37,255,726 |
| Total (beef + offal) | 30,131,509 | 31,076,464 | 36,692,384 | 38,541,903 | 48,870,338 | 54,581,974 | | | | | | | 239,894,572 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2016 - 2022**

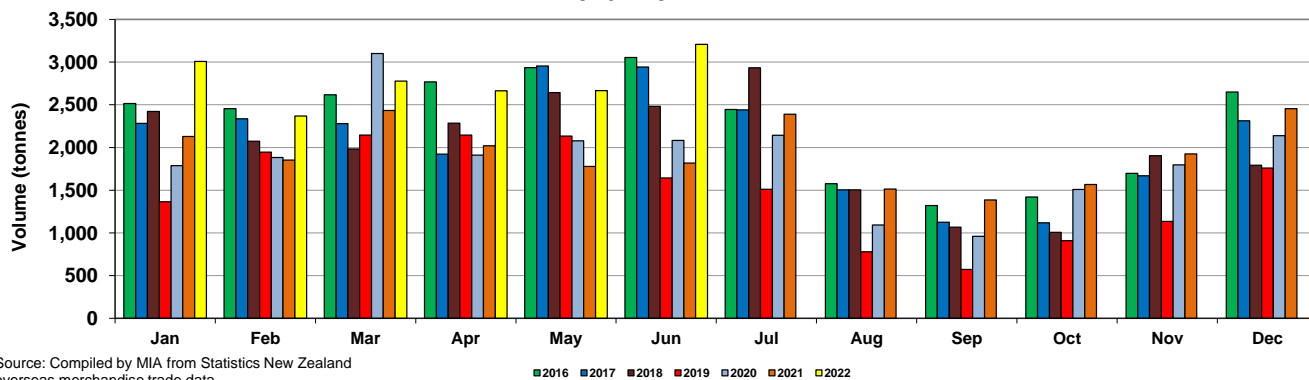


**Monthly exports of beef and edible offal to Korea, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,163 | 2,113 | 2,069 | 2,254 | 2,233 | 2,268 | 1,944 | 1,334 | 1,041 | 1,120 | 1,421 | 2,084 | 22,044 |
| Edible beef offal | 352 | 342 | 549 | 514 | 703 | 786 | 502 | 241 | 280 | 301 | 275 | 565 | 5,410 |
| Total (beef + offal) | 2,515 | 2,455 | 2,618 | 2,768 | 2,936 | 3,054 | 2,446 | 1,575 | 1,321 | 1,421 | 1,696 | 2,649 | 27,454 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866 | 861 | 1,303 | 1,771 | 19,221 |
| Edible beef offal | 491 | 540 | 492 | 505 | 711 | 746 | 481 | 274 | 259 | 258 | 366 | 541 | 5,664 |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821 | 737 | 1,501 | 1,373 | 18,823 |
| Edible beef offal | 530 | 483 | 450 | 471 | 716 | 502 | 558 | 225 | 245 | 269 | 403 | 420 | 5,272 |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621 | 459 | 729 | 865 | 1,470 | 13,916 |
| Edible beef offal | 344 | 474 | 498 | 599 | 499 | 378 | 326 | 157 | 113 | 179 | 269 | 289 | 4,125 |
| Total (beef + offal) | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778 | 572 | 908 | 1,134 | 1,759 | 18,041 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829 | 751 | 1,222 | 1,486 | 1,665 | 17,540 |
| Edible beef offal | 456 | 460 | 480 | 403 | 573 | 596 | 430 | 264 | 210 | 286 | 312 | 474 | 4,944 |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961 | 1,508 | 1,798 | 2,139 | 22,484 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal | 433 | 410 | 535 | 450 | 396 | 445 | 564 | 380 | 250 | 209 | 336 | 545 | 4,953 |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,504 | 1,973 | 2,305 | 2,168 | 2,282 | 2,853 | | | | | | | 14,085 |
| Edible beef offal | 503 | 396 | 473 | 496 | 384 | 354 | | | | | | | 2,606 |
| Total (beef + offal) | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,207 | | | | | | | 16,691 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,
2016 - 2022**



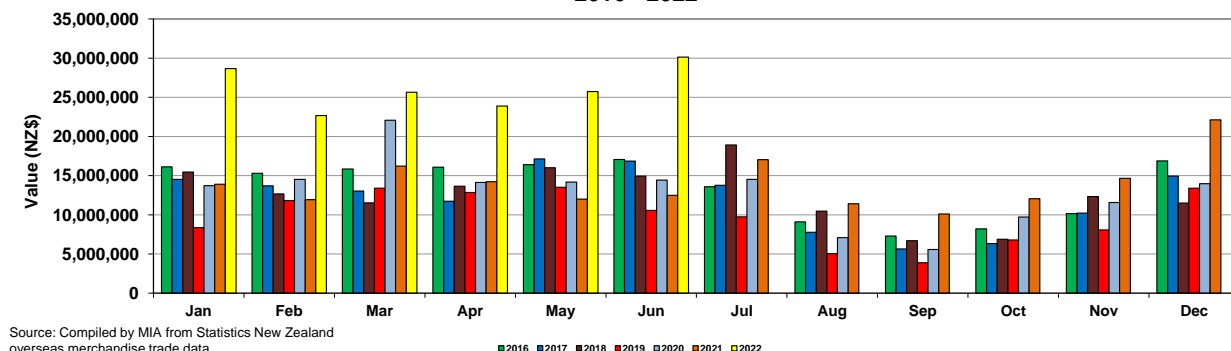
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,042,664 | 13,329,480 | 12,779,754 | 12,859,506 | 12,015,386 | 12,134,274 | 10,955,231 | 7,851,434 | 5,975,200 | 6,785,821 | 8,572,022 | 13,490,109 | 130,790,881 |
| Edible beef offal | 2,080,661 | 1,964,924 | 3,078,618 | 3,226,551 | 4,379,252 | 4,922,769 | 2,633,415 | 1,236,024 | 1,318,912 | 1,427,893 | 1,567,392 | 3,392,819 | 31,229,230 |
| Total (beef + offal) | 16,123,325 | 15,294,404 | 15,858,372 | 16,086,057 | 16,394,638 | 17,057,043 | 13,588,646 | 9,087,458 | 7,294,112 | 8,213,714 | 10,139,414 | 16,882,928 | 162,020,111 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,531,516 | 10,660,232 | 10,291,080 | 8,838,070 | 12,930,446 | 12,613,811 | 11,097,900 | 6,417,753 | 4,338,936 | 5,022,478 | 8,140,352 | 11,779,589 | 113,662,163 |
| Edible beef offal | 2,989,319 | 3,047,353 | 2,736,347 | 2,901,987 | 4,191,913 | 4,250,928 | 3,142,073 | 1,348,445 | 1,298,948 | 1,313,563 | 2,088,482 | 3,142,096 | 31,972,831 |
| Total (beef + offal) | 14,520,835 | 13,707,585 | 13,027,427 | 11,740,057 | 17,122,359 | 16,864,739 | 13,761,350 | 7,766,198 | 5,637,884 | 6,336,041 | 10,228,834 | 14,921,685 | 145,634,994 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,424,516 | 9,948,092 | 9,107,829 | 11,165,374 | 11,935,420 | 12,153,520 | 15,774,624 | 9,301,987 | 5,373,329 | 5,286,768 | 10,002,111 | 9,177,431 | 121,651,001 |
| Edible beef offal | 3,033,491 | 2,729,392 | 2,413,578 | 2,476,581 | 4,077,774 | 2,777,457 | 3,142,073 | 1,176,794 | 1,325,676 | 1,600,864 | 2,318,065 | 2,330,296 | 29,402,041 |
| Total (beef + offal) | 15,458,007 | 12,677,484 | 11,521,407 | 13,641,955 | 16,013,194 | 14,930,977 | 18,916,697 | 10,478,781 | 6,699,005 | 6,887,632 | 12,320,176 | 11,507,727 | 151,053,042 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 6,441,354 | 9,378,180 | 10,483,818 | 9,512,875 | 10,170,912 | 8,103,370 | 7,584,501 | 4,046,950 | 3,178,453 | 5,657,626 | 6,127,317 | 11,487,302 | 92,172,658 |
| Edible beef offal | 1,917,304 | 2,448,232 | 2,910,619 | 3,340,558 | 3,345,106 | 2,461,620 | 2,145,689 | 1,007,765 | 705,470 | 1,127,482 | 1,931,756 | 1,913,050 | 25,254,651 |
| Total (beef + offal) | 8,358,658 | 11,826,412 | 13,394,437 | 12,853,433 | 13,516,018 | 10,564,990 | 9,730,190 | 5,054,715 | 3,883,923 | 6,785,108 | 8,059,073 | 13,400,352 | 117,427,309 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,490,357 | 11,177,133 | 18,869,896 | 11,312,022 | 10,266,209 | 10,227,478 | 11,675,309 | 5,273,006 | 4,404,714 | 7,800,093 | 9,483,789 | 10,894,856 | 121,874,862 |
| Edible beef offal | 3,235,598 | 3,339,469 | 3,201,469 | 2,817,687 | 3,915,682 | 4,210,989 | 2,843,095 | 1,810,591 | 1,180,777 | 1,913,517 | 2,088,834 | 3,082,753 | 33,640,461 |
| Total (beef + offal) | 13,725,955 | 14,516,602 | 22,071,365 | 14,129,709 | 14,181,891 | 14,438,467 | 14,518,404 | 7,083,597 | 5,585,491 | 9,713,610 | 11,572,623 | 13,977,609 | 155,515,323 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,142,152 | 9,304,311 | 12,675,053 | 11,096,586 | 9,360,544 | 9,355,049 | 12,765,088 | 8,504,355 | 8,174,409 | 10,318,556 | 12,040,680 | 17,357,151 | 132,093,934 |
| Edible beef offal | 2,750,035 | 2,641,697 | 3,545,724 | 3,116,881 | 2,653,803 | 3,130,436 | 4,265,334 | 2,904,920 | 1,919,712 | 1,728,833 | 2,622,450 | 4,764,222 | 36,044,047 |
| Total (beef + offal) | 13,892,187 | 11,946,008 | 16,220,777 | 14,213,467 | 12,014,347 | 12,485,485 | 17,030,422 | 11,409,275 | 10,094,121 | 12,047,389 | 14,663,130 | 22,121,373 | 168,137,981 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,019,121 | 18,959,576 | 21,460,389 | 19,380,469 | 22,076,340 | 26,730,625 | | | | | | | 132,626,520 |
| Edible beef offal | 4,649,050 | 3,698,778 | 4,185,931 | 4,500,833 | 3,661,095 | 3,404,041 | | | | | | | 24,099,728 |
| Total (beef + offal) | 28,668,171 | 22,658,354 | 25,646,320 | 23,881,302 | 25,737,435 | 30,134,666 | | | | | | | 156,726,248 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Korea, 2016 - 2022

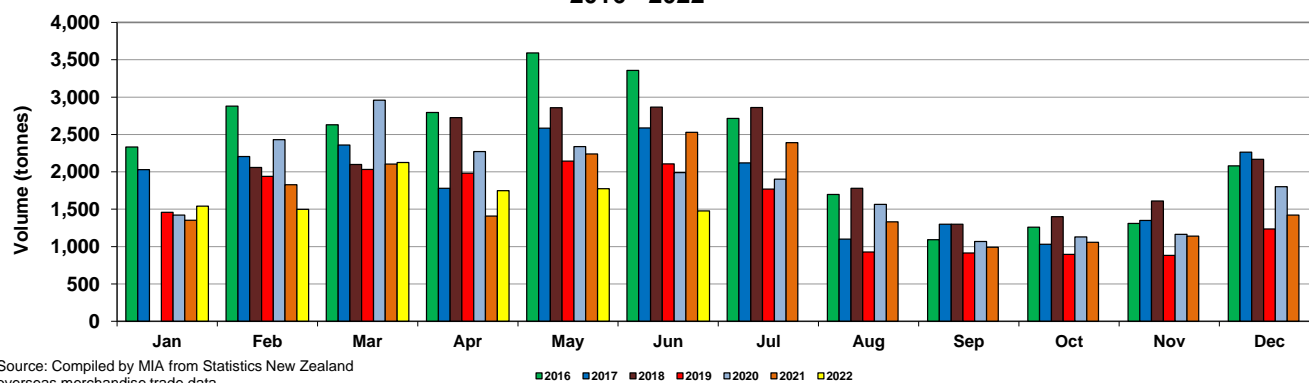


**Monthly exports of beef and edible offal to Taiwan, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,154 | 2,706 | 2,325 | 2,568 | 3,231 | 3,229 | 2,609 | 1,649 | 1,058 | 1,163 | 1,268 | 1,885 | 25,845 |
| Edible beef offal | 179 | 173 | 306 | 226 | 361 | 128 | 105 | 48 | 35 | 95 | 43 | 194 | 1,893 |
| Total (beef + offal) | 2,333 | 2,879 | 2,631 | 2,794 | 3,592 | 3,357 | 2,714 | 1,697 | 1,093 | 1,258 | 1,311 | 2,079 | 27,738 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,908 | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 993 | 1,257 | 2,127 | 21,232 |
| Edible beef offal | 121 | 144 | 187 | 123 | 141 | 237 | 134 | 49 | 72 | 37 | 93 | 136 | 1,474 |
| Total (beef + offal) | 2,029 | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,030 | 1,350 | 2,263 | 22,706 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,715 | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal | 98 | 100 | 122 | 239 | 211 | 161 | 183 | 81 | 102 | 39 | 60 | 111 | 1,507 |
| Total (beef + offal) | 1,813 | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,395 | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873 | 840 | 811 | 796 | 1,102 | 17,108 |
| Edible beef offal | 63 | 61 | 79 | 134 | 123 | 168 | 119 | 54 | 75 | 84 | 85 | 134 | 1,179 |
| Total (beef + offal) | 1,458 | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927 | 915 | 895 | 881 | 1,236 | 18,287 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,293 | 2,287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1,507 | 946 | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal | 128 | 144 | 149 | 113 | 149 | 158 | 150 | 58 | 123 | 53 | 82 | 118 | 1,425 |
| Total (beef + offal) | 1,421 | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,248 | 1,669 | 1,909 | 1,296 | 2,032 | 2,352 | 2,203 | 1,262 | 948 | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal | 103 | 160 | 195 | 112 | 207 | 176 | 188 | 70 | 44 | 43 | 98 | 173 | 1,569 |
| Total (beef + offal) | 1,351 | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992 | 1,057 | 1,141 | 1,422 | 19,794 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,411 | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | | | | | | | 9,361 |
| Edible beef offal | 129 | 110 | 141 | 155 | 145 | 122 | | | | | | | 802 |
| Total (beef + offal) | 1,540 | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | | | | | | | 10,163 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Taiwan,
2016 - 2022**



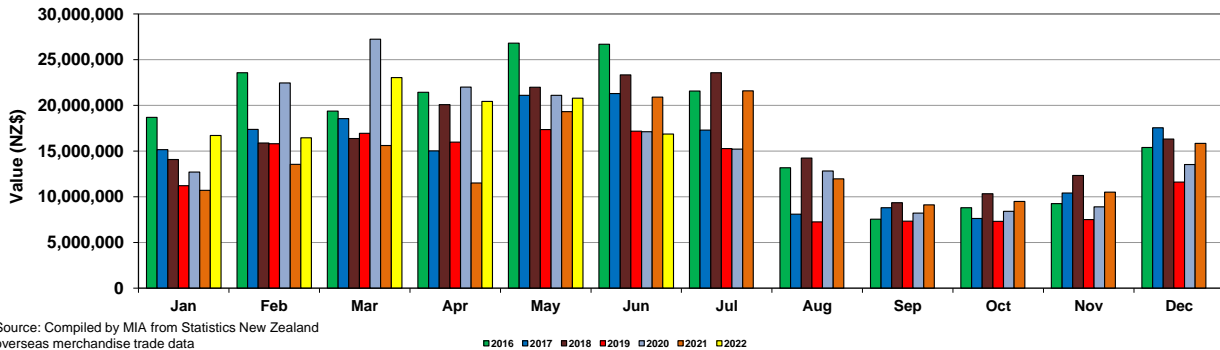
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,954,641 | 22,663,906 | 18,696,490 | 20,779,682 | 26,019,034 | 25,827,133 | 21,075,289 | 12,907,787 | 7,352,614 | 8,019,764 | 9,005,696 | 13,962,553 | 204,264,589 |
| Edible beef offal | 720,477 | 905,804 | 671,185 | 640,143 | 780,880 | 858,650 | 494,256 | 272,387 | 197,748 | 780,174 | 236,111 | 1,418,361 | 7,976,176 |
| Total (beef + offal) | 18,675,118 | 23,569,710 | 19,367,675 | 21,419,825 | 26,799,914 | 26,685,783 | 21,569,545 | 13,180,174 | 7,550,362 | 8,799,938 | 9,241,807 | 15,380,914 | 212,240,765 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909 | 8,351,960 | 7,361,189 | 9,809,855 | 16,599,338 | 167,947,752 |
| Edible beef offal | 884,387 | 1,016,805 | 1,260,123 | 955,461 | 931,868 | 1,674,601 | 951,896 | 346,868 | 442,751 | 253,743 | 597,097 | 955,070 | 10,270,670 |
| Total (beef + offal) | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777 | 8,794,711 | 7,614,932 | 10,406,952 | 17,554,408 | 178,218,422 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489 | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal | 569,534 | 632,344 | 797,157 | 1,491,908 | 1,438,330 | 1,016,801 | 1,119,012 | 534,763 | 595,361 | 322,539 | 452,173 | 807,962 | 9,777,884 |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850 | 10,337,583 | 12,319,176 | 16,307,851 | 197,821,295 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525 | 6,725,701 | 6,647,183 | 6,646,468 | 10,282,565 | 142,472,353 |
| Edible beef offal | 391,078 | 411,371 | 464,400 | 797,534 | 792,917 | 918,112 | 716,720 | 310,127 | 604,818 | 659,723 | 860,007 | 1,313,013 | 8,239,820 |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652 | 7,330,519 | 7,306,906 | 7,506,475 | 11,595,578 | 150,712,173 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294 | 7,950,050 | 8,267,617 | 12,660,522 | 179,043,632 |
| Edible beef offal | 958,176 | 1,239,144 | 1,102,313 | 862,084 | 1,109,377 | 1,110,107 | 1,117,406 | 376,959 | 782,359 | 462,523 | 638,215 | 873,684 | 10,632,347 |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653 | 8,412,573 | 8,905,832 | 13,534,206 | 189,675,979 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,910,429 | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271 | 9,239,277 | 9,318,921 | 12,822,601 | 155,107,247 |
| Edible beef offal | 790,223 | 1,052,158 | 1,538,576 | 775,190 | 1,774,111 | 1,632,566 | 1,809,844 | 466,130 | 631,092 | 252,295 | 1,177,999 | 3,013,025 | 14,913,209 |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363 | 9,491,572 | 10,496,920 | 15,835,626 | 170,020,456 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | | | | | | | 102,143,577 |
| Edible beef offal | 2,144,862 | 1,486,851 | 2,350,851 | 2,140,130 | 2,274,085 | 1,702,903 | | | | | | | 12,099,682 |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | | | | | | | 114,243,259 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2016 - 2022



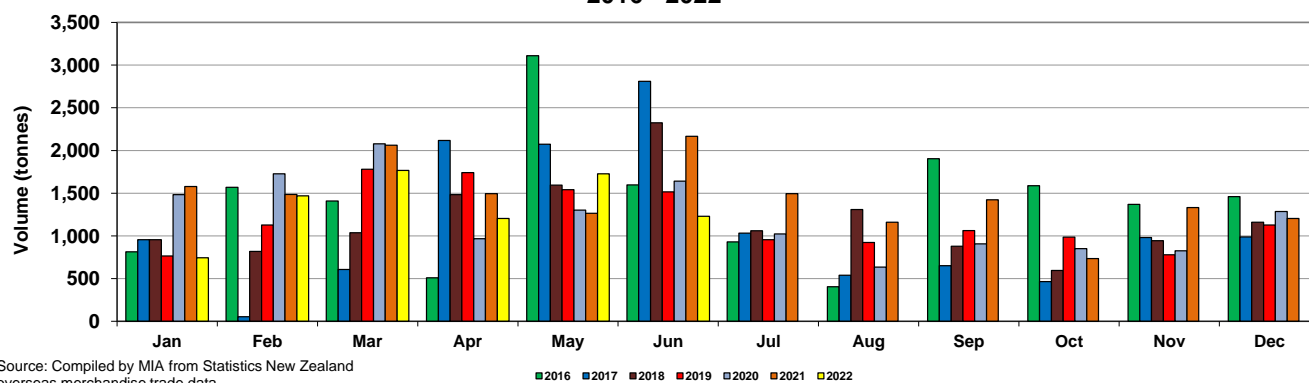
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 458 | 1,023 | 1,052 | 326 | 2,407 | 1,142 | 518 | 243 | 1,447 | 1,164 | 962 | 957 | 11,699 |
| Edible beef offal | 355 | 545 | 357 | 183 | 703 | 456 | 411 | 162 | 457 | 423 | 407 | 502 | 4,961 |
| Total (beef + offal) | 813 | 1,568 | 1,409 | 509 | 3,110 | 1,598 | 929 | 405 | 1,904 | 1,587 | 1,369 | 1,459 | 16,660 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 442 | 29 | 257 | 980 | 940 | 1,533 | 448 | 252 | 432 | 271 | 558 | 443 | 6,585 |
| Edible beef offal | 514 | 24 | 350 | 1,137 | 1,134 | 1,277 | 584 | 287 | 220 | 195 | 423 | 544 | 6,689 |
| Total (beef + offal) | 956 | 53 | 607 | 2,117 | 2,074 | 2,810 | 1,032 | 539 | 652 | 466 | 981 | 987 | 13,274 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 372 | 300 | 383 | 785 | 928 | 980 | 544 | 667 | 599 | 358 | 496 | 526 | 6,938 |
| Edible beef offal | 583 | 519 | 653 | 698 | 666 | 1,344 | 516 | 641 | 279 | 238 | 447 | 634 | 7,218 |
| Total (beef + offal) | 955 | 819 | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878 | 596 | 943 | 1,160 | 14,156 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 141 | 308 | 630 | 795 | 717 | 672 | 331 | 565 | 732 | 682 | 443 | 431 | 6,447 |
| Edible beef offal | 625 | 819 | 1,151 | 947 | 825 | 844 | 625 | 358 | 330 | 303 | 335 | 697 | 7,859 |
| Total (beef + offal) | 766 | 1,127 | 1,781 | 1,742 | 1,542 | 1,516 | 956 | 923 | 1,062 | 985 | 778 | 1,128 | 14,306 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 807 | 763 | 1,380 | 412 | 713 | 546 | 419 | 298 | 624 | 560 | 392 | 503 | 7,417 |
| Edible beef offal | 675 | 965 | 699 | 556 | 588 | 1,095 | 603 | 336 | 283 | 292 | 434 | 782 | 7,308 |
| Total (beef + offal) | 1,482 | 1,728 | 2,079 | 968 | 1,301 | 1,641 | 1,022 | 634 | 907 | 852 | 826 | 1,285 | 14,725 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 700 | 723 | 1,075 | 757 | 598 | 1,243 | 780 | 578 | 985 | 503 | 830 | 647 | 9,419 |
| Edible beef offal | 878 | 762 | 987 | 738 | 666 | 924 | 714 | 581 | 438 | 232 | 503 | 557 | 7,980 |
| Total (beef + offal) | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735 | 1,333 | 1,204 | 17,399 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 215 | 907 | 829 | 570 | 1,052 | 637 | | | | | | | 4,210 |
| Edible beef offal | 529 | 562 | 937 | 633 | 676 | 593 | | | | | | | 3,930 |
| Total (beef + offal) | 744 | 1,469 | 1,766 | 1,203 | 1,728 | 1,230 | | | | | | | 8,140 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2016 - 2022**



Monthly exports of beef and edible offal to Indonesia, 2016-2022, by value
(NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|------------------|------------------|-------------------|------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,758,174 | 6,110,471 | 5,026,717 | 1,903,886 | 13,973,010 | 7,109,877 | 3,243,496 | 994,960 | 7,277,739 | 5,726,699 | 4,997,666 | 5,079,134 | 64,201,829 |
| Edible beef offal | 1,244,189 | 1,682,991 | 931,795 | 415,010 | 1,904,768 | 1,172,214 | 903,886 | 349,615 | 898,872 | 864,535 | 962,707 | 1,111,752 | 12,442,334 |
| Total (beef + offal) | 4,002,363 | 7,793,462 | 5,958,512 | 2,318,896 | 15,877,778 | 8,282,091 | 4,147,382 | 1,344,575 | 8,176,611 | 6,591,234 | 5,960,373 | 6,190,886 | 76,644,163 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,310,239 | 258,891 | 1,314,682 | 3,974,071 | 4,721,220 | 8,694,827 | 2,452,738 | 1,212,135 | 1,732,540 | 1,223,029 | 2,323,842 | 2,109,287 | 32,327,501 |
| Edible beef offal | 1,160,886 | 33,484 | 783,422 | 2,499,554 | 2,477,249 | 3,105,459 | 1,464,189 | 766,275 | 720,121 | 572,705 | 1,327,181 | 1,656,896 | 16,567,421 |
| Total (beef + offal) | 3,471,125 | 292,375 | 2,098,104 | 6,473,625 | 7,198,469 | 11,800,286 | 3,916,927 | 1,978,410 | 2,452,661 | 1,795,734 | 3,651,023 | 3,766,183 | 48,894,922 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,161,127 | 1,153,134 | 1,561,211 | 3,909,574 | 4,653,756 | 4,825,405 | 3,034,643 | 3,613,870 | 2,677,746 | 1,487,082 | 1,851,358 | 1,512,450 | 31,441,356 |
| Edible beef offal | 1,687,286 | 1,487,262 | 1,971,095 | 2,250,221 | 2,246,871 | 4,584,938 | 1,898,548 | 2,673,981 | 811,298 | 681,864 | 1,355,847 | 1,800,817 | 23,450,028 |
| Total (beef + offal) | 2,848,413 | 2,640,396 | 3,532,306 | 6,159,795 | 6,900,627 | 9,410,343 | 4,933,191 | 6,287,851 | 3,489,044 | 2,168,946 | 3,207,205 | 3,313,267 | 54,891,384 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 469,667 | 1,182,848 | 2,706,851 | 3,698,770 | 3,197,142 | 2,822,749 | 1,232,065 | 2,466,978 | 4,020,825 | 2,852,053 | 1,384,039 | 1,152,785 | 27,186,772 |
| Edible beef offal | 1,799,608 | 2,255,690 | 3,038,596 | 2,757,166 | 2,609,219 | 2,680,527 | 2,025,085 | 1,307,023 | 1,085,861 | 879,065 | 999,726 | 2,114,373 | 23,551,939 |
| Total (beef + offal) | 2,269,275 | 3,438,538 | 5,745,447 | 6,455,936 | 5,806,361 | 5,503,276 | 3,257,150 | 3,774,001 | 5,106,686 | 3,731,118 | 2,383,765 | 3,267,158 | 50,738,711 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,050,547 | 2,588,224 | 7,957,164 | 1,186,978 | 2,152,104 | 1,890,217 | 1,456,196 | 1,112,317 | 2,261,611 | 1,765,644 | 1,018,007 | 1,438,737 | 26,877,746 |
| Edible beef offal | 1,868,073 | 2,553,677 | 2,277,902 | 1,852,444 | 1,789,258 | 2,813,033 | 1,392,018 | 793,315 | 592,246 | 698,574 | 1,045,391 | 2,077,676 | 19,753,607 |
| Total (beef + offal) | 3,918,620 | 5,141,901 | 10,235,066 | 3,039,422 | 3,941,362 | 4,703,250 | 2,848,214 | 1,905,632 | 2,853,857 | 2,464,218 | 2,063,398 | 3,516,413 | 46,631,353 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,509,733 | 2,843,183 | 5,361,746 | 4,499,456 | 3,769,666 | 6,341,180 | 4,252,118 | 3,227,734 | 5,021,037 | 2,303,716 | 3,642,131 | 2,187,445 | 45,959,145 |
| Edible beef offal | 2,476,096 | 2,206,779 | 2,920,958 | 2,495,079 | 2,226,878 | 3,165,788 | 2,579,487 | 2,160,761 | 1,695,057 | 917,874 | 2,064,844 | 2,092,139 | 27,001,740 |
| Total (beef + offal) | 4,985,829 | 5,049,962 | 8,282,704 | 6,994,535 | 5,996,544 | 9,506,968 | 6,831,605 | 5,388,495 | 6,716,094 | 3,221,590 | 5,706,975 | 4,279,584 | 72,960,885 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 762,677 | 7,459,575 | 4,880,898 | 3,189,629 | 5,748,379 | 2,929,428 | | | | | | | 24,970,586 |
| Edible beef offal | 2,171,824 | 2,228,655 | 4,089,548 | 2,815,046 | 3,440,577 | 2,781,427 | | | | | | | 17,527,077 |
| Total (beef + offal) | 2,934,501 | 9,688,230 | 8,970,446 | 6,004,675 | 9,188,956 | 5,710,855 | | | | | | | 42,497,663 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Indonesia,
2016 - 2022

