#### Red meat export trends in selected markets up to March 2022

#### List of tables

### Summary tables

Highlights for February 2022 exports

Top 10 overall red meat and co-product markets by value, month of March 2022

Top 10 overall red meat and co-product markets by value, 1st quarter 2022

Top 10 overall red meat and co-product markets by value, 12 months ended 31 March 2022

Overview of changes in sheepmeat and beef export volumes from previous months

Top 10 overall sheepmeat markets by volume and value, month of March 2022

Top 10 chilled and frozen sheepmeat markets by volume, month of March 2022

Top 10 chilled and frozen sheepmeat markets by value, month of March 2022

Top 10 overall sheepmeat markets by volume and value, 1st quarter 2022

Top 10 chilled and frozen sheepmeat markets by volume, 1st quarter 2022

Top 10 chilled and frozen sheepmeat markets by value, 1st quarter 2022
Top 10 overall sheepmeat markets by volume and value, 12 months ended 31 March 2022

Top 10 chilled and frozen sheepmeat markets by volume, 12 months ended 31 March 2022

Top 10 chilled and frozen sheepmeat markets by value, 12 months ended 31 March 2022

Top 10 overall beef markets by volume and value, month of March 2022

Top 10 chilled and frozen beef markets by volume, month of March 2022

Top 10 chilled and frozen beef markets by value, month of March 2022

Top 10 overall beef markets by volume and value, 1st quarter 2022

Top 10 chilled and frozen beef markets by volume. 1st guarter 2022

Top 10 chilled and frozen beef markets by value, 1st quarter 2022

Top 10 overall beef markets by volume and value, 12 months ended 31 March 2022

Top 10 chilled and frozen beef markets by volume, 12 months ended 31 March 2022

Top 10 chilled and frozen beef markets by value, 12 months ended 31 March 2022

Co-products exports by value, and top 10 markets, month of March 2022

Co-products exports by value, and top 10 markets, 1st quarter 2022

Co-products exports by value, and top 10 markets, 12 months ended 31 March 2022

Average FOB value for sheepmeat and beef, March 2017 - March 2022

China. Historical summary, January 1996 - March 2022

Sheepmeat

Sheepmeat exports to selected markets, by volume and value, March 2017 - March 2022

China. Monthly sheepmeat exports by volume, January 2016 - March 2022 China. Monthly sheepmeat exports by value, January 2016 - March 2022

UK. Monthly sheepmeat exports by volume, January 2016 - March 2022

UK. Monthly sheepmeat exports by value, January 2016 - March 2022

EU (excluding UK). Monthly sheepmeat exports by volume, January 2016 - March 2022

 $\,$  EU (excluding UK). Monthly sheepmeat exports by value, January 2016 - March 2022  $\,$ 

USA. Monthly sheepmeat exports by volume, January 2016 - March 2022

USA. Monthly sheepmeat exports by value, January 2016 - March 2022

Chilled lamb exports to the UK and EU by volume, January 2016 - March 2022

Beef exports to selected markets, by volume, March 2017 - March 2022 United States. Monthly beef exports by volume, January 2016 - March 2022

United States. Monthly beef exports by value, January 2016 - March 2022

China. Monthly beef exports by volume, January 2016 - March 2022

China. Monthly beef exports by value, January 2016 - March 2022

Japan. Monthly beef exports by volume, January 2016 - March 2022

Japan. Monthly beef exports by value, January 2016 - March 2022

Korea. Monthly beef exports by volume, January 2016 - March 2022

Korea. Monthly beef exports by value, January 2016 - March 2022 Taiwan. Monthly beef exports by volume, January 2016 - March 2022

Taiwan. Monthly beef exports by value, January 2016 - March 2022

Indonesia. Monthly beef exports by volume, January 2016 - March 2022

Indonesia. Monthly beef exports by value, January 2016 - March 2022

Compiled by MIA from Statistics New Zealand overseas merchandise trade data Statistics New Zealand data is provisional for the three most recently released months

Notes

Volume. Shipped weight

Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs

necessary to get them on board the ship.



Beef

### **Overview of March 2022 exports**

Overall it was a positive month, with exports with total exports worth \$1.15 billion, up 11% from last March. So it was another month where the vaue of exports was over \$1 billion.

The value of exports to nearly all the major markets increased compared to last March, with exports to the US up 48% to \$288m, to the UK up 22% to \$65m and to Japan up 18% to \$50m. March also saw record a monthly volume (4,295 tonnes) and value (\$83.4m) of sheepmeat exports to the US.

While the value of overall sheepmeat exports was largely unchanged at \$500m for the month the value of beef exports was up 27% to \$470m, although the per-kilo value of beef exports was down slightly from the record levels in February.

However, the volume of both sheepmeat and beef exports were both down compared to last March, with sheepmeat volume down 25% to 41,541 tonnes and beef down 8% to 46,176.

This is likely due in part to the Covid-related processing constraints, as cattle slaughter is down 11% in the 1<sup>st</sup> quarter compared to the 1<sup>st</sup> quarter of last year and sheep slaughter down 16%

The major drop was in the volume of exports to China. Sheepmeat volume was down 46% and beef volume 7%. For sheepmeat the big decline is partly because last March was a record month, but it was still the lowest March volume since 2018. Beef was still the 3<sup>rd</sup> highest March volume.

The slow-down in meat exports to China wasn't just affecting New Zealand, as China Customs stats shows that there was a drop in volume of all meat imports into China in March, and is probably due to the impact of lock-downs and port disruptions.

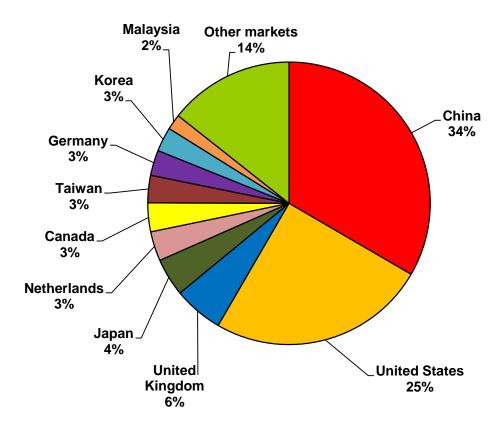
This meant that China was the only major market that saw drop in the value of exports compared to last March, down 17% to \$384m

Another point of note for the month was that there was another big drop in chilled exports to the UK, which were down 80% to 433 tonnes, highlighting the ongoing logistics issues.

For the quarter, overall exports were \$3.1 billion up 17% compared to the 1<sup>st</sup> quarter of 2021. Similar to the exports to March there was an increase exports to most markets except China, which was down 1% to \$1.2 billion for the quarter.

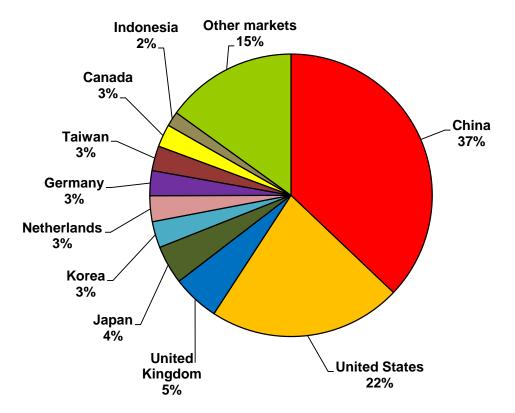
Top 10 overall red meat and co-product markets by value, March 2022

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | China          | 384.1         | 33%        | -17%          |
| 2  | United States  | 287.5         | 25%        | 48%           |
| 3  | United Kingdom | 65.3          | 6%         | 22%           |
| 4  | Japan          | 49.9          | 4%         | 18%           |
| 5  | Netherlands    | 38.8          | 3%         | 78%           |
| 6  | Canada         | 37.9          | 3%         | 121%          |
| 7  | Taiwan         | 36.1          | 3%         | 39%           |
| 8  | Germany        | 33.4          | 3%         | 37%           |
| 9  | Korea          | 32.0          | 3%         | 34%           |
| 10 | Malaysia       | 20.4          | 2%         | 137%          |
|    | Other markets  | 165.1         | 14%        |               |
|    | Total          | 1,150.6       |            | 11%           |



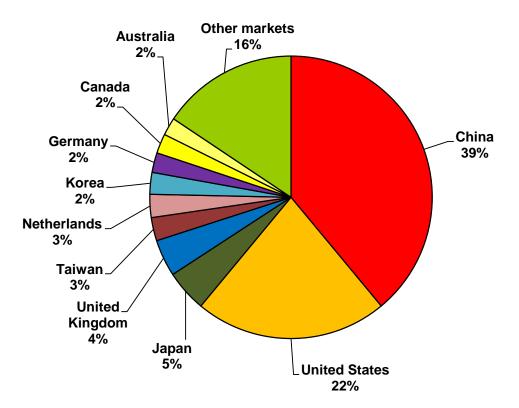
Top 10 overall red meat and co-product markets by value, 1st quarter 2022

|    |                |               |            | Change from same month |
|----|----------------|---------------|------------|------------------------|
|    | Country        | Value (NZ\$m) | % of total | previous year          |
| 1  | China          | 1,165.3       | 37%        | -1%                    |
| 2  | United States  | 694.9         | 22%        | 34%                    |
| 3  | United Kingdom | 169.6         | 5%         | 19%                    |
| 4  | Japan          | 138.7         | 4%         | 35%                    |
| 5  | Korea          | 94.3          | 3%         | 62%                    |
| 6  | Netherlands    | 93.0          | 3%         | 50%                    |
| 7  | Germany        | 89.9          | 3%         | 41%                    |
| 8  | Taiwan         | 89.3          | 3%         | 28%                    |
| 9  | Canada         | 81.5          | 3%         | 34%                    |
| 10 | Indonesia      | 52.8          | 2%         | 3%                     |
|    | Other markets  | 473.5         | 15%        |                        |
|    | Total          | 3,142.9       |            | 17%                    |



Top 10 overall red meat and co-product markets by value, 12 months ended 31 March 2022

|    |                |               |            | Change from same month |
|----|----------------|---------------|------------|------------------------|
|    | •              | )             | 0/ // /    |                        |
|    | Country        | Value (NZ\$m) | % of total | previous year          |
| 1  | China          | 4,090.6       | 39%        | 14%                    |
| 2  | United States  | 2,314.1       | 22%        | 26%                    |
| 3  | Japan          | 501.9         | 5%         | 34%                    |
| 4  | United Kingdom | 443.8         | 4%         | 9%                     |
| 5  | Taiwan         | 279.8         | 3%         | 2%                     |
| 6  | Netherlands    | 278.0         | 3%         | 38%                    |
| 7  | Korea          | 261.8         | 2%         | 27%                    |
| 8  | Germany        | 236.9         | 2%         | 3%                     |
| 9  | Canada         | 235.4         | 2%         | -3%                    |
| 10 | Australia      | 213.9         | 2%         | 4%                     |
|    | Other markets  | 1,640.1       | 16%        |                        |
|    | Total          | 10,496.3      |            | 17%                    |



Overview of the changes in the volume of sheepmeat and beef exports from previous months

|    | Sheepmeat exp  | oorts (tonnes) |        |        |        |        |           |        |
|----|----------------|----------------|--------|--------|--------|--------|-----------|--------|
|    |                |                |        |        |        | Change | Change    | Change |
|    |                |                |        |        |        |        | from Jan- |        |
|    |                | Dec-21         | Jan-22 | Feb-22 | Mar-22 | Jan    | Feb       | Mar    |
| 1  | China          | 21,429         | 17,796 | 21,214 | 19,735 | -17%   | 19%       | -7%    |
| 2  | United Kingdom | 3,881          | 2,621  | 4,238  | 4,404  | -32%   | 62%       | 4%     |
| 3  | United States  | 2,194          | 2,590  | 2,424  | 4,295  | 18%    | -6%       | 77%    |
| 4  | Netherlands    | 1,306          | 876    | 1,570  | 1,742  | -33%   | 79%       | 11%    |
| 5  | Germany        | 889            | 801    | 1,981  | 1,573  | -10%   | 147%      | -21%   |
| 6  | Malaysia       | 486            | 650    | 1,405  | 1,537  | 34%    | 116%      | 9%     |
| 7  | Saudi Arabia   | 519            | 472    | 836    | 1,413  | -9%    | 77%       | 69%    |
| 8  | Canada         | 606            | 1,003  | 1,001  | 1,402  | 65%    | 0%        | 40%    |
| 9  | Taiwan         | 860            | 578    | 924    | 1,005  | -33%   | 60%       | 9%     |
| 10 | France         | 783            | 903    | 1,396  | 685    | 15%    | 55%       | -51%   |
| 11 | Japan          | 401            | 414    | 838    | 559    | 3%     | 103%      | -33%   |
| 12 | Belgium        | 636            | 235    | 611    | 352    | -63%   | 159%      | -42%   |
| 13 | Greece         | 32             | 69     | 245    | 328    | 116%   | 255%      | 34%    |
| 14 | Fiji           | 183            | 12     | 267    | 302    | -93%   | 2114%     | 13%    |
| 15 | Sweden         | 140            | 149    | 156    | 249    | 7%     | 5%        | 59%    |
| 16 | Jordan         | 404            | 526    | 340    | 248    | 30%    | -35%      | -27%   |
| 17 | Korea          | 75             | 86     | 232    | 165    | 15%    | 169%      | -29%   |
| 18 | Italy          | 25             | 20     | 192    | 158    | -19%   | 857%      | -18%   |
| 19 | Hong Kong      | 163            | 81     | 154    | 133    | -50%   | 89%       | -14%   |
| 20 | Singapore      | 91             | 21     | 25     | 127    | -77%   | 17%       | 414%   |
|    | Other Markets  | 825            | 912    | 904    | 1,129  | 10%    | -1%       | 25%    |
|    | Total          | 35,928         | 30,817 | 40,952 | 41,541 | -14%   | 33%       | 1%     |

|    | Beef exports     | (tonnes) |        |        |        |           |           |           |
|----|------------------|----------|--------|--------|--------|-----------|-----------|-----------|
|    |                  |          |        |        |        | Change    | Change    | Change    |
|    |                  |          |        |        |        | from Dec- | from Jan- | from Feb- |
|    |                  | Dec-21   | Jan-22 | Feb-22 | Mar-22 | Jan       | Feb       | Mar       |
| 1  | China            | 23,343   | 18,385 | 17,375 | 17,748 | -21%      | -5%       | 2%        |
| 2  | United States    | 11,012   | 12,194 | 13,632 | 15,377 | 11%       | 12%       | 13%       |
| 3  | Japan            | 2,627    | 2,474  | 2,618  | 2,940  | -6%       | 6%        | 12%       |
| 4  | Korea            | 1,910    | 2,504  | 1,973  | 2,352  | 31%       | -21%      | 19%       |
| 5  | Taiwan           | 1,249    | 1,411  | 1,388  | 2,011  | 13%       | -2%       | 45%       |
| 6  | Canada           | 1,075    | 920    | 731    | 1,373  | -14%      | -21%      | 88%       |
| 7  | Indonesia        | 647      | 215    | 907    | 847    | -67%      | 322%      | -7%       |
| 8  | Malaysia         | 266      | 208    | 284    | 437    | -22%      | 36%       | 54%       |
| 9  | Australia        | 354      | 387    | 412    | 367    | 9%        | 7%        | -11%      |
| 10 | Thailand         | 219      | 322    | 268    | 358    | 47%       | -17%      | 34%       |
| 11 | Philippines      | 175      | 135    | 316    | 244    | -23%      | 134%      | -23%      |
| 12 | French Polynesia | 297      | 141    | 115    | 236    | -52%      | -18%      | 105%      |
| 13 | Hong Kong        | 177      | 217    | 186    | 219    | 22%       | -14%      | 18%       |
| 14 | Netherlands      | 71       | 116    | 137    | 172    | 63%       | 18%       | 26%       |
| 15 | Singapore        | 138      | 107    | 190    | 166    | -23%      | 78%       | -13%      |
| 16 | UAE              | 301      | 220    | 212    | 136    | -27%      | -3%       | -36%      |
| 17 | Belgium          | 30       | 19     | 86     | 112    | -38%      | 358%      | 31%       |
| 18 | Viet Nam         | 20       | 8      | 42     | 96     | -59%      | 402%      | 131%      |
| 19 | PNG              | 18       | 44     | 36     | 86     | 144%      | -17%      | 135%      |
| 20 | Jamaica          | 0        | 0      | 7      | 80     | -         | -         | 1047%     |
|    | Other Markets    | 971      | 689    | 824    | 820    | -29%      | 20%       | 0%        |
|    | Total            | 44,900   | 40,716 | 41,737 | 46,178 | -9%       | 3%        | 11%       |

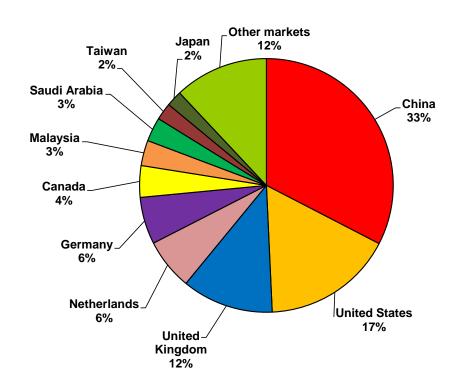
Top 10 sheepmeat markets by volume, month of March 2022

Change from same month Country Volume (tonnes) % of total previous year China 19,735 48% -46% United Kingdom 11% 2 4,404 -3% 3 **United States** 4,295 10% 56% 4% 4 Netherlands 1,742 35% 5 1,573 4% 10% Germany 6 1,537 4% 90% Malaysia 7 Saudi Arabia 1,413 3% 96% 8 Canada 1,402 3% 60% 9 2% 7% Taiwan 1,005 2% 10 France 685 -4% 3,750 9% Other markets Total 41,541 -25%

**France** Taiwan Other markets 9% 2%. Canada\_ 3% Saudi Arabia 3% \_China 48% Malaysia 4% Germany\_ 4% Netherlands\_ 4% United States United 10% Kingdom 11%

Top 10 sheepmeat markets by value, month of March 2022

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | China          | 163.0         | 33%        | -43%          |
| 2  | United States  | 83.4          | 17%        | 132%          |
| 3  | United Kingdom | 58.4          | 12%        | 23%           |
| 4  | Netherlands    | 32.7          | 7%         | 73%           |
| 5  | Germany        | 30.0          | 6%         | 37%           |
| 6  | Canada         | 20.1          | 4%         | 112%          |
| 7  | Malaysia       | 16.2          | 3%         | 144%          |
| 8  | Saudi Arabia   | 15.4          | 3%         | 151%          |
| 9  | Taiwan         | 10.9          | 2%         | 42%           |
| 10 | Japan          | 10.0          | 2%         | 3%            |
|    | Other markets  | 60.0          | 12%        |               |
|    | Total          | 500.2         |            | -1%           |



Top 10 chilled sheepmeat markets by volume, month of March 2022

Change from same month Country Volume (tonnes) previous year % of total **United States** 896 25% 16% 12% 2 United Kingdom 433 -80% Germany 377 10% 0% 364 10% -13% France 5 Netherlands 359 10% 28% 6 322 9% -3% Japan 7 Canada 290 8% 4% 8 Belgium 220 6% -33% 3% 9 Switzerland 108 -34% 10 China 60 2% -24%

195

3,623

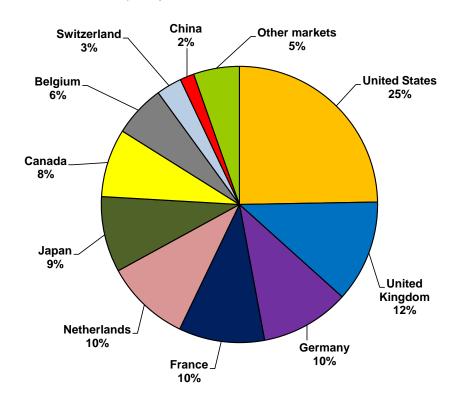
Other markets

Total

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

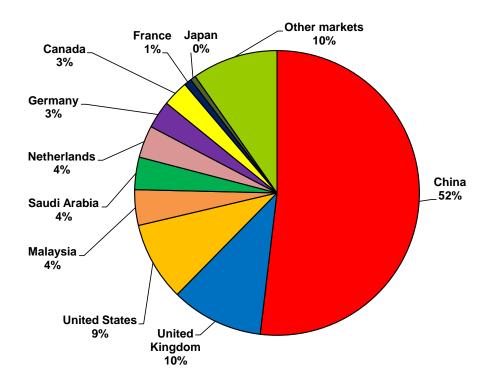
5%

-40%



Top 10 frozen sheepmeat markets by volume, month of March 2022

|    |                |                 |            | Change from   |
|----|----------------|-----------------|------------|---------------|
|    |                |                 |            | same month    |
|    | Country        | Volume (tonnes) | % of total | previous year |
| 1  | China          | 19,675          | 52%        | -46%          |
| 2  | United Kingdom | 3,971           | 10%        | 71%           |
| 3  | United States  | 3,400           | 9%         | 71%           |
| 4  | Malaysia       | 1,532           | 4%         | 91%           |
| 5  | Saudi Arabia   | 1,399           | 4%         | 102%          |
| 6  | Netherlands    | 1,383           | 4%         | 37%           |
| 7  | Germany        | 1,196           | 3%         | 13%           |
| 8  | Canada         | 1,113           | 3%         | 87%           |
| 9  | France         | 321             | 1%         | 9%            |
| 10 | Japan          | 237             | 1%         | -50%          |
|    | Other markets  | 3,692           | 10%        |               |
|    | Total          | 37,918          |            | -23%          |
|    |                |                 |            |               |



Top 10 chilled sheepmeat markets by value, month of March 2022

Change from same month Value (NZ\$m) Country % of total previous year **United States** 19.7 26% 56% 12% 2 Germany 9.0 36% 3 Netherlands 8.3 11% 68% 7.3 10% 33% Japan -73% 5 United Kingdom 6.7 9% Belgium 6 5.5 7% 6% 7 France 5.5 7% 15% 8 Canada 3.9 5% 26%

3.9

1.6

3.5

74.7

9

10

Switzerland

Other markets

China

Total

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

5%

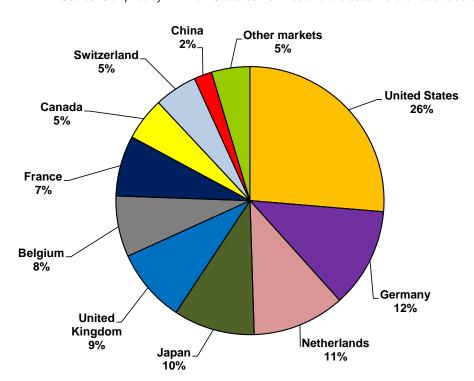
2%

5%

7%

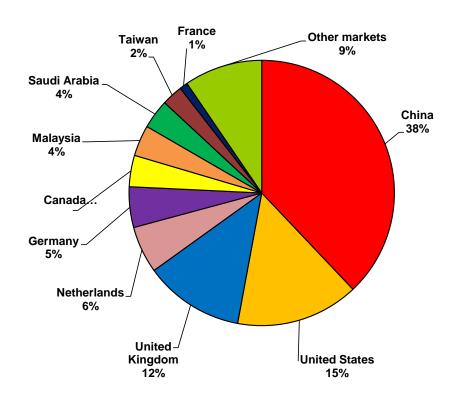
27%

-8%



Top 10 frozen sheepmeat markets by value, month of March 2022

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | China          | 161.4         | 38%        | -43%          |
| 2  | United States  | 63.7          | 15%        | 173%          |
| 3  | United Kingdom | 51.8          | 12%        | 128%          |
| 4  | Netherlands    | 24.4          | 6%         | 75%           |
| 5  | Germany        | 21.1          | 5%         | 37%           |
| 6  | Canada         | 16.3          | 4%         | 153%          |
| 7  | Malaysia       | 16.1          | 4%         | 145%          |
| 8  | Saudi Arabia   | 15.2          | 4%         | 161%          |
| 9  | Taiwan         | 10.9          | 3%         | 42%           |
| 10 | France         | 4.2           | 1%         | 34%           |
|    | Other markets  | 40.6          | 10%        |               |
|    | Total          | 425.5         |            | 1%            |



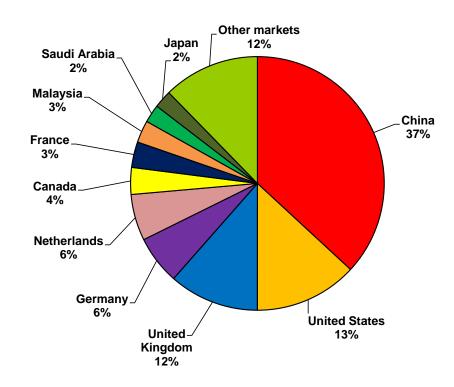
Top 10 sheepmeat markets by volume, 1st quarter 2022

Change from 1st quarter Country Volume (tonnes) % of total 2021 China 58,745 52% -33% 2 United Kingdom 10% -9% 11,263 3 **United States** 9,310 8% 16% 4 Germany 4,356 4% 12% 5 4,188 4% 13% Netherlands 6 3,591 3% 186% Malaysia 7 Canada 3,406 3% 34% 8 France 2,984 3% -4% 9 2,720 2% 66% Saudi Arabia Taiwan 2,508 2% -8% 10,238 Other markets 9% Total 113,309 -18%

**Taiwan** Other markets Saudi Arabia 9% 2% France\_ 3% Canada 3% Malaysia . 3% \_China 52% Netherlands \_ 4% Germany\_ 4% United States\_ 8% United -Kingdom 10%

Top 10 sheepmeat markets by value, 1st quarter 2022

|    |                |               |            | Change from<br>1st quarter |
|----|----------------|---------------|------------|----------------------------|
|    | Country        | Value (NZ\$m) | % of total | 2021                       |
| 1  | China          | 490.3         | 37%        | -27%                       |
| 2  | United States  | 174.6         | 13%        | 69%                        |
| 3  | United Kingdom | 152.6         | 11%        | 19%                        |
| 4  | Germany        | 82.4          | 6%         | 41%                        |
| 5  | Netherlands    | 78.5          | 6%         | 41%                        |
| 6  | Canada         | 45.5          | 3%         | 67%                        |
| 7  | France         | 43.4          | 3%         | 25%                        |
| 8  | Malaysia       | 37.7          | 3%         | 263%                       |
| 9  | Saudi Arabia   | 30.6          | 2%         | 123%                       |
| 10 | Japan          | 30.1          | 2%         | 18%                        |
|    | Other markets  | 163.6         | 12%        |                            |
|    | Total          | 1,329.4       |            | 6%                         |



Top 10 chilled sheepmeat markets by volume, 1st quarter 2022

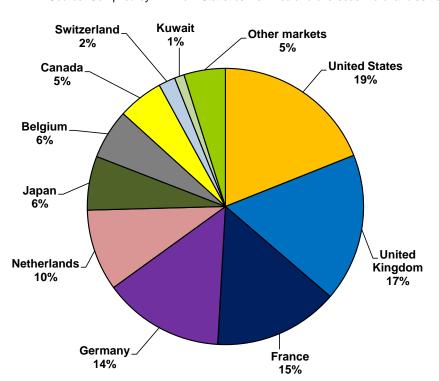
Change from 1st quarter Country 2021 Volume (tonnes) % of total **United States** 2,482 19% 1% 2 United Kingdom 2,269 17% -65% 3 France 1,911 15% -19% 1,850 14% -2% Germany 1,250 5 Netherlands 10% 3% 6 Japan 827 6% -1% 7 Belgium 764 6% -3% 8 Canada 696 5% 12% 255 2% 9 Switzerland -9% 10 Kuwait 150 1% -33% 635 Other markets 5%

13,089

Total

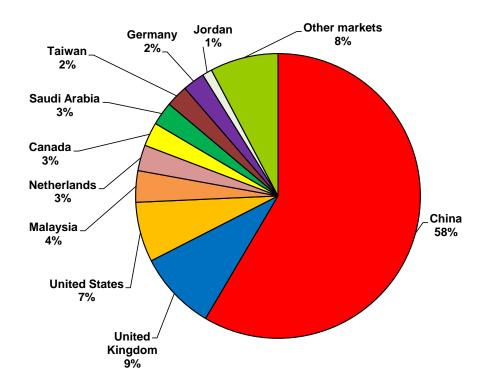
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

-32%



Top 10 frozen sheepmeat markets by volume, 1st quarter 2022

|    |                |                 |            | Change from<br>1st quarter |
|----|----------------|-----------------|------------|----------------------------|
|    | Country        | Volume (tonnes) | % of total | 2021                       |
| 1  | China          | 58,626          | 58%        | -33%                       |
| 2  | United Kingdom | 8,994           | 9%         | 52%                        |
| 3  | United States  | 6,828           | 7%         | 23%                        |
| 4  | Malaysia       | 3,580           | 4%         | 189%                       |
| 5  | Netherlands    | 2,937           | 3%         | 17%                        |
| 6  | Canada         | 2,710           | 3%         | 41%                        |
| 7  | Saudi Arabia   | 2,663           | 3%         | 74%                        |
| 8  | Taiwan         | 2,507           | 3%         | -5%                        |
| 9  | Germany        | 2,506           | 3%         | 24%                        |
| 10 | Jordan         | 1,112           | 1%         | 132%                       |
|    | Other markets  | 7,757           | 8%         |                            |
|    | Total          | 100,220         |            | -16%                       |

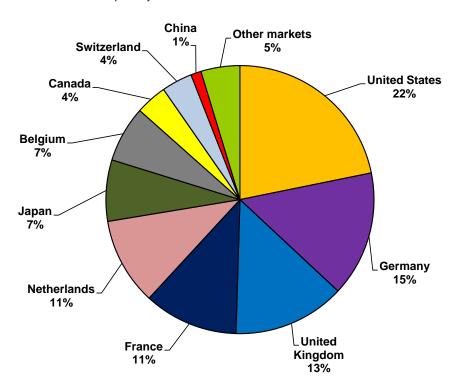


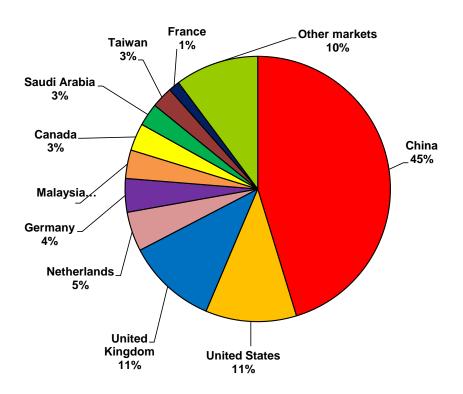
Top 10 chilled sheepmeat markets by value, 1st quarter 2022

Top 10 frozen sheepmeat markets by value, 1st quarter 2022

|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 1st quarter |
|    | Country        | Value (NZ\$m) | % of total | 2021        |
| 1  | United States  | 55.3          | 22%        | 36%         |
| 2  | Germany        | 38.4          | 15%        | 30%         |
| 3  | United Kingdom | 34.3          | 14%        | -52%        |
| 4  | France         | 28.9          | 11%        | 7%          |
| 5  | Netherlands    | 26.7          | 11%        | 36%         |
| 6  | Japan          | 18.8          | 7%         | 30%         |
| 7  | Belgium        | 17.2          | 7%         | 39%         |
| 8  | Canada         | 9.6           | 4%         | 39%         |
| 9  | Switzerland    | 9.4           | 4%         | 46%         |
| 10 | China          | 3.2           | 1%         | 45%         |
|    | Other markets  | 11.9          | 5%         |             |
|    | Total          | 253.8         |            | -1%         |

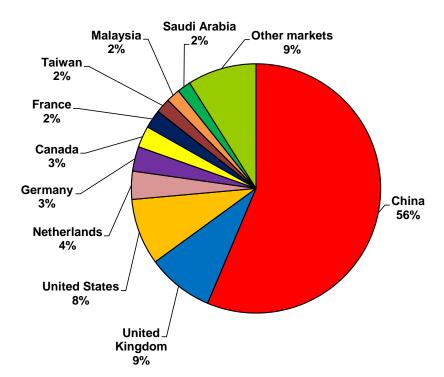
|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 1st quarter |
|    | Country        | Value (NZ\$m) | % of total | 2021        |
| 1  | China          | 487.1         | 45%        | -27%        |
| 2  | United States  | 119.3         | 11%        | 91%         |
| 3  | United Kingdom | 118.3         | 11%        | 110%        |
| 4  | Netherlands    | 51.8          | 5%         | 45%         |
| 5  | Germany        | 44.0          | 4%         | 52%         |
| 6  | Malaysia       | 37.4          | 3%         | 268%        |
| 7  | Canada         | 35.9          | 3%         | 76%         |
| 8  | Saudi Arabia   | 29.8          | 3%         | 138%        |
| 9  | Taiwan         | 27.9          | 3%         | 23%         |
| 10 | France         | 14.6          | 1%         | 87%         |
|    | Other markets  | 109.6         | 10%        |             |
|    | Total          | 1,075.6       |            | 7%          |





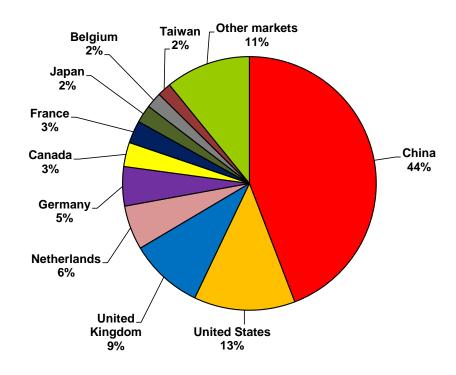
Top 10 sheepmeat markets by volume, 12 months ended 31 March 2022

Change from year ended Country Volume (tonnes) % of total Mar 2022 China 208,354 56% -16% 31,906 2 United Kingdom 9% -11% **United States** 31,805 9% 37% 3 4 Netherlands 13,491 4% 21% 5 3% -14% Germany 11,820 6 10,245 3% 18% Canada 7 France 8,909 2% 8% 8 Taiwan 7,049 2% -21% 2% 29% 9 Malaysia 6,618 Saudi Arabia 6,502 2% 81% Other markets 33,035 9% Total -8% 369,735



Top 10 sheepmeat markets by value, 12 months ended 31 March 2022

|    |                |               |            | Change from year ended |
|----|----------------|---------------|------------|------------------------|
|    | Country        | Value (NZ\$m) | % of total | Mar 2022               |
| 1  | China          | 1,840.7       | 44%        | -2%                    |
| 2  | United States  | 538.1         | 13%        | 71%                    |
| 3  | United Kingdom | 391.3         | 9%         | 7%                     |
| 4  | Netherlands    | 235.2         | 6%         | 37%                    |
| 5  | Germany        | 208.9         | 5%         | -2%                    |
| 6  | Canada         | 128.6         | 3%         | 35%                    |
| 7  | France         | 119.7         | 3%         | 26%                    |
| 8  | Japan          | 95.2          | 2%         | 6%                     |
| 9  | Belgium        | 83.4          | 2%         | 31%                    |
| 10 | Taiwan         | 73.5          | 2%         | -9%                    |
|    | Other markets  | 452.0         | 11%        |                        |
|    | Total          | 4,166.7       |            | 11%                    |

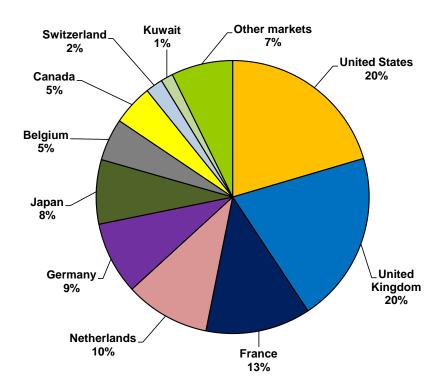


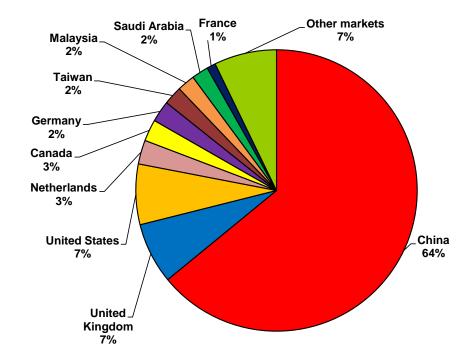
Top 10 chilled sheepmeat markets by volume, 12 months ended 31 March 2022

Top 10 frozen sheepmeat markets by volume, 12 months ended 31 March 2022

|    |                |                 |            | Change from year ended |
|----|----------------|-----------------|------------|------------------------|
|    | Country        | Volume (tonnes) | % of total | Mar 2022               |
| 1  | United States  | 9,244           | 20%        | 13%                    |
| 2  | United Kingdom | 9,164           | 20%        | -37%                   |
| 3  | France         | 5,629           | 12%        | 8%                     |
| 4  | Netherlands    | 4,551           | 10%        | 32%                    |
| 5  | Germany        | 3,889           | 9%         | -21%                   |
| 6  | Japan          | 3,450           | 8%         | 2%                     |
| 7  | Belgium        | 2,264           | 5%         | 8%                     |
| 8  | Canada         | 2,168           | 5%         | 4%                     |
| 9  | Switzerland    | 926             | 2%         | -7%                    |
| 10 | Kuwait         | 651             | 1%         | -19%                   |
|    | Other markets  | 3,294           | 7%         |                        |
|    | Total          | 45,230          |            | -14%                   |

|    |                |                 |            | Change from year ended |
|----|----------------|-----------------|------------|------------------------|
|    | Country        | Volume (tonnes) | % of total | Mar 2022               |
| 1  | China          | 207,914         | 64%        | -16%                   |
| 2  | United Kingdom | 22,742          | 7%         | 6%                     |
| 3  | United States  | 22,561          | 7%         | 50%                    |
| 4  | Netherlands    | 8,940           | 3%         | 16%                    |
| 5  | Canada         | 8,077           | 2%         | 23%                    |
| 6  | Germany        | 7,930           | 2%         | -9%                    |
| 7  | Taiwan         | 6,938           | 2%         | -21%                   |
| 8  | Malaysia       | 6,570           | 2%         | 30%                    |
| 9  | Saudi Arabia   | 6,239           | 2%         | 101%                   |
| 10 | France         | 3,281           | 1%         | 7%                     |
|    | Other markets  | 23,312          | 7%         |                        |
|    | Total          | 324,504         |            | -8%                    |



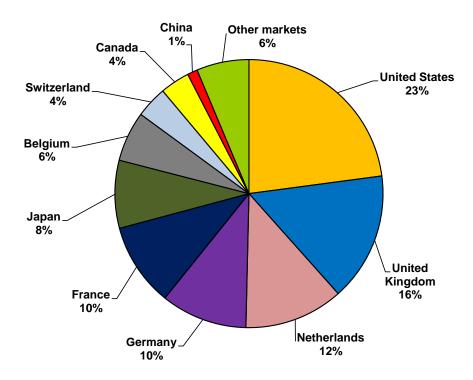


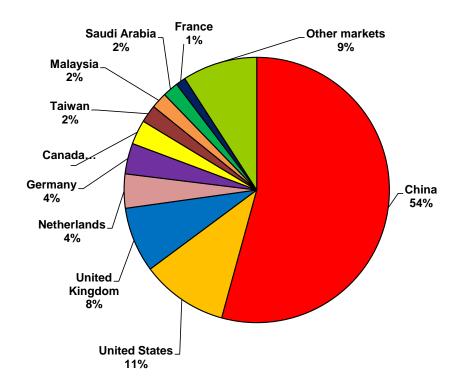
Top 10 chilled sheepmeat markets by value, 12 months ended 31 March 2022

Top 10 frozen sheepmeat markets by value, 12 months ended 31 March 2022

|    |                |               |            | Change from<br>year ended |
|----|----------------|---------------|------------|---------------------------|
|    | Country        | Value (NZ\$m) | % of total | Mar 2022                  |
| 1  | United States  | 181.5         | 23%        | 25%                       |
| 2  | United Kingdom | 123.0         | 16%        | -25%                      |
| 3  | Netherlands    | 94.8          | 12%        | 55%                       |
| 4  | Germany        | 82.6          | 10%        | -6%                       |
| 5  | France         | 79.6          | 10%        | 28%                       |
| 6  | Japan          | 64.9          | 8%         | 19%                       |
| 7  | Belgium        | 47.9          | 6%         | 36%                       |
| 8  | Switzerland    | 30.3          | 4%         | 19%                       |
| 9  | Canada         | 28.3          | 4%         | 17%                       |
| 10 | China          | 9.7           | 1%         | 23%                       |
|    | Other markets  | 50.1          | 6%         |                           |
|    | Total          | 792.6         |            | 6%                        |

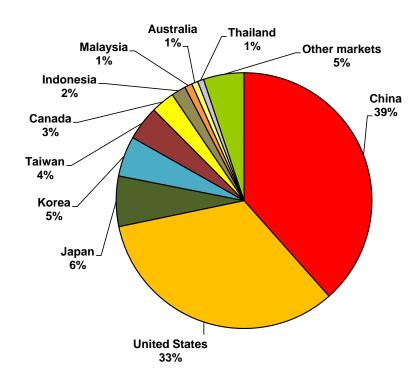
|    |                |               |            | Change from year ended |
|----|----------------|---------------|------------|------------------------|
|    | Country        | Value (NZ\$m) | % of total | Mar 2022               |
| 1  | China          | 1,831.0       | 54%        | -2%                    |
| 2  | United States  | 356.6         | 11%        | 110%                   |
| 3  | United Kingdom | 268.3         | 8%         | 32%                    |
| 4  | Netherlands    | 140.5         | 4%         | 27%                    |
| 5  | Germany        | 126.3         | 4%         | 1%                     |
| 6  | Canada         | 100.4         | 3%         | 41%                    |
| 7  | Taiwan         | 72.5          | 2%         | -9%                    |
| 8  | Malaysia       | 65.9          | 2%         | 51%                    |
| 9  | Saudi Arabia   | 64.4          | 2%         | 138%                   |
| 10 | France         | 40.1          | 1%         | 20%                    |
|    | Other markets  | 308.0         | 9%         |                        |
|    | Total          | 3,374.0       |            | 12%                    |





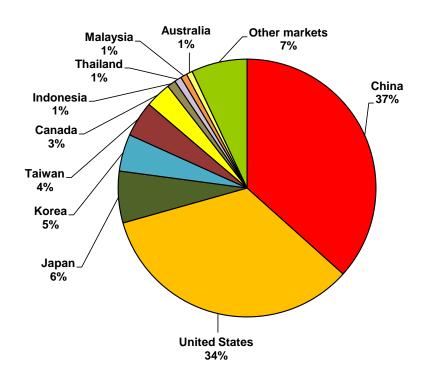
Top 10 beef markets by volume, month of March 2022

Change from same month Country Volume (tonnes) % of total previous year China 17,748 38% 2 **United States** 15,377 33% -16% 3 2,940 6% 1% Japan 2,352 5% 24% Korea 5 Taiwan 2,011 4% 5% 6 Canada 1,373 3% 65% 7 Indonesia 847 2% -21% 8 Malaysia 437 1% 1724% 367 1% 9 Australia -52% 10 Thailand 358 1% 130% Other markets 2,368 5% Total 46,178 -8%



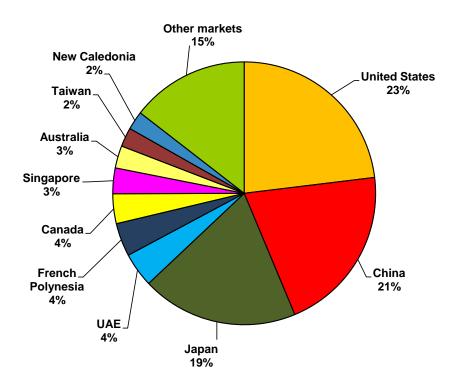
Top 10 beef markets by value, month of March 2022

|    |               |               |            | Change from same month |
|----|---------------|---------------|------------|------------------------|
|    | Country       | Value (NZ\$m) | % of total | previous year          |
| 1  | China         | 172.2         | 37%        | 29%                    |
| 2  | United States | 159.9         | 34%        | 17%                    |
| 3  | Japan         | 30.5          | 6%         | 36%                    |
| 4  | Korea         | 21.9          | 5%         | 73%                    |
| 5  | Taiwan        | 21.0          | 4%         | 50%                    |
| 6  | Canada        | 15.2          | 3%         | 152%                   |
| 7  | Indonesia     | 5.0           | 1%         | -6%                    |
| 8  | Thailand      | 4.2           | 1%         | 147%                   |
| 9  | Malaysia      | 3.7           | 1%         | 3203%                  |
| 10 | Australia     | 3.6           | 1%         | -47%                   |
|    | Other markets | 32.9          | 7%         |                        |
|    | Total         | 470.2         |            | 27%                    |



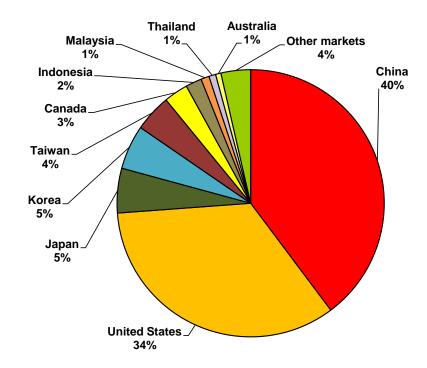
Top 10 chilled beef markets by volume, month of March 2022

|    |                  |                 |            | Change from   |
|----|------------------|-----------------|------------|---------------|
|    |                  |                 |            | same month    |
|    | Country          | Volume (tonnes) | % of total | previous year |
| 1  | United States    | 741             | 23%        | -5%           |
| 2  | China            | 663             | 21%        | -27%          |
| 3  | Japan            | 619             | 19%        | 19%           |
| 4  | UAE              | 136             | 4%         | -45%          |
| 5  | French Polynesia | 131             | 4%         | 49%           |
| 6  | Canada           | 118             | 4%         | 251%          |
| 7  | Singapore        | 101             | 3%         | 0%            |
| 8  | Australia        | 88              | 3%         | -51%          |
| 9  | Taiwan           | 75              | 2%         | -31%          |
| 10 | New Caledonia    | 73              | 2%         | -12%          |
|    | Other markets    | 466             | 15%        |               |
|    | Total            | 3,212           |            | -12%          |



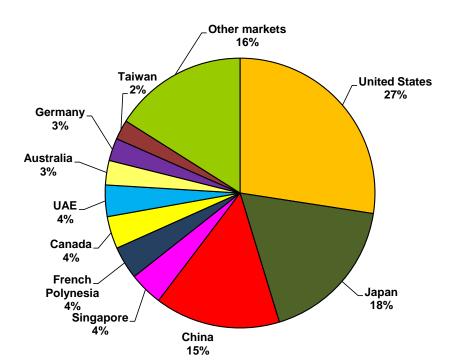
Top 10 frozen beef markets by volume, month of March 2022

|    |               |                 |            | Change from   |
|----|---------------|-----------------|------------|---------------|
|    |               |                 |            | same month    |
|    | Country       | Volume (tonnes) | % of total | previous year |
| 1  | China         | 17,085          | 40%        | -6%           |
| 2  | United States | 14,636          | 34%        | -17%          |
| 3  | Japan         | 2,322           | 5%         | -3%           |
| 4  | Korea         | 2,298           | 5%         | 22%           |
| 5  | Taiwan        | 1,936           | 5%         | 8%            |
| 6  | Canada        | 1,256           | 3%         | 57%           |
| 7  | Indonesia     | 835             | 2%         | -22%          |
| 8  | Malaysia      | 427             | 1%         | 1767%         |
| 9  | Thailand      | 354             | 1%         | 136%          |
| 10 | Australia     | 279             | 1%         | -52%          |
|    | Other markets | 1,538           | 4%         |               |
|    | Total         | 42,966          |            | -8%           |
|    |               |                 |            |               |



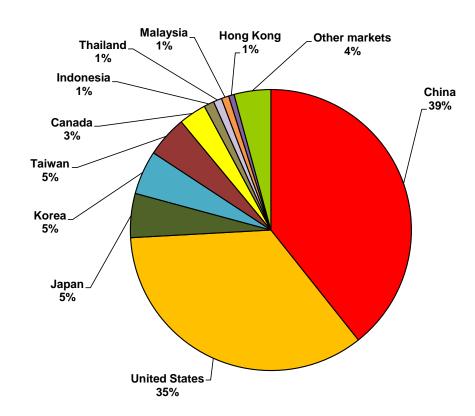
Top 10 chilled beef markets by value, month of March 2022

Change from same month Country Value (NZ\$m) % of total previous year **United States** 14.3 27% 21% 18% 2 9.3 39% Japan 3 China 7.8 15% -2% 2.1 4% Singapore 21% 5 2.0 4% 63% French Polynesia 6 Canada 2.0 4% 314% 7 UAE 2.0 4% -35% 8 Australia 1.5 3% -38% 9 3% 118% Germany 1.4 2% Taiwan 1.2 -5% Other markets 8.3 16% Total 52.0 14%



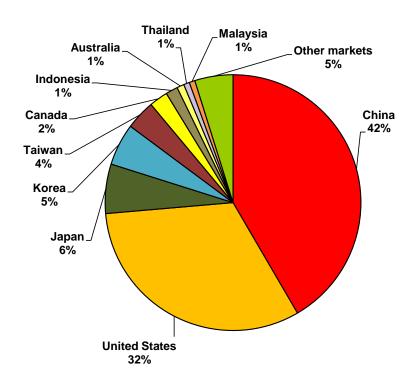
Top 10 frozen beef markets by value, month of March 2022

|    |               |               |            | Change from   |
|----|---------------|---------------|------------|---------------|
|    |               |               |            | same month    |
|    | Country       | Value (NZ\$m) | % of total | previous year |
| 1  | China         | 164.4         | 39%        | 31%           |
| 2  | United States | 145.6         | 35%        | 17%           |
| 3  | Japan         | 21.2          | 5%         | 36%           |
| 4  | Korea         | 21.1          | 5%         | 70%           |
| 5  | Taiwan        | 19.8          | 5%         | 55%           |
| 6  | Canada        | 13.2          | 3%         | 138%          |
| 7  | Indonesia     | 4.9           | 1%         | -9%           |
| 8  | Thailand      | 4.0           | 1%         | 157%          |
| 9  | Malaysia      | 3.6           | 1%         | 3972%         |
| 10 | Hong Kong     | 2.7           | 1%         | 32%           |
|    | Other markets | 17.7          | 4%         |               |
|    | Total         | 418.2         |            | 29%           |



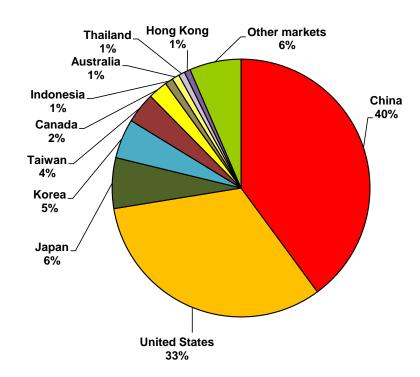
Top 10 beef markets by volume, 1st quarter 2022

Change from 1st quarter Country 2021 Volume (tonnes) % of total China 53,507 42% 1% 2 **United States** 41,202 32% -12% Japan 8,032 6% 64% 6,828 5% 37% Korea 5 Taiwan 4,811 4% 8% 6 Canada 3,025 2% -21% 7 Indonesia 1,969 2% -21% 8 Australia 1,166 1% -4% 947 1% 137% 9 Thailand 10 Malaysia 929 1% 67% Other markets 6,215 5% 128,631 Total -6%



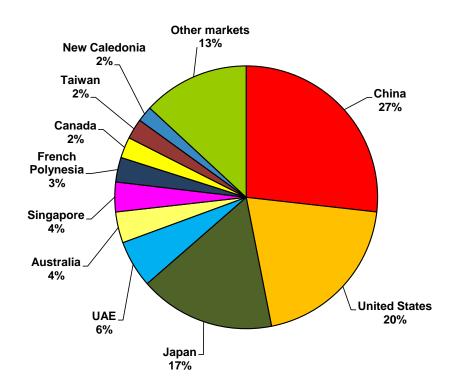
Top 10 beef markets by value, 1st quarter 2022

|    |               |               |            | Change from<br>1st quarter |
|----|---------------|---------------|------------|----------------------------|
|    | Country       | Value (NZ\$m) | % of total | 2021                       |
| 1  | China         | 522.1         | 40%        | 38%                        |
| 2  | United States | 425.4         | 33%        | 20%                        |
| 3  | Japan         | 83.1          | 6%         | 52%                        |
| 4  | Korea         | 64.8          | 5%         | 96%                        |
| 5  | Taiwan        | 50.6          | 4%         | 39%                        |
| 6  | Canada        | 31.7          | 2%         | 11%                        |
| 7  | Indonesia     | 13.2          | 1%         | 24%                        |
| 8  | Australia     | 12.1          | 1%         | -14%                       |
| 9  | Thailand      | 10.3          | 1%         | 165%                       |
| 10 | Hong Kong     | 10.0          | 1%         | 29%                        |
|    | Other markets | 84.7          | 6%         |                            |
|    | Total         | 1,308.1       |            | 32%                        |



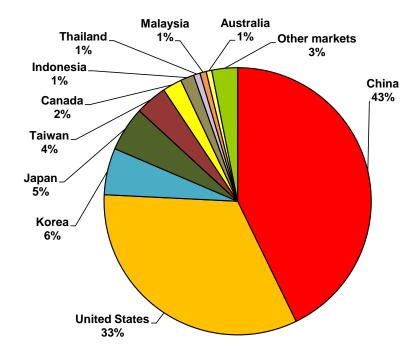
Top 10 chilled beef markets by volume, 1st quarter 2022

|    |                  |                 |            | Change from |
|----|------------------|-----------------|------------|-------------|
|    |                  |                 |            | 1st quarter |
|    | Country          | Volume (tonnes) | % of total | 2021        |
| 1  | China            | 2,570           | 27%        | 39%         |
| 2  | United States    | 1,931           | 20%        | 2%          |
| 3  | Japan            | 1,601           | 17%        | -1%         |
| 4  | UAE              | 558             | 6%         | -22%        |
| 5  | Australia        | 366             | 4%         | -19%        |
| 6  | Singapore        | 351             | 4%         | 22%         |
| 7  | French Polynesia | 292             | 3%         | -13%        |
| 8  | Canada           | 247             | 3%         | 35%         |
| 9  | Taiwan           | 239             | 2%         | -32%        |
| 10 | New Caledonia    | 185             | 2%         | -15%        |
|    | Other markets    | 1,258           | 13%        |             |
|    | Total            | 9,597           |            | 2%          |



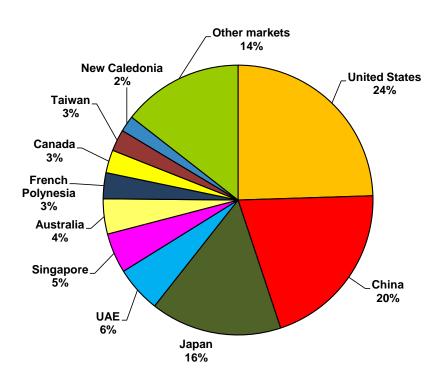
Top 10 frozen beef markets by volume, 1st quarter 2022

|    |               |                 |            | Change from |
|----|---------------|-----------------|------------|-------------|
|    |               |                 |            | 1st quarter |
|    | Country       | Volume (tonnes) | % of total | 2021        |
| 1  | China         | 50,937          | 43%        | -4%         |
| 2  | United States | 39,271          | 33%        | -16%        |
| 3  | Korea         | 6,727           | 6%         | 35%         |
| 4  | Japan         | 6,431           | 5%         | 31%         |
| 5  | Taiwan        | 4,572           | 4%         | 2%          |
| 6  | Canada        | 2,778           | 2%         | -27%        |
| 7  | Indonesia     | 1,957           | 2%         | -22%        |
| 8  | Thailand      | 940             | 1%         | 135%        |
| 9  | Malaysia      | 912             | 1%         | 64%         |
| 10 | Australia     | 800             | 1%         | -34%        |
|    | Other markets | 3,709           | 3%         |             |
|    | Total         | 119,034         |            | -7%         |



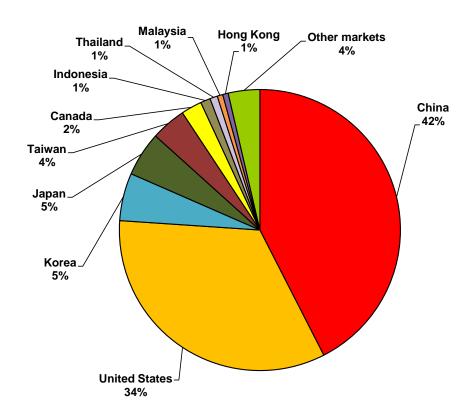
Top 10 chilled beef markets by value, 1st quarter 2022

Change from 1st quarter Country Value (NZ\$m) % of total 2021 **United States** 37.3 24% 32% 2 31.1 20% 88% China 3 24.0 16% 12% Japan 4 UAE 8.4 6% -5% 5 7.3 5% 48% Singapore 6 Australia 6.4 4% 10% 7 French Polynesia 4.7 3% -1% 8 Canada 4.2 3% 68% 3.9 3% 8% 9 Taiwan New Caledonia 2.9 2% 0% Other markets 22.0 14% Total 152.3 28%



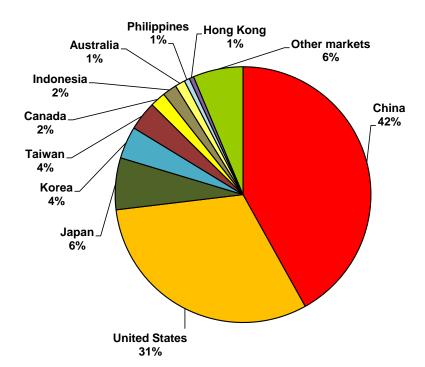
Top 10 frozen beef markets by value, 1st quarter 2022

|    |               |               |            | Change from |
|----|---------------|---------------|------------|-------------|
|    |               |               |            | 1st quarter |
|    | Country       | Value (NZ\$m) | % of total | 2021        |
| 1  | China         | 491.1         | 42%        | 36%         |
| 2  | United States | 388.1         | 34%        | 19%         |
| 3  | Korea         | 63.4          | 5%         | 98%         |
| 4  | Japan         | 59.2          | 5%         | 77%         |
| 5  | Taiwan        | 46.6          | 4%         | 42%         |
| 6  | Canada        | 27.6          | 2%         | 6%          |
| 7  | Indonesia     | 13.1          | 1%         | 22%         |
| 8  | Thailand      | 10.1          | 1%         | 167%        |
| 9  | Malaysia      | 7.4           | 1%         | 152%        |
| 10 | Hong Kong     | 7.4           | 1%         | 25%         |
|    | Other markets | 41.9          | 4%         |             |
|    | Total         | 1,155.8       |            | 32%         |



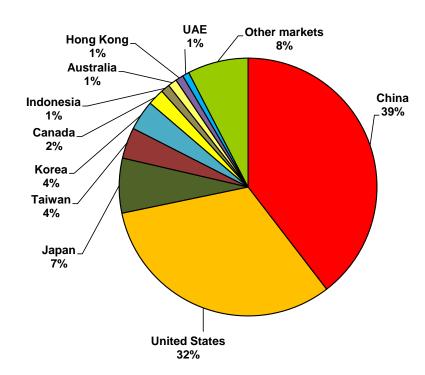
Top 10 beef markets by volume, 12 months ended 31 March 2022

Change from year ended Mar 2021 Country Volume (tonnes) % of total China 207,071 42% 11% 2 **United States** 154,032 31% -8% 3 32,357 7% 42% Japan 20,123 4% 17% Korea 18,200 5 Taiwan 4% -4% 6 Canada 9,635 2% -46% 7 Indonesia 8,889 2% 28% 8 Australia 6,262 1% -17% 1% 9 Philippines 3,351 33% Hong Kong 2,837 1% 22% Other markets 31,237 6% 493,993 Total 3%



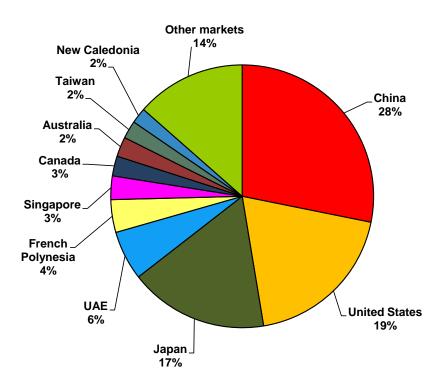
Top 10 beef markets by value, 12 months ended 31 March 2022

|    |               |               |            | Change from year ended |
|----|---------------|---------------|------------|------------------------|
|    | Country       | Value (NZ\$m) | % of total | Mar 2021               |
| 1  | China         | 1,720.4       | 40%        | 33%                    |
| 2  | United States | 1,398.8       | 32%        | 9%                     |
| 3  | Japan         | 299.3         | 7%         | 47%                    |
| 4  | Taiwan        | 169.1         | 4%         | 8%                     |
| 5  | Korea         | 163.9         | 4%         | 43%                    |
| 6  | Canada        | 89.5          | 2%         | -32%                   |
| 7  | Indonesia     | 48.5          | 1%         | 94%                    |
| 8  | Australia     | 48.4          | 1%         | -18%                   |
| 9  | Hong Kong     | 42.8          | 1%         | 39%                    |
| 10 | UAE           | 36.6          | 1%         | 17%                    |
|    | Other markets | 330.9         | 8%         |                        |
|    | Total         | 4,348.1       |            | 20%                    |



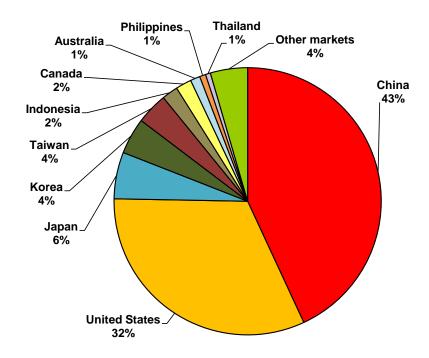
Top 10 chilled beef markets by volume, 12 months ended 31 March 2022

Change from year ended Country Mar 2021 Volume (tonnes) % of total China 10,951 28% 14% 2 **United States** 7,469 19% 35% 3 6,648 17% 1% Japan UAE 2,365 6% -3% 5 French Polynesia 1,566 4% -5% 6 Singapore 1,128 3% -2% 7 Canada 950 2% 33% 8 Australia 946 2% -20% 852 2% 9 Taiwan -34% 10 New Caledonia 746 2% -17% Other markets 5,254 14% Total 38,875 6%



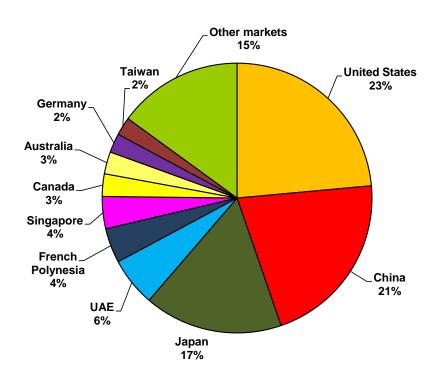
Top 10 frozen beef markets by volume, 12 months ended 31 March 2022

|    |               |                 |            | Change from            |
|----|---------------|-----------------|------------|------------------------|
|    | Country       | Volume (tonnes) | % of total | year ended<br>Mar 2022 |
|    | ,             | ` ,             |            |                        |
| 1  | China         | 196,120         | 43%        | 11%                    |
| 2  | United States | 146,562         | 32%        | -9%                    |
| 3  | Japan         | 25,709          | 6%         | 59%                    |
| 4  | Korea         | 19,933          | 4%         | 17%                    |
| 5  | Taiwan        | 17,348          | 4%         | -2%                    |
| 6  | Indonesia     | 8,863           | 2%         | 27%                    |
| 7  | Canada        | 8,686           | 2%         | -49%                   |
| 8  | Australia     | 5,316           | 1%         | -17%                   |
| 9  | Philippines   | 3,347           | 1%         | 36%                    |
| 10 | Thailand      | 2,746           | 1%         | 284%                   |
|    | Other markets | 20,488          | 5%         |                        |
|    | Total         | 455,118         |            | 3%                     |
|    |               |                 |            |                        |



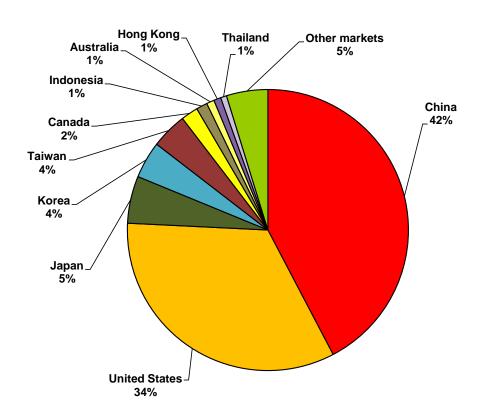
Top 10 chilled beef markets by value, 12 months ended 31 March 2022

Change from year ended Country Value (NZ\$m) % of total Mar 2021 **United States** 133.1 24% 59% 2 119.7 21% 30% China 3 93.8 17% 7% Japan 4 UAE 33.1 6% 8% 5 French Polynesia 23.6 4% 1% 6 Singapore 21.8 4% 7% 7 Canada 15.3 3% 58% 8 Australia 15.0 3% -5% 2% 105% 9 Germany 13.0 2% Taiwan 12.3 -9% Other markets 84.7 15% Total 565.4 21%



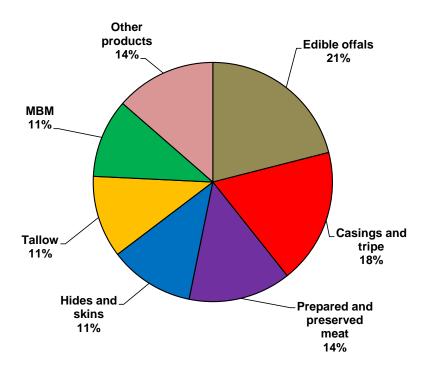
Top 10 frozen beef markets by value, 12 months ended 31 March 2022

|    |               |               |            | Change from |
|----|---------------|---------------|------------|-------------|
|    |               |               |            | year ended  |
|    | Country       | Value (NZ\$m) | % of total | Mar 2021    |
| 1  | China         | 1,600.7       | 42%        | 33%         |
| 2  | United States | 1,265.7       | 33%        | 5%          |
| 3  | Japan         | 205.4         | 5%         | 78%         |
| 4  | Korea         | 160.8         | 4%         | 43%         |
| 5  | Taiwan        | 156.8         | 4%         | 10%         |
| 6  | Canada        | 74.2          | 2%         | -40%        |
| 7  | Indonesia     | 48.2          | 1%         | 94%         |
| 8  | Australia     | 33.4          | 1%         | -23%        |
| 9  | Hong Kong     | 31.1          | 1%         | 41%         |
| 10 | Thailand      | 26.2          | 1%         | 302%        |
|    | Other markets | 180.1         | 5%         |             |
|    | Total         | 3,782.7       |            | 20%         |
|    |               |               |            |             |



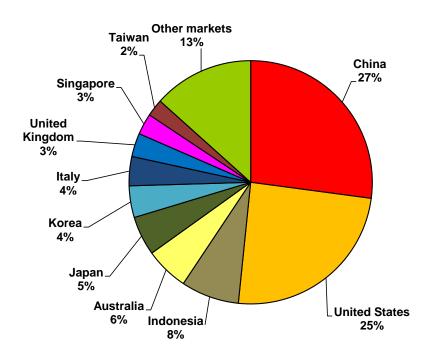
### Co-products exports by value, month of March 2022

|   |                             |               |            | Change from   |
|---|-----------------------------|---------------|------------|---------------|
|   |                             |               |            | same month    |
|   | Product                     | Value (NZ\$m) | % of total | previous year |
| 1 | Edible offals               | 37.9          | 21%        | 8%            |
| 2 | Casings and tripe           | 33.0          | 18%        | -16%          |
| 3 | Prepared and preserved meat | 25.0          | 14%        | 23%           |
| 4 | Hides and skins             | 20.7          | 11%        | 4%            |
| 5 | Tallow                      | 20.0          | 11%        | 129%          |
| 6 | MBM                         | 19.2          | 11%        | 3%            |
| 7 | Other products              | 24.5          | 14%        | -4%           |
|   | Total                       | 180.3         |            | 8%            |



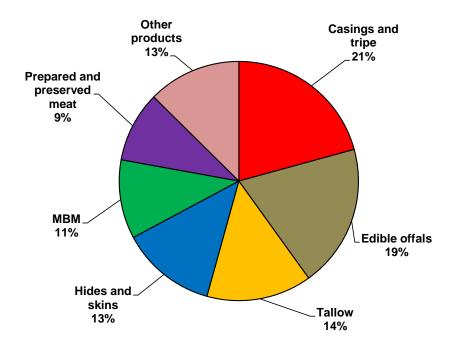
Top 10 markets for co-products by value, month of March 2022

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | China          | 48.9          | 27%        | 5%            |
| 2  | United States  | 44.2          | 25%        | 109%          |
| 3  | Indonesia      | 13.9          | 8%         | -10%          |
| 4  | Australia      | 10.4          | 6%         | -26%          |
| 5  | Japan          | 9.4           | 5%         | -9%           |
| 6  | Korea          | 7.6           | 4%         | 5%            |
| 7  | Italy          | 7.0           | 4%         | -3%           |
| 8  | United Kingdom | 5.6           | 3%         | 35%           |
| 9  | Singapore      | 5.1           | 3%         | -44%          |
| 10 | Taiwan         | 4.1           | 2%         | -3%           |
|    | Other markets  | 24.1          |            |               |
|    | Total          | 180.3         |            | 8%            |



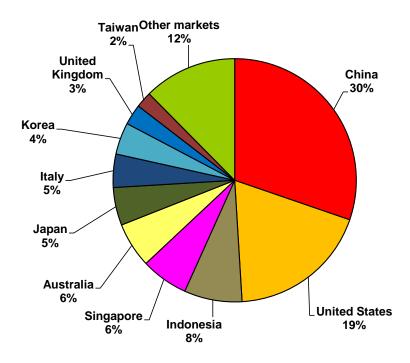
### Co-products exports by value, 1st quarter 2022

|   |                             |               |            | Change from<br>1st quarter |
|---|-----------------------------|---------------|------------|----------------------------|
|   | Product                     | Value (NZ\$m) | % of total | 2021                       |
| 1 | Casings and tripe           | 104.8         | 21%        | 10%                        |
| 2 | Edible offals               | 97.7          | 19%        | 5%                         |
| 3 | Tallow                      | 71.9          | 14%        | 65%                        |
| 4 | Hides and skins             | 65.1          | 13%        | 36%                        |
| 5 | MBM                         | 53.9          | 11%        | 10%                        |
| 6 | Prepared and preserved meat | 48.3          | 10%        | -9%                        |
| 7 | Other products              | 63.6          | 13%        | 0%                         |
|   | Total                       | 505.3         |            | 13%                        |



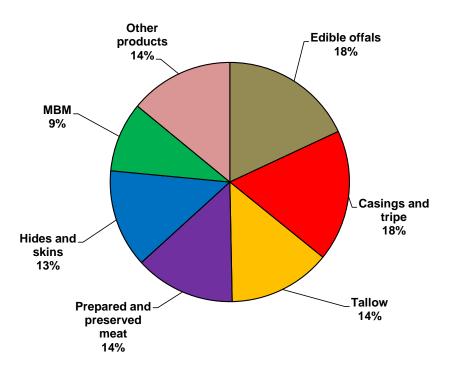
Top 10 markets for co-products by value, 1st quarter 2022

|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 1st quarter |
|    | Country        | Value (NZ\$m) | % of total | 2021        |
| 1  | China          | 153.0         | 30%        | 19%         |
| 2  | United States  | 94.8          | 19%        | 52%         |
| 3  | Indonesia      | 38.9          | 8%         | -4%         |
| 4  | Singapore      | 31.8          | 6%         | 5%          |
| 5  | Australia      | 30.3          | 6%         | -18%        |
| 6  | Japan          | 25.4          | 5%         | 13%         |
| 7  | Italy          | 22.4          | 4%         | 39%         |
| 8  | Korea          | 21.4          | 4%         | 17%         |
| 9  | United Kingdom | 13.8          | 3%         | 25%         |
| 10 | Taiwan         | 10.8          | 2%         | 8%          |
|    | Other markets  | 62.7          |            |             |
|    | Total          | 505.3         |            | 13%         |



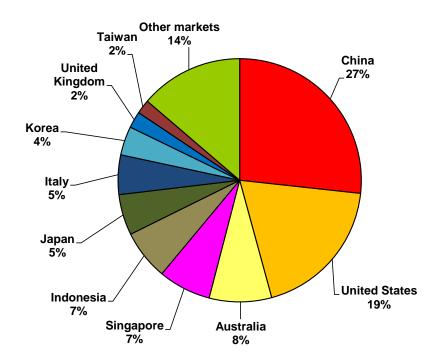
### Co-products exports by value, 12 months ended 31 March 2022

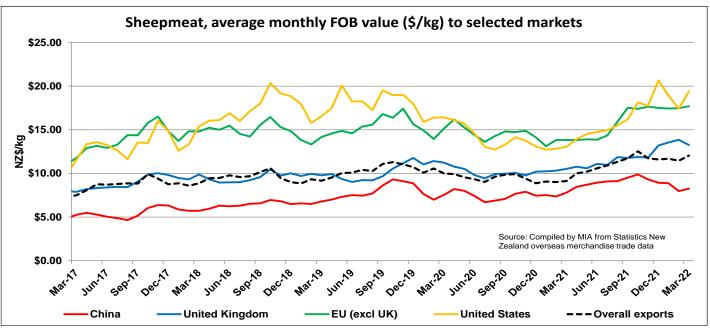
|   |                             |               |            | Change from |
|---|-----------------------------|---------------|------------|-------------|
|   |                             |               |            | year ended  |
|   | Product                     | Value (NZ\$m) | % of total | March 2021  |
| 1 | Edible offals               | 357.8         | 18%        | 22%         |
| 2 | Casings and tripe           | 352.0         | 18%        | 8%          |
| 3 | Tallow                      | 274.9         | 14%        | 100%        |
| 4 | Prepared and preserved meat | 268.6         | 14%        | 18%         |
| 5 | Hides and skins             | 262.8         | 13%        | 42%         |
| 6 | MBM                         | 187.2         | 9%         | 3%          |
| 7 | Other products              | 278.4         | 14%        | 7%          |
|   | Total                       | 1981.7        |            | 23%         |

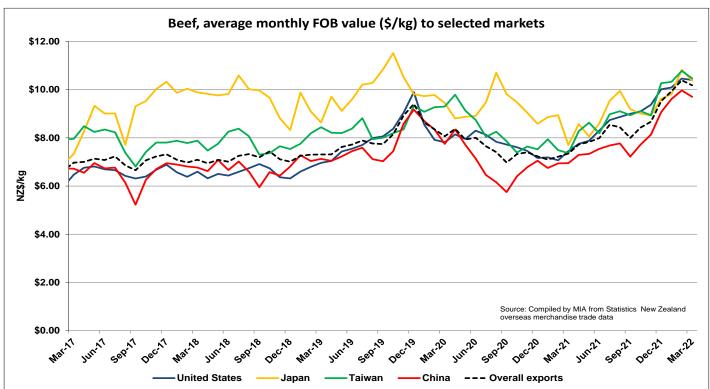


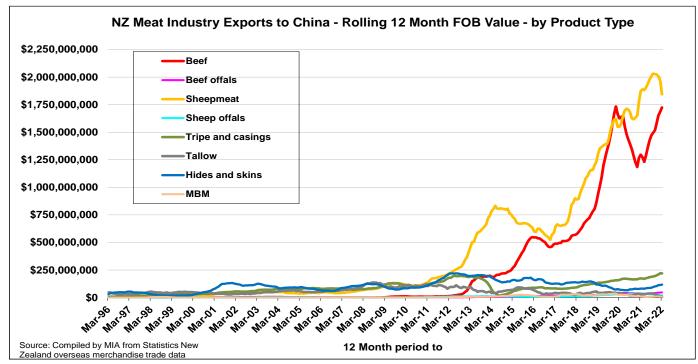
Top 10 markets for co-products by value, 12 months ended 31 March 2022

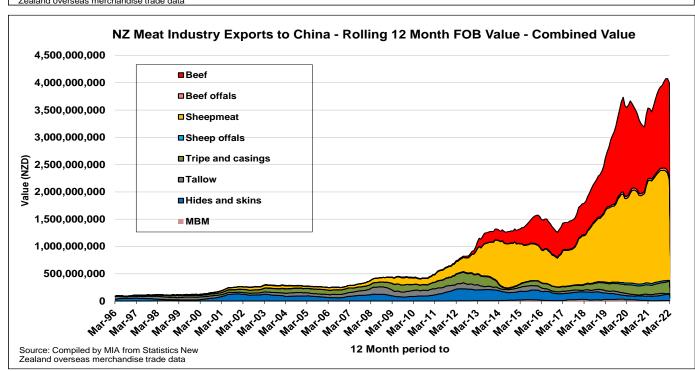
|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | year ended  |
|    | Country        | Value (NZ\$m) | % of total | March 2021  |
| 1  | China          | 529.6         | 27%        | 23%         |
| 2  | United States  | 377.2         | 19%        | 59%         |
| 3  | Australia      | 164.3         | 8%         | 13%         |
| 4  | Singapore      | 138.8         | 7%         | 26%         |
| 5  | Indonesia      | 131.6         | 7%         | 17%         |
| 6  | Japan          | 107.4         | 5%         | 33%         |
| 7  | Italy          | 104.2         | 5%         | 62%         |
| 8  | Korea          | 75.9          | 4%         | 7%          |
| 9  | United Kingdom | 43.5          | 2%         | 28%         |
| 10 | Taiwan         | 37.3          | 2%         | 3%          |
|    | Other markets  | 272.0         |            |             |
|    | Total          | 1981.7        |            | 23%         |

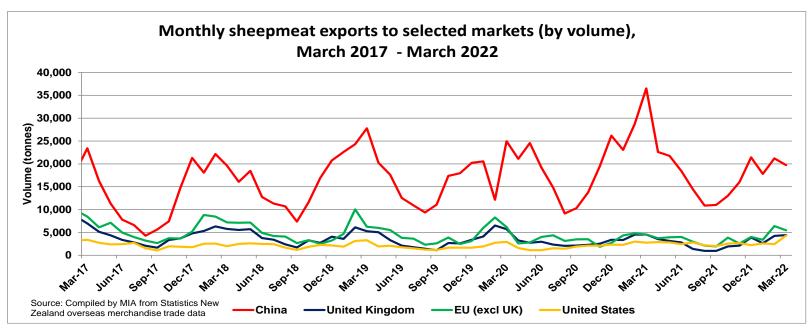


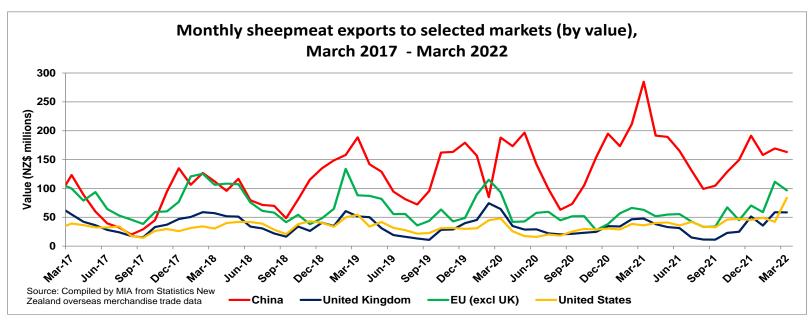










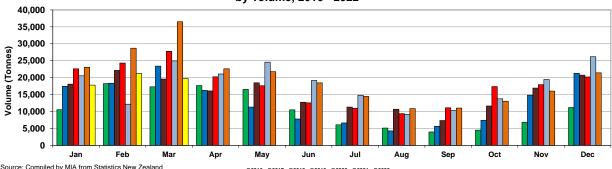


## Monthly exports of sheepmeat and edible offal to China, 2016-2022, by volume (Tonnes)

|                                      |               |               |               |               |               | 2016          |               |              |               |               |               |               |                  |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|------------------|
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports                    | 10,531        | 18,251        | 17,299        | 17,677        | 16,535        | 10,480        | 6,063         | 5,123        | 3,942         | 4,518         | 6,832         | 11,178        | 128,429          |
| Edible ovine offal                   | 122           | 218           | 340           | 405           | 238           | 165           | 239           | 105          | 69            | 105           | 111           | 186           | 2,303            |
| Total (sheepmeat + offal)            | 10,653        | 18,469        | 17,639        | 18,082        | 16,773        | 10,645        | 6,302         | 5,228        | 4,011         | 4,623         | 6,943         | 11,364        | 130,732          |
|                                      |               |               |               |               |               | 2017          |               |              |               |               |               |               |                  |
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports                    | 17,457        | 18,346        | 23,409        | 16,235        | 11,306        | 7,793         | 6,616         | 4,279        | 5,639         | 7,422         | 14,835        | 21,293        | 154,630          |
| Edible ovine offal                   | 290           | 359           | 378           | 345           | 384           | 274           | 255           | 109          | 119           | 108           | 266           | 267           | 3,154            |
| Total (sheepmeat + offal)            | 17,747        | 18,705        | 23,787        | 16,580        | 11,690        | 8,067         | 6,871         | 4,388        | 5,758         | 7,530         | 15,101        | 21,560        | 157,784          |
|                                      |               |               |               |               |               | 2018          |               |              |               |               |               |               |                  |
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports                    | 18,075        | 22.151        | 19.605        | 16.069        | 18.478        | 12.733        | 11.322        | 10.680       | 7,348         | 11.635        | 16.910        | 20.741        | 185.747          |
| Edible ovine offal                   | 167           | 348           | 365           | 363           | 380           | 355           | 246           | 237          | 113           | 203           | 252           | 333           | 3,362            |
| Total (sheepmeat + offal)            | Beef exports  | 22,499        | 19,970        | 16,432        | 18,858        | 13,088        | 11,568        | 10,917       | 7,461         | 11,838        | 17,162        | 21,074        | 170,867          |
|                                      |               |               |               |               |               |               |               |              |               |               |               |               |                  |
|                                      | _             |               |               | _             |               | 2019          |               | _            | _             |               |               | _             |                  |
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports Edible ovine offal | 22,615<br>373 | 24,311<br>480 | 27,790<br>531 | 20,251<br>345 | 17,621<br>452 | 12,542<br>226 | 10,924<br>233 | 9,372<br>208 | 11,096<br>237 | 17,379<br>255 | 17,940<br>331 | 20,214<br>399 | 212,055          |
| Total (sheepmeat + offal)            | 22,988        | 24.791        | 28.321        | 20,596        | 452<br>18,073 | 12.768        | 233<br>11.157 | 9.580        | 11,333        | ∠55<br>17.634 | 18,271        | 20,613        | 4,070<br>216.125 |
| Total (sneepineat + olial)           | 22,900        | 24,791        | 20,321        | 20,596        | 10,073        | 12,700        | 11,157        | 9,560        | 11,333        | 17,034        | 10,271        | 20,013        | 216,125          |
|                                      |               |               |               |               |               | 2020          |               |              |               |               |               |               |                  |
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports                    | 20,544        | 12,145        | 24,954        | 21,091        | 24,563        | 19,163        | 14,796        | 9,130        | 10,323        | 13,734        | 19,468        | 26,186        | 216,097          |
| Edible ovine offal                   | 456           | 352           | 537           | 450           | 383           | 357           | 208           | 504          | 183           | 201           | 217           | 242           | 4,090            |
| Total (sheepmeat + offal)            | 21,000        | 12,497        | 25,491        | 21,541        | 24,946        | 19,520        | 15,004        | 9,634        | 10,506        | 13,935        | 19,685        | 26,428        | 220,187          |
|                                      |               |               |               |               |               | 2021          |               |              |               |               |               |               |                  |
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports                    | 23,062        | 28,700        | 36,515        | 22,614        | 21,755        | 18,448        | 14,448        | 10,862       | 11,008        | 13,023        | 16,022        | 21,429        | 237,886          |
| Edible ovine offal                   | 741           | 1,444         | 441           | 249           | 203           | 270           | 167           | 121          | 155           | 149           | 235           | 178           | 4,353            |
| Total (sheepmeat + offal)            | 23,803        | 30,144        | 36,956        | 22,863        | 21,958        | 18,718        | 14,615        | 10,983       | 11,163        | 13,172        | 16,257        | 21,607        | 242,239          |
|                                      |               |               |               |               |               | 2022          |               |              |               |               |               |               |                  |
|                                      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug          | Sep           | Oct           | Nov           | Dec           |                  |
| Sheepmeat exports                    | 17,796        | 21,214        | 19,735        | •             | ,             |               |               | •            | •             |               |               |               | 58,745           |
| Edible ovine offal                   | 135           | 212           | 196           |               |               |               |               |              |               |               |               |               | 543              |
| Total (sheepmeat + offal)            | 17,931        | 21,426        | 19,931        |               |               |               |               |              |               |               |               |               | 59,288           |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to China, by volume, 2016 - 2022



## Monthly exports of sheepmeat and edible offal to China, 2016-2022, by value (NZ\$)

| 2016                         |                    |             |             |             |             |             |             |                   |                   |             |             |             |               |
|------------------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|-------------------|-------------|-------------|-------------|---------------|
|                              | Jan                | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug               | Sep               | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            | 40,574,416         | 69,590,695  | 66,263,969  | 69,579,648  | 69,198,309  | 43,943,471  | 25,124,034  | 20,167,198        | 16,162,483        | 19,514,148  | 31,471,906  | 52,259,796  | 523,850,073   |
| Edible ovine offal           | 266,672            | 571,412     | 819,513     | 1,023,607   | 735,899     | 505,984     | 777,176     | 328,894           | 203,295           | 302,478     | 279,851     | 503,819     | 6,318,600     |
| Total (sheepmeat + offal)    | 40,841,088         | 70,162,107  | 67,083,482  | 70,603,255  | 69,934,208  | 44,449,455  | 25,901,210  | 20,496,092        | 16,365,778        | 19,816,626  | 31,751,757  | 52,763,615  | 530,168,673   |
|                              |                    |             |             |             |             |             |             |                   |                   |             |             |             |               |
| 2017                         |                    |             |             |             |             |             |             |                   |                   |             |             |             |               |
|                              | Jan                | Feb         | Mar         | Apr         | May         | Jun         | Jul         | Aug               | Sep               | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            | 85,705,684         | 88,693,621  | 123,092,384 | 88,996,014  | 59,796,284  | 39,313,577  | 32,278,958  | 19,941,645        | 29,144,189        | 44,944,438  | 94,468,142  | 134,789,913 | 841,164,849   |
| Edible ovine offal           | 869,019            | 1,075,500   | 1,285,046   | 1,194,955   | 1,542,762   | 956,166     | 1,026,868   | 420,205           | 485,882           | 484,907     | 1,136,591   | 1,229,986   | 11,707,887    |
| Total (sheepmeat + offal)    | 86,574,703         | 89,769,121  | 124,377,430 | 90,190,969  | 61,339,046  | 40,269,743  | 33,305,826  | 20,361,850        | 29,630,071        | 45,429,345  | 95,604,733  | 136,019,899 | 852,872,736   |
|                              |                    |             |             |             |             | 20          | 40          |                   |                   |             |             |             |               |
|                              | Jan                | Feb         | Mar         | A           | Mav         | 20<br>Jun   | 18<br>Jul   | A                 | C                 | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            | Jan<br>106.218.477 |             |             | Apr         | 116,737,324 | 79,404,186  | 71.404.856  | Aug<br>69.744.003 | Sep<br>48.318.086 |             |             |             | 1,157,246,859 |
| Edible ovine offal           | 704.259            | 1.538.908   | 1.711.745   | 1.723.856   | 1.956.429   | 1.707.207   | 1.244.865   | 1.362.371         | 520.936           | 1.118.175   | 1.346.648   | 1.875.531   | 16.810.930    |
| Total (sheepmeat + offal)    | Beef exports       | , ,         | , , .       |             | 118,693,753 |             | 72,649,721  | 71,106,374        | 48,839,022        | , -, -      | 116,594,040 | , ,         | 1,067,135,053 |
| Total (Sileepilleat + Ollai) | beel exports       | 120,304,311 | 113,007,023 | 91,436,026  | 110,093,733 | 01,111,393  | 12,049,121  | 71,100,374        | 189,466,945       | 01,903,010  | 110,594,040 | 130,440,376 | 1,007,133,033 |
| 189,466,945<br>2019          |                    |             |             |             |             |             |             |                   |                   |             |             |             |               |
|                              | Jan                | Feb         | Mar         | Apr         | Mav         | Jun         | Jul         | Aua               | Sep               | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            |                    |             | 188,461,942 |             |             | 94,290,809  | 81,270,201  | 72,199,631        |                   |             | 163,266,001 |             | 1,613,560,840 |
| Edible ovine offal           | 1.969.715          | 2.800.705   | 3.343.806   | 2.303.789   | 3.362.667   | 1.707.567   | 1.727.612   | 1.677.678         | 1.906,473         | 2.046,988   | 2.732.965   | 2.885.299   | 28.465.264    |
| Total (sheepmeat + offal)    | , ,                | , ,         | 191,805,748 | , ,         |             | 95,998,376  | 82,997,813  | 73.877.309        | ,                 | , ,         | 165,998,966 | , ,         | 1,642,026,104 |
|                              |                    |             |             |             |             |             |             |                   |                   |             |             |             |               |
|                              |                    |             |             |             |             | 20          |             |                   | _                 |             |             | _           |               |
|                              | Jan                | Feb         |             | Apr         | May         | Jun         | Jul         | Aug               | Sep               | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            | 156,840,290        |             | 188,062,067 |             |             |             | 99,227,092  | 62,935,871        |                   |             | 153,810,069 |             | 1,631,075,963 |
| Edible ovine offal           | 3,268,281          | 2,510,748   | 4,378,835   | 3,869,877   | 3,240,451   | 2,481,945   | 1,421,532   | 3,359,096         | 1,307,824         | 1,453,819   | 1,625,128   | 1,726,421   | 30,643,957    |
| Total (sheepmeat + offal)    | 160,108,571        | 87,394,105  | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967        | 74,447,579        | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |
|                              |                    |             |             |             |             | 20          | 21          |                   |                   |             |             |             |               |
|                              | Jan                | Feb         | Mar         | Apr         | Mav         | Jun         | Jul         | Aug               | Sep               | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            |                    |             | 284,890,705 |             |             |             |             |                   |                   |             | 149,292,259 |             | 2,019,881,436 |
| Edible ovine offal           | 4.211.755          | 8.235.202   | 3.375.160   | 1.984.079   | 1.751.387   | 2.359.338   | 1.480.965   | 1.066.463         | 1.321.161         | 1.280.471   | 1.964.539   | 1.506.509   | 30,537,029    |
| Total (sheepmeat + offal)    | , ,                | -,, -       | 288,265,865 |             | , - ,       | , ,         | , ,         | ,                 | , - , -           | ,,          | 1 1         | , ,         | 2,050,418,465 |
| Total (Sheepineat + Onal)    | 177,404,000        | 210,041,000 | 200,200,000 | 100,010,110 | 101,140,010 | 107,420,000 | 102,700,470 | 100,100,024       | 100,000,002       | 120,070,004 | 101,200,700 | 102,000,021 | 2,000,410,400 |
|                              |                    |             |             |             |             | 20          | 22          |                   |                   |             |             |             |               |
|                              | Jan                | Feb         |             | Apr         | May         | Jun         | Jul         | Aug               | Sep               | Oct         | Nov         | Dec         |               |
| Sheepmeat exports            | 158,008,971        | 169,203,847 | 163,041,318 |             |             |             |             |                   |                   |             |             |             | 490,254,136   |
| Edible ovine offal           | 1,088,862          | 1,878,631   | 1,658,855   |             |             |             |             |                   |                   |             |             |             | 4,626,348     |
| Total (sheepmeat + offal)    | 159,097,833        | 171,082,478 | 164,700,173 |             |             |             |             |                   |                   |             |             |             | 494,880,484   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

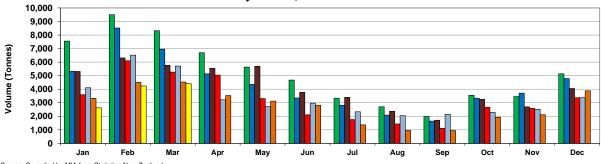
## 

## Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by volume (Tonnes)

| 2016                         |                     |              |                     |              |                     |                     |                     |              |                     |              |              |                     |        |
|------------------------------|---------------------|--------------|---------------------|--------------|---------------------|---------------------|---------------------|--------------|---------------------|--------------|--------------|---------------------|--------|
|                              | Jan                 | Feb          | Mar                 | Apr          | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov          | Dec                 |        |
| Sheepmeat exports            | 7,554               | 9,496        | 8,323               | 6,694        | 5,636               | 4,673               | 3,336               | 2,701        | 1,976               | 3,546        | 3,457        | 5,137               | 62,529 |
| Edible ovine offal           | 785                 | 1,156        | 965                 | 911          | 673                 | 584                 | 382                 | 301          | 256                 | 266          | 262          | 302                 | 6,843  |
| Total (sheepmeat + offal)    | 8,339               | 10,652       | 9,288               | 7,605        | 6,309               | 5,257               | 3,718               | 3,002        | 2,232               | 3,812        | 3,719        | 5,439               | 69,372 |
|                              |                     |              |                     |              |                     |                     |                     |              |                     |              |              |                     |        |
|                              |                     |              |                     |              |                     | 2017                |                     |              | _                   |              |              | _                   |        |
|                              | Jan                 | Feb          | Mar                 | Apr          | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov          | Dec                 |        |
| Sheepmeat exports            | 5,315               | 8,518        | 6,955               | 5,128        | 4,348               | 3,348               | 2,810               | 2,087        | 1,644               | 3,335        | 3,710        | 4,785               | 51,983 |
| Edible ovine offal           | 551                 | 930          | 886                 | 655          | 528                 | 378                 | 382                 | 318          | 287                 | 355          | 551          | 669                 | 6,490  |
| Total (sheepmeat + offal)    | 5,866               | 9,448        | 7,841               | 5,783        | 4,876               | 3,726               | 3,192               | 2,405        | 1,931               | 3,690        | 4,261        | 5,454               | 58,473 |
|                              |                     |              |                     |              |                     | 2012                |                     |              |                     |              | 47,198       |                     |        |
|                              | 1                   | Fall         | Man                 |              | Mari                | 2018                | 1                   |              | C                   | 0-4          | Na           | Dan                 |        |
| 01                           | Jan                 | Feb          | Mar                 | Apr          | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov          | Dec                 | 40.070 |
| Sheepmeat exports            | 5,312               | 6,310        | 5,769               | 5,544        | 5,696               | 3,765               | 3,400               | 2,373        | 1,711               | 3,249        | 2,696        | 4,054               | 49,879 |
| Edible ovine offal           | 477                 | 692          | 500                 | 709          | 717                 | 492                 | 335                 | 279          | 238                 | 373          | 348          | 455                 | 5,615  |
| Total (sheepmeat + offal)    | Beef exports        | 7,002        | 6,269               | 6,253        | 6,413               | 4,257               | 3,735               | 2,652        | 1,949               | 3,622        | 3,044        | 4,509               | 49,705 |
|                              |                     |              |                     |              |                     | 2019                |                     |              |                     |              | 45,825       |                     |        |
|                              | 1                   | Fal          |                     |              | Mari                |                     | 1                   | A            | C                   | 0-4          | Man          | Dan                 |        |
| Sheepmeat exports            | <b>Jan</b><br>3.586 | Feb<br>6.096 | <b>Mar</b><br>5.263 | Apr<br>5.036 | <b>May</b><br>3.310 | <b>Jun</b><br>2.104 | <b>Jul</b><br>1.754 | Aug<br>1.433 | <b>Sep</b><br>1.106 | Oct<br>2.670 | Nov<br>2.580 | <b>Dec</b><br>3,371 | 38,309 |
| Edible ovine offal           | 3,586<br>936        | 797          |                     | 5,036        | 425                 | 378                 | 341                 | 321          |                     | 2,670        | 2,580<br>327 | 3,371<br>442        |        |
|                              |                     |              | 712                 |              |                     |                     |                     |              | 242                 |              |              |                     | 5,776  |
| Total (sheepmeat + offal)    | 4,522               | 6,893        | 5,975               | 5,602        | 3,735               | 2,482               | 2,095               | 1,754        | 1,348               | 2,959        | 2,907        | 3,813               | 44,085 |
|                              |                     |              |                     |              |                     | 2020                |                     |              |                     |              | 34,938       |                     |        |
|                              | Jan                 | Feb          | Mar                 | Apr          | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov          | Dec                 |        |
| Sheepmeat exports            | 4.108               | 6.513        | 5.704               | 3,219        | 2.718               | 2.966               | 2.329               | 2.044        | 2,137               | 2,288        | 2,517        | 3,379               | 39,922 |
| Edible ovine offal           | 490                 | 719          | 669                 | 640          | 370                 | 386                 | 327                 | 395          | 197                 | 300          | 376          | 635                 | 5,504  |
| Total (sheepmeat + offal)    | 4,598               | 7.232        | 6,373               | 3,859        | 3.088               | 3.352               | 2.656               | 2.439        | 2,334               | 2.588        | 2.893        | 4,014               | 45,426 |
| Total (Sileepilleat + Ollai) | 4,550               | 7,202        | 0,373               | 3,033        | 3,000               | 3,332               | 2,000               | 2,400        | 2,334               | 2,300        | 36,543       | 4,014               | 43,420 |
|                              |                     |              |                     |              |                     | 2021                |                     |              |                     |              | 30,343       |                     |        |
|                              | Jan                 | Feb          | Mar                 | Apr          | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov          | Dec                 |        |
| Sheepmeat exports            | 3,321               | 4,505        | 4,526               | 3,528        | 3.117               | 2,812               | 1.366               | 952          | 951                 | 1,926        | 2,110        | 3,881               | 32,995 |
| Edible ovine offal           | 454                 | 723          | 732                 | 596          | 358                 | 390                 | 355                 | 224          | 223                 | 311          | 350          | 552                 | 5,268  |
| Total (sheepmeat + offal)    | 3,775               | 5.228        | 5.258               | 4,124        | 3.475               | 3,202               | 1.721               | 1.176        | 1,174               | 2.237        | 2,460        | 4,433               | 38,263 |
| Total (Sheephicat + Ohal)    | 0,770               | 0,220        | 0,200               | 7,127        | 0,470               | 0,202               | 1,721               | 1,170        | 1,174               | 2,207        | 2,400        | 4,400               | 00,200 |
|                              |                     |              |                     |              |                     | 2022                |                     |              |                     |              |              |                     |        |
|                              | Jan                 | Feb          | Mar                 | Apr          | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov          | Dec                 |        |
| Sheepmeat exports            | 2,621               | 4,238        | 4,404               |              |                     |                     |                     |              |                     |              |              |                     | 11,263 |
| Edible ovine offal           | 559                 | 734          | 876                 |              |                     |                     |                     |              |                     |              |              |                     | 2,169  |
| Total (sheepmeat + offal)    | 3,180               | 4,972        | 5,280               |              |                     |                     |                     |              |                     |              |              |                     | 13,432 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the UK, by volume, 2016 - 2022

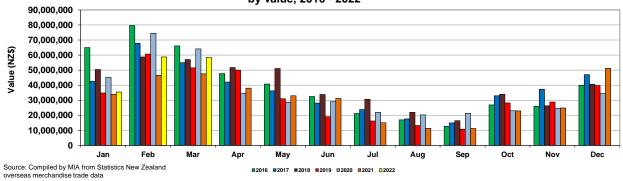


## Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by value (NZ\$)

|                            | 2016  |            |                   |                   |                   |                   |                   |                   |                       |                   |                   |                       |             |
|----------------------------|---|------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------------|-------------------|-------------------|-----------------------|-------------|
|                            | Jan   | Feb        | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep                   | Oct               | Nov               | Dec                   |             |
| Sheepmeat exports          | 65,018,714  | 79,656,183 | 66,045,593        | 47,714,121        | 40,756,345        | 32,483,109        | 21,154,851        | 16,956,072        | 12,613,817            | 26,898,078        | 26,005,976        | 39,936,952            | 475,239,811 |
| Edible ovine offal         | 2,061,289   | 3,893,588  | 2,385,430         | 2,692,124         | 2,202,626         | 1,614,299         | 1,002,806         | 846,177           | 658,364               | 591,435           | 734,763           | 787,650               | 19,470,551  |
| Total (sheepmeat + offal)  | 67,080,003  | 83,549,771 | 68,431,023        | 50,406,245        | 42,958,971        | 34,097,408        | 22,157,657        | 17,802,249        | 13,272,181            | 27,489,513        | 26,740,739        | 40,724,602            | 494,710,362 |
|                            |   |            |                   |                   |                   | 201               | 17                |                   |                       |                   |                   |                       |             |
|                            | Jan   | Feb        | Mar               | Apr               | Mav               | Jun               | Jul               | Aug               | Sep                   | Oct               | Nov               | Dec                   |             |
| Sheepmeat exports          | 42.463.009  | 67.877.662 | 54.909.925        | 42.087.495        |                   |                   |                   | 17,584,773        |                       | 32.941.074        | 37.217.773        | 47.018.419            | 445,127,469 |
| Edible ovine offal         | 1,688,953   | 2.354.523  | 2,286,727         | 1.746.816         | 1,367,482         | 909.548           | 903.903           | 587.507           | 584.647               | 634,213           | 1.310.310         | 1.885.252             | 16,259,881  |
| Total (sheepmeat + offal)  | 44,151,962  | 70,232,185 | 57,196,652        | 43,834,311        | 37,578,191        | 29,037,847        | 24,713,097        | 18,172,280        | 15,463,784            | 33,575,287        | 38,528,083        | 48,903,671            | 461,387,350 |
|                            |   |            |                   |                   |                   | 200               |                   |                   |                       |                   |                   |                       |             |
|                            | 2018<br>Jan Feb Mar Apr Mav Jun Jul Aug Sep Oct Nov Dec |            |                   |                   |                   |                   |                   |                   |                       |                   |                   |                       |             |
| Sheepmeat exports          | <b>Jan</b> 50,381,216                                   | 58.755.820 | Mar<br>56,995,198 | Apr<br>51,695,268 | May<br>51,045,581 | Jun<br>33,769,394 | Jul<br>30.644.872 | Aug<br>21,926,236 | <b>Sep</b> 16,387,545 | Oct<br>33.988.830 | Nov<br>26,278,002 | <b>Dec</b> 40,628,302 | 472.496.264 |
| Edible ovine offal         | 1,451,506   | 2,434,072  | 1,821,501         | 2,426,849         | 2,150,692         | 1,641,703         | 1,097,957         | 985,015           | 692,347               | 1,207,183         | 1,296,495         | 1.579.244             | 18.784.564  |
| Total (sheepmeat + offal)  | Beef exports  |            |                   | 54,122,117        |                   | 35,411,097        |                   |                   |                       | 35,196,013        |                   | 42.207.546            | 439.448.106 |
| Total (Sileepineat + Onal) | Deer experte  | 01,100,002 | 00,010,000        | 04,122,117        | 00,100,270        | 00,411,007        | 01,142,020        | 22,011,201        | 17,070,002            | 00,100,010        | 21,014,401        | 42,207,040            | 433,440,100 |
| 2019                       |   |            |                   |                   |                   |                   |                   |                   |                       |                   |                   |                       |             |
|                            | Jan   | Feb        | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep                   | Oct               | Nov               | Dec                   |             |
| Sheepmeat exports          | 34,782,836  | 60,672,297 | 51,532,899        | 49,974,853        | 31,009,576        | 19,044,281        | 16,220,100        | 13,204,616        | 10,716,261            | 28,162,349        | 28,799,103        | 39,694,027            | 383,813,198 |
| Edible ovine offal         | 3,115,290   | 3,080,866  | 3,034,731         | 2,411,953         | 1,782,885         | 1,578,724         | 1,209,723         | 1,138,044         | 1,053,199             | 987,135           | 1,347,764         | 1,766,064             | 22,506,378  |
| Total (sheepmeat + offal)  | 37,898,126  | 63,753,163 | 54,567,630        | 52,386,806        | 32,792,461        | 20,623,005        | 17,429,823        | 14,342,660        | 11,769,460            | 29,149,484        | 30,146,867        | 41,460,091            | 406,319,576 |
|                            |   |            |                   |                   |                   | 202               | 20                |                   |                       |                   |                   |                       |             |
|                            | Jan   | Feb        | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep                   | Oct               | Nov               | Dec                   |             |
| Sheepmeat exports          | 45,282,473  | 74,445,783 | 64,116,022        | 34,677,612        | 28,582,332        | 29,102,955        | 21,999,798        | 20,286,346        | 21,280,133            | 22,987,215        | 24,645,542        | 34,470,362            | 421,876,573 |
| Edible ovine offal         | 1,972,411   | 3,206,631  | 2,840,906         | 2,766,336         | 1,474,092         | 1,484,633         | 1,565,014         | 1,778,441         | 751,214               | 1,329,196         | 1,244,503         | 2,350,039             | 22,763,416  |
| Total (sheepmeat + offal)  | 47,254,884  | 77,652,414 | 66,956,928        | 37,443,948        | 30,056,424        | 30,587,588        | 23,564,812        | 22,064,787        | 22,031,347            | 24,316,411        | 25,890,045        | 36,820,401            | 444,639,989 |
|                            |   |            |                   |                   |                   | 202               | 21                |                   |                       |                   |                   |                       |             |
|                            | Jan   | Feb        | Mar               | Apr               | Mav               | Jun               | <br>Jul           | Aug               | Sep                   | Oct               | Nov               | Dec                   |             |
| Sheepmeat exports          | 33.967.870  | 46.526.756 | 47.554.931        | 37.990.981        | 32,972,650        | 31.192.473        | 15.038.546        | 11,338,278        | 11.205.821            | 22.888.594        | 24,880,033        | 51.184.336            | 366,741,269 |
| Edible ovine offal         | 2,259,585   | 2,532,530  | 2,824,786         | 2,536,709         | 1,712,003         | 2,039,044         | 1,966,964         | 767,157           | 1,136,784             | 1,693,624         | 1,640,173         | 3,112,547             | 24,221,906  |
| Total (sheepmeat + offal)  | 36,227,455  | 49,059,286 | 50,379,717        | 40,527,690        | 34,684,653        | 33,231,517        | 17,005,510        | 12,105,435        | 12,342,605            | 24,582,218        | 26,520,206        | 54,296,883            | 390,963,175 |
| , , , , , , ,              |   |            |                   |                   |                   |                   |                   |                   |                       |                   |                   |                       |             |
|                            |   |            |                   | _                 |                   | . 202             |                   |                   | _                     |                   |                   | _                     |             |
| 01                         | Jan   | Feb        | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep                   | Oct               | Nov               | Dec                   | 450 500 000 |
| Sheepmeat exports          | 35,456,158  | 58,722,409 | 58,411,433        |                   |                   |                   |                   |                   |                       |                   |                   |                       | 152,590,000 |
| Edible ovine offal         | 3,055,808   | 3,504,424  | 4,583,137         |                   |                   |                   |                   |                   |                       |                   |                   |                       | 11,143,369  |
| Total (sheepmeat + offal)  | 38,511,966  | 62,226,833 | 62,994,570        |                   |                   |                   |                   |                   |                       |                   |                   |                       | 163,733,369 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the UK, by value, 2016 - 2022

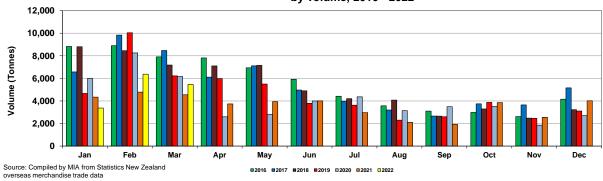


## Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by volume (Tonnes)

|                                      |              |              |              |             |             | 2016        |              |             |             |              |                 |              |        |
|--------------------------------------|--------------|--------------|--------------|-------------|-------------|-------------|--------------|-------------|-------------|--------------|-----------------|--------------|--------|
|                                      | Jan          | Feb          | Mar          | Apr         | May         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          |        |
| Sheepmeat exports                    | 8,828        | 8,900        | 7,909        | 7,814       | 6,940       | 5,917       | 4,422        | 3,570       | 3,100       | 2,981        | 2,619           | 4,159        | 67,159 |
| Edible ovine offal                   | 220          | 316          | 176          | 122         | 57          | 97          | 19           | 64          | 29          | 109          | 171             | 200          | 1,580  |
| Total (sheepmeat + offal)            | 9,048        | 9,216        | 8,085        | 7,936       | 6,997       | 6,014       | 4,441        | 3,634       | 3,129       | 3,090        | 2,790           | 4,359        | 68,739 |
|                                      |              |              |              |             |             | 2017        |              |             |             |              |                 |              |        |
|                                      | Jan          | Feb          | Mar          | Apr         | May         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          |        |
| Sheepmeat exports                    | 6,575        | 9,832        | 8,467        | 6,114       | 7,109       | 4,966       | 3,980        | 3,196       | 2,664       | 3,740        | 3,645           | 5,159        | 65,447 |
| Edible ovine offal                   | 288          | 126          | 107          | 96          | 99          | 53          | 44           | 41          | 27          | 35           | 119             | 199          | 1,234  |
| Total (sheepmeat + offal)            | 6,863        | 9,958        | 8,574        | 6,210       | 7,208       | 5,019       | 4,024        | 3,237       | 2,691       | 3,775        | 3,764           | 5,358        | 66,681 |
|                                      |              |              |              |             |             |             |              |             |             |              | 60,288          |              |        |
|                                      |              |              |              | _           |             | 2018        |              | _           | _           |              |                 | _            |        |
|                                      | Jan          | Feb          | Mar          | Apr         | May         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          |        |
| Sheepmeat exports                    | 8,803        | 8,453        | 7,181        | 7,107       | 7,150       | 4,892       | 4,201        | 4,076       | 2,652       | 3,294        | 2,483           | 3,231        | 63,523 |
| Edible ovine offal                   | 176          | 109          | 175          | 74          | 113         | 27          | 59           | 10          | 63          | 118          | 136             | 190          | 1,250  |
| Total (sheepmeat + offal)            | Beef exports | 8,562        | 7,356        | 7,181       | 7,263       | 4,919       | 4,260        | 4,086       | 2,715       | 3,412        | 2,619           | 3,421        | 55,794 |
|                                      |              |              |              |             |             | 2010        |              |             |             |              | 60,292          |              |        |
|                                      |              |              |              |             |             | 2019        |              |             | _           | <b>.</b> .   |                 | _            |        |
| 01                                   | Jan          | Feb          | Mar          | Apr         | May         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          | 54.454 |
| Sheepmeat exports Edible ovine offal | 4,666<br>182 | 10,038<br>76 | 6,221<br>178 | 5,977<br>97 | 5,499       | 3,794<br>48 | 3,625<br>119 | 2,296<br>19 | 2,600<br>43 | 3,873<br>161 | 2,458           | 3,107<br>257 | 54,154 |
|                                      | 4.848        | 10.114       | 6.399        | 6.074       | 49<br>5.548 | 3.842       | 3.744        | 2,315       | 2,643       | 4.034        | 96<br>2.554     | 3.364        | 1,325  |
| Total (sheepmeat + offal)            | 4,848        | 10,114       | 6,399        | 6,074       | 5,548       | 3,842       | 3,744        | 2,315       | 2,643       | 4,034        | 2,554<br>51.047 | 3,364        | 55,479 |
|                                      |              |              |              |             |             | 2020        |              |             |             |              | 51,047          |              |        |
|                                      | Jan          | Feb          | Mar          | Apr         | May         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          |        |
| Sheepmeat exports                    | 5,991        | 8,252        | 6.166        | 2.589       | 2,803       | 4,000       | 4.363        | 3,137       | 3,490       | 3.514        | 1,854           | 2.704        | 48.863 |
| Edible ovine offal                   | 179          | 232          | 98           | 16          | 34          | 54          | 44           | 38          | 19          | 161          | 109             | 166          | 1,150  |
| Total (sheepmeat + offal)            | 6,170        | 8,484        | 6,264        | 2,605       | 2,837       | 4.054       | 4.407        | 3.175       | 3,509       | 3.675        | 1.963           | 2,870        | 50.013 |
| rotal (oncephical rollar)            | 0,170        | 0,404        | 0,204        | 2,000       | 2,007       | 4,004       | 4,407        | 0,170       | 0,000       | 0,070        | 46,159          | 2,010        | 30,013 |
|                                      |              |              |              |             |             | 2021        |              |             |             |              | 40,100          |              |        |
|                                      | Jan          | Feb          | Mar          | Apr         | Mav         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          |        |
| Sheepmeat exports                    | 4,337        | 4.782        | 4.543        | 3.739       | 3,932       | 4.003       | 2.962        | 2.096       | 1,924       | 3.856        | 2.549           | 4.015        | 42,738 |
| Edible ovine offal                   | 216          | 221          | 48           | 42          | 107         | 82          | 72           | 58          | 40          | 94           | 133             | 149          | 1,262  |
| Total (sheepmeat + offal)            | 4.553        | 5.003        | 4.591        | 3.781       | 4.039       | 4.085       | 3.034        | 2.154       | 1,964       | 3.950        | 2.682           | 4.164        | 44,000 |
| ,                                    | ,            | .,           | ,            |             | ,           | ,           | -,           | , -         | ,           | -,           | ,               | , -          | ,      |
|                                      | 1            | F.1          |              |             |             | 2022        |              |             |             |              |                 |              |        |
| 01                                   | Jan          | Feb<br>6.376 | Mar          | Apr         | May         | Jun         | Jul          | Aug         | Sep         | Oct          | Nov             | Dec          | 45.000 |
| Sheepmeat exports                    | 3,371        | - ,          | 5,456        |             |             |             |              |             |             |              |                 |              | 15,203 |
| Edible ovine offal                   | 72           | 43           |              |             |             |             |              |             |             |              |                 |              | 115    |
| Total (sheepmeat + offal)            | 3,443        | 6,419        |              |             |             |             |              |             |             |              |                 |              | 9,862  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the European Union (excluding UK), by volume, 2016 - 2022

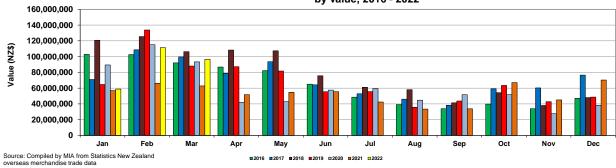


# Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by value (NZ\$)

|   | 2016                  |                        |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                          |
|---|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------|
|   | Jan                   | Feb                    | Mar                   | Apr                   | May                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 102,813,332           | 102,596,870            | 92,082,121            | 86,783,464            | 82,227,119            | 65,004,679            | 48,562,325            | 39,130,897            | 33,872,836            | 39,820,296            | 33,819,599            | 47,042,385            | 773,755,923              |
| Edible ovine offal                              | 674,944               | 1,117,557              | 802,168               | 493,445               | 283,855               | 388,537               | 110,796               | 391,553               | 191,382               | 288,174               | 344,135               | 571,279               | 5,657,825                |
| Total (sheepmeat + offal)                       | 103,488,276           | 103,714,427            | 92,884,289            | 87,276,909            | 82,510,974            | 65,393,216            | 48,673,121            | 39,522,450            | 34,064,218            | 40,108,470            | 34,163,734            | 47,613,664            | 779,413,748              |
|   |                       |                        |                       |                       |                       | 201                   | 17                    |                       |                       |                       |                       |                       |                          |
|   | Jan                   | Feb                    | Mar                   | Apr                   | May                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 70,981,450            | 108,620,589            | 99,672,480            | 78,826,460            | 93,567,961            | 64,162,877            | 52,894,644            | 46,018,818            | 38,311,760            | 59,085,384            | 60,234,773            | 76,556,690            | 848,933,886              |
| Edible ovine offal                              | 862,954               | 657,688                | 734,090               | 514,383               | 604,387               | 287,194               | 238,928               | 210,672               | 203,193               | 123,009               | 324,345               | 722,254               | 5,483,097                |
| Total (sheepmeat + offal)                       | 71,844,404            | 109,278,277            | 100,406,570           | 79,340,843            | 94,172,348            | 64,450,071            | 53,133,572            | 46,229,490            | 38,514,953            | 59,208,393            | 60,559,118            | 77,278,944            | 854,416,983              |
|   | 2018                  |                        |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                          |
|   | Jan                   | Feb                    | Mar                   | Apr                   | Mav                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 120,804,927           | 125,384,674            | 106,277,032           | 108,329,973           | 107,328,010           | 75,725,712            | 61,063,297            | 58,015,345            | 41,334,133            | 54,232,926            | 37,951,406            | 48,000,460            | 944,447,895              |
| Edible ovine offal                              | 439,381               | 439,748                | 607,705               | 221,892               | 738,213               | 88,769                | 430,359               | 71,462                | 297,895               | 296,108               | 285,470               | 556,628               | 4,473,630                |
| Total (sheepmeat + offal)                       | Beef exports t        | 125,824,422            | 106,884,737           | 108,551,865           | 108,066,223           | 75,814,481            | 61,493,656            | 58,086,807            | 41,632,028            | 54,529,034            | 38,236,876            | 48,557,088            | 827,677,217              |
|   |                       |                        |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                          |
|   | 2019                  |                        |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                          |
|   | Jan                   | Feb                    | Mar                   | Apr                   | May                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 64,627,615            | 133,782,052            | 88,078,908            | 87,148,272            | 81,758,943            | 55,407,764            | 55,654,803            | 35,806,181            | 43,656,634            | 63,386,870            | 42,824,017            | 48,649,463            | 800,781,522              |
| Edible ovine offal<br>Total (sheepmeat + offal) | 566,490<br>65,194,105 | 304,911<br>134.086.963 | 540,663<br>88,619,571 | 397,317<br>87.545.589 | 202,731<br>81.961.674 | 233,668<br>55.641.432 | 303,631<br>55.958.434 | 142,674<br>35,948,855 | 219,491<br>43.876.125 | 402,242<br>63,789,112 | 330,132<br>43,154,149 | 775,039<br>49,424,502 | 4,418,989<br>805,200,511 |
| rotai (sneepineat + onai)                       | 05,194,105            | 134,000,903            | 00,019,371            | 67,545,569            | 01,901,074            | 33,041,432            | 55,956,454            | 33,940,033            | 43,670,123            | 03,769,112            | 43,134,149            | 49,424,502            | 605,200,511              |
|   |                       |                        |                       |                       |                       | 202                   |                       |                       |                       |                       |                       |                       |                          |
|   | Jan                   | Feb                    | Mar                   | Apr                   | May                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 89,382,122            |                        | 93,358,902            | 41,901,582            | 42,836,028            | 57,562,816            | 59,351,017            | 44,785,853            | 51,678,169            | 51,754,498            | 27,570,011            | 38,220,028            | 713,532,086              |
| Edible ovine offal                              | 453,127               | 876,908                | 350,712               | 131,004               | 105,328               | 139,319               | 208,464               | 134,405               | 123,879               | 632,464               | 291,062               | 446,548               | 3,893,220                |
| Total (sheepmeat + offal)                       | 89,835,249            | 116,007,968            | 93,709,614            | 42,032,586            | 42,941,356            | 57,702,135            | 59,559,481            | 44,920,258            | 51,802,048            | 52,386,962            | 27,861,073            | 38,666,576            | 717,425,306              |
|   |                       |                        |                       |                       |                       | 202                   | 21                    |                       |                       |                       |                       |                       |                          |
|   | Jan                   | Feb                    | Mar                   | Apr                   | May                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 56,933,432            | 66,170,330             | 62,804,042            | 51,685,872            | 54,746,862            | 55,529,198            | 42,465,069            | 33,406,043            | 33,711,368            | 67,079,394            | 45,019,122            | 70,253,474            | 639,804,206              |
| Edible ovine offal                              | 684,580               | 578,540                | 180,856               | 153,724               | 523,936               | 182,581               | 276,856               | 174,664               | 173,645               | 281,472               | 349,831               | 399,706               | 3,960,391                |
| Total (sheepmeat + offal)                       | 57,618,012            | 66,748,870             | 62,984,898            | 51,839,596            | 55,270,798            | 55,711,779            | 42,741,925            | 33,580,707            | 33,885,013            | 67,360,866            | 45,368,953            | 70,653,180            | 643,764,597              |
|   |                       |                        |                       |                       |                       | 202                   | 22                    |                       |                       |                       |                       |                       |                          |
|   | Jan                   | Feb                    | Mar                   | Apr                   | May                   | Jun                   | Jul                   | Aug                   | Sep                   | Oct                   | Nov                   | Dec                   |                          |
| Sheepmeat exports                               | 58,826,029            | 111,373,050            | 96,611,619            | •                     | -                     |                       |                       | _                     | -                     |                       |                       |                       | 266,810,698              |
| Edible ovine offal                              | 198,696               | 214,313                | 557,627               |                       |                       |                       |                       |                       |                       |                       |                       |                       | 970,636                  |
| Total (sheepmeat + offal)                       | 59,024,725            | 111,587,363            | 97,169,246            |                       |                       |                       |                       |                       |                       |                       |                       |                       | 267,781,334              |
|   |                       |                        |                       |                       |                       |                       |                       |                       |                       |                       |                       |                       |                          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2016 - 2022

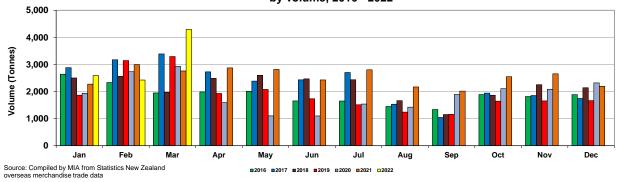


## Monthly exports of sheepmeat and edible offal to the United States 2016-2022, by volume (Tonnes)

|                           |              |       |       |       |       | 2016  |       |       |       |       |       |       |        |
|---------------------------|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                           | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 2,639        | 2,333 | 1,949 | 1,986 | 2,008 | 1,653 | 1,650 | 1,447 | 1,335 | 1,889 | 1,814 | 1,886 | 22,589 |
| Edible ovine offal        | 210          | 298   | 336   | 315   | 586   | 362   | 179   | 95    | 76    | 89    | 47    | 89    | 2,682  |
| Total (sheepmeat + offal) | 2,849        | 2,631 | 2,285 | 2,301 | 2,594 | 2,015 | 1,829 | 1,542 | 1,411 | 1,978 | 1,861 | 1,975 | 25,271 |
|                           |              |       |       |       |       | 2017  |       |       |       |       |       |       |        |
|                           | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 2,880        | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742 | 27,790 |
| Edible ovine offal        | 310          | 327   | 825   | 584   | 459   | 205   | 168   | 101   | 70    | 127   | 238   | 236   | 3,650  |
| Total (sheepmeat + offal) | 3,190        | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978 | 31,440 |
|                           |              |       |       |       |       | 2018  |       |       |       |       |       |       |        |
|                           | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 2,500        | 2.564 | 1.976 | 2.488 | 2.601 | 2,467 | 2.435 | 1.662 | 1.150 | 1.863 | 2,253 | 2,141 | 26,100 |
| Edible ovine offal        | 424          | 830   | 451   | 502   | 271   | 230   | 145   | 79    | 41    | 22    | 132   | 137   | 3,264  |
| Total (sheepmeat + offal) | Beef exports | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2.580 | 1,741 | 1,191 | 1.885 | 2,385 | 2,278 | 26.440 |
| ,                         |              | -,    | _,    | _,    | _,    | _,    | _,    | .,    | .,    | .,    | _,    | _,    | 20,    |
|                           |              |       |       |       |       | 2019  |       |       |       |       |       |       |        |
|                           | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 1,866        | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663 | 22,904 |
| Edible ovine offal        | 214          | 527   | 717   | 597   | 690   | 414   | 267   | 149   | 123   | 205   | 97    | 83    | 4,083  |
| Total (sheepmeat + offal) | 2,080        | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
|                           |              |       |       |       |       | 2020  |       |       |       |       |       |       |        |
|                           | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 1,936        | 2.731 | 2,928 | 1.589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| Edible ovine offal        | 118          | 406   | 451   | 373   | 219   | 223   | 308   | 340   | 391   | 199   | 116   | 240   | 3,384  |
| Total (sheepmeat + offal) | 2,054        | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
|                           |              |       |       |       |       | 2021  |       |       |       |       |       |       |        |
|                           | Jan          | Feb   | Mar   | Apr   | Mav   | Jun   | Jul   | Aua   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 2,273        | 2.991 | 2.758 | 2.872 | 2,816 | 2,427 | 2.803 | 2.171 | 2,013 | 2.547 | 2,653 | 2,194 | 30,518 |
| Edible ovine offal        | 184          | 312   | 406   | 351   | 143   | 329   | 409   | 151   | 196   | 203   | 317   | 110   | 3,111  |
| Total (sheepmeat + offal) | 2.457        | 3.303 | 3.164 | 3.223 | 2.959 | 2.756 | 3.212 | 2.322 | 2,209 | 2.750 | 2.970 | 2,304 | 33.629 |
| rotal (oncephical rollar) | 2,407        | 0,000 | 0,104 | 0,220 | 2,000 | 2,700 | 0,212 | 2,022 | 2,200 | 2,700 | 2,570 | 2,004 | 00,020 |
|                           |              |       |       |       |       | 2022  |       |       |       |       |       |       |        |
|                           | Jan          | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Sheepmeat exports         | 2,590        | 2,424 | 4,295 |       |       |       |       |       |       |       |       |       | 9,309  |
| Edible ovine offal        | 316          | 91    | 490   |       |       |       |       |       |       |       |       |       | 897    |
| Total (sheepmeat + offal) | 2,906        | 2,515 | 4,785 |       |       |       |       |       |       |       |       |       | 10,206 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the United States, by volume, 2016 - 2022

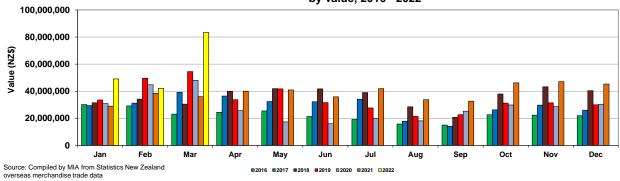


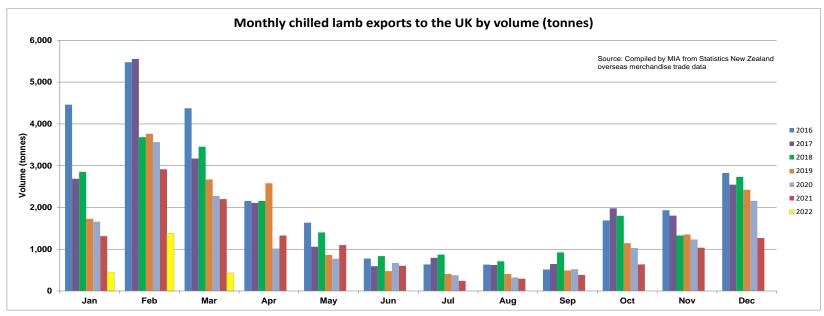
## Monthly exports of sheepmeat and edible offal to the United States, 2016-2022, by value (NZ\$)

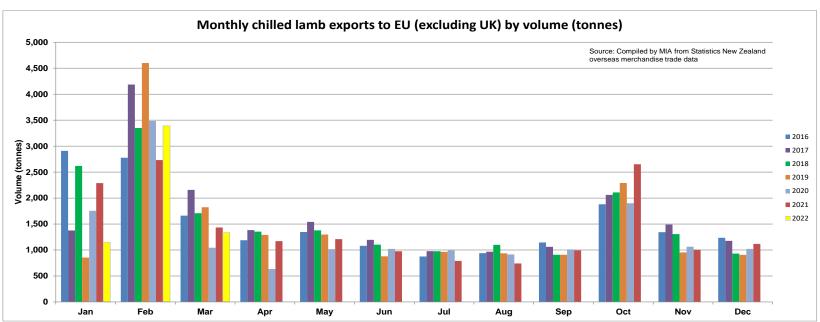
|                           |                   |                   |                   |                   |                | 20                | 16                       |                   |                       |                   |                       |                       |              |
|---------------------------|-------------------|-------------------|-------------------|-------------------|----------------|-------------------|--------------------------|-------------------|-----------------------|-------------------|-----------------------|-----------------------|--------------|
| Sheepmeat exports         | Jan<br>30.139.910 | Feb<br>29,132,004 | Mar<br>23,049,612 | Apr<br>24,465,575 | May 25,432,220 | Jun<br>21,349,974 | <b>Jul</b><br>19,141,985 | Aug<br>15,740,771 | <b>Sep</b> 14,978,985 | Oct<br>22,573,914 | <b>Nov</b> 22,310,640 | <b>Dec</b> 21,949,975 | 270,265,565  |
| Edible ovine offal        | 498,637           | 471,249           | 660,400           | 440,797           | 840,236        | 669,745           | 360,602                  | 200,952           | 97,476                | 127,428           | 132,283               | 110,220               | 4.610.025    |
|                           |                   | 29.603.253        |                   |                   |                |                   |                          |                   | 15,076,461            |                   |                       | 22.060.195            |              |
| Total (sheepmeat + offal) | 30,638,547        | 29,003,233        | 23,710,012        | 24,906,372        | 20,272,430     | 22,019,719        | 19,502,567               | 15,941,725        | 15,076,461            | 22,701,342        | 22,442,923            | 22,060,195            | 274,875,590  |
|                           |                   |                   |                   |                   |                | 20                | 17                       |                   |                       |                   |                       |                       |              |
|                           | Jan               | Feb               | Mar               | Apr               | May            | Jun               | Jul                      | Aug               | Sep                   | Oct               | Nov                   | Dec                   |              |
| Sheepmeat exports         | 29,416,181        | 31,218,025        | 39,203,053        | 36,421,786        | 32,371,270     | 32,207,557        | 34,072,643               | 17,849,399        | 14,071,085            | 26,230,095        | 29,747,080            | 25,937,979            | 348,746,153  |
| Edible ovine offal        | 580,296           | 489,125           | 1,499,063         | 1,021,481         | 804,435        | 400,990           | 387,314                  | 319,121           | 193,496               | 211,898           | 475,478               | 472,421               | 6,855,118    |
| Total (sheepmeat + offal) | 29,996,477        | 31,707,150        | 40,702,116        | 37,443,267        | 33,175,705     | 32,608,547        | 34,459,957               | 18,168,520        | 14,264,581            | 26,441,993        | 30,222,558            | 26,410,400            | 355,601,271  |
|                           |                   |                   |                   |                   |                | 20                | 18                       |                   |                       |                   |                       |                       |              |
|                           | Jan               | Feb               | Mar               | Apr               | May            | Jun               | Jul                      | Aug               | Sep                   | Oct               | Nov                   | Dec                   |              |
| Sheepmeat exports         | 31,480,087        | 34,162,857        | 30,436,272        | 39,901,161        | 41,934,730     | 41,696,983        | 39,016,460               | 28,488,135        | 20,733,587            | 37,917,762        | 43,227,422            | 40,367,591            | 429,363,047  |
| Edible ovine offal        | 917,604           | 1,406,740         | 753,822           | 987,939           | 627,424        | 621,848           | 282,800                  | 211,311           | 188,300               | 85,028            | 375,494               | 288,457               | 6,746,767    |
| Total (sheepmeat + offal) | Beef exports      | 35,569,597        | 31,190,094        | 40,889,100        | 42,562,154     | 42,318,831        | 39,299,260               | 28,699,446        | 20,921,887            | 38,002,790        | 43,602,916            | 40,656,048            | 403,712,123  |
|                           |                   |                   |                   |                   |                | 20                | 19                       |                   |                       |                   |                       |                       |              |
|                           | Jan               | Feb               | Mar               | Apr               | Mav            | Jun               | Jul                      | Aua               | Sep                   | Oct               | Nov                   | Dec                   |              |
| Sheepmeat exports         | 33.524.677        | 49.563.613        | 54.509.918        | 33.700.315        | 41,728,686     |                   | 27.581.438               | 21,395,409        | 22,634,173            | 31,220,319        | 31.362.160            | 29,906,558            | 408,733,337  |
| Edible ovine offal        | 434,679           | 1,093,941         | 1,418,833         | 1,140,987         | 1,357,608      | 802,365           | 598,125                  | 415,046           | 401,907               | 570,290           | 314,161               | 252,931               | 8,800,873    |
| Total (sheepmeat + offal) | 33,959,356        | 50,657,554        | 55,928,751        | 34,841,302        | 43,086,294     | 32,408,436        | 28,179,563               | 21,810,455        | 23,036,080            | 31,790,609        | 31,676,321            | 30,159,489            | 417,534,210  |
|                           |                   |                   |                   |                   |                | 20                | 20                       |                   |                       |                   |                       |                       |              |
|                           | Jan               | Feb               | Mar               | Apr               | May            | Jun               | Jul                      | Aug               | Sep                   | Oct               | Nov                   | Dec                   |              |
| Sheepmeat exports         | 30.830.470        | 44,760,001        | 48,091,733        | 25,635,763        | 17,270,297     | 15,990,021        | 20,065,622               | 18,093,002        |                       | 29,820,309        | 28,600,418            | 30.406.274            | 334.765.048  |
| Edible ovine offal        | 288.561           | 1.097.694         | 1,245,389         | 778.234           | 495.010        | 407.269           | 636,331                  | 754.538           | 741.368               | 409.921           | 392,711               | 744,563               | 7.991.589    |
| Total (sheepmeat + offal) | 31,119,031        | 45,857,695        |                   | 26,413,997        |                |                   |                          |                   | 25,942,506            |                   | 28,993,129            | 31,150,837            | 342,756,637  |
|                           |                   |                   |                   |                   |                |                   |                          |                   |                       |                   |                       |                       |              |
|                           |                   |                   |                   |                   |                | 20                | 21                       |                   |                       |                   |                       |                       |              |
|                           | Jan               | Feb               | Mar               | Apr               | May            | Jun               | Jul                      | Aug               | Sep                   | Oct               | Nov                   | Dec                   |              |
| Sheepmeat exports         | 28,948,986        | 38,371,882        | 35,964,056        | 39,988,035        | 40,909,573     | 35,801,718        | 41,894,023               | 33,720,858        | 32,616,064            | 46,166,856        | 47,077,882            | 45,307,607            | 466,767,540  |
| Edible ovine offal        | 520,614           | 941,687           | 1,056,469         | 1,103,886         | 483,852        | 825,847           | 994,443                  | 480,696           | 451,859               | 517,893           | 801,468               | 363,885               | 8,542,599    |
| Total (sheepmeat + offal) | 29,469,600        | 39,313,569        | 37,020,525        | 41,091,921        | 41,393,425     | 36,627,565        | 42,888,466               | 34,201,554        | 33,067,923            | 46,684,749        | 47,879,350            | 45,671,492            | 475,310,139  |
|                           |                   |                   |                   |                   |                |                   |                          |                   |                       |                   |                       |                       |              |
|                           |                   |                   |                   | •                 |                | 20                |                          |                   |                       |                   |                       | ъ                     |              |
|                           | Jan               | Feb               | Mar               | Apr               | May            | Jun               | Jul                      | Aug               | Sep                   | Oct               | Nov                   | Dec                   | 474 000 0 :- |
| Sheepmeat exports         | 49,035,958        | 42,175,893        | 83,396,392        |                   |                |                   |                          |                   |                       |                   |                       |                       | 174,608,243  |
| Edible ovine offal        | 843,175           | 273,812           | 1,467,930         |                   |                |                   |                          |                   |                       |                   |                       |                       | 2,584,917    |
| Total (sheepmeat + offal) | 49,879,133        | 42,449,705        | 84,864,322        |                   |                |                   |                          |                   |                       |                   |                       |                       | 177,193,160  |

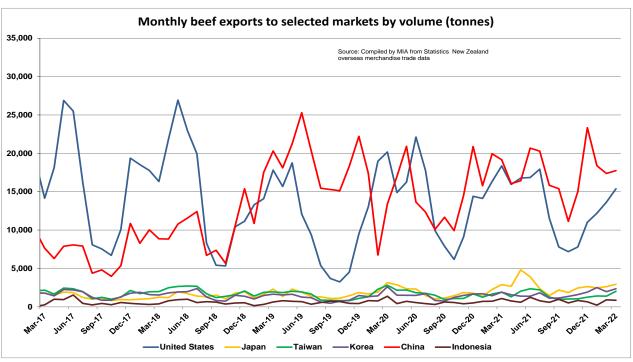
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

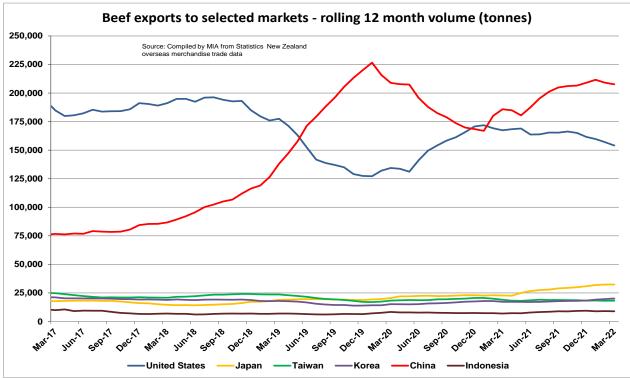
## Monthly exports of sheepmeat to the United States, by value, 2016 - 2022









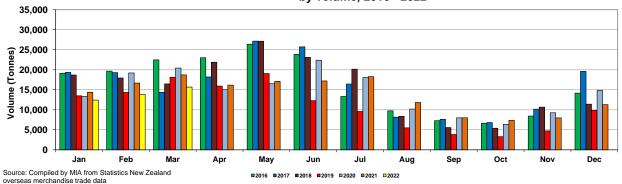


#### Monthly exports of beef and edible offal to the United States, 2016-2022, by volume (Tonnes)

|                      |        |        |        |        |        | 2016   |          |        |       |       |        |        |         |
|----------------------|--------|--------|--------|--------|--------|--------|----------|--------|-------|-------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul      | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 18,997 | 19,641 | 22,421 | 22,933 | 26,266 | 23,737 | 13,168   | 9,688  | 7,248 | 6,602 | 8,409  | 14,081 | 193,191 |
| Edible beef offal    | 125    | 31     | 62     | 79     | 124    | 122    | 158      | 54     | 36    | 8     | 28     | 78     | 905     |
| Total (beef + offal) | 19,122 | 19,672 | 22,483 | 23,012 | 26,390 | 23,859 | 13,326   | 9,742  | 7,284 | 6,610 | 8,437  | 14,159 | 194,096 |
|                      |        |        |        |        |        | 2017   |          |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul      | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258   | 8,077  | 7,541 | 6,702 | 10,054 | 19,372 | 191,093 |
| Edible beef offal    | 114    | 111    | 226    | 80     | 260    | 217    | 193      | 83     | 86    | 118   | 93     | 225    | 1,806   |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451   | 8,160  | 7,627 | 6,820 | 10,147 | 19,597 | 192,899 |
|                      |        |        |        |        |        | 2018   |          |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul      | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927   | 8,307  | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal    | 165    | 170    | 141    | 90     | 195    | 156    | 221      | 54     | 146   | 66    | 262    | 245    | 1,911   |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148   | 8,361  | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
|                      |        |        |        |        |        | 2019   | )        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul      | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376    | 5,369  | 3,690 | 3,242 | 4,533  | 9,496  | 127,408 |
| Edible beef offal    | 205    | 242    | 326    | 254    | 299    | 230    | 205      | 133    | 142   | 61    | 196    | 357    | 2,650   |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581    | 5,502  | 3,832 | 3,303 | 4,729  | 9,853  | 130,058 |
|                      |        |        |        |        |        | 2020   | 1        |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul      | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752   | 9,940  | 7,894 | 6,181 | 9,096  | 14,402 | 170,723 |
| Edible beef offal    | 284    | 233    | 247    | 139    | 260    | 255    | 309      | 245    | 110   | 199   | 153    | 434    | 2,868   |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061   | 10,185 | 8,004 | 6,380 | 9,249  | 14,836 | 173,591 |
|                      |        |        |        |        |        | 2021   |          |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul      | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931   | 11.537 | 7.794 | 7.188 | 7,795  | 11,012 | 161,647 |
| Edible beef offal    | 254    | 329    | 358    | 210    | 344    | 350    | 365      | 297    | 215   | 166   | 183    | 282    | 3,353   |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296   | 11,834 | 8,009 | 7,354 | 7,978  | 11,294 | 165,000 |
|                      |        |        |        |        |        | 2022   |          |        |       |       |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | :<br>Jul | Aug    | Sep   | Oct   | Nov    | Dec    |         |
| Beef exports         | 12,194 | 13,632 | 15,377 | - Apr  | may    | ou.i   | oui      | Aug    | CCP   |       | 1107   | 500    | 41,203  |
| Edible beef offal    | 236    | 208    | 298    |        |        |        |          |        |       |       |        |        | 742     |
| Total (beef + offal) | 12,430 | 13,840 | 15,675 |        |        |        |          |        |       |       |        |        | 41,945  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to the United States, by volume, 2016 - 2022

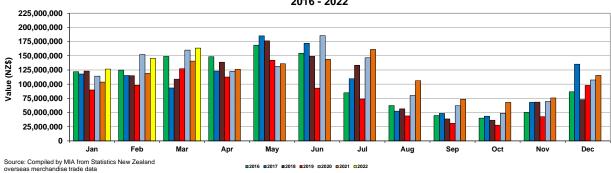


## Monthly exports of beef and edible offal to the United States, 2016-2022, by value (NZ\$)

|   |  |                        |  |  |  | 20          | 16   |  |  |   |  |  |   |
|---|--|------------------------|--|--|--|-------------|--|--|--|---|--|--|---|
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>121,014,751<br>886,038<br>121,900,789 | 124,686,988<br>132,494 | <b>Mar</b> 148,563,087 347,141 148,910,228 | Apr<br>148,064,272<br>365,521<br>148,429,793 | May<br>167,989,289<br>682,879<br>168,672,168 |             | Jul<br>83,651,030<br>1,051,560<br>84,702,590 | Aug<br>61,808,371<br>455,346<br>62,263,717 | Sep<br>44,495,109<br>273,281<br>44,768,390 | Oct<br>40,106,832<br>86,185<br>40,193,017 | Nov<br>49,996,595<br>304,927<br>50,301,522 | <b>Dec</b> 85,923,801 596,024 86,519,825 | 1,229,738,246<br>6,156,472<br>1,235,894,718 |
|   |  |                        |  |  |  | 20          | 17   |  |  |   |  |  |   |
|   | Jan  | Feb                    | Mar  | Apr  | May  | Jun         | Jul  | Aug  | Sep  | Oct                                       | Nov  | Dec                                      |   |
| Beef exports  | 117,090,604                                  | 114,648,075            | 91,645,264                                 | 122,499,386                                  | 183,124,115                                  | 170,647,396 | 108,272,827                                  | 51,853,239                                 | 47,615,980                                 | 42,841,971                                | 67,097,580                                 | 133,380,731                              | 1,250,717,168                               |
| Edible beef offal   | 876,400                                      | 630,362                | 1,688,729                                  | 626,529                                      | 1,940,568                                    | 1,431,534   | 1,349,281                                    | 632,496                                    | 828,316                                    | 720,262                                   | 870,903                                    | 1,903,461                                | 13,498,841                                  |
| Total (beef + offal)                                      | 117,967,004                                  | 115,278,437            | 93,333,993                                 | 123,125,915                                  | 185,064,683                                  | 172,078,930 | 109,622,108                                  | 52,485,735                                 | 48,444,296                                 | 43,562,233                                | 67,968,483                                 | 135,284,192                              | 1,264,216,009                               |
|   |  |                        |  |  |  | 20          | 18   |  |  |   |  |  |   |
|   | Jan  | Feb                    | Mar  | Apr  | May  | Jun         | Jul  | Aug  | Sep  | Oct                                       | Nov  | Dec                                      |   |
| Beef exports  | 121,737,698                                  | 113,430,953            | 107,699,139                                | 137,893,978                                  | 175,178,273                                  | 147,648,625 | 131,286,228                                  | 55,996,771                                 | 37,404,094                                 | 35,872,799                                | 66,288,777                                 | 70,473,261                               | 1,200,910,596                               |
| Edible beef offal   | 1,334,483                                    | 1,636,946              | 1,153,152                                  | 823,111                                      | 1,140,644                                    | 1,455,283   | 2,113,605                                    | 519,944                                    | 1,238,766                                  | 675,154                                   | 2,108,165                                  | 2,319,062                                | 16.518.315                                  |
| Total (beef + offal)                                      | 123,072,181                                  | 115,067,899            | 108,852,291                                | 138,717,089                                  | 176,318,917                                  | 149,103,908 | 133,399,833                                  | 56,516,715                                 | 38,642,860                                 | 36,547,953                                | 68,396,942                                 | 72,792,323                               | 1,217,428,911                               |
|   |  |                        |  |  |  | 20          | 19   |  |  |   |  |  |   |
|   | Jan  | Feb                    | Mar  | Apr  | Mav  | Jun         | Jul  | Aug  | Sep  | Oct                                       | Nov  | Dec                                      |   |
| Beef exports  | 87,762,755                                   | 95.765.717             | 124.028.614                                | 110.304.637                                  | 139.462.357                                  | 91.082.052  | 72,203,966                                   | 42.891.007                                 | 29.734.456                                 | 27,153,216                                | 40.971.607                                 | 93.975.216                               | 955.335.600                                 |
| Edible beef offal   | 2.005.336                                    | 2,417,955              | 3,152,754                                  | 2,348,475                                    | 2,624,962                                    | 1.925,295   | 1.571.128                                    | 1.048.631                                  | 1,201,435                                  | 593,566                                   | 1.680.837                                  | 3.819.939                                | 24,390,313                                  |
| Total (beef + offal)                                      | 89,768,091                                   | 98,183,672             | -, -, -                                    | 112,653,112                                  |  | 93,007,347  | 73,775,094                                   | 43,939,638                                 | 30,935,891                                 | 27,746,782                                | 42,652,444                                 | 97,795,155                               | 979,725,913                                 |
|   |  |                        |  |  |  | 20          | 20   |  |  |   |  |  |   |
|   | Jan  | Feb                    | Mar  | Apr  | May  | Jun         | _u<br>Jul                                    | Aug  | Sep  | Oct                                       | Nov  | Dec                                      |   |
| Beef exports  | 111,677,091                                  |                        |  |  |  | 183,494,978 | 144,249,012                                  | 77,882,891                                 | 60,950,594                                 | 47,026,918                                | 67,809,100                                 | 103,167,068                              | 1,354,563,815                               |
| Edible beef offal   | 2.442.346                                    | 2.094.102              | 2.346.588                                  | 1.192.562                                    | 2.076.104                                    | 2,004,001   | 2.287.079                                    | 2.140.106                                  | 1.010.803                                  | 1.715.698                                 | 1.739.097                                  | 4.189.107                                | 25,237,593                                  |
| Total (beef + offal)                                      | 114,119,437                                  |                        | 160,003,596                                |  |  |             |  | 80,022,997                                 | 61,961,397                                 | 48,742,616                                | 69,548,197                                 | 107,356,175                              | 1,379,801,408                               |
| , ,   |  |                        |  |  |  |             |  |  |  |   |  |  | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,     |
|   |  |                        |  |  |  | 20          |  |  |  |   |  |  |   |
|   | Jan  |                        | Mar  | Apr  | May  | Jun         | Jul  | Aug  | Sep  | Oct                                       | Nov  | Dec                                      |   |
| Beef exports  | 101,547,961                                  |                        | 136,724,273                                |  | 132,106,819                                  |             | 156,665,660                                  | 102,293,157                                | 70,134,346                                 | 65,396,695                                | 73,055,958                                 | 110,265,957                              | 1,327,182,754                               |
| Edible beef offal   | 2,175,615                                    | 3,418,878              | 3,887,172                                  | 2,529,319                                    | 3,872,777                                    | 3,861,733   | 4,536,838                                    | 3,724,920                                  | 3,379,441                                  | 2,478,091                                 | 2,666,752                                  | 5,116,754                                | 41,648,290                                  |
| Total (beef + offal)                                      | 103,723,576                                  | 118,889,104            | 140,611,445                                | 126,202,130                                  | 135,979,596                                  | 143,710,624 | 161,202,498                                  | 106,018,077                                | 73,513,787                                 | 67,874,786                                | 75,722,710                                 | 115,382,711                              | 1,368,831,044                               |
|   |  |                        |  |  |  | 20          | 22   |  |  |   |  |  |   |
|   | Jan  | Feb                    | Mar  | Apr  | May  | Jun         | Jul  | Aug  | Sep  | Oct                                       | Nov  | Dec                                      |   |
| Beef exports  | 122,995,693                                  | 142,571,152            | 159,879,857                                | •  |  |             |  |  |  |   |  |  | 425,446,702                                 |
| Edible beef offal   | 3,551,463                                    | 2,995,200              | 3,628,366                                  |  |  |             |  |  |  |   |  |  | 10,175,029                                  |
| Total (beef + offal)                                      | 126,547,156                                  | 145,566,352            | 163,508,223                                |  |  |             |  |  |  |   |  |  | 435,621,731                                 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

## Exports of beef and edible offal to the United States, 2016 - 2022

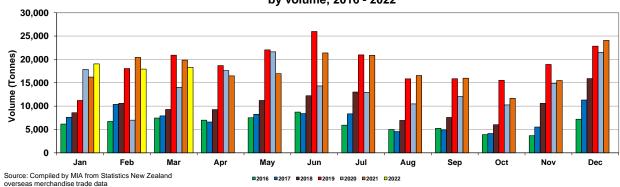


## Monthly, exports of beef and edible offal to China, 2016-2022, by volume (Tonnes)

|                      |        |        |        |        |        | 2016   | ;      |        |        |        |        |        |         |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 5,881  | 6,456  | 7,110  | 6,637  | 7,188  | 8,314  | 5,538  | 4,861  | 5,051  | 3,730  | 3,499  | 6,925  | 71,190  |
| Edible beef offal    | 274    | 264    | 344    | 362    | 327    | 412    | 387    | 133    | 199    | 166    | 181    | 266    | 3,315   |
| Total (beef + offal) | 6,155  | 6,720  | 7,454  | 6,999  | 7,515  | 8,726  | 5,925  | 4,994  | 5,250  | 3,896  | 3,680  | 7,191  | 74,505  |
|                      |        |        |        |        |        |        |        |        |        |        |        |        |         |
|                      |        |        |        |        |        | 2017   |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 7,272  | 9,999  | 7,626  | 6,288  | 7,884  | 8,073  | 7,911  | 4,373  | 4,810  | 3,970  | 5,346  | 10,861 | 84,413  |
| Edible beef offal    | 350    | 377    | 277    | 310    | 375    | 333    | 428    | 177    | 108    | 160    | 178    | 446    | 3,519   |
| Total (beef + offal) | 7,622  | 10,376 | 7,903  | 6,598  | 8,259  | 8,406  | 8,339  | 4,550  | 4,918  | 4,130  | 5,524  | 11,307 | 87,932  |
|                      |        |        |        |        |        | 2018   | 1      |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 8,278  | 10.028 | 8.865  | 8.827  | 10.772 | 11.569 | 12.408 | 6.707  | 7,379  | 5.675  | 10.157 | 15,387 | 116.052 |
| Edible beef offal    | 305    | 567    | 417    | 439    | 441    | 657    | 613    | 223    | 198    | 338    | 433    | 521    | 5,152   |
| Total (beef + offal) | 8,583  | 10.595 | 9.282  | 9.266  | 11.213 | 12.226 | 13.021 | 6.930  | 7.577  | 6.013  | 10,590 | 15,908 | 121,204 |
|                      | -,     | .,     | -, -   | -,     | , -    | , -    | -,-    | -,     | ,-     | -,-    | -,     | -,     | ,       |
|                      |        |        |        |        |        | 2019   | )      |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal    | 338    | 530    | 604    | 571    | 792    | 701    | 661    | 396    | 577    | 407    | 587    | 643    | 6,807   |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
|                      |        |        |        |        |        | 2020   |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 17.374 | 6.746  | 13.396 | 16.987 | 20,912 | 13.649 | 12.341 | 10.079 | 11.669 | 9.925  | 14,506 | 20,877 | 168,461 |
| Edible beef offal    | 482    | 246    | 631    | 633    | 723    | 666    | 608    | 403    | 388    | 336    | 359    | 643    | 6,118   |
| Total (beef + offal) | 17,856 | 6.992  | 14.027 | 17.620 | 21.635 | 14.315 | 12.949 | 10.482 | 12.057 | 10.261 | 14.865 | 21.520 | 174,579 |
|                      | ,      | -,     | ,      | ,      | ,,     | ,      | ,      | ,      | ,      | ,      | ,      | ,      | ,       |
|                      |        |        |        |        |        | 2021   |        |        |        |        |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    |         |
| Beef exports         | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal    | 442    | 494    | 689    | 436    | 538    | 715    | 620    | 720    | 580    | 547    | 500    | 728    | 7,009   |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
|                      |        |        |        |        |        |        |        |        |        |        |        |        |         |
|                      | l-o    | Fall   | Mari   | A /    | Mari   | 2022   |        | A      | Carr   | 0-4    | Mari   | D      |         |
| Deef everente        | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | F2 FC2  |
| Beef exports         | 18,385 | 17,375 | 17,748 |        |        |        |        |        |        |        |        |        | 53,508  |
| Edible beef offal    | 653    | 556    | 554    |        |        |        |        |        |        |        |        |        | 1,763   |
| Total (beef + offal) | 19,038 | 17,931 | 18,302 |        |        |        |        |        |        |        |        |        | 55,271  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to China, by volume, 2016 - 2022

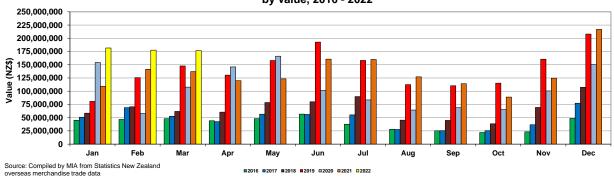


#### Monthly exports of beef and edible offal to China, 2016-2022, by value (NZ\$)

|                      |                    |                   |                    |                    |                   | 201               | 16                       |                   |                   |                   |                       |                        |                           |
|----------------------|--------------------|-------------------|--------------------|--------------------|-------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|-----------------------|------------------------|---------------------------|
| Beef exports         | Jan<br>43.933.482  | Feb<br>45.286.763 | Mar<br>46.606.000  | Apr<br>42,508,925  | May<br>46,477,293 | Jun<br>54.655,288 | Jul<br>35.702.397        | Aug<br>27.414.192 | Sep<br>24,214,010 | Oct<br>21.164.568 | Nov<br>22.469.646     | Dec<br>47.332.894      | 457.765.458               |
| Edible beef offal    | 1.191.925          | 1.311.312         | 1.514.837          | 1,739,594          | 1.620.092         | 2.122.253         | 1.922.475                | 633.048           | 969.804           | 743,788           | 796.666               | 1.227.256              | 457,765,458<br>15,793,050 |
| Total (beef + offal) | 45,125,407         | 46,598,075        | 48,120,837         | 44,248,519         | 48,097,385        | 56,777,541        | 37,624,872               |                   | 25,183,814        | 21,908,356        | 23,266,312            | 48.560.150             | 473,558,508               |
| rotar (200: rottar)  | 10,120,101         | 10,000,010        | 10,120,001         | ,2 .0,0 .0         | 10,001,000        | 00,111,011        | 01,021,012               | 20,0 ,2 .0        | 20,100,011        | 21,000,000        | 20,200,012            | 10,000,100             | 0,000,000                 |
|                      |                    |                   |                    |                    |                   | 201               |                          |                   |                   |                   |                       |                        |                           |
|                      | Jan                | Feb               | Mar                | Apr                | May               | Jun               | Jul                      | Aug               | Sep               | Oct               | Nov                   | Dec                    |                           |
| Beef exports         | 49,162,014         | 67,230,677        | 51,247,233         | 41,183,013         | 54,789,001        | 54,344,668        | 53,513,720               | 26,859,888        | 25,131,615        | 24,852,341        | 35,834,274            | 75,434,766             | 559,583,210               |
| Edible beef offal    | 1,641,363          | 1,802,822         | 1,394,634          | 1,399,469          | 1,797,173         | 1,723,960         | 1,846,266                | 811,018           | 488,255           | 715,549           | 780,472<br>36.614.746 | 1,930,407              | 16,331,388                |
| Total (beef + offal) | 50,803,377         | 69,033,499        | 52,641,867         | 42,582,482         | 56,586,174        | 56,068,628        | 55,359,986               | 27,670,906        | 25,619,870        | 25,567,890        | 36,614,746            | 77,365,173             | 575,914,598               |
|                      |                    |                   |                    |                    |                   | 201               | 18                       |                   |                   |                   |                       |                        |                           |
|                      | Jan                | Feb               | Mar                | Apr                | May               | Jun               | Jul                      | Aug               | Sep               | Oct               | Nov                   | Dec                    |                           |
| Beef exports         | 57,048,528         | 68,308,910        | 60,008,523         | 58,417,172         | 76,274,279        | 77,095,942        | 87,056,786               | 44,213,393        | 43,918,431        | 37,330,496        |                       | 104,824,491            | 782,099,220               |
| Edible beef offal    | 1,463,198          | 2,330,633         | 1,780,730          | 2,028,866          | 2,329,546         | 3,041,232         | 2,796,332                | 1,027,483         | 897,107           | 1,174,688         | 1,720,933             | 2,599,765              | 23,190,513                |
| Total (beef + offal) | 58,511,726         | 70,639,543        | 61,789,253         | 60,446,038         | 78,603,825        | 80,137,174        | 89,853,118               | 45,240,876        | 44,815,538        | 38,505,184        | 69,323,202            | 107,424,256            | 805,289,733               |
|                      |                    |                   |                    |                    |                   | 201               | 10                       |                   | 175,188,610       |                   |                       |                        |                           |
|                      | Jan                | Feb               | Mar                | Apr                | Mav               | Jun               | Jul                      | Aug               | Sep               | Oct               | Nov                   | Dec                    |                           |
| Beef exports         |                    |                   | 144,724,709        |                    |                   |                   |                          |                   |                   |                   |                       |                        | 1,661,378,447             |
| Edible beef offal    | 1.586.568          | 2.483.227         | 2,944,915          | 2.804.376          | 4.443.973         | 4,519,615         | 4,044,559                | 2,557,775         | 2,821,829         | 2.628.055         | 3.094.177             | 4.413.175              | 38,342,244                |
| Total (beef + offal) |                    |                   | 147,669,624        |                    |                   |                   |                          |                   |                   |                   |                       |                        | 1,699,720,691             |
| , ,                  |                    |                   |                    |                    |                   |                   |                          |                   |                   |                   |                       |                        |                           |
|                      |                    |                   |                    |                    |                   | . 202             |                          | _                 | _                 |                   |                       | _                      |                           |
| Beef exports         | Jan<br>151.111.563 | Feb<br>56.318.838 | Mar<br>103.805.232 | Apr<br>141,725,513 | May               | Jun<br>97,470,629 | <b>Jul</b><br>79,693,238 | Aug<br>62,052,041 | Sep<br>67,086,487 | Oct<br>63,545,976 | Nov                   | <b>Dec</b> 147,121,298 | 1,229,505,577             |
| Edible beef offal    | 3.069.234          | 1.574.528         | 3.966.513          | 4.223.068          | 4,911,216         | 4.018.631         | 3.872.839                | 2,296,481         | 1,792,503         | 1.833.246         | 2.105.021             | 3.313.993              | 36.977.273                |
| Total (beef + offal) | 154,180,797        | ,- ,              | 107,771,745        | , -,               |                   |                   | 83,566,077               | 64,348,522        | 68,878,990        | ,                 | 100,439,001           |                        | 1,266,482,850             |
|                      | 101,100,101        | 0.,000,000        | 101,111,110        | . 10,0 10,00 1     | .00, .0.,000      | 101,100,200       | 00,000,011               | 0 1,0 10,022      | 00,0.0,000        | 00,010,222        | 100, 100,001          | 100, 100,201           | 1,200,402,000             |
|                      |                    |                   |                    |                    |                   | 202               | 21                       |                   |                   |                   |                       |                        |                           |
|                      | Jan                | Feb               | Mar                | Apr                | May               | Jun               | Jul                      | Aug               | Sep               | Oct               | Nov                   | Dec                    |                           |
| Beef exports         |                    |                   | 133,212,537        |                    |                   |                   |                          |                   |                   |                   | 121,844,012           | ,- ,                   | 1,580,882,463             |
| Edible beef offal    | 2,681,519          | 2,977,723         | 3,943,728          | 2,789,380          | 3,064,634         | 4,626,276         | 4,181,497                | 4,141,075         | 3,081,517         | 2,973,565         | 2,818,345             | 5,214,012              | 42,493,271                |
| Total (beef + offal) | 109,139,236        | 141,356,597       | 137,156,265        | 119,882,759        | 123,454,401       | 160,591,625       | 160,001,108              | 127,161,650       | 114,215,877       | 88,897,682        | 124,662,357           | 216,856,177            | 1,623,375,734             |
|                      |                    |                   |                    |                    |                   | 202               | 22                       |                   |                   |                   |                       |                        |                           |
|                      | Jan                | Feb               | Mar                | Apr                | May               | Jun               | Jul                      | Aug               | Sep               | Oct               | Nov                   | Dec                    |                           |
| Beef exports         | 176,693,581        | 173,210,451       | 172,212,733        | •                  |                   |                   |                          |                   | •                 |                   |                       |                        | 522,116,765               |
| Edible beef offal    | 5,033,304          | 4,313,246         | 4,396,542          |                    |                   |                   |                          |                   |                   |                   |                       |                        | 13,743,092                |
| Total (beef + offal) | 181,726,885        | 177,523,697       | 176,609,275        |                    |                   |                   |                          |                   |                   |                   |                       |                        | 535,859,857               |
|                      |                    |                   |                    |                    |                   |                   |                          |                   |                   |                   |                       |                        |                           |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

## Monthly exports of beef and edible offal to China, by value, 2016 - 2022

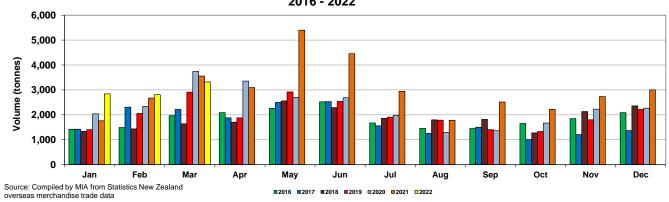


## Monthly exports of beef and edible offal to Japan, 2016-2022, by volume (Tonnes)

|                                |                     |                     |                     |                     |              | 2016                |                     |                     |              |            |                   |                   |                 |
|--------------------------------|---------------------|---------------------|---------------------|---------------------|--------------|---------------------|---------------------|---------------------|--------------|------------|-------------------|-------------------|-----------------|
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May          | Jun                 | Jul                 | Aug                 | Sep          | Oct        | Nov               | Dec               |                 |
| Beef exports                   | 964                 | 1,119               | 1,374               | 1,479               | 1,652        | 1,848               | 1,187               | 1,186               | 1,153        | 1,420      | 1,585             | 1,663             | 16,630          |
| Edible beef offal              | 459                 | 370                 | 593                 | 611                 | 608          | 675                 | 488                 | 268                 | 298          | 233        | 266               | 426               | 5,295           |
| Total (beef + offal)           | 1,423               | 1,489               | 1,967               | 2,090               | 2,260        | 2,523               | 1,675               | 1,454               | 1,451        | 1,653      | 1,851             | 2,089             | 21,925          |
|                                |                     |                     |                     |                     |              | 2017                |                     |                     |              |            |                   |                   |                 |
|                                | 1                   | F-1-                |                     |                     |              | 2017                | 11                  |                     | 0            | 0-4        | N                 | D                 |                 |
| Doof compate                   | <b>Jan</b><br>1,158 | <b>Feb</b><br>1,836 | <b>Mar</b><br>1.758 | <b>Apr</b><br>1,519 | May          | <b>Jun</b><br>1,856 | <b>Jul</b><br>1,216 | <b>Aug</b><br>1.000 | Sep          | Oct<br>812 | <b>Nov</b><br>937 | <b>Dec</b><br>923 | 40.040          |
| Beef exports Edible beef offal | 1,156               | 470                 | 459                 | 360                 | 1,909<br>590 | 674                 | 341                 | 254                 | 1,124<br>380 | 198        | 937<br>270        | 923<br>444        | 16,048<br>4,704 |
| Total (beef + offal)           | 1,422               | 2,306               | 2,217               | 1,879               | 2,499        | 2,530               | 1,557               | 1,254               | 1,504        | 1,010      | 1,207             | 1,367             | 20,752          |
| Total (beel + ollal)           | 1,422               | 2,300               | 2,217               | 1,079               | 2,499        | 2,330               | 1,557               | 1,234               | 1,504        | 1,010      | 1,207             | 6,012             | 20,752          |
|                                |                     |                     |                     |                     |              | 2018                |                     |                     |              |            |                   | 6,012             |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May          | Jun                 | Jul                 | Aug                 | Sep          | Oct        | Nov               | Dec               |                 |
| Beef exports                   | 991                 | 1,066               | 1,244               | 1,196               | 1,986        | 1,726               | 1,398               | 1,294               | 1,526        | 1,046      | 1,778             | 1,953             | 17,204          |
| Edible beef offal              | 348                 | 370                 | 395                 | 510                 | 571          | 567                 | 462                 | 504                 | 291          | 228        | 354               | 406               | 5,006           |
| Total (beef + offal)           | 1,339               | 1,436               | 1,639               | 1,706               | 2,557        | 2,293               | 1,860               | 1,798               | 1,817        | 1,274      | 2,132             | 2,359             | 22,210          |
|                                |                     |                     |                     |                     |              | 8,209               |                     |                     |              |            |                   |                   |                 |
|                                |                     |                     |                     |                     |              | 2019                |                     |                     |              |            |                   |                   |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May          | Jun                 | Jul                 | Aug                 | Sep          | Oct        | Nov               | Dec               |                 |
| Beef exports                   | 1,126               | 1,613               | 2,301               | 1,347               | 2,308        | 1,893               | 1,376               | 1,292               | 1,089        | 1,118      | 1,446             | 1,858             | 18,767          |
| Edible beef offal              | 279                 | 438                 | 613                 | 528                 | 612          | 644                 | 531                 | 493                 | 319          | 215        | 356               | 356               | 5,384           |
| Total (beef + offal)           | 1,405               | 2,051               | 2,914               | 1,875               | 2,920        | 2,537               | 1,907               | 1,785               | 1,408        | 1,333      | 1,802             | 2,214             | 24,151          |
|                                |                     |                     |                     |                     |              | 2020                |                     |                     |              |            |                   |                   |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May          | Jun                 | Jul                 | Aug                 | Sep          | Oct        | Nov               | Dec               |                 |
| Beef exports                   | 1,673               | 1,918               | 3,159               | 2,856               | 2,348        | 2,316               | 1,471               | 1,032               | 1,140        | 1,441      | 1,854             | 1,776             | 22,984          |
| Edible beef offal              | 368                 | 417                 | 582                 | 499                 | 355          | 368                 | 510                 | 258                 | 221          | 228        | 372               | 492               | 4,670           |
| Total (beef + offal)           | 2,041               | 2,335               | 3,741               | 3,355               | 2,703        | 2,684               | 1,981               | 1,290               | 1,361        | 1,669      | 2,226             | 2,268             | 27,654          |
|                                |                     |                     |                     |                     |              | 2021                |                     |                     |              |            |                   |                   |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May          | Jun                 | Jul                 | Aug                 | Sep          | Oct        | Nov               | Dec               |                 |
| Beef exports                   | 1.364               | 2.262               | 2.902               | 2.663               | 4.817        | 3,903               | 2,360               | 1.456               | 2,185        | 1,858      | 2,455             | 2,627             | 30,852          |
| Edible beef offal              | 399                 | 411                 | 658                 | 435                 | 584          | 550                 | 585                 | 327                 | 329          | 366        | 278               | 372               | 5,294           |
| Total (beef + offal)           | 1,763               | 2,673               | 3,560               | 3,098               | 5,401        | 4,453               | 2,945               | 1,783               | 2,514        | 2,224      | 2,733             | 2,999             | 36,146          |
| ,                              |                     |                     |                     |                     |              |                     |                     |                     |              |            |                   |                   | •               |
|                                | law                 | Fab                 | Mar                 | A                   | May          | 2022                | 11                  | A                   | Com          | 0-4        | Nav               | Dee               |                 |
| Beef exports                   | <b>Jan</b><br>2,474 | <b>Feb</b><br>2,618 | <b>Mar</b><br>2,940 | Apr                 | May          | Jun                 | Jul                 | Aug                 | Sep          | Oct        | Nov               | Dec               | 8,032           |
| Edible beef offal              | 2,474<br>368        | 2,618<br>192        | 2,940<br>378        |                     |              |                     |                     |                     |              |            |                   |                   | 8,032<br>938    |
|                                | 2,842               |                     |                     |                     |              |                     |                     |                     |              |            |                   |                   | 938<br>8,970    |
| Total (beef + offal)           | 2,842               | 2,810               | 3,318               |                     |              |                     |                     |                     |              |            |                   |                   | 8,970           |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Japan, 2016 - 2022

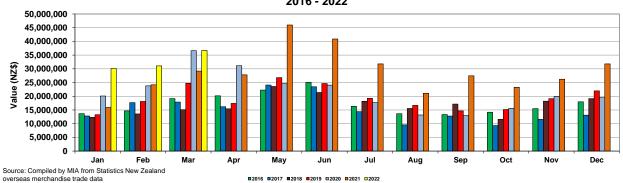


## Monthly exports of beef and edible offal to Japan, 2016-2022, by value (NZ\$)

|   |   |  |  |  |  | 20   | 16   |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|--|--|--|--|--|--|
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | 4,801,250   | Feb<br>10,585,874<br>4,078,377<br>14,664,251 | <b>Mar</b> 12,739,012 6,414,887 19,153,899   | Apr<br>13,499,431<br>6,667,501<br>20,166,932 | 6,996,321                                    | 8,196,583                                    | Jul<br>10,295,533<br>6,036,616<br>16,332,149 | Aug<br>10,339,993<br>3,283,783<br>13,623,776 | Sep<br>9,038,381<br>4,276,871<br>13,315,252  | Oct<br>10,852,705<br>3,316,202<br>14,168,907 | Nov<br>11,902,712<br>3,589,333<br>15,492,045 | Dec<br>12,245,768<br>5,730,796<br>17,976,564 | 142,481,420<br>63,388,520<br>205,869,940 |
|   |   |  |  |  |  | 20   | 17   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | 3,328,894   | Feb<br>12,684,338<br>5,000,103<br>17,684,441 | <b>Mar</b> 12,896,812 4,969,545 17,866,357   | 3,612,796                                    | May<br>17,804,619<br>6,281,898<br>24,086,517 | Jun<br>16,721,893<br>6,740,159<br>23,462,052 | Jul<br>10,954,985<br>3,403,062<br>14,358,047 | Aug<br>7,708,350<br>1,866,510<br>9,574,860   | Sep<br>10,469,924<br>2,290,888<br>12,760,812 | Oct<br>7,736,912<br>1,558,010<br>9,294,922   | 9,394,905<br>2,161,250<br>11,556,155         | 9,529,068<br>3,573,430<br>13,102,498         | 137,955,568<br>44,786,545<br>182,742,113 |
|   |   |  |  |  |  | 20   | 18   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>9,779,455<br>2,533,174<br>12,312,629         | Feb<br>10,700,554<br>2,853,329<br>13,553,883 | <b>Mar</b> 12,296,947 2,807,662 15,104,609   | Apr<br>11,749,733<br>3,670,296<br>15,420,029 | <b>May</b> 19,386,057 4,177,483 23,563,540   | Jun<br>16,949,945<br>4,414,958<br>21,364,903 | <b>Jul</b> 14,802,004 3,355,983 18,157,987   | Aug<br>12,960,470<br>2,586,388<br>15,546,858 | <b>Sep</b> 15,205,382 1,941,468 17,146,850   | Oct<br>10,106,464<br>1,501,077<br>11,607,541 | Nov<br>15,671,645<br>2,536,870<br>18,208,515 | <b>Dec</b> 16,260,206 2,886,808 19,147,014   | 165,868,862<br>35,265,496<br>201,134,358 |
|   |   |  |  |  |  | 20   | 19   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>11,117,467<br>2,147,519<br>13,264,986 | Feb<br>14,662,406<br>3,424,031<br>18,086,437 | <b>Mar</b> 19,870,719 4,872,947 24,743,666   | Apr<br>13,078,684<br>4,307,088<br>17,385,772 | <b>May</b> 21,047,534 5,743,817 26,791,351   | Jun<br>18,158,568<br>6,459,681<br>24,618,249 | Jul<br>14,038,748<br>5,203,154<br>19,241,902 | Aug<br>13,279,209<br>3,364,319<br>16,643,528 | Sep<br>11,801,655<br>2,853,483<br>14,655,138 | Oct<br>12,874,108<br>2,267,303<br>15,141,411 | Nov<br>15,216,767<br>3,897,477<br>19,114,244 | Dec<br>18,223,895<br>3,715,542<br>21,939,437 | 183,369,760<br>48,256,361<br>231,626,121 |
|   |   |  |  |  |  | 20   | 20   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>16,280,231<br>3,804,838<br>20,085,069        | Feb<br>18,748,327<br>5,047,209<br>23,795,536 | Mar<br>29,836,771<br>6,746,442<br>36,583,213 | Apr<br>25,140,893<br>5,988,081<br>31,128,974 | 3,748,853                                    | Jun<br>20,631,105<br>3,427,471               | <b>Jul</b> 13,936,075 3,730,994              | 2,110,202                                    | 1,788,349                                    | 1,920,810                                    | Nov<br>16,762,268<br>3,148,209<br>19,910,477 | Dec<br>15,245,976<br>4,226,146<br>19,472,122 | 213,305,524<br>45,687,604<br>258,993,128 |
|   |   |  |  |  |  | 20   | 21   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | 3,828,062   | Feb<br>20,217,360<br>3,964,669<br>24,182,029 | Mar<br>22,351,539<br>6,836,882<br>29,188,421 | Apr<br>22,826,910<br>4,975,886<br>27,802,796 | 7,172,762                                    | 7,339,758                                    | Jul<br>22,501,580<br>9,283,632<br>31,785,212 | Aug<br>14,485,913<br>6,585,728<br>21,071,641 | Sep<br>20,075,375<br>7,385,923<br>27,461,298 | Oct<br>16,729,665<br>6,540,398<br>23,270,063 | Nov<br>21,922,516<br>4,275,964<br>26,198,480 | Dec<br>25,276,201<br>6,525,804<br>31,802,005 | 270,810,253<br>74,715,468<br>345,525,721 |
|   |   |  |  |  |  | 20   | 22   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | 5,865,321   | Feb<br>28,357,034<br>2,719,430<br>31,076,464 | <b>Mar</b> 30,494,546 6,197,838 36,692,384   | Apr  | May  | Jun  | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | 83,117,768<br>14,782,589<br>97,900,357   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

## Monthly exports of beef and edible offal to Japan, 2016 - 2022

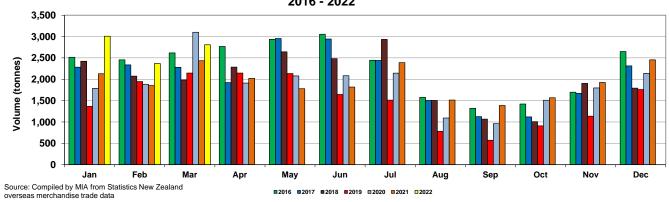


#### Monthly exports of beef and edible offal to Korea, 2016-2022, by volume (Tonnes)

|                      |       |       |       |       |       | 2016  |       |       |       |       |       |       |        |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,163 | 2,113 | 2,069 | 2,254 | 2,233 | 2,268 | 1,944 | 1,334 | 1,041 | 1,120 | 1,421 | 2,084 | 22,044 |
| Edible beef offal    | 352   | 342   | 549   | 514   | 703   | 786   | 502   | 241   | 280   | 301   | 275   | 565   | 5,410  |
| Total (beef + offal) | 2,515 | 2,455 | 2,618 | 2,768 | 2,936 | 3,054 | 2,446 | 1,575 | 1,321 | 1,421 | 1,696 | 2,649 | 27,454 |
|                      |       |       |       |       |       | 2017  |       |       |       |       |       |       |        |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866   | 861   | 1,303 | 1,771 | 19,221 |
| Edible beef offal    | 491   | 540   | 492   | 505   | 711   | 746   | 481   | 274   | 259   | 258   | 366   | 541   | 5,664  |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
| ,                    | , -   | ,     | ,     | ,     | ,     | ,-    | , -   | ,     | , -   | , -   | ,     | ,-    | ,,     |
|                      |       |       |       |       |       | 2018  |       |       |       |       |       |       |        |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821   | 737   | 1,501 | 1,373 | 18,823 |
| Edible beef offal    | 530   | 483   | 450   | 471   | 716   | 502   | 558   | 225   | 245   | 269   | 403   | 420   | 5,272  |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
|                      |       |       |       |       |       | 2019  |       |       |       |       |       |       |        |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621   | 459   | 729   | 865   | 1,470 | 13,916 |
| Edible beef offal    | 344   | 474   | 498   | 599   | 499   | 378   | 326   | 157   | 113   | 179   | 269   | 289   | 4,125  |
| Total (beef + offal) | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778   | 572   | 908   | 1,134 | 1,759 | 18,041 |
|                      |       |       |       |       |       | 2020  |       |       |       |       |       |       |        |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829   | 751   | 1,222 | 1,486 | 1,665 | 17,540 |
| Edible beef offal    | 456   | 460   | 480   | 403   | 573   | 596   | 430   | 264   | 210   | 286   | 312   | 474   | 4,944  |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961   | 1,508 | 1,798 | 2,139 | 22,484 |
|                      |       |       |       |       |       | 2021  |       |       |       |       |       |       |        |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal    | 433   | 410   | 535   | 450   | 396   | 445   | 564   | 380   | 250   | 209   | 336   | 545   | 4,953  |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
|                      |       |       |       |       |       | 2022  |       |       |       |       |       |       |        |
|                      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,504 | 1,973 | 2,352 |       | ,     |       |       |       |       |       |       |       | 6,829  |
| Edible beef offal    | 503   | 396   | 457   |       |       |       |       |       |       |       |       |       | 1,356  |
| Total (beef + offal) | 3,007 | 2,369 | 2,809 |       |       |       |       |       |       |       |       |       | 8,185  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Korea, 2016 - 2022

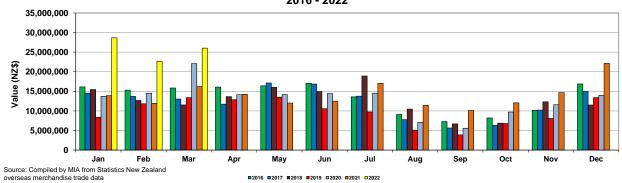


## Monthly exports of beef and edible offal to Korea, 2016-2022, by value (NZ\$)

|                                |            |                         |                         |                         |                         | 20         | 116                     |                         |                         |                         |                         |                         |             |
|--------------------------------|------------|-------------------------|-------------------------|-------------------------|-------------------------|------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------|
|                                | Jan        | Feb                     | Mar                     | Apr                     | May                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports                   | 14,042,664 |                         | 12,779,754              | 12,859,506              | 12,015,386              | 12,134,274 | 10,955,231              | 7,851,434               | 5,975,200               | 6,785,821               | 8,572,022               | 13,490,109              | 130,790,881 |
| Edible beef offal              | 2,080,661  | 1,964,924               | 3,078,618               | 3,226,551               | 4,379,252               | 4,922,769  | 2,633,415               | 1,236,024               | 1,318,912               | 1,427,893               | 1,567,392               | 3,392,819               | 31,229,230  |
| Total (beef + offal)           | 16,123,325 | 15,294,404              | 15,858,372              | 16,086,057              | 16,394,638              | 17,057,043 | 13,588,646              | 9,087,458               | 7,294,112               | 8,213,714               | 10,139,414              | 16,882,928              | 162,020,111 |
|                                |            |                         |                         |                         |                         | 20         | 17                      |                         |                         |                         |                         |                         |             |
|                                | Jan        | Feb                     | Mar                     | Apr                     | Mav                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports                   | 11,531,516 | 10,660,232              | 10,291,080              | 8,838,070               | 12,930,446              | 12,613,811 | 11,097,900              | 6,417,753               | 4,338,936               | 5,022,478               | 8,140,352               | 11,779,589              | 113,662,163 |
| Edible beef offal              | 2,989,319  | 3,047,353               | 2,736,347               | 2,901,987               | 4,191,913               | 4,250,928  | 2,663,450               | 1,348,445               | 1,298,948               | 1,313,563               | 2,088,482               | 3,142,096               | 31,972,831  |
| Total (beef + offal)           | 14,520,835 | 13,707,585              | 13,027,427              | 11,740,057              | 17,122,359              | 16,864,739 | 13,761,350              | 7,766,198               | 5,637,884               | 6,336,041               | 10,228,834              | 14,921,685              | 145,634,994 |
|                                |            |                         |                         |                         |                         | 20         | 118                     |                         |                         |                         |                         |                         |             |
|                                | Jan        | Feb                     | Mar                     | Apr                     | Mav                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports                   | 12,424,516 | 9,948,092               | 9,107,829               | 11,165,374              |                         | 12,153,520 | 15,774,624              | 9,301,987               | 5,373,329               | 5,286,768               | 10,002,111              | 9,177,431               | 121,651,001 |
| Edible beef offal              | 3,033,491  | 2,729,392               | 2,413,578               | 2,476,581               | 4,077,774               | 2,777,457  | 3,142,073               | 1,176,794               | 1,325,676               | 1,600,864               | 2,318,065               | 2,330,296               | 29,402,041  |
| Total (beef + offal)           | 15,458,007 | 12,677,484              | 11,521,407              | 13,641,955              | 16,013,194              | 14,930,977 | 18,916,697              | 10,478,781              | 6,699,005               | 6,887,632               | 12,320,176              | 11,507,727              | 151,053,042 |
|                                |            |                         |                         |                         |                         | 20         | 119                     |                         |                         |                         |                         |                         |             |
|                                | Jan        | Feb                     | Mar                     | Apr                     | Mav                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports                   | 6,441,354  | 9.378.180               | 10,483,818              | 9,512,875               | 10,170,912              | 8,103,370  | 7,584,501               | 4,046,950               | 3,178,453               | 5,657,626               | 6.127.317               | 11,487,302              | 92.172.658  |
| Edible beef offal              | 1,917,304  | 2,448,232               | 2,910,619               | 3,340,558               | 3,345,106               | 2,461,620  | 2,145,689               | 1,007,765               | 705,470                 | 1,127,482               | 1,931,756               | 1,913,050               | 25,254,651  |
| Total (beef + offal)           | 8,358,658  | 11,826,412              | 13,394,437              | 12,853,433              | 13,516,018              | 10,564,990 | 9,730,190               | 5,054,715               | 3,883,923               | 6,785,108               | 8,059,073               | 13,400,352              | 117,427,309 |
|                                |            |                         |                         |                         |                         | 20         | 20                      |                         |                         |                         |                         |                         |             |
|                                | Jan        | Feb                     | Mar                     | Apr                     | May                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports                   |            | 11.177.133              | 18.869.896              | 11,312,022              |                         |            | 11,675,309              | 5,273,006               | 4,404,714               | 7,800,093               | 9.483.789               | 10,894,856              | 121,874,862 |
| Edible beef offal              | 3,235,598  | 3,339,469               | 3,201,469               | 2.817.687               | 3,915,682               | 4,210,989  | 2,843,095               | 1,810,591               | 1,180,777               | 1,913,517               | 2,088,834               | 3,082,753               | 33,640,461  |
| Total (beef + offal)           |            | 14,516,602              | 22,071,365              | 14,129,709              |                         | 14,438,467 |                         | 7,083,597               | 5,585,491               | 9,713,610               | 11,572,623              | 13,977,609              | 155,515,323 |
|                                |            |                         |                         |                         |                         |            |                         |                         |                         |                         |                         |                         |             |
|                                |            |                         |                         |                         |                         |            | 21                      |                         |                         |                         |                         |                         |             |
|                                | Jan        | Feb                     | Mar                     | Apr                     | May                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports Edible beef offal | 11,142,152 | 9,304,311               | 12,675,053              | 11,096,586              | 9,360,544               | 9,355,049  | 12,765,088              | 8,504,355               | 8,174,409               | 10,318,556              | 12,040,680              | 17,357,151              | 132,093,934 |
| Total (beef + offal)           | 2,750,035  | 2,641,697<br>11,946,008 | 3,545,724<br>16,220,777 | 3,116,881<br>14,213,467 | 2,653,803<br>12,014,347 | 3,130,436  | 4,265,334<br>17,030,422 | 2,904,920<br>11,409,275 | 1,919,712<br>10,094,121 | 1,728,833<br>12,047,389 | 2,622,450<br>14,663,130 | 4,764,222<br>22,121,373 | 36,044,047  |
| Total (beel + ollal)           | 13,092,107 | 11,946,006              | 10,220,777              | 14,213,467              | 12,014,347              | 12,400,400 | 17,030,422              | 11,409,275              | 10,094,121              | 12,047,369              | 14,003,130              | 22,121,373              | 168,137,981 |
|                                |            |                         |                         |                         |                         | 20         | )22                     |                         |                         |                         |                         |                         |             |
|                                |            |                         |                         | Apr                     | May                     | Jun        | Jul                     | Aug                     | Sep                     | Oct                     | Nov                     | Dec                     |             |
| Beef exports                   |            |                         | 21,868,788              |                         |                         |            |                         |                         |                         |                         |                         |                         | 130,991,820 |
| Edible beef offal              | 4,649,050  | 3,698,778               | 4,161,360               |                         |                         |            |                         |                         |                         |                         |                         |                         | 35,814,057  |
| Total (beef + offal)           | 28,668,171 | 22,658,354              | 26,030,148              |                         |                         |            |                         |                         |                         |                         |                         |                         | 166,805,877 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

## Monthly exports of beef and edible offal to Korea, 2016 - 2022

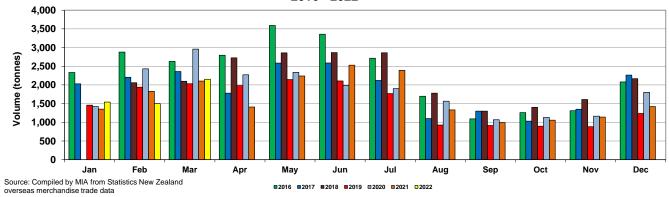


#### Monthly exports of beef and edible offal to Taiwan, 2016-2022, by volume (Tonnes)

|                      |                     |       |       |                     |                     | 2016        |       |                     |                   |       |       |       |        |
|----------------------|---------------------|-------|-------|---------------------|---------------------|-------------|-------|---------------------|-------------------|-------|-------|-------|--------|
|                      | Jan                 | Feb   | Mar   | Apr                 | May                 | Jun         | Jul   | Aug                 | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 2,154               | 2,706 | 2,325 | 2,568               | 3,231               | 3,229       | 2,609 | 1,649               | 1,058             | 1,163 | 1,268 | 1,885 | 25,845 |
| Edible beef offal    | 179                 | 173   | 306   | 226                 | 361                 | 128         | 105   | 48                  | 35                | 95    | 43    | 194   | 1,893  |
| Total (beef + offal) | 2,333               | 2,879 | 2,631 | 2,794               | 3,592               | 3,357       | 2,714 | 1,697               | 1,093             | 1,258 | 1,311 | 2,079 | 27,738 |
|                      |                     |       |       |                     |                     | 2017        |       |                     |                   |       |       |       |        |
|                      | Jan                 | Feb   | Mar   | Apr                 | May                 | Jun         | Jul   | Aug                 | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,908               | 2,062 | 2,171 | 1,657               | 2,445               | 2,351       | 1,985 | 1,050               | 1,226             | 993   | 1,257 | 2,127 | 21,232 |
| Edible beef offal    | 121                 | 144   | 187   | 123                 | 141                 | 2,331       | 134   | 49                  | 72                | 37    | 93    | 136   | 1,474  |
| Total (beef + offal) | 2,029               | 2,206 | 2,358 | 1,780               | 2,586               | 2,588       | 2,119 | 1,099               | 1,298             | 1,030 | 1,350 | 2,263 | 22,706 |
| rotar (boor ronar)   | 2,020               | 2,200 | 2,000 | 1,700               | 2,000               | 2,000       | 2,110 | 1,000               | 1,200             | 1,000 | 1,000 | 2,200 | 22,700 |
|                      |                     |       |       |                     |                     | 2018        |       |                     |                   |       |       |       |        |
|                      | Jan                 | Feb   | Mar   | Apr                 | May                 | Jun         | Jul   | Aug                 | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,715               | 1,958 | 1,977 | 2,487               | 2,648               | 2,705       | 2,679 | 1,699               | 1,198             | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal    | 98                  | 100   | 122   | 239                 | 211                 | 161         | 183   | 81                  | 102               | 39    | 60    | 111   | 1,507  |
| Total (beef + offal) | Beef exports        | 2,058 | 2,099 | 2,726               | 2,859               | 2,866       | 2,862 | 1,780               | 1,300             | 1,399 | 1,611 | 2,168 | 23,728 |
|                      |                     |       |       |                     |                     | 2019        |       |                     |                   |       |       |       |        |
|                      | Jan                 | Feb   | Mar   | Apr                 | May                 | Jun         | Jul   | Aug                 | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,395               | 1,879 | 1,952 | 1,849               | 2,021               | 1,939       | 1,651 | 873                 | 840               | 811   | 796   | 1,102 | 17,108 |
| Edible beef offal    | 63                  | 61    | 79    | 134                 | 123                 | 168         | 119   | 54                  | 75                | 84    | 85    | 134   | 1,179  |
| Total (beef + offal) | 1,458               | 1,940 | 2,031 | 1,983               | 2,144               | 2,107       | 1,770 | 927                 | 915               | 895   | 881   | 1,236 | 18,287 |
|                      |                     |       |       |                     |                     |             |       |                     |                   |       |       |       |        |
|                      | lan                 | Feb   | Mar   | A                   | Mau                 | 2020<br>Jun | Jul   | A                   | Com               | Oct   | Nov   | Dec   |        |
| Beef exports         | <b>Jan</b><br>1,293 | 2,287 | 2,810 | <b>Apr</b><br>2,158 | <b>May</b><br>2,190 | 1,832       | 1,753 | <b>Aug</b><br>1,507 | <b>Sep</b><br>946 | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal    | 1,293               | 144   | 149   | 113                 | 149                 | 1,632       | 1,755 | 58                  | 123               | 53    | 82    | 1,063 | 1,425  |
| Total (beef + offal) | 1,421               | 2,431 | 2,959 | 2,271               | 2,339               | 1,990       | 1,903 | 1,565               | 1,069             | 1,129 | 1,164 | 1,801 | 22,042 |
| Total (beel + ollal) | 1,421               | 2,431 | 2,959 | 2,211               | 2,339               | 1,550       | 1,903 | 1,303               | 1,009             | 1,129 | 1,104 | 1,001 | 22,042 |
|                      |                     |       |       |                     |                     | 2021        |       |                     |                   |       |       |       |        |
|                      | Jan                 | Feb   | Mar   | Apr                 | May                 | Jun         | Jul   | Aug                 | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 1,248               | 1,669 | 1,909 | 1,296               | 2,032               | 2,352       | 2,203 | 1,262               | 948               | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal    | 103                 | 160   | 195   | 112                 | 207                 | 176         | 188   | 70                  | 44                | 43    | 98    | 173   | 1,569  |
| Total (beef + offal) | 1,351               | 1,829 | 2,104 | 1,408               | 2,239               | 2,528       | 2,391 | 1,332               | 992               | 1,057 | 1,141 | 1,422 | 19,794 |
|                      |                     |       |       |                     |                     | 2022        |       |                     |                   |       |       |       |        |
|                      | Jan                 | Feb   | Mar   | Apr                 | May                 | Jun         | Jul   | Aug                 | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 1.411               | 1,388 | 2,011 |                     | ,                   |             |       |                     |                   |       |       |       | 4,810  |
| Edible beef offal    | 129                 | 110   | 141   |                     |                     |             |       |                     |                   |       |       |       | 380    |
| Total (beef + offal) | 1,540               | 1,498 | 2,152 |                     |                     |             |       |                     |                   |       |       |       | 5,190  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Taiwan, 2016 - 2022

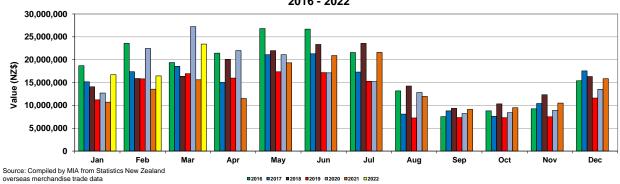


## Monthly exports of beef and edible offal to Taiwan, 2016-2022, by value (NZ\$)

|   |  |  |  |  |            | 20         | )16                   |  |  |  |                                   |  |   |
|---|--|--|--|--|------------|------------|-----------------------|--|--|--|-----------------------------------|--|---|
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>17,954,641<br>720,477<br>18,675,118 | Feb<br>22,663,906<br>905,804<br>23,569,710 | Mar<br>18,696,490<br>671,185<br>19,367,675 | Apr<br>20,779,682<br>640,143<br>21,419,825 | 780,880    |            | 494,256<br>21,569,545 | Aug<br>12,907,787<br>272,387<br>13,180,174 | Sep<br>7,352,614<br>197,748<br>7,550,362 | Oct<br>8,019,764<br>780,174<br>8,799,938 | 9,005,696<br>236,111<br>9,241,807 | Dec<br>13,962,553<br>1,418,361<br>15,380,914 | 204,264,589<br>7,976,176<br>212,240,765 |
|   |  |  |  |  |            | 20         | 017                   |  |  |  |                                   |  |   |
|   | Jan  | Feb  | Mar  | Apr  | May        | Jun        | Jul                   | Aug  | Sep                                      | Oct                                      | Nov                               | Dec  |   |
| Beef exports  | 14,271,656                                 | 16,354,744                                 | 17,279,911                                 |  | 20,154,884 | 19,620,540 | 16,338,829            | 7,747,909                                  | 8,351,960                                | 7,361,189                                | 9,809,855                         | 16,599,338                                   | 167,947,752                             |
| Edible beef offal   | 884,387                                    | 1,016,805                                  | 1,260,123                                  | 955,461                                    | 931,868    | 1,674,601  | 951,896               | 346,868                                    | 442,751                                  | 253,743                                  | 597,097                           | 955,070                                      | 10,270,670                              |
| Total (beef + offal)                                      | 15,156,043                                 | 17,371,549                                 | 18,540,034                                 | 15,012,398                                 | 21,086,752 | 21,295,141 | 17,290,725            | 8,094,777                                  | 8,794,711                                | 7,614,932                                | 10,406,952                        | 17,554,408                                   | 178,218,422                             |
|   |  |  |  |  |            | 20         | )18                   |  |  |  |                                   |  |   |
|   | Jan  | Feb  | Mar  | Apr  | May        | Jun        | Jul                   | Aug  | Sep                                      | Oct                                      | Nov                               | Dec  |   |
| Beef exports  | 13,508,127                                 | 15,240,328                                 | 15,578,513                                 | 18,579,550                                 | 20,536,994 | 22,323,824 | 22,447,658            | 13,699,992                                 | 8,746,489                                | 10,015,044                               | 11,867,003                        | 15,499,889                                   | 188,043,411                             |
| Edible beef offal   | 569,534                                    | 632,344                                    | 797,157                                    | 1,491,908                                  | 1,438,330  | 1,016,801  | 1,119,012             | 534,763                                    | 595,361                                  | 322,539                                  | 452,173                           | 807,962                                      | 9,777,884                               |
| Total (beef + offal)                                      | 14,077,661                                 | 15,872,672                                 | 16,375,670                                 | 20,071,458                                 | 21,975,324 | 23,340,625 | 23,566,670            | 14,234,755                                 | 9,341,850                                | 10,337,583                               | 12,319,176                        | 16,307,851                                   | 197,821,295                             |
|   |  |  |  |  |            | 20         | )19                   |  |  |  |                                   |  |   |
|   | Jan  | Feb  | Mar  | Apr  | May        | Jun        | Jul                   | Aug  | Sep                                      | Oct                                      | Nov                               | Dec  |   |
| Beef exports  | 10,820,566                                 | 15,386,010                                 | 16,477,321                                 | 15,183,352                                 | 16,562,003 | 16,250,873 | 14,556,786            | 6,933,525                                  | 6,725,701                                | 6,647,183                                | 6,646,468                         | 10,282,565                                   | 142,472,353                             |
| Edible beef offal   | 391,078                                    | 411,371                                    | 464,400                                    | 797,534                                    | 792,917    | 918,112    | 716,720               | 310,127                                    | 604,818                                  | 659,723                                  | 860,007                           | 1,313,013                                    | 8,239,820                               |
| Total (beef + offal)                                      | 11,211,644                                 | 15,797,381                                 | 16,941,721                                 | 15,980,886                                 | 17,354,920 | 17,168,985 | 15,273,506            | 7,243,652                                  | 7,330,519                                | 7,306,906                                | 7,506,475                         | 11,595,578                                   | 150,712,173                             |
|   |  |  |  |  |            | 20         | )20                   |  |  |  |                                   |  |   |
|   | Jan  | Feb  | Mar  | Apr  | May        | Jun        | Jul                   | Aug  | Sep                                      | Oct                                      | Nov                               | Dec  |   |
| Beef exports  | 11,740,211                                 | 21,205,085                                 | 26,126,815                                 | 21,126,391                                 | 19,988,335 | 16,010,526 | 14,102,890            | 12,432,896                                 | 7,432,294                                | 7,950,050                                | 8,267,617                         | 12,660,522                                   | 179,043,632                             |
| Edible beef offal   | 958,176                                    | 1,239,144                                  | 1,102,313                                  | 862,084                                    | 1,109,377  | 1,110,107  | 1,117,406             | 376,959                                    | 782,359                                  | 462,523                                  | 638,215                           | 873,684                                      | 10,632,347                              |
| Total (beef + offal)                                      | 12,698,387                                 | 22,444,229                                 | 27,229,128                                 | 21,988,475                                 | 21,097,712 | 17,120,633 | 15,220,296            | 12,809,855                                 | 8,214,653                                | 8,412,573                                | 8,905,832                         | 13,534,206                                   | 189,675,979                             |
|   |  |  |  |  |            | 20         | )21                   |  |  |  |                                   |  |   |
|   | Jan  | Feb  | Mar  | Apr  | May        | Jun        | Jul                   | Aug  | Sep                                      | Oct                                      | Nov                               | Dec  |   |
| Beef exports  | 9,910,429                                  | 12,493,962                                 | 14,056,154                                 | 10,728,498                                 | 17,533,681 | 19,258,346 | 19,781,476            | 11,489,631                                 | 8,474,271                                | 9,239,277                                | 9,318,921                         | 12,822,601                                   | 155,107,247                             |
| Edible beef offal   | 790,223                                    | 1,052,158                                  | 1,538,576                                  | 775,190                                    | 1,774,111  | 1,632,566  | 1,809,844             | 466,130                                    | 631,092                                  | 252,295                                  | 1,177,999                         | 3,013,025                                    | 14,913,209                              |
| Total (beef + offal)                                      | 10,700,652                                 | 13,546,120                                 | 15,594,730                                 | 11,503,688                                 | 19,307,792 | 20,890,912 | 21,591,320            | 11,955,761                                 | 9,105,363                                | 9,491,572                                | 10,496,920                        | 15,835,626                                   | 170,020,456                             |
|   |  |  |  |  |            | 20         | )22                   |  |  |  |                                   |  |   |
|   | Jan  | Feb  | Mar  | Apr  | May        | Jun        | Jul                   | Aug  | Sep                                      | Oct                                      | Nov                               | Dec  |   |
| Beef exports<br>Edible beef offal                         | 14,563,564<br>2,144,862                    | 14,956,935<br>1,486,851                    | 21,049,551<br>2.350.851                    |  |            |            |                       |  |  |  |                                   |  | 50,570,050<br>5,982,564                 |
| Total (beef + offal)                                      |  | 16,443,786                                 |  |  |            |            |                       |  |  |  |                                   |  | 56,552,614                              |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

#### Monthly exports of beef and edible offal to Taiwan, 2016 - 2022



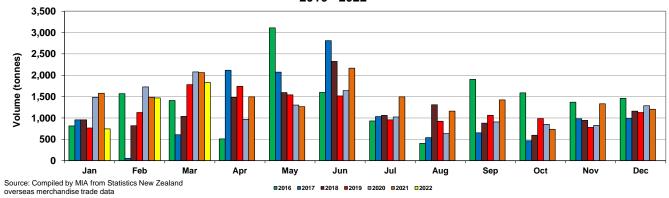
#### Monthly exports of beef and edible offal to Indonesia, 2016-2022, by volume

(Tonnes)

|                      |            |       |       |                   |       | 2016        |       |       |                   |       |       |       |        |
|----------------------|------------|-------|-------|-------------------|-------|-------------|-------|-------|-------------------|-------|-------|-------|--------|
|                      | Jan        | Feb   | Mar   | Apr               | May   | Jun         | Jul   | Aug   | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 458        | 1,023 | 1,052 | 326               | 2,407 | 1,142       | 518   | 243   | 1,447             | 1,164 | 962   | 957   | 11,699 |
| Edible beef offal    | 355        | 545   | 357   | 183               | 703   | 456         | 411   | 162   | 457               | 423   | 407   | 502   | 4,961  |
| Total (beef + offal) | 813        | 1,568 | 1,409 | 509               | 3,110 | 1,598       | 929   | 405   | 1,904             | 1,587 | 1,369 | 1,459 | 16,660 |
|                      |            |       |       |                   |       | 2047        |       |       |                   |       |       |       |        |
|                      | Jan        | Feb   | Mar   | A                 | May   | 2017<br>Jun | Jul   | Aug   | Com               | Oct   | Nov   | Dec   |        |
| Beef exports         | Jan<br>442 | 29    | 257   | <b>Apr</b><br>980 | 940   | 1,533       | 448   | 252   | <b>Sep</b><br>432 | 271   | 558   | 443   | 6,585  |
| Edible beef offal    | 514        | 29    | 350   | 1.137             | 1,134 | 1,333       | 584   | 287   | 220               | 195   | 423   | 544   | 6,689  |
| Total (beef + offal) | 956        | 53    | 607   | 2,117             | 2,074 | 2,810       | 1,032 | 539   | 652               | 466   | 981   | 987   | 13,274 |
| Total (beel + olial) | 930        | 33    | 007   | 2,117             | 2,074 | 2,010       | 1,032 | 339   | 032               | 400   | 301   | 301   | 13,274 |
|                      |            |       |       |                   |       | 2018        |       |       |                   |       |       |       |        |
|                      | Jan        | Feb   | Mar   | Apr               | May   | Jun         | Jul   | Aug   | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 372        | 300   | 383   | 785               | 928   | 980         | 544   | 667   | 599               | 358   | 496   | 526   | 6,938  |
| Edible beef offal    | 583        | 519   | 653   | 698               | 666   | 1,344       | 516   | 641   | 279               | 238   | 447   | 634   | 7,218  |
| Total (beef + offal) | 955        | 819   | 1,036 | 1,483             | 1,594 | 2,324       | 1,060 | 1,308 | 878               | 596   | 943   | 1,160 | 14,156 |
|                      |            |       |       |                   |       | 2019        |       |       |                   |       |       |       |        |
|                      | Jan        | Feb   | Mar   | Apr               | May   | Jun         | Jul   | Aug   | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 141        | 308   | 630   | 795               | 717   | 672         | 331   | 565   | 732               | 682   | 443   | 431   | 6,447  |
| Edible beef offal    | 625        | 819   | 1,151 | 947               | 825   | 844         | 625   | 358   | 330               | 303   | 335   | 697   | 7,859  |
| Total (beef + offal) | 766        | 1,127 | 1,781 | 1,742             | 1,542 | 1,516       | 956   | 923   | 1,062             | 985   | 778   | 1,128 | 14,306 |
| Total (beel + olial) | 700        | 1,127 | 1,701 | 1,7 42            | 1,542 | 1,510       | 330   | 323   | 1,002             | 303   | 770   | 1,120 | 14,500 |
|                      |            |       |       |                   |       | 2020        |       |       |                   |       |       |       |        |
|                      | Jan        | Feb   | Mar   | Apr               | May   | Jun         | Jul   | Aug   | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 807        | 763   | 1,380 | 412               | 713   | 546         | 419   | 298   | 624               | 560   | 392   | 503   | 7,417  |
| Edible beef offal    | 675        | 965   | 699   | 556               | 588   | 1,095       | 603   | 336   | 283               | 292   | 434   | 782   | 7,308  |
| Total (beef + offal) | 1,482      | 1,728 | 2,079 | 968               | 1,301 | 1,641       | 1,022 | 634   | 907               | 852   | 826   | 1,285 | 14,725 |
|                      |            |       |       |                   |       | 2021        |       |       |                   |       |       |       |        |
|                      | Jan        | Feb   | Mar   | Apr               | May   | Jun         | Jul   | Aug   | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 700        | 723   | 1.075 | 757               | 598   | 1,243       | 780   | 578   | 985               | 503   | 830   | 647   | 9,419  |
| Edible beef offal    | 878        | 762   | 987   | 738               | 666   | 924         | 714   | 581   | 438               | 232   | 503   | 557   | 7,980  |
| Total (beef + offal) | 1,578      | 1,485 | 2,062 | 1,495             | 1,264 | 2,167       | 1,494 | 1,159 | 1,423             | 735   | 1,333 | 1,204 | 17,399 |
| (,                   | 1,010      | .,    | _,    | .,                | .,    | _,          | .,    | .,    | .,                |       | .,    | -,    | ,      |
|                      |            |       |       |                   |       | 2022        |       |       |                   |       |       |       |        |
|                      | Jan        | Feb   | Mar   | Apr               | May   | Jun         | Jul   | Aug   | Sep               | Oct   | Nov   | Dec   |        |
| Beef exports         | 215        | 907   | 847   |                   |       |             |       |       |                   |       |       |       | 1,969  |
| Edible beef offal    | 529        | 562   | 985   |                   |       |             |       |       |                   |       |       |       | 2,076  |
| Total (beef + offal) | 744        | 1,469 | 1,832 |                   |       |             |       |       |                   |       |       |       | 4,045  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Indonesia, 2016 - 2022



## Monthly exports of beef and edible offal to Indonesia, 2016-2022, by value (NZ\$)

| 2016  |  |  |   |  |  |   |  |  |  |  |  |  |  |
|---|--|--|---|--|--|---|--|--|--|--|--|--|--|
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>2,758,174<br>1,244,189<br>4,002,363 | Feb<br>6,110,471<br>1,682,991<br>7,793,462 | Mar<br>5,026,717<br>931,795<br>5,958,512    | Apr<br>1,903,886<br>415,010<br>2,318,896   | <b>May</b> 13,973,010 1,904,768 15,877,778 | Jun<br>7,109,877<br>1,172,214<br>8,282,091  | Jul<br>3,243,496<br>903,886<br>4,147,382   | Aug<br>994,960<br>349,615<br>1,344,575     | Sep<br>7,277,739<br>898,872<br>8,176,611   | Oct<br>5,726,699<br>864,535<br>6,591,234 | Nov<br>4,997,666<br>962,707<br>5,960,373   | Dec<br>5,079,134<br>1,111,752<br>6,190,886 | 64,201,829<br>12,442,334<br>76,644,163 |
| 2017  |  |  |   |  |  |   |  |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>2,310,239<br>1,160,886<br>3,471,125 | Feb<br>258,891<br>33,484<br>292,375        | Mar<br>1,314,682<br>783,422<br>2,098,104    | Apr<br>3,974,071<br>2,499,554<br>6,473,625 | <b>May</b> 4,721,220 2,477,249 7,198,469   | Jun<br>8,694,827<br>3,105,459<br>11,800,286 | Jul<br>2,452,738<br>1,464,189<br>3,916,927 | Aug<br>1,212,135<br>766,275<br>1,978,410   | Sep<br>1,732,540<br>720,121<br>2,452,661   | Oct<br>1,223,029<br>572,705<br>1,795,734 | Nov<br>2,323,842<br>1,327,181<br>3,651,023 | <b>Dec</b> 2,109,287 1,656,896 3,766,183   | 32,327,501<br>16,567,421<br>48,894,922 |
| 2018  |  |  |   |  |  |   |  |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>1,161,127<br>1,687,286<br>2,848,413 | Feb<br>1,153,134<br>1,487,262<br>2,640,396 | Mar<br>1,561,211<br>1,971,095<br>3,532,306  | Apr<br>3,909,574<br>2,250,221<br>6,159,795 | <b>May</b> 4,653,756 2,246,871 6,900,627   | Jun<br>4,825,405<br>4,584,938<br>9,410,343  | Jul<br>3,034,643<br>1,898,548<br>4,933,191 | Aug<br>3,613,870<br>2,673,981<br>6,287,851 | Sep<br>2,677,746<br>811,298<br>3,489,044   | Oct<br>1,487,082<br>681,864<br>2,168,946 | Nov<br>1,851,358<br>1,355,847<br>3,207,205 | Dec<br>1,512,450<br>1,800,817<br>3,313,267 | 31,441,356<br>23,450,028<br>54,891,384 |
| 2019  |  |  |   |  |  |   |  |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>469,667<br>1,799,608<br>2,269,275   | Feb<br>1,182,848<br>2,255,690<br>3,438,538 | <b>Mar</b> 2,706,851 3,038,596 5,745,447    | Apr<br>3,698,770<br>2,757,166<br>6,455,936 | <b>May</b> 3,197,142 2,609,219 5,806,361   | Jun<br>2,822,749<br>2,680,527<br>5,503,276  | Jul<br>1,232,065<br>2,025,085<br>3,257,150 | Aug<br>2,466,978<br>1,307,023<br>3,774,001 | Sep<br>4,020,825<br>1,085,861<br>5,106,686 | Oct<br>2,852,053<br>879,065<br>3,731,118 | Nov<br>1,384,039<br>999,726<br>2,383,765   | Dec<br>1,152,785<br>2,114,373<br>3,267,158 | 27,186,772<br>23,551,939<br>50,738,711 |
|   |  |  |   |  |  | 202   | 20   |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>2,050,547<br>1,868,073<br>3,918,620 | Feb<br>2,588,224<br>2,553,677<br>5,141,901 | Mar<br>7,957,164<br>2,277,902<br>10,235,066 | Apr<br>1,186,978<br>1,852,444<br>3,039,422 | <b>May</b> 2,152,104 1,789,258 3,941,362   | Jun<br>1,890,217<br>2,813,033<br>4,703,250  | Jul<br>1,456,196<br>1,392,018<br>2,848,214 | Aug<br>1,112,317<br>793,315<br>1,905,632   | Sep<br>2,261,611<br>592,246<br>2,853,857   | Oct<br>1,765,644<br>698,574<br>2,464,218 | Nov<br>1,018,007<br>1,045,391<br>2,063,398 | Dec<br>1,438,737<br>2,077,676<br>3,516,413 | 26,877,746<br>19,753,607<br>46,631,353 |
| 2021  |  |  |   |  |  |   |  |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>2,509,733<br>2,476,096<br>4,985,829 | Feb<br>2,843,183<br>2,206,779<br>5,049,962 | Mar<br>5,361,746<br>2,920,958<br>8,282,704  | Apr<br>4,499,456<br>2,495,079<br>6,994,535 | May<br>3,769,666<br>2,226,878<br>5,996,544 | Jun<br>6,341,180<br>3,165,788<br>9,506,968  | Jul<br>4,252,118<br>2,579,487<br>6,831,605 | Aug<br>3,227,734<br>2,160,761<br>5,388,495 | Sep<br>5,021,037<br>1,695,057<br>6,716,094 | Oct<br>2,303,716<br>917,874<br>3,221,590 | Nov<br>3,642,131<br>2,064,844<br>5,706,975 | Dec<br>2,187,445<br>2,092,139<br>4,279,584 | 45,959,145<br>27,001,740<br>72,960,885 |
| 2022  |  |  |   |  |  |   |  |  |  |  |  |  |  |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>762,677<br>2,171,824<br>2,934,501   | Feb<br>7,459,575<br>2,228,655<br>9,688,230 | Mar<br>5,018,623<br>4,260,511<br>9,279,134  | Apr  | May  | Jun   | Jul  | Aug  | Sep  | Oct                                      | Nov  | Dec  | 13,240,875<br>8,660,990<br>21,901,865  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

## Monthly exports of beef and edible offal to Indonesia, 2016 - 2022

