

Red meat export trends in selected markets up to November 2022



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Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Statistics New Zealand data is provisional for the three most recently released months

Notes

Volume. Shipped weight

Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

Overview of November 2022 exports

Overall exports were worth \$810m, a 7% increase from November last year.

The top three overall markets were unchanged from a year ago:

- * China remain the top market, with exports 15% higher than last November at \$357m. This was largely the result of an increase in the value of beef exports.
- * The United States was the second largest market, with exports worth \$135m. This was 16% less than last November due to a drop in the volume and value of sheepmeat exports to the US compared to last November
- * Exports to Japan were worth \$36m, which was 9% more than last November as a result of the increase in the value of beef exports.

One noticeable change was that the UK dropped out of the top ten markets. It was only the 13th largest overall market in November with exports worth \$12m, less than half of the value of exports last November (\$29m). This was mainly due to another big drop in the volume and value of sheepmeat exports to the UK.

For sheepmeat, the overall volume of exports was up by 3% compared to last November to 27,779 tonnes, but the value was down 12% to \$280m. Chilled exports were down 34% to \$44m compared to last November and frozen exports were down 6% to \$236. This meant that the FoB value of overall sheepmeat exports dropped to \$10.08/kg, which is the lowest it has been on a monthly basis since April 2021.

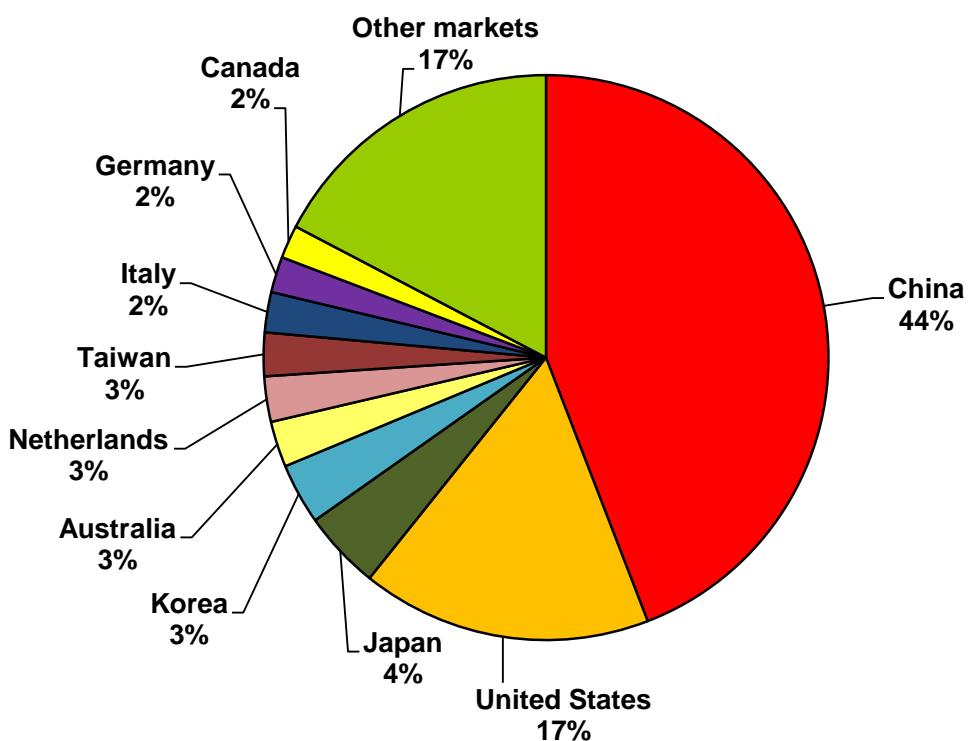
Beef exports were more positive, with the volume up 7% compared to last November to 35,772 tonnes, and the value up 19% to \$344m. This was largely driven by China, where exports were up 15% by volume (to 17,236 tonnes) and 31% by value (to \$159m), but there was also an increase in the value of exports to the United States (up 2% to \$74m) and Japan (up 12% to \$25m) despite the volume of exports to these two markets being largely unchanged from last November.

Compared to last November, fifth quarter exports were up 22% to \$185m.

Top 10 overall red meat and fifth quarter markets by value, November 2022

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	China	357.4	44%	15%
2	United States	134.5	17%	-16%
3	Japan	36.3	4%	9%
4	Korea	28.2	3%	46%
5	Australia	21.2	3%	34%
6	Netherlands	21.0	3%	1%
7	Taiwan	20.2	2%	37%
8	Italy	18.6	2%	62%
9	Germany	16.6	2%	30%
10	Canada	15.3	2%	-12%
	Other markets	140.3	17%	
	Total	809.8		7%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Overview of the changes in the volume of sheepmeat and beef exports from previous months

	Sheepmeat exports (tonnes)										Beef exports (tonnes)											
						Change from Aug-			Change from Sep-			Change from Oct-								Change from Aug-		
	Aug-22	Sep-22	Oct-22	Nov-22		Sep	Oct	Nov		Sep	Oct	Nov		Sep	Oct	Nov		Sep	Oct	Nov		
1 China	12,921	10,858	14,080	19,383		-16%	30%	38%		23,252	15,867	12,656	17,236		-32%	-20%	36%					
2 United States	1,746	1,627	1,581	1,329		-7%	-3%	-16%		6,264	6,581	4,936	7,854		5%	-25%	59%					
3 Netherlands	1,031	1,042	966	1,007		1%	-7%	4%		2,185	1,393	1,740	2,448		-36%	25%	41%					
4 United Kingdom	1,300	886	926	896		-32%	5%	-3%		1,691	1,032	1,018	1,963		-39%	-1%	93%					
5 Canada	644	686	960	835		7%	40%	-13%		1,099	1,261	629	1,109		15%	-50%	76%					
6 France	768	515	1,007	751		-33%	96%	-25%		765	1,762	1,097	1,008		130%	-38%	-8%					
7 Germany	1,024	1,120	843	733		9%	-25%	-13%		154	580	510	466		276%	-12%	-9%					
8 Taiwan	522	493	283	385		-6%	-43%	36%		831	1,378	976	459		66%	-29%	-53%					
9 Malaysia	650	670	220	291		3%	-67%	32%		203	220	188	339		8%	-15%	81%					
10 Fiji	188	270	261	247		43%	-3%	-6%		French Polynesia	83	385	204	270		364%	-47%	32%				
11 Belgium	273	177	505	243		-35%	185%	-52%		11 Indonesia	405	444	575	266		10%	30%	-54%				
12 Japan	510	274	176	229		-46%	-36%	30%		12 Hong Kong	232	153	92	260		-34%	-40%	183%				
13 Hong Kong	165	212	88	184		28%	-58%	109%		13 UAE	159	153	166	237		-4%	9%	42%				
14 Korea	182	65	96	134		-64%	47%	39%		14 Thailand	154	118	142	201		-24%	21%	41%				
15 Sweden	98	151	35	125		54%	-77%	259%		15 Singapore	135	114	167	170		-16%	46%	2%				
16 Jordan	196	108	37	123		-45%	-66%	234%		16 Philippines	870	497	308	154		-43%	-38%	-50%				
17 Thailand	56	57	15	122		3%	-74%	715%		17 PNG	0	66	20	129		na	-69%	537%				
18 Italy	97	19	152	90		-80%	684%	-41%		18 Samoa	78	109	58	112		40%	-47%	94%				
19 Portugal	54	0	0	67		-100%	na	na		19 New Caledonia	32	105	65	110		226%	-39%	71%				
20 Switzerland	63	28	32	57		-56%	14%	81%		20 Switzerland	1	22	16	95		2769%	-29%	503%				
Other Markets	1,162	927	655	547		-20%	-29%	-16%		Other Markets	1,236	1,479	1,125	885		20%	-24%	-21%				
Total	23,649	20,186	22,917	27,779		-15%	14%	21%		Total	39,829	33,719	26,688	35,772		-15%	-21%	34%				

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

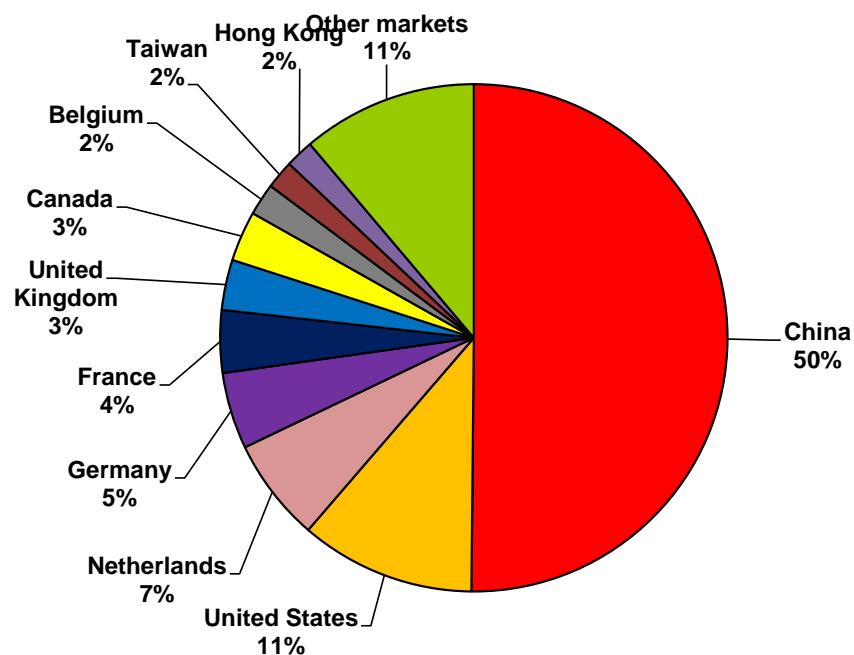
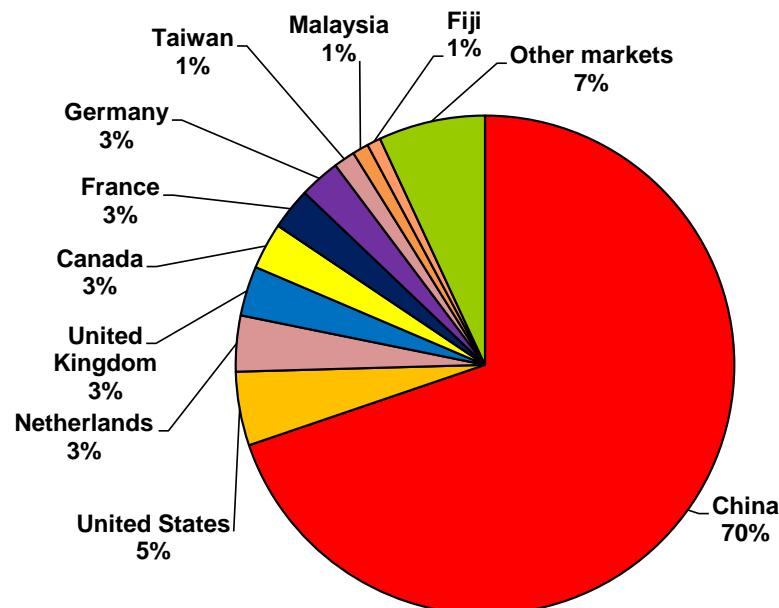
Top 10 sheepmeat markets by volume, month of November 2022

Country	Volume (tonnes)	Change from same month previous year	
		% of total	previous year
1 China	19,383	70%	21%
2 United States	1,329	5%	-50%
3 Netherlands	1,007	4%	6%
4 United Kingdom	896	3%	-58%
5 Canada	835	3%	7%
6 France	751	3%	56%
7 Germany	733	3%	32%
8 Taiwan	385	1%	88%
9 Malaysia	291	1%	-23%
10 Fiji	247	1%	41%
Other markets	1,921	7%	
Total	27,779		3%

Top 10 sheepmeat markets by value, month of November 2022

Country	Value (NZ\$m)	Change from same month previous year	
		% of total	previous year
1 China	140.5	50%	-6%
2 United States	31.3	11%	-34%
3 Netherlands	18.4	7%	6%
4 Germany	13.7	5%	24%
5 France	11.2	4%	61%
6 United Kingdom	9.0	3%	-64%
7 Canada	9.0	3%	-18%
8 Belgium	5.7	2%	-19%
9 Taiwan	5.1	2%	97%
10 Hong Kong	5.0	2%	47%
Other markets	31.3	11%	
Total	280.1		-12%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



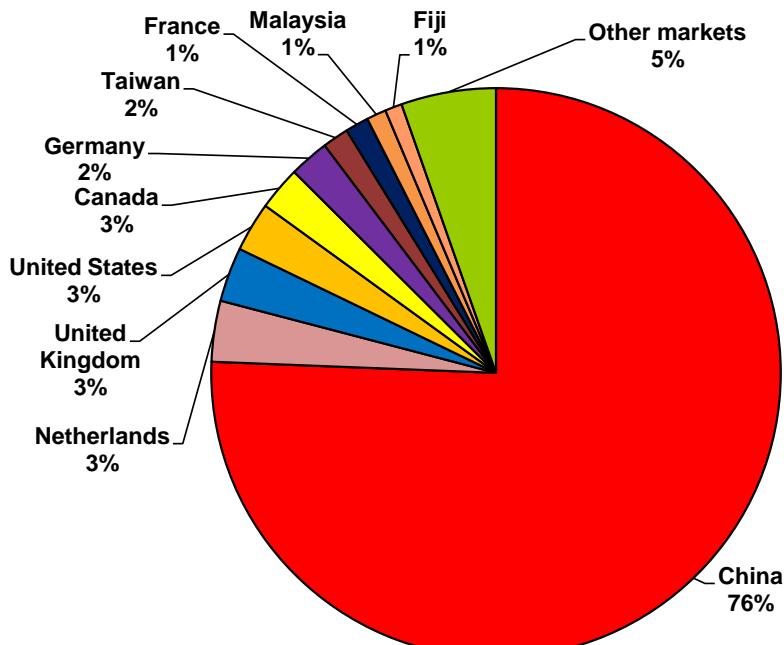
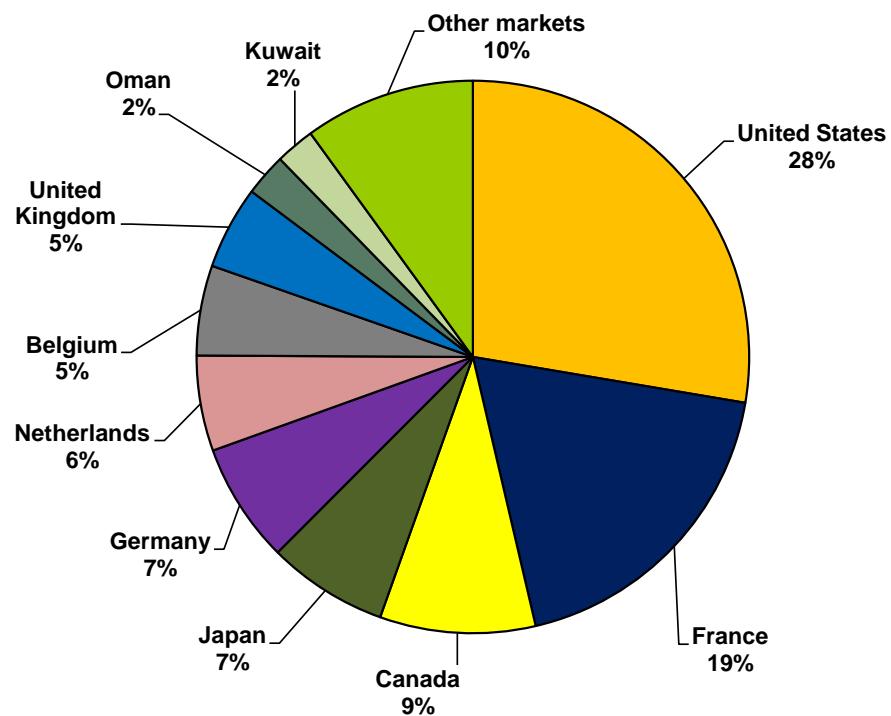
Top 10 chilled sheepmeat markets by volume, month of November 2022

Country	Volume (tonnes)	Change from same month previous year	
		% of total	previous year
1 United States	609	28%	-31%
2 France	412	19%	25%
3 Canada	200	9%	-4%
4 Japan	155	7%	-38%
5 Germany	154	7%	-16%
6 Netherlands	123	6%	-65%
7 Belgium	116	5%	-3%
8 United Kingdom	107	5%	-90%
9 Oman	55	2%	35%
10 Kuwait	51	2%	-19%
Other markets	220	10%	
Total	2,203		-42%

Top 10 frozen sheepmeat markets by volume, month of November 2022

Country	Volume (tonnes)	Change from same month previous year	
		% of total	previous year
1 China	19,342	76%	21%
2 Netherlands	884	3%	48%
3 United Kingdom	789	3%	-27%
4 United States	720	3%	-59%
5 Canada	635	2%	10%
6 Germany	579	2%	56%
7 Taiwan	380	1%	86%
8 France	340	1%	124%
9 Malaysia	285	1%	-23%
10 Fiji	247	1%	41%
Other markets	1,376	5%	
Total	25,576		10%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



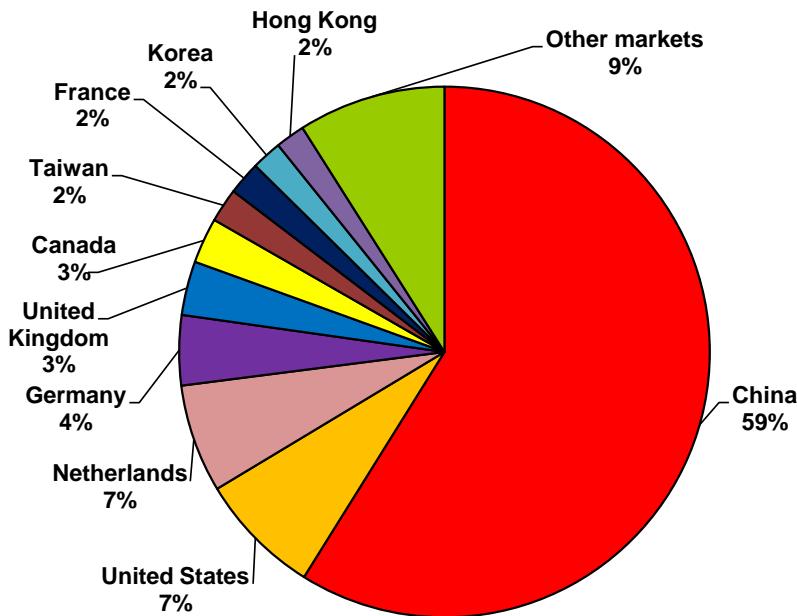
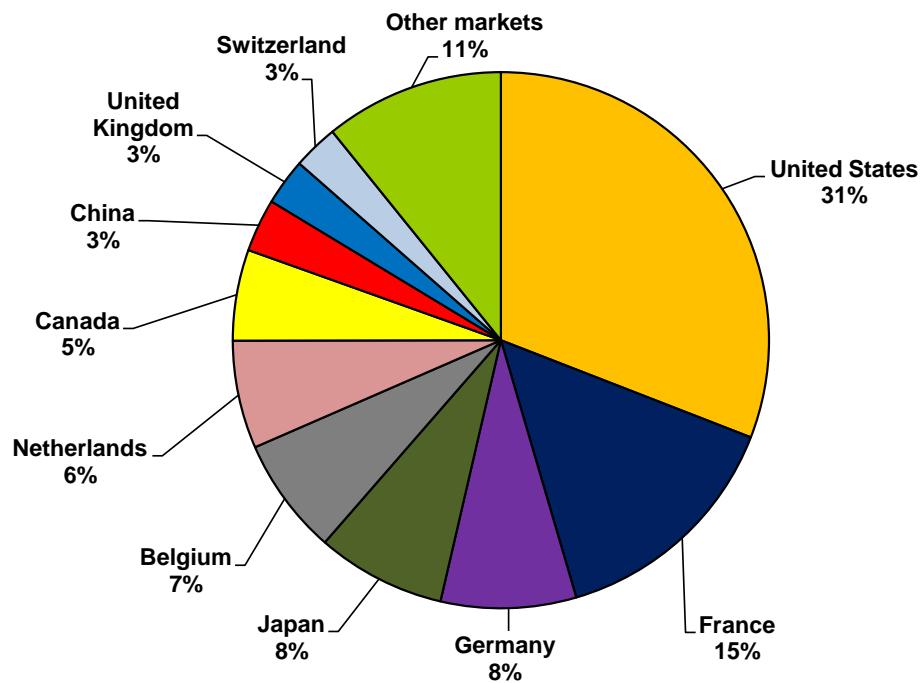
Top 10 chilled sheepmeat markets by value, month of November 2022

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	United States	13.6	31%	-22%
2	France	6.4	15%	36%
3	Germany	3.6	8%	-22%
4	Japan	3.4	8%	-25%
5	Belgium	3.1	7%	19%
6	Netherlands	2.9	7%	-63%
7	Canada	2.4	5%	-13%
8	China	1.4	3%	27%
9	United Kingdom	1.2	3%	-91%
10	Switzerland	1.2	3%	-59%
	Other markets	4.7	11%	
	Total	43.9		-34%

Top 10 frozen sheepmeat markets by value, month of November 2022

	Country	Value (NZ\$m)	% of total	Change from same month previous year
1	China	139.1	59%	-6%
2	United States	17.7	7%	-40%
3	Netherlands	15.6	7%	61%
4	Germany	10.1	4%	56%
5	United Kingdom	7.8	3%	-31%
6	Canada	6.5	3%	-19%
7	Taiwan	4.9	2%	92%
8	France	4.8	2%	115%
9	Korea	4.4	2%	86%
10	Hong Kong	4.2	2%	44%
	Other markets	21.2	9%	
	Total	236.2		-6%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



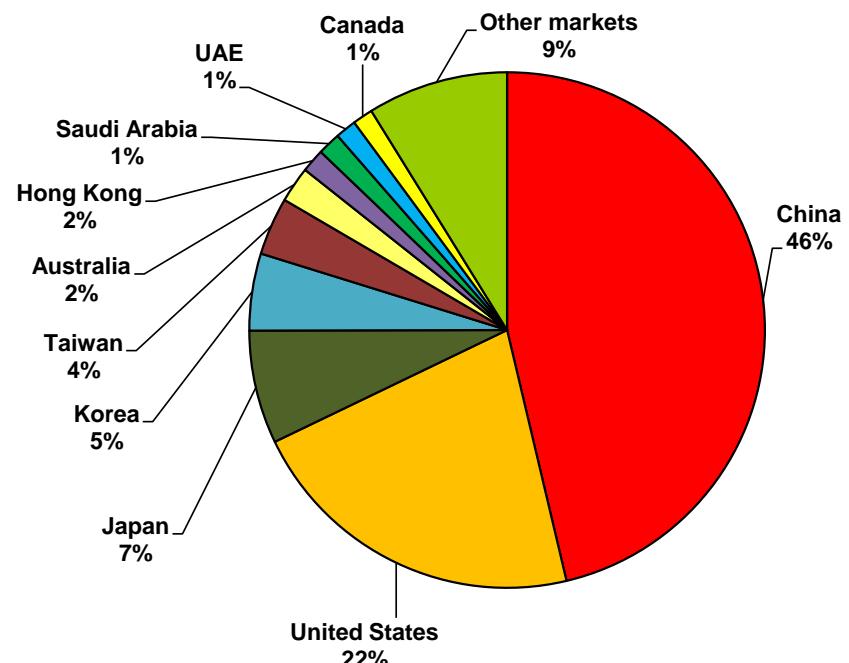
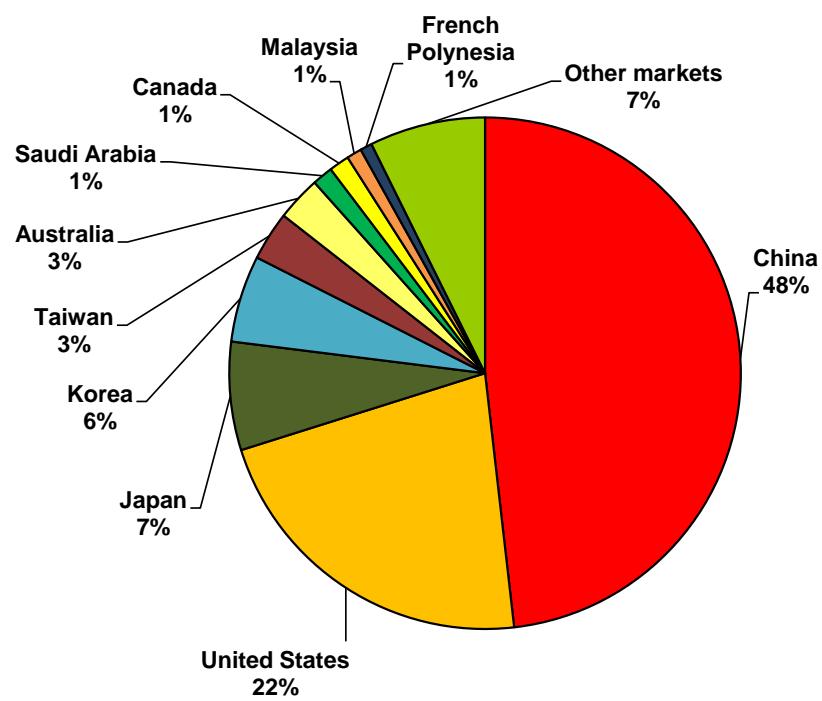
Top 10 beef markets by volume, month of November 2022

Country	Volume (tonnes)	Change from same month previous year	
		% of total	
1 China	17,236	48%	15%
2 United States	7,854	22%	1%
3 Japan	2,448	7%	0%
4 Korea	1,963	5%	24%
5 Taiwan	1,109	3%	6%
6 Australia	1,008	3%	62%
7 Saudi Arabia	466	1%	0%
8 Canada	459	1%	-19%
9 Malaysia	339	1%	96%
10 French Polynesia	270	1%	-16%
Other markets	2,620	7%	
Total	35,772		7%

Top 10 beef markets by value, month of November 2022

Country	Value (NZ\$m)	Change from same month previous year	
		% of total	
1 China	159.4	46%	31%
2 United States	74.3	22%	2%
3 Japan	24.5	7%	12%
4 Korea	16.6	5%	38%
5 Taiwan	12.5	4%	34%
6 Australia	7.7	2%	99%
7 Hong Kong	5.1	1%	63%
8 Saudi Arabia	4.9	1%	10%
9 UAE	4.5	1%	-15%
10 Canada	4.4	1%	-12%
Other markets	30.4	9%	
Total	344.4		19%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



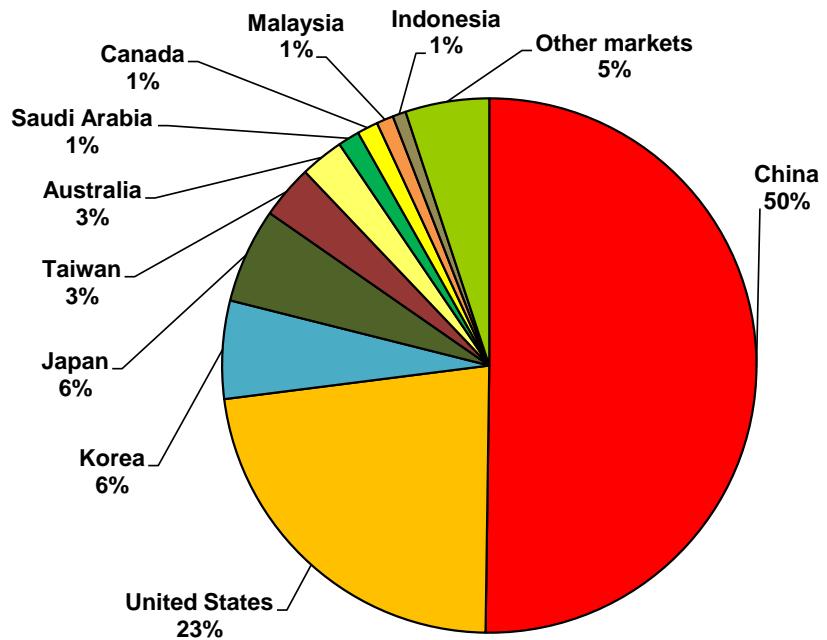
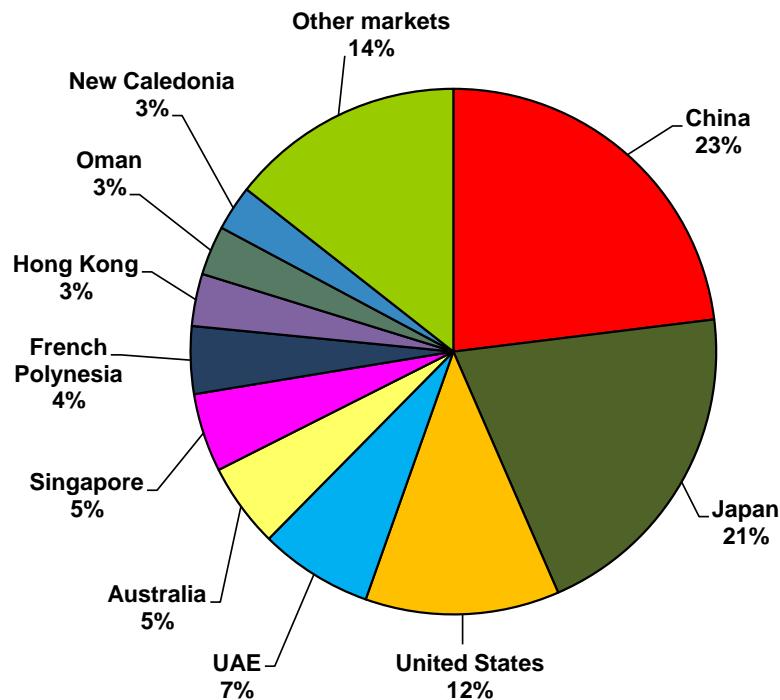
Top 10 chilled beef markets by volume, month of November 2022

Country	Volume (tonnes)	Change from same month previous year	
		% of total	previous year
1 China	619	23%	-48%
2 Japan	548	20%	-17%
3 United States	320	12%	-51%
4 UAE	187	7%	-39%
5 Australia	139	5%	62%
6 Singapore	130	5%	42%
7 French Polynesia	112	4%	-22%
8 Hong Kong	86	3%	44%
9 Oman	81	3%	-11%
10 New Caledonia	75	3%	38%
Other markets	387	14%	
Total	2,684		-30%

Top 10 frozen beef markets by volume, month of November 2022

Country	Volume (tonnes)	Change from same month previous year	
		% of total	previous year
1 China	16,618	50%	20%
2 United States	7,534	23%	5%
3 Korea	1,962	6%	24%
4 Japan	1,900	6%	6%
5 Taiwan	1,072	3%	8%
6 Australia	869	3%	62%
7 Saudi Arabia	432	1%	-3%
8 Canada	419	1%	-13%
9 Malaysia	339	1%	101%
10 Indonesia	266	1%	-68%
Other markets	1,678	5%	
Total	33,088		12%

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



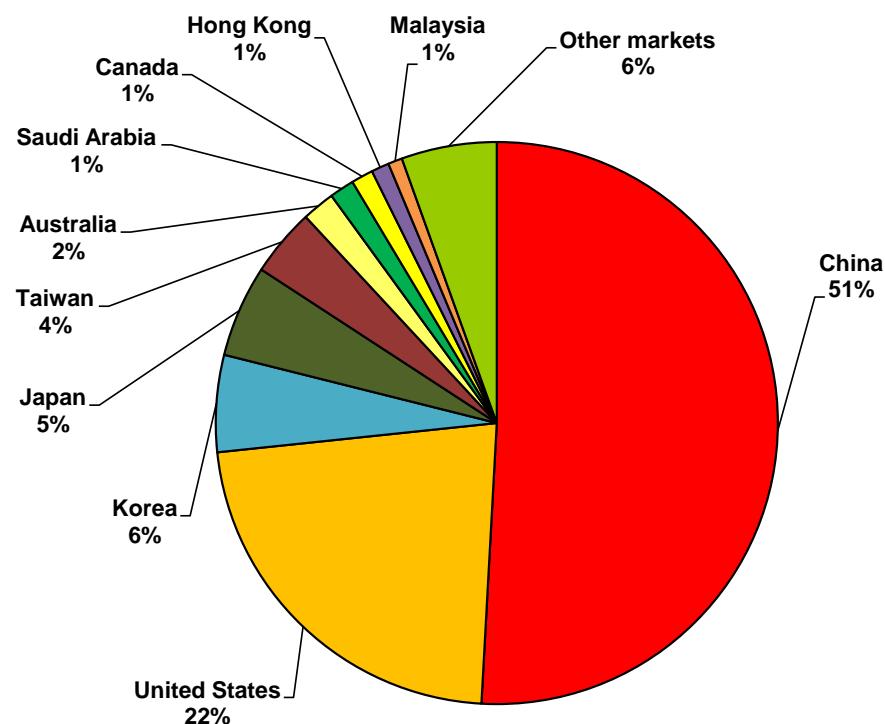
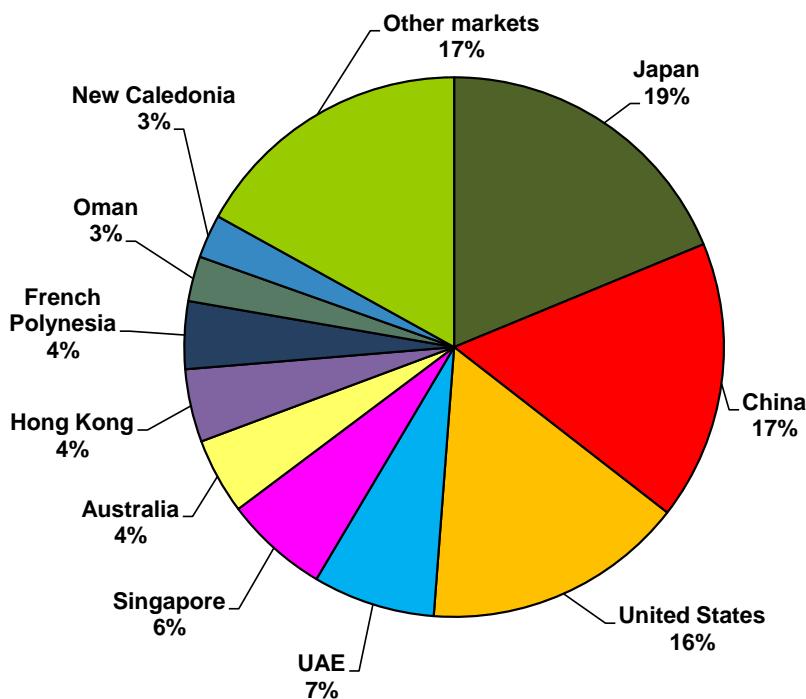
Top 10 chilled beef markets by value, month of November 2022

Country	Value (NZ\$m)	% of total	Change from	
			same month	previous year
1 Japan	8.7	19%	-6%	
2 China	7.7	17%	-40%	
3 United States	7.3	16%	-35%	
4 UAE	3.4	7%	-17%	
5 Singapore	2.9	6%	67%	
6 Australia	2.1	5%	54%	
7 Hong Kong	2.0	4%	62%	
8 French Polynesia	1.9	4%	-15%	
9 Oman	1.2	3%	20%	
10 New Caledonia	1.2	3%	50%	
Other markets	7.8	17%		
Total	46.3		-14%	

Top 10 frozen beef markets by value, month of November 2022

Country	Value (NZ\$m)	% of total	Change from	
			same month	previous year
1 China	151.7	51%	39%	
2 United States	67.0	22%	8%	
3 Korea	16.6	6%	39%	
4 Japan	15.8	5%	24%	
5 Taiwan	11.7	4%	37%	
6 Australia	5.6	2%	123%	
7 Saudi Arabia	4.2	1%	3%	
8 Canada	3.8	1%	3%	
9 Hong Kong	3.1	1%	64%	
10 Malaysia	2.4	1%	113%	
Other markets	16.4	5%		
Total	298.2		27%	

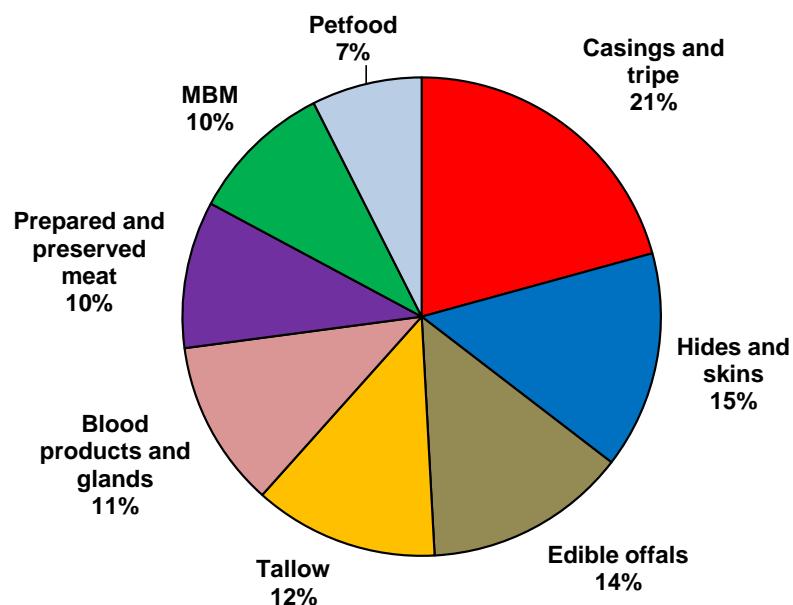
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Fifth quarter exports by value, month of November 2022

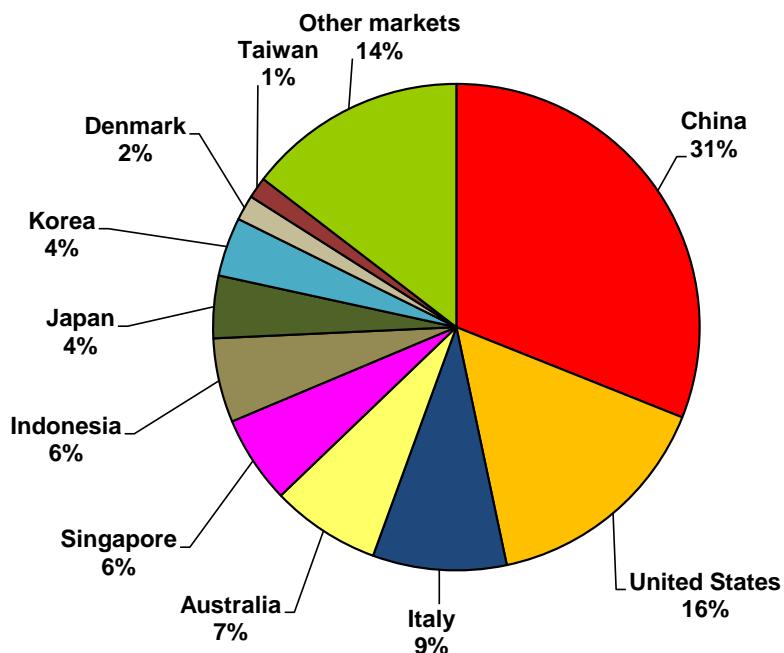
Product	Value (NZ\$m)	Change from same month previous year	
		% of total	
1 Casings and tripe	38.4	21%	62%
2 Hides and skins	27.2	15%	7%
3 Edible offals	25.4	14%	6%
4 Tallow	23.1	12%	60%
5 Blood products and glands	20.9	11%	-5%
6 Prepared and preserved meat	18.4	10%	-24%
7 MBM	18.0	10%	74%
8 Petfood	13.8	7%	85%
Total	185.2		22%

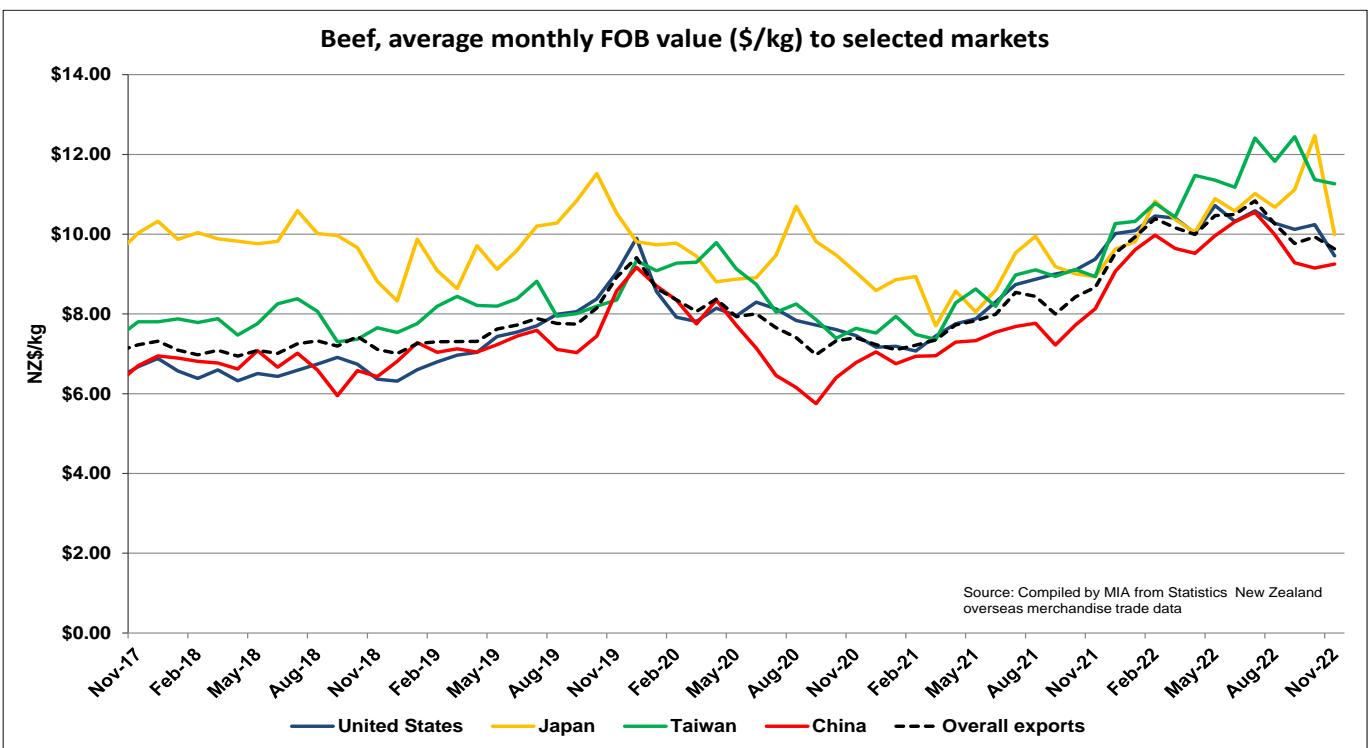
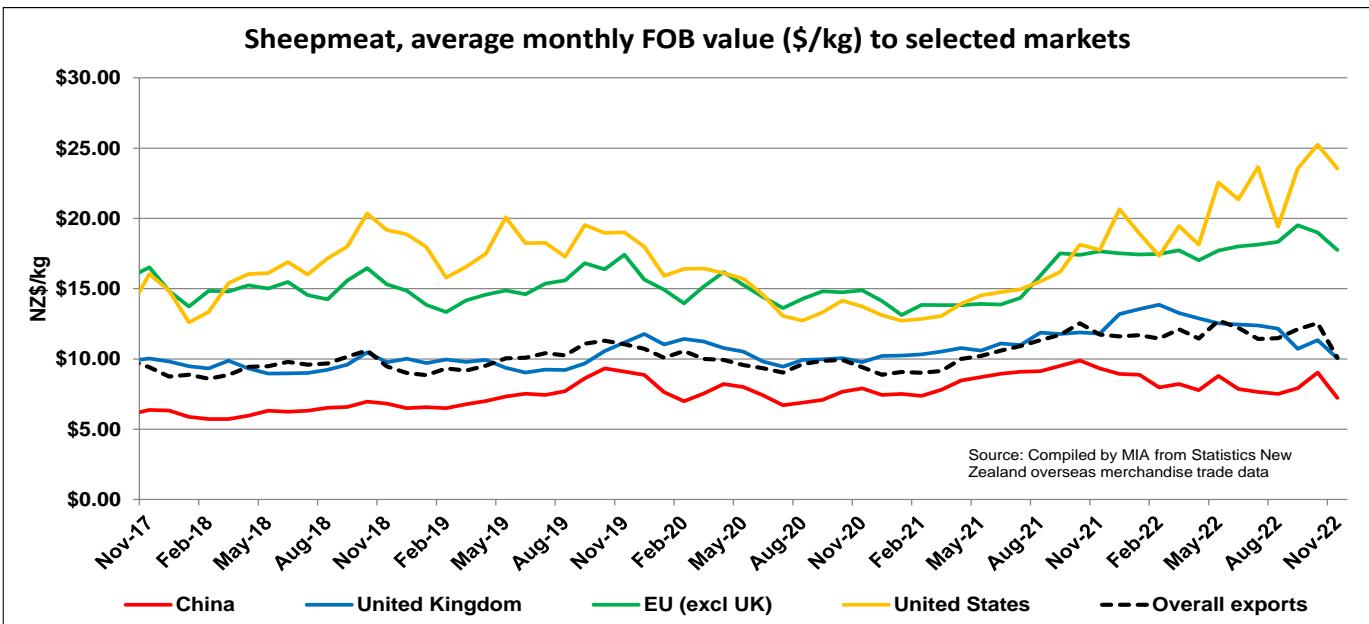
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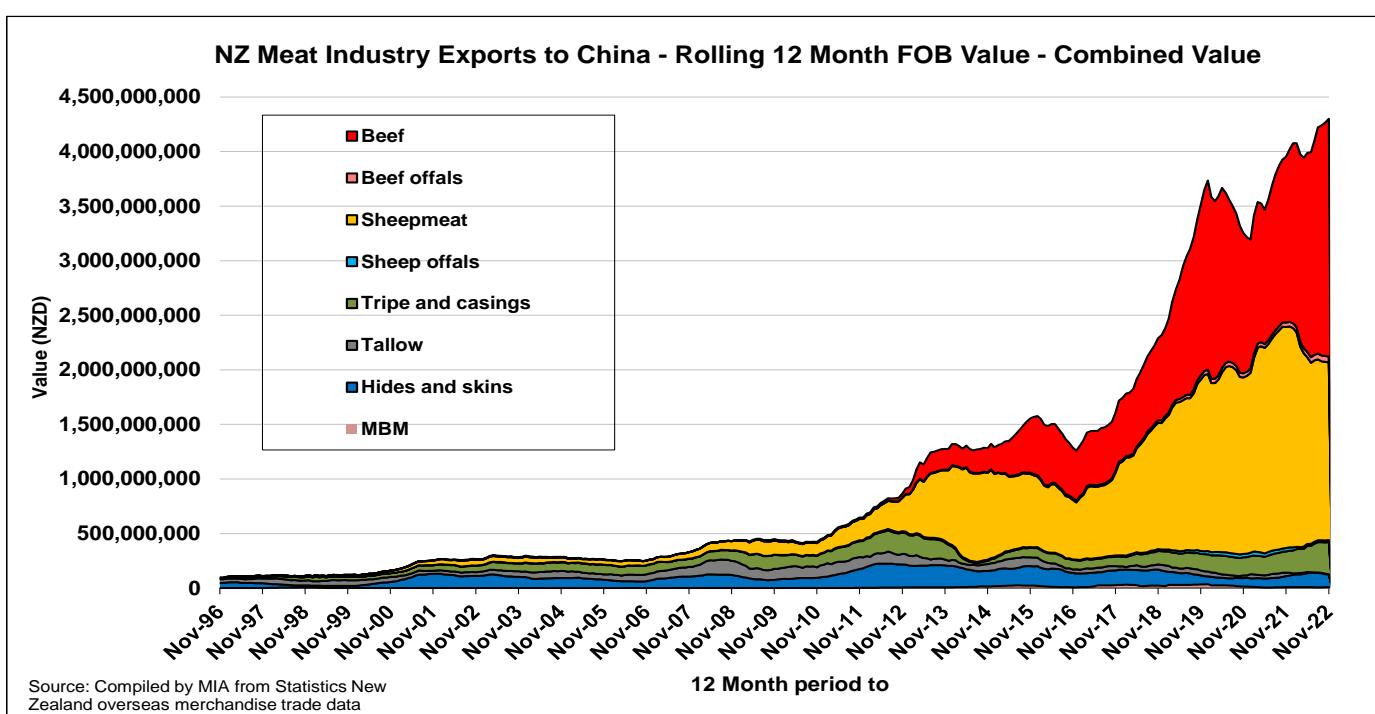
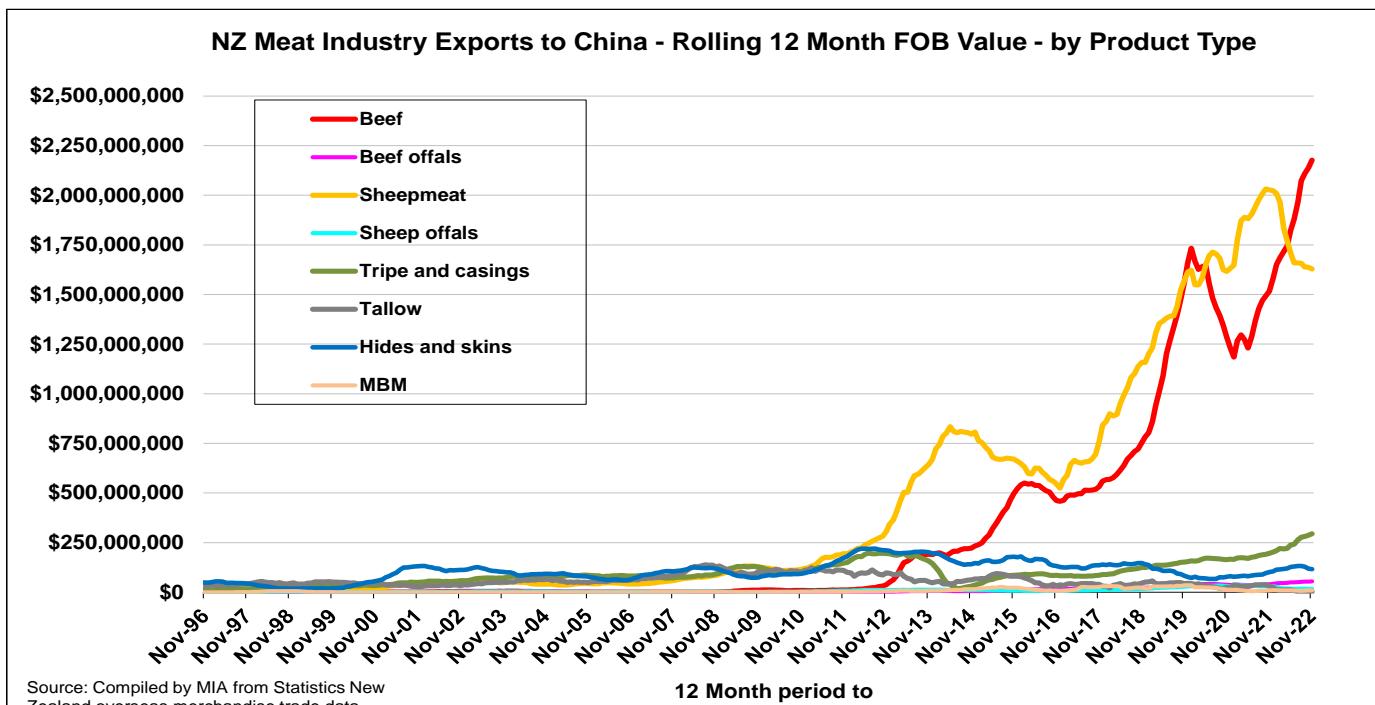


Top 10 markets for the fifth quarter by value, month of November 2022

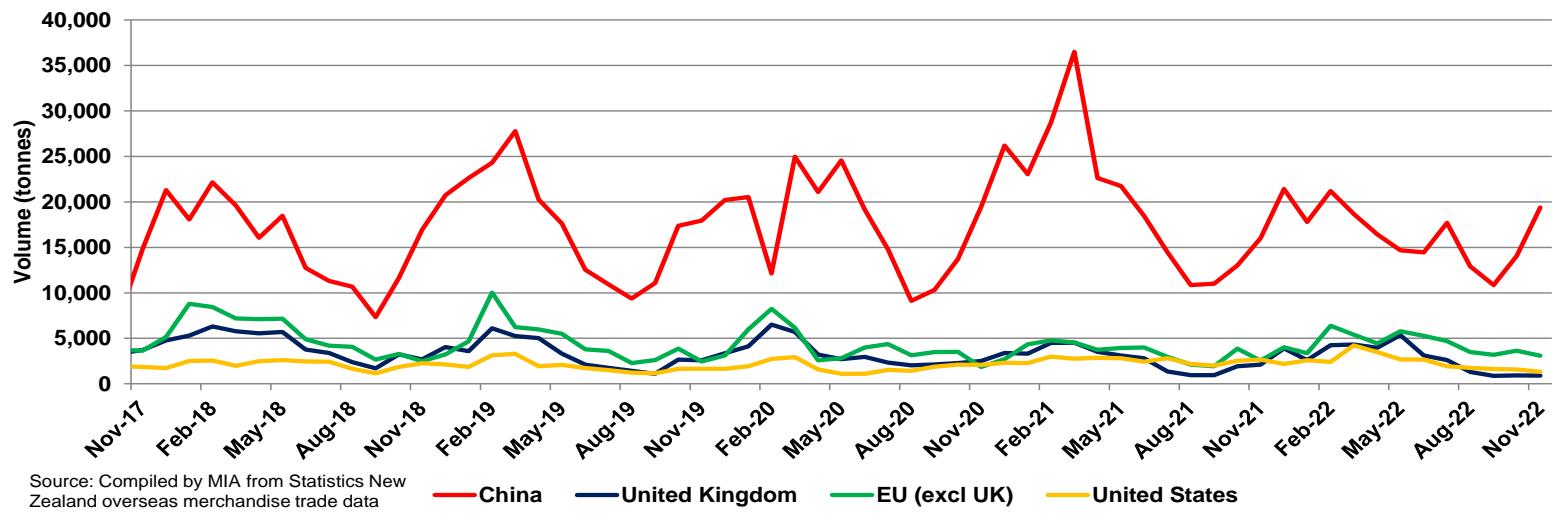
Country	Value (NZ\$m)	Change from same month previous year	
		% of total	
1 China	57.5	31%	42%
2 United States	28.9	16%	-28%
3 Italy	16.5	9%	58%
4 Australia	13.5	7%	14%
5 Singapore	10.8	6%	344%
6 Indonesia	10.4	6%	61%
7 Japan	7.7	4%	33%
8 Korea	7.3	4%	45%
9 Denmark	3.1	2%	189%
10 Taiwan	2.6	1%	-8%
Other markets	27.0		
Total	185.2		22%



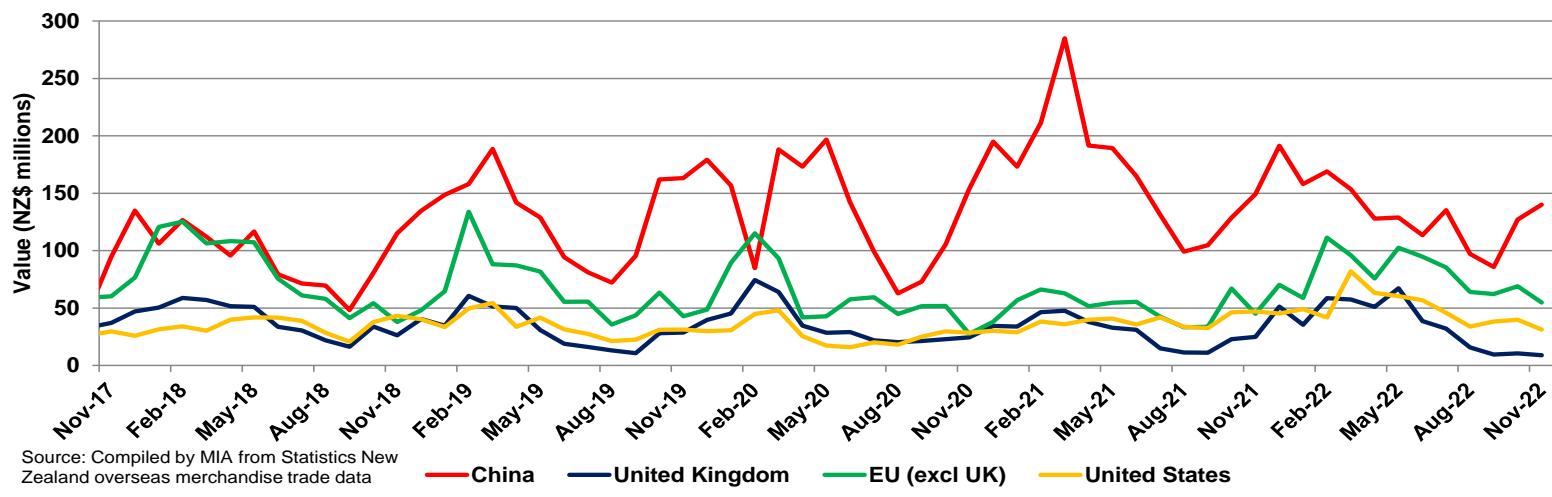




**Monthly sheepmeat exports to selected markets (by volume),
November 2017 - November 2022**



**Monthly sheepmeat exports to selected markets (by value),
November 2017 - November 2022**

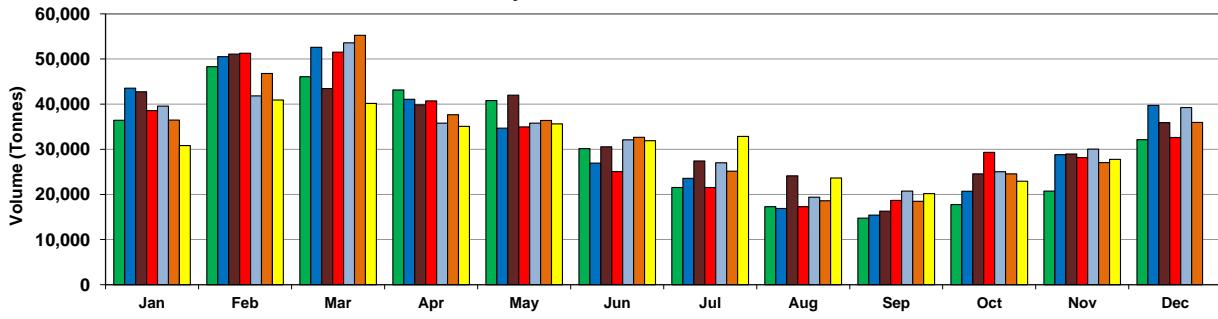


Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by volume
(Tonnes)

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	36,425	48,309	46,082	43,137	40,774	30,164	21,518	17,268	14,754	17,750	20,719	32,127	369,027
Edible ovine offal	2,264	3,400	2,885	2,775	2,465	1,988	1,490	972	1,017	1,030	1,320	1,795	23,401
Total (sheepmeat + offal)	38,690	51,709	48,967	45,912	43,239	32,151	23,008	18,240	15,771	18,780	22,039	33,922	392,428
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	43,537	50,538	52,589	41,055	34,689	26,948	23,558	16,903	15,418	20,713	28,807	39,738	394,492
Edible ovine offal	2,389	2,869	3,459	2,695	2,132	1,687	1,505	890	824	942	1,598	2,073	23,062
Total (sheepmeat + offal)	45,926	53,406	56,048	43,749	36,820	28,635	25,063	17,793	16,242	21,655	30,405	41,811	417,554
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	42,726	51,076	43,457	39,846	41,979	30,562	27,427	24,104	16,284	24,543	28,954	35,915	406,871
Edible ovine offal	2,183	3,002	2,401	2,517	2,360	1,888	1,261	1,133	790	1,356	1,641	1,798	22,332
Total (sheepmeat + offal)	44,909	54,078	45,858	42,363	44,339	32,450	28,688	25,237	17,074	25,899	30,595	37,713	429,203
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	38,577	51,259	51,521	40,698	34,962	25,062	21,516	17,298	18,663	29,307	28,156	32,611	389,629
Edible ovine offal	2,347	2,552	3,101	2,097	2,317	1,399	1,194	1,016	993	1,369	1,393	1,838	21,616
Total (sheepmeat + offal)	40,923	53,810	54,622	42,795	37,279	26,460	22,709	18,314	19,657	30,676	29,549	34,449	411,244
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	39,581	41,836	53,587	35,809	35,802	32,085	27,005	19,403	20,730	25,013	30,023	39,224	400,098
Edible ovine offal	2,050	2,461	2,667	1,978	1,550	1,535	1,302	1,626	1,120	1,305	1,347	1,823	20,764
Total (sheepmeat + offal)	41,631	44,297	56,254	37,787	37,352	33,620	28,307	21,029	21,850	26,318	31,370	41,048	420,862
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	36,453	46,795	55,247	37,670	36,400	32,638	25,161	18,574	18,461	24,553	27,040	35,928	394,921
Edible ovine offal	1,981	3,449	2,329	1,710	1,144	1,524	1,418	935	866	925	1,433	1,448	19,162
Total (sheepmeat + offal)	38,434	50,245	57,576	39,381	37,544	34,162	26,580	19,509	19,327	25,477	28,472	37,376	414,083
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	30,817	40,894	40,175	35,085	35,640	31,902	32,856	23,649	20,186	22,917	27,779	341,900	
Edible ovine offal	1,510	1,595	2,041	1,136	2,003	1,107	1,131	814	793	696	1,291	14,118	
Total (sheepmeat + offal)	32,327	42,489	42,216	36,221	37,643	33,009	33,987	24,463	20,979	23,613	29,070	356,018	

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets,
by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

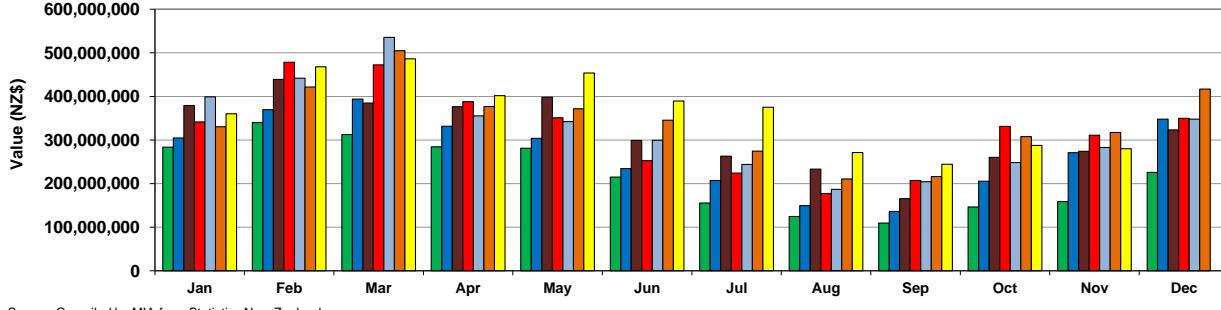
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by value
(NZ\$)**

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	283,414,116	339,933,027	312,547,647	284,293,439	281,426,393	214,977,561	155,448,215	124,575,435	109,361,357	146,242,742	158,549,243	225,843,924	2,636,613,099
Edible ovine offal	5,463,617	8,448,934	6,493,667	6,356,558	5,720,164	4,679,900	3,680,311	2,652,390	2,658,952	2,378,330	2,708,703	3,888,319	55,129,845
Total (sheepmeat + offal)	288,877,733	348,381,961	319,041,314	290,649,997	287,146,557	219,657,461	159,128,526	127,227,825	112,020,309	148,621,072	161,257,946	229,732,243	2,691,742,944
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	304,562,910	369,522,261	394,038,645	331,733,974	303,931,871	234,595,892	207,073,169	149,697,170	136,196,250	205,480,374	270,913,767	347,820,559	3,255,566,842
Edible ovine offal	5,727,588	6,362,012	8,296,273	6,370,809	5,855,799	4,523,525	4,214,254	2,310,225	2,143,894	2,098,712	4,248,146	6,127,902	58,279,139
Total (sheepmeat + offal)	310,290,498	375,884,273	402,334,918	338,104,783	309,787,670	239,119,417	211,287,423	152,007,395	138,340,144	207,579,086	275,161,913	353,948,461	3,313,845,981
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	379,079,420	438,911,859	384,930,815	376,252,186	398,187,093	299,009,932	263,012,897	233,361,087	165,298,435	260,164,624	274,200,836	323,136,171	3,795,545,355
Edible ovine offal	5,871,867	8,445,043	6,943,731	7,502,598	7,826,409	5,709,131	4,710,249	4,554,676	2,724,746	4,261,172	5,017,588	5,658,310	69,225,520
Total (sheepmeat + offal)	384,951,287	447,356,902	391,874,546	383,754,784	406,013,502	304,719,063	267,723,146	237,915,763	168,023,181	264,425,796	279,218,424	328,794,481	3,864,770,875
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	341,481,851	478,277,852	472,280,084	387,766,360	350,962,901	252,844,006	224,012,966	177,468,940	206,951,030	331,007,300	310,986,521	349,683,849	3,883,723,660
Edible ovine offal	7,494,620	8,781,439	10,735,345	7,536,147	8,506,371	5,228,592	4,633,483	4,115,991	4,494,807	5,286,900	6,164,849	7,548,115	80,526,659
Total (sheepmeat + offal)	348,976,471	487,059,291	483,015,429	395,302,507	359,469,272	258,072,598	228,646,449	181,584,931	211,445,837	336,294,200	317,151,370	357,231,964	3,964,250,319
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	399,096,451	441,929,736	535,539,059	355,507,448	342,285,301	299,433,936	243,880,271	186,987,295	204,324,640	248,332,020	282,617,982	347,891,441	3,887,825,580
Edible ovine offal	8,468,388	9,426,557	11,190,740	9,171,502	6,679,932	5,910,463	4,625,756	6,696,938	3,810,191	4,985,877	4,810,207	6,483,424	82,259,975
Total (sheepmeat + offal)	407,564,839	451,356,293	546,729,799	364,678,950	348,965,233	305,344,399	248,506,027	193,684,233	208,134,831	253,317,897	287,428,189	354,374,865	3,970,085,555
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	330,602,629	421,602,914	504,729,168	376,962,422	371,489,282	345,526,230	274,618,282	210,561,017	216,356,129	307,827,830	317,255,584	416,676,508	4,094,207,995
Edible ovine offal	8,680,051	13,922,285	9,159,186	7,000,891	5,258,541	6,562,561	5,852,673	3,408,436	3,817,554	4,241,729	5,843,717	6,843,158	80,590,782
Total (sheepmeat + offal)	339,282,680	435,525,199	513,888,354	383,963,313	376,747,823	352,088,791	280,470,955	213,969,453	220,173,683	312,069,559	323,099,301	423,519,666	4,174,798,777
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	360,180,616	468,210,610	486,381,122	401,803,125	453,695,139	389,520,131	375,285,121	271,425,066	244,534,172	287,543,176	280,076,054		4,018,654,334
Edible ovine offal	6,751,435	7,696,357	9,205,636	5,470,705	8,908,945	6,242,396	5,841,028	4,285,344	3,567,149	3,804,872	5,885,469		67,659,336
Total (sheepmeat + offal)	366,932,053	475,906,967	495,586,758	407,273,830	462,604,084	395,762,527	381,126,149	275,710,410	248,101,321	291,348,048	285,961,523		4,086,313,670

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,
by value, 2016 - 2022**

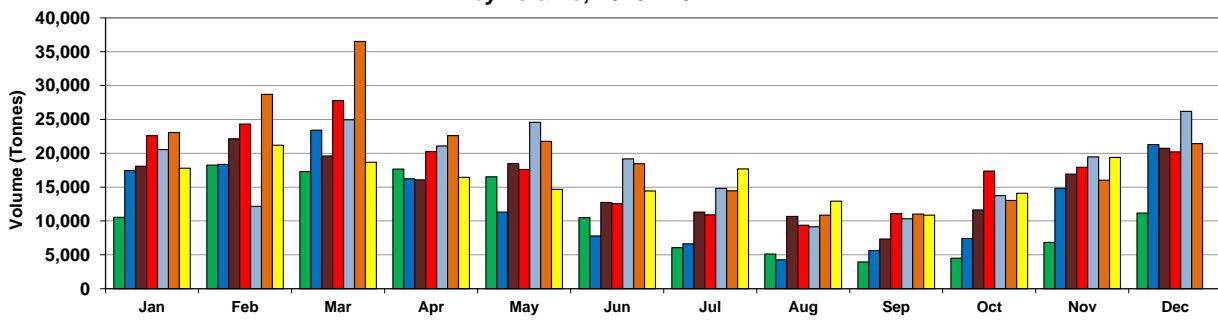


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to China, 2016-2022, by volume (Tonnes)														
	2016													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	10,531	18,251	17,299	17,677	16,535	10,480	6,063	5,123	3,942	4,518	6,832	11,178	128,429	
Edible ovine offal	122	218	340	405	238	165	239	105	69	105	111	186	2,303	
Total (sheepmeat + offal)	10,653	18,469	17,639	18,082	16,773	10,645	6,302	5,228	4,011	4,623	6,943	11,364		130,732
	2017													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	17,457	18,346	23,409	16,235	11,306	7,793	6,616	4,279	5,639	7,422	14,835	21,293	154,630	
Edible ovine offal	290	359	378	345	384	274	255	109	119	108	266	267	3,154	
Total (sheepmeat + offal)	17,747	18,705	23,787	16,580	11,690	8,067	6,871	4,388	5,758	7,530	15,101	21,560		157,784
	2018													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	18,075	22,151	19,605	16,069	18,478	12,733	11,322	10,680	7,348	11,635	16,910	20,741	185,747	
Edible ovine offal	167	348	365	363	380	355	246	237	113	203	252	333	3,362	
Total (sheepmeat + offal)	Beef exports	22,499	19,970	16,432	18,858	13,088	11,568	10,917	7,461	11,838	17,162	21,074		170,867
	2019													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	22,615	24,311	27,790	20,251	17,621	12,542	10,924	9,372	11,096	17,379	17,940	20,214	212,055	
Edible ovine offal	373	480	531	345	452	226	233	208	237	255	331	399	4,070	
Total (sheepmeat + offal)	22,988	24,791	28,321	20,596	18,073	12,768	11,157	9,580	11,333	17,634	18,271	20,613		216,125
	2020													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	20,544	12,145	24,954	21,091	24,563	19,163	14,796	9,130	10,323	13,734	19,468	26,186	216,097	
Edible ovine offal	456	352	537	450	383	357	208	504	183	201	217	242	4,090	
Total (sheepmeat + offal)	21,000	12,497	25,491	21,541	24,946	19,520	15,004	9,634	10,506	13,935	19,685	26,428		220,187
	2021													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	23,062	28,700	36,515	22,614	21,755	18,448	14,448	10,862	11,008	13,023	16,022	21,429	237,886	
Edible ovine offal	741	1,444	441	249	203	270	167	121	155	149	235	178	4,353	
Total (sheepmeat + offal)	23,803	30,144	36,956	22,863	21,958	18,718	14,615	10,983	11,163	13,172	16,257	21,607		242,239
	2022													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	17,796	21,191	18,675	16,437	14,672	14,445	17,685	12,921	10,858	14,080	19,383		178,143	
Edible ovine offal	135	212	195	166	151	244	187	122	91	107	187		1,797	
Total (sheepmeat + offal)	17,931	21,403	18,870	16,603	14,823	14,689	17,872	13,043	10,949	14,187	19,570			179,940

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China,
by volume, 2016 - 2022



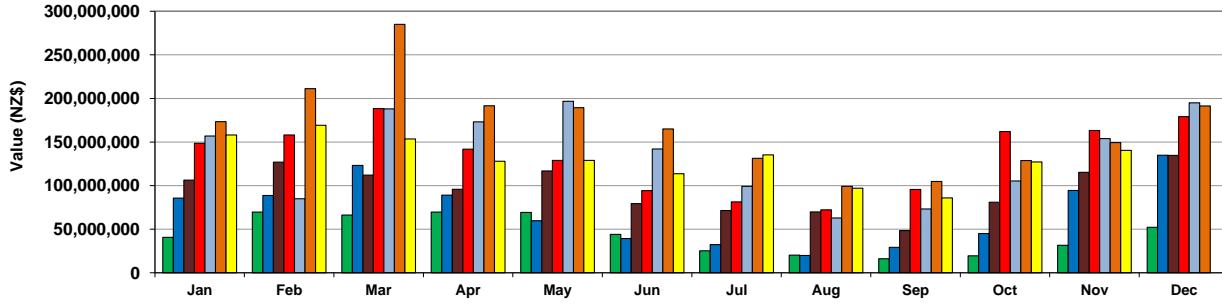
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

Monthly exports of sheepmeat and edible offal to China, 2016-2022, by value (NZ\$)																		
	2016																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	40,574,416	69,590,695	66,263,969	69,579,648	69,198,309	43,943,471	25,124,034	20,167,198	16,162,483	19,514,148	31,471,906	52,259,796	523,850,073					
Edible ovine offal	266,672	571,412	819,513	1,023,607	735,899	505,984	777,176	328,894	203,295	302,478	279,851	503,819	6,318,600					
Total (sheepmeat + offal)	40,841,088	70,162,107	67,083,482	70,603,255	69,934,208	44,449,455	25,901,210	20,496,092	16,365,778	19,816,626	31,751,757	52,763,615	530,168,673					
	2017																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	85,705,684	88,693,621	123,092,384	88,996,014	59,796,284	39,313,577	32,278,958	19,941,645	29,144,189	44,944,438	94,468,142	134,789,913	841,164,849					
Edible ovine offal	869,019	1,075,500	1,285,046	1,194,955	1,542,762	956,166	1,026,868	420,205	485,882	484,907	1,136,591	1,229,986	11,707,887					
Total (sheepmeat + offal)	86,574,703	89,769,121	124,377,430	90,190,969	61,339,046	40,269,743	33,305,826	20,361,850	29,630,071	45,429,345	95,604,733	136,019,899	852,872,736					
	2018																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	106,218,477	126,845,603	112,156,078	95,734,172	116,737,324	79,404,186	71,404,856	69,744,003	48,318,086	80,865,635	115,247,392	134,571,047	1,157,246,859					
Edible ovine offal	704,259	1,538,908	1,711,745	1,723,856	1,956,429	1,707,207	1,244,865	1,362,371	520,936	1,118,175	1,346,648	1,875,531	16,810,930					
Total (sheepmeat + offal)	128,384,511	113,867,823	97,458,028	118,693,753	81,111,393	72,649,721	71,106,374	48,839,022	81,983,810	116,594,040	136,446,578	189,466,945	1,067,135,053					
	2019																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	148,626,043	158,037,093	188,461,942	141,820,803	128,953,292	94,290,809	81,270,201	72,199,631	95,557,870	161,994,013	163,266,001	179,083,142	1,613,560,840					
Edible ovine offal	1,969,715	2,800,705	3,343,806	2,303,789	3,362,667	1,707,567	1,727,612	1,677,678	1,906,473	2,046,988	2,732,965	2,885,299	28,465,264					
Total (sheepmeat + offal)	150,595,758	160,837,798	191,805,748	144,124,592	132,315,959	95,998,376	82,997,813	73,877,309	97,464,343	164,041,001	165,998,966	181,968,441	1,642,026,104					
	2020																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	156,840,290	84,883,357	188,062,067	173,230,319	196,704,607	142,062,236	99,227,092	62,935,871	73,139,755	105,323,936	153,810,069	194,856,364	1,631,075,963					
Edible ovine offal	3,268,281	2,510,748	4,378,835	3,869,877	3,240,451	2,481,945	1,421,532	3,359,096	1,307,824	1,453,819	1,625,128	1,726,421	30,643,957					
Total (sheepmeat + offal)	160,108,571	87,394,105	192,440,902	177,100,196	199,945,058	144,544,181	100,648,624	66,294,967	74,447,579	106,777,755	155,435,197	196,582,785	1,661,719,920					
	2021																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	173,252,930	211,306,737	284,890,705	191,531,036	189,393,629	165,064,168	131,288,505	99,087,361	104,731,901	128,695,093	149,292,259	191,347,112	2,019,881,436					
Edible ovine offal	4,211,755	8,235,202	3,375,160	1,984,079	1,751,387	2,359,338	1,480,965	1,066,463	1,321,161	1,280,471	1,964,539	1,506,509	30,537,029					
Total (sheepmeat + offal)	177,464,685	219,541,939	288,265,865	193,515,115	191,145,016	167,423,506	132,769,470	100,153,824	106,053,062	129,975,564	151,256,798	192,853,621	2,050,418,465					
	2022																	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
Sheepmeat exports	158,008,971	169,082,376	153,437,274	127,944,225	128,908,543	113,616,739	135,285,999	97,077,165	85,853,410	127,074,264	140,474,559							
Edible ovine offal	1,088,862	1,878,631	1,647,071	1,252,940	1,284,512	2,224,864	1,494,224	1,032,673	735,737	967,615	1,371,841							
Total (sheepmeat + offal)	159,097,833	170,961,007	155,084,345	129,197,165	130,193,055	115,841,603	136,780,223	98,109,838	86,589,147	128,041,879	141,846,400							

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by value, 2016 - 2022

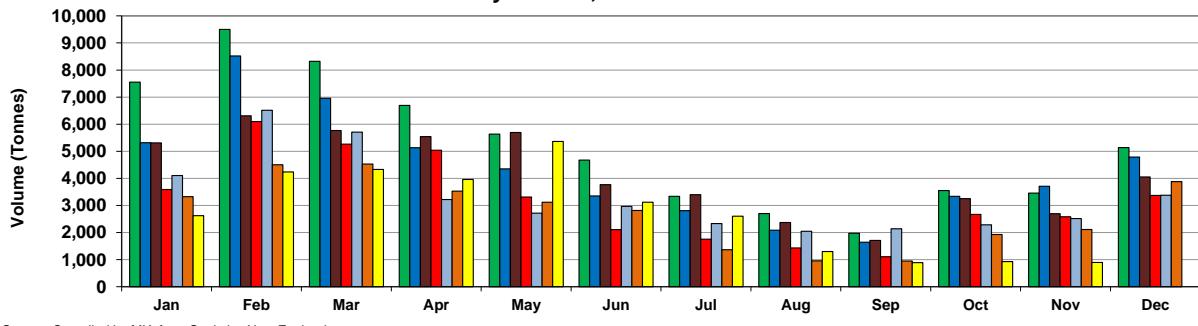


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by volume (Tonnes)														
	2016													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	7,554	9,496	8,323	6,694	5,636	4,673	3,336	2,701	1,976	3,546	3,457	5,137	62,529	
Edible ovine offal	785	1,156	965	911	673	584	382	301	256	266	262	302	6,843	
Total (sheepmeat + offal)	8,339	10,652	9,288	7,605	6,309	5,257	3,718	3,002	2,232	3,812	3,719	5,439	69,372	
	2017													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	5,315	8,518	6,955	5,128	4,348	3,348	2,810	2,087	1,644	3,335	3,710	4,785	51,983	
Edible ovine offal	551	930	886	655	528	378	382	318	287	355	551	669	6,490	
Total (sheepmeat + offal)	5,866	9,448	7,841	5,783	4,876	3,726	3,192	2,405	1,931	3,690	4,261	5,454	58,473	
	2018													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	5,312	6,310	5,769	5,544	5,696	3,765	3,400	2,373	1,711	3,249	2,696	4,054	49,879	
Edible ovine offal	477	692	500	709	717	492	335	279	238	373	348	455	5,615	
Total (sheepmeat + offal)	6,002	6,269	6,253	6,413	4,257	3,735	2,652	1,949	3,622	3,044	4,509	4,509	49,705	
	2019													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	3,586	6,096	5,263	5,036	3,310	2,104	1,754	1,433	1,106	2,670	2,580	3,371	38,309	
Edible ovine offal	936	797	712	566	425	378	341	321	242	289	327	442	5,776	
Total (sheepmeat + offal)	4,522	6,893	5,975	5,602	3,735	2,482	2,095	1,754	1,348	2,959	2,907	3,813	44,085	
	2020													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	4,108	6,513	5,704	3,219	2,718	2,966	2,329	2,044	2,137	2,288	2,517	3,379	39,922	
Edible ovine offal	490	719	669	640	370	386	327	395	197	300	376	635	5,504	
Total (sheepmeat + offal)	4,598	7,232	6,373	3,859	3,088	3,352	2,656	2,439	2,334	2,588	2,893	4,014	45,426	
	2021													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	3,321	4,505	4,526	3,528	3,117	2,812	1,366	952	951	1,926	2,110	3,881	32,995	
Edible ovine offal	454	723	732	596	358	390	355	224	223	311	350	552	5,268	
Total (sheepmeat + offal)	3,775	5,228	5,258	4,124	3,475	3,202	1,721	1,176	1,174	2,237	2,460	4,433	38,263	
	2022													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Sheepmeat exports	2,621	4,238	4,328	3,960	5,360	3,117	2,600	1,300	886	926	896	30,232		
Edible ovine offal	559	734	866	557	776	267	356	214	207	250	333	5,119		
Total (sheepmeat + offal)	3,180	4,972	5,194	4,517	6,136	3,384	2,956	1,514	1,093	1,176	1,229	35,351		

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by volume, 2016 - 2022



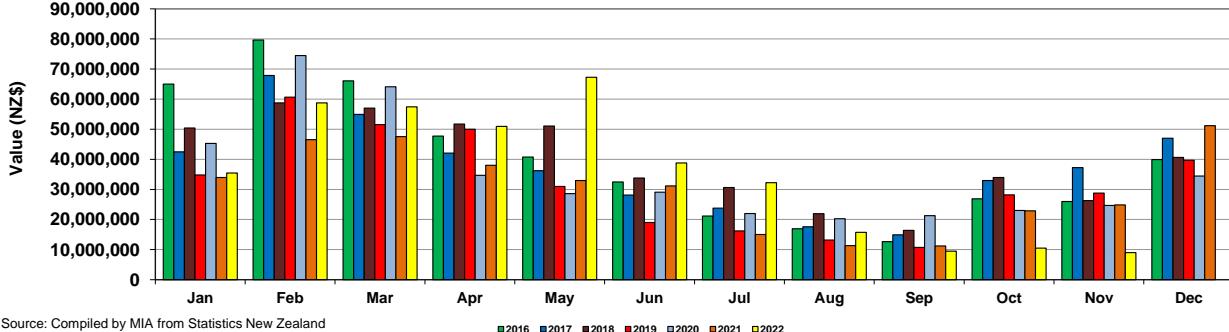
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by value
(NZ\$)**

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	65,018,714	79,656,183	66,045,593	47,714,121	40,756,345	32,483,109	21,154,851	16,956,072	12,613,817	26,898,078	26,005,976	39,936,952	475,239,811
Edible ovine offal	2,061,289	3,893,588	2,385,430	2,692,124	2,202,626	1,614,299	1,002,806	846,177	658,364	591,435	734,763	787,650	19,470,551
Total (sheepmeat + offal)	67,080,003	83,549,771	68,431,023	50,406,245	42,958,971	34,097,408	22,157,657	17,802,249	13,272,181	27,489,513	26,740,739	40,724,602	494,710,362
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	42,463,009	67,877,662	54,909,925	42,087,495	36,210,709	28,128,299	23,809,194	17,584,773	14,879,137	32,941,074	37,217,773	47,018,419	445,127,469
Edible ovine offal	1,688,953	2,354,523	2,286,727	1,746,816	1,367,482	909,548	903,903	587,507	584,647	634,213	1,310,310	1,885,252	16,259,881
Total (sheepmeat + offal)	44,151,962	70,232,185	57,196,652	43,834,311	37,578,191	29,037,847	24,713,097	18,172,280	15,463,784	33,575,287	38,528,083	48,903,671	461,387,350
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	50,381,216	58,755,820	56,995,198	51,695,268	51,045,581	33,769,394	30,644,872	21,926,236	16,387,545	33,988,830	26,278,002	40,628,302	472,496,264
Edible ovine offal	1,451,506	2,434,072	1,821,501	2,426,849	2,150,692	1,641,703	1,097,957	985,015	692,347	1,207,183	1,296,495	1,579,244	18,784,564
Total (sheepmeat + offal)	61,189,892	58,816,699	54,122,117	53,196,273	35,411,097	31,742,829	22,911,251	17,079,892	35,196,013	27,574,497	42,207,546	439,448,106	
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	34,782,836	60,672,297	51,532,899	49,974,853	31,009,576	19,044,281	16,220,100	13,204,616	10,716,261	28,162,349	28,799,103	39,694,027	383,813,198
Edible ovine offal	3,115,290	3,080,866	3,034,731	2,411,953	1,782,885	1,578,724	1,209,723	1,138,044	1,053,199	987,135	1,347,764	1,766,064	22,506,378
Total (sheepmeat + offal)	37,898,126	63,753,163	54,567,630	52,386,806	32,792,461	20,623,005	17,429,823	14,342,660	11,769,460	29,149,484	30,146,867	41,460,091	406,319,576
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	45,282,473	74,445,783	64,116,022	34,677,612	28,582,332	29,102,955	21,999,798	20,286,346	21,280,133	22,987,215	24,645,542	34,470,362	421,876,573
Edible ovine offal	1,972,411	3,206,631	2,840,906	2,766,336	1,474,092	1,484,633	1,565,014	1,778,441	751,214	1,329,196	1,244,503	2,350,039	22,763,416
Total (sheepmeat + offal)	47,254,884	77,652,414	66,956,928	37,443,948	30,056,424	30,587,588	23,564,812	22,064,787	22,031,347	24,316,411	25,890,045	36,820,401	444,639,989
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	33,967,870	46,526,756	47,554,931	37,990,981	32,972,650	31,192,473	15,038,546	11,338,278	11,205,821	22,888,594	24,880,033	51,184,336	366,741,269
Edible ovine offal	2,259,585	2,532,530	2,824,786	2,536,709	1,712,003	2,039,044	1,966,964	767,157	1,136,784	1,693,624	1,640,173	3,112,547	24,221,906
Total (sheepmeat + offal)	36,227,455	49,059,286	50,379,717	40,527,690	34,684,653	33,231,517	17,005,510	12,105,435	12,342,605	24,582,218	26,520,206	54,296,883	390,963,175
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	35,456,158	58,722,409	57,432,740	50,958,178	67,241,474	38,780,792	32,242,826	15,755,843	9,481,974	10,484,724	8,987,091	385,544,209	
Edible ovine offal	3,055,808	3,504,424	4,493,016	2,929,567	4,062,967	1,810,242	2,263,205	1,343,189	1,015,274	1,509,276	1,709,928	27,696,896	
Total (sheepmeat + offal)	38,511,966	62,226,833	61,925,756	53,887,745	71,304,441	40,591,034	34,506,031	17,099,032	10,497,248	11,994,000	10,697,019	413,241,050	

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by value, 2016 - 2022**



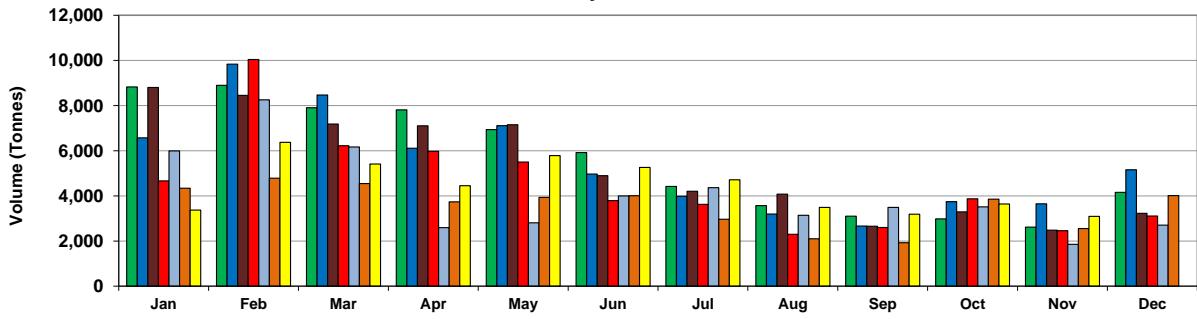
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by volume
(Tonnes)

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	8,828	8,900	7,909	7,814	6,940	5,917	4,422	3,570	3,100	2,981	2,619	4,159	67,159
Edible ovine offal	220	316	176	122	57	97	19	64	29	109	171	200	1,580
Total (sheepmeat + offal)	9,048	9,216	8,085	7,936	6,997	6,014	4,441	3,634	3,129	3,090	2,790	4,359	68,739
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	6,575	9,832	8,467	6,114	7,109	4,966	3,980	3,196	2,664	3,740	3,645	5,159	65,447
Edible ovine offal	288	126	107	96	99	53	44	41	27	35	119	199	1,234
Total (sheepmeat + offal)	6,863	9,958	8,574	6,210	7,208	5,019	4,024	3,237	2,691	3,775	3,764	60,288	66,681
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	8,803	8,453	7,181	7,107	7,150	4,892	4,201	4,076	2,652	3,294	2,483	3,231	63,523
Edible ovine offal	176	109	175	74	113	27	59	10	63	118	136	190	1,250
Total (sheepmeat + offal)	8,979	8,562	7,356	7,181	7,263	4,919	4,260	4,086	2,715	3,412	2,619	3,421	55,794
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	4,666	10,038	6,221	5,977	5,499	3,794	3,625	2,296	2,600	3,873	2,458	3,107	54,154
Edible ovine offal	182	76	178	97	49	48	119	19	43	161	96	257	1,325
Total (sheepmeat + offal)	4,848	10,114	6,399	6,074	5,548	3,842	3,744	2,315	2,643	4,034	2,554	51,047	55,479
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	5,991	8,252	6,166	2,589	2,803	4,000	4,363	3,137	3,490	3,514	1,854	2,704	48,863
Edible ovine offal	179	232	98	16	34	54	44	38	19	161	109	166	1,150
Total (sheepmeat + offal)	6,170	8,484	6,264	2,605	2,837	4,054	4,407	3,175	3,509	3,675	1,963	2,870	50,013
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	4,337	4,782	4,543	3,739	3,932	4,003	2,962	2,096	1,924	3,856	2,549	4,015	42,738
Edible ovine offal	216	221	48	42	107	82	72	58	40	94	133	149	1,262
Total (sheepmeat + offal)	4,553	5,003	4,591	3,781	4,039	4,085	3,034	2,154	1,964	3,950	2,682	4,164	44,000
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	3,371	6,376	5,410	4,454	5,785	5,264	4,710	3,492	3,188	3,639	3,091	4,015	48,780
Edible ovine offal	72	43	165	17	89	34	58	14	198	31	234	955	955
Total (sheepmeat + offal)	3,443	6,419	5,575	4,471	5,874	5,298	4,768	3,506	3,386	3,670	3,325	49,735	49,735

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK),
by volume, 2016 - 2022



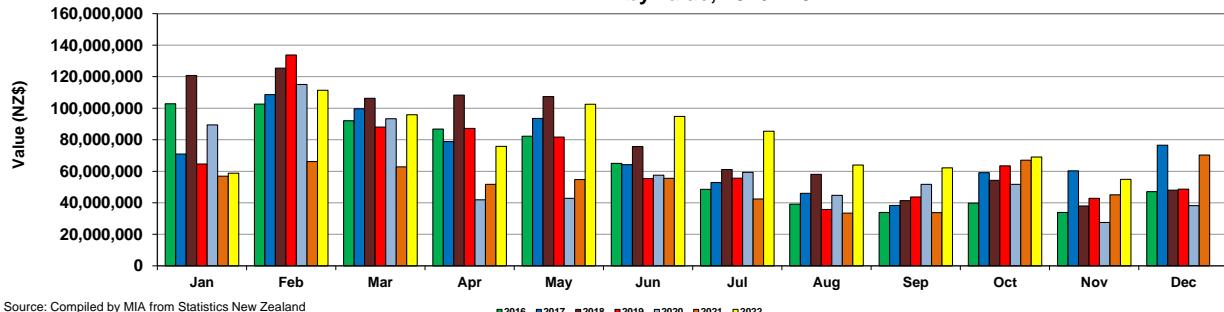
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by value
(NZ\$)**

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	102,813,332	102,596,870	92,082,121	86,783,464	82,227,119	65,004,679	48,562,325	39,130,897	33,872,836	39,820,296	33,819,599	47,042,385	773,755,923
Edible ovine offal	674,944	1,117,557	802,168	493,445	283,855	388,537	110,796	391,553	191,382	288,174	344,135	571,279	5,657,825
Total (sheepmeat + offal)	103,488,276	103,714,427	92,884,289	87,276,909	82,510,974	65,393,216	48,673,121	39,522,450	34,064,218	40,108,470	34,163,734	47,613,664	779,413,748
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	70,981,450	108,620,589	99,672,480	78,826,460	93,567,961	64,162,877	52,894,644	46,018,818	38,311,760	59,085,384	60,234,773	76,556,690	848,933,886
Edible ovine offal	862,954	657,688	734,090	514,383	604,387	287,194	238,928	210,672	203,193	123,009	324,345	722,254	5,483,097
Total (sheepmeat + offal)	71,844,404	109,278,277	100,406,570	79,340,843	94,172,348	64,450,071	53,133,572	46,229,490	38,514,953	59,208,393	60,559,118	77,278,944	854,416,983
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	120,804,927	125,384,674	106,277,032	108,329,973	107,328,010	75,725,712	61,063,297	58,015,345	41,334,133	54,232,926	37,951,406	48,000,460	944,447,895
Edible ovine offal	439,381	439,748	607,705	221,892	738,213	88,769	430,359	71,462	297,895	296,108	285,470	556,628	4,473,630
Total (sheepmeat + offal)	125,824,422	106,884,737	108,551,865	108,066,223	108,551,865	75,814,481	61,493,656	58,086,807	41,632,028	54,529,034	38,236,876	48,557,088	827,677,217
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	64,627,615	133,782,052	88,078,908	87,148,272	81,758,943	55,407,764	55,654,803	35,806,181	43,656,634	63,386,870	42,824,017	48,649,463	800,781,522
Edible ovine offal	566,490	304,911	540,663	397,317	202,731	233,668	303,631	142,674	219,491	402,242	330,132	775,039	4,418,989
Total (sheepmeat + offal)	65,194,105	134,086,963	88,619,571	87,545,589	81,961,674	55,641,432	55,958,434	35,948,855	43,876,125	63,789,112	43,154,149	49,424,502	805,200,511
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	89,382,122	115,131,060	93,358,902	41,901,582	42,836,028	57,562,816	59,351,017	44,785,853	51,678,169	51,754,498	27,570,011	38,220,028	713,532,086
Edible ovine offal	453,127	876,908	350,712	131,004	105,328	139,319	208,464	134,405	123,879	632,464	291,062	446,548	3,893,220
Total (sheepmeat + offal)	89,835,249	116,007,968	93,709,614	42,032,586	42,941,356	57,702,135	59,559,481	44,920,258	51,802,048	52,386,962	27,861,073	38,666,576	717,425,306
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	56,933,432	66,170,330	62,804,042	51,685,872	54,746,862	55,529,198	42,465,069	33,406,043	33,711,368	67,079,394	45,019,122	70,253,474	639,804,206
Edible ovine offal	684,580	578,540	180,856	153,724	523,936	182,581	276,856	174,664	173,645	281,472	349,831	399,706	3,960,391
Total (sheepmeat + offal)	57,618,012	66,748,870	62,984,898	51,839,596	55,270,798	55,711,779	42,741,925	33,580,707	33,885,013	67,360,866	45,368,953	70,653,180	643,764,597
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	58,826,029	111,372,754	95,900,265	75,771,166	102,530,278	94,815,708	85,377,921	63,950,350	62,187,510	69,067,241	54,920,166	874,719,388	
Edible ovine offal	198,696	214,313	530,371	96,057	415,896	167,971	213,028	128,646	617,598	172,101	761,092	3,515,769	
Total (sheepmeat + offal)	59,024,725	111,587,067	96,430,636	75,867,223	102,946,174	94,983,679	85,590,949	64,078,996	62,805,108	69,239,342	55,681,258	878,235,157	

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the European Union (excluding UK),
by value, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

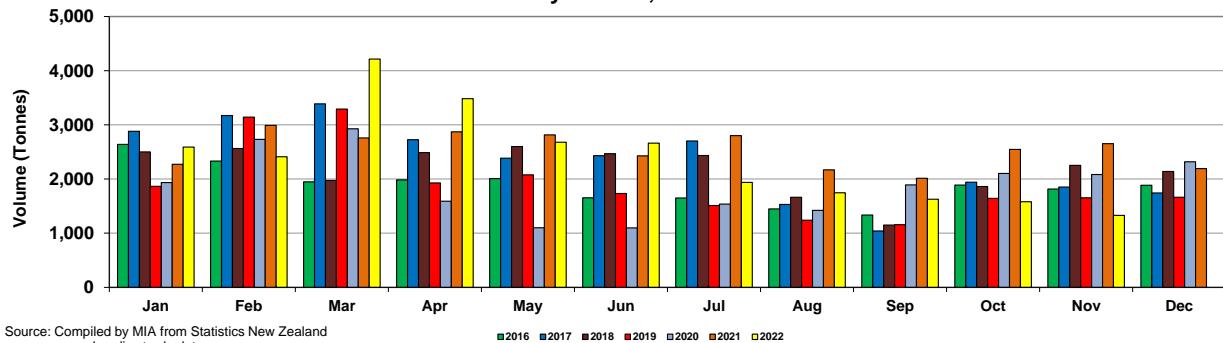
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021

**Monthly exports of sheepmeat and edible offal to the United States 2016-2022, by volume
(Tonnes)**

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,639	2,333	1,949	1,986	2,008	1,653	1,650	1,447	1,335	1,889	1,814	1,886	22,589
Edible ovine offal	210	298	336	315	586	362	179	95	76	89	47	89	2,682
Total (sheepmeat + offal)	2,849	2,631	2,285	2,301	2,594	2,015	1,829	1,542	1,411	1,978	1,861	1,975	25,271
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,880	3,173	3,386	2,726	2,386	2,430	2,701	1,531	1,041	1,942	1,852	1,742	27,790
Edible ovine offal	310	327	825	584	459	205	168	101	70	127	238	236	3,650
Total (sheepmeat + offal)	3,190	3,500	4,211	3,310	2,845	2,635	2,869	1,632	1,111	2,069	2,090	1,978	31,440
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,500	2,564	1,976	2,488	2,601	2,467	2,435	1,662	1,150	1,863	2,253	2,141	26,100
Edible ovine offal	424	830	451	502	271	230	145	79	41	22	132	137	3,264
Total (sheepmeat + offal)	3,394	2,427	2,990	2,872	2,697	2,580	1,741	1,191	1,885	2,385	2,278		26,440
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,866	3,142	3,292	1,927	2,077	1,733	1,511	1,239	1,157	1,645	1,652	1,663	22,904
Edible ovine offal	214	527	717	597	690	414	267	149	123	205	97	83	4,083
Total (sheepmeat + offal)	2,080	3,669	4,009	2,524	2,767	2,147	1,778	1,388	1,280	1,850	1,749	1,746	26,987
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	1,936	2,731	2,928	1,589	1,102	1,099	1,539	1,422	1,892	2,105	2,083	2,320	22,746
Edible ovine offal	118	406	451	373	219	223	308	340	391	199	116	240	3,384
Total (sheepmeat + offal)	2,054	3,137	3,379	1,962	1,321	1,322	1,847	1,762	2,283	2,304	2,199	2,560	26,130
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,273	2,991	2,758	2,872	2,816	2,427	2,803	2,171	2,013	2,547	2,653	2,194	30,518
Edible ovine offal	184	312	406	351	143	329	409	151	196	203	317	110	3,111
Total (sheepmeat + offal)	2,457	3,303	3,164	3,223	2,959	2,756	3,212	2,322	2,209	2,750	2,970	2,304	33,629
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	2,590	2,412	4,215	3,484	2,678	2,664	1,937	1,746	1,627	1,581	1,329		26,263
Edible ovine offal	316	91	487	164	442	282	273	193	94	141	278		2,761
Total (sheepmeat + offal)	2,906	2,503	4,702	3,648	3,120	2,946	2,210	1,939	1,721	1,722	1,607		29,024

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand
overseas merchandise trade data

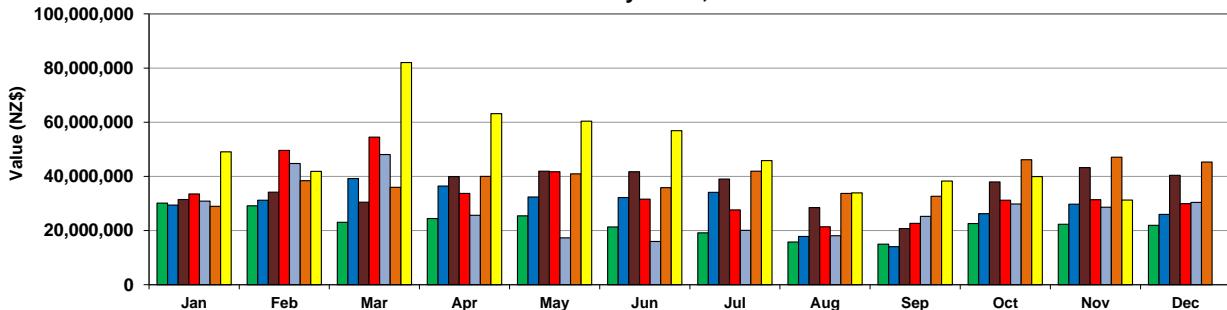
■2016 ■2017 ■2018 ■2019 ■2020 ■2021 ■2022

**Monthly exports of sheepmeat and edible offal to the United States, 2016-2022, by value
(NZ\$)**

	2016												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	30,139,910	29,132,004	23,049,612	24,465,575	25,432,220	21,349,974	19,141,985	15,740,771	14,978,985	22,573,914	22,310,640	21,949,975	270,265,565
Edible ovine offal	498,637	471,249	660,400	440,797	840,236	669,745	360,602	200,952	97,476	127,428	132,283	110,220	4,610,025
Total (sheepmeat + offal)	30,638,547	29,603,253	23,710,012	24,906,372	26,272,456	22,019,719	19,502,587	15,941,723	15,076,461	22,701,342	22,442,923	22,060,195	274,875,590
	2017												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	29,416,181	31,218,025	39,203,053	36,421,786	32,371,270	32,207,557	34,072,643	17,849,399	14,071,085	26,230,095	29,747,080	25,937,979	348,746,153
Edible ovine offal	580,296	489,125	1,499,063	1,021,481	804,435	400,990	387,314	319,121	193,496	211,898	475,478	472,421	6,855,118
Total (sheepmeat + offal)	29,996,477	31,707,150	40,702,116	37,443,267	33,175,705	32,608,547	34,459,957	18,168,520	14,264,581	26,441,993	30,222,558	26,410,400	355,601,271
	2018												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	31,480,087	34,162,857	30,436,272	39,901,161	41,934,730	41,696,983	39,016,460	28,488,135	20,733,587	37,917,762	43,227,422	40,367,591	429,363,047
Edible ovine offal	917,604	1,406,740	753,822	987,939	627,424	621,848	282,800	211,311	188,300	85,028	375,494	288,457	6,746,767
Total (sheepmeat + offal)	35,569,597	31,190,094	40,889,100	42,562,154	42,318,831	39,299,260	28,699,446	20,921,887	38,002,790	43,602,916	40,656,048	403,712,123	
	2019												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	33,524,677	49,563,613	54,509,918	33,700,315	41,728,686	31,606,071	27,581,438	21,395,409	22,634,173	31,220,319	31,362,160	29,906,558	408,733,337
Edible ovine offal	434,679	1,093,941	1,418,833	1,140,987	1,357,608	802,365	598,125	415,046	401,907	570,290	314,161	252,931	8,800,873
Total (sheepmeat + offal)	33,959,356	50,657,554	55,928,751	34,841,302	43,086,294	32,408,436	28,179,563	21,810,455	23,036,080	31,790,609	31,676,321	30,159,489	417,534,210
	2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	30,830,470	44,760,001	48,091,733	25,635,763	17,270,297	15,990,021	20,065,622	18,093,002	25,201,138	29,820,309	28,600,418	30,406,274	334,765,048
Edible ovine offal	288,561	1,097,694	1,245,389	778,234	495,010	407,269	636,331	754,538	741,368	409,921	392,711	744,563	7,991,589
Total (sheepmeat + offal)	31,119,031	45,857,695	49,337,122	26,413,997	17,765,307	16,397,290	20,701,953	18,847,540	25,942,506	30,230,230	28,993,129	31,150,837	342,756,637
	2021												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	28,948,986	38,371,882	35,964,056	39,988,035	40,909,573	35,801,718	41,894,023	33,720,858	32,616,064	46,166,856	47,077,882	45,307,607	466,767,540
Edible ovine offal	520,614	941,687	1,056,469	1,103,886	483,852	825,847	994,443	480,696	451,859	517,893	801,468	363,885	8,542,599
Total (sheepmeat + offal)	29,469,600	39,313,569	37,020,525	41,091,921	41,393,425	36,627,565	42,888,466	34,201,554	33,067,923	46,684,749	47,879,350	45,671,492	475,310,139
	2022												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Sheepmeat exports	49,035,958	41,815,384	82,010,912	63,187,098	60,396,372	56,880,568	45,823,213	33,928,755	38,282,911	39,931,226	31,278,316		542,570,713
Edible ovine offal	843,175	273,812	1,451,871	424,438	1,351,983	1,086,414	943,537	786,763	498,644	514,893	1,009,540		9,185,070
Total (sheepmeat + offal)	49,879,133	42,089,196	83,462,783	63,611,536	61,748,355	57,966,982	46,766,750	34,715,518	38,781,555	40,446,119	32,287,856		551,755,783

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by value, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

