

Red meat export trends in selected markets up to September 2022



List of tables

| | |
|-----------------------|---|
| Summary tables | Highlights for September 2022 exports Top 10 overall red meat and co-product markets by value, month of September 2022 Top 10 overall red meat and co-product markets by value, 3rd quarter 2022 Top 10 overall red meat and co-product markets by value, 12 months ended 30 September 2022 Overview of changes in sheepmeat and beef export volumes from previous months Top 10 overall sheepmeat markets by volume and value, month of September 2022 Top 10 chilled and frozen sheepmeat markets by volume, month of September 2022 Top 10 chilled and frozen sheepmeat markets by value, month of September 2022 Top 10 overall sheepmeat markets by volume and value, 3rd quarter 2022 Top 10 chilled and frozen sheepmeat markets by volume, 3rd quarter 2022 Top 10 chilled and frozen sheepmeat markets by value, 3rd quarter 2022 Top 10 overall sheepmeat markets by volume and value, 12 months ended 30 September 2022 Top 10 chilled and frozen sheepmeat markets by volume, 12 months ended 30 September 2022 Top 10 chilled and frozen sheepmeat markets by value, 12 months ended 30 September 2022 Top 10 overall beef markets by volume and value, month of September 2022 Top 10 chilled and frozen beef markets by volume, month of September 2022 Top 10 chilled and frozen beef markets by value, month of September 2022 Top 10 overall beef markets by volume and value, 3rd quarter 2022 Top 10 chilled and frozen beef markets by volume, 3rd quarter 2022 Top 10 chilled and frozen beef markets by value, 3rd quarter 2022 Top 10 overall beef markets by volume and value, 12 months ended 30 September 2022 Top 10 chilled and frozen beef markets by volume, 12 months ended 30 September 2022 Top 10 chilled and frozen beef markets by value, 12 months ended 30 September 2022 Co-products exports by value, and top 10 markets, month of September 2022 Co-products exports by value, and top 10 markets, 3rd quarter 2022 Co-products exports by value, and top 10 markets, 12 months ended 30 September 2022 Average FOB value for sheepmeat and beef, September 2017 - September 2022 China. Historical summary, January 1996 - September 2022 |
| Sheepmeat | Sheepmeat exports to selected markets, by volume and value, September 2017 - September 2022 Overall monthly sheepmeat exports by volume, January 2016 - September 2022 Overall monthly sheepmeat exports by value, January 2016 - September 2022 China. Monthly sheepmeat exports by volume, January 2016 - September 2022 China. Monthly sheepmeat exports by value, January 2016 - September 2022 UK. Monthly sheepmeat exports by volume, January 2016 - September 2022 UK. Monthly sheepmeat exports by value, January 2016 - September 2022 EU (excluding UK). Monthly sheepmeat exports by volume, January 2016 - September 2022 EU (excluding UK). Monthly sheepmeat exports by value, January 2016 - September 2022 USA. Monthly sheepmeat exports by volume, January 2016 - September 2022 USA. Monthly sheepmeat exports by value, January 2016 - September 2022 Chilled lamb exports to the UK and EU by volume, January 2016 - September 2022 |
| Beef | Beef exports to selected markets, by volume, September 2017 - September 2022 Overall monthly beef exports by volume, January 2016 - September 2022 Overall monthly beef exports by value, January 2016 - September 2022 United States. Monthly beef exports by volume, January 2016 - September 2022 United States. Monthly beef exports by value, January 2016 - September 2022 China. Monthly beef exports by volume, January 2016 - September 2022 China. Monthly beef exports by value, January 2016 - September 2022 Japan. Monthly beef exports by volume, January 2016 - September 2022 Japan. Monthly beef exports by value, January 2016 - September 2022 Korea. Monthly beef exports by volume, January 2016 - September 2022 Korea. Monthly beef exports by value, January 2016 - September 2022 Taiwan. Monthly beef exports by volume, January 2016 - September 2022 Taiwan. Monthly beef exports by value, January 2016 - September 2022 Indonesia. Monthly beef exports by volume, January 2016 - September 2022 Indonesia. Monthly beef exports by value, January 2016 - September 2022 |

Compiled by MIA from Statistics New Zealand overseas merchandise trade data
Statistics New Zealand data is provisional for the three most recently released months

Notes

- Volume. Shipped weight
- Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs necessary to get them on board the ship.

Overview of September 2022 exports

Red meat and co-product exports were worth \$777m in September 2022, a 21% increase on September last year.

The value of exports to all the major markets increased compared to last September, apart from Japan where there was a drop in the value of both beef and sheepmeat exports, which likely reflects the impact on consumer spending of the significant drop in the value of the Yen in recent months.

The top three markets for the month were China (\$286m), the United States (\$149m) and the Netherlands (\$29m).

For sheepmeat, the overall export volume was up 15% compared to last September to 21,157 tonnes. This was the largest volume exported in September in recent years, reflecting the catch-up in sheepmeat processing in recent months following the delays experienced earlier in the year. The value of sheepmeat exports also increased 18% to \$255m compared to last September. The major sheepmeat markets in September were China (\$95m), the United States (\$38m) and Germany (\$23m).

The overall volume of beef exported also increased compared to last September, up 3% to 34,665 tonnes. This was also the largest volume of beef exported in September in recent years, and the value of beef exports also increased by 25% to \$338m. Beef exports followed a similar pattern to recent months, with an increase in exports to China compared to last September (up 37% to \$152m) and a drop in exports to the United States (down 2% to \$69m).

The ongoing drought-driven domestic beef production in the United States has led to record levels of beef in cold storage in the United States, which is continuing to have an impact on beef imports. As noted above, there was also a drop in beef exports to Japan compared to last September, down 23% to \$16m.

While beef exports to China remain strong, the large volumes of beef that China has been importing (particularly from Brazil) in recent months appears to be having an impact on prices. The FoB value of beef exports to China in September was \$9.24/kg, down from a record \$10.54/kg in July.

The value of fifth quarter exports in September was \$184m, up 19% from September last year.

Sheepmeat exports in the 3rd quarter were up 25% compared to the same quarter last year to 77,810 tonnes and the value increased 29% to \$902m which again reflects the catch-up in sheepmeat processing and exports following the delays earlier this year, particularly in the 1st quarter.

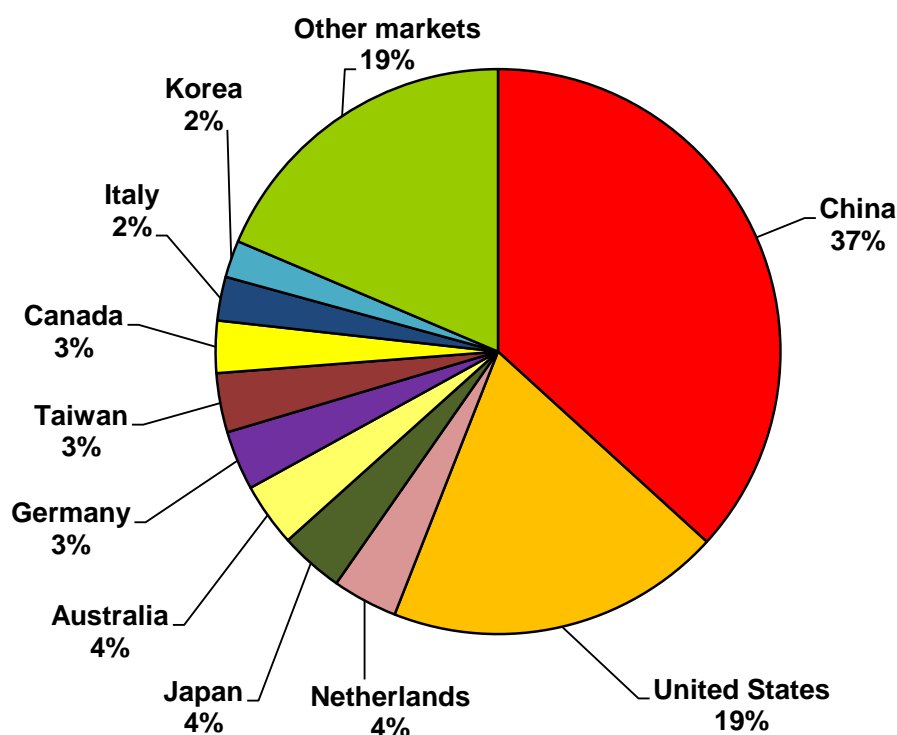
The volume of beef exports in the 3rd quarter was largely unchanged from Q3 last year at 117,659 tonnes, but the value increased 23% to \$1.2 billion. This meant that the average FoB value of beef exports was \$10.31 for the quarter compared to \$8.29 for Q3 last year.

The high export values over the last 12 months also meant the value of total red meat and fifth quarter exports was \$11.5 billion in the year ended September, up 20% from the previous year. Beef exports were worth \$4.8 billion for the year (up 25%), sheepmeat exports were worth \$4.5 billion (up 15%), and fifth quarter exports were worth \$2.2 billion (up 20%).

Top 10 overall red meat and fifth quarter markets by value, September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1 | China | 285.6 | 37% | 15% |
| 2 | United States | 149.2 | 19% | 12% |
| 3 | Netherlands | 29.0 | 4% | 59% |
| 4 | Japan | 28.5 | 4% | -20% |
| 5 | Australia | 28.2 | 4% | 70% |
| 6 | Germany | 26.4 | 3% | 158% |
| 7 | Taiwan | 26.4 | 3% | 115% |
| 8 | Canada | 23.2 | 3% | 43% |
| 9 | Italy | 19.4 | 3% | 36% |
| 10 | Korea | 16.5 | 2% | 17% |
| | Other markets | 144.6 | 19% | |
| | Total | 776.9 | | 21% |

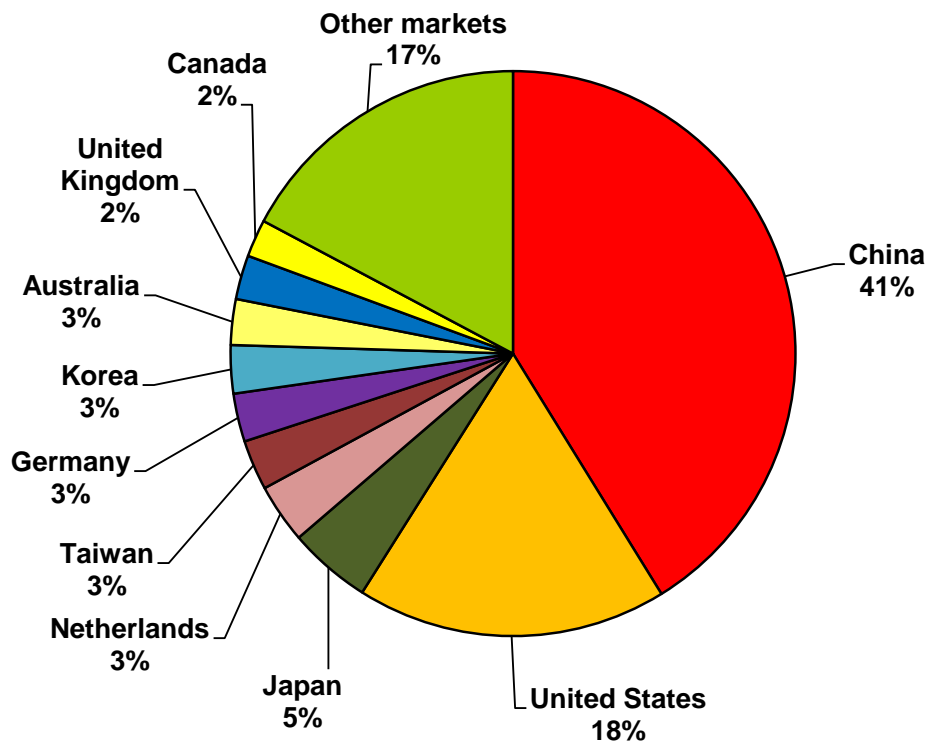
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 overall red meat and fifth quarter markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|----------------|------------|--------------------------------------|
| 1 | China | 1,118.1 | 41% | 35% |
| 2 | United States | 482.5 | 18% | -12% |
| 3 | Japan | 128.7 | 5% | 18% |
| 4 | Netherlands | 92.1 | 3% | 91% |
| 5 | Taiwan | 77.9 | 3% | 37% |
| 6 | Germany | 74.9 | 3% | 92% |
| 7 | Korea | 74.8 | 3% | 42% |
| 8 | Australia | 71.1 | 3% | 33% |
| 9 | United Kingdom | 68.5 | 3% | 42% |
| 10 | Canada | 58.3 | 2% | 13% |
| | Other markets | 467.6 | 17% | |
| | Total | 2,714.4 | | 25% |

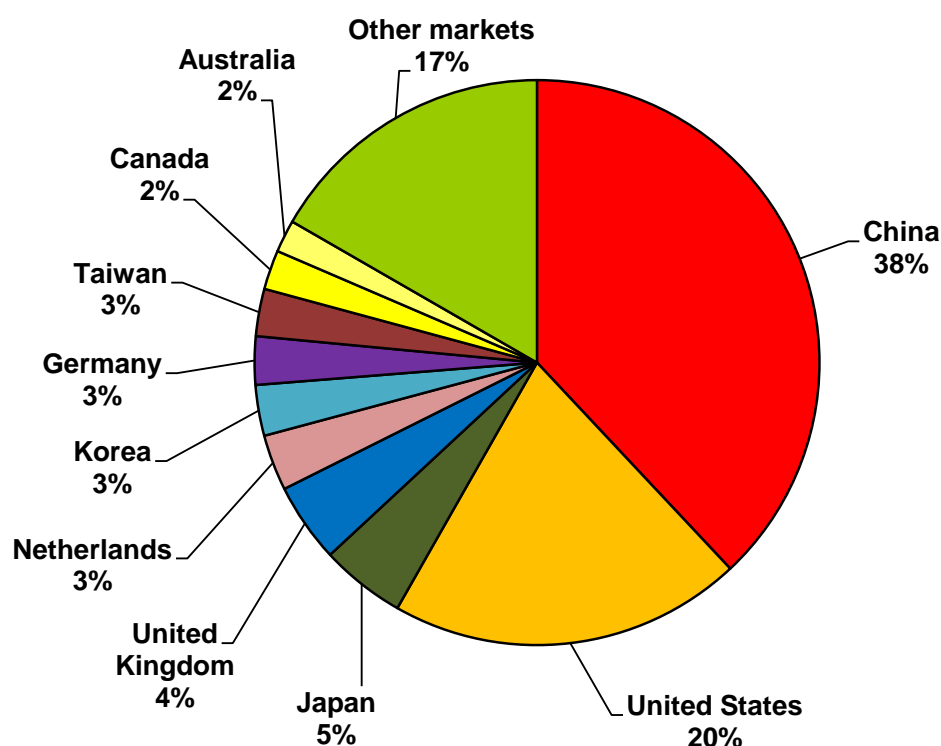
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Top 10 overall red meat and fifth quarter markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 4,362.7 | 38% | 11% |
| 2 | United States | 2,321.2 | 20% | 14% |
| 3 | Japan | 557.4 | 5% | 25% |
| 4 | United Kingdom | 520.6 | 5% | 31% |
| 5 | Netherlands | 367.8 | 3% | 75% |
| 6 | Korea | 333.7 | 3% | 53% |
| 7 | Germany | 317.2 | 3% | 59% |
| 8 | Taiwan | 310.7 | 3% | 22% |
| 9 | Canada | 258.6 | 2% | 14% |
| 10 | Australia | 213.4 | 2% | -5% |
| | Other markets | 1,914.8 | 17% | |
| | Total | 11,478.0 | | 20% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



Overview of the changes in the volume of sheepmeat and beef exports from previous months

| Sheepmeat exports (tonnes) | | | | | Change | Change | Change |
|----------------------------|--------|--------|--------|--------|------------------|------------------|------------------|
| | Jun-22 | Jul-22 | Aug-22 | Sep-22 | from Jun- Jul | from Jul- Aug | from Aug- Sep |
| 1 China | 14,445 | 17,704 | 13,026 | 11,725 | 23% | -26% | -10% |
| 2 United States | 2,664 | 1,937 | 1,746 | 1,627 | -27% | -10% | -7% |
| 3 Germany | 1,930 | 995 | 1,024 | 1,140 | -48% | 3% | 11% |
| 4 Netherlands | 1,116 | 1,571 | 1,031 | 1,063 | 41% | -34% | 3% |
| 5 United Kingdom | 3,117 | 2,600 | 1,313 | 886 | -17% | -49% | -33% |
| 6 Canada | 744 | 847 | 644 | 762 | 14% | -24% | 18% |
| 7 Malaysia | 865 | 987 | 650 | 670 | 14% | -34% | 3% |
| 8 France | 833 | 889 | 768 | 515 | 7% | -14% | -33% |
| 9 Taiwan | 568 | 834 | 522 | 493 | 47% | -37% | -6% |
| 10 Japan | 784 | 527 | 510 | 274 | -33% | -3% | -46% |
| 11 Fiji | 235 | 129 | 188 | 270 | -45% | 46% | 43% |
| 12 Hong Kong | 152 | 150 | 165 | 212 | -1% | 10% | 28% |
| 13 Belgium | 434 | 320 | 273 | 177 | -26% | -15% | -35% |
| 14 Sweden | 250 | 192 | 98 | 151 | -23% | -49% | 54% |
| 15 Jordan | 1,131 | 582 | 196 | 108 | -49% | -66% | -45% |
| 16 Saudi Arabia | 845 | 465 | 121 | 97 | -45% | -74% | -20% |
| 17 PNG | 26 | 70 | 0 | 71 | 170% | -100% | na |
| 18 Martinique | 0 | 0 | 25 | 70 | na | na | 181% |
| 19 Korea | 240 | 219 | 182 | 65 | -9% | -17% | -64% |
| 20 Trinidad & Tobago | 51 | 81 | 110 | 58 | 58% | 36% | -47% |
| Other Markets | 1,471 | 1,777 | 1,187 | 722 | 21% | -33% | -39% |
| Total | 31,902 | 32,874 | 23,779 | 21,157 | 3% | -28% | -11% |

| Beef exports (tonnes) | | | | | Change | Change | Change |
|-----------------------|--------|--------|--------|--------|------------------|------------------|------------------|
| | Jun-22 | Jul-22 | Aug-22 | Sep-22 | from Jun- Jul | from Jul- Aug | from Aug- Sep |
| 1 China | 20,671 | 22,819 | 23,431 | 16,461 | 10% | 3% | -30% |
| 2 United States | 13,525 | 8,433 | 6,264 | 6,778 | -38% | -26% | 8% |
| 3 Australia | 287 | 340 | 765 | 1,801 | 19% | 125% | 135% |
| 4 Canada | 448 | 366 | 867 | 1,394 | -18% | 137% | 61% |
| 5 Japan | 4,113 | 3,020 | 2,185 | 1,393 | -27% | -28% | -36% |
| 6 Taiwan | 1,356 | 1,413 | 1,099 | 1,263 | 4% | -22% | 15% |
| 7 Korea | 2,814 | 2,223 | 1,691 | 1,046 | -21% | -24% | -38% |
| 8 Saudi Arabia | 27 | 38 | 154 | 661 | 40% | 308% | 329% |
| 9 Philippines | 449 | 753 | 870 | 497 | 68% | 15% | -43% |
| 10 Indonesia | 637 | 438 | 405 | 467 | -31% | -8% | 15% |
| 11 French Polynesia | 309 | 166 | 83 | 385 | -46% | -50% | 364% |
| 12 United Kingdom | 79 | 152 | 103 | 229 | 94% | -32% | 122% |
| 13 Malaysia | 440 | 267 | 203 | 220 | -39% | -24% | 8% |
| 14 Netherlands | 123 | 185 | 142 | 205 | 51% | -23% | 44% |
| 15 Egypt | 0 | 0 | 23 | 198 | na | na | 760% |
| 16 Jordan | 2 | 3 | 29 | 182 | 54% | 767% | 529% |
| 17 UAE | 110 | 197 | 159 | 153 | 79% | -19% | -4% |
| 18 Hong Kong | 173 | 350 | 232 | 153 | 102% | -34% | -34% |
| 19 Singapore | 185 | 187 | 135 | 114 | 1% | -27% | -16% |
| 20 Samoa | 27 | 51 | 78 | 109 | 86% | 54% | 40% |
| Other Markets | 1,279 | 1,548 | 1,126 | 956 | 21% | -27% | -15% |
| Total | 47,052 | 42,950 | 40,044 | 34,665 | -9% | -7% | -13% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

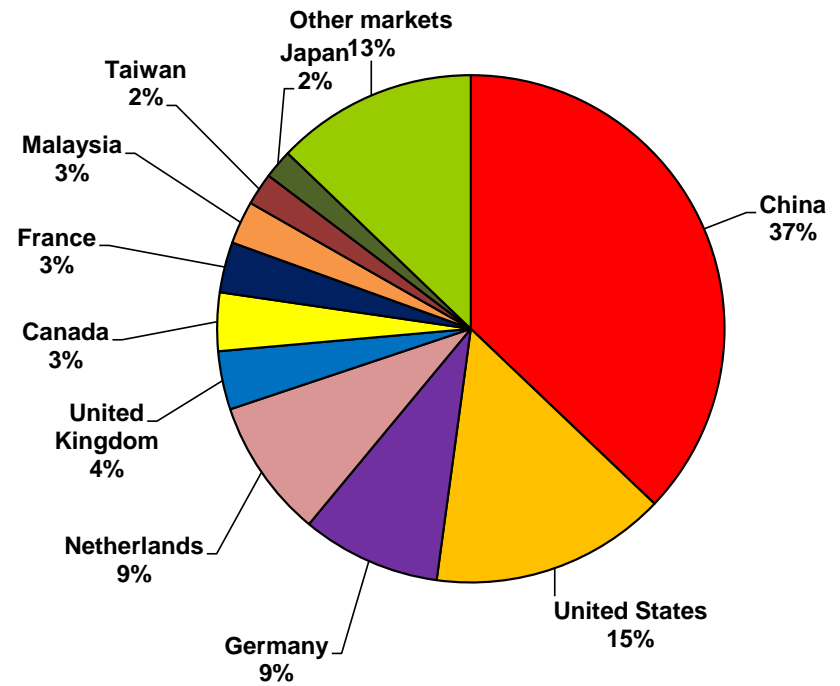
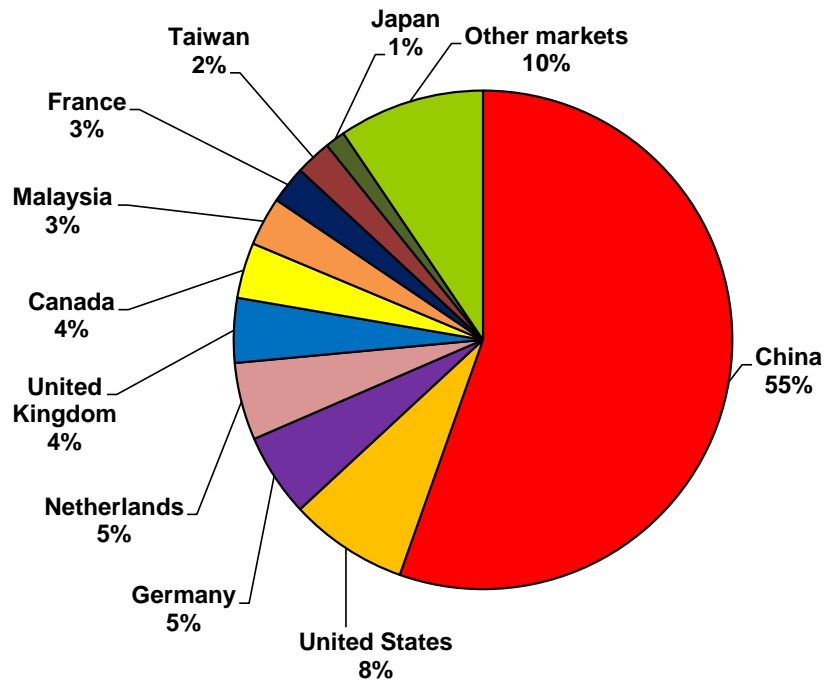
Top 10 sheepmeat markets by volume, month of September 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 11,725 | 55% | 7% |
| 2 | United States | 1,627 | 8% | -19% |
| 3 | Germany | 1,140 | 5% | 200% |
| 4 | Netherlands | 1,063 | 5% | 22% |
| 5 | United Kingdom | 886 | 4% | -7% |
| 6 | Canada | 762 | 4% | 44% |
| 7 | Malaysia | 670 | 3% | 262% |
| 8 | France | 515 | 2% | 32% |
| 9 | Taiwan | 493 | 2% | 202% |
| 10 | Japan | 274 | 1% | -28% |
| | Other markets | 2,003 | 9% | |
| | Total | 21,157 | | 15% |

Top 10 sheepmeat markets by value, month of September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 94.5 | 37% | -10% |
| 2 | United States | 38.3 | 15% | 17% |
| 3 | Germany | 22.6 | 9% | 213% |
| 4 | Netherlands | 22.5 | 9% | 45% |
| 5 | United Kingdom | 9.5 | 4% | -15% |
| 6 | Canada | 9.5 | 4% | 50% |
| 7 | France | 8.2 | 3% | 48% |
| 8 | Malaysia | 7.0 | 3% | 305% |
| 9 | Taiwan | 5.2 | 2% | 191% |
| 10 | Japan | 4.7 | 2% | -23% |
| | Other markets | 32.7 | 13% | |
| | Total | 254.6 | | 18% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



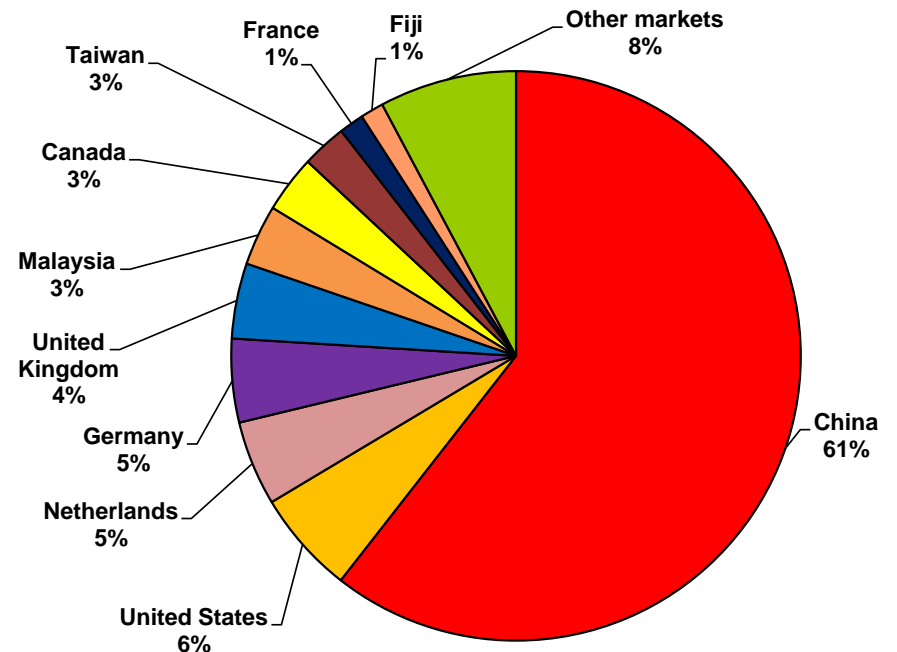
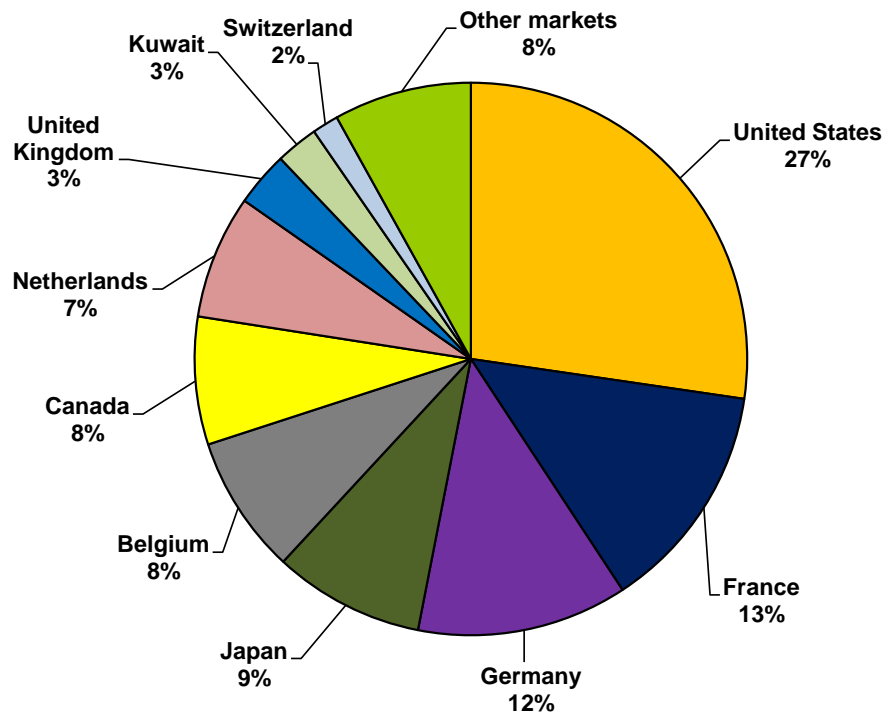
Top 10 chilled sheepmeat markets by volume, month of September 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | United States | 492 | 27% | -18% |
| 2 | France | 242 | 13% | -27% |
| 3 | Germany | 222 | 12% | 43% |
| 4 | Japan | 159 | 9% | -40% |
| 5 | Belgium | 146 | 8% | -4% |
| 6 | Canada | 135 | 7% | -5% |
| 7 | Netherlands | 131 | 7% | -63% |
| 8 | United Kingdom | 58 | 3% | -85% |
| 9 | Kuwait | 45 | 2% | -19% |
| 10 | Switzerland | 28 | 2% | -62% |
| | Other markets | 145 | 8% | |
| | Total | 1,802 | | -32% |

Top 10 frozen sheepmeat markets by volume, month of September 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|----------------|-----------------|------------|--------------------------------------|
| 1 | China | 11,721 | 61% | 7% |
| 2 | United States | 1,135 | 6% | -20% |
| 3 | Netherlands | 932 | 5% | 80% |
| 4 | Germany | 918 | 5% | 307% |
| 5 | United Kingdom | 828 | 4% | 46% |
| 6 | Malaysia | 667 | 3% | 270% |
| 7 | Canada | 628 | 3% | 62% |
| 8 | Taiwan | 492 | 3% | 202% |
| 9 | France | 273 | 1% | 365% |
| 10 | Fiji | 256 | 1% | 119% |
| | Other markets | 1,507 | 8% | |
| | Total | 19,356 | | 22% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



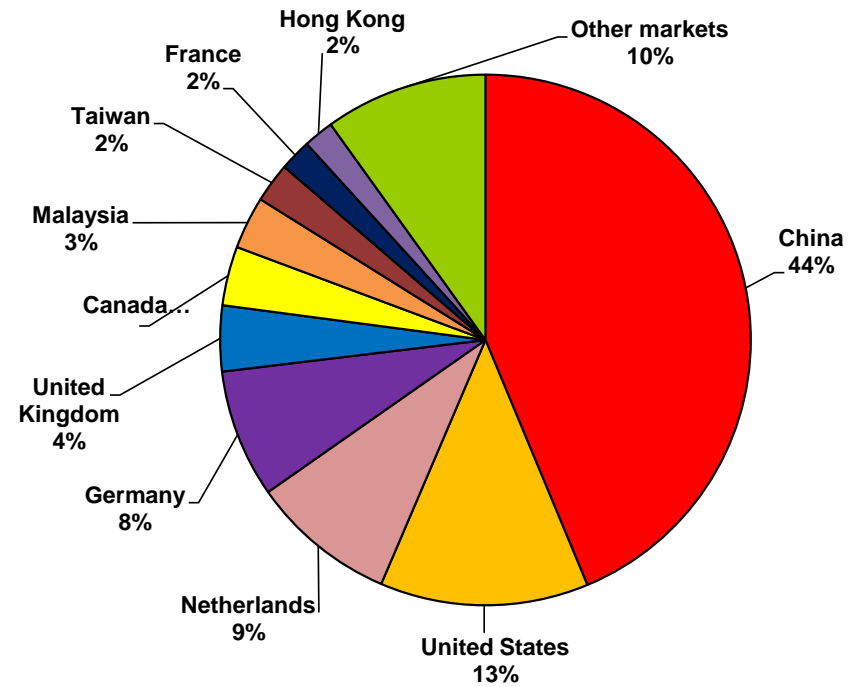
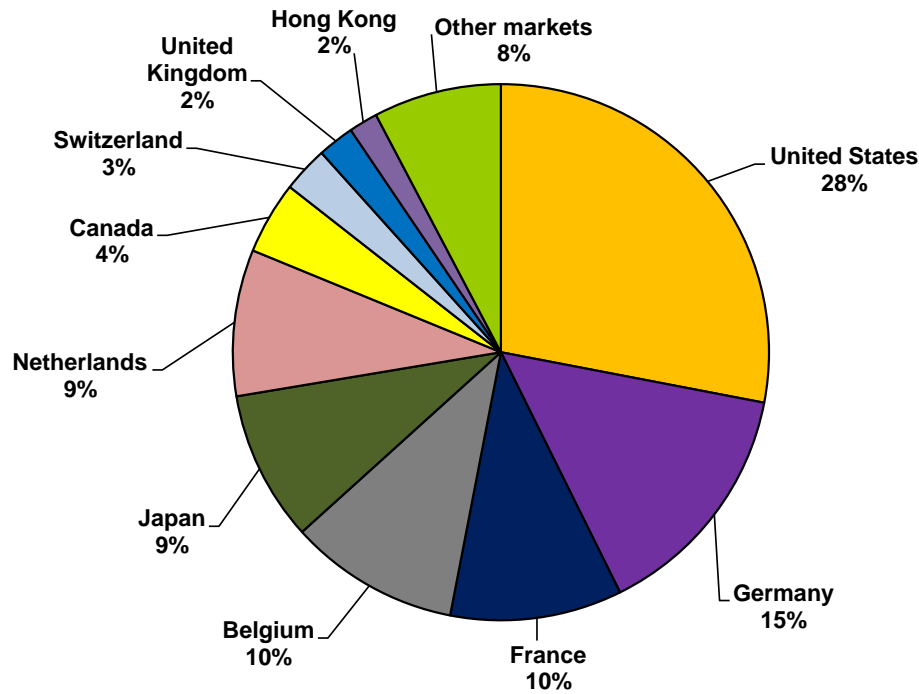
Top 10 chilled sheepmeat markets by value, month of September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | United States | 10.9 | 28% | -1% |
| 2 | Germany | 5.7 | 15% | 57% |
| 3 | France | 4.0 | 10% | -14% |
| 4 | Belgium | 4.0 | 10% | 22% |
| 5 | Japan | 3.5 | 9% | -28% |
| 6 | Netherlands | 3.4 | 9% | -53% |
| 7 | Canada | 1.7 | 4% | 1% |
| 8 | Switzerland | 1.1 | 3% | -55% |
| 9 | United Kingdom | 0.9 | 2% | -83% |
| 10 | Hong Kong | 0.7 | 2% | 84% |
| | Other markets | 3.0 | 8% | |
| | Total | 38.9 | | -17% |

Top 10 frozen sheepmeat markets by value, month of September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|----------------|---------------|------------|--------------------------------------|
| 1 | China | 94.3 | 44% | -10% |
| 2 | United States | 27.4 | 13% | 27% |
| 3 | Netherlands | 19.1 | 9% | 132% |
| 4 | Germany | 16.9 | 8% | 371% |
| 5 | United Kingdom | 8.6 | 4% | 40% |
| 6 | Canada | 7.8 | 4% | 68% |
| 7 | Malaysia | 6.9 | 3% | 324% |
| 8 | Taiwan | 5.2 | 2% | 190% |
| 9 | France | 4.2 | 2% | 408% |
| 10 | Hong Kong | 4.0 | 2% | 44% |
| | Other markets | 21.4 | 10% | |
| | Total | 215.7 | | 0% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



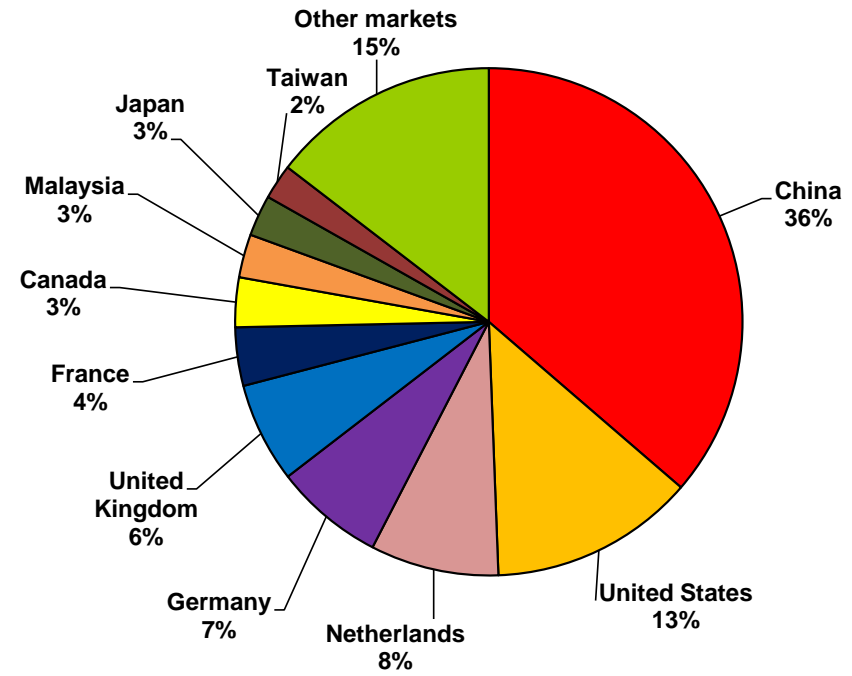
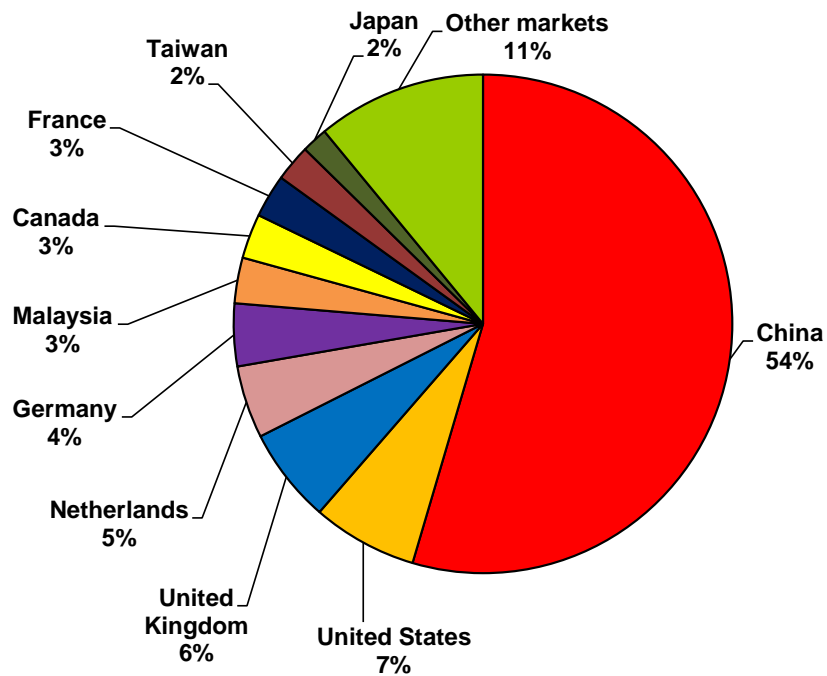
Top 10 sheepmeat markets by volume, 3rd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 3rd quarter 2021 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | China | 42,454 | 55% | 17% |
| 2 | United States | 5,310 | 7% | -24% |
| 3 | United Kingdom | 4,799 | 6% | 47% |
| 4 | Netherlands | 3,664 | 5% | 60% |
| 5 | Germany | 3,159 | 4% | 68% |
| 6 | Malaysia | 2,306 | 3% | 452% |
| 7 | Canada | 2,253 | 3% | 6% |
| 8 | France | 2,172 | 3% | 54% |
| 9 | Taiwan | 1,850 | 2% | 88% |
| 10 | Japan | 1,311 | 2% | 4% |
| | Other markets | 8,533 | 11% | |
| | Total | 77,810 | | 25% |

Top 10 sheepmeat markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|----|----------------|---------------|------------|------------------------------|
| 1 | China | 327.9 | 36% | -2% |
| 2 | United States | 118.0 | 13% | 9% |
| 3 | Netherlands | 73.9 | 8% | 90% |
| 4 | Germany | 63.0 | 7% | 106% |
| 5 | United Kingdom | 57.6 | 6% | 53% |
| 6 | France | 33.6 | 4% | 79% |
| 7 | Canada | 28.5 | 3% | 13% |
| 8 | Malaysia | 24.9 | 3% | 526% |
| 9 | Japan | 23.6 | 3% | 21% |
| 10 | Taiwan | 20.1 | 2% | 111% |
| | Other markets | 131.6 | 15% | |
| | Total | 902.7 | | 29% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



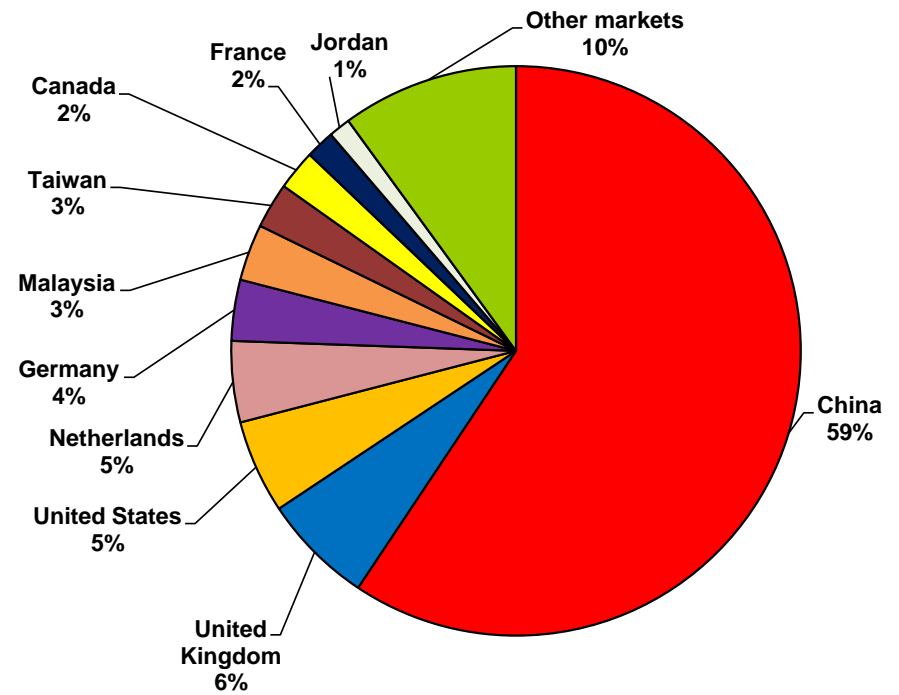
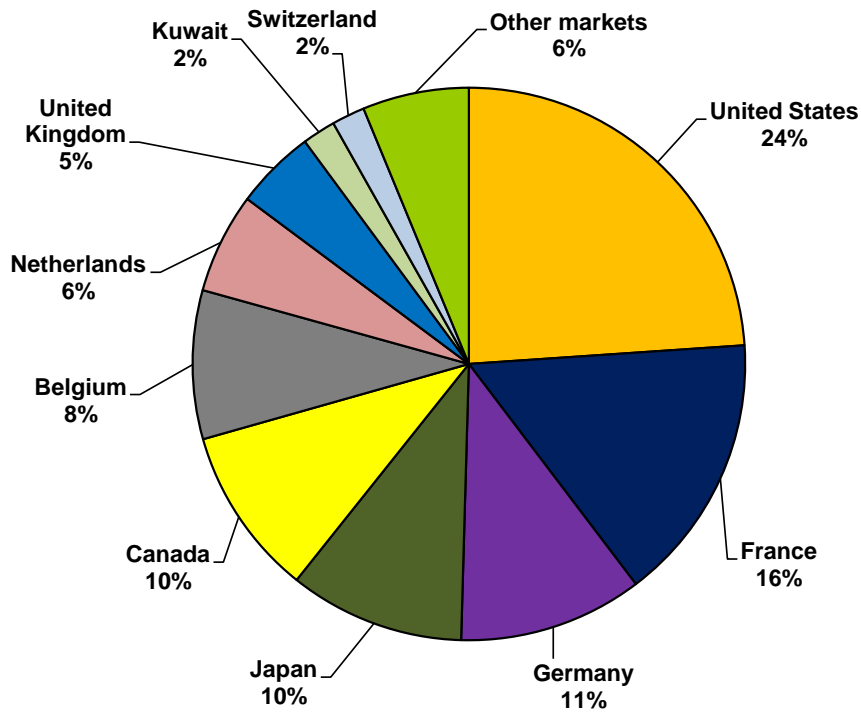
Top 10 chilled sheepmeat markets by volume, 3rd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 3rd quarter 2021 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | United States | 1,520 | 24% | -13% |
| 2 | France | 1,001 | 16% | -2% |
| 3 | Germany | 685 | 11% | 60% |
| 4 | Japan | 652 | 10% | -19% |
| 5 | Canada | 629 | 10% | 34% |
| 6 | Belgium | 553 | 9% | 44% |
| 7 | Netherlands | 373 | 6% | -46% |
| 8 | United Kingdom | 299 | 5% | -68% |
| 9 | Kuwait | 124 | 2% | -10% |
| 10 | Switzerland | 123 | 2% | -33% |
| | Other markets | 395 | 6% | |
| | Total | 6,353 | | -13% |

Top 10 frozen sheepmeat markets by volume, 3rd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 3rd quarter 2021 |
|----|----------------|-----------------|------------|------------------------------|
| 1 | China | 42,415 | 59% | 17% |
| 2 | United Kingdom | 4,500 | 6% | 92% |
| 3 | United States | 3,790 | 5% | -28% |
| 4 | Netherlands | 3,290 | 5% | 106% |
| 5 | Germany | 2,474 | 3% | 70% |
| 6 | Malaysia | 2,294 | 3% | 458% |
| 7 | Taiwan | 1,848 | 3% | 92% |
| 8 | Canada | 1,625 | 2% | -2% |
| 9 | France | 1,172 | 2% | 200% |
| 10 | Jordan | 887 | 1% | 129% |
| | Other markets | 7,163 | 10% | |
| | Total | 71,458 | | 30% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



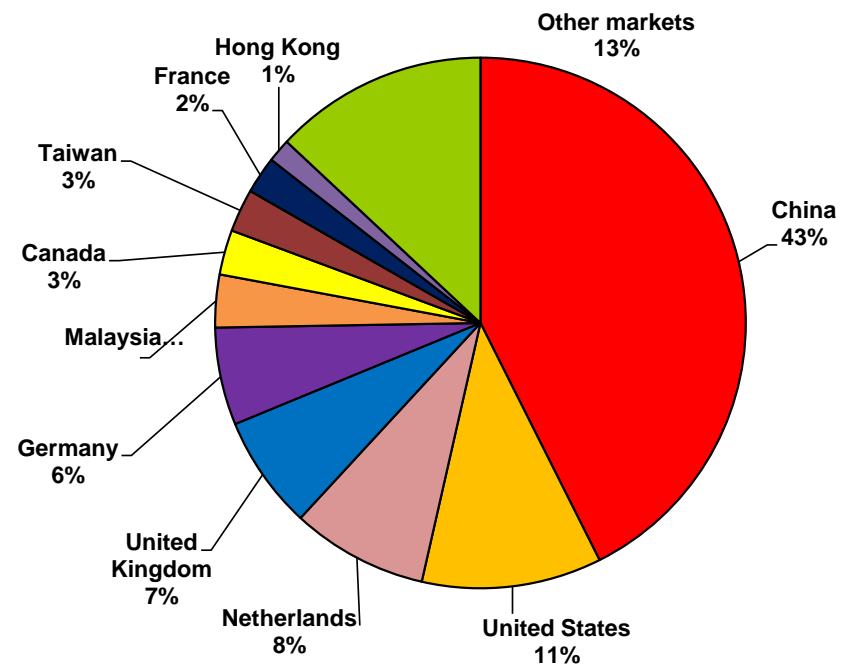
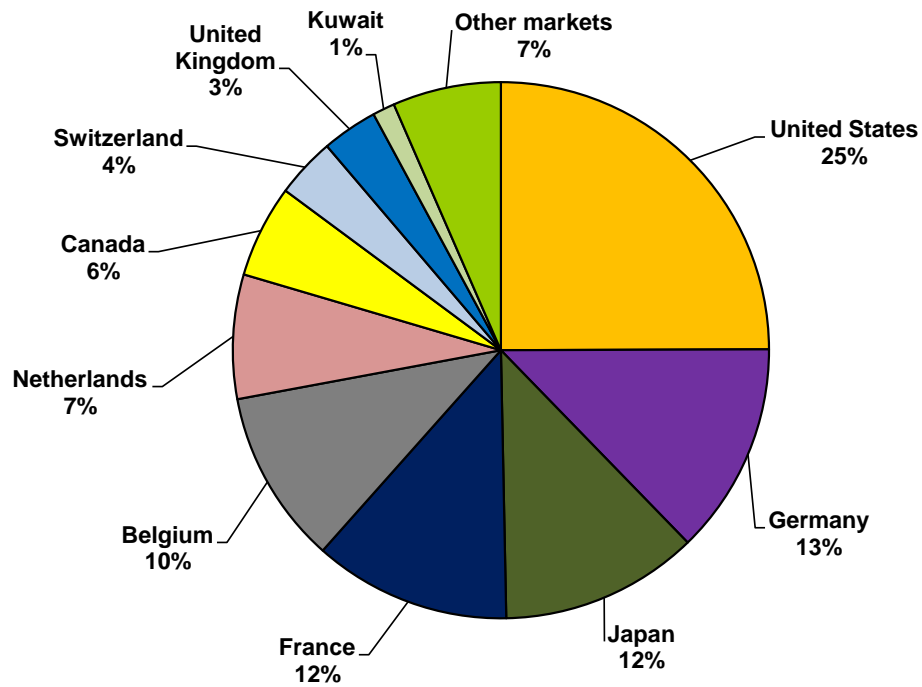
Top 10 chilled sheepmeat markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|----|----------------|---------------|------------|------------------------------|
| 1 | United States | 34.1 | 25% | 10% |
| 2 | Germany | 17.5 | 13% | 79% |
| 3 | Japan | 16.3 | 12% | 12% |
| 4 | France | 16.2 | 12% | 16% |
| 5 | Belgium | 14.3 | 11% | 71% |
| 6 | Netherlands | 10.2 | 7% | -29% |
| 7 | Canada | 7.6 | 6% | 31% |
| 8 | Switzerland | 4.9 | 4% | -17% |
| 9 | United Kingdom | 4.6 | 3% | -62% |
| 10 | Kuwait | 1.8 | 1% | 10% |
| | Other markets | 8.9 | 7% | |
| | Total | 136.6 | | 9% |

Top 10 frozen sheepmeat markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|----|----------------|---------------|------------|------------------------------|
| 1 | China | 326.3 | 43% | -2% |
| 2 | United States | 84.0 | 11% | 9% |
| 3 | Netherlands | 63.6 | 8% | 160% |
| 4 | United Kingdom | 53.0 | 7% | 108% |
| 5 | Germany | 45.5 | 6% | 119% |
| 6 | Malaysia | 24.6 | 3% | 539% |
| 7 | Canada | 20.9 | 3% | 7% |
| 8 | Taiwan | 20.1 | 3% | 115% |
| 9 | France | 17.4 | 2% | 263% |
| 10 | Hong Kong | 10.9 | 1% | 33% |
| | Other markets | 99.8 | 13% | |
| | Total | 766.0 | | 33% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



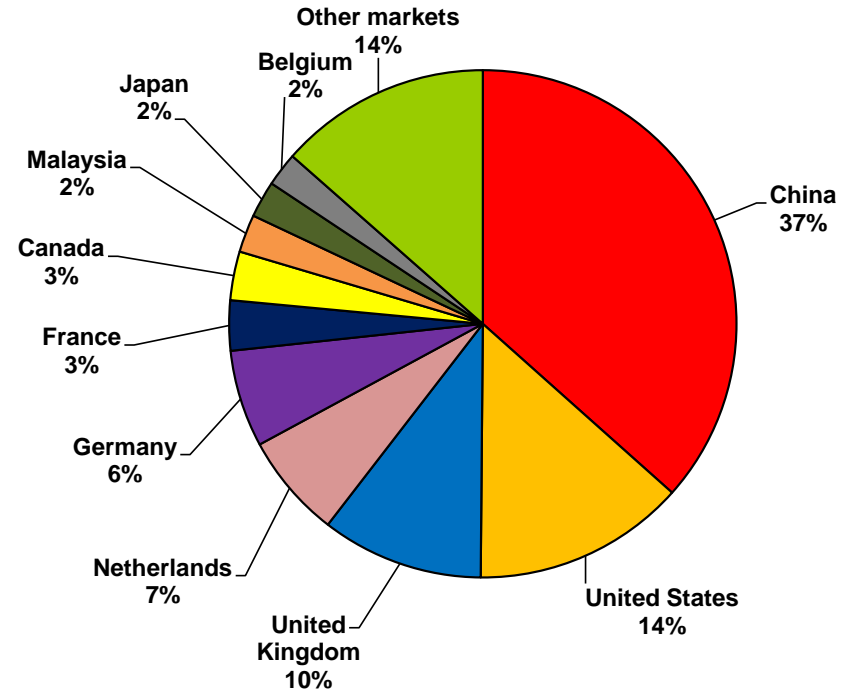
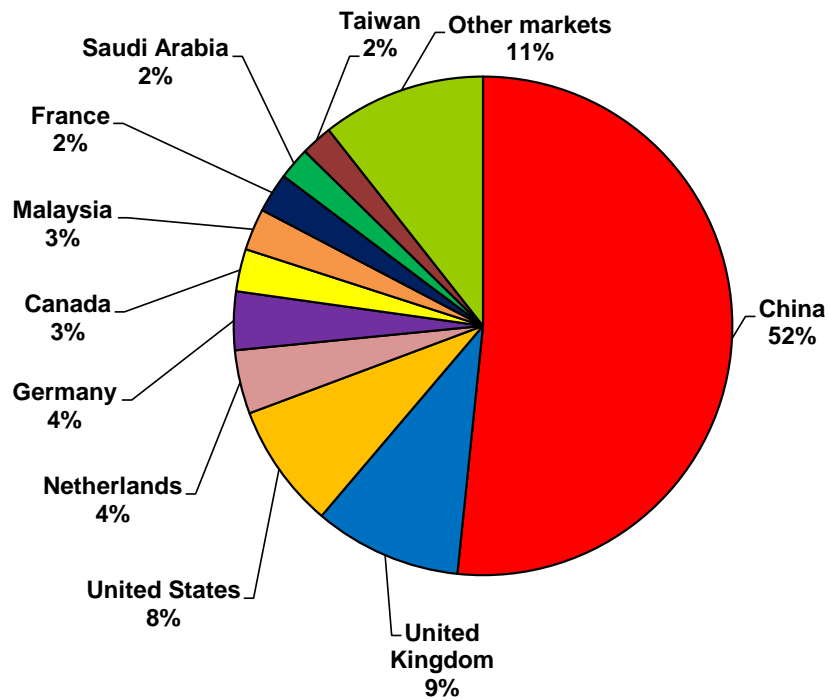
Top 10 sheepmeat markets by volume, 12 months ended 30 September 2022

| | Country | Volume (tonnes) | % of total | Change from year ended Sep 2021 |
|----|----------------|-----------------|------------|---------------------------------|
| 1 | China | 196,145 | 52% | -21% |
| 2 | United Kingdom | 36,340 | 10% | 9% |
| 3 | United States | 30,746 | 8% | 4% |
| 4 | Netherlands | 15,707 | 4% | 36% |
| 5 | Germany | 14,392 | 4% | 27% |
| 6 | Canada | 10,455 | 3% | 4% |
| 7 | Malaysia | 10,288 | 3% | 165% |
| 8 | France | 9,774 | 3% | 16% |
| 9 | Saudi Arabia | 7,895 | 2% | 66% |
| 10 | Taiwan | 7,777 | 2% | 5% |
| | Other markets | 40,325 | 11% | |
| | Total | 379,844 | | -5% |

Top 10 sheepmeat markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|----------------|----------------|------------|---------------------------------|
| 1 | China | 1,648.2 | 37% | -18% |
| 2 | United States | 609.9 | 14% | 46% |
| 3 | United Kingdom | 465.1 | 10% | 33% |
| 4 | Netherlands | 299.6 | 7% | 68% |
| 5 | Germany | 278.8 | 6% | 58% |
| 6 | France | 143.7 | 3% | 45% |
| 7 | Canada | 140.0 | 3% | 24% |
| 8 | Malaysia | 108.6 | 2% | 219% |
| 9 | Japan | 104.8 | 2% | 13% |
| 10 | Belgium | 97.1 | 2% | 52% |
| | Other markets | 608.5 | 14% | |
| | Total | 4,504.2 | | 15% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



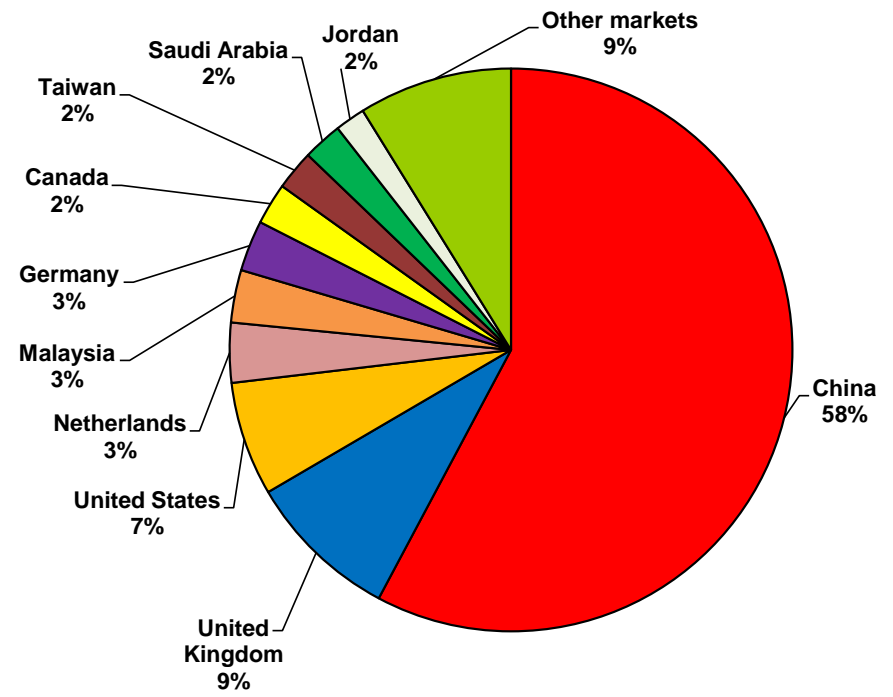
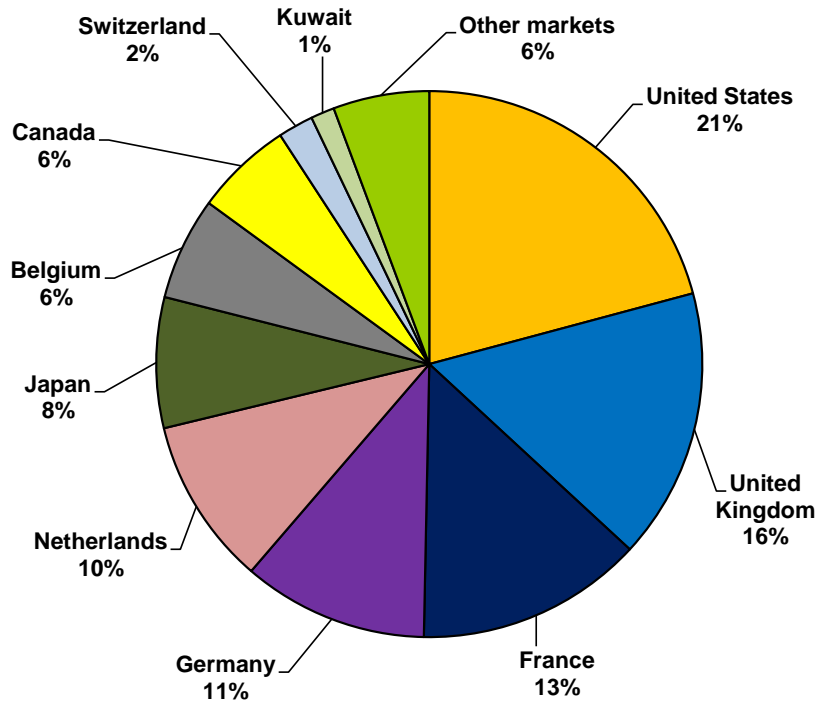
Top 10 chilled sheepmeat markets by volume, 12 months ended 30 September 2022

| | Country | Volume (tonnes) | % of total | Change from year ended Sep 2021 |
|----|----------------|-----------------|------------|---------------------------------|
| 1 | United States | 8,536 | 21% | -3% |
| 2 | United Kingdom | 6,575 | 16% | -56% |
| 3 | France | 5,511 | 13% | -6% |
| 4 | Germany | 4,504 | 11% | 6% |
| 5 | Netherlands | 4,065 | 10% | 13% |
| 6 | Japan | 3,168 | 8% | -11% |
| 7 | Belgium | 2,496 | 6% | 9% |
| 8 | Canada | 2,365 | 6% | 14% |
| 9 | Switzerland | 858 | 2% | -13% |
| 10 | Kuwait | 575 | 1% | -21% |
| | Other markets | 2,332 | 6% | |
| | Total | 40,983 | | -22% |

Top 10 frozen sheepmeat markets by volume, 12 months ended 30 September 2022

| | Country | Volume (tonnes) | % of total | Change from year ended Sep 2021 |
|----|----------------|-----------------|------------|---------------------------------|
| 1 | China | 195,820 | 58% | -20% |
| 2 | United Kingdom | 29,765 | 9% | 61% |
| 3 | United States | 22,210 | 7% | 7% |
| 4 | Netherlands | 11,642 | 3% | 46% |
| 5 | Malaysia | 10,237 | 3% | 168% |
| 6 | Germany | 9,888 | 3% | 40% |
| 7 | Canada | 8,090 | 2% | 1% |
| 8 | Taiwan | 7,741 | 2% | 8% |
| 9 | Saudi Arabia | 7,680 | 2% | 75% |
| 10 | Jordan | 5,874 | 2% | 417% |
| | Other markets | 29,915 | 9% | |
| | Total | 338,861 | | -3% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



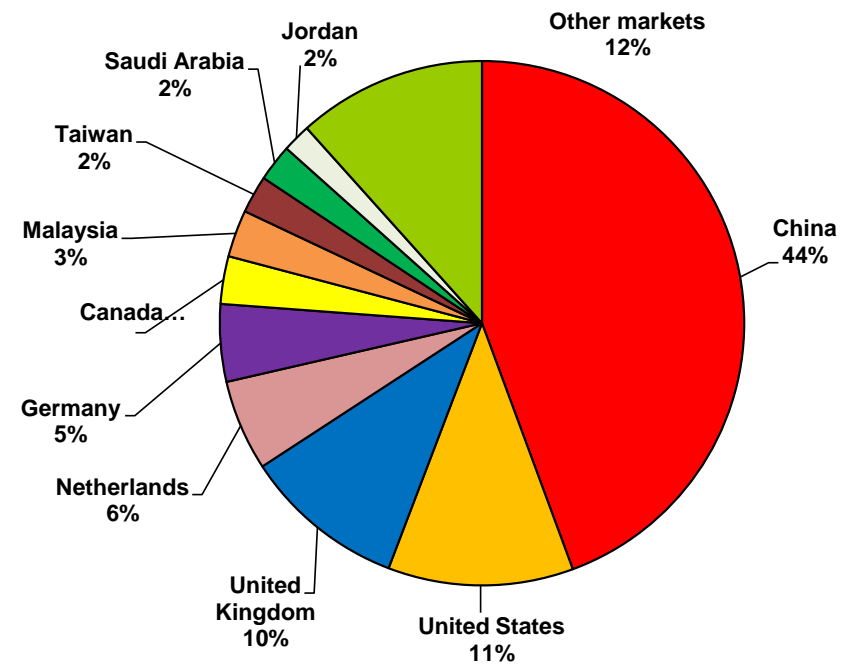
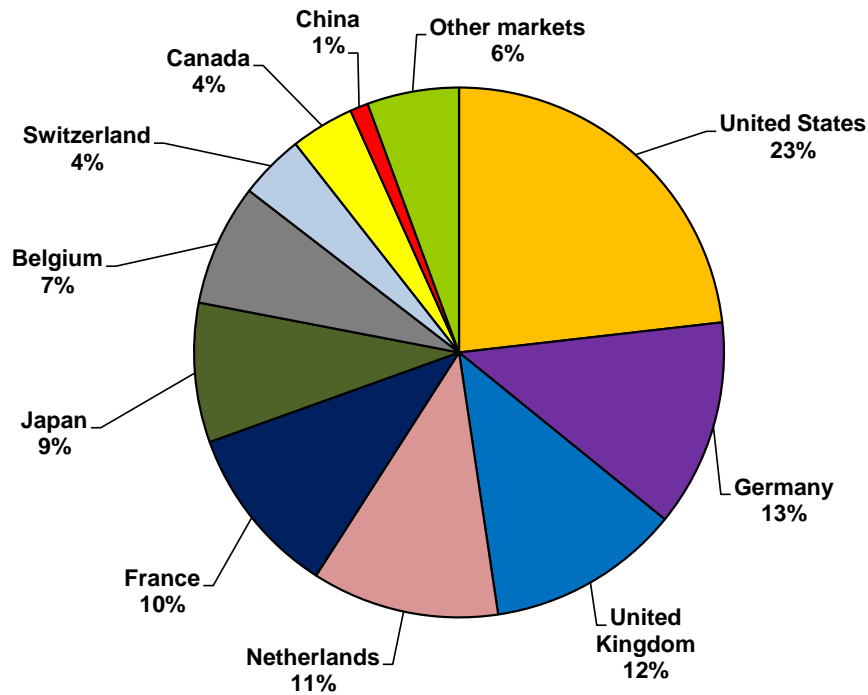
Top 10 chilled sheepmeat markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|----------------|---------------|------------|---------------------------------|
| 1 | United States | 187.8 | 23% | 26% |
| 2 | Germany | 102.5 | 13% | 36% |
| 3 | United Kingdom | 95.5 | 12% | -43% |
| 4 | Netherlands | 92.6 | 11% | 42% |
| 5 | France | 84.6 | 10% | 18% |
| 6 | Japan | 68.9 | 9% | 14% |
| 7 | Belgium | 60.2 | 7% | 49% |
| 8 | Switzerland | 32.1 | 4% | 23% |
| 9 | Canada | 31.3 | 4% | 30% |
| 10 | China | 9.0 | 1% | 8% |
| | Other markets | 45.4 | 6% | |
| | Total | 809.9 | | 7% |

Top 10 frozen sheepmeat markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|----------------|----------------|------------|---------------------------------|
| 1 | China | 1,639.2 | 44% | -18% |
| 2 | United States | 422.2 | 11% | 58% |
| 3 | United Kingdom | 369.6 | 10% | 102% |
| 4 | Netherlands | 207.0 | 6% | 84% |
| 5 | Germany | 176.2 | 5% | 74% |
| 6 | Canada | 108.6 | 3% | 23% |
| 7 | Malaysia | 107.3 | 3% | 223% |
| 8 | Taiwan | 85.7 | 2% | 29% |
| 9 | Saudi Arabia | 83.8 | 2% | 121% |
| 10 | Jordan | 64.5 | 2% | 542% |
| | Other markets | 430.2 | 12% | |
| | Total | 3,694.3 | | 16% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



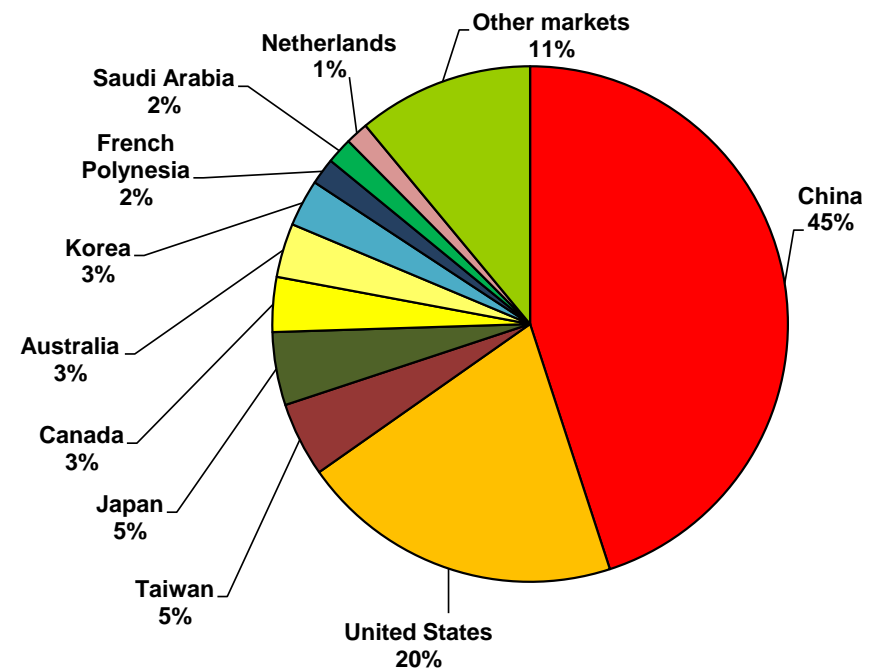
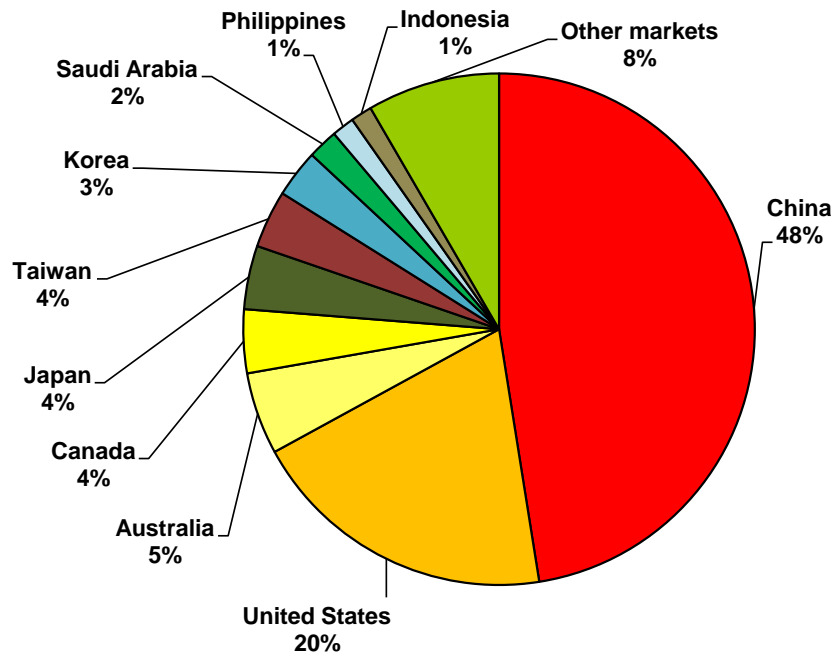
Top 10 beef markets by volume, month of September 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 16,461 | 47% | 7% |
| 2 | United States | 6,778 | 20% | -13% |
| 3 | Australia | 1,801 | 5% | 117% |
| 4 | Canada | 1,394 | 4% | 13% |
| 5 | Japan | 1,393 | 4% | -36% |
| 6 | Taiwan | 1,263 | 4% | 33% |
| 7 | Korea | 1,046 | 3% | -8% |
| 8 | Saudi Arabia | 661 | 2% | -28% |
| 9 | Philippines | 497 | 1% | 775% |
| 10 | Indonesia | 467 | 1% | -53% |
| | Other markets | 2,904 | 8% | |
| | Total | 34,665 | | 3% |

Top 10 beef markets by value, month of September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | China | 152.0 | 45% | 37% |
| 2 | United States | 68.5 | 20% | -2% |
| 3 | Taiwan | 15.8 | 5% | 86% |
| 4 | Japan | 15.5 | 5% | -23% |
| 5 | Canada | 11.6 | 3% | 27% |
| 6 | Australia | 11.4 | 3% | 141% |
| 7 | Korea | 9.9 | 3% | 21% |
| 8 | French Polynesia | 5.6 | 2% | 87% |
| 9 | Saudi Arabia | 5.5 | 2% | -1% |
| 10 | Netherlands | 4.8 | 1% | 102% |
| | Other markets | 37.2 | 11% | |
| | Total | 337.9 | | 25% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



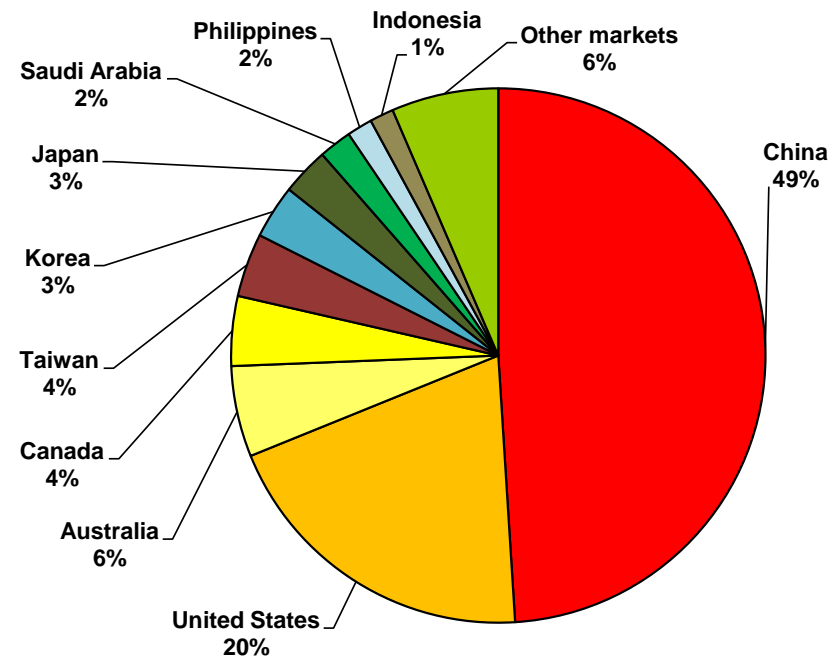
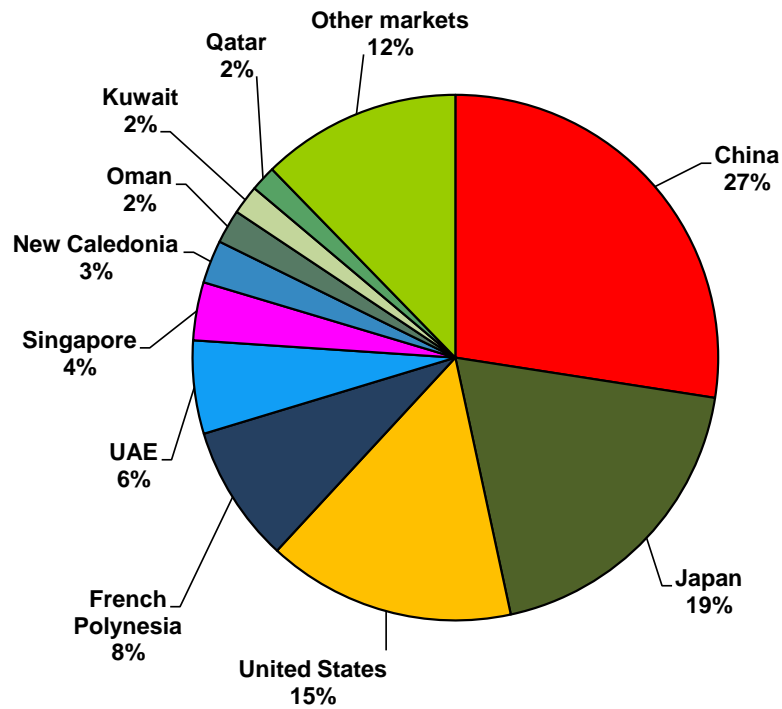
Top 10 chilled beef markets by volume, month of September 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|------------------|-----------------|------------|--------------------------------------|
| 1 | China | 666 | 27% | -33% |
| 2 | Japan | 465 | 19% | -25% |
| 3 | United States | 370 | 15% | -3% |
| 4 | French Polynesia | 205 | 8% | 48% |
| 5 | UAE | 139 | 6% | 9% |
| 6 | Singapore | 87 | 4% | 42% |
| 7 | New Caledonia | 64 | 3% | -2% |
| 8 | Oman | 51 | 2% | 33% |
| 9 | Kuwait | 43 | 2% | -23% |
| 10 | Qatar | 38 | 2% | 143% |
| | Other markets | 298 | 12% | |
| | Total | 2,427 | | -15% |

Top 10 frozen beef markets by volume, month of September 2022

| | Country | Volume (tonnes) | % of total | Change from same month previous year |
|----|---------------|-----------------|------------|--------------------------------------|
| 1 | China | 15,795 | 49% | 10% |
| 2 | United States | 6,408 | 20% | -14% |
| 3 | Australia | 1,772 | 5% | 117% |
| 4 | Canada | 1,360 | 4% | 16% |
| 5 | Taiwan | 1,240 | 4% | 33% |
| 6 | Korea | 1,045 | 3% | -8% |
| 7 | Japan | 928 | 3% | -41% |
| 8 | Saudi Arabia | 641 | 2% | -29% |
| 9 | Philippines | 497 | 2% | 775% |
| 10 | Indonesia | 467 | 1% | -53% |
| | Other markets | 2,085 | 6% | |
| | Total | 32,238 | | 4% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



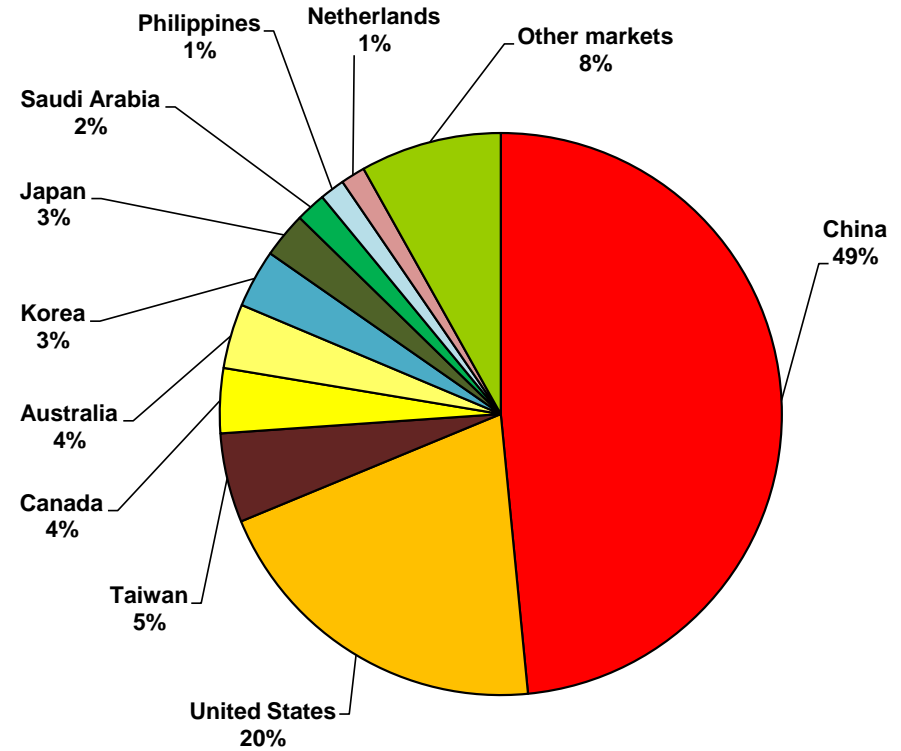
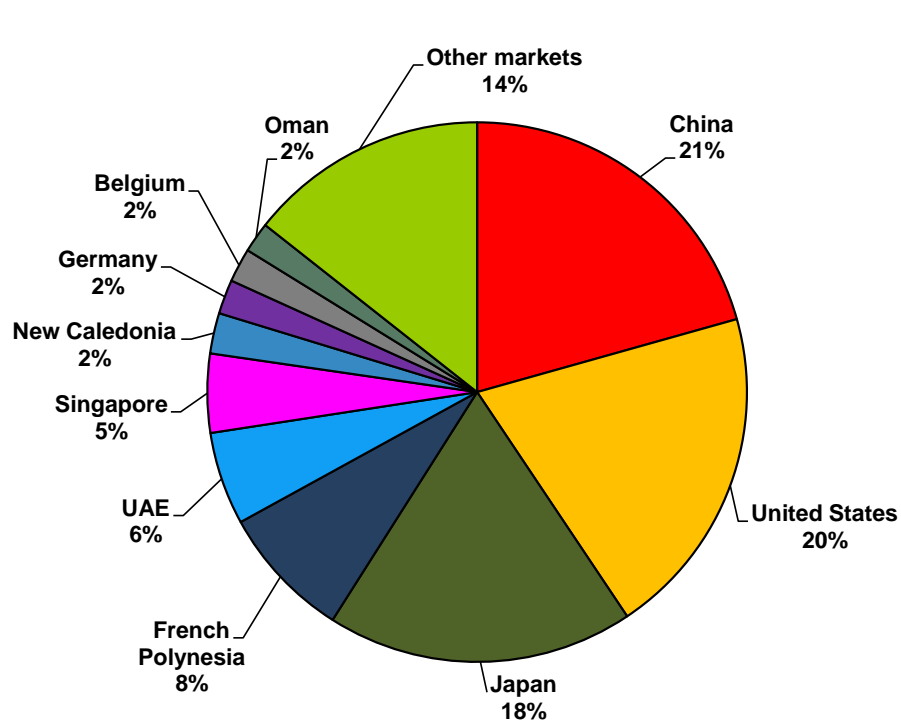
Top 10 chilled beef markets by value, month of September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|------------------|---------------|------------|--------------------------------------|
| 1 | China | 8.7 | 21% | -21% |
| 2 | United States | 8.4 | 20% | 14% |
| 3 | Japan | 7.7 | 18% | -12% |
| 4 | French Polynesia | 3.4 | 8% | 66% |
| 5 | UAE | 2.3 | 6% | 25% |
| 6 | Singapore | 2.0 | 5% | 61% |
| 7 | New Caledonia | 1.0 | 2% | 3% |
| 8 | Germany | 0.9 | 2% | -49% |
| 9 | Belgium | 0.9 | 2% | 9% |
| 10 | Oman | 0.8 | 2% | 67% |
| | Other markets | 6.1 | 14% | |
| | Total | 42.1 | | 2% |

Top 10 frozen beef markets by value, month of September 2022

| | Country | Value (NZ\$m) | % of total | Change from same month previous year |
|----|---------------|---------------|------------|--------------------------------------|
| 1 | China | 143.3 | 48% | 43% |
| 2 | United States | 60.1 | 20% | -4% |
| 3 | Taiwan | 15.2 | 5% | 84% |
| 4 | Canada | 11.0 | 4% | 33% |
| 5 | Australia | 11.0 | 4% | 141% |
| 6 | Korea | 9.9 | 3% | 22% |
| 7 | Japan | 7.7 | 3% | -31% |
| 8 | Saudi Arabia | 5.1 | 2% | -4% |
| 9 | Philippines | 4.2 | 1% | 704% |
| 10 | Netherlands | 4.2 | 1% | 131% |
| | Other markets | 24.0 | 8% | |
| | Total | 295.8 | | 29% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



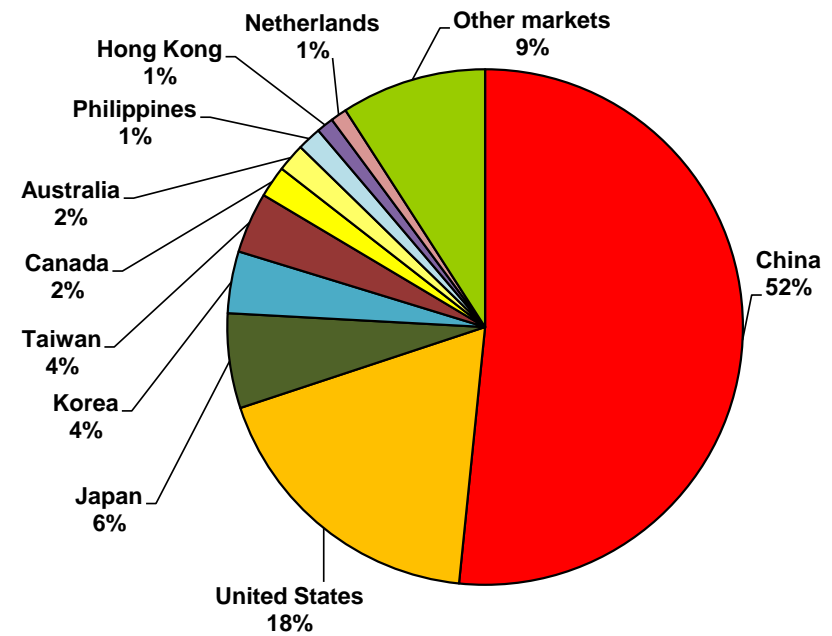
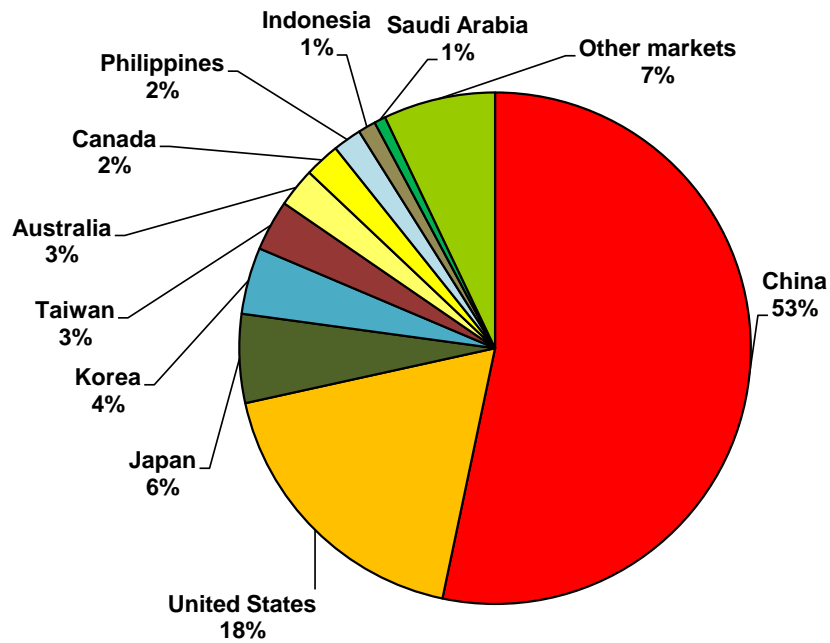
Top 10 beef markets by volume, 3rd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 3rd quarter 2021 |
|----|---------------|-----------------|------------|------------------------------|
| 1 | China | 62,711 | 53% | 23% |
| 2 | United States | 21,475 | 18% | -42% |
| 3 | Japan | 6,598 | 6% | 10% |
| 4 | Korea | 4,960 | 4% | 21% |
| 5 | Taiwan | 3,775 | 3% | -14% |
| 6 | Australia | 2,906 | 2% | 47% |
| 7 | Canada | 2,627 | 2% | -4% |
| 8 | Philippines | 2,120 | 2% | 130% |
| 9 | Indonesia | 1,310 | 1% | -44% |
| 10 | Saudi Arabia | 853 | 1% | -34% |
| | Other markets | 8,323 | 7% | |
| | Total | 117,659 | | -1% |

Top 10 beef markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|----|---------------|---------------|------------|------------------------------|
| 1 | China | 626.4 | 52% | 63% |
| 2 | United States | 222.1 | 18% | -32% |
| 3 | Japan | 72.1 | 6% | 26% |
| 4 | Korea | 47.1 | 4% | 59% |
| 5 | Taiwan | 46.3 | 4% | 17% |
| 6 | Canada | 24.0 | 2% | 10% |
| 7 | Australia | 21.4 | 2% | 58% |
| 8 | Philippines | 18.3 | 2% | 195% |
| 9 | Hong Kong | 13.0 | 1% | -2% |
| 10 | Netherlands | 12.4 | 1% | 61% |
| | Other markets | 110.5 | 9% | |
| | Total | 1,213.6 | | 23% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



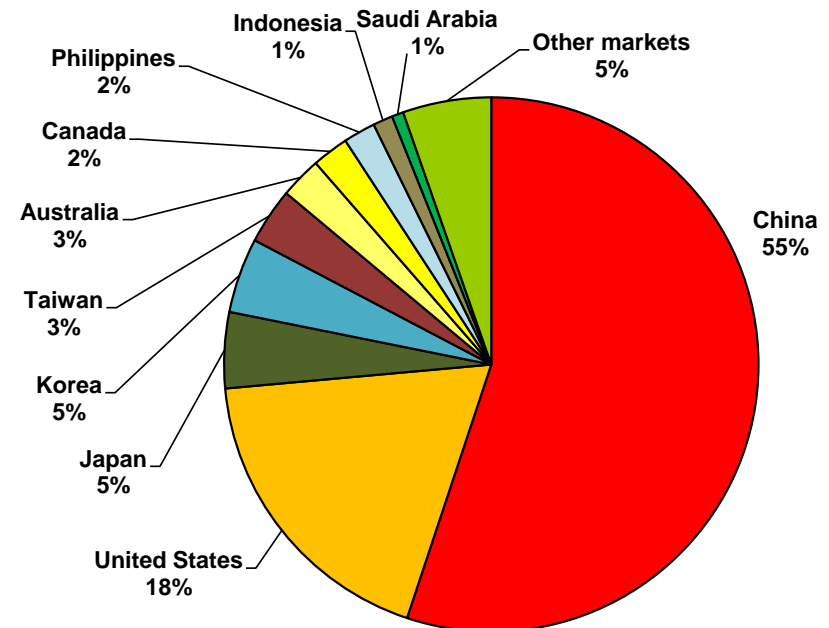
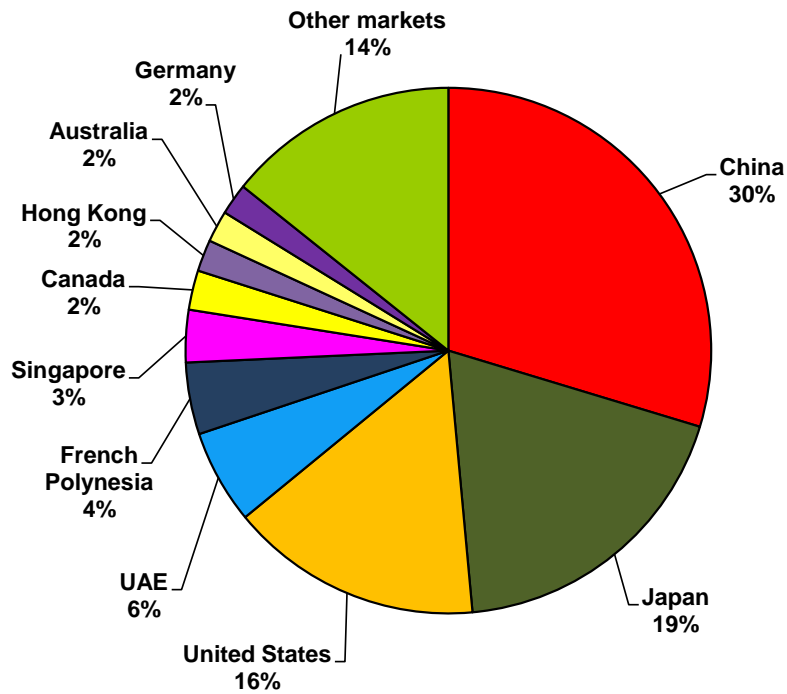
Top 10 chilled beef markets by volume, 3rd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 3rd quarter 2021 |
|----|------------------|-----------------|------------|------------------------------|
| 1 | China | 2,483 | 30% | 2% |
| 2 | Japan | 1,578 | 19% | -10% |
| 3 | United States | 1,300 | 16% | -8% |
| 4 | UAE | 484 | 6% | 13% |
| 5 | French Polynesia | 370 | 4% | -18% |
| 6 | Singapore | 269 | 3% | 11% |
| 7 | Canada | 203 | 2% | 1% |
| 8 | Hong Kong | 163 | 2% | 48% |
| 9 | Australia | 162 | 2% | 22% |
| 10 | Germany | 161 | 2% | -26% |
| | Other markets | 1,194 | 14% | |
| | Total | 8,367 | | -2% |

Top 10 frozen beef markets by volume, 3rd quarter 2022

| | Country | Volume (tonnes) | % of total | Change from 3rd quarter 2021 |
|----|---------------|-----------------|------------|------------------------------|
| 1 | China | 60,228 | 55% | 24% |
| 2 | United States | 20,176 | 18% | -44% |
| 3 | Japan | 5,020 | 5% | 18% |
| 4 | Korea | 4,958 | 5% | 21% |
| 5 | Taiwan | 3,697 | 3% | -14% |
| 6 | Australia | 2,744 | 3% | 49% |
| 7 | Canada | 2,424 | 2% | -4% |
| 8 | Philippines | 2,120 | 2% | 130% |
| 9 | Indonesia | 1,310 | 1% | -44% |
| 10 | Saudi Arabia | 768 | 1% | -37% |
| | Other markets | 5,848 | 5% | |
| | Total | 109,292 | | -1% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



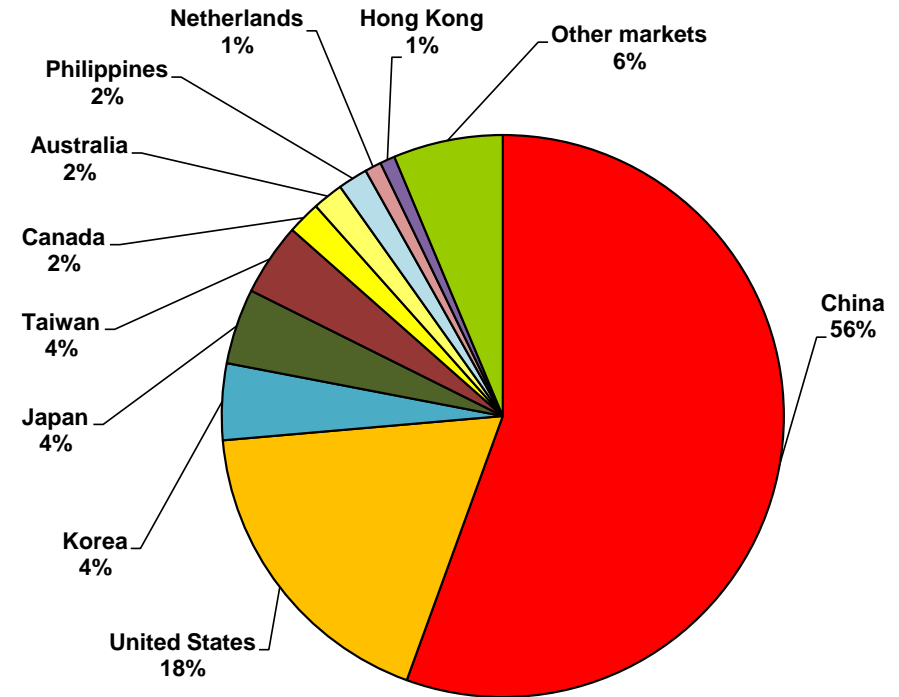
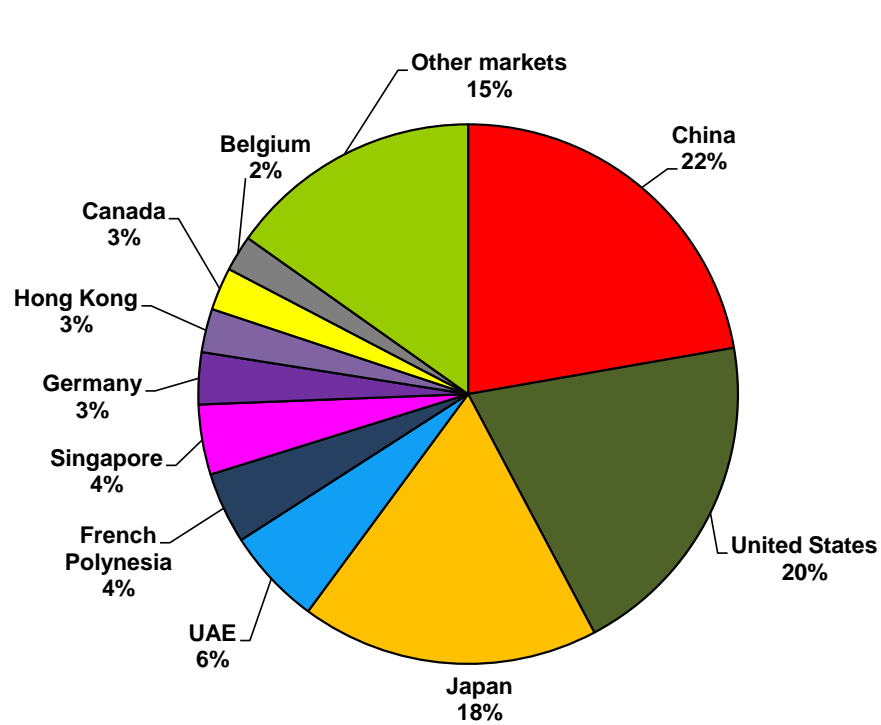
Top 10 chilled beef markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|----|------------------|---------------|------------|------------------------------|
| 1 | China | 32.0 | 22% | 22% |
| 2 | United States | 28.7 | 20% | 11% |
| 3 | Japan | 25.6 | 18% | 4% |
| 4 | UAE | 8.3 | 6% | 37% |
| 5 | French Polynesia | 6.1 | 4% | -7% |
| 6 | Singapore | 6.0 | 4% | 27% |
| 7 | Germany | 4.5 | 3% | -19% |
| 8 | Hong Kong | 3.7 | 3% | 67% |
| 9 | Canada | 3.7 | 3% | 12% |
| 10 | Belgium | 3.1 | 2% | 62% |
| | Other markets | 21.8 | 15% | |
| | Total | 143.6 | | 15% |

Top 10 frozen beef markets by value, 3rd quarter 2022

| | Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|----|---------------|---------------|------------|------------------------------|
| 1 | China | 594.4 | 56% | 66% |
| 2 | United States | 193.4 | 18% | -36% |
| 3 | Korea | 47.0 | 4% | 60% |
| 4 | Japan | 46.4 | 4% | 43% |
| 5 | Taiwan | 44.6 | 4% | 16% |
| 6 | Canada | 20.3 | 2% | 10% |
| 7 | Australia | 18.8 | 2% | 63% |
| 8 | Philippines | 18.3 | 2% | 195% |
| 9 | Netherlands | 10.1 | 1% | 83% |
| 10 | Hong Kong | 9.2 | 1% | -16% |
| | Other markets | 67.4 | 6% | |
| | Total | 1,070.1 | | 24% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



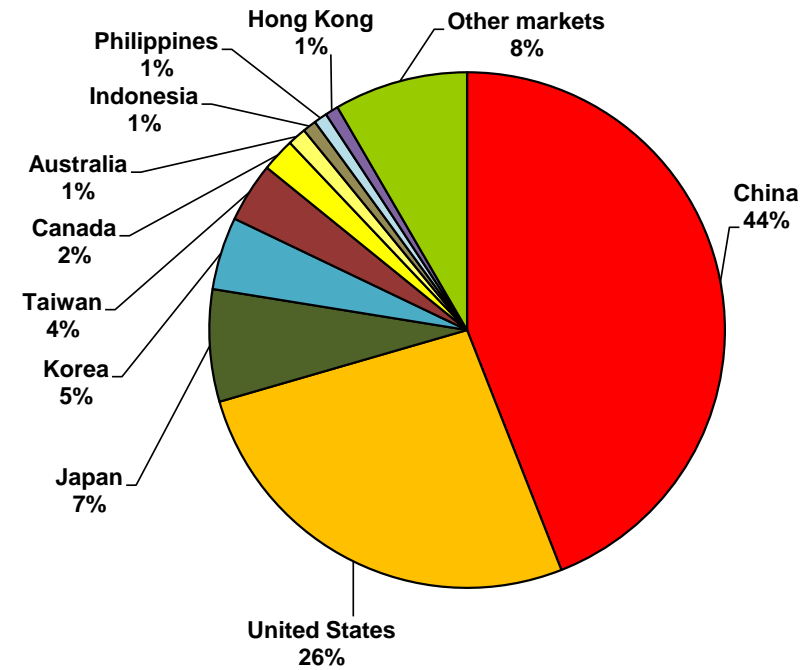
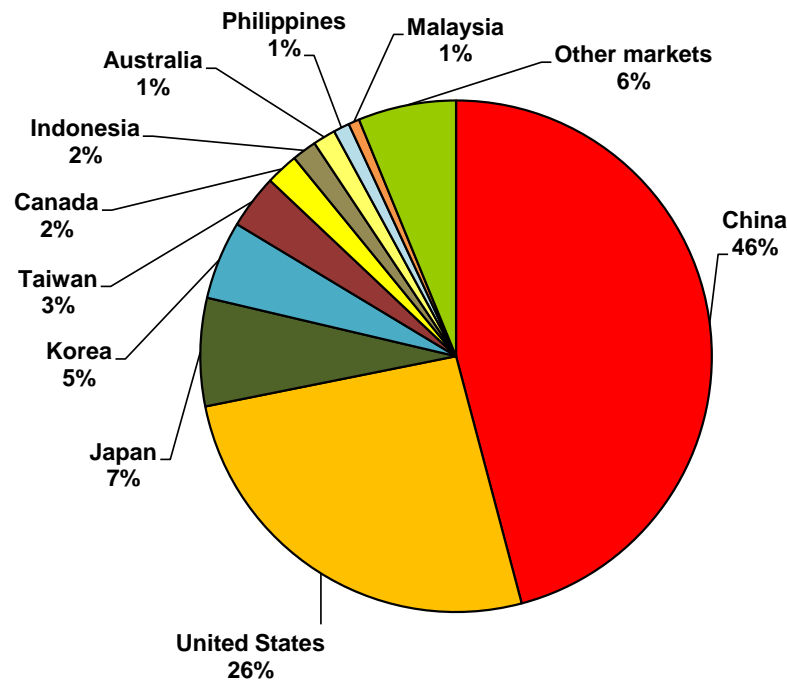
Top 10 beef markets by volume, 12 months ended 30 September 2022

| | Country | Volume (tonnes) | % of total | Change from year ended Sep 2021 |
|----|---------------|-----------------|------------|---------------------------------|
| 1 | China | 220,741 | 46% | 8% |
| 2 | United States | 125,032 | 26% | -24% |
| 3 | Japan | 32,836 | 7% | 13% |
| 4 | Korea | 23,860 | 5% | 34% |
| 5 | Taiwan | 16,442 | 3% | -12% |
| 6 | Canada | 9,895 | 2% | -24% |
| 7 | Indonesia | 7,499 | 2% | -16% |
| 8 | Australia | 6,885 | 1% | 0% |
| 9 | Philippines | 4,891 | 1% | 39% |
| 10 | Malaysia | 3,353 | 1% | 27% |
| | Other markets | 29,798 | 6% | |
| | Total | 481,233 | | -4% |

Top 10 beef markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|---------------|---------------|------------|---------------------------------|
| 1 | China | 2,116.1 | 44% | 44% |
| 2 | United States | 1,272.2 | 26% | -2% |
| 3 | Japan | 337.8 | 7% | 34% |
| 4 | Korea | 219.1 | 5% | 82% |
| 5 | Taiwan | 179.8 | 4% | 18% |
| 6 | Canada | 100.4 | 2% | 4% |
| 7 | Australia | 55.9 | 1% | 1% |
| 8 | Indonesia | 40.8 | 1% | -3% |
| 9 | Philippines | 40.0 | 1% | 103% |
| 10 | Hong Kong | 39.9 | 1% | 6% |
| | Other markets | 403.0 | 8% | |
| | Total | 4,805.0 | | 25% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



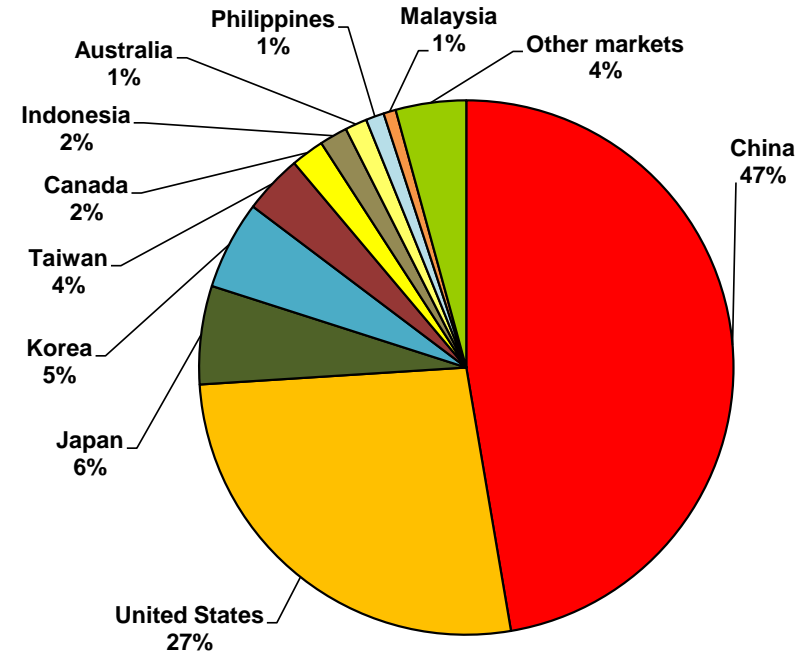
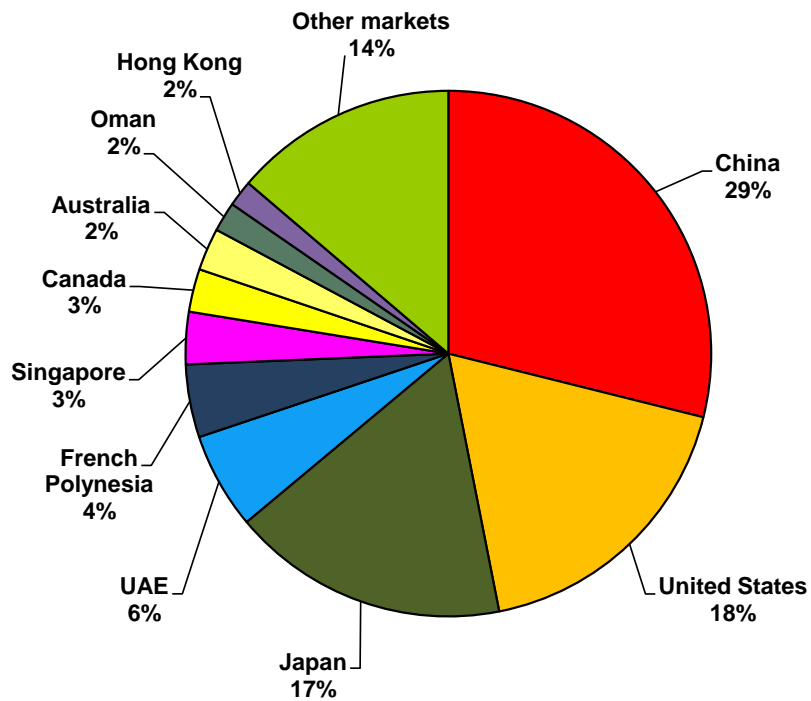
Top 10 chilled beef markets by volume, 12 months ended 30 September 2022

| | Country | Volume (tonnes) | % of total | Change from year ended Sep 2021 |
|----|------------------|-----------------|------------|---------------------------------|
| 1 | China | 10,962 | 29% | 9% |
| 2 | United States | 6,831 | 18% | 2% |
| 3 | Japan | 6,461 | 17% | -7% |
| 4 | UAE | 2,249 | 6% | -6% |
| 5 | French Polynesia | 1,701 | 4% | 7% |
| 6 | Singapore | 1,220 | 3% | 3% |
| 7 | Canada | 1,002 | 3% | 22% |
| 8 | Australia | 988 | 3% | -26% |
| 9 | Oman | 690 | 2% | -27% |
| 10 | Hong Kong | 611 | 2% | 22% |
| | Other markets | 5,222 | 14% | |
| | Total | 37,939 | | -2% |

Top 10 frozen beef markets by volume, 12 months ended 30 September 2022

| | Country | Volume (tonnes) | % of total | Change from year ended Sep 2021 |
|----|---------------|-----------------|------------|---------------------------------|
| 1 | China | 209,780 | 47% | 8% |
| 2 | United States | 118,200 | 27% | -25% |
| 3 | Japan | 26,375 | 6% | 20% |
| 4 | Korea | 23,722 | 5% | 34% |
| 5 | Taiwan | 15,854 | 4% | -10% |
| 6 | Canada | 8,893 | 2% | -27% |
| 7 | Indonesia | 7,487 | 2% | -16% |
| 8 | Australia | 5,897 | 1% | 6% |
| 9 | Philippines | 4,891 | 1% | 39% |
| 10 | Malaysia | 3,313 | 1% | 28% |
| | Other markets | 18,882 | 4% | |
| | Total | 443,294 | | -4% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



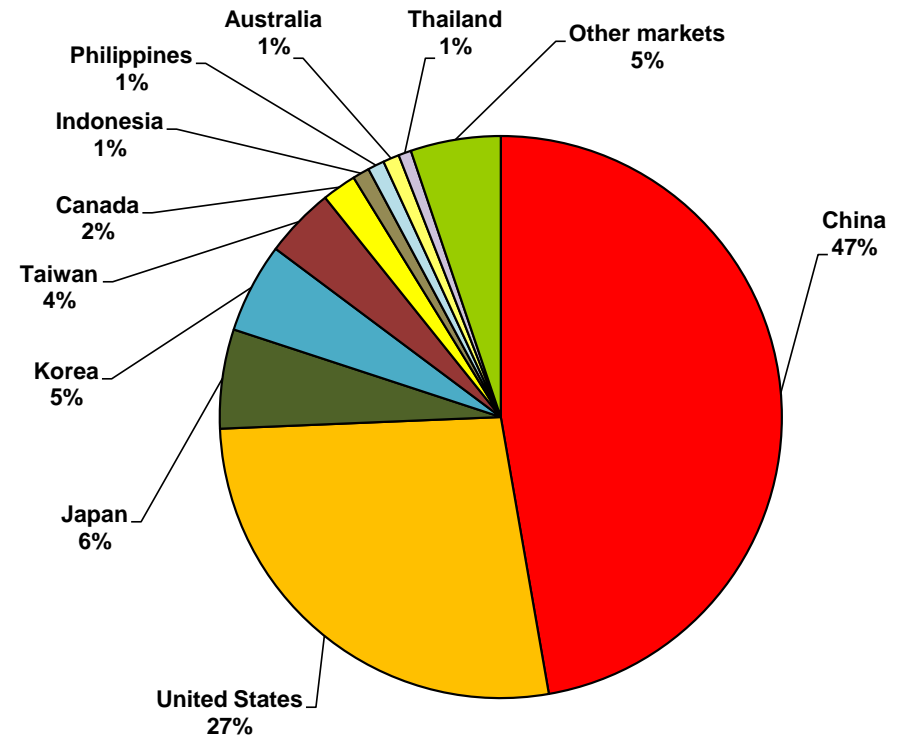
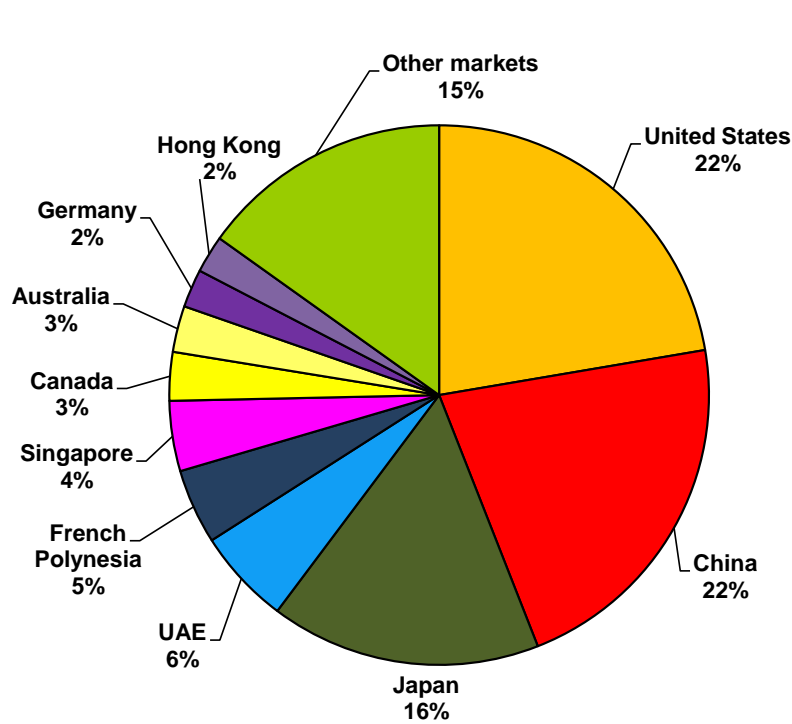
Top 10 chilled beef markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|------------------|---------------|------------|---------------------------------|
| 1 | United States | 135.4 | 22% | 26% |
| 2 | China | 131.7 | 22% | 34% |
| 3 | Japan | 98.2 | 16% | 6% |
| 4 | UAE | 34.7 | 6% | 13% |
| 5 | French Polynesia | 27.3 | 4% | 19% |
| 6 | Singapore | 25.5 | 4% | 20% |
| 7 | Canada | 17.6 | 3% | 41% |
| 8 | Australia | 16.8 | 3% | -9% |
| 9 | Germany | 13.9 | 2% | 29% |
| 10 | Hong Kong | 13.6 | 2% | 46% |
| | Other markets | 91.7 | 15% | |
| | Total | 606.3 | | 18% |

Top 10 frozen beef markets by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|---------------|----------------|------------|---------------------------------|
| 1 | China | 1,984.4 | 47% | 45% |
| 2 | United States | 1,136.8 | 27% | -4% |
| 3 | Japan | 239.6 | 6% | 50% |
| 4 | Korea | 217.1 | 5% | 85% |
| 5 | Taiwan | 169.7 | 4% | 22% |
| 6 | Canada | 82.8 | 2% | -2% |
| 7 | Indonesia | 40.7 | 1% | -3% |
| 8 | Philippines | 40.0 | 1% | 103% |
| 9 | Australia | 39.1 | 1% | 6% |
| 10 | Thailand | 30.9 | 1% | 88% |
| | Other markets | 217.6 | 5% | |
| | Total | 4,198.7 | | 26% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



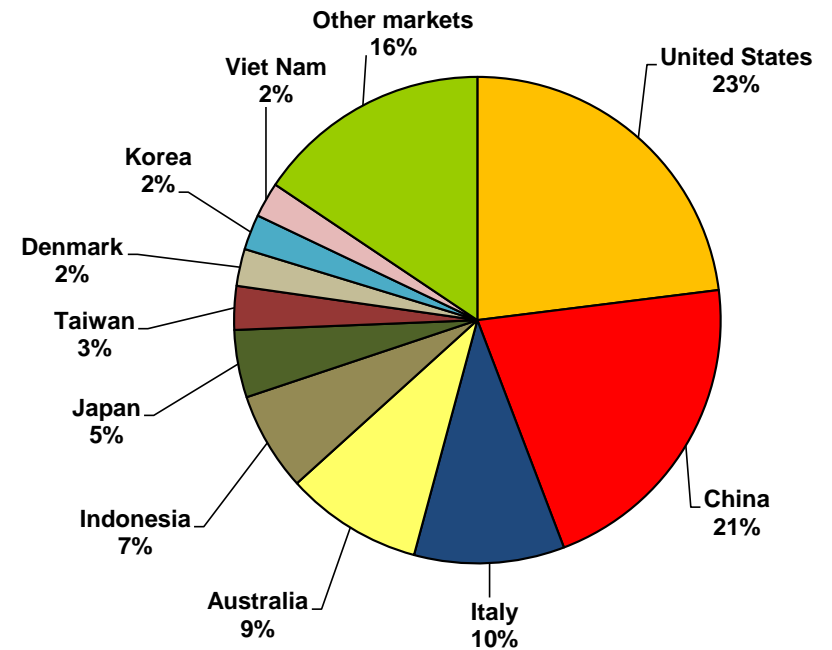
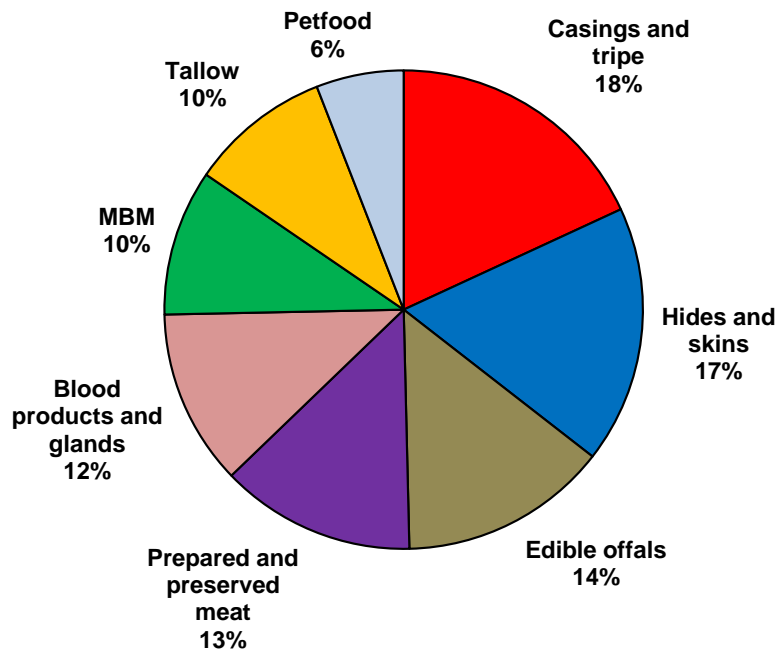
Fifth quarter exports by value, month of September 2022

| Product | Value (NZ\$m) | % of total | Change from same month | |
|-------------------------------|---------------|------------|------------------------|---------------|
| | | | previous year | previous year |
| 1 Casings and tripe | 33.4 | 18% | 55% | |
| 2 Hides and skins | 32.1 | 17% | 14% | |
| 3 Edible offals | 26.0 | 14% | 0% | |
| 4 Prepared and preserved meat | 24.3 | 13% | 27% | |
| 5 Blood products and glands | 21.9 | 12% | 34% | |
| 6 MBM | 18.2 | 10% | 66% | |
| 7 Tallow | 17.6 | 10% | -28% | |
| 8 Petfood | 10.9 | 6% | 29% | |
| Total | 184.4 | | 19% | |

Top 10 markets for the fifth quarter by value, month of September 2022

| Country | Value (NZ\$m) | % of total | Change from same month | |
|-----------------|---------------|------------|------------------------|---------------|
| | | | previous year | previous year |
| 1 United States | 42.5 | 23% | 38% | |
| 2 China | 39.1 | 21% | 21% | |
| 3 Italy | 18.4 | 10% | 32% | |
| 4 Australia | 16.8 | 9% | 43% | |
| 5 Indonesia | 12.1 | 7% | 35% | |
| 6 Japan | 8.3 | 4% | -11% | |
| 7 Taiwan | 5.4 | 3% | 171% | |
| 8 Denmark | 4.5 | 2% | 51% | |
| 9 Korea | 4.3 | 2% | -13% | |
| 10 Viet Nam | 4.3 | 2% | 155% | |
| Other markets | 28.8 | | | |
| Total | 184.4 | | 19% | |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



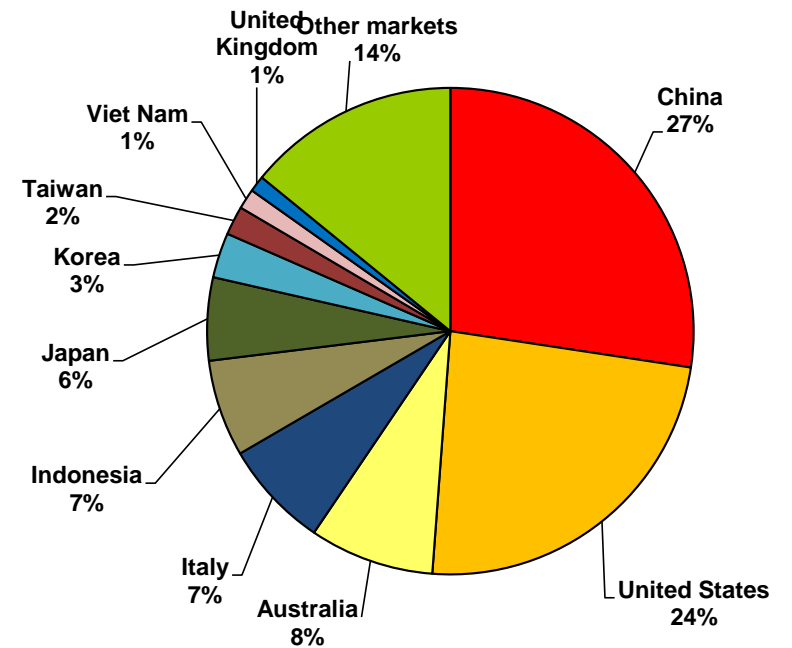
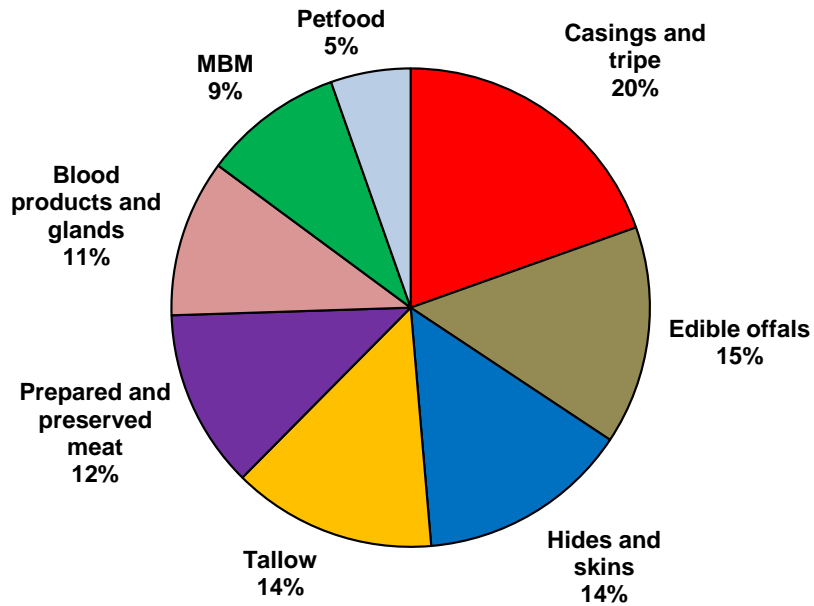
Fifth quarter exports by value, 3rd quarter 2022

| Product | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|-------------------------------|---------------|------------|------------------------------|
| 1 Casings and tripe | 117.0 | 20% | 63% |
| 2 Edible offals | 88.3 | 15% | 0% |
| 3 Hides and skins | 85.6 | 14% | 16% |
| 4 Tallow | 82.5 | 14% | 25% |
| 5 Prepared and preserved meat | 72.2 | 12% | 5% |
| 6 Blood products and glands | 63.6 | 11% | 130% |
| 7 MBM | 56.7 | 9% | 36% |
| 8 Petfood | 32.3 | 5% | 17% |
| Total | 598.2 | | 24% |

Top 10 markets for the fifth quarter by value, 3rd quarter 2022

| Country | Value (NZ\$m) | % of total | Change from 3rd quarter 2021 |
|-------------------|---------------|------------|------------------------------|
| 1 China | 163.8 | 27% | 50% |
| 2 United States | 142.3 | 24% | 27% |
| 3 Australia | 49.6 | 8% | 24% |
| 4 Italy | 42.7 | 7% | 21% |
| 5 Indonesia | 38.5 | 6% | 28% |
| 6 Japan | 33.0 | 6% | 2% |
| 7 Korea | 17.9 | 3% | -9% |
| 8 Taiwan | 11.5 | 2% | 47% |
| 9 Viet Nam | 8.0 | 1% | 129% |
| 10 United Kingdom | 6.4 | 1% | -31% |
| Other markets | 84.4 | | |
| Total | 598.2 | | 24% |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



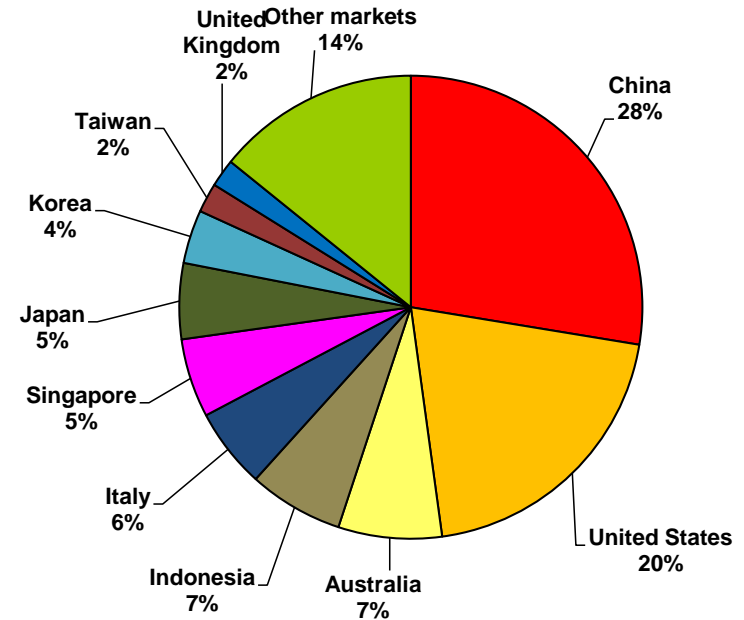
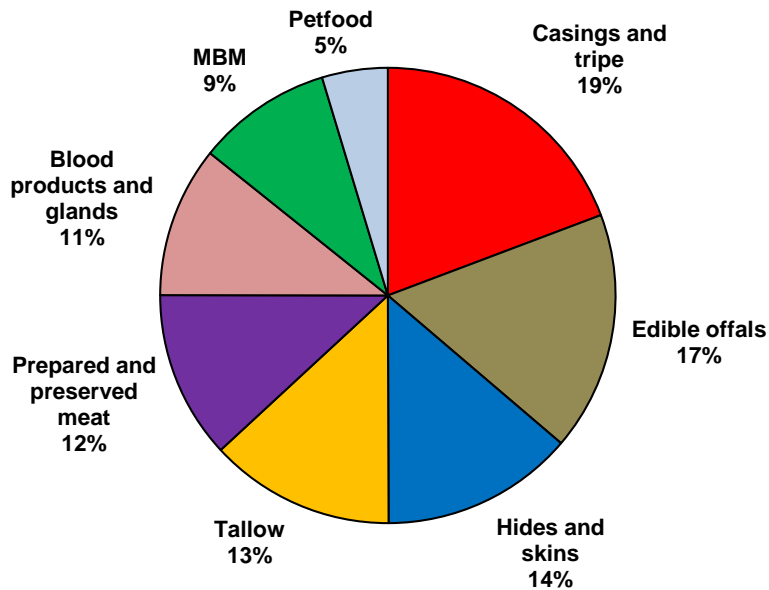
Fifth quarter exports by value, 12 months ended 30 September 2022

| | Product | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|---|-----------------------------|---------------|------------|---------------------------------|
| 1 | Casings and tripe | 417.7 | 19% | 26% |
| 2 | Edible offals | 368.3 | 17% | 11% |
| 3 | Hides and skins | 297.3 | 14% | 39% |
| 4 | Tallow | 285.7 | 13% | 36% |
| 5 | Prepared and preserved meat | 258.1 | 12% | -2% |
| 6 | Blood products and glands | 232.5 | 11% | 27% |
| 7 | MBM | 208.0 | 10% | 18% |
| 8 | Petfood | 101.2 | 5% | 6% |
| | Total | 2168.8 | | 20% |

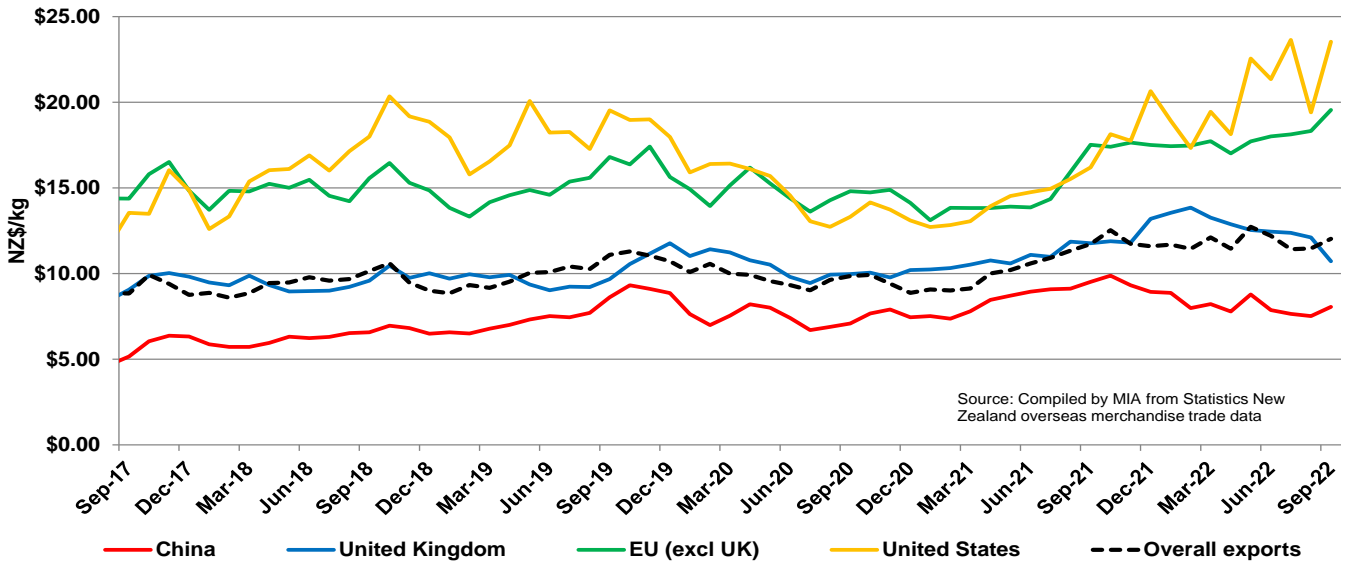
Top 10 markets for the fifth quarter by value, 12 months ended 30 September 2022

| | Country | Value (NZ\$m) | % of total | Change from year ended Sep 2021 |
|----|----------------------|---------------|------------|---------------------------------|
| 1 | China | 598.4 | 28% | 28% |
| 2 | United States | 439.1 | 20% | 36% |
| 3 | Australia | 156.8 | 7% | -7% |
| 4 | Indonesia | 143.6 | 7% | 7% |
| 5 | Italy | 121.1 | 6% | 44% |
| 6 | Singapore | 119.4 | 6% | 8% |
| 7 | Japan | 114.8 | 5% | 16% |
| 8 | Korea | 81.1 | 4% | 8% |
| 9 | Taiwan | 44.5 | 2% | 30% |
| 10 | United Kingdom | 42.2 | 2% | 6% |
| | Other markets | 307.7 | | |
| | Total | 2168.8 | | 20% |

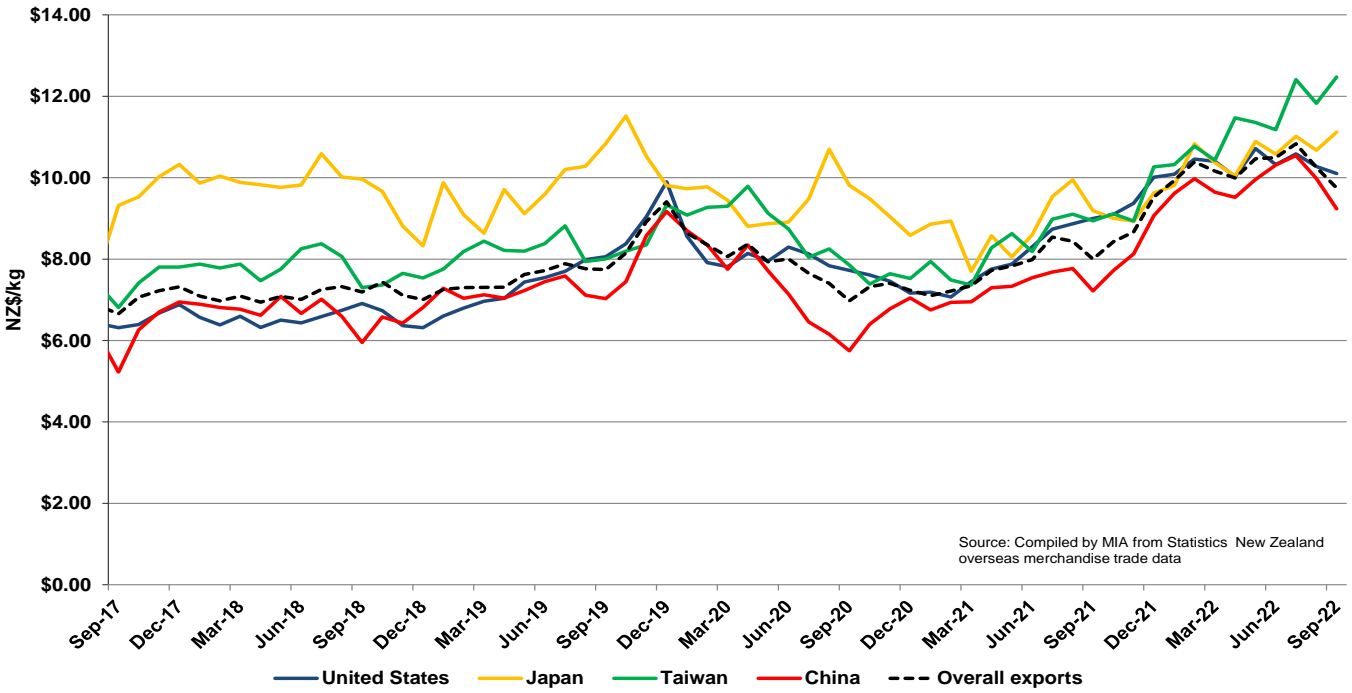
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data



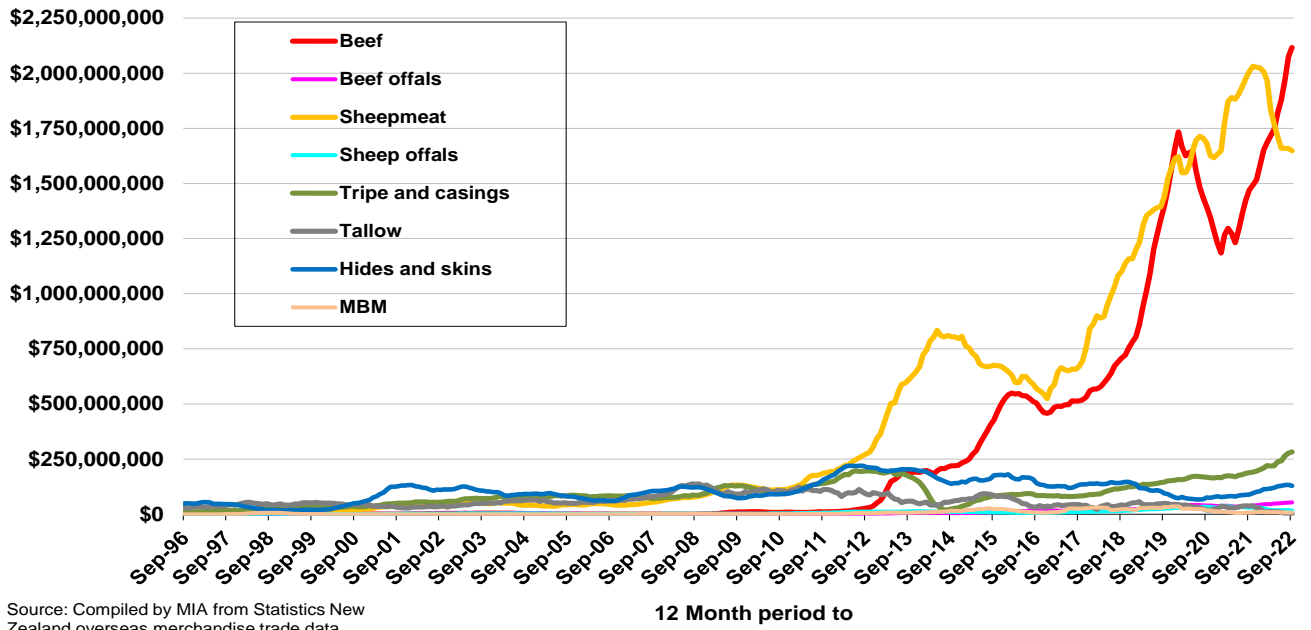
Sheepmeat, average monthly FOB value (\$/kg) to selected markets



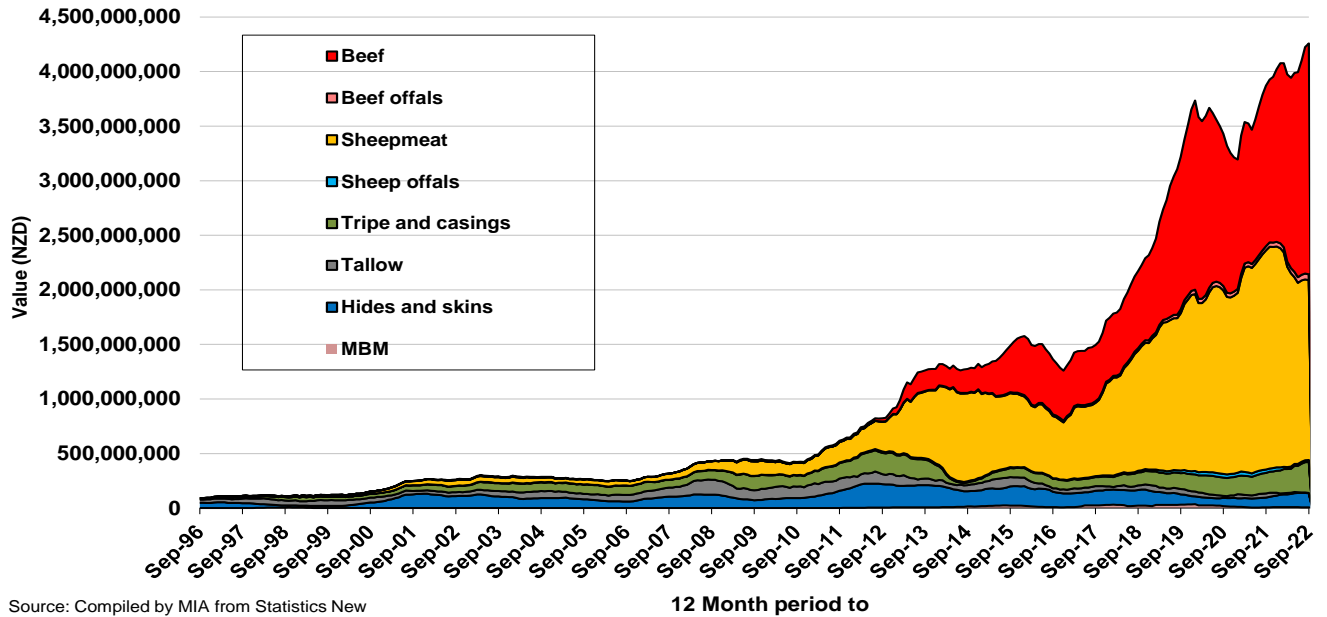
Beef, average monthly FOB value (\$/kg) to selected markets



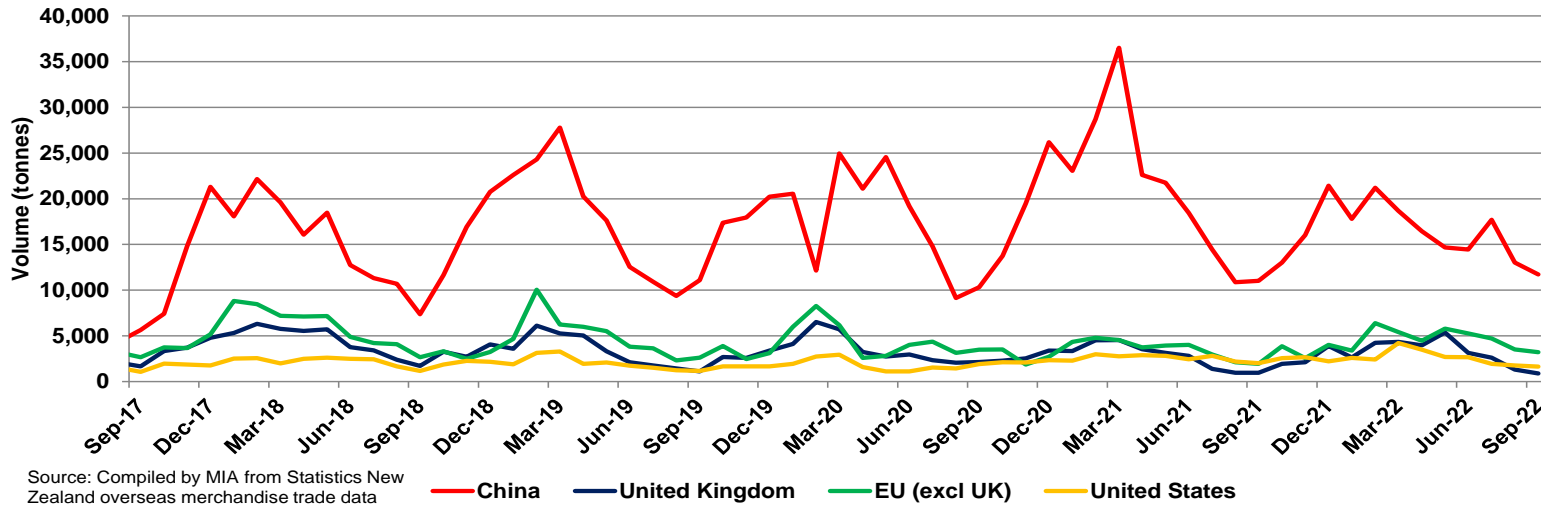
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - by Product Type



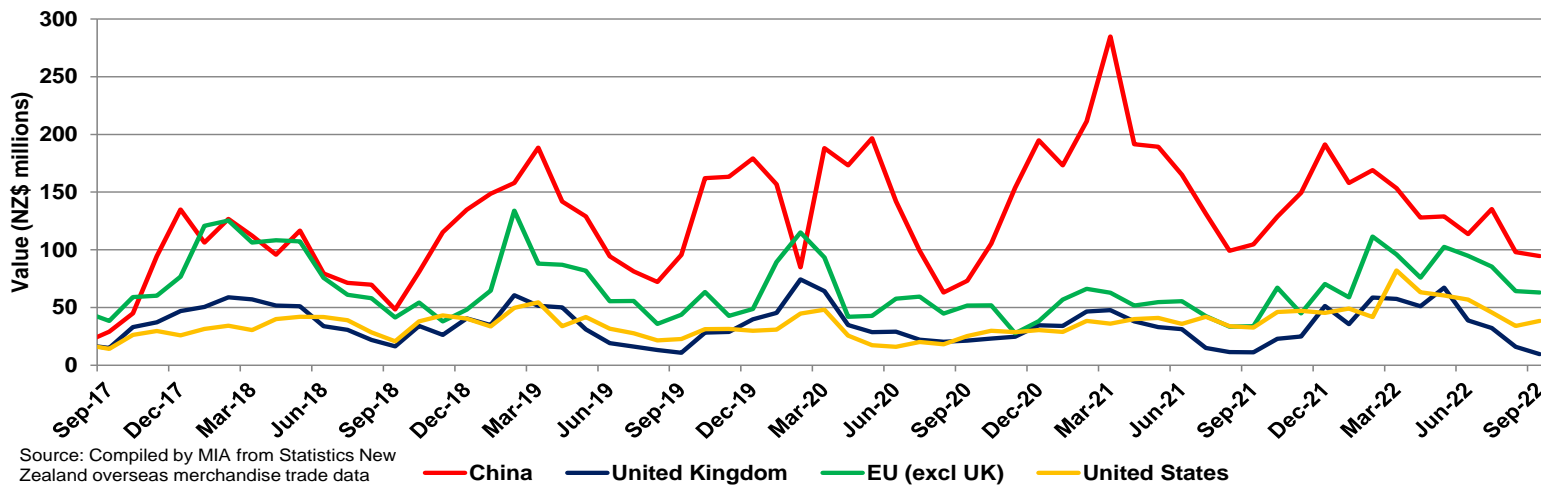
NZ Meat Industry Exports to China - Rolling 12 Month FOB Value - Combined Value



**Monthly sheepmeat exports to selected markets (by volume),
September 2017 - September 2022**



**Monthly sheepmeat exports to selected markets (by value),
September 2017 - September 2022**

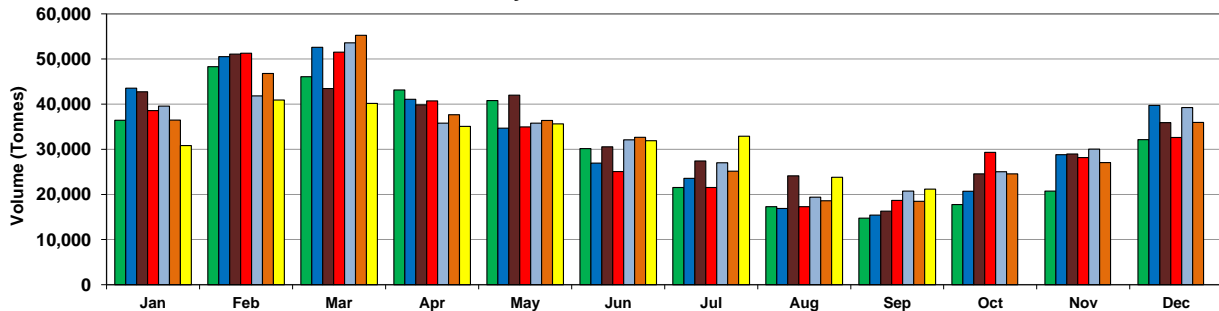


**Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 36,425 | 48,309 | 46,082 | 43,137 | 40,774 | 30,164 | 21,518 | 17,268 | 14,754 | 17,750 | 20,719 | 32,127 | 369,027 |
| Edible ovine offal | 2,264 | 3,400 | 2,885 | 2,775 | 2,465 | 1,988 | 1,490 | 972 | 1,017 | 1,030 | 1,320 | 1,795 | 23,401 |
| Total (sheepmeat + offal) | 38,690 | 51,709 | 48,967 | 45,912 | 43,239 | 32,151 | 23,008 | 18,240 | 15,771 | 18,780 | 22,039 | 33,922 | 392,428 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 43,537 | 50,538 | 52,589 | 41,055 | 34,689 | 26,948 | 23,558 | 16,903 | 15,418 | 20,713 | 28,807 | 39,738 | 394,492 |
| Edible ovine offal | 2,389 | 2,869 | 3,459 | 2,695 | 2,132 | 1,687 | 1,505 | 890 | 824 | 942 | 1,598 | 2,073 | 23,062 |
| Total (sheepmeat + offal) | 45,926 | 53,406 | 56,048 | 43,749 | 36,820 | 28,635 | 25,063 | 17,793 | 16,242 | 21,655 | 30,405 | 41,811 | 417,554 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,726 | 51,076 | 43,457 | 39,846 | 41,979 | 30,562 | 27,427 | 24,104 | 16,284 | 24,543 | 28,954 | 35,915 | 406,871 |
| Edible ovine offal | 2,183 | 3,002 | 2,401 | 2,517 | 2,360 | 1,888 | 1,261 | 1,133 | 790 | 1,356 | 1,641 | 1,798 | 22,332 |
| Total (sheepmeat + offal) | 44,909 | 54,078 | 45,858 | 42,363 | 44,339 | 32,450 | 28,688 | 25,237 | 17,074 | 25,899 | 30,595 | 37,713 | 429,203 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 38,577 | 51,259 | 51,521 | 40,698 | 34,962 | 25,062 | 21,516 | 17,298 | 18,663 | 29,307 | 28,156 | 32,611 | 389,629 |
| Edible ovine offal | 2,347 | 2,552 | 3,101 | 2,097 | 2,317 | 1,399 | 1,194 | 1,016 | 993 | 1,369 | 1,393 | 1,838 | 21,616 |
| Total (sheepmeat + offal) | 40,923 | 53,810 | 54,622 | 42,795 | 37,279 | 26,460 | 22,709 | 18,314 | 19,657 | 30,676 | 29,549 | 34,449 | 411,244 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 39,581 | 41,836 | 53,587 | 35,809 | 35,802 | 32,085 | 27,005 | 19,403 | 20,730 | 25,013 | 30,023 | 39,224 | 400,098 |
| Edible ovine offal | 2,050 | 2,461 | 2,667 | 1,978 | 1,550 | 1,535 | 1,302 | 1,626 | 1,120 | 1,305 | 1,347 | 1,823 | 20,764 |
| Total (sheepmeat + offal) | 41,631 | 44,297 | 56,254 | 37,787 | 37,352 | 33,620 | 28,307 | 21,029 | 21,850 | 26,318 | 31,370 | 41,048 | 420,862 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 36,453 | 46,795 | 55,247 | 37,670 | 36,400 | 32,638 | 25,161 | 18,574 | 18,461 | 24,553 | 27,040 | 35,928 | 394,921 |
| Edible ovine offal | 1,981 | 3,449 | 2,329 | 1,710 | 1,144 | 1,524 | 1,418 | 935 | 866 | 925 | 1,433 | 1,448 | 19,162 |
| Total (sheepmeat + offal) | 38,434 | 50,245 | 57,576 | 39,381 | 37,544 | 34,162 | 26,580 | 19,509 | 19,327 | 25,477 | 28,472 | 37,376 | 414,083 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,817 | 40,894 | 40,175 | 35,085 | 35,640 | 31,902 | 32,874 | 23,779 | 21,157 | | | | 292,323 |
| Edible ovine offal | 1,510 | 1,595 | 2,041 | 1,136 | 2,003 | 1,107 | 1,131 | 817 | 850 | | | | 12,191 |
| Total (sheepmeat + offal) | 32,327 | 42,489 | 42,216 | 36,221 | 37,643 | 33,009 | 34,005 | 24,596 | 22,007 | | | | 304,514 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to all markets,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

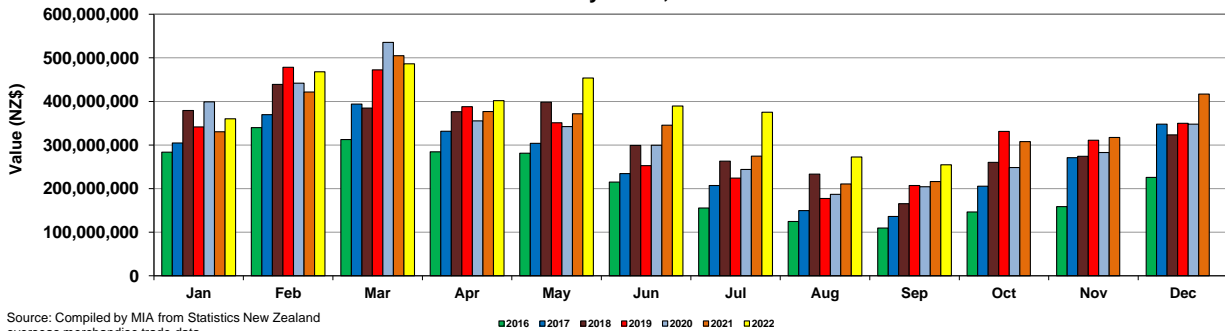
Legend: 2016 (Green), 2017 (Blue), 2018 (Red), 2019 (Orange), 2020 (Grey), 2021 (Yellow), 2022 (Light Blue)

Monthly exports of sheepmeat and edible offal to all markets, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 283,414,116 | 339,933,027 | 312,547,647 | 284,293,439 | 281,426,393 | 214,977,561 | 155,448,215 | 124,575,435 | 109,361,357 | 146,242,742 | 158,549,243 | 225,843,924 | 2,636,613,099 |
| Edible ovine offal | 5,463,617 | 8,448,934 | 6,493,667 | 6,356,558 | 5,720,164 | 4,679,900 | 3,680,311 | 2,652,390 | 2,658,952 | 2,378,330 | 2,708,703 | 3,888,319 | 55,129,845 |
| Total (sheepmeat + offal) | 288,877,733 | 348,381,961 | 319,041,314 | 290,649,997 | 287,146,557 | 219,657,461 | 159,128,526 | 127,227,825 | 112,020,309 | 148,621,072 | 161,257,946 | 229,732,243 | 2,691,742,944 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 304,562,910 | 369,522,261 | 394,038,645 | 331,733,974 | 303,931,871 | 234,595,892 | 207,073,169 | 149,697,170 | 136,196,250 | 205,480,374 | 270,913,767 | 347,820,559 | 3,255,566,842 |
| Edible ovine offal | 5,727,588 | 6,362,012 | 8,296,273 | 6,370,809 | 5,855,799 | 4,523,525 | 4,214,254 | 2,310,225 | 2,143,894 | 2,098,712 | 4,248,146 | 6,127,902 | 58,279,139 |
| Total (sheepmeat + offal) | 310,290,498 | 375,884,273 | 402,334,918 | 338,104,783 | 309,787,670 | 239,119,417 | 211,287,423 | 152,007,395 | 138,340,144 | 207,579,086 | 275,161,913 | 353,948,461 | 3,313,845,981 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 379,079,420 | 438,911,859 | 384,930,815 | 376,252,186 | 398,187,093 | 299,009,932 | 263,012,897 | 233,361,087 | 165,298,435 | 260,164,624 | 274,200,836 | 323,136,171 | 3,795,545,355 |
| Edible ovine offal | 5,871,867 | 8,445,043 | 6,943,731 | 7,502,598 | 7,826,409 | 5,709,131 | 4,710,249 | 4,554,676 | 2,724,746 | 4,261,172 | 5,017,588 | 5,658,310 | 69,225,520 |
| Total (sheepmeat + offal) | 384,951,287 | 447,356,902 | 391,874,546 | 383,754,784 | 406,013,502 | 304,719,063 | 267,723,146 | 237,915,763 | 168,023,181 | 264,425,796 | 279,218,424 | 328,794,481 | 3,864,770,875 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 341,481,851 | 478,277,852 | 472,280,084 | 387,766,360 | 350,962,901 | 252,844,006 | 224,012,966 | 177,468,940 | 206,951,030 | 331,007,300 | 310,986,521 | 349,683,849 | 3,883,723,660 |
| Edible ovine offal | 7,494,620 | 8,781,439 | 10,735,345 | 7,536,147 | 8,506,371 | 5,228,592 | 4,633,483 | 4,115,991 | 4,494,807 | 5,286,900 | 6,164,849 | 7,548,115 | 80,526,659 |
| Total (sheepmeat + offal) | 348,976,471 | 487,059,291 | 483,015,429 | 395,302,507 | 359,469,272 | 258,072,598 | 228,646,449 | 181,584,931 | 211,445,837 | 336,294,200 | 317,151,370 | 357,231,964 | 3,964,250,319 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 399,096,451 | 441,929,736 | 535,539,059 | 355,507,448 | 342,285,301 | 299,433,936 | 243,880,271 | 186,987,295 | 204,324,640 | 248,332,020 | 282,617,982 | 347,891,441 | 3,887,825,580 |
| Edible ovine offal | 8,468,388 | 9,426,557 | 11,190,740 | 9,171,502 | 6,679,932 | 5,910,463 | 4,625,756 | 6,696,938 | 3,810,191 | 4,985,877 | 4,810,207 | 6,483,424 | 82,259,975 |
| Total (sheepmeat + offal) | 407,564,839 | 451,356,293 | 546,729,799 | 364,678,950 | 348,965,233 | 305,344,399 | 248,506,027 | 193,684,233 | 208,134,831 | 253,317,897 | 287,428,189 | 354,374,865 | 3,970,085,555 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 330,602,629 | 421,602,914 | 504,729,168 | 376,962,422 | 371,489,282 | 345,526,230 | 274,618,282 | 210,561,017 | 216,356,129 | 307,827,830 | 317,255,584 | 416,676,508 | 4,094,207,995 |
| Edible ovine offal | 8,680,051 | 13,922,285 | 9,159,186 | 7,000,891 | 5,258,541 | 6,562,561 | 5,852,673 | 3,408,436 | 3,817,554 | 4,241,729 | 5,843,717 | 6,843,158 | 80,590,782 |
| Total (sheepmeat + offal) | 339,282,680 | 435,525,199 | 513,888,354 | 383,963,313 | 376,747,823 | 352,088,791 | 280,470,955 | 213,969,453 | 220,173,683 | 312,069,559 | 323,099,301 | 423,519,666 | 4,174,798,777 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 360,180,618 | 468,210,610 | 486,381,122 | 401,803,125 | 453,695,139 | 389,520,131 | 375,347,635 | 272,691,108 | 254,619,759 | | | | 3,462,449,247 |
| Edible ovine offal | 6,751,435 | 7,696,357 | 9,205,636 | 5,470,705 | 8,908,945 | 6,242,396 | 5,841,028 | 4,318,773 | 3,787,504 | | | | 58,222,779 |
| Total (sheepmeat + offal) | 366,932,053 | 475,906,967 | 495,586,758 | 407,273,830 | 462,604,084 | 395,762,527 | 381,188,663 | 277,009,881 | 258,407,263 | | | | 3,520,672,026 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to all markets, by value, 2016 - 2022



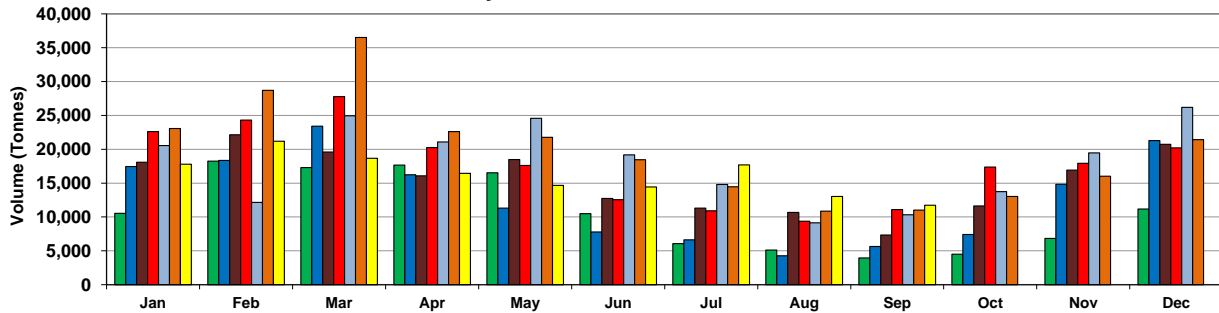
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to China, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 10,531 | 18,251 | 17,299 | 17,677 | 16,535 | 10,480 | 6,063 | 5,123 | 3,942 | 4,518 | 6,832 | 11,178 | 128,429 |
| Edible ovine offal | 122 | 218 | 340 | 405 | 238 | 165 | 239 | 105 | 69 | 105 | 111 | 186 | 2,303 |
| Total (sheepmeat + offal) | 10,653 | 18,469 | 17,639 | 18,082 | 16,773 | 10,645 | 6,302 | 5,228 | 4,011 | 4,623 | 6,943 | 11,364 | 130,732 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,457 | 18,346 | 23,409 | 16,235 | 11,306 | 7,793 | 6,616 | 4,279 | 5,639 | 7,422 | 14,835 | 21,293 | 154,630 |
| Edible ovine offal | 290 | 359 | 378 | 345 | 384 | 274 | 255 | 109 | 119 | 108 | 266 | 267 | 3,154 |
| Total (sheepmeat + offal) | 17,747 | 18,705 | 23,787 | 16,580 | 11,690 | 8,067 | 6,871 | 4,388 | 5,758 | 7,530 | 15,101 | 21,560 | 157,784 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 18,075 | 22,151 | 19,605 | 16,069 | 18,478 | 12,733 | 11,322 | 10,680 | 7,348 | 11,635 | 16,910 | 20,741 | 185,747 |
| Edible ovine offal | 167 | 348 | 365 | 363 | 380 | 355 | 246 | 237 | 113 | 203 | 252 | 333 | 3,362 |
| Total (sheepmeat + offal) | 18,242 | 22,499 | 19,970 | 16,432 | 18,858 | 13,088 | 11,568 | 10,917 | 7,461 | 11,838 | 17,162 | 21,074 | 170,867 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 22,615 | 24,311 | 27,790 | 20,251 | 17,621 | 12,542 | 10,924 | 9,372 | 11,096 | 17,379 | 17,940 | 20,214 | 212,055 |
| Edible ovine offal | 373 | 480 | 531 | 345 | 452 | 226 | 233 | 208 | 237 | 255 | 331 | 399 | 4,070 |
| Total (sheepmeat + offal) | 22,988 | 24,791 | 28,321 | 20,596 | 18,073 | 12,768 | 11,157 | 9,580 | 11,333 | 17,634 | 18,271 | 20,613 | 216,125 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 20,544 | 12,145 | 24,954 | 21,091 | 24,563 | 19,163 | 14,796 | 9,130 | 10,323 | 13,734 | 19,468 | 26,186 | 216,097 |
| Edible ovine offal | 456 | 352 | 537 | 450 | 383 | 357 | 208 | 504 | 183 | 201 | 217 | 242 | 4,090 |
| Total (sheepmeat + offal) | 21,000 | 12,497 | 25,491 | 21,541 | 24,946 | 19,520 | 15,004 | 9,634 | 10,506 | 13,935 | 19,685 | 26,428 | 220,187 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 23,062 | 28,700 | 36,515 | 22,614 | 21,755 | 18,448 | 14,448 | 10,862 | 11,008 | 13,023 | 16,022 | 21,429 | 237,886 |
| Edible ovine offal | 741 | 1,444 | 441 | 249 | 203 | 270 | 167 | 121 | 155 | 149 | 235 | 178 | 4,353 |
| Total (sheepmeat + offal) | 23,803 | 30,144 | 36,956 | 22,863 | 21,958 | 18,718 | 14,615 | 10,983 | 11,163 | 13,172 | 16,257 | 21,607 | 242,239 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 17,796 | 21,191 | 18,675 | 16,437 | 14,672 | 14,445 | 17,704 | 13,026 | 11,725 | | | | 145,671 |
| Edible ovine offal | 135 | 212 | 195 | 166 | 151 | 244 | 187 | 122 | 105 | | | | 1,517 |
| Total (sheepmeat + offal) | 17,931 | 21,403 | 18,870 | 16,603 | 14,823 | 14,689 | 17,891 | 13,148 | 11,830 | | | | 147,188 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to China,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

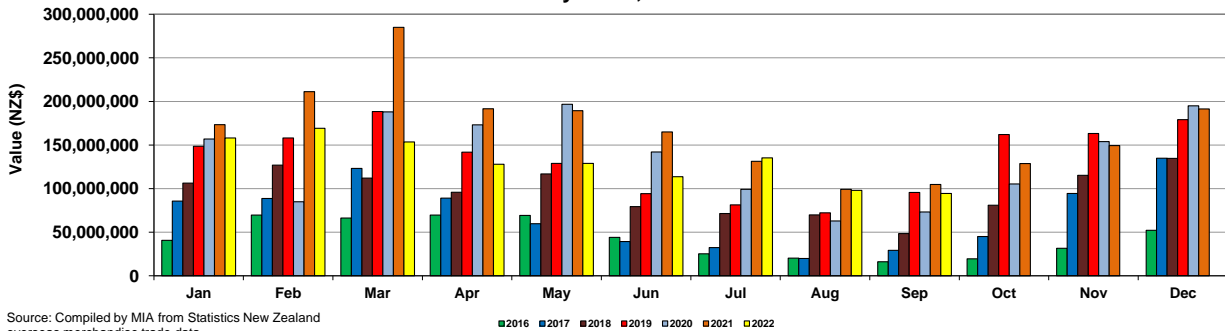
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of sheepmeat and edible offal to China, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 40,574,416 | 69,590,695 | 66,263,969 | 69,579,648 | 69,198,309 | 43,943,471 | 25,124,034 | 20,167,198 | 16,162,483 | 19,514,148 | 31,471,906 | 52,259,796 | 523,850,073 |
| Edible ovine offal | 266,672 | 571,412 | 819,513 | 1,023,607 | 735,899 | 505,984 | 777,176 | 328,894 | 203,295 | 302,478 | 279,851 | 503,819 | 6,318,600 |
| Total (sheepmeat + offal) | 40,841,088 | 70,162,107 | 67,083,482 | 70,603,255 | 69,934,208 | 44,449,455 | 25,901,210 | 20,496,092 | 16,365,778 | 19,816,626 | 31,751,757 | 52,763,615 | 530,168,673 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 85,705,684 | 88,693,621 | 123,092,384 | 88,996,014 | 59,796,284 | 39,313,577 | 32,278,958 | 19,941,645 | 29,144,189 | 44,944,438 | 94,468,142 | 134,789,913 | 841,164,849 |
| Edible ovine offal | 869,019 | 1,075,500 | 1,285,046 | 1,194,955 | 1,542,762 | 956,166 | 1,026,868 | 420,205 | 485,882 | 484,907 | 1,136,591 | 1,229,986 | 11,707,887 |
| Total (sheepmeat + offal) | 86,574,703 | 89,769,121 | 124,377,430 | 90,190,969 | 61,339,046 | 40,269,743 | 33,305,826 | 20,361,850 | 29,630,071 | 45,429,345 | 95,604,733 | 136,019,899 | 852,872,736 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 106,218,477 | 126,845,603 | 112,156,078 | 95,734,172 | 116,737,324 | 79,404,186 | 71,404,856 | 69,744,003 | 48,318,086 | 80,865,635 | 115,247,392 | 134,571,047 | 1,157,246,859 |
| Edible ovine offal | 704,259 | 1,538,908 | 1,711,745 | 1,723,856 | 1,956,429 | 1,707,207 | 1,244,865 | 1,362,371 | 520,936 | 1,118,175 | 1,346,648 | 1,875,531 | 16,810,930 |
| Total (sheepmeat + offal) | 106,922,736 | 128,384,511 | 113,867,823 | 97,458,028 | 118,693,753 | 81,111,393 | 72,649,721 | 71,106,374 | 48,839,022 | 81,983,810 | 116,594,040 | 136,446,578 | 1,067,135,053 |
| | | Beef exports | | | | | | | 189,466,945 | | | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 148,626,043 | 158,037,093 | 188,461,942 | 141,820,803 | 128,953,292 | 94,290,809 | 81,270,201 | 72,199,631 | 95,557,870 | 161,994,013 | 163,266,001 | 179,083,142 | 1,613,560,840 |
| Edible ovine offal | 1,969,715 | 2,800,705 | 3,343,806 | 2,303,789 | 3,362,667 | 1,707,567 | 1,727,612 | 1,677,678 | 1,906,473 | 2,046,988 | 2,732,965 | 2,885,299 | 28,465,264 |
| Total (sheepmeat + offal) | 150,595,758 | 160,837,798 | 191,805,748 | 144,124,592 | 132,315,959 | 95,998,376 | 82,997,813 | 73,877,309 | 97,464,343 | 164,041,001 | 165,998,966 | 181,968,441 | 1,642,026,104 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 156,840,290 | 84,883,357 | 188,062,067 | 173,230,319 | 196,704,607 | 142,062,236 | 99,227,092 | 62,935,871 | 73,139,755 | 105,323,936 | 153,810,069 | 194,856,364 | 1,631,075,963 |
| Edible ovine offal | 3,268,281 | 2,510,748 | 4,378,835 | 3,869,877 | 3,240,451 | 2,481,945 | 1,421,532 | 3,359,096 | 1,307,824 | 1,453,819 | 1,625,128 | 1,726,421 | 30,643,957 |
| Total (sheepmeat + offal) | 160,108,571 | 87,394,105 | 192,440,902 | 177,100,196 | 199,945,058 | 144,544,181 | 100,648,624 | 66,294,967 | 74,447,579 | 106,777,755 | 155,435,197 | 196,582,785 | 1,661,719,920 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 173,252,930 | 211,306,737 | 284,890,705 | 191,531,036 | 189,393,629 | 165,064,168 | 131,288,505 | 99,087,361 | 104,731,901 | 128,695,093 | 149,292,259 | 191,347,112 | 2,019,881,436 |
| Edible ovine offal | 4,211,755 | 8,235,202 | 3,375,160 | 1,984,079 | 1,751,387 | 2,359,338 | 1,480,965 | 1,066,463 | 1,321,161 | 1,280,471 | 1,964,539 | 1,506,509 | 30,537,029 |
| Total (sheepmeat + offal) | 177,464,685 | 219,541,939 | 288,265,865 | 193,515,115 | 191,145,016 | 167,423,506 | 132,769,470 | 100,153,824 | 106,053,062 | 129,975,564 | 151,256,798 | 192,853,621 | 2,050,418,465 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 158,008,971 | 169,082,376 | 153,437,274 | 127,944,225 | 128,908,543 | 113,616,739 | 135,348,513 | 98,017,157 | 94,485,300 | | | | 1,178,849,098 |
| Edible ovine offal | 1,088,862 | 1,878,631 | 1,647,071 | 1,252,940 | 1,284,512 | 2,224,864 | 1,494,224 | 1,032,547 | 865,100 | | | | 12,768,751 |
| Total (sheepmeat + offal) | 159,097,833 | 170,961,007 | 155,084,345 | 129,197,165 | 130,193,055 | 115,841,603 | 136,842,737 | 99,049,704 | 95,350,400 | | | | 1,191,617,849 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to China, by value, 2016 - 2022



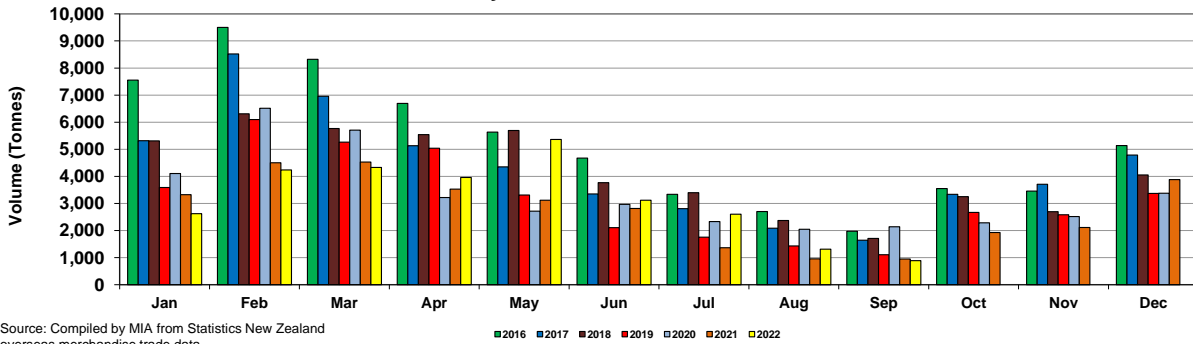
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 7,554 | 9,496 | 8,323 | 6,694 | 5,636 | 4,673 | 3,336 | 2,701 | 1,976 | 3,546 | 3,457 | 5,137 | 62,529 |
| Edible ovine offal | 785 | 1,156 | 965 | 911 | 673 | 584 | 382 | 301 | 256 | 266 | 262 | 302 | 6,843 |
| Total (sheepmeat + offal) | 8,339 | 10,652 | 9,288 | 7,605 | 6,309 | 5,257 | 3,718 | 3,002 | 2,232 | 3,812 | 3,719 | 5,439 | 69,372 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,315 | 8,518 | 6,955 | 5,128 | 4,348 | 3,348 | 2,810 | 2,087 | 1,644 | 3,335 | 3,710 | 4,785 | 51,983 |
| Edible ovine offal | 551 | 930 | 886 | 655 | 528 | 378 | 382 | 318 | 287 | 355 | 551 | 669 | 6,490 |
| Total (sheepmeat + offal) | 5,866 | 9,448 | 7,841 | 5,783 | 4,876 | 3,726 | 3,192 | 2,405 | 1,931 | 3,690 | 4,261 | 5,454 | 58,473 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,312 | 6,310 | 5,769 | 5,544 | 5,696 | 3,765 | 3,400 | 2,373 | 1,711 | 3,249 | 2,696 | 4,054 | 49,879 |
| Edible ovine offal | 477 | 692 | 500 | 709 | 717 | 492 | 335 | 279 | 238 | 373 | 348 | 455 | 5,615 |
| Total (sheepmeat + offal) | 5,789 | 7,002 | 6,269 | 6,253 | 6,413 | 4,257 | 3,735 | 2,652 | 1,949 | 3,622 | 3,044 | 4,509 | 49,705 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,586 | 6,096 | 5,263 | 5,036 | 3,310 | 2,104 | 1,754 | 1,433 | 1,106 | 2,670 | 2,580 | 3,371 | 38,309 |
| Edible ovine offal | 936 | 797 | 712 | 566 | 425 | 378 | 341 | 321 | 242 | 289 | 327 | 442 | 5,776 |
| Total (sheepmeat + offal) | 4,522 | 6,893 | 5,975 | 5,602 | 3,735 | 2,482 | 2,095 | 1,754 | 1,348 | 2,959 | 2,907 | 3,813 | 44,085 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,108 | 6,513 | 5,704 | 3,219 | 2,718 | 2,966 | 2,329 | 2,044 | 2,137 | 2,288 | 2,517 | 3,379 | 39,922 |
| Edible ovine offal | 490 | 719 | 669 | 640 | 370 | 386 | 327 | 395 | 197 | 300 | 376 | 635 | 5,504 |
| Total (sheepmeat + offal) | 4,598 | 7,232 | 6,373 | 3,859 | 3,088 | 3,352 | 2,656 | 2,439 | 2,334 | 2,588 | 2,893 | 4,014 | 45,426 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,321 | 4,505 | 4,526 | 3,528 | 3,117 | 2,812 | 1,366 | 952 | 951 | 1,926 | 2,110 | 3,881 | 32,995 |
| Edible ovine offal | 454 | 723 | 732 | 596 | 358 | 390 | 355 | 224 | 223 | 311 | 350 | 552 | 5,268 |
| Total (sheepmeat + offal) | 3,775 | 5,228 | 5,258 | 4,124 | 3,475 | 3,202 | 1,721 | 1,176 | 1,174 | 2,237 | 2,460 | 4,433 | 38,263 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,621 | 4,238 | 4,328 | 3,960 | 5,360 | 3,117 | 2,600 | 1,313 | 886 | | | | 28,423 |
| Edible ovine offal | 559 | 734 | 866 | 557 | 776 | 267 | 356 | 217 | 207 | | | | 4,539 |
| Total (sheepmeat + offal) | 3,180 | 4,972 | 5,194 | 4,517 | 6,136 | 3,384 | 2,956 | 1,530 | 1,093 | | | | 32,962 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the UK,
by volume, 2016 - 2022**

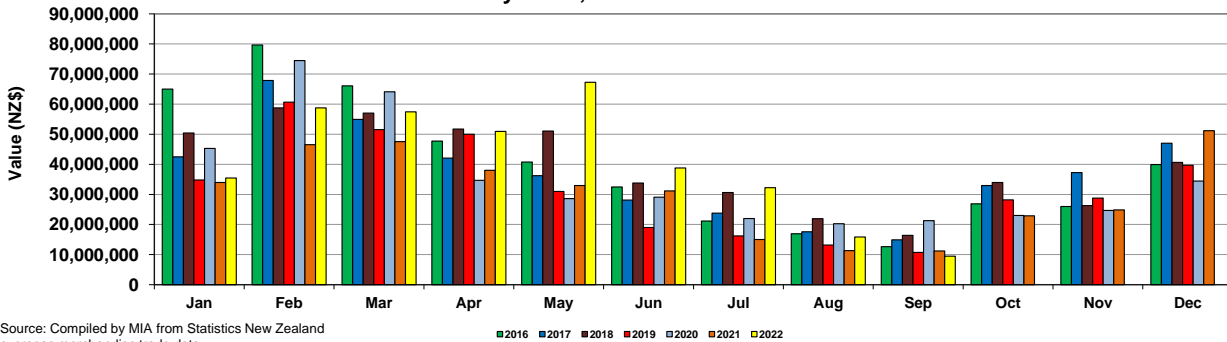


Monthly exports of sheepmeat and edible offal to the UK, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 65,018,714 | 79,656,183 | 66,045,593 | 47,714,121 | 40,756,345 | 32,483,109 | 21,154,851 | 16,956,072 | 12,613,817 | 26,898,078 | 26,005,976 | 39,936,952 | 475,239,811 |
| Edible ovine offal | 2,061,289 | 3,893,588 | 2,385,430 | 2,692,124 | 2,202,626 | 1,614,299 | 1,002,806 | 846,177 | 658,364 | 591,435 | 734,763 | 787,650 | 19,470,551 |
| Total (sheepmeat + offal) | 67,080,003 | 83,549,771 | 68,431,023 | 50,406,245 | 42,958,971 | 34,097,408 | 22,157,657 | 17,802,249 | 13,272,181 | 27,489,513 | 26,740,739 | 40,724,602 | 494,710,362 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 42,463,009 | 67,877,662 | 54,909,925 | 42,087,495 | 36,210,709 | 28,128,299 | 23,809,194 | 17,584,773 | 14,879,137 | 32,941,074 | 37,217,773 | 47,018,419 | 445,127,469 |
| Edible ovine offal | 1,688,953 | 2,354,523 | 2,286,727 | 1,746,816 | 1,367,482 | 909,548 | 903,903 | 587,507 | 584,647 | 634,213 | 1,310,310 | 1,885,252 | 16,259,881 |
| Total (sheepmeat + offal) | 44,151,962 | 70,232,185 | 57,196,652 | 43,834,311 | 37,578,191 | 29,037,847 | 24,713,097 | 18,172,280 | 15,463,784 | 33,575,287 | 38,528,083 | 48,903,671 | 461,387,350 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 50,381,216 | 58,755,820 | 56,995,198 | 51,695,268 | 51,045,581 | 33,769,394 | 30,644,872 | 21,926,236 | 16,387,545 | 33,988,830 | 26,278,002 | 40,628,302 | 472,496,264 |
| Edible ovine offal | 1,451,506 | 2,434,072 | 1,821,501 | 2,426,849 | 2,150,692 | 1,641,703 | 1,097,957 | 985,015 | 692,347 | 1,207,183 | 1,296,495 | 1,579,244 | 18,784,564 |
| Total (sheepmeat + offal) | 51,832,722 | 61,189,892 | 58,816,699 | 54,122,117 | 53,196,273 | 35,411,097 | 31,742,829 | 22,911,251 | 17,079,892 | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 34,782,836 | 60,672,297 | 51,532,899 | 49,974,853 | 31,009,576 | 19,044,281 | 16,220,100 | 13,204,616 | 10,716,261 | 28,162,349 | 28,799,103 | 39,694,027 | 383,813,198 |
| Edible ovine offal | 3,115,290 | 3,080,866 | 3,034,731 | 2,411,953 | 1,782,885 | 1,578,724 | 1,209,723 | 1,138,044 | 1,053,199 | 987,135 | 1,347,764 | 1,766,064 | 22,506,378 |
| Total (sheepmeat + offal) | 37,898,126 | 63,753,163 | 54,567,630 | 52,386,806 | 32,792,461 | 20,623,005 | 17,429,823 | 14,342,660 | 11,769,460 | 29,149,484 | 30,146,867 | 41,460,091 | 406,319,576 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 45,282,473 | 74,445,783 | 64,116,022 | 34,677,612 | 28,582,332 | 29,102,955 | 21,999,798 | 20,286,346 | 21,280,133 | 22,987,215 | 24,645,542 | 34,470,362 | 421,876,573 |
| Edible ovine offal | 1,972,411 | 3,206,631 | 2,840,906 | 2,766,336 | 1,474,092 | 1,484,633 | 1,565,014 | 1,778,441 | 751,214 | 1,329,196 | 1,244,503 | 2,350,039 | 22,763,416 |
| Total (sheepmeat + offal) | 47,254,884 | 77,652,414 | 66,956,928 | 37,443,948 | 30,056,424 | 30,587,588 | 23,564,812 | 22,064,787 | 22,031,347 | 24,316,411 | 25,890,045 | 36,820,401 | 444,639,989 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,967,870 | 46,526,756 | 47,554,931 | 37,990,981 | 32,972,650 | 31,192,473 | 15,038,546 | 11,338,278 | 11,205,821 | 22,888,594 | 24,880,033 | 51,184,336 | 366,741,269 |
| Edible ovine offal | 2,259,585 | 2,532,530 | 2,824,786 | 2,536,709 | 1,712,003 | 2,039,044 | 1,966,964 | 767,157 | 1,136,784 | 1,693,624 | 1,640,173 | 3,112,547 | 24,221,906 |
| Total (sheepmeat + offal) | 36,227,455 | 49,059,286 | 50,379,717 | 40,527,690 | 34,684,653 | 33,231,517 | 17,005,510 | 12,105,435 | 12,342,605 | 24,582,218 | 26,520,206 | 54,296,883 | 390,963,175 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 35,456,158 | 58,722,409 | 57,432,740 | 50,958,178 | 67,241,474 | 38,780,792 | 32,242,826 | 15,858,302 | 9,481,974 | | | | 366,174,853 |
| Edible ovine offal | 3,055,808 | 3,504,424 | 4,493,016 | 2,929,567 | 4,062,967 | 1,810,242 | 2,263,205 | 1,376,744 | 1,015,274 | | | | 24,511,247 |
| Total (sheepmeat + offal) | 38,511,966 | 62,226,833 | 61,925,756 | 53,887,745 | 71,304,441 | 40,591,034 | 34,506,031 | 17,235,046 | 10,497,248 | | | | 390,686,100 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the UK, by value, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

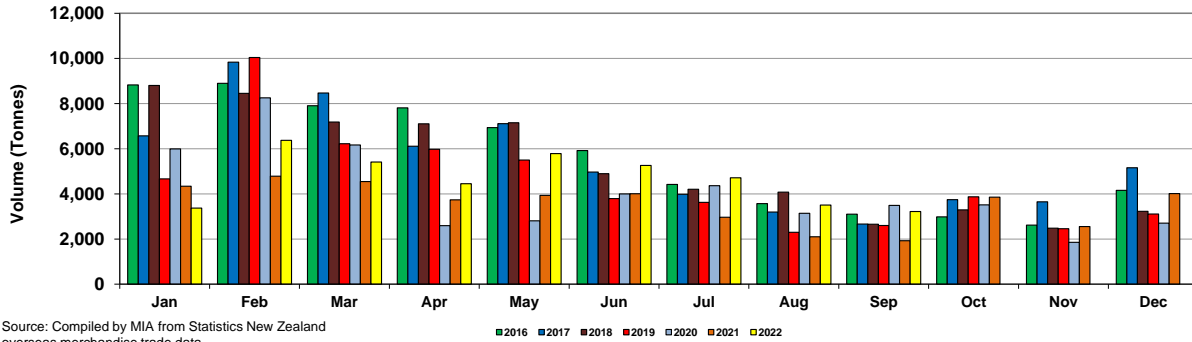
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by volume (Tonnes)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,828 | 8,900 | 7,909 | 7,814 | 6,940 | 5,917 | 4,422 | 3,570 | 3,100 | 2,981 | 2,619 | 4,159 | 67,159 |
| Edible ovine offal | 220 | 316 | 176 | 122 | 57 | 97 | 19 | 64 | 29 | 109 | 171 | 200 | 1,580 |
| Total (sheepmeat + offal) | 9,048 | 9,216 | 8,085 | 7,936 | 6,997 | 6,014 | 4,441 | 3,634 | 3,129 | 3,090 | 2,790 | 4,359 | 68,739 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 6,575 | 9,832 | 8,467 | 6,114 | 7,109 | 4,966 | 3,980 | 3,196 | 2,664 | 3,740 | 3,645 | 5,159 | 65,447 |
| Edible ovine offal | 288 | 126 | 107 | 96 | 99 | 53 | 44 | 41 | 27 | 35 | 119 | 199 | 1,234 |
| Total (sheepmeat + offal) | 6,863 | 9,958 | 8,574 | 6,210 | 7,208 | 5,019 | 4,024 | 3,237 | 2,691 | 3,775 | 3,764 | 5,358 | 66,681 |
| | | | | | | | | | | | 60,288 | | |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 8,803 | 8,453 | 7,181 | 7,107 | 7,150 | 4,892 | 4,201 | 4,076 | 2,652 | 3,294 | 2,483 | 3,231 | 63,523 |
| Edible ovine offal | 176 | 109 | 175 | 74 | 113 | 27 | 59 | 10 | 63 | 118 | 136 | 190 | 1,250 |
| Total (sheepmeat + offal) | 8,979 | 8,562 | 7,356 | 7,181 | 7,263 | 4,919 | 4,260 | 4,086 | 2,715 | 3,412 | 2,619 | 3,421 | 55,794 |
| | Beef exports | | | | | | | | | | 60,292 | | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,666 | 10,038 | 6,221 | 5,977 | 5,499 | 3,794 | 3,625 | 2,296 | 2,600 | 3,873 | 2,458 | 3,107 | 54,154 |
| Edible ovine offal | 182 | 76 | 178 | 97 | 49 | 48 | 119 | 19 | 43 | 161 | 96 | 257 | 1,325 |
| Total (sheepmeat + offal) | 4,848 | 10,114 | 6,399 | 6,074 | 5,548 | 3,842 | 3,744 | 2,315 | 2,643 | 4,034 | 2,554 | 3,364 | 55,479 |
| | | | | | | | | | | | 51,047 | | |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 5,991 | 8,252 | 6,166 | 2,589 | 2,803 | 4,000 | 4,363 | 3,137 | 3,490 | 3,514 | 1,854 | 2,704 | 48,863 |
| Edible ovine offal | 179 | 232 | 98 | 16 | 34 | 54 | 44 | 38 | 19 | 161 | 109 | 166 | 1,150 |
| Total (sheepmeat + offal) | 6,170 | 8,484 | 6,264 | 2,605 | 2,837 | 4,054 | 4,407 | 3,175 | 3,509 | 3,675 | 1,963 | 2,870 | 50,013 |
| | | | | | | | | | | | 46,159 | | |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 4,337 | 4,782 | 4,543 | 3,739 | 3,932 | 4,003 | 2,962 | 2,096 | 1,924 | 3,856 | 2,549 | 4,015 | 42,738 |
| Edible ovine offal | 216 | 221 | 48 | 42 | 107 | 82 | 72 | 58 | 40 | 94 | 133 | 149 | 1,262 |
| Total (sheepmeat + offal) | 4,553 | 5,003 | 4,591 | 3,781 | 4,039 | 4,085 | 3,034 | 2,154 | 1,964 | 3,950 | 2,682 | 4,164 | 44,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 3,371 | 6,376 | 5,410 | 4,454 | 5,785 | 5,264 | 4,710 | 3,504 | 3,216 | | | | 42,090 |
| Edible ovine offal | 72 | 43 | 165 | 17 | 89 | 34 | 58 | 14 | 198 | | | | 690 |
| Total (sheepmeat + offal) | 3,443 | 6,419 | 5,575 | 4,471 | 5,874 | 5,298 | 4,768 | 3,518 | 3,414 | | | | 42,780 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by volume, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

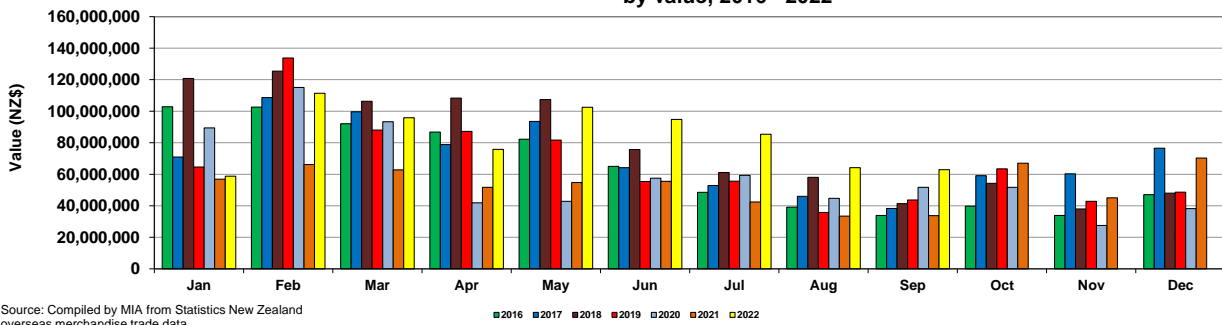
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------------|--------------------|--------------------|-------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 102,813,332 | 102,596,870 | 92,082,121 | 86,783,464 | 82,227,119 | 65,004,679 | 48,562,325 | 39,130,897 | 33,872,836 | 39,820,296 | 33,819,599 | 47,042,385 | 773,755,923 |
| Edible ovine offal | 674,944 | 1,117,557 | 802,168 | 493,445 | 283,855 | 388,537 | 110,796 | 391,553 | 191,382 | 288,174 | 344,135 | 571,279 | 5,657,825 |
| Total (sheepmeat + offal) | 103,488,276 | 103,714,427 | 92,884,289 | 87,276,909 | 82,510,974 | 65,393,216 | 48,673,121 | 39,522,450 | 34,064,218 | 40,108,470 | 34,163,734 | 47,613,664 | 779,413,748 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 70,981,450 | 108,620,589 | 99,672,480 | 78,826,460 | 93,567,961 | 64,162,877 | 52,894,644 | 46,018,818 | 38,311,760 | 59,085,384 | 60,234,773 | 76,556,690 | 848,933,886 |
| Edible ovine offal | 862,954 | 657,688 | 734,090 | 514,383 | 604,387 | 287,194 | 238,928 | 210,672 | 203,193 | 123,009 | 324,345 | 722,254 | 5,483,097 |
| Total (sheepmeat + offal) | 71,844,404 | 109,278,277 | 100,406,570 | 79,340,843 | 94,172,348 | 64,450,071 | 53,133,572 | 46,229,490 | 38,514,953 | 59,208,393 | 60,559,118 | 77,278,944 | 854,416,983 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 120,804,327 | 125,384,674 | 106,277,032 | 108,329,973 | 107,328,010 | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal | 439,381 | 439,748 | 607,705 | 221,892 | 738,213 | 88,769 | 430,359 | 71,462 | 297,895 | 296,108 | 285,470 | 556,628 | 4,473,630 |
| Beef exports t | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223 | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 | |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 64,627,615 | 133,782,052 | 88,078,908 | 87,148,272 | 81,758,943 | 55,407,764 | 55,654,803 | 35,806,181 | 43,656,634 | 63,386,870 | 42,824,017 | 48,649,463 | 800,781,522 |
| Edible ovine offal | 566,490 | 304,911 | 540,663 | 397,317 | 202,731 | 233,668 | 303,631 | 142,674 | 219,491 | 402,242 | 330,132 | 775,039 | 4,418,989 |
| Total (sheepmeat + offal) | 65,194,105 | 134,086,963 | 88,619,571 | 87,545,589 | 81,961,674 | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 89,382,122 | 115,131,060 | 93,358,902 | 41,901,582 | 42,836,028 | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal | 453,127 | 876,908 | 350,712 | 131,004 | 105,328 | 139,319 | 208,464 | 134,405 | 123,879 | 632,464 | 291,062 | 446,548 | 3,893,220 |
| Total (sheepmeat + offal) | 89,835,249 | 116,007,968 | 93,709,614 | 42,032,586 | 42,941,356 | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 56,933,432 | 66,170,330 | 62,804,042 | 51,685,872 | 54,746,862 | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal | 684,580 | 578,540 | 180,856 | 153,724 | 523,936 | 182,581 | 276,856 | 174,664 | 173,645 | 281,472 | 349,831 | 399,706 | 3,960,391 |
| Total (sheepmeat + offal) | 57,618,012 | 66,748,870 | 62,984,898 | 51,839,596 | 55,270,798 | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 58,826,029 | 111,372,754 | 95,900,265 | 75,771,166 | 102,530,278 | 94,815,708 | 85,377,921 | 64,173,941 | 62,871,237 | | | | 751,639,299 |
| Edible ovine offal | 198,696 | 214,313 | 530,371 | 96,057 | 415,896 | 167,971 | 213,028 | 128,646 | 617,598 | | | | 2,582,576 |
| Total (sheepmeat + offal) | 59,024,725 | 111,587,067 | 96,430,636 | 75,867,223 | 102,946,174 | 94,983,679 | 85,590,949 | 64,302,587 | 63,488,835 | | | | 754,221,875 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2016 - 2022



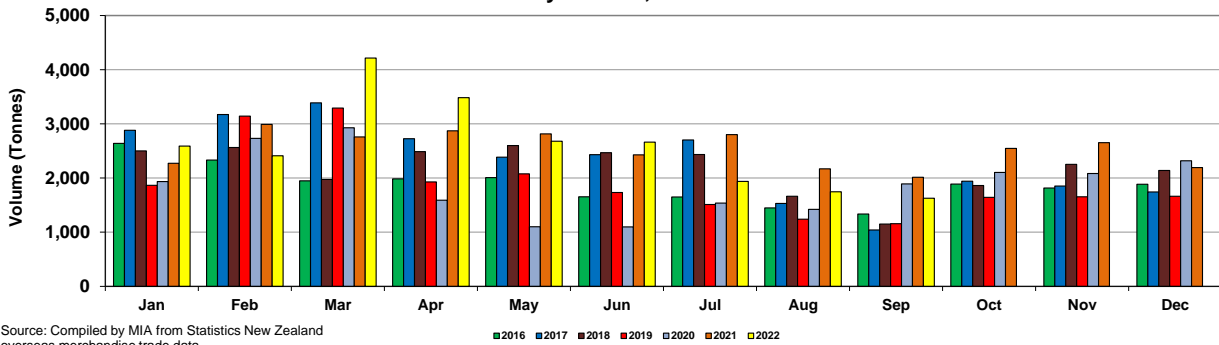
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat and edible offal to the United States 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,639 | 2,333 | 1,949 | 1,986 | 2,008 | 1,653 | 1,650 | 1,447 | 1,335 | 1,889 | 1,814 | 1,886 | 22,589 |
| Edible ovine offal | 210 | 298 | 336 | 315 | 586 | 362 | 179 | 95 | 76 | 89 | 47 | 89 | 2,682 |
| Total (sheepmeat + offal) | 2,849 | 2,631 | 2,285 | 2,301 | 2,594 | 2,015 | 1,829 | 1,542 | 1,411 | 1,978 | 1,861 | 1,975 | 25,271 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,880 | 3,173 | 3,386 | 2,726 | 2,386 | 2,430 | 2,701 | 1,531 | 1,041 | 1,942 | 1,852 | 1,742 | 27,790 |
| Edible ovine offal | 310 | 327 | 825 | 584 | 459 | 205 | 168 | 101 | 70 | 127 | 238 | 236 | 3,650 |
| Total (sheepmeat + offal) | 3,190 | 3,500 | 4,211 | 3,310 | 2,845 | 2,635 | 2,869 | 1,632 | 1,111 | 2,069 | 2,090 | 1,978 | 31,440 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,500 | 2,564 | 1,976 | 2,488 | 2,601 | 2,467 | 2,435 | 1,662 | 1,150 | 1,863 | 2,253 | 2,141 | 26,100 |
| Edible ovine offal | 424 | 830 | 451 | 502 | 271 | 230 | 145 | 79 | 41 | 22 | 132 | 137 | 3,264 |
| Total (sheepmeat + offal) | 2,924 | 3,394 | 2,427 | 2,990 | 2,872 | 2,697 | 2,580 | 1,741 | 1,191 | 1,885 | 2,385 | 2,278 | 26,440 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,866 | 3,142 | 3,292 | 1,927 | 2,077 | 1,733 | 1,511 | 1,239 | 1,157 | 1,645 | 1,652 | 1,663 | 22,904 |
| Edible ovine offal | 214 | 527 | 717 | 597 | 690 | 414 | 267 | 149 | 123 | 205 | 97 | 83 | 4,083 |
| Total (sheepmeat + offal) | 2,080 | 3,669 | 4,009 | 2,524 | 2,767 | 2,147 | 1,778 | 1,388 | 1,280 | 1,850 | 1,749 | 1,746 | 26,987 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 1,936 | 2,731 | 2,928 | 1,589 | 1,102 | 1,099 | 1,539 | 1,422 | 1,892 | 2,105 | 2,083 | 2,320 | 22,746 |
| Edible ovine offal | 118 | 406 | 451 | 373 | 219 | 223 | 308 | 340 | 391 | 199 | 116 | 240 | 3,384 |
| Total (sheepmeat + offal) | 2,054 | 3,137 | 3,379 | 1,962 | 1,321 | 1,322 | 1,847 | 1,762 | 2,283 | 2,304 | 2,199 | 2,560 | 26,130 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,273 | 2,991 | 2,758 | 2,872 | 2,816 | 2,427 | 2,803 | 2,171 | 2,013 | 2,547 | 2,653 | 2,194 | 30,518 |
| Edible ovine offal | 184 | 312 | 406 | 351 | 143 | 329 | 409 | 151 | 196 | 203 | 317 | 110 | 3,111 |
| Total (sheepmeat + offal) | 2,457 | 3,303 | 3,164 | 3,223 | 2,959 | 2,756 | 3,212 | 2,322 | 2,209 | 2,750 | 2,970 | 2,304 | 33,629 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 2,590 | 2,412 | 4,215 | 3,484 | 2,678 | 2,664 | 1,937 | 1,746 | 1,627 | | | | 23,353 |
| Edible ovine offal | 316 | 91 | 487 | 164 | 442 | 282 | 273 | 193 | 132 | | | | 2,380 |
| Total (sheepmeat + offal) | 2,906 | 2,503 | 4,702 | 3,648 | 3,120 | 2,946 | 2,210 | 1,939 | 1,759 | | | | 25,733 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

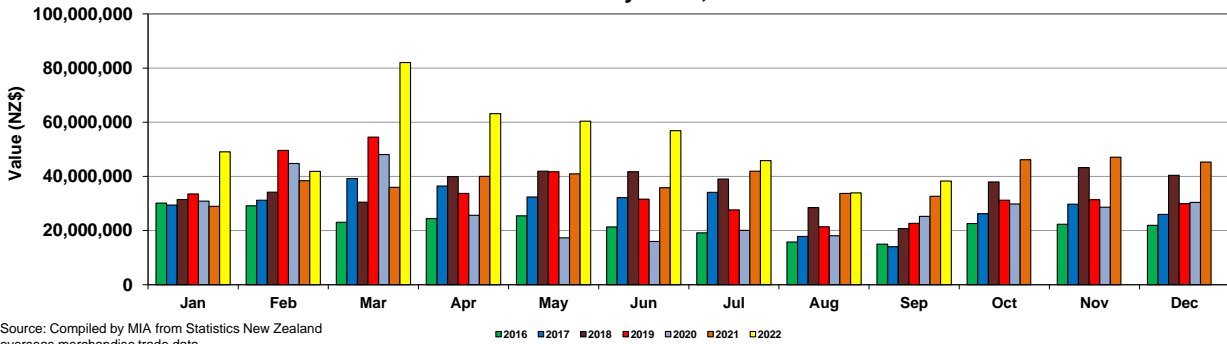
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of sheepmeat and edible offal to the United States, 2016-2022, by value
(NZ\$)**

| | 2016 | | | | | | | | | | | | |
|----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,139,910 | 29,132,004 | 23,049,612 | 24,465,575 | 25,432,220 | 21,349,974 | 19,141,985 | 15,740,771 | 14,978,985 | 22,573,914 | 22,310,640 | 21,949,975 | 270,265,565 |
| Edible ovine offal | 498,637 | 471,249 | 660,400 | 440,797 | 840,236 | 669,745 | 360,602 | 200,952 | 97,476 | 127,428 | 132,283 | 110,220 | 6,610,025 |
| Total (sheepmeat + offal) | 30,638,547 | 29,603,253 | 23,710,012 | 24,906,372 | 26,272,456 | 22,019,719 | 19,502,587 | 15,941,723 | 15,076,461 | 22,701,342 | 22,442,923 | 22,060,195 | 274,875,590 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 29,416,181 | 31,218,025 | 39,203,053 | 36,421,786 | 32,371,270 | 32,207,557 | 34,072,643 | 17,849,399 | 14,071,085 | 26,230,095 | 29,747,080 | 25,937,979 | 348,746,153 |
| Edible ovine offal | 580,296 | 489,125 | 1,499,063 | 1,021,481 | 804,435 | 400,990 | 387,314 | 319,121 | 193,496 | 211,898 | 475,478 | 472,421 | 6,855,118 |
| Total (sheepmeat + offal) | 29,996,477 | 31,707,150 | 40,702,116 | 37,443,267 | 33,175,705 | 32,608,547 | 34,459,957 | 18,168,520 | 14,264,581 | 26,441,993 | 30,222,558 | 26,410,400 | 355,601,271 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 31,480,087 | 34,162,857 | 30,436,272 | 39,901,161 | 41,934,730 | 41,696,983 | 39,016,460 | 28,488,135 | 20,733,587 | 37,917,762 | 43,227,422 | 40,367,591 | 429,363,047 |
| Edible ovine offal | 917,604 | 1,406,740 | 753,822 | 987,939 | 627,424 | 621,848 | 282,800 | 211,311 | 188,300 | 85,028 | 375,494 | 288,457 | 6,746,767 |
| Total (sheepmeat + offal) | 32,397,691 | 35,569,597 | 31,190,094 | 40,889,100 | 42,562,154 | 42,318,831 | 39,299,260 | 28,699,446 | 20,921,887 | 38,002,790 | 43,602,916 | 40,656,048 | 403,712,123 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 33,524,677 | 49,563,613 | 54,509,918 | 33,700,315 | 41,728,686 | 31,606,071 | 27,581,438 | 21,395,409 | 22,634,173 | 31,220,319 | 31,362,160 | 29,906,558 | 408,733,337 |
| Edible ovine offal | 434,679 | 1,093,941 | 1,418,833 | 1,140,987 | 1,357,608 | 802,365 | 598,125 | 415,046 | 401,907 | 570,290 | 314,161 | 252,931 | 8,800,873 |
| Total (sheepmeat + offal) | 33,959,356 | 50,657,554 | 55,928,751 | 34,841,302 | 43,086,294 | 32,408,436 | 28,179,563 | 21,810,455 | 23,036,080 | 31,790,609 | 31,676,321 | 30,159,489 | 417,534,210 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 30,830,470 | 44,760,001 | 48,091,733 | 25,635,763 | 17,270,297 | 15,990,021 | 20,065,622 | 18,093,002 | 25,201,138 | 29,820,309 | 28,600,418 | 30,406,274 | 334,765,048 |
| Edible ovine offal | 288,561 | 1,097,687 | 1,245,389 | 778,234 | 495,010 | 407,269 | 636,331 | 754,538 | 741,368 | 409,921 | 392,711 | 744,563 | 7,991,589 |
| Total (sheepmeat + offal) | 31,119,031 | 45,857,688 | 49,337,122 | 26,413,997 | 17,765,307 | 16,397,290 | 20,701,953 | 18,847,540 | 25,942,506 | 30,230,230 | 28,993,129 | 31,150,837 | 342,756,637 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 28,948,986 | 38,371,882 | 35,964,056 | 39,988,035 | 40,909,573 | 35,801,718 | 41,894,023 | 33,720,858 | 32,616,064 | 46,166,856 | 47,077,882 | 45,307,607 | 466,767,540 |
| Edible ovine offal | 520,614 | 941,687 | 1,056,469 | 1,103,886 | 483,852 | 825,847 | 994,443 | 480,696 | 451,859 | 517,893 | 801,468 | 363,885 | 8,542,599 |
| Total (sheepmeat + offal) | 29,469,600 | 39,313,569 | 37,020,525 | 41,091,921 | 41,393,425 | 36,627,565 | 42,888,466 | 34,201,554 | 33,067,923 | 46,684,749 | 47,879,350 | 45,671,492 | 475,310,139 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Sheepmeat exports | 49,035,958 | 41,815,384 | 82,010,912 | 63,187,098 | 60,396,372 | 56,880,568 | 45,823,213 | 33,928,755 | 38,295,245 | | | | 471,373,505 |
| Edible ovine offal | 843,175 | 273,812 | 1,451,871 | 424,438 | 1,351,983 | 1,086,414 | 943,537 | 786,763 | 573,055 | | | | 7,735,048 |
| Total (sheepmeat + offal) | 49,879,133 | 42,089,196 | 83,462,783 | 63,611,536 | 61,748,355 | 57,966,982 | 46,766,750 | 34,715,518 | 38,868,300 | | | | 479,108,553 |

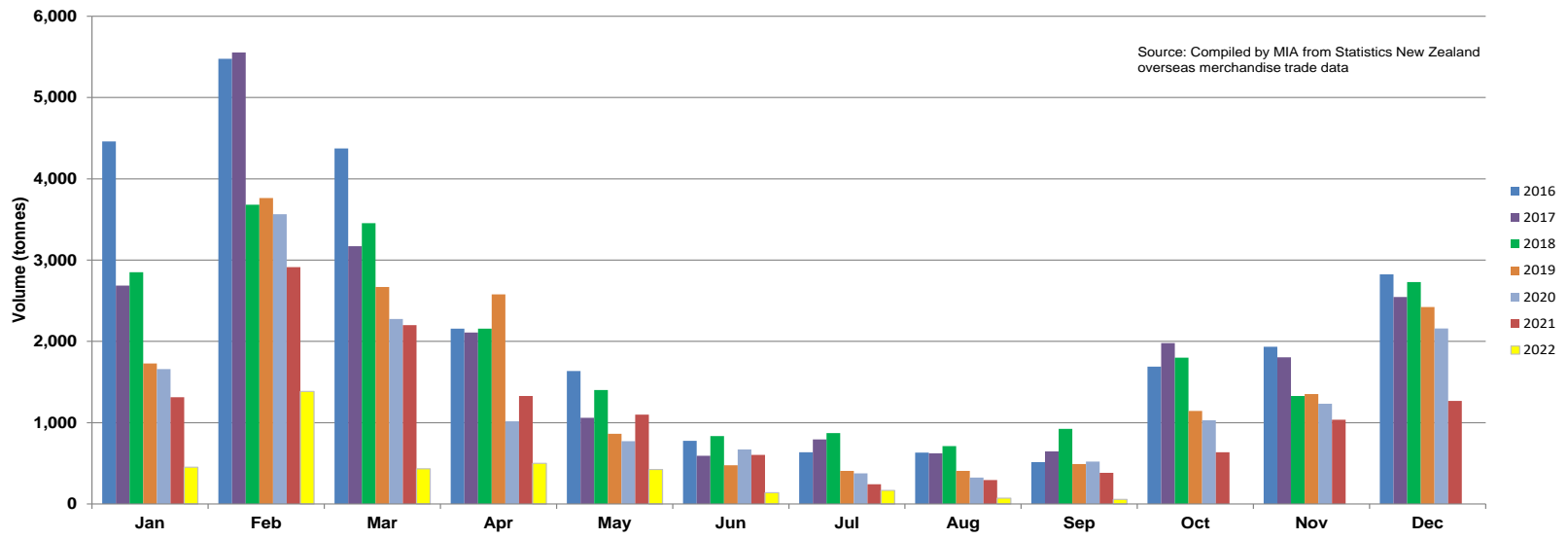
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of sheepmeat to the United States,
by value, 2016 - 2022**

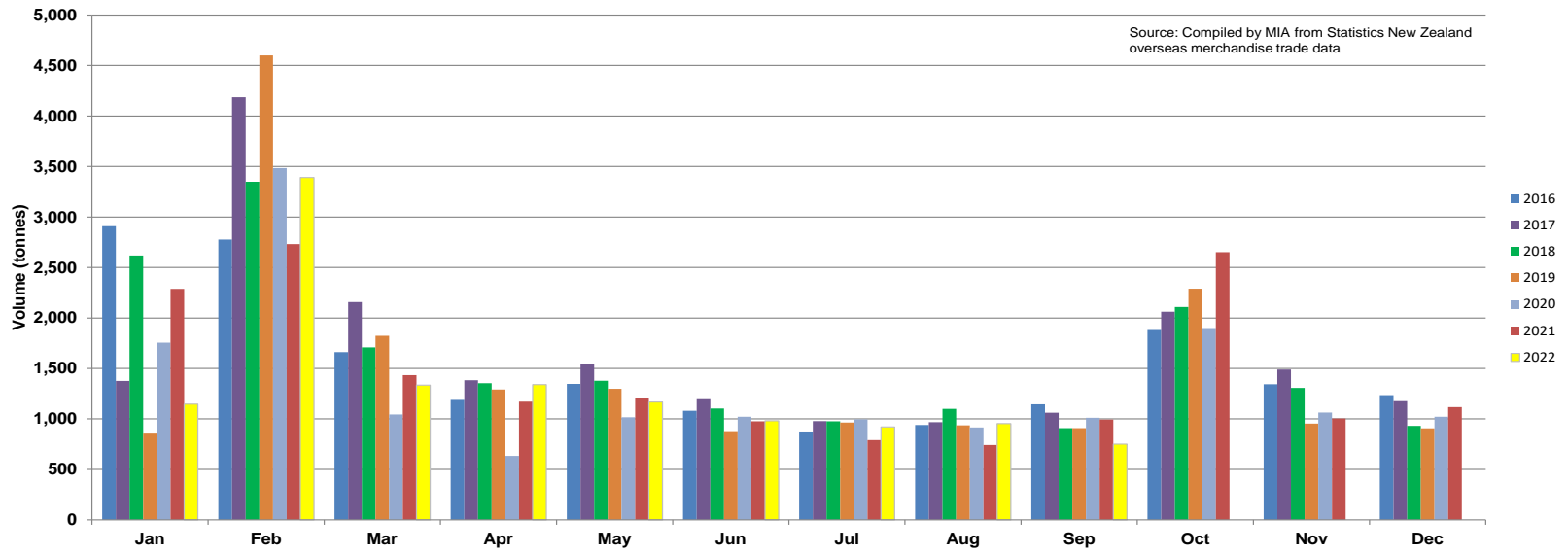


Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

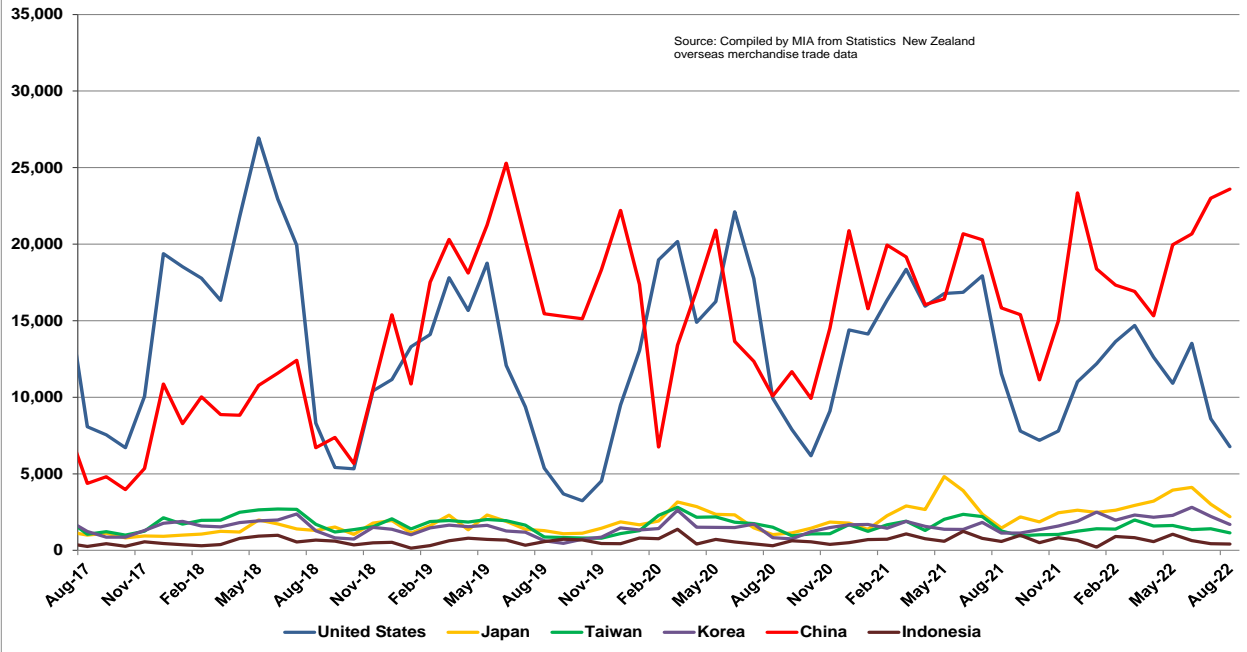
Monthly chilled lamb exports to the UK by volume (tonnes)



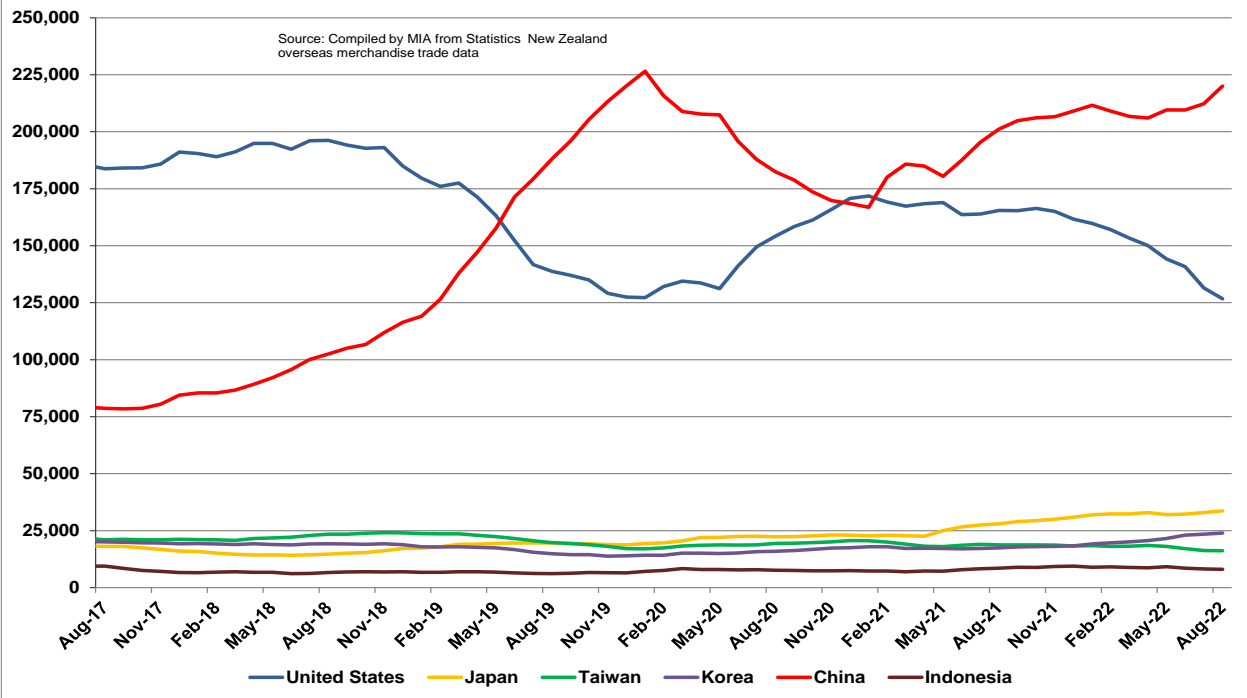
Monthly chilled lamb exports to EU (excluding UK) by volume (tonnes)



Monthly beef exports to selected markets by volume (tonnes)



Beef exports to selected markets - rolling 12 month volume (tonnes)

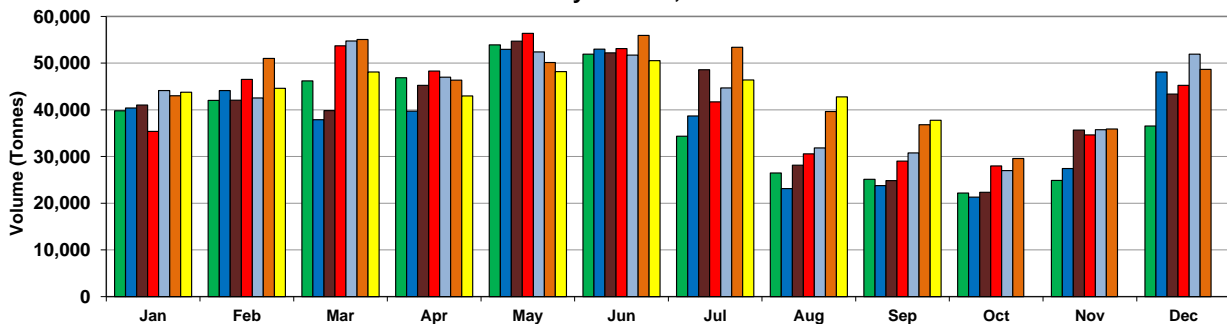


**Monthly exports of beef and edible offal to all market, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 36,309 | 38,176 | 41,916 | 42,178 | 48,793 | 47,013 | 30,587 | 24,285 | 22,361 | 19,745 | 22,328 | 32,721 | 406,412 |
| Edible beef offal | 3,477 | 3,862 | 4,276 | 4,717 | 5,103 | 4,893 | 3,747 | 2,197 | 2,750 | 2,443 | 2,575 | 3,819 | 43,858 |
| Total (beef + offal) | 39,786 | 42,038 | 46,192 | 46,894 | 53,897 | 51,906 | 34,334 | 26,482 | 25,111 | 22,188 | 24,903 | 36,540 | 450,270 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,098 | 40,779 | 33,995 | 35,609 | 48,199 | 47,529 | 35,149 | 20,883 | 21,571 | 19,443 | 25,044 | 43,923 | 409,222 |
| Edible beef offal | 3,296 | 3,337 | 3,894 | 4,093 | 4,774 | 5,483 | 3,546 | 2,240 | 2,193 | 1,850 | 2,404 | 4,191 | 41,301 |
| Total (beef + offal) | 40,394 | 44,116 | 37,888 | 39,703 | 52,973 | 53,012 | 38,695 | 23,122 | 23,764 | 21,293 | 27,448 | 48,115 | 450,524 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 37,689 | 38,451 | 36,195 | 41,278 | 50,034 | 46,983 | 44,375 | 25,426 | 22,518 | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal | 3,336 | 3,632 | 3,650 | 3,983 | 4,666 | 5,233 | 4,205 | 2,734 | 2,317 | 2,175 | 3,232 | 3,724 | 42,885 |
| Total (beef + offal) | 41,025 | 42,082 | 39,845 | 45,261 | 54,700 | 52,217 | 48,580 | 28,160 | 24,834 | 22,346 | 35,680 | 43,379 | 478,109 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 32,596 | 42,368 | 48,874 | 44,103 | 51,713 | 48,674 | 38,094 | 28,119 | 26,378 | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal | 2,803 | 4,148 | 4,836 | 4,208 | 4,670 | 4,452 | 3,616 | 2,438 | 2,629 | 2,358 | 2,965 | 3,768 | 42,892 |
| Total (beef + offal) | 35,398 | 46,516 | 53,710 | 48,311 | 56,383 | 53,125 | 41,710 | 30,557 | 29,007 | 28,007 | 34,620 | 45,239 | 502,585 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,354 | 38,611 | 50,284 | 43,496 | 48,701 | 47,394 | 40,574 | 29,126 | 28,099 | 24,551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal | 3,781 | 3,950 | 4,449 | 3,487 | 3,686 | 4,343 | 4,109 | 2,704 | 2,663 | 2,459 | 2,751 | 4,332 | 42,714 |
| Total (beef + offal) | 44,135 | 42,561 | 54,733 | 46,983 | 52,387 | 51,737 | 44,683 | 31,829 | 30,762 | 27,011 | 35,728 | 51,926 | 514,475 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 39,446 | 47,532 | 50,198 | 42,959 | 46,162 | 51,455 | 49,370 | 36,153 | 33,763 | 27,322 | 33,278 | 44,900 | 502,538 |
| Edible beef offal | 3,578 | 3,497 | 4,861 | 3,387 | 3,966 | 4,475 | 4,034 | 3,481 | 3,051 | 2,250 | 2,626 | 3,746 | 42,952 |
| Total (beef + offal) | 43,024 | 51,029 | 55,059 | 46,346 | 50,128 | 55,930 | 53,404 | 39,634 | 36,815 | 29,571 | 35,904 | 48,646 | 545,491 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 40,716 | 41,690 | 44,448 | 39,861 | 44,640 | 47,052 | 42,950 | 40,044 | 34,665 | | | | 376,066 |
| Edible beef offal | 3,072 | 2,932 | 3,659 | 3,129 | 3,547 | 3,475 | 3,454 | 2,717 | 3,093 | | | | 29,078 |
| Total (beef + offal) | 43,787 | 44,622 | 48,107 | 42,990 | 48,187 | 50,527 | 46,404 | 42,761 | 37,758 | | | | 405,144 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to all markets,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

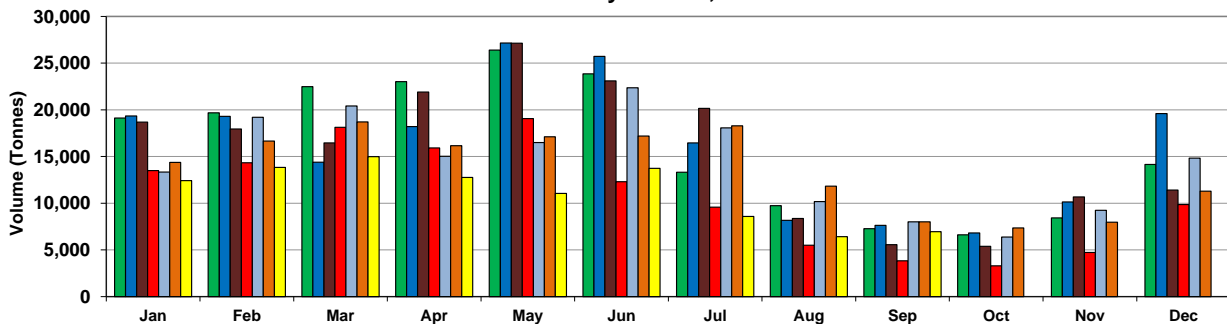
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of beef and edible offal to the United States, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,997 | 19,641 | 22,421 | 22,933 | 26,266 | 23,737 | 13,168 | 9,688 | 7,248 | 6,602 | 8,409 | 14,081 | 193,191 |
| Edible beef offal | 125 | 31 | 62 | 79 | 124 | 122 | 158 | 54 | 36 | 8 | 28 | 78 | 905 |
| Total (beef + offal) | 19,122 | 19,672 | 22,483 | 23,012 | 26,390 | 23,859 | 13,326 | 9,742 | 7,284 | 6,610 | 8,437 | 14,159 | 194,096 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 19,232 | 19,186 | 14,159 | 18,122 | 26,890 | 25,500 | 16,258 | 8,077 | 7,541 | 6,702 | 10,054 | 19,372 | 191,093 |
| Edible beef offal | 114 | 111 | 226 | 80 | 260 | 217 | 193 | 83 | 86 | 118 | 93 | 225 | 1,806 |
| Total (beef + offal) | 19,346 | 19,297 | 14,385 | 18,202 | 27,150 | 25,717 | 16,451 | 8,160 | 7,627 | 6,820 | 10,147 | 19,597 | 192,899 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,528 | 17,772 | 16,325 | 21,814 | 26,934 | 22,946 | 19,927 | 8,307 | 5,411 | 5,326 | 10,415 | 11,158 | 184,863 |
| Edible beef offal | 165 | 170 | 141 | 90 | 195 | 156 | 221 | 54 | 146 | 66 | 262 | 245 | 1,911 |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129 | 23,102 | 20,148 | 8,361 | 5,557 | 5,392 | 10,677 | 11,403 | 186,774 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,296 | 14,093 | 17,812 | 15,671 | 18,757 | 12,073 | 9,376 | 5,369 | 3,690 | 3,242 | 4,533 | 9,496 | 127,408 |
| Edible beef offal | 205 | 242 | 326 | 254 | 299 | 230 | 205 | 133 | 142 | 61 | 196 | 357 | 2,650 |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056 | 12,303 | 9,581 | 5,502 | 3,832 | 3,303 | 4,729 | 9,853 | 130,058 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 13,050 | 18,977 | 20,176 | 14,893 | 16,245 | 22,117 | 17,752 | 9,940 | 7,894 | 6,181 | 9,096 | 14,402 | 170,723 |
| Edible beef offal | 284 | 233 | 247 | 139 | 260 | 255 | 309 | 245 | 110 | 199 | 153 | 434 | 2,868 |
| Total (beef + offal) | 13,334 | 19,210 | 20,423 | 15,032 | 16,505 | 22,372 | 18,061 | 10,185 | 8,004 | 6,380 | 9,249 | 14,836 | 173,591 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 14,125 | 16,336 | 18,357 | 15,949 | 16,774 | 16,849 | 17,931 | 11,537 | 7,794 | 7,188 | 7,795 | 11,012 | 161,647 |
| Edible beef offal | 254 | 329 | 358 | 210 | 344 | 350 | 365 | 297 | 215 | 166 | 183 | 282 | 3,353 |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118 | 17,199 | 18,296 | 11,834 | 8,009 | 7,354 | 7,978 | 11,294 | 165,000 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,194 | 13,632 | 14,690 | 12,615 | 10,905 | 13,525 | 8,433 | 6,264 | 6,778 | | | | 99,036 |
| Edible beef offal | 236 | 208 | 298 | 138 | 152 | 221 | 164 | 156 | 187 | | | | 1,760 |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12,753 | 11,057 | 13,746 | 8,597 | 6,420 | 6,965 | | | | 100,796 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to the United States,
by volume, 2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

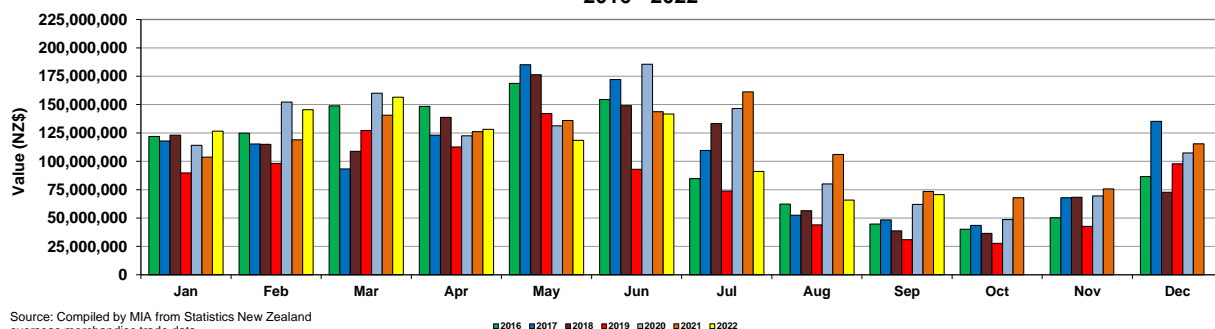
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of beef and edible offal to the United States, 2016-2022, by value (NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|--------------------|----------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,014,751 | 124,686,988 | 148,563,087 | 148,064,272 | 167,989,289 | 153,438,121 | 83,651,030 | 61,808,371 | 44,495,109 | 40,106,832 | 49,996,595 | 85,923,801 | 1,229,738,246 |
| Edible beef offal | 886,038 | 132,494 | 347,141 | 365,521 | 682,879 | 975,076 | 1,051,560 | 455,346 | 273,281 | 86,185 | 304,927 | 596,024 | 6,156,472 |
| Total (beef + offal) | 121,900,789 | 124,819,482 | 148,910,228 | 148,429,793 | 168,672,168 | 154,413,197 | 84,702,590 | 62,263,717 | 44,768,390 | 40,193,017 | 50,301,522 | 86,519,825 | 1,235,894,718 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 117,090,604 | 114,648,075 | 91,645,264 | 122,499,386 | 183,124,115 | 170,647,396 | 108,272,827 | 51,853,239 | 47,615,980 | 42,841,971 | 67,097,580 | 133,380,731 | 1,250,717,168 |
| Edible beef offal | 876,400 | 630,362 | 1,688,729 | 626,529 | 1,940,568 | 1,431,534 | 1,349,281 | 632,496 | 828,316 | 720,262 | 870,903 | 1,903,461 | 13,498,841 |
| Total (beef + offal) | 117,967,004 | 115,278,437 | 93,333,993 | 123,125,915 | 185,064,683 | 172,078,930 | 109,622,108 | 52,485,735 | 48,444,296 | 43,562,233 | 67,968,483 | 135,284,192 | 1,264,216,009 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 121,737,698 | 113,430,953 | 107,699,139 | 137,893,978 | 175,178,273 | 147,648,625 | 131,286,228 | 55,996,771 | 37,404,094 | 35,872,799 | 66,288,777 | 70,473,261 | 1,200,910,596 |
| Edible beef offal | 1,334,483 | 1,636,946 | 1,153,152 | 823,111 | 1,140,644 | 1,455,283 | 2,113,605 | 519,944 | 1,238,766 | 675,154 | 2,108,165 | 2,319,062 | 16,518,315 |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291 | 138,717,089 | 176,318,917 | 149,103,908 | 133,399,833 | 56,516,715 | 38,642,860 | 36,547,953 | 68,396,942 | 72,792,323 | 1,217,428,911 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 87,762,755 | 95,765,717 | 124,028,614 | 110,304,637 | 139,462,357 | 91,082,052 | 72,203,966 | 42,891,007 | 29,734,456 | 27,153,216 | 40,971,607 | 93,975,216 | 955,335,600 |
| Edible beef offal | 2,005,336 | 2,417,955 | 3,152,754 | 2,348,475 | 2,624,962 | 1,925,295 | 1,571,128 | 1,048,631 | 1,201,435 | 593,566 | 1,680,837 | 3,819,939 | 24,390,313 |
| Total (beef + offal) | 89,768,091 | 98,183,672 | 127,181,368 | 112,653,112 | 142,087,319 | 93,007,347 | 73,775,094 | 43,939,638 | 30,935,891 | 27,746,782 | 42,652,444 | 97,795,155 | 979,725,913 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 111,677,091 | 150,205,152 | 157,657,008 | 121,273,777 | 129,170,273 | 183,494,978 | 144,249,012 | 77,882,891 | 60,950,594 | 47,026,918 | 67,809,100 | 103,167,068 | 1,354,563,815 |
| Edible beef offal | 2,442,346 | 2,094,102 | 2,346,588 | 1,192,562 | 2,076,104 | 2,004,001 | 2,287,079 | 2,140,106 | 1,010,803 | 1,715,698 | 1,739,097 | 4,189,107 | 25,237,593 |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596 | 122,466,339 | 131,246,330 | 185,498,979 | 146,536,091 | 80,022,997 | 61,961,397 | 48,742,616 | 69,548,197 | 107,356,175 | 1,379,801,408 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 101,547,961 | 115,470,226 | 136,724,273 | 123,672,811 | 132,106,819 | 139,848,891 | 156,665,660 | 102,293,157 | 70,134,346 | 65,396,695 | 73,055,958 | 110,265,957 | 1,327,182,754 |
| Edible beef offal | 2,175,615 | 3,418,878 | 3,887,172 | 2,529,319 | 3,872,777 | 3,861,733 | 4,536,838 | 3,724,920 | 3,379,441 | 2,478,091 | 2,666,752 | 5,116,754 | 41,648,290 |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445 | 126,202,130 | 135,979,596 | 143,710,624 | 161,202,498 | 106,018,077 | 73,513,787 | 67,874,786 | 75,722,710 | 115,382,711 | 1,368,831,044 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 122,995,693 | 142,571,152 | 152,822,670 | 126,466,620 | 116,852,820 | 139,609,687 | 89,272,931 | 64,370,193 | 68,477,992 | | | | 1,023,439,758 |
| Edible beef offal | 3,551,463 | 2,995,200 | 3,628,366 | 1,683,631 | 1,715,047 | 2,106,743 | 1,818,503 | 1,537,502 | 2,188,482 | | | | 21,224,937 |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036 | 128,150,251 | 118,567,867 | 141,716,430 | 91,091,434 | 65,907,695 | 70,666,474 | | | | 1,044,664,695 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Exports of beef and edible offal to the United States, 2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

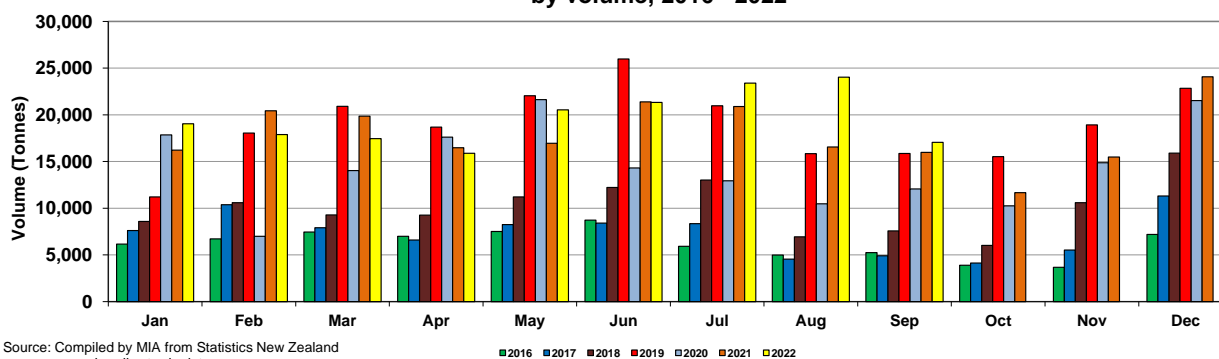
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly, exports of beef and edible offal to China, 2016-2022, by volume
(Tonnes)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 5,881 | 6,456 | 7,110 | 6,637 | 7,188 | 8,314 | 5,538 | 4,861 | 5,051 | 3,730 | 3,499 | 6,925 | 71,190 |
| Edible beef offal | 274 | 264 | 344 | 362 | 327 | 412 | 387 | 133 | 199 | 166 | 181 | 266 | 3,315 |
| Total (beef + offal) | 6,155 | 6,720 | 7,454 | 6,999 | 7,515 | 8,726 | 5,925 | 4,994 | 5,250 | 3,896 | 3,680 | 7,191 | 74,505 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 7,272 | 9,999 | 7,626 | 6,288 | 7,884 | 8,073 | 7,911 | 4,373 | 4,810 | 3,970 | 5,346 | 10,861 | 84,413 |
| Edible beef offal | 350 | 377 | 277 | 310 | 375 | 333 | 428 | 177 | 108 | 160 | 178 | 446 | 3,519 |
| Total (beef + offal) | 7,622 | 10,376 | 7,903 | 6,598 | 8,259 | 8,406 | 8,339 | 4,550 | 4,918 | 4,130 | 5,524 | 11,307 | 87,932 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,278 | 10,028 | 8,865 | 8,827 | 10,772 | 11,569 | 12,408 | 6,707 | 7,379 | 5,675 | 10,157 | 15,387 | 116,052 |
| Edible beef offal | 305 | 567 | 417 | 439 | 441 | 657 | 613 | 223 | 198 | 338 | 433 | 521 | 5,152 |
| Total (beef + offal) | 8,583 | 10,595 | 9,282 | 9,266 | 11,213 | 12,226 | 13,021 | 6,930 | 7,577 | 6,013 | 10,590 | 15,908 | 121,204 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 10,868 | 17,512 | 20,309 | 18,107 | 21,253 | 25,290 | 20,303 | 15,448 | 15,282 | 15,126 | 18,340 | 22,206 | 220,044 |
| Edible beef offal | 338 | 530 | 604 | 571 | 792 | 701 | 661 | 396 | 577 | 407 | 587 | 643 | 6,807 |
| Total (beef + offal) | 11,206 | 18,042 | 20,913 | 18,678 | 22,045 | 25,991 | 20,964 | 15,844 | 15,859 | 15,533 | 18,927 | 22,849 | 226,851 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,374 | 6,746 | 13,396 | 16,987 | 20,912 | 13,649 | 12,341 | 10,079 | 11,669 | 9,925 | 14,506 | 20,877 | 168,461 |
| Edible beef offal | 482 | 246 | 631 | 633 | 723 | 666 | 608 | 403 | 388 | 336 | 359 | 643 | 6,118 |
| Total (beef + offal) | 17,856 | 6,992 | 14,027 | 17,620 | 21,635 | 14,315 | 12,949 | 10,482 | 12,057 | 10,261 | 14,865 | 21,520 | 174,579 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 15,772 | 19,942 | 19,166 | 16,052 | 16,422 | 20,678 | 20,281 | 15,836 | 15,396 | 11,131 | 14,990 | 23,343 | 209,009 |
| Edible beef offal | 442 | 494 | 689 | 436 | 538 | 715 | 620 | 720 | 580 | 547 | 500 | 728 | 7,009 |
| Total (beef + offal) | 16,214 | 20,436 | 19,855 | 16,488 | 16,960 | 21,393 | 20,901 | 16,556 | 15,976 | 11,678 | 15,490 | 24,071 | 216,018 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 18,385 | 17,328 | 16,910 | 15,318 | 19,956 | 20,671 | 22,819 | 23,431 | 16,461 | | | | 171,279 |
| Edible beef offal | 653 | 556 | 544 | 569 | 581 | 655 | 573 | 603 | 598 | | | | 5,332 |
| Total (beef + offal) | 19,038 | 17,884 | 17,454 | 15,887 | 20,537 | 21,326 | 23,392 | 24,034 | 17,059 | | | | 176,611 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to China,
by volume, 2016 - 2022



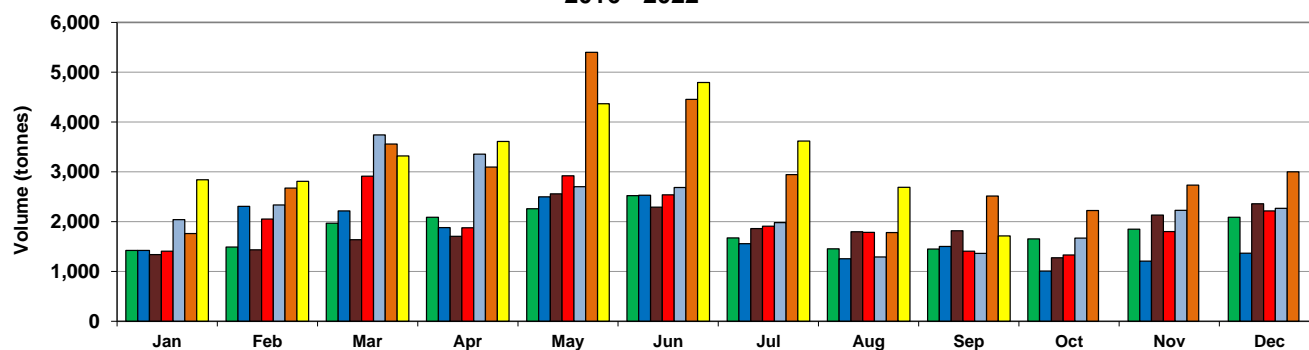
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 964 | 1,119 | 1,374 | 1,479 | 1,652 | 1,848 | 1,187 | 1,186 | 1,153 | 1,420 | 1,585 | 1,663 | 16,630 |
| Edible beef offal | 459 | 370 | 593 | 611 | 608 | 675 | 488 | 268 | 298 | 233 | 266 | 426 | 5,295 |
| Total (beef + offal) | 1,423 | 1,489 | 1,967 | 2,090 | 2,260 | 2,523 | 1,675 | 1,454 | 1,451 | 1,653 | 1,851 | 2,089 | 21,925 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,158 | 1,836 | 1,758 | 1,519 | 1,909 | 1,856 | 1,216 | 1,000 | 1,124 | 812 | 937 | 923 | 16,048 |
| Edible beef offal | 264 | 470 | 459 | 360 | 590 | 674 | 341 | 254 | 380 | 198 | 270 | 444 | 4,704 |
| Total (beef + offal) | 1,422 | 2,306 | 2,217 | 1,879 | 2,499 | 2,530 | 1,557 | 1,254 | 1,504 | 1,010 | 1,207 | 1,367 | 20,752 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 991 | 1,066 | 1,244 | 1,196 | 1,986 | 1,726 | 1,398 | 1,294 | 1,526 | 1,046 | 1,778 | 1,953 | 17,204 |
| Edible beef offal | 348 | 370 | 395 | 510 | 571 | 567 | 462 | 504 | 291 | 228 | 354 | 406 | 5,006 |
| Total (beef + offal) | 1,339 | 1,436 | 1,639 | 1,706 | 2,557 | 2,293 | 1,860 | 1,798 | 1,817 | 1,274 | 2,132 | 2,359 | 22,210 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,126 | 1,613 | 2,301 | 1,347 | 2,308 | 1,893 | 1,376 | 1,292 | 1,089 | 1,118 | 1,446 | 1,858 | 18,767 |
| Edible beef offal | 279 | 438 | 613 | 528 | 612 | 644 | 531 | 493 | 319 | 215 | 356 | 356 | 5,384 |
| Total (beef + offal) | 1,405 | 2,051 | 2,914 | 1,875 | 2,920 | 2,537 | 1,907 | 1,785 | 1,408 | 1,333 | 1,802 | 2,214 | 24,151 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,673 | 1,918 | 3,159 | 2,856 | 2,348 | 2,316 | 1,471 | 1,032 | 1,140 | 1,441 | 1,854 | 1,776 | 22,984 |
| Edible beef offal | 368 | 417 | 582 | 499 | 355 | 368 | 510 | 258 | 221 | 228 | 372 | 492 | 4,670 |
| Total (beef + offal) | 2,041 | 2,335 | 3,741 | 3,355 | 2,703 | 2,684 | 1,981 | 1,290 | 1,361 | 1,669 | 2,226 | 2,268 | 27,654 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,364 | 2,262 | 2,902 | 2,663 | 4,817 | 3,903 | 2,360 | 1,456 | 2,185 | 1,858 | 2,455 | 2,627 | 30,852 |
| Edible beef offal | 399 | 411 | 658 | 435 | 584 | 550 | 585 | 327 | 329 | 366 | 278 | 372 | 5,294 |
| Total (beef + offal) | 1,763 | 2,673 | 3,560 | 3,098 | 5,401 | 4,453 | 2,945 | 1,783 | 2,514 | 2,224 | 2,733 | 2,999 | 36,146 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,474 | 2,618 | 2,940 | 3,212 | 3,939 | 4,113 | 3,020 | 2,185 | 1,393 | | | | 25,894 |
| Edible beef offal | 368 | 192 | 378 | 399 | 429 | 682 | 599 | 506 | 322 | | | | 3,875 |
| Total (beef + offal) | 2,842 | 2,810 | 3,318 | 3,611 | 4,368 | 4,795 | 3,619 | 2,691 | 1,715 | | | | 29,769 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Japan,
2016 - 2022**



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

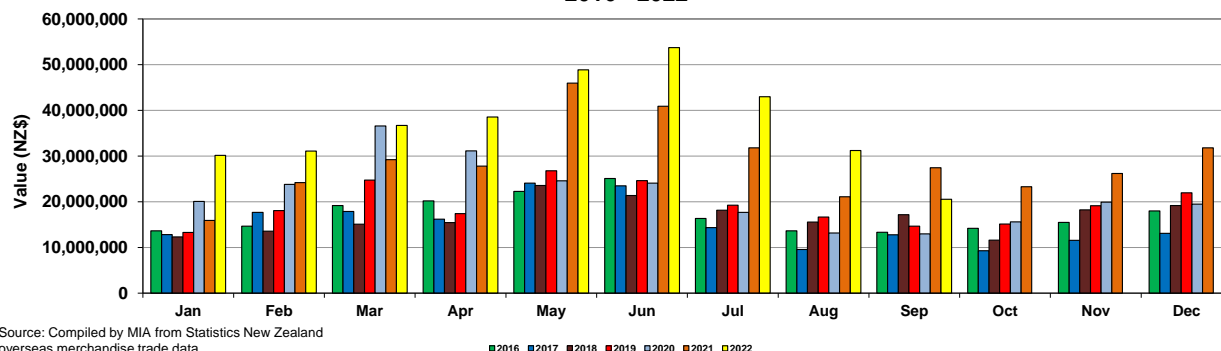
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

Monthly exports of beef and edible offal to Japan, 2016-2022, by value
(NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 8,841,959 | 10,585,874 | 12,739,012 | 13,499,431 | 15,249,468 | 16,890,584 | 10,295,533 | 10,339,993 | 9,038,381 | 10,852,705 | 11,902,712 | 12,245,768 | 142,481,420 |
| Edible beef offal | 4,801,250 | 4,078,377 | 6,414,887 | 6,667,501 | 6,996,321 | 8,196,583 | 6,036,616 | 3,283,783 | 4,276,871 | 3,316,202 | 3,589,333 | 5,730,796 | 63,388,520 |
| Total (beef + offal) | 13,643,209 | 14,664,251 | 19,153,899 | 20,166,932 | 22,245,789 | 25,087,167 | 16,332,149 | 13,623,776 | 13,315,252 | 14,168,907 | 15,492,045 | 17,976,564 | 205,869,940 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,487,362 | 12,684,338 | 12,896,812 | 12,566,400 | 17,804,619 | 16,721,893 | 10,954,985 | 7,708,350 | 10,469,924 | 7,736,912 | 9,394,905 | 9,529,068 | 137,955,568 |
| Edible beef offal | 3,328,894 | 5,000,103 | 4,969,545 | 3,612,796 | 6,281,898 | 6,740,159 | 3,403,062 | 1,866,510 | 2,290,888 | 1,558,010 | 2,161,250 | 3,573,430 | 44,786,545 |
| Total (beef + offal) | 12,816,256 | 17,684,441 | 17,866,357 | 16,179,196 | 24,086,517 | 23,462,052 | 14,358,047 | 9,574,860 | 12,760,812 | 9,294,922 | 11,556,155 | 13,102,498 | 182,742,113 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 9,779,455 | 10,700,554 | 12,296,947 | 11,749,733 | 19,386,057 | 16,949,945 | 14,802,004 | 12,960,470 | 15,205,382 | 10,106,464 | 15,671,645 | 16,260,206 | 165,868,862 |
| Edible beef offal | 2,533,174 | 2,853,329 | 2,807,662 | 3,670,296 | 4,177,483 | 4,414,958 | 3,355,983 | 2,586,388 | 1,941,468 | 1,501,077 | 2,536,870 | 2,886,808 | 35,265,496 |
| Total (beef + offal) | 12,312,629 | 13,553,883 | 15,104,609 | 15,420,029 | 23,563,540 | 21,364,903 | 18,157,987 | 15,546,858 | 17,146,850 | 11,607,541 | 18,208,515 | 19,147,014 | 201,134,358 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 11,117,467 | 14,662,406 | 19,870,719 | 13,078,684 | 21,047,534 | 18,158,568 | 14,038,748 | 13,279,209 | 11,801,655 | 12,874,108 | 15,216,767 | 18,223,895 | 183,369,760 |
| Edible beef offal | 2,147,519 | 3,424,031 | 4,872,947 | 4,307,088 | 5,743,817 | 6,459,681 | 5,203,154 | 3,364,319 | 2,853,483 | 2,267,303 | 3,897,477 | 3,715,542 | 48,256,361 |
| Total (beef + offal) | 13,264,986 | 18,086,437 | 24,743,666 | 17,385,772 | 26,791,351 | 24,618,249 | 19,241,902 | 16,643,528 | 14,655,138 | 15,141,411 | 19,114,244 | 21,939,437 | 231,626,121 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 16,280,231 | 18,748,327 | 29,836,771 | 25,140,893 | 20,836,497 | 20,631,105 | 13,936,075 | 11,041,517 | 11,187,134 | 13,658,730 | 16,762,268 | 15,245,976 | 213,305,524 |
| Edible beef offal | 3,804,838 | 5,047,209 | 6,746,442 | 5,988,081 | 3,748,853 | 3,427,471 | 3,730,994 | 2,110,202 | 1,788,349 | 1,920,810 | 3,148,209 | 4,226,146 | 45,687,604 |
| Total (beef + offal) | 20,085,069 | 23,795,536 | 36,583,213 | 31,128,974 | 24,585,350 | 24,058,576 | 17,667,069 | 13,151,719 | 12,975,483 | 15,579,540 | 19,910,477 | 19,472,122 | 258,993,128 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 12,081,640 | 20,217,360 | 22,351,539 | 22,826,910 | 38,792,978 | 33,548,576 | 22,501,580 | 14,485,913 | 20,075,375 | 16,729,665 | 21,922,516 | 25,276,201 | 270,810,253 |
| Edible beef offal | 3,828,062 | 3,964,669 | 6,836,882 | 4,975,886 | 7,172,762 | 7,339,758 | 9,283,632 | 6,585,728 | 7,385,923 | 6,540,398 | 4,275,964 | 6,525,804 | 74,715,468 |
| Total (beef + offal) | 15,909,702 | 24,182,029 | 29,188,421 | 27,802,796 | 45,965,740 | 40,888,334 | 31,785,212 | 21,071,641 | 27,461,298 | 23,270,063 | 26,198,480 | 31,802,005 | 345,525,721 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 24,266,188 | 28,357,034 | 30,494,546 | 32,255,744 | 42,897,125 | 43,514,147 | 33,272,446 | 23,329,078 | 15,487,573 | | | | 273,873,881 |
| Edible beef offal | 5,865,321 | 2,719,430 | 6,197,838 | 6,286,159 | 5,973,213 | 10,213,765 | 9,699,169 | 7,860,391 | 5,039,531 | | | | 59,854,817 |
| Total (beef + offal) | 30,131,509 | 31,076,464 | 36,692,384 | 38,541,903 | 48,870,338 | 53,727,912 | 42,971,615 | 31,189,469 | 20,527,104 | | | | 333,728,698 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Japan,
2016 - 2022

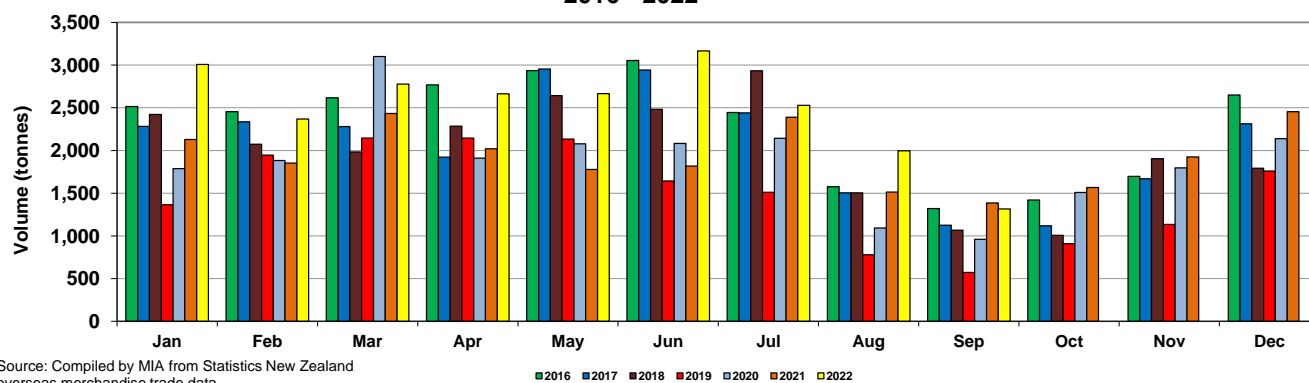


**Monthly exports of beef and edible offal to Korea, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,163 | 2,113 | 2,069 | 2,254 | 2,233 | 2,268 | 1,944 | 1,334 | 1,041 | 1,120 | 1,421 | 2,084 | 22,044 |
| Edible beef offal | 352 | 342 | 549 | 514 | 703 | 786 | 502 | 241 | 280 | 301 | 275 | 565 | 5,410 |
| Total (beef + offal) | 2,515 | 2,455 | 2,618 | 2,768 | 2,936 | 3,054 | 2,446 | 1,575 | 1,321 | 1,421 | 1,696 | 2,649 | 27,454 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,791 | 1,795 | 1,788 | 1,418 | 2,244 | 2,196 | 1,959 | 1,229 | 866 | 861 | 1,303 | 1,771 | 19,221 |
| Edible beef offal | 491 | 540 | 492 | 505 | 711 | 746 | 481 | 274 | 259 | 258 | 366 | 541 | 5,664 |
| Total (beef + offal) | 2,282 | 2,335 | 2,280 | 1,923 | 2,955 | 2,942 | 2,440 | 1,503 | 1,125 | 1,119 | 1,669 | 2,312 | 24,885 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,893 | 1,590 | 1,532 | 1,814 | 1,928 | 1,981 | 2,375 | 1,278 | 821 | 737 | 1,501 | 1,373 | 18,823 |
| Edible beef offal | 530 | 483 | 450 | 471 | 716 | 502 | 558 | 225 | 245 | 269 | 403 | 420 | 5,272 |
| Total (beef + offal) | 2,423 | 2,073 | 1,982 | 2,285 | 2,644 | 2,483 | 2,933 | 1,503 | 1,066 | 1,006 | 1,904 | 1,793 | 24,095 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,021 | 1,472 | 1,648 | 1,547 | 1,634 | 1,266 | 1,184 | 621 | 459 | 729 | 865 | 1,470 | 13,916 |
| Edible beef offal | 344 | 474 | 498 | 599 | 499 | 378 | 326 | 157 | 113 | 179 | 269 | 289 | 4,125 |
| Total (beef + offal) | 1,365 | 1,946 | 2,146 | 2,146 | 2,133 | 1,644 | 1,510 | 778 | 572 | 908 | 1,134 | 1,759 | 18,041 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,331 | 1,423 | 2,621 | 1,508 | 1,505 | 1,486 | 1,713 | 829 | 751 | 1,222 | 1,486 | 1,665 | 17,540 |
| Edible beef offal | 456 | 460 | 480 | 403 | 573 | 596 | 430 | 264 | 210 | 286 | 312 | 474 | 4,944 |
| Total (beef + offal) | 1,787 | 1,883 | 3,101 | 1,911 | 2,078 | 2,082 | 2,143 | 1,093 | 961 | 1,508 | 1,798 | 2,139 | 22,484 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,697 | 1,443 | 1,899 | 1,570 | 1,383 | 1,372 | 1,826 | 1,134 | 1,136 | 1,358 | 1,588 | 1,910 | 18,316 |
| Edible beef offal | 433 | 410 | 535 | 450 | 396 | 445 | 564 | 380 | 250 | 209 | 336 | 545 | 4,953 |
| Total (beef + offal) | 2,130 | 1,853 | 2,434 | 2,020 | 1,779 | 1,817 | 2,390 | 1,514 | 1,386 | 1,567 | 1,924 | 2,455 | 23,269 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,504 | 1,973 | 2,305 | 2,168 | 2,282 | 2,814 | 2,223 | 1,691 | 1,046 | | | | 19,006 |
| Edible beef offal | 503 | 396 | 473 | 496 | 384 | 351 | 305 | 306 | 270 | | | | 3,484 |
| Total (beef + offal) | 3,007 | 2,369 | 2,778 | 2,664 | 2,666 | 3,165 | 2,528 | 1,997 | 1,316 | | | | 22,490 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Korea,
2016 - 2022**



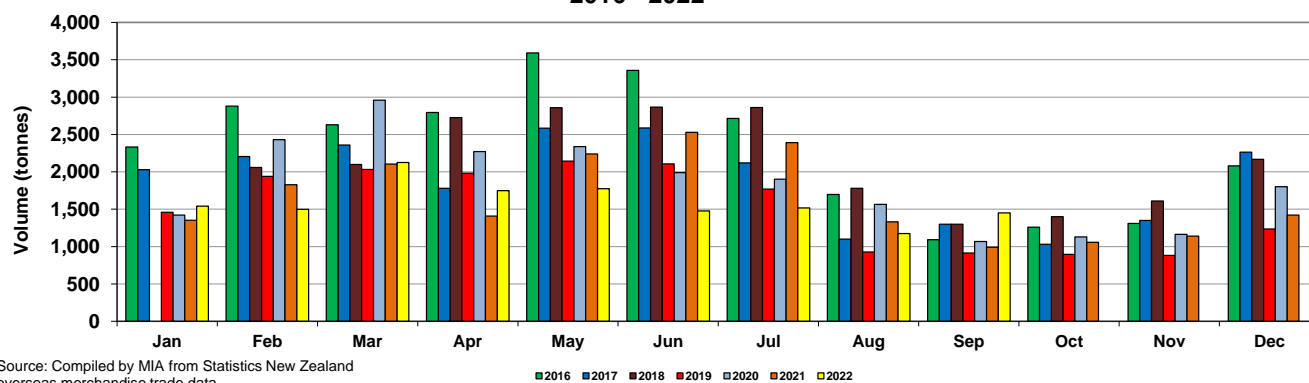
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan, 2016-2022, by volume
(Tonnes)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,154 | 2,706 | 2,325 | 2,568 | 3,231 | 3,229 | 2,609 | 1,649 | 1,058 | 1,163 | 1,268 | 1,885 | 25,845 |
| Edible beef offal | 179 | 173 | 306 | 226 | 361 | 128 | 105 | 48 | 35 | 95 | 43 | 194 | 1,893 |
| Total (beef + offal) | 2,333 | 2,879 | 2,631 | 2,794 | 3,592 | 3,357 | 2,714 | 1,697 | 1,093 | 1,258 | 1,311 | 2,079 | 27,738 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,908 | 2,062 | 2,171 | 1,657 | 2,445 | 2,351 | 1,985 | 1,050 | 1,226 | 993 | 1,257 | 2,127 | 21,232 |
| Edible beef offal | 121 | 144 | 187 | 123 | 141 | 237 | 134 | 49 | 72 | 37 | 93 | 136 | 1,474 |
| Total (beef + offal) | 2,029 | 2,206 | 2,358 | 1,780 | 2,586 | 2,588 | 2,119 | 1,099 | 1,298 | 1,030 | 1,350 | 2,263 | 22,706 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,715 | 1,958 | 1,977 | 2,487 | 2,648 | 2,705 | 2,679 | 1,699 | 1,198 | 1,360 | 1,551 | 2,057 | 24,034 |
| Edible beef offal | 98 | 100 | 122 | 239 | 211 | 161 | 183 | 81 | 102 | 39 | 60 | 111 | 1,507 |
| Total (beef + offal) | 1,813 | 2,058 | 2,099 | 2,726 | 2,859 | 2,866 | 2,862 | 1,780 | 1,300 | 1,399 | 1,611 | 2,168 | 23,728 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,395 | 1,879 | 1,952 | 1,849 | 2,021 | 1,939 | 1,651 | 873 | 840 | 811 | 796 | 1,102 | 17,108 |
| Edible beef offal | 63 | 61 | 79 | 134 | 123 | 168 | 119 | 54 | 75 | 84 | 85 | 134 | 1,179 |
| Total (beef + offal) | 1,458 | 1,940 | 2,031 | 1,983 | 2,144 | 2,107 | 1,770 | 927 | 915 | 895 | 881 | 1,236 | 18,287 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,293 | 2,287 | 2,810 | 2,158 | 2,190 | 1,832 | 1,753 | 1,507 | 946 | 1,076 | 1,082 | 1,683 | 20,617 |
| Edible beef offal | 128 | 144 | 149 | 113 | 149 | 158 | 150 | 58 | 123 | 53 | 82 | 118 | 1,425 |
| Total (beef + offal) | 1,421 | 2,431 | 2,959 | 2,271 | 2,339 | 1,990 | 1,903 | 1,565 | 1,069 | 1,129 | 1,164 | 1,801 | 22,042 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,248 | 1,669 | 1,909 | 1,296 | 2,032 | 2,352 | 2,203 | 1,262 | 948 | 1,014 | 1,043 | 1,249 | 18,225 |
| Edible beef offal | 103 | 160 | 195 | 112 | 207 | 176 | 188 | 70 | 44 | 43 | 98 | 173 | 1,569 |
| Total (beef + offal) | 1,351 | 1,829 | 2,104 | 1,408 | 2,239 | 2,528 | 2,391 | 1,332 | 992 | 1,057 | 1,141 | 1,422 | 19,794 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,411 | 1,388 | 1,983 | 1,594 | 1,629 | 1,356 | 1,413 | 1,099 | 1,263 | | | | 13,136 |
| Edible beef offal | 129 | 110 | 141 | 155 | 145 | 122 | 105 | 76 | 187 | | | | 1,170 |
| Total (beef + offal) | 1,540 | 1,498 | 2,124 | 1,749 | 1,774 | 1,478 | 1,518 | 1,175 | 1,450 | | | | 14,306 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,
2016 - 2022

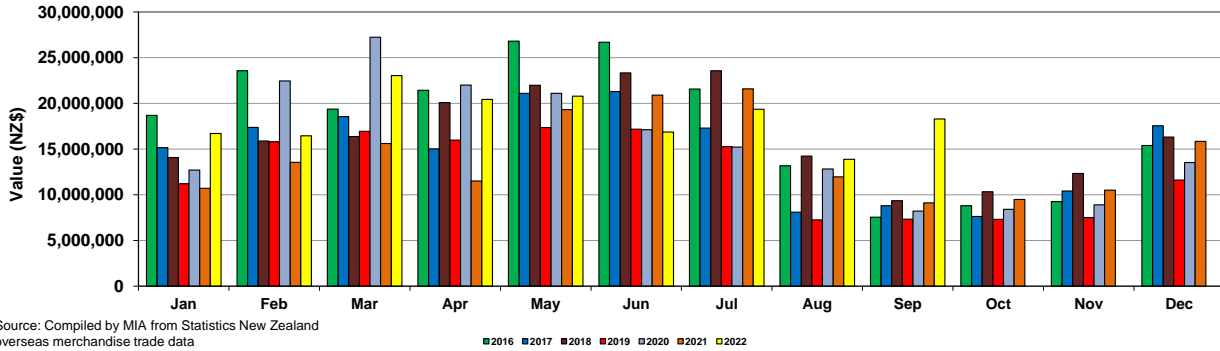


Monthly exports of beef and edible offal to Taiwan, 2016-2022, by value
(NZ\$)

| | 2016 | | | | | | | | | | | | |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 17,954,641 | 22,663,906 | 18,696,490 | 20,779,682 | 26,019,034 | 25,827,133 | 21,075,289 | 12,907,787 | 7,352,614 | 8,019,764 | 9,005,696 | 13,962,553 | 204,264,589 |
| Edible beef offal | 720,477 | 905,804 | 671,185 | 640,143 | 780,880 | 858,650 | 494,256 | 272,387 | 197,748 | 780,174 | 236,111 | 1,418,361 | 7,976,176 |
| Total (beef + offal) | 18,675,118 | 23,569,710 | 19,367,675 | 21,419,825 | 26,799,914 | 26,685,783 | 21,569,545 | 13,180,174 | 7,550,362 | 8,799,938 | 9,241,807 | 15,380,914 | 212,240,765 |
| | 2017 | | | | | | | | | | | | |
| Beef exports | 14,271,656 | 16,354,744 | 17,279,911 | 14,056,937 | 20,154,884 | 19,620,540 | 16,338,829 | 7,747,909 | 8,351,960 | 7,361,189 | 9,809,855 | 16,599,338 | 167,947,752 |
| Edible beef offal | 884,387 | 1,016,805 | 1,260,123 | 955,461 | 931,868 | 1,674,601 | 951,896 | 346,868 | 442,751 | 253,743 | 597,097 | 955,070 | 10,270,670 |
| Total (beef + offal) | 15,156,043 | 17,371,549 | 18,540,034 | 15,012,398 | 21,086,752 | 21,295,141 | 17,290,725 | 8,094,777 | 8,794,711 | 7,614,932 | 10,406,952 | 17,554,408 | 178,218,422 |
| | 2018 | | | | | | | | | | | | |
| Beef exports | 13,508,127 | 15,240,328 | 15,578,513 | 18,579,550 | 20,536,994 | 22,323,824 | 22,447,658 | 13,699,992 | 8,746,489 | 10,015,044 | 11,867,003 | 15,499,889 | 188,043,411 |
| Edible beef offal | 569,534 | 632,344 | 797,157 | 1,491,908 | 1,438,330 | 1,016,801 | 1,119,012 | 534,763 | 595,361 | 322,539 | 452,173 | 807,962 | 9,777,884 |
| Total (beef + offal) | 14,077,661 | 15,872,672 | 16,375,670 | 20,071,458 | 21,975,324 | 23,340,625 | 23,566,670 | 14,234,755 | 9,341,850 | 10,337,583 | 12,319,176 | 16,307,851 | 197,821,295 |
| | 2019 | | | | | | | | | | | | |
| Beef exports | 10,820,566 | 15,386,010 | 16,477,321 | 15,183,352 | 16,562,003 | 16,250,873 | 14,556,786 | 6,933,525 | 6,725,701 | 6,647,183 | 6,646,468 | 10,282,565 | 142,472,353 |
| Edible beef offal | 391,078 | 411,371 | 464,400 | 797,534 | 792,917 | 918,112 | 716,720 | 310,127 | 604,818 | 659,723 | 860,007 | 1,313,013 | 8,239,820 |
| Total (beef + offal) | 11,211,644 | 15,797,381 | 16,941,721 | 15,980,886 | 17,354,920 | 17,168,985 | 15,273,506 | 7,243,652 | 7,330,519 | 7,306,906 | 7,506,475 | 11,595,578 | 150,712,173 |
| | 2020 | | | | | | | | | | | | |
| Beef exports | 11,740,211 | 21,205,085 | 26,126,815 | 21,126,391 | 19,988,335 | 16,010,526 | 14,102,890 | 12,432,896 | 7,432,294 | 7,950,050 | 8,267,617 | 12,660,522 | 179,043,632 |
| Edible beef offal | 958,176 | 1,239,144 | 1,102,313 | 862,084 | 1,109,377 | 1,110,107 | 1,117,406 | 376,959 | 782,359 | 462,523 | 638,215 | 873,684 | 10,632,347 |
| Total (beef + offal) | 12,698,387 | 22,444,229 | 27,229,128 | 21,988,475 | 21,097,712 | 17,120,633 | 15,220,296 | 12,809,855 | 8,214,653 | 8,412,573 | 8,905,832 | 13,534,206 | 189,675,979 |
| | 2021 | | | | | | | | | | | | |
| Beef exports | 9,910,429 | 12,493,962 | 14,056,154 | 10,728,498 | 17,533,681 | 19,258,346 | 19,781,476 | 11,489,631 | 8,474,271 | 9,239,277 | 9,318,921 | 12,822,601 | 155,107,247 |
| Edible beef offal | 790,223 | 1,052,158 | 1,538,576 | 775,190 | 1,774,111 | 1,632,566 | 1,809,844 | 466,130 | 631,092 | 252,295 | 1,177,999 | 3,013,025 | 14,913,209 |
| Total (beef + offal) | 10,700,652 | 13,546,120 | 15,594,730 | 11,503,688 | 19,307,792 | 20,890,912 | 21,591,320 | 11,955,761 | 9,105,363 | 9,491,572 | 10,496,920 | 15,835,626 | 170,020,456 |
| | 2022 | | | | | | | | | | | | |
| Beef exports | 14,563,564 | 14,956,935 | 20,682,863 | 18,284,252 | 18,498,588 | 15,157,375 | 17,534,606 | 12,999,770 | 15,751,368 | | | | 148,429,321 |
| Edible beef offal | 2,144,862 | 1,486,851 | 2,350,851 | 2,140,130 | 2,274,085 | 1,702,903 | 1,820,639 | 886,756 | 2,545,539 | | | | 17,352,616 |
| Total (beef + offal) | 16,708,426 | 16,443,786 | 23,033,714 | 20,424,382 | 20,772,673 | 16,860,278 | 19,355,245 | 13,886,526 | 18,296,907 | | | | 165,781,937 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Monthly exports of beef and edible offal to Taiwan,
2016 - 2022



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

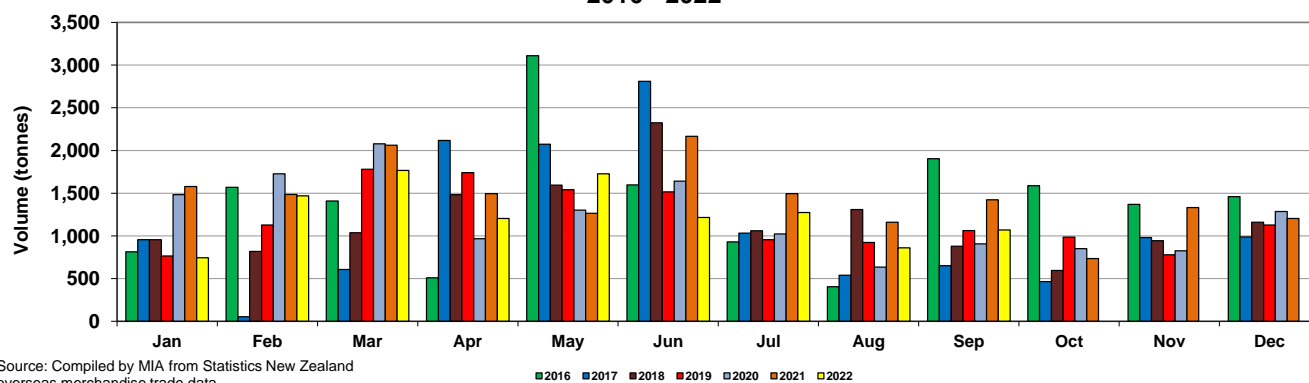
■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021 ■ 2022

**Monthly exports of beef and edible offal to Indonesia, 2016-2022, by volume
(Tonnes)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 458 | 1,023 | 1,052 | 326 | 2,407 | 1,142 | 518 | 243 | 1,447 | 1,164 | 962 | 957 | 11,699 |
| Edible beef offal | 355 | 545 | 357 | 183 | 703 | 456 | 411 | 162 | 457 | 423 | 407 | 502 | 4,961 |
| Total (beef + offal) | 813 | 1,568 | 1,409 | 509 | 3,110 | 1,598 | 929 | 405 | 1,904 | 1,587 | 1,369 | 1,459 | 16,660 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 442 | 29 | 257 | 980 | 940 | 1,533 | 448 | 252 | 432 | 271 | 558 | 443 | 6,585 |
| Edible beef offal | 514 | 24 | 350 | 1,137 | 1,134 | 1,277 | 584 | 287 | 220 | 195 | 423 | 544 | 6,689 |
| Total (beef + offal) | 956 | 53 | 607 | 2,117 | 2,074 | 2,810 | 1,032 | 539 | 652 | 466 | 981 | 987 | 13,274 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 372 | 300 | 383 | 785 | 928 | 980 | 544 | 667 | 599 | 358 | 496 | 526 | 6,938 |
| Edible beef offal | 583 | 519 | 653 | 698 | 666 | 1,344 | 516 | 641 | 279 | 238 | 447 | 634 | 7,218 |
| Total (beef + offal) | 955 | 819 | 1,036 | 1,483 | 1,594 | 2,324 | 1,060 | 1,308 | 878 | 596 | 943 | 1,160 | 14,156 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 141 | 308 | 630 | 795 | 717 | 672 | 331 | 565 | 732 | 682 | 443 | 431 | 6,447 |
| Edible beef offal | 625 | 819 | 1,151 | 947 | 825 | 844 | 625 | 358 | 330 | 303 | 335 | 697 | 7,859 |
| Total (beef + offal) | 766 | 1,127 | 1,781 | 1,742 | 1,542 | 1,516 | 956 | 923 | 1,062 | 985 | 778 | 1,128 | 14,306 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 807 | 763 | 1,380 | 412 | 713 | 546 | 419 | 298 | 624 | 560 | 392 | 503 | 7,417 |
| Edible beef offal | 675 | 965 | 699 | 556 | 588 | 1,095 | 603 | 336 | 283 | 292 | 434 | 782 | 7,308 |
| Total (beef + offal) | 1,482 | 1,728 | 2,079 | 968 | 1,301 | 1,641 | 1,022 | 634 | 907 | 852 | 826 | 1,285 | 14,725 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 700 | 723 | 1,075 | 757 | 598 | 1,243 | 780 | 578 | 985 | 503 | 830 | 647 | 9,419 |
| Edible beef offal | 878 | 762 | 987 | 738 | 666 | 924 | 714 | 581 | 438 | 232 | 503 | 557 | 7,980 |
| Total (beef + offal) | 1,578 | 1,485 | 2,062 | 1,495 | 1,264 | 2,167 | 1,494 | 1,159 | 1,423 | 735 | 1,333 | 1,204 | 17,399 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 215 | 907 | 829 | 570 | 1,052 | 637 | 438 | 405 | 467 | | | | 5,520 |
| Edible beef offal | 529 | 562 | 937 | 633 | 676 | 578 | 836 | 454 | 603 | | | | 5,808 |
| Total (beef + offal) | 744 | 1,469 | 1,766 | 1,203 | 1,728 | 1,215 | 1,274 | 859 | 1,070 | | | | 11,328 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2016 - 2022**



**Monthly exports of beef and edible offal to Indonesia, 2016-2022, by value
(NZ\$)**

| | 2016 | | | | | | | | | | | | |
|-----------------------------|------------------|------------------|-------------------|------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,758,174 | 6,110,471 | 5,026,717 | 1,903,886 | 13,973,010 | 7,109,877 | 3,243,496 | 994,960 | 7,277,739 | 5,726,699 | 4,997,666 | 5,079,134 | 64,201,829 |
| Edible beef offal | 1,244,189 | 1,682,991 | 931,795 | 415,010 | 1,904,768 | 1,172,214 | 903,886 | 349,615 | 898,872 | 864,535 | 962,707 | 1,111,752 | 12,442,334 |
| Total (beef + offal) | 4,002,363 | 7,793,462 | 5,958,512 | 2,318,896 | 15,877,778 | 8,282,091 | 4,147,382 | 1,344,575 | 8,176,611 | 6,591,234 | 5,960,373 | 6,190,886 | 76,644,163 |
| | 2017 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,310,239 | 258,891 | 1,314,682 | 3,974,071 | 4,721,220 | 8,694,827 | 2,452,738 | 1,212,135 | 1,732,540 | 1,223,029 | 2,323,842 | 2,109,287 | 32,327,501 |
| Edible beef offal | 1,160,886 | 33,484 | 783,422 | 2,499,554 | 2,477,249 | 3,105,459 | 1,464,189 | 766,275 | 720,121 | 572,705 | 1,327,181 | 1,656,896 | 16,567,421 |
| Total (beef + offal) | 3,471,125 | 292,375 | 2,098,104 | 6,473,625 | 7,198,469 | 11,800,286 | 3,916,927 | 1,978,410 | 2,452,661 | 1,795,734 | 3,651,023 | 3,766,183 | 48,894,922 |
| | 2018 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 1,161,127 | 1,153,134 | 1,561,211 | 3,909,574 | 4,653,756 | 4,825,405 | 3,034,643 | 3,613,870 | 2,677,746 | 1,487,082 | 1,851,358 | 1,512,450 | 31,441,356 |
| Edible beef offal | 1,687,286 | 1,487,262 | 1,971,095 | 2,250,221 | 2,246,871 | 4,584,938 | 1,898,548 | 2,673,981 | 811,298 | 681,864 | 1,355,847 | 1,800,817 | 23,450,028 |
| Total (beef + offal) | 2,848,413 | 2,640,396 | 3,532,306 | 6,159,795 | 6,900,627 | 9,410,343 | 4,933,191 | 6,287,851 | 3,489,044 | 2,168,946 | 3,207,205 | 3,313,267 | 54,891,384 |
| | 2019 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 469,667 | 1,182,848 | 2,706,851 | 3,698,770 | 3,197,142 | 2,822,749 | 1,232,065 | 2,466,978 | 4,020,825 | 2,852,053 | 1,384,039 | 1,152,785 | 27,186,772 |
| Edible beef offal | 1,799,608 | 2,255,690 | 3,038,596 | 2,757,166 | 2,609,219 | 2,680,527 | 2,025,085 | 1,307,023 | 1,085,861 | 879,065 | 999,726 | 2,114,373 | 23,551,939 |
| Total (beef + offal) | 2,269,275 | 3,438,538 | 5,745,447 | 6,455,936 | 5,806,361 | 5,503,276 | 3,257,150 | 3,774,001 | 5,106,686 | 3,731,118 | 2,383,765 | 3,267,158 | 50,738,711 |
| | 2020 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,050,547 | 2,588,224 | 7,957,164 | 1,186,978 | 2,152,104 | 1,890,217 | 1,456,196 | 1,112,317 | 2,261,611 | 1,765,644 | 1,018,007 | 1,438,737 | 26,877,746 |
| Edible beef offal | 1,868,073 | 2,553,677 | 2,277,902 | 1,852,444 | 1,789,258 | 2,813,033 | 1,392,018 | 793,315 | 592,246 | 698,574 | 1,045,391 | 2,077,676 | 19,753,607 |
| Total (beef + offal) | 3,918,620 | 5,141,901 | 10,235,066 | 3,039,422 | 3,941,362 | 4,703,250 | 2,848,214 | 1,905,632 | 2,853,857 | 2,464,218 | 2,063,398 | 3,516,413 | 46,631,353 |
| | 2021 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 2,509,733 | 2,843,183 | 5,361,746 | 4,499,456 | 3,769,666 | 6,341,180 | 4,252,118 | 3,227,734 | 5,021,037 | 2,303,716 | 3,642,131 | 2,187,445 | 45,959,145 |
| Edible beef offal | 2,476,096 | 2,206,779 | 2,920,958 | 2,495,079 | 2,226,878 | 3,165,788 | 2,579,487 | 2,160,761 | 1,695,057 | 917,874 | 2,064,844 | 2,092,139 | 27,001,740 |
| Total (beef + offal) | 4,985,829 | 5,049,962 | 8,282,704 | 6,994,535 | 5,996,544 | 9,506,968 | 6,831,605 | 5,388,495 | 6,716,094 | 3,221,590 | 5,706,975 | 4,279,584 | 72,960,885 |
| | 2022 | | | | | | | | | | | | |
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Beef exports | 762,677 | 7,459,575 | 4,880,898 | 3,189,629 | 5,748,379 | 2,929,428 | 2,672,092 | 2,682,923 | 2,374,929 | | | | 32,700,530 |
| Edible beef offal | 2,171,824 | 2,228,655 | 4,089,548 | 2,815,046 | 3,440,577 | 2,759,623 | 4,063,463 | 1,748,863 | 2,571,956 | | | | 25,889,555 |
| Total (beef + offal) | 2,934,501 | 9,688,230 | 8,970,446 | 6,004,675 | 9,188,956 | 5,689,051 | 6,735,555 | 4,431,786 | 4,946,885 | | | | 58,590,085 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

**Monthly exports of beef and edible offal to Indonesia,
2016 - 2022**

