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Compiled by MIA from Statistics New Zealand overseas merchandise trade data Statistics New Zealand data is provisional for the three most recently released months

### Notes

Volume. Shipped weight

Value. Free on Board (FOB) - the current market value of goods in the country of origin, including all costs

necessary to get them on board the ship.

Beef

| _                        | meat and co-product exports,<br>September 2024   | Change from<br>September 2023    |
|--------------------------|--|----------------------------------|
| Overall exports          | \$564 million  | -8%                              |
| Top five overall markets | United States - \$143 million<br>China - \$106 million<br>Canada - \$40 million<br>Netherlands - \$30 million<br>United Kingdom - \$25 million | -5%<br>-41%<br>71%<br>48%<br>51% |
| Sheepmeat exports        | 16,238 tonnes<br>\$183 million   | -16%<br>-7%                      |
| Beef exports             | 28,149 tonnes<br>\$252 million   | -9%<br>-2%                       |
| Fifth quarter exports    | \$130 million  | -19%                             |

| Summary of red           | Change from   |                                 |
|--------------------------|---|---------------------------------|
|                          | 3rd quarter 2023  |                                 |
| Overall exports          | \$1,908 million   | -10%                            |
| Top five overall markets | United States - \$565 million<br>China - \$365 million<br>Canada - \$118 million<br>United Kingdom - \$97 million<br>Japan - \$85 million | 1%<br>-42%<br>23%<br>40%<br>-4% |
| Sheepmeat exports        | 58,685 tonnes<br>\$604 million  | -14%<br>-10%                    |
| Sheepmeat exports to     | 94,807 tonnes<br>\$868 million  | -19%<br>-12%                    |
| Fifth quarter exports    | \$436 million   | -6%                             |

| _                           | Summary of red meat and co-product exports,<br>12 months ended 30 September 2024  |                                  |  |  |  |
|-----------------------------|---|----------------------------------|--|--|--|
| Overall exports             | \$9,693 million   | -5%                              |  |  |  |
| Top five overall<br>markets | United States - \$2,651 million<br>China - \$2,582 million<br>Japan - \$487 million<br>United Kingdom - \$483 million<br>Canada - \$387 million | 11%<br>-31%<br>24%<br>53%<br>41% |  |  |  |
| Sheepmeat exports           | 378,810 tonnes<br>\$3,517 million   | 3%<br>- <mark>5%</mark>          |  |  |  |
| Beef exports                | Beef exports 486,623 tonnes \$4,279 million   |                                  |  |  |  |
| Fifth quarter exports       | \$1,897 million   | -9%                              |  |  |  |

### **Overview of September 2024 exports**

It was another subdued month, with overall exports down 8% from last September to \$564 million.

The US was again the largest market for the month, but exports were actually down 5% to \$143 million. While the value of beef imports to the US increased by 15% (to \$90m), sheepmeat exports were down 2% to (\$37m). There was also a 52% drop in the value of fifth quarter exports to the US (to \$16m). This was largely due to tallow exports dropping by \$10m, which continued the trend in recent months of tallow exports shifting to Singapore.

China was still the 2<sup>nd</sup> largest market, with exports of \$106m, but this was 41% less than last September with exports of all categories down.

On the other hand, exports to Canada increased by 71% to \$40m, exports to the Netherlands were up 48% to \$30m and exports to the UK were up 51% to \$25m. In all three of these markets there was growth in both sheepmeat and beef exports compared to last September.

The most noticeable trend for the month, and the 3<sup>rd</sup> quarter, was the drop in the volume of exports compared to last year.

For the month, sheepmeat exports were down 16% to 16,238 tonnes compared to last September and were down 14% for the quarter to 58,685 tonnes. For beef, September exports were down 9% to 28,149 tonnes and exports for the quarter were down 19% to 94,807 tonnes.

This appears to be largely due to a drop in production over the recent months rather than a drop in demand. In the 1<sup>st</sup> five months of the year (Jan-May) beef production was 4% up on the same period last year and sheepmeat production was up 6%.

However, over the following 3 months (Jun-Aug) beef and sheepmeat production were both down 24% compared to the same period last year. So, there has been less meat produced and available for export.

Export values have dropped but not as much as the volume. In September, sheepmeat exports were down 7% to \$183m and for the quarter were down 10% to \$604m. Beef exports were only down 2% for September to \$252m and were down 12% for the quarter to \$868m.

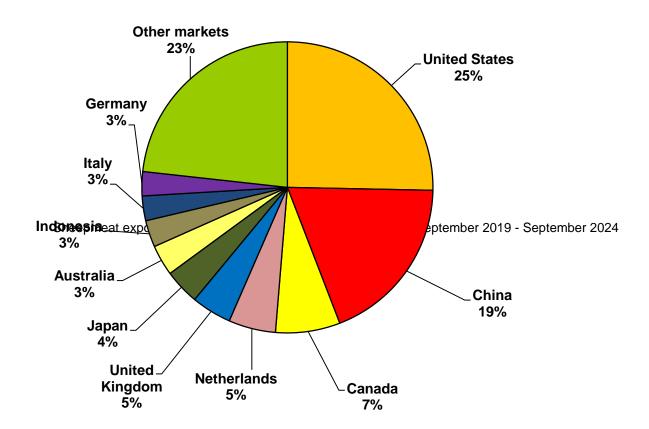
So, it appears that in general there is still demand (except perhaps in China) but supplies have been constrained in recent months.

A good example is beef exports to the US. In September, the volume of exports to the US was down 4% to 8,244 tonnes but the value increased by 15% to \$90m, and the average value of exports grew from \$9.14/kg to \$10.92/kg.

For sheepmeat, the volume of sheepmeat exports to the UK increased by 36% to 1,806 tonnes but the value was up by 46% to \$18m. Similarly, sheepmeat exports to the EU were up 12% by volume to 3,086 tonnes but the value was up 23% to \$55m.

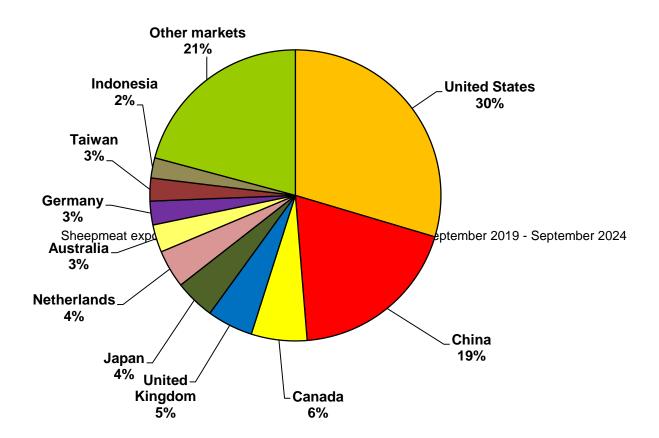
Top 10 overall red meat and fifth quarter markets by value, September 2024

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | United States  | 142.8         | 25%        | -5%           |
| 2  | China          | 106.2         | 19%        | -41%          |
| 3  | Canada         | 40.4          | 7%         | 71%           |
| 4  | Netherlands    | 29.5          | 5%         | 48%           |
| 5  | United Kingdom | 25.2          | 4%         | 51%           |
| 6  | Japan          | 22.2          | 4%         | -18%          |
| 7  | Australia      | 19.2          | 3%         | -6%           |
| 8  | Indonesia      | 16.8          | 3%         | 16%           |
| 9  | Italy          | 15.5          | 3%         | 25%           |
| 10 | Germany        | 15.2          | 3%         | 32%           |
|    | Other markets  | 131.1         | 23%        |               |
|    | Total          | 564.0         |            | -8%           |



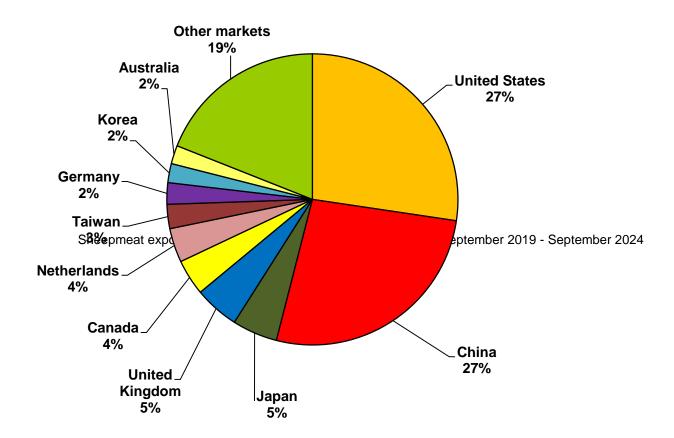
Top 10 overall red meat and fifth quarter markets by value, 3rd quarter 2024

|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 3rd quarter |
|    | Country        | Value (NZ\$m) | % of total | 2023        |
| 1  | United States  | 564.7         | 30%        | 1%          |
| 2  | China          | 364.6         | 19%        | -42%        |
| 3  | Canada         | 118.1         | 6%         | 23%         |
| 4  | United Kingdom | 97.2          | 5%         | 40%         |
| 5  | Japan          | 85.0          | 4%         | -4%         |
| 6  | Netherlands    | 80.5          | 4%         | 38%         |
| 7  | Australia      | 58.5          | 3%         | 19%         |
| 8  | Germany        | 50.3          | 3%         | 19%         |
| 9  | Taiwan         | 48.6          | 3%         | -35%        |
| 10 | Indonesia      | 42.8          | 2%         | -8%         |
|    | Other markets  | 397.5         | 21%        |             |
|    | Total          | 1,907.8       |            | -10%        |



Top 10 overall red meat and fifth quarter markets by value, 12 months ended 30 September 2024

|    |                |               |            | Change from<br>year ended |
|----|----------------|---------------|------------|---------------------------|
|    | Country        | Value (NZ\$m) | % of total | Sep 2023                  |
| 1  | United States  | 2,650.5       | 27%        | 11%                       |
| 2  | China          | 2,582.3       | 27%        | -31%                      |
| 3  | Japan          | 486.8         | 5%         | 24%                       |
| 4  | United Kingdom | 483.1         | 5%         | 53%                       |
| 5  | Canada         | 386.6         | 4%         | 41%                       |
| 6  | Netherlands    | 367.0         | 4%         | 3%                        |
| 7  | Taiwan         | 260.9         | 3%         | -13%                      |
| 8  | Germany        | 231.4         | 2%         | -5%                       |
| 9  | Korea          | 205.0         | 2%         | -19%                      |
| 10 | Australia      | 198.0         | 2%         | -5%                       |
|    | Other markets  | 1,841.1       | 19%        |                           |
|    | Total          | 9,692.6       |            | -5%                       |



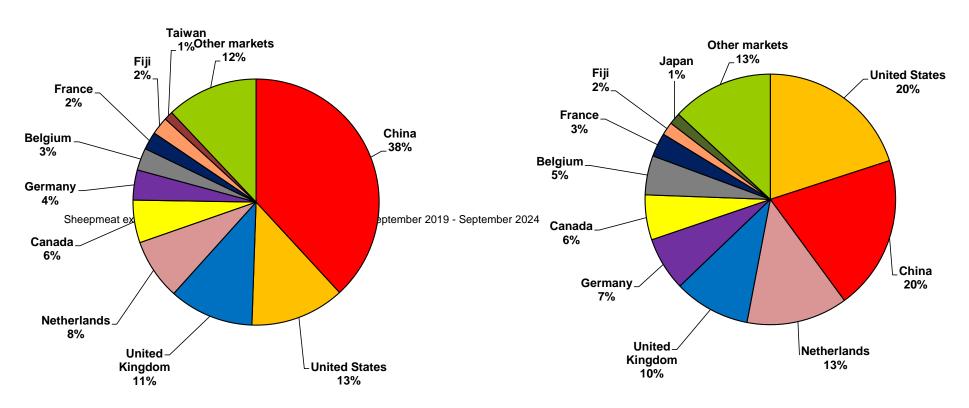
Overview of the changes in the volume of sheepmeat and beef exports from previous months

|    | Sheepmeat expo    | rts (tonnes) |        |        |        |           |           |        |
|----|-------------------|--------------|--------|--------|--------|-----------|-----------|--------|
|    |                   |              |        |        |        | Change    | Change    | Change |
|    |                   |              |        |        |        | from Jun- | from Jul- | - 3    |
|    |                   | Jun-24       | Jul-24 | Aug-24 | Sep-24 | Jul       | Aug       | Sep    |
| 1  | China             | 9,632        | 9,806  | 6,966  | 6,194  | 2%        | -29%      | -11%   |
| 2  | United States     | 3,534        | 2,658  | 2,107  | 2,013  | -25%      | -21%      | -4%    |
| 3  | United Kingdom    | 4,452        | 4,078  | 1,548  | 1,806  | -8%       | -62%      | 17%    |
| 4  | Netherlands       | 1,449        | 1,400  | 859    | 1,297  | -3%       | -39%      | 51%    |
| 5  | Canada            | 1,254        | 1,121  | 1,002  | 910    | -11%      | -11%      | -9%    |
| 6  | Germany           | 952          | 954    | 545    | 642    | 0%        | -43%      | 18%    |
| 7  | Belgium           | 667          | 341    | 246    | 476    | -49%      | -28%      | 94%    |
| 8  | France            | 876          | 498    | 379    | 379    | -43%      | -24%      | 0%     |
| 9  | Fiji              | 451          | 332    | 309    | 376    | -26%      | -7%       | 22%    |
| 10 | Taiwan            | 899          | 885    | 526    | 191    | -2%       | -41%      | -64%   |
| 11 | Trinidad & Tobago | 173          | 296    | 73     | 174    | 72%       | -75%      | 137%   |
| 12 | Japan             | 520          | 364    | 340    | 174    | -30%      | -7%       | -49%   |
| 13 | Jordan            | 420          | 308    | 98     | 120    | -27%      | -68%      | 23%    |
| 14 | Malaysia          | 545          | 390    | 108    | 115    | -28%      | -72%      | 6%     |
| 15 | Barbados          | 85           | 63     | 0      | 87     | -26%      | -100%     | NA     |
| 16 | Ireland           | 78           | 91     | 80     | 78     | 16%       | -11%      | -3%    |
| 17 | Hong Kong         | 91           | 118    | 113    | 75     | 30%       | -5%       | -34%   |
| 18 | Sweden            | 268          | 318    | 262    | 72     | 19%       | -17%      | -73%   |
| 19 | Bahrain           | 26           | 40     | 32     | 66     | 55%       | -20%      | 107%   |
| 20 | Switzerland       | 67           | 56     | 36     | 66     | -16%      | -35%      | 80%    |
|    | Other Markets     | 2,402        | 1,643  | 1,059  | 927    | -32%      | -36%      | -12%   |
|    | Total             | 28,839       | 25,759 | 16,689 | 16,238 | -11%      | -35%      | -3%    |
|    |                   |              |        |        |        |           |           |        |

Sheepmeat exports to selected markets, by volume and value, September 2019 - September 2024

|    | Beef exports     | (tonnes) |        |        |        |           |        |        |
|----|------------------|----------|--------|--------|--------|-----------|--------|--------|
|    |                  |          |        |        |        | Change    | Change | Change |
|    |                  |          |        |        |        | from Jun- |        |        |
|    |                  | Jun-24   | Jul-24 | Aug-24 | Sep-24 | Jul       | Aug    | Sep    |
| 1  | United States    | 20,029   | 15,310 | 11,018 | 8,244  | -24%      | -28%   | -25%   |
| 2  | China            | 12,318   | 9,387  | 6,754  | 6,380  | -24%      | -28%   | -6%    |
| 3  | Canada           | 3,205    | 2,912  | 2,183  | 3,222  | -9%       | -25%   | 48%    |
| 4  | Indonesia        | 632      | 922    | 785    | 1,581  | 46%       | -15%   | 101%   |
| 5  | Saudi Arabia     | 32       | 61     | 971    | 1,324  | 89%       | 1488%  | 36%    |
| 6  | Japan            | 4,707    | 2,303  | 1,703  | 1,239  | -51%      | -26%   | -27%   |
| 7  | Taiwan           | 1,762    | 1,406  | 580    | 707    | -20%      | -59%   | 22%    |
| 8  | Philippines      | 1,049    | 765    | 752    | 654    | -27%      | -2%    | -13%   |
| 9  | Australia        | 137      | 121    | 429    | 623    | -12%      | 253%   | 45%    |
| 10 | Korea            | 1,763    | 1,318  | 981    | 598    | -25%      | -26%   | -39%   |
| 11 | United Kingdom   | 456      | 288    | 497    | 517    | -37%      | 73%    | 4%     |
| 12 | Egypt            | 0        | 0      | 168    | 506    | NA        | NA     | 202%   |
| 13 | French Polynesia | 241      | 153    | 213    | 345    | -37%      | 39%    | 62%    |
| 14 | Thailand         | 258      | 338    | 251    | 270    | 31%       | -26%   | 8%     |
| 15 | Netherlands      | 258      | 173    | 255    | 205    | -33%      | 47%    | -20%   |
| 16 | Malaysia         | 192      | 190    | 79     | 176    | -1%       | -59%   | 123%   |
| 17 | Viet Nam         | 95       | 159    | 151    | 173    | 67%       | -5%    | 15%    |
| 18 | Jamaica          | 0        | 266    | 240    | 173    | NA        | -10%   | -28%   |
| 19 | UAE              | 174      | 113    | 123    | 161    | -35%      | 9%     | 31%    |
| 20 | Singapore        | 167      | 130    | 82     | 145    | -22%      | -37%   | 77%    |
|    | Other Markets    | 982      | 1,132  | 997    | 906    | 15%       | -12%   | -9%    |
|    | Total            | 48,456   | 37,446 | 29,211 | 28,149 | -23%      | -22%   | -4%    |

|    |                |                 |            | Change from   |    |                |               |            | Change from   |
|----|----------------|-----------------|------------|---------------|----|----------------|---------------|------------|---------------|
|    |                |                 |            | same month    |    |                |               |            | same month    |
|    | Country        | Volume (tonnes) | % of total | previous year |    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | China          | 6,194           | 38%        | -37%          | 1  | United States  | 36.5          | 20%        | -2%           |
| 2  | United States  | 2,013           | 12%        | 7%            | 2  | China          | 36.4          | 20%        | -44%          |
| 3  | United Kingdom | 1,806           | 11%        | 36%           | 3  | Netherlands    | 23.9          | 13%        | 42%           |
| 4  | Netherlands    | 1,297           | 8%         | 32%           | 4  | United Kingdom | 18.0          | 10%        | 46%           |
| 5  | Canada         | 910             | 6%         | 43%           | 5  | Germany        | 12.7          | 7%         | 35%           |
| 6  | Germany        | 642             | 4%         | 26%           | 6  | Canada         | 10.6          | 6%         | 58%           |
| 7  | Belgium        | 476             | 3%         | 77%           | 7  | Belgium        | 9.2           | 5%         | 65%           |
| 8  | France         | 379             | 2%         | -39%          | 8  | France         | 5.6           | 3%         | -30%          |
| 9  | Fiji           | 376             | 2%         | 76%           | 9  | Fiji           | 3.1           | 2%         | 87%           |
| 10 | Taiwan         | 191             | 1%         | -68%          | 10 | Japan          | 2.7           | 1%         | -17%          |
|    | Other markets  | 1,953           | 12%        |               |    | Other markets  | 23.9          | 13%        |               |
|    | Total          | 16,238          |            | -16%          |    | Total          | 182.6         |            | -7%           |

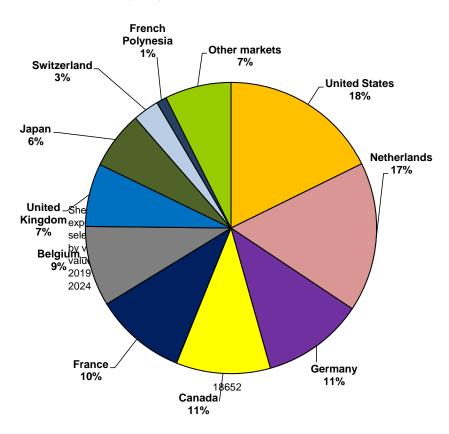


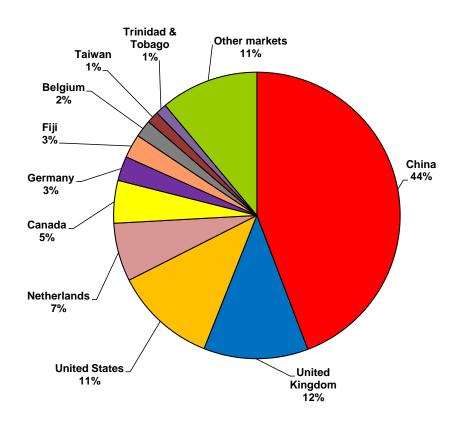
Top 10 chilled sheepmeat markets by volume, month of September 2024

Top 10 frozen sheepmeat markets by volume, month of September 2024

|    |                  |                 |            | Change from same month |
|----|------------------|-----------------|------------|------------------------|
|    | Country          | Volume (tonnes) | % of total | previous year          |
| 1  | United States    | 403             | 18%        | 12%                    |
| 2  | Netherlands      | 378             | 17%        | 27%                    |
| 3  | Germany          | 256             | 11%        | 63%                    |
| 4  | Canada           | 238             | 10%        | -8%                    |
| 5  | France           | 231             | 10%        | -26%                   |
| 6  | Belgium          | 202             | 9%         | 23%                    |
| 7  | United Kingdom   | 159             | 7%         | -37%                   |
| 8  | Japan            | 146             | 6%         | -1%                    |
| 9  | Switzerland      | 66              | 3%         | 72%                    |
| 10 | French Polynesia | 26              | 1%         | 44%                    |
|    | Other markets    | 167             | 7%         |                        |
|    | Total            | 2,271           |            | 3%                     |

|    |                   |                 |            | Change from   |
|----|-------------------|-----------------|------------|---------------|
|    |                   |                 |            | same month    |
|    | Country           | Volume (tonnes) | % of total | previous year |
| 1  | China             | 6,176           | 44%        | -37%          |
| 2  | United Kingdom    | 1,647           | 12%        | 53%           |
| 3  | United States     | 1,610           | 12%        | 6%            |
| 4  | Netherlands       | 920             | 7%         | 34%           |
| 5  | Canada            | 672             | 5%         | 78%           |
| 6  | Germany           | 386             | 3%         | 9%            |
| 7  | Fiji              | 376             | 3%         | 76%           |
| 8  | Belgium           | 274             | 2%         | 162%          |
| 9  | Taiwan            | 189             | 1%         | -68%          |
| 10 | Trinidad & Tobago | 173             | 1%         | 720%          |
|    | Other markets     | 1,544           | 11%        |               |
|    | Total             | 13,967          |            | -18%          |





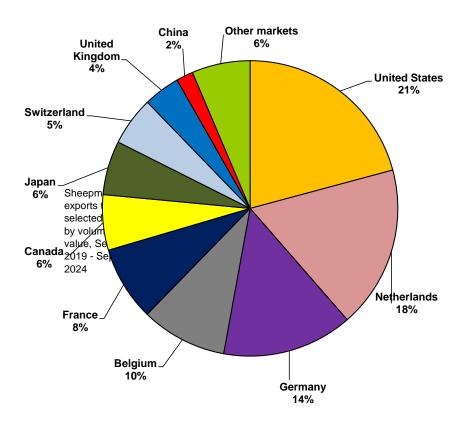
Top 10 chilled sheepmeat markets by value, month of September 2024

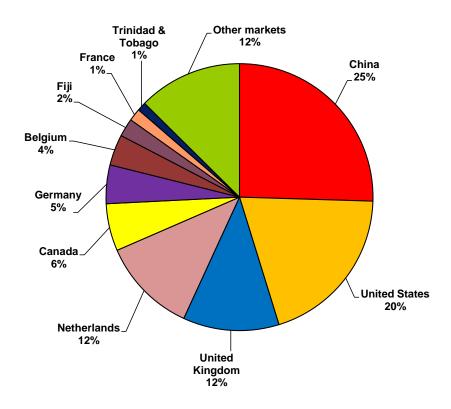
Top 10 frozen sheepmeat markets by value, month of September 2024

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | United States  | 8.9           | 21%        | 9%            |
| 2  | Netherlands    | 7.6           | 18%        | 42%           |
| 3  | Germany        | 6.1           | 14%        | 82%           |
| 4  | Belgium        | 4.0           | 9%         | 5%            |
| 5  | France         | 3.5           | 8%         | -21%          |
| 6  | Canada         | 2.6           | 6%         | -4%           |
| 7  | Japan          | 2.5           | 6%         | -6%           |
| 8  | Switzerland    | 2.3           | 5%         | 77%           |
| 9  | United Kingdom | 1.7           | 4%         | -38%          |
| 10 | China          | 0.8           | 2%         | 26%           |
|    | Other markets  | 2.7           | 6%         |               |
|    | Total          | 42.8          |            | 11%           |

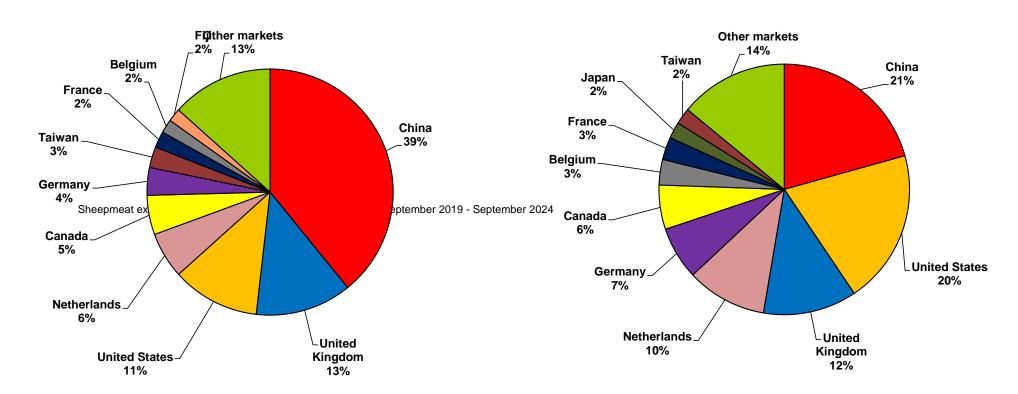
| _       |             |            |                  |                  | and the second of the second |
|---------|-------------|------------|------------------|------------------|------------------------------|
| Source: | Compiled by | v MIA from | n Statistics New | Zealand overseas | s merchandise trade data     |

|    |                   |               |            | Change from same month |
|----|-------------------|---------------|------------|------------------------|
|    | Country           | Value (NZ\$m) | % of total | previous year          |
| 1  | China             | 35.6          | 25%        | -45%                   |
| 2  | United States     | 27.6          | 20%        | -5%                    |
| 3  | United Kingdom    | 16.3          | 12%        | 71%                    |
| 4  | Netherlands       | 16.2          | 12%        | 41%                    |
| 5  | Canada            | 8.0           | 6%         | 99%                    |
| 6  | Germany           | 6.5           | 5%         | 9%                     |
| 7  | Belgium           | 5.2           | 4%         | 194%                   |
| 8  | Fiji _            | 3.1           | 2%         | 87%                    |
| 9  | France            | 2.1           | 2%         | -41%                   |
| 10 | Trinidad & Tobago | 1.5           | 1%         | 412%                   |
|    | Other markets     | 17.6          | 13%        |                        |
|    | Total             | 139.8         |            | -11%                   |
|    |                   |               |            |                        |





|    |                |                 | (          | Change from |    |                |               |            | Change from |
|----|----------------|-----------------|------------|-------------|----|----------------|---------------|------------|-------------|
|    |                |                 |            | 3rd quarter |    |                |               |            | 3rd quarter |
|    | Country        | Volume (tonnes) | % of total | 2023        |    | Country        | Value (NZ\$m) | % of total | 2023        |
| 1  | China          | 22,966          | 39%        | -33%        | 1  | China          | 124.8         | 21%        | -40%        |
| 2  | United Kingdom | 7,433           | 13%        | 37%         | 2  | United States  | 120.1         | 20%        | -5%         |
| 3  | United States  | 6,777           | 12%        | 2%          | 3  | United Kingdom | 73.0          | 12%        | 41%         |
| 4  | Netherlands    | 3,556           | 6%         | 33%         | 4  | Netherlands    | 62.6          | 10%        | 34%         |
| 5  | Canada         | 3,033           | 5%         | 19%         | 5  | Germany        | 41.2          | 7%         | 26%         |
| 6  | Germany        | 2,141           | 4%         | 27%         | 6  | Canada         | 34.5          | 6%         | 22%         |
| 7  | Taiwan         | 1,601           | 3%         | -21%        | 7  | Belgium        | 19.9          | 3%         | 0%          |
| 8  | France         | 1,256           | 2%         | -34%        | 8  | France         | 17.6          | 3%         | -27%        |
| 9  | Belgium        | 1,063           | 2%         | 6%          | 9  | Japan          | 12.8          | 2%         | 12%         |
| 10 | Fiji           | 1,017           | 2%         | 36%         | 10 | Taiwan         | 12.6          | 2%         | -36%        |
|    | Other markets  | 7,843           | 13%        |             |    | Other markets  | 84.6          | 14%        |             |
|    | Total          | 58,685          |            | -14%        |    | Total          | 603.6         |            | -10%        |

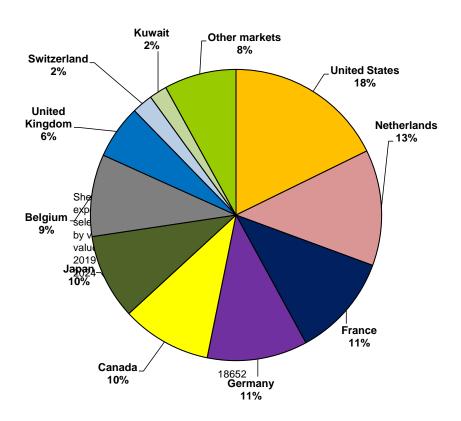


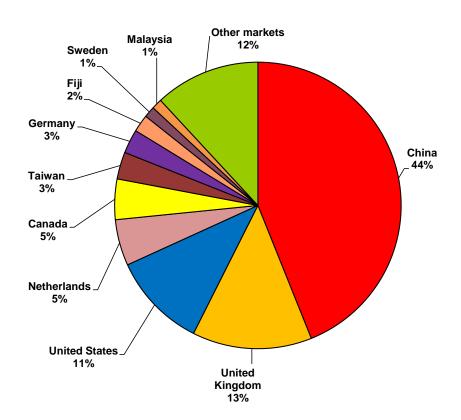
Top 10 chilled sheepmeat markets by volume, 3rd quarter 2024

Top 10 frozen sheepmeat markets by volume, 3rd quarter 2024

|    |                |                 |            | Change from |
|----|----------------|-----------------|------------|-------------|
|    |                |                 |            | 3rd quarter |
|    | Country        | Volume (tonnes) | % of total | 2023        |
| 1  | United States  | 1,155           | 18%        | -12%        |
| 2  | Netherlands    | 837             | 13%        | 35%         |
| 3  | France         | 743             | 11%        | -28%        |
| 4  | Germany        | 725             | 11%        | 54%         |
| 5  | Canada         | 650             | 10%        | -22%        |
| 6  | Japan          | 616             | 9%         | 27%         |
| 7  | Belgium        | 593             | 9%         | -13%        |
| 8  | United Kingdom | 389             | 6%         | -50%        |
| 9  | Switzerland    | 150             | 2%         | 11%         |
| 10 | Kuwait         | 128             | 2%         | -26%        |
|    | Other markets  | 521             | 8%         |             |
|    | Total          | 6,508           |            | -9%         |

|    |                |                 |            | Change from |
|----|----------------|-----------------|------------|-------------|
|    |                |                 |            | 3rd quarter |
|    | Country        | Volume (tonnes) | % of total | 2023        |
| 1  | China          | 22,917          | 44%        | -33%        |
| 2  | United Kingdom | 7,043           | 13%        | 52%         |
| 3  | United States  | 5,622           | 11%        | 5%          |
| 4  | Netherlands    | 2,719           | 5%         | 32%         |
| 5  | Canada         | 2,383           | 5%         | 38%         |
| 6  | Taiwan         | 1,593           | 3%         | -21%        |
| 7  | Germany        | 1,415           | 3%         | 17%         |
| 8  | Fiji           | 1,017           | 2%         | 36%         |
| 9  | Sweden         | 652             | 1%         | 9%          |
| 10 | Malaysia       | 610             | 1%         | -4%         |
|    | Other markets  | 6,205           | 12%        |             |
|    | Total          | 52,177          |            | -15%        |



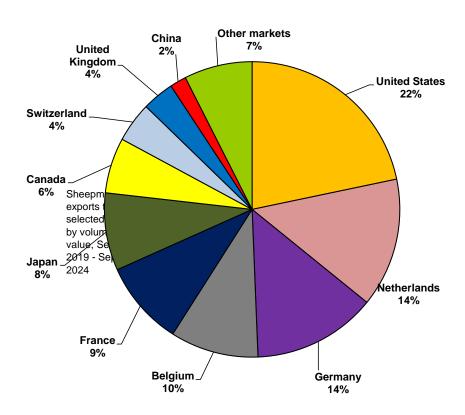


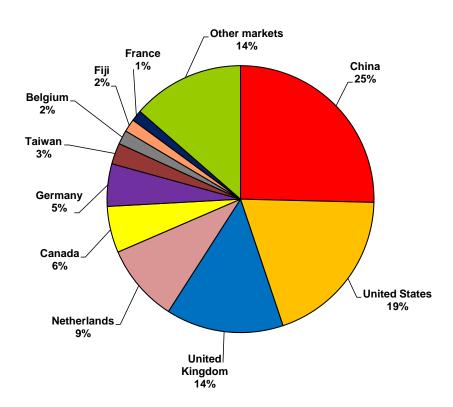
Top 10 chilled sheepmeat markets by value, 3rd quarter 2024

Top 10 frozen sheepmeat markets by value, 3rd quarter 2024

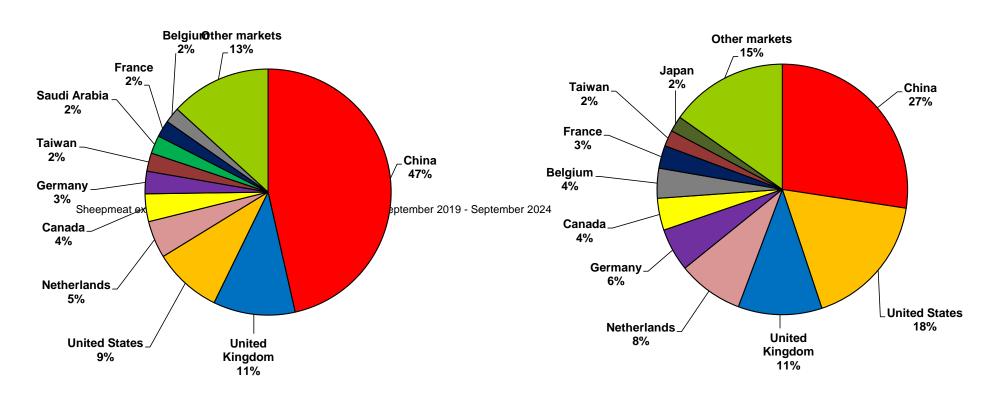
|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 3rd quarter |
|    | Country        | Value (NZ\$m) | % of total | 2023        |
| 1  | United States  | 26.2          | 22%        | -11%        |
| 2  | Netherlands    | 17.0          | 14%        | 37%         |
| 3  | Germany        | 16.3          | 14%        | 55%         |
| 4  | Belgium        | 11.7          | 10%        | -18%        |
| 5  | France         | 11.2          | 9%         | -23%        |
| 6  | Japan          | 10.2          | 8%         | 14%         |
| 7  | Canada         | 7.3           | 6%         | -20%        |
| 8  | Switzerland    | 5.3           | 4%         | 17%         |
| 9  | United Kingdom | 4.2           | 3%         | -50%        |
| 10 | China          | 2.2           | 2%         | 5%          |
|    | Other markets  | 9.0           | 7%         |             |
|    | Total          | 120.7         |            | -5%         |
|    |                |               |            |             |

|    |                |               |            | Change from<br>3rd quarter |
|----|----------------|---------------|------------|----------------------------|
|    | Country        | Value (NZ\$m) | % of total | 2023                       |
| 1  | China          | 122.6         | 25%        | -41%                       |
| 2  | United States  | 93.9          | 19%        | -3%                        |
| 3  | United Kingdom | 68.8          | 14%        | 59%                        |
| 4  | Netherlands    | 45.5          | 9%         | 33%                        |
| 5  | Canada         | 27.1          | 6%         | 42%                        |
| 6  | Germany        | 24.8          | 5%         | 12%                        |
| 7  | Taiwan         | 12.3          | 3%         | -37%                       |
| 8  | Belgium        | 8.2           | 2%         | 47%                        |
| 9  | Fiji           | 7.5           | 2%         | 25%                        |
| 10 | France         | 6.4           | 1%         | -33%                       |
|    | Other markets  | 65.6          | 14%        |                            |
|    | Total          | 482.9         |            | -12%                       |





|    |                |                 |            | Change from |    |                |               |            | Change from |
|----|----------------|-----------------|------------|-------------|----|----------------|---------------|------------|-------------|
|    |                |                 |            | year ended  |    |                |               |            | year ended  |
|    | Country        | Volume (tonnes) | % of total | Sep 2023    |    | Country        | Value (NZ\$m) | % of total | Sep 2023    |
| 1  | China          | 176,006         | 46%        | -17%        | 1  | China          | 963.7         | 27%        | -34%        |
| 2  | United Kingdom | 40,788          | 11%        | 56%         | 2  | United States  | 614.8         | 17%        | 19%         |
| 3  | United States  | 34,124          | 9%         | 33%         | 3  | United Kingdom | 380.9         | 11%        | 48%         |
| 4  | Netherlands    | 18,535          | 5%         | 9%          | 4  | Netherlands    | 298.2         | 8%         | 0%          |
| 5  | Canada         | 13,798          | 4%         | 37%         | 5  | Germany        | 195.1         | 6%         | -5%         |
| 6  | Germany        | 11,201          | 3%         | 5%          | 6  | Canada         | 145.1         | 4%         | 27%         |
| 7  | Taiwan         | 9,074           | 2%         | 8%          | 7  | Belgium        | 135.9         | 4%         | 3%          |
| 8  | Saudi Arabia   | 9,068           | 2%         | 48%         | 8  | France         | 103.3         | 3%         | -15%        |
| 9  | France         | 8,305           | 2%         | -10%        | 9  | Taiwan         | 73.0          | 2%         | -17%        |
| 10 | Belgium        | 7,796           | 2%         | 12%         | 10 | Japan          | 71.0          | 2%         | 17%         |
|    | Other markets  | 50,113          | 13%        |             |    | Other markets  | 536.1         | 15%        |             |
|    | Total          | 378,810         |            | 3%          |    | Total          | 3,517.1       |            | -5%         |

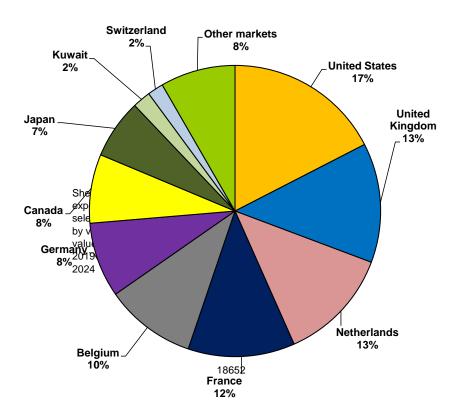


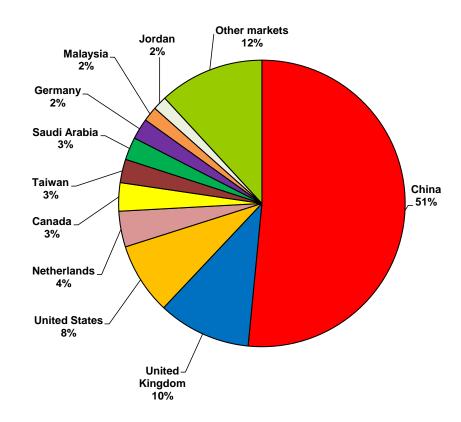
Top 10 chilled sheepmeat markets by volume, 12 months ended 30 September 2024

Top 10 frozen sheepmeat markets by volume, 12 months ended 30 September 2024

|                |   |   | Change from   |
|----------------|---|---|---|
|                |   |   | year ended  |
| Country        | Volume (tonnes)   | % of total  | Sep 2023  |
| United States  | 6,605   | 17%   | 3%  |
| United Kingdom | 5,028   | 13%   | 13%   |
| Netherlands    | 4,782   | 13%   | 30%   |
| France         | 4,491   | 12%   | -11%  |
| Belgium        | 3,829   | 10%   | 9%  |
| Germany        | 3,157   | 8%  | 19%   |
| Canada         | 2,897   | 8%  | 3%  |
| Japan          | 2,498   | 7%  | 16%   |
| Kuwait         | 759   | 2%  | 35%   |
| Switzerland    | 669   | 2%  | 15%   |
| Other markets  | 3,152   | 8%  |   |
| Total          | 37,867  |   | 10%   |
|                | United States United Kingdom Netherlands France Belgium Germany Canada Japan Kuwait Switzerland Other markets | United States       6,605         United Kingdom       5,028         Netherlands       4,782         France       4,491         Belgium       3,829         Germany       3,157         Canada       2,897         Japan       2,498         Kuwait       759         Switzerland       669         Other markets       3,152 | United States       6,605       17%         United Kingdom       5,028       13%         Netherlands       4,782       13%         France       4,491       12%         Belgium       3,829       10%         Germany       3,157       8%         Canada       2,897       8%         Japan       2,498       7%         Kuwait       759       2%         Switzerland       669       2%         Other markets       3,152       8% |

|    |                |                 |            | Change from<br>year ended |
|----|----------------|-----------------|------------|---------------------------|
|    | Country        | Volume (tonnes) | % of total | Sep 2023                  |
| 1  | China          | 175,714         | 52%        | -17%                      |
| 2  | United Kingdom | 35,760          | 10%        | 64%                       |
| 3  | United States  | 27,519          | 8%         | 43%                       |
| 4  | Netherlands    | 13,754          | 4%         | 3%                        |
| 5  | Canada         | 10,901          | 3%         | 51%                       |
| 6  | Taiwan         | 9,040           | 3%         | 7%                        |
| 7  | Saudi Arabia   | 8,729           | 3%         | 48%                       |
| 8  | Germany        | 8,044           | 2%         | 1%                        |
| 9  | Malaysia       | 5,678           | 2%         | 10%                       |
| 10 | Jordan         | 5,368           | 2%         | 46%                       |
|    | Other markets  | 40,435          | 12%        |                           |
|    | Total          | 340,943         |            | 2%                        |
|    |                |                 |            |                           |



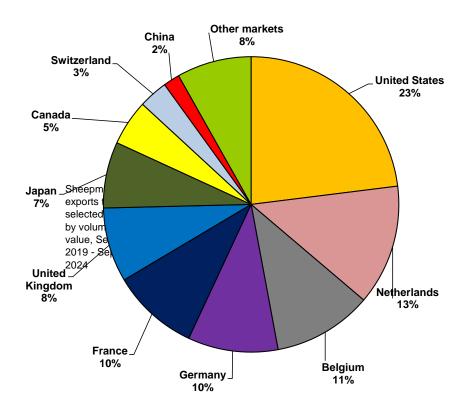


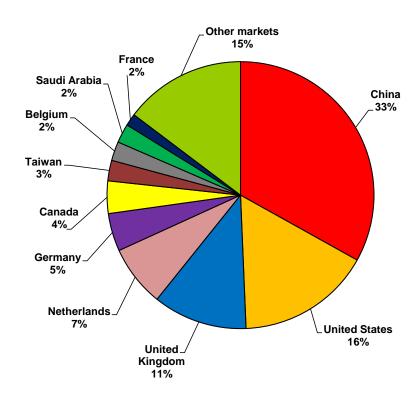
Top 10 chilled sheepmeat markets by value, 12 months ended 30 September 2024

Top 10 frozen sheepmeat markets by value, 12 months ended 30 September 2024

|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | year ended  |
|    | Country        | Value (NZ\$m) | % of total | Sep 2023    |
| 1  | United States  | 147.2         | 23%        | 3%          |
| 2  | Netherlands    | 84.3          | 13%        | 10%         |
| 3  | Belgium        | 69.5          | 11%        | -3%         |
| 4  | Germany        | 63.1          | 10%        | 9%          |
| 5  | France         | 60.9          | 10%        | -15%        |
| 6  | United Kingdom | 52.1          | 8%         | 10%         |
| 7  | Japan          | 46.3          | 7%         | 0%          |
| 8  | Canada         | 32.0          | 5%         | 1%          |
| 9  | Switzerland    | 20.3          | 3%         | 11%         |
| 10 | China          | 11.5          | 2%         | 8%          |
|    | Other markets  | 52.2          | 8%         |             |
|    | Total          | 639.4         |            | 3%          |

|    |                |               |            | Change from year ended |
|----|----------------|---------------|------------|------------------------|
|    | Country        | Value (NZ\$m) | % of total | Sep 2023               |
| 1  | China          | 952.2         | 33%        | -34%                   |
| 2  | United States  | 467.6         | 16%        | 25%                    |
| 3  | United Kingdom | 328.8         | 11%        | 57%                    |
| 4  | Netherlands    | 213.9         | 7%         | -4%                    |
| 5  | Germany        | 132.0         | 5%         | -10%                   |
| 6  | Canada         | 113.1         | 4%         | 38%                    |
| 7  | Taiwan         | 71.6          | 2%         | -18%                   |
| 8  | Belgium        | 66.5          | 2%         | 11%                    |
| 9  | Saudi Arabia   | 66.3          | 2%         | 43%                    |
| 10 | France         | 42.4          | 1%         | -16%                   |
|    | Other markets  | 423.3         | 15%        |                        |
|    | Total          | 2,877.7       |            | -7%                    |
|    |                |               |            |                        |





Top 10 beef markets by volume, month of September 2024

Change from same month Country Volume (tonnes) % of total previous year **United States** 8,244 29% -4% 6,380 23% -43% 2 China 3 3,222 11% 68% Canada 1,581 6% 58% Indonesia 5 Saudi Arabia 1,324 5% 15% 1,239 4% -24% 6 Japan 707 3% -37% 7 Taiwan 2% 8 **Philippines** 654 136% Australia 623 2% -44% 9 598 2% -35% 10 Korea Other markets 3,577 13%

28,149

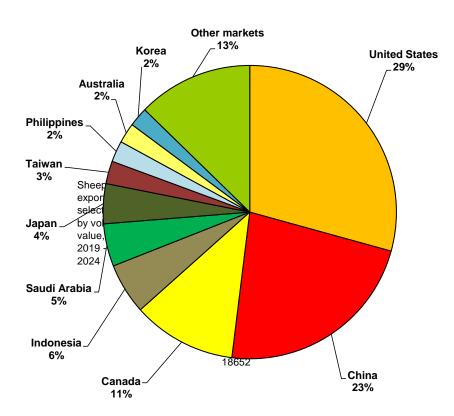
Total

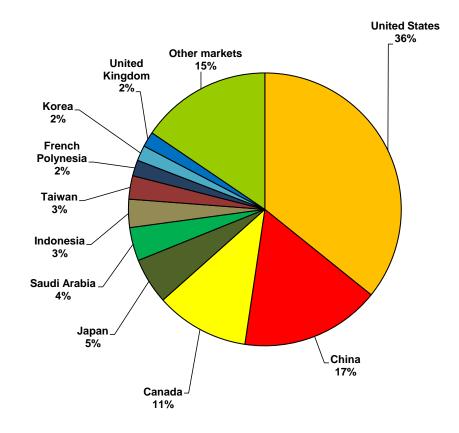
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

-9%

Top 10 beef markets by value, month of September 2024

|    |                  |               |            | Change from   |
|----|------------------|---------------|------------|---------------|
|    |                  |               |            | same month    |
|    | Country          | Value (NZ\$m) | % of total | previous year |
| 1  | United States    | 90.0          | 36%        | 15%           |
| 2  | China            | 41.7          | 17%        | -46%          |
| 3  | Canada           | 27.9          | 11%        | 89%           |
| 4  | Japan            | 13.8          | 5%         | -15%          |
| 5  | Saudi Arabia     | 10.0          | 4%         | 17%           |
| 6  | Indonesia        | 8.4           | 3%         | 39%           |
| 7  | Taiwan           | 7.0           | 3%         | -42%          |
| 8  | French Polynesia | 4.7           | 2%         | 49%           |
| 9  | Korea            | 4.6           | 2%         | -38%          |
| 10 | United Kingdom   | 4.5           | 2%         | 54%           |
|    | Other markets    | 39.0          | 16%        |               |
|    | Total            | 251.6         |            | -2%           |





Top 10 chilled beef markets by volume, month of September 2024

Change from same month Country Volume (tonnes) % of total previous year **United States** 572 25% 14% 567 25% 2 7% Japan 3 China 248 11% -34% French Polynesia 201 9% 80% 5 119 5% 29% UAE 4% 6 Singapore 96 9% United Kingdom 65 3% -12% 8 Canada 63 3% -1% Netherlands 52 2% 72% 9 Bahrain 43 2% 19% 10 272 Other markets 12%

2,297

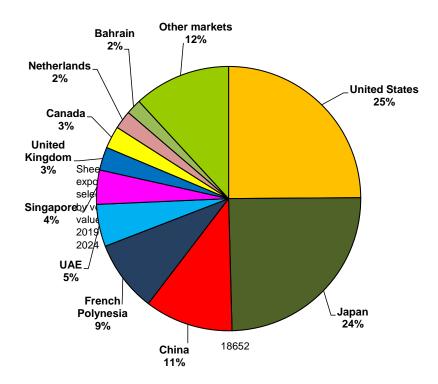
Total

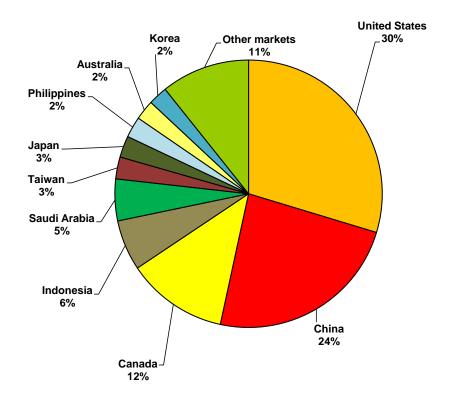
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

-2%

Top 10 frozen beef markets by volume, month of September 2024

|    |               |                 |            | Change from   |
|----|---------------|-----------------|------------|---------------|
|    |               |                 |            | same month    |
|    | Country       | Volume (tonnes) | % of total | previous year |
| 1  | United States | 7,672           | 30%        | -5%           |
| 2  | China         | 6,132           | 24%        | -43%          |
| 3  | Canada        | 3,160           | 12%        | 70%           |
| 4  | Indonesia     | 1,581           | 6%         | 58%           |
| 5  | Saudi Arabia  | 1,305           | 5%         | 18%           |
| 6  | Taiwan        | 687             | 3%         | -36%          |
| 7  | Japan         | 672             | 3%         | -39%          |
| 8  | Philippines   | 654             | 3%         | 136%          |
| 9  | Australia     | 619             | 2%         | -44%          |
| 10 | Korea         | 598             | 2%         | -35%          |
|    | Other markets | 2,772           | 11%        |               |
|    | Total         | 25,852          |            | -10%          |





Top 10 chilled beef markets by value, month of September 2024

Change from same month % of total previous year Country Value (NZ\$m) United States 12.7 31% 8.8 21% 6% 2 Japan 3 French Polynesia 3.2 8% 77% China 2.8 7% -33% 2.2 5% 5 Singapore 15% 6 UAE 2.0 5% 31% 1.2 3% 9% Canada 3% 8 Netherlands 1.1 75% 9 United Kingdom 1.0 2% 2% 2% 10 Belgium 0.9 -25%

5.4

41.1

Other markets

Total

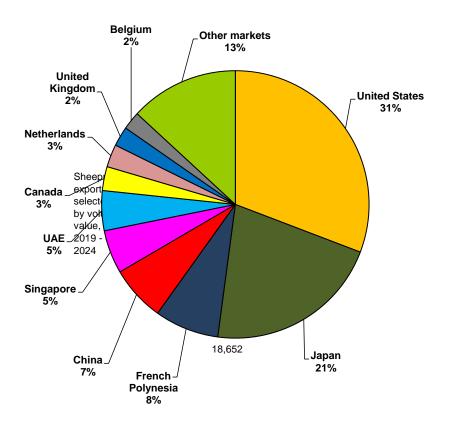
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

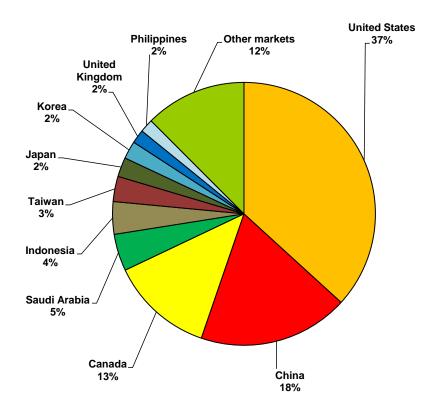
13%

4%

Top 10 frozen beef markets by value, month of September 2024

|    |                |               |            | Change from   |
|----|----------------|---------------|------------|---------------|
|    |                |               |            | same month    |
|    | Country        | Value (NZ\$m) | % of total | previous year |
| 1  | United States  | 77.4          | 37%        | 14%           |
| 2  | China          | 38.9          | 19%        | -47%          |
| 3  | Canada         | 26.7          | 13%        | 95%           |
| 4  | Saudi Arabia   | 9.6           | 5%         | 22%           |
| 5  | Indonesia      | 8.4           | 4%         | 39%           |
| 6  | Taiwan         | 6.5           | 3%         | -43%          |
| 7  | Japan          | 5.0           | 2%         | -37%          |
| 8  | Korea          | 4.6           | 2%         | -38%          |
| 9  | United Kingdom | 3.6           | 2%         | 79%           |
| 10 | Philippines    | 3.5           | 2%         | 147%          |
|    | Other markets  | 26.3          | 12%        |               |
|    | Total          | 210.4         |            | -3%           |



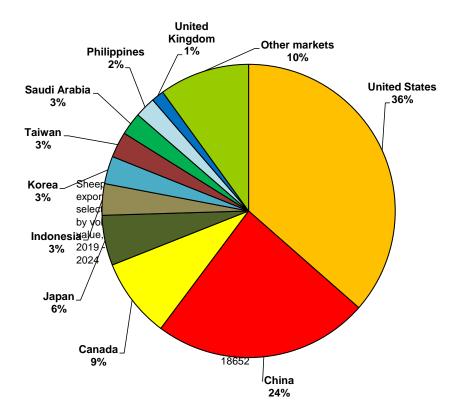


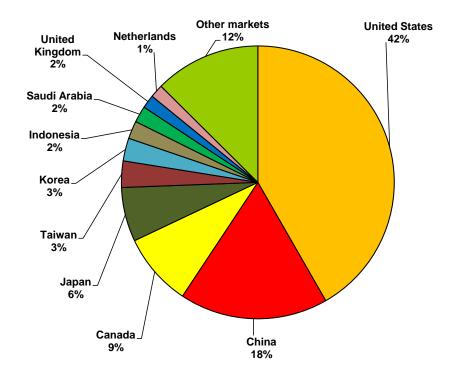
Top 10 beef markets by volume, 3rd quarter 2024

Change from 3rd quarter 2023 Country Volume (tonnes) % of total **United States** 34,572 36% -12% 24% -46% 2 China 22,521 3 8,318 9% 9% Canada 5,244 6% 0% Japan 5 3,288 3% 34% Indonesia 2,897 3% -22% 6 Korea 7 2,693 3% -37% Taiwan 2% 8 Saudi Arabia 2,355 43% Philippines 2,172 2% 34% 9 United Kingdom 1,301 1% 70% 10 Other markets 9,446 10% Total 94,807 -19%

Top 10 beef markets by value, 3rd quarter 2024

|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 3rd quarter |
|    | Country        | Value (NZ\$m) | % of total | 2023        |
| 1  | United States  | 362.0         | 42%        | 4%          |
| 2  | China          | 152.8         | 18%        | -49%        |
| 3  | Canada         | 75.1          | 9%         | 20%         |
| 4  | Japan          | 55.8          | 6%         | 10%         |
| 5  | Taiwan         | 27.2          | 3%         | -42%        |
| 6  | Korea          | 23.5          | 3%         | -17%        |
| 7  | Indonesia      | 18.3          | 2%         | 23%         |
| 8  | Saudi Arabia   | 16.9          | 2%         | 30%         |
| 9  | United Kingdom | 13.8          | 2%         | 64%         |
| 10 | Netherlands    | 13.6          | 2%         | 46%         |
|    | Other markets  | 109.0         | 13%        |             |
|    | Total          | 867.9         |            | -12%        |



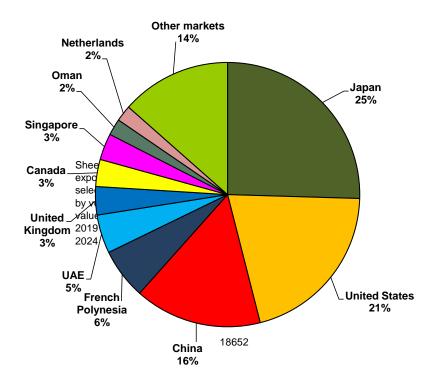


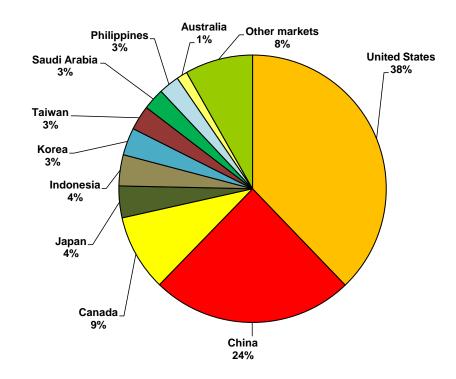
Top 10 chilled beef markets by volume, 3rd quarter 2024

Change from 3rd quarter 2023 Country Volume (tonnes) % of total Japan 1,888 25% 47% 2 1,523 21% -3% **United States** 3 China 1,154 16% -21% 460 6% 21% French Polynesia 5 349 5% -7% UAE 257 3% 17% 6 United Kingdom 245 3% 39% 7 Canada 3% 8 Singapore 240 -31% 150 2% -8% 9 Oman Netherlands 146 2% 41% 10 999 Other markets 13% Total 7,412 -1%

Top 10 frozen beef markets by volume, 3rd quarter 2024

|    |               |                 |            | Change from |
|----|---------------|-----------------|------------|-------------|
|    |               |                 |            | 3rd quarter |
|    | Country       | Volume (tonnes) | % of total | 2023        |
| 1  | United States | 33,049          | 38%        | -13%        |
| 2  | China         | 21,367          | 24%        | -47%        |
| 3  | Canada        | 8,073           | 9%         | 8%          |
| 4  | Japan         | 3,356           | 4%         | -15%        |
| 5  | Indonesia     | 3,288           | 4%         | 34%         |
| 6  | Korea         | 2,897           | 3%         | -22%        |
| 7  | Taiwan        | 2,601           | 3%         | -36%        |
| 8  | Saudi Arabia  | 2,280           | 3%         | 47%         |
| 9  | Philippines   | 2,172           | 2%         | 34%         |
| 10 | Australia     | 1,133           | 1%         | -25%        |
|    | Other markets | 7,180           | 8%         |             |
|    | Total         | 87,395          |            | -20%        |



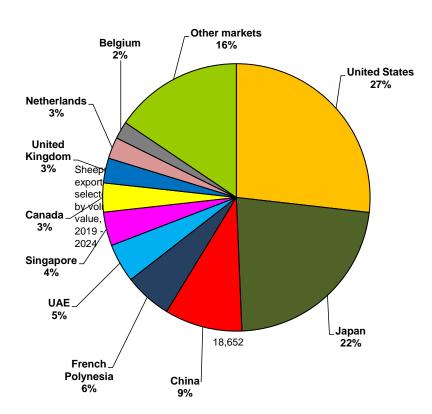


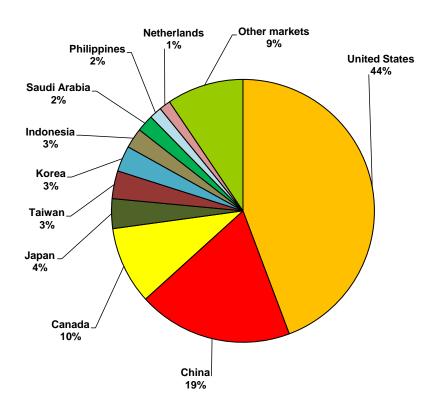
Top 10 chilled beef markets by value, 3rd quarter 2024

Top 10 frozen beef markets by value, 3rd quarter 2024

|    |                  |               |            | Change from |
|----|------------------|---------------|------------|-------------|
|    |                  |               |            | 3rd quarter |
|    | Country          | Value (NZ\$m) | % of total | 2023        |
| 1  | United States    | 34.0          | 27%        | 2%          |
| 2  | Japan            | 28.6          | 23%        | 43%         |
| 3  | China            | 11.9          | 9%         | -20%        |
| 4  | French Polynesia | 7.3           | 6%         | 17%         |
| 5  | UAE              | 5.9           | 5%         | -3%         |
| 6  | Singapore        | 5.2           | 4%         | -29%        |
| 7  | Canada           | 4.5           | 4%         | 37%         |
| 8  | United Kingdom   | 3.8           | 3%         | 25%         |
| 9  | Netherlands      | 3.3           | 3%         | 42%         |
| 10 | Belgium          | 2.7           | 2%         | 7%          |
|    | Other markets    | 19.8          | 16%        |             |
|    | Total            | 127.0         |            | 3%          |
|    |                  |               |            |             |

|    |               |               |            | Change from<br>3rd quarter |
|----|---------------|---------------|------------|----------------------------|
|    | Country       | Value (NZ\$m) | % of total | 2023                       |
| 1  | United States | 327.9         | 44%        | 4%                         |
| 2  | China         | 140.9         | 19%        | -51%                       |
| 3  | Canada        | 70.7          | 10%        | 19%                        |
| 4  | Japan         | 27.1          | 4%         | -11%                       |
| 5  | Taiwan        | 25.3          | 3%         | -42%                       |
| 6  | Korea         | 23.5          | 3%         | -17%                       |
| 7  | Indonesia     | 18.3          | 2%         | 23%                        |
| 8  | Saudi Arabia  | 15.5          | 2%         | 38%                        |
| 9  | Philippines   | 11.3          | 2%         | 43%                        |
| 10 | Netherlands   | 10.3          | 1%         | 47%                        |
|    | Other markets | 69.9          | 9%         |                            |
|    | Total         | 740.8         |            | -14%                       |

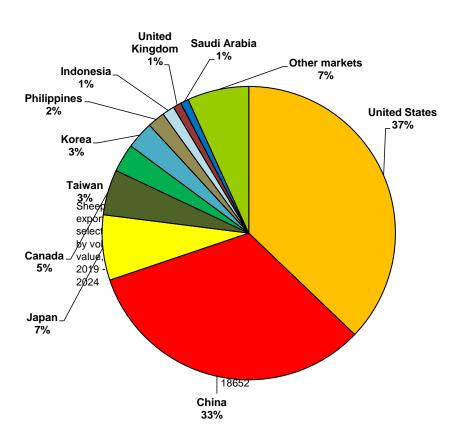


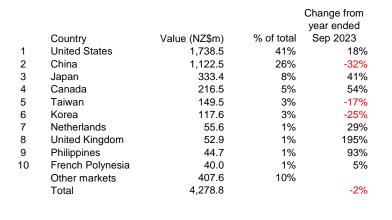


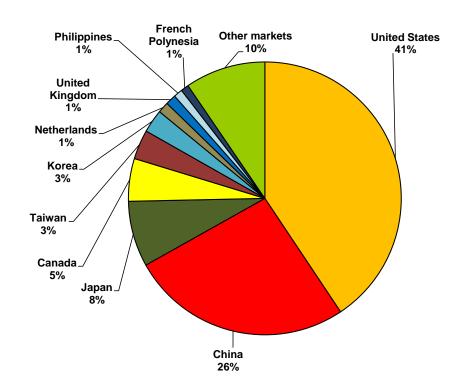
Top 10 beef markets by volume, 12 months ended 30 September 2024

Top 10 beef markets by value, 12 months ended 30 September 2024

|    |                |                 |            | Change from<br>year ended |
|----|----------------|-----------------|------------|---------------------------|
|    | Country        | Volume (tonnes) | % of total | Sep 2023                  |
| 1  | United States  | 180,799         | 37%        | 9%                        |
| 2  | China          | 158,923         | 33%        | -22%                      |
| 3  | Japan          | 34,988          | 7%         | 46%                       |
| 4  | Canada         | 24,393          | 5%         | 49%                       |
| 5  | Taiwan         | 15,168          | 3%         | -8%                       |
| 6  | Korea          | 14,763          | 3%         | -25%                      |
| 7  | Philippines    | 9,279           | 2%         | 127%                      |
| 8  | Indonesia      | 6,568           | 1%         | 7%                        |
| 9  | United Kingdom | 4,417           | 1%         | 161%                      |
| 10 | Saudi Arabia   | 4,333           | 1%         | 28%                       |
|    | Other markets  | 32,992          | 7%         |                           |
|    | Total          | 486,623         |            | -2%                       |





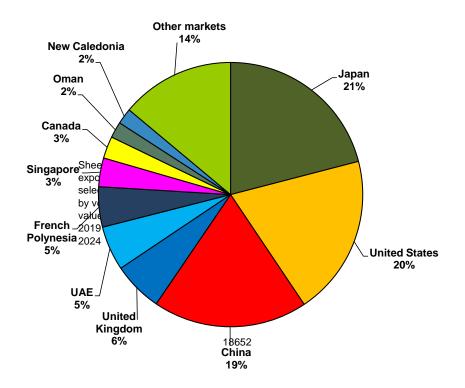


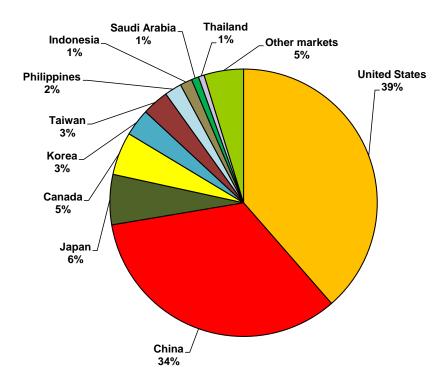
Top 10 chilled beef markets by volume, 12 months ended 30 September 2024

Top 10 frozen beef markets by volume, 12 months ended 30 September 2024

|    |                  |                 |            | Change from<br>year ended |
|----|------------------|-----------------|------------|---------------------------|
|    |                  |                 | 0/ // 1    | ,                         |
|    | Country          | Volume (tonnes) | % of total | Sep 2023                  |
| 1  | Japan            | 7,654           | 21%        | 57%                       |
| 2  | United States    | 7,176           | 20%        | 28%                       |
| 3  | China            | 6,909           | 19%        | -19%                      |
| 4  | United Kingdom   | 2,225           | 6%         | 464%                      |
| 5  | UAE              | 1,983           | 5%         | 8%                        |
| 6  | French Polynesia | 1,800           | 5%         | 18%                       |
| 7  | Singapore        | 1,285           | 4%         | -4%                       |
| 8  | Canada           | 984             | 3%         | 32%                       |
| 9  | Oman             | 718             | 2%         | 2%                        |
| 10 | New Caledonia    | 709             | 2%         | 12%                       |
|    | Other markets    | 5,086           | 14%        |                           |
|    | Total            | 36,528          |            | 15%                       |

|    |               |                 |            | Change from<br>year ended |
|----|---------------|-----------------|------------|---------------------------|
|    | Country       | Volume (tonnes) | % of total | Sep 2023                  |
| 1  | United States | 173,624         | 39%        | 8%                        |
| 2  | China         | 152,014         | 34%        | -22%                      |
| 3  | Japan         | 27,334          | 6%         | 44%                       |
| 4  | Canada        | 23,409          | 5%         | 50%                       |
| 5  | Korea         | 14,761          | 3%         | -25%                      |
| 6  | Taiwan        | 14,514          | 3%         | -9%                       |
| 7  | Philippines   | 9,279           | 2%         | 127%                      |
| 8  | Indonesia     | 6,568           | 1%         | 7%                        |
| 9  | Saudi Arabia  | 3,968           | 1%         | 31%                       |
| 10 | Thailand      | 3,140           | 1%         | 41%                       |
|    | Other markets | 21,483          | 5%         |                           |
|    | Total         | 450,095         |            | -3%                       |





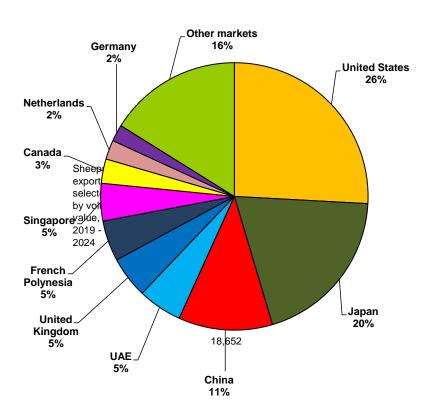
Top 10 chilled beef markets by value, 12 months ended 30 September 2024

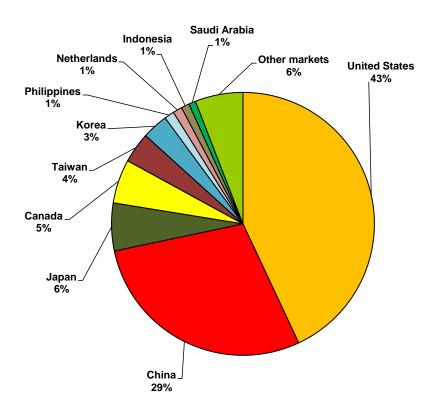
Top 10 frozen beef markets by value, 12 months ended 30 September 2024

|    |                  |               |            | Change from |
|----|------------------|---------------|------------|-------------|
|    |                  |               |            | year ended  |
|    | Country          | Value (NZ\$m) | % of total | Sep 2023    |
| 1  | United States    | 154.6         | 26%        | 32%         |
| 2  | Japan            | 116.8         | 20%        | 56%         |
| 3  | China            | 68.0          | 11%        | -28%        |
| 4  | UAE              | 32.0          | 5%         | 7%          |
| 5  | United Kingdom   | 30.0          | 5%         | 452%        |
| 6  | French Polynesia | 29.4          | 5%         | 15%         |
| 7  | Singapore        | 27.1          | 5%         | -7%         |
| 8  | Canada           | 17.6          | 3%         | 38%         |
| 9  | Netherlands      | 13.9          | 2%         | 35%         |
| 10 | Germany          | 12.1          | 2%         | 8%          |
|    | Other markets    | 96.4          | 16%        |             |
|    | Total            | 597.7         |            | 17%         |

|  | Source: Compiled by | v MIA from | Statistics Ne | w Zealand overseas | s merchandise trade | data |
|--|---------------------|------------|---------------|--------------------|---------------------|------|
|--|---------------------|------------|---------------|--------------------|---------------------|------|

|    | Country       | Value (NZ\$m) | % of total | Change from<br>year ended<br>Sep 2023 |
|----|---------------|---------------|------------|---------------------------------------|
| 4  | ,             | ` ' '         |            | •                                     |
| 1  | United States | 1,584.0       | 43%        | 17%                                   |
| 2  | China         | 1,054.5       | 29%        | -32%                                  |
| 3  | Japan         | 216.7         | 6%         | 34%                                   |
| 4  | Canada        | 198.9         | 5%         | 56%                                   |
| 5  | Taiwan        | 138.3         | 4%         | -18%                                  |
| 6  | Korea         | 117.5         | 3%         | -25%                                  |
| 7  | Philippines   | 44.7          | 1%         | 93%                                   |
| 8  | Netherlands   | 41.7          | 1%         | 27%                                   |
| 9  | Indonesia     | 36.8          | 1%         | 13%                                   |
| 10 | Saudi Arabia  | 31.4          | 1%         | 34%                                   |
|    | Other markets | 216.8         | 6%         |                                       |
|    | Total         | 3,681.1       |            | -5%                                   |
|    |               |               |            |                                       |





#### Fifth quarter exports by value, month of September 2024

Top 10 markets for the fifth quarter by value, month of September 2024

28.1

129.8

Change from same month

-23%

-19%

% of total previous year 22%

|   |                             |               |            | Change from   |
|---|-----------------------------|---------------|------------|---------------|
|   |                             |               |            | same month    |
|   | Product                     | Value (NZ\$m) | % of total | previous year |
| 1 | Hides and skins             | 24.4          | 19%        | -15%          |
| 2 | Casings and tripe           | 22.6          | 17%        | -7%           |
| 3 | Edible offals               | 19.9          | 15%        | 8%            |
| 4 | Prepared and preserved meat | 19.8          | 15%        | -9%           |
| 5 | Blood products and glands   | 14.6          | 11%        | -53%          |
| 6 | MBM                         | 11.9          | 9%         | -28%          |
| 7 | Tallow                      | 10.8          | 8%         | -15%          |
| 8 | Petfood                     | 5.8           | 4%         | -22%          |
|   | Total                       | 129.8         | 100%       | -19%          |

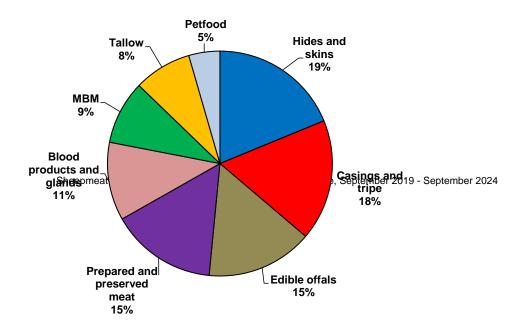
| 2  | United States  | 16.3 | 13% | -52% |
|----|----------------|------|-----|------|
| 3  | Australia      | 15.7 | 12% | -5%  |
| 4  | Italy          | 14.5 | 11% | 21%  |
| 5  | Indonesia      | 8.3  | 6%  | 0%   |
| 6  | Singapore      | 8.3  | 6%  | 110% |
| 7  | Japan          | 5.7  | 4%  | -26% |
| 8  | Denmark        | 5.2  | 4%  | -20% |
| 9  | Korea          | 3.7  | 3%  | -16% |
| 10 | United Kingdom | 2.6  | 2%  | 89%  |
|    | Other markets  | 21.4 |     |      |

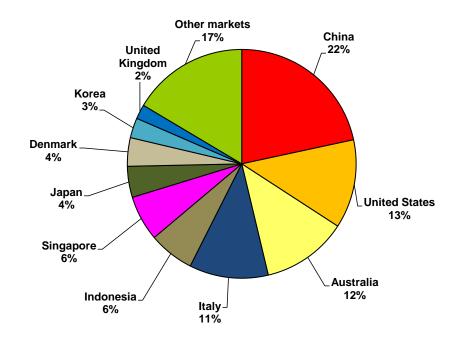
Value (NZ\$m)

Country

China

Total





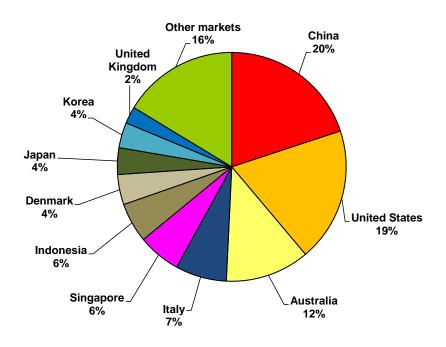
### Fifth quarter exports by value, 3rd quarter 2024

|   |                             |               |            | Change from<br>3rd quarter |
|---|-----------------------------|---------------|------------|----------------------------|
|   | Product                     | Value (NZ\$m) | % of total | 2023                       |
| 1 | Prepared and preserved meat | 72.2          | 17%        | 15%                        |
| 2 | Blood products and glands   | 69.9          | 16%        | 156%                       |
| 3 | Edible offals               | 66.9          | 15%        | -16%                       |
| 4 | Hides and skins             | 60.6          | 14%        | -15%                       |
| 5 | Casings and tripe           | 58.9          | 13%        | -29%                       |
| 6 | Tallow                      | 55.9          | 13%        | 111%                       |
| 7 | MBM                         | 37.3          | 9%         | -22%                       |
| 8 | Petfood                     | 14.7          | 3%         | -46%                       |
|   | Total                       | 436.4         | 100%       | -6%                        |

Petfood Prepared and 3% preserved MBM meat 9%. 17% **Tallow** 13% Blood products and glands Septe**16%** 2019 - September 2024 Sheepmeat Casings and tripe 13% \_Edible offals 15% Hides and skins 14%

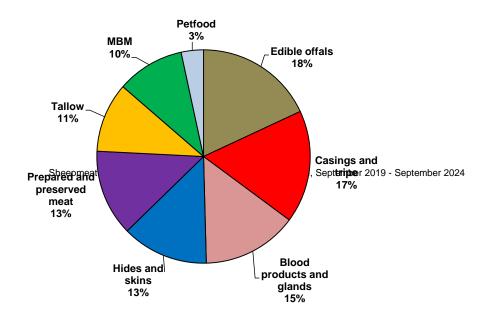
Top 10 markets for the fifth quarter by value, 3rd quarter 2024

|    |                |               |            | Change from |
|----|----------------|---------------|------------|-------------|
|    |                |               |            | 3rd quarter |
|    | Country        | Value (NZ\$m) | % of total | 2023        |
| 1  | China          | 87.0          | 20%        | -30%        |
| 2  | United States  | 82.6          | 19%        | -1%         |
| 3  | Australia      | 51.9          | 12%        | 22%         |
| 4  | Italy          | 31.6          | 7%         | -11%        |
| 5  | Singapore      | 26.4          | 6%         | 423%        |
| 6  | Indonesia      | 24.5          | 6%         | -22%        |
| 7  | Denmark        | 18.6          | 4%         | 47%         |
| 8  | Japan          | 16.4          | 4%         | -38%        |
| 9  | Korea          | 15.7          | 4%         | -4%         |
| 10 | United Kingdom | 10.4          | 2%         | 11%         |
|    | Other markets  | 71.3          |            |             |
|    | Total          | 436.4         |            | -6%         |
|    |                |               |            |             |



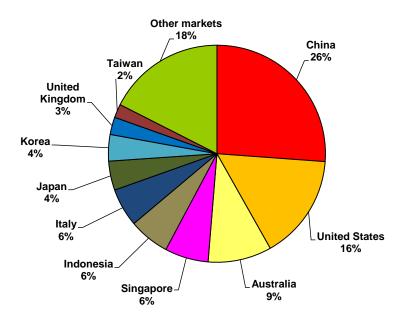
Fifth quarter exports by value, 12 months ended 30 September 2024

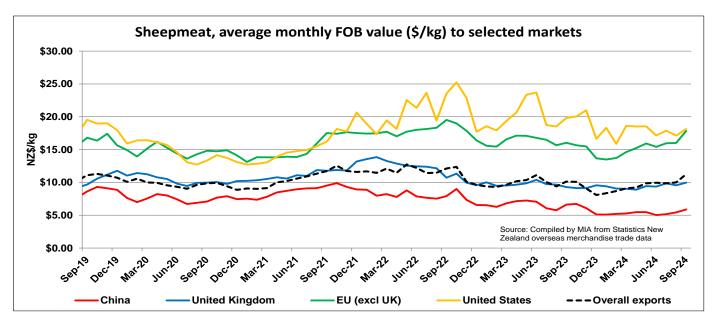
Change from year ended Product Value (NZ\$m) % of total Sep 2023 Edible offals 342.5 18% 2% 1 Casings and tripe 2 324.0 17% -19% 3 Blood products and glands 273.9 14% 131% 248.8 13% -10% Hides and skins 4 5 Prepared and preserved meat 248.3 13% 1% 6 Tallow 200.3 11% -7% 7 MBM 194.6 10% -12% 3% -46% Petfood 64.1 Total 1,896.5 100% -9%

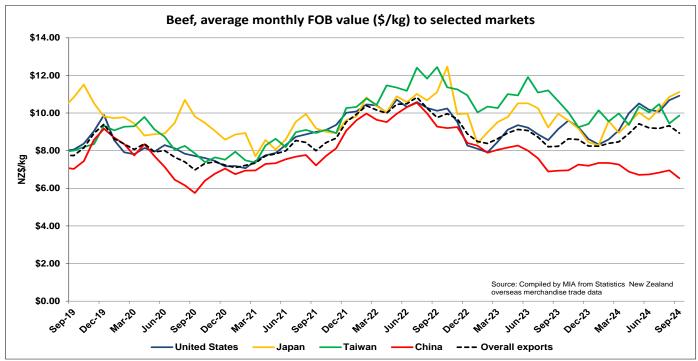


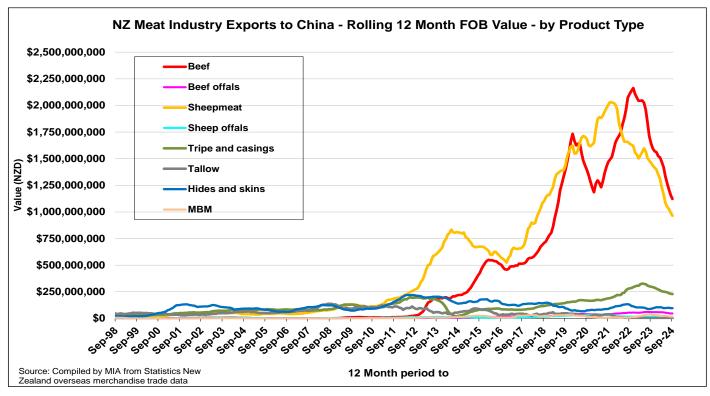
Top 10 markets for the fifth quarter by value, 12 months ended 30 September 2024

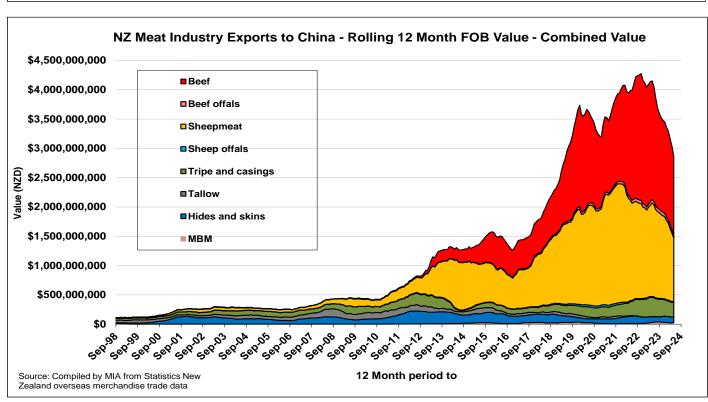
|    |                |               |            | Change from<br>year ended |
|----|----------------|---------------|------------|---------------------------|
|    | Country        | Value (NZ\$m) | % of total | Sep 2023                  |
| 1  | China          | 496.1         | 26%        | -22%                      |
| 2  | United States  | 297.2         | 16%        | -25%                      |
| 3  | Australia      | 179.7         | 9%         | 3%                        |
| 4  | Singapore      | 123.1         | 6%         | 125%                      |
| 5  | Indonesia      | 115.3         | 6%         | -14%                      |
| 6  | Italy          | 108.0         | 6%         | -16%                      |
| 7  | Japan          | 82.3          | 4%         | -14%                      |
| 8  | Korea          | 74.8          | 4%         | -1%                       |
| 9  | United Kingdom | 49.3          | 3%         | 17%                       |
| 10 | Taiwan         | 38.4          | 2%         | 18%                       |
|    | Other markets  | 332.3         |            |                           |
|    | Total          | 1,896.5       |            | -9%                       |

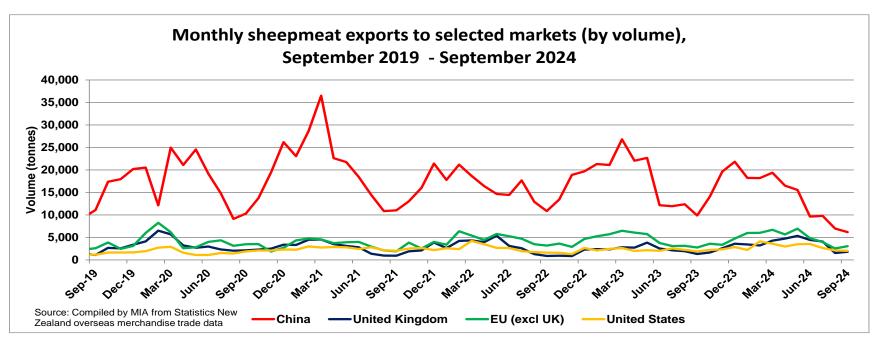


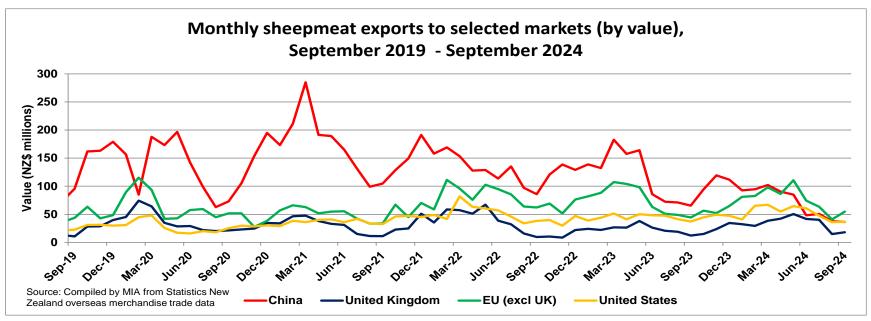










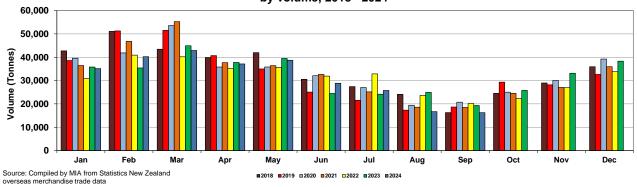


### Monthly exports of sheepmeat and edible offal to all markets, 2018-2024, by volume (Tonnes)

| 2018                                 |                 |               |                      |                      |                 |               |                      |               |               |               |               |                      |                   |
|--------------------------------------|-----------------|---------------|----------------------|----------------------|-----------------|---------------|----------------------|---------------|---------------|---------------|---------------|----------------------|-------------------|
|                                      | Jan             | Feb           | Mar                  | Apr                  | May             | Jun           | Jul                  | Aug           | Sep           | Oct           | Nov           | Dec                  |                   |
| Sheepmeat exports                    | 42,726          | 51,076        | 43,457               | 39,846               | 41,979          | 30,562        | 27,427               | 24,104        | 16,284        | 24,543        | 28,954        | 35,915               | 406,871           |
| Edible ovine offal                   | 2,183           | 3,002         | 2,401                | 2,517                | 2,360           | 1,888         | 1,261                | 1,133         | 790           | 1,356         | 1,641         | 1,798                | 22,332            |
| Total (sheepmeat + offal)            | 44,909          | 54,078        | 45,858               | 42,363               | 44,339          | 32,450        | 28,688               | 25,237        | 17,074        | 25,899        | 30,595        | 37,713               | 429,203           |
|                                      |                 |               |                      |                      |                 |               |                      |               |               |               |               |                      |                   |
|                                      |                 |               |                      | _                    |                 | 2019          |                      |               | _             |               |               | _                    |                   |
| 01                                   | Jan             | Feb<br>51,259 | <b>Mar</b><br>51.521 | <b>Apr</b><br>40.698 | May             | Jun<br>25.062 | <b>Jul</b><br>21.516 | Aug<br>17.298 | Sep<br>18.663 | Oct<br>29.307 | Nov<br>28.156 | <b>Dec</b><br>32.611 | 000 000           |
| Sheepmeat exports Edible ovine offal | 38,577<br>2,347 | 2,552         | 3,101                | 2,097                | 34,962<br>2,317 | 1,399         | 21,516<br>1,194      | 1,016         | 993           | 1,369         | 1,393         | 1,838                | 389,629<br>21.616 |
|                                      |                 | ,             |                      |                      |                 |               |                      |               |               |               |               |                      | ,                 |
| Total (sheepmeat + offal)            | 40,923          | 53,810        | 54,622               | 42,795               | 37,279          | 26,460        | 22,709               | 18,314        | 19,657        | 30,676        | 29,549        | 34,449               | 411,244           |
| 2020                                 |                 |               |                      |                      |                 |               |                      |               |               |               |               |                      |                   |
|                                      | Jan             | Feb           | Mar                  | Apr                  | May             | Jun           | Jul                  | Aug           | Sep           | Oct           | Nov           | Dec                  |                   |
| Sheepmeat exports                    | 39,581          | 41,836        | 53,587               | 35,809               | 35,802          | 32,085        | 27,005               | 19,403        | 20,730        | 25,013        | 30,023        | 39,224               | 400,098           |
| Edible ovine offal                   | 2,050           | 2,461         | 2,667                | 1,978                | 1,550           | 1,535         | 1,302                | 1,626         | 1,120         | 1,305         | 1,347         | 1,823                | 20,764            |
| Total (sheepmeat + offal)            | 41,631          | 44,297        | 56,254               | 37,787               | 37,352          | 33,620        | 28,307               | 21,029        | 21,850        | 26,318        | 31,370        | 41,048               | 420,862           |
| 2021                                 |                 |               |                      |                      |                 |               |                      |               |               |               |               |                      |                   |
|                                      | Jan             | Feb           | Mar                  | Apr                  | May             | Jun           | Jul                  | Aug           | Sep           | Oct           | Nov           | Dec                  |                   |
| Sheepmeat exports                    | 36,453          | 46,795        | 55,247               | 37,670               | 36,400          | 32,638        | 25,161               | 18,574        | 18,461        | 24,553        | 27,040        | 35,928               | 394,921           |
| Edible ovine offal                   | 1.981           | 3,449         | 2,329                | 1.710                | 1.144           | 1.524         | 1.418                | 935           | 866           | 925           | 1.433         | 1.448                | 19,162            |
| Total (sheepmeat + offal)            | 38,434          | 50,245        | 57,576               | 39,381               | 37,544          | 34,162        | 26,580               | 19,509        | 19,327        | 25,477        | 28,472        | 37,376               | 414.083           |
| rotal (olloopillout rollal)          | 00, 10 1        | 00,210        | 0.,0.0               | 00,001               | 0.,0            | 245,204       | 20,000               | .0,000        | .0,02.        | 20,           | 20,2          | 0.,0.0               | 414,000           |
|                                      |                 |               |                      |                      |                 | 2022          | !                    |               |               |               |               |                      |                   |
|                                      | Jan             | Feb           | Mar                  | Apr                  | May             | Jun           | Jul                  | Aug           | Sep           | Oct           | Nov           | Dec                  |                   |
| Sheepmeat exports                    | 30,817          | 40,894        | 40,175               | 35,085               | 35,640          | 31,902        | 32,855               | 23,649        | 20,186        | 22,277        | 26,945        | 33,802               | 374,227           |
| Edible ovine offal                   | 1,510           | 1,595         | 2,041                | 1,136                | 2,003           | 1,107         | 1,131                | 814           | 793           | 692           | 1,254         | 1,288                | 15,365            |
| Total (sheepmeat + offal)            | 32,327          | 42,489        | 42,216               | 36,221               | 37,643          | 33,009        | 33,986               | 24,463        | 20,979        | 22,969        | 28,199        | 35,090               | 389,592           |
|                                      |                 |               | _                    |                      |                 | 214,513       |                      |               |               |               |               |                      |                   |
|                                      |                 |               | Sheepmeat e          | •                    |                 | , ,           |                      | September 2   |               |               |               |                      |                   |
|                                      | Jan             | Feb           | Mar                  | Apr                  | May             | Jun           | Jul                  | Aug           | Sep           | Oct           | Nov           | Dec                  |                   |
| Sheepmeat exports                    | 35,790          | 35,413        | 44,926               | 37,760               | 39,444          | 24,468        | 24,148               | 24,934        | 19,312        | 25,778        | 33,138        | 38,312               | 383,423           |
| Edible ovine offal                   | 1,171           | 1,256         | 1,655                | 2,030                | 1,761           | 1,327         | 1,001                | 1,576         | 1,159         | 1,264         | 1,489         | 1,638                | 17,327            |
| Total (sheepmeat + offal)            | 36,961          | 36,669        | 46,581               | 39,790               | 41,205          | 25,795        | 25,149               | 26,510        | 20,471        | 27,042        | 34,627        | 39,950               | 400,750           |
|                                      |                 |               |                      |                      |                 | 2024          | •                    |               |               |               |               |                      |                   |
|                                      | Jan             | Feb           | Mar                  | Apr                  | May             | Jun           | Jul                  | Aug           | Sep           | Oct           | Nov           | Dec                  |                   |
| Sheepmeat exports                    | 35,110          | 40,220        | 42,901               | 37,112               | 38,716          | 28,839        | 25,759               | 16,689        | 16,238        |               |               |                      | 281,584           |
| Edible ovine offal                   | 1,662           | 2,251         | 2,493                | 2,341                | 2,375           | 1,703         | 1,572                | 1,080         | 1,038         |               |               |                      | 16,515            |
| Total (sheepmeat + offal)            | 36,772          | 42,471        | 45,394               | 39,453               | 41,091          | 30,542        | 27,331               | 17,769        | 17,276        |               |               |                      | 298,099           |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to all markets, by volume, 2018 - 2024

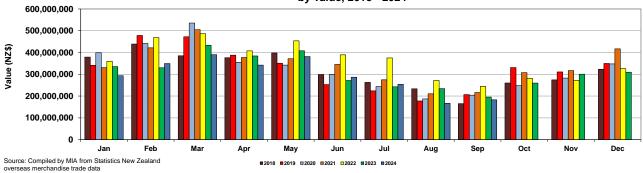


## Monthly exports of sheepmeat and edible offal to all markets, 2018-2024, by value (NZ\$)

|   |                          |                          |                           |                          |                           | 2018                     |                          |                          |                          |                          |                          | _                        |                             |
|---|--------------------------|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------------------------|
| Sheepmeat exports                               | Jan<br>379.079.420       |                          | Mar<br>384 930 815        | Apr<br>376,252,186       | May<br>398,187,093        | Jun<br>299.009.932       |                          | Aug<br>233.361.087       | Sep<br>165.298.435       | Oct<br>260 164 624       | Nov<br>274.200.836       |                          | 3,795,545,355               |
| Edible ovine offal                              | 5,871,867                | 8,445,043                | 6,943,731                 | 7,502,598                | 7,826,409                 | 5,709,131                | 4,710,249                | 4,554,676                | 2,724,746                | 4,261,172                | 5,017,588                | 5,658,310                | 69,225,520                  |
| Total (sheepmeat + offal)                       | 384,951,287              | 447,356,902              | 391,874,546               | 383,754,784              | 406,013,502               | 304,719,063              | 267,723,146              | 237,915,763              | 168,023,181              | 264,425,796              | 279,218,424              | 328,794,481              | 3,864,770,875               |
| 2019  |                          |                          |                           |                          |                           |                          |                          |                          |                          |                          |                          |                          |                             |
|   | Jan                      |                          |                           | Apr                      | May                       | Jun                      |                          | Aug                      | Sep                      | Oct                      | Nov                      |                          |                             |
| Sheepmeat exports Edible ovine offal            |                          | 478,277,852              |                           | 387,766,360              | 350,962,901               | 252,844,006<br>5,228,592 | 224,012,966<br>4.633.483 |                          |                          |                          |                          | 349,683,849              | 3,883,723,660               |
| Total (sheepmeat + offal)                       | 7,494,620<br>348,976,471 | 8,781,439<br>487.059.291 | 10,735,345<br>483,015,429 | 7,536,147<br>395,302,507 | 8,506,371<br>359,469,272  | 5,228,592<br>258.072.598 |                          | 4,115,991<br>181,584,931 | 4,494,807<br>211 445 837 | 5,286,900                | 6,164,849<br>317.151.370 | 7,548,115<br>357.231.964 | 80,526,659<br>3,964,250,319 |
| rotal (Sheepineat + Ohai)                       | 040,070,471              | 407,000,201              | 400,010,420               | 000,002,007              | 000,400,272               | 200,072,000              | 220,040,440              | 101,004,001              | 211,440,007              | 000,204,200              | 017,101,070              | 007,201,004              | 3,304,230,313               |
| 2020  |                          |                          |                           |                          |                           |                          |                          |                          |                          |                          |                          |                          |                             |
|   | Jan                      |                          | Mar                       | Apr                      | May                       | Jun                      |                          | Aug                      | Sep                      | Oct                      | Nov                      |                          |                             |
| Sheepmeat exports Edible ovine offal            | 399,096,451<br>8.468.388 | 441,929,736<br>9.426,557 | 11.190.740                | 355,507,448<br>9.171,502 | 342,285,301<br>6,679,932  | 299,433,936<br>5,910,463 | 243,880,271<br>4.625,756 | 186,987,295<br>6.696,938 | 3.810.191                | 248,332,020<br>4.985.877 | 282,617,982<br>4.810,207 | 347,891,441<br>6.483.424 | 3,887,825,580<br>82,259,975 |
| Total (sheepmeat + offal)                       | 407.564.839              | - 1 - 1                  |                           | 364.678.950              | 348,965,233               | 305.344.399              |                          |                          |                          |                          | 287,428,189              |                          | 3,970,085,555               |
|   | ,,                       | ,,                       |                           | ,                        | , ,                       | ,,                       | ,,                       | ,,                       |                          |                          |                          | ,,                       | -,,,                        |
| 2021  |                          |                          |                           |                          |                           |                          |                          |                          |                          |                          |                          |                          |                             |
| Sheepmeat exports                               | Jan                      | Feb<br>421.602.914       |                           | Apr<br>376,962,422       | May<br>371,489,282        | Jun<br>345.526.230       |                          | Aug<br>210,561,017       |                          | Oct                      | Nov<br>317.255.584       |                          | 4.094.207.995               |
| Edible ovine offal                              | 8.680.051                | 13,922,285               | 9.159.186                 | 7.000.891                | 5,258,541                 | 6.562.561                | 5.852.673                | 3.408.436                | 3.817.554                | 4,241,729                | 5.843.717                | 6.843.158                | 4,094,207,995<br>80,590,782 |
| Total (sheepmeat + offal)                       |                          | 435,525,199              |                           | 383,963,313              | 376,747,823               |                          |                          | 213,969,453              |                          |                          |                          |                          | 4,174,798,777               |
|   |                          |                          |                           |                          |                           |                          |                          |                          |                          |                          |                          |                          |                             |
|   |                          | F-1-                     |                           | •                        |                           | 2022                     |                          | <b>4</b>                 | 0                        | 0-4                      | M                        | D                        |                             |
| Sheepmeat exports                               | Jan<br>360.180.618       |                          |                           | Apr<br>407,860,665       | May<br>453,695,139        | Jun<br>389,520,131       |                          | Aug<br>271,425,066       | Sep<br>244 534 172       | Oct 281 352 013          | Nov<br>272 294 091       | Dec<br>325.919.363       | 4,336,658,111               |
| Edible ovine offal                              | 6,751,435                | 7,696,357                | 9,205,636                 | 5,470,705                | 8,908,945                 | 6,242,396                | 5,841,028                | 4,285,344                | 3,567,149                | 3,768,623                | 5,713,831                | 6,290,814                | 73,742,263                  |
| Total (sheepmeat + offal)                       | 366,932,053              | 475,906,967              | 495,586,758               | 413,331,370              | 462,604,084               | 395,762,527              | 381,126,149              | 275,710,410              | 248,101,321              | 285,120,636              | 278,007,922              | 332,210,177              | 4,410,400,374               |
|   |                          |                          | 01                        |                          |                           |                          |                          | \tb 00                   | 40 04                    | - 0004                   |                          |                          |                             |
|   | Jan                      | Feb                      | Sneepi<br>Mar             | meat exports to<br>Apr   | selected mark<br>Mav      | ets, by volum<br>Jun     |                          | eptember 20<br>Aua       | 19 - Septembe<br>Sep     | er 2024<br>Oct           | Nov                      | Dec                      |                             |
| Sheepmeat exports                               | 335,354,867              |                          |                           | 384,136,503              | 408,009,829               |                          |                          |                          |                          |                          | 300,480,048              |                          | 3,704,778,836               |
| Edible ovine offal                              | 5,677,288                | 6,046,091                | 8,041,458                 | 10,313,383               | 8,178,583                 | 7,201,876                | 4,990,756                | 5,880,828                | 4,662,390                | 5,491,235                | 6,784,996                | 7,875,670                | 81,144,554                  |
| Total (sheepmeat + offal)                       | 341,032,155              | 336,106,049              | 441,151,021               | 394,449,886              | 416,188,412               | 278,867,550              | 247,648,480              | 240,126,541              | 200,215,386              | 265,343,763              | 307,265,044              | 317,529,103              | 3,785,923,390               |
|   |                          |                          |                           |                          |                           | 2024                     | 1                        |                          |                          |                          |                          |                          |                             |
|   | Jan                      |                          | Mar                       | Apr                      | May                       | Jun                      |                          | Aug                      | Sep                      | Oct                      | Nov                      | Dec                      |                             |
| Sheepmeat exports                               |                          |                          |                           | 342,255,076              | 381,483,868               | 286,835,447              | - , - ,                  |                          | - /- /                   |                          |                          |                          | 2,647,158,631               |
| Edible ovine offal<br>Total (sheepmeat + offal) | 6,852,213                | 9,657,641<br>359,025,689 | 10,288,222                | 9,778,061<br>352,033,137 | 10,115,101<br>391,598,969 | 6,220,680                | 6,819,780                | 4,624,664<br>171,467,180 | 4,301,186                |                          |                          |                          | 68,657,548<br>2,715,816,179 |
| iotai (sneepineat + onai)                       | 300,207,490              | 333,023,009              | 400,430,133               | 332,033,137              | 331,330,303               | 233,030,127              | 200,322,730              | 17 1,407,100             | 100,340,024              |                          |                          |                          | 2,713,810,179               |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

## Monthly exports of sheepmeat to all markets, by value, 2018 - 2024

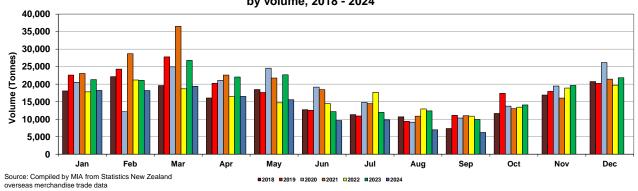


### Monthly exports of sheepmeat and edible offal to China, 2018-2024, by volume (Tonnes)

| 2018  |              |                      |                      |               |              |                     |            |             |              |          |        |        |         |
|---|--------------|----------------------|----------------------|---------------|--------------|---------------------|------------|-------------|--------------|----------|--------|--------|---------|
|   | Jan          | Feb                  | Mar                  | Apr           | May          | Jun                 | Jul        | Aug         | Sep          | Oct      | Nov    | Dec    |         |
| Sheepmeat exports                                       | 18,075       | 22,151               | 19,605               | 16,069        | 18,478       | 12,733              | 11,322     | 10,680      | 7,348        | 11,635   | 16,910 | 20,741 | 185,747 |
| Edible ovine offal                                      | 167          | 348                  | 365                  | 363           | 380          | 355                 | 246        | 237         | 113          | 203      | 252    | 333    | 3,362   |
| Total (sheepmeat + offal)                               | Beef exports | 22,499               | 19,970               | 16,432        | 18,858       | 13,088              | 11,568     | 10,917      | 7,461        | 11,838   | 17,162 | 21,074 | 170,867 |
|   |              |                      |                      |               |              |                     |            |             |              |          |        |        |         |
|   |              |                      |                      |               |              | 2019                |            |             |              |          |        |        |         |
|   | Jan          | Feb                  | Mar                  | Apr           | May          | Jun                 | Jul        | Aug         | Sep          | Oct      | Nov    | Dec    |         |
| Sheepmeat exports                                       | 22,615       | 24,311               | 27,790               | 20,251        | 17,621       | 12,542              | 10,924     | 9,372       | 11,096       | 17,379   | 17,940 | 20,214 | 212,055 |
| Edible ovine offal                                      | 373          | 480                  | 531                  | 345           | 452          | 226                 | 233        | 208         | 237          | 255      | 331    | 399    | 4,070   |
| Total (sheepmeat + offal)                               | 22,988       | 24,791               | 28,321               | 20,596        | 18,073       | 12,768              | 11,157     | 9,580       | 11,333       | 17,634   | 18,271 | 20,613 | 216,125 |
| 2020  |              |                      |                      |               |              |                     |            |             |              |          |        |        |         |
| 2020<br>Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec |              |                      |                      |               |              |                     |            |             |              |          |        |        |         |
| Sheepmeat exports                                       | 20.544       | 12.145               | 24.954               | 21,091        | 24,563       | 19.163              | 14.796     | 9,130       | 10,323       | 13.734   | 19.468 | 26,186 | 216,097 |
| Edible ovine offal                                      | 456          | 352                  | 537                  | 450           | 383          | 357                 | 208        | 504         | 183          | 201      | 217    | 242    | 4,090   |
| Total (sheepmeat + offal)                               | 21.000       | 12.497               | 25.491               | 21.541        | 24.946       | 19.520              | 15.004     | 9.634       | 10.506       | 13.935   | 19.685 | 26.428 | 220,187 |
| Total (sheepineat + onal)                               | 21,000       | 12,431               | 25,451               | 21,541        | 24,340       | 13,320              | 13,004     | 3,034       | 10,500       | 15,555   | 19,000 | 20,420 | 220,107 |
| 2021  |              |                      |                      |               |              |                     |            |             |              |          |        |        |         |
|   | Jan          | Feb                  | Mar                  | Apr           | May          | Jun                 | Jul        | Aug         | Sep          | Oct      | Nov    | Dec    |         |
| Sheepmeat exports                                       | 23,062       | 28,700               | 36,515               | 22,614        | 21,755       | 18,448              | 14,448     | 10,862      | 11,008       | 13,023   | 16,022 | 21,429 | 237,886 |
| Edible ovine offal                                      | 741          | 1,444                | 441                  | 249           | 203          | 270                 | 167        | 121         | 155          | 149      | 235    | 178    | 4,353   |
| Total (sheepmeat + offal)                               | 23,803       | 30,144               | 36,956               | 22,863        | 21,958       | 18,718              | 14,615     | 10,983      | 11,163       | 13,172   | 16,257 | 21,607 | 242,239 |
|   |              |                      |                      |               |              | 2022                |            |             |              |          |        |        |         |
|   | Jan          | Feb                  | Mar                  | Apr           | May          | Jun                 | Jul        | Aug         | Sep          | Oct      | Nov    | Dec    |         |
| Sheepmeat exports                                       | 17.796       | 21.191               | 18.675               | 16.437        | 14.672       | 14.445              | 17,685     | 12,921      | 10,858       | 13.440   | 18,903 | 19,704 | 196.727 |
| Edible ovine offal                                      | 135          | 21,191               | 195                  | 166           | 151          | 244                 | 17,003     | 12,921      | 91           | 103      | 182    | 115    | 1,903   |
| Total (sheepmeat + offal)                               | 17.931       | 21.403               | 18.870               | 16,603        | 14.823       | 14.689              | 17.872     | 13.043      | 10.949       | 13.543   | 19,085 | 19,819 | 198,630 |
| rotal (sheepineat + onal)                               | 17,551       | 21,403               | 10,070               | 10,003        | 14,023       | 14,003              | 17,072     | 13,043      | 10,343       | 13,343   | 19,000 | 13,013 | 190,030 |
|   |              | 5                    | Sheepmeat e          | xports to sel | ected market | s, by volume        | and value, | September 2 | 019 - Septem | ber 2024 |        |        |         |
|   | Jan          | Feb                  | Mar                  | Apr           | May          | Jun                 | Jul        | Aug         | Sep          | Oct      | Nov    | Dec    |         |
| Sheepmeat exports                                       | 21,319       | 21,095               | 26,804               | 22,043        | 22,690       | 12,160              | 11,948     | 12,370      | 9,887        | 14,064   | 19,640 | 21,839 | 215,859 |
| Edible ovine offal                                      | 147          | 207                  | 246                  | 255           | 279          | 168                 | 202        | 128         | 122          | 197      | 189    | 260    | 2,400   |
| Total (sheepmeat + offal)                               | 21,466       | 21,302               | 27,050               | 22,298        | 22,969       | 12,328              | 12,150     | 12,498      | 10,009       | 14,261   | 19,829 | 22,099 | 218,259 |
|   |              |                      |                      |               |              |                     |            |             |              |          |        |        |         |
|   | 1            | Fab                  |                      | A             | Marr         | 2024                |            | A           | C            | 0-4      | Nave   | Dee    |         |
| Charamant assessed                                      | Jan          | <b>Feb</b><br>18,184 | <b>Mar</b><br>19,394 | Apr           | May          | <b>Jun</b><br>9,632 | Jul        | Aug         | Sep          | Oct      | Nov    | Dec    | 400.404 |
| Sheepmeat exports                                       | 18,214       |                      |                      | 16,523        | 15,551       |                     | 9,806      | 6,966       | 6,194        |          |        |        | 120,464 |
| Edible ovine offal                                      | 209          | 292                  | 373                  | 369           | 318          | 238                 | 237        | 135         | 154          |          |        |        | 2,325   |
| Total (sheepmeat + offal)                               | 18,423       | 18,476               | 19,767               | 16,892        | 15,869       | 9,870               | 10,043     | 7,101       | 6,348        |          |        |        | 122,789 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to China, by volume, 2018 - 2024



### Monthly exports of sheepmeat and edible offal to China, 2018-2024, by value

2018 Jun Aua 79,404,186 71,404,856 106,218,477 126,845,603 112,156,078 95,734,172 116,737,324 69,744,003 48,318,086 80,865,635 115,247,392 134,571,047 1,157,246,859 Sheepmeat exports Edible ovine offal 704.259 1.538.908 1.711.745 1.723.856 1.956.429 1.707.207 1.244.865 1.362.371 520.936 1.118.175 1.346.648 1.875.531 16.810.930 Total (sheepmeat + offal) Beef exports 128,384,511 113,867,823 97,458,028 118,693,753 81,111,393 72,649,721 48,839,022 81,983,810 116,594,040 136,446,578 71,106,374 1,067,135,053 
 Jan
 Feb
 Mar
 Apr
 May

 148,626,043
 158,037,093
 188,461,942
 141,820,803
 128,953,292
 **Jun Jul** 94,290,809 81,270,201 
 Aug
 Sep
 Oct
 Nov
 Dec

 72,199,631
 95,557,870
 161,994,013
 163,266,001
 179,083,142
 1,613,560,840 Sheepmeat exports Edible ovine offal 1,969,715 2.800.705 3.343.806 2.303.789 3.362.667 1,707,567 1.727.612 1,677,678 1.906.473 2.046.988 2,732,965 2.885.299 28,465,264 Total (sheepmeat + offal) 150.595.758 160.837.798 191,805,748 144,124,592 132,315,959 95,998,376 82.997.813 73.877.309 97.464.343 164.041.001 165.998.966 181,968,441 1.642.026.104 2020 73,139,755 105,323,936 153,810,069 194,856,364 Sheepmeat exports 156.840.290 84.883.357 188.062.067 173.230.319 196.704.607 142.062.236 99.227.092 62.935.871 1.631.075.963 3,268,281 2,510,748 4,378,835 3,869,877 3,240,451 3,359,096 1,307,824 1,453,819 1,625,128 Edible ovine offal 1,421,532 1,726,421 Total (sheepmeat + offal) 160.108.571 87.394.105 192.440.902 177.100.196 199.945.058 144.544.181 100.648.624 66.294.967 74.447.579 106.777.755 155.435.197 196.582.785 1.661.719.920 2021 Mav Jun Feb Mar Apr Aua Sep Oct Nov 173,252,930 211,306,737 284,890,705 191,531,036 189,393,629 165,064,168 131,288,505 4,211,755 8,235,202 3,375,160 1,984,079 1,751,387 2,359,338 1,480,965 Sheepmeat exports 99,087,361 104,731,901 128,695,093 149,292,259 191,347,112 1,066,463 1,321,161 1,280,471 1,964,539 1,506,509 2.019.881.436 Edible ovine offal 30.537.029 Total (sheepmeat + offal)  $177,464,685 \ \ 219,541,939 \ \ 288,265,865 \ \ 193,515,115 \ \ \ 191,145,016 \ \ \ 167,423,506 \ \ \ 132,769,470$ 100,153,824 106,053,062 129,975,564 151,256,798 192,853,621 2,050,418,465 
 Jan
 Feb
 Mar
 Apr
 May
 Jun
 Jul
 Jul

 158,008,971
 169,082,376
 153,437,274
 127,944,225
 128,908,543
 113,616,739
 135,285,999

 1,088,862
 1,878,631
 1,647,071
 1,252,940
 1,284,512
 2,224,864
 1,404,224

 159,007,833
 170,094,007
 450,007,407
 1,262,940
 1,284,512
 2,224,864
 1,404,224
 **Aug** 97,077,165 85,853,410 120,882,642 138,709,478 129,217,398 1,558,024,220 Sheepmeat exports Edible ovine offal 1,032,673 735,737 931.366 1.342.144 795.562 15.708.586 Total (sheepmeat + offal) 159,097,833 170,961,007 155,084,345 129,197,165 130,193,055 115,841,603 136,780,223 86,589,147 121,814,008 140,051,622 130,012,960 98,109,838 1,573,732,806 Sheepmeat exports to selected markets, by volume and value, September 2019 - September 2024 
 Jan
 Feb
 Mar
 Apr
 May
 Jun
 Jul

 139,040,598
 132,335,310
 182,792,266
 157,544,269
 164,245,665
 85,849,794
 72,381,158

 Aug
 Sep
 Oct
 Nov
 Dec

 71,187,373
 65,518,409
 94,476,449
 119,421,971
 111,696,306
 1,396,489,568 Sheepmeat exports Edible ovine offal 952,556 1,352,059 1,688,825 1,777,909 1,960,668 1,171,084 139,993,154 133,687,369 184,481,091 159,322,178 166,206,333 87,020,878 1,175,875 728,574 679,268 1,006,366 1,044,911 1,337,300 14,875,395 71,915,947 Total (sheepmeat + offal) 73.557.033 66.197.677 95.482.815 120.466.882 113.033.606 1.411.364.963 2024

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

92,309,718 86,675,543

 Jan
 Feb
 Mar
 Apr
 May

 92,683,612
 94,595,502
 102,095,979
 90,511,839
 85,134,769

 925,687
 1,225,789
 1,732,891
 1,797,879
 1,540,774

93,609,299 95,821,291 103,828,870

Sheepmeat exports

Total (sheepmeat + offal)

Edible ovine offal

### Monthly exports of sheepmeat to China, by value, 2018 - 2024

Jun

1,039,199

49.355.745

48 316 546 50 561 522

1,015,775

51,577,297

Oct

Sep

36,412.484

37.132.012

719,528

37 780 476

38.353.234

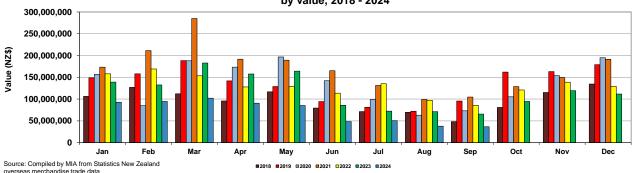
572,758

Nov

638,092,729

10,570,280

648,663,009

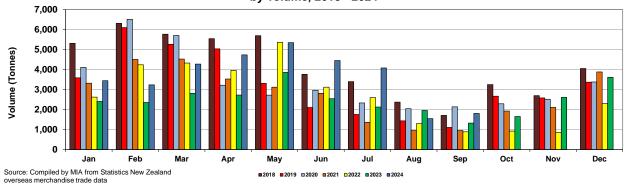


## Monthly exports of sheepmeat and edible offal to the UK, 2018-2024, by volume (Tonnes)

|                                      |              |       |              |                |              | 2018         |              |              |              |              |              |       |        |
|--------------------------------------|--------------|-------|--------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------|--------|
|                                      | Jan          | Feb   | Mar          | Apr            | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| Sheepmeat exports                    | 5,312        | 6,310 | 5,769        | 5,544          | 5,696        | 3,765        | 3,400        | 2,373        | 1,711        | 3,249        | 2,696        | 4,054 | 49,879 |
| Edible ovine offal                   | 477          | 692   | 500          | 709            | 717          | 492          | 335          | 279          | 238          | 373          | 348          | 455   | 5,615  |
| Total (sheepmeat + offal)            | Beef exports | 7,002 | 6,269        | 6,253          | 6,413        | 4,257        | 3,735        | 2,652        | 1,949        | 3,622        | 3,044        | 4,509 | 49,705 |
|                                      |              |       |              |                |              |              |              |              |              |              |              |       |        |
|                                      |              |       |              |                |              | 2019         |              |              |              |              |              |       |        |
|                                      | Jan          | Feb   | Mar          | Apr            | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| Sheepmeat exports                    | 3,586        | 6,096 | 5,263        | 5,036          | 3,310        | 2,104        | 1,754        | 1,433        | 1,106        | 2,670        | 2,580        | 3,371 | 38,309 |
| Edible ovine offal                   | 936          | 797   | 712          | 566            | 425          | 378          | 341          | 321          | 242          | 289          | 327          | 442   | 5,776  |
| Total (sheepmeat + offal)            | 4,522        | 6,893 | 5,975        | 5,602          | 3,735        | 2,482        | 2,095        | 1,754        | 1,348        | 2,959        | 2,907        | 3,813 | 44,085 |
| 2020                                 |              |       |              |                |              |              |              |              |              |              |              |       |        |
|                                      | Jan          | Feb   | Mar          | Apr            | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| Sheepmeat exports                    | 4,108        | 6,513 | 5,704        | 3,219          | 2.718        | 2,966        | 2,329        | 2,044        | 2,137        | 2.288        | 2,517        | 3,379 | 39,922 |
| Edible ovine offal                   | 490          | 719   | 669          | 640            | 370          | 386          | 327          | 395          | 197          | 300          | 376          | 635   | 5,504  |
| Total (sheepmeat + offal)            | 4.598        | 7.232 | 6.373        | 3.859          | 3.088        | 3.352        | 2.656        | 2.439        | 2.334        | 2.588        | 2.893        | 4,014 | 45,426 |
| rotai (sneepineat + oriai)           | 4,390        | 1,232 | 0,373        | 3,039          | 3,000        | 3,332        | 2,030        | 2,439        | 2,334        | 2,300        | 2,093        | 4,014 | 45,420 |
|                                      |              |       |              |                |              | 2021         |              |              |              |              |              |       |        |
|                                      | Jan          | Feb   | Mar          | Apr            | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| Sheepmeat exports                    | 3,321        | 4,505 | 4,526        | 3,528          | 3,117        | 2,812        | 1,366        | 952          | 951          | 1,926        | 2,110        | 3,881 | 32,995 |
| Edible ovine offal                   | 454          | 723   | 732          | 596            | 358          | 390          | 355          | 224          | 223          | 311          | 350          | 552   | 5,268  |
| Total (sheepmeat + offal)            | 3,775        | 5,228 | 5,258        | 4,124          | 3,475        | 3,202        | 1,721        | 1,176        | 1,174        | 2,237        | 2,460        | 4,433 | 38,263 |
|                                      |              |       |              |                |              | 2022         |              |              |              |              |              |       |        |
|                                      | Jan          | Feb   | Mar          | A              | Mav          | 2022<br>Jun  | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| 01                                   | 2,621        | 4,238 | 4,328        | Apr<br>3.960   | 5,360        | 3,117        | 2,600        | 1.300        | 886          | 926          | 855          | 2,297 | 32.488 |
| Sheepmeat exports Edible ovine offal | 559          | 734   | 4,326<br>866 | 557            | 776          | 267          | 356          | 214          | 207          | 250          | 323          | 435   |        |
|                                      | 3,180        | 4.972 | 5.194        | 4.517          | 6.136        | 3.384        | 2.956        | 1.514        | 1.093        | 250<br>1,176 | 323<br>1.178 | 2,732 | 5,544  |
| Total (sheepmeat + offal)            | 3,180        | 4,972 | 5,194        | 4,517          | 6,136        | 3,384        | 2,956        | 1,514        | 1,093        | 1,176        | 1,178        | 2,732 | 38,032 |
|                                      |              | 5     | Sheepmeat ex | cports to sele | ected market | s, by volume | and value, S | September 20 | 019 - Septem | ber 2024     |              |       |        |
|                                      | Jan          | Feb   | Mar          | Apr            | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| Sheepmeat exports                    | 2,407        | 2,353 | 2,812        | 2,726          | 3,856        | 2,543        | 2,127        | 1,956        | 1,325        | 1,652        | 2,607        | 3,611 | 29,975 |
| Edible ovine offal                   | 263          | 312   | 584          | 692            | 445          | 370          | 172          | 172          | 135          | 87           | 188          | 353   | 3.773  |
| Total (sheepmeat + offal)            | 2,670        | 2,665 | 3,396        | 3,418          | 4,301        | 2,913        | 2,299        | 2,128        | 1,460        | 1,739        | 2,795        | 3,964 | 33,748 |
|                                      |              |       |              |                |              |              |              |              |              |              |              |       |        |
|                                      | _            |       |              | _              |              | 2024         |              | _            |              |              |              | _     |        |
|                                      | Jan          | Feb   | Mar          | Apr            | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec   |        |
| Sheepmeat exports                    | 3,444        | 3,234 | 4,275        | 4,732          | 5,348        | 4,452        | 4,078        | 1,548        | 1,806        |              |              |       | 32,917 |
| Edible ovine offal                   | 433          | 668   | 685          | 677            | 639          | 285          | 509          | 201          | 304          |              |              |       | 4,401  |
| Total (sheepmeat + offal)            | 3,877        | 3,902 | 4,960        | 5,409          | 5,987        | 4,737        | 4,587        | 1,749        | 2,110        |              |              |       | 37,318 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the UK, by volume, 2018 - 2024



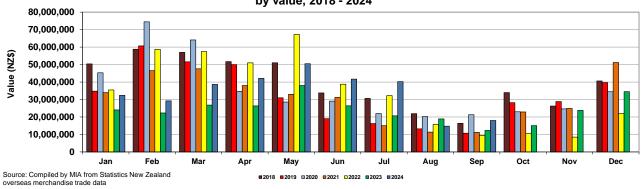
### Monthly exports of sheepmeat and edible offal to the UK, 2018-2024, by value (NZ\$)

(NZ\$) 2018

|                           | Jan          | Feb        | Mar        | Apr            | May          | Jun           | Jul          | Aug         | Sep          | Oct        | Nov        | Dec        |             |
|---------------------------|--------------|------------|------------|----------------|--------------|---------------|--------------|-------------|--------------|------------|------------|------------|-------------|
| Sheepmeat exports         | 50,381,216   | 58,755,820 | 56.995.198 | 51,695,268     | 51,045,581   |               | 30,644,872   |             | 16,387,545   | 33,988,830 | 26,278,002 | 40,628,302 | 472.496.264 |
|                           |              |            | , ,        |                |              |               |              |             |              |            |            |            | , , .       |
| Edible ovine offal        | 1,451,506    | 2,434,072  | 1,821,501  | 2,426,849      | 2,150,692    | 1,641,703     | 1,097,957    | 985,015     | 692,347      | 1,207,183  | 1,296,495  | 1,579,244  | 18,784,564  |
| Total (sheepmeat + offal) | Beef exports | 61,189,892 | 58,816,699 | 54,122,117     | 53,196,273   | 35,411,097    | 31,742,829   | 22,911,251  | 17,079,892   | 35,196,013 | 27,574,497 | 42,207,546 | 439,448,106 |
|                           |              |            |            |                |              |               |              |             |              |            |            |            |             |
|                           |              |            |            |                |              | 20·           | 19           |             |              |            |            |            |             |
|                           | Jan          | Feb        | Mar        | A              | Mav          | Jun           | .u<br>Jul    | A           | Sep          | Oct        | Nov        | D          |             |
|                           |              |            |            | Apr            |              |               |              | Aug         |              |            |            | Dec        |             |
| Sheepmeat exports         | 34,782,836   | 60,672,297 | 51,532,899 | 49,974,853     | 31,009,576   |               | 16,220,100   | 13,204,616  | 10,716,261   | 28,162,349 | 28,799,103 | 39,694,027 | 383,813,198 |
| Edible ovine offal        | 3,115,290    | 3,080,866  | 3,034,731  | 2,411,953      | 1,782,885    | 1,578,724     | 1,209,723    | 1,138,044   | 1,053,199    | 987,135    | 1,347,764  | 1,766,064  | 22,506,378  |
| Total (sheepmeat + offal) | 37.898.126   | 63.753.163 | 54.567.630 | 52,386,806     | 32,792,461   | 20.623.005    | 17,429,823   | 14,342,660  | 11.769.460   | 29,149,484 | 30.146.867 | 41.460.091 | 406,319,576 |
| (                         |              | ,,         |            | . , ,          | - , - , -    | -,,           | , -,-        | ,- ,        | ,,           | -, -, -    |            | ,,         | ,.          |
|                           |              |            |            |                |              | 20:           | 20           |             |              |            |            |            |             |
|                           | Jan          | Feb        | Mar        | Apr            | Mav          | Jun           | -v<br>Jul    | Aug         | Sep          | Oct        | Nov        | Dec        |             |
| 01                        |              |            |            |                |              |               |              |             |              |            |            |            | 404 070 570 |
| Sheepmeat exports         | 45,282,473   | 74,445,783 |            |                |              |               | 21,999,798   |             |              | 22,987,215 |            | 34,470,362 | 421,876,573 |
| Edible ovine offal        | 1,972,411    | 3,206,631  | 2,840,906  | 2,766,336      | 1,474,092    | 1,484,633     | 1,565,014    | 1,778,441   | 751,214      | 1,329,196  | 1,244,503  | 2,350,039  | 22,763,416  |
| Total (sheepmeat + offal) | 47,254,884   | 77,652,414 | 66,956,928 | 37,443,948     | 30,056,424   | 30,587,588    | 23,564,812   | 22,064,787  | 22,031,347   | 24,316,411 | 25,890,045 | 36,820,401 | 444,639,989 |
|                           |              |            |            |                |              |               |              |             |              |            |            |            |             |
|                           |              |            |            |                |              | 20            | 21           |             |              |            |            |            |             |
|                           | Jan          | Feb        | Mar        | Apr            | May          | Jun           | <br>Jul      | Aug         | Sep          | Oct        | Nov        | Dec        |             |
| Chaammaat aumanta         |              | 46.526.756 | 47.554.931 |                |              |               |              |             |              |            |            |            | 200 744 200 |
| Sheepmeat exports         | 33,967,870   | -,,        | , ,        | 37,990,981     | 32,972,650   |               | 15,038,546   | 11,338,278  | 11,205,821   | 22,888,594 | 24,880,033 | 51,184,336 | 366,741,269 |
| Edible ovine offal        | 2,259,585    | 2,532,530  | 2,824,786  | 2,536,709      | 1,712,003    | 2,039,044     | 1,966,964    | 767,157     | 1,136,784    | 1,693,624  | 1,640,173  | 3,112,547  | 24,221,906  |
| Total (sheepmeat + offal) | 36,227,455   | 49,059,286 | 50,379,717 | 40,527,690     | 34,684,653   | 33,231,517    | 17,005,510   | 12,105,435  | 12,342,605   | 24,582,218 | 26,520,206 | 54,296,883 | 390,963,175 |
|                           |              |            |            |                |              |               |              |             |              |            |            |            |             |
|                           |              |            |            |                |              | 20:           | 22           |             |              |            |            |            |             |
|                           | Jan          | Feb        | Mar        | Apr            | May          | Jun           | Jul          | Aug         | Sep          | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 35,456,158   | 58.722.409 | 57.432.740 | 50.958.178     | 67.241.474   | 38,780,792    | 32.242.826   | 15,755,843  |              | 10.484.724 | 8.468.358  | 21,976,293 | 407,001,769 |
| Edible ovine offal        | 3.055.808    | 3.504.424  | 4.493.016  | 2.929.567      | 4.062.967    | 1,810,242     | 2.263,205    | 1,343,189   | 1.015.274    | 1,509,276  | 1.642.893  | 2.901.706  | 30.531.567  |
|                           | - , ,        | -,,        |            |                |              |               | 34,506,031   |             |              | , ,        | , . ,      | , ,        | ,,          |
| Total (sheepmeat + offal) | 38,511,966   | 62,226,833 | 61,925,756 | 53,887,745     | 71,304,441   | 40,591,034    | 34,506,031   | 17,099,032  | 10,497,248   | 11,994,000 | 10,111,251 | 24,877,999 | 437,533,336 |
|                           |              |            |            |                |              |               |              |             |              |            |            |            |             |
|                           |              |            | Sheepmeat  | t exports to s | elected mark | ets, by volur | ne and value | , September | 2019 - Septe | mber 2024  |            |            |             |
|                           | Jan          | Feb        | Mar        | Apr            | May          | Jun           | Jul          | Aug         | Sep          | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 24,056,219   | 22,289,835 | 26,804,850 | 26,339,894     | 37,988,709   | 26,391,619    | 20,656,191   | 18,887,457  | 12,297,403   | 15,080,904 | 23,797,422 | 34,508,225 | 289,098,728 |
| Edible ovine offal        | 1.851.242    | 1.857.146  | 3.102.879  | 4.175.807      | 2.385,239    | 2.697.267     | 1.566.734    | 1.194.032   | 1,109,164    | 778,101    | 1.678.698  | 2.158.823  | 24,555,132  |
|                           | , ,          | , , -      | -, -, -    | , -,           | , ,          | , , -         | , , -        | , - ,       | ,, -         | -, -       | ,,         | ,,-        |             |
| Total (sheepmeat + offal) | 25,907,461   | 24,146,981 | 29,907,729 | 30,515,701     | 40,373,948   | 29,088,886    | 22,222,925   | 20,081,489  | 13,406,567   | 15,859,005 | 25,476,120 | 36,667,048 | 313,653,860 |
|                           |              |            |            |                |              |               |              |             |              |            |            |            |             |
|                           |              |            |            |                |              | 20:           | 24           |             |              |            |            |            |             |
|                           | Jan          | Feb        | Mar        | Apr            | May          | Jun           | Jul          | Aug         | Sep          | Oct        | Nov        | Dec        |             |
| Sheepmeat exports         | 32,376,203   | 29,257,544 | 38,632,689 | 42,096,446     | 50,500,000   | 41,690,774    | 40,239,652   | 14,758,095  | 17,984,337   |            |            |            | 307,535,740 |
| Edible ovine offal        | 2.105.079    | 3,170,131  | 2.965.790  | 2.943.208      | 3.163.275    | 1.340.281     | 2.602.332    | 1.149.303   | 1.413.716    |            |            |            | 20,853,115  |
|                           | 34.481.282   | -, -, -    | ,          | , ,            | -,, -        | , , .         | 42,841,984   | , -,        | , -, -       |            |            |            | 328,388,855 |
| Total (sheepmeat + offal) | 34,461,282   | 32,427,075 | 41,598,479 | 40,009,004     | 55,005,275   | 43,031,055    | 42,041,984   | 15,907,398  | 19,398,053   |            |            |            | 320,388,833 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the UK, by value, 2018 - 2024

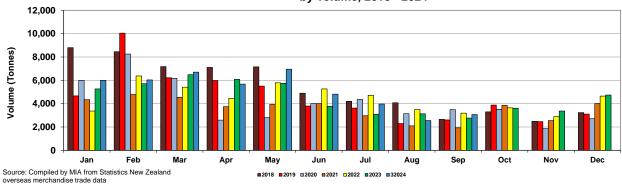


### Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2018-2024, by volume (Tonnes)

|                           |              |        |              |       |       | 2018  |       |       |       |          |       |       |         |
|---------------------------|--------------|--------|--------------|-------|-------|-------|-------|-------|-------|----------|-------|-------|---------|
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 8,803        | 8,453  | 7,181        | 7,107 | 7,150 | 4,892 | 4,201 | 4,076 | 2,652 | 3,294    | 2,483 | 3,231 | 63,523  |
| Edible ovine offal        | 176          | 109    | 175          | 74    | 113   | 27    | 59    | 10    | 63    | 118      | 136   | 190   | 1,250   |
| Total (sheepmeat + offal) | Beef exports | 8,562  | 7,356        | 7,181 | 7,263 | 4,919 | 4,260 | 4,086 | 2,715 | 3,412    | 2,619 | 3,421 | 55,794  |
|                           |              |        |              |       |       |       |       |       |       |          |       |       |         |
|                           |              |        |              |       |       | 2019  |       |       |       |          |       |       |         |
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 4,666        | 10,038 | 6,221        | 5,977 | 5,499 | 3,794 | 3,625 | 2,296 | 2,600 | 3,873    | 2,458 | 3,107 | 54,154  |
| Edible ovine offal        | 182          | 76     | 178          | 97    | 49    | 48    | 119   | 19    | 43    | 161      | 96    | 257   | 1,325   |
| Total (sheepmeat + offal) | 4,848        | 10,114 | 6,399        | 6,074 | 5,548 | 3,842 | 3,744 | 2,315 | 2,643 | 4,034    | 2,554 | 3,364 | 55,479  |
|                           |              |        |              |       |       | 2020  |       |       |       |          |       |       |         |
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 5,991        | 8,252  | 6,166        | 2,589 | 2,803 | 4,000 | 4,363 | 3,137 | 3,490 | 3,514    | 1,854 | 2,704 | 48,863  |
| Edible ovine offal        | 179          | 232    | 98           | 16    | 34    | 54    | 44    | 38    | 19    | 161      | 109   | 166   | 1,150   |
| Total (sheepmeat + offal) | 6,170        | 8,484  | 6,264        | 2,605 | 2,837 | 4,054 | 4,407 | 3,175 | 3,509 | 3,675    | 1,963 | 2,870 | 50,013  |
| ` ' '                     |              |        |              |       |       |       |       |       |       |          |       |       |         |
|                           |              |        |              |       |       | 2021  |       |       |       |          |       |       |         |
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 4,337        | 4,782  | 4,543        | 3,739 | 3,932 | 4,003 | 2,962 | 2,096 | 1,924 | 3,856    | 2,549 | 4,015 | 42,738  |
| Edible ovine offal        | 216          | 221    | 48           | 42    | 107   | 82    | 72    | 58    | 40    | 94       | 133   | 149   | 1,262   |
| Total (sheepmeat + offal) | 4,553        | 5,003  | 4,591        | 3,781 | 4,039 | 4,085 | 3,034 | 2,154 | 1,964 | 3,950    | 2,682 | 4,164 | 44,000  |
|                           |              |        |              |       |       | 2022  |       |       |       |          |       |       |         |
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 3,371        | 6.376  | 5.410        | 4.454 | 5.785 | 5,264 | 4.710 | 3.492 | 3,188 | 3.639    | 2,889 | 4,652 | 53,230  |
| Edible ovine offal        | 72           | 43     | 165          | 17    | 89    | 34    | 58    | 14    | 198   | 31       | 234   | 204   | 1,159   |
| Total (sheepmeat + offal) | 3,443        | 6.419  | 5.575        | 4.471 | 5.874 | 5.298 | 4.768 | 3.506 | 3.386 | 3.670    | 3.123 | 4,856 | 54,389  |
| , , ,                     |              |        |              | •     |       |       |       |       |       |          |       | •     | ,,,,,,, |
|                           |              |        | Sheepmeat ex | •     |       |       |       | •     | •     | ber 2024 |       |       |         |
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 5,261        | 5,709  | 6,483        | 6,084 | 5,746 | 3,765 | 3,082 | 3,130 | 2,762 | 3,607    | 3,365 | 4,733 | 53,727  |
| Edible ovine offal        | 76           | 42     | 187          | 108   | 46    | 48    | 33    | 135   | 73    | 84       | 226   | 250   | 1,308   |
| Total (sheepmeat + offal) | 5,337        | 5,751  | 6,670        | 6,192 | 5,792 | 3,813 | 3,115 | 3,265 | 2,835 | 3,691    | 3,591 | 4,983 | 55,035  |
|                           |              |        |              |       |       | 2024  |       |       |       |          |       |       |         |
|                           | Jan          | Feb    | Mar          | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct      | Nov   | Dec   |         |
| Sheepmeat exports         | 6,003        | 6,031  | 6,704        | 5,671 | 6,952 | 4,819 | 3,972 | 2,550 | 3,068 |          |       |       | 45,770  |
| Edible ovine offal        | 137          | 241    | 139          | 173   | 214   | 62    | 92    | 102   | 16    |          |       |       | 1,176   |
| Total (sheepmeat + offal) | 6,140        | 6,272  | 6,843        | 5,844 | 7,166 | 4,881 | 4,064 | 2,652 | 3,084 |          |       |       | 46,946  |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the European Union (excluding UK), by volume, 2018 - 2024

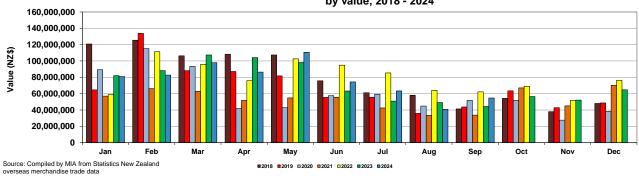


### Monthly exports of sheepmeat and edible offal to the European Union (excluding UK), 2018-2024, by value (NZ\$)

|                             |                |             |             |             |              | 201        | 8          |            |            |            |            |            |             |
|-----------------------------|----------------|-------------|-------------|-------------|--------------|------------|------------|------------|------------|------------|------------|------------|-------------|
|                             | Jan            | Feb         | Mar         | Apr         | May          | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 120,804,927    | 125,384,674 |             | 108,329,973 |              | 75,725,712 | 61,063,297 | 58,015,345 | 41,334,133 | 54,232,926 | 37,951,406 | 48,000,460 | 944,447,895 |
| Edible ovine offal          | 439,381        | 439,748     | 607,705     | 221,892     | 738,213      | 88,769     | 430,359    | 71,462     | 297,895    | 296,108    | 285,470    | 556,628    | 4,473,630   |
| Total (sheepmeat + offal)   | Beet exports t | 125,824,422 | 106,884,737 | 108,551,865 | 108,066,223  | 75,814,481 | 61,493,656 | 58,086,807 | 41,632,028 | 54,529,034 | 38,236,876 | 48,557,088 | 827,677,217 |
|                             |                |             |             |             |              | 201        | 9          |            |            |            |            |            |             |
|                             | Jan            | Feb         | Mar         | Apr         | Mav          | Jun        | Jul        | Aua        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 64.627.615     | 133.782.052 | 88.078.908  | 87.148.272  | 81.758.943   | 55.407.764 | 55.654.803 | 35.806.181 | 43.656.634 | 63.386.870 | 42.824.017 | 48.649.463 | 800,781,522 |
| Edible ovine offal          | 566.490        | 304.911     | 540,663     | 397.317     | 202.731      | 233,668    | 303.631    | 142.674    | 219.491    | 402.242    | 330.132    | 775.039    | 4.418.989   |
| Total (sheepmeat + offal)   |                |             | 88,619,571  | 87,545,589  | 81,961,674   | 55,641,432 | 55,958,434 | 35,948,855 | 43,876,125 | 63,789,112 | 43,154,149 | 49,424,502 | 805,200,511 |
| Total (Sileopinical + Onal) | 00,104,100     | 104,000,000 | 00,010,071  | 07,040,000  | 01,001,014   | 00,041,402 | 00,000,404 | 00,040,000 | 40,070,120 | 00,700,112 | 40,104,140 | 40,424,002 | 003,200,311 |
|                             |                |             |             |             |              | 202        | 20         |            |            |            |            |            |             |
|                             | Jan            | Feb         | Mar         | Apr         | May          | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 89,382,122     | 115,131,060 | 93,358,902  | 41,901,582  | 42,836,028   | 57,562,816 | 59,351,017 | 44,785,853 | 51,678,169 | 51,754,498 | 27,570,011 | 38,220,028 | 713,532,086 |
| Edible ovine offal          | 453,127        | 876,908     | 350,712     | 131,004     | 105,328      | 139,319    | 208,464    | 134,405    | 123,879    | 632,464    | 291,062    | 446,548    | 3,893,220   |
| Total (sheepmeat + offal)   | 89,835,249     | 116,007,968 | 93,709,614  | 42,032,586  | 42,941,356   | 57,702,135 | 59,559,481 | 44,920,258 | 51,802,048 | 52,386,962 | 27,861,073 | 38,666,576 | 717,425,306 |
|                             |                |             |             |             |              |            |            |            |            |            |            |            |             |
|                             |                |             |             |             |              | 202        |            |            | _          |            |            | _          |             |
|                             | Jan            | Feb         | Mar         | Apr         | May          | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 56,933,432     | 66,170,330  | 62,804,042  | 51,685,872  | 54,746,862   | 55,529,198 | 42,465,069 | 33,406,043 | 33,711,368 | 67,079,394 | 45,019,122 | 70,253,474 | 639,804,206 |
| Edible ovine offal          | 684,580        | 578,540     | 180,856     | 153,724     | 523,936      | 182,581    | 276,856    | 174,664    | 173,645    | 281,472    | 349,831    | 399,706    | 3,960,391   |
| Total (sheepmeat + offal)   | 57,618,012     | 66,748,870  | 62,984,898  | 51,839,596  | 55,270,798   | 55,711,779 | 42,741,925 | 33,580,707 | 33,885,013 | 67,360,866 | 45,368,953 | 70,653,180 | 643,764,597 |
|                             |                |             |             |             |              | 202        | 22         |            |            |            |            |            |             |
|                             | Jan            | Feb         | Mar         | Apr         | May          | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 58,826,029     | 111,372,754 | 95,900,265  | 75,771,166  | 102,530,278  | 94,815,708 | 85,377,921 | 63,950,350 | 62,187,510 | 69,065,331 | 51,612,125 | 76,311,210 | 947,720,647 |
| Edible ovine offal          | 198,696        | 214,313     | 530,371     | 96,057      | 415,896      | 167,971    | 213,028    | 128,646    | 617,598    | 172,101    | 761,092    | 833,037    | 4,348,806   |
| Total (sheepmeat + offal)   | 59,024,725     | 111,587,067 | 96,430,636  | 75,867,223  | 102,946,174  | 94,983,679 | 85,590,949 | 64,078,996 | 62,805,108 | 69,237,432 | 52,373,217 | 77,144,247 | 952,069,453 |
|                             |                |             |             |             |              |            |            |            |            |            |            |            |             |
|                             |                |             |             |             | selected mar |            |            | •          |            |            |            | _          |             |
|                             | Jan            | Feb         | Mar         | Apr         | May          | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 82,005,623     | 88,153,011  |             |             | 98,154,760   | 63,245,108 | 50,835,995 | 49,043,527 | 44,337,033 | 56,482,136 | 52,127,600 | 64,657,131 | 860,573,942 |
| Edible ovine offal          | 291,013        | 227,093     | 681,295     | 405,491     | 281,897      | 493,084    | 201,247    | 589,077    | 319,564    | 646,599    | 987,047    | 1,213,023  | 6,336,430   |
| Total (sheepmeat + offal)   | 82,296,636     | 88,380,104  | 108,038,987 | 104,579,817 | 98,436,657   | 63,738,192 | 51,037,242 | 49,632,604 | 44,656,597 | 57,128,735 | 53,114,647 | 65,870,154 | 866,910,372 |
|                             |                |             |             |             |              | 202        | 24         |            |            |            |            |            |             |
|                             | Jan            | Feb         | Mar         | Apr         | Mav          | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports           | 81.018.535     | 82,707,333  | 97.955.566  | 86,442,280  | 110.653.191  | 74,331,175 | 63.356.956 | 40.809.085 | 54,681,205 |            |            | 200        | 691.955.326 |
| Edible ovine offal          | 812,583        | 1,373,059   | 850,854     | 900,325     | 1,237,634    | 317,714    | 457,208    | 645,556    | 232,105    |            |            |            | 6,827,038   |
| Total (sheepmeat + offal)   | 81,831,118     | 84,080,392  | 98,806,420  | 87,342,605  | 111,890,825  | 74,648,889 | 63,814,164 | 41,454,641 | 54,913,310 |            |            |            | 698,782,364 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the European Union (excluding UK), by value, 2018 - 2024

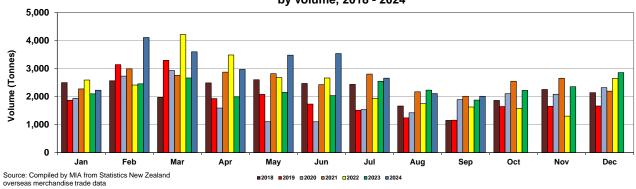


### Monthly exports of sheepmeat and edible offal to the United States 2018-2024, by volume (Tonnes)

|   |              |              |              |               |              | 2018         |              |              |              |              |              |              |        |
|---|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports                               | 2,500        | 2,564        | 1,976        | 2,488         | 2,601        | 2,467        | 2,435        | 1,662        | 1,150        | 1,863        | 2,253        | 2,141        | 26,100 |
| Edible ovine offal                              | 424          | 830          | 451          | 502           | 271          | 230          | 145          | 79           | 41           | 22           | 132          | 137          | 3,264  |
| Total (sheepmeat + offal)                       | Beef exports | 3,394        | 2,427        | 2,990         | 2,872        | 2,697        | 2,580        | 1,741        | 1,191        | 1,885        | 2,385        | 2,278        | 26,440 |
|   |              |              |              |               |              |              |              |              |              |              |              |              |        |
|   |              |              |              | _             |              | 2019         |              |              | _            |              |              | _            |        |
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports Edible ovine offal            | 1,866<br>214 | 3,142<br>527 | 3,292<br>717 | 1,927<br>597  | 2,077<br>690 | 1,733<br>414 | 1,511<br>267 | 1,239<br>149 | 1,157<br>123 | 1,645<br>205 | 1,652        | 1,663<br>83  | 22,904 |
|   |              |              |              |               |              |              |              |              |              |              | 97           |              | 4,083  |
| Total (sheepmeat + offal)                       | 2,080        | 3,669        | 4,009        | 2,524         | 2,767        | 2,147        | 1,778        | 1,388        | 1,280        | 1,850        | 1,749        | 1,746        | 26,987 |
|   |              |              |              |               |              | 2020         |              |              |              |              |              |              |        |
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports                               | 1,936        | 2,731        | 2,928        | 1,589         | 1,102        | 1,099        | 1,539        | 1,422        | 1,892        | 2,105        | 2,083        | 2,320        | 22,746 |
| Edible ovine offal                              | 118          | 406          | 451          | 373           | 219          | 223          | 308          | 340          | 391          | 199          | 116          | 240          | 3,384  |
| Total (sheepmeat + offal)                       | 2,054        | 3,137        | 3,379        | 1,962         | 1,321        | 1,322        | 1,847        | 1,762        | 2,283        | 2,304        | 2,199        | 2,560        | 26,130 |
|   |              |              |              |               |              | 2021         |              |              |              |              |              |              |        |
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports                               | 2,273        | 2,991        | 2,758        | 2,872         | 2,816        | 2,427        | 2,803        | 2,171        | 2,013        | 2,547        | 2,653        | 2,194        | 30,518 |
| Edible ovine offal                              | 184          | 312          | 406          | 351           | 143          | 329          | 409          | 151          | 196          | 203          | 317          | 110          | 3,111  |
| Total (sheepmeat + offal)                       | 2,457        | 3,303        | 3,164        | 3,223         | 2,959        | 2,756        | 3,212        | 2,322        | 2,209        | 2,750        | 2,970        | 2,304        | 33,629 |
|   |              |              |              |               |              |              |              |              |              |              |              |              |        |
|   |              |              |              | _             |              | 2022         |              | _            | _            |              |              | _            |        |
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports                               | 2,590        | 2,412        | 4,215        | 3,484<br>164  | 2,678        | 2,664        | 1,937<br>273 | 1,746        | 1,627<br>94  | 1,581<br>141 | 1,303        | 2,651<br>112 | 28,888 |
| Edible ovine offal<br>Total (sheepmeat + offal) | 316<br>2.906 | 91<br>2,503  | 487<br>4.702 | 3.648         | 442<br>3.120 | 282<br>2,946 | 2.210        | 193<br>1.939 | 1.721        | 1.722        | 269<br>1.572 | 2,763        | 2,864  |
| Total (Sheepineat + Ollai)                      | 2,906        | 2,503        | 4,702        | 3,040         | 3,120        | 2,946        | 2,210        | 1,939        | 1,721        | 1,722        | 1,572        | 2,763        | 31,752 |
|   |              | S            | Sheepmeat ex | ports to sele | cted markets | s, by volume | and value, S | eptember 20  | 19 - Septemi | ber 2024     |              |              |        |
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports                               | 2,096        | 2,455        | 2,664        | 1,991         | 2,151        | 2,033        | 2,546        | 2,230        | 1,877        | 2,220        | 2,353        | 2,855        | 27,471 |
| Edible ovine offal                              | 261          | 265          | 257          | 299           | 153          | 274          | 138          | 165          | 95           | 124          | 159          | 52           | 2,242  |
| Total (sheepmeat + offal)                       | 2,357        | 2,720        | 2,921        | 2,290         | 2,304        | 2,307        | 2,684        | 2,395        | 1,972        | 2,344        | 2,512        | 2,907        | 29,713 |
|   |              |              |              |               |              | 2024         |              |              |              |              |              |              |        |
|   | Jan          | Feb          | Mar          | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |        |
| Sheepmeat exports                               | 2.228        | 4,109        | 3,599        | 2.969         | 3,480        | 3,534        | 2,658        | 2,107        | 2,013        | 301          |              | 200          | 26,697 |
| Edible ovine offal                              | 75           | 202          | 219          | 136           | 257          | 193          | 199          | 213          | 123          |              |              |              | 1,617  |
| Total (sheepmeat + offal)                       | 2.303        | 4.311        | 3.818        | 3.105         | 3.737        | 3.727        | 2.857        | 2.320        | 2,136        |              |              |              | 28,314 |
|   | _,           | .,           | -,           | -,            | -,           | -,           | _,           | -,           | -,           |              |              |              | ,      |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of sheepmeat to the United States, by volume, 2018 - 2024

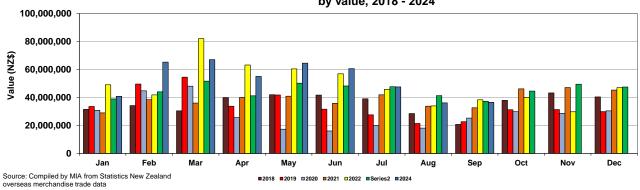


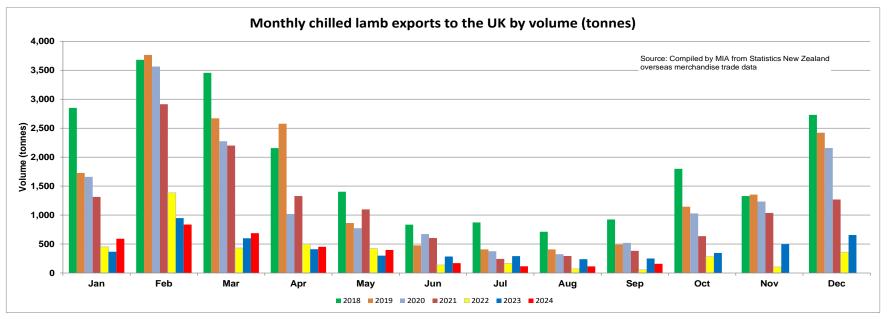
#### Monthly exports of sheepmeat and edible offal to the United States, 2018-2024, by value (NZ\$) 2018

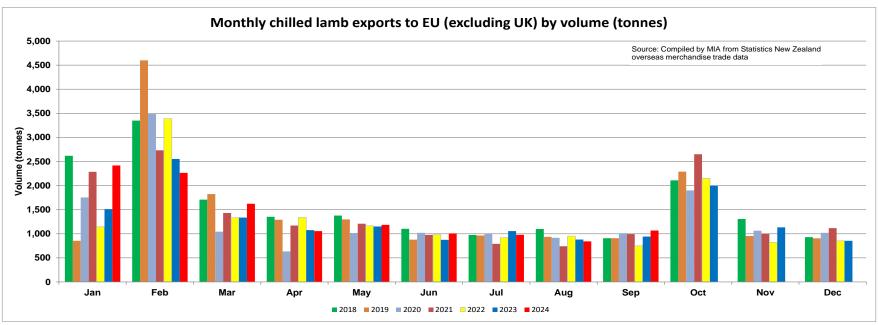
|                                       | Jan          | Feb        | Mar        | Apr          | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
|---------------------------------------|--------------|------------|------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Sheepmeat exports                     | 31,480,087   | 34,162,857 | 30,436,272 | 39,901,161   | 41,934,730 | 41,696,983 | 39,016,460 | 28,488,135 | 20,733,587 | 37,917,762 | 43,227,422 | 40,367,591 | 429,363,047 |
| Edible ovine offal                    | 917,604      | 1,406,740  | 753,822    | 987,939      | 627,424    | 621,848    | 282,800    | 211,311    | 188,300    | 85,028     | 375,494    | 288,457    | 6,746,767   |
| Total (sheepmeat + offal)             | Beef exports | 35,569,597 | 31,190,094 | 40,889,100   | 42,562,154 | 42,318,831 | 39,299,260 | 28,699,446 | 20,921,887 | 38,002,790 | 43,602,916 | 40,656,048 | 403,712,123 |
|                                       | •            |            |            |              |            |            |            |            |            |            |            |            | , ,         |
|                                       |              |            |            |              |            | 20         | 19         |            |            |            |            |            |             |
|                                       | Jan          | Feb        | Mar        | Apr          | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports                     | 33,524,677   | 49,563,613 | 54,509,918 | 33,700,315   | 41,728,686 | 31,606,071 | 27,581,438 | 21,395,409 | 22,634,173 | 31,220,319 | 31,362,160 | 29,906,558 | 408,733,337 |
| Edible ovine offal                    | 434,679      | 1,093,941  | 1,418,833  | 1,140,987    | 1,357,608  | 802,365    | 598,125    | 415,046    | 401,907    | 570,290    | 314,161    | 252,931    | 8,800,873   |
| Total (sheepmeat + offal)             | 33,959,356   | 50,657,554 | 55,928,751 | 34,841,302   | 43,086,294 | 32,408,436 | 28,179,563 | 21,810,455 | 23,036,080 | 31,790,609 | 31,676,321 | 30,159,489 | 417,534,210 |
|                                       |              |            |            |              |            |            |            |            |            |            |            |            |             |
|                                       | _            |            |            | _            |            | 20         |            | _          | _          |            |            | _          |             |
|                                       | Jan          | Feb        | Mar        | Apr          | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports                     | 30,830,470   | 44,760,001 | 48,091,733 | 25,635,763   | , ., .     | 15,990,021 | 20,065,622 | 18,093,002 | 25,201,138 | 29,820,309 | 28,600,418 | 30,406,274 | 334,765,048 |
| Edible ovine offal                    | 288,561      | 1,097,694  | 1,245,389  | 778,234      | 495,010    | 407,269    | 636,331    | 754,538    | 741,368    | 409,921    | 392,711    | 744,563    | 7,991,589   |
| Total (sheepmeat + offal)             | 31,119,031   | 45,857,695 | 49,337,122 | 26,413,997   | 17,765,307 | 16,397,290 | 20,701,953 | 18,847,540 | 25,942,506 | 30,230,230 | 28,993,129 | 31,150,837 | 342,756,637 |
|                                       |              |            |            |              |            | 20         | 21         |            |            |            |            |            |             |
|                                       | Jan          | Feb        | Mar        | Apr          | Mav        | Jun        | z.<br>Jul  | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports                     | 28.948.986   |            | 35,964,056 | 39.988.035   |            |            | 41,894,023 | 33,720,858 |            |            | 47,077,882 | 45,307,607 | 466,767,540 |
| Edible ovine offal                    | 520.614      | 941.687    | 1.056.469  | 1.103.886    | 483.852    | 825.847    | 994.443    | 480.696    | 451.859    | 517.893    | 801.468    | 363.885    | 8,542,599   |
| Total (sheepmeat + offal)             | 29.469.600   | . ,        | 37,020,525 | 41,091,921   | 41,393,425 |            | 42,888,466 | /          | 33.067.923 | . ,        | ,          | 45.671.492 | 475,310,139 |
| , , , , , , , , , , , , , , , , , , , |              | ,,         | 0.,000,000 | ,            | ,,         | ,,         | ,,         | ,,         | ,,         | ,,.        | ,,         | ,          | ,,          |
|                                       |              |            |            |              |            | 20         | 22         |            |            |            |            |            |             |
|                                       | Jan          |            | Mar        | Apr          | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports                     | 49,035,958   | 41,815,384 | 82,010,912 | 63,187,098   | 60,396,372 | 56,880,568 | 45,823,213 |            | 38,282,911 | 39,933,595 | 29,777,028 | 46,978,595 | 588,050,389 |
| Edible ovine offal                    | 843,175      | 273,812    | 1,451,871  | 424,438      | 1,351,983  | 1,086,414  | 943,537    | 786,763    | 498,644    | 514,893    | 966,395    | 436,353    | 9,578,278   |
| Total (sheepmeat + offal)             | 49,879,133   | 42,089,196 | 83,462,783 | 63,611,536   | 61,748,355 | 57,966,982 | 46,766,750 | 34,715,518 | 38,781,555 | 40,448,488 | 30,743,423 | 47,414,948 | 597,628,667 |
|                                       |              |            |            |              |            |            |            |            |            |            |            |            |             |
|                                       |              |            | •          | exports to s |            |            |            |            | •          |            |            | _          |             |
|                                       | Jan          | Feb        | Mar        | Apr          | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports                     | 38,907,844   | , ,        | - 1- 1     | 41,134,077   | , -,       | -, - ,     | ,          | , - ,-     | 37,226,937 | , , -      | 49,423,073 | 47,496,244 | 541,630,720 |
| Edible ovine offal                    | 1,260,177    | 1,206,653  | 1,271,973  | 1,511,996    | 509,894    | 1,105,423  | 434,441    | 603,230    | 271,504    | 402,326    | 457,345    | 311,880    | 9,346,842   |
| Total (sheepmeat + offal)             | 40,168,021   | 45,213,505 | 52,899,549 | 42,646,073   | 50,680,357 | 49,268,359 | 48,107,893 | 41,867,302 | 37,498,441 | 44,939,520 | 49,880,418 | 47,808,124 | 550,977,562 |
|                                       |              |            |            |              |            | 20         | 24         |            |            |            |            |            |             |
|                                       | Jan          | Feb        | Mar        | Apr          | Mav        | Jun        | <br>Jul    | Aua        | Sep        | Oct        | Nov        | Dec        |             |
| Sheepmeat exports                     | 40,845,620   | 65,225,989 | 67,039,480 |              |            |            | 47,532,084 | 36,109,273 | 36,507,517 | 30.        |            | _ 30       | 473,345,953 |
| Edible ovine offal                    | 222,203      | 824,149    | 859,310    | 566,169      | 814,655    | 553,870    | 797,390    | 686,504    | 471.842    |            |            |            | 5,796,092   |
| Total (sheepmeat + offal)             |              | 66,050,138 |            | 55,577,155   |            |            |            |            |            |            |            |            | 479,142,045 |

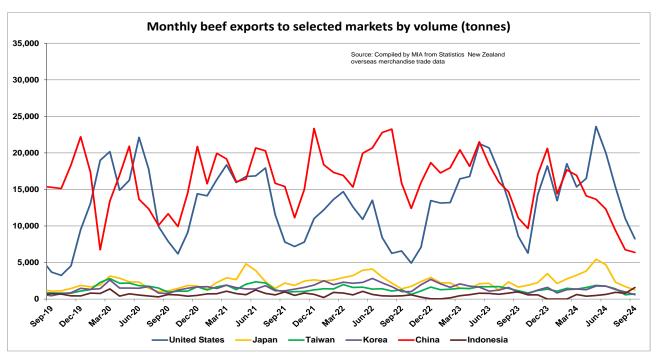
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

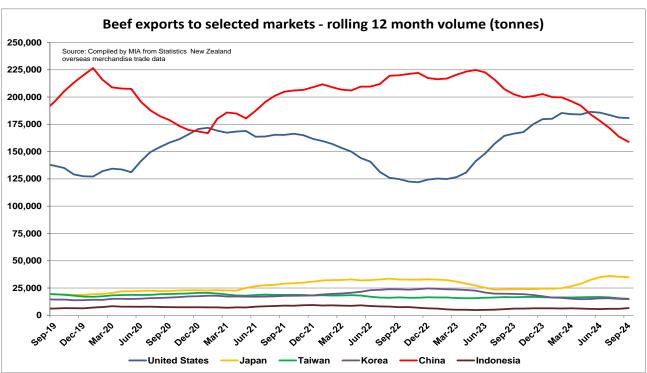
# Monthly exports of sheepmeat to the United States, by value, 2018 - 2024









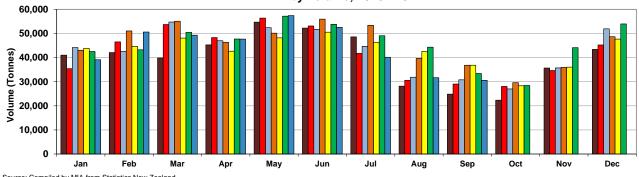


### Monthly exports of beef and edible offal to all market, 2018-2024, by volume (Tonnes)

|                      |        |        |             |        |        | 2018    | }        |                      |         |        |        |        |         |
|----------------------|--------|--------|-------------|--------|--------|---------|----------|----------------------|---------|--------|--------|--------|---------|
|                      | Jan    | Feb    | Mar         | Apr    | May    | Jun     | Jul      | Aug                  | Sep     | Oct    | Nov    | Dec    |         |
| Beef exports         | 37,689 | 38,451 | 36,195      | 41,278 | 50,034 | 46,983  | 44,375   | 25,426               | 22,518  | 20,171 | 32,449 | 39,655 | 435,224 |
| Edible beef offal    | 3,336  | 3,632  | 3,650       | 3,983  | 4,666  | 5,233   | 4,205    | 2,734                | 2,317   | 2,175  | 3,232  | 3,724  | 42,885  |
| Total (beef + offal) | 41,025 | 42,082 | 39,845      | 45,261 | 54,700 | 52,217  | 48,580   | 28,160               | 24,834  | 22,346 | 35,680 | 43,379 | 478,109 |
|                      |        |        |             |        |        | 2019    |          |                      |         |        |        |        |         |
|                      | Jan    | Feb    | Mar         | Apr    | May    | Jun     | ,<br>Jul | Aug                  | Sep     | Oct    | Nov    | Dec    |         |
| Beef exports         | 32,596 | 42,368 | 48,874      | 44,103 | 51,713 | 48,674  | 38,094   | <b>Aug</b><br>28,119 | 26,378  | 25,649 | 31,654 | 41,472 | 459,693 |
| Edible beef offal    | 2,803  | 4.148  | 4,836       | 4,208  | 4,670  | 4,452   | 3,616    | 2,438                | 2,629   | 2,358  | 2,965  | 3,768  | 42,892  |
| Total (beef + offal) | 35,398 | 46,516 | 53,710      | 48,311 | 56,383 | 53,125  | 41.710   | 30,557               | 29,007  | 28,007 | 34,620 | 45,239 | 502,585 |
| Total (beel + ollal) | 33,396 | 40,310 | 33,710      | 40,311 | 30,363 | 55,125  | 41,710   | 30,337               | 29,007  | 20,007 | 34,020 | 45,239 | 502,565 |
|                      |        |        |             |        |        | 2020    |          |                      |         |        |        |        |         |
|                      | Jan    | Feb    | Mar         | Apr    | May    | Jun     | Jul      | Aug                  | Sep     | Oct    | Nov    | Dec    |         |
| Beef exports         | 40,354 | 38,611 | 50,284      | 43,496 | 48,701 | 47,394  | 40,574   | 29,126               | 28,099  | 24,551 | 32,977 | 47,594 | 471,761 |
| Edible beef offal    | 3,781  | 3,950  | 4,449       | 3,487  | 3,686  | 4,343   | 4,109    | 2,704                | 2,663   | 2,459  | 2,751  | 4,332  | 42,714  |
| Total (beef + offal) | 44,135 | 42,561 | 54,733      | 46,983 | 52,387 | 51,737  | 44,683   | 31,829               | 30,762  | 27,011 | 35,728 | 51,926 | 514,475 |
|                      |        |        |             |        |        | 2021    |          |                      |         |        |        |        |         |
|                      | Jan    | Feb    | Mar         | Apr    | May    | Jun     | Jul      | Aug                  | Sep     | Oct    | Nov    | Dec    |         |
| Beef exports         | 39,446 | 47,532 | 50,198      | 42,959 | 46,162 | 51,455  | 49,370   | 36,153               | 33,763  | 27,322 | 33,278 | 44,900 | 502,538 |
| Edible beef offal    | 3,578  | 3,497  | 4,861       | 3,387  | 3,966  | 4,475   | 4,034    | 3,481                | 3,051   | 2,250  | 2,626  | 3,746  | 42,952  |
| Total (beef + offal) | 43,024 | 51,029 | 55,059      | 46,346 | 50,128 | 55,930  | 53,404   | 39,634               | 36,815  | 29,571 | 35,904 | 48,646 | 545,491 |
| ,                    | -,-    | - ,    | ,           | -,-    |        | 277,752 | ,        | ,                    | ,-      | -,-    | ,      | -,-    | ,       |
|                      |        |        |             |        |        | 2022    | !        |                      |         |        |        |        |         |
|                      | Jan    | Feb    | Mar         | Apr    | May    | Jun     | Jul      | Aug                  | Sep     | Oct    | Nov    | Dec    |         |
| Beef exports         | 40,716 | 41,690 | 44,448      | 39,527 | 44,640 | 47,052  | 42,906   | 39,829               | 33,719  | 26,412 | 33,237 | 44,700 | 478,877 |
| Edible beef offal    | 3,072  | 2,932  | 3,659       | 3,129  | 3,547  | 3,475   | 3,454    | 2,716                | 3,100   | 1,877  | 2,800  | 2,940  | 36,701  |
| Total (beef + offal) | 43,787 | 44,622 | 48,106      | 42,656 | 48,187 | 50,527  | 46,360   | 42,545               | 36,819  | 28,289 | 36,037 | 47,640 | 515,577 |
|                      |        |        | 46,000      |        |        | 258,073 |          |                      | 116,454 |        |        |        |         |
|                      |        |        | Sheepmeat e | •      |        |         |          | •                    | •       |        |        |        |         |
|                      | Jan    | Feb    | Mar         | Apr    | May    | Jun     | Jul      | Aug                  | Sep     | Oct    | Nov    | Dec    |         |
| Beef exports         | 40,070 | 40,218 | 46,594      | 44,161 | 52,786 | 50,168  | 45,003   | 41,114               | 31,097  | 26,320 | 41,226 | 50,464 | 509,221 |
| Edible beef offal    | 2,437  | 3,009  | 3,863       | 3,523  | 4,395  | 3,621   | 4,050    | 3,215                | 2,308   | 2,089  | 2,904  | 3,490  | 38,904  |
| Total (beef + offal) | 42,507 | 43,227 | 50,457      | 47,684 | 57,181 | 53,789  | 49,053   | 44,329               | 33,405  | 28,409 | 44,130 | 53,954 | 548,125 |
|                      |        |        |             |        |        | 273,997 |          |                      | 117,214 |        |        |        |         |
|                      |        |        |             |        |        | 2024    |          |                      | _       |        |        | _      |         |
| Deed coments         | Jan    | Feb    | Mar         | Apr    | May    | Jun     | Jul      | Aug                  | Sep     | Oct    | Nov    | Dec    | 000.040 |
| Beef exports         | 36,520 | 47,065 | 44,862      | 43,691 | 53,213 | 48,456  | 37,446   | 29,211               | 28,149  |        |        |        | 368,613 |
| Edible beef offal    | 2,586  | 3,539  | 4,441       | 3,981  | 4,186  | 4,096   | 2,670    | 2,427                | 2,440   |        |        |        | 30,366  |
| Total (beef + offal) | 39,106 | 50,604 | 49,303      | 47,672 | 57,399 | 52,552  | 40,116   | 31,638               | 30,589  |        |        |        | 398,979 |
|                      |        |        | 0           |        |        | 273,807 |          |                      | 94,806  |        |        |        |         |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to all markets, by volume, 2018 - 2024



Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

■2018 ■2019 □2020 □2021 □2022 □2023 □2024

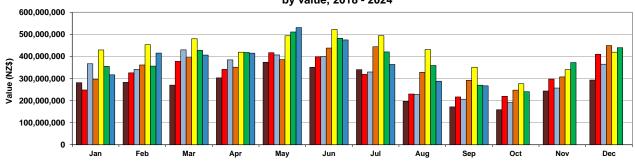
### Monthly exports of beef and edible offal to all markets, 2018-2024, by value (NZ\$)

2018

| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b> 267,322,660 13,654,526 280,977,186   | 268,222,846               | 13,686,151                                      | 16,260,946                                      | <b>May</b> 354,498,570 19,262,660 373,761,230   | 21,286,804     |   | 10,686,006  | <b>Sep</b> 161,966,946 9,652,923 171,619,869    | Oct<br>149,981,708<br>8,541,825<br>158,523,533  | 12,887,317                                      | Dec<br>277,899,515<br>15,313,758<br>293,213,273 | 3,091,430,425<br>173,806,901<br>3,265,237,326 |
|---|---|---------------------------|---|---|---|----------------|---|-------------|---|---|---|---|---|
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | 11,820,051                                      | 309,349,292<br>16,409,493 | 20,753,683                                      | 18,828,036                                      | 22,760,385                                      | 22,320,612     | 18,117,246                                      | 11,739,363  | Sep<br>204,210,023<br>12,151,756<br>216,361,779 | 10,649,496                                      | 15,295,435                                      | <b>Dec</b> 390,175,898 19,865,879 410,041,777   | 3,599,953,407<br>200,711,435<br>3,800,664,842 |
|   |   |                           |   |   |   | 20             | 20  |             |   |   |   |   |   |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>348,639,777<br>17,999,598<br>366,639,375 | 322,462,478               | 24,271,546                                      | 20,307,181                                      | 20,590,167                                      | 20,111,250     | Jul<br>310,441,506<br>19,060,673<br>329,502,179 | 12,230,113  | Sep<br>195,980,215<br>10,259,446<br>206,239,661 | Oct<br>179,827,550<br>11,234,548<br>191,062,098 | Nov<br>244,167,266<br>12,848,080<br>257,015,346 | Dec<br>344,164,129<br>20,862,703<br>365,026,832 | 3,696,532,271<br>208,874,203<br>3,905,406,474 |
|   |   |                           |   |   |   | 20             | 21  |             |   |   |   |   |   |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | 16,991,941                                      | 343,005,861               | 25,760,490                                      | 19,461,351                                      | 24,255,869                                      | 27,153,113     | 29,756,056                                      | 23,119,299  | Sep<br>270,059,858<br>22,033,581<br>292,093,439 | 17,086,845                                      | 18,715,440                                      | Dec<br>427,623,777<br>21,824,945<br>449,448,722 | 4,031,821,642<br>264,538,985<br>4,296,360,627 |
|   |   |                           |   |   |   | 20             | 22  |             |   |   |   |   |   |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>404,357,551<br>25,225,486<br>429,583,037 | 433,183,069<br>20,211,519 | Mar<br>451,569,597<br>28,266,523<br>479,836,120 | Apr<br>395,008,012<br>24,184,167<br>419,192,179 | 26,355,242                                      | 28,514,063     | Jul<br>464,918,503<br>29,234,585<br>494,153,088 | 22,640,124  | Sep<br>329,174,627<br>22,105,835<br>351,280,462 | Oct<br>263,263,684<br>13,305,958<br>276,569,642 | 18,715,372                                      | Dec<br>397,539,668<br>21,826,154<br>419,365,822 | 4,830,268,826<br>280,585,028<br>5,110,853,854 |
|   |   |                           | Sheepm  | eat exports to                                  | selected ma                                     | rkets, by volu | ne and value,                                   | September 2 | 019 - Septemb                                   | er 2024   |   |   |   |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>340,100,951<br>15,131,033<br>355,231,984 | 337,115,305<br>19,293,027 | 25,011,246                                      | 23,110,720                                      | 29,144,536                                      | 27,327,606     | Jul<br>392,564,436<br>28,010,511<br>420,574,947 | 21,504,785  | Sep<br>256,055,957<br>13,562,536<br>269,618,493 | Oct<br>227,071,392<br>13,332,723<br>240,404,115 | Nov<br>354,155,802<br>17,994,060<br>372,149,862 | Dec<br>417,048,608<br>22,648,805<br>439,697,413 | 4,395,953,298<br>256,071,588<br>4,652,024,886 |
|   |   |                           |   |   |   | 20             |   |             |   |   |   |   |   |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | Jan<br>300,788,994<br>15,835,038<br>316,624,032 | 394,704,478               | 26,309,768                                      | 25,665,954                                      | May<br>501,688,808<br>29,060,615<br>530,749,423 | 28,603,918     | Jul<br>343,862,564<br>19,845,948<br>363,708,512 | 15,515,576  | 15,505,032                                      | Oct   | Nov   | Dec   | 3,280,538,979<br>196,997,749<br>3,477,536,728 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of beef and edible offal to all markets, by value, 2018 - 2024



■2018 ■2019 □2020 ■2021 □2022 ■2023 ■2024

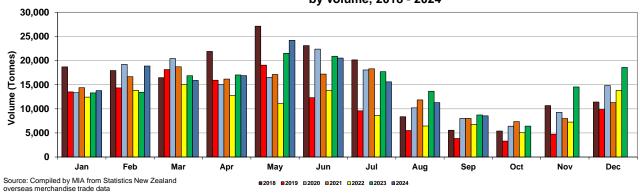
Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of beef and edible offal to the United States, 2018-2024, by volume (Tonnes)

|                      |        |        |        |        |              | 2018         |        |              |       |          |        |        |         |
|----------------------|--------|--------|--------|--------|--------------|--------------|--------|--------------|-------|----------|--------|--------|---------|
|                      | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    |         |
| Beef exports         | 18,528 | 17,772 | 16,325 | 21,814 | 26,934       | 22,946       | 19,927 | 8,307        | 5,411 | 5,326    | 10,415 | 11,158 | 184,863 |
| Edible beef offal    | 165    | 170    | 141    | 90     | 195          | 156          | 221    | 54           | 146   | 66       | 262    | 245    | 1,911   |
| Total (beef + offal) | 18,693 | 17,942 | 16,466 | 21,904 | 27,129       | 23,102       | 20,148 | 8,361        | 5,557 | 5,392    | 10,677 | 11,403 | 186,774 |
|                      |        |        |        |        |              |              |        |              |       |          |        |        |         |
|                      |        |        |        |        |              | 2019         | 1      |              |       |          |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    |         |
| Beef exports         | 13,296 | 14,093 | 17,812 | 15,671 | 18,757       | 12,073       | 9,376  | 5,369        | 3,690 | 3,242    | 4,533  | 9,496  | 127,408 |
| Edible beef offal    | 205    | 242    | 326    | 254    | 299          | 230          | 205    | 133          | 142   | 61       | 196    | 357    | 2,650   |
| Total (beef + offal) | 13,501 | 14,335 | 18,138 | 15,925 | 19,056       | 12,303       | 9,581  | 5,502        | 3,832 | 3,303    | 4,729  | 9,853  | 130,058 |
|                      |        |        |        |        |              | 2020         | ı      |              |       |          |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    |         |
| Beef exports         | 13,050 | 18,977 | 20,176 | 14,893 | 16,245       | 22,117       | 17,752 | 9,940        | 7,894 | 6,181    | 9,096  | 14,402 | 170.723 |
| Edible beef offal    | 284    | 233    | 247    | 139    | 260          | 255          | 309    | 245          | 110   | 199      | 153    | 434    | 2,868   |
| Total (beef + offal) | 13,334 | 19,210 | 20.423 | 15,032 | 16,505       | 22,372       | 18.061 | 10,185       | 8.004 | 6,380    | 9.249  | 14,836 | 173,591 |
|                      | ,      | ,      | ,      | ,      | ,            | ,            | ,      | ,            | -,    | -,       | -,     | ,      | ,       |
|                      |        |        |        |        |              | 2021         |        |              |       |          |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    |         |
| Beef exports         | 14,125 | 16,336 | 18,357 | 15,949 | 16,774       | 16,849       | 17,931 | 11,537       | 7,794 | 7,188    | 7,795  | 11,012 | 161,647 |
| Edible beef offal    | 254    | 329    | 358    | 210    | 344          | 350          | 365    | 297          | 215   | 166      | 183    | 282    | 3,353   |
| Total (beef + offal) | 14,379 | 16,665 | 18,715 | 16,159 | 17,118       | 17,199       | 18,296 | 11,834       | 8,009 | 7,354    | 7,978  | 11,294 | 165,000 |
|                      |        |        |        |        |              | 2022         |        |              |       |          |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    |         |
| Beef exports         | 12,194 | 13,632 | 14,690 | 12,615 | 10,905       | 13,525       | 8,433  | 6,264        | 6,581 | 4,918    | 7,099  | 13,471 | 124,327 |
| Edible beef offal    | 236    | 208    | 298    | 138    | 152          | 221          | 164    | 156          | 187   | 120      | 143    | 336    | 2,359   |
| Total (beef + offal) | 12,430 | 13,840 | 14,988 | 12.753 | 11.057       | 13.746       | 8.597  | 6.420        | 6.768 | 5,038    | 7,242  | 13,807 | 126,686 |
|                      | ,      | ,      |        | ,      | ,            | -,           | -,     | -,           | -,    |          | - ,    | ,      | 1=0,000 |
|                      |        |        | •      | •      | ected market | s, by volume |        | September 20 | •     | ber 2024 |        |        |         |
|                      | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    |         |
| Beef exports         | 13,141 | 13,194 | 16,447 | 16,764 | 21,263       | 20,673       | 17,513 | 13,411       | 8,587 | 6,277    | 14,285 | 18,209 | 179,764 |
| Edible beef offal    | 157    | 245    | 409    | 249    | 242          | 234          | 178    | 224          | 131   | 138      | 255    | 361    | 2,823   |
| Total (beef + offal) | 13,298 | 13,439 | 16,856 | 17,013 | 21,505       | 20,907       | 17,691 | 13,635       | 8,718 | 6,415    | 14,540 | 18,570 | 182,587 |
|                      | 13,161 | 15,246 | 17,496 | 15,178 | 16,789       | 17,047       | 14,201 | 9,304        | 6,909 | 5,561    | 8,562  | 13,318 |         |
|                      | 1      | F-1    |        |        |              | 2024         |        |              | 0     | 0-1      | N      | D      |         |
| <b>.</b>             | Jan    | Feb    | Mar    | Apr    | May          | Jun          | Jul    | Aug          | Sep   | Oct      | Nov    | Dec    | 440.00- |
| Beef exports         | 13,460 | 18,507 | 15,347 | 16,504 | 23,608       | 20,029       | 15,310 | 11,018       | 8,244 |          |        |        | 142,027 |
| Edible beef offal    | 321    | 354    | 541    | 369    | 608          | 490          | 267    | 271          | 298   |          |        |        | 3,519   |
| Total (beef + offal) | 13,781 | 18,861 | 15,888 | 16,873 | 24,216       | 20,519       | 15,577 | 11,289       | 8,542 |          |        |        | 145,546 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

### Monthly exports of beef and edible offal to the United States, by volume, 2018 - 2024



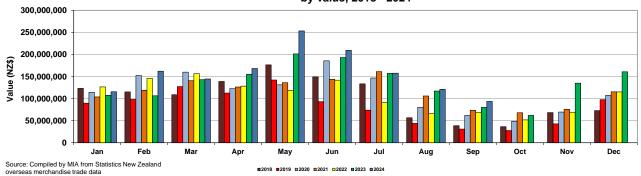
### Monthly exports of beef and edible offal to the United States, 2018-2024, by value (NZ\$)

2018

|                      | Jan         | Feb         | Mar                      | Apr                      | May                      | Jun                      | Jul                      | Aug                      | Sep                     | Oct                     | Nov         | Dec         |               |
|----------------------|-------------|-------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|-------------------------|-------------|-------------|---------------|
| Beef exports         | 121,737,698 | 113,430,953 | 107,699,139              | 137,893,978              | 175,178,273              | 147,648,625              | 131,286,228              | 55,996,771               | 37,404,094              | 35,872,799              | 66,288,777  | 70,473,261  | 1,200,910,596 |
| Edible beef offal    | 1,334,483   | 1,636,946   | 1,153,152                | 823,111                  | 1,140,644                | 1,455,283                | 2,113,605                | 519,944                  | 1,238,766               | 675,154                 | 2,108,165   | 2,319,062   | 16,518,315    |
| Total (beef + offal) | 123,072,181 | 115,067,899 | 108,852,291              | 138,717,089              | 176,318,917              | 149,103,908              | 133,399,833              | 56,516,715               | 38,642,860              | 36,547,953              | 68,396,942  | 72,792,323  | 1,217,428,911 |
|                      |             |             |                          |                          |                          |                          |                          |                          |                         |                         |             |             |               |
|                      |             |             |                          |                          |                          | 20                       | 19                       |                          |                         |                         |             |             |               |
|                      | Jan         | Feb         | Mar                      | Apr                      | May                      | Jun                      | Jul                      | Aug                      | Sep                     | Oct                     | Nov         | Dec         |               |
| Beef exports         | 87,762,755  | 95,765,717  | 124,028,614              | 110,304,637              | 139,462,357              | 91,082,052               | 72,203,966               | 42,891,007               | 29,734,456              | 27,153,216              | 40,971,607  | 93,975,216  | 955,335,600   |
| Edible beef offal    | 2,005,336   | 2,417,955   | 3,152,754                | 2,348,475                | 2,624,962                | 1,925,295                | 1,571,128                | 1,048,631                | 1,201,435               | 593,566                 | 1,680,837   | 3,819,939   | 24,390,313    |
| Total (beef + offal) | 89,768,091  | 98,183,672  | 127,181,368              | 112,653,112              | 142,087,319              | 93,007,347               | 73,775,094               | 43,939,638               | 30,935,891              | 27,746,782              | 42,652,444  | 97,795,155  | 979,725,913   |
|                      |             |             |                          |                          |                          |                          |                          |                          |                         |                         |             |             |               |
|                      |             |             |                          |                          |                          |                          | 120                      |                          |                         |                         |             |             |               |
|                      | Jan         | Feb         | Mar                      | Apr                      | May                      | Jun                      | Jul                      | Aug                      | Sep                     | Oct                     | Nov         | Dec         |               |
| Beef exports         | 111,677,091 | ,, -        | 157,657,008              | 121,273,777              | 129,170,226              | 183,494,978              | 144,249,012              | 77,882,891               | 60,950,594              | 47,026,918              | 67,809,100  | 103,167,068 | 1,354,563,815 |
| Edible beef offal    | 2,442,346   | 2,094,102   | 2,346,588                | 1,192,562                | 2,076,104                | 2,004,001                | 2,287,079                | 2,140,106                | 1,010,803               | 1,715,698               | 1,739,097   | 4,189,107   | 25,237,593    |
| Total (beef + offal) | 114,119,437 | 152,299,254 | 160,003,596              | 122,466,339              | 131,246,330              | 185,498,979              | 146,536,091              | 80,022,997               | 61,961,397              | 48,742,616              | 69,548,197  | 107,356,175 | 1,379,801,408 |
|                      |             |             |                          |                          |                          |                          |                          |                          |                         |                         |             |             |               |
|                      |             | Feb         |                          |                          |                          |                          | )21                      |                          | _                       |                         |             | _           |               |
| <b>5</b>             | Jan         |             | Mar                      | Apr                      | May                      | Jun                      | Jul                      | Aug                      | Sep                     | Oct                     | Nov         | Dec         | 4 007 400 754 |
| Beef exports         | 101,547,961 | 3.418.878   | 136,724,273              | 123,672,811<br>2.529,319 |                          |                          | 156,665,660<br>4.536.838 |                          | 70,134,346              | 65,396,695              | 73,055,958  | 110,265,957 | 1,327,182,754 |
| Edible beef offal    | 2,175,615   | -, -,-      | 3,887,172<br>140,611,445 |                          | 3,872,777<br>135,979,596 | 3,861,733<br>143,710,624 |                          | 3,724,920<br>106.018.077 | 3,379,441<br>73,513,787 | 2,478,091<br>67.874.786 | 2,666,752   | 5,116,754   | 41,648,290    |
| Total (beef + offal) | 103,723,576 | 118,889,104 | 140,611,445              | 126,202,130              | 135,979,596              | 143,710,624              | 161,202,498              | 106,018,077              | 73,513,787              | 67,874,786              | 75,722,710  | 115,382,711 | 1,368,831,044 |
|                      |             |             |                          |                          |                          | 20                       | 122                      |                          |                         |                         |             |             |               |
|                      | Jan         | Feb         | Mar                      | Apr                      | Mav                      | Jun                      | <br>Jul                  | Aug                      | Sep                     | Oct                     | Nov         | Dec         |               |
| Beef exports         | 122,995,693 | 142,571,152 | 152,822,670              | 126,466,620              | 116,852,820              | 139,609,687              | 89,272,931               | 64,370,193               | 66,608,788              | 50,364,470              | 67,630,718  | 111,451,645 | 1,251,017,387 |
| Edible beef offal    | 3,551,463   | 2,995,200   | 3.628.366                | 1.683.631                | 1.715.047                | 2,106,743                | 1.818.503                | 1,537,502                | 2,188,411               | 1,441,497               | 1,449,854   | 3,727,184   | 27.843.401    |
| Total (beef + offal) | 126,547,156 | 145,566,352 | 156,451,036              | 128,150,251              | 118,567,867              | 141,716,430              | 91,091,434               | 65,907,695               | 68,797,199              | 51,805,967              | 69,080,572  | 115,178,829 | 1,278,860,788 |
|                      |             |             |                          |                          |                          |                          |                          |                          |                         |                         |             |             | , -,,         |
|                      |             |             | Sheepn                   | neat exports t           | o selected ma            | rkets, by volu           | me and value             | , September 2            | 019 - Septemb           |                         |             |             |               |
|                      | Jan         |             | Mar                      | Apr                      | May                      | Jun                      | Jul                      | Aug                      | Sep                     | Oct                     | Nov         | Dec         |               |
| Beef exports         | 106,472,266 |             | 139,401,612              |                          | 198,960,562              | 190,719,229              | 155,270,087              |                          | 78,528,110              | 60,242,426              | 132,078,538 | 156,951,927 | 1,590,648,594 |
| Edible beef offal    | 1,046,250   | 1,965,505   | 3,419,374                | 2,196,433                | 2,330,689                | 2,280,407                | 1,946,952                | 2,321,706                | 1,523,473               | 1,703,854               | 2,904,053   | 3,778,896   | 27,417,592    |
| Total (beef + offal) | 107,518,516 | 106,331,013 | 142,820,986              | 155,010,847              | 201,291,251              | 192,999,636              | 157,217,039              | 117,165,621              | 80,051,583              | 61,946,280              | 134,982,591 | 160,730,823 | 1,618,066,186 |
|                      |             |             |                          |                          |                          |                          |                          |                          |                         |                         |             |             |               |
|                      |             |             |                          |                          |                          |                          | 124                      |                          | ٥.                      |                         | .,          | ъ.          |               |
|                      | Jan         |             | Mar                      | Apr                      | May                      | Jun                      | Jul                      | Aug                      | Sep                     | Oct                     | Nov         | Dec         | 4 000 054 000 |
| Beef exports         | 112,130,557 |             | 139,356,693              | 164,886,322              | 248,123,880              | 203,717,176              | 154,252,864              |                          | 90,016,190              |                         |             |             | 1,389,251,080 |
| Edible beef offal    | 3,321,929   | 3,016,201   | 5,145,584                | 3,223,645                | 5,065,753                | 5,590,154                | 3,349,056                | 3,264,513                | 3,611,796               |                         |             |             | 35,588,631    |
| Total (beef + offal) | 115,452,486 | 162,080,286 | 144,502,277              | 168,109,967              | 253,189,633              | 209,307,330              | 157,601,920              | 120,967,826              | 93,627,986              |                         |             |             | 1,424,839,711 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to the United States, by value, 2018 - 2024

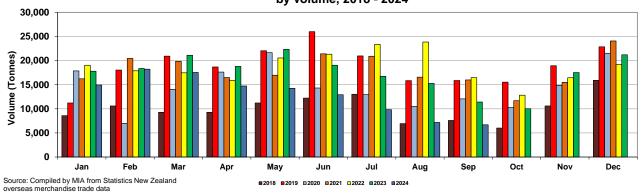


### Monthly, exports of beef and edible offal to China, 2018-2024, by volume (Tonnes)

|   |                                       |                                |                                       |                                       |                                       | 2018                           | }                                     |                                |                                       |                                |                                       |                                       |                             |
|---|---------------------------------------|--------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--------------------------------|---------------------------------------|--------------------------------|---------------------------------------|--------------------------------|---------------------------------------|---------------------------------------|-----------------------------|
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>8,278<br>305<br>8,583   | Feb<br>10,028<br>567<br>10,595 | <b>Mar</b><br>8,865<br>417<br>9,282   | <b>Apr</b><br>8,827<br>439<br>9,266   | <b>May</b><br>10,772<br>441<br>11,213 | Jun<br>11,569<br>657<br>12,226 | <b>Jul</b><br>12,408<br>613<br>13,021 | Aug<br>6,707<br>223<br>6,930   | <b>Sep</b><br>7,379<br>198<br>7,577   | Oct<br>5,675<br>338<br>6,013   | Nov<br>10,157<br>433<br>10,590        | <b>Dec</b><br>15,387<br>521<br>15,908 | 116,052<br>5,152<br>121,204 |
|   |                                       |                                |                                       |                                       |                                       | 2019                           | 1                                     |                                |                                       |                                |                                       |                                       |                             |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>10,868<br>338<br>11,206 | Feb<br>17,512<br>530<br>18,042 | Mar<br>20,309<br>604<br>20,913        | <b>Apr</b><br>18,107<br>571<br>18,678 | <b>May</b> 21,253 792 22,045          | Jun<br>25,290<br>701<br>25,991 | <b>Jul</b> 20,303 661 20,964          | Aug<br>15,448<br>396<br>15,844 | <b>Sep</b><br>15,282<br>577<br>15,859 | Oct<br>15,126<br>407<br>15,533 | Nov<br>18,340<br>587<br>18,927        | <b>Dec</b> 22,206 643 22,849          | 220,044<br>6,807<br>226,851 |
|   |                                       |                                |                                       |                                       |                                       | 2020                           | )                                     |                                |                                       |                                |                                       |                                       |                             |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>17,374<br>482<br>17,856 | Feb<br>6,746<br>246<br>6,992   | <b>Mar</b><br>13,396<br>631<br>14,027 | <b>Apr</b> 16,987 633 17,620          | <b>May</b> 20,912 723 21,635          | Jun<br>13,649<br>666<br>14,315 | <b>Jul</b><br>12,341<br>608<br>12,949 | Aug<br>10,079<br>403<br>10,482 | <b>Sep</b> 11,669 388 12,057          | Oct<br>9,925<br>336<br>10,261  | <b>Nov</b><br>14,506<br>359<br>14,865 | Dec<br>20,877<br>643<br>21,520        | 168,461<br>6,118<br>174,579 |
|   |                                       |                                |                                       |                                       |                                       | 2021                           |                                       |                                |                                       |                                |                                       |                                       |                             |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>15,772<br>442<br>16,214 | Feb<br>19,942<br>494<br>20,436 | <b>Mar</b><br>19,166<br>689<br>19,855 | Apr<br>16,052<br>436<br>16,488        | <b>May</b><br>16,422<br>538<br>16,960 | Jun<br>20,678<br>715<br>21,393 | Jul<br>20,281<br>620<br>20,901        | Aug<br>15,836<br>720<br>16,556 | <b>Sep</b><br>15,396<br>580<br>15,976 | Oct<br>11,131<br>547<br>11,678 | Nov<br>14,990<br>500<br>15,490        | Dec<br>23,343<br>728<br>24,071        | 209,009<br>7,009<br>216,018 |
|   |                                       |                                |                                       |                                       |                                       | 2022                           | !                                     |                                |                                       |                                |                                       |                                       |                             |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>18,385<br>653<br>19,038 | Feb<br>17,328<br>556<br>17,884 | <b>Mar</b><br>16,910<br>544<br>17,454 | <b>Apr</b><br>15,318<br>569<br>15,887 | <b>May</b><br>19,956<br>581<br>20,537 | Jun<br>20,671<br>655<br>21,326 | Jul<br>22,775<br>573<br>23,348        | Aug<br>23,252<br>601<br>23,853 | <b>Sep</b><br>15,867<br>593<br>16,460 | Oct<br>12,399<br>423<br>12,822 | Nov<br>15,941<br>509<br>16,450        | <b>Dec</b><br>18,656<br>513<br>19,169 | 217,458<br>6,770<br>224,228 |
|   |                                       |                                | Sheepmeat ex                          | ports to sel                          | ected market                          | ts, by volume                  | ,                                     | September 2                    | 019 - Septen                          | nber 2024                      |                                       |                                       |                             |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>17,253<br>545<br>17,798 | Feb<br>17,966<br>378<br>18,344 | Mar<br>20,406<br>704<br>21,110        | Apr<br>18,160<br>627<br>18,787        | May<br>21,506<br>819<br>22,325        | Jun<br>18,408<br>625<br>19,033 | Jul<br>16,020<br>728<br>16,748        | Aug<br>14,679<br>583<br>15,262 | <b>Sep</b><br>11,098<br>312<br>11,410 | 9,662<br>355<br>10,017         | Nov<br>17,039<br>477<br>17,516        | Dec<br>20,611<br>588<br>21,199        | 202,808<br>6,741<br>209,549 |
|   |                                       |                                |                                       |                                       |                                       | 2024                           | ļ                                     |                                |                                       |                                |                                       |                                       |                             |
| Beef exports<br>Edible beef offal<br>Total (beef + offal) | <b>Jan</b><br>14,400<br>548<br>14,948 | Feb<br>17,674<br>532<br>18,206 | <b>Mar</b><br>16,921<br>609<br>17,530 | Apr<br>14,112<br>621<br>14,733        | <b>May</b><br>13,655<br>589<br>14,244 | Jun<br>12,318<br>605<br>12,923 | Jul<br>9,387<br>433<br>9,820          | Aug<br>6,754<br>419<br>7,173   | <b>Sep</b> 6,380 300 6,680            | Oct                            | Nov                                   | Dec                                   | 111,601<br>4,656<br>116,257 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to China, by volume, 2018 - 2024



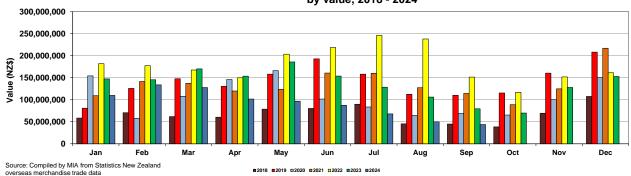
### Monthly exports of beef and edible offal to China, 2018-2024, by value (NZ\$)

2018

| Beef exports Edible beef offal Total (beef + offal)  Beef exports Edible beef offal | Jan<br>57,048,528<br>1,463,198<br>58,511,726<br>Jan<br>79,133,813<br>1,586,568 | 68,308,910<br>2,330,633<br>70,639,543<br>Feb<br>123,211,776<br>2,483,227 | 2,944,915          | 2,804,376          | May<br>76,274,279<br>2,329,546<br>78,603,825<br>May<br>153,596,495<br>4,443,973 | Jun<br>188,282,536<br>4,519,615 | 4,044,559               | 2,557,775               | 2,821,829               | 2,628,055         | Nov<br>157,326,026<br>3,094,177 | 4,413,175          | 782,099,220<br>23,190,513<br>805,289,733<br>1,661,378,447<br>38,342,244 |
|---|--|--|--------------------|--------------------|---|---------------------------------|-------------------------|-------------------------|-------------------------|-------------------|---------------------------------|--------------------|---|
| Total (beef + offal)  | 80,720,381   | 125,695,003  | 147,669,624        | 130,346,726        | 156,040,466   | 192,802,151                     | 150,122,142             | 112,440,525             | 110,238,024             | 115,240,000       | 160,420,203                     | 207,983,356        | 1,699,720,691   |
|   |  |  |                    |                    |   |                                 | )20                     |                         | _                       |                   |                                 | _                  |   |
| Beef exports  | Jan<br>151.111.563   | Feb<br>56.318.838  | Mar<br>103.805.232 | Apr<br>141 725 513 | May<br>161,240,782  | Jun<br>97.470.629               | Jul<br>79.693.238       | Aug<br>62.052.041       | Sep<br>67.086.487       | Oct<br>63.545.976 | Nov<br>98,333,980               | Dec<br>147.121.298 | 1.229.505.577   |
| Edible beef offal   | 3.069.234  | 1.574.528  | 3.966.513          | 4,223,068          | 4.911.216   | 4.018.631                       | 3.872.839               | 2,296,481               | 1,792,503               | 1,833,246         | 2.105.021                       | 3.313.993          | 36,977,273  |
| Total (beef + offal)  | 154,180,797  | 57,893,366   | 107,771,745        | 145,948,581        | 166,151,998   | 101,489,260                     | 83,566,077              | 64,348,522              | 68,878,990              | 65,379,222        | 100,439,001                     | 150,435,291        | 1,266,482,850   |
|   |  |  |                    |                    |   | 20                              | 121                     |                         |                         |                   |                                 |                    |   |
|   | Jan  | Feb  | Mar                | Apr                | May   | Jun                             | Jul                     | Aug                     | Sep                     | Oct               | Nov                             | Dec                |   |
| Beef exports  | 106,457,717  | 138,378,874  | 133,212,537        |                    | 120,389,767   |                                 | 155,819,611             |                         | 111,134,360             | 85,924,117        | 121,844,012                     | 211,642,165        | 1,580,882,463   |
| Edible beef offal   | 2,681,519  | 2,977,723  | 3,943,728          | 2,789,380          | 3,064,634   | 4,626,276                       | 4,181,497               | 4,141,075               | 3,081,517               | 2,973,565         | 2,818,345                       | 5,214,012          | 42,493,271  |
| Total (beef + offal)  | 109,139,236  | 141,356,597  | 137,156,265        | 119,882,759        | 123,454,401   | 160,591,625                     | 160,001,108             | 127,161,650             | 114,215,877             | 88,897,682        | 124,662,357                     | 216,856,177        | 1,623,375,734   |
|   |  |  |                    |                    |   | 20                              | 122                     |                         |                         |                   |                                 |                    |   |
|   | Jan  |  | Mar                | Apr                | May   | Jun                             | Jul                     | Aug                     | Sep                     | Oct               | Nov                             | Dec                |   |
| Beef exports  | 176,693,581  | , ,  | 163,055,808        | 145,800,920        |   | 213,156,800                     |                         |                         |                         | 114,088,288       | 147,518,487                     | 156,811,206        | 2,108,295,625   |
| Edible beef offal   | 5,033,304  | 4,313,246  | 4,324,544          | 4,065,155          | 4,563,648   | 5,253,798                       | 5,571,694               | 5,607,272               | 4,136,896               | 2,755,206         | 4,206,659                       | 4,350,173          | 54,181,595  |
| Total (beef + offal)  | 181,726,885  | 177,168,884  | 167,380,352        | 149,866,075        | 203,296,803   | 218,410,598                     | 245,774,109             | 237,806,001             | 151,317,494             | 116,843,494       | 151,725,146                     | 161,161,379        | 2,162,477,220   |
|   |  |  | Sheepm             | eat exports to     | selected ma   | rkets, by volu                  | me and value,           | , September 20          | 19 - Septemb            | er 2024           |                                 |                    |   |
|   | Jan  |  | Mar                | Apr                | May   | Jun                             | Jul                     | Aug                     | Sep                     | Oct               | Nov                             |                    |   |
| Beef exports  | 142,653,234  |  |                    |                    |   | 147,285,640                     |                         | 101,181,992             | 76,993,035              | 67,211,153        | 123,699,184                     |                    | 1,561,183,648   |
| Edible beef offal   | 4,511,258  | 3,609,341  | 5,628,373          | 5,252,245          | 7,858,251   | 6,409,126                       | 6,855,004               | 4,917,525               | 2,479,676               | 2,564,232         | 4,211,397                       | 4,342,224          | 58,638,652  |
| Total (beef + offal)  | 147,164,492  | 145,355,143  | 169,923,743        | 153,568,577        | 185,714,766   | 153,694,766                     | 128,494,559             | 106,099,517             | 79,472,711              | 69,775,385        | 127,910,581                     | 152,648,060        | 1,619,822,300   |
|   |  |  |                    |                    |   |                                 | 124                     |                         |                         |                   |                                 |                    |   |
|   | Jan  |  | Mar                | Apr                | May   | Jun                             | Jul                     | Aug                     | Sep                     | Oct               | Nov                             | Dec                |   |
| Beef exports  | 105,822,067  |  | 122,957,117        | 97,142,944         | 91,649,706  | 83,005,321                      | 64,171,641              | 46,987,865              | 41,677,893              |                   |                                 |                    | 783,265,875   |
| Edible beef offal   | 3,901,937  | 3,925,299<br>133,776,620   | 4,646,050          | 4,469,042          | 4,943,193<br>96,592,899   | 4,419,753<br>87,425,074         | 3,746,912<br>67,918,553 | 2,982,735<br>49,970,600 | 2,076,411<br>43,754,304 |                   |                                 |                    | 35,111,332  |
| Total (beef + offal)  | 109,724,004  | 133,770,020  | 121,000,167        | 101,911,986        | 50,59∠,699  | 01,425,074                      | 07,910,053              | 49,970,000              | 43,754,304              |                   |                                 |                    | 818,377,207   |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to China, by value, 2018 - 2024

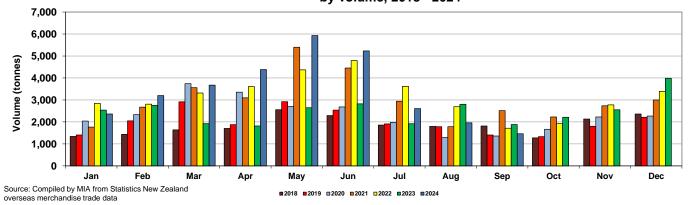


#### Monthly exports of beef and edible offal to Japan, 2018-2024, by volume (Tonnes)

|                                |                     |                     |                     |                     |                     | 2018                |                     |              |                     |              |                     |                     |                 |
|--------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|---------------------|--------------|---------------------|---------------------|-----------------|
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov                 | Dec                 |                 |
| Beef exports                   | 991                 | 1,066               | 1,244               | 1,196               | 1,986               | 1,726               | 1,398               | 1,294        | 1,526               | 1,046        | 1,778               | 1,953               | 17,204          |
| Edible beef offal              | 348                 | 370                 | 395                 | 510                 | 571                 | 567                 | 462                 | 504          | 291                 | 228          | 354                 | 406                 | 5,006           |
| Total (beef + offal)           | 1,339               | 1,436               | 1,639               | 1,706               | 2,557               | 2,293               | 1,860               | 1,798        | 1,817               | 1,274        | 2,132               | 2,359               | 22,210          |
|                                |                     |                     |                     |                     |                     | 2040                |                     |              |                     |              |                     |                     |                 |
|                                | la.                 | F-1-                |                     | A                   |                     | 2019                | 11                  | A            | C                   | 0-4          | Na                  | Dee                 |                 |
| Beef exports                   | <b>Jan</b><br>1,126 | <b>Feb</b><br>1,613 | <b>Mar</b><br>2,301 | <b>Apr</b><br>1.347 | <b>May</b><br>2,308 | <b>Jun</b><br>1.893 | <b>Jul</b><br>1,376 | Aug<br>1,292 | <b>Sep</b><br>1,089 | Oct<br>1,118 | <b>Nov</b><br>1.446 | <b>Dec</b><br>1,858 | 18,767          |
| Edible beef offal              | 279                 | 438                 | 613                 | 528                 | 612                 | 644                 | 531                 | 493          | 319                 | 215          | 356                 | 356                 | 5,384           |
| Total (beef + offal)           | 1,405               | 2,051               | 2,914               | 1,875               | 2,920               | 2,537               | 1,907               | 1,785        | 1,408               | 1,333        | 1,802               | 2,214               | 24,151          |
| Total (beel + onal)            | 1,403               | 2,001               | 2,314               | 1,075               | 2,920               | 2,337               | 1,507               | 1,705        | 1,400               | 1,333        | 1,002               | 2,214               | 24,131          |
|                                |                     |                     |                     |                     |                     | 2020                |                     |              |                     |              |                     |                     |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov                 | Dec                 |                 |
| Beef exports                   | 1,673               | 1,918               | 3,159               | 2,856               | 2,348               | 2,316               | 1,471               | 1,032        | 1,140               | 1,441        | 1,854               | 1,776               | 22,984          |
| Edible beef offal              | 368                 | 417                 | 582                 | 499                 | 355                 | 368                 | 510                 | 258          | 221                 | 228          | 372                 | 492                 | 4,670           |
| Total (beef + offal)           | 2,041               | 2,335               | 3,741               | 3,355               | 2,703               | 2,684               | 1,981               | 1,290        | 1,361               | 1,669        | 2,226               | 2,268               | 27,654          |
|                                |                     |                     |                     |                     |                     | 2004                |                     |              |                     |              |                     |                     |                 |
|                                | •                   |                     |                     | •                   |                     | 2021                |                     |              | •                   |              |                     |                     |                 |
| Barel annual and               | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov                 | Dec                 | 00.050          |
| Beef exports Edible beef offal | 1,364<br>399        | 2,262<br>411        | 2,902<br>658        | 2,663<br>435        | 4,817<br>584        | 3,903<br>550        | 2,360<br>585        | 1,456<br>327 | 2,185<br>329        | 1,858<br>366 | 2,455<br>278        | 2,627<br>372        | 30,852          |
| Total (beef + offal)           | 1,763               | 2.673               | 3.560               | 3,098               | 5,401               | 4.453               | 2,945               | 1.783        | 2,514               | 2,224        | 2,733               | 2,999               | 5,294<br>36,146 |
| Total (beel + ollal)           | 1,703               | 2,073               | 3,300               | 3,096               | 5,401               | 4,455               | 2,945               | 21,727       | 2,514               | 2,224        | 2,733               | 2,999               | 30,140          |
|                                |                     |                     |                     |                     |                     | 2022                |                     | 21,727       |                     |              |                     |                     |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov                 | Dec                 |                 |
| Beef exports                   | 2,474               | 2,618               | 2,940               | 3,212               | 3,939               | 4.113               | 3,020               | 2,185        | 1,393               | 1.740        | 2,385               | 2,960               | 32,979          |
| Edible beef offal              | 368                 | 192                 | 378                 | 399                 | 429                 | 682                 | 599                 | 506          | 322                 | 183          | 391                 | 432                 | 4,881           |
| Total (beef + offal)           | 2,842               | 2,810               | 3,318               | 3,611               | 4,368               | 4,795               | 3,619               | 2,691        | 1,715               | 1,923        | 2,776               | 3,392               | 37,860          |
| . ,                            |                     |                     |                     |                     |                     |                     |                     |              |                     |              |                     |                     |                 |
|                                |                     |                     | •                   | •                   |                     |                     |                     | September 20 |                     |              |                     |                     |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov                 | Dec                 |                 |
| Beef exports                   | 2,222               | 2,204               | 1,502               | 1,422               | 2,097               | 2,155               | 1,248               | 2,340        | 1,631               | 1,890        | 2,242               | 3,478               | 24,431          |
| Edible beef offal              | 316                 | 549                 | 421                 | 395                 | 549                 | 667                 | 672                 | 464          | 252                 | 323          | 309                 | 509                 | 5,426           |
| Total (beef + offal)           | 2,538               | 2,753               | 1,923               | 1,817               | 2,646               | 2,822               | 1,920               | 2,804        | 1,883               | 2,213        | 2,551               | 3,987               | 29,857          |
|                                |                     |                     |                     |                     |                     | 2024                |                     |              |                     |              |                     |                     |                 |
|                                | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug          | Sep                 | Oct          | Nov                 | Dec                 |                 |
| Beef exports                   | 2,125               | 2,761               | 3,258               | 3,833               | 5,449               | 4,707               | 2,303               | 1,703        | 1,239               |              |                     |                     | 27,378          |
| Edible beef offal              | 235                 | 439                 | 417                 | 552                 | 481                 | 527                 | 305                 | 256          | 222                 |              |                     |                     | 3,434           |
| Total (beef + offal)           | 2,360               | 3,200               | 3,675               | 4,385               | 5,930               | 5,234               | 2,608               | 1,959        | 1,461               |              |                     |                     | 30,812          |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Japan, by volume, 2018 - 2024

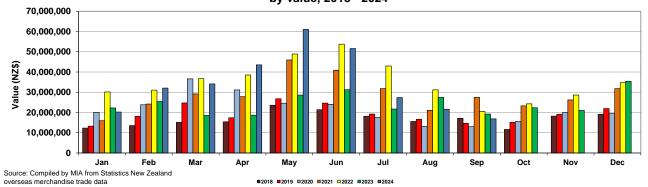


### Monthly exports of beef and edible offal to Japan, 2018-2024, by value (NZ\$)

| 2018                                      |            |                         |                         |              |                         |               |                         |              |              |            |                         |                         |             |
|---|------------|-------------------------|-------------------------|--------------|-------------------------|---------------|-------------------------|--------------|--------------|------------|-------------------------|-------------------------|-------------|
|   | Jan        | Feb                     | Mar                     | Apr          | May                     | Jun           | Jul                     | Aug          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | 9,779,455  | -,,                     | 12,296,947              | 11,749,733   |                         | 16,949,945    | 14,802,004              |              | 15,205,382   | 10,106,464 | 15,671,645              | 16,260,206              | 165,868,862 |
| Edible beef offal                         | 2,533,174  | 2,853,329               | 2,807,662               | 3,670,296    | 4,177,483               | 4,414,958     | 3,355,983               | 2,586,388    | 1,941,468    | 1,501,077  | 2,536,870               | 2,886,808               | 35,265,496  |
| Total (beef + offal)                      | 12,312,629 | 13,553,883              | 15,104,609              | 15,420,029   | 23,563,540              | 21,364,903    | 18,157,987              | 15,546,858   | 17,146,850   | 11,607,541 | 18,208,515              | 19,147,014              | 201,134,358 |
| 2019                                      |            |                         |                         |              |                         |               |                         |              |              |            |                         |                         |             |
|   | Jan        | Feb                     | Mar                     | Apr          | May                     | Jun           | Jul                     | Aug          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | 11,117,467 | 14,662,406              | 19,870,719              | 13,078,684   | 21,047,534              | 18,158,568    | 14,038,748              | 13,279,209   | 11,801,655   | 12,874,108 | 15,216,767              | 18,223,895              | 183,369,760 |
| Edible beef offal                         | 2,147,519  | 3,424,031               | 4,872,947               | 4,307,088    | 5,743,817               | 6,459,681     | 5,203,154               | 3,364,319    | 2,853,483    | 2,267,303  | 3,897,477               | 3,715,542               | 48,256,361  |
| Total (beef + offal)                      | 13,264,986 | 18,086,437              | 24,743,666              | 17,385,772   | 26,791,351              | 24,618,249    | 19,241,902              | 16,643,528   | 14,655,138   | 15,141,411 | 19,114,244              | 21,939,437              | 231,626,121 |
|   |            |                         |                         |              |                         | 20            | 20                      |              |              |            |                         |                         |             |
|   | Jan        | Feb                     | Mar                     | Apr          | May                     | Jun           | Jul                     | Aug          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | 16,280,231 | 18,748,327              | 29,836,771              | 25,140,893   | 20,836,497              | 20,631,105    | 13,936,075              | 11,041,517   | 11,187,134   | 13,658,730 | 16,762,268              | 15,245,976              | 213,305,524 |
| Edible beef offal                         | 3,804,838  | 5,047,209               | 6,746,442               | 5,988,081    | 3,748,853               | 3,427,471     | 3,730,994               | 2,110,202    | 1,788,349    | 1,920,810  | 3,148,209               | 4,226,146               | 45,687,604  |
| Total (beef + offal)                      | 20,085,069 | 23,795,536              | 36,583,213              | 31,128,974   | 24,585,350              | 24,058,576    | 17,667,069              | 13,151,719   | 12,975,483   | 15,579,540 | 19,910,477              | 19,472,122              | 258,993,128 |
|   |            |                         |                         |              |                         |               |                         |              |              |            |                         |                         |             |
| 2021                                      |            |                         |                         |              |                         |               |                         |              |              |            |                         |                         |             |
|   | Jan        | Feb                     | Mar                     | Apr          | May                     | Jun           | Jul                     | Aug          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | , ,        | 20,217,360              | 22,351,539              | 22,826,910   | , - ,                   | 33,548,576    | 22,501,580              | ,,-          | 20,075,375   | 16,729,665 | 21,922,516              | 25,276,201              | 270,810,253 |
| Edible beef offal<br>Total (beef + offal) | 3,828,062  | 3,964,669<br>24,182,029 | 6,836,882<br>29,188,421 | 4,975,886    | 7,172,762<br>45,965,740 | 7,339,758     | 9,283,632<br>31,785,212 | 6,585,728    | 7,385,923    | 6,540,398  | 4,275,964<br>26,198,480 | 6,525,804<br>31,802,005 | 74,715,468  |
| Total (beel + ollal)                      | 15,909,702 | 24,102,029              | 29,100,421              | 21,002,190   | 45,965,740              | 40,000,334    | 31,705,212              | 21,071,041   | 27,461,296   | 23,270,003 | 20,190,400              | 31,002,005              | 345,525,721 |
|   |            |                         |                         |              |                         | 20            | 22                      |              |              |            |                         |                         |             |
|   | Jan        | Feb                     | Mar                     | Apr          | May                     | Jun           | Jul                     | Aug          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | 24,266,188 | -,,                     | 30,494,546              | 32,255,744   | 42,897,125              | 43,514,147    |                         |              | 15,487,573   | 21,697,489 | 23,698,740              | 29,531,603              | 348,801,713 |
| Edible beef offal                         | 5,865,321  | 2,719,430               | 6,197,838               | 6,286,159    | 5,973,213               | 10,213,765    | 9,699,169               | 7,860,391    | 5,039,531    | 2,568,933  | 4,945,541               | 5,190,923               | 72,560,214  |
| Total (beef + offal)                      | 30,131,509 | 31,076,464              | 36,692,384              | 38,541,903   | 48,870,338              | 53,727,912    | 42,971,615              | 31,189,469   | 20,527,104   | 24,266,422 | 28,644,281              | 34,722,526              | 421,361,927 |
|   |            |                         | Sheepmea                | t exports to | selected mar            | kets, by volu | me and value            | e, September | 2019 - Septe | mber 2024  |                         |                         |             |
|   | Jan        | Feb                     | Mar                     | Apr          | May                     | Jun           | Jul                     | Aug          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | 18,635,763 | 19,789,287              | 14,306,548              | 13,913,372   | 22,050,721              | 22,660,094    | 12,798,327              | 21,616,857   | 16,246,460   | 18,139,647 | 20,569,234              | 29,388,301              | 230,114,611 |
| Edible beef offal                         | 3,636,148  | 5,642,553               | 4,247,254               | 4,752,319    | 6,554,545               | 8,566,078     | 8,929,871               | 5,837,148    | 2,995,159    | 4,201,243  | 456,885                 | 6,020,141               | 61,839,344  |
| Total (beef + offal)                      | 22,271,911 | 25,431,840              | 18,553,802              | 18,665,691   | 28,605,266              | 31,226,172    | 21,728,198              | 27,454,005   | 19,241,619   | 22,340,890 | 21,026,119              | 35,408,442              | 291,953,955 |
|   |            |                         |                         |              |                         | 20            | 24                      |              |              |            |                         |                         |             |
|   | Jan        | Feb                     | Mar                     | Apr          | Mav                     | Jun           | <br>Jul                 | Aua          | Sep          | Oct        | Nov                     | Dec                     |             |
| Beef exports                              | 17,606,384 |                         | 29,143,334              |              | 54,641,016              | 45,417,710    | 23,516,210              |              |              |            |                         |                         | 265,343,678 |
| Edible beef offal                         | 2,648,533  | 5,623,281               | 4,964,566               | 7,188,738    | 6,378,936               | 6,154,681     | 3,864,931               | 3,133,787    | 3,080,309    |            |                         |                         | 43,037,762  |
| Total (beef + offal)                      | 20,254,917 | 32,062,378              | 34,107,900              | 43,509,574   | 61,019,952              | 51,572,391    | 27,381,141              | 21,616,649   | 16,856,538   |            |                         |                         | 308,381,440 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Japan, by value, 2018 - 2024

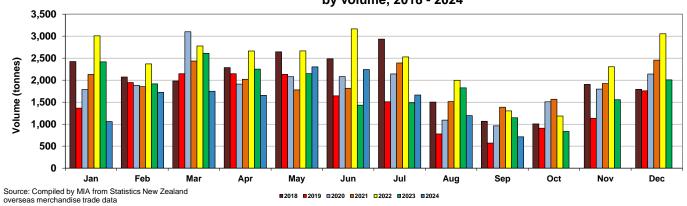


#### Monthly exports of beef and edible offal to Korea, 2018-2024, by volume

|                      |       |       |              |               |       | 2017         |       |                 |              |          |       |        |        |
|----------------------|-------|-------|--------------|---------------|-------|--------------|-------|-----------------|--------------|----------|-------|--------|--------|
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 1,791 | 1,795 | 1,788        | 1,418         | 2,244 | 2,196        | 1,959 | 1,229           | 866          | 861      | 1,303 | 1,771  | 19,221 |
| Edible beef offal    | 491   | 540   | 492          | 505           | 711   | 746          | 481   | 274             | 259          | 258      | 366   | 541    | 5,664  |
| Total (beef + offal) | 2,282 | 2,335 | 2,280        | 1,923         | 2,955 | 2,942        | 2,440 | 1,503           | 1,125        | 1,119    | 1,669 | 2,312  | 24,885 |
|                      |       |       |              |               |       | 2018         |       |                 |              |          |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 1,893 | 1,590 | 1,532        | 1,814         | 1,928 | 1,981        | 2,375 | 1,278           | 821          | 737      | 1,501 | 1,373  | 18,823 |
| Edible beef offal    | 530   | 483   | 450          | 471           | 716   | 502          | 558   | 225             | 245          | 269      | 403   | 420    | 5,272  |
| Total (beef + offal) | 2,423 | 2,073 | 1,982        | 2,285         | 2,644 | 2,483        | 2,933 | 1,503           | 1,066        | 1,006    | 1,904 | 1,793  | 24,095 |
|                      |       |       |              |               |       | 2019         |       |                 |              |          |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 1,021 | 1,472 | 1,648        | 1,547         | 1,634 | 1,266        | 1,184 | 621             | 459          | 729      | 865   | 1,470  | 13,916 |
| Edible beef offal    | 344   | 474   | 498          | 599           | 499   | 378          | 326   | 157             | 113          | 179      | 269   | 289    | 4,125  |
| Total (beef + offal) | 1,365 | 1,946 | 2,146        | 2,146         | 2,133 | 1,644        | 1,510 | 778             | 572          | 908      | 1,134 | 1,759  | 18,041 |
|                      |       |       |              |               |       | 2020         |       |                 |              |          |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 1,331 | 1,423 | 2,621        | 1,508         | 1,505 | 1.486        | 1,713 | 829             | 751          | 1.222    | 1,486 | 1,665  | 17,540 |
| Edible beef offal    | 456   | 460   | 480          | 403           | 573   | 596          | 430   | 264             | 210          | 286      | 312   | 474    | 4,944  |
| Total (beef + offal) | 1,787 | 1,883 | 3,101        | 1,911         | 2,078 | 2,082        | 2,143 | 1,093           | 961          | 1,508    | 1,798 | 2,139  | 22,484 |
|                      |       |       |              |               |       | 2021         |       |                 |              |          |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 1,697 | 1,443 | 1,899        | 1,570         | 1,383 | 1,372        | 1,826 | 1,134           | 1,136        | 1,358    | 1,588 | 1,910  | 18,316 |
| Edible beef offal    | 433   | 410   | 535          | 450           | 396   | 445          | 564   | 380             | 250          | 209      | 336   | 545    | 4,953  |
| Total (beef + offal) | 2,130 | 1,853 | 2,434        | 2,020         | 1,779 | 1,817        | 2,390 | 1,514           | 1,386        | 1,567    | 1,924 | 2,455  | 23,269 |
|                      | 2,.00 | 1,000 | 2,           | 6,609         | .,    | 1,011        | 2,000 | 1,011           | 1,000        | 1,001    | .,02. | 2, .00 | 20,200 |
|                      |       | 5     | Sheepmeat ex | ports to sele |       | s, by volume |       | September 20    | 19 - Septemb | per 2024 |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 2,504 | 1,973 | 2,305        | 2,168         | 2,282 | 2,814        | 2,223 | 1,691           | 1,032        | 1,018    | 1,963 | 2,684  | 24,657 |
| Edible beef offal    | 503   | 396   | 473          | 496           | 384   | 351          | 305   | 306             | 270          | 168      | 342   | 371    | 4,365  |
| Total (beef + offal) | 3,007 | 2,369 | 2,778        | 2,664         | 2,666 | 3,165        | 2,528 | 1,997<br>17,960 | 1,302        | 1,186    | 2,305 | 3,055  | 29,022 |
|                      |       |       |              |               |       | 2023         |       | 17,300          |              |          |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 2,091 | 1,595 | 2,077        | 1,767         | 1,635 | 1,091        | 1,214 | 1,587           | 927          | 724      | 1,236 | 1,595  | 17,539 |
| Edible beef offal    | 325   | 322   | 533          | 485           | 515   | 342          | 272   | 238             | 219          | 109      | 319   | 412    | 4,091  |
| Total (beef + offal) | 2,416 | 1,917 | 2,610        | 2,252         | 2,150 | 1,433        | 1,486 | 1,825           | 1,146        | 833      | 1,555 | 2,007  | 21,630 |
|                      |       |       |              |               |       | 2024         |       |                 |              |          |       |        |        |
|                      | Jan   | Feb   | Mar          | Apr           | May   | Jun          | Jul   | Aug             | Sep          | Oct      | Nov   | Dec    |        |
| Beef exports         | 832   | 1,280 | 1,370        | 1,280         | 1,785 | 1,763        | 1,318 | 981             | 598          |          |       |        | 11,207 |
| Edible beef offal    | 228   | 443   | 378          | 375           | 518   | 480          | 345   | 213             | 116          |          |       |        | 3,096  |
| Total (beef + offal) | 1,060 | 1,723 | 1,748        | 1,655         | 2,303 | 2,243        | 1,663 | 1,194           | 714          |          |       |        | 14,303 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Korea, by volume, 2018 - 2024

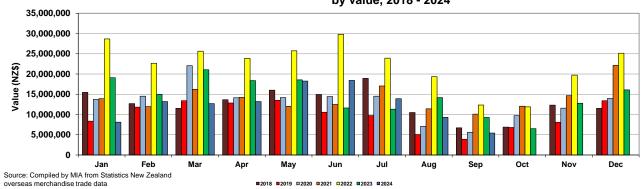


### Monthly exports of beef and edible offal to Korea, 2018-2024, by value (NZ\$)

| 2018                 |            |            |            |              |              |               |             |              |              |            |            |            |             |
|----------------------|------------|------------|------------|--------------|--------------|---------------|-------------|--------------|--------------|------------|------------|------------|-------------|
|                      | Jan        | Feb        | Mar        | Apr          | May          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 12,424,516 | 9,948,092  | 9,107,829  | 11,165,374   | 11,935,420   | 12,153,520    | 15,774,624  | 9,301,987    | 5,373,329    | 5,286,768  | 10,002,111 | 9,177,431  | 121,651,001 |
| Edible beef offal    | 3,033,491  | 2,729,392  | 2,413,578  | 2,476,581    | 4,077,774    | 2,777,457     | 3,142,073   | 1,176,794    | 1,325,676    | 1,600,864  | 2,318,065  | 2,330,296  | 29,402,041  |
| Total (beef + offal) | 15,458,007 | 12,677,484 | 11,521,407 | 13,641,955   | 16,013,194   | 14,930,977    | 18,916,697  | 10,478,781   | 6,699,005    | 6,887,632  | 12,320,176 | 11,507,727 | 151,053,042 |
|                      |            |            |            |              |              |               |             |              |              |            |            |            |             |
| 2019                 |            |            |            |              |              |               |             |              |              |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr          | May          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 6,441,354  | 9,378,180  | 10,483,818 | 9,512,875    | 10,170,912   | 8,103,370     | 7,584,501   | 4,046,950    | 3,178,453    | 5,657,626  | 6,127,317  | 11,487,302 | 92,172,658  |
| Edible beef offal    | 1,917,304  | 2,448,232  | 2,910,619  | 3,340,558    | 3,345,106    | 2,461,620     | 2,145,689   | 1,007,765    | 705,470      | 1,127,482  | 1,931,756  | 1,913,050  | 25,254,651  |
| Total (beef + offal) | 8,358,658  | 11,826,412 | 13,394,437 | 12,853,433   | 13,516,018   | 10,564,990    | 9,730,190   | 5,054,715    | 3,883,923    | 6,785,108  | 8,059,073  | 13,400,352 | 117,427,309 |
| 2020                 |            |            |            |              |              |               |             |              |              |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr          | May          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 10.490.357 | 11.177.133 | 18.869.896 | 11,312,022   | 10,266,209   | 10,227,478    | 11,675,309  | 5,273,006    | 4,404,714    | 7.800.093  | 9.483.789  | 10,894,856 | 121,874,862 |
| Edible beef offal    | 3,235,598  | 3.339.469  | 3,201,469  | 2.817.687    | 3.915.682    | 4,210,989     | 2.843.095   | 1,810,591    | 1,180,777    | 1,913,517  | 2,088,834  | 3,082,753  | 33,640,461  |
| Total (beef + offal) | 13,725,955 | 14,516,602 | 22,071,365 | 14,129,709   | 14,181,891   |               | 14,518,404  | 7,083,597    | 5,585,491    | 9,713,610  | 11,572,623 | 13,977,609 | 155,515,323 |
|                      |            |            |            |              |              |               |             |              |              |            |            |            |             |
|                      | 2021       |            |            |              |              |               |             |              |              |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr          | May          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 11,142,152 | 9,304,311  | 12,675,053 | 11,096,586   | 9,360,544    | 9,355,049     | 12,765,088  | 8,504,355    | 8,174,409    | 10,318,556 | 12,040,680 | 17,357,151 | 132,093,934 |
| Edible beef offal    | 2,750,035  | 2,641,697  | 3,545,724  | 3,116,881    | 2,653,803    | 3,130,436     | 4,265,334   | 2,904,920    | 1,919,712    | 1,728,833  | 2,622,450  | 4,764,222  | 36,044,047  |
| Total (beef + offal) | 13,892,187 | 11,946,008 | 16,220,777 | 14,213,467   | 12,014,347   | 12,485,485    | 17,030,422  | 11,409,275   | 10,094,121   | 12,047,389 | 14,663,130 | 22,121,373 | 168,137,981 |
|                      |            |            |            |              |              | 20            | )22         |              |              |            |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr          | Mav          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 24.019.121 | 18.959.576 | 21.460.389 | 19.380.469   | 22.076.340   | 26.435.309    | 20,886,970  | 16,280,557   | 9.823.616    | 10.226.391 | 16.634.283 | 21,797,878 | 227,980,899 |
| Edible beef offal    | 4,649,050  | 3.698.778  | 4.185.931  | 4.500.833    | 3.661.095    | 3,378,830     | 3.024.106   | 3.046.819    | 2.509.621    | 1.650.745  | 3,091,061  | 3,342,820  | 40,739,689  |
| Total (beef + offal) | 28.668.171 | 22.658.354 | 25,646,320 | 23,881,302   | - , ,        | -,,           | -,- ,       | 19,327,376   |              | 11.877.136 | 19,725,344 | 25.140.698 | 268,720,588 |
|                      | _0,000,    | ,_,_,_,    |            |              |              |               |             | ,,           | ,,           | ,,         | ,,.        |            | ,,          |
|                      |            |            | Sheepmea   | t exports to | selected mar | kets, by volu | me and valu | e, September | 2019 - Septe | ember 2024 |            |            |             |
|                      | Jan        | Feb        | Mar        | Apr          | May          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 16,109,859 | 12,236,306 | 16,170,574 | 13,679,131   | 13,523,651   | 8,223,470     | 8,924,683   | 11,964,450   | 7,359,500    | 5,508,413  | 9,969,435  | 12,711,589 | 136,381,061 |
| Edible beef offal    | 2,959,988  | 2,751,528  | 4,886,963  | 4,701,638    | 5,026,914    | 3,375,896     | 2,376,838   | 2,200,906    | 1,910,239    | 986,916    | 2,807,455  | 3,363,276  | 37,348,557  |
| Total (beef + offal) | 19,069,847 | 14,987,834 | 21,057,537 | 18,380,769   | 18,550,565   | 11,599,366    | 11,301,521  | 14,165,356   | 9,269,739    | 6,495,329  | 12,776,890 | 16,074,865 | 173,729,618 |
|                      |            |            |            |              |              |               |             |              |              |            |            |            |             |
|                      |            |            |            |              |              |               | )24         |              |              |            |            | B          |             |
|                      | Jan        | Feb        | Mar        | Apr          | May          | Jun           | Jul         | Aug          | Sep          | Oct        | Nov        | Dec        |             |
| Beef exports         | 6,337,087  | 9,953,089  | 10,021,033 | 10,497,835   | 14,226,833   | 14,847,635    | 11,257,042  | 7,662,943    | 4,590,787    |            |            |            | 89,394,284  |
| Edible beef offal    | 1,773,973  | 3,246,897  | 2,656,819  | 2,697,286    | 4,026,391    | 3,574,958     | 2,637,408   | 1,638,582    | 832,217      |            |            |            | 23,084,531  |
| Total (beef + offal) | 8,111,060  | 13,199,986 | 12,677,852 | 13,195,121   | 18,253,224   | 18,422,593    | 13,894,450  | 9,301,525    | 5,423,004    |            |            |            | 112,478,815 |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Korea, by value, 2018 - 2024

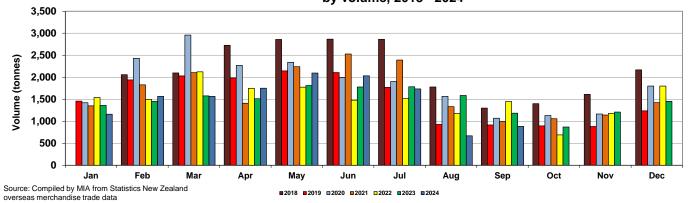


### Monthly exports of beef and edible offal to Taiwan, 2018-2024, by volume (Tonnes)

|   |                                    |                              |                                     |                            |                                     | 2018                                |                                     |                                    |                                     |                             |                                    |                            |                           |
|---|------------------------------------|------------------------------|-------------------------------------|----------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|-----------------------------|------------------------------------|----------------------------|---------------------------|
| Beef exports Edible beef offal Total (beef + offal) | Jan<br>1,715<br>98<br>Beef exports | Feb<br>1,958<br>100<br>2,058 | <b>Mar</b><br>1,977<br>122<br>2,099 | <b>Apr</b> 2,487 239 2,726 | <b>May</b><br>2,648<br>211<br>2,859 | <b>Jun</b><br>2,705<br>161<br>2,866 | <b>Jul</b><br>2,679<br>183<br>2,862 | <b>Aug</b><br>1,699<br>81<br>1,780 | <b>Sep</b><br>1,198<br>102<br>1,300 | Oct<br>1,360<br>39<br>1,399 | <b>Nov</b><br>1,551<br>60<br>1,611 | <b>Dec</b> 2,057 111 2,168 | 24,034<br>1,507<br>23,728 |
| ,   | ·                                  |                              |                                     |                            |                                     |                                     |                                     |                                    |                                     |                             |                                    |                            | ,                         |
|   |                                    |                              |                                     |                            |                                     | 2019                                |                                     |                                    |                                     |                             |                                    | _                          |                           |
| Beef exports  | <b>Jan</b><br>1,395                | <b>Feb</b><br>1,879          | <b>Mar</b><br>1,952                 | <b>Apr</b><br>1,849        | <b>May</b><br>2,021                 | <b>Jun</b><br>1,939                 | <b>Jul</b><br>1,651                 | <b>Aug</b><br>873                  | <b>Sep</b><br>840                   | Oct<br>811                  | <b>Nov</b><br>796                  | <b>Dec</b><br>1,102        | 17,108                    |
| Edible beef offal                                   | 63                                 | 61                           | 79                                  | 134                        | 123                                 | 168                                 | 119                                 | 54                                 | 75                                  | 84                          | 85                                 | 134                        | 1,179                     |
| Total (beef + offal)                                | 1,458                              | 1,940                        | 2,031                               | 1,983                      | 2,144                               | 2,107                               | 1,770                               | 927                                | 915                                 | 895                         | 881                                | 1,236                      | 18,287                    |
|   |                                    |                              |                                     |                            |                                     | 2020                                |                                     |                                    |                                     |                             |                                    |                            |                           |
|   | Jan                                | Feb                          | Mar                                 | Apr                        | May                                 | Jun                                 | Jul                                 | Aug                                | Sep                                 | Oct                         | Nov                                | Dec                        |                           |
| Beef exports  | 1,293                              | 2,287                        | 2,810                               | 2,158                      | 2,190                               | 1,832                               | 1,753                               | 1,507                              | 946                                 | 1,076                       | 1,082                              | 1,683                      | 20,617                    |
| Edible beef offal                                   | 128                                | 144                          | 149                                 | 113                        | 149                                 | 158                                 | 150                                 | 58                                 | 123                                 | 53                          | 82                                 | 118                        | 1,425                     |
| Total (beef + offal)                                | 1,421                              | 2,431                        | 2,959                               | 2,271                      | 2,339                               | 1,990                               | 1,903                               | 1,565                              | 1,069                               | 1,129                       | 1,164                              | 1,801                      | 22,042                    |
|   |                                    |                              |                                     |                            |                                     | 2021                                |                                     |                                    |                                     |                             |                                    |                            |                           |
|   | Jan                                | Feb                          | Mar                                 | Apr                        | May                                 | Jun                                 | Jul                                 | Aug                                | Sep                                 | Oct                         | Nov                                | Dec                        |                           |
| Beef exports  | 1,248                              | 1,669                        | 1,909                               | 1,296                      | 2,032                               | 2,352                               | 2,203                               | 1,262                              | 948                                 | 1,014                       | 1,043                              | 1,249                      | 18,225                    |
| Edible beef offal                                   | 103                                | 160                          | 195                                 | 112                        | 207                                 | 176                                 | 188                                 | 70                                 | 44                                  | 43                          | 98                                 | 173                        | 1,569                     |
| Total (beef + offal)                                | 1,351                              | 1,829                        | 2,104                               | 1,408                      | 2,239                               | 2,528                               | 2,391                               | 1,332                              | 992                                 | 1,057                       | 1,141                              | 1,422                      | 19,794                    |
|   |                                    |                              |                                     |                            |                                     | 2022                                |                                     |                                    |                                     |                             |                                    |                            |                           |
|   | Jan                                | Feb                          | Mar                                 | Apr                        | May                                 | Jun                                 | Jul                                 | Aug                                | Sep                                 | Oct                         | Nov                                | Dec                        |                           |
| Beef exports  | 1,411                              | 1,388                        | 1,983                               | 1,594                      | 1,629                               | 1,356                               | 1,413                               | 1,099                              | 1,261                               | 629                         | 1,109                              | 1,634                      | 16,506                    |
| Edible beef offal                                   | 129                                | 110                          | 141                                 | 155                        | 145                                 | 122                                 | 105                                 | 76                                 | 187                                 | 61                          | 69                                 | 166                        | 1,466                     |
| Total (beef + offal)                                | 1,540                              | 1,498                        | 2,124                               | 1,749                      | 1,774                               | 1,478                               | 1,518                               | 1,175                              | 1,448                               | 690                         | 1,178                              | 1,800                      | 17,972                    |
|   |                                    | S                            | Sheepmeat ex                        | ports to sele              | cted market                         | s, by volume                        | and value, S                        | September 20                       | 19 - Septemb                        | per 2024                    |                                    |                            |                           |
|   | Jan                                | Feb                          | Mar                                 | Apr                        | May                                 | Jun                                 | Jul                                 | Aug                                | Sep                                 | Oct                         | Nov                                | Dec                        |                           |
| Beef exports  | 1,281                              | 1,345                        | 1,469                               | 1,435                      | 1,694                               | 1,689                               | 1,703                               | 1,458                              | 1,130                               | 838                         | 1,175                              | 1,346                      | 16,563                    |
| Edible beef offal                                   | 79                                 | 105                          | 107                                 | 77                         | 117                                 | 91                                  | 81                                  | 128                                | 53                                  | 31                          | 35                                 | 107                        | 1,011                     |
| Total (beef + offal)                                | 1,360                              | 1,450                        | 1,576                               | 1,512                      | 1,811                               | 1,780                               | 1,784                               | 1,586                              | 1,183                               | 869                         | 1,210                              | 1,453                      | 17,574                    |
|   |                                    |                              |                                     |                            |                                     | 2024                                |                                     |                                    |                                     |                             |                                    |                            |                           |
|   | Jan                                | Feb                          | Mar                                 | Apr                        | May                                 | Jun                                 | Jul                                 | Aug                                | Sep                                 | Oct                         | Nov                                | Dec                        |                           |
| Beef exports  | 1,074                              | 1,474                        | 1,358                               | 1,577                      | 1,871                               | 1,762                               | 1,406                               | 580                                | 707                                 |                             |                                    |                            | 11,809                    |
| Edible beef offal                                   | 86                                 | 92                           | 208                                 | 174                        | 224                                 | 270                                 | 330                                 | 88                                 | 177                                 |                             |                                    |                            | 1,649                     |
| Total (beef + offal)                                | 1,160                              | 1,566                        | 1,566                               | 1,751                      | 2,095                               | 2,032                               | 1,736                               | 668                                | 884                                 |                             |                                    |                            | 13,458                    |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Taiwan, by volume, 2018 - 2024



#### Monthly exports of beef and edible offal to Taiwan, 2018-2024, by value (NZ\$)

2018 Jan Feb Mar May Jun Jul Aug Sep Oct Nov 13,508,127 15,240,328 15,578,513 18,579,550 20,536,994 22,323,824 22,447,658 13,699,992 8,746,489 10,015,044 11,867,003 15,499,889 188,043,411 Beef exports Edible beef offal 632.344 797.157 1.491.908 1.438.330 1.016.801 1.119.012 534,763 595.361 322.539 452,173 569.534 807.962 9.777.884 Total (beef + offal) 14.077.661 15.872.672 16,375,670 20,071,458 21,975,324 23,340,625 23,566,670 9.341.850 10.337.583 12.319.176 197.821.295 14.234.755 16.307.851 2019 Aug 6,933,525 Jan Feb Mar Apr May Jun Jul Sep Oct Nov Dec Beef exports 10,820,566 15,386,010 16,477,321 15,183,352 16,562,003 16,250,873 14,556,786 6,725,701 6,647,183 6,646,468 10,282,565 142,472,353 Edible beef offal 391,078 411,371 464,400 797,534 792,917 918,112 716,720 310,127 604,818 659,723 860,007 1,313,013 8,239,820 Total (beef + offal) 11,211,644 15,797,381 16,941,721 15,980,886 17,354,920 17,168,985 15,273,506 7,243,652 7,330,519 7,306,906 7,506,475 11,595,578 150,712,173 May Sep Mar Jun Jul Aug Oct Nov 7 950 050 8 267 617 12 660 522 11.740.211 21.205.085 26.126.815 21.126.391 19.988.335 16.010.526 14.102.890 12.432.896 7 432 294 179.043.632 Beef exports 782,359 Edible beef offal 1,239,144 1,102,313 862,084 1,109,377 1,110,107 1,117,406 376,959 462,523 638,215 10,632,347 958,176 873,684 Total (beef + offal) 22,444,229 27,229,128 21,988,475 21,097,712 12,809,855 8,905,832 13,534,206 12,698,387 17,120,633 15,220,296 8,214,653 8,412,573 189,675,979 2021 Mar Jun Sep Oct Dec Jan Feb May Jul Nov Apr Aug Beef exports 9,910,429 12,493,962 14,056,154 10,728,498 17,533,681 19,258,346 19,781,476 11,489,631 8,474,271 9,239,277 9,318,921 12,822,601 155,107,247 Edible beef offal 790 223 1 052 158 1.538.576 775 190 1 774 111 1 632 566 1 809 844 466.130 631 092 252 295 1 177 999 3 013 025 14.913.209 10,700,652 13,546,120 15,594,730 11,503,688 19,307,792 20,890,912 21,591,320 9,105,363 9,491,572 10,496,920 15,835,626 Total (beef + offal) 11,955,761 170.020.456 2022 .lan 
 Feb
 Mar
 Apr

 14,956,935
 20,682,863
 18,284,252
 Mav Jun Jul Sen Oct Nov Dec 18,498,588 15,157,375 12,999,770 14,563,564 17,534,606 15,691,674 7,149,803 12,485,418 17,882,894 Beef exports 185,887,742 Edible beef offal 2,144,862 1,486,851 2,350,851 2,140,130 2,274,085 1,702,903 1,820,639 886,756 2,545,539 843,835 758,029 1,808,505 20.762.985 Total (beef + offal) 16,708,426 16,443,786 23,033,714 20,424,382 20,772,673 16,860,278 19,355,245 13,886,526 18,237,213 7,993,638 13,243,447 19,691,399 206,650,727

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

Apr

Apr

15,789,817

16.525.065

14,777,193

1.663.990

735.248

May

May

19,364,616

3.534.207

16.441.183 22.898.823 21.388.667

981.651

18,525,961 20,114,417

19,507,612 21,347,143

Mar

Mar

15.076.351

1.058.622

16.134.973

13,551,809

2.350.414

15.902.223

Beef exports

Beef exports

Edible beef offal

Total (beef + offal)

Edible beef offal

Total (beef + offal)

12.852.569

10,894,241

1.235.871

688,608

Jan

12.130.112 14.922.886

13,908,353

14.967.481

14,091,982

830 904

1.059.128

Feb

### Monthly exports of beef and edible offal to Taiwan, by value, 2018 - 2024

Sheepmeat exports to selected markets, by volume and value, September 2019 - September 2024

2024

Jun

Jul

Jul

751.497

19.634.420

14,726,983

17.481.641

2,754,658

18,882,923 16,337,414

Aug

Aua

1,321,383

17.658.797

5,478,849

6.188.309

709.460

Sep

Sep

8.410.027

8.689.348

279.321

Oct

10,870,293

11.199.720

329,427

Nov

12.678.958

1.112.644

13,791,602

Dec

175.459.924

10.031.469

185.491.393

117,547,328

17,925,150

135.472.478

12,012,841

12.494.055

6,973,924

1.144.710

8.118.634

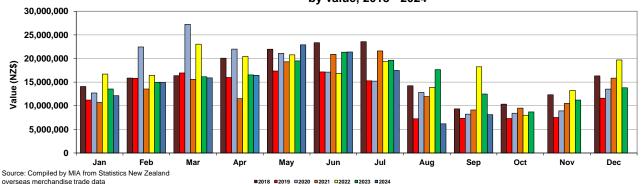
481.214

Jun

1.232.726

17,687,731

3,700,936

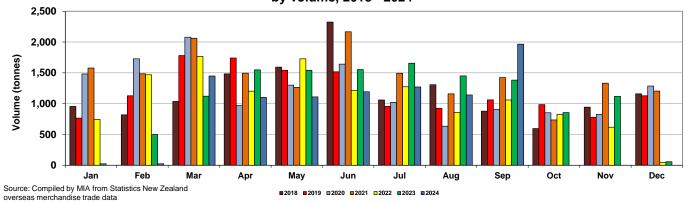


### Monthly exports of beef and edible offal to Indonesia, 2018-2024, by volume (Tonnes)

|   |                   |                   |                   |                   |                   | 2018              |                   |                   |                   |            |                   |            |                 |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------|-------------------|------------|-----------------|
|   | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct        | Nov               | Dec        |                 |
| Beef exports                              | 372               | 300               | 383               | 785               | 928               | 980               | 544               | 667               | 599               | 358        | 496               | 526        | 6,938           |
| Edible beef offal                         | 583               | 519               | 653               | 698               | 666               | 1,344             | 516               | 641               | 279               | 238        | 447               | 634        | 7,218           |
| Total (beef + offal)                      | 955               | 819               | 1,036             | 1,483             | 1,594             | 2,324             | 1,060             | 1,308             | 878               | 596        | 943               | 1,160      | 14,156          |
|   |                   |                   |                   |                   |                   | 0040              |                   |                   |                   |            |                   |            |                 |
|   | •                 |                   |                   |                   |                   | 2019              |                   |                   | •                 |            |                   | <b>5</b>   |                 |
| Bard annual                               | <b>Jan</b><br>141 | <b>Feb</b><br>308 | <b>Mar</b><br>630 | <b>Apr</b><br>795 | <b>May</b><br>717 | <b>Jun</b><br>672 | <b>Jul</b><br>331 | <b>Aug</b><br>565 | <b>Sep</b><br>732 | Oct<br>682 | <b>Nov</b><br>443 | Dec        | 0.447           |
| Beef exports                              | 625               | 306<br>819        |                   | 795<br>947        | 825               | 844               |                   | 358               |                   | 303        |                   | 431<br>697 | 6,447           |
| Edible beef offal<br>Total (beef + offal) | 766               | 1,127             | 1,151<br>1,781    | 947<br>1,742      | 825<br>1,542      | 1,516             | 625<br>956        | 358<br>923        | 330<br>1,062      | 303<br>985 | 335<br>778        | 1,128      | 7,859<br>14,306 |
| rotal (beel + ollal)                      | 700               | 1,127             | 1,701             | 1,742             | 1,542             | 1,516             | 956               | 923               | 1,062             | 965        | 110               | 1,120      | 14,306          |
|   |                   |                   |                   |                   |                   | 2020              |                   |                   |                   |            |                   |            |                 |
|   | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct        | Nov               | Dec        |                 |
| Beef exports                              | 807               | 763               | 1,380             | 412               | 713               | 546               | 419               | 298               | 624               | 560        | 392               | 503        | 7,417           |
| Edible beef offal                         | 675               | 965               | 699               | 556               | 588               | 1,095             | 603               | 336               | 283               | 292        | 434               | 782        | 7,308           |
| Total (beef + offal)                      | 1,482             | 1,728             | 2,079             | 968               | 1,301             | 1,641             | 1,022             | 634               | 907               | 852        | 826               | 1,285      | 14,725          |
|   |                   |                   |                   |                   |                   | 0004              |                   |                   |                   |            |                   |            |                 |
|   | _                 |                   |                   | _                 |                   | 2021              |                   | _                 | _                 |            |                   | _          |                 |
| Bartananta                                | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct        | Nov               | Dec        | 0.440           |
| Beef exports Edible beef offal            | 700<br>878        | 723<br>762        | 1,075<br>987      | 757<br>738        | 598<br>666        | 1,243<br>924      | 780<br>714        | 578<br>581        | 985<br>438        | 503<br>232 | 830<br>503        | 647<br>557 | 9,419<br>7,980  |
| Total (beef + offal)                      | 1,578             | 1,485             | 2,062             | 1,495             | 1,264             | 2.167             | 1,494             | 1,159             | 1,423             | 735        | 1,333             | 1,204      | 7,980<br>17,399 |
| Total (beel + ollal)                      | 1,576             | 1,465             | 2,002             | 1,495             | 1,204             | 2,107             | 1,494             | 1,159             | 1,423             | 733        | 1,333             | 1,204      | 17,399          |
|   |                   |                   |                   |                   |                   | 2022              |                   |                   |                   |            |                   |            |                 |
|   | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct        | Nov               | Dec        |                 |
| Beef exports                              | 215               | 907               | 829               | 570               | 1,052             | 637               | 438               | 405               | 444               | 575        | 266               | 42         | 6,380           |
| Edible beef offal                         | 529               | 562               | 937               | 633               | 676               | 578               | 836               | 454               | 616               | 251        | 352               | 0          | 6,424           |
| Total (beef + offal)                      | 744               | 1,469             | 1,766             | 1,203             | 1,728             | 1,215             | 1,274             | 859               | 1,060             | 826        | 618               | 42         | 12,804          |
|   |                   |                   | Shoonmost o       | norte to calc     | cted market       | e by volumo       | and value S       | antombor 20       | 19 - Septemb      | or 2024    |                   |            |                 |
|   | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct        | Nov               | Dec        |                 |
| Beef exports                              | 24                | 169               | 452               | 595               | 800               | 771               | 655               | 809               | 999               | 569        | 576               | 0          | 6,419           |
| Edible beef offal                         | 0                 | 329               | 669               | 954               | 742               | 783               | 1,001             | 641               | 383               | 287        | 542               | 57         | 6,388           |
| Total (beef + offal)                      | 24                | 498               | 1,121             | 1,549             | 1,542             | 1,554             | 1,656             | 1,450             | 1,382             | 856        | 1,118             | 57         | 12,807          |
|   |                   | .00               | .,                | 1,010             | .,0 .2            | .,00 .            | .,000             | 1, 100            | .,002             | 000        | .,                | 0.         | 12,007          |
|   |                   |                   |                   |                   |                   | 2024              |                   |                   |                   |            |                   |            |                 |
|   | Jan               | Feb               | Mar               | Apr               | May               | Jun               | Jul               | Aug               | Sep               | Oct        | Nov               | Dec        |                 |
| Beef exports                              | 0                 | 0                 | 617               | 397               | 490               | 632               | 922               | 785               | 1,581             |            |                   |            | 5,424           |
| Edible beef offal                         | 0                 | 24                | 832               | 704               | 620               | 561               | 349               | 356               | 385               |            |                   |            | 3,831           |
| Total (beef + offal)                      | 0                 | 24                | 1,449             | 1,101             | 1,110             | 1,193             | 1,271             | 1,141             | 1,966             |            |                   |            | 9,255           |

Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Indonesia, by volume, 2018 - 2024



### Monthly exports of beef and edible offal to Indonesia, 2018-2024, by value (NZ\$)

| 2018                 |                         |                  |                         |                  |                  |                  |                  |                  |                  |                  |                  |                         |            |
|----------------------|-------------------------|------------------|-------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------------|------------|
| Beef exports         | <b>Jan</b><br>1.161.127 | Feb<br>1.153.134 | <b>Mar</b><br>1,561,211 | Apr<br>3,909,574 | May<br>4.653.756 | Jun<br>4.825.405 | Jul<br>3.034.643 | Aug<br>3.613.870 | Sep<br>2,677,746 | Oct<br>1.487.082 | Nov<br>1.851.358 | <b>Dec</b><br>1,512,450 | 31,441,356 |
| Edible beef offal    | 1,687,286               | 1.487.262        | 1.971.095               | 2,250,221        | 2,246,871        | 4,584,938        | 1.898.548        | 2,673,981        | 811,298          | 681.864          | 1,355,847        | 1,800,817               | 23,450,028 |
| Total (beef + offal) | 2,848,413               | 2,640,396        | 3,532,306               | 6,159,795        | 6,900,627        | 9,410,343        | 4,933,191        | 6,287,851        | 3,489,044        | 2,168,946        | 3,207,205        | 3,313,267               | 54,891,384 |
| rotal (2001 rotal)   | 2,010,110               | 2,0.0,000        | 0,002,000               | 0,100,100        | 0,000,027        | 0,110,010        | 1,000,101        | 0,207,007        | 0,100,011        | 2,100,010        | 0,207,200        | 0,010,207               | 0.,00.,00. |
|                      |                         |                  |                         |                  |                  | 201              | 19               |                  |                  |                  |                  |                         |            |
|                      | Jan                     | Feb              | Mar                     | Apr              | May              | Jun              | Jul              | Aug              | Sep              | Oct              | Nov              | Dec                     |            |
| Beef exports         | 469,667                 | 1,182,848        | 2,706,851               | 3,698,770        | 3,197,142        | 2,822,749        | 1,232,065        | 2,466,978        | 4,020,825        | 2,852,053        | 1,384,039        | 1,152,785               | 27,186,772 |
| Edible beef offal    | 1,799,608               | 2,255,690        | 3,038,596               | 2,757,166        | 2,609,219        | 2,680,527        | 2,025,085        | 1,307,023        | 1,085,861        | 879,065          | 999,726          | 2,114,373               | 23,551,939 |
| Total (beef + offal) | 2,269,275               | 3,438,538        | 5,745,447               | 6,455,936        | 5,806,361        | 5,503,276        | 3,257,150        | 3,774,001        | 5,106,686        | 3,731,118        | 2,383,765        | 3,267,158               | 50,738,711 |
| 2020                 |                         |                  |                         |                  |                  |                  |                  |                  |                  |                  |                  |                         |            |
|                      | Jan                     | Feb              | Mar                     | Apr              | May              | Jun              | Jul              | Aug              | Sep              | Oct              | Nov              | Dec                     |            |
| Beef exports         | 2,050,547               | 2,588,224        | 7,957,164               | 1,186,978        | 2,152,104        | 1,890,217        | 1,456,196        | 1,112,317        | 2,261,611        | 1,765,644        | 1,018,007        | 1,438,737               | 26,877,746 |
| Edible beef offal    | 1,868,073               | 2,553,677        | 2,277,902               | 1,852,444        | 1,789,258        | 2,813,033        | 1,392,018        | 793,315          | 592,246          | 698,574          | 1,045,391        | 2,077,676               | 19,753,607 |
| Total (beef + offal) | 3,918,620               | 5,141,901        | 10,235,066              | 3,039,422        | 3,941,362        | 4,703,250        | 2,848,214        | 1,905,632        | 2,853,857        | 2,464,218        | 2,063,398        | 3,516,413               | 46,631,353 |
|                      | 2021                    |                  |                         |                  |                  |                  |                  |                  |                  |                  |                  |                         |            |
|                      | Jan                     | Feb              | Mar                     | Apr              | May              | Jun              | Jul              | Aug              | Sep              | Oct              | Nov              | Dec                     |            |
| Beef exports         | 2,509,733               | 2,843,183        | 5,361,746               | 4,499,456        | 3,769,666        | 6,341,180        | 4,252,118        | 3,227,734        | 5,021,037        | 2,303,716        | 3,642,131        | 2,187,445               | 45,959,145 |
| Edible beef offal    | 2,476,096               | 2,206,779        | 2,920,958               | 2,495,079        | 2,226,878        | 3,165,788        | 2,579,487        | 2,160,761        | 1,695,057        | 917,874          | 2,064,844        | 2,092,139               | 27,001,740 |
| Total (beef + offal) | 4,985,829               | 5,049,962        | 8,282,704               | 6,994,535        | 5,996,544        | 9,506,968        | 6,831,605        | 5,388,495        | 6,716,094        | 3,221,590        | 5,706,975        | 4,279,584               | 72,960,885 |
|                      |                         |                  |                         |                  |                  | 202              | 22               |                  |                  |                  |                  |                         |            |
|                      | Jan                     | Feb              | Mar                     | Apr              | May              | Jun              | Jul              | Aug              | Sep              | Oct              | Nov              | Dec                     |            |
| Beef exports         | 762,677                 | 7,459,575        | 4,880,898               | 3,189,629        | 5,748,379        | 2,929,428        | 2,672,092        | 2,682,923        | 2,313,341        | 2,767,352        | 984,520          | 109,149                 | 36,499,963 |
| Edible beef offal    | 2,171,824               | 2,228,655        | 4,089,548               | 2,815,046        | 3,440,577        | 2,759,623        | 4,063,463        | 1,748,863        | 2,601,800        | 998,965          | 1,455,398        | 0                       | 28,373,762 |
| Total (beef + offal) | 2,934,501               | 9,688,230        | 8,970,446               | 6,004,675        | 9,188,956        | 5,689,051        | 6,735,555        | 4,431,786        | 4,915,141        | 3,766,317        | 2,439,918        | 109,149                 | 64,873,725 |
|                      |                         |                  | Sheepmea                | t exports to s   | elected mark     | ets, by volun    | ne and value     | , September      | 2019 - Septe     | mber 2024        |                  |                         |            |
|                      | Jan                     | Feb              | Mar                     | Apr              | May              | Jun              | Jul              | Aug              | Sep              | Oct              | Nov              | Dec                     |            |
| Beef exports         | 69,552                  | 719,897          | 2,505,848               | 2,360,082        | 4,239,456        | 3,960,526        | 3,971,881        | 4,848,663        | 6,069,742        | 3,367,524        | 2,353,843        | 0                       | 34,467,014 |
| Edible beef offal    | 0                       | 1,164,187        | 2,371,904               | 3,196,231        | 2,405,477        | 2,761,539        | 3,698,747        | 2,468,787        | 1,317,929        | 1,072,587        | 1,862,092        | 174,619                 | 22,494,099 |
| Total (beef + offal) | 69,552                  | 1,884,084        | 4,877,752               | 5,556,313        | 6,644,933        | 6,722,065        | 7,670,628        | 7,317,450        | 7,387,671        | 4,440,111        | 4,215,935        | 174,619                 | 56,961,113 |
|                      |                         |                  |                         |                  |                  | 202              | 24               |                  |                  |                  |                  |                         |            |
|                      | Jan                     | Feb              | Mar                     | Apr              | May              | Jun              | <br>Jul          | Aug              | Sep              | Oct              | Nov              | Dec                     |            |
| Beef exports         | 0                       | 0                | 3.003.088               | 2.071.721        | 3.340.150        | 4.337.103        | 4.626.978        | 5.294.296        | 8,416,010        | 201              |                  | 200                     | 31.089.346 |
| Edible beef offal    | 0                       | 36,729           | 2.631.509               | 2.484.494        | 2.157.724        | 1.872.361        | 1.209.805        | 1,252,469        | 1,281,250        |                  |                  |                         | 12,926,341 |
| Total (beef + offal) | 0                       | 36,729           | 5,634,597               | 4,556,215        | 5,497,874        | 6,209,464        | 5,836,783        | 6,546,765        | 9,697,260        |                  |                  |                         | 44,015,687 |
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Source: Compiled by MIA from Statistics New Zealand overseas merchandise trade data

# Monthly exports of beef and edible offal to Indonesia, by value, 2018 - 2024

